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                   BEFORE THE WASHINGTON STATE
             UTILITIES AND TRANSPORTATION COMMISSION
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     WASHINGTON UTILITIES AND
                                  )
     TRANSPORTATION COMMISSION,
                                   ) DOCKET NO. UT-082006
 3
                     Complainant, ) Volume I
 4
                                     Pages 1 to 20
               vs.
 5
     GRANDE COMMUNICATIONS
 6
    NETWORKS, INC., NORSTAN
     NETWORK SERVICES, INC.,
     TELECENTS COMMUNICATIONS,
     INC.,
 8
                     Respondents.
 9
                A hearing in the above matter was held on
10
     March 25, 2009, from 9:30 a.m to 9:55 a.m., at 1300
11
     South Evergreen Park Drive Southwest, Room 108, Olympia,
12
     Washington, before Administrative Law Judge ADAM TOREM.
13
                The parties were present as follows:
                THE COMMISSION, by JENNIFER
14
     CAMERON-RULKOWSKI, Assistant Attorney General, 1400
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    Joan E. Kinn, CCR, RPR
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    Court Reporter
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0003					
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2			INDE	EX OF EXHIBITS	
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5	EXHIBIT:			MARKED:	ADMITTED:
6		SHERI	НОҮТ		
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- 2 JUDGE TOREM: We'll be on the record in
- 3 Docket UT-082006. This is Administrative Law Judge Adam
- 4 Torem. It's Wednesday morning, March the 25th, 2009.
- 5 It's a little after our scheduled 9:30 a.m. starting
- 6 time for the hearing in this docket. The docket itself
- 7 is regarding telecommunications revocations of
- 8 registrations for three companies. The complaint that
- 9 was originally served on January 21st, 2009, and
- 10 reissued as a corrected complaint on February 13th,
- 11 2009, is captioned Washington Utilities and
- 12 Transportation Commission as Complainant versus Grande
- 13 Communications Networks, Incorporated, Norstan Network
- 14 Services, Incorporated, and Telecents Communications,
- 15 Incorporated. Those are the three respondents. It
- 16 doesn't appear that they have representatives here in
- 17 the room in Olympia this morning, nor has anybody
- 18 identified themselves on the Commission's bridge line.
- 19 Commission Staff is here this morning, and we'll take
- 20 their appearance now. Short form will be fine.
- 21 MS. CAMERON-RULKOWSKI: Good morning, Your
- 22 Honor, Jennifer Cameron-Rulkowski on behalf of
- 23 Commission Staff.
- 24 JUDGE TOREM: All right, and my indication is
- 25 that all three companies have received the corrected

- 1 complaint, and Commission records have the green return
- 2 receipt cards dated varying dates in the last part of
- 3 February of 2009 acknowledging their receipt of this
- 4 proceeding. I asked Ms. Cameron-Rulkowski earlier if
- 5 there was any indication they had asked for continuances
- 6 or otherwise taken care of the outstanding penalty
- 7 assessments or otherwise resolved their registration
- 8 issues with the Commission thus far. To the best of my
- 9 knowledge, there's been no further communication.
- 10 MS. CAMERON-RULKOWSKI: No, Your Honor, we
- 11 have heard nothing from any of the companies named in
- 12 the complaint, and to Staff's knowledge there have been
- 13 no issues of service.
- JUDGE TOREM: All right, so how would the
- 15 Commission like to proceed this morning then?
- MS. CAMERON-RULKOWSKI: Your Honor, Staff
- 17 would like to move to dismiss Telecents Communications,
- 18 Inc. I can proceed with that, then we would also like
- 19 to move for a default regarding the remaining two
- 20 companies. Would you like me to proceed with the motion
- 21 to dismiss?
- 22 JUDGE TOREM: Yes, let's start with Telecents
- 23 Communications, and you can explain to me why they're
- 24 being dismissed.
- MS. CAMERON-RULKOWSKI: Thank you, Your

