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 1 BEFORE THE WASHINGTON

 2 UTILITIES AND TRANSPORTATION COMMISSION

 3 \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

 4 In the Matter of Determining )

 the Proper Carrier Classification )

 5 of, and Complaint for Penalties )DOCKET NO. TV-170972

 against: )

 6 )

 )

 7 )

 JAKE THEIS )

 8 d/b/a ROYAL MOVING )

 9 \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

10 MOVER'S COURT, VOLUME I

11 Pages 1-33

12 ADMINISTRATIVE LAW JUDGE RAYNE PEARSON

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13

14 9:00 a.m.

15 October 25, 2017

16

 Washington Utilities and Transportation Commission

17 1300 S. Evergreen Park Drive SW

 Olympia, Washington 98504

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 REPORTED BY: TAYLER GARLINGHOUSE, CCR 3358

21

 Buell Realtime Reporting, LLC

22 1325 Fourth Avenue, Suite 1840

 Seattle, Washington 98101

23 (206) 287-9066 | Seattle

 (360) 534-9066 | Olympia

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 1 A P P E A R A N C E S

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 ADMINISTRATIVE LAW JUDGE:

 3

 RAYNE PEARSON

 4 Washington Utilities and

 Transportation Commission

 5 1300 South Evergreen Park Drive SW

 Olympia, Washington 98504

 6

 7 FOR COMMISSION STAFF:

 8 RACHEL JONES

 Compliance Investigator

 9 Consumer Protection

 Washington Utilities and

10 Transportation Commission

 1300 South Evergreen Park Drive SW

11 P.O. Box 47250

 Olympia, Washington 98504

12 (360) 664-1129

 rjones@utc.wa.gov

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 1 OLYMPIA, WASHINGTON; OCTOBER 25, 2017

 2 9:00 A.M.

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 P R O C E E D I N G S

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 6 JUDGE PEARSON: Good morning. We will be on

 7 the record.

 8 MR. PIENKOWSKI: Good morning.

 9 JUDGE PEARSON: Oh, that was someone on the

10 bridge line. This is Judge Pearson. If you could just

11 wait a moment and I will do a roll call and ask who's on

12 the bridge line, okay?

13 MR. PIENKOWSKI: Yes, I'm sorry.

14 JUDGE PEARSON: That's okay.

15 So my name is Rayne Pearson. I'm an

16 administrative law judge with the Washington Utilities

17 and Transportation Commission, and I am the presiding

18 officer for today's hearing being conducted at the

19 Commission's headquarters in Olympia.

20 Today is Wednesday, October 25th, 2017, and

21 the time is 9:00 a.m. Today's hearing involves a total

22 of five household goods carriers, so the first thing

23 we'll do is take a roll call to determine which

24 companies are present either here in the hearing room or

25 on the bridge line.

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 1 And as you can see, there is a court

 2 reporter here creating a record of today's proceedings.

 3 So when I call your name, please raise your hand and

 4 also give a verbal response like "here" or "present."

 5 So first is Docket TV-170171, Christopher

 6 Neal, d/b/a Ready2Move and Haul, aka Won't Stop Moving.

 7 Okay. Hearing nothing, next is Docket

 8 TV-170746; is that right? I have an extra number on

 9 that. Or is it 170 --

10 MS. JONES: 746.

11 JUDGE PEARSON: It is 746, okay.

12 Bogdan, I don't know how to pronounce --

13 MR. MOMOTYUK: Momotyuk.

14 JUDGE PEARSON: Momotyuk?

15 MR. WALSH: Yeah, represented by counsel,

16 Sean Walsh.

17 JUDGE PEARSON: Okay. Can you spell your

18 last name for me?

19 MR. WALSH: W-a-l-s-h.

20 JUDGE PEARSON: Okay. Great.

21 Next is Docket TV-170747, Tara Chila, d/b/a

22 Moves for Seniors.

23 MR. SHAFER: Your Honor, we're present --

24 MR. PIENKOWSKI: Chris Pienkowski present

25 for Moves for Seniors.

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 1 MR. SHAFER: Andrew Shafer, counsel for

 2 Moves for Seniors.

 3 JUDGE PEARSON: Okay. And I --

 4 MR. SHAFER: There's an error. Tara is an

 5 employee of the company. The corporate parent is

 6 Transit Systems Inc.

 7 JUDGE PEARSON: And I'm sorry, if the

 8 gentleman on the bridge line can please identify himself

 9 again.

