TV-131603

**Declaration of Facts** 

October 6, 2013

Chana Green, Owner Great American Moving & Storage 1826 112<sup>th</sup> St East, Suite D, Tacoma WA 98445 800-557-7419

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I, Chana Green, state:

1. I am the owner of Great American Moving & Storage.

2. This declaration is being written to rebut the accusations brought against my company (Great American Moving & Storage).

3. This is in reference to the <u>Matter of Determining the Proper Carrier Classification of, and</u> <u>Complaint for Penalties</u>, Docket TV-131603 (Order 01) filed on September 3<sup>rd</sup>, 2013 before the WASHINGTON UTILITIES AND TRANSPORTATION COMMISSION.

4. On or about the 09/03/2010 I was licensed by the Department of Transportation to legally conduct **interstate** moves within the United States. Since then, I have only advertised, solicited, offered, and entered in binding agreements to transport household goods for **interstate** moves only.

5. On or about June 2013, Mrs. Lauren McCloy conducted an investigation against my company because another company contacted her to report that Great American Moving & Storage were conducting <u>intrastate</u> moves. This is very concerning to our company because the anonymous company never provided any evidence to their claim. Nevertheless, Mrs. Lauren proceeded to conduct a thorough investigation from '*hearsay*'. I have yet to be presented with this evidence for my review. The facts revolving the anonymous company's claim is presently inadequate although Mrs McCloy proceeded with her investigations.

6. Mrs. McCloy submitted within her investigation report the history log of my <u>Intrastate</u> License process. Denial of an <u>Intrastate</u> Carrier License is not evidence that we did not adhere to the rules and regulations set before us by the Washington State Utilities and Transportation Commission. Denial of an <u>Intrastate</u> Carrier License does not support these claims brought against Great American Moving & Storage.

7. On May 13<sup>th</sup>, 2013, Mrs McCloy conducted an Internet search for advertising for Great American Moving & Storage. She claims that she found various advertisements that states that we perform <u>intrastate</u> moves. We are very aware of the language within our websites and social media. None of which appears to show language that alludes to Great American Moving & Storage advertising for <u>intrastate</u> moves. These allegations also concerned me because Mrs. McCloy failed to highlight the specific language that gave her an inclination that we were advertising for <u>intrastate</u> moves via websites and social media. (See Exhibit A) There is no language via our websites or social media that advertises for <u>intrastate</u> moves.

8. On June 19<sup>th</sup>, 2013, Mrs. Lauren McCloy claims that she called 1-800-557-7419, and spoke to "Amber", and requested an estimate for a move from a two-bedroom house in Lakewood, WA to a two-bedroom house in Olympia, WA. I am currently unable to review the evidence because Mrs. McCloy did not provide me with any evidence that supports her claim. I have not received any recordings or transcripts. Thus, there is no evidence to support this claim. Consequently, I am unable to review the facts to support this claim. If there is no evidence then there is no claim.

9. This entire ordeal have brought extreme concern to my subordinates and I because we have yet to see, hear, or have in our possession any sufficient evidence from Mrs Lauren McCloy regarding her investigation. This investigation that she conducted does not show that I advertised, solicited, offered, and entered in binding agreements to transport household goods for intrastate moves. We are under the assumption that there is no evidence because we only conduct **interstate moves**.

12. I am respectfully requesting for the commission to dismiss these erroneous allegations to avoid further injuries to my business.

Executed October, 30th, 2013 Houston, TX

I declare upper penalty of perjury that the foregoing is true and correct.

(Your Name)

Notary Public Signature



Attachment A Washington State Moving, Movers Seattle WA and Movers in Tacoma

Page 1 of 2

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Exhibit A

http://www.greatamericanmove.com/washington-moving

8/21/2013

# Local Movers Seattle | Moving Company Seattle | Seattle Moving Services

Page 1 of 2

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http://www.greatamericanmove.com/seattle

#### 8/21/2013

# Moving Company Tacoma Movers Tacoma Moving Companies Tacoma

Page 1 of 2

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http://www.greatamericanmove.com/tacoma

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Commercial and International Moves and the second Great American Moving and Storage 1826 112th E St Copyright (2) Great American Moving and Storage, All rights reserved (1) Press, Press, 1). One Map Ste D Tacoma, V/A 08445 (888) 538-4123 C. Harris http://www.scattlernover.org/[8/21/2013 11:03:06 A.M] A-6 DECLARATION OF LAUREN MCCLOY - 9

