

and gas to the northern third of Indiana. Customers: 479,185 electric in Indiana, 3,200,000 million gas in Indiana, Ohio, Pennsylvania, Kentucky, Virginia, Maryland, through its Columbia subsidiaries. Revenue breakdown, 2021: electrical, 31%; gas, 69%; other, less

Has 7,304 employees. Chairman: Richard L. Thompson. President & Chief Executive Officer: Lloyd Yates. Incorporated: Indiana. Address: 801 East 86th Avenue, Merrillville, Indiana 46410. Telephone: 877-647-5990. Internet: www.nisource.com

Fix. Chg. Cov 250% Past Est'd '19-'21 ANNUAL RATES Past to '25-'27 of change (per sh) 10 Yrs. 5 Yrs. -5.0% 2.0% 5.5% 5.5% Revenues "Cash Flow" -6.0% .5% Earnings Dividends 3.0% 4.0% 9.5% 4.5% -1.0% -2.5% **Book Value** -3.0% 5.0%

589.0

526.3

1164.1

2279.4

250%

697.8

618 1

2746.2

628.5 577.9

1388.2

2594.6

255%

Accts Payable Debt Due

Current Liab.

Other

Cal-	QUAF	RTERLY RE	VENUES		Full
endar	Mar.31	Jun.30	Sep.30		Year
2019 2020 2021 2022 2023	1605.5	1010.4 962.7 986.0 1085 1170	959.4	1397.2 1211.0 1408.6 <b>1606.7</b> <b>1700</b>	5208.9 4681.7 4899.6 <b>5600</b> <b>5950</b>
Cal-	E/	ARNINGS F	ER SHAR		Full
endar	Mar.31	Jun.30	Sep.30		Year
2019 2020 2021 2022 2023	.82 .76 .77 .75	.05 .13 .13 <b>.17</b> <b>.20</b>	.09 .11 .15	.45 .34 .39 <b>.38</b> <b>.40</b>	1.31 1.32 1.37 <b>1.45</b> <b>1.60</b>
Cal-	QUAR	TERLY DIV	IDENDS P		Full
endar	Mar.31	Jun.30	Sep.30		Year
2018 2019 2020 2021 2022	.195 .200 .21 .22 .235	.195 .200 .21 .22 .235		.195 .200 .21 .22	.78 .80 .84 .88

Since our February review, shares of NiSource have continued on their upward trajectory. In fact, over that time frame, the stock's price advanced another roughly 7%. In comparison, the S&P 500 Index underwent a correction of approximately 10% over that same period.

Meantime, the supplier of electricity and gas to northern Indiana is off to a mixed start this year. To that point, revenues advanced 21.2%, to \$1.873 billion, thanks to a solid, double-digit increase in customer revenues, partially offset by a modest decline in other volumes. This handily bested our call for \$1.645 billion. On the profitability front, total expenses declined 402 basis points, as a percentage of the top line. After accounting for the dilutive effects of a 13.3 million spike in the number of shares outstanding, NI's first-quarter share net fell 2.6%, to \$0.75. This was modestly below our call for \$0.80. As a result, we have sliced a nickel off our 2022 and 2023 earnings estimates, bringing those figures to \$1.45 and \$1.60, respectively. In the current year, our revised call would still represent a roughly 6% annual increase. This figure

also coincides with management's recently reiterated guidance range of \$1.42 to \$1.48. This ought to reflect an estimated revenue advance of more than 14%, to \$5.6 billion. NiSource has roughly \$10 billion in capital growth projects on deck and planned to come into service through 2024. It is also transitioning away from coalfired generation and toward greener alternatives. Finally, the company has filed for roughly \$475 million in proposed rate-case increases across its various service territories. Those efforts ought to help the company recoup some of its already invested capital and offset growth costs.

This stock offers an above-average dividend yield when viewed against the Value Line median, which may appeal to income-oriented investors. That said, the stock's upside potential for the pull to 2025-2027 is below the Value Line median. What's more, momentum accounts would probably be better served elsewhere. Our Timeliness Ranking System has NiSource pegged to lag the broader market averages in the coming six to 12 months (Timeliness: 4). Bryan J. Fong

May 27, 2022

(A) Dil. EPS. Excl. gains (losses) on disc. ops.: '06, (11¢); '07, 3¢; '08, (\$1.14); '15, (30¢); '18, (\$1.48). Next egs. report due late July. Qtl'y egs. may not sum to total due to rounding.

(B) Div'ds historically paid in mid-Feb., May, Aug., Nov. ■ Div'd reinv. avail. (C) Incl. intang in '21: \$1485.9 million. \$3.68/sh.

(D) In mill.
(E) Spun off Columbia Pipeline Group (7/15)

Company's Financial Strength Stock's Price Stability R4 100 Price Growth Persistence **Earnings Predictability** 50

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