- 1 Honor.
- 2 First, we would ask you to take official
- 3 notice pursuant to WAC 480-07-495 of Order Number 1 in
- 4 Docket UT-082005 which revoked Telecents' registration.
- 5 The order issued February 9th, 2009, and became final by
- 6 operation of law on March 4, 2009, and I have a copy of
- 7 that order if you would like to see that. Because
- 8 Telecents' registration already has been revoked, the
- 9 company should be dismissed from this proceeding.
- 10 JUDGE TOREM: All right, no point in revoking
- 11 it twice, so I will grant that motion. As I see, they
- 12 are listed in the longer list of respondents in the
- 13 Docket 082005 that Judge Clark ruled on two days ahead
- 14 of our originally scheduled hearing in this matter. And
- 15 Telecents to the best of your knowledge has not filed
- 16 any appeals of the final order?
- 17 MS. CAMERON-RULKOWSKI: Not to my knowledge,
- 18 no, and the notice of finality did issue.
- 19 JUDGE TOREM: All right, then I will grant
- 20 the motion to dismiss Telecents from the proceeding.
- 21 MS. CAMERON-RULKOWSKI: Then Staff asks the
- 22 Commission to find the remaining respondents in default
- 23 under RCW 34.054.40 and WAC 480-07-450 for failure to
- 24 appear at this hearing. Staff would further request
- 25 under these authorities that Staff be able to proceed

- 1 with the hearing and dispose of the substantive issues.
- JUDGE TOREM: All right, neither Grande
- 3 Communications nor Norstan Network Services has appeared
- 4 today. Both companies were also given an opportunity to
- 5 appear on the bridge line at the originally scheduled
- 6 hearing on February 13th, and I believe that you and I
- 7 were the only ones on the bridge line that day. The
- 8 reason we had the bridge line open on February 13th was
- 9 because the rescheduling of that hearing was not
- 10 accomplished until that morning, and knowing we had
- 11 already communicated the date of the hearing to the
- 12 parties, we wanted to be sure that if anyone did appear
- 13 they were given appropriate due process opportunities to
- 14 be heard that day on the rescheduling or on any other
- 15 matter. No company appeared on February 13th, and now
- 16 with what I am certain has been official and lawful
- 17 notice, no companies are appearing today. I will grant
- 18 the motion for default for those two remaining
- 19 companies.
- 20 You indicated you wanted to proceed with the
- 21 case, and now that you are the only party, we can move
- 22 to your exhibit list and your witness. Ms. Sheri Hoyt
- 23 is here, and there are 8 proposed exhibits.
- 24 Exhibit 1 is a penalty assessment that was
- 25 issued to Grande Communications, that's from Docket

- 1 UT-051702.
- 2 Exhibit 2 is a delinquency notice to Grande
- 3 Communications from June 23rd, 2006.
- 4 Exhibit 3 is the Attorney General Office
- 5 enforcement letter to Grande Communications. That one
- 6 is dated January 3rd, 2007.
- 7 Exhibit 4 is a penalty assessment to the
- 8 other company in this matter, Norstan, that was Docket
- 9 UT-060977.
- 10 Exhibit 5 is a delinquency notice to Norstan
- 11 from the same docket number. It's dated October 13th,
- 12 2006.
- 13 Exhibit 6 is a second penalty assessment
- 14 issued to Norstan. That docket number was UT-071295.
- 15 Exhibit 7 is the delinquency notice in the
- 16 second docket. It's dated August 13th, 2007.
- 17 And finally, Exhibit 8 is the Attorney
- 18 General Office enforcement letter to Norstan that's
- 19 dated April 17th, 2008.
- I take it that, Ms. Cameron-Rulkowski, you
- 21 want me to swear in Ms. Hoyt, and then we can proceed
- 22 with her testimony on these exhibits, and then you would
- 23 like them admitted to the record as well.
- MS. CAMERON-RULKOWSKI: Yes, Your Honor.
- JUDGE TOREM: All right, Ms. Hoyt, if you

- 1 would stand and raise your right hand.
- 2 (Witness SHERI HOYT was sworn.)
- JUDGE TOREM: All right, thank you.
- 4 Ms. Cameron-Rulkowski, you can proceed.
- 5 MS. CAMERON-RULKOWSKI: Thank you.

