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8	BEFORE THE WASHINGTON UTILITIES	S AND TRANSPORTATION COMMISSION
9	In the Matter of the Application of:	Docket No. TG-120033
10	WASTE MANAGEMENT OF WASHINGTON,	DECLARATION OF POLLY L.
11	INC. D/B/A WM HEALTHCARE SOLUTIONS OF WASHINGTON	McNEILL IN SUPPORT OF WASTE MANAGEMENT'S MOTION TO
12	For an Extension of Certificate G-237 for a	COMPEL DISCOVERY FROM STERICYCLE
13	Certificate of Public Convenience and Necessity to Operate Motor Vehicles in Furnishing Solid	
14 15	Waste Collection Service	
16	I, Polly L. McNeill, declare as follows:	
17	1. I am counsel for Waste Managemen	t in this matter and I make this declaration based on
18	personal knowledge.	
19	2. Attached hereto as Exhibit 1 is a true	e and correct copy of Data Requests Propounded to
20	Stericycle by Waste Management and Stericycle's	Objections and Responses Thereto dated June 29,
21	2012, together with excerpts of exhibits attached th	ereto.
22	3. Attached hereto as Exhibit 2 is a true	e and correct copy of Jessica L. Goldman's letter to
23	Stephen B. Johnson dated July 17, 2012.	
24	4. Attached hereto as Exhibit 3 is a true	e and correct copy of Stephen B. Johnson's letter to
25	Jessica Goldman dated July 19, 2012.	
26	5. Attached hereto as Exhibit 4 is a true	e and correct copy of Jessica L. Goldman's letter to
27	Stephen B. Johnson dated July 24, 2012.	
28		
	McNEILL DECLARATION RE WASTE MANAGEMENT' MOTION TO COMPEL STERICYCLE DISCOVERY - 1	S SUMMIT LAW GROUP PLLC 315 FIFTH AVENUE SOUTH, SUITE 1000 SEATTLE, WASHINGTON 98104-2682 Telephone: (206) 676-7000 Fax: (206) 676-7001

6. Attached hereto as Exhibit 5 is a true and correct copy of Stericycle's Supplemental Responses to Waste Management's Data Requests dated July 27, 2012.

7. Attached hereto as Exhibit 6 are true and correct excerpts of Waste Management's Opening Brief on Preliminary Legal Issue dated June 14, 2012.

8. Attached hereto as Exhibit 7 is a true and correct copy of a July 6, 2010 Department of Ecology letter to Stericycle, Inc. Morton attaching a Notice to Comply which Waste Management obtained from the Department of Ecology in response to a public records request.

I declare under penalty of perjury under the laws of the State of Washington and the United States that the foregoing is true and correct.

EXECUTED this 31st day of July, 2012 at Seattle, Washington.

Polly L. McNeil

MCNEILL DECLARATION RE WASTE MANAGEMENT'S MOTION TO COMPEL STERICYCLE DISCOVERY - 2

I hereby certify that I have this day served this docume roceeding, by the method indicated below, pursuant to WAC	
Washington Utilities and Transportation Commission 1300 S. Evergreen Park Dr. SW	□ Via Legal Messenger □ Via Facsimile
PO Box 47250 Olympia, WA 98504-7250	☑ Via Federal Express ☑ Via Email
360-664-1160 records@utc.wa.gov	
Gregory J. Kopta	□ Via Legal Messenger
Administrative Law Judge Washington Utilities and Transportation Commission	☐ Via Facsimile ☐ Via U.S. Mail
gkopta@utc.wa.gov Fronda Woods	☑ Via Email □ Via Legal Messenger
Attorney General's Office of Washington PO Box 40128	□ Via Facsimile □ Via U.S. Mail
Olympia, WA 98504 (360) 664-1225	☑ Via Email
fwoods@utc.wa.gov bdemarco@utc.wa.gov	
Stephen B. Johnson Jared Van Kirk	☐ Via Legal Messenger ☐ Via Facsimile
Garvey Schubert Barer 1191 Second Avenue, Suite 1800	□ Via U.S. Mail ☑ Via Email
Seattle, WA 98101 (206) 464-3939	
sjohnson@gsblaw.com	
jvankirk@gsblaw.com vowen@gsblaw.com	
dbarrientes@gsblaw.com Attorneys for Stericycle of Washington, Inc.	
James K. Sells	☐ Via Legal Messenger □ Via Facsimile
3110 Judson Street Gig Harbor, WA 98335	🗖 Via U.S. Mail
(360) 981-0168 jamessells@comcast.net	🗹 Via Email
cheryls@rsulaw.com Attorney for Protestant WRRA, Rubatino, Consolidated, Murrey's, and Pullman	

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Deanna L. Schow

MCNEILL DECLARATION RE WASTE MANAGEMENT'S MOTION TO COMPEL STERICYCLE DISCOVERY - 3

27

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SUMMIT LAW GROUP PLLC 315 FIFTH AVENUE SOUTH, SUITE 1000 SEATTLE, WASHINGTON 98104-2682 Telephone: (206) 676-7000 Fax: (206) 676-7001

Exhibit 1

RECEIVED	
2012 JUN 29 PM 4: 41	
SUMMIT LAW GROUP P.L.L.C.	
LIGOT T.L.L.G.	
BEFORE THE WASHINGTON UTILITIES ANI	D TRANSPORTATION COMMISSION
In the Matter of the Application of:	Docket No. TG-120033
WASTE MANAGEMENT OF WASHINGTON, INC. D/B/A WM HEALTHCARE SOLUTIONS OF WASHINGTON For an Extension of Certificate G-237 for a Certificate of Public Convenience and Necessity to Operate Motor Vehicles in Furnishing Solid Waste Collection Service	DATA REQUESTS PROPOUNDED TO STERICYCLE BY WASTE MANAGEMENT <u>AND</u> <u>STERICYCLE'S OBJECTIONS AND</u> <u>RESPONSES THERETO</u>
TO: Protestant Stericycle of Washington, Inc. and Van Kirk Pursuant to WAC 480-07-405 and the Prehea	aring Conference Order, Waste
Management of Washington, Inc. requests that you a	
following Data requests and produce the following-d	
possession, custody or control at the offices of Summ	nit Law Group, 315 5 th Avenue S, Ste.
1000, Seattle, WA 98104, by June 7, 2012. The term	ns "you" and "yours" refer to Stericycle of
Washington, Inc. and its agents, employees, officers,	, directors, and owners. The term
"document" means writings, drawings, graphs, chart	s, photographs, and any other data
compilation. If you claim a privilege against produc	tion of any document, please state the
asserted basis of the privilege and describe such doct	ument with sufficient specificity to enable

DATA REQUESTS PROPOUNDED TO STERICYCLE BY WASTE MANAGEMENT <u>AND STERICYCLE'S</u> <u>OBJECTIONS AND RESPONSES THERETO</u> -Page 1 GARVEY SCHUBERT BARER A PARTNERSHIP OF PROFESSIONAL CORPORATIONS eighteenth floor 1191 second avenue seattle, washington 98101-2939 206 464 3939

Waste Management to frame a motion to compel disclosure. Pursuant to WAC 480-07-405(7)(c), as to each data response, state the name of the person who prepared the response and the name of any witness who is knowledgeable about and can respond to questions concerning the response.

DATA REQUEST NO. 1: Produce a detailed general ledger for your Washington operations for calendar year 2011.

RESPONSE: Stericycle objects to this request on the grounds that it is overbroad and unreasonably burdensome and seeks information that is neither relevant to this proceeding nor reasonably calculated to lead to the discovery of relevant, admissible evidence. A general ledger records every item of expense and revenue, would involve many hundreds (perhaps thousands) of pages in written form and would disclose all of Stericycle's vendors and other payees and every amount paid to them, as well as all of Stericycle's customers and every payment received from each of them. Stericycle does not maintain a detailed general ledger for its Washington operations and would have to create such a detailed general ledger from data maintained on a regional basis. The burden and expense of creating such general ledger information for Stericycle's Washington operations would be substantial and is not warranted by any reasonable need by Waste Management for such information in the detail requested. Stericycle further objects to this request because it seeks confidential and proprietary business information and is propounded for the improper purpose of gaining competitive advantage in the marketplace. Summary data concerning Stericycle's costs and revenues are contained in the annual reports Stericycle has filed with the Commission and are available to Waste Management from that source. Without waiving the foregoing objections, Stericycle provides the additional expense and revenue data shown on Exhibit DR#1 produced herewith for its regulated services in calendar year 2011. Persons with knowledge: Nanette Walker, John Suchla, Mike Philpott.

DATA REQUESTS PROPOUNDED TO STERICYCLE BY WASTE MANAGEMENT <u>AND STERICYCLE'S</u> <u>OBJECTIONS AND RESPONSES THERETO</u> -Page 2

			out (explaining the basis)
for your WUTC revenues) for calendar years 2009	<mark>9, 2010, 2011, and 2</mark>	2012 (to date) respectively,
including the volume of e	ach size container you co	ollected in each yea	r, the number of
customers for each size co	ontainer in each year, and	d the rate you charg	ed for each such
collection in each year.			
RESPONSE: Ste	ricycle objects to this re-	quest on the ground	s that it is vague,
overbroad and unreasonal	oly burdensome and seek	<mark>s information that i</mark>	s neither relevant to this
proceeding nor reasonably	y calculated to lead to the	e discovery of relev	ant, admissible evidence.
The term "revenue price-	out" is undefined. Coun	sel for Stericycle red	quested a meeting with
counsel for Waste Manag	ement to clarify Waste M	Aanagement's data	requests but was advised
that such a meeting was u	nnecessary in light of th	e guidance received	from the Administrative
Law Judge with respect to	these matters. This dat	a request is unduly	burdensome in that the
requested "revenue price-	out" does not exist and,	to the extent Stericy	cle could guess what is
intended, would in all eve	ents require a costly and	time-intensive analy	ysis of Stericycle billing
data that is not warranted	by any reasonable need	by Waste Manager	nent for the information
requested. This is not a p	roceeding to evaluate St	ericycle's rates. Wi	ithout waiving the
foregoing objections, Ster	icycle advises that it har	ndled the number of	containers and pounds of
waste and earned the reve	nues indicated below fro	om its WUTC-regul	ated services in 2011 and
2012 through May 31:			
	No. of containers	Pounds	Revenues
2011	486,268	11,576,844	\$13,709,428
2012 (5/31)	(188,750)	4,716,283	\$5,544,756
Persons with knowledge:			
DATA REQUES	T NO. 3: Produce a det	ailed depreciation s	chedule listing all assets
used to provide WUTC-re	egulated biomedical serv	vices in Washington	

DATA REQUESTS PROPOUNDED TO STERICYCLE BY WASTE MANAGEMENT <u>AND STERICYCLE'S</u> <u>OBJECTIONS AND RESPONSES THERETO</u> -Page 3

RESPONSE: Stericycle objects to this data request to the extent that a "detailed depreciation schedule" seeks information at a level of detail that is unreasonably burdensome and seeks information at a level of detail that is neither relevant to this proceeding nor reasonably calculated to lead to the discovery of relevant, admissible evidence. Without waiving its objections, Stericycle provides a depreciation schedule in reasonable detail as set forth in <u>Exhibit DR#3</u> produced herewith. Persons with knowledge: Mike Philpott, John Suchla, Nanette Walker.

DATA REQUEST NO. 4: Describe specifically the methodology used to determine any overhead charges to your WUTC-regulated biomedical waste operation. For all overhead allocations, provide calculations in electronic format supporting the methodology.

RESPONSE: Stericycle allocates corporate overhead costs to its regulated services as a percentage of its regulated service revenue, determined by dividing Stericycle, Inc.'s consolidated total SG&A medical waste expenses by its consolidated total medical waste revenues. In 2011, this percentage was 6.933%. Persons with knowledge: Nanette Walker.

DATA REQUEST NO. 5: Describe specifically the methodology and allocation factors you use to separate common expenses for WUTC-regulated and other, non-regulated operations.

RESPONSE: Stericycle allocates common expenses between its WUTC-regulated and non-WUTC-regulated services by first determining the percentage of revenues, containers handled and truck stops allocable to Washington customers and then allocating each expense item in that percentage, based on the most relevant relationship. Information with respect to the allocation methodology used for particular expense categories is set forth in Exhibit DR#1. Persons with knowledge: Nanette Walker.

DATA REQUEST NO. 6: Identify any persons or entities which have an affiliated interest (as that term is defined in RCW 80.16.010) with your regulated biomedical operations.
 RESPONSE: Stericycle, Inc. Persons with knowledge: Mike Philpott.

DATA REQUESTS PROPOUNDED TO STERICYCLE BY WASTE MANAGEMENT <u>AND STERICYCLE'S</u> <u>OBJECTIONS AND RESPONSES THERETO</u> -Page 4

arrangements or transactions between you and any affiliated interest (as that term is defined in RCW 80.16.010). If no documents are available, state a summary of the services provided and the prices or values paid. **RESPONSE:** Stericycle, Inc. charges Stericycle for processing and disposal of waste collected from Washington generators. The amount charged annually is the percentage of the total costs of Stericycle, Inc.'s Morton plant equal to the percentage of the waste processed at Morton that is collected from Washington customers. Persons with knowledge: Nanette Walker, John Suchla. DATA REQUEST NO. 8: Produce your WUTC annual reports for 1995, 2001, 2009, 2010, and 2011. **RESPONSE:** See WUTC annual reports for 2001, 2009, 2010 and 2011 produced herewith at Exhibit DR#8. Stericycle is unable to locate a copy of its 1995 WUTC annual report but it should be available to Waste Management from the Commission. **DATA REQUEST NO. 9:** State the proportion or amounts of the rates currently charged under your Tariff No. 1 which relate to the cost of processing biomedical waste at your affiliated processing facility in Morton, Washington. **RESPONSE:** In 2011, processing and disposal costs were 41% of Stericycle's tariff revenues, as shown on Stericycle's 2011 annual report to the Commission. DATA REQUEST NO. 10: Produce the income statements for your affiliated processing facility in Morton, Washington for 2009, 2010, 2011, and 2012 (to date). **RESPONSE:** Stericycle objects to this data request on the grounds that the information sought is irrelevant to the issues in this proceeding and is not reasonably calculated to lead to the discovery of relevant, admissible evidence. Stericycle further objects to this data request on the grounds that it is unreasonably burdensome and seeks confidential and proprietary information for an improper competitive purpose. Stericycle, Inc. is not a party to this

DATA REQUEST NO. 7: Produce contracts and any other documents reflecting

DATA REQUESTS PROPOUNDED TO STERICYCLE BY WASTE MANAGEMENT <u>AND STERICYCLE'S</u> <u>OBJECTIONS AND RESPONSES THERETO</u> -Page 5

proceeding. Stericycle, Inc. does not prepare an income statement for the Morton plant in the ordinary course of its business, so the preparation of an income statement for any year would require an expenditure of accounting time and effort that is not justified by any legitimate need of Waste Management for the information requested. Amounts paid by Stericycle for treatment and disposal of waste collected in its regulated service are disclosed in Stericycle's annual reports to the Commission and that should be sufficient for purposes of this proceeding.

