

2016 ELECTRIC ATTRITION REVENUE REQUIREMENT

CBR Line Number	DESCRIPTION	Determine Base Cost and Revenue to Escalate					Escalate Non-Energy Cost		Other Cost & Revenue Adjs.					
		12.2014 Commission Basis Report Restated Totals ¹	(less) 12,2014 Normalized Net Power Supply Cost	Deferred Debit/Credit & Reg. Amorts Adj	Pro Forma Revenue Normalization Adjustment	December 2014 Escalation Base	Escalation Factor	Non-Energy Cost Escalation Amount	Trended 2016 Non-Energy Cost [E]+[G]=[H]	(plus) 12,2014 Pro-Formed Net Energy Cost	(plus) Revenue Growth	After Attrition Adj - Colstrip Refund Correction	After Attrition Adj - Project Compass	2016 Revenue and Cost [H]+[I]+[J]+[K]+[L]=[M]
		[A]	[B]	[C]	[D]	[E]	[F]	[G]	[H]	[I]	[J]	[K]	[L]	[M]
REVENUES														
1	Total General Business	\$ 488,372		\$ -	\$ 10,688	\$ 499,060	1.31%		\$ 499,060		\$ 6,545			\$ 505,605
2	Interdepartmental Sales	\$ 922		\$ -	\$ -	\$ 922	1.31%		\$ 922		\$ 12			\$ 934
3	Sales for Resale	\$ 60,998	\$ (60,998)	\$ -	\$ -	\$ -				\$ 53,757	\$ (2,595)			\$ 51,162
4	Subtotal: Sales of Electricity	\$ 550,292	\$ (60,998)	\$ -	\$ 10,688	\$ 499,982			\$ 499,982	\$ 53,757	\$ 3,962			\$ 557,701
5	Other Revenue	\$ 17,163	\$ (13,684)	\$ -	\$ -	\$ 3,479	0.00%		\$ 3,479	\$ 10,529	\$ -			\$ 14,008
6	Total Electric Revenue	\$ 567,455	\$ (74,682)	\$ -	\$ 10,688	\$ 503,461			\$ 503,461	\$ 64,286	\$ 3,962			\$ 571,709
EXPENSES														
Production and Transmission														
7	Operating Expenses	\$ 120,307	\$ (69,476)	\$ -	\$ -	\$ 50,831	10.31%	\$ 5,241	\$ 56,072	\$ 89,306	\$ -	\$ 1,089		\$ 146,467
8	Purchased Power	\$ 116,643	\$ (116,641)	\$ -	\$ -	\$ 2		\$ -	\$ 2	\$ 75,611	\$ 1,907			\$ 77,520
9	Depreciation/Amortization	\$ 23,715		\$ -	\$ -	\$ 23,715	9.50%	\$ 2,253	\$ 25,968	\$ -				\$ 25,968
10	Regulatory Amortization	\$ 8,101		\$ (3,409)	\$ -	\$ 4,692	0.00%	\$ -	\$ 4,692	\$ -				\$ 4,692
11	Taxes	\$ 12,828		\$ -	\$ -	\$ 12,828	10.99%	\$ 1,410	\$ 14,238	\$ -				\$ 14,238
12	Transmission	\$ 281,594	\$ (186,117)	\$ (3,409)	\$ -	\$ 92,068		\$ 8,904	\$ 100,972	\$ 164,917	\$ 1,907	\$ 1,089		\$ 268,885
Distribution														
13	Operating Expenses	\$ 21,299		\$ -	\$ -	\$ 21,299	10.31%	\$ 2,196	\$ 23,495					\$ 23,495
14	Depreciation/Amortization	\$ 23,794		\$ -	\$ -	\$ 23,794	9.50%	\$ 2,261	\$ 26,055					\$ 26,055
15	Regulatory Amortizations			\$ -	\$ -	\$ -								\$ -
15	Taxes	\$ 25,575		\$ -	\$ 412	\$ 25,987	10.99%	\$ 2,856	\$ 28,843		\$ 252			\$ 29,095
16	Subtotal: Distribution	\$ 70,668		\$ -	\$ 412	\$ 71,080		\$ 7,312	\$ 78,392	\$ -	\$ 252	\$ -		\$ 78,644
17	Customer Accounting	\$ 11,166		\$ -	\$ 57	\$ 11,223	10.31%	\$ 1,157	\$ 12,380		\$ 35			\$ 12,415
18	Customer Service & Information	\$ 1,383		\$ -	\$ -	\$ 1,383	10.31%	\$ 143	\$ 1,526					\$ 1,526
19	Sales Expenses	\$ -		\$ -	\$ -	\$ -	10.31%	\$ -	\$ -					\$ -
Administrative & General														
20	Operating Expenses	\$ 46,210		\$ -	\$ 21	\$ 46,231	10.31%	\$ 4,767	\$ 50,998		\$ 13			\$ 51,011
21	Depreciation/Amortization	\$ 16,947		\$ -	\$ -	\$ 16,947	9.50%	\$ 1,610	\$ 18,557			\$ 3,887		\$ 22,444
22	Taxes	\$ -		\$ -	\$ -	\$ -	10.99%	\$ -	\$ -					\$ -
23	Subtotal: A&G	\$ 63,157	\$ -	\$ -	\$ 21	\$ 63,178		\$ 6,377	\$ 69,555	\$ -	\$ 13	\$ -		\$ 73,455
24	Total Electric Expenses	\$ 427,968	\$ (186,117)	\$ (3,409)	\$ 490	\$ 238,932		\$ 23,892	\$ 262,824	\$ 164,917	\$ 2,207	\$ 1,089	\$ 3,887	\$ 434,924
25	OPERATING INCOME BEFORE FIT	\$ 139,487	\$ 111,435	\$ 3,409	\$ 10,198	\$ 264,529		\$ (23,892)	\$ 240,637	\$ (100,631)	\$ 1,755	\$ (1,089)	\$ (3,887)	\$ 136,785