10 MR. PIENKOWSKI: Yes. Chris, I will spell

11 my last name, Pienkowski. P as in Paul,

12 i-e-n-k-o-w-s-k-i, I'm calling for Moves for Seniors.

13 I'm the managing director.

14 JUDGE PEARSON: Okay. Great. Thank you.

15 Next is Docket TV-170812, James Moseley,

16 d/b/a You Got It Movers.

17 MR. MOSELEY: Here, Your Honor.

18 JUDGE PEARSON: Okay. And finally is Docket

19 TV-170972, Jake Theis, d/b/a Royal Moving.

20 MR. THEIS: Here. Theis.

21 JUDGE PEARSON: Theis?

22 MR. THEIS: Theis.

23 JUDGE PEARSON: Theis, okay. Thank you.

24 Okay. So there's just one company who did

25 not enter an appearance today and that company is

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 1 subject to being held in default and having an order

 2 entered against them, and I will take that case up later

 3 this morning.

 4 Did you have something you wanted to say?

 5 MS. JONES: No.

 6 JUDGE PEARSON: Okay. So each of you are

 7 here because the Commission filed a complaint alleging

 8 that your company is either performing or advertising to

 9 perform work as a household goods carrier without the

10 required permit. And the purpose of today's proceeding

11 is to formally explain what your choices are and then

12 hear from each of you regarding which option that you

13 wish to pursue.

14 You can choose one of two options on behalf

15 of your company. You can either agree to cease and

16 desist providing, offering, and advertising unpermitted

17 household goods services, and if you choose that option,

18 then you will need to demonstrate what you've done to

19 either shut down your business completely or partially

20 to avoid further enforcement action by the Commission.

21 So Staff is going to want to see proof that you are no

22 longer performing unlawful services, for example, that

23 you've changed the language on your website or other

24 online advertisements for your business.

25 The second option is to ask for a

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 1 classification hearing to show why you don't need a

 2 permit, and if you choose that option, you are

 3 contesting allegations in the complaint and claim not to

 4 be conducting household goods moving services. If you

 5 choose that option, we will schedule a hearing for a

 6 date in the near future with the deadline about a week

 7 in advance for both the company and Commission Staff to

 8 declare witnesses and file all exhibits.

 9 So I will call each of you individually in

10 just a moment to hear from you. Ms. Rachel Jones, who

11 is seated over here to my right, is representing the

12 Commission this morning, and if you have not already met

13 her, she is a Commission compliance investigator.

14 So now that we have gone over the general

15 options for each of your companies, I will explain the

16 rest of today's procedures. So in a few minutes, I'll

17 call each of you forward and at that time, I will swear

18 you in so anything you tell the Court will be under oath

19 and is considered sworn testimony. Once you're sworn

20 in, I'll ask if you understand your options for today's

21 hearing and then ask you to state your preference. And

22 if there's anything else you want to explain to me, you

23 can do so at that time.

24 So with each of the complaints, Commission

25 Staff has not only alleged that you're providing

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 1 household goods moving services without a permit, they

 2 are also seeking to have a penalty imposed. The law

 3 sets the maximum penalty for each violation at $5,000,

 4 and Staff will be making a penalty recommendation as

 5 part of any agreed order. Ms. Jones will explain that

 6 recommendation, but the Commission will make the final

 7 decision about the amount of penalty to be imposed.

 8 If you choose to testify about how you are

 9 getting out of the household goods business, I will

10 allow you to make a statement explaining how you plan to

11 do that, and depending on what proof you can provide,

12 you should be able to reach an agreed order resolving

13 this matter with Staff, and you can speak to Ms. Jones

14 about that during the recess.

15 If you choose to contest the allegations in

16 the complaint, we will schedule another hearing, as I

17 explained earlier, for the Commission to present

18 evidence to prove its case. And if we are going to set

19 a hearing, it will help if you know your schedule for

20 the next month or two.

21 After I hear from each of your companies, we

22 will take a break, which will provide Staff time to meet

23 with each of you and prepare a final disposition for

24 your case.

25 So, Ms. Jones, why don't I go ahead and

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 1 swear you in at this point.

 2 (Rachel Jones sworn.)

 3 JUDGE PEARSON: Thank you. So after I hear

 4 from each of you, I will address the company that did

 5 not appear today, and, Ms. Jones, when I call that case,

 6 you can make a brief summary of the status and present

 7 your motion for default at that time.