DATA REQUEST NO. 11: State how much your labor, fuel and other operational costs have increased since your Tariff No. 1 was initially adopted and describe specifically your method for deriving the amount of the increases.

RESPONSE: Stericycle does not have labor, fuel or other operational cost data for its initial operations under Tariff No. 1 so is unable to provide the requested information. General information concerning cost changes affecting Stericycle are available to Waste Management from Stericycle's annual reports to the Commission. Information about changes in costs affecting medical waste collection generally are available from published sources. Persons with knowledge: Mike Philpott.

DATA REQUEST NO. 12: State why you have never filed a change in base service rates.

RESPONSE: Business considerations. Persons with knowledge: Mike Philpott.

DATA REQUEST NO. 13: Provide a detailed comparison of rates for services under your Tariff No. 1 to rates for similar services in Oregon, California, and Idaho.

RESPONSE: Stericycle objects to this data request on the grounds that the information sought is irrelevant to this proceeding and is not reasonably calculated to lead to the discovery of relevant, admissible evidence. Stericycle further objects to this request because it seeks confidential and proprietary business information and is propounded for the improper purpose of gaining competitive advantage in markets outside Washington.

DATA REQUESTS PROPOUNDED TO STERICYCLE BY WASTE MANAGEMENT <u>AND STERICYCLE'S</u> <u>OBJECTIONS AND RESPONSES THERETO</u> -Page 6

DATA REOUEST NO. 14: State the volume of biomedical waste you collected in 1 2 Washington in 1995, 2001, 2009, 2010, 2011, and 2012 (to date), respectively. **RESPONSE:** The volume of biomedical waste collected by Stericycle from 3 4 Washington customers in 2011 and 2012 through May 31 is shown in Stericycle's response to Data Request No. 2. Stericycle objects to this data request to the extent it requests data for 5 prior years on the grounds that the request is unreasonably burdensome and that the information 6 7 sought is irrelevant to this proceeding and is not reasonably calculated to lead to the discovery 8 of relevant, admissible evidence. **DATA REOUEST NO. 15:** State the volume of biomedical waste you collected in 9 10 Washington in 2009, 2010, 2011, and 2012 (to date), respectively, which waste was generated 11 in territory where you were the only service provider. 12 RESPONSE: Stericycle objects to this data request on the grounds that it is vague, ambiguous, unreasonably burdensome and seeks information that is neither relevant to this 13 proceeding nor reasonably calculated to lead to the discovery of relevant, admissible evidence. 14 15 Counsel for Stericycle requested a meeting with counsel for Waste Management to clarify Waste Management's data requests but was advised that such a meeting was unnecessary in 16 17 light of the guidance received from the Administrative Law Judge with respect to these matters. Without waiving the foregoing objections, Stericycle responds further as follows: Under the 18 19 Commission's ruling in Stericycle's complaint case against Waste Management in 2011, all Gcertificate holders are authorized to provide biomedical waste collection services, could have 20 done so at any time and therefore must be considered "service providers" within their 21 22 territories. Stericycle is not familiar with the scope of the services provided by each of the 23 holders of general solid waste authority or the precise territories covered by their G-certificates. 24 Waste Management's own authority is irregular and covers portions of certain cities and 25 counties. Without detailed analysis of Waste Management's service territory and the service 26 territories of other G-certificate holders, Stericycle does not have sufficient information to

DATA REQUESTS PROPOUNDED TO STERICYCLE BY WASTE MANAGEMENT <u>AND STERICYCLE'S</u> <u>OBJECTIONS AND RESPONSES THERETO</u> -Page 7

determine the exact boundaries of "the territory" referenced in this data request, nor to calculate the volume of waste it handled in that territory during those time periods. See also Stericycle's objections to Data Request No. 16 below, incorporated herein by this reference. Persons with knowledge: Mike Philpott.

DATA REQUEST NO. 16: State the volume of biomedical waste you collected, and the number of customers from whom you collected such waste, within each Washington county, respectively, in 1995, 2001, 2009, 2010, 2011, and 2012 (to date), respectively.

RESPONSE: Stericycle objects to this data request on the grounds that it is unreasonably burdensome and seeks information that is neither relevant to this proceeding nor reasonably calculated to lead to the discovery of relevant, admissible evidence. Stericycle does not collect its customer data or waste collection data by county. Stericycle further objects to this data request because it seeks confidential and proprietary business information and is propounded for the improper purpose of gaining competitive advantage in the marketplace. Without waiving its objections, Stericycle advises that Stericycle has served and continues to offer its services to customers throughout Washington state. Persons with knowledge: Mike Philpott.

DATA REQUEST NO. 17: Identify by name and address each facility to which you transported or arranged to have transported biomedical waste generated in Washington in 2009, 2010, 2011, and 2012 (to date), respectively, and as to each such year, identify the volume of biomedical waste you tendered to each such facility.

RESPONSE: Stericycle objects to this data request to the extent it requests data for years prior to 2011 on the grounds that the request is unreasonably burdensome and that the information sought is irrelevant to this proceeding and is not reasonably calculated to lead to the discovery of relevant, admissible evidence. Data with respect to 2011 and 2012 (through 5/31) is set out below:

DATA REQUESTS PROPOUNDED TO STERICYCLE BY WASTE MANAGEMENT <u>AND STERICYCLE'S</u> <u>OBJECTIONS AND RESPONSES THERETO -Page 8</u>

 Stericycle, Inc. Morton, WA
 Stericycle, Inc. Salt Lake City, UT

 2011
 10,422,737 lbs.
 1,154,107 lbs

 2012 (5/31)
 4,075,597 lbs.
 640,686 lbs.

Persons with knowledge: Mike Philpott.

DATA REQUEST NO. 18: State the number of customers you served in Washington in 1995, 2001, 2009, 2010, 2011, and 2012 (to date), respectively.

RESPONSE: The number of Stericycle's customers is shown in Stericycle's annual reports to the WUTC each year. Annual reports for the years 2001, 2009, 2010 and 2011 are produced herewith. Stericycle is unable to locate its 1995 annual report, although it should be available to Waste Management from the WUTC. The number of Washington customers served by Stericycle in 2012 through May 31 is 7,136.

DATA REQUEST NO. 19: State the number of customers for whom you provided services at more than one affiliated facility in Washington in 2009, 2010, 2011, and 2012 (to date), respectively.

RESPONSE: Stericycle objects to this data request on the grounds that it is vague and ambiguous. It is unclear whether "affiliated facility" refers to a facility "affiliated" with Stericycle or refers to customers with more than one "affiliated facility." Counsel for Stericycle requested a meeting with counsel for Waste Management to clarify Waste Management's data requests but was advised that such a meeting was unnecessary in light of the guidance received from the Administrative Law Judge with respect to these matters. To the extent this data request seeks information about services to customers with multiple locations, Stericycle advises that in 2011 and 2012 it served 66 and 72 customers with multiple pickup locations, respectively. Stericycle objects to this data request to the extent it seeks data for years prior to 2011 on the grounds that it is unreasonably burdensome and seeks information

DATA REQUESTS PROPOUNDED TO STERICYCLE BY WASTE MANAGEMENT <u>AND STERICYCLE'S</u> <u>OBJECTIONS AND RESPONSES THERETO</u> -Page 9

that is neither relevant to this proceeding nor reasonably calculated to lead to the discovery of 1 2 relevant, admissible evidence. Persons with knowledge: James Ryan. **DATA REOUEST NO. 20:** Produce all documents which discuss, refer to or reflect a 3 4 customer complaint made to you or about your service since January 1, 2009. 5 **RESPONSE:** Stericycle has no documents in its possession or control that discuss, refer to or reflect "customer complaints" since January 1, 2009. The WUTC keeps records of 6 7 "customer complaints" concerning solid waste collection companies that it receives and these 8 records are available to Waste Management by means of a public records request. Persons with 9 knowledge: Mike Philpott. 10 **DATA REOUEST NO. 21:** Produce all documents which discuss, refer to or reflect a 11 customer complaint made about service at your affiliated processing facility in Morton, 12 Washington since January 1, 2009. **RESPONSE:** Stericycle has no documents that discuss, refer to or reflect a "customer" 13 14 complaint" about service at the Morton processing facility. The WUTC keeps records of 15 "customer complaints" concerning solid waste collection companies that it receives and these records are available to Waste Management by means of a public records request. Persons with 16 17 knowledge: Mike Philpott. **DATA REOUEST NO. 22:** Produce all documents which discuss, refer to or reflect 18 your violation, alleged violation, or investigation of a possible violation, of any law, regulation, 19 20 ordinance, or government rule since January 1, 2009 in performing WUTC-regulated collection 21 services. Produce the same from operating your affiliated processing facility in Morton, 22 Washington. 23 **RESPONSE:** Stericycle objects to this data request on the grounds that it is unreasonably burdensome and seeks information that is neither relevant to this proceeding nor 24 25 reasonably calculated to lead to the discovery of relevant, admissible evidence to the extent it seeks documents or records related to the minor citations listed on Exhibit DR#22, produced 26

DATA REQUESTS PROPOUNDED TO STERICYCLE BY WASTE MANAGEMENT <u>AND STERICYCLE'S</u> <u>OBJECTIONS AND RESPONSES THERETO</u> -Page 10

herewith; to roadside vehicle inspections that did not result in citations; or to Stericycle, Inc.'s processing facility. Stericycle further objects to this data request to the extent that it could be interpreted to cover Stericycle's communications with legal counsel on the grounds that subject communications are confidential and privileged. Persons with knowledge: Mike Philpott.

DATA REQUEST NO. 23: Produce all documents which discuss, refer to or reflect your efforts to make your services known and to attract business throughout Washington since January 1, 2009 including, without limitation, copies of all yellow pages advertising.

RESPONSE: Stericycle has an internet website that can be viewed at <u>www.stericycle.com</u>. A copy of an advertisement placed in the 2010-2011 directory of the Washington Medical Association is produced herewith as <u>Exhibit DR#23-1</u>. Copies of brochures and other marketing materials used by Stericycle marketing and sales personnel at tradeshows and in calls on individual medical waste generators are produced as <u>Exhibit DR#23-</u> <u>2</u>. A copy of Stericycle's Marketing Agreement with Washington Health Services, an affiliate of the Washington State Hospital Association, is produced as <u>Exhibit DR#23-3</u>. Persons with knowledge: Mike Philpott, Ron Adams.

DATA REQUEST NO. 24: Describe the containers you provide to your customers to serve as repositories of biomedical waste including, without limitation, stating the sizes of the containers, the manufacturers of the containers, how long you have been using the containers, and where in Washington you provide each such container to customers.

RESPONSE: Stericycle objects to this data request on the grounds that it is unreasonably burdensome and seeks information that is neither relevant to this proceeding nor reasonably calculated to lead to the discovery of relevant, admissible evidence. Without waiving its objections, Stericycle responds that the containers it currently uses in providing regulated service in Washington are described in its Tariff No. 1 and that all containers it previously used were similarly described in Tariff No. 1, as in effect from time to time. All containers described in Tariff No. 1 have been made available to Stericycle customers

DATA REQUESTS PROPOUNDED TO STERICYCLE BY WASTE MANAGEMENT <u>AND STERICYCLE'S</u> <u>OBJECTIONS AND RESPONSES THERETO</u> -Page 11

throughout the state of Washington in accordance with customer requests. The length of time Stericycle has used each such container generally corresponds to the period of time when that container was described in Tariff No. 1. Stericycle has not retained copies of its Tariff No. 1, as in effect in years prior to 2012. However, copies of Stericycle's Tariff No. 1, as currently in effect and as in effect in prior years, should be available to Waste Management from the WUTC by means of a public records request. Manufacturers of Stericycle's containers include Xten Industries, Snyder Industries (formerly Rotonics), Grainger (Rubbermaid), Rehrig Pacific, Bondtech (Schaefer), Macro Plastics, OTTO Environmental, Hedstrom, RockTenn and International Paper. Persons with knowledge: Mike Philpott.

DATA REQUEST NO. 25: Describe if, and how, you recycled biomedical waste in Washington in 2009, 2010, 2011, and 2012 (to date), respectively.

RESPONSE: Stericycle offers reusable containers to its customers, including reusable sharps containers. Sharps containers are typically treated as biomedical waste by other carriers, including Waste Management. In connection with the processing of sharps waste at its Morton plant, Stericycle, Inc. cleans, disinfects and returns to Stericycle for reuse all of the reusable containers Stericycle collects, including reusable sharps containers. Each reusable sharps container is used up to 600 or more times in Stericycle's sharps waste program. Stericycle's reusable sharps container program constitutes a highly efficient form of recycling of an item that is treated as biomedical waste by most providers, including Waste Management. Persons with knowledge: Mike Philpott.

