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1	BEFORE THE ARIZONA CORPORATION COMMISSION
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3	IN THE MATTER OF U S WEST ) DOCKET NO. COMMUNICATIONS, INC.'S ) T-00000A-97-0238
4	COMPLIANCE WITH SECTION 271 ) OF THE TELECOMMUNICATIONS ) SPECIAL OPEN MEETING
5	ACT OF 1996. ) STATUS OF QWEST'S ) 271 APPLICATION
6	) 2/1 ARTHOATION
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12	REPORTERS' TRANSCRIPT OF PROCEEDINGS
L3	Phoenix, Arizona
L 4	August 23, 2001
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CCR No. 50154

T-00000A-97-0238 SPECIAL OPEN MEETING 8/23/2001

- 1 COM. IRVIN: I just wanted to throw in
- 2 acronyms for fun.
- 3 MR. ZULEVIC: The third element I'd like to
- 4 discuss is the performance assurance plan. And it's
- 5 Covad's understanding that the PAP is strictly a
- 6 voluntary undertaking by Qwest. Therefore, according
- 7 to Qwest, no changes may be made to the PAP's terms
- 8 and conditions, PIDs or associated penalty regime even
- 9 by the Commission without Qwest's approval. Secondly,
- 10 most emerging service PIDs such as line-shared loops
- 11 and sub loops are deemed diagnostic and therefore not
- 12 included.
- 13 MR. KEMPLEY: Mr. Chairman, I understand that
- 14 Covad has comments that they'd like to make about the
- 15 performance assurance plan, but we're kind of getting
- 16 to specifics and these are --
- 17 CHMN. MUNDELL: Are those some disputed
- 18 issues?
- MR. KEMPLEY: These are disputed issues in 19
- 20 the 271 proceeding at this time, and I believe that's
- 21 the appropriate place to deal with those issues.
- 22 COM. IRVIN: Actually, Mr. Kempley, if you
- 23 look, do you have a copy of his prepared remarks?
- 24 MR. KEMPLEY: I don't have a copy of his
- 25 prepared remarks.

- 1 COM. IRVIN: He's got what he's saying right
- 2 here, and it's pretty general. I'm not seeing --
- 3 MR. KEMPLEY: Mr. Chairman, Commissioner
- 4 Irvin, unfortunately, the specific comments that he's
- 5 making already have gone into issues that are disputed
- 6 in the proceeding. If you want to talk about the
- 7 general nature of a performance assurance plan that
- Covad would think is appropriate, I don't think that 8
- 9 would be a problem, but the specifics that he's talked
- about are disputed in the proceeding. I guess I'll 10
- 11 leave it at that.
- 12 CHMN. MUNDELL: Let me ask this, Mr. Kempley:
- 13 Is the issue of whether or not the performance
- 14 assurance plan is voluntary, is that an issue of
- 15 dispute? Because it's not clear in the legislation,
- 16 and Qwest has taken one position and other people have
- 17 taken another position.
- 18 MR. KEMPLEY: I think you could tell from
- 19 Mr. Rowell's presentation that if you simply say that
- 20 the performance assurance plan is voluntary, you
- 21 stated a fact. But what Covad is talking about is
- 22 issues that are in dispute about what the consequences
- are of the voluntary nature of the performance 23
- 24 assurance plan, and I believe at that point you're
- 25 starting to get into discussions that are ongoing and

- 1 in dispute in the proceeding.
- 2 COM. IRVIN: Mr. Chairman, I'm on Page 8 of
- 3 the prepared remarks, and I think that as you can see,
- 4 I would agree, Mr. Kempley, they do get specific on
- 5 here.
- 6 CHMN. MUNDELL: Try to keep it, as I said, at
- 30,000 feet so that we can --7
- 8 COM. IRVIN: And that raised another issue.
- We've been handed these things, I already read them. 9
- 10 They were handed out, they were made public record.
- 11 MCI pulled their stuff back. I don't want to get in
- 12 trouble.
- 13 CHMN. MUNDELL: We'll unring the bell and
- 14 disregard it.
- 15 MR. KEMPLEY: I think at this point I would
- 16 disregard it. I'm not concerned about the handout.
- 17 All of these items will be pursued through the 271
- process, and brought to you in some guise after 18
- 19 they've had the opportunity to be fully explored
- 20 through that process. And that's really the reason I
- 21 think that we're trying to exclude disputed issues
- 22 today, is because those issues haven't had the benefit
- 23 of the full process, and that process should be
- allowed to play itself out. 24
- 25 CHMN. MUNDELL: It was difficult trying to

