

tricity to 1.3 million customers in most of Arizona, except about half of the Phoenix metro area, the Tucson metro area, and Mohave County in northwestern Arizona. Discontinued SunCor real estate subsidiary in '10. Electric revenue breakdown: residential, 51%;

costs: 30% of revenues. '21 reported deprec. rate: 2.9%. Has 5,900 employees. Chairman, President & CEO: Jeffrey B. Guldner. Inc.: AZ. Address: 400 North Fifth St., P.O. Box 53999, Phoenix, AZ 85072-3999. Tel.: 602-250-1000. Internet: www.pinnaclewest.com.

318 317 286 Fixed Charge Cov. (%) ANNUAL RATES Past Past Est'd '19-'21 of change (per sh) 10 Yrs 5 Yrs. to '25-'27 Revenues .5% .5% 3.5% 5.0% 5.5% 5.5% 4.0% 'Cash Flow' 4.5% 6.0% 3.5% 1.5% Earnings 3.0% 3.0% Dividends Book Value 4 0%

+2.0

% Change Customers (vr-end)

7660

45.5 +2.1

7580

45.9

+2.2

Cal- endar	QUAR Mar.31		VENUES (Sep.30		Full Year
2019 2020 2021 2022 2023	740.5 661.9 696.5 750 775	869.5 929.6 1000.2 1025 1050	1190.8 1254.5 1308.2 1350 1450	670.4 741.0 798.9 825 875	3471.2 3587.0 3803.8 3950 4150
Cal- endar	EA Mar.31	RNINGS F Jun.30	ER SHARI Sep.30	_	Full Year
2019 2020 2021 2022 2023	.16 .27 .32 .25	1.28 1.71 1.91 1.30 1.30	2.77 3.07 3.00 2.15 2.45	.57 d.17 .24 .25 .30	4.77 4.87 5.47 3.95 4.30
Cal- endar	QUARTERLY DIVIDENDS PAID B = Mar.31 Jun.30 Sep.30 Dec.31				Full Year
2018 2019 2020 2021 2022	.695 .737 .783 .83	.695 .738 .783 .83	.695 .738 .783 .83	.737 .782 .83 .85	2.82 3.00 3.18 3.34

Pinnacle West's earnings will almost certainly decline in 2022. The primary reason is an unfavorable rate order that the company's utility subsidiary, Arizona Public Service, received last year. In 2019, APS filed for a rate hike of \$169 million (5.1%), based on a 10% return on equity and a 54.7% common-equity ratio. The Ari-Corporation Commission (ACC) wound up reducing the utility's tariffs \$4.8 million (effective December 1st), based on an ROE of just 8.7% and a common-equity ratio of 54.7%. The ruling cut the company's annual earning power by \$0.90 a share. The regulators also disallowed \$215.5 million (more than half) of the cost of an environmental remediation project. This disallowance would result in a \$154.4 million aftertax charge if upheld. The credit-rating agencies have a negative outlook on the company's securities. Our earnings estimate is within management's guidance of \$3.90-\$4.10 a share

The utility appealed the order to the courts and will file another rate case. A request for a rehearing from the ACC was denied. So, APS filed an appeal with the state Court of Appeals and a petition

for special action with the state Supreme Court, but the latter filing was unsuccessful. When the Court of Appeals will act is unknown. The company plans to file another rate case by midyear, but the timing is subject to change. Note that Pinnacle West has no plans to issue equity until after its next rate case.

We look for a slight earnings recovery in 2023. We aren't assuming any rate relief. However, the utility should benefit from solid kilowatt-hour sales growth. APS expects weather-normalized retail volume growth of 1.5%-2.5%, driven by the same range of expected customer additions. Although we project solid profit growth beginning next year, we think share net will not return to the 2021 level until the 2025-2027 period.

The price of this untimely stock has made a partial recovery in 2022. The quotation has risen 11% so far this year after falling 12% in 2021. The dividend yield is more than a percentage point above the utility mean. But total return potential is low for the next 18 months and subpar for the 3- to 5-year period. Paul E. Debbas, CFA April 22, 2022

(A) Diluted EPS. Excl. nonrec. gain (loss): '09, (\$1.45); '17, 8¢; gains (losses) from discont. ops.: '06, 10¢; '08, 28¢; '09, (13¢); '10, 18¢; '11, 10¢; '12, (5¢). '19 & '20 EPS don't sum

due to rounding. Next earnings report due early May. (B) Div'ds historically paid in early Mar., UE) Div'ds historically paid in early Mar., UE) Rate base: Fair value. Rate allowed on June, Sept., & Dec. There were 5 declarations com. eq. in '21: 8.7%; earned on avg. com. eq., in '12. ■ Div'd reinvestment plan avail. (C) Incl. | '21: 10.7%. Regulatory Climate: Below Avg.

Company's Financial Strength Stock's Price Stability Price Growth Persistence **Earnings Predictability**

90

45

95