 8 So I will begin with the two companies who

 9 are represented by counsel beginning with TV-170747,

10 Moves for Seniors.

11 Mr. Shafer, if you could take a seat right

12 there and make sure the microphone is turned on. The

13 red light will come on when it's on.

14 MR. SHAFER: I think it's on now.

15 JUDGE PEARSON: Perfect. Thank you. Okay.

16 So if you could state your first and last name for the

17 record.

18 MR. SHAFER: Yes, Andrew Shafer, attorney at

19 law. I'm the attorney for Transit Systems Inc, d/b/a

20 Moves for Seniors.

21 JUDGE PEARSON: Do you have a business card

22 that you can give to the court reporter?

23 MR. SHAFER: Yes, I do.

24 JUDGE PEARSON: Okay. And one for me, too,

25 that would be great.

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 1 MR. SHAFER: Simburg, Ketter, Sheppard &

 2 Purdy. Did you --

 3 JUDGE PEARSON: I'm sorry, what?

 4 MR. SHAFER: Did you ask the firm that I was

 5 with?

 6 JUDGE PEARSON: Oh, no, just a business card

 7 for the court reporter would be fine.

 8 MR. SHAFER: That's not a problem. Your

 9 Honor, Moves for Seniors contests the complaint in its

10 entirety on several grounds. First of all, Moves for

11 Seniors isn't a moving company, it's a broker.

12 JUDGE PEARSON: Okay. So I'm not going to

13 hear argument from you right now. If you wish to

14 schedule a hearing, we can talk about dates for that.

15 MR. SHAFER: Absolutely.

16 JUDGE PEARSON: Okay.

17 MR. SHAFER: You know, actually, I had

18 spoken with Ms. Paul last week, and we had agreed upon a

19 tentative date of December 19th. I'm unavailable before

20 the 15th of December, and I'm not sure the 19th is going

21 to work, but for place-setting purposes now, that's

22 fine.

23 JUDGE PEARSON: Okay. So I will tell you

24 that if we commit to that date and it works for you now

25 but ends up not working for you later, you'll have to

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 1 file a motion and show cause as to why it would need to

 2 be moved. So if you're not certain, I would recommend

 3 choosing a different date.

 4 MR. SHAFER: Well, let me explain my

 5 situation. My wife is very ill.

 6 JUDGE PEARSON: Okay.

 7 MR. SHAFER: And right now the 19th is fine.

 8 I don't know what's going to happen over the next two

 9 months.

10 JUDGE PEARSON: Okay.

11 MR. SHAFER: So that would be the cause for

12 the show cause for continuance, but yes.

13 JUDGE PEARSON: Okay. That makes sense.

14 MR. SHAFER: Okay.

15 JUDGE PEARSON: So does that work for Staff?

16 Is there someone here who can indicate whether that

17 works for Staff? I believe --

18 MR. TURCOTT: Yes, Your Honor.

19 JUDGE PEARSON: Mr. Turcott, was that you?

20 MR. TURCOTT: Yes, Your Honor. We will

21 check our calendars --

22 JUDGE PEARSON: Okay.

23 MR. TURCOTT: -- and make that work.

24 JUDGE PEARSON: Okay. So we can tentatively

25 schedule it for the 19th. And I wanted to address also,

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 1 Mr. Shafer, the letter that you submitted. I assume you

 2 filed the order dismissing the petition for declaratory

 3 proceeding.

 4 MR. SHAFER: I did.

 5 JUDGE PEARSON: Okay. And you asked for a

 6 full evidentiary hearing. I wanted to give you a little

 7 bit more of an explanation about how we conduct our

 8 brief adjudicative proceedings because as you can see,

 9 we do things a little bit differently here. Our

10 administrative hearings are more formal than what you

11 might be accustomed to with other state agencies. So

12 the only difference between what we would consider a

13 full-blown hearing versus a brief adjudicative

14 proceeding is that we will not require you to file

15 prefiled written testimony, but at the brief

16 adjudicative proceeding, you have -- we have a court

17 reporter present, you have an opportunity to present

18 witnesses and exhibits. If we schedule it in the

19 morning and it goes all day, that's fine.

20 MR. SHAFER: That's fine.

21 JUDGE PEARSON: Okay.

22 MR. SHAFER: No, that's -- that's -- that

23 was my concern.

24 JUDGE PEARSON: Okay.

25 MR. SHAFER: That we would be allowed to put

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 1 on a full evidentiary hearing.

