



Century**Link**TM

Integration Update, Systems Evaluation Framework and Integration Assessment Criteria

June 30, 2011

Systems Integration Status

➤ **Finance and HR (ERP)**

- Decision was made to migrate PeopleSoft to SAP
- Conversion of financial and human resources system on target for completion by year-end 2011

➤ **Consumer/Small Business (RMG)**

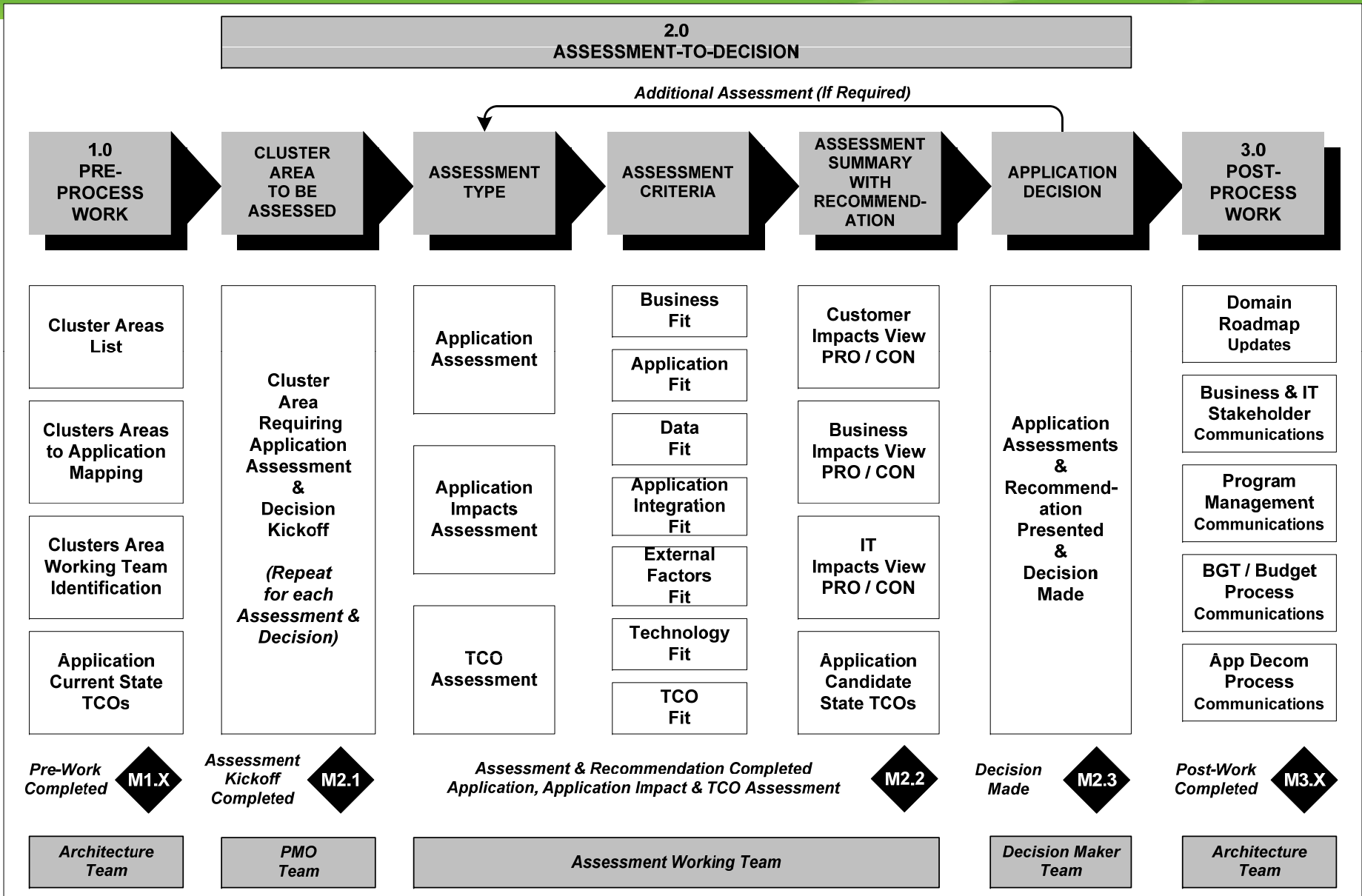
- No end-state system decisions have been made to date
- Continuing to evaluate system options

➤ **Business Markets Group (BMG)**

- No plans to convert systems at this time

➤ **Overall:** Systems architecture, integration decisions and timelines are under development

Systems Evaluation Process Framework



Assessment Criteria

Application Assessment Criteria		
<p>C1 Business Fit</p> <ul style="list-style-type: none"> - Business Drivers - Solution Functionality - Solution Functionality Gaps - Business Synergy Savings - Business Risk 		
<p>C2 Application Fit</p> <ul style="list-style-type: none"> - Performance - Scalability - Adaptability – Ease of Change - Skilled Labor Availability - IT App Dev Risk 	<p>C3 Data Fit</p> <ul style="list-style-type: none"> - Internal Data Feeds (In-Bound; Out-Bound) - External Data Feeds (In-Bound; Out-Bound) - Data Quality - Data Redundancy - IT Data Management Risk 	
<p>C4 Application Integration Fit</p> <ul style="list-style-type: none"> - Integration - Existing - Integration - New - Integration – Ease of Integration - Integration Risk 	<p>C5 Technology Fit</p> <ul style="list-style-type: none"> - Technology Standards Alignment - Reliability - Disaster Recovery - Skilled Labor Availability - IT IS Risk 	<p>C6 External Factors Fit</p> <ul style="list-style-type: none"> - Customer Experience / Satisfaction - Vendor Contracts - Regularity Reporting - Other (List) - External Factors Risk
<p>C7 TCO Fit (Use TCO Matrix to record)</p> <ul style="list-style-type: none"> - One-Time, Conversion Costs - Annual, Recurring Costs 		

Methodology Used: CenturyLink assess key criteria including regulatory and business requirements, total cost of ownership and adherence to technical standards as the primary components of its application selection process