

CREDIT OPINION

11 March 2016

Update

Rate this Research



RATINGS

AVISTA CORP.

Domicile	Spokane, Washington, United States
Long Term Rating	Baa1
Туре	LT Issuer Rating
Date	30 Jan 2014
Outlook	Stable
Date	30 Jan 2014

Please see the ratings section at the end of this report for more information.

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Avista Corp.

A Vertically Integrated Electric and Gas Utility

Summary Rating Rationale

Avista's Baa1 issuer rating reflects its primary business as a low-risk vertically integrated electric and gas utility with strong financial metrics. The rating is underpinned by supportive regulatory jurisdictions, which provide important cost recovery mechanisms such as electric and gas revenue decoupling.

Avista has some unregulated exposure in addition to its ownership of regulated utility Alaska Electric Light and Power (AELP, Baa3 stable), which provide marginal operational and cash flow diversity, but remain neutral in terms of affecting the ratings of Avista.

Exhibit 1
Avista's CFO pre-WC to debt is consistently in the high-teens.



Source: Moody's Investors Service

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Credit Strengths

- » Low-risk utility in supportive regulatory jurisdictions
- » Core utility business in Washington provides stable cash flow

Credit Challenges

- » High dividend payout ratio
- » Eying long-term growth potential outside of rate-regulated, core business

Rating Outlook

The stable outlook incorporates our view that Avista's financial profile will maintain CFO pre-WC to debt in the high-teens range and that it will continue to receive supportive cost recovery from its regulators. The stable outlook also incorporates a view that unregulated operations will remain below 15% of consolidated earnings and cash flow, and that the company's financial policy will maintain a relatively even mix of debt and equity in its capital structure.

Factors that Could Lead to an Upgrade

The ratings for Avista could be upgraded if the company were able to produce CFO pre-WC to debt above 20% on a sustainable basis, without the benefits from one-time adjustments.

Factors that Could Lead to a Downgrade

Avista's ratings could be negatively impacted if the level of regulatory support wanes, if the contribution of its unregulated business were to increase disproportionately to those of its regulated operations, or if CFO pre-WC to debt were to fall to 15% for a sustainable period.

Key Indicators

KEY INDICATORS [1]

Exhibit 2

vista Corp.					
	12/31/2015	12/31/2014	12/31/2013	12/31/2012	12/31/2011
CFO pre-WC + Interest / Interest	5.7x	5.2x	5.0x	4.4x	4.8x
CFO pre-WC / Debt	20.7%	18.8%	19.7%	17.7%	19.3%
CFO pre-WC – Dividends / Debt	16.2%	14.3%	15.2%	13.5%	15.3%
Debt / Capitalization	44.8%	44.6%	46.7%	47.4%	47.3%

[1] All ratios are based on 'Adjusted' financial data and incorporate Moody's Global Standard Adjustments for Non-Financial Corporations. Source: Moody's Investors Service

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Detailed Rating Considerations

RECENT REGULATORY DECISIONS ARE CREDIT POSITIVE

The primary credit driver for Avista is the degree of regulatory support and cost recovery allowed by its regulatory authorities, and particularly via the Washington Utilities and Transportation Commission (WUTC), which regulates roughly 60% of the company's revenue. We view the WUTC to be generally supportive to credit, while having improved cost recovery provisions in the last few years. For example, in December 2014, the WUTC allowed Avista to implement electric and gas decoupling mechanisms which enhances the timely recovery of fixed costs for the utility and provides for stable and predictable gross margin and cash flow in the face of declining use, in addition to attrition adjustments for ongoing rates. This has been particularly helpful for Avista, since energy delivery to customers has fallen in both electric and gas segments for 2015.

More recently, the WUTC allowed a \$10.8 million gas revenue increase in January; however, the commission also ordered the company to reduce electric rates by \$8.1 million. The rate reduction was mainly driven by lower commodity and power prices compared to the time when Avista made its original filing. As such, we view the WUTC order as immaterial to Avista's credit profile, since fuel and power costs do not generate margin and the rate reduction is not a result of unsupportive regulatory treatment.

