

KEN A. ERIKSEN – CURRICULUM VITEA
OFFICE ADDRESS

Commodity Insights, Fuel, Chemicals and Resource Solutions, Agri, S&P Global
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EDUCATION **Washington State University**, Pullman, Washington
1994-1996 Master of Arts: AGRICULTURAL ECONOMICS, August 1996
Thesis Topic: “An Economic Analysis of the Impacts of the North American Free Trade Agreement on the Washington State Transportation System”

1991-1994 Bachelor of Science: AGRIBUSINESS, May 1994

1987-1990 **Green River Community College**, Auburn, Washington
Associates of Arts Degree, June 1990

LANGUAGE One-year Japanese, speaking and writing

EXPERIENCE **Commodity Insights, Fuel, Chemicals and Resource Solutions, Agri, S&P Global**,
Memphis, TN
6/2017-Present Senior Vice President, Head of Client Advisory and Development, and Agri Supply Chain
Lead and direct S&P Global efforts in client advisory and development, and agri supply chain, transportation and policy, in risk management, consulting and events.

11/2015-5/2017 Senior Vice President, Client Advisory and Development
Formed the group and directed S&P Global efforts in client advisory and development, risk management, consulting and events.

1/2011-10/2015 Senior Vice President, Transportation, Industrials and Energy Services
Formed the group, and oversaw and directed S&P Global client service, research, risk management, consulting and events for transportation, industrials and energy.

1/2007-12/2010 Senior Vice President, Transportation and Logistics Services
Oversaw and directed S&P Global transportation research, analytic, and consultation services. Research and analysis focus on global grain and oilseed flows by transport mode – barge, rail, ocean and ports, evaluating rates, policy, and global crop supply and demand; terminaling; site analysis; vessel operating costs; commodity flows by mode; and infrastructure impact analysis. The research and analysis include the preparation and writing of a *Weekly Transportation Update* and a *Monthly Transportation Outlook*. Client advising focuses on market conditions, competition, and threats and opportunities. The consulting work is multi-faceted including container and intermodal analysis for multiple commodities and products, site selection analysis, modal selection, grain flow impacts, port development, and long-term analysis of the modes.

1/2006-12/2007 Vice President, Transportation and Logistics Services

2/2001-12/2005 Senior Analyst, Transportation Services
1/2000-2/2001 **United States Department of Agriculture, National Agricultural Statistics Service**,

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Washington, D.C.

Agricultural Statistician, Environmental and Demographics Section

Plan and direct large scale and complex data collection survey of national scope that used multiple frame theory and enumerative techniques. Surveys included "Integrated Pest Management Practices" and "Nursery and Floriculture Chemical Use." Other responsibilities included overseeing genetically modified organism and biotechnology data, and the development and maintenance of the NASS target pest database.

9/1996-1/2000 **United States Department of Agriculture, Transportation & Marketing Program**, Washington, D.C.

Agricultural Economist, Marketing and Transportation Analysis Program

Conduct economic research analysis on domestic and international projects which address marketing and transportation issues. Identify and monitor domestic and international trends and issues and forecast likely outcomes of those to management and professional colleagues. Conduct analysis on agricultural marketing and transportation policy. Compile and manage numerous international, national and regional databases across several industries for analysis. Manage cooperative agreements on specific economic analysis projects. Formulate regulatory analysis and prepare testimony based on the analysis outcome.

Washington State University–Department of Agricultural Economics, Pullman, WA

1/1995-8/1996 Transportation Economist for Dr. Kenneth L. Casavant

Perform economic transportation data analysis and modeling, and develop manuscripts for the Eastern Washington Intermodal Transportation Study (EWITS). Analyze NAFTA's impact on Washington State's transportation network by utilizing a sustainable transportation approach. Evaluate alternative transportation technologies under the emerging NAFTA for moving Pacific Northwest perishable fruits and vegetables to the Mexican market.