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	smooth and easy as possible. Instead, we were treated with terrible service.	
	When I called them for an in-home estimate, they were adamant on doing an inventory list over the phone to get an estimate. So I listed our belongings and based on the total number of pounds, they gave us a rough estimate so how much it would cost for the entire move. I were healthn on the price becauge it seemed strainge that it was a lot cheaper than what other moving companies that quoted me on. So I inquired how much more it would cost if we were over a calpie hundred pounds since they did not want to do an in-home estimate. They assured ine that the inventory list is rather accurate and stated if we were indeed heavier than quoted, it would not be much more.	
	Once they arrived to pick up our belongings, they were 3 hours: LATE. We took time off of work to be at home at our scheduled appointment with them and did not expect to wait that long. The driver lept calling us every 30 minutes telling us he would be another 30 min late for a total of 3 hours.	
	Once they got everything in the truck and weighed it, we come to find it is \$400 more than what they quoted. Since everything was already on the truck, we couldn't change our mind on their service even if we wanted to.	
ĩ	We leik our belongings in storage for a short while until we found a home in our new location. Once we had an address, we had them send the liems to us. The driver was not accommodating to our needs and racked on as many extra fees as they could. Sumprisingly, they werk on time and the storage company was not open yet. They charged us \$120 per hour for keiling when they had us wait 3 hours when they came. They also charged us \$120 to make an extra stop that they did not make which caused me extra money to hire another mover to obtain my bed and a few items.	
	Altogether, they charged us an extra \$780.	
	When I wanted to speak to the supervisor; they kept telling me he was too busy.	A.'
	I DO NOT RECOMMEND THIS MOVING COMPANY.	
	They are unprofessional; unreliable; and misconceiving.	
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H D Hen D. Minneapolis, MN	Too bad I didn't read this review from Sandy P earlierThis is my first and only Yelp review and I signed up specifically because I an so fluxifiable with this company on my move. Original quote for a 1 bedroom\$1325 to go across country. Pay 70% up form. Fine. Then when they came to deliver, they hald that it weighed more than they thought (-500b;; which means \$500); then there is a long camy charge; an elevator lise, siths lise, and that fise, now I owe \$7,00 MCRE; IV CASH. This makes the total cost ~52,800 for a 1 bedroom with not that much stuff. They don't leal you this, but they subcontract to Best Moving, who then	
	contracts out to a third party, thus creating confusion and increases in cost. IN SUMMARY DONOT USE THIS COMPANY. Don't USE BEST MOVING EITHER, they are in a sort of cahoots and are tude and unethical. Find someone else. I filed against the Better Business Bureau, as well because I was so livid.	- Her Anno - Ann
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About This Busin	ess Provided by business	
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DECLARATION OF LAUREN MCCLOY - 11

Great American Moving & Storage - Terms, WA We've been one of the leading moving companies nation wide, and we want to help you with all of your moving needs. Whether you're moving like a new home, new office, or simply need to ship property from one location to another, we have the boots and expertise necessary to transfer your items safely and efficiently. · Flag as knapskepstale Languages More Help About English = Careers FAQ About Yelp Yelp Mobile Advertise Yelp Blog Countries **Content Guidelines** The Weekty Yelp Press United States Yelp Apparel Contact Yelp Investor Relations RSS **Business Support** Terms of Service Top Searches Developers Privacy Policy skness Listings # A B C D E F G H I J K L M N O P Q R S T U V W X Y Z Newly Added | Talk Archive Tacoma B Site Map Atlanta | Austh | Boston | Chicago | Dallas | Derver | Detroit | Honolulu | Houston | Los Angeles | Mani | Minneapolis | New York | Philade Portland | Sacramento | San Diego | San Francisco | San Jose | Seattle | Washington, DC | More Cities | 000 600 Charles  $\overline{}$ 000 888 ⊞ Copyright © 2004-2013 Yelp inc. Yelp; yelp?:, \* and related marks are registered trade arks of Yelp. oma[8/21/2013 11:05:11 AM] w.velo.co DECLARATION OF LAUREN MCCLOY - 12

#### WASHINGTON STATE UTILITIES COMMISSION

vs

#### Chana Green

# Docket TV-131603 (Order 01) filed on September 3<sup>rd</sup>, 2013 before the WASHINGTON UTILITIES AND TRANSPORTATION COMMISSION

#### WITNESS STATEMENT OF RASCHEIK DIXON

I, Rascheik Dixon, Sales Manager at Great American Moving & Storage, state the following:

1. I am a Sales Manager with Great American Moving & Storage.

2. My primary focus of this position is to oversee and be responsible for the success of the sales, operations and profitability functions of the company. I work under Chana Green, the owner, to develop plans to implement ideas to increase profitability within Great American Moving & Storage.

3. I am responsible for driving sales and profit plans through successful leadership and execution of all operation strategies. I gain insights and manage the company effectively using sales reports, reviewing and analyzing the Sales Representatives results and developing specific actions related to business development and growth. Also, I ensure the overall people/staffing plan of the company reflects high performance, bench and succession planning, as well as, consistent mentoring and employee development.

4. On or about the 9/10/2013, I received notification from Chana Green, the owner, that the company was presented an investigation report from the Washington State Utilities Commission.

5. I learned in the investigation report that our company, Great American Moving & Storage, was being accused of conducting intrastate moves and marketing for intrastate moves.

6. Currently, I am the authority figure of our Sales Team. I am required to monitor every customer that we reserve to ensure that there are no discrepancies with the rates our Representatives issue to the customer. When I review the reserved customers, the first portion of the estimate that I focus on is the moving from and moving to address. I view the locations of the origin and destination locations to ensure that it's in our 'market'.

7. I am able to see if there are intrastate moves on our schedule before we service the customer. There has never been a case where I found an intrastate move on our schedule, because we do not service intrastate shippers.

8. We incorporate in our training to refuse service for intrastate moves. When customers randomly call our company to be serviced for intrastate moves, we refuse to give them service.

Signature Date

#### WITNESS STATEMENT OF SHALYA

I am Shayla, Sales Trainer, at Great American Moving & Storage. The main objective of my position is to maximize all of the sales representative's effectiveness by determining and solving training needs. I prepare new sales representatives by conducting an orientation to the sales process. I provide coaching, conduct training sessions, and develop outcome improvement resources for the sales reps.

During my training process I am required to provide every rep with knowledge about the system, the process of reservation, and the frequently used Department of Transportation rules and regulations.

On 9/15/2013, I was notified that our company, Great American Moving & Storage, had an investigation conducted in regards to performing local moves in the state of Washington.

In the investigation report it claims that our company have conducted and marketed for intrastate moves. The report lacked anything to be reviewed except copies of the website which does not state that we accept intrastate customers.

When I train my reps I always place emphasis on the fact that we do not move interstate shippers because we do not have the appropriate license to move any intrastate customers. Our reps have never extended services to intrastate shippers.

10/30/13 Date Signature Contact info 832-041-6026 Contact info 832-041-6026 Shaylae queatamenican more com