

**General Rate Increase Request  
Harold LeMay Enterprises, Inc. G-98  
dba Harbor Disposal and Eastern Gray's Harbor Disposal**

**Certain information within is confidential and is being filed under the confidentiality requirements of WAC 480-07-160.**

**Affiliated Interest Disclosure:**

Harbor Disposal and Eastern Gray's Harbor Disposal (District 2186) disposes of garbage at the Gray's Harbor County transfer station. This transfer station is owned and operated by Harold LeMay Enterprises, Inc., district 2187, via a County operating agreement. The disposal rate per ton is set by the County, and is the only cost charged from 2187 to 2186.

2180	2182	2183	2184	2185	2186	2187	2188	2189
Pierce County Hauling Regulated & Non- Regulated Tacoma, WA	LeMay Transportation Services Lakewood, WA	Thurston County Hauling Regulated & Non- Regulated Lacey, WA	Thurston County Transfer Lacey, WA	LeMay Mobile Shredding Lacey, WA	Grays Harbor Hauling Regulated & Non- Regulated Aberdeen, WA	Grays Harbor Transfer Station Aberdeen, WA	Lewis County Hauling Regulated & Non- Regulated Centralia, WA	Lewis County Hauling Unregulated Centralia, WA
HAULING:	OTHER OPS:	HAULING:	OTHER OPS:	OTHER OPS:	HAULING:	OTHER OPS:	HAULING:	OTHER OPS:
Commercial Garbage	Lakewood Transfer Station	Commercial Garbage	Transfer Station	Mobile Shredding in Washington and Oregon	Commercial Garbage	Gray's Harbor Transfer Station - County set tip fee	Commercial Garbage	Long Haul
Commercial Recycling	Long Haul Operations	Residential Garbage	Composting		Commercial Recycling (All)		Commercial Recycling (All)	Transfer Station Operation
Residential Garbage	Drop Box Hauling (Recyclabl	Residential Recycling	MRF		Residential Garbage		Residential Garbage	
Residential Recycling		Residential Yard Waste	<b>CONTRACTS:</b>		Residential Recycling		Residential Recycling	
Residential Yard Waste		Roll Off			Residential Yard Waste		Residential Yard Waste	
Roll Off		Commercial Recycling	Thurston County (Compost Ops)		Roll Off		Roll Off	
<b>CONTRACTS:</b>		<b>CONTRACTS:</b>	Yelm		<b>CONTRACTS:</b>		<b>CONTRACTS:</b>	
Schnitzer Steel		Rainier	Regional Disposal (Tfx Station & Disp)		Aberdeen		Centralia	
Ft. Lewis/McChord			Thurston County (Recycling Agreement)		Cosmopolos		Chehalis	
DuPont					Elma		Tenino	
Eatonville					McCleary			
Lakewood					Montesano			
Steilacoom					Oakville			
University Place					Ocean Shores			
Mt. Rainer National Park					Westport			

**Empire Disposal Inc**  
Disposal Fee Reference

**Harold LeMay Enterprises, Inc. G-98**  
**March 1, 2017 - February 28, 2018**  
**Reference Sheet**

	Monthly Factor						
Pickups:	1 unit	2 units	3 units	4 units	5 units	6 units	7 unit
5 Times per Week	21.67	43.33	65.00	86.67	108.33	130.00	151.67
4 Times per Week	17.33	34.67	52.00	69.33	86.67	104.00	121.33
3 Times per Week	13.00	26.00	39.00	52.00	65.00	78.00	91.00
2 Times per Week	8.67	17.33	26.00	34.67	43.33	52.00	60.67
Weekly Pickup (WG)	4.33	8.67	13.00	17.33	21.67	26.00	30.33
Every Other Week (EOWG)	2.17	4.33	6.50	8.67	10.83	13.00	15.17
Monthly (MG)	1.00	2.00	3.00	4.00	5.00	6.00	7.00

Meeks Weights			
Res'l	Pounds per Pickup		
20 gal minican	20		
1 can	34		
2 cans	51		
3 cans	77	Lbs. per ton	2,000
4 cans	97	Yds. Per ton	n/a
5 cans	117		
6 cans	157		
35 Gallon Cart	37		
Supercan 60	47		
Supercan 90	68		
Once a month	34		
Extras	34		
<b>Com'l</b>			
Cans	29		
1 yd container	175		
1.5 yd container	250		
2 yd container	324		
3 yd container	473		
4 yd container	613		
6 yd container	840		
8 yd container	980		
3 yd packer/compactor	1,301		
4 yd packer/compactor	1,686		
5 yd packer/compactor	2,046		
6 yd packer/compactor	2,310		
Yards	125		

\* not on meeks - calculated by staff

	Mar-17	Apr-17	May-17	Jun-17	Jul-17	Aug-17	Sep-17	Oct-17	Nov-17	Dec-17	Jan-18	Feb-18	Total
98501 Days - Weekdays	-	-	-	-	-	-	-	-	-	-	23	20	43
31000 Hauling Revenue - Roll Off Permanent	51,115	47,784	52,467	47,104	45,824	57,631	48,777	40,965	39,388	40,102	39,691	41,574	552,423
31001 Hauling Revenue - Roll Off Temporary	15,537	15,335	17,711	17,031	15,480	16,868	14,926	10,162	6,354	5,756	6,096	8,599	149,856
31002 Hauling Revenue - Roll Off Rental	20,316	19,921	19,282	18,053	18,282	18,049	17,763	16,685	16,315	14,504	15,072	15,703	209,945
31004 Hauling Revenue - Roll Off Recycling	8,533	3,592	4,952	4,884	4,655	6,039	4,615	8,100	9,956	7,699	11,123	10,924	85,071
31005 Corporate Roll Off Disposal Charge	86,840	79,748	80,135	78,437	70,740	88,002	72,121	71,336	65,083	64,624	65,404	75,211	897,681
31010 Hauling Revenue - Roll Off Extras	-	-	-	-	130	-	-	-	-	-	-	-	130
32000 Hauling Revenue - Residential MSW	386,659	389,105	389,824	386,489	392,203	395,445	395,833	394,820	394,822	393,784	397,990	405,094	4,722,067
32001 Hauling Revenue - Residential MSW Extras	6,398	5,476	6,444	6,509	7,331	7,807	6,289	6,843	6,068	6,071	6,186	5,606	77,028
32100 Hauling Revenue - Residential Recycling	49,014	49,907	50,116	50,482	50,695	50,916	51,025	51,171	50,981	50,964	50,742	50,786	606,797
33000 Hauling Revenue - Commercial FEL	300,028	304,404	307,054	314,689	322,132	323,071	325,752	316,019	307,019	304,533	312,374	313,611	3,750,687
33001 Hauling Revenue - Commercial FEL Extras	9,980	10,137	10,985	11,180	10,946	15,627	11,977	9,243	9,227	10,283	10,016	10,644	130,245
33020 Hauling Revenue - Commercial Recycling F	28,922	28,790	28,998	29,085	28,916	29,184	29,730	29,641	29,745	29,632	30,963	30,943	354,548
33021 Hauling Revenue - Commercial Recycling F	277	387	282	254	226	329	195	247	150	116	252	217	2,933
Hauling Revenue	963,619	954,585	968,249	964,198	967,559	1,008,968	979,003	955,232	935,110	928,069	945,908	968,911	11,539,412
35001 Transfer Station - Third Party Adjustmen	8,362	6,704	6,360	7,573	7,105	7,321	10,232	6,320	7,061	8,047	8,577	7,880	91,541
Transfer and MRF	8,362	6,704	6,360	7,573	7,105	7,321	10,232	6,320	7,061	8,047	8,577	7,880	91,541
35510 Proceeds - OCC	20,805	20,068	20,068	20,481	25,299	18,339	13,730	9,867	14,876	11,016	14,491	6,952	195,992
35511 Proceeds - ONP	-	-	-	-	-	-	-	-	-	-	126	-	126
35513 Proceeds - Aluminum	8,286	-	-	-	-	6,972	6	6,661	-	-	-	-	21,925
35514 Proceeds - Metal	1,081	2,251	1,476	2,299	1,542	950	2,420	2,795	1,623	3,518	2,011	844	22,810
35517 Proceeds - Other Recyclables	2,270	2,168	2,252	4,409	2,031	2,373	2,433	2,259	2,033	2,157	2,196	43	26,624
35518 Proceeds - Commingled	16,893	3,431	4,151	12,092	12,736	10,288	2,065	-	-	-	-	-	61,657
35520 Support - OCC	-	-	-	-	-	-	-	-	-	-	-	(4,272)	(4,272)
Recycling Proceeds	49,335	27,918	27,948	39,282	41,608	38,922	20,654	21,582	18,531	16,691	18,824	3,566	324,861
Landfill Revenue	-	-	-	-	-	-	-	-	-	-	-	-	-
Intermodal	-	-	-	-	-	-	-	-	-	-	-	-	-
38000 Other Revenue	1,475	912	5,735	1,298	1,096	1,058	1,188	1,249	1,196	950	1,540	981	18,678
38001 P-Card Rebate Revenue	1,278	1,016	924	835	882	963	938	818	750	1,359	1,034	779	11,576
Other Revenue	2,753	1,928	6,659	2,133	1,978	2,021	2,126	2,067	1,946	2,308	2,574	1,759	30,254
<b>Revenue</b>	<b>1,024,069</b>	<b>991,135</b>	<b>1,009,216</b>	<b>1,013,185</b>	<b>1,018,251</b>	<b>1,057,233</b>	<b>1,012,014</b>	<b>985,202</b>	<b>962,649</b>	<b>955,115</b>	<b>975,884</b>	<b>982,117</b>	<b>11,986,068</b>
40109 Disposal Landfill Intercompany	295,511	328,033	302,837	291,951	279,624	316,113	279,492	276,695	274,833	255,738	506	1,183	2,902,517
40122 Disposal Other	-	51	762	67	1,166	413	73	1,702	924	-	2,454	2,459	10,071
40139 Disposal Transfer Station Intercompany	-	-	-	-	-	-	-	-	-	-	281,087	255,580	536,667
Disposal	295,511	328,084	303,599	292,018	280,790	316,526	279,565	278,397	275,757	255,738	284,047	259,222	3,449,255
40861 Processing Fees MRF	3,972	3,630	3,893	3,880	3,868	4,126	3,839	4,244	4,638	4,059	4,555	3,394	48,099
MRF Processing	3,972	3,630	3,893	3,880	3,868	4,126	3,839	4,244	4,638	4,059	4,555	3,394	48,099
41201 Rebates and Revenue Sharing	10,377	12,055	12,526	9,440	6,161	10,139	9,765	9,728	9,618	9,550	9,656	9,858	118,874
43001 Taxes and Pass Thru Fees	23,404	23,694	24,393	23,429	23,476	24,028	23,472	23,427	22,752	22,721	22,097	23,785	280,678
43002 WUTC Taxes	1,783	1,732	1,747	1,769	1,728	1,826	1,727	1,594	1,569	1,544	1,536	1,563	20,117
Brok. and Taxes	35,565	37,481	38,666	34,638	31,364	35,993	34,964	34,750	33,939	33,814	33,290	35,207	419,670
44161 Cost of Materials - OCC	1,714	3,453	1,367	5,066	2,387	3,262	4,077	1,499	1,527	1,678	1,970	(1,970)	26,031
44168 Cost of Materials - Other Recyclables	1,851	-	-	-	1,435	-	-	5,391	(11)	717	6,579	10,412	26,373
44169 Cost of Materials - Intercompany	200	200	200	200	200	200	200	200	200	200	210	210	2,420
Cost of Materials	3,765	3,653	1,567	5,266	4,022	3,462	4,277	7,091	1,716	2,595	8,759	8,652	54,825



	Mar-17	Apr-17	May-17	Jun-17	Jul-17	Aug-17	Sep-17	Oct-17	Nov-17	Dec-17	Jan-18	Feb-18	Total
98501 Days - Weekdays	-	-	-	-	-	-	-	-	-	-	23	20	43
Container Exp	26,298	16,065	25,027	22,795	19,373	19,085	19,538	17,154	16,153	16,052	16,358	13,261	227,159
56010 Salaries	10,024	9,321	11,846	11,514	9,286	10,609	5,819	8,294	5,627	5,393	5,543	4,856	98,132
56036 Other Bonus/Commission - Non-Safety	-	-	-	-	-	-	-	-	-	-	30	-	30
56050 Payroll Taxes	896	735	969	963	805	840	340	581	119	761	420	449	7,878
56060 Group Insurance	1,677	1,692	1,538	1,672	1,699	1,699	870	1,623	849	849	999	999	16,167
56065 Vacation Pay	1,179	646	(1,928)	341	479	480	(693)	-	(1,173)	4,691	(585)	-	3,438
56070 Sick Pay	-	-	1,173	235	740	75	235	235	(2,346)	-	-	-	345
56086 Safety and Training	-	-	-	-	-	-	-	1,000	-	(661)	-	-	339
56115 Pension and Profit Sharing	78	156	234	160	160	160	160	160	-	-	72	73	1,413
Superv. Ex	13,855	12,550	13,832	14,884	13,169	13,863	6,731	11,893	3,077	11,033	6,478	6,376	127,742
57125 Operating Supplies	2,181	(278)	354	(281)	4,252	(20)	2,537	310	4,708	458	4,360	2,760	21,342
57147 Bldg & Property	1,407	2,725	1,173	(326)	966	465	954	2,305	3,983	2,691	774	853	17,969
57150 Utilities	121	177	147	186	156	242	240	332	256	247	578	552	3,233
57165 Communications	528	528	537	537	537	537	537	537	538	538	851	538	7,023
57166 Leachate Treatment	662	971	686	475	473	289	409	420	511	619	751	11,977	18,244
57175 Equipment Vehicle Rental	177	117	117	117	117	118	118	118	118	177	118	118	1,530
57254 Drive Cam & Routing SW Fees	2,269	2,593	2,484	2,381	2,759	2,106	2,310	1,923	1,874	592	2,188	2,184	25,661
57255 Other Prof Fees	1,749	(2,915)	146	-	-	1,403	1,279	1,200	316	-	-	-	3,178
57256 Laboratory Fees	-	172	-	-	-	-	172	155	-	-	172	-	671
57257 Engineering Fees	-	-	1,045	348	348	348	348	348	348	348	-	-	3,484
57275 Property Taxes	508	534	534	534	534	534	534	534	534	534	534	534	6,382
57345 Security Services	-	-	-	-	392	-	296	-	-	-	549	-	1,237
57357 Permits	640	512	116	460	-	-	2,587	165	66	100	43	3,307	7,995
57370 Bonds Expense	64	64	64	28	48	48	48	48	48	48	47	47	601
Other Operating	10,305	5,199	7,403	4,460	10,583	6,071	12,368	8,395	13,578	6,353	10,965	22,870	118,550
Closure Exp	-	-	-	-	-	-	-	-	-	-	-	-	-
59271 Property and Liability Insurance	-	-	-	-	-	1,250	-	-	-	(1,230)	-	-	21
59340 Self Insurance Premium	8,310	1,806	2,205	4,217	4,217	4,217	4,217	4,217	4,217	4,217	4,052	6,064	51,959
59341 A&L - Current Year Claims	(1,250)	(1,250)	-	-	-	-	-	-	-	-	1,250	-	(1,250)
59342 A&L - Prior Year Claims	-	-	-	(2,020)	-	-	-	6,000	-	-	-	-	3,980
59343 WC - Current Year Claims	1,690	-	-	-	(4,406)	-	-	-	-	-	-	-	(2,716)
59400 Damages paid by District	-	-	-	20	-	-	-	-	-	-	-	-	20
59500 Workers Comp Prem	653	648	1,096	559	674	1,806	636	607	122	768	766	428	8,763
Insurance Exp	9,402	1,204	3,301	2,776	486	7,274	4,854	10,825	4,340	3,756	6,068	6,492	60,776
G/L on Ops	-	-	-	-	-	-	-	-	-	-	-	-	-
<b>Cost of Ops</b>	<b>365,524</b>	<b>323,629</b>	<b>365,503</b>	<b>346,376</b>	<b>349,361</b>	<b>356,266</b>	<b>336,548</b>	<b>361,215</b>	<b>342,257</b>	<b>325,158</b>	<b>373,541</b>	<b>327,966</b>	<b>4,173,342</b>
<b>Gross Profit</b>	<b>319,733</b>	<b>294,658</b>	<b>295,988</b>	<b>331,007</b>	<b>348,846</b>	<b>340,859</b>	<b>352,822</b>	<b>299,505</b>	<b>304,341</b>	<b>333,749</b>	<b>271,692</b>	<b>347,676</b>	<b>3,840,877</b>
60030 Bonuses and Commissions	-	-	-	-	-	-	-	-	-	-	-	132	132
60225 Advertising and Promotions	-	-	-	396	-	-	-	-	-	-	-	-	396
Sales Exp	-	-	-	396	-	-	-	-	-	-	-	132	528
70010 Salaries	10,786	9,419	10,595	10,426	8,810	9,746	14,977	12,986	15,631	15,102	15,548	13,776	147,801
70020 Wages Regular	26,921	21,895	25,137	24,346	21,250	25,268	21,934	24,030	24,134	22,670	27,857	22,441	287,884
70025 Wages O.T.	2,412	1,722	1,738	1,899	1,438	845	1,540	1,502	1,030	1,186	1,187	1,877	17,924
70036 Other Bonus/Commission - Non-Safety	1,140	1,005	1,175	934	1,475	1,263	205	1,008	1,145	1,103	599	2,072	13,125
70045 Contract Labor	3,173	3,191	3,139	3,170	3,151	3,169	3,131	3,139	3,135	3,115	3,122	(3,122)	31,513
70050 Payroll Taxes	3,212	2,544	3,178	2,619	2,442	2,605	3,136	2,647	2,668	3,138	3,607	4,064	35,858
70060 Group Insurance	7,920	7,891	7,475	6,800	7,826	7,837	8,664	7,327	8,679	8,675	10,149	10,188	99,432
70065 Vacation Pay	902	1,006	2,991	(254)	1,592	(866)	2,754	1,352	(34)	2,862	(650)	6,556	18,210
70070 Sick Pay	237	325	1,343	149	36	316	1,448	(159)	(2,885)	1,061	(2,355)	1,878	1,394
70086 Safety and Training	323	424	148	42	40	37	83	178	45	331	-	219	1,869
70090 WCN Training	-	197	29	-	-	-	-	-	-	-	-	-	226
70095 Empl & Commn Activ	1,032	1,626	1,129	797	666	2,655	14,172	2,424	6,850	5,906	964	1,172	39,394

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98501 Days - Weekdays	-	-	-	-	-	-	-	-	-	-	23	20	43
70116 Pension and Profit Sharing	489	506	755	498	508	454	463	764	653	608	674	666	7,038
70147 Bldg & Property Maint	1,301	1,316	1,410	1,264	1,348	1,292	1,304	1,609	1,424	1,378	1,471	1,339	16,455
70148 Allocated Exp In - District	3,865	2,536	4,047	3,228	2,133	1,862	4,025	2,070	1,832	2,487	2,611	5,283	35,977
70150 Utilities	2,673	2,788	2,728	2,876	1,968	2,350	1,915	1,987	3,011	2,528	3,006	3,086	30,915
70165 Communications	1,532	1,316	1,328	1,321	1,320	1,319	1,268	1,318	1,332	1,342	1,227	1,443	16,067
70167 Cellular Telephone	877	877	892	892	892	908	894	892	928	894	896	838	10,679
70175 Equip/Vehicle Rental	568	568	748	568	568	598	598	598	598	598	598	598	7,239
70185 Postage	266	224	173	514	381	166	266	257	333	391	623	340	3,934
70195 Dues and Subscriptions	508	338	931	1,073	338	-	338	675	338	338	610	325	5,810
70200 Travel	-	-	-	16	-	-	-	-	-	-	136	-	152
70201 Entertainment	175	88	94	234	79	-	206	18	56	286	171	146	1,553
70202 Excursions Meetings	-	167	-	-	2,558	389	-	153	276	19	1,046	-	4,607
70205 Travel - Auto	1,228	1,204	776	419	858	642	747	730	418	379	708	467	8,577
70206 Meals	54	48	-	-	-	-	80	133	-	-	-	-	315
70210 Office Supplies and Equip	1,714	2,234	1,935	1,439	2,399	1,125	1,944	1,288	2,781	1,875	2,183	2,996	23,913
70214 Credit Card Fees	3,592	1,628	1,622	2,006	3,673	3,978	3,579	3,846	3,675	3,638	3,943	3,985	39,164
70225 Advertising and Promotions	670	630	529	630	620	1,414	455	579	587	680	555	482	7,831
70235 Legal	210	-	-	21	-	1,238	1,406	-	-	6	-	-	2,880
70245 Payroll Processing Fees	149	-	-	-	-	-	-	-	-	-	-	-	149
70255 Other Prof Fees	394	439	422	267	286	292	217	226	4,796	218	265	10,349	18,174
70300 Data Processing	4,973	4,973	4,973	4,973	4,973	4,973	4,973	4,973	4,973	4,973	5,131	5,131	59,995
70301 Computer Software	-	-	-	-	326	-	-	-	-	-	-	-	326
70302 Computer Supplies	-	-	1,633	270	-	-	-	-	-	-	14	-	1,917
70310 Bad Debt Provision	1,044	3,451	4,733	4,418	5,081	(4,192)	4,436	88	4,477	4,488	(3,235)	4,425	29,213
70320 Credit and Collection	1,188	1,680	2,095	1,182	1,618	1,527	2,490	727	2,296	1,812	1,463	1,691	19,770
70335 Miscellaneous	(1)	-	-	-	(104)	-	-	-	-	(69)	-	-	(173)
<b>G&amp;A</b>	<b>85,525</b>	<b>78,256</b>	<b>89,901</b>	<b>79,037</b>	<b>80,579</b>	<b>73,211</b>	<b>103,649</b>	<b>79,367</b>	<b>94,886</b>	<b>93,874</b>	<b>84,111</b>	<b>104,710</b>	<b>1,047,105</b>
70149 Corporate Overhead Allocation In	24,484	24,096	24,780	25,901	27,764	28,468	27,332	26,700	26,360	25,706	31,240	30,404	323,235
Corp Overhead	24,484	24,096	24,780	25,901	27,764	28,468	27,332	26,700	26,360	25,706	31,240	30,404	323,235
<b>Total SG&amp;A</b>	<b>110,009</b>	<b>102,352</b>	<b>114,681</b>	<b>105,334</b>	<b>108,343</b>	<b>101,680</b>	<b>130,981</b>	<b>106,066</b>	<b>121,246</b>	<b>119,580</b>	<b>115,351</b>	<b>135,245</b>	<b>1,370,868</b>
<b>EBITDA</b>	<b>209,723</b>	<b>192,306</b>	<b>181,307</b>	<b>225,673</b>	<b>240,503</b>	<b>239,180</b>	<b>221,841</b>	<b>193,439</b>	<b>183,095</b>	<b>214,169</b>	<b>156,341</b>	<b>212,431</b>	<b>2,470,009</b>
<b>Watch list EBITDA</b>	<b>258</b>	<b>230</b>	<b>222</b>	<b>261</b>	<b>275</b>	<b>285</b>	<b>268</b>	<b>248</b>	<b>232</b>	<b>258</b>	<b>209</b>	<b>257</b>	<b>3,001</b>
51260 Depreciation	9,641	9,641	9,641	9,641	9,641	9,641	9,641	9,641	12,630	15,053	17,872	17,667	140,350
54260 Depreciation	8,921	9,355	9,355	9,293	9,420	9,548	9,548	9,859	9,869	10,030	10,030	10,030	115,261
57260 Depreciation	13,974	13,829	13,829	13,829	13,828	13,829	13,829	13,951	13,951	13,951	13,951	13,951	166,699
70260 Depreciation	1,314	1,348	926	925	350	330	330	300	229	229	229	322	6,831
Depreciation	33,850	34,172	33,750	33,687	33,240	33,348	33,348	33,751	36,679	39,263	42,082	41,970	429,141
Airspace Amort	-	-	-	-	-	-	-	-	-	-	-	-	-
70269 Long Term Contract Amort	15,220	15,220	15,220	15,221	15,220	15,220	15,220	15,221	15,220	15,220	15,220	15,221	182,646
Intangible Amort	15,220	15,220	15,220	15,221	15,220	15,220	15,220	15,221	15,220	15,220	15,220	15,221	182,646
<b>Total DDA</b>	<b>49,071</b>	<b>49,393</b>	<b>48,971</b>	<b>48,908</b>	<b>48,461</b>	<b>48,568</b>	<b>48,568</b>	<b>48,971</b>	<b>51,900</b>	<b>54,484</b>	<b>57,302</b>	<b>57,191</b>	<b>611,787</b>
<b>EBIT From Ops</b>	<b>160,653</b>	<b>142,914</b>	<b>132,336</b>	<b>176,765</b>	<b>192,042</b>	<b>190,612</b>	<b>173,273</b>	<b>144,467</b>	<b>131,196</b>	<b>159,685</b>	<b>99,039</b>	<b>155,240</b>	<b>1,858,222</b>
Interest Exp	-	-	-	-	-	-	-	-	-	-	-	-	-
Interest Income	-	-	-	-	-	-	-	-	-	-	-	-	-
Other Inc/Exp	-	-	-	-	-	-	-	-	-	-	-	-	-
<b>NI b/ Taxes &amp; Extra</b>	<b>160,653</b>	<b>142,914</b>	<b>132,336</b>	<b>176,765</b>	<b>192,042</b>	<b>190,612</b>	<b>173,273</b>	<b>144,467</b>	<b>131,196</b>	<b>159,685</b>	<b>99,039</b>	<b>155,240</b>	<b>1,858,222</b>
Extra. Items	-	-	-	-	-	-	-	-	-	-	-	-	-
<b>NI b/ Taxes</b>	<b>160,653</b>	<b>142,914</b>	<b>132,336</b>	<b>176,765</b>	<b>192,042</b>	<b>190,612</b>	<b>173,273</b>	<b>144,467</b>	<b>131,196</b>	<b>159,685</b>	<b>99,039</b>	<b>155,240</b>	<b>1,858,222</b>

	Mar-17	Apr-17	May-17	Jun-17	Jul-17	Aug-17	Sep-17	Oct-17	Nov-17	Dec-17	Jan-18	Feb-18	Total
98501 Days - Weekdays	-	-	-	-	-	-	-	-	-	-	23	20	43
Taxes	-	-	-	-	-	-	-	-	-	-	-	-	-
<b>Net Income</b>	160,653	142,914	132,336	176,765	192,042	190,612	173,273	144,467	131,196	159,685	99,039	155,240	1,858,222
													-
Non Controlling Int	-	-	-	-	-	-	-	-	-	-	-	-	-
<b>Net Income Attrib</b>	160,653	142,914	132,336	176,765	192,042	190,612	173,273	144,467	131,196	159,685	99,039	155,240	1,858,222
Data Not Included	-	-	-	-	-	-	-	-	-	-	-	-	-



Waste Connections, Inc.  
BS Close Report  
2018-02

Districts/Grouping: 2187

Exclude IC:  
System:



