

**BEFORE THE WASHINGTON UTILITIES AND TRANSPORTATION COMMISSION**

In the Matter of the Joint Application of )  
 )  
 MIDAMERICAN ENERGY )  
 HOLDINGS COMPANY AND )  
 PACIFICORP, d/b/a PACIFIC )  
 POWER & LIGHT COMPANY )  
 )  
 For an Order Authorizing Proposed )  
 Transaction. )  
 \_\_\_\_\_ )

**Docket No. UE-051090**

**EXHIBIT NO. \_\_\_\_ (KC-3)**

**EXCERPT OF OFFICE OF RATEPAYER ADVOCATES' REPORT ON THE  
 PROPOSED ACQUISITION OF PACIFICORP BY MIDAMERICAN ENERGY  
 HOLDING COMPANY (OCT. 19, 2005)**

**November 18, 2005**

Docket:	:	<u>A. 05-07-010</u>
Exhibit Number	:	_____
Commissioner	:	<u>Comm. J. Bohn</u>
Admin. Law Judge	:	<u>ALJ T. Kenney</u>
Witnesses	:	<u>M. K. Bumgardner</u>
	:	_____



**OFFICE OF RATEPAYER ADVOCATES  
CALIFORNIA PUBLIC UTILITIES COMMISSION**

**Office of Ratepayer Advocates’  
Report on the  
Proposed Acquisition of PacifiCorp by  
MidAmerican Energy Holding Company**

San Francisco, California  
October 19, 2005

## TABLE OF CONTENTS

<b>1.</b>	<b>EXECUTIVE SUMMARY .....</b>	<b>1</b>
<b>2.</b>	<b>OVERVIEW .....</b>	<b>3</b>
	A) PACIFICORP .....	3
	B) MIDAMERICAN ENERGY HOLDING COMPANY .....	3
	C) SCOTTISHPOWER .....	4
	D) PROPOSED ACQUISITION .....	5
	E) COMMISSION’S ROLE IN AUTHORIZING THIS TRANSACTION .....	5
<b>3.</b>	<b>FUTURE RATEPAYER IMPACTS .....</b>	<b>7</b>
<b>4.</b>	<b>RATEPAYER BENEFIT .....</b>	<b>8</b>
	A) DEBT FINANCING .....	8
	B) CORPORATE OVERHEAD CHARGES .....	11
	C) MOST FAVORED NATION TREATMENT .....	12
	D) TRADITIONAL HOLDING COMPANY EFFICIENCIES .....	12
	E) DELAY IN PACIFICORP’S NEXT GRC .....	14
<b>5.</b>	<b>COMPANY SAFEGUARDS.....</b>	<b>15</b>
	A) MEHC’S AND PACIFICORP’S PROPOSED REGULATORY SAFEGUARDS .....	15
	B) ORA’S ADDITIONAL PROPOSED SAFEGUARDS .....	15
	1) Acquisition Premium.....	16
	2) Compliance with California’s Decisions, Rules, and Laws .....	17
	3) Reporting Requirements .....	18
<b>6.</b>	<b>SYSTEM RELIABILITY.....</b>	<b>18</b>
	<b>ATTACHMENTS .....</b>	<b>19</b>
	ATTACHMENT A—PUBLIC UTILITIES CODE SECTION 851-854.....	20
	ATTACHMENT B—LIST OF 854(A) APPLICATIONS AND DECISIONS INVOLVING UTILITIES INCORPORATED IN OTHER STATES .....	25
	ATTACHMENT C—QUALIFICATIONS AND PREPARED TESTIMONY OF MARK K. BUMGARDNER, C.P.A. ....	39

1 **1. EXECUTIVE SUMMARY**

2 Applicants request an order exempting the proposed acquisition of  
3 PacifiCorp by MidAmerican Energy Holding Company (MEHC) from the  
4 approval requirements of Section 854(a) of the Public Utilities Code (P.U. Code).  
5 The Office of Ratepayer Advocates (ORA) has reviewed PacifiCorp/MEHC's  
6 Application (A.) 05-07-070<sup>1</sup> and finds the following.

- 7 • The acquisition would result in \$1.3 billion more in capital investment,  
8 which would increase the costs California ratepayers pay PacifiCorp by  
9 \$5.3 million every year.
- 10 • The acquisition would increase operating costs by \$3.5 million per year,  
11 which would increase the costs California ratepayers pay PacifiCorp by  
12 an additional \$70,000 each year.
- 13 • MEHC claims that ratepayers would save \$7.3 million annually, which  
14 would result in a potential decrease of \$145,000 a year for California  
15 ratepayers. The economic benefits to ratepayers associated with the  
16 proposed transaction are paltry.
- 17 • California ratepayers may ultimately have to pay an additional \$121 a  
18 year per ratepayer based upon PacifiCorp/MEHC's application.
- 19 • The acquisition of PacifiCorp by MEHC may increase PacifiCorp's debt  
20 cost rather than decrease them based upon the evidence in the  
21 Commission's possession.
- 22 • MEHC has not recognized any other synergies inherent in its acquisition  
23 of another large utility in addition to the one it currently operates in the  
24 mid-West.
- 25 • The majority of the other conditions appear to keep PacifiCorp's  
26 California ratepayers neutral to the acquisition.

