## Docket No. TV-200473 - Vol. I

# In the Matter of: Roberto Yam Ywamoto d/b/a Real Pro Moving

February 19, 2021



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### BEFORE THE WASHINGTON

#### UTILITIES AND TRANSPORTATION COMMISSION

In the Matter of Determining )DOCKET TV-200473 the Proper Carrier Classification ) of, and Complaint for Penalties ) against: ) ROBERTO YAM YWAMOTO d/b/a REAL ) PRO MOVING )

VIRTUAL MOVERS COURT HEARING, VOLUME I

)

Pages 1-20

ADMINISTRATIVE LAW JUDGE SAMANTHA DOYLE

February 19, 2021

10:40 a.m.

Washington Utilities and Transportation Commission 621 Woodland Square Loop Southeast Lacey, Washington 98503

REPORTED BY: TAYLER GARLINGHOUSE, CCR 3358

Buell Realtime Reporting, LLC 1325 Fourth Avenue, Suite 1840 Seattle, Washington 98101 (206) 287-9066 | Seattle (360) 534-9066 | Olympia (800) 846-6989 | National

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Page 2 A P P E A R A N C E S 1 2 ADMINISTRATIVE LAW JUDGE: 3 SAMANTHA DOYLE 4 5 6 FOR COMMISSION STAFF: 7 ROBERT HARTFORD Compliance Investigator 8 PO Box 47250 Lacey, Washington 98503 9 (360) 664-1320 robert.hartford@utc.wa.gov 10 11 FOR THE CARRIER: 12 ROBERTO YWAMOTO 13 6707 - 196th Street Southwest Apartment 405 14 Lynnwood, Washington 98036 15 16 ALSO PRESENT: 17 WAFA RAHAL 18 Spanish Interpreter 19 (All participants appeared via videoconference.) 20 21 22 23 24 25

1 LACEY, WASHINGTON; FEBRUARY 19, 2021 2 10:40 A.M. 3 --000--PROCEEDINGS 4 5 б JUDGE DOYLE: Let's be on the record. Good Today is Friday, February 19th, 2021, and the 7 morning. 8 time is approximately 10:40. 9 My name is Samantha Doyle. I'm an administrative law judge with the Washington Utilities 10 11 and Transportation Commission. 12 This is Docket TV-200473, which is a special 13 proceeding to determine whether Roberto Ywamoto, doing business as Real Pro Moving, is operating as a household 14 goods company without the required permit from the 15 16 Commission. 17 We're going to begin by taking appearances starting with Commission Staff. 18 19 MR. HARTFORD: Good morning, Your Honor. Robert Hartford appearing on behalf of the Commission. 20 21 JUDGE DOYLE: Okay. Thank you. 22 And the representative for the company, 23 please state your name, spelling your last name for the 24 court reporter, and state your address, phone number, 25 and email address.

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MR. YWAMOTO: Can -- can I have an 1 2 interpreter, someone who speaks Spanish? 3 JUDGE DOYLE: Spanish, okay. Hold on, sir. I need to look into that one moment. 4 5 (Pause in the proceedings.) 6 (Interpreter present.) 7 JUDGE DOYLE: Today is Friday, 8 February 19th, 2021. Time is now approximately 10:45. 9 My name is Samantha Doyle. I am an administrative law judge with the Washington Utilities 10 11 and Transportation Commission. 12 This is Docket TV-200473, which is a special 13 proceeding to determine whether Roberto Ywamoto, doing business as Real Pro Moving, is operating as a household 14 goods company without the required permit from the 15 16 Commission. 17 Should I translate it? THE INTERPRETER: 18 JUDGE DOYLE: We will begin with taking the 19 Commission Staff appearance again. 20 MR. HARTFORD: Good morning, Your Honor. Robert Hartford appearing on behalf of the Commission. 21 22 JUDGE DOYLE: Thank you. 23 And would the company representative please 24 state your name, spelling the last name for the court 25 reporter, and then your address, phone number, and