	Mar-17	Apr-17	May-17	Jun-17	Jul-17	Aug-17	Sep-17	Oct-17	Nov-17	Dec-17	Jan-18	Feb-18
10050 Local Depository Account												
10051 Local Petty Cash Account												
10063 Local Depository												
10070 Proceeds from Sale of Ass												
10071 Contra Proceeds from Sale												
10095 Pay ICT Inter District Rece												
Cash												
11500 Trade A/R												
11511 Other Trade A/R												
11599 A/R Refund Clearing Acct												
11701 Employee A/R												
11901 Provision for Bad Debts												
11902 Bad Debt Write Offs												
11903 Bad Debt Collected												
A/R												
12006 Inventory Other												
Inventory												
13001 Prepaid Licenses and Perr												
13001 Prepaid Licenses and Perr												
13003 Prepaid Vehicle Use Tax												
13003 Prepaid Vehicle Use Tax												
13004 Prepaid Property Tax												
13004 Prepaid Property Tax												
13008 Prepaid Other												
13008 Prepaid Other												
Prepays												
Curr Deferred												
<b>Current Assets</b>												
14001 Cap Ex Land												
14002 Acquisition Land												
14003 Transfer/Reclass Land												
14011 Cap Ex Land Improvement												
14012 Acquisition Land Improvem												
14014 Sale/Disposition Land Impr												
14016 Depre Expense Land Impr												
14018 Sale/Disposition AD Land I												
14031 Cap Ex Heavy Equipment												
14032 Acquisition Heavy Equipme												
14033 Transfer/Reclass Heavy Ed												
14034 Sale/Disposition Heavy Eq												
14036 Depre Exp Heavy Equipme												
14037 Transfer/Reclass Heavy Ed												
14038 Sale/Disposition Heavy Eq												
14041 Cap Ex Trucks												
14042 Acquisitions Trucks												
14043 Transfer/Reclass Trucks												
14044 Sale/Disposition Trucks												
14046 Depre Exp Trucks												
14047 Transfer/Reclass Trucks												
14048 Sale/Disposition Trucks												
14051 Cap Ex Container												
14052 Acquisition Container												
14053 Transfer/Reclass Containe												
14054 Sale/Disposition Container												
14056 Depre Exp Container												
14057 Transfer/Reclass AD Conta												
14058 Sale/Disposition AD Conta												
14071 Cap Ex Shop Equipment												
14072 Acquisition Shop Equipme												
14073 Transfer/Reclass Shop Eq												
14076 Depre Exp Shop Equipme												
14077 Transfer/Reclass AD Shop												
14081 Cap Ex Building												
14082 Acquisition Building												
14083 Transfer/Reclass Building												
14086 Depre Exp Building												
14087 Transfer/Reclass Building												
14101 Cap Ex Office Equipment												
14103 Transfer/Reclass Office Ec												
14106 Depre Exp Office Equipme												
14107 Transfer/Reclass AD Offi												

Waste Connections, Inc.  
BS Close Report  
2018-02

Districts/Grouping: 2187

Exclude IC:  
System:

	Mar-17	Apr-17	May-17	Jun-17	Jul-17	Aug-17	Sep-17	Oct-17	Nov-17	Dec-17	Jan-18	Feb-18
14111	Cap Ex Computer Equipm											
14113	Transfer/Reclass Compute											
14116	Depre Exp Computer Equi											
14117	Transfer/Reclass AD Comp											
14121	Cap Ex Accruals											
14201	Cap Ex Construction in Pro											
	Fixed Assets											
	Notes Rec.											
15111	Acquisition Goodwill											
15112	Transfer/Reclass Goodwill											
	Goodwill											
15251	Acquisition Long Term Cor											
15252	Transfer/Reclass Long Ter											
15253	Sale/Disposition Long Term											
15256	Amort Expense Long Term											
15257	Transfer/Reclass Amort Lo											
15258	Sale/Disposition Amort Lon											
	Intangibles											
	Deposits											
	Restricted Funds											
	Other Assets											
	Loan Fees											
17100	Intercompany Corporate											
18100	Investment Corporate											
	Intercompany											
	<b>Total Assets</b>											
	Curr Portion LTD											
20120	AP - Accrued											
20121	AP - Accrued CAPEX											
20123	AP - Accrued Procurement											
20140	AP - Sales Tax											
20170	AP - Other											
20180	AP - Other Taxes											
	A/P											
	Unearned Rev											
20320	Accrued Liabilities Wages											
20320	Accrued Liabilities Wages											
20321	Vacation Accrual											
20321	Vacation Accrual											
20351	Accrued Liabilities Ins. - W											
20351	Accrued Liabilities Ins. - W											
20360	Accrued Liabilities - Proper											
20360	Accrued Liabilities - Proper											
	Accrued Liab											
	<b>Current Liab</b>											
	LTD											
	Overdraft											
	Other LTD											
	Deferred Taxes											
	Minority Int											
	<b>Total Liabilities</b>											

Waste Connections, Inc.  
BS Close Report  
2018-02

Districts/Grouping: 2187

Exclude IC:  
System:

	Mar-17	Apr-17	May-17	Jun-17	Jul-17	Aug-17	Sep-17	Oct-17	Nov-17	Dec-17	Jan-18	Feb-18
Common Stock												
Other Equity												
Deferred Comp												
Unrealized Swap Val												
APIC												
Treasury												
29100 Retained Earnings												
Retained Earnings												
<b>Retained Earnings</b>												
<b>Total Liab &amp; Equity</b>												
BS Balance	(32,134)	40,044	42,755	32,820	29,353	21,881	18,481	7,782	6,719	(7,851)	(16,759)	(15,026)
Data Not Included	-	-	-	-	-	-	-	-	-	-	-	-

	Mar-17	Apr-17	May-17	Jun-17	Jul-17	Aug-17	Sep-17	Oct-17	Nov-17	Dec-17	Jan-18	Feb-18	Total
98501 Days - Weekdays	-	-	-	-	-	-	-	-	-	-	23	20	43
Hauling Revenue	-	-	-	-	-	-	-	-	-	-	-	-	-
35000 Transfer Station - Third Party													
35001 Transfer Station - Third Party Adjustmen													
35009 Transfer Station - Intercompany													
35500 MRF Processing Charge													
Transfer and MRF													
35513 Proceeds - Aluminum													
35519 Proceeds - Intercompany Material Sales													
35523 Support - Aluminum													
Recycling Proceeds													
Landfill Revenue													
Intermodal													
38000 Other Revenue													
38001 P-Card Rebate Revenue													
Other Revenue													
<b>Revenue</b>													
40109 Disposal Landfill Intercompany													
40122 Disposal Other													
Disposal													
MRF Processing													
41121 Brokerage Cost													
43001 Taxes and Pass Thru Fees													
Brok. and Taxes													
44164 Cost of Materials - Aluminum													
44168 Cost of Materials - Other Recyclables													
Cost of Materials													
Other Expense													
<b>Rev Reductions</b>													
<b>Net Revenue</b>													
50020 Wages Regular													
50025 Wages O.T.													
50035 Safety Bonuses													
50045 Contract Labor													
50050 Payroll Taxes													
50060 Group Insurance													
50065 Vacation Pay													
50070 Sick Pay													
50086 Safety and Training													
50090 Uniforms													
50115 Pension and Profit Sharing													
50116 Union Benefit Expense													
50117 Union Pension													
Labor													
51295 Licenses													
Truck Fixed													
52020 Wages Regular													
52025 Wages O.T.													
52035 Safety													

	Mar-17	Apr-17	May-17	Jun-17	Jul-17	Aug-17	Sep-17	Oct-17	Nov-17	Dec-17	Jan-18	Feb-18	Total
98501 Days - Weekdays	-	-	-	-	-	-	-	-	-	-	23	20	43
52050 Payroll Taxes													
52060 Group Insurance													
52065 Vacation Pay													
52070 Sick Pay													
52086 Safety and Training													
52090 Uniforms													
52116 Union Benefit Expense													
52117 Union Pension													
52120 Parts and Materials													
52125 Operating Supplies													
52135 Equipment and Maint Repair													
52140 Tires													
52142 Fuel Expense													
52146 Oil and Grease													
52147 Outside Repairs													
52901 Costs Awaiting Capitalization													
Truck Variable													
Container Exp													
Superv. Ex													
57125 Operating Supplies													
57147 Bldg & Property													
57170 Real Estate Rentals													
57255 Other Prof Fees													
57256 Laboratory Fees													
57275 Property Taxes													
57357 Permits													
57370 Bonds Expense													
Other Operating													
Closure Exp													
59340 Self Insurance Premium													
59341 A&L - Current Year Claims													
59342 A&L - Prior Year Claims													
59400 Damages paid by District													
59500 Workers Comp Prem													
Insurance Exp													
G/L on Ops													
<b>Cost of Ops</b>													
<b>Gross Profit</b>													
Sales Exp													
70010 Salaries													
70020 Wages Regular													
70036 Other Bonus/Commission - Non-Safety													
70045 Contract Labor													
70050 Payroll Taxes													
70060 Group Insurance													
70065 Vacation Pay													
70095 Empl & Commun Activ													
70116 Pension and Profit Sharing													
70148 Allocated Exp In - District													
70150 Utilities													
70165 Communications													
70167 Cellular Telephone													
70185 Postage													
70210 Office Supplies and Equip													
70214 Credit Card Fees													
70225 Advertising and Promotions													
70235 Legal													
70245 Payroll Processing Fees													
70255 Other Prof Fees													
70301 Computer Software													

	Mar-17	Apr-17	May-17	Jun-17	Jul-17	Aug-17	Sep-17	Oct-17	Nov-17	Dec-17	Jan-18	Feb-18	Total
98501 Days - Weekdays	-	-	-	-	-	-	-	-	-	-	23	20	43
70310 Bad Debt Provision													
70335 Miscellaneous													
G&A													
70149 Corporate Overhead Allocation In													
Corp Overhead													
<b>Total SG&amp;A</b>													
<b>EBITDA</b>													
<b>Watch list EBITDA</b>													
51260 Depreciation													
57260 Depreciation													
70260 Depreciation													
Depreciation													
Airspace Amort													
70269 Long Term Contract Amort													
Intangible Amort													
<b>Total DDA</b>													
<b>EBIT From Ops</b>													
Interest Exp													
Interest Income													
Other Inc/Exp													
<b>NI b/ Taxes &amp; Extra</b>													
Extra. Items													
<b>NI b/ Taxes</b>													
Taxes													
<b>Net Income</b>													
Non Controlling Int													
<b>Net Income Attrib</b>													
Data Not Included													

Harold LeMay Enterprises, Inc. G-98  
 Consolidated Income Statement  
 Test Period Ending 2-28-2018

	UNADJUSTED FINANCIALS		TOTAL UNADJUSTED		RESTATING ADJUSTMENTS		ADJUSTED		PRO FORMA ADJUST		Adjusted		Adjusted		FINAL	
	2186	2187	FINANCIALS		2186	2187	TOTAL	Reference	2186	2186	2187	TOTAL	2186	2187	TOTAL	TOTAL
<b>Revenue:</b>																
32000 Residential	\$	4,799,095			\$	(1,762)		RS-1	\$	32,583	\$	4,829,915				
32100 Recycling		606,797				(13)		RS-1				606,784				
31110 Commercial		3,880,932				429		RS-1				3,881,361				
31000 Drop Box		912,354				(9,763)		RS-1				902,592				
31004 Drop Box Recycling		85,071				7,194		RS-1				92,265				
31005 Pass Thru		897,681				(1,766)		RS-1				895,915				
33020 Commercial Recycling		357,481				(547)		RS-1				356,934				
35001 Transfer Station - Third Party		91,541										91,541				
35009 Transfer Station - Intercompany		-										-				
35523 MRF Processing Charge		-										-				
35500 Recycling Material		324,861										324,861				
38000 Service Charge		18,678				(31)		RS-1				18,648				
38001 P-Card Rebate		11,576										11,576				
<b>Total</b>		<b>11,986,068</b>				<b>(6,259)</b>	<b>-</b>			<b>32,583</b>		<b>12,012,392</b>				
<b>Expenses:</b>																
<b>41200</b>																
57125 Building Supplies		21,342										21,342				
57147 Repair-Shop, Bldg		17,969										17,969				
<b>41200 Total</b>		<b>39,311</b>				<b>-</b>	<b>-</b>			<b>-</b>		<b>39,311</b>				
<b>41310 Wages Mechanics</b>																
52010 Salaries		68,323				(78,504)						(10,182)				
Reclass Maint Manager		-				78,504						78,504				
52020 Wages-Regular		297,374				(43,626)				38,022		291,770				
Reclass Shop Clerk		-				43,626						43,626				
52025 Wages-OT		39,227										39,227				
52036 Other Bonus		30										30				
52065 Vacation Pay		18,509										18,509				
52070 Sick Pay		4,677										4,677				
<b>41310 Wages Mechanics</b>		<b>428,140</b>				<b>-</b>	<b>-</b>			<b>38,022</b>		<b>466,161</b>				
<b>41311 Wages Container Mechanics</b>																
55020 Wages Regular		43,314								4,771		48,086				
55025 Wages O.T.		2,050										2,050				
55065 Vacation Pay		4,411										4,411				
55070 Holiday Pay		767										767				
<b>41311 Wages Container Mechanics</b>		<b>50,542</b>				<b>-</b>	<b>-</b>			<b>4,771</b>		<b>55,313</b>				
<b>41320 Parts &amp; Materials</b>																
52120 Parts & Materials		186,903										186,903				
52125 Operating Supplies		33,795										33,795				
52135 Equipment & Maint Rep		15,745										15,745				
55120 Parts & Materials		51,118										51,118				
55125 Operating Supplies		15,399										15,399				
<b>41320 Total Parts &amp; Materials</b>		<b>302,961</b>				<b>-</b>	<b>-</b>			<b>-</b>		<b>302,961</b>				
<b>41330</b>																
52147 Outside Repair		56,908										56,908				
<b>41330 Total</b>		<b>56,908</b>				<b>-</b>	<b>-</b>			<b>-</b>		<b>56,908</b>				
<b>41340 Accident Repair</b>																
59400 Damage Paid by District		20										20				
<b>41340 Accident Repair</b>		<b>20</b>				<b>-</b>	<b>-</b>			<b>-</b>		<b>20</b>				
<b>41600</b>																
52140 Tires & Tubes		88,255										88,255				
<b>41600 Total</b>		<b>88,255</b>				<b>-</b>	<b>-</b>			<b>-</b>		<b>88,255</b>				
<b>41800 Other Maint</b>																

Harold LeMay Enterprises, Inc. G-98  
 Consolidated Income Statement  
 Test Period Ending 2-28-2018

	ALLOCATED 2186	ALLOCATED 2187	Allocator	Allocated 2186 REGULATED	Allocated 2186 NON-REG	Allocator	TOTAL REGULATED	REGULATED PACKER/RO ROUTES	REGULATED RECYCLE ROUTES	Allocator	
<b>Revenue:</b>											
32000 Residential	\$ 4,829,915		Actual	-	1,477,322	3,352,594	Actual	-	\$ 1,477,322	\$ 1,477,322	Actual
32100 Recycling	606,784		Actual	-	607,428	(643)	Actual	(0.00)	607,428	607,428	Actual
31110 Commercial	3,881,361		Actual	-	977,259	2,904,102	Actual	-	977,259	977,259	Actual
31000 Drop Box	902,592		Actual	-	495,596	406,995	Actual	-	495,596	495,596	Actual
31004 Drop Box Recycling	92,265		Actual	-	-	92,265	Actual	-	-	-	Actual
31005 Pass Thru	895,915		Actual	-	430,023	465,891	Actual	-	430,023	430,023	Actual
33020 Commercial Recycling	356,934		Actual	-	-	356,934	Actual	-	-	-	Actual
35001 Transfer Station - Third Party	91,541		Actual	-	-	91,541	Actual	-	-	-	Actual
35009 Transfer Station - Intercompany	-		Actual	-	-	-	Actual	-	-	-	Actual
35523 MRF Processing Charge	-		Actual	-	-	-	Actual	-	-	-	Actual
35500 Recycling Material	324,861		Actual	-	-	324,861	Actual	-	-	-	Actual
38000 Service Charge	18,648		Actual	-	5,151	13,497	Actual	-	5,151	4,366	785 REV
38001 P-Card Rebate	11,576		Actual	-	4,490	7,086	Rt Hrs	-	4,490	3,419	1,070 Rt Hrs (LOB)
<b>Total</b>	<b>12,012,392</b>				<b>3,997,268</b>	<b>8,015,124</b>		<b>(0)</b>	<b>3,997,268</b>	<b>3,387,985</b>	<b>609,283</b>
									84.77%	15.23%	
<b>Expenses:</b>											
<b>41200</b>											
57125 Building Supplies	21,342		Actual	-	8,277	13,065	Rt Hrs	-	8,277	6,304	1,973 Rt Hrs (LOB)
57147 Repair-Shop, Bldg	17,969		Actual	-	6,969	11,000	Rt Hrs	-	6,969	5,308	1,661 Rt Hrs (LOB)
<b>41200 Total</b>	<b>39,311</b>				<b>15,246</b>	<b>24,065</b>			<b>15,246</b>	<b>11,612</b>	<b>3,634</b>
<b>41310 Wages Mechanics</b>											
52010 Salaries	(10,182)		Actual	-	(3,949)	(6,233)	Rt Hrs	-	(3,949)	(3,007)	(941) Rt Hrs (LOB)
Reclass Maint Manager	70,654		Time	-	27,402	43,252	Rt Hrs	-	27,402	20,870	6,532 Rt Hrs (LOB)
52020 Wages-Regular	291,770		Actual	-	113,157	178,613	Rt Hrs	-	113,157	86,182	26,975 Rt Hrs (LOB)
Reclass Shop Clerk	39,264		Time	-	15,228	24,036	Rt Hrs	-	15,228	11,598	3,630 Rt Hrs (LOB)
52025 Wages-OT	39,227		Actual	-	15,213	24,014	Rt Hrs	-	15,213	11,587	3,627 Rt Hrs (LOB)
52036 Other Bonus	30		Actual	-	12	18	Rt Hrs	-	12	9	3 Rt Hrs (LOB)
52065 Vacation Pay	18,509		Actual	-	7,178	11,331	Rt Hrs	-	7,178	5,467	1,711 Rt Hrs (LOB)
52070 Sick Pay	4,677		Actual	-	1,814	2,863	Rt Hrs	-	1,814	1,382	432 Rt Hrs (LOB)
<b>41310 Wages Mechanics</b>	<b>453,948</b>				<b>176,055</b>	<b>277,894</b>			<b>176,055</b>	<b>134,087</b>	<b>41,968</b>
<b>41311 Wages Container Mechanics</b>											
55020 Wages Regular	48,086		Actual	-	13,563	34,522	Cont Count	-	13,563	13,563	- Actual
55025 Wages O.T.	2,050		Actual	-	578	1,471	Cont Count	-	578	578	- Actual
55065 Vacation Pay	4,411		Actual	-	1,244	3,167	Cont Count	-	1,244	1,244	- Actual
55070 Holiday Pay	767		Actual	-	216	551	Cont Count	-	216	216	- Actual
<b>41311 Wages Container Mechanics</b>	<b>55,313</b>				<b>15,602</b>	<b>39,711</b>			<b>15,602</b>	<b>15,602</b>	<b>-</b>
<b>41320 Parts &amp; Materials</b>											
52120 Parts & Materials	186,903		Actual	-	72,487	114,417	Rt Hrs	-	72,487	55,207	17,280 Rt Hrs (LOB)
52125 Operating Supplies	33,795		Actual	-	13,107	20,688	Rt Hrs	-	13,107	9,982	3,124 Rt Hrs (LOB)
52135 Equipment & Maint Rep	15,745		Actual	-	6,107	9,639	Rt Hrs	-	6,107	4,651	1,456 Rt Hrs (LOB)
55120 Parts & Materials	51,118		Actual	-	19,825	31,293	Rt Hrs	-	19,825	15,099	4,726 Rt Hrs (LOB)
55125 Operating Supplies	15,399		Actual	-	5,972	9,427	Rt Hrs	-	5,972	4,549	1,424 Rt Hrs (LOB)
<b>41320 Total Parts &amp; Materials</b>	<b>302,961</b>				<b>117,497</b>	<b>185,464</b>			<b>117,497</b>	<b>89,488</b>	<b>28,009</b>
<b>41330</b>											
52147 Outside Repair	56,908		Actual	-	22,070	34,837	Rt Hrs	-	22,070	16,809	5,261 Rt Hrs (LOB)
<b>41330 Total</b>	<b>56,908</b>				<b>22,070</b>	<b>34,837</b>			<b>22,070</b>	<b>16,809</b>	<b>5,261</b>
<b>41340 Accident Repair</b>											
59400 Damage Paid by District	20		Actual	-	8	12	Rt Hrs	-	8	6	2 Rt Hrs (LOB)
<b>41340 Accident Repair</b>	<b>20</b>				<b>8</b>	<b>12</b>			<b>8</b>	<b>6</b>	<b>2</b>
<b>41600</b>											
52140 Tires & Tubes	88,255		Actual	-	34,228	54,027	Rt Hrs	-	34,228	26,069	8,159 Rt Hrs (LOB)
<b>41600 Total</b>	<b>88,255</b>				<b>34,228</b>	<b>54,027</b>			<b>34,228</b>	<b>26,069</b>	<b>8,159</b>
<b>41800 Other Maint</b>											



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	UNADJUSTED FINANCIALS 2186	2187	TOTAL UNADJUSTED FINANCIALS	RESTATING ADJUSTMENTS 2186	2187	ADJUSTED TOTAL	PRO FORMA ADJUST 2186	Adjusted 2186	Adjusted 2187	FINAL TOTAL
52090 Uniforms	3,939							3,939		
52165 Communications	1,633							1,633		
52182 Towing	4,890							4,890		
52335 Misc, Trk Pressure Washing	7							7		
55147 Outside Repairs	86,648							86,648		
57254 Drive Cam Fees	25,661							25,661		
<b>41800 Other Maint</b>	<b>122,777</b>			-	-		-	<b>122,777</b>		
<b>42100 Wages-Supervisor</b>										
56010 Salaries-Supervisor	98,132			(44,883)			11,072	64,321		
56036 Other Bonus/Commission - Non-Safety	30							30		
56065 Vacation Pay	3,438							3,438		
56070 Sick Pay	345							345		
<b>42100 Wages-Supervisor</b>	<b>101,945</b>			<b>(44,883)</b>	-		-	<b>11,072</b>	<b>68,134</b>	-
<b>42300 Driver Wages</b>										
50020 Wages Regular	1,020,475			(74,601)			9,623	955,497		
Recycling Coordinator				74,601				74,601		
50025 Wages OT	304,846							304,846		
50035 Safety Bonus	31,156							31,156		
50036 Other Bonus	174							174		
50065 Vacation Pay	65,142							65,142		
50070 Sick Pay	29,323							29,323		
<b>42300 Total Driver Wages</b>	<b>1,451,117</b>			-	-		<b>9,623</b>	<b>1,460,739</b>		
<b>42315 Contract Labor</b>										
50045 Contract Labor	14,345							14,345		
<b>42315 Contract Labor</b>	<b>14,345</b>			-	-		-	<b>14,345</b>		
<b>42400 Fuel &amp; Oil</b>										
52142 Fuel Expense	470,544						5,538	476,082		
52144 Urea Additive	2,078							2,078		
52146 Oil and Grease	38,665							38,665		
<b>42400 Total Fuel and Oil</b>	<b>511,286</b>			-	-		<b>5,538</b>	<b>516,824</b>		
<b>Other Collection Exp</b>										
41121 Brokerage Cost-Mat Transp	-							-		
44161 Cost of Materials - OCC	26,031							26,031		
44164 Cost of Materials - Aluminum	-							-		
44168 Cost of Materials - Other Recyclables	26,373							26,373		
44169 Cost of Materials - Intercompany	2,420							2,420		
50086 Safety & Training	21,826							21,826		
50090 Uniforms	18,179							18,179		
52086 Safety & Training	7,015							7,015		
55090 Uniforms	368							368		
56086 Safety & Training	339							339		
57165 Communications	7,023							7,023		
57166 Leachate Treatment	18,244							18,244		
57175 Equipment Vehicle Rental	1,530							1,530		
57255 Other Prof Fees	3,178							3,178		
57256 Laboratory Fees	671							671		
57257 Engineering Fees	3,484							3,484		
<b>42800 Other Collection Exp</b>	<b>136,681</b>			-	-		-	<b>136,681</b>		
<b>Dump Fee and Charges</b>										
40109 Disposal Landfill Intercompany	2,902,517			(359,248)			32,583	2,575,851		
40122 Disposal Other	10,071							10,071		
40139 Disposal Transfer Station Intercompany	536,667			(536,667)				-		
Pass Thru	-			895,915				895,915		
<b>43600 Dump Fee and Charges</b>	<b>3,449,255</b>			-	-		<b>32,583</b>	<b>3,481,837</b>		
<b>43800 Processing Fee</b>										
40861 Processing Fees MRF	48,099			(48,099)				-		