- 7 Whereupon,
- 8 SHERI HOYT,
- 9 having been first duly sworn, was called as a witness
- 10 herein and was examined and testified as follows:

- 12 DIRECT EXAMINATION
- 13 BY MS. CAMERON-RULKOWSKI:
- Q. Good morning. Please state and spell your
- 15 first and last name for the record.
- 16 A. Sheri Hoyt, S-H-E-R-I, H-O-Y-T.
- Q. Who is your employer?
- 18 A. Washington Utilities and Transportation
- 19 Commission.
- Q. What is your position with the Commission?
- 21 A. I am a Compliance Specialist in the
- 22 Compliance Investigation Section.
- Q. How long have you held this position?
- A. Just over four years.
- Q. Would you please describe your duties as they

- 1 relate to this case?
- 2 A. I conduct investigations regarding the
- 3 business practices of regulated utility or
- 4 transportation companies. As part of those duties, I
- 5 identify competitively classified telecommunications
- 6 companies that fail to file annual reports on time, and
- 7 I track those companies that are delinquent in paying
- 8 the penalties they incur for filing the report late.
- 9 Q. And how is this matter different from Docket
- 10 UT-082005, which also involved revoking the
- 11 registrations of multiple competitively classified
- 12 telecommunications companies?
- 13 A. The revocations in UT-082005 were based on
- 14 late annual reports or delinquent annual reports. This
- 15 docket is based on delinquent payment of penalties.
- 16 Q. Thank you. Are you familiar with the
- 17 companies named in this proceeding?
- 18 A. I am.
- 19 Q. I would like to ask you about each respondent
- 20 separately. First though, could you please describe
- 21 generally how you are familiar with the companies in
- 22 this proceeding?
- 23 A. Sure. The Financial Services Section
- 24 provides me a list every year of all companies that are
- 25 delinquent in filing their annual reports or paying

- 1 their regulatory fees. The list is generated by the
- 2 Commission's annual report tracking system called ARTS.
- 3 The Staff enters receipt information as annual reports
- 4 and regulatory fees come in to the Commission, and
- 5 they're reported in a file created for each company.
- 6 For those companies that fail to file the annual report,
- 7 I recommend that the Commission issue penalties to that
- 8 company.
- 9 Q. Thank you.
- 10 Have any of the companies that are named in
- 11 this proceeding paid the annual report penalties since
- 12 the Commission filed the Complaint?
- 13 A. No. This morning I checked the individual
- 14 dockets and the records management system as well as
- 15 contacting financial services staff to make sure no
- 16 revenue was received in this morning's mail, and they
- 17 have not been paid.
- 18 Q. Thank you.
- 19 Now I will ask you about the two individual
- 20 companies. Regarding Grande Communications Networks,
- 21 Inc., are there any outstanding penalties assessed by
- 22 the Commission to Grande for failure to timely file an
- 23 annual report?
- 24 A. Yes, the Commission issued a \$100 penalty
- 25 assessment against Grande in 2005, and the company has

- 1 not paid it.
- 2 Q. Please refer to Exhibit 1. Is this a true
- 3 and correct copy of the 2005 penalty order issued to
- 4 Grande?
- 5 A. Yes, it is.
- 6 Q. Did the Commission receive any response from
- 7 Grande to the penalty assessment issued in this docket?
- 8 A. No, it did not.
- 9 MS. CAMERON-RULKOWSKI: Your Honor, I offer
- 10 Exhibit Number 1 for admission into evidence.
- 11 JUDGE TOREM: All right, it's admitted.
- 12 BY MS. CAMERON-RULKOWSKI:
- 13 Q. Has the Commission contacted Grande
- 14 concerning this penalty since the response period
- 15 passed?
- 16 A. Yes, the Commission sent a delinquent letter
- 17 on June 23rd, 2006, notifying them that the payment for
- 18 the penalty was outstanding.
- 19 Q. Please refer to Exhibit Number 2. Is this a
- 20 true and accurate copy of the delinquency notice?
- 21 A. Yes, it is.
- 22 Q. Did the Commission receive any response from
- 23 Grande to this notice?
- A. No, it did not.
- MS. CAMERON-RULKOWSKI: Your Honor, I offer

- 1 Exhibit Number 2 for admission into evidence.
- JUDGE TOREM: It's admitted as well.
- 3 BY MS. CAMERON-RULKOWSKI:
- 4 Q. Are you aware of any other subsequent efforts
- 5 made by or on behalf of the Commission to contact Grande
- 6 concerning the penalty?
- 7 A. Yes. I received a copy of the letter sent by
- 8 the Attorney General's Office January 3rd, 2007, to
- 9 Grande notifying them that the penalty was outstanding.
- 10 Q. Please refer to Exhibit Number 3. Is this a
- 11 true and accurate copy of the document you received from
- 12 the Attorney General's Office?
- 13 A. Yes, it is.
- Q. Did the Commission receive any response to
- 15 this letter from Grande?
- 16 A. No, it did not.
- 17 Q. Did the Commission receive any information
- 18 indicating the Attorney General's Office had received a
- 19 response from Grande?
- 20 A. No.
- MS. CAMERON-RULKOWSKI: Your Honor, I offer
- 22 Exhibit Number 3 for admission into evidence.
- JUDGE TOREM: That's admitted as well.
- 24 BY MS. CAMERON-RULKOWSKI:
- Q. Now I'll turn to Norstan Network Services,