- 1 talk about this issue and also deal with disputed
- 2 items, and I understand that. And at the time we set
- this, it was a few months ago when we decided to do 3
- 4 this, and it's moved through the process, so you're
- 5 going to get your day in court, just so everyone is
- 6 clear about that.
- 7 And I think as Commissioner Spitzer said
- earlier, we know what the issues are, this has been 8
- 9 educational and informative, and when we get into the
- 10 decision we'll make decisions based on the record, not
- press releases. That's what I said before when we 11
- 12 took a recess an hour ago. Make your points without
- 13 getting into they said this, we said, that kind of
- 14 scenario. That will be helpful for today.
- 15 COM. SPITZER: Mr. Chairman, I might add that
- 16 just looking at Page 10, where the statement is made,
- 17 as a result Covad has committed to vigorously opposing
- Qwest's application to the FCC. It sounds like the 18
- 19 gentleman will have two days in two courts.
- 20 CHMN. MUNDELL: More than two days I think
- 21 with two courts.
- 22 COM. SPITZER: Correct.
- 23 CHMN. MUNDELL: Go ahead, sir, if you can do
- that, and summarize. 24
- 25 MR. ZULEVIC: I think I've had enough days

- 1 and too many courts at this point, and I apologize, we
- 2 have not had the resources to be actively involved in
- the PAP recently, so I'm not aware which issues are at 3
- official dispute.
- 5 But just at a very high level, in general, as
- 6 was discussed earlier today, emerging services are
- 7 just that, they are emerging, and there needs to be
- 8 some accountability for making sure that we are able
- 9 to successfully compete in the area of emerging
- 10 services in the State of Arizona. And the PAP seems
- 11 to be what we're going to have to rely upon.
- 12 CHMN. MUNDELL: Thank you, sir.
- Any questions? 13
- 14 COM. IRVIN: No.
- 15 CHMN. MUNDELL: Anything else? I mean I
- don't want to cut you off because I sort of cut you 16
- 17 off midstream in your thought process, if you've got
- 18 something you want to...
- 19 MR. ZULEVIC: Let me get back on track if I
- 20 could, Mr. Chairman.
- 21 CHMN. MUNDELL: Sure.
- 22 MR. ZULEVIC: Mr. Chairman, just briefly, I
- 23 know it's getting late and I'll try to move through
- 24 this as quickly as I can.
- 25 Qwest's conduct outside of 271 proceedings

- 1 reveals its desire to eliminate its competitors, in
- 2 Covad's opinion. Qwest states in its 271 proceedings
- 3 that it's permitted competition in the region. Qwest
- 4 tells Covad that it's one of its most valuable
- 5 customers. After Covad announced it voluntarily
- 6 pre-negotiated a Chapter 11 filing, a Qwest employee
- 7 e-mailed over 100 other Qwest employees briefly
- 8 describing Covad's restructuring effort as, quote, the
- 9 third batter down, probably a reference to Rhythms'
- 10 and North Point's problems, and the, quote, end of the
- 11 national DLEC game, end quote.
- 12 And they referred to Covad's announcement of
- 13 continued operations as, quote, delusional, end quote.
- 14 And the result of, quote, drinking too much Kool-Aid,
- 15 end quote. This particular Qwest employee predicts
- 16 that, quote, it's quite likely the judge will say they
- 17 have no chance to succeed and force them to immediate
- 18 Chapter 7 liquidation, end quote.
- 19 Covad faces this kind of open anticompetitive
- 20 conduct by Qwest on a regular basis. Qwest employees
- 21 have told Covad's end-user customers that Covad is
- 22 notorious for stealing copper pairs; that they have
- 23 disconnected Covad DSL service over the objection of
- 24 the end-user. Qwest technicians have stolen valuable
- 25 network monitoring equipment out of Covad's