DATED this 29th day of June, 2012.

GARVEY SCHUBERT BARER

linon By

Stephen B. Johnson, WSBA #6196 Jared Van Kirk, WSBA #37029 Attorneys for Protestant Stericycle of Washington, Inc.

DATA REQUESTS PROPOUNDED TO STERICYCLE BY WASTE MANAGEMENT <u>AND STERICYCLE'S</u> <u>OBJECTIONS AND RESPONSES THERETO</u> -Page 12 GARVEY SCHUBERT BARER A PARTNERSHIP OF PROFESSIONAL CORPORATIONS eighteenth floor 1191 second avenue seattle, washington 98101-2939 206 464 3939

SEA_DOCS:1064546.6 [04833.02400]

1	CERTIFICATE OF SERVICE
2	I, Vickie L. Owen, certify under penalty of perjury under the laws of the State of
3	Washington that, on June 29, 2012, I caused to be served on the person(s) listed below in the
4	manner shown a copy of DATA REQUESTS PROPOUNDED TO STERICYCLE BY WASTE
5	MANAGEMENT AND STERICYCLE'S OBJECTIONS AND RESPONSES THERETO :
6	
7	Jessica Goldman Polly L. McNeill
8	Summit Law Group U Via Facsimile
9	Seattle, WA 98104 jessicag@summitlaw.com Via U.S. Mail, First Class, Postage Prepaid
10	pollym@summitlaw.com
11	deannas@summitlaw.com
12	James K. Sells
13	James K. SellsIVia Legal MessengerAttorney at LawIVia FacsimilePMB 22, 3110 Judson StreetIVia Facsimile
14	Gig Harbor, WA 98335 Via U.S. Mail, First Class,
15	<u>cheryls@rsulaw.com</u> Attorney for Protestant WRRA, Rubatino, Via Email
16	Consolidated, Murrey's and Pullman
17	
18	
19	Dated at Seattle, Washington this 29 th day of June, 2012.
20	
21	Vickei L Oeven
22	Vickie L. Owen
23	vowen@gsblaw.com
24	
25	
26	
I	DATA REQUESTS PROPOUNDED TO STERICYCLE BY GARVEY SCHUBERT BARER

SEA_DOCS:1064546.6 [04833.02400]

WASTE MANAGEMENT <u>AND STERICYCLE'S</u> <u>OBJECTIONS AND RESPONSES THERETO</u> -Page 13

Exhibit DR #3

Sys No G/L Asset Acc	Description t No = 107005	Date	Acquired Value	Depreciation	Current YTD	Current Accumulated
G/L Asset Acc	t No = 107005					
014572	Containers	09/15/2004	2,462.61	917.45	144.86	1,062.31
014573	Containers	09/15/2004	29,373.12	10,942.92	1,727.83	12,670.75
014662	Containers	09/15/2004	2,419.24	901.30	142.31	1,043.61
015007	Containers	12/15/2004	55,288.26	19,784.52	3,252.25	23,036.77
015009	Containers	12/15/2004	25,097.21	8,980.89	1,476.31	10,457.20
015037	Containers	12/15/2004	14,351.28	5,135.49	844.19	5,979.68
015147	Containers	01/15/2005	5,673.57	5,673.57	0.00	5,673.57
015168	Containers	01/15/2005	24,444.41	24,444.41	0.00	24,444.41
015203	Containers	02/15/2005	6,508.37	1,925.40	325.42	2,250.82
015205	Containers	02/15/2005	12,646.65	7,482.63	1,264.67	8,747.30
015247	Containers	02/15/2005	11,281.61	3,337.47	564.08	3,901.55
015248	Containers	02/15/2005	12,573.73	7,439.43	1,257.35	8,696.78
015258	Containers	02/15/2005	16,402.05	4,852.26	820.10	5,672.36
015259	Containers	02/15/2005	28,880.98	17,087.92	2,888.10	19,976.02
015338	Containers	03/15/2005	13,766.06	4,015.09	688.30	4,703.39
015340	Containers	03/15/2005	6,921.99	4,037.83	692.20	4,730.03
015383	Containers	03/15/2005	11,550.99	3,369.04	577.55	3,946.59
015384	Containers	03/15/2005	8,362.23	4,877.95	836.22	5,714.17
015386	Containers	03/15/2005	862.69	251.65	43.14	294.79
015387	Containers	03/15/2005	611.06	356.47	61.11	417.58
015453	Containers	04/15/2005	7,546.14	2,169.53	377.31	2,546.84
015454	Containers	04/15/2005	5,701.69	3,278.48	570.17	3,848.65
015459	Containers	04/15/2005	7,263.33	2,088.23	363.17	2,451.40
015460	Containers	04/15/2005	6,588.91	3,788.62	658.89	4,447.51
015475	Containers	04/15/2005	2,984.98	858.19	149.25	1,007.44
015497	Containers	04/15/2005	4,714.25	1,355.34	235.71	1,591.05
015498	Containers	04/15/2005	2,064.68	1,187.20	206.47	1,393.67
015510	Containers	04/15/2005	24,681.13	7,095.84	1,234.06	8,329.90
015511	Containers	04/15/2005	9,873.54	5,677.27	987.35	6,664.62
015606	Containers	04/15/2005	1,200.56	345.17	60.03	405.20
015607	Containers	04/15/2005	621.12	357.13	62.11	419.24
015610	Containers	04/15/2005	3,621.57	1,041.21	181.08	1,222.29
015611	Containers	04/15/2005	1,631.35	938.05	163.14	1,101.19
015910	Containers	08/15/2005	10,879.63	2,946.56	543.98	3,490.54
015911	Containers	08/15/2005	6,347.78	3,438.39	634.78	4,073.17
016161	Containers	09/15/2005	9,947.71	2,652.75	497.39	3,150.14
016162	Containers	09/15/2005	6,727.90	3,588.21	672.79	4,261.00

		Acquired		Prior Accumulated		
Sys No	Description	Date	Acquired Value	Depreciation	Current YTD	Current Accumulated
016234	Containers	09/15/2005	2,620.57	1,397.65	262.06	1,659.71
016317	Containers	10/15/2005	837.08	219.71	41.85	261.56
016318	Containers	10/15/2005	988.20	518.80	98.82	617.62
016358	Containers	10/15/2005	3,241.42	850.87	162.07	1,012.94
016359	Containers	10/15/2005	4,276.08	2,244.94	427.61	2,672.55
016439	Containers	11/15/2005	7,721.80	3,989.60	772.18	4,761.78
016441	Containers	11/15/2005	5,747.56	2,969.59	574.76	3,544.35
016904	Containers	12/15/2005	242.42	61.61	12.12	73.73
016905	Containers	12/15/2005	595.57	151.38	29.78	181.16
017167	Containers	01/15/2006	1,481.40	740.70	148.14	888.84
017168	Containers	01/15/2006	449.66	112.40	22.48	134.88
017169	Containers	01/15/2006	448.56	112.15	22.43	134.58
017239	Containers	02/15/2006	15,379.88	15,123.57	256.31	15,379.88
017283	Containers	02/15/2006	6,917.34	1,700.53	345.87	2,046.40
017284	Containers	02/15/2006	4,201.43	2,065.69	420.14	2,485.83
017286	Containers	02/15/2006	19,933.45	4,900.30	996.67	5,896.97
017287	Containers	02/15/2006	9,273.09	4,559.27	927.31	5,486.58
017314	Containers	02/15/2006	7,735.46	1,901.60	386.73	2,288.33
017315	Containers	02/15/2006	5,193.86	2,553.66	519.39	3,073.05
017322	Containers	02/15/2006	16,445.44	8,085.66	1,644.53	9,730.19
017392	Containers	02/15/2006	210.64	51.78	10.53	62.31
017393	Containers	02/15/2006	263.30	64.75	13.17	77.92
017395	Containers	02/15/2006	49.26	12.10	2.46	14.56
017396	Containers	02/15/2006	147.79	36.33	7.39	43.72
017397	Containers	02/15/2006	98.53	24.24	4.93	29.17
017412	Containers	03/15/2006	698.96	337.85	69.90	407.75
017748	Containers	04/15/2006	258.44	122.74	25.83	148.57
018478	Containers	07/15/2006	13,439.35	6,047.73	1,343.94	7,391.67
018605	Containers	07/15/2006	1,375.27	309.42	68.76	378.18
018893	Containers	09/15/2006	236.53	102.49	23.65	126.14
018894	Containers	09/15/2006	114.49	24.83	5.73	30.56
018895	Containers	09/15/2006	195.96	84.93	19.60	104.53
018896	Containers	09/15/2006	314.24	136.16	31.42	167.58
018897	Containers	09/15/2006	391.92	169.82	39.19	209.01
019146	Containers	10/15/2006	13,351.28	2,837.13	667.56	3,504.69
019140	Containers	10/15/2006	5,681.69	2,414.72	568.17	2,982.89
019147	Containers	10/15/2006	5,270.70	1,120.03	263.52	1,383.55
019161	Containers	10/15/2006	1,791.99	761.60	179.20	940.80
019101	Containers	10/15/2006	526.05	111.78	26.30	138.08
019213						130.05
019470	Containers	11/15/2006	503.40	104.88	25.17	130.05

		Acquired		Prior Accumulated		
Sys No	Description	Date	Acquired Value	Depreciation	Current YTD	Current Accumulated
019477	Containers	11/15/2006	1,973.11	822.12	197.30	1,019.42
019479	Containers	11/15/2006	953.90	198.75	47.70	246.45
019480	Containers	11/15/2006	6,984.16	2,910.08	698.42	3,608.50
019509	Containers	11/15/2006	8,580.95	1,787.71	429.05	2,216.76
019510	Containers	11/15/2006	2,348.38	978.50	234.84	1,213.34
019529	Containers	11/15/2006	13,534.24	2,819.63	676.71	3,496.34
019530	Containers	11/15/2006	3,670.00	1,529.17	367.00	1,896.17
019548	Containers	11/15/2006	193.79	40.38	9.69	50.07
019766	Containers	12/15/2006	4,719.59	963.59	235.98	1,199.57
019767	Containers	12/15/2006	1,519.20	620.34	151.92	772.26
019775	Containers	12/15/2006	844.47	172.40	42.22	214.62
019776	Containers	12/15/2006	2,773.85	1,132.68	277.39	1,410.07
019820	Containers	12/15/2006	859.21	175.42	42.96	218.38
020064	Containers	01/15/2007	797.92	319.16	79.79	398.95
020075	Containers	01/15/2007	4,088.12	817.64	204.41	1,022.05
020076	Containers	01/15/2007	2,034.51	813.80	203.44	1,017.24
020275	Containers	02/15/2007	16,244.54	3,181.23	812.23	3,993.46
020276	Containers	02/15/2007	3,973.92	1,556.45	397.39	1,953.84
020631	Containers	04/15/2007	2,289.18	1,716.90	457.84	2,174.74
020721	Containers	05/15/2007	1,070.32	196.24	53.52	249.76
020722	Containers	05/15/2007	384.97	141.17	38.50	179.67
020770	Containers	05/15/2007	711.55	130.46	35.58	166.04
020771	Containers	05/15/2007	1,873.58	343.49	93.68	437.17
020772	Containers	05/15/2007	1,530.54	561.19	153.05	714.24
020792	Containers	05/15/2007	1,003.58	183.99	50.18	234.17
020794	Containers	05/15/2007	627.63	115.06	31.38	146.44
020993	Containers	06/15/2007	3,880.53	695.27	194.03	889.30
020994	Containers	06/15/2007	818.14	293.16	81.81	374.97
021065	Containers	06/15/2007	773.41	138.57	38.67	177.24
021183	Containers	07/15/2007	4,848.28	848.44	242.41	1,090.85
021184	Containers	07/15/2007	1,118.25	391.40	111.83	503.23
021269	Containers	07/15/2007	2,567.71	449.36	128.39	577.75
021270	Containers	07/15/2007	416.70	145.85	41.67	187.52
021687	Containers	09/15/2007	2,801.67	466.94	140.08	607.02
021688	Containers	09/15/2007	2,452.26	817.43	245.23	1,062.66
021771	Containers	09/15/2007	1,692.52	564.17	169.25	733.42
021915	Containers	10/15/2007	33,334.07	5,416.77	1,666.69	7,083.46
021916	Containers	10/15/2007	8,287.68	2,693.50	828.77	3,522.27
021927	Containers	10/15/2007	4,309.17	700.25	215.45	915.70
021928	Containers	10/15/2007	2,871.50	933.24	287.15	1,220.39
		10,10,2001	2,011.00	000.21		.,==0.00