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	ALLOCATED 2186	ALLOCATED 2187	Allocator	Allocated 2186 REGULATED	Allocated 2186 NON-REG	Allocator	TOTAL REGULATED	REGULATED PACKER/RO ROUTES	REGULATED RECYCLE ROUTES	Allocator
52090 Uniforms	3,939		Actual	1,528	2,411	Rt Hrs	1,528	1,163	364	Rt Hrs (LOB)
52165 Communications	1,633		Actual	633	999	Rt Hrs	633	482	151	Rt Hrs (LOB)
52182 Towing	4,890		Actual	1,896	2,993	Rt Hrs	1,896	1,444	452	Rt Hrs (LOB)
52335 Misc, Trk Pressure Washing	7		Actual	3	4	Rt Hrs	3	2	1	Rt Hrs (LOB)
55147 Outside Repairs	86,648		Actual	24,440	62,208	Cont Count	24,440	24,440	-	Actual
57254 Drive Cam Fees	25,661		Actual	9,952	15,709	Rt Hrs	9,952	7,580	2,372	Rt Hrs (LOB)
<b>41800 Other Maint</b>	<b>122,777</b>			<b>38,452</b>	<b>84,325</b>		<b>38,452</b>	<b>35,112</b>	<b>3,340</b>	
<b>42100 Wages-Supervisor</b>										
56010 Salaries-Supervisor	56,299		EE Count	21,834	34,464	Rt Hrs	21,834	16,629	5,205	Rt Hrs (LOB)
56036 Other Bonus/Commission - Non-Safety	26		% Wages	10	16	Rt Hrs	10	8	2	Rt Hrs (LOB)
56065 Vacation Pay	3,009		% Wages	1,167	1,842	Rt Hrs	1,167	889	278	Rt Hrs (LOB)
56070 Sick Pay	302		% Wages	117	185	Rt Hrs	117	89	28	Rt Hrs (LOB)
<b>42100 Wages-Supervisor</b>	<b>59,636</b>			<b>23,129</b>	<b>36,507</b>		<b>23,129</b>	<b>17,615</b>	<b>5,513</b>	
<b>42300 Driver Wages</b>										
50020 Wages Regular	955,497		Actual	370,570	584,927	Rt Hrs	370,570	282,233	88,337	Rt Hrs (LOB)
Recycling Coordinator	74,601		Actual	33,821	40,780	Recycle Tons	33,821	-	33,821	Actual
50025 Wages OT	304,846		Actual	118,228	186,618	Rt Hrs	118,228	90,045	28,184	Rt Hrs (LOB)
50035 Safety Bonus	31,156		Actual	12,083	19,073	Rt Hrs	12,083	9,203	2,880	Rt Hrs (LOB)
50036 Other Bonus	174		Actual	67	106	Rt Hrs	67	51	16	Rt Hrs (LOB)
50065 Vacation Pay	65,142		Actual	25,264	39,878	Rt Hrs	25,264	19,242	6,022	Rt Hrs (LOB)
50070 Sick Pay	29,323		Actual	11,372	17,951	Rt Hrs	11,372	8,661	2,711	Rt Hrs (LOB)
<b>42300 Total Driver Wages</b>	<b>1,460,739</b>			<b>571,407</b>	<b>889,333</b>		<b>571,407</b>	<b>409,435</b>	<b>161,971</b>	
<b>42315 Contract Labor</b>										
50045 Contract Labor	14,345		Actual	5,564	8,782	Rt Hrs	5,564	5,564	-	Actual
<b>42315 Contract Labor</b>	<b>14,345</b>			<b>5,564</b>	<b>8,782</b>		<b>5,564</b>	<b>5,564</b>	<b>-</b>	
<b>42400 Fuel &amp; Oil</b>										
52142 Fuel Expense	476,082		Actual	184,639	291,443	Rt Hrs	184,639	140,624	44,014	Rt Hrs (LOB)
52144 Urea Additive	2,078		Actual	806	1,272	Rt Hrs	806	614	192	Rt Hrs (LOB)
52146 Oil and Grease	38,665		Actual	14,995	23,669	Rt Hrs	14,995	11,421	3,575	Rt Hrs (LOB)
<b>42400 Total Fuel and Oil</b>	<b>516,824</b>			<b>200,440</b>	<b>316,384</b>		<b>200,440</b>	<b>152,659</b>	<b>47,781</b>	
<b>Other Collection Exp</b>										
41121 Brokerage Cost-Mat Transp	-		Actual	-	-	Recycle Tons	-	-	-	Actual
44161 Cost of Materials - OCC	26,031		Actual	-	26,031	Actual	-	-	-	Actual
44164 Cost of Materials - Aluminum	-		Actual	-	-	Recycle Tons	-	-	-	Actual
44168 Cost of Materials - Other Recyclables	26,373		Actual	-	26,373	Actual	-	-	-	Actual
44169 Cost of Materials - Intercompany	2,420		Actual	-	2,420	Actual	-	-	-	Actual
50086 Safety & Training	21,826		Actual	8,465	13,361	Rt Hrs	8,465	6,447	2,018	Rt Hrs (LOB)
50090 Uniforms	18,179		Actual	7,050	11,129	Rt Hrs	7,050	5,370	1,681	Rt Hrs (LOB)
52086 Safety & Training	7,015		Actual	2,721	4,294	Rt Hrs	2,721	2,072	649	Rt Hrs (LOB)
55090 Uniforms	368		Actual	104	264	Cont Count	104	104	-	Actual
56086 Safety & Training	339		Actual	132	208	Rt Hrs	132	100	31	Rt Hrs (LOB)
57165 Communications	7,023		Actual	2,724	4,299	Rt Hrs	2,724	2,074	649	Rt Hrs (LOB)
57166 Leachate Treatment	18,244		Actual	7,076	11,168	Rt Hrs	7,076	5,389	1,687	Rt Hrs (LOB)
57175 Equipment Vehicle Rental	1,530		Actual	593	937	Rt Hrs	593	452	141	Rt Hrs (LOB)
57255 Other Prof Fees	3,178		Actual	1,232	1,945	Rt Hrs	1,232	939	294	Rt Hrs (LOB)
57256 Laboratory Fees	671		Actual	260	411	Rt Hrs	260	198	62	Rt Hrs (LOB)
57257 Engineering Fees	3,484		Actual	1,351	2,133	Rt Hrs	1,351	1,029	322	Rt Hrs (LOB)
<b>42800 Other Collection Exp</b>	<b>136,681</b>			<b>31,707</b>	<b>104,974</b>		<b>31,707</b>	<b>24,174</b>	<b>7,534</b>	
<b>Dump Fee and Charges</b>										
40109 Disposal Landfill Intercompany	2,575,851		Actual	869,782	1,706,069	DF Sched	869,782	869,782	-	Actual
40122 Disposal Other	10,071		Actual	3,401	6,671	DF Sched	3,401	3,401	-	Actual
40139 Disposal Transfer Station Intercompany	-		Actual	-	-	DF Sched	-	-	-	-
Pass Thru	895,915		Actual	430,023	465,891	Actual	430,023	430,023	-	Actual
<b>43600 Dump Fee and Charges</b>	<b>3,481,837</b>			<b>1,303,206</b>	<b>2,178,631</b>		<b>1,303,206</b>	<b>1,303,206</b>	<b>-</b>	
<b>43800 Processing Fee</b>										
40861 Processing Fees MRF	-		Actual	-	-	Actual	-	-	-	-

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	UNADJUSTED FINANCIALS 2186	2187	TOTAL UNADJUSTED FINANCIALS	RESTATING ADJUSTMENTS 2186	2187	ADJUSTED TOTAL	Reference	PRO FORMA ADJUST 2186	Adjusted 2186	Adjusted 2187	FINAL TOTAL
<b>43800 Processing Fee</b>	<b>48,099</b>			<b>(48,099)</b>	-			-	-	-	-
<b>44000 Sales</b>											
60030 Bonuses and Commissions	132			-	-			-	132		
<b>44000 Sales</b>	<b>132</b>			-	-			-	<b>132</b>		-
<b>44300 WUTC Fee</b>											
43002 UTC Fee	20,117			269	-		RS-6		20,386		
<b>44300 WUTC Fee</b>	<b>20,117</b>			<b>269</b>	-			-	<b>20,386</b>		
<b>44500 Advertising Expense</b>											
60225 Advertising and Promotions	396								396		
70225 Advertising	7,831			(4,667)	-		RS-4		3,164		
<b>44500 Advertising Exp</b>	<b>8,227</b>			<b>(4,667)</b>	-			-	<b>3,560</b>		
<b>45300 Public Liability</b>											
59271 Property and Liability Insurance	21								21		
59340 Self Insurance Premium	51,959								51,959		
59341 Current Year Claims	(1,250)								(1,250)		
59342 Prior Year Claims	3,980								3,980		
<b>45300 Public Liability</b>	<b>54,709</b>			-	-			-	<b>54,709</b>		-
<b>45400 Workmen's Comp</b>											
59343 WC Current Year Claims	(2,716)								(2,716)		
59500 WC Premium	8,763								8,763		
57370 Bond Exp-WC	601								601		
<b>45400 Workmen's Comp</b>	<b>6,649</b>			-	-			-	<b>6,649</b>		
<b>46130 Salaries - Office</b>											
70010 Salaries	147,801			1,537	-		RS-5, RS-9		149,338		
Reclass Site Manager	-			78,859	-				78,859		
70020 Wages Regular	287,884			(96,757)	-			14,362	205,488		
Reclass Office Lead	-			51,211	-				51,211		
Reclass Sarah Minzin	-			45,546	-				45,546		
70025 Wages OT	17,924								17,924		
70036 Other Bonus	13,125								13,125		
70045 Contract Labor	31,513								31,513		
70065 Vacation	18,210								18,210		
70070 Sick Leave	1,394								1,394		
<b>46130 Salaries-Office</b>	<b>517,850</b>			<b>80,396</b>	-			<b>14,362</b>	<b>612,608</b>		
<b>70149 Management Fee</b>											
70149 Corp OH Allocation	323,235			(105,306)	-		RS-3		217,929		
<b>46100 Management Fee</b>	<b>323,235</b>			<b>(105,306)</b>	-			-	<b>217,929</b>		
<b>46200 Office &amp; Other Expense</b>											
52181 Freight	1,452								1,452		
52200 Office Supplies and Equip	1,876								1,876		
57345 Security Services	1,237								1,237		
70147 Bldg & Property Maint	16,455								16,455		
70185 Postage	3,934								3,934		
70210 Office Supplies	23,913								23,913		
70245 Payroll Processing Fee	149								149		
70300 Data Processing	59,995								59,995		
Customer Notification	-							3,049	3,049		
70302 Computer Supplies	1,917								1,917		
70320 Credit and Collection	19,770								19,770		
<b>46200 Office &amp; Other Exp</b>	<b>130,698</b>			-	-			<b>3,049</b>	<b>133,747</b>		
<b>46300 Legal &amp; Accounting</b>											
70235 Legal	2,880								2,880		
<b>46300 Legal &amp; Accounting</b>	<b>2,880</b>			-	-			-	<b>2,880</b>		

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	ALLOCATED 2186	ALLOCATED 2187	Allocator	Allocated 2186 REGULATED	Allocated 2186 NON-REG	Allocator	TOTAL REGULATED	REGULATED PACKER/RO ROUTES	REGULATED RECYCLE ROUTES	Allocator
<b>43800 Processing Fee</b>	-		-	-	-	-	-	-	-	-
<b>44000 Sales</b>										
60030 Bonuses and Commissions	132		Actual	-	132	Actual	-	-	-	-
<b>44000 Sales</b>	<b>132</b>		-	-	<b>132</b>	-	-	-	-	-
<b>44300 WUTC Fee</b>										
43002 UTC Fee	20,386		Actual	-	20,386	Actual	-	20,386	17,279	3,107 Revenue
<b>44300 WUTC Fee</b>	<b>20,386</b>		-	-	<b>20,386</b>	-	-	<b>20,386</b>	<b>17,279</b>	<b>3,107</b>
	<b>0.16971%</b>						<b>0.51%</b>			
<b>44500 Advertising Expense</b>										
60225 Advertising and Promotions	396		Actual	-	149	247 Cust Count	-	149	83	65 Cust Count (LOB)
70225 Advertising	3,164		Actual	-	1,186	1,977 Cust Count	-	1,186	665	521 Cust Count (LOB)
<b>44500 Advertising Exp</b>	<b>3,560</b>		-	-	<b>1,335</b>	<b>2,225</b>	-	<b>1,335</b>	<b>748</b>	<b>587</b>
<b>45300 Public Liability</b>										
59271 Property and Liability Insurance	21		Actual	-	8	13 Rt Hrs	-	8	6	2 Rt Hrs (LOB)
59340 Self Insurance Premium	51,959		Actual	-	20,151	31,808 Rt Hrs	-	20,151	15,347	4,804 Rt Hrs (LOB)
59341 Current Year Claims	(1,250)		Actual	-	(485)	(765) Rt Hrs	-	(485)	(369)	(116) Rt Hrs (LOB)
59342 Prior Year Claims	3,980		Actual	-	1,544	2,436 Rt Hrs	-	1,544	1,176	368 Rt Hrs (LOB)
<b>45300 Public Liability</b>	<b>54,709</b>		-	-	<b>21,218</b>	<b>33,491</b>	-	<b>21,218</b>	<b>16,160</b>	<b>5,058</b>
<b>45400 Workmen's Comp</b>										
59343 WC Current Year Claims	(2,716)		Actual	-	(1,053)	(1,663) Rt Hrs	-	(1,053)	(802)	(251) Rt Hrs (LOB)
59500 WC Premium	8,763		Actual	-	3,399	5,364 Rt Hrs	-	3,399	2,588	810 Rt Hrs (LOB)
57370 Bond Exp-WC	601		Actual	-	233	368 Rt Hrs	-	233	178	56 Rt Hrs (LOB)
<b>45400 Workmen's Comp</b>	<b>6,649</b>		-	-	<b>2,579</b>	<b>4,070</b>	-	<b>2,579</b>	<b>1,964</b>	<b>615</b>
<b>46130 Salaries - Office</b>										
70010 Salaries	149,338		Actual	-	57,918	91,420 Rt Hrs	-	57,918	44,111	13,806 Rt Hrs (LOB)
Reclass Site Manager	69,023		EE Count	-	26,769	42,254 Rt Hrs	-	26,769	20,388	6,381 Rt Hrs (LOB)
70020 Wages Regular	205,488		Actual	-	77,067	128,421 Cust Count	-	77,067	43,203	33,864 Cust Count (LOB)
Reclass Office Lead	44,824		EE Count	-	16,811	28,013 Cust Count	-	16,811	9,424	7,387 Cust Count (LOB)
Reclass Sarah Minzin	34,160		Time	-	12,811	21,348 Cust Count	-	12,811	7,182	5,630 Cust Count (LOB)
70025 Wages OT	17,924		Actual	-	6,722	11,201 Cust Count	-	6,722	3,768	2,954 Cust Count (LOB)
70036 Other Bonus	13,125		Actual	-	4,922	8,202 Cust Count	-	4,922	2,759	2,163 Cust Count (LOB)
70045 Contract Labor	31,513		Actual	-	11,819	19,694 Cust Count	-	11,819	6,626	5,193 Cust Count (LOB)
70065 Vacation	18,210		Actual	-	6,830	11,380 Cust Count	-	6,830	3,829	3,001 Cust Count (LOB)
70070 Sick Leave	1,394		Actual	-	523	871 Cust Count	-	523	293	230 Cust Count (LOB)
<b>46130 Salaries-Office</b>	<b>584,999</b>		-	-	<b>222,193</b>	<b>362,806</b>	-	<b>222,193</b>	<b>141,583</b>	<b>80,610</b>
<b>70149 Management Fee</b>										
70149 Corp OH Allocation	217,929		Actual	-	72,518	145,410 Revenue	-	72,518	61,472	11,047 Revenue
<b>46100 Management Fee</b>	<b>217,929</b>		-	-	<b>72,518</b>	<b>145,410</b>	-	<b>72,518</b>	<b>61,472</b>	<b>11,047</b>
<b>46200 Office &amp; Other Expense</b>										
52181 Freight	1,452		Actual	-	563	889 Rt Hrs	-	563	429	134 Rt Hrs (LOB)
52200 Office Supplies and Equip	1,876		Actual	-	727	1,148 Rt Hrs	-	727	554	173 Rt Hrs (LOB)
57345 Security Services	1,237		Actual	-	480	757 Rt Hrs	-	480	365	114 Rt Hrs (LOB)
70147 Bldg & Property Maint	16,455		Actual	-	6,172	10,284 Cust Count	-	6,172	4,700	1,471 Rt Hrs (LOB)
70185 Postage	3,934		Actual	-	1,443	2,491 Billed Cust	-	1,443	809	634 Cust Count (LOB)
70210 Office Supplies	23,913		Actual	-	8,769	15,144 Billed Cust	-	8,769	4,916	3,853 Cust Count (LOB)
70245 Payroll Processing Fee	149		Actual	-	58	91 Rt Hrs	-	58	44	14 Rt Hrs (LOB)
70300 Data Processing	59,995		Actual	-	22,001	37,994 Billed Cust	-	22,001	12,333	9,667 Cust Count (LOB)
Customer Notification	3,049		Actual	-	3,049	- Actual	-	3,049	1,709	1,340 Cust Count (LOB)
70302 Computer Supplies	1,917		Actual	-	719	1,198 Cust Count	-	719	403	316 Cust Count (LOB)
70320 Credit and Collection	19,770		Actual	-	7,415	12,355 Cust Count	-	7,415	4,157	3,258 Cust Count (LOB)
<b>46200 Office &amp; Other Exp</b>	<b>133,747</b>		-	-	<b>51,395</b>	<b>82,352</b>	-	<b>51,395</b>	<b>30,420</b>	<b>20,976</b>
<b>46300 Legal &amp; Accounting</b>										
70235 Legal	2,880		Actual	-	1,080	1,800 Cust Count	-	1,080	606	475 Cust Count (LOB)
<b>46300 Legal &amp; Accounting</b>	<b>2,880</b>		-	-	<b>1,080</b>	<b>1,800</b>	-	<b>1,080</b>	<b>606</b>	<b>475</b>

Harold LeMay Enterprises, Inc. G-98  
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	UNADJUSTED FINANCIALS 2186	UNADJUSTED FINANCIALS 2187	TOTAL UNADJUSTED FINANCIALS	RESTATING ADJUSTMENTS 2186	RESTATING ADJUSTMENTS 2187	ADJUSTED TOTAL	PRO FORMA ADJUST 2186	Adjusted 2186	Adjusted 2187	FINAL TOTAL
<b>46400 Utilities</b>										
57150 Utilities	3,233							3,233		
70150 Utilities	30,915							30,915		
<b>46400 Utilities</b>	<b>34,148</b>			-	-		-	<b>34,148</b>		-
<b>46410 Communication</b>										
70165 Communication	16,067							16,067		
<b>46410 Communication</b>	<b>16,067</b>			-	-		-	<b>16,067</b>		
<b>46500 Employee Welfare</b>										
50116 Union Benefit Expense	288,637							288,637		
50060 Group Insurance	11,606							11,606		
52116 Union Benefit Expense	72,396							72,396		
52060 Group Insurance	21,795							21,795		
55116 Union Benefit Expense	12,585							12,585		
56060 Group Insurance	16,167							16,167		
70060 Group Insurance	99,432							99,432		
<b>46500 Employee Welfare</b>	<b>522,619</b>			-	-		-	<b>522,619</b>		-
<b>46510 Pension</b>										
50115 Pension	1,839							1,839		
50117 Union Pension	139,873							139,873		
52115 Pension	2,584							2,584		
52117 Union Pension	33,048							33,048		
55117 Union Pension	6,154							6,154		
56115 Pension	1,413							1,413		
70116 Pension	7,038							7,038		
<b>46510 Pension</b>	<b>191,948</b>			-	-		-	<b>191,948</b>		
<b>46700 Bad Debt</b>										
70310 Bad Debt Provision	29,213			1,910			RS-8	31,123		
<b>46700 Bad Debts</b>	<b>29,213</b>			<b>1,910</b>	-			<b>31,123</b>		
<b>46900 Other General Expenses</b>										
70086 Safety & Training	1,869							1,869		
70090 WCN Training	226							226		
70095 Employee Comm Activity	39,394							39,394		
70148 Alloc Exp In Distr	35,977			933			RS-3	36,910		
70167 Cell Phones	10,679							10,679		
70175 Equip/Vehicle Rental	7,239							7,239		
70195 Dues & Subscriptions	5,810			(2,182)			RS-4	3,628		
70200 Travel	152							152		
70201 Entertainment	1,553							1,553		
70202 Excursion Meetings	4,607							4,607		
70205 Travel Auto	8,577							8,577		
70206 Meals	315							315		
70214 Credit Card Fees	39,164							39,164		
70255 Other Professional Fees	18,174			(12,722)			RS-4	5,452		
70301 Computer Software	326							326		
70335 Miscellaneous	(173)							(173)		
<b>46900 Other General Expenses</b>	<b>173,888</b>			<b>(13,970)</b>	-			<b>159,918</b>		
<b>Depreciation, Amortization &amp; Sale of Assets</b>										
51260 Depreciation Trucks	140,350			409,003			RS-7	549,353		
54260 Depreciation Cont, DB	115,261			46,670			RS-7	161,931		
Depreciation Service	-			3,726			RS-7	3,726		
57260 Depreciation Shop	166,699			(157,772)			RS-7	8,927		
70260 Depreciation Office	6,831			(2,498)			RS-7	4,333		
Buildings (Structures)	-			34,666			RS-7	34,666		
<b>Total</b>	<b>429,141</b>			<b>333,796</b>	-			<b>762,937</b>		
<b>52000 Operating Tax &amp; Licensing</b>										
41201 Rebate & Rev Sharing	118,874							118,874		

Harold LeMay Enterprises, Inc. G-98  
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	ALLOCATED 2186	ALLOCATED 2187	Allocator	Allocated 2186 REGULATED	Allocated 2186 NON-REG	Allocator	TOTAL REGULATED	REGULATED PACKER/RO ROUTES	REGULATED RECYCLE ROUTES	Allocator
<b>46400 Utilities</b>										
57150 Utilities	3,233		Actual	-	1,254	1,979 Rt Hrs	-	1,254	955	299 Rt Hrs (LOB)
70150 Utilities	30,915		Actual	-	11,595	19,320 Cust Count	-	11,595	8,831	2,764 Rt Hrs (LOB)
<b>46400 Utilities</b>	<b>34,148</b>			-	<b>12,848</b>	<b>21,300</b>	-	<b>12,848</b>	<b>9,786</b>	<b>3,063</b>
<b>46410 Communication</b>										
70165 Communication	16,067		Actual	-	6,026	10,041 Cust Count	-	6,026	3,378	2,648 Cust Count (LOB)
<b>46410 Communication</b>	<b>16,067</b>			-	<b>6,026</b>	<b>10,041</b>	-	<b>6,026</b>	<b>3,378</b>	<b>2,648</b>
<b>46500 Employee Welfare</b>										
50116 Union Benefit Expense	288,637		Actual	-	111,942	176,695 Rt Hrs	-	111,942	85,257	26,685 Rt Hrs (LOB)
50060 Group Insurance	11,606		Actual	-	5,262	6,344 Recycle Tons	-	5,262	-	5,262 Actual
52116 Union Benefit Expense	72,396		Actual	-	28,077	44,319 Rt Hrs	-	28,077	21,384	6,693 Rt Hrs (LOB)
52060 Group Insurance	19,417		% Wages	-	7,531	11,887 Rt Hrs	-	7,531	5,736	1,795 Rt Hrs (LOB)
55116 Union Benefit Expense	12,585		Actual	-	3,550	9,035 Cont Count	-	3,550	3,550	- Actual
56060 Group Insurance	14,151		% Wages	-	5,488	8,663 Rt Hrs	-	5,488	4,180	1,308 Rt Hrs (LOB)
70060 Group Insurance	89,137		% Wages	-	33,430	55,706 Cust Count	-	33,430	18,741	14,690 Cust Count (LOB)
<b>46500 Employee Welfare</b>	<b>507,929</b>			-	<b>195,280</b>	<b>312,649</b>	-	<b>195,280</b>	<b>138,847</b>	<b>56,433</b>
<b>46510 Pension</b>										
50115 Pension	1,839		Actual	-	834	1,005 Recycle Tons	-	834	-	834 Actual
50117 Union Pension	139,873		Actual	-	54,247	85,626 Rt Hrs	-	54,247	41,315	12,931 Rt Hrs (LOB)
52115 Pension	2,302		% Wages	-	893	1,409 Rt Hrs	-	893	680	213 Rt Hrs (LOB)
52117 Union Pension	33,048		Actual	-	12,817	20,231 Rt Hrs	-	12,817	9,762	3,055 Rt Hrs (LOB)
55117 Union Pension	6,154		Actual	-	1,736	4,418 Cont Count	-	1,736	1,736	- Actual
56115 Pension	1,237		% Wages	-	480	757 Rt Hrs	-	480	365	114 Rt Hrs (LOB)
70116 Pension	6,309		% Wages	-	2,366	3,943 Cust Count	-	2,366	1,326	1,040 Cust Count (LOB)
<b>46510 Pension</b>	<b>190,762</b>			-	<b>73,372</b>	<b>117,390</b>	-	<b>73,372</b>	<b>55,185</b>	<b>18,187</b>
<b>46700 Bad Debt</b>										
70310 Bad Debt Provision	31,123		Actual	-	10,646	20,476 Svc Revenue	-	10,646	9,023	1,623 Revenue
<b>46700 Bad Debts</b>	<b>31,123</b>			-	<b>10,646</b>	<b>20,476</b>	-	<b>10,646</b>	<b>9,023</b>	<b>1,623</b>
<b>46900 Other General Expenses</b>										
70086 Safety & Training	1,636		EE Count	-	614	1,022 Cust Count	-	614	344	270 Cust Count (LOB)
70090 WCN Training	198		EE Count	-	77	121 Rt Hrs	-	77	58	18 Rt Hrs (LOB)
70095 Employee Comm Activity	34,521		EE Count	-	13,388	21,133 Rt Hrs	-	13,388	10,197	3,192 Rt Hrs (LOB)
70148 Alloc Exp In Distr	36,910		Actual	-	13,843	23,067 Cust Count	-	13,843	10,543	3,300 Rt Hrs (LOB)
70167 Cell Phones	10,679		Actual	-	4,142	6,537 Rt Hrs	-	4,142	3,154	987 Rt Hrs (LOB)
70175 Equip/Vehicle Rental	7,239		Actual	-	2,808	4,432 Rt Hrs	-	2,808	2,138	669 Rt Hrs (LOB)
70195 Dues & Subscriptions	3,176		EE Count	-	1,191	1,985 Cust Count	-	1,191	668	523 Cust Count (LOB)
70200 Travel	133		EE Count	-	52	82 Rt Hrs	-	52	39	12 Rt Hrs (LOB)
70201 Entertainment	1,359		EE Count	-	527	832 Rt Hrs	-	527	401	126 Rt Hrs (LOB)
70202 Excursion Meetings	4,032		EE Count	-	1,564	2,468 Rt Hrs	-	1,564	1,191	373 Rt Hrs (LOB)
70205 Travel Auto	7,507		EE Count	-	2,911	4,595 Rt Hrs	-	2,911	2,217	694 Rt Hrs (LOB)
70206 Meals	315		Actual	-	122	193 Rt Hrs	-	122	93	29 Rt Hrs (LOB)
70214 Credit Card Fees	39,164		Actual	-	14,362	24,802 Billed Cust	-	14,362	8,051	6,311 Cust Count (LOB)
70255 Other Professional Fees	5,452		Actual	-	2,045	3,407 Cust Count	-	2,045	1,557	487 Rt Hrs (LOB)
70301 Computer Software	326		Actual	-	122	204 Cust Count	-	122	93	29 Rt Hrs (LOB)
70335 Miscellaneous	(173)		Actual	-	(65)	(108) Cust Count	-	(65)	(49)	(15) Rt Hrs (LOB)
<b>46900 Other General Expenses</b>	<b>152,475</b>			-	<b>57,702</b>	<b>94,773</b>	-	<b>57,702</b>	<b>40,697</b>	<b>17,005</b>
<b>Depreciation, Amortization &amp; Sale of Assets</b>										
51260 Depreciation Triks	549,353		Actual	-	225,793	323,560 Actual	-	225,793	188,656	37,136 Actual
54260 Depreciation Cont. DB	161,931		Actual	-	57,662	104,269 Actual	-	57,662	46,170	11,492 Actual
Depreciation Service	3,726		Actual	-	1,445	2,281 Actual	-	1,445	1,101	345 Actual
57260 Depreciation Shop	8,927		Actual	-	3,462	5,465 Actual	-	3,462	2,637	825 Actual
70260 Depreciation Office Buildings (Structures)	4,333		Actual	-	1,625	2,708 Actual	-	1,625	911	714 Actual
	34,666		Actual	-	13,445	21,222 Actual	-	13,445	10,240	3,205 Actual
<b>Total</b>	<b>762,937</b>			-	<b>303,431</b>	<b>459,505</b>	-	<b>303,431</b>	<b>249,714</b>	<b>53,717</b>
									1046.44%	17.70%
<b>52000 Operating Tax &amp; Licensing</b>										
41201 Rebate & Rev Sharing	118,874		Actual	-	-	118,874 Actual	-	-	-	-