- 1 collocation space, and just last week solicited a
- 2 Covad end-user customer when the Qwest employee,
- 3 acting on behalf of Covad, went to the end-user's
- 4 premises to correct the trouble on a line.
- 5 The substantive issues taken in tandem with
- 6 Qwest's anticompetitive attitude demonstrated Qwest's
- 7 271 relief in the State of Arizona is not in the
- 9 public interest.
- 9 Also, I'd like to express some concerns about
- 10 the overall 271 proceeding that I've been an active
- 11 participant in the workshops here in Arizona, as well
- 12 as the workshops in Colorado and Washington. I feel
- 13 that resource and timing constraints on the ACC makes
- 14 it difficult if not impossible for a complete and
- 15 thorough evaluation and resolution of all issues,
- 16 including emerging services issues.
- 17 Resource and timing constraints on ACC makes
- 18 it difficult if not impossible for the ACC to fulfill
- 19 the obligations the FCC expects the ACC to satisfy.
- 20 Initially, Covad made the decision, a
- 21 business decision to participate in the 271 process
- 22 only in Colorado and Washington, given the limited
- 23 resources that we have available. We were asked a
- 24 number of times by a number of parties to please come
- 25 down and participate in Arizona, that our input as a

- 1 DLEC would be very valuable.
- 2 As a result of the resolution of several key
- 3 emerging services issues, as well as the logistical
- 4 and scheduling difficulty Covad has faced in
- 5 attempting to participate in these proceedings, Covad
- 6 believes it was requested to participate not to ensure
- 7 that all CLEC concerns will be addressed and the steps
- necessary to open and keep open Arizona local markets, 8
- 9 but simply to complete the proceeding with the
- 10 inclusion of at least one DLEC.
- 11 As a result Covad is committed to vigorously
- 12 opposing Qwest's application.
- 13 Thank you very much. That concludes my
- 14 comments.
- 15 CHMN. MUNDELL: Thank you, sir.
- 16 Any questions?
- 17 COM. IRVIN: Based on your previous
- 18 statements, this alleged conduct of the Qwest
- 19 employee, did that activity occur in Arizona or did
- that activity occur elsewhere? 20
- 21 MR. ZULEVIC: I'm sorry?
- 22 COM. IRVIN: The alleged activity of the
- 23 Qwest, that you allude to of the filing of Chapter 11.
- 24 CHMN. MUNDELL: The e-mail that you talked
- 25 about.

- 1 MR. ZULEVIC: I do have copies of that if the
- 2 Commission would like to see them. I'm not sure
- 3 where.
- 4 COM. IRVIN: I'm not sure if you want to
- 5 provide that. My question is did that occur in
- 6 Arizona or did that occur in another state, the
- 7 e-mail, where did it occur from?
- 8 MR. ZULEVIC: I can't really tell from the
- 9 e-mail as to what state it originated in, but it was
- 10 distributed to 190 Qwest employees. I don't really
- 11 know what state. I'm sure it was multiple states.
- 12 COM. IRVIN: So it is your conclusion that
- 13 despite what you've heard today that our process is an
- 14 incomplete process, yet I don't see anything in here
- 15 that you offer valuable -- you've agreed and even your
- 16 comments, even though you don't, the issues that the
- 17 Staff and that the groups are addressing are key
- 18 concerns of yours, and yet you go on to say that
- 19 you're going to oppose it, which is your prerogative,
- 20 which is fine, and that you think our process is not,
- 21 will not be complete and in essence is unfair.
- I fail to see how you can draw that
- 23 conclusion. I understand that you might be a little
- 24 upset with Qwest if indeed that e-mail took place and
- 25 those things happened.

- 1 MR. ZULEVIC: Well, it isn't that I feel that
- 2 there was a lack of interest in really doing the
- 3 process well. What I would say is that from the
- experience that I had in the workshops in other
- 5 states, there were some key things that were missing
- here that I think would have lent themselves well to 6
- 7 providing additional information for the Commission to
- 8 make its decisions.
- 9 CHMN. MUNDELL: Are those unresolved issues?
- We haven't made a decision yet on what the ultimate --10
- we're ultimately going to decide, so that's what I'm 11
- asking. Are there issues that you believe still need 12
- to be addressed and you don't have an opportunity to 13
- 14 do that? I think that's what Commissioner Irvin is
- 15 trying to get at.
- 16 MR. ZULEVIC: I feel like we were definitely
- 17 given an opportunity to express our concerns,
- 18 definitely. From that perspective there was due
- 19 process.
- 20 The thing that I had a concern about -- and
- to be a little more specific, is that I tend to deal 21
- 22 primarily with engineering and technical issues.
- 271 workshops that were held in Colorado and 23
- 24 Washington always had someone with technical
- 25 experience, if not a telecommunications engineer,