		Acquired		Prior Accumulated		
Sys No	Description	Date	Acquired Value	Depreciation	Current YTD	Current Accumulated
022002	Containers	10/15/2007	18,618.40	12,101.96	3,723.68	15,825.64
022007	Containers	10/15/2007	19,837.06	12,894.08	3,967.41	16,861.49
022090	Containers	11/15/2007	4,248.35	672.66	212.42	885.08
022091	Containers	11/15/2007	1,884.42	596.73	188.44	785.17
022104	Containers	11/15/2007	14,973.91	2,370.87	748.69	3,119.56
022105	Containers	11/15/2007	7,477.85	2,368.00	747.79	3,115.79
022231	Containers	11/15/2007	45,260.25	7,166.20	2,263.01	9,429.21
022232	Containers	11/15/2007	8,793.63	2,784.64	879.36	3,664.00
022234	Containers	11/15/2007	543.99	86.13	27.20	113.33
022236	Containers	11/15/2007	1,302.85	206.28	65.14	271.42
22237	Containers	11/15/2007	805.68	255.14	80.57	335.71
)22309	Containers	12/15/2007	869.39	134.02	43.46	177.48
)22968	Containers	02/15/2008	4,933.40	719.46	246.67	966.13
022969	Containers	02/15/2008	4,251.91	1,240.14	425.19	1,665.33
)22996	Containers	02/15/2008	381.77	55.68	19.09	74.77
)22997	Containers	02/15/2008	483.99	141.17	48.40	189.57
023016	Containers	02/15/2008	10,600.42	1,545.89	530.02	2,075.91
)23017	Containers	02/15/2008	6,001.41	1,750.41	600.14	2,350.55
23036	Containers	02/15/2008	1,593.44	232.37	79.67	312.04
23037	Containers	02/15/2008	231.72	67.58	23.17	90.75
23058	Containers	02/15/2008	1,276.01	186.08	63.80	249.88
23290	Containers	04/15/2008	10,727.20	1,474.99	536.36	2,011.35
23291	Containers	04/15/2008	1,404.37	386.21	140.44	526.65
23293	Containers	04/15/2008	2,561.20	352.17	128.06	480.23
23294	Containers	04/15/2008	252.34	69.39	25.23	94.62
23518	Containers	05/15/2008	2,462.38	328.32	123.12	451.44
023519	Containers	05/15/2008	454.92	121.30	45.47	166.77
023740	Containers	06/15/2008	1,961.81	253.40	98.09	351.49
23741	Containers	06/15/2008	1,703.51	440.07	170.35	610.42
23755	Containers	06/15/2008	600.82	77.60	30.04	107.64
023756	Containers	06/15/2008	933.94	241.26	93.39	334.65
023867	Containers	07/15/2008	5,370.70	671.35	268.54	939.89
)23868	Containers	07/15/2008	1,346.31	336.58	134.63	471.21
)23902	Containers	07/15/2008	27,238.96	3,404.87	1,361.95	4,766.82
23902	Containers	07/15/2008	11,256.92	2,814.23	1,125.69	3,939.92
	Containers	07/15/2008	534.06	133.52	53.41	186.93
023918						111.86
023921	Containers	07/15/2008	639.20	79.90	31.96	992.46
023934	Containers	07/15/2008	5,671.13	708.90	283.56	
23935	Containers	07/15/2008	1,207.51	301.88	120.75	422.63
024165	Containers	08/15/2008	1,090.51	131.78	54.53	186.31

		Acquired		Prior Accumulated		
Sys No	Description	Date	Acquired Value	Depreciation	Current YTD	Current Accumulated
024166	Containers	08/15/2008	3,512.45	848.85	351.25	1,200.10
024295	Containers	09/15/2008	23,265.84	2,714.34	1,163.29	3,877.63
024296	Containers	09/15/2008	9,742.96	2,273.37	974.30	3,247.67
024594	Containers	10/15/2008	2,737.65	615.98	273.77	889.75
024730	Containers	11/15/2008	13,899.45	1,505.77	694.97	2,200.74
024731	Containers	11/15/2008	9,760.55	2,114.80	976.06	3,090.86
024733	Containers	11/15/2008	2,361.02	511.55	236.10	747.65
025152	Containers	01/15/2009	6,546.78	654.68	327.34	982.02
025153	Containers	01/15/2009	2,499.03	499.80	249.90	749.70
025305	Containers	02/15/2009	9,476.39	1,816.31	947.64	2,763.95
025423	Containers	03/15/2009	706.24	129.47	70.62	200.09
025903	Containers	05/15/2009	1,576.07	131.34	78.80	210.14
026192	Containers	07/15/2009	1,414.90	106.12	70.75	176.87
026261	Containers	08/15/2009	3,027.63	214.46	151.38	365.84
026262	Containers	08/15/2009	10,273.49	1,455.40	1,027.34	2,482.74
026828	Containers	10/15/2009	3,371.68	210.73	168.58	379.31
026829	Containers	10/15/2009	53,401.64	6,675.20	5,340.16	12,015.36
026852	Containers	10/15/2009	1,995.22	124.69	99.76	224.45
026853	Containers	10/15/2009	553.61	69.20	55.36	124.56
027587	Containers	01/15/2010	1,050.10	52.51	52.51	105.02
027588	Containers	01/15/2010	1,958.15	195.82	195.82	391.64
027960	Containers	02/15/2010	4,141.25	189.81	207.06	396.87
027961	Containers	02/15/2010	1,234.93	113.20	123.49	236.69
029167	Containers	08/15/2010	1,675.96	34.92	83.80	118.72
029479	Containers	09/15/2010	894.99	14.92	44.75	59.67
029904	Containers	12/15/2010	3,396.87	14.15	169.84	183.99
029905	Containers	12/15/2010	2,582.79	21.52	258.28	279.80
029907	Containers	12/15/2010	3,915.89	16.32	195.80	212.12
029908	Containers	12/15/2010	3,439.80	28.67	343.98	372.65
030101	Containers	01/15/2011	4,499.12	0.00	224.96	224.96
030102	Containers	01/15/2011	2,100.51	0.00	210.05	210.05
030706	Containers	02/15/2011	10,238.73	0.00	469.28	469.28
030707	Containers	02/15/2011	5,733.90	0.00	525.61	525.61
030726	Containers	02/15/2011	1,036.79	0.00	47.52	47.52
030728	Containers	02/15/2011	1,124.85	0.00	51.56	51.56
030729	Containers	02/15/2011	1,907.99	0.00	87.45	87.45
030843	Containers	03/15/2011	12,809.81	0.00	533.74	533.74
030844	Containers	03/15/2011	10,777.09	0.00	898.09	898.09
030889	Containers	03/15/2011	11,968.13	0.00	995.11	995.11

		Acquired		Prior Accumulated		
Sys No	Description	Date	Acquired Value	Depreciation	Current YTD	Current Accumulated
031060	Containers	04/15/2011	23,104.39	0.00	866.42	866.42
031061	Containers	04/15/2011	903.50	0.00	67.76	67.76
031071	Containers	04/15/2011	8,585.09	0.00	321.94	321.94
031072	Containers	04/15/2011	2,154.46	0.00	161.58	161.58
031232	Containers	05/15/2011	7,383.16	0.00	246.11	246.11
031233	Containers	05/15/2011	2,628.25	0.00	175.22	175.22
031247	Containers	05/15/2011	1,652.52	0.00	55.08	55.08
031427	Containers	06/15/2011	3,512.57	0.00	102.45	102.45
031428	Containers	06/15/2011	8,461.70	0.00	493.60	493.60
031431	Containers	06/15/2011	14,519.88	0.00	423.50	423.50
031432	Containers	06/15/2011	10,590.77	0.00	617.80	617.80
031450	Containers	06/15/2011	9,846.25	0.00	287.18	287.18
031451	Containers	06/15/2011	8,308.07	0.00	484.64	484.64
031602	Containers	07/15/2011	29,263.85	0.00	731.60	731.60
031603	Containers	07/15/2011	7,220.08	0.00	361.00	361.00
031757	Containers	08/15/2011	5,445.33	0.00	113.45	113.45
031758	Containers	08/15/2011	112.39	0.00	4.68	4.68
032140	Containers	09/15/2011	883.79	0.00	14.73	14.73
032141	Containers	09/15/2011	191.36	0.00	6.38	6.38
032176	Containers	09/15/2011	7,103.30	0.00	118.39	118.39
032178	Containers	09/15/2011	12,602.85	0.00	210.05	210.05
032179	Containers	09/15/2011	4,612.74	0.00	153.76	153.76
032630	Containers	11/15/2011	5,532.08	0.00	46.10	46.10
032631	Containers	11/15/2011	3,751.28	0.00	62.52	62.52
032636	Containers	11/15/2011	5,884.08	0.00	49.03	49.03
032637	Containers	11/15/2011	5,253.86	0.00	87.57	87.57
032650	Containers	11/15/2011	662.30	0.00	5.52	5.52
032651	Containers	11/15/2011	2,803.03	0.00	46.72	46.72
032685	Containers	11/15/2011	680.25	0.00	5.67	5.67
032686	Containers	11/15/2011	99.53	0.00	1.66	1.66
032902	Containers	12/15/2011	697.46	0.00	2.91	2.91
032903	Containers	12/15/2011	5,978.24	0.00	49.82	49.82
G/L Asset Ac	cct No = 107007			<u>, , , , , , , , , , , , , , , , , , , </u>		
014574	Containers	09/15/2004	\$ 27,361.37	\$ 17,328.89	\$ 2,736.14	\$ 20,065.03
015008	Containers	12/15/2004	30,500.12	18,554.23	3,050.01	21,604.24
015010	Containers	12/15/2004	10,648.69	6,477.96	1,064.87	7,542.83
015038	Containers	12/15/2004	15,508.26	9,434.22	1,550.83	10,985.05

		Acquired		Prior Accumulated		
Sys No	Description	Date	Acquired Value	Depreciation	Current YTD	Current Accumulated
015204	Containers	02/15/2005	5,746.29	3,399.89	574.63	3,974.52
015246	Containers	02/15/2005	19,510.56	11,543.77	1,951.06	13,494.83
015260	Containers	02/15/2005	31,861.26	18,851.27	3,186.13	22,037.40
015339	Containers	03/15/2005	11,779.46	6,871.37	1,177.95	8,049.32
015385	Containers	03/15/2005	12,745.33	7,434.76	1,274.53	8,709.29
015388	Containers	03/15/2005	1,579.25	921.25	157.91	1,079.16
015455	Containers	04/15/2005	9,052.14	5,204.96	905.21	6,110.17
015461	Containers	04/15/2005	6,326.66	3,637.85	632.67	4,270.52
015499	Containers	04/15/2005	4,526.89	2,602.97	452.69	3,055.66
015512	Containers	04/15/2005	27,314.41	15,705.78	2,731.44	18,437.22
015612	Containers	04/15/2005	3,591.38	2,065.05	359.14	2,424.19
015912	Containers	08/15/2005	13,211.73	7,156.34	1,321.17	8,477.51
016163	Containers	09/15/2005	22,783.97	12,151.47	2,278.40	14,429.87
016360	Containers	10/15/2005	10,403.60	5,461.89	1,040.36	6,502.25
016440	Containers	11/15/2005	11,280.19	5,828.10	1,128.02	6,956.12
016442	Containers	11/15/2005	7,723.90	3,990.68	772.39	4,763.07
017285	Containers	02/15/2006	11,232.81	5,522.80	1,123.28	6,646.08
017288	Containers	02/15/2006	20,368.30	10,014.42	2,036.83	12,051.25
017316	Containers	02/15/2006	9,626.54	4,733.03	962.65	5,695.68
017749	Containers	04/15/2006	752.11	357.25	75.21	432.46
018606	Containers	07/15/2006	829.78	373.41	82.98	456.39
018666	Containers	08/15/2006	19,588.42	17,303.09	2,285.33	19,588.42
018939	Containers	09/15/2006	15,097.31	13,084.33	2,012.98	15,097.31
019148	Containers	10/15/2006	27,504.99	11,689.63	2,750.50	14,440.13
019162	Containers	10/15/2006	5,380.04	2,286.50	538.00	2,824.50
019478	Containers	11/15/2006	3,433.98	1,430.83	343.40	1,774.23
019481	Containers	11/15/2006	9,318.91	3,882.88	931.89	4,814.77
019511	Containers	11/15/2006	5,448.27	2,270.13	544.83	2,814.96
019531	Containers	11/15/2006	16,563.28	6,901.38	1,656.33	8,557.71
019768	Containers	12/15/2006	753.35	307.64	75.34	382.98
019821	Containers	12/15/2006	1,256.31	512.99	125.63	638.62
020065	Containers	01/15/2007	889.80	355.92	88.98	444.90
020077	Containers	01/15/2007	6,894.58	2,757.84	689.46	3,447.30
020100	Containers	01/15/2007	35,921.19	28,736.96	7,184.23	35,921.19
020265	Containers	02/15/2007	1,116.50	437.29	111.65	548.94
020200	Containers	02/15/2007	15,983.35	6,260.16	1,598.34	7,858.50
020621	Containers	04/15/2007	8,611.67	6,458.74	1,722.33	8,181.07
020723	Containers	05/15/2007	2,750.67	1,008.59	275.07	1,283.66
020725	Containers	07/15/2007	6,087.31	2,130.56	608.73	2,739.29
521100	Containers	07/15/2007	3,011.59	1,054.06	301.16	1,355.22