¹Workpapers for 12,2014 Commission Basis Reports provided with Avista's Response to Staff_DR_130 Revised

*For emphasis, a box has been added around the Power Supply adjustments to draw attention to the removal of the 12.2014 Power Supply revenues and expenses in Column [B] and the addition of pro forma Power Supply revenues and expenses in Column [I] after the trended "2016 Non-Energy Cost" on column [H]. Other boxed and shaded figures are in the original of Exhibit No. EMA-6.

2016 ELECTRIC ATTRITION REVENUE REQUIREMENT

CBR Line Number	\$000s		Determine Base Cost and Revenue to Escalate					Escalate Non-Energy Cost		Other Cost & Revenue Adj			2016 Revenue and Cost [H]+[I]+[J]+[K]+[L] = [M]
	12-2014 Commission Basis Report Restated Totals ¹	(less) 12-2014 Normalized Net Power Supply Cost	Deferred Debit/Credit & Reg Amorts Adj	Pro Forma Revenue Normalization Adjustment	December 2014 Escalation Base	Escalation Factor	Non-Energy Cost Escalation Amount	Trended 2016 Non-Energy Cost [E]+[G]=[H]	(plus) 12-2014 Pro-Formed Net Energy Cost	(plus) Revenue Growth	After Attrition Adj - Colstrip Refund Correction	After Attrition Adj - Project Compass	
	[A]	[B]	[C]	[D]	[E]	[F]	[G]	[H]	[I]	[J]	[K]	[L]	[M]
26	Federal Income Tax												
	Current Accrual	\$ (7,683)	\$ 39,002	\$ 1,193	\$ 3,569	\$ 36,081	\$ (8,362)	\$ 27,719	\$ (35,221)	\$ 614	\$ (381)	\$ (1,360)	\$ (8,629)
27	Debt Interest	\$ (136)	\$ -	\$ 60	\$ -	\$ (76)	\$ (657)	\$ (733)				\$ (395)	\$ (1,127)
28	Deferred Income Taxes	\$ 46,085		\$ -	\$ -	\$ 46,085	\$ -	\$ 46,085					\$ 46,085
29	Amortized ITC - Noxon	\$ (128)		\$ -	\$ -	\$ (128)	\$ -	\$ (128)					\$ (128)
30													
31	NET OPERATING INCOME	\$ 101,349	\$ 72,433	\$ 2,156	\$ 6,629	\$ 182,567	\$ (14,873)	\$ 167,694	\$ (65,410)	\$ 1,141	\$ (708)	\$ (2,132)	\$ 100,585
	RATE BASE												
	Plant in Service												
32	Intangible	\$ 102,620	(1)	\$ -	\$ -	\$ 102,620	8.41%	\$ 8,632	\$ 111,252	(1)		\$ 46,004	\$ 157,256
33	Production	\$ 746,101		\$ -	\$ -	\$ 746,101	8.41%	\$ 62,760	\$ 808,861				\$ 808,861
34	Transmission	\$ 371,971		\$ -	\$ -	\$ 371,971	8.41%	\$ 31,289	\$ 403,260				\$ 403,260
35	Distribution	\$ 842,795		\$ -	\$ -	\$ 842,795	8.41%	\$ 70,893	\$ 913,688				\$ 913,688
36	General	\$ 196,867		\$ -	\$ -	\$ 196,867	8.41%	\$ 16,560	\$ 213,427				\$ 213,427
37	Subtotal: Plant in Service	\$ 2,260,354	\$ -	\$ -	\$ -	\$ 2,260,354		\$ 190,133	\$ 2,450,487			\$ 46,004	\$ 2,496,491
	Accumulated Depreciation and Amortization												\$ -
38	Intangible	\$ (20,242)		\$ -	\$ -	\$ (20,242)	8.41%	\$ (1,703)	\$ (21,945)			\$ (1,943)	\$ (23,888)
39	Production	\$ (325,531)		\$ -	\$ -	\$ (325,531)	8.41%	\$ (27,383)	\$ (352,914)				\$ (352,914)
