

# Report Generation

Republic Services, Inc.  
4172 AWS - Bellevue  
Income Statement Trend - Division - Summary Acct  
December 31, 2014

Report Name: 4172ITD2 Page: 1  
Run Date: 03/23/15 12:40  
\*\* Consolidated Level Range \*\*  
\*Co

Account Description	December	November	October	September	August	July	June	May	April	March	February	January	Total
Revenue:													
Ind Core O/S	674,358	676,312	762,062	687,695	659,494	711,349	620,217	594,149	629,416	582,524	553,861	610,250	7,761,687
Ind SOM O/S	0	2,271	215	470	304	1,691	0	733	377	0	633	0	6,086
Ind FRF O/S	9,665	10,999	13,238	11,079	10,279	11,706	10,439	9,136	10,013	7,516	6,008	6,796	116,874
Ind O/S Total	684,023	689,583	775,514	699,244	669,469	724,747	630,656	604,018	639,807	590,041	560,501	617,046	7,884,649
Com Core O/S	1,219,822	1,218,748	1,228,183	1,215,100	1,211,863	1,192,516	1,096,297	1,091,807	1,087,672	1,090,532	1,083,061	1,086,878	13,822,479
Com FRF O/S	8,091	8,553	9,226	8,550	8,154	7,750	8,042	7,954	7,812	8,002	7,544	7,396	97,074
Com O/S Total	1,227,913	1,227,301	1,237,408	1,223,649	1,220,018	1,200,267	1,104,338	1,099,762	1,095,484	1,098,534	1,090,606	1,094,274	13,919,554
Res Core O/S	1,831,525	1,764,544	1,806,266	1,761,408	1,828,304	1,835,512	1,705,142	1,751,242	1,691,635	1,749,400	1,576,055	1,740,674	21,041,707
Res FRF O/S	596	700	884	1,000	1,162	1,251	1,165	1,186	1,179	1,149	1,070	1,244	12,586
Res O/S Total	1,832,122	1,765,244	1,807,150	1,762,407	1,829,466	1,836,763	1,706,307	1,752,428	1,692,814	1,750,549	1,577,125	1,741,918	21,054,293
Total O/S Revenue	3,744,058	3,682,128	3,820,073	3,685,301	3,718,953	3,761,776	3,441,302	3,456,207	3,428,105	3,439,124	3,228,233	3,453,237	42,858,496
Industrial-Inter/C	18,432	17,434	16,804	15,065	16,431	16,486	13,911	13,599	13,766	15,488	14,966	15,157	187,539
Commercial-Inter/C	68,043	66,258	80,653	76,562	71,657	73,819	74,416	72,559	71,843	73,329	65,143	71,580	865,862
Residential-Inter/C	147,340	124,857	150,346	146,331	140,489	152,889	141,405	144,791	139,340	131,230	120,701	151,001	1,691,137
Total Inter/C Revenue	233,815	208,550	247,803	237,958	228,577	243,195	230,149	230,949	224,949	220,046	200,810	237,738	2,744,538
Gross Revenue	3,977,873	3,890,678	4,067,876	3,923,259	3,947,530	4,004,971	3,671,451	3,687,156	3,653,054	3,659,170	3,429,042	3,690,975	45,603,034
Rev Reductions (All O/S & I/C)													
Total Disposal	1,055,087	946,267	1,074,837	1,028,755	994,171	1,070,975	1,005,530	1,023,350	983,880	951,623	857,833	1,010,124	12,002,432
Total COGS SOM	587,807	538,727	610,343	525,802	448,150	508,560	506,245	543,128	515,502	419,100	335,445	438,221	5,977,030
Total Host/Tax/Royalty	141,933	139,214	138,202	147,398	111,126	139,287	160,405	136,587	130,571	125,447	130,536	324,323	1,825,029
Total Revenue Reductions	1,784,827	1,624,208	1,823,382	1,701,954	1,553,448	1,718,822	1,672,181	1,703,065	1,629,953	1,496,170	1,323,814	1,772,667	19,804,491
Total Net Revenue	2,193,045	2,266,470	2,244,494	2,221,305	2,394,082	2,286,149	1,999,270	1,984,091	2,023,101	2,163,000	2,105,228	1,918,308	25,798,544
Operating Labor	816,424	758,588	843,096	855,443	795,812	892,218	811,884	851,840	797,315	766,288	689,404	853,799	9,732,111
Supervisory Labor	102,361	92,055	110,884	98,693	88,833	107,374	93,279	104,051	95,437	92,468	87,076	99,015	1,171,526
Total 500/510 Labor	918,785	850,644	953,979	954,136	884,645	999,592	905,163	955,890	892,752	858,756	776,479	952,815	10,903,637
Equipment Operating	118,003	130,875	134,333	142,841	135,413	160,066	161,389	172,240	153,837	149,288	133,806	158,024	1,514,109
Equipment Maintenance	234,919	200,217	229,146	213,599	193,716	214,694	208,822	223,575	210,021	198,514	190,756	212,727	2,530,706
Container Maintenance	17,071	23,320	18,332	12,509	15,906	41,633	54,412	84,671	12,074	11,504	10,622	5,705	307,759
Insurance Expense	129,823	127,748	127,514	122,622	111,677	119,239	141,409	15,130	107,124	140,930	109,538	113,240	1,335,734
Occupancy/Facility Costs	93,783	89,111	84,014	83,432	81,783	90,033	94,856	92,095	76,922	97,375	84,816	83,621	1,051,841
Other Operating Expenses	243,476	239,497	243,104	238,940	243,945	244,312	182,872	212,282	219,977	214,620	197,764	211,462	2,692,251
Pre-DD&A GOE	1,519,854	1,661,412	1,790,422	1,768,080	1,667,085	1,869,570	1,748,922	1,725,623	1,672,707	1,670,987	1,503,780	1,737,593	20,336,036
Depreciation	272,583	266,450	265,549	247,403	246,643	267,656	244,644	249,273	249,196	247,558	247,260	247,408	3,051,623
Total DD&A	272,583	266,450	265,549	247,403	246,643	267,656	244,644	249,273	249,196	247,558	247,260	247,408	3,051,623
Total Operating Expenses	1,792,437	1,927,862	2,055,971	2,015,482	1,913,728	2,137,225	1,993,566	1,974,896	1,921,903	1,918,545	1,751,041	1,985,002	23,387,659
Gross Profit	400,608	338,608	188,522	205,822	480,354	148,924	5,704	9,195	101,198	244,455	354,188	66,694	2,410,885
Sales Payroll & Related	91,460	79,248	93,431	85,992	94,459	90,126	73,783	80,960	78,673	63,828	66,437	70,483	968,880
Sales Expenses	9,195	1,299	1,841	3,085	3,842	2,043	20,596	8,217	25,419	27,970	17,662	27,152	144,639
G&A Payroll & Related	139,714	68,688	75,681	69,952	74,427	62,143	55,794	57,118	51,054	51,248	50,662	57,442	813,923
G&A Expenses	41,397	91,055	71,245	92,411	175,067	121,764	124,263	107,491	104,068	113,191	85,444	81,196	858,458