Following the electric rate decrease, Avista filed a rate case with a two–step electric and gas rate increase proposal through the 18 months ending June 2018. Avista's request includes around \$50 million of electric and approaching \$6 million of gas annual rate increases. Avista will also be offsetting some of the customer rate impacts through energy recovery mechanism (ERM) rebates. The filing is primarily driven by capital investments for maintaining and upgrading its system.

In Oregon, the Oregon Public Utilities Commission (OPUC) approved a \$4.5 million gas rate increase on March 3, 2016, based on a 9.4% return on equity. While relatively minor in terms of scale, the decision is credit positive since Avista is now allowed to implement a revenue-per-customer decoupling mechanism.

In Idaho, the Idaho Public Utilities Commission (IPUC) authorized Avista just under \$2 million of electric and just over \$2 million of gas rate increases, effective January 1, 2016, with an allowed ROE of 9.5%. In addition to the settlement, the company was authorized electric and gas decoupling mechanisms, as well.

STRONG CASH FLOW METRICS OFFSET HIGH PAYOUT AND SHARE REPURCHASES MADE IN 2014

Avista's key financial metrics, such as cash flow from operations before the changes in working capital (CFO pre-WC) to debt, have been very stable over the past five years, at around 19%. The strength and consistency of Avista's financial metrics provides an offset to a dividend payout ratio that is close to 70% and the repurchase of \$80 million worth of common stock in 2014. Despite these credit negative financial policies, Avista continues to maintain a financial profile in-line with Baa1 integrated peers, who have averaged just over 20% CFO pre-WC to debt and 15% CFO pre-WC less dividends to debt over the past five years; both are consistent with the levels produced by Avista over this time.

Avista's \$376 million of CFO in 2015 is significantly higher than historical periods, partly due to: higher depreciation and amortization from additional plant-in-service and a full year of AELP on Avista's consolidated books; non-cash pension expense exceeding cash plan contributions by around \$25 million; and a \$35 million swing in power and natural gas cost deferrals. While the asset additions will continue to boost depreciation and amortization, we expect the pension and deferrals for power and fuel costs to reverse over time, as the company's recovery mechanisms true-up the temporary mismatch between the costs Avista incurred and rates charged to customers.

We expect for Avista's ongoing margin and cash flow to remain around \$300 million due to margin-stabilizing decoupling mechanisms in Washington, Idaho and Oregon. This would result in about 17% of Avista's total adjusted debt at December 2015.

APPETITE FOR GROWTH MAY INTRODUCE GREATER RISK OVER THE LONG-TERM

Avista management has indicated an interest in creating new growth platforms through a non-utility subsidiary, Salix, Inc. (not rated), a subsidiary of Avista Capital, Inc. (not rated, a wholly-owned subsidiary of Avista). Salix was formed to explore opportunities to extend natural gas use beyond traditional pipeline supplied markets, via expansion of liquefied natural gas (LNG) services throughout

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the region. Avista's strategy is premised on the low-price and abundant supply of natural gas, which could give LNG an economic advantage over other competing fuels. However, this strategy has slowed given the steep declines in oil prices over the last 18 months.

For now, we expect that the management will take small, measured approaches to the development of its unregulated business. Currently, we do not view Salix as a negative to Avista's credit profile; however, if Salix grows to be a larger portion of earnings and cash flow, or exhibit more business risk, it has the potential of negatively hurting the credit profile for Avista.

The current nature of Avista's capital plan is viewed positively, since the company is long power and primarily focused on basic system improvements; but, if other non-traditional areas are targeted for growth opportunities, this could have the potential to raise the risk profile of the company.

Liquidity Analysis

Avista's external liquidity source consists of a \$400 million senior secured revolving credit facility, which expires in April 2019. As of December 31, 2015, there were \$149 million of cash borrowings, leaving \$250.4 million of available liquidity under the line of credit. Since Avista currently has unsecured investment grade ratings from two nationally recognized rating agencies, the company has the option to request the banks to relinquish the existing First Mortgage Bond collateral position, but it has chosen not to do so for economic reasons. Despite the collateral staying in place at Avista's discretion, the secured nature of the credit facilities somewhat constrains Avista's liquidity flexibility, in our opinion, since the typical investment grade issuer (having an unsecured facility) can use collateral as an option to improve bank credit access during periods of unforeseen liquidity stress.