40	Transmission	\$ (123,869)		\$ -	\$ -	\$ (123,869)	8.41%	\$ (10,419)	\$ (134,288)				\$ (134,288)
41	Distribution	\$ (252,722)		\$ -	\$ -	\$ (252,722)	8.41%	\$ (21,258)	\$ (273,980)				\$ (273,980)
42	General	\$ (65,720)		\$ -	\$ -	\$ (65,720)	8.41%	\$ (5,528)	\$ (71,248)				\$ (71,248)
43	Subtotal: Accumulated Depreciation and Amortization	\$ (788,084)	\$ -	\$ -	\$ -	\$ (788,084)		\$ (66,291)	\$ (854,375)			\$ (1,943)	\$ (856,318)
44	Net Plant	\$ 1,472,270	\$ -	\$ -	\$ -	\$ 1,472,270	\$ -	\$ 123,842	\$ 1,596,112		\$ -	\$ 44,061	\$ 1,640,173
45	Deferred Taxes	(257,766)		\$ -	\$ -	\$ (257,766)	8.41%	\$ (21,682)	\$ (279,448)			\$ (2,003)	\$ (281,451)
46	Net Plant After Deferred taxes	\$ 1,214,504	\$ -	\$ -	\$ -	\$ 1,214,504	\$ 0	\$ 102,160	\$ 1,316,664				\$ 1,358,722
47	Deferred Debits and Credits	10,846		\$ (6,250)		\$ 4,596	0.00%	\$ -	\$ 4,596				\$ 4,596
48	Working Capital	47,807		\$ -		\$ 47,807	0.00%	\$ -	\$ 47,807				\$ 47,807
49	TOTAL RATE BASE	\$ 1,273,157	\$ -	\$ (6,250)	\$ -	\$ 1,266,907		\$ 102,160	\$ 1,369,067			\$ 42,058	\$ 1,411,125
50	RATE OF RETURN	7.96%	*										7.13%
	<small>¹Workpapers for 12-2014 Commission Basis Reports provided with Avista's Response to Staff_DR_130 Revised.</small>												
	ATTRITION ADJUSTED REVENUE REQUIREMENT												
50	Proposed Rate of Return	The grey highlighted areas on pages 4 and 5 represent changes Avista made to Staff Witness Mr. McGuire's Electric Attrition model. For example,											7.29%
51	Return on Plant in Service at Proposed Rate	corrections to Staff's model were made in columns [C], [L] and [M]. Avista proposed growth escalations were used in column [F] page 4 & 5 (rows 9, 11											\$ 102,871
52	Operating Income Deficiency	and 32) to reflect Staff's linear regression calculation, however, using years 2007-2014 data. These calculations can be seen on page 9-11. Column [F] page											\$ 2,286
53	Revenue Conversion Factor	4 (row 7), includes Avista's proposed O&M escalation as calculated on page 12. The Company has removed Staff's After Attrition Adjustment related to											0.62018
54	Revenue Requirement	Coyote Springs II/Colstrip normalized maintenance, as the Company is proposing to defer the "hours-based" major maintenance projects in 2016 forward,											\$ 3,687
55	Revenue Growth Factor	with amortization to occur in the following year. Avista has added column [K] After Attrition Adjustment Colstrip Refund Correction to remove a non-											1.013115
56	Attrition Adjusted Revenue Requirement	reoccurring item. Lastly, in column [L], the Company has included total Project Compass costs, rather than the discounted balances proposed by Staff.											\$ 3,639