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<sup>1</sup> Application of PacifiCorp and MidAmerican Energy Holdings Company for Exemption Under Section 853(b) From the Approval Requirements of Section 854(a) of the Public Utilities Code with Respect to the Acquisition of PacifiCorp by MidAmerican, filed July 15, 2005. (Application)

1           These results are contrary to ratepayer interest. In addition, PacifiCorp has  
2 currently expressed its intent to file a test year 2007 general rate case (GRC)  
3 application (presumably for higher rates.) Looking at these results in isolation  
4 warrants a denial of the Application. There are no net economic benefits to  
5 ratepayers associated with the acquisition, and the Applicants have not  
6 demonstrated that the request is in the public interest.

7           ORA recommends that this Commission reject the Applicants' request to  
8 have MEHC acquire PacifiCorp; but should the Commission authorize this  
9 acquisition, any approval needs to be conditioned on the implementation of the  
10 following requirements:

- 11           • PacifiCorp must postpone its planned general rate increase filing for one  
12           year to provide ratepayers sufficient guaranteed tangible benefits from  
13           the acquisition (rates would be held at current levels until January 1,  
14           2008);
- 15           • Under no circumstances should ratepayers be required to pay the costs  
16           associated with acquisition premiums to a utility. Paying any part of the  
17           acquisition premium would make this transaction unbeneficial to  
18           ratepayers. Unless the Applicants agree that ratepayers will not pay any  
19           part of the acquisition premium, the proposed transaction should not be  
20           authorized.
- 21           • MEHC must pay all acquisition costs and will not allocate any of these  
22           costs to PacifiCorp's ratepayers.
- 23           • Upon completion of the transaction, PacifiCorp, its owners, and its  
24           affiliates will be governed by the California P.U. Code, the  
25           Commission's General Orders, Rules of Practice and Procedures, and all  
26           decisions and resolutions that PacifiCorp is currently required to follow.
- 27           • PacifiCorp and its new owners must provide California with the same  
28           operating and affiliate transaction reports that they will provide to the  
29           other states that it operates.
- 30           • PacifiCorp and MEHC must provide California ratepayers with the  
31           same benefits that are provided to other jurisdictions (Most Favored  
32           Nation Treatment.)

1 Unless the Commission includes these provisions as part of the proposed  
2 transaction, the Application should be denied.

3 **2. OVERVIEW**

4 **A) PacifiCorp**

5 PacifiCorp is an electric utility, incorporated in Oregon, with substantial  
6 operations in six western states. The six states in which it conducts regulated  
7 electric utility operations are the states of Washington, Oregon, Idaho, Utah,  
8 Wyoming and California.

9 PacifiCorp's electric operations in California are by far the smallest of  
10 those in any of these states, consisting of approximately 43,000 customers, \$65  
11 million of annual revenue, and about 2% of its system sales. The generation used  
12 to serve California customers is primarily located in other states, as is the vast bulk  
13 of the transmission system used by PacifiCorp to serve its California customers.<sup>2</sup>

14 PacifiCorp stated that prior to negotiating the acquisition by MEHC, it had  
15 already planned to file a separate general rate application in the late fall for a test  
16 year beginning January 1, 2007. The application further states that PacifiCorp's  
17 rates were last increased in late 2003, citing D. 03-11-019, and that its California  
18 territory electric rates average approximately 7.7¢/KWh.<sup>3</sup>

19 **B) MidAmerican Energy Holding Company**

20 MEHC is a privately-held company engaged in the production and delivery  
21 of energy from a variety of sources, including coal, natural gas, geothermal,  
22 hydroelectric, nuclear, wind and biomass. MEHC's global assets total  
23 approximately \$20 billion and its 2004 revenues totaled approximately \$6.6

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<sup>2</sup> Application (A.) 05-07-010 p. 2.

<sup>3</sup> A. 05-07-010, p. 2, fn 4.