Harold LeMay Enterprises, Inc. G-98  
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	ALLOCATED 2186	ALLOCATED 2187	Allocator		Allocated 2186 REGULATED	Allocated 2186 NON-REG	Allocator		TOTAL REGULATED	REGULATED PACKER/RO ROUTES	REGULATED RECYCLE ROUTES	Allocator
<b>52000 Operating Tax &amp; Lic</b>	<b>118,874</b>		-	-	-	<b>118,874</b>		-	-	-	-	
<b>52030 State Excise Tax</b>												
43001 Taxes & Pass Thru Fees	280,678		Actual	-	61,424	219,254	Actual/Rev	-	61,424	52,062	9,363	Revenue
<b>52030 State Excise Tax</b>	<b>280,678</b>		-	-	<b>61,424</b>	<b>219,254</b>		<b>61,424</b>	<b>52,062</b>	<b>9,363</b>		
<b>52200 Vehicle Licenses</b>												
51295 Licenses	63,603		Actual	-	24,667	38,936	Rt Hrs	-	24,667	18,787	5,880	Rt Hrs (LOB)
57357 Permits	7,995		Actual	-	3,101	4,894	Rt Hrs	-	3,101	2,362	739	Rt Hrs (LOB)
<b>52200 Vehicle Licenses</b>	<b>71,598</b>		-	-	<b>27,768</b>	<b>43,830</b>		<b>27,768</b>	<b>21,148</b>	<b>6,619</b>		
<b>52300 Property Tax</b>												
57275 Property Tax	78,919		Actual	-	30,607	48,312	Rt Hrs	-	30,607	23,311	7,296	Rt Hrs (LOB)
<b>52300 Property Tax</b>	<b>78,919</b>		-	-	<b>30,607</b>	<b>48,312</b>		<b>30,607</b>	<b>23,311</b>	<b>7,296</b>		
<b>52400 Payroll Taxes</b>												
50050 Payroll Taxes	121,321		Actual	-	47,052	74,269	Rt Hrs	-	47,052	35,836	11,216	Rt Hrs (LOB)
52050 Payroll Taxes	37,868		% Wages	-	14,686	23,182	Rt Hrs	-	14,686	11,185	3,501	Rt Hrs (LOB)
55050 Payroll Taxes	4,709		Actual	-	1,328	3,381	Cont Count	-	1,328	745	584	Cust Count (LOB)
56050 Payroll Taxes	7,636		% Wages	-	2,962	4,675	Rt Hrs	-	2,962	2,256	706	Rt Hrs (LOB)
70050 Payroll Taxes	35,209		% Wages	-	13,655	21,554	Rt Hrs	-	13,655	10,400	3,255	Rt Hrs (LOB)
<b>52400 Payroll Taxes</b>	<b>206,745</b>		-	-	<b>79,684</b>	<b>127,061</b>		<b>79,684</b>	<b>60,422</b>	<b>19,262</b>		
<b>53200 Rent-Land, Structures</b>												
57170 Real Estate Rental	-		Actual	-	-	-		-	-	-	-	
<b>53200 Rent-Land, Structures</b>	<b>-</b>		-	-	<b>-</b>	<b>-</b>		<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	
<b>Amortization</b>												
70269 Long Term Contr Amort	182,646		Actual	-	-	182,646	Actual	-	-	-	-	
<b>Total Amort</b>	<b>182,646</b>		Actual	-	<b>-</b>	<b>182,646</b>		<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	
<b>Total</b>	<b>10,449,446</b>			-	<b>3,806,103</b>	<b>6,643,343</b>		<b>3,806,103</b>	<b>3,175,239</b>	<b>630,864</b>		
<b>Operating Ratio</b>	<b>86.99%</b>				<b>95.22%</b>	<b>82.89%</b>		<b>95.22%</b>	<b>83.42%</b>	<b>16.58%</b>		
<b>Net Income (Loss)</b>	<b>\$ 1,562,945</b>				<b>\$ 191,165</b>	<b>\$ 1,371,780</b>		<b>\$ (0)</b>	<b>\$ 191,165</b>	<b>\$ 212,746</b>	<b>\$ (21,581)</b>	
<b>Average Investment</b>					<b>\$ 1,510,801</b>	<b>\$ 2,198,161</b>		<b>\$ 1,510,801</b>	<b>\$ 1,236,328</b>	<b>\$ 274,473</b>	<b>\$ -</b>	



Restating Adjustments  
Harold LeMay Enterprises, Inc. G-98  
Test Period Ending 2-28-2018

RS-1: Restate Revenue to Billing Records

	Reg Area		2186 City	Total Revenue per		Per IS	Difference
	Gray's Regulated	Commercial Recycle	Contract/Non-Reg	Billing			
Resi MSW	\$ 1,444,738.99	\$ -	\$ 3,352,593.64	\$ 4,797,332.63	\$ 4,799,094.99	\$ (1,762.37)	
Resi Recycle	\$ 607,427.68	\$ -	\$ (643.31)	\$ 606,784.37	\$ 606,797.13	\$ (12.76)	
Comm MSW	\$ 977,258.66	\$ -	\$ 2,904,102.44	\$ 3,881,361.10	\$ 3,880,931.69	\$ 429.41	
Commercial Recycling	\$ -	\$ 77,010.62	\$ 279,923.23	\$ 356,933.85	\$ 357,481.03	\$ (547.18)	
Roll Off MSW	\$ 495,596.48	\$ -	\$ 406,995.13	\$ 902,591.61	\$ 912,354.44	\$ (9,762.83)	
Roll Off Recycling	\$ -	\$ 25,728.78	\$ 66,536.69	\$ 92,265.47	\$ 85,071.47	\$ 7,194.00	
Pass-Through	\$ 430,023.25	\$ 8,940.76	\$ 456,950.49	\$ 895,914.50	\$ 897,680.99	\$ (1,766.49)	
Service Charges	\$ 5,150.75	\$ -	\$ 13,496.82	\$ 18,647.57	\$ 18,678.35	\$ (30.78)	
	<b>\$ 3,960,195.81</b>	<b>\$ 111,680.16</b>	<b>\$ 7,479,955.13</b>	<b>\$ 11,551,831.10</b>	<b>\$ 11,558,090.09</b>	<b>\$ (6,259.00) -0.1%</b>	

RS-1

RS-2:

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RS-3: Region & Corp OH Adjustments

Corporate OH Adjust - 2186 Only:

Revenue	\$ 11,986,068
Adjusted OH %	1.82%
	\$ 217,929
Per IS	\$ 323,235
<b>Adjustment Needed</b>	<b>\$ (105,306) RS-3</b>

Region OH Adjust:

Per IS	\$ 35,979.22
Per Calc	\$ 36,912.13
<b>Adjust</b>	<b>\$ 932.91 RS-3</b>

RS-4: Remove Unallowable Expenses

	Remove		
70195 Dues and Subscriptions	\$ (2,182)	46900	RS-4
70225 Advertising	\$ (4,667)		RS-4
70255 Other Professional Fees	\$ (12,722)	46900	RS-4
	<b>\$ (19,571)</b>		<b>RS-4</b>

**RS-5: Restate Assistant Controller in July 17-Dec 17.**

This district did not have an Assistant Controller from July-Dec 17. This adjustment is to normalize wages to the normal baseline of having an assistant Controller for 12 months.

New Asst. Controller Wages	\$	70,000	
July-Dec Wages	\$	35,000	
% Allocation to Gray's		17.59%	Link
<b>Allocation In</b>	<b>\$</b>	<b>6,157</b>	<b>RS-5</b>

**RS-6: Adjust WUTC Fees to actual**

Regulated Revenue	\$	3,997,268	
UTC Fee		0.5100%	
Test Period Fees	\$	20,386	
PER IS	\$	20,117.23	
<b>Adjustment</b>	<b>\$</b>	<b>269</b>	<b>RS-6</b>
		46800	

**RS-7: Adjust depreciation to UTC methodology**

		<u>Per IS</u>	<u>Per UTC</u>	<u>Adjustment</u>
51260 Depreciation Trks	\$	140,349.70	\$ 549,352.58	\$ 409,002.88
54260 Depreciation Cont, DB	\$	115,260.65	\$ 161,930.75	\$ 46,670.10
0 Depreciation Service	\$	-	\$ 3,726.31	\$ 3,726.31
57260 Depreciation Shop	\$	166,699.26	\$ 8,927.12	\$ (157,772.14)
70260 Depreciation Office	\$	6,831.28	\$ 4,333.34	\$ (2,497.94)
0 Buildings (Structures)	\$	-	\$ 34,666.40	\$ 34,666.40
	\$	429,140.89	\$ 762,936.51	\$ 333,795.62 <b>RS-7</b>

**RS-8: Adjust Bad Debt to Actual****Bad Debt:****Write-off**

Bad Debt % for LG 0.27%

Beginning test period	446,158
Ending test period	502,640
	<u>56,482</u>

**Recovery**

Beginning test period	128,496
Ending test period	153,855
	<u>25,359</u>

**Actual write-off expense** **31,123**

Income Statement 29,213

**Adjustment** **1,910** **RS-8**  
**46700**

**RS-9: Restate in division management compensation**

Comp Allocation In	\$	29,356	<b>RS-9</b>
Taxes Allocation In	\$	2,246	<b>RS-9</b>

Restating Adjustment Summary

	RS-1	RS-2	RS-3	RS-4	RS-5	RS-6	RS-7	RS-8	RS-9
	Revenue Adjustments	Remove Processing Fees	OH Adjustments	Unallowable Expenses	Restate Controller	WUTC Fee	Adjust Deprec to UTC Method	Adjust Bad Debt	Adjust in Management Comp
<b>Revenue:</b>									
31000 Residential	\$ (1,762.37)								\$ (1,762.37)
Recycling	\$ (12.76)								\$ (12.76)
32000 Commercial	\$ 429.41								\$ 429.41
33000 Drop Box	\$ (9,762.83)								\$ (9,762.83)
Drop Box Recycling	\$ 7,194.00								\$ 7,194.00
33100 Pass Thru	\$ (1,766.49)								\$ (1,766.49)
Commercial Recycling	\$ (547.18)								\$ (547.18)
34000 Recycling Proceeds									\$ -
35000 Service Charge	\$ (30.78)								\$ (30.78)
39000 P-Card Rebate									\$ -
<b>Total</b>	<b>\$ (6,259.00)</b>								<b>\$ (6,259.00)</b>
41150 Wages Mechanics									\$ -
41200 Building/Grounds Repair									\$ -
41300 Total Parts & Materials									\$ -
41330 Outside Repair									\$ -
41600 Tires & Tubes									\$ -
41800 Other Maint									\$ -
42100 Wages-Supervisor									\$ -
42300 Total Driver Wages									\$ -
42400 Total Fuel and Oil									\$ -
42800 Other Collection Exp									\$ -
40101 Disposal Landfill									\$ -
Pass Through									\$ -
40121 Disposal Incineration									\$ -
40131 Disposal Transfer									\$ -
43600 Dump Fee and Charges									\$ -
43650 Processing Fees									\$ -
43800 Processing Fees		(48,099.14)							\$ (48,099.14)
44500 Advertising				\$ (4,667)					\$ (4,667.48)
45300 Public Liability									\$ -
45400 Workmen's Comp									\$ -
46400 Communications & Utilities									\$ -
46800 WUTC Fee						\$ 269			\$ 268.84
46130 Salaries-Office					\$ 6,157			\$ 29,356	\$ 35,512.60
46100 Management Fee		\$ (105,306)							\$ (105,306.32)
46200 Office & Other Exp									\$ -
46410 Communication									\$ -
46500 Employee Welfare									\$ -
46510 Pension									\$ -
46700 Bad Debts								\$ 1,909.54	\$ 1,909.54
46900 Other General Expenses		\$ 933							\$ 932.91
51260 Depreciation Trks							\$ 409,002.88		\$ 409,002.88
54260 Depreciation Cont, DB							\$ 46,670.10		\$ 46,670.10



Restating Adjustments  
 Empire Disposal, Inc.  
 Test Period Ending 2-28-2018

**PRO-FORMA RAISES INTO EXPENSE BASE**

P-1

*Restate Wage Increase:*

Drivers	9,623	
Mechanics	38,022	
Container	4,771	
Supervisor	11,072	
Office	14,362	
Total	<u>77,849</u>	PR-1

*Wage Increase Taxes:*

Drivers	736	
Mechanics	2,909	
Container	365	
Supervisor	847	
Office	1,099	
Total	<u>5,955</u>	PR-1

**TOTAL PR-1 83,805 PR-1**

**PRO-FORMA 1/1/2018 DUMP FEE INCREASE @ \$101/TON**

P-2

Gray's Regulated Packer Tons March 17-Dec17	7,483	
Rate Increase	\$ 4.27	Increase per TG-171119

**Gross Up Factors**

**Packer Increase w/True-Up \$ 32,582.57 PR-2**

B&O tax	0.015000
WUTC fees	0.005100
Bad Debts	
Total	<u>1.9275%</u>
Factor	0.980725

**PRO-FORMA KNOWN EXPENSE OF NOTIFYING CUSTOMERS OF RATE INCREASE**

P-2

	<u>Cust Counts</u>	
Cost per Quote	9,148	
Adjust \$	<u>3,049</u>	Amortize over 36 Months PR-2

**UPDATE FUEL EXPENSE TO MOST RECENT 12 MONTHS**

P-3

Test Period Fuel Exp.	\$470,544	
Updated 12 Mo Ending 3/31/2018	<u>\$476,082</u>	
Pro forma Adjust	<b>\$5,538</b>	PR-3

Allocation Ratios  
 Harold LeMay Enterprises, Inc. G-98  
 Test Period Ending 2-28-2018

**Employee Counts - for allocations between 2186/2187 shared management.**

	2186	2187	Total
Employee Counts	42		
	42		
	87.5%	12.5%	

Used to Allocate the following employees:  
 Roger Swalander, Site Manager  
 Justin Spencer, Operations Manager  
 Theresa Franks, Office Lead

**Customer Counts (CUST)**

	City			Cust Count (1)		Reg LOB Allocator	
	Gray's Regulated	Contract/Non-Reg	Total	Regulated	Non-Regulated	Packer/RO	Recycling
Resi MSW	6,372	11,441	17,813	36%	64%	56%	
Resi Recycle	6,488	11,006	17,493	37%	63%	44%	
Comm MSW	1,799	1,425	3,224	56%	44%	100%	
Commercial Recycling		583	583	0%	100%		
Roll Off MSW	105	134	240	44%	56%		
Roll Off Recycling		14	14	0%	100%		
	<b>14,764</b>	<b>24,602</b>	<b>39,366</b>				
	37.5%	62.5%					

**Billed Customer Counts (BILLED)**

	City			Reg LOB Allocator	
	Gray's Regulated	Contract/Non-Reg	Total	Packer/RO	Recycling
Resi MSW	6,372	11,143	17,515	53%	
Resi Recycle	6,488	10,708	17,195	47%	
Comm MSW	959	1,425	2,384		
Commercial Recycling	-	583	583		
Roll Off MSW	38	60	98		
Roll Off Recycling	-	11	11		
	<b>13,856</b>	<b>23,929</b>	<b>37,785</b>		
	36.7%	63.3%			

  

Remove Serviced			
	Cust	Add Billed Cust	Net Adjust
UTC Can Count	(845)	5	(840)
Wesport Resi MSW	(299)	1	(298)
Wesport Resi Recycle	(299)	1	(298)

Allocation Ratios  
Harold LeMay Enterprises, Inc. G-98  
Test Period Ending 2-28-2018

Route Hours (RT Hrs)										
	City			Rt Hr (1)		Cart/Cont Rt. Hrs			Line of Business Allocator	
	Gray's	Contract/Non-	Total	Regulated	Non-Regulated	MSW & Recycle	Regulated	Non-Regulated	Reg LOB Allocator	
	Regulated	Reg							Packer/RO	Recycling
Resi/Comm MSW	212	265	476	44%	56%		41%	59%	Packer/RO	76%
Resi Recycle	79	107	186	42%	58%				Recycling	24%
Commercial Recycling		52	52	0%	100%					
Roll Off MSW	40	98	138	29%	71%					
	<b>330</b>	<b>521</b>	<b>851</b>						<b>Delivery LOB Allocator</b>	
	<b>38.8%</b>	<b>61.2%</b>							MSW	73%
									Recycling	27%

Container Counts (Cont Counts)										
	City			Regulated	City Contract/Non-Reg	Reg	100%	100%	Reg LOB Allocator	
	2186	Contract/Non-	Total						Allocator	
	Regulated	Reg							Packer/RO	Recycling
Containers	481	1,249	1,729	28%	72%				Packer/RO	100.00%
RO Boxes	38	71	109	35%	65%				Recycling	0.00%
	<b>519</b>	<b>1,320</b>	<b>1,838</b>							
	<b>28.21%</b>	<b>71.79%</b>								

Reg/Non-Reg Disposal Allocation			
Dump Fee Allocation 2017			
	Lbs	%	
Regulated	17,629,432	34.43%	
Non-Regulated	33,575,848	65.57%	
	51,205,280		

Recycle Tons			
Comingle Tons			
	City		
	2186	Contract/Non-	Total
	Regulated	Reg	
	1,867	2,251.48	4,119
	<b>45.34%</b>	<b>54.66%</b>	

Allocation Tables							
Reg vs. Non-Reg				Reg LOB			
	Regulated	Non-Regulated	Total	Packer/RO	Recycle	Total	
Rt Hrs	38.78%	61.22%	100.00%	Rt Hrs (LOB)	76%	24%	100%
DF Sched	33.77%	66.23%	100.00%	Revenue	85%	15%	100%
Revenue	33.28%	66.72%	100.00%	Cust Count (LOB)	56%	44%	100%
Recycle Tons	45.34%	54.66%	100.00%	Billed Cust	53%	47%	100%
EE Count	87.53%	12.47%	100.00%	Cont Count	100%	0%	100%
Cust Count	37.50%	62.50%	100.00%				
Billed Cust	36.67%	63.33%	100.00%				
Cont Count	28.21%	71.79%	100.00%				

Line No.	(a)	(b) + (c)		(d)	(e) + (f)	
		Historical	Revenue Change		Proforma	Add: Revenue Sensitive Taxes
1	Operating Revenue	3,997,268	117,665	4,114,933	2,973	4,117,906
2	Operating Expenses	3,806,103		3,806,103	2,973	3,809,076
3	Operating Income	191,165		308,830		\$308,830
4						
5	Interest Expense	18,560		18,560		18,560
6	Income Tax Expense	36,247	24,710	60,957		60,957
7						
8	Net Income	136,358		229,313		229,313
9						
10	Operating Ratio	95.22%		92.49%		92.50%

**Revenue Requirement**

Historical Revenue	3,997,268	Revenue Increase before taxes	117,665
Rate Increase	120,638	Rev Sensitive Taxes	2,973
<b>Revenue Requirement</b>	<b>4,117,906</b>	<b>Rate Increase</b>	<b>120,638</b>
			3.02%

**Capital Structure Financing Investment**

Capital Structure Financing Investment			Financing Cost		
Type	Percent	Amount	Cost of Capital	Weighted	Amount
Equity	60.00%	906,480	25.30%	15.18%	229,313
Debt	40.00%	604,320	3.07%	1.23%	18,560
Total	100.00%	1,510,801		16.41%	247,873

<u>Operating Statistics</u>	Before	After
	Income Tax	Income Tax
Return on Investment	20.44%	16.41%
Return on Equity	32.02%	25.30%
Operating Ratio	92.49%	92.50%
Profit Margin	7.51%	7.51%
Final turnover	2.72	2.72
Tax Rate	21.00%	21.00%

**Revenue Sensitive Taxes Charges**

	Rate	Taxes
B & O Tax	1.500%	1,956
WUTC Fee	0.510%	665
City Tax	0.000%	-
Bad Debts	0.270%	352
Revenue Sensitive	2.280%	2,973
Conversion Factor	90.22%	



Line No.	(a)	(b)	(b) + (c)		(e)	(d) + (e)	
			Historical	Revenue Change		Proforma	Add: Revenue Sensitive Taxes
1	Operating Revenue	3,387,985	41,891	3,429,877	1,058	3,430,934	
2	Operating Expenses	3,175,239		3,175,239	1,058	3,176,297	
3	Operating Income	212,746		254,637		\$254,637	
4							
5	Interest Expense	15,188		15,188		15,188	
6	Income Tax Expense	41,487	8,797	50,284		50,284	
7							
8	Net Income	156,071		189,165		189,165	
9							
10	Operating Ratio	93.72%		92.58%		92.58%	
11							
12	<b>Revenue Requirement</b>						
13		Historical Revenue	3,387,985		Revenue Increase before taxes	41,891	
14		Rate Increase	42,949		Rev Sensitive Taxes	1,058	
15		<b>Revenue Requirement</b>	<b>3,430,934</b>		<b>Rate Increase</b>	<b>42,949</b>	
16						1.27%	
17							
18	<b>Capital Structure Financing Investment</b>			<b>Financing Cost</b>			
19	Type	Percent	Amount	Cost of Capital	Weighted	Amount	
20	Equity	60.00%	741,797	25.50%	15.30%	189,165	
21	Debt	40.00%	494,531	3.07%	1.23%	15,188	
22	Total	100.00%	1,236,328		16.53%	204,353	
23							
24							
25	<b>Operating Statistics</b>		<b>Before</b>	<b>After</b>			
26			<b>Income Tax</b>	<b>Income Tax</b>			
27	Return on Investment		20.60%	16.53%			
28	Return on Equity		32.28%	25.50%			
29	Operating Ratio		92.58%	92.58%			
30	Profit Margin		7.42%	7.42%			
31	Final turnover		2.77	2.77			
32	Tax Rate		21.00%	21.00%			
33							
34							
35	<b>Revenue Sensitive Taxes Charges</b>						
36			<b>Rate</b>	<b>Taxes</b>			
37	B & O Tax		1.500%	696			
38	WUTC Fee		0.510%	237			
39	City Tax		0.000%	-			
40	Bad Debts		0.270%	125			
41	Revenue Sensitive		2.280%	1,058			
42							
43	Conversion Factor		90.30%				

Line No.	(a)	(b) + (c)		(d)	(e) + (f)	
		Historical	Revenue Change		Proforma	Add: Revenue Sensitive Taxes
1	Operating Revenue	609,283	75,702	684,985	1,921	686,906
2	Operating Expenses	630,864		630,864	1,921	632,784
3	Operating Income	<u>(21,581)</u>		<u>54,121</u>		<u>\$54,121</u>
4						
5	Interest Expense	3,372		3,372		3,372
6	Income Tax Expense	(5,240)	15,897	10,657		10,657
7						
8	Net Income	<u>(19,713)</u>		<u>40,092</u>		<u>40,092</u>
9						
10	Operating Ratio	103.54%		92.10%		92.12%

**Revenue Requirement**

Historical Revenue	609,283	Revenue Increase before taxes	75,702
Rate Increase	77,623	Rev Sensitive Taxes	1,921
<b>Revenue Requirement</b>	<b><u>686,906</u></b>	<b>Rate Increase</b>	<b><u>77,623</u></b>
			12.74%

**Capital Structure Financing Investment**

Capital Structure Financing Investment				Financing Cost		
Type	Percent	Amount	Cost of Capital	Weighted	Amount	
Equity	60.00%	164,684	24.34%	14.61%	40,092	
Debt	40.00%	109,789	3.07%	1.23%	3,372	
Total	100.00%	<u>274,473</u>		15.84%	<u>43,464</u>	

<u>Operating Statistics</u>	Before	After
	<u>Income Tax</u>	<u>Income Tax</u>
Return on Investment	19.72%	15.84%
Return on Equity	30.82%	24.34%
Operating Ratio	92.10%	92.12%
Profit Margin	7.90%	7.90%
Final turnover	2.50	2.50
Tax Rate	21.00%	21.00%

**Revenue Sensitive Taxes Charges**

	Rate	Taxes
B & O Tax	1.500%	1,264
WUTC Fee	0.510%	430
City Tax	0.000%	-
Bad Debts	0.270%	227
Revenue Sensitive	<u>2.280%</u>	<u>1,921</u>
Conversion Factor	89.84%	

Gray's Harbor  
Regulated Areas Price Out  
March 1, 2017 - February 28, 2018

Note: Data below is from our billing system. Support available upon request.

Garbage Increase	1.27%	Plug to Balance	0.18%	Increase%	1.45%	\$ per LG	42,949	Difference	567
Recycling Increase	12.74%		0.03%		12.77%		77,623		54