*For emphasis, a box has been added around the Power Supply adjustments to draw attention to the removal of the 12.2014 Power Supply revenues and expenses in Column [B] and the addition of pro forma Power Supply revenues and expenses in Column [I] after the trended "2016 Non-Energy Cost" on column [H]. Other boxed and shaded figures are in the original of Exhibit No. EMA-6.

(1) As can be seen in the Columns [B] and [I] above, there are no Power Supply rate base adjustments.

2016 NATURAL GAS ATTRITION REVENUE REQUIREMENT

\$000s		Determine Base Cost and Revenue to Escalate				Escalate Non-Energy Cost			Other Cost & Revenue Adjustments					
CBR Line	DESCRIPTION	12 2014 Commission Basis Report	Regulatory Amorts Adj	Pro Forma Revenue Normalization Adjustment	Exclude Normalized Gas Costs and Revenue	December 2014 Escalation Base	Escalation Factor	Escalation Amount [E] * [F] = [G]	Trended 2016 Non-Energy Cost [E] + [G] = [H]	(plus) 12 2014 Pro-Formed Gas Cost/Revenue	(plus) Revenue Growth	After Attrition Adj - Project Compass	After Attrition Adj - Atmos Testing	2016 Revenue and Cost [H] + [I] + [J] + [K] + [L] = [M]
No.		[A]	[B]	[C]	[D]	[E]	[F]	[G]	[H]	[I]	[J]	[K]	[L]	[M]
REVENUES														
1	Total General Business	\$ 154,546	\$ -	\$ 12,185	\$ (92,072)	\$ 74,659	1.19%		74,659	\$ 92,072	\$ 1,983			\$ 168,714
2	Total Transportation	\$ 3,960	\$ -	\$ 223	\$ -	\$ 4,183	-0.14%		4,183		\$ (6)			4,177
3	Other Revenues	\$ 332	\$ -	\$ -	\$ -	\$ 332	0.00%		332		\$ -			332
4	Total Gas Revenues	\$ 158,838	\$ -	\$ 12,408	\$ (92,072)	\$ 79,174		\$ -	\$ 79,174	\$ 92,072	\$ 1,977			\$ 173,223
EXPENSES														
Production Expenses														
5	City Gate Purchases	\$ 84,187	\$ -	\$ 3,680	\$ (87,867)	\$ -				\$ 87,867	950			88,817
6	Purchased Gas Expense	\$ 779	\$ -	\$ 3	\$ -	\$ 782	4.34%	34	816					816
7	Net Nat Gas Storage Trans	\$ -	\$ -	\$ -	\$ -	\$ -								-
8	Total Production	\$ 84,966	\$ -	\$ 3,683	\$ (87,867)	\$ 782		\$ 34	\$ 816	\$ 87,867	\$ 950			\$ 89,633
Underground Storage														
9	Operating Expenses	\$ 893	\$ -	\$ -	\$ -	\$ 893	4.34%	39	932					932
10	Depreciation/Amortization	\$ 402	\$ -	\$ -	\$ -	\$ 402	25.86%	104	506					506
11	Taxes	\$ 184	\$ -	\$ -	\$ -	\$ 184	21.00%	39	223					223
12	Total Underground Storage	\$ 1,479	\$ -	\$ -	\$ -	\$ 1,479		\$ 181	\$ 1,660	\$ -	\$ -			\$ 1,660
Distribution														
13	Operating Expenses	\$ 10,704	\$ -	\$ -	\$ -	\$ 10,704	4.34%	464	11,168			707		11,875
14	Depreciation/Amortization	\$ 8,513	\$ -	\$ -	\$ -	\$ 8,513	25.86%	2,201	10,714					10,714
15	Taxes	\$ 8,719	\$ -	\$ 475	\$ (3,528)	\$ 5,666	21.00%	1,190	6,856	\$ 3,528	\$ 76			10,460
16	Total Distribution	\$ 27,936	\$ -	\$ 475	\$ (3,528)	\$ 24,883		\$ 3,855	\$ 28,739	\$ 3,528	\$ 76		\$ 707	\$ 33,050
17	Customer Accounting	\$ 6,108	\$ -	\$ 66	\$ (493)	\$ 5,681	4.34%	246	5,928	\$ 493	\$ 11			6,432
18	Customer Service & Information	\$ 865	\$ -	\$ -	\$ -	\$ 865	4.34%	38	903					903
19	Sales Expenses	\$ -	\$ -	\$ -	\$ -	\$ -	4.34%	-	-					-
Administrative & General														
20	Operating Expenses	\$ 12,777	\$ -	\$ 25	\$ (184)	\$ 12,618	4.34%	547	13,165	\$ 184	\$ 4			13,353
21	Depreciation/Amortization	\$ 4,389	\$ -	\$ -	\$ -	\$ 4,389	25.86%	1,135	5,524			1,119		6,643
22	Regulatory Amortizations	\$ (91)	\$ 1,143	\$ 91	\$ -	\$ 1,143	0.00%	-	1,143					1,143
23	Taxes	\$ -	\$ -	\$ -	\$ -	\$ -	21.00%	-	-					-
24	Total Admin & General	\$ 17,075	\$ 1,143	\$ 116	\$ (184)	\$ 18,150		\$ 1,682	\$ 19,832	\$ 184	\$ 4	\$ 1,119	\$ -	\$ 21,139
25	Total Gas Expense	\$ 138,429	\$ 1,143	\$ 4,341	\$ (92,072)	\$ 51,841		\$ 6,036	\$ 57,877	\$ 92,072	\$ 1,041	\$ 1,119	\$ 707	\$ 152,816
26	OPERATING INCOME BEFORE FIT	\$ 20,409	\$ (1,143)	\$ 8,067	\$ -	\$ 27,333		\$ (6,036)	\$ 21,297	\$ -	\$ 936	\$ (1,119)	\$ (707)	\$ 20,407