- 1 Inc. Are there any outstanding penalties assessed by
- 2 the Commission to Norstan for failure to timely file an
- 3 annual report?
- 4 A. Yes, the Commission issued a \$100 penalty
- 5 assessment against Norstan in 2006 and a \$200 penalty
- 6 assessment against it in 2007, neither of which Norstan
- 7 has paid.
- 8 O. Please refer to Exhibit Number 4. Is this a
- 9 true and correct copy of the 2006 penalty order issued
- 10 to Norstan?
- 11 A. It is.
- 12 Q. Did the Commission receive any response from
- 13 Norstan to the penalty assessment issued in this docket?
- 14 A. No, it did not.
- 15 MS. CAMERON-RULKOWSKI: Your Honor, I offer
- 16 Exhibit Number 4 for admission into evidence.
- 17 JUDGE TOREM: That will be admitted.
- 18 BY MS. CAMERON-RULKOWSKI:
- 19 Q. Has the Commission contacted Norstan
- 20 concerning this penalty since the response period
- 21 passed?
- 22 A. Yes, the Commission sent a delinquency notice
- in October of 2006.
- Q. Please refer to Exhibit number 5. Is this a
- 25 true and accurate copy of the delinquency notice?

- 1 A. It is.
- 2 Q. Did the Commission receive any response from
- 3 Norstan to this notice?
- 4 A. It did not.
- 5 MS. CAMERON-RULKOWSKI: Your Honor, I offer
- 6 Exhibit 5 for admission into evidence.
- 7 JUDGE TOREM: That will be admitted as well.
- 8 BY MS. CAMERON-RULKOWSKI:
- 9 Q. Please refer to Exhibit Number 6. Is this a
- 10 true and correct copy of the 2007 penalty order issued
- 11 to Norstan?
- 12 A. It is.
- 13 Q. Did the Commission receive any response from
- 14 Norstan to the penalty assessment issued in this docket?
- 15 A. It did not.
- 16 MS. CAMERON-RULKOWSKI: Your Honor, I offer
- 17 Exhibit Number 6 for admission into evidence.
- 18 JUDGE TOREM: And this is the \$200 penalty?
- MS. CAMERON-RULKOWSKI: That's correct, Your
- Honor.
- 21 JUDGE TOREM: That will be admitted as well.
- 22 BY MS. CAMERON-RULKOWSKI:
- 23 Q. Has the Commission contacted Norstan
- 24 concerning this penalty since the response period
- 25 passed?

- 1 A. Yes, we sent a delinquency letter in August
- 2 of 2007.
- 3 O. Please refer to Exhibit Number 7. Is this a
- 4 true and accurate copy of the delinquency notice?
- 5 A. It is.
- 6 Q. Did the Commission receive any response from
- 7 Norstan to this notice?
- 8 A. No.
- 9 MS. CAMERON-RULKOWSKI: Your Honor, I offer
- 10 Exhibit Number 7 for admission into evidence.
- 11 JUDGE TOREM: Admitted.
- 12 BY MS. CAMERON-RULKOWSKI:
- 13 Q. Are you aware of any subsequent efforts made
- 14 by or on behalf of the Commission to contact Norstan
- 15 concerning this penalty?
- 16 A. Yes. I received a copy of a letter sent by
- 17 the Attorney General's Office to Norstan regarding the
- 18 delinquency.
- 19 Q. Please refer to Exhibit 8. Is this a true
- 20 and correct copy of the document you received from the
- 21 Attorney General's Office?
- 22 A. It is.
- Q. Did the Commission receive any response to
- 24 this letter from Norstan?
- 25 A. No.