 2 JUDGE PEARSON: I assumed that.

 3 MR. SHAFER: And I did have one

 4 clarification. I did see the order dismissing our

 5 petition for declaratory relief, and I want to clarify

 6 on the record whether or not we'll be permitted to raise

 7 all of the defenses that are set forth in the petition

 8 that was denied.

 9 JUDGE PEARSON: Absolutely.

10 MR. SHAFER: Thank you.

11 JUDGE PEARSON: The point of that is that we

12 don't need to have parallel proceedings. We will

13 absolutely address all of your arguments in the context

14 of the adjudication --

15 MR. SHAFER: Great.

16 JUDGE PEARSON: -- as opposed to a

17 declaratory.

18 MR. SHAFER: That's fine, thank you.

19 JUDGE PEARSON: Okay?

20 MR. SHAFER: Mm-hmm.

21 JUDGE PEARSON: So I will get a notice out

22 later today most likely or tomorrow that schedules the

23 brief adjudicative proceeding for December 19th. In

24 that notice it will describe what you need to file a

25 week in advance of the hearing, which will be any

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 1 exhibits that you wish to offer, and you will have an

 2 opportunity to cross-examine Staff. It's very much like

 3 it's a -- it's a normal evidentiary hearing, but

 4 typically on single issues such as this, we don't want

 5 to require the parties to file prefiled written

 6 testimony.

 7 MR. SHAFER: That's fine.

 8 JUDGE PEARSON: Okay?

 9 MR. SHAFER: Very good.

10 JUDGE PEARSON: All right. So I think you

11 can go if there's nothing further from Staff.

12 Is that fine?

13 MS. JONES: That's fine.

14 JUDGE PEARSON: Okay.

15 MR. SHAFER: There's nothing further from

16 the --

17 JUDGE PEARSON: Okay.

18 MR. SHAFER: -- company either. Thank you,

19 Your Honor.

20 JUDGE PEARSON: Yeah, thank you.

21 So next is Docket TV-170746, Mr. Walsh.

22 MR. WALSH: Good morning, Your Honor.

23 JUDGE PEARSON: Good morning. If you could

24 also just make sure the microphone is on.

25 MR. WALSH: It has a red light.

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 1 JUDGE PEARSON: Yes.

 2 MR. WALSH: I can hear it's on.

 3 JUDGE PEARSON: Yes.

 4 MR. WALSH: And I did not bring -- well, I

 5 did bring business cards, but I left them in my car.

 6 JUDGE PEARSON: Okay.

 7 MR. WALSH: I do have copies of my notice of

 8 appearance, would have all that information.

 9 JUDGE PEARSON: Perfect. We can each take

10 one of those. That would be great. Thank you very

11 much.

12 Okay. So do you want to speak on behalf of

13 your client or does your client wish to make a

14 statement?

15 MR. WALSH: I can speak on behalf of my

16 client at this time --

17 JUDGE PEARSON: Okay.

18 MR. WALSH: -- I think. The -- so I have a

19 little bit of a qualified response. My client had

20 intended to set up his business as a broker of household

21 moving goods, as household movers, rather. He has the

22 company, Bogdan Delivery, which does broker

23 transportation of commercial goods, not household goods,

24 and some of the drivers that he works with also were

25 household movers and he thought well, I can get into

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 1 this brokerage in that area as well.

 2 He has a separate company called Bogdan

 3 Movers, and his intent was to set that up as a broker of

 4 household goods movers. He had called in February to

 5 try and figure out what he needed to do, and he thought

 6 he'd gotten enough information, and so he began his

 7 operation.

 8 The -- as he's received this notice that

 9 says that he didn't do everything that he has able to do

10 and -- that he was required to do, and he has since

11 ceased his operation, closed down the business

12 temporarily. He is now in the process of applying for a

13 household goods movers certification for Bogdan Movers.

14 He still wants to set it up as a broker, but he realizes

15 that there are specific requirements that are different

16 from the transportation of commercial goods, in

17 particular, there has to be a more front-loaded

18 communication between the companies that are actually

19 moving the goods and the consumer.

20 So he needs to put that -- he needs to

21 change his business model from the transportation of

22 commercial goods to get the -- the consumer and the

23 company that's actually going to do the moving in

24 communication right away, very early on in the process,

25 which is very different from the business model that he

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 1 has with his commercial business.