Service Code	Service Code Description	2017 Tarrif	2018 Tarrif	Total Revenue	Average Cust	Total Cust	Tariff Increase	Annual Increase	Proposed Tariff Rate	Proposed Annual Revenue
<b>RESIDENTIAL SERVICES</b>										
<b>RESIDENTIAL GARBAGE</b>										
RL020.OG1W001	20 GL 1X WK 1	11.12	11.29	12,082.38	90	1,084	0.16	177	11.45	12,414
RL020.OG1W001NOREC	20 GL 1X WK NO RECY 1	13.12	13.29	2,026.02	13	154	0.16	25	13.45	2,073
SL020.OG1W001NOREC	20 GL 1X WK NO RECY 1	13.12	13.29	157.70	1	12	0.16	2	13.45	161
SL020.OG1W001WREC	20 GL 1X WK W/RECY 1	11.12	11.29	272.02	4	24	0.16	4	11.45	279
RL032.OG1M001	32 GL 1X MO 1	6.31	6.38	63.10	1	10	0.09	1	6.47	65
RL032.OG1M001NOREC	32 GL 1X MO NO RECY 1	8.31	8.38	964.98	10	116	0.09	11	8.47	983
RL032.OG1M001WREC	32 GL 1X MO W/RECY 1	6.31	6.38	4,835.27	64	765	0.09	71	6.47	4,950
RL032.OG1W001NOREC	32 GL 1X WK NO RECY 1	17.94	18.24	48,425.88	224	2,692	0.24	633	18.48	49,741
RL032.OG1W001WREC	32 GL 1X WK W/RECY 1	15.94	16.24	79,077.49	412	4,946	0.24	1,163	16.48	81,488
RL032.OG1W002NOREC	32 GL 1X WK NO RECY 2	26.54	26.98	5,784.90	18	217	0.36	79	27.34	5,943
RL032.OG1W002WREC	32 GL 1X WK W/RECY 2	24.54	24.98	4,404.32	15	179	0.36	65	25.34	4,535
RL032.OG1W003NOREC	32 GL 1X WK NO RECY 3	35.24	35.91	848.44	2	24	0.49	12	36.40	874
RL032.OG1W003WREC	32 GL 1X WK W/RECY 3	33.24	33.91	1,041.10	3	31	0.49	15	34.40	1,075
RL032.OG1W004NOREC	32 GL 1X WK NO RECY 4	43.70	44.54	525.66	1	12	0.64	8	45.18	542
RL032.OGEO001NOREC	32 GL EOW NO RECY 1	13.46	13.61	4,740.12	29	352	0.17	59	13.78	4,844
RL032.OGEO001WREC	32 GL EOW W/RECY 1	11.46	11.61	16,216.52	118	1,412	0.17	237	11.78	16,634
SL032.OG1M001	32 GL 1X MO 1	6.31	6.38	25.24	0	4	0.09	0	6.47	26
SL065.OG1M001	65 GL 1X MO 1	9.48	9.57	853.56	8	90	0.14	12	9.71	874
SL065.OG1M001NOREC	65 GL 1X MO NO RECY 1	11.48	11.57	8,156.53	59	710	0.14	98	11.71	8,308
SL065.OG1M001WREC	65 GL 1X MO W/RECY 1	9.48	9.57	64,282.49	564	6,770	0.14	938	9.71	65,729
SL065.OG1W001	65 GL 1X WK 1	25.16	25.57	3,985.22	13	158	0.37	59	25.94	4,108
SL065.OG1W001NOREC	65 GL 1X WK NO RECY 1	27.16	27.57	50,752.53	155	1,864	0.37	690	27.94	52,082
SL065.OG1W001WREC	65 GL 1X WK W/RECY 1	25.16	25.57	348,449.44	1,151	13,811	0.37	5,113	25.94	358,265
SL065.OG1W002WREC	65 GL 1X WK W/RECY 2	50.32	51.14	605.07	1	12	0.74	9	51.88	622
SL065.OGEO001	65 GL EOW 1	16.29	16.49	2,807.56	14	172	0.24	41	16.73	2,883
SL065.OG1M002WREC	65 GL 1X MO W/RECY 2	18.96	19.14	284.76	15	15	0.28	4	19.42	291
SL065.OGEO001NOREC	65 GL EOW NO RECY 1	18.29	18.49	52,765.09	240	2,880	0.24	687	18.73	53,933
SL065.OGEO001WREC	65 GL EOW W/RECY 1	16.29	16.49	483,274.38	2,467	29,605	0.24	7,067	16.73	495,258
SL095.OG1M001	95 GL 1X MO 1	12.66	12.80	367.14	2	29	0.19	5	12.99	377
SL095.OG1M001NOREC	95 GL 1X MO NO RECY 1	14.66	14.80	1,622.52	9	110	0.19	20	14.99	1,656
SL095.OG1M001WREC	95 GL 1X MO W/RECY 1	12.66	12.80	10,704.15	70	844	0.19	156	12.99	10,958
SL095.OG1W001	95 GL 1X WK 1	34.67	35.26	1,081.51	3	31	0.51	16	35.77	1,116
SL095.OG1W001NOREC	95 GL 1X WK NO RECY 1	36.67	37.26	11,602.56	26	316	0.51	161	37.77	11,919
SL095.OG1W001WREC	95 GL 1X WK W/RECY 1	34.67	35.26	93,636.52	224	2,692	0.51	1,374	35.77	96,302
SL095.OGEO001	95 GL EOW 1	21.15	21.45	895.80	4	42	0.31	13	21.76	922
SL095.OGEO001NOREC	95 GL EOW NO RECY 1	23.15	23.45	6,580.76	24	284	0.31	88	23.76	6,740
SL095.OGEO001WREC	95 GL EOW W/RECY 1	21.15	21.45	85,555.94	336	4,035	0.31	1,253	21.76	87,803
BULKY-RES	BULKY ITEM PICK UP - RES	13.17	13.42	85.61	1	6	0.19	1	13.61	88
EXTRA-RES	EXTRA CAN, BAG, BOX - RES	4.51	4.58	14,344.38	3,173	1	0.07	210	4.65	14,744
EXTRAYDGR-RES	EXTRA YARDAGE - RES	24.08	24.33	24.08	1	1	0.35	0	24.68	25
OC-RES	ON CALL SERVICE - RES	7.29	7.36	2,443.83	335	1	0.11	36	7.47	2,501
SP32-RES	SPECIAL PICK UP 32 GL - RES	7.29	7.36	123.93	17	1	0.11	2	7.47	127
SP65-RES	SPECIAL PICK UP 65 GL - R	7.29	7.36	3,291.62	451	1	0.11	48	7.47	3,367
SP95-RES	SPECIAL PICK UP 95 GL - R	7.29	7.36	700.14	96	1	0.11	10	7.47	716
SPCL32-RES	SPECIAL 32 GL - RES	7.29	7.36	29.16	4	1	0.11	0	7.47	30
ACCESS-RES	ACCESS FEE - RES	8.66	8.67	1,941.55	224	1	0.13	28	8.79	1,971
DRIVEIN-EOW-RES	DRIVE IN EOW - RES	4.02	4.02	418.88	104	0	0.06	6	4.08	425
DRIVEIN-RES	DRIVE IN SERVICE - RES	8.04	8.04	4,428.04	551	1	0.12	64	8.16	4,492
REDEL-RES	REDELIVER FEE - RES	20.00	20.00	10.00	1	1	0.29	0	20.29	10
REINSTATE-RES	REINSTATE FEE - RES	11.30	11.30	3,887.20	344	1	0.16	56	11.46	3,943
RTRNCART65-RES	RETURN TRIP 65 GL - RES	13.65	13.65	40.95	3	1	0.20	1	13.85	42
RTRNCART95-RES	RETURN TRIP 95 GL - RES	13.65	13.65	13.65	1	1	0.20	0	13.85	14
RTRNCART-RES	RETURN TRIP FEE CART - RES	13.65	13.65	13.65	1	1	0.20	0	13.85	14
RTRNTRIP-RES	RETURN TRIP FEE - RES	13.65	13.65	177.45	13	1	0.20	3	13.85	180
TIME-RES	TIME FEE 1 - RES	100.00	100.00	112.50	1	1	1.45	2	101.45	114
TIMENP-RES	TIME FEE 1 - RES	92.00	92.00	46.00	1	1	1.33	1	93.33	47
WI2-RES	WALK IN 26-50' - RES	4.08	4.08	390.05	96	0	0.06	6	4.14	396
WI3-RES	WALK IN 51-75' - RES	5.66	5.66	209.42	37	0	0.08	3	5.74	212
WI4-RES	WALK IN 76-100' - RES	7.24	7.24	217.20	30	0	0.10	3	7.34	220
WI5-RES	WALK IN 101-125' - RES	8.82	8.82	211.68	24	0	0.13	3	8.95	215
WI-RES	WALK IN 6-25' - RES	2.50	2.50	1,232.85	493	0	0.04	18	2.54	1,251
<b>TOTAL RESIDENTIAL GARBAGE</b>				<b>\$ 1,444,148.44</b>	<b>6,372</b>	<b>82,513</b>		<b>20,870</b>		<b>1,481,916</b>
<b>RESIDENTIAL RECYCLING</b>										
RECBINONLYR	RECYCLE SERVICE ONLY	1.00	1.00	765.67	64	766	0.13	98	1.13	863
RECPRGADJ-RES	RECYCLING PROGRAM ADJUSTM	7.87	7.87	606,662.01	6,424	77,085	1.01	77,471	8.88	684,133
<b>TOTAL RESIDENTIAL RECYCLING</b>				<b>\$ 607,427.68</b>	<b>6,488</b>			<b>77,569</b>		<b>684,997</b>



Gray's Harbor  
Regulated Areas Price Out  
March 1, 2017 - February 28, 2018

Note: Data below is from our billing system. Support available upon request.

	Per LG	Plug to Balance	Increase%	\$ per LG	Difference
Garbage Increase	1.27%	0.18%	1.45%	42,949	567
Recycling Increase	12.74%	0.03%	12.77%	77,623	54

Service Code	Service Code Description	2017 Tarrif	2018 Tarrif	Total Revenue	Average Cust	Total Cust	Tariff Increase	Annual Increase	Proposed Tariff Rate	Proposed Annual Revenue
LCKCEOW	LOCK CHARGE EOW - COMM	4.33	4.33	51.96		12	0.06	1	4.40	53
REINSTATE-COMM	REINSTATE FEE - COMM	11.30	11.30	214.70		19	0.16	3	11.46	218
RENT1.5TEMP-COMM	RENT 1.5 YD TEMP - COMM	0.60	0.60	90.57		151	0.01	1	0.61	92
RENT1TEMP-COMM	RENT 1 YD TEMP - COMM	0.49	0.49	241.57		493	0.01	3	0.50	245
RENT2TEMP-COMM	RENT 2 YD TEMP - COMM	0.60	0.60	638.40		1,064	0.01	9	0.61	648
RENT6TEMP-COMM	RENT 6 YD TEMP - COMM	1.64	1.64	65.60		40	0.02	1	1.66	67
RTRNTRIP1.5-COMM	RETURN TRIP 1.5 YD - COMM	27.30	27.30	27.30		1	0.40	0	27.70	28
RTRNTRIP2-COMM	RETURN TRIP 2 YD - COMM	27.30	27.30	27.30		1	0.40	0	27.70	28
RTRNTRIP-COMM	RETURN TRIP FEE - COMM	13.65	13.65	13.65		1	0.20	0	13.85	14
TIME-COMM	TIME FEE 1 - COMM	125.00	125.00	672.65		5	1.81	10	126.81	682
W11-COMM	WALK IN 6-25' - COMM	2.51	2.51	120.48		48	0.04	2	2.55	122
<b>TOTAL COMMERCIAL GARBAGE</b>				<b>\$ 977,258.66</b>	<b>1,799</b>	<b>27,212</b>	<b>14,334</b>	<b>1,004,446</b>		

**DROP BOX SERVICES**

FINAL20-RO	FINAL PULL 20 YD - RO	140.00	140.00	980.00	1	7	2.03	14	142.03	994
FINAL20TEMP-RO	FINAL PULL 20 YD TEMP - R	146.00	146.00	11,826.00	7	81	2.11	171	148.11	11,997
FINAL30-RO	FINAL PULL 30 YD - RO	166.00	166.00	3,818.00	2	23	2.40	55	168.40	3,873
FINAL30TEMP-RO	FINAL PULL 30 YD TEMP - R	180.50	180.50	8,664.00	4	48	2.61	125	183.11	8,789
FINAL40-RO	FINAL PULL 40 YD - RO	200.00	200.00	1,600.00	1	8	2.90	23	202.90	1,623
FINAL40TEMP-RO	FINAL PULL 40 YD TEMP - R	228.40	228.40	13,247.20	5	58	3.31	192	231.71	13,439
HAUL20-CP	COMPACTOR HAUL 20 YD - RO	240.00	240.00	12,240.00	4	51	3.47	177	243.47	12,417
HAUL20-RO	HAUL 20 YD - RO	140.00	140.00	27,860.00	17	199	2.03	403	142.03	28,263
HAUL20TEMP-RO	HAUL 20 YD TEMP - RO	146.00	146.00	1,460.00	1	10	2.11	21	148.11	1,481
HAUL24-CP	COMPACTOR HAUL 24 YD - RO	248.00	248.00	2,728.00	1	11	3.59	39	251.59	2,767
HAUL30-CP	COMPACTOR HAUL 30 YD	257.00	257.00	7,196.00	2	28	3.72	104	260.72	7,300
HAUL30-RO	HAUL 30 YD - RO	166.00	166.00	83,581.00	42	504	2.40	1,210	168.40	84,791
HAUL30TEMP-RO	HAUL 30 YD TEMP - RO	180.50	180.50	6,859.00	3	38	2.61	99	183.11	6,958
HAUL40-CP	COMPACTOR HAUL 40 YD	298.00	298.00	13,112.00	4	44	4.31	190	302.31	13,302
HAUL40-RO	HAUL 40 YD - RO	200.00	200.00	21,400.00	9	107	2.90	310	202.90	21,710
HAUL40TEMP-RO	HAUL 40 YD TEMP - RO	228.40	228.40	11,191.60	4	49	3.31	162	231.71	11,354
CLEAN20-RO	CLEANING FEE 20 YD - RO	130.00	130.00	130.00	1	1	1.88	2	131.88	132
DEL20-RO	DELIVERY FEE 20 YD - RO	139.20	139.20	214.20	2	2	2.02	3	141.22	217
DEL20TEMP-RO	DELIVERY FEE 20 YD TEMP -	139.20	139.20	11,489.40	83	2	2.02	166	141.22	11,656
DEL30-RO	DELIVERY FEE 30 YD - RO	139.20	139.20	353.40	3	3	2.02	5	141.22	359
DEL30TEMP-RO	DELIVERY FEE 30 YD TEMP -	139.20	139.20	8,630.40	62	2	2.02	125	141.22	8,755
DEL40-RO	DELIVERY FEE 40 YD - RO	139.20	139.20	353.40	3	3	2.02	5	141.22	359
DEL40TEMP-RO	DELIVERY FEE 40 YD TEMP -	139.20	139.20	7,934.40	57	2	2.02	115	141.22	8,049
LIDRO	LID CHARGE - RO	19.60	19.60	11,524.80	588	0.28	167	19.88	11,692	
MILE-RO	MILEAGE FEE - RO	3.65	3.65	109,731.36	30,063	0.05	1,589	3.70	111,320	
RENT20MO-RO	RENTAL FEE 20 YD MONTHLY	125.00	125.00	23,000.00	184	1.81	333	126.81	23,333	
RENT20TEMP-RO	RENTAL FEE 20 YD TEMP - R	235.73	235.73	9,245.75	39	3.41	134	239.14	9,380	
RENT30MO-RO	RENTAL FEE 30 YD MONTHLY	148.00	148.00	36,569.08	247	2.14	529	150.14	37,098	
RENT30TEMP-RO	RENTAL FEE 30 YD TEMP - R	290.48	290.48	16,651.45	57	4.21	241	294.68	16,892	
RENT40MO-RO	RENTAL FEE 40 YD MONTHLY	148.00	148.00	6,966.75	47	2.14	101	150.14	7,068	
RENT40TEMP-RO	RENTAL FEE 40 YD TEMP - R	326.98	326.98	11,037.55	34	4.73	160	331.71	11,197	
RENTMO-CP	RENTAL FEE MONTHLY - COMP	475.00	475.00	4,500.00	9	6.88	65	481.88	4,565	
TIME-RO	TIME FEE - RO	125.00	125.00	8,893.75	71	1.81	129	126.81	9,023	
TIRE-RO	TIRE FEE - RO	10.50	11.31	196.00	19	0.16	3	11.47	213	
TIRELG-RO	TIRE FEE LARGE - RO	10.50	11.31	31.75	3	0.16	0	11.47	35	
TIRESM-RO	TIRE FEE SMALL - RO	4.00	4.31	380.24	95	0.06	6	4.37	414	
<b>TOTAL DROP BOX HAULS/RENTAL</b>				<b>\$ 495,596.48</b>	<b>105</b>	<b>32,931</b>	<b>7,175</b>	<b>502,817</b>		

**PASSTHROUGH DISPOSAL**

DISP-RO	DISPOSAL CHARGE - RO	96.73	101.00	430,023.25		4,420
<b>TOTAL PASSTHROUGH DISPOSAL</b>				<b>\$ 430,023.25</b>	<b>-</b>	<b>4,420</b>

**Service Charges**

FINCHG	FINANCE CHARGE	-	-	5,432.47	-	-
ADJ-FIN	ADJUSTMENT FINANCE CHARGE	-	-	(153.91)	-	-
COLL FEE	COLLECTION AGENCY FEE	-	-	(389.41)	-	-
RETCKC	RETURN CHECK CHARGE	21.80	21.80	261.60	12	0.32
<b>TOTAL SERVICE CHARGES</b>				<b>\$ 5,150.75</b>	<b>-</b>	<b>12</b>
<b>TOTAL REVENUE</b>				<b>\$ 3,959,605.26</b>	<b>14,764</b>	<b>147,088</b>

Harold LeMay Enterprises, Inc. G-98  
 Test Period Ending 2-28-2018

Increases %'s	
Garbage	1.45%
Recycling	12.77%

	1/1/2018 Current Tariff Rates	Rate Increase	Proposed 6/1/2018 Rates
<b>Item 50, pg 13</b>			
Returned check charge:	21.80	0.32	22.12
<b>Item 51, pg 14</b>			
Restart fees	11.30	0.16	11.46
<b>Item 52, pg 14</b>			
Containers	23.00	0.33	23.33
Drop Box	83.00	1.20	84.20
Carts	20.00	0.29	20.29
<b>Item 55, pg 15</b>			
Oversized can	6.82	0.10	6.92
<b>Item 60, pg 15</b>			
Overtime charge per hr:	55.00	0.80	55.80
Minimum	220.00	3.18	223.18
<b>Item 70, pg 16</b>			
<b>Return Trip:</b>			
Cans	13.65	0.20	13.85
Drum	21.30	0.31	21.61
Bale	21.30	0.31	21.61
Litter Receptacle	21.30	0.31	21.61
Drop Box	83.00	1.20	84.20
Container	27.30	0.40	27.70
Toter	13.65	0.20	13.85
<b>Item 80, pg 18</b>			
<b>Carry-Out:</b>			
<b>Residential:</b>			
5-25 feet	2.50	0.04	2.54
25- plus add	1.58	0.02	1.60
<b>Commercial:</b>			
5-25 feet	0.58	0.01	0.59
25- plus add	0.37	0.01	0.38
<b>Drive-in:</b>			
Over 125 feet	8.04	0.12	8.16
<b>Commercial:</b>			
Over 125 feet	1.86	0.03	1.89
<b>Item 90, pg 19</b>			
<b>Residential</b>			
Stairs - each step	0.50	0.01	0.51
Overhead Obstruction	1.40	0.02	1.42
Sunken	1.46	0.02	1.48
<b>Commercial</b>			
Stairs - each step	0.12	0.00	0.12
Overhead Obstruction	0.32	0.00	0.32
Sunken	0.34	0.00	0.34
<b>Item 100, pg 20</b>			
<b>Residential Garbage (without Recycling)</b>			
Mini	13.29	0.16	13.45
1 can	18.24	0.24	18.48
2 can	26.98	0.36	27.34
3 can	35.91	0.49	36.40
4 can	44.54	0.62	45.16
5 can	53.21	0.74	53.95
1 can per month	8.38	0.09	8.47
1 can every other week	13.61	0.17	13.78
35 gal per month			9.10 (N)
35 gal every other week			14.57 (N)
35 gal weekly			19.57 (N)
65 gal per month	11.57	0.14	11.71

Harold LeMay Enterprises, Inc. G-98  
 Test Period Ending 2-28-2018

Increases %'s	
Garbage	1.45%
Recycling	12.77%

	1/1/2018 Current Tariff Rates	Rate Increase	Proposed 6/1/2018 Rates
65 gal every other week	18.49	0.24	18.73
65 gal weekly	27.57	0.37	27.94
95 gal per month	14.80	0.19	14.99
95 gal every other week	23.45	0.31	23.76
95 gal weekly	37.26	0.51	37.77
<b>Residential Garbage (with Recycling)</b>			
Mini	11.29	0.16	11.45
1 can	16.24	0.24	16.48
2 can	24.98	0.36	25.34
3 can	33.91	0.49	34.40
4 can	42.54	0.62	43.16
5 can	51.21	0.74	51.95
1 can per month	6.38	0.09	6.47
1 can every other week	11.61	0.17	11.78
35 gal per month			7.10 (N)
35 gal every other week			12.57 (N)
35 gal weekly			17.57 (N)
65 gal per month	9.57	0.14	9.71
65 gal every other week	16.49	0.24	16.73
65 gal weekly	25.57	0.37	25.94
95 gal per month	12.80	0.19	12.99
95 gal every other week	21.45	0.31	21.76
95 gal weekly	35.26	0.51	35.77
<b>Recycle Program</b>			
With garbage	7.87	1.01	8.88
Recycle only	8.87	1.01	9.88
<b>Item 100, pg 21</b>			
Occasional Extra	4.58	0.07	4.65
65-gal toter	9.02	0.13	9.15
95-gal toter	13.51	0.20	13.71
Prepaid Bag	5.13	0.07	5.20
On Call	7.36	0.11	7.47
<b>Item 150, pg 22</b>			
Bulky Materials	13.42	0.19	13.61
Bulky additional	9.45	0.14	9.59
Bulky Minimum	13.42	0.19	13.61
Carry Chrg	4.96	0.07	5.03
Loose Materials	24.33	0.35	24.68
Loose additional	17.72	0.26	17.98
Loose Minimum	24.33	0.35	24.68
Carry Charge	10.36	0.15	10.51
<b>Item 160, pg 23</b>			
<b>Single Rear Drive Axle:</b>			
<b>Truck and Driver:</b>			
Non-packer	92.00	1.33	93.33
Packer	100.00	1.45	101.45
Drop-box Truck	117.00	1.69	118.69
<b>Each Extra Person:</b>			
Non-packer	50.00	0.72	50.72
Packer	50.00	0.72	50.72
Drop-box Truck	50.00	0.72	50.72
<b>Minimum Charge:</b>			
Non-packer	92.00	1.33	93.33
Packer	100.00	1.45	101.45
Drop-box Truck	117.00	1.69	118.69
<b>Tandem Rear Drive Axle:</b>			
<b>Truck and Driver:</b>			
Non-packer			
Packer	125.00	1.81	126.81
RO	125.00	1.81	126.81

Harold LeMay Enterprises, Inc. G-98  
 Test Period Ending 2-28-2018

Increases %'s	
Garbage	1.45%
Recycling	12.77%

	1/1/2018 Current Tariff Rates	Rate Increase	Proposed 6/1/2018 Rates
<b>Each Extra Person:</b>			
Non-packer			
Packer	50.00	0.72	50.72
RO	50.00	0.72	50.72
<b>Minimum Charge:</b>			
Non-packer			
Packer	125.00	1.81	126.81
RO	125.00	1.81	126.81
<b>Item 205, pg 25</b>			
<b>Roll-Out:</b>			
Container	4.36	0.06	4.42
Automated Carts or Toter	4.36	0.06	4.42
<b>Item 207, pg 26</b>			
<b>Excess Weight:</b>			
All containers, per pound	0.13	0.00	0.13
<b>Item 210, pg 27</b>			
<b>Washing:</b>			
1-4 yard (per container)	15.80	0.23	16.03
5-8 yard (per yard)	6.50	0.09	6.59
Drop Box (per yard)	6.50	0.09	6.59
Cart (per cart)	10.00	0.14	10.14
<b>Item 220, pg 27</b>			
<b>Compactor Rental</b>			
24 cubic yard	475.00	6.88	481.88
35 cubic yard	500.00	7.24	507.24
<b>Item 230, pg 28</b>			
<b>Disposal Fees:</b>			
Refuse (per ton)	101.00		101.00
Minimum	10.00		10.00
Refrigerated Appliances	32.31		32.31
Passenger Tires	2.69		2.69
Truck Tires	11.31		11.31
Tire Rim	1.62		1.62
<b>Item 240, pg 29</b>			
<b>Permanent Container Rent:</b>			
<b>First Pickup</b>			
1 yard	33.81	0.49	34.30
1.5 yard	47.71	0.69	48.40
2 yard	58.16	0.84	59.00
3 yard	78.54	1.14	79.68
4 yard	97.49	1.41	98.90
6 yard	149.74	2.17	151.91
8 yard	181.05	2.62	183.67
<b>Additional Pickups:</b>			
1 yard	19.63	0.28	19.91
1.5 yard	26.99	0.39	27.38
2 yard	36.08	0.52	36.60
3 yard	52.09	0.75	52.84
4 yard	65.15	0.94	66.09
6 yard	91.69	1.33	93.02
8 yard	112.67	1.63	114.30
<b>Special Pickups:</b>			
1 yard	29.69	0.43	30.12
1.5 yard	42.07	0.61	42.68
2 yard	54.14	0.78	54.92
3 yard	72.89	1.06	73.95
4 yard	95.98	1.39	97.37
6 yard	125.02	1.81	126.83
8 yard	164.21	2.38	166.59



Harold LeMay Enterprises, Inc. G-98  
 Test Period Ending 2-28-2018

Increases %'s	
Garbage	1.45%
Recycling	12.77%

	1/1/2018 Current Tariff Rates	Rate Increase	Proposed 6/1/2018 Rates
<b>Temporary:</b>			
<b>Initial Delivery:</b>			
1 yard	45.80	0.66	46.46
1.5 yard	45.80	0.66	46.46
2 yard	45.80	0.66	46.46
3 yard	54.50	0.79	55.29
4 yard	54.50	0.79	55.29
6 yard	54.50	0.79	55.29
8 yard	54.50	0.79	55.29
<b>Pickups:</b>			
1 yard	29.69	0.43	30.12
1.5 yard	42.07	0.61	42.68
2 yard	54.14	0.78	54.92
3 yard	72.89	1.06	73.95
4 yard	95.98	1.39	97.37
6 yard	125.02	1.81	126.83
8 yard	164.21	2.38	166.59
<b>Rent per Day:</b>			
1 yard	0.49	0.01	0.50
1.5 yard	0.60	0.01	0.61
2 yard	0.60	0.01	0.61
3 yard	0.93	0.01	0.94
4 yard	1.09	0.02	1.11
6 yard	1.64	0.02	1.66
8 yard	1.91	0.03	1.94
<b>Rent per Month:</b>			
Per pickup	2.00	0.03	2.03
<b>Item 245, pg 30</b>			
<b>Permanent Service</b>			
<b>32 Gallon</b>			
First 5 grouped together	3.25	0.05	3.30
Over 5 units grouped together	3.03	0.04	3.07
Single cans not grouped	3.25	0.05	3.30
Minimum monthly charge	14.74	0.21	14.95
<b>Special Pickups</b>			
32-gal	12.58	0.18	12.76
Each additional unit	4.72		
<b>65 gal</b>			
First 5 grouped together	6.62	0.10	6.72
Over 5 units grouped together	6.62	0.10	6.72
<b>95 Gal</b>			
First 5 grouped together	9.53	0.14	9.67
Over 5 units grouped together	9.53	0.14	9.67
Latching, Unlocking	2.00	0.03	2.03
<b>Item 260, pg 31</b>			
<b>Permanent Rent;</b>			
20 yard	125.00	1.81	126.81
25 yard	140.00	2.03	142.03
30 yard	148.00	2.14	150.14
40 yard	148.00	2.14	150.14
<b>Hauls:</b>			
<b>First Pickup:</b>			
20 yard	265.00	3.84	268.84
25 yard	282.00	4.08	286.08
30 yard	314.00	4.55	318.55
40 yard	348.00	5.04	353.04

Harold LeMay Enterprises, Inc. G-98  
 Test Period Ending 2-28-2018

Increases %'s	
Garbage	1.45%
Recycling	12.77%

	1/1/2018 Current Tariff Rates	Rate Increase	Proposed 6/1/2018 Rates
<b>Additional Pickups:</b>			
20 yard	140.00	2.03	142.03
25 yard	142.00	2.06	144.06
30 yard	166.00	2.40	168.40
40 yard	200.00	2.90	202.90
<b>Temporary Delivery Fee:</b>			
20 yard	139.20	2.02	141.22
25 yard	139.20	2.02	141.22
30 yard	139.20	2.02	141.22
40 yard	139.20	2.02	141.22
<b>Pickup Rate</b>			
20 yard	146.00	2.11	148.11
25 yard	160.00	2.32	162.32
30 yard	180.50	2.61	183.11
40 yard	228.40	3.31	231.71
<b>Temporary DB (rent per day)</b>			
20 yard	7.75	0.11	7.86
25 yard	8.30	0.12	8.42
30 yard	9.55	0.14	9.69
40 yard	10.75	0.16	10.91
Mileage	3.65	0.05	3.70
Lid charge (per month)	19.60	0.28	19.88
Unlatch, Unlock	2.00	0.03	2.03
<b>Item 265, 32</b>			
<b>Customer owned</b>			
<b>First Pickup:</b>			
20 yard	141.00	2.04	143.04
<b>Each Additional Pickup:</b>			
20 yard	141.00	2.04	143.04
Mileage	3.65	0.05	3.70
Unlatch, Unlock	2.00	0.03	2.03
<b>Item 275, 33</b>			
<b>Customer Owned (Compacted)</b>			
<b>Each Scheduled &amp; Special Pickup</b>			
15 Yard	230.00	3.33	233.33
20 yard	240.00	3.47	243.47
24 Yard	248.00	3.59	251.59
30 Yard	257.00	3.72	260.72
40 Yard	298.00	4.31	302.31
Mileage	3.65	0.05	3.70
Unlatch, Unlock	2.00	0.03	2.03