1 billion.<sup>4</sup> An Iowa corporation, MEHC’s major ownership interest of 83.75%  
2 belongs to Berkshire Hathaway Inc.<sup>5</sup>

3 With the repeal of the Public Utility Holding Company Act of 1935  
4 (PUHCA), Berkshire Hathaway will exchange its convertible preferred stock in  
5 MEHC into common shares, increasing Berkshire Hathaway’s 9.9% voting  
6 interest in MEHC to a voting interest of approximately 83.75% (or 80.5% on a  
7 diluted basis) of the common stock of MEHC. The exchange of Berkshire  
8 Hathaway’s convertible preferred stock does not change the owners of MEHC,  
9 only their respective voting interests. The result is the matching of Berkshire  
10 Hathaway’s voting interest with its ownership interest. The conversion does not  
11 affect the PacifiCorp transaction since MEHC remains the acquiring entity.<sup>6</sup>

12 **C) ScottishPower**

13 ScottishPower’s 2004/05 Annual Report and Accounts states that the sale  
14 of PacifiCorp to MEHC for \$9.4 billion will bring net proceeds of \$5.1 billion, of  
15 which \$4.5 billion will be returned to shareholders. MEHC will assume net debt  
16 of approximately \$4.3 billion.<sup>7</sup>

17 D. 99-06-049 dated June 10, 1999, stated that ScottishPower was  
18 “incorporated in Scotland in 1989,” “is a multi-utility business in the United  
19 Kingdom (U.K.) with 5 million customers,” has “activities that span electricity  
20 generation, transmission, distribution and supply,” has “provided electric service  
21 to the public for over 100 years,” “is among the 25 largest investor-owned electric  
22 utilities in the world”, “had assets of approximately \$9 billion” in 1998, maintain

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<sup>4</sup> Revised Direct Testimony of Gregory E. Abel, PPL/100, p. Abel/7.

<sup>5</sup> A. 05-07-010, p. 5.

<sup>6</sup> August 24, 2005 letter from Andrea Kelly, Managing Director to ALJ Kenney, p. 2.

<sup>7</sup> ScottishPower 2004/05 Annual Report and Accounts, p. 5.

1 PacifiCorp’s U.S. debt market, and “provide access to U.K. and European debt  
2 markets.” ScottishPower claimed that the 1999 acquisition would:

- 3 • Enable PacifiCorp to become part of a large financially strong  
4 corporation group and will permit it to obtain needed capital on  
5 favorable terms.
- 6 • Stress standards of service which encompass a variety of areas, the  
7 object of which is to enhance performance within the business and  
8 increase customer satisfaction.<sup>8</sup>

#### 9 **D) Proposed Acquisition**

10 On April 27, 2005, MEHC initiated the negotiations to acquire PacifiCorp  
11 from ScottishPower.<sup>9</sup> On or about May 23, 2005, MEHC and ScottishPower  
12 entered into an agreement to sell all of PacifiCorp’s common stock to MEHC for  
13 approximately \$9.4 billion. Approximately \$5.1 billion is cash and the remaining  
14 \$4.3 billion is net debt and preferred stock, which will remain outstanding at  
15 PacifiCorp.<sup>10</sup> The sale of PacifiCorp’s common stock includes transfer of control  
16 of certain PacifiCorp subsidiaries that are associated with the regulated business.<sup>11</sup>

#### 17 **E) Commission’s Role in Authorizing this Transaction**

18 The Commission is charged with overseeing the acquisitions and mergers  
19 of public utilities that serve California ratepayers,<sup>12</sup> as well as the sale of utility

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<sup>8</sup> D. 99-06-049

<sup>9</sup> MEHC’s response to ORA 3<sup>rd</sup> Data Request 3.5.

<sup>10</sup> Direct Testimony of Gregory E. Abel, PPL/100, Abel/10.

<sup>11</sup> The following PacifiCorp subsidiaries which will be included in the transfer consist primarily of mining companies and companies created to handle environmental remediation and avoided deforestation carbon credits: Centralia Mining Company, Energy West Mining Company, Glenrock Coal Company, Interwest Mining Company, Pacific Minerals, Inc., Bridger Coal Company, PacifiCorp Environmental Remediation Company, PacifiCorp Future Generations, Inc., Canopy Botanicals, Inc., Canopy Botanicals, SRL, PacifiCorp Investment Management, Inc., and Trapper Mining, Inc. (A.05-07-010, p. 12).

<sup>12</sup> P.U. Code, Section 854. See Attachment A.



1 assets used for serving ratepayers,<sup>13</sup> and the purchase of utility stock.<sup>14</sup> The  
2 Applicants contend that because PacifiCorp is not a California corporation,  
3 Section 854(a) does not authorize the Commission to review the proposed  
4 acquisition under that Section.<sup>15</sup> Instead, Applicants claim that the Commission  
5 should exempt the transaction from review under Section 853(b)<sup>16</sup> of the P.U.  
6 Code.