1/1995-5/1995 Undergraduate Instructor for Agricultural Economics 210: "Computers in Agriculture"

8/1994-12/1994 Teaching Assistant for Agricultural Economics 210: "Computers in Agriculture"

8/1991-5/1994 **Washington State University–Department of Crop and Soil Science**, Pullman, WA
Tech. Assistant I for Dr. Pat Fuerst

6/1990-5/1991 **Future Farmers of America: Work Experience Abroad-Around The World**
Five internships to five countries: Scotland, England, Switzerland, Thailand and Australia.

3/1985-8/1996 **Dr. Greg W. Sutherland, D.D.S., M.S., P.S. Orthodontics**, Puyallup, WA
Director of Project Development (on a consultative basis)

2/1988-8/1994 **Pacific Maritime Association, International Longshore Warehouse Union, Local 23**, Tacoma, WA
College Casual

6/1983-8/1992 **Eriksen's Advanced Landscapes: Landscape Design and Installation**, Puyallup, WA
Owner/operator

LEGAL WORK

Trial Testimony, Lake Charles, LA, Robichaux, Mize, Wadsack & Richardson, LLC for defendant Lake Charles Harbor & Terminal District d/b/a The Port of Lake Charles in United States District Court, Western District of Louisiana, Lake

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- Charles Division, Civil Action No.: 2:16-cv-00146, April 16-17, 2019.
- Deposition, New Orleans, LA, Stockwell Sievert Law Firm, to Robichaux, Mize, Wadsack & Richardson, LLC for defendant Lake Charles Harbor & Terminal District d/b/a The Port of Lake Charles in United States District Court, Western District of Louisiana, Lake Charles Division, Civil Action No.: 2:16-cv-00146, January 22, 2019.
- Expert Report to Robichaux, Mize, Wadsack, Richardson & Watson, L.L.C. for defendants Lake Charles Harbor and Terminal District in the matter IFG Port Holdings, LLC, Plaintiffs v. Lake Charles Harbor & Terminal District, Defendants, in UNITED STATES DISTRICT COURT, WESTERN DISTRICT OF LOUISIANA, LAKE CHARLES DIVISION, Civil Action No.: 2:16-cv-146, December 27, 2018
- Expert Report to Robichaux, Mize, Wadsack, Richardson & Watson, L.L.C. for defendants Lake Charles Harbor and Terminal District in the matter IFG Port Holdings, LLC, Plaintiffs v. Lake Charles Harbor & Terminal District, Defendants, in UNITED STATES DISTRICT COURT, WESTERN DISTRICT OF LOUISIANA, LAKE CHARLES DIVISION, Civil Action No.: 2:16-cv-146, December 4, 2017
- Deposition, Memphis, TN, to Burr & Forman LLP for defendants Veolia ES Solid Waste Southeast, Inc., Veolia ES Solid Waste, Inc., and Veolia Environmental Services North America Corp in the matter Danny Lynn Electrical & Plumbing, LLC, Kevin Potthoff, Jackson's Rocky Ridge Pharmacy, Inc., and First Missionary Baptist Church, Plaintiffs v. Veolia ES Solid Waste Southeast, Inc., Veolia ES Solid Waste, Inc., and Veolia Environmental Services North America Corp, Defendants, in UNITED STATES DISTRICT COURT, MIDDLE DISTRICT OF ALABAMA, NORTHERN DIVISION, Case No.: 2:09cv192-MHT, Class Action, September 13, 2011
- Expert Report to Burr & Forman LLP for defendants Veolia ES Solid Waste Southeast, Inc., Veolia ES Solid Waste, Inc., and Veolia Environmental Services North America Corp in the matter Danny Lynn Electrical & Plumbing, LLC, Kevin Potthoff, Jackson's Rocky Ridge Pharmacy, Inc., and First Missionary Baptist Church, Plaintiffs v. Veolia ES Solid Waste Southeast, Inc., Veolia ES Solid Waste, Inc., and Veolia Environmental Services North America Corp, Defendants, in UNITED STATES DISTRICT COURT, MIDDLE DISTRICT OF ALABAMA, NORTHERN DIVISION, Case No.: 2:09cv192-MHT, Class Action, August 15, 2011
- Deposition, Ropes & Gray, New York, NY, to Dickstein Shapiro, LLP for defendant Tyson Foods, Inc. in the matter Certain Underwriters at Lloyd's et al v. Tyson Foods, Inc., in Superior Court of the State of Delaware, Case No. 07c-06255 JEB, December 16, 2009
- Expert Report, "Impact of Hurricane Katrina on Tyson Foods, Inc. International Chicken Leg Quarter Logistics, Supply Chain and Transportation," to Dickstein Shapiro, LLP for defendant Tyson Foods, Inc. in the matter Certain Underwriters at Lloyd's et al v. Tyson Foods, Inc., in Superior Court of the State of Delaware, Case No. 07c-06255 JEB, July 24, 2009