**Depreciation & Average Investment Summary**  
**Harold LeMay Enterprises, Inc. G-98**  
**February 28, 2018**

<b>Equipment</b>	<b>Cost</b>	<b>Salvage</b>	<b>Depr Cost</b>	<b>Test Year Depr</b>	<b>Beginning Accum Depr 3/1/2017</b>	<b>Ending Accum Depr 2/28/2018</b>	<b>Average Investment 2/28/2018</b>
<b>Trucks</b>							
Garbage	3,929,149	-	3,929,149	352,915	1,818,276	2,171,191	1,571,637
Residential Garbage & Recycle	5,000	-	5,000	-	5,000	5,000	-
Drop Box	946,161	-	946,161	64,054	727,645	791,699	73,574
Curbside Recycling	978,935	-	978,935	75,917	519,860	595,777	329,444
Commercial Recycling	154,764	-	154,764	11,779	122,765	134,544	5,006
Delivery	453,113	-	453,113	44,688	122,532	167,220	277,101
<b>Total Trucks</b>	<b>6,467,122</b>	<b>-</b>	<b>6,467,122</b>	<b>549,353</b>	<b>3,316,078</b>	<b>3,865,431</b>	<b>2,256,762</b>
<b>Containers, Carts, Drop Boxes</b>							
Garbage Containers	243,144	-	243,144	12,338	140,627	152,965	96,348
Garbage & Recycling Containers	663,055	-	663,055	36,004	453,513	489,517	191,540
Commercial Recycling Containers	27,491	-	27,491	415	22,516	22,931	4,768
Drop Boxes	708,553	-	708,553	13,142	581,947	595,089	120,036
Garbage Carts	970,634	-	970,634	69,045	576,555	645,600	359,556
Recycling Carts	977,085	-	977,085	30,987	820,647	851,634	140,944
<b>Total Containers, Carts, Drop Boxes</b>	<b>3,589,962</b>	<b>-</b>	<b>3,589,962</b>	<b>161,931</b>	<b>2,595,805</b>	<b>2,757,736</b>	<b>913,192</b>
<b>Equipment</b>							
Shop Equipment	208,484	-	208,484	8,927	156,993	165,920	47,027
Service Equipment	100,281	-	100,281	3,726	89,102	92,828	-
Office Equipment	58,281	-	58,281	4,333	27,876	32,210	28,238
Recycle Station	16,757	-	16,757	-	16,757	16,757	-
<b>Total Equipment</b>	<b>383,802</b>	<b>-</b>	<b>383,802</b>	<b>16,987</b>	<b>290,728</b>	<b>307,715</b>	<b>75,265</b>
<b>Land &amp; LH</b>							
Buildings	1,317,230	-	1,317,230	34,666	851,101	885,768	448,796
Land	14,947	-	-	-	-	-	14,947
<b>Total Land &amp; LH</b>	<b>1,332,177</b>	<b>-</b>	<b>1,317,230</b>	<b>34,666</b>	<b>851,101</b>	<b>885,768</b>	<b>463,743</b>
<b>Total</b>	<b>11,773,064</b>	<b>-</b>	<b>11,758,117</b>	<b>762,937</b>	<b>7,053,713</b>	<b>7,816,649</b>	<b>3,708,962</b>

**Depreciation & Average Investment - Regulated/Non-Regulated Allocation**

Depreciation Expense				Average Investment			
Total	Regulated	Non-Regulated	Allocator	Total	Regulated	Non-Regulated	Allocator
352,915	156,875	196,040	Garb Rt Hrs	1,571,637	698,610	873,026	Garb Rt Hrs
-	-	-	Actual	-	-	-	Actual
64,054	18,529	45,525	RO Rt Hrs	73,574	21,283	52,291	RO Rt Hrs
75,917	32,208	43,708	Resi Recycle Rt Hrs	329,444	139,770	189,675	Resi Recycle Rt Hrs
11,779	-	11,779	Actual	5,006	-	5,006	Actual
44,688	18,180	26,508	Cart/Cont Rt Hrs	277,101	112,733	164,368	Cart/Cont Rt Hrs
549,353	225,793	323,560		2,256,762	972,396	1,284,367	
12,338	6,884	5,454	Comm Garb Cust Count	96,348	53,758	42,590	Comm Garb Cust Count
36,004	10,004	26,000	Comm Cont Counts	191,540	53,223	138,317	Comm Cont Counts
415	-	415	Actual	4,768	-	4,768	Actual
13,142	4,582	8,560	RO Cust Count	120,036	41,847	78,188	RO Cust Count
69,045	24,699	44,346	Resi Garb Cust Count	359,556	128,624	230,932	Resi Garb Cust Count
30,987	11,492	19,495	Resi Recycle Cust Count	140,944	52,271	88,673	Resi Recycle Cust Count
161,931	57,662	104,269		913,192	329,723	583,469	
8,927	3,462	5,465	Rt Hrs	47,027	18,238	28,789	Rt Hrs
3,726	1,445	2,281	Rt Hrs	-	-	-	Rt Hrs
4,333	1,625	2,708	Cust Count	28,238	10,590	17,647	Cust Count
-	-	-	Actual	-	-	-	Actual
16,987	6,533	10,454		75,265	28,829	46,436	
34,666	13,445	21,222	Rt Hrs	448,796	174,056	274,739	Rt Hrs
-	-	-	Rt Hrs	14,947	5,797	9,150	Rt Hrs
34,666	13,445	21,222		463,743	179,853	283,889	
762,937	303,431	459,505		3,708,962	1,510,801	2,198,161	

**Depreciation & Average Investment - Regulated by LOB**

Total	Depreciation Expense			Allocator	Average Investment			Allocator
	RO/Packer	Recycle			Total	RO/Packer	Recycle	
156,875	156,875	-		Actual	698,610	698,610	-	Actual
-	-	-		Rt Hrs	-	-	-	Actual
18,529	18,529	-		Actual	21,283	21,283	-	Actual
32,208	-	32,208.40		Actual	139,770		139,770	Actual
-	-	-		Actual	-		-	Actual
18,180	13,252.53	4,928		MSW/Recycle Hrs	112,733	82,175.67	30,557	MSW/Recycle Hrs
225,793	188,656	37,136			972,396 #	802,069 #	170,327 #	
6,884	6,884	-		Actual	53,758	53,758	-	Actual
10,004	10,004	-		Actual	53,223	53,223	-	Actual
-	-	-		Actual	-	-	-	Actual
4,582	4,582	-		Actual	41,847	41,847	-	Actual
24,699	24,699	-		Actual	128,624	128,624	-	Actual
11,492	-	11,492		Actual	52,271	-	52,271	Actual
57,662	46,170	11,492			329,723	277,452	52,271	
3,462	2,637	825		Rt Hrs	18,238	13,891	4,348	Rt Hrs
1,445	1,101	345		Rt Hrs	-	-	-	Rt Hrs
1,625	911	714		Cust Count	10,590	5,937	4,654	Cust Count
-	-	-		Actual	-	-	-	Actual
6,533	4,649	1,884			28,829	19,828	9,001	
13,445	10,240	3,205		Rt Hrs	174,056	132,565	41,492	Rt Hrs
-	-	-		Rt Hrs	5,797	4,415	1,382	Rt Hrs
13,445	10,240	3,205			179,853	136,980	42,874 #	
303,431.28	249,714.08	53,717.20			1,510,800.70	1,236,327.90	274,472.80	

Harold LeMay Enterprises, Inc. G-98  
 Gray's Harbor Disposal Tons by Month  
 March 1, 2017 - February 28, 2018

Monthly Disposal Expense & Tonnage					
Month	Disposal \$	Rate	Disposal Tons	Regulated	Non-Regulated
March 2017	208,671.22	96.73	2,157.25	728.44	1,428.82
April 2017	248,284.55	96.73	2,566.78	866.72	1,700.06
May 2017	222,701.80	96.73	2,302.30	777.41	1,524.89
June 2017	213,513.60	96.73	2,207.32	745.34	1,461.98
July 2017	208,884.33	96.73	2,159.46	729.18	1,430.28
August 2017	228,110.39	96.73	2,358.22	796.29	1,561.92
September 2017	207,370.69	96.73	2,143.81	723.90	1,419.91
October 2017	205,359.54	96.73	2,123.02	716.87	1,406.14
November 2017	209,750.00	96.73	2,168.41	732.20	1,436.21
December 2017	191,114.56	96.73	1,975.75	667.15	1,308.60
January 2018	216,189.27	101.00	2,140.49	722.77	1,417.71
February 2018	181,552.28	101.00	1,797.55	606.97	1,190.57

Regulated v. Non-Regulated Allocation Percentages	
Regulated	33.8%
Non-Regulated	66.2%

Gray's Harbor Payroll  
 Payroll Schedule  
 March 1, 2017 - February 28, 2018

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District #	EE #	Name	Job	Current Hourly Rate (4/4/18)	Test Period Hours (Includes Vacation, PTO, & Holiday)	Regular Pay	Overtime Hours	Overtime Pay	Total Hourly/Salary Pay	Bonus	Personal Time & Payouts	Total Pay	2018 Pay Raise	Total 2018 Pay	Plus: Mgmt Alloc In	Total Pro forma	
				Pay	Hours	Pay	Hours	Pay	Pay	Pay	Pay	Pay	Pay	Pay	Pay	Pay	
<b>Drivers (50020)</b>																	
<b>Residential Garbage</b>																	
2186	113982	Robert Hardy	Residential Garbage	\$ 23.60	2,065	48,739.51	304	10,749.21	59,489	1,188	748	61,425	1.9%	62,593.15		62,593.15	
2186	114041	Kerby Sackett	Residential Garbage	\$ 23.60	2,058	48,561.33	469	16,599.65	65,161	891	944	66,996	1.9%	68,278.29		68,278.29	
2186	114142	Steven Arnold	Residential Garbage	\$ 23.60	1,765	41,663.05	223	7,876.50	49,540	594	566	50,700	1.9%	51,671.92		51,671.92	
2186	114182	Jacob Davenport	Residential Garbage	\$ 23.60	2,011	47,455.27	120	4,230.30	51,686	1,188	1,318	54,191	1.9%	55,219.68		55,219.68	
2186	114412	Jeremy Siguaaw	Residential Garbage	\$ 23.60	2,034	48,004.76	568	20,108.38	68,113	742	944	69,800	1.9%	71,139.25		71,139.25	
2186	115476	Steven Beatty	Residential Garbage	\$ 23.60	2,169	51,187.22	397	14,056.16	65,243	1,188	-	66,431	1.9%	67,896.94		67,896.94	
2186	152968	Stephen Peterson	Residential Garbage	\$ 23.60	2,152	50,787.20	711	25,182.38	75,970	1,188	755	77,913	1.9%	79,401.08		79,401.08	
2186	152970	Ronald Grant	Residential Garbage	\$ 23.60	2,048	48,332.80	559	19,802.76	68,136	1,188	752	70,075	1.9%	71,411.41		71,411.41	
<b>TOTAL RESIDENTIAL GARBAGE</b>					189	16,302	384,731	3,350	118,605	503,336	8,166	6,027	517,530	0	527,412	-	527,412
<b>Curbside Recycling</b>																	
Robert Crawford (Replaced by																	
2186	113995	John Turner	Curbside Recycling	\$ 18.72	1,130	21,148.30	159	4,460.98	25,609	148	2,422	28,180	2.5%	28,869.71		28,869.71	
2186	114083	Jerrold Salzer	Curbside Recycling	\$ 18.72	2,040	38,188.80	596	16,747.85	54,937	1,188	749	56,873	2.5%	58,243.15		58,243.15	
2186	157966	Salvador Barrera	Curbside Recycling	\$ 18.72	2,047	38,320.78	431	12,094.52	50,415	1,188	562	52,165	2.5%	53,418.77		53,418.77	
2186	301263	Jason Wharton	Curbside Recycling	\$ 18.72	1,560	29,203.20	357	10,018.01	39,221	223	150	39,594	2.5%	40,562.21		40,562.21	
2186	303686	Steve Persell	Curbside Recycling	\$ 18.72	228	4,261.61	43	1,212.59	5,474	-	-	5,474	2.5%	5,608.86		5,608.86	
<b>TOTAL CURBSIDE RECYCLING</b>					94	7,004	131,123	1,586	44,534	175,657	2,747	3,883	182,286	0	186,703	-	186,703
<b>Commercial Garbage</b>																	
2186	114135	Christopher Huisingsh	Commercial Garbage	\$ 23.60	2,077	49,006.19	440	15,582.49	64,589	445	937	65,971	1.9%	67,242.11		67,242.11	
2186	114227	Fidel Galeana-Rueda	Commercial Garbage	\$ 23.60	2,060	48,609.71	389	13,759.98	62,370	668	937	63,975	1.9%	65,202.79		65,202.79	
<b>TOTAL COMMERCIAL GARBAGE</b>					47	4,136	97,616	829	29,342	126,958	1,114	1,874	129,946	0	132,445	-	132,445
<b>Commercial Recycling</b>																	
2186	301580	John Turner	Commercial Recycling	\$ 18.72	1,351	25,295.71	289	8,127.76	33,423	223	-	33,646	2.5%	34,468.41		34,468.41	
<b>TOTAL COMMERCIAL RECYCLING</b>					19	1,351	25,296	289	8,128	33,423	223	-	33,646	0	34,468	-	34,468
<b>Roll Off</b>																	
2186	113954	William Karr	Roll Off	\$ 23.60	2,053	48,449.23	297	10,499.64	58,949	1,188	944	61,081	1.9%	62,242.63		62,242.63	
2186	114004	James Weber	Roll Off	\$ 23.60	2,198	51,881.85	266	9,424.07	61,306	1,188	752	63,245	1.9%	64,449.27		64,449.27	
2186	114246	Greg Montoure	Roll Off	\$ 23.60	2,014	47,522.14	186	6,596.79	54,119	1,188	1,681	56,988	1.9%	58,070.49		58,070.49	
<b>TOTAL ROLL OFF</b>					71	6,265	147,853	749	26,521	174,374	3,564	3,377	181,314	0	184,762	-	184,762
<b>Other</b>																	
2186	116838	Kim Skinner	Container Delivery	\$ 18.72	2,024	37,894.90	159	4,456.76	42,352	742	895	43,989	2.5%	45,052.89		45,052.89	
2186	113996	Joseph Gardner	Lead Driver	\$ 24.60	2,089	51,398.42	644	23,765.45	75,164	445	784	76,393	1.9%	77,805.53		77,805.53	
2186	114034	Clinton Carter	Relief	\$ 23.60	2,054	48,477.55	437	15,472.16	63,950	965	944	65,859	1.9%	67,117.76		67,117.76	
Bob Anderson (Replaced by Jason																	
2186	117741	Wharton)	Relief	\$ 18.72	488	9,135.36	70	1,978.24	11,114	148	2,329	13,591	2.5%	13,922.09		13,922.09	
2186	153955	Michael Mitchell	Relief	\$ 23.60	1,887	44,524.94	119	4,230.30	48,755	965	901	50,622	2.5%	51,843.27		51,843.27	
2186	159259	Travis Shuck	Relief	\$ 18.72	2,068	38,704.54	533	14,972.72	53,677	445	225	54,347	2.5%	55,673.33		55,673.33	
Jose Luis Reyes (Replaced by																	
2186	159315	Julio Silva)	Container Washer	\$ 12.90	295	3,800.77	1	23.54	3,824	-	-	3,824	0.0%	3,824.31		3,824.31	
<b>TOTAL OTHER DRIVERS</b>					141	10,905	233,936	1,964	64,899	298,836	3,712	6,078	308,626	0	315,239	-	315,239
<b>Recycle Coordinator</b>																	
2186	114378	Richard D'Aprile	Recycling Coordinator	\$ 28.44	2,175	61,844.20	203	8,663.53	70,508	1,188	2,906	74,601	1.8%	75,922.78		75,922.78	
<b>TOTAL RECYCLE COORDINATOR</b>					28	2,175	61,844	203	8,664	70,508	1,188	2,906	74,601	0	75,923	-	75,923

Gray's Harbor Payroll  
 Payroll Schedule  
 March 1, 2017 - February 28, 2018

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District #	EE #	Name	Job	Current Hourly Rate (4/4/18)	Test Period Hours (Includes Vacation, PTO, & Holiday)	Regular Pay	Overtime Hours	Overtime Pay	Total Hourly/Salary Pay	Bonus	Personal Time & Payouts	Total Pay	2018 Pay Raise	Total 2018 Pay	Plus: Mgmt Alloc In	Total Pro forma	
<b>TOTAL DRIVERS</b>				588	48,138	1,082,399	8,971	300,693	1,383,092	20,713	24,144	1,427,949	1	1,456,952	-	1,456,952	
<b>Mechanics Hourly/Salary (52010/52020)</b>																	
2186	154682	Jeffrey Meirndorf	Maintenance Manager		240	15,098.37	-	-	15,098	297	232	15,627	0.0%	15,627.33		15,627.33	
2186	117909	Mike Nelson (Replaced by Jeffrey A. Ford Hindabaugh (Replaced by: Geoffrey Anderson))	Maintenance Manager	\$	1,952	62,876.92	-	-	62,877	-	-	62,877	0.0%	62,876.92		62,876.92	
2186	114045	Mark Sutherby	Mechanic	\$	2,072	51,800.00	173	6,493.12	58,293	1,188	600	60,081	1.8%	61,158.71		61,158.71	
2186	114234	Geoffrey Anderson	Mechanic	\$	19.12	1,382	26,432.44	96	2,766.66	29,199	594	4,463	0.0%	34,256.13		34,256.13	
2186	150923	Marcou	Mechanic	\$	25.25	323	8,143.97	28	1,045.35	9,189	297	2,902	3.0%	12,746.98		12,746.98	
2186	157467	Bryce Edlund	Mechanic	\$	24.00	2,058	49,395.60	184	6,614.40	56,010	891	823	3.0%	59,411.92		59,411.92	
2186	301143	Joseph Marcou	Mechanic	\$	25.25	1,579	39,864.70	227	5,822.48	48,447	74	105	48,627	3.0%	50,068.63		50,068.63
2186	114980	Karen Lalonde	Shop Admin	\$	20.16	2,075	41,832.67	15	450.07	42,283	1,188	156	43,626	0.0%	43,626.42		43,626.42
		Matt Ayala ( Replaced by Seth Johnson)	Mechanic	\$	24.25	1,838	44,578.37	206	7,498.71	52,077	-	-	52,077	0.0%	52,077.08		52,077.08
		Jacob Coker (Replaced by David Krauss)	Mechanic	\$	24.00	2,049	49,176.80	156	5,609.40	54,786	965	459	56,210	0.0%	56,210.20		56,210.20
2186	302333	Geoffrey Anderson	Mechanic	\$	19.12	946	18,093.26	24	689.75	18,783	74	-	18,857	2.5%	19,319.31		19,319.31
<b>TOTAL MECHANICS</b>				206	16,515	407,293	1,108	39,750	447,043	5,568	9,740	462,351	0	467,380	-	467,380	
<b>Container (Hourly 55020)</b>																	
2186	114241	David Gruber	Welder	\$	24.00	2,050	49,190.80	58	2,076.60	51,267	965	1,380	53,613	3.2%	55,313.03		55,313.03
<b>TOTAL CONTAINER</b>				24	2,050	49,191	58	2,077	51,267	965	1,380	53,613	0	55,313	-	55,313	
<b>G&amp;A (Salary 70010 - Hourly 70020)</b>																	
2186	114053	Sarah Mizin	Admin Assistant	\$	20.76	2,081	43,192.91	41	1,277.26	44,470	-	1,076	45,546	0.0%	45,546.39		45,546.39
2186	114174	Teresa Franks	Admin Assistant	\$	20.52	2,088	42,852.94	89	2,748.65	45,602	-	160	45,762	0.0%	45,761.76		45,761.76
2186	114158	Nancy Garland-Obi	CSR	\$	21.34	2,165	46,209.99	77	2,459.97	48,670	1,945	167	50,782	0.0%	50,781.68		50,781.68
2186	114226	Nicole Craig	CSR	\$	18.77	2,092	39,260.27	48	1,350.97	40,611	2,145	146	42,902	0.0%	42,902.40		42,902.40
2186	118176	Anita Oylar	CSR	\$	16.50	2,055	33,905.03	70	1,735.80	35,641	2,550	384	38,575	0.0%	38,574.83		38,574.83
2186	157981	Annamarie Morrison	CSR	\$	15.00	2,087	31,299.50	67	1,499.62	32,799	1,745	289	34,833	0.0%	34,832.82		34,832.82
2186	300252	Kaitlyn Mason	CSR	\$	14.50	2,056	29,808.13	66	1,435.14	31,243	1,475	108	32,826	0.0%	32,826.27		32,826.27
2186	157755	Tracy Elders	CSR Lead	\$	21.55	2,097	45,192.50	175	5,654.18	50,847	200	164	51,211	0.0%	51,211.09		51,211.09
2186	114029	Roger Swalander	Site Manager	\$	2,080	78,858.90	-	-	78,859	-	-	78,859	0.0%	78,858.90		78,858.90	
<b>TOTAL G&amp;A</b>				149	18,800	390,580	633	18,162	408,742	10,060	2,494	421,296	-	421,296	-	421,296	
<b>Supervisor - Salaried/Hourly 56010/56020</b>																	
2186	114288	Justin Spencer	Ops Supervisor		2,080	67,788.66	-	-	67,789	-	-	67,789	0.0%	67,788.66		67,788.66	
<b>TOTAL SUPERVISOR</b>				-	2,080	67,789	-	-	67,789	-	-	67,789	-	67,789	-	67,789	
<b>GRAND TOTALS</b>				968	87,583 (1,838.28)	1,997,252	10,770 (206.15)	360,681	2,357,933	37,306	37,758 776.00	2,432,997	1	2,468,730	-	2,468,730	
check																	
				# of EE's	49												
				# of FTE's	42												

Reconciliation of Payroll Register to General Ledger

DRIVER WAGES PER PR REGISTER

	Reclass	
	(See Driver JE Query tab for Details)	
	Misc - Immaterial	
50020	Wages Regular	
50025	Wages O.T.	
50035	Safety Bonuses	
50036	Other Bonuses	
50065	Vacation Pay	
50070	Sick Pay	

\$	1,456,952
\$	3,787
	GL
	1,020,475
	304,846
	31,156
	174
	65,142
	29,323
	1,451,117

Difference

Pro forma Wage Adjustment 9,623





Gray's Harbor Payroll  
 Payroll Schedule  
 March 1, 2017 - February 28, 2018

**Note:** We adjusted our payroll schedule approach to align with Staff's approach on previous filings. We ran the most recent payroll report to obtain employees current wage per hour. We then obtained a payroll report for the test period and determined the number of regular hours (including vacation, PTO & holiday) and the number of overtime hours. This information was used to determine the current total pay (test period hours times current hourly rate). Next we multiplied the pay by the wage increase that the employee will receive in the rate year to determine forward looking wages to be included in rates beginning 6/1/18.

Note: Data below is from payroll registers. Links have been broken to the source file to maintain data integrity. Source documents are available upon request.

District #	EE #	Name	Job	Current Hourly Rate (4/4/18) Pay	Test Period Hours (Includes Vacation, PTO, & Holiday) Hours	Regular Pay Pay	Overtime Hours Hours	Overtime Pay Pay	Total Hourly/Salary Pay Pay	Bonus Pay	Personal Time & Payouts Pay	Total Pay Pay	2018 Pay Raise Pay	Total 2018 Pay Pay	Plus: Mgmt Alloc In Pay	Total Pro forma Pay
			Account for District Mgr Reclass to G&A 9/2018													486,337
			Difference													\$ 44,883
																Pro forma Wage Adjustment 14,362
																Total Pro forma Wage Adjustment: Total Difference to GL 77,849 3.15%

**Management Allocations**  
**Northern Washington**

**Note:** The Division Vice President, Division Controller, and District Controller's home district for payroll purposes is 2180, 2111 and 2183 respectively. During the year their regular compensation is coded to district 2180/2111/2183 and then allocated out to each of their districts based on the percentages of customers shown below via a Journal Entry. Their other compensation is not allocated out to each of the districts during the year therefore that must be done manually for this rate filing. The calculation below represents this allocation out to the other districts they manage.

District #	District	December	
		Customer Counts	Allocation %
2111	Tacoma H	37,925	11.8%
2112	Peninsula	25,552	7.9%
2113	Peninsula TS	1	0.0%
2131	Tacoma H	18,749	5.8%
2132	Tacoma H	2,185	0.7%
2140	Tacoma H	29,801	9.2%
2144	Island	14,018	4.3%
2149	Mason	12,817	4.0%
2150	Tacoma H	-	0.0%
2160	Tacoma H	-	0.0%
2180	N LeMay	75,048	23.3%
2182	N LeMay	1	0.0%
2183	S LeMay	57,936	18.0%
2184	S LeMay	1	0.0%
2185	S LeMay	2,839	0.9%
2186	S LeMay	20,384	6.3%
2187	S LeMay	1	0.0%
2188	S LeMay	24,910	7.7%
2189	S LeMay	1	0.0%
2190	LRI	431	0.1%
2191	SSO	7	0.0%
		322,607	100.0%

**Other Compensation** \$ 366,568.00

Allocate INTO Gray's Harbor \$ 23,093.78

Payroll Taxes \$ 1,766.67

District #	District	2017 Customer	
		Counts	Allocation %
2183	S LeMay	66,220	56.15%
2184	S LeMay	1	0.00%
2185	S LeMay	4,193	3.56%
2186	S LeMay	20,744	17.59%
2187	S LeMay	1	0.00%
2188	S LeMay	26,768	22.70%
2189	S LeMay	1	0.00%
		117,928	

**Other Compensation** \$ 35,600.00

Allocate INTO Gray's Harbor \$ 6,262.18

Payroll Taxes \$ 479.06

Region OH Calculation  
 Empire Disposal  
 March 1, 2017- February 28, 2018

REGION G&A STATEMENT

	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18	Jul-18	Aug-18
70035 Safety Bonuses	(63)	204	(216)	(841)	34	34	34	34
70036 Other Bonus/Commission - Non-Safety	1,612	1,247	1,847	1,451	51,297	1,247	1,397	1,518
70086 Safety and Training	403	2,021	4,114	657	1,419	2,274	725	(7)
70095 Empl & Commun Activ	16,068	4,278	3,087	4,188	2,769	5,775	3,186	8,157
70105 Employee Relocation	-	-	-	-	-	-	375	-
70110 Contributions	-	5,000	(2,070)	20,000	-	264	102,500	5,500
70112 Political Contributions	-	-	-	-	-	-	-	-
70147 Bldg & Property Maint	2,681	2,552	4,148	2,415	2,732	1,268	1,789	4,134
70165 Communications	3,194	3,149	2,973	3,152	3,659	2,341	3,267	3,232
70167 Cellular Telephone	3,270	2,317	2,655	2,821	2,868	2,374	2,786	2,924
70170 Real Estate Rentals	21,327	21,327	21,327	20,997	21,327	21,327	21,327	21,327
70171 Building Operating Expenses (CAM)	-	-	-	-	-	-	-	-
70175 Equip/Vehicle Rental	-	-	-	-	-	-	-	82
70185 Postage	1,324	927	1,473	2,278	421	455	436	9
70190 Registration Fees	-	120	1,630	-	-	-	-	554
70195 Dues and Subscriptions	3,551	5,315	2,533	5,387	2,872	702	1,481	2,667
70200 Travel	9,377	17,511	13,531	16,734	14,365	10,577	10,234	7,600
70201 Entertainment	5,169	4,069	3,695	2,854	4,963	1,718	5,086	2,015
70202 Excursions Meetings	86,205	17,740	109,760	33,604	27,897	47,252	19,094	11,167
70203 Lodging	12,407	7,619	9,066	10,822	7,298	14,021	10,386	5,387
70204 Gifts to Customers	-	-	-	-	-	-	-	-
70205 Travel - Auto	14,038	8,045	9,399	10,876	8,744	9,537	11,347	6,602
70206 Meals	4,102	1,643	1,842	2,254	1,772	3,468	1,286	2,087
70207 Meals with Customers	-	-	-	-	-	-	-	-
70210 Office Supplies and Equip	2,212	5,483	4,383	4,165	4,305	2,960	1,789	3,237
70215 Bank Charges	2	-	-	-	-	-	-	-
70214 Credit Card Fees	-	-	-	-	6	-	-	-
70225 Advertising and Promotions	424	-	-	-	-	10	-	-
70230 External Recruiter Fees	-	-	-	-	-	-	-	-
70231 Recruitment Advertising & Expenses	139	398	466	502	97	7	3,278	2,475
70232 Recruitment Travel Expenses	-	-	961	198	32	-	-	-
70245 Payroll Processing Fees	131	-	-	-	-	-	-	-
70255 Other Prof Fees	12,000	4,000	11,424	21,498	-	(32,332)	5,466	340
70275 Property Taxes	-	-	-	-	-	-	-	-
70302 Computer Supplies	5	287	892	560	1,059	142	607	75
70320 Credit and Collection	214	234	57	207	308	68	60	14,880
70335 Miscellaneous	-	-	-	(150)	-	-	-	-
70336 Coffee Bar	321	855	562	537	189	902	494	1,177
G&A	200,113	116,341	209,540	167,165	160,431	96,389	208,429	107,170