7 Section 854(a) provides in part:

8 “No person or corporation, whether or not organized under the laws of this  
9 state, shall merge, acquire, or control either directly or indirectly any public utility  
10 organized and doing business in this state without first securing authorization to do  
11 so from the commission” Applicants argue that since PacifiCorp is a public  
12 utility “doing business in this state” but is not “organized under the laws of this  
13 state,” Section 854(a) does not authorize this Commission to review the  
14 transaction. Such an interpretation of Section 854(a) is contrary to the results of  
15 over fifty reported cases in which the Commission has reviewed Section 854(a)  
16 applications filed by utilities notwithstanding the fact that the utility being  
17 acquired is incorporated in a state other than California.<sup>17</sup>

18 Most recently, the Commission reviewed the acquisition of Avista’s  
19 California gas service territory by Southwest Gas Corporation. D. 05-03-031  
20 approved Southwest’s acquisition of Avista’s South Lake Tahoe service territory  
21 of Avista pursuant to Sections 851 and 854 of the P.U. Code. As discussed further

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<sup>13</sup> Section 851. See Attachment A.

<sup>14</sup> Section 852. See Attachment A

<sup>15</sup> A. 05-07-010, p. 2 and note 2.

<sup>16</sup> The complete text of Section 853(b) is in Attachment A, but in part it states “the commission may....exempt any public utility....from this article if it finds that the application thereof with respect to the public utility is not necessary in the public interest.”

<sup>17</sup> See Attachment B List of 854(a) applications and decisions involving utilities incorporated in other states.

1 in Section 4.E, the Commission approved a settlement between Avista, Southwest,  
2 and ORA that recognized significant synergies and ratepayer benefits that would  
3 result from the proposed transaction.

4 The Commission should exercise its authority pursuant to Sections 851 and  
5 854 to review MEHC’s proposed acquisition of PacifiCorp, as it did earlier this  
6 year for Avista, and for dozens of other similar transactions in the past.

7 **3. FUTURE RATEPAYER IMPACTS**

8 In its application, MEHC and PacifiCorp identify several capital projects,  
9 additional operating costs, and some cost savings that it would undertake. The  
10 following table shows the impacts of these changes and the impact on California’s  
11 ratepayers.

PacifiCorp/MEHC Merger			
New Costs (Capital & Expense)			
(Dollars in thousands)			
Project Name Capital Costs	Expected Cost	Total Costs	Estimated California Allocation
Path C Upgrade	\$ 78,000		
Mona-Oquirrh	\$ 196,000		
Walla Walla-Yakima or Mid-C	\$ 88,000		
Other Transmission and Distribution (Asset Risk Program)	\$ 75,000		
Other Transmission and Distribution (Local Transmission Risk Projects)	\$ 69,000		
Emission Reductions from Coal-Fueled Generating Plant	\$ 812,000		
Total Expected Capital Plant Additions		\$ 1,318,000	
Total California Future Expected Annual Impact			\$ 5,272
Project Name Operating Costs			
Other Transmission and Distribution (Accelerated Distribution Circuit Fusing Program)	\$ 1,500		
Other Transmission and Distribution (Saving SAIDI Initiative)	\$ 2,000		
Total Expected Operating Expense Increase		\$ 3,500	
Total California Future Expected Operating Effect			\$ 70
Cost Savings			
Reduced Cost of Debt	\$ (1,260)		
Corporate Overhead Charges	\$ (6,000)		
Total Expected Cost Savings		\$ (7,260)	
Total California Expected Cost Savings			\$ (145)
Total Ultimate Expected Future Revenue Requirement in California			\$ 5,197
Customer Expected Impact in California			\$ 121

12

1 MEHC expects to add \$1.3 billion in total system capital adds in the future,  
2 which has an impact of increasing California customer costs by \$5 million.<sup>18</sup> It  
3 should be noted that none of the transmission or emission investment projects are  
4 currently required by federal or state law or any federal or state regulatory  
5 agency.<sup>19</sup> Assuming MEHC estimates its incremental capital additions, operating  
6 expense increases, and cost savings correctly, the cost to ratepayers will be to  
7 ultimately increase each customer's rates by potentially \$121 per year. Based on  
8 this evidence, the proposed merger would not provide economic benefits to  
9 California ratepayers.

#### 10 **4. RATEPAYER BENEFIT**

##### 11 **A) Debt Financing**

12 MEHC claims that PacifiCorp's incremental cost of long-term debt will be  
13 reduced as a result of the proposed transaction, due to the association with  
14 Berkshire Hathaway. According to MEHC its utility subsidiaries have been able  
15 to issue long-term debt at levels below their peers with similar credit ratings.  
16 MEHC commits that over the next five years it will demonstrate that PacifiCorp's  
17 incremental long-term debt issuances will be at a yield ten basis points below its  
18 similarly rated peers. It offers that if it is unsuccessful in demonstrating that  
19 PacifiCorp's long-term debt costs are ten basis points lower than similarly rated  
20 peers, PacifiCorp will accept up to a ten basis point reduction to the yield it  
21 actually incurred on any incremental long-term debt issuances for any revenue

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<sup>18</sup> A. 05-07-010, Appendix No. 7, pp. 1, 2, 3, and 4, shows the support for the \$1.3 billion in capital projects, 3.5 million in operating expenses, and 7.2 million cost savings. All costs were developed on an annual basis. Capital expenses were developed by multiplying capital costs by .2 as an approximation of return, taxes, and depreciation. California costs were calculated by multiplying total company expenses by .02, and per customer costs were calculated by dividing California costs by 43,000, the number of PacifiCorp customers living in California.