The facility has a \$100 million accordion feature and is subject to grid pricing. The \$400 million facility does not contain any material adverse change language for borrowings but does so to access the \$100 million accordion feature. The facility also includes a debt to capitalization covenant not to exceed 65%. As of December 2015, the company had sufficient headroom available under the debt to capitalization covenant.

AEL&P has a \$25 million line of credit which expires in November 2019 and has a consolidated debt to capitalization covenant of 67.5%. As of December 31, 2015, the full amount was available for borrowing and AEL&P was in compliance with its covenant.

Avista's next material debt maturities occur in August 2016 when \$90 million of first mortgage bonds is due. AERC's next maturity is in 2019 when its \$15 million term loan is scheduled to expire.

Profile

Avista Corp. is primarily a regulated electric and gas utility servicing around 375,000 electric and 335,000 gas customers in Washington, Idaho and Oregon. Avista also owns Alaska Energy and Resources Company (AERC; not rated), parent of Alaska Electric Light and Power Company (AELP; Baa3) which serves around 17,000 electric customers in Juneau, Alaska.

Avista's utility operations are primarily regulated by the Washington Utilities and Transportation Commission (WUTC), Idaho Public Utilities Commission (IPUC) and the Oregon Public Utility Commission (OPUC). AELP's rates are regulated by the Regulatory Commission of Alaska (RCA).

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Rating Methodology and Scorecard Factors

Exhibit 3

Rating Factors				
Avista Corp.		·		
Regulated Electric and Gas Utilities Industry Grid [1][2]	Current FY 12/31/2015		Moody's 12-18 Month Forward View As Date Published [3]	
Factor 1 : Regulatory Framework (25%)	Measure	Score	Measure	Score
a) Legislative and Judicial Underpinnings of the Regulatory Framework	Α	А	A	А
b) Consistency and Predictability of Regulation	Α	A	A	Α
Factor 2 : Ability to Recover Costs and Earn Returns (25%)				
a) Timeliness of Recovery of Operating and Capital Costs	Baa	Baa	Baa	Baa
b) Sufficiency of Rates and Returns	Baa	Baa	Baa	Baa
Factor 3 : Diversification (10%)				
a) Market Position	Baa	Baa	Baa	Baa
b) Generation and Fuel Diversity	А	A	Α	Α
Factor 4 : Financial Strength (40%)				
a) CFO pre-WC + Interest / Interest (3 Year Avg)	5.3x	A	4.5x - 4.9x	Α
b) CFO pre-WC / Debt (3 Year Avg)	19.8%	Baa	15% - 19%	Baa
c) CFO pre-WC – Dividends / Debt (3 Year Avg)	15.3%	Baa	11% - 15%	Baa
d) Debt / Capitalization (3 Year Avg)	45.3%	Baa	45% - 50%	Baa
Rating:				
Grid-Indicated Rating Before Notching Adjustment		Baa1		Baa1
HoldCo Structural Subordination Notching	0	0	0	0
a) Indicated Rating from Grid		Baa1		Baa1
b) Actual Rating Assigned		Baa1		Baa1
27, 121221 112111 2121 2121				

Ratings

Exhibit 4

Category	Moody's Rating	
AVISTA CORP.		
Outlook	Stable	
Issuer Rating	Baa1	
First Mortgage Bonds	A2	
Senior Secured	A2	
Senior Unsecured MTN	(P)Baa1	
ALASKA ELECTRIC LIGHT AND POWER		
COMPANY(AELP)		
Outlook	Stable	
Issuer Rating	Baa3	
AVISTA CORP. CAPITAL II		
Outlook	Stable	
BACKED Pref. Stock	Baa2	
Source: Moody's Investors Service		

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^[1] All ratios are based on 'Adjusted' financial data and incorporate Moody's Global Standard Adjustments for Non-Financial Corporations.
[2] As of 12/31/2015;
[3] This represents Moody's forward view; not the view of the issuer; and unless noted in the text, does not incorporate significant acquisitions and divestitures.

Source: Moody's Investors Service

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