REGION G&A STATEMENT		Sep-18	Oct-18	Nov-18	Dec-18	Total	Empire Disposal Allocation	Adjust Out Unallowable	Adjusted Region OH Allocation
70035	Safety Bonuses	(220)	30	60	60	(851)	\$ (16.44)		(16)
70036	Other Bonus/Commission - Non-Safety	1,347	1,271	1,354	2,009	67,598	\$ 1,305.53		1,306
70086	Safety and Training	1,354	1,230	1,684	1,882	17,758	\$ 342.96		343
70095	Empl & Commun Activ	10,036	20,045	15,040	8,861	101,487	\$ 1,960.04	(1,960)	0
70105	Employee Relocation	-	4,810	-	-	5,185	\$ 100.14		100
70110	Contributions	-	-	-	-	131,193	\$ 2,533.77	(2,534)	0
70112	Political Contributions	-	-	-	-	-	\$ -	0	0
70147	Bldg & Property Maint	2,715	935	2,284	1,144	28,797	\$ 556.16		556
70165	Communications	3,443	4,854	3,306	3,950	40,521	\$ 782.59		783
70167	Cellular Telephone	2,321	2,657	2,428	2,672	32,091	\$ 619.79		620
70170	Real Estate Rentals	21,327	21,327	21,327	21,327	255,595	\$ 4,936.38		4,936
70171	Building Operating Expenses (CAM)	-	1,132	-	2,669	3,801	\$ 73.41		
70175	Equip/Vehicle Rental	-	-	-	57	139	\$ 2.68		3
70185	Postage	1,523	103	1,269	1,730	11,948	\$ 230.75		231
70190	Registration Fees	-	150	-	-	2,454	\$ 47.39		47
70195	Dues and Subscriptions	85	1,771	1,011	1,296	28,670	\$ 553.70		554
70200	Travel	13,092	13,046	14,403	7,049	147,518	\$ 2,849.05		2,849
70201	Entertainment	4,694	3,146	4,584	1,186	43,180	\$ 833.94	(834)	0
70202	Excursions Meetings	2,212	23,480	42,778	202,597	623,786	\$ 12,047.34		12,047
70203	Lodging	8,613	9,061	7,929	4,560	107,168	\$ 2,069.76		2,070
70204	Gifts to Customers	-	-	-	-	-	\$ -		0
70205	Travel - Auto	10,264	7,153	7,533	7,654	111,192	\$ 2,147.48		2,147
70206	Meals	2,597	1,827	2,367	1,773	27,016	\$ 521.77		522
70207	Meals with Customers	-	-	-	-	-	\$ -		0
70210	Office Supplies and Equip	3,534	2,593	5,507	2,364	42,531	\$ 821.41		821
70215	Bank Charges	-	-	-	9	10	\$ 0.20		0
70214	Credit Card Fees	-	-	-	-	6	\$ 0.12		0
70225	Advertising and Promotions	-	-	25	242	700	\$ 13.53	(14)	0
70230	External Recruiter Fees	-	99	-	-	99	\$ 1.91		2
70231	Recruitment Advertising & Expenses	842	173	1,758	1,296	11,431	\$ 220.77		221
70232	Recruitment Travel Expenses	30	-	-	-	1,220	\$ 23.57		24
70245	Payroll Processing Fees	-	-	-	-	131	\$ 2.54		3
70255	Other Prof Fees	-	3,500	(3,500)	-	22,396	\$ 432.53		433
70275	Property Taxes	-	-	-	-	-	\$ -		0
70302	Computer Supplies	426	172	1,039	1,108	6,372	\$ 123.07		123
70320	Credit and Collection	4,639	3,381	4,659	4,618	33,324	\$ 643.59		644
70335	Miscellaneous	-	-	-	-	(150)	\$ (2.91)		(3)
70336	Coffee Bar	(26)	768	782	356	6,917	\$ 133.59		134
G&A		94,847	128,715	139,628	282,466	1,911,234	36,912	(5,341)	31,497
							Per GL	35,977	\$ 30,636.20
								935 (A)	861

**Waste Connections, Inc.**

**Income Statement Detail - Eliminated**

	YTD 12 2017 Actual	Adjustments per TG-171140 Adjust Out Non-Allowable	Adjusted 12-Months Ended 12/31/2017	
50086 Safety and Training	\$ 5,857.67		\$ 5,857.67	
51260 Depreciation	\$ 889,129.52	(437,090)	\$ 452,039.52	Airplane depreciation, as removed on prior rate cases, TG-170036/170037.
52090 Uniforms	\$ -		\$ -	
52120 Parts and Materials	\$ (37,374.00)		\$ (37,374.00)	
56037 Termination Pay	\$ -		\$ -	
57255 Other Prof Fees	\$ -		\$ -	
57260 Depreciation	\$ 533,009.91	(4,571)	\$ 528,438.96	Remove non-regulated operating assets and R360 assets in TG-130501 and TG-130502
59271 Property and Liability Insurance	\$ -		\$ -	
59331 RM Fixed Costs	\$ 2,064,010.94		\$ 2,064,010.94	
59340 Self Insurance Premium	\$ (1,052,851.66)		\$ (1,052,851.66)	
70010 Salaries	\$ 40,997,684.01		\$ 40,997,684.01	
70015 Deferred Comp Earnings	\$ 3,342,334.90		\$ 3,342,334.90	
70020 Wages Regular	\$ 1,183,440.14		\$ 1,183,440.14	
70025 Wages O.T.	\$ 196,794.48		\$ 196,794.48	
70030 Corp Allocated Bonus	\$ 32,120,594.00	\$ (32,120,594.00)	\$ -	
70036 Other Bonus/Commission - Nor	\$ 169,443.67	\$ (169,443.67)	\$ -	
70037 Termination Pay	\$ 630,270.64	\$ (630,270.64)	\$ -	
70045 Contract Labor	\$ 787,326.64		\$ 787,326.64	
70050 Payroll Taxes	\$ 2,799,569.17	\$ (1,169,075.26)	\$ 1,630,493.91	3.55% Corp PR Tax
70060 Group Insurance	\$ 1,482,537.01		\$ 1,482,537.01	
70065 Vacation Pay	\$ 167,090.16		\$ 167,090.16	
70070 Sick Pay	\$ 26,177.94		\$ 26,177.94	
70086 Safety and Training	\$ 362,621.67		\$ 362,621.67	
70090 WCN Training	\$ 1,282,215.65		\$ 1,282,215.65	
70095 Empl & Commun Activ	\$ 958,105.95	\$ (958,105.95)	\$ -	
70105 Employee Relocation	\$ 3,310,095.25	\$ (3,310,095.25)	\$ -	
70106 Corporate Office Relocation	\$ 3,223,900.14	\$ (3,223,900.14)	\$ -	
70110 Contributions	\$ 799,440.75	\$ (799,440.75)	\$ -	

**Waste Connections, Inc.****Income Statement Detail - Eliminated**

	<b>YTD 12 2017 Actual</b>	<b>Adjustments per TG-171140 Adjust Out Non-Allowable</b>	<b>Adjusted 12-Months Ended 12/31/2017</b>
70112 Political Contributions	\$ 20,000.00	\$ (20,000.00)	\$ -
70116 Pension and Profit Sharing	\$ 566,968.35		\$ 566,968.35
70120 Plane Parts & Materials	\$ 183,004.98	\$ (183,004.98)	\$ -
70142 Fuel Expense	\$ 384,130.88		\$ 384,130.88
70145 Outside Repairs	\$ 189,710.08		\$ 189,710.08
70146 Aircraft Lubricants & Consumables	\$ 2,868.40	\$ (2,868.40)	\$ -
70147 Bldg & Property Maint	\$ 33,148.41		\$ 33,148.41
70165 Communications	\$ 830,847.30		\$ 830,847.30
70167 Cellular Telephone	\$ 37,712.23		\$ 37,712.23
70170 Real Estate Rentals	\$ 1,305,417.36		\$ 1,305,417.36
70175 Equip/Vehicle Rental	\$ 25,952.40		\$ 25,952.40
70185 Postage	\$ 579,163.41		\$ 579,163.41
70190 Registration Fees	\$ 462,140.94	\$ (462,140.94)	\$ -
70195 Dues and Subscriptions	\$ 1,573,996.69	\$ (251,839.47)	\$ 1,322,157.22
70196 Club Dues	\$ 47,567.51	\$ (47,567.51)	\$ -
70200 Travel	\$ 1,141,458.37		\$ 1,141,458.37
70201 Entertainment	\$ 586,284.15	\$ (586,284.15)	\$ -
70202 Excursions Meetings	\$ 4,584,077.65	(667,062)	\$ 3,917,015.65
70203 Lodging	\$ 637,080.10		\$ 637,080.10
70205 Travel - Auto	\$ 374,785.52		\$ 374,785.52
70206 Meals	\$ 375,948.50		\$ 375,948.50
70210 Office Supplies and Equip	\$ 174,518.36		\$ 174,518.36
70214 Credit Card Fees	\$ (14,047.70)		\$ (14,047.70)
70215 Bank Charges	\$ 3,472,729.14		\$ 3,472,729.14
70216 Outside Storages	\$ 107,865.72		\$ 107,865.72
70230 External Recruiter Fees	\$ 214,493.00		\$ 214,493.00
70231 Recruitment Advertising & Expenses	\$ 925,625.19		\$ 925,625.19
70232 Recruitment Travel Expenses	\$ 516.56		\$ 516.56

**Waste Connections, Inc.**

**Income Statement Detail - Eliminated**

	YTD 12 2017 Actual	Adjustments per TG-171140 Adjust Out Non-Allowable	Adjusted 12-Months Ended 12/31/2017
70235 Legal	\$ 3,746,504.09	\$ (3,746,504.09)	\$ -
70240 Accounting Professional Fees	\$ 4,422,815.05		\$ 4,422,815.05
70245 Payroll Processing Fees	\$ 594,448.36		\$ 594,448.36
70250 Acquisition Cost Write Off	\$ 4,725,116.36	\$ (4,725,116.36)	\$ -
70255 Other Prof Fees	\$ 2,722,690.58		\$ 2,722,690.58
70260 Depreciation	\$ 4,745,822.57	(63,927)	\$ 4,681,895.57
70271 Property and Liability Insurance	\$ 783,444.73		\$ 783,444.73
70273 Directors and Officers Insurance	\$ 94,944.00	\$ (94,944.00)	\$ -
70275 Property Taxes	\$ 223,603.54		\$ 223,603.54
70300 Data Processing	\$ 650,947.42		\$ 650,947.42
70301 Computer Software	\$ 10,364.86		\$ 10,364.86
70302 Computer Supplies	\$ 78,569.51		\$ 78,569.51
70324 Penalties and Violations	\$ 22,968.21	\$ (22,968.21)	\$ -
70345 Security Services	\$ -		\$ -
70357 Permits	\$ -		\$ -
70371 Board of Directors Fees	\$ -		\$ -
70372 Board of Directors Expense Rep	\$ -		\$ -
70475 Trade Shows	\$ 829,051.18	\$ (829,051.18)	\$ -
Total Corporate G&A Expenses	\$ 138,716,679	(54,525,865)	\$ 84,190,814
Waste Connections eliminated revenues	<u>\$ 4,630,487,874</u>		<u>\$ 4,630,487,874</u>
	<u>3.00%</u>		<u>1.82%</u>
Inter-co elimination rev	\$ (2,239,297,839)		
Gross Revenue before eliminations	<u>2,391,190,035</u>		
Total eligible allocation rate	<u>5.80%</u>		



**Waste Connections, Inc.**  
**Balance Sheet Summary**

**12**  
**2017**

**Assets**

Current assets:	
Cash and equivalents	\$ 433,815,093
Accounts receivable	554,458,381
Current deferred tax assets	-
Current assets held for sale	1,596,229
Prepaid expenses & other current assets	186,998,122
Total current assets	<u>1,176,867,824</u>
Restricted cash and investments	167,012,084
Property and equipment	4,820,933,636
Goodwill	4,681,774,221
Intangible assets	1,087,435,856
Long-term assets held for sale	12,624,620
Other assets	68,032,767
	<u>\$ 12,014,681,007</u>

**Liabilities and Equity**

Current liabilities:	
Accounts payable	\$ 330,522,802
Book overdraft	19,223,408
Accrued liabilities	278,038,783
Deferred revenue	145,196,823
Current portion of contingent consideration	15,803,280
Current liabilities held for sale	2,154,712
Current portion of long-term debt	11,658,905
Total current liabilities	<u>802,598,714</u>
Long-term debt	3,899,572,083
Long-term portion of contingent consideration	31,481,562
Long-term liabilities held for sale	-
Other long-term liabilities	316,191,666
Deferred income taxes	690,766,734
Total liabilities	<u>5,740,610,758</u>
Equity:	
Common stock	4,187,568,381
Additional paid-in capital	115,742,741
Accumulated other comprehensive income	108,413,317
Treasury stock	-
Retained earnings	1,856,945,979
Total Waste Connections' equity	<u>6,268,670,418</u>
Noncontrolling interests	5,399,821
Total equity	<u>6,274,070,239</u>
	<u>\$ 12,014,680,998</u>

	Debt to Equity Ratio	Allowable In LG
Debt \$	3,911,230,988	38.40%
Equity \$	6,274,070,239	60%
<b>Total Debt &amp; Equity \$</b>	<b>10,185,301,227</b>	

Interest as a % of Debt	
Interest Expense \$	120,124,181
Debt \$	3,911,230,988
<b>Interest as a % of Debt</b>	<b>3.07%</b>

**Waste Connections, Inc.**  
**Consolidated Income Statement**

**12 Months  
Ended  
12/31/2017**

Revenues	\$ 4,630,487,874
Operating expenses:	
Cost of operations	\$ 2,704,775,375
Selling, general and administrative	\$ 509,638,111
Depreciation	\$ 530,186,729
Amortization	\$ 102,297,050
Loss on sale of operations/assets	\$ 156,139,501
Loss on prior office leases	\$ 353,128
Income from operations	627,097,979
Interest expense	\$ (661,463,166)
Interest income	\$ 541,338,985
Other income (expense), net	\$ 3,736,296
Foreign Transaction Exchange (Gain) and Loss	\$ (2,199,930)
Income before tax provision	508,510,165
Income tax provision	\$ 68,909,621
Net income	577,419,786
Less: net income attributable to noncontrolling interests	\$ (602,301)
Net income attributable to WCN	<u>\$ 576,817,485</u>





Waste Connections, Inc.  
BS Close Report  
2018-02

Districts/Grouping: 2186

Exclude IC:  
System:

	Mar-17	Apr-17	May-17	Jun-17	Jul-17	Aug-17	Sep-17	Oct-17	Nov-17	Dec-17	Jan-18	Feb-18
Overdraft	-	-	-	-	-	-	-	-	-	-	-	-
Other LTD	-	-	-	-	-	-	-	-	-	-	-	-
Deferred Taxes	-	-	-	-	-	-	-	-	-	-	-	-
Minority Int	-	-	-	-	-	-	-	-	-	-	-	-
<b>Total Liabilities</b>	<b>1,013,941</b>	<b>1,036,379</b>	<b>889,681</b>	<b>974,254</b>	<b>915,802</b>	<b>982,626</b>	<b>1,020,457</b>	<b>781,574</b>	<b>844,018</b>	<b>915,559</b>	<b>856,930</b>	<b>926,623</b>
Common Stock	-	-	-	-	-	-	-	-	-	-	-	-
Other Equity	-	-	-	-	-	-	-	-	-	-	-	-
Deferred Comp	-	-	-	-	-	-	-	-	-	-	-	-
Unrealized Swap Val	-	-	-	-	-	-	-	-	-	-	-	-
APIC	-	-	-	-	-	-	-	-	-	-	-	-
Treasury	-	-	-	-	-	-	-	-	-	-	-	-
29100 Retained Earnings	5,682,880	5,825,793	5,958,130	6,134,895	6,326,937	6,517,549	6,690,822	6,835,289	6,966,485	7,126,170	7,225,209	7,380,449
Retained Earnings	5,682,880	5,825,793	5,958,130	6,134,895	6,326,937	6,517,549	6,690,822	6,835,289	6,966,485	7,126,170	7,225,209	7,380,449
<b>Retained Earnings</b>	<b>5,682,880</b>	<b>5,825,793</b>	<b>5,958,130</b>	<b>6,134,895</b>	<b>6,326,937</b>	<b>6,517,549</b>	<b>6,690,822</b>	<b>6,835,289</b>	<b>6,966,485</b>	<b>7,126,170</b>	<b>7,225,209</b>	<b>7,380,449</b>
<b>Total Liab &amp; Equity</b>	<b>6,696,821</b>	<b>6,862,172</b>	<b>6,847,811</b>	<b>7,109,149</b>	<b>7,242,739</b>	<b>7,500,174</b>	<b>7,711,279</b>	<b>7,616,863</b>	<b>7,810,503</b>	<b>8,041,729</b>	<b>8,082,139</b>	<b>8,307,072</b>
BS Balance	(234,096)	(249,661)	(187,934)	(173,962)	(181,927)	(205,416)	(230,287)	(146,661)	(119,164)	(139,052)	(149,355)	(154,726)
Data Not Included	-	-	-	-	-	-	-	-	-	-	-	-





Waste Connections, Inc.  
BS Close Report  
2017-02

Districts/Grouping: 2186

Exclude IC:  
System:

	Mar-16	Apr-16	May-16	Jun-16	Jul-16	Aug-16	Sep-16	Oct-16	Nov-16	Dec-16	Jan-17	Feb-17
Deferred Taxes	-	-	-	-	-	-	-	-	-	-	-	-
Minority Int	-	-	-	-	-	-	-	-	-	-	-	-
<b>Total Liabilities</b>	<b>876,580</b>	<b>891,239</b>	<b>736,744</b>	<b>885,541</b>	<b>817,433</b>	<b>888,918</b>	<b>949,469</b>	<b>937,045</b>	<b>724,251</b>	<b>934,661</b>	<b>901,668</b>	<b>965,750</b>
Common Stock	-	-	-	-	-	-	-	-	-	-	-	-
Other Equity	-	-	-	-	-	-	-	-	-	-	-	-
Deferred Comp	-	-	-	-	-	-	-	-	-	-	-	-
Unrealized Swap Val	-	-	-	-	-	-	-	-	-	-	-	-
APIC	-	-	-	-	-	-	-	-	-	-	-	-
Treasury	-	-	-	-	-	-	-	-	-	-	-	-
29100 Retained Earnings	3,952,631	4,037,635	4,159,051	4,310,011	4,449,281	4,588,734	4,737,957	4,905,108	5,049,400	5,172,484	5,258,783	5,522,227
Retained Earnings	3,952,631	4,037,635	4,159,051	4,310,011	4,449,281	4,588,734	4,737,957	4,905,108	5,049,400	5,172,484	5,258,783	5,522,227
<b>Retained Earnings</b>	<b>3,952,631</b>	<b>4,037,635</b>	<b>4,159,051</b>	<b>4,310,011</b>	<b>4,449,281</b>	<b>4,588,734</b>	<b>4,737,957</b>	<b>4,905,108</b>	<b>5,049,400</b>	<b>5,172,484</b>	<b>5,258,783</b>	<b>5,522,227</b>
<b>Total Liab &amp; Equity</b>	<b>4,829,211</b>	<b>4,928,874</b>	<b>4,895,796</b>	<b>5,195,552</b>	<b>5,266,714</b>	<b>5,477,652</b>	<b>5,687,426</b>	<b>5,842,152</b>	<b>5,773,651</b>	<b>6,107,145</b>	<b>6,160,451</b>	<b>6,487,977</b>
BS Balance	(182,773)	(215,020)	(151,839)	(131,949)	(146,847)	(172,344)	(208,371)	(208,706)	(94,679)	(125,046)	(158,982)	(184,685)
Data Not Included	-	-	-	-	-	-	-	-	-	-	-	-



		Apr-17	May-17	Jun-17	Jul-17	Aug-17	Sep-17	Oct-17	Nov-17	Dec-17	Jan-18	Feb-18	Mar-18	Total
98501	Days - Weekdays	-	-	-	-	-	-	-	-	-	23	20	-	43
31000	Hauling Revenue - Roll Off Permanent	47,784	52,467	47,104	45,824	57,631	48,777	40,965	39,388	40,102	39,691	41,574	41,127	542,435
31001	Hauling Revenue - Roll Off Temporary	15,335	17,711	17,031	15,480	16,868	14,926	10,162	6,354	5,756	6,096	8,599	11,944	146,263
31002	Hauling Revenue - Roll Off Rental	19,921	19,282	18,053	18,282	18,049	17,763	16,685	16,315	14,504	15,072	15,703	17,456	207,085
31004	Hauling Revenue - Roll Off Recycling	3,592	4,952	4,884	4,655	6,039	4,615	8,100	9,956	7,699	11,123	10,924	9,370	85,908
31005	Corporate Roll Off Disposal Charge	79,748	80,135	78,437	70,740	88,002	72,121	71,336	65,083	64,624	65,404	75,211	70,400	881,241
31010	Hauling Revenue - Roll Off Extras	-	-	-	130	-	-	-	-	-	-	-	-	130
32000	Hauling Revenue - Residential MSW	389,105	389,824	386,489	392,203	395,445	395,833	394,820	394,822	393,784	397,990	405,094	406,533	4,741,941
32001	Hauling Revenue - Residential MSW Extras	5,476	6,444	6,509	7,331	7,807	6,289	6,843	6,068	6,071	6,186	5,606	6,458	77,088
32100	Hauling Revenue - Residential Recycling	49,907	50,116	50,482	50,695	50,916	51,025	51,171	50,981	50,964	50,742	50,786	50,446	608,229
33000	Hauling Revenue - Commercial FEL	304,404	307,054	314,689	322,132	323,071	325,752	316,019	307,019	304,533	312,374	313,611	318,521	3,769,179
33001	Hauling Revenue - Commercial FEL Extras	10,137	10,985	11,180	10,946	15,627	11,977	9,243	9,227	10,283	10,016	10,644	10,469	130,734
33020	Hauling Revenue - Commercial Recycling F	28,790	28,998	29,085	28,916	29,184	29,730	29,641	29,745	29,632	30,963	30,943	30,743	356,369
33021	Hauling Revenue - Commercial Recycling F	387	282	254	226	329	195	247	150	116	252	217	207	2,863
	Hauling Revenue	954,585	968,249	964,198	967,559	1,008,968	979,003	955,232	935,110	928,069	945,908	968,911	973,673	11,549,466
35001	Transfer Station - Third Party Adjustmen	6,704	6,360	7,573	7,105	7,321	10,232	6,320	7,061	8,047	8,577	7,880	7,276	90,455
	Transfer and MRF	6,704	6,360	7,573	7,105	7,321	10,232	6,320	7,061	8,047	8,577	7,880	7,276	90,455
35510	Proceeds - OCC	20,068	20,068	20,481	25,299	18,339	13,730	9,867	14,876	11,016	14,491	6,952	7,085	182,271
35511	Proceeds - ONP	-	-	-	-	-	-	-	-	-	126	-	-	126
35513	Proceeds - Aluminum	-	-	-	-	6,972	6	6,661	-	-	-	-	4,581	18,220
35514	Proceeds - Metal	2,251	1,476	2,299	1,542	950	2,420	2,795	1,623	3,518	2,011	844	3,654	25,382
35517	Proceeds - Other Recyclables	2,168	2,252	4,409	2,031	2,373	2,433	2,259	2,033	2,157	2,196	43	2,187	26,540
35518	Proceeds - Commingled	3,431	4,151	12,092	12,736	10,288	2,065	-	-	-	-	-	-	44,764
35520	Support - OCC	-	-	-	-	-	-	-	-	-	-	(4,272)	-	(4,272)
35523	Support - Aluminum	-	-	-	-	-	-	-	-	-	-	-	(123)	(123)
	Recycling Proceeds	27,918	27,948	39,282	41,608	38,922	20,654	21,582	18,531	16,691	18,824	3,566	17,383	292,908
	Landfill Revenue	-	-	-	-	-	-	-	-	-	-	-	-	-
	Intermodal	-	-	-	-	-	-	-	-	-	-	-	-	-
38000	Other Revenue	912	5,735	1,298	1,096	1,058	1,188	1,249	1,196	950	1,540	981	1,238	18,441
38001	P-Card Rebate Revenue	1,016	924	835	882	963	938	818	750	1,359	1,034	779	962	11,260
	Other Revenue	1,928	6,659	2,133	1,978	2,021	2,126	2,067	1,946	2,308	2,574	1,759	2,200	29,701
	Revenue	991,135	1,009,216	1,013,185	1,018,251	1,057,233	1,012,014	985,202	962,649	955,115	975,884	982,117	1,000,531	11,962,530
40109	Disposal Landfill Intercompany	328,033	302,837	291,951	279,624	316,113	279,492	276,695	274,833	255,738	506	1,183	295	2,607,301
40122	Disposal Other	51	762	67	1,166	413	73	1,702	924	-	2,454	2,459	1,779	11,850
40139	Disposal Transfer Station Intercompany	-	-	-	-	-	-	-	-	-	281,087	255,580	278,587	815,253
	Disposal	328,084	303,599	292,018	280,790	316,526	279,565	278,397	275,757	255,738	284,047	259,222	280,661	3,434,404
40861	Processing Fees MRF	3,630	3,893	3,880	3,868	4,126	3,839	4,244	4,638	4,059	4,555	3,394	3,287	47,415
	MRF Processing	3,630	3,893	3,880	3,868	4,126	3,839	4,244	4,638	4,059	4,555	3,394	3,287	47,415
41201	Rebates and Revenue Sharing	12,055	12,526	9,440	6,161	10,139	9,765	9,728	9,618	9,550	9,656	9,858	9,571	118,068
43001	Taxes and Pass Thru Fees	23,694	24,393	23,429	23,476	24,028	23,472	23,427	22,752	22,721	22,097	23,785	23,428	280,703
43002	WUTC Taxes	1,732	1,747	1,769	1,728	1,826	1,727	1,594	1,569	1,544	1,536	1,563	1,580	19,914
	Brok. and Taxes	37,481	38,666	34,638	31,364	35,993	34,964	34,750	33,939	33,814	33,290	35,207	34,580	418,685
44161	Cost of Materials - OCC	3,453	1,367	5,066	2,387	3,262	4,077	1,499	1,527	1,678	1,970	(1,970)	-	24,318
44168	Cost of Materials - Other Recyclables	-	-	-	1,435	-	-	5,391	(11)	717	6,579	10,412	17,868	42,390
44169	Cost of Materials - Intercompany	200	200	200	200	200	200	200	200	200	210	210	210	2,430
	Cost of Materials	3,653	1,567	5,266	4,022	3,462	4,277	7,091	1,716	2,595	8,759	8,652	18,078	69,137