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Bad Debt Expense	4,862	13,078	294	6,573	9,018	5,195	12,146	9,444	3,216	64-	7,670	4,092	75,524
Management Fee	93,471	91,973	96,010	96,017	94,208	97,955	96,839	97,044	100,078	102,328	108,232	108,938	1,183,093
Total SG&A	380,099	345,341	334,820	354,030	100,887	379,224	383,421	360,273	362,508	358,502	336,107	349,303	4,044,514

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Account Description	December	November	October	September	August	July	June	May	April	March	February	January	Total
Operating Income	20,510	6,733-	146,298-	148,208-	379,467	230,301-	377,716-	351,078-	261,310-	114,046-	18,081	415,997-	1,633,630-
Other (Income)/Expense	977-	4,653	5,847-	7,829-	2,593	1,486-	1,705	859-	1,268-	1,479-	0	8,363-	19,157-
Interest Expense, Net	57,222	61,274	56,716	57,491	60,290	56,726	54,966	57,034	54,743	55,880	58,118	55,605	686,065
National Overhead	28,242-	25,851-	28,686-	29,760-	28,486-	29,830-	6,194-	32,365-	31,848-	33,430-	25,292-	27,509-	327,493-
EBT	7,493-	46,809-	168,481-	168,109-	345,071	255,711-	428,193-	374,888-	282,938-	135,019-	14,746-	435,730-	1,973,046-
Net Income	7,493-	46,809-	168,481-	168,109-	345,071	255,711-	428,193-	374,888-	282,938-	135,019-	14,746-	435,730-	1,973,046-