- 1 either as an active participant or available on a
- 2 moment's notice to consult and to help bring some of
- 3 these issues more to light and create more of an
- 4 understanding. And I don't feel that that happened
- 5 here. I don't feel -- I don't know that there was
- 6 ever a Staff person available or at any of the
- 7 proceedings that had an engineering for telecom
- 8 technical background.
- 9 COM. IRVIN: Having heard that and knowing
- 10 that the people involved and the consultants that we
- 11 hired, I think they had access to those people. The
- 12 issue was raised, and in order -- I mean I'm guessing,
- 13 and you heard this morning's presentation, certainly
- 14 it would appear to me there was plenty of technical
- 15 expertise available. And I know in fact AT&T has
- 16 participated vigorously and provided technical
- 17 expertise on behalf of the whole process, and I'm sure
- 18 MCI has done the same thing. It's just not a bunch of
- 19 lawyers and a bunch of lobbyists sitting in a room,
- 20 they have to get their information from someplace, as
- 21 well as our own Staff has experts, so I would take
- 22 exception.
- 23 I think your impression is a wrong one. And
- 24 it wasn't one workshop that was concluded at the end.
- 25 It was, as I understand it, more than one workshop,

- and the issues were addressed and were raised more 1
- 2 than once and then gone back and resolved. Hopefully
- 3 satisfactorily.
- 4 Obviously the Commissioner, as the Chairman
- 5 alluded to, there still are some issues still in
- dispute which we're trying to work out on. We can 6
- 7 carry this on for 15 years, we're obviously not going
- 8 to keep everybody happy. But I don't know what more
- 9 you want and I hope it's important, if the Commission
- 10 finds everything is improper, and hopefully you will
- 11 submit your comments at least in writing if you can't
- be in person, and those workshops can address those 12
- 13 concerns.
- 14 MR. ZULEVIC: I totally agree that there was
- 15 ample technical involvement by the other CLEC
- 16 participants in the proceeding. The thing that again
- 17 I saw that was missing was not having the interaction
- 18 of a party, engineer someone with a technical
- 19 background that could assist in working through the
- 20 issues, and definitely --
- 21 CHMN. MUNDELL: I think what would be helpful
- is to sort of do what Mr. Beach did and give us, not 22
- 23 today, but you could put it in writing, concrete
- 24 engineering examples that you believe still need to be
- 25 addressed in the appropriate docket. Why don't we

- 1 agree that what you submit is one thing, but again, if
- 2 you have issues that you think need to be addressed,
- 3 then again, it would give us concrete examples so that
- 4 we can read your filings and then deal with them
- 5 appropriately and accordingly.
- 6 COM. SPITZER: Mr. Chairman, if I may, and I
- 7 guess again I draw a comparison to the testimony of
- 8 Mr. Beach, or the statements of Mr. Beach. I am
- 9 interested in doing it right, and I've always
- 10 believed, as an elected official, and as well in my
- 11 professional career as an attorney, it's more
- 12 important to do it right than to do it fast. And I
- 13 think the Staff shares our view and has been willing
- 14 to solicit input. And we are in the midst of a
- 15 proceeding here. There are several items that have
- 16 been agreed to. There are items that are in dispute.
- The pricing docket, as we've heard, has been
- 18 the subject of a voluminous, vigorously contested,
- 19 litigated process before the administrative law judge,
- 20 and an order will be ultimately forthcoming for the
- 21 consideration of this Commission. We are again in the
- 22 process of achieving the same result in this
- 23 proceeding here on the OSS, and that's an additional
- 24 step that was taken I think by the Staff in holding
- 25 this meeting today so that complaints or constructive