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email, please? 1 2 THE INTERPRETER: Do you want him to spell 3 the name of company, right? 4 JUDGE DOYLE: His -- his name, his name and 5 the company's address and phone number and email address. 6 7 MR. YWAMOTO: (Through interpreter) My name 8 is Roberto, R-o-b-e-r-t-o, and my last name is Y-w-a-m-o-t-o. My company address 6707 - 196th Street 9 Southwest, Apartment 405, Lynnwood, and the ZIP code is 10 98036. 11 12 JUDGE DOYLE: Thank you. You're here 13 because the Commission has information that your company 14 is or was operating or advertising as a household goods carrier without a permit. 15 16 THE INTERPRETER: Can you repeat for me? JUDGE DOYLE: 17 You're here because the Yes. 18 Commission has information that your company is or was 19 operating or advertising as a household goods carrier 20 without a permit. Operating as a household goods mover without the required permit is illegal and subject to a 21 22 penalty of up to \$5,000 per violation. If you are found 23 to have engaged in business as a household goods mover without a permit, the Commission can order you to cease 24 25 and desist operating and impose a penalty.

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The Commission has initiated an enforcement 1 2 action against you and your business. At this 3 preliminary hearing, I'm going to ask you to choose your 4 proceed -- how to proceed. You have two options. 5 Option A is to agree to cease and desist operating as an unpermitted household goods carrier. 6 7 THE INTERPRETER: Agree to cease? 8 JUDGE DOYLE: Agree to cease and desist 9 operating as an unpermitted household goods carrier. Ιf you choose this option, you must agree to stop 10 providing, offering, and advertising unpermitted 11 12 household goods services unless or until you receive a household goods permit from the Commission. 13 You will need to show what you have done to 14 shut down your business either completely or partially. 15 16 I am going to want to see proof that you are no longer 17 operating or advertising. For example, you will need to 18 prove that you have taken down or changed your website or other online advertisements for your business. 19 Ιf you have obtained or applied for a permit in advance of 20 this hearing, please let me know and -- when I call on 21 22 you. 23 THE INTERPRETER: What, I'm sorry? 24 JUDGE DOYLE: Saying that if he's obtained

25 or applied for a permit before the hearing for him to

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1 please let me know when I call on him in a little bit.
2 If you have obtained your permit, you can
3 continue to operate your business so long as you are
4 permitted.

5 Second option, option B, is to ask for a 6 classification hearing. You would choose option B if 7 you believe you were operating legally and that your 8 business is not subject to regulations by the 9 Commission. In other words, you are denying that you 10 offer or advertise unpermitted household goods carrier 11 services.

12 If you choose this option, we will schedule 13 a formal evidentiary hearing where you will be required 14 to present proof that your business is not within the 15 regulatory jurisdiction of the Commission. A hearing 16 will be set in the next month or so with a deadline a 17 week before the hearing for both you and Commission 18 Staff to list your witnesses and file exhibits.

19 Robert Hartford will be speaking for
20 Commission Staff this morning. If you have not already
21 met him, Mr. Hartford is on the line and introduced
22 himself. He is a compliance investigator at the
23 Commission.

24Now that we've gone -- oh, sorry.Pardon25me.

1 THE INTERPRETER: That's okay. Can you 2 repeat it for me, please? 3 JUDGE DOYLE: Yeah. Robert Hartford is 4 speaking for Commission Staff this morning. He is a 5 compliance investigator with the Commission. 6 Now that we've gone over your choices, I 7 will explain what else will happen today. In a few 8 minutes, I will call on you to make your choice. At that time, I will swear you in so that anything you tell 9 me will be considered sworn testimony made under penalty 10 11 of perjury. 12 THE INTERPRETER: Can you repeat, please? 13 No problem. JUDGE DOYLE: 14 It's hard to hear. THE INTERPRETER: 15 JUDGE DOYLE: No problem. In a few minutes, 16 I will call on you to make your choice. At that time, I will swear you in so anything you tell me will be 17 18 considered sworn testimony made under penalty of 19 perjury. Once you are sworn in, I will ask you if you 20 understand your choices for today's hearing and then ask 21 22 you to state your choice. If there is anything else you want to explain to me, you will have the chance to do 23 24 that then. 25 If you choose option A, you will need to