¹Workpapers for 12-2014 Commission Basis Reports provided with Avista's Response to Staff_DR_130-

Note: Boxed and shaded figures are in the original of the Exhibit No. EMA-7

2016 NATURAL GAS ATTRITION REVENUE REQUIREMENT

\$000s		Determine Base Cost and Revenue to Escalate				Escalate Non-Energy Cost		Other Cost & Revenue Adjustments						
CBR Line	DESCRIPTION	12.2014 Commission Basis Report Restated Totals ¹	Regulatory Amortis Adis	Pro Forma Revenue Normalization Adjustment	Exclude Normalized Gas Costs and Revenue	December 2014 Escalation Base	Escalation Factor	Escalation Amount [E] *F]=[G]	Trended 2016 Non-Energy Cost [E]+[G]=[H]	(plus) 12.2014 Pro-Formed Gas Cost/Revenue	(plus) Revenue Growth	After Attrition Adj - Project Compass	After Attrition Adj - Atmos Testing	2016 Revenue and Cost [H]+[I]+[J]+ [K]+[L] = [M]
No.		[A]	[B]	[C]	[D]	[E]	[F]	[G]	[H]	[I]	[J]	[K]	[L]	[M]
FEDERAL INCOME TAX														
27	Current Accrual	\$ (6,945)	\$ (400)	2,824	-	\$ (4,521)		(2,113)	(6,634)	-	327	(392)	(247)	(6,946)
28	Debt Interest	\$ (137)	\$ -	\$ -	\$ -	\$ (137)		(179)	(316)			(114)		(429)
29	Deferred FIT	\$ 13,105	\$ -	\$ -	\$ -	\$ 13,105			13,105					13,105
30	Amort ITC	\$ (20)	\$ -	\$ -	\$ -	\$ (20)			(20)					(20)
31	NET OPERATING INCOME	\$ 14,406	\$ (743)	\$ 5,244	\$ -	\$ 18,907		\$ (3,745)	\$ 15,162	\$ -	\$ 608	\$ (614)	\$ (460)	\$ 14,696
RATE BASE														
PLANT IN SERVICE														
32	Underground Storage	\$ 25,235	\$ -	\$ -	\$ -	\$ 25,235	11.24%	\$ 2,836	28,071					\$ 28,071
33	Distribution Plant	\$ 337,894	\$ -	\$ -	\$ -	\$ 337,894	11.24%	37,970	375,864					375,864
34	General Plant	\$ 59,169	\$ -	\$ -	\$ -	\$ 59,169	11.24%	6,649	65,818			13,239		79,057
35	Total Plant in Service	\$ 422,298	\$ -	\$ -	\$ -	\$ 422,298		47,455	469,753			13,239		482,992
ACCUMULATED DEPR/AMORT														
36	Underground Storage	\$ (9,521)	\$ -	\$ -	\$ -	\$ (9,521)	11.24%	(1,070)	(10,591)					(10,591)
37	Distribution Plant	\$ (114,795)	\$ -	\$ -	\$ -	\$ (114,795)	11.24%	(12,900)	(127,695)					(127,695)
38	General Plant	\$ (17,429)	\$ -	\$ -	\$ -	\$ (17,429)	11.24%	(1,959)	(19,388)			(559)		(19,947)
39	Total Accumulated Depr/Amort	\$ (141,745)	\$ -	\$ -	\$ -	\$ (141,745)		(15,928)	(157,673)			(559)		(158,232)