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PUBLICATIONS

Author and co-author of numerous publications and reports, and presentations, lectures and training, concerning transportation, policy, agricultural marketing, international trade and information technology while with S&P Global. Previous publications listed below.

Research

- Casavant, Kenneth L., and Ken A. Eriksen. "Methodology For A Statewide Origin-Destination Truck Survey Study." Bulletin of the 5th Conference on the Application of Transportation Planning Methods, Seattle, WA, April 1995: Abstract: 32.
- Casavant, Kenneth L., and Ken A. Eriksen. "Methodology For A Statewide Origin-Destination Truck Survey Study." Final Report of the 5th Conference on the Application of Transportation Planning Methods, Seattle, WA, April 1995: 2-25.
- Newkirk, Jon, Kenneth L. Casavant and Ken A. Eriksen. "Transportation Characteristics of Wheat and Barley Shipments To and From Elevators in 16 Eastern Washington Counties." EWITS Report #5, Washington State University. February 1995.
- Eriksen, Ken A. and Kenneth L. Casavant. "Trucking in North America Under an Emerging NAFTA: A Country Profile and Potential Prospects for Pacific Northwest Agribusiness Managers." AGRIBUSINESS MANAGEMENT, Department of Agricultural Economics, College of Agriculture and Home Economics, Washington State University, December 1995.
- Eriksen, Ken A. and Kenneth L. Casavant. "Agribusiness Management's 'Seamless' Need into Mexico: Transportation Management Issues Emerging from NAFTA." AGRIBUSINESS MANAGEMENT, Department of Agricultural Economics, College of Agriculture and Home Economics, Washington State University, 1996.
- Eriksen, Ken A. and Kenneth L. Casavant. "The North American Free Trade Agreement and Sustainable Transportation." Organisation for Economic Co-operation and Development, International Conference Towards Sustainable Transportation, Vancouver, British Columbia, May 1996.
- Eriksen, Ken A. and Kenneth L. Casavant. "Identifying Needed Transportation Investment, by Corridor, to Support NAFTA Trade Flows for Washington State." Canadian Transportation Research Forum, 31st Conference of the Canadian Transportation Research Forum: Transport Gateways and Trade Corridors. Winnipeg, Manitoba, May 1996.
- Eriksen, Ken A. and Kenneth L. Casavant. "Impact of North American Free Trade Agreement (NAFTA) on Washington Highways Part 1: Commodity and Corridor Projections." EWITS Report #14, Washington State University, January 1997.
- Eriksen, Ken A., Kenneth L. Casavant, and Jerry Lenzi. "Impact of North American Free

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Trade Agreement (NAFTA) on Washington Highways Part 2: Highway Use Assessment." EWITS Report #18, Washington State University, February 1998.

Eriksen, Ken A., Jerry D. Norton, and Paul J. Bertels. "Transportation of U.S. Grains: A Modal Share Analysis, 1978-95." U.S. Department of Agriculture, Agricultural Marketing Service, Washington, D.C., March 1998.