- 1 Q. Did the Commission receive any information
- 2 indicating the Attorney General's Office had received a
- 3 response from Norstan?
- 4 A. No.
- 5 MS. CAMERON-RULKOWSKI: Your Honor, I offer
- 6 Exhibit Number 8 for admission into evidence.
- 7 JUDGE TOREM: That will be admitted as well.
- 8 BY MS. CAMERON-RULKOWSKI:
- 9 Q. Ms. Hoyt, what is your recommendation to the
- 10 Commission concerning these companies?
- 11 A. I recommend that the Commission revoke the
- 12 registrations for cause.
- MS. CAMERON-RULKOWSKI: At this time, Your
- 14 Honor, I have no further questions for Ms. Hoyt. I have
- 15 a brief closing statement if you would like to entertain
- 16 that at this time.
- JUDGE TOREM: I have one question about
- 18 Exhibit 8.
- 19 MS. CAMERON-RULKOWSKI: Yes, Your Honor.
- 20
- 21 EXAMINATION
- 22 BY JUDGE TOREM:
- Q. Ms. Hoyt, the letter's dated April 17th,
- 24 2008, and it appears to reference both penalty
- 25 assessments that were previously issued because it

- 1 references the \$100 violation from July 2007, and then
- 2 attached to it I think is only the \$200 penalty
- 3 assessment. I'm wondering if that's a typographical
- 4 letter and it should be referring to the July 6, 2007,
- 5 \$200 penalty assessment?
- 6 A. Yes, Your Honor, I believe it's a
- 7 typographical, it should have said \$200.
- 8 Q. All right, so perhaps the Exhibit 8 Attorney
- 9 General's Office letter is referring only to the second
- 10 penalty assessment and not the first?
- 11 A. Correct.
- 12 Q. But it's still your testimony that Norstan
- 13 owes and is delinquent on both the \$100 and \$200 penalty
- 14 assessments?
- 15 A. That is correct.
- 16 Q. And it's not necessary for an Attorney
- 17 General's Office to send a letter to follow up on those
- 18 to make them due and payable, is it?
- 19 A. Not at all. We do it as a courtesy in an
- 20 attempt to get the penalty paid, just a procedural issue
- 21 that we do.
- 22 JUDGE TOREM: Okay, I just wanted to clarify
- 23 that. When I read the \$100 in there and then I saw the
- 24 other one attached, I wasn't sure if it was explained by
- 25 a simple typographical error or perhaps I was missing a

- 1 page.
- Is there any reason for any further questions
- 3 you want to ask your witness?
- 4 MS. CAMERON-RULKOWSKI: No, it does not, Your
- 5 Honor.
- 6 JUDGE TOREM: Closing statement.
- 7 MS. CAMERON-RULKOWSKI: In fact, your
- 8 question does lead directly into my closing statement.
- 9 Each of the respondent companies here has received
- 10 multiple notices concerning the penalties and has had
- 11 ample opportunity to respond. In fact, the companies
- 12 have had anywhere from 1 1/2 to 4 years to respond, and
- 13 it is not necessary that by statute or rule that they
- 14 receive further invitations to pay these penalties, yet
- 15 these companies apparently have persistently ignored the
- 16 Commission's penalty orders. WAC 480-121-060 allows the
- 17 Commission to revoke the registration of a
- 18 telecommunications company for good cause. Revoking the
- 19 registrations of these companies would remedy the
- 20 current situation in which these companies are allowed
- 21 to continue operating as registered carriers even as
- 22 they continue to violate one or more Commission orders.
- 23 In conclusion, there is good cause to revoke these
- 24 companies' registrations.
- I have nothing further, Your Honor, thank

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you.
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                JUDGE TOREM: All right, thank you very much
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     for the very concise presentation of the evidence.
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     companies have been held in default, and I will get to
     an order this week or next on this issued revoking their
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     licenses. I see nothing in my prior review of the file
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     to question what the Commission is asking for, it's
     simply now a matter of issuing the order, much as Judge
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     Clark did in the other docket, UT-005, for these two
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     remaining companies, and then this matter can be on for
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     notice of finality to be issued as well.
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                Anything else on the record this morning?
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                MS. CAMERON-RULKOWSKI: Nothing from Staff,
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     Your Honor.
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                JUDGE TOREM: And since there's no other
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    parties, there's nothing else to add, we are adjourned
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     at about 5 minutes to 10:00.
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                (Hearing adjourned at 9:55 a.m.)
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