		Acquired		Prior Accumulated		
Sys No	Description	Date	Acquired Value	Depreciation	Current YTD	Current Accumulated
021689	Containers	09/15/2007	7,246.26	2,415.43	724.63	3,140.06
021917	Containers	10/15/2007	22,543.25	7,326.57	2,254.33	9,580.90
021929	Containers	10/15/2007	7,704.88	2,504.09	770.49	3,274.58
022001	Containers	10/15/2007	14,771.99	9,601.80	2,954.40	12,556.20
022092	Containers	11/15/2007	7,603.93	2,407.90	760.39	3,168.29
022106	Containers	11/15/2007	24,632.76	7,800.39	2,463.28	10,263.67
022233	Containers	11/15/2007	56,145.66	17,779.47	5,614.57	23,394.04
022970	Containers	02/15/2008	22,147.76	6,459.77	2,214.78	8,674.55
023018	Containers	02/15/2008	20,221.20	5,897.85	2,022.12	7,919.97
023082	Containers	02/15/2008	19,328.01	11,274.67	3,865.60	15,140.27
023083	Containers	02/15/2008	11,817.55	6,893.57	2,363.51	9,257.08
023292	Containers	04/15/2008	5,876.04	1,615.90	587.60	2,203.50
023295	Containers	04/15/2008	1,923.87	529.07	192.39	721.46
023520	Containers	05/15/2008	2,799.62	746.56	279.96	1,026.52
023638	Containers	05/15/2008	4,630.38	2,469.54	926.08	3,395.62
023639	Containers	05/15/2008	24,314.78	12,967.89	4,862.96	17,830.85
023742	Containers	06/15/2008	2,132.82	550.98	213.27	764.25
023757	Containers	06/15/2008	786.60	203.21	78.66	281.87
023869	Containers	07/15/2008	4,023.99	1,005.99	402.39	1,408.38
023904	Containers	07/15/2008	25,104.14	6,276.03	2,510.41	8,786.44
023936	Containers	07/15/2008	4,092.41	1,023.09	409.23	1,432.32
024225	Containers	08/15/2008	21,556.58	10,419.02	4,311.32	14,730.34
024297	Containers	09/15/2008	18,944.58	4,420.41	1,894.46	6,314.87
024394	Containers	09/15/2008	25,417.66	11,861.57	5,083.53	16,945.10
024595	Containers	10/15/2008	2,746.76	618.03	274.68	892.71
024732	Containers	11/15/2008	15,639.83	3,388.62	1,563.98	4,952.60
024734	Containers	11/15/2008	2,668.17	578.11	266.82	844.93
025019	Containers	12/15/2008	16,427.83	6,844.94	3,285.57	10,130.51
025102	Containers	01/15/2009	1,639.47	327.90	163.95	491.85
025154	Containers	01/15/2009	4,832.71	966.53	483.26	1,449.79
025188	Containers	01/15/2009	3,582.84	716.56	358.28	1,074.84
025200	Containers	01/15/2009	24,756.36	9,902.54	4,951.27	14,853.81
025223	Containers	02/15/2009	1,412.49	270.73	141.25	411.98
025306	Containers	02/15/2009	16,386.22	3,140.68	1,638.61	4,779.29
025307	Containers	02/15/2009	704.30	134.99	70.43	205.42
025308	Containers	02/15/2009	1,412.49	270.73	141.25	411.98
025500	Containers	03/15/2009	1,455.08	266.77	145.51	412.28
025528	Containers	03/15/2009	1,412.49	129.48	70.63	200.11
025528	Containers	03/15/2009	19,768.86	7,248.58	3,953.76	11,202.34
					999.43	2,831.72
025557	Containers	03/15/2009	4,997.15	1,832.29	333.43	2,031.72

		Acquired		Prior Accumulated		
Sys No	Description	Date	Acquired Value	Depreciation	Current YTD	Current Accumulated
025659	Containers	04/15/2009	1,412.49	247.19	141.25	388.44
026229	Containers	07/15/2009	25,035.49	7,510.65	5,007.10	12,517.75
026263	Containers	08/15/2009	4,165.43	590.10	416.54	1,006.64
026348	Containers	08/15/2009	578.90	82.01	57.89	139.90
026624	Containers	09/15/2009	12,951.54	3,453.75	2,590.31	6,044.06
026830	Containers	10/15/2009	52,680.22	6,585.03	5,268.02	11,853.05
027203	Containers	11/15/2009	25,445.98	5,937.40	5,089.20	11,026.60
027230	Containers	11/15/2009	4,175.71	835.14	556.76	1,391.90
027268	Containers	11/15/2009	5,288.55	933.27	622.18	1,555.45
027306	Containers	11/15/2009	4,152.53	655.67	437.11	1,092.78
027554	Containers	01/15/2010	1,165.10	116.51	116.51	233.02
027962	Containers	02/15/2010	3,402.50	311.90	340.25	652.15
028688	Containers	05/15/2010	15,198.75	2,026.50	3,039.75	5,066.25
029210	Containers	08/15/2010	33,751.71	2,812.64	6,750.34	9,562.98
029906	Containers	12/15/2010	2,147.65	17.90	214.77	232.67
029909	Containers	12/15/2010	4,872.71	40.61	487.27	527.88
030103	Containers	01/15/2011	2,329.79	0.00	232.98	232.98
030708	Containers	02/15/2011	7,708.09	0.00	706.58	706.58
030845	Containers	03/15/2011	3,160.54	0.00	263.38	263.38
030890	Containers	03/15/2011	11,342.46	0.00	945.21	945.21
030968	Containers	03/15/2011	54,059.28	0.00	9,009.88	9,009.88
031062	Containers	04/15/2011	10,476.39	0.00	785.73	785.73
031310	Containers	05/15/2011	10,535.80	0.00	1,404.77	1,404.77
031433	Containers	06/15/2011	14,456.21	0.00	843.28	843.28
031452	Containers	06/15/2011	13,265.92	0.00	773.85	773.85
031604	Containers	07/15/2011	19,797.38	0.00	989.87	989.87
031648	Containers	07/15/2011	100,761.02	0.00	10,076.10	10,076.10
031759	Containers	08/15/2011	6,030.18	0.00	251.26	251.26
032177	Containers	09/15/2011	9,148.39	0.00	304.95	304.95
032180	Containers	09/15/2011	12,319.53	0.00	410.65	410.65
032522	Containers	10/15/2011	51,601.88	0.00	2,580.09	2,580.09
032524	Containers	10/15/2011	23,052.82	0.00	1,152.64	1,152.64
032632	Containers	11/15/2011	9,070.54	0.00	151.18	151.18
032638	Containers	11/15/2011	9,174.04	0.00	152.90	152.90
			-,			
G/L Asset Ac 015172	ct No = 107015 Trailers	01/15/2005	\$ 164,606.55	\$ 176,967.55	\$ 0.00	\$ 176,967.55
015585	Trailer	04/15/2005	81,327.00	81,327.00	0.00	81,327.00

		Acquired		Prior Accumulated		
Sys No	Description	Date	Acquired Value	Depreciation	Current YTD	Current Accumulated
G/L Asset A	cct No = 107035					
000417	Trailers	11/06/1996	\$ 19,500.00	\$ 19,500.00	\$ 0.00	\$ 19,500.00
000419	Trailers	12/02/1996	7,377.00	7,377.00	0.00	7,377.00
000420	Trailers	12/03/1996	25,206.00	25,206.00	0.00	25,206.00
001334	Trailers	01/21/1998	18,250.00	18,250.00	0.00	18,250.00
001335	Trailers	01/21/1998	18,250.00	18,250.00	0.00	18,250.00
001891	Trailers	03/03/1999	4,935.25	4,935.25	0.00	4,935.25
001892	Trailers	03/03/1999	4,935.25	4,935.25	0.00	4,935.25
001894	Trailers	03/17/1999	1,478.05	1,478.05	0.00	1,478.05
007352	Trailers	11/01/1999	780.00	780.00	0.00	780.00
007550	Trailers	11/01/1999	1,800.00	1,800.00	0.00	1,800.00
007769	Trailers	11/01/1999	2,400.00	2,400.00	0.00	2,400.00
033023	2006 Ford Van	12/15/2011	8,000.00	0.00	133.33	133.33
	cct No = 107045				0.00	00.00
002919	Collection Equipment	11/01/1999	20.00	20.00	0.00	20.00
003216	Collection Equipment	11/01/1999	40.00	40.00	0.00	40.00
003318	Collection Equipment	11/01/1999	50.00	50.00	0.00	50.00
003888	Collection Equipment	11/01/1999	130.00	130.00	0.00	130.00
003992	Collection Equipment	11/01/1999	150.00	150.00	0.00	150.00
004476	Collection Equipment	11/01/1999	240.00	240.00	0.00	240.00
005108	Collection Equipment	11/01/1999	550.00	550.00	0.00	550.00
005260	Collection Equipment	11/01/1999	650.00	650.00	0.00	650.00
005787	Collection Equipment	11/01/1999	1,100.00	1,100.00	0.00	1,100.00
006490	Collection Equipment	11/01/1999	4,200.00	4,200.00	0.00	4,200.00
006527	Collection Equipment	11/01/1999	4,600.00	4,600.00	0.00	4,600.00
009391	Collection Equipment	04/15/2000	5,401.13	5,401.13	0.00	5,401.13
011038	Collection Equipment	02/15/2002	7,445.17	6,638.63	744.52	7,383.15
023098	Collection Equipment	02/15/2008	92,419.00	26,955.54	9,241.90	36,197.44
023406	Collection Equipment	04/15/2008	6,905.30	1,931.14	702.23	2,633.37
	ct No = 107045					
033014	Collection equipment	12/15/2011	9,500.00	0.00	113.10	113.10
033015	Collection equipment	12/15/2011	20,000.00	0.00	238.10	238.10
033016	Collection equipment	12/15/2011	2,500.00	0.00	104.17	104.17
033017	Collection equipment	12/15/2011	5,500.00	0.00	76.39	76.39
033018	Collection equipment	12/15/2011	2,500.00	0.00	104.17	104.17
033019	Collection equipment	12/15/2011	5,000.00	0.00	69.45	69.45

		Acquired		Prior Accumulated			
Sys No	Description	Date	Acquired Value	Depreciation	Current YTD	Current Accumulated	
033020 Collection equipment		12/15/2011	2,500.00	0.00	104.17	104.17	
033021	Collection equipment	12/15/2011	3,000.00	0.00	100.00	100.00	
033022	Collection equipment	12/15/2011	3,500.00	0.00	109.38	109.38	
G/L Asset A	cct No = 107060		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,				
001063	Office Furniture	06/23/1997	1,020.79	1,020.79	0.00	1,020.79	
005506	Office Furniture	11/01/1999	750.00	750.00	0.00	750.00	
G/L Asset A	cct No = 107065	<u>,</u>	2002 - 1		· · · · · · · · · · · · · · · · · · ·		
017082	Office equipment	12/15/2005	\$ 1,741.36	\$ 1,741.36	\$ 0.00	\$ 1,741.36	
019973	Office equipment	12/15/2006	1,177.01	1,177.01	0.00	1,177.01	
022375	Office equipment	12/15/2007	22,131.46	22,131.46	0.00	22,131.46	
023976	Office equipment	07/15/2008	16,710.75	13,925.63	2,785.12	16,710.75	
023992	Office equipment	07/15/2008	19,220.11	16,016.75	3,203.36	19,220.11	
033024	Office equipment	12/15/2011	3,000.00	0.00	125.00	125.00	
		Grand Total	\$ 3,549,806.83	\$ 1,340,157.05	\$ 295,109.40	\$ 1,635,266.45	

Exhibit DR #22

	Type of Regulatory		Roadside Inspction -		
Date	Action	Deficiency/Action Plan/Comments/ Details of all follow up	Action	Truck, Trailer, Dolly No., State	Location Name
1/6/2009	Road Side Inspection	No medical certificate on drivers possession (\$179.00 fine). Driver had MEC, but was unable to locate during time of inspection. Driver compliance with MEC requirements has been verified by Transporation Supervisor and AMESH. Failure to carry the required number of tire chains. (Had 2. 4 Required).	Citation	414416/A29985W	Kent, WA
4/17/2011	Road Side Inspection	RCW 46.37.495 FAILURE TO USE SAFETY CHAINS	Citation	TT INTL 2007 WA 09877RP, ST TRIM 1999 WA 0310TK, ST NATW 1987 WA 7890MG.	Kent, Wa
9/6/2011	Road Side Inspection	392.7 Displaying Expired Tabs	Citation	TR 2007 FRGHTLNR B9U964P WA	Woodinville, Wa
12/7/2011	Road Side Inspection	392.2 Local Laws RCW 46.16A.030.5L Expired Registration	Citation	TR FRHT 2005 WA A29985W	Kent, Wa
3/19/2012	Road Side Inspection	392.2 Local Laws - Expired Registration 392.2 Local Laws - No proof of insurance	Citation	TR INTER 2010 WA B42987K	Woodinville, WA



Exhibit DR #23-2

Regulated Medical Waste Service

Products and Service to Properly Manage RMW

PROTECTING PEOPLE. REDUCING RISK."

WELCOME

Waste2Green4Healthcare*

A reference package of our integrated service offerings, which focus on Protecting People and Reducing Risk.

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IMPORTANT INFORMATION AND NUMBERS

Stericycle

Website Customer Service On-line Customer Service Product Catalog

On-Line Manifest Archive State by State Regulations www.stericycle.com (866) 338-5120 customercare@stericycle.con (866) 338-5120

www.sterimanifestarchive.com www.envcap.org/statetools U.S. EPA Federal DOT Hazardous Materials Guidelines OSHA Center for Disease Control The Joint Commission

www.epa.gov www.dot.gov www.hazmat.dot.gov www.osha.gov www.cdc.gov

Stericycle | RMW Welc

Protecting People. Reducing Risk. That's Stericycle.

Our mission is to combine integrated solutions with superior customer service to promote safety, compliance and risk management for our customers. We provide a broad portfolio of services to a diverse customer base. Services include medical waste disposal, OSHA compliance training, product recall and return services, sharps disposal management, Rx waste and hazardous waste disposal, Sustainable Solutions[™], and telephone answering services. Each service helps to protect people or reduces risk of a negative personal or corporate outcome. We do this primarily in the healthcare field (MDs, clinics, hospitals, DDS, Vets, blood banks, dialysis centers, pharmaceutical and medical device manufacturers) but also for durable and consumer goods manufacturers and retailers.

Since we began in 1989, Stericycle has become a leading provider of regulated medical waste management services in North America, the UK, Brazil, Argentina, Chile, Ireland, Romania, Portugal, Spain and Japan. As medical waste regulations were adopted to protect the public, we saw the opportunity to manage medical waste for a wide variety of healthcare customers far more efficiently than they could on their own – and in compliance with local regulations. Moreover, we developed a patented treatment process that is safe, clean and reduces the volume of medical waste in landfills.

Today, we're an international medical waste management service provider, but medical waste disposal was just the beginning. We're constantly seeking to develop new services and technologies that expand our ability to protect people and reduce risk for our customers. We are also the leading processor of product recalls and retrievals in U.S., the leader in telephone answering services for the healthcare field in the U.S., and a leader in the emerging field of "green" Sustainable Solutions[™] for multiple waste streams and unsalable inventory for hospitals, manufacturers and retailers. In total, we serve over 528,000 customers on four continents.

We're constantly seeking to develop new services and technologies that expand our ability to protect people and reduce risk for our customers. In addition to our diverse customer base and broad range of high-quality services, our advantages in the healthcare industry include:

Industry leadership

We are the industry's most efficient, fully integrated operator, the leading market innovator, and the industry's environmental and safety leader.