 2 He has modified his website so that there is

 3 no connection between Bogdan Delivery and Bogdan Movers,

 4 which was previously a mistake that he had done. And he

 5 has put "Under Construction" on the Bogdan Movers

 6 website at this point in time and is working to collect

 7 the -- the necessary documents and all those other

 8 things in order to make his application to the UTC for

 9 Bogdan Movers and to change his business model. So

10 there's some -- he can't just pour over the same

11 structure that he had before.

12 JUDGE PEARSON: Sure.

13 MR. WALSH: So -- so it's a qualified we're

14 shutting down temporarily response.

15 JUDGE PEARSON: Okay. So that sounds like

16 it is ripe for negotiations with Staff about a reduced

17 penalty most likely with a suspended penalty and a cease

18 and desist, which is just unless and until he obtains a

19 permit.

20 MR. WALSH: Right.

21 JUDGE PEARSON: Okay. So are you planning

22 to stay here with your client and --

23 MR. WALSH: Absolutely.

24 JUDGE PEARSON: -- discuss the negotiations?

25 MR. WALSH: Absolutely.

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 1 JUDGE PEARSON: Okay. And, Ms. Jones, do

 2 you have a recommendation regarding the cease and desist

 3 order for this company?

 4 MS. JONES: No, no, recommendation. I

 5 mean --

 6 JUDGE PEARSON: Does Staff support that?

 7 MS. JONES: I do support that, the cease and

 8 desist.

 9 JUDGE PEARSON: Okay. So when we take a

10 recess, then you both will have an opportunity to speak

11 with Ms. Jones and see if you can agree on an order for

12 entry, okay?

13 MR. WALSH: Thank you.

14 JUDGE PEARSON: Okay. So I will call the

15 next docket, TV-170812, James Moseley, d/b/a You Got It

16 Movers.

17 Good morning.

18 MR. MOSELEY: Good morning.

19 JUDGE PEARSON: So if you could just stand

20 and raise your right hand, I'll swear you in.

21 (James Moseley sworn.)

22 JUDGE PEARSON: Go ahead and take a seat,

23 and if you could state your first and last name for the

24 record and spell your last name for the court reporter.

25 MR. MOSELEY: James Moseley and it's

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 1 M-o-s-e-l-e-y.

 2 JUDGE PEARSON: Okay. And what's your

 3 position with the company?

 4 MR. MOSELEY: I am the owner, slash, manager

 5 of operations.

 6 JUDGE PEARSON: Okay. And how do you want

 7 to proceed this morning?

 8 MR. MOSELEY: Your Honor, I was going

 9 through some hard times. I pretty much got divorced,

10 going through child custody. It cost me a lot of money

11 going through court and everything. It did work out. I

12 did get the joint custody of my son, but it cost me a

13 lot of money, like I said. The insurance company I was

14 working with stopped doing the -- for me, and then I had

15 to obtain more insurance and was -- cost, you know, a

16 whole lot more money. And I did receive an inheritance,

17 so I obtained the insurance that I needed and did all

18 the paperwork that I needed to do and turned it in. So

19 I'm just waiting for the paperwork to go through to

20 complete the -- the permits.

21 JUDGE PEARSON: Okay. So it sounds like you

22 would like to choose the cease and desist option until

23 you get a permit?

24 MR. MOSELEY: Yes, Your Honor.

25 JUDGE PEARSON: Okay. That sounds good. So

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 1 like you heard me say to the gentleman before you, at

 2 the break, you will have an opportunity to sit down with

 3 Staff and talk about whether you can agree on an order

 4 for entry. So essentially, that order will say that you

 5 agree that you were operating or advertising without a

 6 permit and that you agree to stop doing that until you

 7 get a permit --

 8 MR. MOSELEY: Yes, Your Honor.

 9 JUDGE PEARSON: -- once your application is

10 complete. And then once you're satisfied that you

11 understand all the terms of the order, you and Ms. Jones

12 can both sign it, and as I mentioned earlier, it will

13 most likely include an agreement about the amount of

14 penalty, most of which will likely be suspended, which

15 means that you won't have to pay it unless you again

16 operate without a permit. So as long as you do

17 everything that you're supposed to do, the amount of the

18 suspended penalty would go away after two years.

19 MR. MOSELEY: Okay. I just turned in the

20 paperwork yesterday, so it should go pretty smooth --

21 smooth in the next day or two so...

22 JUDGE PEARSON: Okay. Great. Do you have

23 any other questions?