- criticism could be aired. 1
- 2 And in distinction to the comments of
- 3 Mr. Beach, what I see in this paper that was
- submitted, which I frankly find extraordinary, are 4
- 5 some factual assertions unsupported, ending with a
- conclusion that you're going to oppose Qwest's 6
- 7 application at the FCC in advance of the conclusion of
- 8 this proceeding, in advance of the Staff report, in
- 9 advance of any decision rendered by any administrative
- 10 law judge, and in advance of any determination by this
- Commission. So it would appear that, and again, I 11
- 12 have some unsupported anecdotal gibberish leading to a
- 13 conclusion that you're prepared to oppose the result.
- 14 The conclusion we don't know enough today.
- 15 And I guess what is disturbing, and I would
- 16 echo both my colleagues' comments, constructive
- 17 criticism is always welcome, and anything that will
- 18 assist this Commission in reaching a proper
- 19 adjudication of the 271 process, however it turns out,
- 20 and I have no idea how it will turn out, in compliance
- 21 with the 1996 federal statute and in the best
- 22 interests of the people of Arizona is always welcome.
- 23 But again, a statement that you're prepared to
- 24 vigorously contest this regardless of the outcome, not
- 25 even knowing what that outcome is, is curious.

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- 1 MR. ZULEVIC: Yes, Mr. Commissioner, that is
- 2 probably somewhat premature to make that kind of a
- 3 statement, I would agree. And what it's based upon is
- 4 a rather frustrating experience in working through a
- 5 lot of these issues in the workshops. And I don't
- 6 want to imply at all that there were issues that were
- 7 not able to be brought up during the 271 process.
- 8 That is absolutely not the case. We were given every
- 9 opportunity to bring forth every issue that we had.
- 10 Again, the only criticism, whether it be
- 11 considered constructive or not, is that from my
- 12 perspective it would have been helpful to have that
- 13 mutual Commission Staff engineering expertise during
- 14 those proceedings.
- 15 CHMN. MUNDELL: Thank you.
- 16 Commissioner Irvin.
- 17 COM. IRVIN: No. Do we have anybody else?
- 18 CHMN. MUNDELL: We do. I don't see them at
- 19 the table, I don't know if they wanted to speak or
- 20 not. I've got on my list RUCO. Come on up. You're
- 21 on my agenda, I'll have to swear you in like I've done
- 22 everybody else separately, I guess.
- 23 MR. KEMPLEY: Mr. Chairman, before RUCO
- 24 speaks, Mr. Rowell indicated that at the pleasure of
- 25 the Commission, we would like to address briefly

- Covad's comments specifically, the very last statement 1
- 2 about engineering expertise.
- 3 CHMN. MUNDELL: I'll go ahead and let him,
- 4 but I don't want to have point counterpoint. We can
- 5 be here till 11:00 this evening.
- 6 MR. KEMPLEY: I believe this particular issue
- is unique with regard to the comments that have been 7
- 8 made, and we have avoided making any responses to
- 9 other comments that other parties made.
- 10 COM. SPITZER: Mr. Chairman, I would like to
- 11 know if Covad filed comments at the end of the
- 12 workshops.
- 13 CHMN. MUNDELL: Based, Mr. Kempley, on your
- 14 statement is sort of like trying to make a decision on
- 15 what a witness is going to testify to without knowing
- 16 what the witness is going to say, I will take it on
- 17 your avowal that this needs to be done from your
- 18 perspective. So go ahead, state your name and tell us
- 19 what you want.
- 20 MR. ROWELL: This is Matt Rowell, Commission
- Staff. Just for the record I'd like to state that at 21
- almost all the workshops and the TAG meetings that we 22
- 23 did have, Mr. Hagood Bellinger was present. And
- 24 Mr. Bellinger is with DCI, which is Staff's
- 25 consultant, and we rely on DCI extensively.

- Mr. Bellinger is an engineer with extensive telecom 1
- 2 experience. That's really all I had to say.
- 3 COM. IRVIN: He is a mutual third party.
- 4 CHMN. MUNDELL: Thank you. We're not going
- to go point counterpoint. You can file written 5
- 6 documents if you'd like.
- 7 Go ahead and raise your right hand.
- 8 (Daniel Pozefsky was duly sworn.)
- CHMN. MUNDELL: State your name for the 9
- 10 record, tell us who you represent.
- 11 MR. POZEFSKY: Good afternoon, Chairman,
- 12 Commissioner Irvin, Commissioner Spitzer. Dan
- 13 Pozefsky. I'm here on behalf of RUCO.
- 14 I'd like to address the Commission from the
- standpoint of an individual that has not nearly the 15
- 16 experience of these fine gentlemen sitting here at
- 17 this table doing the area of telecom. I say that
- 18 because over the past year I've sat through a couple
- 19 workshops, not as many as I would have liked to, but
- 20 some of the ones that we viewed I wouldn't say more
- 21 important, but we wanted to concentrate on, such as
- 22 the sub loops and the public interest and the number
- 23 portability workshops.
- 24 And I have to tell you that the majority of
- 25 the material utterly confused me. It's taken just a