An established national network

Our network of over 60 treatment/collection centers and over 100 transfer and collection sites operate as an integrated network throughout North America. With facilities nationwide, we have the unique capability to respond swiftly to natural and internal disasters that could cripple a customer's operations.

Efficient operations

Our vertically integrated network and broad geographic presence means we are able to increase our route densities, so our drivers make more stops per shift and keep the distance traveled to treatment facilities to a minimum.

Regulatory Expertise

Our regulatory compliance team has unsurpassed knowledge of OSHA, DOT, EPA, FDA and The Joint Commission (TJC) regulations and standards. We help decipher complex federal, state and local regulations to insure our customers are in compliance.

Data Management

Our bar-coding system tracks containers from the point of generation to treatment, assisting healthcare customers with the proper documentation of their medical waste.

Global Reach

We combine our technological expertise with the know-how of local teams to offer total solutions that address local and national requirements. Since 1996, we have operated in the global market.

Our portfolio of service offerings for medical facilities, hospitals and systems includes:



Stericycle Integrated Waste Stream Solutions manages all hospital waste streams, 80% of which are highly regulated. This integrated service focuses on environmental best practices, training to comply with complex federal and local regulations, as well as Joint Commission Standards. Waste streams are managed by one provider offering you Sustainable Solutions™ for all your healthcare waste.



Stericycle Sharps Management Service reduces the risk of needlesticks, controls cost, frees up valuable hospital staff time, and minimizes the impact of disposable containers on the environment. Each reusable container keeps 600 disposables from reaching the landfill minimizing your carbon footprint.



Stericycle Rx Waste Compliance Service is a turnkey service that enables you to keep drugs out of the water system. The service provides characterization, on-site training, collection and disposal of Rx waste in compliance with EPA/DOT regulations and Joint Commission Standards.



Stericycle Specialty Waste, the leading hazardous waste service to healthcare facilities, provides waste characterization, transportation and compliant disposal. Our expertise enables the safe and secure management of every type of hazardous waste generated in healthcare, such as: Lab Packs, Flammable Liquids, Xylene, Formalin, Aerosols, and Universal Waste.

SERVICE BENEFITS

Welcome to Stericycle's Regulated Medical Waste Service, a comprehensive offering of services to help you manage the collection, treatment and disposal of Regulated Medical Waste.

As your partner in the management of Regulated Medical Waste, Stericycle is committed to helping you understand the regulations, keeping your institution in compliance and implementing environmentally responsible solutions.

Our integrated services include:

- Regulated Medical Waste collection
- Transportation
- Reusable containers
- Treatment and disposal
- · Related safety and health education and training
- Consultative services

Stericycle will help your hospital stay in compliance with federal and state regulations.

Regulated Medical Waste ACCEPTED By Stericycle

ACCEPTED REGULATED MEDICAL WASTE



Sharps - Means any object contaminated with a pathogen or that may become contaminated with a pathogen through handling or during transportation and also capable of cutting or penetrating skin or a packaging material. Sharps includes needles, syringes, scalpels, broken glass, culture slides, culture dishes, broken capillary tubes, broken rigid plastic, and exposed ends of dental wires.



Regulated Medical Waste or Clinical Waste or (Bio) Medical Waste - Means a waste or reusable material derived from the medical treatment of an animal or human, which includes diagnosis and immunization, or from biomedical research, which includes the production and testing of biological products.

ACCEPTED REGULATED MEDICAL WASTE WHICH MUST BE IDENTIFIED AND SEGREGATED FOR INCINERATION



Trace Chemotherapy Contaminated Waste - RCRA Empty drug vials, syringes and needles, spill kits, IV tubing and bags, contaminated gloves and gowns, and related materials as defined in applicable laws, rules, regulations or guidelines.

Pathological Waste - Human or animal body parts, organs, tissues and surgical specimen (decanted of formaldehyde, formalin or other preservatives as required per hazardous waste rules).



Non-RCRA Pharmaceuticals - Must be characterized and certified as non-RCRA hazardous material by the generator. Excludes all DEA scheduled drugs, including controlled substances.*

CALIFORNIA ONLY - **Solidified Suction Canisters** - Suction canisters that have been injected with solidifier materials to control liquids or suction canisters made of high heat resistant plastics such as polysulfone.

*Consult Stericycle Representative for specific requirements

Additional waste acceptance policies may apply based on state or permit specific requirements. Hazardous waste transportation services may be offered in certain geographical locations, under separate contract. Please refer to your local Stericycle Representative for additional information and options for possible hazardous waste handling.

For additional information on container and labeling requirements contact our Stericycle Customer Service Department at (866) 338-5120.

Regulated Medical Waste NOT ACCEPTED By Stericycle



Untreated Category A Infectious Substances

RCRA Hazardous Pharmaceutical Waste and all DEA controlled drugs, including controlled substances*

Chemicals - Formaldehyde, formalin, acids, alcohol, waste oil, solvents, reagents, fixer developer



Hazardous Waste - Drums or other containers with a hazard warning symbol, batteries and other heavy metals

Radioactive Waste - Any container with a radioactivity level that exceeds regulatory or permitted limits; lead-containing materials



Complete Human Remains (including heads, full torsos, and fetuses)

Bulk Chemotherapy Waste

Compressed Gas Cylinders, Canisters, Inhalers and Aerosol Cans



Any Mercury Containing Material or Devices - Any mercury thermometers, Sphygmomanometers, lab or medical devices

Mercury-Containing Dental Waste - Non-contact and contact amalgam and products, chairside traps, amalgam sludge or vacuum pump filters, extracted teeth with mercury fillings and empty amalgam capsules

*Consult Stericycle Representative for specific requirements

Additional waste acceptance policies may apply based on state or permit specific requirements. Hazardous waste transportation services may be offered in certain geographical locations, under separate contract. Please refer to your local Stericycle Representative for additional information and options for possible hazardous waste handling.

For additional information on container and labeling requirements contact our Stericycle Customer Service Department at (866) 338-5120.

SUPPORT MATERIALS

We know that remaining compliant with the regulatory agencies, like the Department of Transportation, is important to you. Therefore, we seek to support your team by providing materials to remind them of these regulatory requirements. In addition, we can provide some of these materials, to better meet your needs, in both English and Spanish.



Waste Disposal Guidelines (English and Spanish)

This poster indicates what medical waste goes in the red bag and what doesn't go in the red bag.



Packaging Procedures Poster (English and Spanish)

This poster contains helpful instructions for packaging Regulated Medical Waste safely and correctly for Reusable Containers and Corrugated Boxes.

> With more than 23 years of experience, we are prepared to help you navigate the complex world of Regulated Medical Waste.

ON-LINE MANIFEST

The Stericycle Customer Manifest Archive System, which is available in most markets, saves you time and expense by storing your Regulated Medical Waste Manifests in a convenient on-line database. The Archive System allows you to locate your manifests by date, view, and print your documents on demand.

This system is available in most states.





Stericycle is committed to giving you the most comprehensive service available.

How to access the On-Line Manifest Archive System

- 1. Go to www.stericycle.com
- 2. Click on Customer Login select the Manifest Archive ••

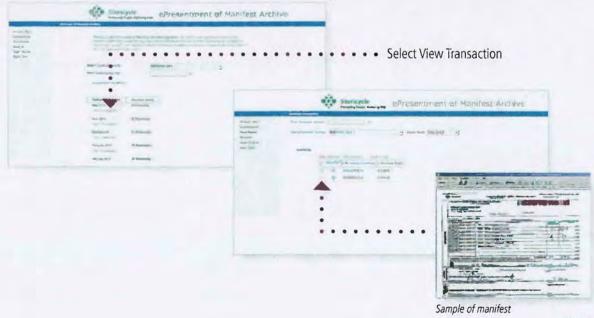


For additional information on this service, please contact your local Stericycle Representative.

3. Manifest Archive Login page

Withome - Phones Bigs In at Regard	er Navilad Netson	
Windows up the definition of the end of the en	to store the Programming of the American State of State o	•••• First Time Users will be prompted t set up a User Name and Password

4. Manifest Report Page



THE BIO TRACK SYSTEM

Stericycle has a proprietary information management system for tracking that provides detailed documentation of your regulated medical waste. At the time of pick-up, bar codes are placed on each container designated for disposal. Our driver utilizes a hand held computer and scans each container bar code and prints out a record of receipt of all containers that were picked up for disposal.

Specific benefits include:

- · Utilizes bar-codes to track containers from point of collection to treatment;
- Automatically deducts the empty weight of containers, so you pay only for contents; and
- Insures accurate and fast tracking of your regulated medical waste from pick-up to treatment.



Sample of Bio Track Customer Receipt



Healthcare Facility Reports

BIO TRACK HEALTHCARE FACILITY SUMMARY REPORT

Stericycle has the capability to provide you with monthly summary reports, which detail your service utilization for your entire facility.

Summary Report Any Healthcare		
Customer Numt		100
Period	Conteiners	Lbs
Dacember-05	112	11059.4
November-06	155	10872.3
October-06	177	12023 3
September-06	154	10342.5
August-06	161	11967.5
July-06	179	12472 3
June-DE	155	10736.8
May-06	162	11668
4/30/200308	157	11140.5
March-D&	165	12080.3
Fabruary-08	148	10512.3
January-07	186	12004
Talai	1911	135978

SPECIFICALLY WE ARE ABLE TO PROVIDE:

- Monthly reports emailed directly to you;
- Monthly Summary Reports utilizing only one label type for the entire health care facility; and
- Data summarized in easy to read spreadsheet format.

An example of the information provided in these reports.

BIO TRACK HEALTHCARE FACILITY DEPARTMENTAL SUMMARY REPORT

Due to the capabilities of our proprietary system, Stericycle has the ability to provide you with monthly detailed departmental summary reports. This report details, by specified department, your service utilization. We are able to provide this type of information only when the specific department is identified by your facility and we have provided separate bar coded labels (in order to track the containers back to your facility and department).

Sac	ELEVELOS à	Event iD	Lieparinmer Manne	Traci the man
100	123456789	1371	Pharmacy IV Rm	11.0
601	123456789	1371	Phamacy //V Rm	25.4
100	123456789	1371	Phannacy //V Rm	787.6
			Pharmacy /N Rm Total	825.8
100	123458789	1131	Gen Mart / Oncology	184.0
100	123456789	1131	Gen Med / Oncology	12.5
100	12345678#	1131	Gen Mad / Decology	35.0
			Gan Med / Oncology Total	232.4
100	123456789	1144	Skas 1, 2 + 3	364.5
			Sicu 1, 2+3 Total	364.5
100	123456789	1145	General Surgery	160.6
			General Surgery Tout	160,6
100	123456789	1164	CCU	67.8
100	123456789	1164	CCU	106.8
100	123456789	1164	SCU	0.0
			CCU Total	174.4
100	123456789	1181	OR	104.6
100	123456789	1181	OR	15.5
100	123456789	1151	OR	283 6
			OR Total	405.2
100	123456789	4221	Emergency Room	278.7
100	123456789	4221	Emergency Room	381.9
160	123456759	4221	Emergency Room	52.0
			Emergency Room Total	712.6
100	123456789	4233	Med Chic/Canoer Cit	226.2
100	123456789	4233	Med Cinc/Cencer Gir	16.4
100	123450789	4233	Mag Cinc/Cancer Cir	78.7
100	123456789	4233	Med Cinc/Canger Cir	10.6
			Hed Cinc/Cancer Ctr Total	331.9
		Grand To	tel	3.207.4

An example of the information provided in these reports.

SPECIFICALLY WE ARE ABLE TO PROVIDE:

- Monthly reports emailed directly to you;
- Measurement of regulated medical waste generated by the specifically identified department(s):
- Selection by you of the department(s);
- Unlimited number of department(s) which you can select to track utilization; and
- Data summarized in an easy to read spreadsheet format.

REGULATED MEDICAL WASTE SERVICE

Our offering of services helps you organize and manage a myriad of tasks assigned to environmental services.

STERICYCLE CAPABILITIES

Regulatory Compliance Expertise

Employee Safety and Health Knowledge

National Network Of Facilities and Transportation Resources

Advanced Information Management

Industry Expert

Flexible Solutions

THE BENEFITS TO YOU AS OUR CUSTOMER

Keep you current with the rules and regulations that are important to TJC and federal, state and local regulatory agencies

Protect your people, a valuable asset

Provide uninterrupted service by responding to disasters through redundancy of assets and location

Reporting capabilities that allow you to track by department

Over 23 years of experience to give you peace of mind

Custom program to manage your needs including sharps and trace chemotherapy

> For questions about your Regulated Medical Waste Service, call us today at **866-338-5120**





Stericycle[®] Protecting People. Reducing Risk.[®]

28161 N. Keith Drive Lake Forest, IL 60045 www.stericycle.com

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Regulated Medical Waste Service

Products and Service to Properly Manage RMW

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PROTECTING PEOPLE. REDUCING RISK.

Waste2Green4Healthcare

oA.

REGULATED MEDICAL WASTE SERVICE

Stericycle's comprehensive offering of services help you manage the collection, treatment and disposal of regulated medical waste.

As your partner in the management of Regulated Medical Waste, Stericycle is committed to helping you understand the regulations, keeping your institution in compliance and implementing environmentally responsible solutions.

Our integrated services include:

- Regulated Medical Waste collection
- Transportation
- Reusable Containers
- Treatment and disposal
- · Related safety and health education and training
- Consultative services



Let Stericycle help your hospital stay in compliance with federal and state regulations. You spend a significant amount of time and money on the management of medical waste. The Joint Commission's (TJC) accreditation, environmental and regulatory compliance, the safety and health of your employees and managing the overall cost of medical waste are key priorities. How do you educate your team, and ensure compliance now and into the future?

Partner with Stericycle...