Eriksen, Ken A. and Kenneth L. Casavant. "The North American Free Trade Agreement and Sustainable Transportation." 8th World Conference on Transport Research, Antwerp, Belgium, 1998 (Accepted for publication).

Eriksen, Ken A. "Squeezing Grain Through the Panama Canal." U.S. Department of Agriculture, Economic Research Service, Washington, D.C., Agriculture Outlook, May 1998.

Fuller, Stephen, Fellin, Luis and Eriksen, Ken. "The Panama Canal and Its Affect on the Competitiveness of the U.S. in International Grain/Oilseed Markets." Texas A&M University, Department of Agricultural Economics, Texas Agricultural Market Research Center, International Market Report No. IM 1-99, June 15, 1999.

Eriksen, Ken A. "Panama Canal in Transition: Implications for U.S. Agriculture." U.S. Department of Agriculture, Agricultural Marketing Service, Washington, D.C., January 2000.

Fuller, Stephen, Fellin, Luis and Eriksen, Ken. "The Panama Canal and Its Affect on the Competitiveness of the U.S. in International Grain/Oilseed Markets." International Journal of AgriBusiness, Forthcoming.

U.S. Department of Agriculture, National Agricultural Statistics Service. "Pest Management Practices Summary 2000." Washington, D.C., April 4, 2000.

Undergraduate

Award Publication, Abstract Third Place Undergraduate Paper Competition:

Eriksen, Ken A. "Forecasting The Impact of Urban Sprawl on Pierce County's Agricultural Areas," American Agricultural Economics Association. 76 (December 1994): 1288.

Eriksen, Ken A. "Forecasting The Impact of Urban Sprawl on Pierce County's Agricultural Areas," American Agricultural Economics Association Journal of Student Papers. 11 (December 1994).

SPEECHES

I am a frequent speaker globally, giving numerous presentations and speeches while working at S&P Global with retainer and consulting clients, and through S&P Global's Experts Network and are too numerous to list here. But previous presentations are listed below.

Eriksen Curriculum Vitae

- Casavant, Kenneth L., and Ken A. Eriksen. "Methodology For A Statewide Origin-Destination Truck Survey Study." The 5th Conference on the Application of Transportation Planning Methods, Seattle, WA, April 1995. Paper and presentation were awarded as best of session, "Data Development 1," and selected as one of the best 8 papers and presentations out of 130 for the conference.
- Eriksen, Ken A., and Kenneth L. Casavant. "Market Opportunities and Advancements in Mexico." International Marketing Program for Agricultural Commodities and Trade Center Annual Meeting, Washington State University, Pullman, Washington, September 1995.
- Eriksen, Ken A., and Kenneth L. Casavant. "NAFTA's Impacts on Washington State's Transportation Network: A Look at Canadian Commodity Flows in Washington State." Pacific NorthWest Economic Region Winter Meeting. Sunriver, Oregon. December 1995
- Casavant, Kenneth L. and Ken A. Eriksen. "Statewide Origin-Destination Truck Models: Current Applications in the State of Washington." Transportation Research Board, 75th Annual Meeting, Washington D.C. January 1996
- Eriksen, Ken A. and Kenneth L. Casavant. "The North American Free Trade Agreement and Sustainable Transportation". Organisation for Economic Co-operation and Development, International Conference Towards Sustainable Transportation, Vancouver, British Columbia. March 1996
- Eriksen, Ken A. and Kenneth L. Casavant. "Identifying Needed Transportation Investment, by Corridor, to Support NAFTA Trade Flows for Washington State". Canadian Transportation Research Forum, 31st Conference of the Canadian Transportation Research Forum: Transport Gateways and Trade Corridors. Winnipeg, Manitoba. May 1996
- Eriksen, Ken A. "Transportation of U.S. Grains: A Modal Share Analysis, 1978-95." Standard and Poor's, TRW-DRI Annual Conference, Washington, D.C. September 1997
- Eriksen, Ken A. "Transportation of U.S. Grains: A Modal Share Analysis, 1978-95." Pacific NorthWest Economic Region Winter Meeting. Couer d'Alene, Idaho. October 1997
- Casavant, Kenneth L. and Ken A. Eriksen. "The North American Free Trade Agreement and Sustainable Transportation." 8th World Conference on Transport Research, Antwerp, Belgium, 1998.
- Eriksen, Ken A. "Transportation of U.S. Grains: A Modal Share Analysis, 1978-95."