24 MR. MOSELEY: No.

25 JUDGE PEARSON: Okay. So if you just want

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 1 to go and take a seat and then Staff will call you back

 2 during the recess.

 3 MR. MOSELEY: All right. Thank you.

 4 JUDGE PEARSON: Okay? Thank you.

 5 Okay. And then finally is Docket TV-170972,

 6 Jake Theis. That's what you said, right?

 7 MR. THEIS: Theis, yeah.

 8 JUDGE PEARSON: Okay. If you could raise

 9 your right hand.

10 (Jake Theis sworn.)

11 JUDGE PEARSON: Okay. Go ahead and take a

12 seat. I think the mic is on.

13 MR. THEIS: Okay.

14 JUDGE PEARSON: And can you state your first

15 and last name for the record and spell your last name

16 for the court reporter?

17 MR. THEIS: Jake Theis, T-h-e-i-s.

18 JUDGE PEARSON: Okay. And what's your

19 position with the company?

20 MR. THEIS: I'm the owner.

21 JUDGE PEARSON: Okay. And how do you want

22 to proceed this morning?

23 MR. THEIS: Basically I was new to the whole

24 business thing, and I didn't realize I even needed a

25 permit, and once I was told that I need to get a permit,

0022

 1 I tried to explain that I was a labor-only.

 2 JUDGE PEARSON: Okay.

 3 MR. THEIS: That I rented U-Hauls, and even

 4 with that, I still needed to get the permit. So I

 5 proceeded with that. I filled out everything in the

 6 application, I sent that in.

 7 JUDGE PEARSON: Okay.

 8 MR. THEIS: And I'm just trying to make

 9 everything right now.

10 JUDGE PEARSON: Okay. So it sounds like you

11 want to do the same thing as Mr. Moseley and agree to

12 cease and desist until you get a permit?

13 MR. THEIS: Correct.

14 JUDGE PEARSON: And I assume you heard

15 everything that I said to him, that you can negotiate a

16 penalty and hopefully come to an agreement with Staff --

17 MR. THEIS: Yes.

18 JUDGE PEARSON: -- about that at the break.

19 MR. THEIS: That would be great.

20 JUDGE PEARSON: Okay. All right. Thank

21 you. You can go ahead and take a seat and just wait for

22 Staff to call you back during the recess.

23 And I will just check one more time for

24 Docket TV-170171, Christopher Neal, d/b/a Ready2Move and

25 Haul, aka Won't Stop Moving.

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 1 MS. PAUL: I just checked.

 2 JUDGE PEARSON: Okay. So still not present.

 3 All right. Ms. Jones, did you have any

 4 contact with Mr. Neal?

 5 MS. JONES: Yes, I did. On Monday he told

 6 me he would be attending.

 7 JUDGE PEARSON: Okay. So I suppose it's

 8 possible he could still show up, and if so, we will deal

 9 with it at that time. But at this point, we can take a

10 recess.

11 And as soon -- again, as soon as you've had

12 a chance to review the cease and desist orders and the

13 language with Staff, there will be some negotiation

14 about the penalty, and it may be nominal depending on

15 the history of your company or there may be a reason

16 that Staff asks for a larger penalty; for example, if

17 you have appeared here before, which none of you have,

18 or if you've previously held a household goods permit

19 with the Commission and then lost it in the past.

20 So like I explained earlier, typically a

21 portion of the penalty is suspended, which is meant to

22 deter you from further illegal operations. So you would

23 pay a portion today and remaining portion of the penalty

24 would not become payable unless you violated the

25 Commission's order. So we'll call each of you back up

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 1 when we reconvene. I'll make sure that you understand

 2 the order. I will sign it here on the record today, and

 3 then you will leave with a copy of it.

 4 So, Ms. Jones, is there anything else before

 5 we take a break?

 6 MS. JONES: No.

 7 JUDGE PEARSON: Okay. So we will be in

 8 recess at 9:24 a.m., and I will be in my office, so just

 9 please have someone come notify me when you're ready to

10 come back on the record, okay?

11 So thank you all again for coming down, and

12 we will be in recess.

13 (Recess taken from 9:24 a.m.

14 until 10:21 a.m.)

15 JUDGE PEARSON: Okay. So we will be back on

16 the record at 10:21 a.m., and, Ms. Jones, has Staff been

17 able to reach an agreement with each of the companies?