Our offering of services helps you organize and manage a myriad of tasks assigned to environmental services.

STERICYCLE CAPABILITIES

Regulatory Compliance Expertise

Employee Safety and Health Knowledge

National Network Of Facilities and Transportation Resources

Advanced Information Management

Industry Expert

Flexible Solutions

THE BENEFITS TO OUR CUSTOMER

Keep you current with the rules and regulations that are important to TJC and federal, state and local regulatory agencies

Protect your people, a valuable asset

Provide uninterrupted service by responding to disasters through redundancy of assets and location

Reporting capabilities that allow you to track by department

Over 20 years of experience to give you peace of mind

Custom program to manage your needs including sharps and trace chemotherapy

REGULATORY COMPLIANCE EXPERTISE

- Joint Commission Environment of Care Standards set requirements for handling regulated medical waste. Stericycle can help you meet the Joint Commission standards.
- AORN states that "blood, bodily fluids, disinfectant solutions and other hazardous materials should be disposed of in accordance with federal, state and local regulatory agency recommendations and with concern for the environment."
- Our Healthcare Compliance Specialists can help you decipher complex information and build a plan to ensure compliance at the federal, state and local levels.
- Stericycle's commitment to regulatory compliance guarantees you peace of mind when you partner with the industry leader.



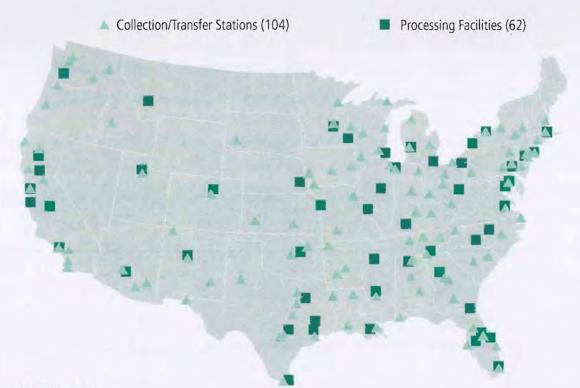
SAFETY AND HEALTH KNOWLEDGE

- OSHA states that "standard precautions should be observed to prevent contact with blood or other potentially infectious materials...engineering and workplace practice controls should be used to eliminate or minimize employee exposure."
- The Stericycle Environmental Safety and Health team is 35 members strong and well versed in health and safety protocols.
- Stericycle's expertise in the design and development of work place practices and training programs will help you promote employee safety to protect your valuable and well-trained associates.

With more than 20 years of experience, we are prepared to help you navigate the complex world of Regulated Medical Waste. A compliance team member is always there to help.

A NATIONAL INDUSTRY LEADER. YOUR LOCAL PARTNER.

Stericycle has nationwide treatment facilities and is uniquely positioned to respond promptly to natural and internal disasters that have the potential to cripple your business.



QUICK FACTS

- Focused on healthcare
- Customers: more than 508,000
- \$1.1 billion annual revenue
- Expertise in managing highly regulated waste streams for healthcare facilities
- National network of transportation and treatment facilities
- Over 150 collection / processing facilities
- Over 1,400 trucks

- Over 1,000 employees working inside hospitals
- Process over 1 billion lbs. of medical waste per year in the U.S.
- Mission: "Protecting People, Reducing Risk"
- Stericycle has over 1400 route managers who go through rigorous screening and training including criminal background checks, drug testing, DOT hazmat and OSHA bloodborne pathogen training and ongoing medical surveillance.

ADVANCED INFORMATION MANAGEMENT

- Bio Track is our proprietary information management tool that leverages people, process and technology.
- All containers are scanned, tracked and documented from 'cradle to grave' to fully manage the waste for which hospitals are responsible.
- Bio Track can be used as a measurement tool to track the amount of medical waste generated in a specific department.
- Identifying the specific department generating the waste and re-directing behavior is the first step in reducing your disposal costs and environmental footprint.

TRAINING AND EDUCATION

- We use robust tools to execute a waste audit and implement training programs to deliver a positive and sustainable behavioral change.
- Stericycle's comprehensive 5-step program guides you through the assessment process where we help you:
 - 1. Define the problem and identify a solution
 - Create a plan for proper waste segregation and identify opportunities in other waste streams such as sharps management, pharma waste, and trace chemo and pathological waste
 - Execute worker training programs and build plans that are reasonable and actionable
 - 4. Implement controls to maintain consistency in regulatory policy
 - Track your progress, report your success and reward your team to maximize your efforts and investment

FLEXIBLE SOLUTIONS

Protecting

Recipie, Reducing I

Our program is tailored to meet your unique needs at the federal, state and local levels.

- Containers are available in a wide variety of sizes
- Ability to manage all of your regulated medical waste
 - Trace chemotherapy and pathological waste
 - Sharps Management Service utilizing Bio Systems Reusable containers
- Environmental education to help your employees understand the value of proper waste segregation to minimize the overall volume of waste
- On-line manifest archive system helps you manage documentation that validates adherence to required tracking procedures – available 24/7

The generator is liable for waste from 'cradle to grave'. We know that your reputation is riding on our trucks. More than 508,000 customers trust Stericycle with this important responsibility. Our experience guarantees you peace of mind when you partner with the industry expert.

For more information, call us today at **866-338-5120**

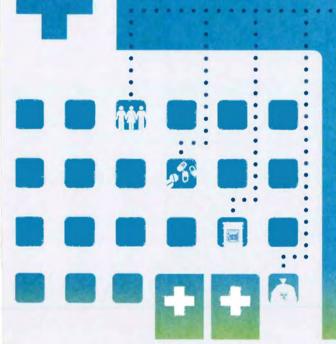


Stericycle[®] Protecting People. Reducing Risk.[®]

28161 N. Keith Drive Lake Forest, IL 60045

www.stericycle.com

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Our Sustainable Solutions™

Integrated Waste Stream Solutions One Company to Manage All Your Waste Streams

Rx Waste Compliance Service Keeping Pharmaceuticals Out of the Water

Specialty Waste Hazardous Waste Service to Help Minimize Your Environmental Impact

Regulated Medical Waste Products and Service to Properly Manage RMW



Stericycle Protecting People. Reducing Risk."





Concerned about pharmaceuticals in the water? Uncertain as to how to appropriately dispose of pharmaceuticals? Aware of The Joint Commission 2009 Standards?

Because you are a valued Stericycle customer you have been selected to ...

Join Us For a Lunch Learn Experience

Our Expert Panel Will Cover the Areas of:

- EPA/Regulatory Compliance Issues that Impact the Environment
- The Joint Commission Standards that Apply to Pharmaceutical Waste
- ✓ How We Can Help You Meet the Needs of the EPA, DOT and The Joint Commission

PROTECTING PEOPLE. REDUCING RISK."



Join Us For a Lunch Learn Experience

Our Expert Panel:

- Janet Brown Director, Sustainable Operations, Practice Greenhealth Leads environmental improvement activities for members, coordinates monthly Greening Operations webinar, Steering Committee Green Guide for Health Care and Planetree's Design Advisory Council
- Michelle Peace Environmental Engineer, U.S. EPA, Region 6 (Dallas) Nineteen years with EPA working exclusively in the RCRA Hazardous Waste Program, developing new RCRA regulations, providing regulatory interpretations, BS in Chemical Engineering
- Gary J. Robb, RPh Consultant, Joint Commission Resources, Inc. Twenty years experience in Pharmacy Applications; CEO of large long term care pharmacy provider; Director of Pharmacy for Acute Care Hospitals; trained as a lean Six Sigma Black Belt: BS in Pharmacy
- Dan Fadgen Rx Waste Compliance Service, Stericycle, Inc. Thirty years of pharmaceutical industry experience focusing on RCRA issues and solutions for Acute Care Hospitals; BS degree from University of Florida

When: Wednesday, May 27, 2009 Where: Marriott Houston Medical Center

Time: 9:30am - 1:15pm

Cost: FREE!!

Houston, TX 77030 R.S. V.P: May 13, 2009

6580 Fannin Street

Space is very limited – please use your personalized URL to secure your place at this event. www.Houston.stericyclesolutions.com To reserve your place by phone, please call Jackie at (847) 943-6751

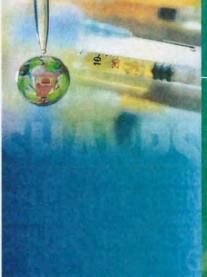
PROTECTING PEOPLE. REDUCING RISK."

Dave Smith Director of Pharmacy Holyoke Hospital 575 Beech Street Houston, TX 77030

2333 Waukegan Road • Suite 300 Bannockburn, IL 60015



Stericycle[®] Protecting People. Reducing Risk.[®]



Sharps Management Service Using Bio Systems Reusable Containers

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Rx Waste Compliance Service Keeping Pharmaceuticals Out of the Water Regulated Medical Waste Service Products and Service to Properly Manage RMW



ENVIRONMENTAL BEST PRACTICES

This is an eco-friendly exhibit with parts and components that are 100% recyclable



Waste2Green4Healthcare

Protecting People. Reducing Risk."

Integrated Waste Stream Solutions One Company to Manage All Your Waste Streams

Rx Waste Compliance Service

Keeping Pharmaceuticals Out of the Water

Sharps Management Service Using Bio Systems Reusable Containers

Regulated Medical Waste

roducts and Service to Properly Manage RMW



Exhibit 2

SUMMIT LAW GROUP®

a professional limited liability company

JESSICA L. GOLDMAN DID: (206) 676-7062 EMAIL: jessicag@summitlaw.com

July 17, 2012

Via Email

Stephen B. Johnson Garvey Schubert Barer 1191 Second Avenue, 18th Floor Seattle, WA 98101-2939

Re: Stericycle's Responses to Waste Management's Data Requests

Dear Steve:

Stericycle's responses to Waste Management's Data Requests are incomplete in various critical ways. We address these deficiencies to you and propose to limit our initial requests in the hope of avoiding further motion practice before the Commission.

The evidence we have received so far suggests that Stericycle of Washington, Inc. ("Stericycle") has been charging higher rates at the expense of the Washington rate payers under tariff rates which are over 20 years old. We believe that Stericycle's financial information will demonstrate that Stericycle is over-earning on its Washington business and/or that the tariff rates are being (and have been) improperly inflated as a result of intra-company charges by its affiliated Morton processing facility. In either case, we believe the Commission would conclude that Stericycle's service is unsatisfactory under RCW 81.77.040. Additionally, we believe that financial information about the collection company will amply demonstrate that Washington rate payers will not be damaged by further competition from Waste Management. Thus, Waste Management is entitled to discover Stericycle's financial information and documents, including costs, revenues and profits, along with financial information regarding Stericycle's affiliated business at the processing facility in Morton and the methodology under which Stericycle is charged for processing at Morton.

> 315 FIFTH AVE S SUITE 1000 SEATTLE, WASHINGTON 98104 telephone 206 676-7000 facsimile 206 676-7001 www.summitlaw.com

Data Request No. 1: Stericycle has objected to producing the requested general ledger for 2011 and has provided instead expense and revenue data. As a compromise, in lieu of the general ledger, we request the more limited balance sheet for Stericycle's Washington operations for calendar year 2011, which would include, without limitation, Stericycle's assets (including fixed assets), liabilities and equity. To the degree Stericycle still contends this request is unreasonably burdensome, please explain the steps Stericycle would have to take and the expenses Stericycle would have to incur to provide the requested information.

Data Request No. 2: To the degree there was any confusion about the term "revenue price-out," please see WAC 480-07-520(4)(f) which defines the term to mean a customer count for each tariff item and rate. Based on your objection, we will agree to limit this request to 2011 and 2012. To the degree Stericycle still contends this request is unreasonably burdensome, please explain the steps Stericycle would have to take and the expenses Stericycle would have to incur to provide the requested information.

Data Request No. 3: Thank you for the information provided, but it is insufficient for us to determine whether Exhibit DR#3 is complete without a further response to Data Request No. 1. Production of the 2011 balance sheet referenced above in Data Request No. 1 will provide us the necessary information. To the degree Stericycle still contends this request is unreasonably burdensome, please explain the steps Stericycle would have to take and the expenses Stericycle would have to incur to provide the requested information.

Data Request No. 7: Stericycle did not object to this data request. We requested the production of documents. Please confirm that Stericycle has no responsive documents. Moreover, the narrative answer Stericycle provided did not meaningfully answer the question posed. Without knowing the total costs of operating the Morton facility, and without knowing the volume from Washington generators, your response is meaningless. As an alternative, to understand the prices or values paid by Stericycle for processing Washington biomedical waste at the Morton facility, we require the price per ton charged to Stericycle for such processing, the number of tons charged to Stericycle for such processing, what percentage of the Morton facility charges the same rates to process biomedical waste from outside Washington, and how much it costs to operate the Morton facility. Information for 2011 will suffice.

<u>Data Request No. 8</u>: Stericycle did not object to this data request. However, Stericycle did not provide a complete response. The annual reports Stericycle produced excluded the Regulatory Fee Calculation Schedules on which Stericycle reported its total revenues, including its non fee-paying revenues. Moreover, the

annual reports Stericycle filed failed, as required, to report "total company income" in the Income Statement. While it is evident Stericycle failed to report its non fee-paying revenues, we are unable to determine whether Stericycle also excluded from Schedule 2 its annual reports expenses associated with non fee-paying revenues. In order to have a complete income statement, we request that you either: (1) confirm that expenses associated with non fee-paying revenue were included in the amounts reported, and why; or (2) provide us with expenses associated with non fee-paying revenue if they are not included. We also request the amount of Stericycle's non feepaying revenue for 2011 and the information described above regarding expenses associated with that revenue.