testify about how you plan to comply with the law either 1 2 by becoming a permitted business or shutting down your 3 unpermitted business. Depending on what poof you can 4 provide, you may be given an opportunity to meet with Staff during the break in the hearing -- break in the 5 hearing to negotiate an order to resolve this matter. 6 7 The agreed order will also deal with the penalty. You were served with a complaint that asked 8 the Commission to penalize you for engaging in business 9 as a household goods carrier without a permit. 10 The law sets the maximum penalty for each violation at \$5,000. 11 12 Staff will recommend a penalty and you will have a chance to reach an agreement with Staff about the 13 penalty amount. 14 If you are unable to agree, Staff will 15 16 explain its recommendation, but the Commission will make 17 the final decision about the penalty amount. If you choose option B -- if you choose 18 19 option B, that is you deny you are operating as a household goods mover, we will schedule another hearing. 20 In that case, it will help if you know your schedule for 21 22 the next month or so so we can set a hearing date. I will now swear in both Staff and the 23 24 I will start with Commission Staff. company. 25 THE INTERPRETER: Are you going to talk to

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Page 10 both? 1 2 JUDGE DOYLE: Yes, I am going to swear in 3 Staff and then I will give the company an opportunity to swear in as well. 4 Mr. Hartford, I will swear you in now. 5 (Robert Hartford sworn.) 6 7 JUDGE DOYLE: Thank you. 8 And now for the company, Mr. Ywamoto, I will 9 swear you in as well. 10 (Roberto Ywamoto sworn.) 11 JUDGE DOYLE: What is your position with the 12 Sorry, can you repeat your answer? company? 13 MR. YWAMOTO: (Through interpreter) I am the 14 owner. 15 JUDGE DOYLE: Thank you. And do you 16 understand your options here today? 17 MR. YWAMOTO: (Through interpreter) Option 18 A -- option A meaning that I have to pay a penalty? 19 JUDGE DOYLE: Option A means that he's 20 agreed that he operated without a permit and a penalty 21 would be negotiated. That could include potentially 22 suspending a portion or a payment plan portion that would be paid -- that would be negotiated with Staff at 23 24 a break. 25 THE INTERPRETER: Okay he said.

Page 11 Okay. And then option B is 1 JUDGE DOYLE: 2 that he's contesting the allegations against him. Is 3 that clear as well? 4 MR. YWAMOTO: (Through interpreter) Okay. 5 JUDGE DOYLE: And then does he know which option he would like to choose or have any further 6 7 questions? Sorry, can you repeat? 8 MR. YWAMOTO: (Through interpreter) I don't 9 know what options I will choose. 10 JUDGE DOYLE: Okay. Option A is admitting 11 that you are operating as a household goods carrier 12 without a permit and you can negotiate with Staff. Option B is that you're contesting the allegations. 13 Which do you choose today? 14 And we can take a break and he can talk with 15 16 staff if he's unsure. He doesn't have to choose this 17 So we can take a break right now and Staff can moment. notify me -- and Staff will notify me when to return. 18 19 MR. YWAMOTO: (Through interpreter) Okay. Well, I don't have any thought because I mean, the 20 company, it is just me and while I understand the 21 22 options, I don't know what -- what to choose because in option A, I haven't been operating. I was just 23 24 operating partially. 25 JUDGE DOYLE: Okay. Okay. I am going to