40	NET PLANT	\$ 280,553	\$ -	\$ -	\$ -	\$ 280,553		\$ 31,526	\$ 312,079			\$ 12,680		\$ 324,759
41	DEFERRED TAXES	\$ (54,652)	\$ -	\$ -	\$ -	\$ (54,652)	11.24%	(6,141)	(60,793)			(577)		(61,370)
42	Net Plant After DFIT	\$ 225,901	\$ -	\$ -	\$ -	\$ 225,901		25,385	251,286			12,103		263,389
43	GAS INVENTORY	\$ 14,762	\$ -	\$ -	\$ -	\$ 14,762	0.00%	-	14,762					14,762
44	GAIN ON SALE OF BUILDING	\$ -	\$ -	\$ -	\$ -	\$ -	0.00%	-	-					-
45	OTHER	\$ (479)	\$ -	\$ -	\$ -	\$ (479)	0.00%	-	(479)					(479)
46	WORKING CAPITAL	\$ 10,073	\$ -	\$ -	\$ -	\$ 10,073	0.00%	-	10,073					10,073
47	TOTAL RATE BASE	\$ 250,257	\$ -	\$ -	\$ -	\$ 250,257		\$ 25,385	\$ 275,642			\$ 12,103		\$ 287,745

¹Workpapers for 12.2014 Commission Basis Reports provided with Avista's Response to Staff_DR_130.

48	RATE OF RETURN	5.76%												5.11%
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ATTRITION ADJUSTED REVENUE REQUIREMENT					
49	Proposed Rate of Return	7.29%	The grey highlighted areas on pages 4 and 5 represent changes Avista made to Staff witness Mr. McGuire's Natural Gas Attrition model. For example, corrections to Staff's model were made in columns [J], [K] and [L]. Avista's proposed growth escalations were used in column [F] page 4 & 5 (rows 10, 11 and 32) to reflect Staff's linear regression calculation, however, using years 2007-2014 data. These calculations can be seen on page 9-11. Avista accepted Staff's O&M escalation growth rate as filed. Lastly, in column [K], the Company has included total Project Compass costs, rather than the discounted balances proposed by Staff.		7.29%
50	Net Operating Income Requirement	\$ 18,244			\$ 20,977
51	Net Operating Income per Above	14,406			14,696
52	Net Operating Income Deficiency	\$ 3,838			\$ 6,280
53	Conversion Factor	0.62032			0.62032
54	Revenue Requirement	\$ 6,187			\$ 10,124
55	Revenue Growth Factor				1.01566
56	Attrition Adjusted Revenue Requirement				\$ 10,009

*Note: Adjustment in Column [B] includes the Regulatory Amortization associated with the deferral of the Natural Gas portion of the Project Compass Customer Information System (CIS) project as this amount is not included in the 12.2014 Commission Basis. This amount is not escalated as shown in column [F].

Note: Boxed and shaded figures are in the original of the Exhibit No. EMA-7