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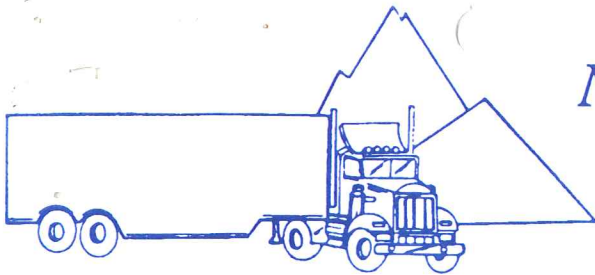
Company: Amends WAC 480-12, Relating to Household Goods Movers

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TV 971477

# Northwest Moving Services, Inc.

CC25594 • ICCMC214490

1261 Bouslog Road Burlington, WA 98233  
an agent for GLOBAL VAN LINES ICCMC41098

Ms. Pat Dutton  
Program Development Transportation  
WUTC  
P.O. Box 47250  
Olympia, Wa 98504-7250

February 09, 1998

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Ms. Dutton,

I am writing this letter in reference to the WUTC HHG rulemaking process. I understand that there is a concern that some people want to deregulate the intra state moves. Deregulation would adversely effect our business and that of all professional moving and storage companies.

We are a full service moving and storage company, with 21 pieces of equipment such as trucks, trailers and fork lifts. We also have a significant amount of van equipment such as dollies, pads, safe jacks, straps, binders and lots of other items used for moving our customers safely and quickly, while providing good equipment for our employees to reduce fatigue, stress and injuries.

We provide wages and benefits to our employees that exceed the mininum wage, while conforming to the Wage Determination Act for Federal Hires, which includes paid vacation, holidays, sick leave, medical and dental coverage to all drivers, helpers, and office personnel that qualify under our program.

Our office personnel are experienced and competent to answer any question for the customer. The office provides individual shipper files and documentation on customer moves which includes itemized inventories of the shipper household goods, valuation, weights on their shipments, as well as accounting information. These are valuable tools for repeat customers, because it provides them and us with the information for pricing there next move. We also provide an 800 number and voice mail for our customer to reach us at any time, seven days a week and evenings.

These services provide employment, reduce L & I claims and provide safety and security for every move by our customers.

The rates in Tariff 15, local and intra state regulations were established through regional cost analyses of individual professional moving and storage companies. These rates protect the consumer by giving the moving company a margin of profit to maintain those professional items and services I have mentioned in this letter. If those profit margins are reduced for the benefit of the two-men-in-a-pickup-truck, which is what this deregulation will do, then the customer, who we have worked on to trust us with their accumulated life long possessions, will be the loser. The professional moving and storage companies will also suffer as the industry goes "amateur", and a variety of new, serious problems will be created.

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Additionally, the military currently requires Washington moving and storage companies to have a WUTC permit in order to do military business within the state. What steps are being taken to address this problem with the military?

Sincerely,



Steve Yates  
President

cc:Senator:Harriet Spanel  
Representative Jeff Morris  
State Representative Dave Quall  
Jim Tutton, Wash. Movers Conference