pause and allow him to talk to Staff. 1 The court 2 reporter and I will -- are going to leave. As the 3 interpreter, will you please stay and help him negotiate 4 and help with this task? I want him to have the 5 opportunity to understand his situation before he puts anything else on the record. And I'm going to be 6 7 leaving right now as well as the court reporter. So we 8 are taking a recess and -- at now 11:14, and we will return when Staff messages me that you've had an 9 opportunity to discuss the situation. Thank you. 10 (A break was taken from 11 12 11:14 a.m. to 12:04 p.m.) 13 JUDGE DOYLE: Let's be back on record. Tt. is approximately 12:05. And have the parties reached an 14 agreement that includes the stipulation that the 15 16 violations occurred and an agreed penalty amount as 17 well? 18 MR. HARTFORD: Yes, Your Honor, we have. JUDGE DOYLE: And did you want to interpret 19 that for him? 20 21 MR. YWAMOTO: (Through interpreter) Yes, I think so. 22 23 JUDGE DOYLE: Great. Thank you. 24 Mr. Hartford, will you please summarize the 25 agreed penalty amount or plan?

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Page 13 MR. HARTFORD: Yes, Your Honor. The agreed 1 2 penalty amount and plan was a \$5,000 penalty with \$4500 3 suspended and \$500 payment to be made over seven 4 installments at \$75 a month monthly starting March 19th 5 through -- and then every month after that through August 19th, and then one single \$50 payment on 6 7 September 20th for a total of \$500. 8 JUDGE DOYLE: Thank you. And --9 THE INTERPRETER: I'm sorry. Want me to translate it? 10 11 JUDGE DOYLE: Yes, please. Go right ahead. 12 MR. YWAMOTO: (Through interpreter) Okay. 13 JUDGE DOYLE: Okay. Great. So, Mr. Ywamoto, do you understand the 14 15 agreement? 16 MR. YWAMOTO: (Through interpreter) Yes. 17 JUDGE DOYLE: And it looks like there are two violations in this case; one for offering a move and 18 19 the other for advertising. 20 MR. YWAMOTO: (Through interpreter) Yes, I 21 quess so. 22 JUDGE DOYLE: Okay. The 5,000 penalty will be imposed with a \$4,500 portion of that being 23 24 suspended. And the company will pay over seven 25 installments the \$500 penalty; that sounds correct?

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Page 14 MR. YWAMOTO: (Through interpreter) Yes. 1 2 JUDGE DOYLE: And for the record, you're 3 agreeing to shut down your company unless you get a 4 permit? 5 MR. YWAMOTO: (Through interpreter) I will stay -- I will still be working, but just doing the 6 service of labor. 7 8 JUDGE DOYLE: Sorry, just doing the service 9 of what? THE INTERPRETER: Labor, I think. 10 11 JUDGE DOYLE: Thank you. 12 MR. YWAMOTO: (Through interpreter) That's 13 what we have agreed. JUDGE DOYLE: Okay. So the \$4,500 suspended 14 penalty starts two years from this date, which is 15 16 February 19th, 2021. That means if Staff finds an 17 advertisement or you offer a move during that time, you 18 will have to pay the \$4,500 penalty; do you understand 19 that? MR. YWAMOTO: (Through interpreter) Yes, I 20 understand. And I cannot do a move, but I can -- I can 21 22 do service of labor of moving. THE INTERPRETER: He understand that I 23 cannot do the job to make move, but he can do service of 24 25 labor of moving. Okay.

Page 15 JUDGE DOYLE: Okay. And also the order to 1 2 cease and desist is permanent, it never expires. So if Staff discovers you're still operating even after two 3 years, Staff can then --4 5 MR. YWAMOTO: (Through interpreter) Okay. We've agreed that I will still do my labor -- my 6 7 services as labor, not as moving, but I will just have to change my advertising. That's what we have agreed. 8 9 JUDGE DOYLE: Okav. 10 MR. YWAMOTO: (Through interpreter) Okay. Ι want to be sure about that so I don't want to have any 11 12 problems later, further problems. JUDGE DOYLE: Okay. And if he is ever 13 unsure about whether his operations are within the law 14 or need a permit, he can always reach out to Staff to 15 16 clarify. 17 MR. YWAMOTO: (Through interpreter) Okay. 18 One thing that I want to clarify is I see a lot of calls 19 of other moving companies that they make calls just to check how much I am charging, if I have truck, if I 20 don't have. And then most of the time, I give out 21 information, same information, and I can say that I have 22 a truck or I don't have. Is that like violating the law 23 by saying to those people that call me just to check on 24 25 my service just they're like -- they are like my

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1 competence...