<sup>19</sup> MEHC's response to ORA 3<sup>rd</sup> Data Request 3.1.3.

1 requirement calculation effective for the five year period subsequent to the  
2 approval of the proposed acquisition.<sup>20</sup>

3 MEHC states that it has “access to significant financial and managerial  
4 resources thorough its relationship with Berkshire Hathaway, one of its owners,  
5 whose debt rating is AAA.” MEHC adds that its “global assets are approximately  
6 \$20 billion, with its 2004 revenues totaling \$6.6 billion.” Moreover, on a  
7 consolidated basis, “MEHC’s pro forma combined assets would be approximately  
8 \$34 billion, with combined revenues of about \$9.6 billion.”<sup>21</sup>

9 However, MEHC’s credit rating from the various credit rating agencies are  
10 only a BBB- from Standard & Poor’s (S&P); Baa3 from Moody’s Investor Service  
11 (Moody’s); and BBB from Fitch Ratings (Fitch).<sup>22</sup> These are significantly lower  
12 than ScottishPowers credit ratings as discussed below.

13 MEHC provided an analysis of the ratings by stating S&P placed MEHC’s  
14 corporate rating and senior unsecured debt rating of BBB- on CreditWatch  
15 Positive; Moody’s noted its senior unsecured debt rating of Baa3, a positive rating  
16 outlook; and, Fitch affirmed its senior unsecured debt rating at BBB, with a stable  
17 outlook.<sup>23</sup>

18 With regard to PacifiCorp’s credit rating, immediately after the acquisition  
19 was announced, S&P placed PacifiCorp’s secured debt on CreditWatch with  
20 negative implications, explaining its current rating for PacifiCorp reflects  
21 ScottishPower’s consolidated credit profile and that the “negative implications”

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<sup>20</sup> Revised page to Abel Exh. PPL/101, p. 2

<sup>21</sup> A.05-07-010, p. 16.

<sup>22</sup> Table 2, Crediting Ratings – July 2005, Direct Testimony of Patrick J. Goodman, Revised 8/25/05, PPL/400, Goodman/7.

<sup>23</sup> A. 05-07-010, pp. 16-17.

1 observation is based on PacifiCorp’s “weaker stand-alone metrics.” S&P states it  
2 will assess other factors as the transaction proceeds.<sup>24</sup>

3 Moody affirmed its rating of PacifiCorp’s senior secured debt as A3 and  
4 senior unsecured debt as Baa1. It changed its ratings outlook from stable to  
5 developing. Moody did state it believed the acquisition would have positive long-  
6 term benefits, particularly on large capital expenditure over the next several years  
7 and that its “developing” rating outlook reflected short-term regulatory challenges  
8 faced by PacifiCorp as it litigates pending rate cases and seeks regulatory approval  
9 of the acquisition.<sup>25</sup>

10 Fitch declared PacifiCorp’s debt rating of senior secured “A”; senior  
11 unsecured “A-”, was stable. It also noted that MEHC has the financial capability  
12 to provide equity financing for PacifiCorp’s ongoing capital expenditure  
13 program.<sup>26</sup>

14 ScottishPower’s 2004-2005 Annual Report identified its S&P credit ratings  
15 as BBB+, Moody’s Baa1, and Fitch BBB+. The Annual Report also stated that  
16 ScottishPower’s U.K. (long-term) credit rating for S&P to be A-, Moody’s A3,  
17 and Fitch A.

18 The basis for MEHC’s claim that its subsidiaries obtain less expensive  
19 credit is a three-page report, based on market data independently obtained from JP  
20 Morgan and ABN AMRO. The report compares the September 2004 debt  
21 issuance of MidAmerican Energy Company to debt issuances<sup>27</sup> of eight other  
22 utilities, including PacifiCorp, between February 2003 and September 2004 and

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<sup>24</sup> A. 05-07-010, p. 17.

<sup>25</sup> A. 05-07-010, p. 17.

<sup>26</sup> A. 05-07-010, p. 17.

<sup>27</sup> MidAmerican Energy issued Notes. The other debt issuances included Notes, First Mortgage Bonds, Senior Notes, and Secured.

1 concludes that MEHC’s cost of debt was 10 basis points lower.<sup>28</sup> MEHC needs  
2 far more support to prove its claim that Berkshire Hathaway subsidiaries enjoy  
3 lower credit costs than a single affiliated debt issuance compared to a small  
4 sample of companies’ debt issuances spanning 18 months and including four  
5 different types of debt.