18 MS. JONES: Yes, we have.

19 JUDGE PEARSON: Okay. So I will call you

20 back up one at a time beginning with 170746, Bogdan

21 Delivery.

22 And do you have the order?

23 Okay. So since you are represented by

24 counsel, I trust that you were walked through this and

25 you understand it?

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 1 MR. MOMOTYUK: Yes.

 2 JUDGE PEARSON: Okay. And it looks like all

 3 parties have signed the order.

 4 And for the record, Ms. Jones, it looks like

 5 you've recommended two violations, one for offering a

 6 move and one for advertising; is that correct?

 7 MS. JONES: Yes.

 8 JUDGE PEARSON: Okay. And a $4,000 portion

 9 of the $5,000 penalty will be suspended?

10 MS. JONES: Yes.

11 JUDGE PEARSON: Okay. And was the $1,000

12 payment made today?

13 MS. JONES: Yes, it was.

14 JUDGE PEARSON: Okay. Great.

15 And just for the record, the company is

16 agreeing to cease and desist until you get a permit; is

17 that correct?

18 MR. MOMOTYUK: Yes.

19 JUDGE PEARSON: Okay. Can you turn on the

20 microphone and speak into it just so we have it for the

21 record?

22 MR. MOMOTYUK: Yes.

23 JUDGE PEARSON: Okay. Thank you. So the

24 suspension period for the $4,000 is two years from

25 today's date, which is October 25th, 2019. That means

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 1 if Staff finds an advertisement or you offer a move

 2 during that time without having a permit, Staff will

 3 recommend that that $4,000 become immediately due and

 4 payable without any further order and you understand

 5 that?

 6 MR. MOMOTYUK: Yes.

 7 JUDGE PEARSON: Okay. And the cease and

 8 desist order is permanent, which means it does not

 9 expire. So if at any point in the future even beyond

10 that two-year period you're found to still be operating

11 without a permit, then Staff will go straight to

12 superior court and seek to have that enforced, which

13 will include significant additional penalties. So

14 there's a very strong incentive for you to comply with

15 the law, but it sounds like you're working on getting

16 your permit, so that shouldn't be a problem.

17 Okay. Any other questions? Okay. Then I

18 will sign this order and pass it back down to Ms. Jones,

19 and then a copy will be made and you will leave here

20 with it today. And once you get the copy, you're free

21 to go, okay? Thank you very much.

22 And thank you, Mr. Walsh.

23 MR. WALSH: Thank you.

24 JUDGE PEARSON: Next is Mr. Moseley,

25 TV-170812. Okay, Mr. Moseley, did you have a chance to

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 1 read through the order and you understand it?

 2 MR. MOSELEY: Yes.

 3 JUDGE PEARSON: Okay. And looks like both

 4 parties have signed it. And just for the record, again,

 5 Ms. Jones, there are two violations here, one for

 6 offering a move and one for an advertisement; is that

 7 correct?

 8 MS. JONES: Yes.

 9 JUDGE PEARSON: Okay. And it looks like

10 here there will be a $5,000 penalty, a $4500 portion

11 that will be suspended, and the company has agreed to

12 pay -- or is this a $1,000?

13 MS. JONES: It's 1,000.

14 JUDGE PEARSON: I'm sorry. Okay. And the

15 company has reached a payment arrangement?

16 MS. JONES: Yes.

17 JUDGE PEARSON: Okay. So the $600 was paid

18 today?

19 MS. JONES: Yes.

20 JUDGE PEARSON: Okay. And then you will pay

21 $200 on November 27th and $200 on December 26th?

22 MR. MOSELEY: Yes.

23 JUDGE PEARSON: Okay. And you do understand

24 that if you miss a payment, the entire amount including

25 the $4,000 that's suspended will become immediately due

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 1 and payable?

 2 MR. MOSELEY: Yes, I'll pay it as soon as I

 3 get it.

 4 JUDGE PEARSON: Okay. And if for some

 5 reason you're going to be late making a payment, just

 6 contact Staff and make sure to let them know. That's

 7 the key, to communicate with us rather than letting that

 8 date pass, okay?

 9 MR. MOSELEY: Yes, Your Honor.

10 JUDGE PEARSON: Okay. And you understand

11 legally what you can and can't do now?

12 MR. MOSELEY: I understand.

13 JUDGE PEARSON: Okay. Great. Do you have

14 any other questions?