2 JUDGE DOYLE: Competitors? He shouldn't be 3 giving other movers quotes because he's not doing those 4 services; does that make sense? Because he's only 5 providing labor, he wouldn't be competing with other moving companies. 6 7 MR. YWAMOTO: (Through interpreter) Okay. Ι 8 think that I answered a lot of calls of other companies because I am a top on my -- my job. And I wanted to 9 know if I give them fake information, false information, 10 11 would I have any problems? 12 JUDGE DOYLE: He -- he should not be giving out any form of quoting, fake or real, because then he 13 would be interpreted as him holding himself out as a 14 moving company; does that make sense? Or is that clear, 15 16 more clear? 17 MR. YWAMOTO: (Through interpreter) Okay. 18 Well, the thing is that I am -- I'm considered as a 19 moving company although I drive a truck and I still have owned a moving. 20 21 JUDGE DOYLE: Okay. So to clarify, he 22 cannot use a truck or say he has a truck to use unless 23 he has the permit. And he can stay on the line with 24 Staff if they're available when we're done with this 25 proceeding to talk more about what his labor can entail.

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Would that work for him? 1 2 MR. YWAMOTO: (Through interpreter) Okay. 3 JUDGE DOYLE: Mr. Hartford, are you 4 available to stay on the line after this to talk in more detail? 5 6 MR. HARTFORD: I am, your Honor. 7 JUDGE DOYLE: Okay. Great. Thank you. 8 So moving forward to clarify, if you are 9 found to be operating as a mover, again, even after the 10 two years, Staff could go straight to superior court and ask for much higher penalties, so it is important that 11 12 you follow the law. MR. YWAMOTO: (Through interpreter) Okay. 13 JUDGE DOYLE: And you understand that if you 14 miss a payment, you will have the entire amount 15 16 including the \$4,500 suspended penalty due? So it's important if you're going to have a late payment, that 17 you contact Staff and make arrangements so you don't end 18 19 up having to pay the whole penalty. MR. YWAMOTO: (Through interpreter) Now I 20 21 am -- I'm not able to pay now because I have the problem 22 I told you. And now I don't have much work and I have a big family and all that stuff. But I would like to ask 23 24 Staff if he could reduce me a little more the penalty if 25 it's possible.

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JUDGE DOYLE: Thank you for waiting. 1 Given 2 the current economic situation and the situation of the 3 company, I'm willing to suspend the remaining \$500 with the understanding that it will all become due if he was 4 5 to find that he was operating again without a permit. MR. YWAMOTO: (Through interpreter) Okay. 6 7 Thank you very much. Now I have money to buy a truck 8 and to make my papers. Thank you very much. 9 JUDGE DOYLE: Thank you. And to clarify, the entire 5,000 penalty will be suspended two years and 10 no money is due now unless he breaks the law again. 11 Ι 12 will issue an order reflecting that -- that change and Staff will stay on the line to discuss and clarify what 13 he can do after this call is ended. 14 15 MR. YWAMOTO: (Through interpreter) Okay. 16 Yes, I would like to talk to Staff after the call 17 because -- to see how I can move on with my work. And if you ever have any 18 JUDGE DOYLE: 19 questions in the future, call Staff as well. 20 MR. YWAMOTO: (Through interpreter) Okay. JUDGE DOYLE: Okay. So with that, we will 21 22 adjourn this hearing. Thank you everyone for coming. Everyone but Staff and the interpreter is going to hang 23 up and you can discuss your obligations going forward. 24 25 Thank you again.

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3	STATE OF WASHINGTON
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6	I, Tayler Garlinghouse, a Certified Shorthand
7	Reporter in and for the State of Washington, do hereby
8	certify that the foregoing transcript is true and
9	accurate to the best of my knowledge, skill and ability.
10	No ICA.
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12	Jayler Garlinghouse
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