6 MEHC provided information about one debt issuance over a year ago of a  
7 single Berkshire Hathaway subsidiary. ORA requested a list of all debt issuances  
8 from Berkshire Hathaway associated businesses by company for the last five  
9 years, but MEHC indicated that it “is not in possession of any of the data  
10 requested.”<sup>29</sup>

11 ORA was therefore unable to substantiate MEHC’s claim that its  
12 subsidiaries were able to garner lower debt costs because of their affiliation with  
13 Berkshire Hathaway. The strongest evidence before the Commission shows that  
14 PacifiCorp’s association with MEHC will raise its debt costs (S&P’s CreditWatch  
15 negative)<sup>30</sup> since MEHC’s debt rating (BBB-)<sup>31</sup> is lower than ScottishPower’s  
16 debt rating (A-).<sup>32</sup> MEHC’s offer that for the five year period subsequent to the  
17 approval of the proposed acquisition PacifiCorp will accept up to a ten basis point  
18 reduction for any revenue requirement calculation, if its incremental long-term  
19 debt issuances are not ten basis points lower than that of similarly rated peers will  
20 be difficult, if not impossible, to enforce.

21 **B) Corporate Overhead Charges**

22 MEHC commits that the corporate charges to PacifiCorp from MEHC and  
23 MEC will not exceed \$9 million annually for a period of five years after the

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<sup>28</sup> MEHC’s response to ORA 3<sup>rd</sup> Data Request 3.1.1.

<sup>29</sup> MEHC’s response to ORA 3<sup>rd</sup> Data Request 3.1.3.

<sup>30</sup> A. 05-07-010, p. 17.

<sup>31</sup> A. 05-07-010, p. 16.

<sup>32</sup> A. 05-07-010, p. 17.

1 closing on the proposed transaction.<sup>33</sup> This results in a savings of \$6 million per  
2 year on a total company basis if the holding company provides the same services  
3 as PacifiCorp Holding Inc. However, it is MEHC’s plan to change the mix of  
4 services. This change in mix will cause the shifting of costs from MEHC to  
5 PacifiCorp such that the change in the holding company cost alone will not  
6 provide an accurate indication of the costs/savings caused by the new owner. An  
7 example of some of the services that may be reassigned to PacifiCorp could be  
8 Strategic Planning and Environmental services.<sup>34</sup>

9 **C) Most Favored Nation Treatment**

10 Applicants have stated that they would include “Most Favored Nation”  
11 treatment for agreements reached with other jurisdictions. With the exception of  
12 commitments that are clearly state specific, MEHC has stated that it intends to  
13 apply each commitment made in any of the state jurisdictions to all six states.<sup>35</sup>

14 **D) Traditional Holding Company Efficiencies**

15 When businesses merge or are acquired synergies may be acquired by  
16 performing the same functions more efficiently. These efficiencies (synergies) are  
17 obtained by allocating the fixed costs of an operation over a larger base while  
18 maintaining marginal costs. Some areas where typical synergies occur for like  
19 companies include consolidation and removal of duplicate facilities pertaining to:

- 20 • Accounting services;
- 21 • Administrative costs and services;
- 22 • Advertising costs;

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<sup>33</sup> Revised page to Abel Exh. PPL/101, p. 2

<sup>34</sup> Strategic Planning and Environmental services were identified as services provided by ScottishPower (PacifiCorp’s response to ORA 3<sup>rd</sup> Data Request 3.11.2) which were not identified as services MEHC will provide to PacifiCorp (MEHC’s response to ORA 3<sup>rd</sup> Data Request 3.11.1).

<sup>35</sup> MEHC’s and PacifiCorp’s response to ORA 2<sup>nd</sup> set of data requests, question 2.1.

- 1 • Billing services;
- 2 • Financing services;
- 3 • Human resource costs and services;
- 4 • Legal costs and services;
- 5 • Medical costs and services;
- 6 • Purchasing functions;
- 7 • Regulatory functions, costs, and services;
- 8 • Research; and,
- 9 • Strategic Planning services;

10 MEHC has not provide any documents that support the existence of any  
11 synergies, efficiencies, or cost savings other than the decrease in debt cost and  
12 minor corporate service costs. When asked to identify whether MEHC has  
13 evaluated these items for synergies and cost savings MEHC stated that it “has not  
14 performed a study of potential savings from the transaction.<sup>36</sup> With a proposed  
15 purchase price in excess of book value, and only minor savings identified by  
16 MEHC, ORA concludes that there must be synergies, efficiencies, and cost  
17 savings that MEHC will pursue that it is not identifying to justify the acquisition  
18 cost paid by MEHC. Without additional synergies this acquisition must be denied  
19 because the application has failed to show net economic benefits associated with  
20 the acquisition. However, these potential synergies can be recognized by delaying  
21 PacifiCorp’s next general rate increase proceeding one year. This would also  
22 ensure some credible and definitive economic benefits are realized by ratepayers  
23 through this transaction.

