

serves the peninsula area of Delaware, Maryland and Virginia; and Atlantic City Electric, serving southern New Jersey. In July 2010, Pepco sold competitive energy business (Conectiv Energy) to Cal-

employees as of 12/31/14. Chrmn., Pres. & CEO: Joseph M. Rigby. Inc.: DE. Address: 701 Ninth Street, N.W., Wash., D.C. 20068. Telephone.: 202-872-2000. Internet: www.pepcoholdings.com.

Fixed Charge Cov. (% 253 246 250 ANNUAL RATES Past Est'd '12-'14 10 Yrs. 5 Yrs. to '19-'21 of change (per sh) Revenues "Cash Flow" -7.0% -15.0% -0.5% 2.5% 5.0% -1.0% Earnings Dividends 8.0% Nil -6.0% 3.0% **Book Value** -1.5% NMF

NA NA

+.3

NA

NA

+.6

+1.7

Peak Load, Summer (Mw) Annual Load Factor (%)

% Change Customers (yr-end)

Cal- endar	QUAI Mar.31	RTERLY RI Jun.30	EVENUES Sep.30		Full Year
2013	1178	1053	1344	1091	4666.0
2014	1330	1117	1313	1118	4878.0
2015	1371	1140	1362	1127	5000
2016	1350		1550	1300	5400
2017	1410	1270	1610	1360	5650
Cal-	EARNINGS PER SHARE AF				Full
endar	Mar.31	Jun.30	Sep.30	Dec.31	Year
2013	.24	.22	.44	.24	1.14
2014	.30	.21	.31	.14	.96
2015	.21	.21	.36	.27	1.05
2016	.23	.23	.39	.30	1.15
2017	.25	.25	.41	.31	1.22
Cal-	QUARTERLY DIVIDENDS PAID B =				Full
endar	Mar.31	Jun.30	Sep.30	Dec.31	Year
2012	.27	.27	.27	.27	1.08
2013	.27	.27	.27	.27	1.08
2014	.27	.27	.27	.27	1.08
2015	.27	.27	.27	.27	1.08
2016					

March 4th may be make or break for Pepco Holdings' acquisition by Exelon Corp. Indeed, Christopher Crane, the CEO of Exelon, said during a recent conference call with equity analysts that his company will walk away from its planned merger with Pepco if the District of Columbia Public Service Commission (DCPSC) doesn't issue a ruling on the deal by that date. The DCPSC had previously suggested that it would make a decision by March 4th only to backtrack later, saying that it was under no obligation to meet the deadline. For his part, Mr. Crane has said that, absent a March 4th ruling, Exelon will begin buying back the nearly 58 million shares that it issued to help fund the \$6.8 billion deal. This which would effectively end the 20-month courtship. That said, it is possible that CEO Crane was posturing a bit, given what's been a rather - and likely exhausting – merger lengthy review.

We still believe that a deal could get done. Underpinning our confidence is a belief that the long list of proposed merger concessions is sufficient enough to allay concerns that the marriage is not in the

public interest. To that point, the two utilities have already said that they'll provide affordable rates for low-income households and invest further in clean, renewable en-Chicago-based Exelon has also agreed to relocate a portion of the postmerger utility's headquarters to the DC

Our Timeliness rank for Pepco shares remains suspended due to the pending merger. At the recent quotation, the stock is trading approximately 4% below Exelon's \$27.25-a-share, all-cash takeover offer. That said, we still recommend that investors take profits here, given the odds however slim - that the deal is blocked. Were that to happen, a reversion to Pepco's premerger announcement trading levels (of \$19 and change per share) is possible in our view, partly reflecting the unwinding of large arbitrage-related positions. It is also worth noting that, with its lackluster earnings record, Pepco hasn't increased its dividend in more than seven years. Accordingly, income-seeking investors should look elsewhere for utility industry exposure. Nils C. Van Liew February 19, 2016

(A) Based on dil. shs. Excl. nonrecur. items: '05, 47¢; '06, d1¢; '08, 46¢; '10, 62¢ '13, 69¢. Next egs. rpt. due early March. **(B)** Div'ds paid in early March, June, Sep., and Dec. ■ Div'd | Delmarva); DC: 9.6% ('10-Pep.); DEL: 10.0%

bill. or \$17.80/sh. (D) In mill. (E) Rate allowed avg. com. eq., 5.6%. Reg. Clim.: Avg. (F) Qtrly in MD: 9.62% ('14-Pepco), 10.0% ('09- egs. may not add due to chng. in shs.

reinvest. plan. (C) Incl. def'd chgs: '14, \$4.5 ('06-Del.); NJ: 9.75% ('14-ACE); Earned on '14 egs. may not add due to chng. in shs

Company's Financial Strength Stock's Price Stability Price Growth Persistence **Earnings Predictability**

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