	Apr-17	May-17	Jun-17	Jul-17	Aug-17	Sep-17	Oct-17	Nov-17	Dec-17	Jan-18	Feb-18	Mar-18	Total
98501 Days - Weekdays	-	-	-	-	-	-	-	-	-	23	20	-	43
55147 Outside Repairs	5,721	11,201	8,741	7,013	7,433	7,537	7,059	5,435	6,221	4,692	4,312	2,764	78,129
Container Exp	16,065	25,027	22,795	19,373	19,085	19,538	17,154	16,153	16,052	16,358	13,261	15,139	216,000
56010 Salaries	9,321	11,846	11,514	9,286	10,609	5,819	8,294	5,627	5,393	5,543	4,856	5,341	93,449
56036 Other Bonus/Commission - Non-Safety	-	-	-	-	-	-	-	-	-	30	-	-	30
56050 Payroll Taxes	735	969	963	805	840	340	581	119	761	420	449	443	7,425
56060 Group Insurance	1,692	1,538	1,672	1,699	1,699	870	1,623	849	849	999	999	999	15,490
56065 Vacation Pay	646	(1,928)	341	479	480	(693)	-	(1,173)	4,691	(585)	-	-	2,258
56070 Sick Pay	-	1,173	235	740	75	235	-	(2,346)	-	-	-	-	345
56086 Safety and Training	-	-	-	-	-	-	1,000	-	(661)	-	-	-	339
56115 Pension and Profit Sharing	156	234	160	160	160	160	160	-	-	72	73	73	1,408
Superv. Ex	12,550	13,832	14,884	13,169	13,863	6,731	11,893	3,077	11,033	6,478	6,376	6,857	120,744
57125 Operating Supplies	(278)	354	(281)	4,252	(20)	2,537	310	4,708	458	4,360	2,760	3,620	22,781
57147 Bldg & Property	2,725	1,173	(326)	966	465	954	2,305	3,983	2,691	774	853	3,366	19,927
57150 Utilities	177	147	186	156	242	240	242	256	247	578	552	488	3,600
57165 Communications	528	537	537	537	537	537	537	818	538	851	538	538	7,033
57166 Leachate Treatment	971	686	475	473	289	409	420	511	619	751	11,977	4,516	22,098
57175 Equipment Vehicle Rental	117	117	117	117	118	118	118	118	177	118	118	177	1,530
57254 Drive Cam & Routing SW Fees	2,593	2,484	2,381	2,759	2,106	2,310	1,923	1,874	592	2,188	2,184	2,069	25,461
57255 Other Prof Fees	(2,915)	146	-	-	1,403	1,279	1,200	316	-	-	-	-	5,929
57256 Laboratory Fees	172	-	-	-	-	172	155	-	-	172	-	-	671
57257 Engineering Fees	-	1,045	348	348	348	348	348	348	348	-	-	-	3,484
57275 Property Taxes	534	534	534	534	534	534	534	534	534	534	534	7,111	12,985
57345 Security Services	-	-	-	392	-	-	296	-	-	549	-	-	1,237
57357 Permits	512	116	460	-	-	2,587	165	66	100	43	3,307	-	7,355
57370 Bonds Expense	64	64	28	48	48	48	48	48	48	47	47	47	585
Other Operating	5,199	7,403	4,460	10,583	6,071	12,368	8,395	13,578	6,353	10,965	22,870	26,433	134,678
Closure Exp	-	-	-	-	-	-	-	-	-	-	-	-	-
59271 Property and Liability Insurance	-	-	-	-	1,250	-	-	-	(1,230)	-	-	-	21
59340 Self Insurance Premium	1,806	2,205	4,217	4,217	4,217	4,217	4,217	4,217	4,217	4,052	6,064	4,052	47,701
59341 A&L - Current Year Claims	(1,250)	-	-	-	-	-	-	-	-	1,250	-	-	-
59342 A&L - Prior Year Claims	-	-	(2,020)	-	-	-	6,000	-	-	-	-	-	3,980
59343 WC - Current Year Claims	-	-	-	(4,406)	-	-	-	-	-	-	-	-	(4,406)
59400 Damages paid by District	-	-	20	-	-	-	-	-	-	-	-	-	20
59500 Workers Comp Prem	648	1,096	559	674	1,806	636	607	122	768	766	428	729	8,839
Insurance Exp	1,204	3,301	2,776	486	7,274	4,854	10,825	4,340	3,756	6,068	6,492	4,781	56,155
G/L on Ops	-	-	-	-	-	-	-	-	-	-	-	-	-
<b>Cost of Ops</b>	<b>323,629</b>	<b>365,503</b>	<b>346,376</b>	<b>349,361</b>	<b>356,266</b>	<b>336,548</b>	<b>361,215</b>	<b>342,257</b>	<b>325,158</b>	<b>373,541</b>	<b>327,966</b>	<b>379,442</b>	<b>4,187,260</b>
<b>Gross Profit</b>	<b>294,658</b>	<b>295,988</b>	<b>331,007</b>	<b>348,846</b>	<b>340,859</b>	<b>352,822</b>	<b>299,505</b>	<b>304,341</b>	<b>333,749</b>	<b>271,692</b>	<b>347,676</b>	<b>284,484</b>	<b>3,805,629</b>
60030 Bonuses and Commissions	-	-	-	-	-	-	-	-	-	-	132	80	212
60225 Advertising and Promotions	-	-	396	-	-	-	-	-	-	-	-	-	396
Sales Exp	-	-	396	-	-	-	-	-	-	-	132	80	608
70010 Salaries	9,419	10,595	10,426	8,810	9,746	14,977	12,986	15,631	15,102	15,548	13,776	15,108	152,123
70020 Wages Regular	21,895	25,137	24,346	21,250	25,268	21,934	24,030	24,134	22,670	27,857	22,441	25,448	286,411
70025 Wages O.T.	1,722	1,738	1,899	1,438	845	1,540	1,502	735	1,030	1,186	1,877	1,808	17,319
70036 Other Bonus/Commission - Non-Safety	1,005	1,175	934	1,475	1,263	205	1,008	1,145	1,103	599	2,072	1,260	13,245
70045 Contract Labor	3,191	3,139	3,170	3,151	3,169	3,131	3,139	3,135	3,115	3,122	(3,122)	-	28,340
70050 Payroll Taxes	2,544	3,178	2,619	2,442	2,605	3,136	2,647	2,668	3,138	3,607	4,064	3,642	36,288
70060 Group Insurance	7,891	7,475	6,800	7,826	7,837	8,664	7,327	8,679	8,675	10,149	10,188	10,194	101,706
70065 Vacation Pay	1,006	2,991	(254)	1,592	(866)	2,754	1,352	(34)	2,862	(650)	6,556	1,930	19,238
70070 Sick Pay	325	1,343	149	36	316	1,448	316	(159)	1,061	(2,355)	1,878	945	2,103
70086 Safety and Training	424	148	42	40	37	83	178	45	331	-	219	(7)	1,539
70090 WCN Training	197	29	-	-	-	-	-	-	-	-	-	-	226

	Apr-17	May-17	Jun-17	Jul-17	Aug-17	Sep-17	Oct-17	Nov-17	Dec-17	Jan-18	Feb-18	Mar-18	Total
98501 Days - Weekdays	-	-	-	-	-	-	-	-	-	23	20	-	43
70095 Empl & Commun Activ	1,626	1,129	797	666	2,655	14,172	2,424	6,850	5,906	964	1,172	2,286	40,648
70116 Pension and Profit Sharing	506	755	498	508	454	463	764	653	608	674	666	650	7,199
70147 Bldg & Property Maint	1,316	1,410	1,264	1,348	1,292	1,304	1,609	1,424	1,378	1,471	1,339	1,400	16,554
70148 Allocated Exp In - District	2,536	4,047	3,228	2,133	1,862	4,025	2,070	1,832	2,487	2,611	5,283	4,378	36,490
70150 Utilities	2,788	2,728	2,876	1,968	2,350	1,915	1,987	3,011	2,528	3,006	3,086	2,915	31,157
70165 Communications	1,316	1,328	1,321	1,320	1,319	1,268	1,318	1,332	1,342	1,227	1,443	1,334	15,869
70167 Cellular Telephone	877	892	892	892	908	894	892	898	894	896	838	838	10,640
70175 Equip/Vehicle Rental	568	748	568	598	598	598	598	598	598	598	598	598	7,270
70185 Postage	224	173	514	381	166	266	257	333	391	623	340	293	3,960
70195 Dues and Subscriptions	338	931	1,073	338	-	338	675	338	338	610	325	481	5,783
70200 Travel	-	-	16	-	-	-	-	-	-	136	-	-	152
70201 Entertainment	88	94	234	79	-	206	18	56	286	171	146	123	1,501
70202 Excursions Meetings	167	-	-	2,558	389	-	153	276	19	1,046	-	72	4,679
70205 Travel - Auto	1,204	776	419	858	642	747	730	418	379	708	467	562	7,911
70206 Meals	48	-	-	-	-	80	133	-	-	-	-	-	261
70210 Office Supplies and Equip	2,234	1,935	1,439	2,399	1,125	1,944	1,288	2,781	1,875	2,183	2,996	1,621	23,821
70214 Credit Card Fees	1,628	1,622	2,006	3,673	3,978	3,579	3,846	3,675	3,638	3,943	3,985	4,205	39,777
70225 Advertising and Promotions	630	529	630	620	1,414	455	579	587	680	555	482	1,030	8,191
70235 Legal	-	-	21	-	1,238	-	1,406	-	6	-	-	-	2,670
70255 Other Prof Fees	439	422	267	286	292	217	226	4,796	218	265	10,349	3,586	21,366
70300 Data Processing	4,973	4,973	4,973	4,973	4,973	4,973	4,973	4,973	4,973	5,131	5,131	5,131	60,152
70301 Computer Software	-	-	-	326	-	-	-	-	-	-	-	-	326
70302 Computer Supplies	-	1,633	270	-	-	-	-	-	-	14	-	-	1,917
70310 Bad Debt Provision	3,451	4,733	4,418	5,081	(4,192)	4,436	88	4,477	4,488	(3,235)	4,425	810	28,979
70320 Credit and Collection	1,680	2,095	1,182	1,618	1,527	2,490	727	2,296	1,812	1,463	1,691	1,653	20,234
70335 Miscellaneous	-	-	-	(104)	-	-	-	-	(69)	-	-	(160)	(332)
<b>G&amp;A</b>	<b>78,256</b>	<b>89,901</b>	<b>79,037</b>	<b>80,579</b>	<b>73,211</b>	<b>103,649</b>	<b>79,367</b>	<b>94,886</b>	<b>93,874</b>	<b>84,111</b>	<b>104,710</b>	<b>94,133</b>	<b>1,055,714</b>
70149 Corporate Overhead Allocation In	24,096	24,780	25,901	27,764	28,468	27,332	26,700	26,360	25,706	31,240	30,404	31,475	330,226
Corp Overhead	24,096	24,780	25,901	27,764	28,468	27,332	26,700	26,360	25,706	31,240	30,404	31,475	330,226
<b>Total SG&amp;A</b>	<b>102,352</b>	<b>114,681</b>	<b>105,334</b>	<b>108,343</b>	<b>101,680</b>	<b>130,981</b>	<b>106,066</b>	<b>121,246</b>	<b>119,580</b>	<b>115,351</b>	<b>135,245</b>	<b>125,688</b>	<b>1,386,547</b>
<b>EBITDA</b>	<b>192,306</b>	<b>181,307</b>	<b>225,673</b>	<b>240,503</b>	<b>239,180</b>	<b>221,841</b>	<b>193,439</b>	<b>183,095</b>	<b>214,169</b>	<b>156,341</b>	<b>212,431</b>	<b>158,796</b>	<b>2,419,082</b>
<b>Watch list EBITDA</b>	<b>230</b>	<b>222</b>	<b>261</b>	<b>275</b>	<b>285</b>	<b>268</b>	<b>248</b>	<b>232</b>	<b>258</b>	<b>209</b>	<b>257</b>	<b>208</b>	<b>2,951</b>
51260 Depreciation	9,641	9,641	9,641	9,641	9,641	9,641	9,641	12,630	15,053	17,872	17,667	17,667	148,376
54260 Depreciation	9,355	9,355	9,293	9,420	9,548	9,548	9,859	9,869	10,030	10,030	10,030	10,030	116,370
57260 Depreciation	13,829	13,829	13,829	13,828	13,829	13,829	13,951	13,951	13,951	13,951	13,951	13,951	166,676
70260 Depreciation	1,348	926	925	350	330	330	300	229	229	229	322	455	5,972
Depreciation	34,172	33,750	33,687	33,240	33,348	33,348	33,751	36,679	39,263	42,082	41,970	42,103	437,393
Airspace Amort	-	-	-	-	-	-	-	-	-	-	-	-	-
70269 Long Term Contract Amort	15,220	15,220	15,221	15,220	15,220	15,220	15,221	15,220	15,220	15,220	15,221	15,220	182,646
Intangible Amort	15,220	15,220	15,221	15,220	15,220	15,220	15,221	15,220	15,220	15,220	15,221	15,220	182,646
<b>Total DDA</b>	<b>49,393</b>	<b>48,971</b>	<b>48,908</b>	<b>48,461</b>	<b>48,568</b>	<b>48,568</b>	<b>48,971</b>	<b>51,900</b>	<b>54,484</b>	<b>57,302</b>	<b>57,191</b>	<b>57,323</b>	<b>620,039</b>
<b>EBIT From Ops</b>	<b>142,914</b>	<b>132,336</b>	<b>176,765</b>	<b>192,042</b>	<b>190,612</b>	<b>173,273</b>	<b>144,467</b>	<b>131,196</b>	<b>159,685</b>	<b>99,039</b>	<b>155,240</b>	<b>101,473</b>	<b>1,799,043</b>
Interest Exp	-	-	-	-	-	-	-	-	-	-	-	-	-
Interest Income	-	-	-	-	-	-	-	-	-	-	-	-	-
Other Inc/Exp	-	-	-	-	-	-	-	-	-	-	-	-	-
<b>NI b/ Taxes &amp; Extra</b>	<b>142,914</b>	<b>132,336</b>	<b>176,765</b>	<b>192,042</b>	<b>190,612</b>	<b>173,273</b>	<b>144,467</b>	<b>131,196</b>	<b>159,685</b>	<b>99,039</b>	<b>155,240</b>	<b>101,473</b>	<b>1,799,043</b>
Extra. Items	-	-	-	-	-	-	-	-	-	-	-	-	-
<b>NI b/ Taxes</b>	<b>142,914</b>	<b>132,336</b>	<b>176,765</b>	<b>192,042</b>	<b>190,612</b>	<b>173,273</b>	<b>144,467</b>	<b>131,196</b>	<b>159,685</b>	<b>99,039</b>	<b>155,240</b>	<b>101,473</b>	<b>1,799,043</b>

	Apr-17	May-17	Jun-17	Jul-17	Aug-17	Sep-17	Oct-17	Nov-17	Dec-17	Jan-18	Feb-18	Mar-18	Total
98501 Days - Weekdays	-	-	-	-	-	-	-	-	-	23	20	-	43
Taxes	-	-	-	-	-	-	-	-	-	-	-	-	-
<b>Net Income</b>	142,914	132,336	176,765	192,042	190,612	173,273	144,467	131,196	159,685	99,039	155,240	101,473	1,799,043
													-
Non Controlling Int	-	-	-	-	-	-	-	-	-	-	-	-	-
<b>Net Income Attrib</b>	142,914	132,336	176,765	192,042	190,612	173,273	144,467	131,196	159,685	99,039	155,240	101,473	1,799,043
Data Not Included	-	-	-	-	-	-	-	-	-	-	-	-	-

Journal Entry Query Tool v.4.6

NOTE: Ctrl+Shift-J to pull data

Table with columns: Full Account, Date, Amount USD, Amount CAD, Net Currency, Journal Control Num, Pstat, Journal Description, User, R/Type, Vendor Code, One Time Vendor, Further Description, Date Doc, Doc Desc, Doc Ctrl Num. Includes summary rows for Total Entries (280,678) and Num of Entries Shown (178).

Journal Entry Query Tool v.4.6

NOTE: Ctrl+Shift+J to pull data

Main data table with columns: Full Account, Date, Amount USD, Amount CAD, Net Currency, Journal Control Num, Pstcd, Journal Description, User, R/Type, Vendor Code, One Time Vendor, Further Description, Date Doc, Doc Desc, Doc Ctrl Num. Includes summary rows for Total of Entries and Num of Entries Shown.

Summary table with columns: Row Labels, Sum of Amount USD, Sum of Amount USD. Lists various account types and their corresponding amounts.

Journal Entry Query Tool  
v.4.6

NOTE: Ctrl+Shift+J to pull data

Date Range:  
From: 2017-03  
To: 2018-02

Other Criteria  
Districts: 2186  
Accts: 43001  
System:  
Subsystem:  
Vendor Code:  
Amount From:  
Amount To:  
Posting: All

Total of Entries: 280,678.36 0.00 \*psid: P = Posted, U = Unposted, S = Staged, C:0 = I/C Unposted, -1 = Hanging out there.  
Num of Entries Shown: 178 \*records limit: 10000

Full Account	Date	Amount USD	Amount CAD	Nat Currency	Journal Control Num	Posted*	Journal Description	User	R/Type	Vendor Code	One Time Vendor	Further Description	Date Doc	Doc Desc	Doc Ctrl Num
WRO B&O Tax Accrual 11/17	-	-	-												
WRO B&O Tax Accrual 12/17	-	-	-												
WRO B&O Tax Reclass	1,877	1,876.82													
WRO Tax Refund	(63)	(62.74)													
<b>Grand Total</b>		<b>280,678</b>	280,678.36												
		Non-Reg \$	96,089												
		Remaining to Allocate \$	184,589.40												



Journal Entry Query Tool  
v.4.6

NOTE: Ctrl+Shift+J to pull data

Date Range:  
From: 2017-03  
To: 2018-02

Other Criteria  
Districts: 2186  
Accts: 70195  
System:  
Subsystem:  
Vendor Code:  
Amount From:  
Amount To:  
Posting: All

Total of Entries: 5,809.72 0.00 \*pst: P = Posted, U = Unposted, S = Staged, C:0 = I/C Unposted, -1 = Hanging out there.  
Num of Entries Shown: 25 \*records limit: 10000

Full Account	Date	Amount USD	Amount CAD	Nat Currency	Journal Control Num	Pstcd*	Journal Description	User	R/Type	Vendor Code	One Time Vendor	Further Description	Date Doc	Doc Desc	Doc Ctrl Num
70195-2186-000-00	3/3/2017	156.00	0.00	USD	JRNLWA00350516	P	From Voucher Postng.	RosemaryS	O/E IC	212AWB		ASSOCIATION OF WASHINGTON BUSINESS	3/1/17	AWB Association of WA Business- 2017 Du	176910
70195-2186-000-00	3/9/2017	352.21	0.00	USD	JRNLWA00351492	P	From Voucher Postng.	RosemaryS	O/E IC	25WRRRA		WASHINGTON REFUSE & RECYCLING ASSC	3/1/17	WRRRA- Regular Dues March 2017	13332
70195-2186-000-00	4/12/2017	337.60	0.00	USD	JRNLWA00353071	P	From Voucher Postng.	JeffS	O/E IC	25WRRRA		WASHINGTON REFUSE & RECYCLING ASSC	4/1/17	APRIL WRRRA INVOICE	13359
70195-2186-000-00	5/17/2017	337.60	0.00	USD	JRNLWA00354681	P	From Voucher Postng.	RosemaryS	O/E IC	25WRRRA		WASHINGTON REFUSE & RECYCLING ASSC	5/1/17	Regular Dues	13423
70195-2186-000-00	5/31/2017	153.00	0.00	USD	JRNLWA00355585	P	OPEX13 - Pcard Accrual	HeatherWe	O/E IC			SOUND CIRCULATION-ROGER SWALANDER			
70195-2186-000-00	5/31/2017	440.00	0.00	USD	JRNLWA00355585	P	OPEX13 - Pcard Accrual	HeatherWe	O/E IC			OCEAN SHORES CHAMBER-ROGER SWALANDER			
70195-2186-000-00	6/30/2017	(153.00)	0.00	USD	JRNLWA00355654	P	OPEX13 - Pcard Accrual	HeatherWe	O/E IC			SOUND CIRCULATION-ROGER SWALANDER			
70195-2186-000-00	6/30/2017	(440.00)	0.00	USD	JRNLWA00355654	P	OPEX13 - Pcard Accrual	HeatherWe	O/E IC			OCEAN SHORES CHAMBER-ROGER SWALANDER			
70195-2186-000-00	6/30/2017	153.00	0.00	USD	JRNLWA00356562	P	Pcard Activity June - Western	HeatherWe	O/E IC			SOUND CIRCULATION-ROGER SWALANDER			
70195-2186-000-00	6/30/2017	440.00	0.00	USD	JRNLWA00356562	P	Pcard Activity June - Western	HeatherWe	O/E IC			OCEAN SHORES CHAMBER-ROGER SWALANDER			
70195-2186-000-00	6/30/2017	735.00	0.00	USD	JRNLWA00356562	P	Pcard Activity June - Western	HeatherWe	O/E IC			GREATER GRAYS HARBOR I-ROGER SWALANDER			
70195-2186-000-00	6/30/2017	337.61	0.00	USD	JRNLWA00357384	P	PO Loq and Expense Report Accr	HeatherWe	O/E IC			25WRRRA : WRRRA Allocation, regular dues			
70195-2186-000-00	7/7/2017	337.61	0.00	USD	JRNLWA00358733	P	From Voucher Postng.	RosemaryS	O/E IC	25WRRRA		WASHINGTON REFUSE & RECYCLING ASSC	5/1/17	WRRRA Allocation, regular dues	13486
70195-2186-000-00	7/31/2017	(337.61)	0.00	USD	JRNLWA00357503	P	PO Loq and Expense Report Accr	MaribelV	O/E IC			25WRRRA : WRRRA Allocation, regular dues			
70195-2186-000-00	7/31/2017	337.60	0.00	USD	JRNLWA00358893	P	PO Loq and Expense Report Accr	HeatherWe	O/E IC			25WRRRA : Landfill Dues			
70195-2186-000-00	8/11/2017	337.60	0.00	USD	JRNLWA00358308	P	From Voucher Postng.	RosemaryS	O/E IC	25WRRRA		WASHINGTON REFUSE & RECYCLING ASSC	8/1/17	WRRRA Regular Dues	13600
70195-2186-000-00	8/31/2017	(337.60)	0.00	USD	JRNLWA00359015	P	PO Loq and Expense Report Accr	HeatherWe	O/E IC			25WRRRA : Landfill Dues			
70195-2186-000-00	9/14/2017	337.60	0.00	USD	JRNLWA00360840	P	From Voucher Postng.	RosemaryS	O/E IC	25WRRRA		WASHINGTON REFUSE & RECYCLING ASSC	9/1/17	WRRRA Regular Dues	13627
70195-2186-000-00	10/12/2017	337.60	0.00	USD	JRNLWA00362458	P	From Voucher Postng.	RosemaryS	O/E IC	25WRRRA		WASHINGTON REFUSE & RECYCLING ASSC	10/1/17	WRRRA Regular Dues	13674
70195-2186-000-00	10/19/2017	337.60	0.00	USD	JRNLWA00362532	P	From Voucher Postng.	RosemaryS	O/E IC	25WRRRA		WASHINGTON REFUSE & RECYCLING ASSC	7/1/17	WRRRA Regular Dues	13563
70195-2186-000-00	11/14/2017	337.60	0.00	USD	JRNLWA00363997	P	From Voucher Postng.	RosemaryS	O/E IC	25WRRRA		WASHINGTON REFUSE & RECYCLING ASSC	11/1/17	November WRRRA Dues	13701
70195-2186-000-00	12/14/2017	337.60	0.00	USD	JRNLWA00365550	P	From Voucher Postng.	RosemaryS	O/E IC	VUS000014985		WASHINGTON REFUSE & RECYCLING ASSC	12/1/17	WRRRA REGULAR DUES FOR DECEMBER	13728
70195-2186-000-00	1/18/2018	325.05	0.00	USD	JRNLWA00367375	P	From Voucher Postng.	RosemaryS	O/E IC	VUS000014985		WASHINGTON REFUSE & RECYCLING ASSC	1/1/18	WRRRA JANUARY REGULAR DUES	13990
70195-2186-000-00	1/24/2018	285.00	0.00	USD	JRNLWA00367445	P	From Voucher Postng.	JeffS	O/E IC	VUS000015188		MONTESANO CHAMBER OF COMM	1/8/18	membership- dues and petunia hangina bas	01-08-2018monte cha
70195-2186-000-00	2/5/2018	325.05	0.00	USD	JRNLWA00367763	P	From Voucher Postng.	RosemaryS	O/E IC	VUS000014985		WASHINGTON REFUSE & RECYCLING ASSC	2/1/18	WRRRA Regular Dues	14025

End of List

Row Labels	Sum of Amount USD	Pasted Values
WASHINGTON REFUSE & RECYCLING ASSOC	4,040.72	4040.72
MONTESANO CHAMBER OF COMM	285.00	285 X
ASSOCIATION OF WASHINGTON BUSINESS	156.00	156 X
SOUND CIRCULATION-ROGER SWALANDER	153.00	153
OCEAN SHORES CHAMBER-ROGER SWALANDER	440.00	440 X
GREATER GRAYS HARBOR-ROGER SWALANDER	735.00	735 X
25WRRRA : WRRRA Allocation, regular dues	-	0
25WRRRA : Landfill Dues	-	0
<b>Grand Total</b>	<b>5,809.72</b>	<b>5,809.72</b>
	Unallowable	1,616
WRRRA Lobbying - Unallowable	566	
<b>Adjust Out</b>	<b>2,182</b>	

Journal Entry Query Tool

v4.6

NOTE: Ctrl+Shift+J to pull data

Date Range:

From: 2017-03 To: 2018-02

Other Criteria

Districts: 2186 Accts: 70255 System: Subsystem:

Vendor Code: Amount From: Amount To: Posting: All

Total of Entries: 18,173.53 0.00 \*post: P = Posted, U = Unposted, S = Staged, C=0 = I/C Unposted, -1 = Hanging out there.
Num of Entries Shown: 75 75 Records limit: 1000

Main data table with columns: Full Account, Date, Amount USD, Amount CAD, Nat Currency, Journal Control Num, Pstcd, Journal Description, User, R/Type, Vendor Code, One Time Vendor, Further Description, Date Doc, Doc Desc, Doc Ctrl Num. Contains 18,173 rows of financial transactions.

End of List

Summary table with columns: Row Labels, Sum of Amount USD, Pasted Values. Lists various account types and their corresponding amounts, including Grand Total of 18,173.53.

Adjust Out (12,721.59)



**35 Gallon Cart Rate - New Service**

**Metrics**

Disposal/Ton	\$	101.00
Disposal/Lb	\$	0.051
1/1/2018 DF Filing Adjustment Factor		92.33% (TG-171119)
35 Gallon Cart Cost		41.12

<b>Residential</b>	<b>32 Gal Current</b>	<b>Less Disposal</b>		<b>Plus Disposal</b>		<b>Plus 35</b>
	<b>Rate</b>	<b>32 Gal Disposal</b>	<b>Less 32 Gal Cart Cost</b>	<b>35 Gal Disposal</b>	<b>Gal Cart Cost</b>	<b>35 Gal Cart Rate</b>
Weekly	16.48	6.87	-	7.48	0.49	17.57
EOW	11.78	3.43	-	3.74	0.49	12.57
Monthly	6.47	1.59	-	1.73	0.49	7.10