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<sup>36</sup> MEHC’s response to ORA 3<sup>rd</sup> Data Request 3.12.



1           **E) Delay in PacifiCorp’s next GRC**

2           PacifiCorp is currently in the process of preparing a Test Year 2007 general  
3 rate case. The rate case will not incorporate any of the future costs/savings of the  
4 new owner. California uses a forward looking test year and calculates the rates  
5 based upon a utility’s estimated future operation. It is ORA’s expectation that  
6 PacifiCorp will be proposing a rate increase in its GRC application.

7           ORA is concerned that MEHC may recognize consolidation savings during  
8 the next several years (benefits that they will not be identified in its application),  
9 while demonstrating only diminutive benefits (which will be offset by sizable  
10 capital costs in the future because of the expected future capital additions.) ORA’s  
11 experience is that merged companies have substantial savings after merging.

12           In the SDG&E/SoCalGas merger the Commission found that the five year  
13 savings from the merger to be \$288 million which were to be distributed to  
14 ratepayers and shareholders, 50/50, over a five year period.<sup>37</sup> Additionally, in the  
15 sixth year, all such merger benefits were allocated to ratepayers.<sup>38</sup>

16           The most recent energy acquisition involved the acquisition of Avista  
17 Corporation’s (Avista) South Lake Tahoe district by Southwest Gas Corporation  
18 (Southwest). On July 21, 2004, Southwest and Avista entered into a purchase and  
19 sale agreement, subject to regulatory approval, by which Southwest would acquire  
20 Avista’s South Lake Tahoe natural gas assets for approximately \$15 million. On  
21 September 3, 2004, Avista and Southwest filed a Joint Application<sup>39</sup> requesting  
22 Commission authorization for the transaction. Among other things, Southwest  
23 proposed that it not be foreclosed from seeking in a future rate case the  
24 opportunity to recover the acquisition premium related to the transaction. A  
25 settlement was negotiated in the case between ORA, Avista, and Southwest.

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<sup>37</sup> D. 98-03-073, p. 2, Summary.

<sup>38</sup> D. 98-03-073, Finding of Fact 8.

<sup>39</sup> A. 04-09-009

1 Among other things, the settlement provided that: 1) the base margin rates for the  
2 South Lake Tahoe district being purchased by Southwest would remain unchanged  
3 for the years 2005, 2006, 2007, and 2008 and 2) Southwest will not seek  
4 Commission authority to recover the acquisition premium associated with the  
5 transaction in that case or in any future regulatory proceeding. On March 17,  
6 2005, the Commission approved the settlement and granted authority for the  
7 proposed transaction.<sup>40</sup> In that decision, the Commission concluded that P.U.  
8 Code Sections 851 and 854 governed the transaction.

9 In light of the decision in the Southwest acquisition case in which base  
10 margin rates were frozen for a four-year period, ORA has offered an extremely  
11 reasonable and modest proposal of a one-year rate deferral for the Northern  
12 California service territory of PacifiCorp in this case.

## 13 **5. COMPANY SAFEGUARDS**

### 14 **A) MEHC's and PacifiCorp's Proposed Regulatory** 15 **Safeguards**

16 Applicants' application contains a copy of the regulatory safeguards  
17 proposed by Applicants in this proceeding.<sup>41</sup> All but two of these safeguards are  
18 designed to keep California ratepayers neutral to the proposed transaction. The  
19 two safeguards that provide minimal benefit are offset over 35-fold by new  
20 planned costs that are not currently required by any federal or state regulatory  
21 agency or law.

### 22 **B) ORA's Additional Proposed Safeguards**

23 ORA's additional safeguards were developed mindful that California is  
24 only two percent of PacifiCorp's operation.

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<sup>40</sup> D. 05-03-010

<sup>41</sup> A. 05-07-010, Appendix 7.

1           **1) Acquisition Premium**

2           In MEHC’s and PacifiCorp’s proposed safeguards, the Applicants threaten  
3 to propose recovery of the acquisition premium in PacifiCorp’s regulated retail  
4 rates *if* the Commission in a rate order issued subsequent to the closing of the  
5 transaction reduces PacifiCorp’s retailed revenue requirement through the  
6 imputation of benefits other than those benefits committed to in this transaction<sup>42</sup>

7           This proposal of Applicants is not a safeguard but an inappropriate attempt  
8 by Applicants to force ratepayers to compensate shareholders for its acquisition  
9 premium costs should the Commission recognize the acquisition’s expected  
10 benefits. This is contrary to the Commission’s long standing policies.