- 1 ton of time to really get a handle on it, and I can't
- 2 say I have a total handle on it, but I do have a
- 3 handle on some things, and there were a few
- 4 observations that I've made and I'd like to pass them
- 5 on to the Commission.
- 6 I think that there are a couple areas of
- 7 performance that I know RUCO would like to see
- addressed and followed. And before Qwest is 8
- 9 ultimately given 271 RUCO would like to see some sort
- 10 of resolution on these things.
- 11 There are a number of areas, I picked out
- 12 four that I went through my notes and looked at. Some
- 13 of these we've already addressed, and I don't want to
- 14 get too far into the substance of them because I think
- 15 they're disputed.
- 16 But I would pick out the firm order
- 17 confirmations, which is one area; the disparity in the
- 18 number portability issue. Setting up service in new
- 19 subdivisions seems to be an area of concern, and that
- 20 one is of particular interest because that sort of
- 21 behavior, at least the way it's been described by
- 22 CLECs and brought up in the --
- 23 MR. KEMPLEY: Mr. Chairman, we're back now,
- 24 and I guess I was prepared to just sit and let him
- 25 identify the issues that he thought we need to be

- 1 resolved, but if we're going to talk about the
- 2 specifics of what's the issue is on disputed issues, I
- think the ongoing proceeding is the place to deal with 3
- 4 that.
- 5 CHMN. MUNDELL: As I said earlier, it's
- 6 difficult to address these issues and try to keep it
- 7 at a certain level, so if you can just tell us what
- 8 the issues are.
- 9 COM. IRVIN: Mr. Chairman, if he would stick
- 10 to his written comments. It says RUCO understands and
- notices these issues are not the subject before the 11
- 12 special open meeting, and intend to address them
- before the Commission when it is appropriate. What 13
- 14 you filed is proper. Identify them, and when we get
- up there we'll take care of it. 15
- 16 MR. POZEFSKY: I'll try to keep to that
- 17 thousand degree level.
- 18 COM. IRVIN: The Chairman set the level at
- 19 30,000 feet. He said a thousand, so he needs to rise.
- 20 MR. POZEFSKY: The fourth one that I thought
- 21 was something that we need to, I know RUCO would like
- to find out where this goes, is the policy changes, 22
- 23 the internal policy changes that happened within Qwest
- and how they're related to the CLECs, in fact some 24
- information sort of issues, but we would like to make 25

- 1 sure that there's a total information parity, if you
- will, and that there's no issue on that. 2
- 3 All this kind of leads me also to one other
- 4 quandary that I've been listening to the comments that
- 5 were said today. Commissioner Spitzer very fairly
- 6 brought up the Qwest market share, and the issue of
- 7 market share, of course, was an issue that's in
- 8 dispute in the public interest sector.
- 9 But my question is, I guess I'm addressing
- 10 this question to the Commission because we still are
- 11 dealing with the issue of market share, and I know
- 12 that the way the FCC has looked at it, at least from
- 13 the New York case and all the cases is as far as
- 14 market share is concerned, market share itself will
- not undermine the openness of the market, and that if 15
- 16 in fact market share was relevant for that particular
- 17 purpose Congress would have decided to a definitive
- 18 market share percentage which in fact it never did.
- 19 The market share issue has been raised by
- 20 CLECs in most of these proceedings, and I know the FCC
- 21 has kind of looked at it like to the extent that the
- 22 CLEC doesn't come into the market as a result of a
- 23 business decision, and the ILEC, that shouldn't be
- held against the ILEC as far as their application is 24
- 25 concerned. So given that, I think market share, to