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American Farm Bureau Federation, Chicago, Illinois, September, 1998.

Eriksen, Ken A. "New Frontiers in Agricultural Transportation." Food Distribution Research Society, Monterey, California, October 1998.

Eriksen, Ken A. "International Competitiveness of U.S. Grain Transportation." Oregon State Department of Agriculture, Russia Program, Portland, Oregon, January 1999.

Eriksen, Ken A. "Grain Export Outlook for 1999, St. Lawrence Seaway Implications." St. Lawrence Seaway Development Corporation, Chicago, Illinois, March 1999.

LECTURES

Agricultural Economics 370, Agricultural Prices.

Washington State University

Introduced students to using electronic mail, navigate the internet using Netscape, gopher, telnet, and FTP. September 1995

Agricultural Economics 425, Economic Analysis of Public Projects and Policies.

Washington State University

Introduced students to Quattro Pro for Windows 5.0. Described the main functions of a spreadsheet: how to enter, edit and perform analysis in a spreadsheet.

Agricultural Economics 210, Computers in Agriculture.

Washington State University Introduced students to Multimedia applications in QuattroPro for Windows 5.0.

TECHNICAL SKILLS

A thorough knowledge of numerous statistical and mathematical computer software and programming packages including: Solver; SPSS; SAS; Statistix; MiniTab; GAMS; LINDO; Derive; and others. Also proficient with database (Access, Paradox), spreadsheet (Quattro Pro for Windows and Excel), word processing (WordPerfect and Word), graphics (Harvard Graphics, Presentations and PowerPoint), and multimedia applications and hardware (Asymetrix Multimedia ToolBook) and familiar with remote sensing/geographical information systems packages. An experienced HTML (hyper text markup language) writer and programmer.

ACTIVITIES AND AWARDS

Transportation Research Forum, National Newsletter Editor, 1998-2001

Transportation Research Forum, Rural and Agricultural Transportation Chapter - President, 1996-98

ENO Transportation Foundation Fellow

Food Distribution Research Society, 1996-2000

American Agriculture Economics Association Student Section - National President, 1993-94

American Agriculture Economics Association Student Section -Western Region Vice-President, 1992-93

Future Farmers of America "Work Experience Abroad/Around The World" to 25 countries, 1990-91

Future Farmers of America Project to Japan "FFA/FFJ: A Corridor For International Trade," 1989

Future Farmers of America National Turf and Landscape Proficiency Winner, 1987

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State Farmer Degree, 1987
Bible Study Fellowship International, Discussion Leader–1997-98, School Program Leader–
1998-2007
First Evangelical Church, Memphis, TN, Elder–2017-present
First Evangelical Church, Memphis, TN, Deacon–2008-2017
First Evangelical Church, Memphis, TN, Sunday School Teacher and Leader
Immanuel Bible Church, Springfield, VA, Deacon, 2000-2001
University Evangelical Free Church, Pullman, WA, Deacon, 1994-1996
South Hill Park Board Member, 1986-1990

PROFESSIONAL Eno Foundation Fellow
MEMBERSHIP Food Distribution Research Society (formerly)
Transportation Research Forum (formerly)
Transportation Research Board committee participation:
Freight Transportation Data; Inland Water Transportation; International Trade and
Transportation; and Ports and Channels

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References Available Upon Request