11           “It has been the policy of this Commission, for accounting and rate making  
12 purposes, to recognize the original cost of operating systems acquired by  
13 purchase and to disregard the purchase price paid by the transferees. Under  
14 such policy the consumers’ rates reflect those costs associated with the  
15 actual cost of constructing the facilities devoted to their use and will not be  
16 subject to variations which might otherwise result in the event the purchase  
17 price, whether less than or in excess of the actual installed cost, were to be  
18 recognized in rate making purposes.”<sup>43</sup>

19           A more recent decision, involving a different utility, amplified and clarified  
20 this statement of policy:

21           “If a regulated utility purchasing dedicated property were allowed to pass  
22 on to its customers a price higher than original cost, the parties to the  
23 transaction would be in a position to frustrate the application of the original  
24 cost standard by arranging a transfer of ownership at a premium. The seller  
25 would receive, at the expense of future ratepayers, more than his original  
26 cost and yet the willingness of the purchaser to pay such a premium would  
27 have little significance since he himself would not bear the burden. On the  
28 other hand, the willingness of a seller to accept a price below the  
29 depreciated original cost can be persuasive evidence that the property has  
30 suffered deterioration in value and is no longer worth depreciated original

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<sup>42</sup> Revised pages to Gale Exh. PPL/301, pg. 3, Financial Integrity item C.

<sup>43</sup> D. 69490, quoting D. 63581. The Supreme Court of California denied a writ of review of D. 63581.

1 cost. The Commission may consider such evidence in establishing a rate  
2 base for ratemaking purposes.”<sup>44</sup>

3 If the Commission ever allowed a utility to recover an acquisition  
4 adjustment in rates it would force the ratepayers to assume shareholder cost and  
5 risks, and force ratepayers to pay a premium that has no relation to the original  
6 cost of the system. Acquisition premiums are made by shareholders after they  
7 have evaluated the risk of acquiring the utility, and should never be charged to  
8 utility ratepayers. Furthermore, in this specific case, Applicants have failed to  
9 even request that the Commission even consider the reasonableness of the  
10 premium.

- 11 • Ratepayers should never be required to finance MEHC’s acquisition  
12 premium. To do otherwise would make this transaction unbeneficial to  
13 ratepayers. The Commission should not approve the transaction unless  
14 Applicants agree that under no circumstances will ratepayers be forced  
15 to bear the cost of the acquisition premium.

## 16 **2) Compliance with California’s Decisions, Rules, and** 17 **Laws**

18 Article 12 of the California Constitution created the California Public  
19 Utilities Commission, subject to the control of the legislature, to fix rates and rules  
20 for public utilities operating inside the state of California. The Commission is  
21 governed by the California Constitution and the P.U. Code. Utilities are required  
22 to comply with the California P.U. Code, the Commission’s General Orders, Rules  
23 of Practice and Procedures, and the Commission’s resolutions and decisions that  
24 impact each utility. Upon completion PacifiCorp, the businesses that own it, and  
25 its affiliates need to be governed by California’s Laws, Rules, and Decisions.

- 26 • Upon completion of the transaction, PacifiCorp, its owners, and its  
27 affiliates will be governed by the California P.U. Code, the

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<sup>44</sup> D. 69490, citing D. 68841 (April 6, 1965.)

1 Commission's General Orders, Rules of Practice and Procedures, and all  
2 decisions and resolutions that PacifiCorp is currently required to follow.

3 **3) Reporting Requirements**

4 As stated earlier, California is only 2% of PacifiCorp's operation.  
5 However, the Commission and ORA have a long history of monitoring the  
6 impacts of acquisitions to ensure that ratepayers are not negatively impacted by  
7 the owner. ORA is not proposing additional reporting requirements specifically  
8 for California but recommends the following:

- 9 • PacifiCorp and its new owners provide the Commission with the same  
10 operating and affiliate transaction reports that it will provide to the other  
11 states in which it operates.

12 **6. SYSTEM RELIABILITY**

13 MEHC and PacifiCorp affirmed that it would continue to provide existing  
14 customer service guarantees and performance standards in each jurisdiction  
15 through 2009.<sup>45</sup>

16 Further, MEHC and PacifiCorp agreed that penalties for noncompliance  
17 with performance standards and customer guarantees shall be paid as designated  
18 by the Commission and shall be excluded from results of operations. PacifiCorp  
19 will abide by the Commission's decision regarding payments.<sup>46</sup>

20 MEHC and PacifiCorp further commit to extend through 2011, the  
21 commitment in Exhibit PPL/301 regarding customer service guarantees and  
22 performance standards as established in each jurisdiction, a two-year extension.<sup>47</sup>  
23 ORA is not opposed to this proposal.

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<sup>45</sup> A. 05-07-010, Appendix 7, Customer Service, item A, p. 6.

<sup>46</sup> A. 05-07-010, Appendix 7, Customer Service, item B, p. 6.

<sup>47</sup> A. 05-07-010, Appendix 7, Customer Service Standards, p. 5.