- 1 the extent that the CLECs are being discriminated
- against and that's the reason they're being kept out 2
- 3 of the market, market share itself is a very important
- 4 issue.
- 5 I only bring that up because I noticed how
- 6 important it is as part of the conversation where I
- 7 want to go with the public interest workshop, I don't
- know, but I'm just trying to figure out what the 8
- 9 Commission's thoughts and where they are on that as
- 10 far as the importance of that for this Commission.
- 11 MR. KEMPLEY: Mr. Chairman, that's
- 12 specifically posing to you one of the disputed issues
- 13 in the case and --
- 14 CHMN. MUNDELL: We're not going to answer it.
- 15 I'm not here to answer questions of the parties.
- 16 COM. SPITZER: We ask the -- he can ask the
- 17 questions.
- 18 CHMN. MUNDELL: He can.
- 19 MR. POZEFSKY: I wasn't being smart.
- 20 CHMN. MUNDELL: We appreciate the issue. I
- 21 don't think Mr. Kempley wants to worry about us
- 22 answering it.
- 23 MR. POZEFSKY: That's all I have.
- 24 CHMN. MUNDELL: According to my agenda, we
- 25 have time for rebuttal from Qwest if necessary.

- 1 MR. DAVIS: Thank you, Your Honor.
- 2 Recognizing the time, I'll keep this to the point. My
- 3 name is Steve Davis, and I'm the senior vice-president
- 4 for Qwest for policy and law.
- 5 We also filed comments in advance which seem
- to be a little bit outside the scope of this 6
- 7 proceeding as has been defined today, so we would like
- 8 to withdraw those comments if that's permissible with
- 9 all the parties, or the Commission, the other parties
- 10 can live with it as we will.
- 11 CHMN. MUNDELL: We'll give them to
- 12 Mr. Kempley.
- 13 MR. DAVIS: Your Honor, I've been with Qwest
- 14 some 19 months, with AT&T some 19 years before that.
- 15 One of the things I would like to take exception to
- this afternoon is the characterization of Qwest as a 16
- company from Covad. 17
- 18 . I never would have come to Qwest if Qwest was
- 19 going to be a company that's similar to the other BOCs
- 20 that impedes competition, that tries to keep markets
- 21 closed, and that doesn't look at the country as a
- 22 whole and try to compete in the entirety of the
- 23 market.
- 24 Before I came here I received assurances from
- 25 Joe Nacchio and Mr. Mohebbi, who you heard today, as

- well as the Qwest business plan, that that's not the 1
- 2 case. We are unique. We look at the country as being
- 3 100 percent, and 90 percent of it is outside of our
- 4 territory, when you're talking about the business
- 5 opportunity and the market opportunity. We were about
- opening market to competition both in our region and 6
- 7 outside our region. You will never see us take a
- position in Arizona that is not exactly the same as 8
- 9 the position we take at Dallas or Miami or St. Louis
- 10 or Los Angeles.
- 11 We want to meet the 271 requirements as soon
- 12 as possible, there's no secret about that. We have a
- 13 large hole in our network. The 14 states, whether
- 14 it's serving multinational companies, locations in
- 15 this region or serving consumers within this region,
- 16 we have a large homeowner product offering, and we
- 17 would like to fix that.
- 18 We have done everything we could over the
- 19 last 15 months or so since this merger to achieve
- 20 that, and quite frankly I would state that it occurred
- 21 long before that as the mergers proceeding we saw much
- 22 greater emphasis by the companies in opening markets
- and meeting the 271 requirements. I am sorry about 23
- 24 the e-mail that was sent by the Qwest employee. That
- 25 employee has been disciplined and that doesn't reflect

- the position of Qwest, and that's been taken care of, 1
- 2 and I believe we've apologized to Covad, letting them
- 3 know.
- 4 An awful lot of what AT&T and MCI, and guite
- 5 frankly a lot of what Covad said I agree with. This
- 6 process is about testing Qwest's systems to see if we
- 7 have done the things required by the act to meet the
- 8 14-point checklist which would then enable us to enter
- 9 into market. Systems are critical.
- 10 The whole purpose of this OSS test, this
- 11 third-party test that you have conducted for the last
- 12 eight months, nine, seven, eight months is to make
- 13 sure those systems work, those systems give a parity,
- 14 quality performance to a CLEC that buys our services
- 15 as it does to a retail customer that buys those
- 16 systems from Qwest. It's just an ugly test. It takes
- 17 forever, it costs a lot of money, it is
- 18 extraordinarily detailed. I commend the Commission
- 19 for conducting it and the Staff for going through this
- 20 inordinate process. It's a lot for us to go through,
- 21 and we really see a benefit at the end of the day.
- 22 But that is the purpose of the test. The
- 23 systems have to work, and this test should prove that,
- 24 and when that test is finished, it should be finished.
- 25 Our performance is critical. We have to