15 MR. MOSELEY: No, ma'am.

16 JUDGE PEARSON: Okay. Then I will sign this

17 and pass it back down to Ms. Jones who will get a copy

18 for you and then you are free to go.

19 MR. MOSELEY: All right.

20 JUDGE PEARSON: Thank you for coming here

21 today.

22 MR. MOSELEY: Thank you, Your Honor.

23 JUDGE PEARSON: All right. And finally,

24 Jake Theis, Docket TV-170972. Okay. Mr. Theis, did you

25 have a chance to walk through the order?

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 1 MR. THEIS: Yes.

 2 JUDGE PEARSON: And you understand its

 3 contents?

 4 MR. THEIS: Yes.

 5 JUDGE PEARSON: Okay. Great.

 6 And again, Ms. Jones, this is also two

 7 violations, one for an advertisement and one for an

 8 offer?

 9 MS. JONES: Yes.

10 JUDGE PEARSON: And here a $5,000 penalty

11 will be imposed and a $4,500 portion will be suspended.

12 And it looks like you made that payment, a $500 payment

13 today?

14 MR. THEIS: Yes.

15 JUDGE PEARSON: Okay. Great. And so you

16 heard what I said about the two-year suspension period,

17 and it sounds like you're working on getting your

18 permit --

19 MR. THEIS: Yes.

20 JUDGE PEARSON: -- as well. Okay. Great.

21 So I will go ahead and sign this. Do you have any other

22 questions?

23 MR. THEIS: Nope.

24 JUDGE PEARSON: Okay. Then once you get a

25 copy of this order, you are also free to leave and thank

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 1 you very much --

 2 MR. THEIS: Thank you.

 3 JUDGE PEARSON: -- for coming here today.

 4 Okay. And since the room is now virtually

 5 empty, I assume we have not heard from Mr. Neal.

 6 MS. JONES: No, we have not.

 7 JUDGE PEARSON: Okay. All right. So let's

 8 go ahead and move forward with the motion for default

 9 for Docket TV-170171. I've had a chance to review that

10 docket, including the Commission's evidence and that

11 there was an offer for intrastate move in Washington and

12 advertising. That meets the definition for

13 RCW 81.80.075. So what is the company's motion -- or

14 the Commission's motion at this point with respect to

15 this company?

16 MS. JONES: We would like the company to be

17 classified as a household goods carrier and ordering him

18 to cease and desist and impose the penalties for two

19 violations.

20 JUDGE PEARSON: Okay. So that would be the

21 full $5,000 penalty with nothing suspended, correct?

22 MS. JONES: Yes.

23 JUDGE PEARSON: Okay. So let's walk through

24 the evidence you have for the company with respect to

25 the violations and also talk about how service was

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 1 accomplished.

 2 MS. JONES: Okay.

 3 JUDGE PEARSON: Go ahead when you're ready.

 4 MS. JONES: Okay. So Mr. Neal was served

 5 on September 19th, 2017. He received a compliance

 6 letter on January 3rd, 2017. We were able to obtain a

 7 move from him on March 13th, 2017 by phone, and he still

 8 currently has advertisements on Angie's List, Thumbtack,

 9 Yelp, GoSmith, U-Haul, and Won't Stop Moving.

10 JUDGE PEARSON: Okay. And he was personally

11 served?

12 MS. JONES: Yes, he was. We had to set it

13 up to where he thought he was meeting a customer, and he

14 ended up meeting the process server.

15 JUDGE PEARSON: Okay. So he was personally

16 served and you had since spoken to him and you know that

17 he received his documents?

18 MS. JONES: Yes, I spoke with him on Monday.

19 JUDGE PEARSON: Okay. Great. So I will

20 grant your motion for this company, which is Christopher

21 Neal, d/b/a Ready2Move and Haul, aka Won't Stop Moving,

22 and I have signed the order, so I can pass it back down

23 to you now. And is there any other business that we

24 need to take care of today?

25 MS. JONES: Nope, that's it.

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 1 JUDGE PEARSON: Okay. Thank you, then we

 2 are adjourned.

 3 (Adjourned at 10:30 a.m.)

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 4 STATE OF WASHINGTON

 5 COUNTY OF THURSTON

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 7 I, Tayler Garlinghouse, a Certified Shorthand

 8 Reporter in and for the State of Washington, do hereby

 9 certify that the foregoing transcript is true and

10 accurate to the best of my knowledge, skill and ability.

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 Tayler Garlinghouse, CCR 3358

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