

down: taconite mining/processing, 26%; paper/wood products, 9%; other industrial, 8%: residential, 13%: commercial, 13%: wholesale, 14%; other, 16%. ALLETE Clean Energy (ACE) owns renewable

ees. Chairman, President & CEO: Bethany M. Owen. Inc.: Minnesota. Address: 30 West Superior St., Duluth, MN 55802-2093. Tel.: 218-279-5000. Internet: www.allete.com

230 219 Fixed Charge Cov. (%) 277 ANNUAL RATES Est'd '19-'21 to '25-'27 3.0% of change (per sh) 10 Yrs. 5 Yrs. Revenues -2.5% Cash Flow' 5.5% 4.0% 2.5% 4.5% 6.0% Earnings Dividends 5.0% 3.5% 3.5% Book Value

% Change Customers (avg.)

1588 NA

1557 NA

ΝA

| Cal-<br>endar | QUAR<br>Mar.31                 |         | VENUES (<br>Sep. 30 |         | Full<br>Year |
|---------------|--------------------------------|---------|---------------------|---------|--------------|
| 2019          | 357.2                          | 290.4   | 288.3               | 304.6   | 1240.5       |
| 2020          | 311.6                          | 243.2   | 293.9               | 320.4   | 1169.1       |
| 2021          | 339.2                          | 335.6   | 345.4               | 399.0   | 1419.2       |
| 2022          | 383.5                          | 351.5   | 375                 | 390     | 1500         |
| 2023          | 400                            | 370     | 395                 | 410     | 1575         |
| Cal-          | EARNINGS PER SHARE A           |         |                     |         | Full         |
| endar         | Mar.31                         | Jun. 30 | Sep. 30             | Dec. 31 | Year         |
| 2019          | 1.18                           | .64     | .60                 | .92     | 3.33         |
| 2020          | 1.28                           | .39     | .78                 | .90     | 3.35         |
| 2021          | .99                            | .53     | .53                 | 1.18    | 3.23         |
| 2022          | 1.24                           | .61     | .80                 | 1.05    | 3.70         |
| 2023          | 1.30                           | .65     | .90                 | 1.10    | 3.95         |
| Cal-          | QUARTERLY DIVIDENDS PAID B = † |         |                     |         | Full         |
| endar         | Mar.31                         | Jun.30  | Sep.30              | Dec.31  | Year         |
| 2018          | .56                            | .56     | .56                 | .56     | 2.24         |
| 2019          | .5875                          | .5875   | .5875               | .5875   | 2.35         |
| 2020          | .6175                          | .6175   | .6175               | .6175   | 2.47         |
| 2021          | .63                            | .63     | .63                 | .63     | 2.52         |
| 2022          | 65                             | 65      |                     |         |              |

ALLETE's Minnesota Power subsidiary is awaiting an order on its general rate case. In recent years, the utility has been underearning its allowed return on equity. So, Minnesota Power filed for a \$108 million (18%) rate increase, based on a 10.25% ROE and a 53.8% commonequity ratio. The company also asked for a regulatory mechanism to adjust for fluctuations in industrial kilowatt-hour sales. (One of the utility's taconite customers idled one of its facilities in May, and this probably won't be back up until the fall.) Interim tariffs were boosted by \$87 million at the start of 2022, with a final order expected late in the year.

The company's utility in Wisconsin filed a rate case. Superior Water, Light and Power requested a hike of \$3.3 million (2.7%), based on a 10.4% ROE and a 55% common-equity ratio. New tariffs will probably take effect at the start of 2023.

We expect a significant earnings increase this year. Rate relief at Minnesota Power should be the key factor. We also figure that wind conditions for AL-LETE Clean Energy (ACE) will be better. Our estimate of \$3.70 a share, which we

raised by a nickel because the first-quarter tally was slightly above our estimate, is within ALLETE's targeted range of \$3.60-\$3.90.

The company acquired a solar-power developer in April. ACE has a significant position in wind power, but not solar power. ALLETE paid \$159 million in cash. It raised \$224 million through the sale of 3.7 million common shares. The purchase will probably have little effect on earnings in 2022 (transaction costs amounted to \$0.03 a share in the first quarter), but should be accretive in 2023, despite the current inflation and supplychain problems for solar panels. Accordingly, we raised our estimate by \$0.05 a share, to \$3.95. ALLETE's goal for annual earnings growth is 5%-7%.

This stock is untimely, but offers an attractive dividend yield. The yield is almost one percentage point above the utility average. Total return prospects over the next 18 months are unappealing, however. Total return potential to 2025-2027 is not especially high, but is superior to that of most utility issues.

Paul E. Debbas, CFA June 10, 2022

(A) Diluted EPS. Excl. nonrec. gains (loss): '15, (46¢); '17, 25¢; '19, 26¢; loss on disc. ops.: '06, 2¢. '19 EPS don't sum due to rounding. Next earnings report due early Aug. (B) Div'ds historically paid in early Mar., June, Sept. and Dec. ■ Div'd reinvest. plan avail. † Shareholder invest. plan avail. (C) Incl. deferred charges. In Regul. Climate: Avg. (F) Summer peak in '21. '21: \$9.62/sh. (D) In mill. (E) Rate base: Orig.

Company's Financial Strength Stock's Price Stability 90 Price Growth Persistence 40 **Earnings Predictability** 90