Data Request No. 10: Stericycle has objected to producing the requested income statements. We cannot evaluate the costs being charged to Stericycle for processing at the Morton facility, and which costs are passed on to Washington ratepayers, without basic financial information about the Morton facility. Stericycle, Inc. is the sole owner of Stericycle of Washington, Inc. and there can be no meaningful claim that Stericycle of Washington, Inc. does not have access to the requested income statements. Your response to Data Request No. 7 suggests that you have access to the total revenues and the total costs of operating the Morton facility and Waste Management must have that information. Further, in place of the requested income statements, Waste Management will accept answers to the following questions for 2009-2012:

- (a) What was Stericycle's landfill disposal cost per ton for each respective year?
- (b) How many pounds per year of Washington biomedical waste was processed at the Morton facility each respective year?
- (c) How many pounds per year of all biomedical waste were processed at the Morton facility each respective year?
- (d) How many pounds per year of Washington biomedical waste collected by Stericycle were land-filled each respective year?
- (e) How many pounds per year of Washington biomedical waste collected by Stericycle were incinerated each respective year?
- (f) Where, and to which entity, was the 2011 \$5,628,493 disposal and processing income recorded?
- (g) Produce all documents describing where, and to which entity, the 2011 \$5,628,493 disposal and processing income was recorded.

To the degree Stericycle still contends this request is unreasonably burdensome, please explain the steps Stericycle would have to take and the expenses Stericycle would have to incur to provide the requested documents.

Data Request No. 12: Stericycle did not object to this data request. Please provide a substantive explanation of what is meant by "business considerations," which otherwise provides no meaningful answer to the request posed.

Data Request No. 14: Stericycle objected to producing the requested information for 1995, 2001, 2009 and 2010. This information is necessary to evaluate the cost per pound for processing the biomedical waste and whether those costs have yielded proper returns to Stericycle under tariff rates which have never been changed, and this information is not reflected on the annual reports for Class C solid waste companies filed by Stericycle, as it is in the annual reports required of Class A companies like Waste Management. To the degree Stericycle still contends this request is unreasonably burdensome, please explain the steps Stericycle would have to take and the expenses Stericycle would have to incur to provide the requested information.

Data Request No. 15: Stericycle objected to producing the requested information which goes directly to the Commission's stated preference for competition with biomedical waste services. To assist Stericycle in determining the territory in which it is the only service provider, we will limit this request to the locations and generators identified in footnotes 13 and 15 of Waste Management's Opening Brief on Preliminary Legal Issue (filed June 14, 2012), plus the cities of Bellingham and Moses Lake. To the degree Stericycle still contends this request is unreasonably burdensome, please explain the steps Stericycle would have to take and the expenses Stericycle would have to incur to provide the requested documents.

Data Request No. 16: Stericycle has objected to producing the requested information. Based on your objection, Waste Management will agree to accept the requested information by zip code instead of by county. This information should be readily available on Stericycle's billing system. To the degree Stericycle still contends this request is unreasonably burdensome, please explain the steps Stericycle would have to take and the expenses Stericycle would have to incur to provide the requested information.

Data Request No. 17: Based on Stericycle's objections, Waste Management will forego the information requested for 2009 and 2010. We wish to clarify whether Stericycle transported or arranged to have transported biomedical waste generated in Washington in 2010 and 2011 to Covanta in Brooks, Oregon. Please advise. If the answer is in the affirmative, please provide the requested information as to Covanta.

Data Request No. 19: Stericycle has objected to producing the requested information regarding services to customers with multiple locations in 2009 and 2010. We believe this information will show the industry's move toward consolidation and the effect that consolidation has on the market for biomedical waste services. To the degree Stericycle still contends this request is unreasonably burdensome, please explain the steps Stericycle would have to take and the expenses Stericycle would have to incur to provide the requested information.

<u>Data Request No. 20</u>: Stericycle did not object to this data request. We take your answer to mean that no customer complaint has been made to Stericycle since January 1, 2009. If we are mistaken, please advise.

Data Request No. 21: Stericycle did not object to this data request. We take your answer to mean that no customer complaint has been made about the facility in Morton since January 1, 2009. If we are mistaken, please advise.

Data Request No. 22: Stericycle has objected to producing the requested documents and has, instead, provided some information regarding self-selected "minor citations." Stericycle obviously relied on documents to provide the limited information offered and it does not explain why Waste Management is not entitled to documents regarding other violations which are not reflected in Exhibit DR#22. To the degree Stericycle still contends this request is unreasonably burdensome, please explain the steps Stericycle would have to take and the expenses Stericycle would have to incur to provide the requested documents.

Data Request No. 24: Stericycle has objected to producing the requested information by referencing Tariff No. 1. However, Tariff No. 1, in its current form and in previous forms, does not state (a) the manufacturer of each type of container, (b) how long Stericycle has been using each type of container, and (c) where in Washington Stericycle provides each such container to customers. You have provided a list of manufacturers which are "include[d]" in the list of manufacturers used by Stericycle without reference to the size of container. That information is not complete and does not respond fully to the Data Request. We believe this information will demonstrate changes made by Stericycle in response to direct competition from Waste Management. To the degree Stericycle still contends this request is unreasonably burdensome, please explain the steps Stericycle would have to take and the expenses Stericycle would have to incur to provide the requested information.

I look forward to speaking with you tomorrow to resolve these issues.

Sincerely,

SUMMIT LAW GROUP PLLC

Ami & Add /

Jessica L. Goldman

cc: Fronda Woods James K. Sells Polly L McNeill

Exhibit 3



SEATTLE OFFICE eighteenth floor second & seneca building 1191 second avenue seattle, washington 98101-2939 TEL 206 464 3939 FAX 206 464 0125 OTHER OFFICES beijing, china new york, new york portland, oregon washington, d.c. GSBLAW.COM

Please reply to STEPHEN B. JOHNSON sjohnson@gsblaw.com DIRECT 206-816-1309

G A R V E Y S C H U B E R T B A R E R A PARTNERSHIP OF PROFESSIONAL CORPORATIONS

July 19, 2012

VIA EMAIL

Jessica Goldman, Esq. Summit Law Group 315 5th Ave. S., Suite 1000 Seattle, WA 98104

Re: Stericycle's Responses to Waste Management's Data Requests

Dear Jessica:

Per our telephone conference of July 18, 2012, we provide this interim response for Stericycle of Washington, Inc. ("Stericycle") to your letter of July 17, 2012, in which you raised certain questions about Stericycle's responses to Waste Management's data requests. This response is "interim" because we have yet to connect with all members of the Stericycle team with whom we need to confer before responding definitively on certain points. One key person has been on vacation this week but will return Monday. We will be happy to discuss these responses further in our telephone conference scheduled for July 23 at 3:00 pm.

In general, Stericycle does not agree that your hypothetical claim that Stericycle is "over earning" on its tariff rates is relevant to this application proceeding. The fact is that Stericycle rates and charges are specified in a tariff approved by the Commission. We do not believe that charging Commission-approved tariff rates is or could be evidence that Stericycle will not provide service to the satisfaction of the Commission or that granting overlapping authority to Waste Management is in the public interest. To paraphrase Judge Kopta in another context, Waste Management does not have a legitimate interest in Stericycle's rates.

Moreover, the Commission's case law indicates that the facts relevant to the "satisfactory service" determination are the nature of the applicant's and existing carriers' services. The remedy for unreasonable rates is a rate case. This is not a rate case and we doubt that Judge Kopta will allow you to turn it into one.

<u>Requests #1 and #3</u>. Your letter does not state the relevance of the additional information that could be obtained from a 2011 balance sheet. Stericycle's 2011 income and expense at a reasonable level of detail were disclosed to Waste Management with Stericycle's prior responses. The detailed depreciation schedule already provided includes both the acquired value and accumulated depreciation of Stericycle's

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Jessica Goldman, Esq. July 19, 2012 Page 2

assets. At this point, Stericycle does not believe Waste Management's request for a balance sheet is justified without a clear explanation of the relevance of the additional information sought.

<u>Request #2</u>. As discussed above, Judge Kopta made clear that this is not a rate case and that he will not allow it to be turned into a rate case. Stericycle's Commission-approved tariff rates are not at issue in this proceeding. The WAC provision you cite to define the scope of the analysis you are seeking specifically addresses a requirement applicable to rate proceedings. Preparing the information requested would be a very significant burden in terms of time and expense that is not justified by any claim of relevance. Under the rate rules, this burden is imposed on carriers only when they seek a general rate increase, which Stericycle is not attempting to do. We are conferring with our client and will provide additional information on the time and cost that would be entailed to produce the information sought in an update next week.

<u>Request #7</u>. We intend to supplement Stericycle's response to this request with respect to the total costs of operating the Morton facility in 2011 after conferring further with Stericycle next week. Stericycle's prior responses already include the volume of waste processed in 2011. We confirm that we do not have documents responsive to this request. We will provide the requested summary of the arrangements between Stericycle and Stericycle, Inc. next week.

<u>Request #8</u>. Stericycle will supplement its response to this request to produce all Regulatory Fee Calculation Schedules in its possession or control for the years requested. Your additional numbered questions appear to be new requests beyond the scope of Request #8. If any additional questions remain after the supplemental production, Stericycle will, of course, respond to additional data requests per the Commission's rules.

<u>Request #10</u>. Stericycle has fully responded to this request by indicating that the income statements described do not exist. As stated in the response, income statements are not separately prepared for the Morton plant. The Morton plant is a Stericycle, Inc. cost center and no income is allocated to the plant as such. All income from Morton processing operations is reported by Stericycle, Inc. Stericycle has elsewhere in its responses stated the costs of treatment and disposal that are charged to Stericycle based on the number of containers from Washington generators compared to the total number of containers processed at the Morton facility.

<u>Request #12</u>. Stericycle will supplement its response to this data request with a further explanation of the referenced business considerations next week.

<u>Request #14</u>. Your letter indicates that the information requested is relevant to the claim that Stericycle "over earns" on its tariff rates. As stated above, Stericycle's Commission-approved tariff rates are not an issue in this proceeding and we do not believe Waste Management is entitled to audit those rates, particularly since the only basis for the claim seems to be hopeful speculation on the part of Waste Management. But even assuming this line of inquiry is appropriate, Judge Kopta has indicated that Waste Management's inquiries to Protestants are properly confined to the years 2011 and 2012. The relevant time period for evaluating Stericycle's services, or the impact of an additional carrier on those

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Jessica Goldman, Esq. July 19, 2012 Page 3

services, is the date of Waste Management's application and a reasonable window before the filing of that application. Stericycle believes that no additional response for years prior to 2011 is relevant.

<u>Request #15</u>. In response to Waste Management's proposal to alter the scope of this request, Stericycle will supplement its response to state the total weight of biomedical waste that it has collected in 2011 and 2012 (to date) from the counties indicated in footnote 13 of Waste Management's Opening Brief on Preliminary Legal Issue and from Bellingham and Moses Lake if the sub-totals for these cities can be determined with reasonable effort.

<u>Request #16</u>. Your letter does not explain how allocating the weight of biomedical waste collected by Stericycle to individual zip codes is relevant to this proceeding, or even to the incorrect contention that a preference for competition is a basis for finding existing service unsatisfactory. Under Waste Management's theory, if Stericycle is the only provider in some territory then the service is necessarily unsatisfactory. This contention, however, does not turn in any way on the weight of biomedical waste that is collected in any given zip code. Further, the detail sought would give Waste Management access to confidential and proprietary information that would improperly permit Waste Management to focus its sales efforts on Stericycle's most valuable customers.

<u>Request #17</u>. Stericycle confirms that it has not transported or arranged to have transported biomedical waste generated in Washington to the Covanta facility in 2011. Your letter is not clear as to whether you are still seeking a similar confirmation for 2010 (because it states that Waste Management will forgo the information requested for 2009 or 2010). However, we believe the same to be true in 2010 and will confirm.

<u>Request #19</u>. Judge Kopta has indicated that Waste Management's inquiries to Protestants are properly confined to the years 2011 and 2012. Stericycle agrees for reasons previously stated and declines to further supplement its response to this data request.

<u>Request #20</u>. Stericycle now believes there may be confusion as to the scope of the term "customer complaints" as used by Waste Management and requests clarification. Subject to this clarification, Stericycle's answer to this request means what it says, that Stericycle does not have documents in its possession or control that discuss, refer to, or reflect "customer complaints" since January 1, 2009. This is a complete answer to the request for production of documents.

<u>Request #21</u>. Stericycle now believes there may be confusion as to the scope of the term "customer complaints" as used by Waste Management and requests clarification. Subject to this clarification, Stericycle's answer to this request means only what it says, that Stericycle does not have any documents that discuss, refer to, or reflect a "customer complaint" about service at the Morton processing facility. This is a complete answer to the request for production of documents.

<u>Request #22</u>. Stericycle renews its objection to producing documents concerning vehicle inspections that did not result in a citation and concerning any alleged violations by the Morton processing plant as lacking relevance to this proceeding and as unduly burdensome in light of any relevance to this

Jessica Goldman, Esq. July 19, 2012 Page 4

proceeding. The citations identified in Exhibit DR #22 are a complete record of violations/citations in the relevant time period, not a selection. Such violations/citations are logged by Stericycle, but Stericycle does not have primary documents concerning these citations. Stericycle will supplement its response to reflect the clarification contained in this letter, if requested.

<u>Request #24</u>. Stericycle will supplement its response to this request to state the containers (including sizes) currently in use, the manufacturers of those containers, and additional information a bout when Stericycle started using each of those containers. Each container is used throughout the State of Washington, when and as requested by customers.

In the event that we agree on Monday that there remain discovery disputes between the parties with respect to either Waste Management's or Stericycle's discovery requests that will need to be resolved by Judge Kopta, we would again suggest a brief extension of the deadlines for filing prefiled testimony in order to accommodate the time it will necessarily take to have motions resolved and any further responses ordered by Judge Kopta completed. At this time we suggest approximately two weeks extension, the exact dates we can work out in our Monday conference.

Very truly yours,

GARVEY SCHUBERT BARER

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Stephen B. Johnson

cc: Fronda Woods James Sells Polly McNeill Jared Van Kirk Stericycle

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Exhibit 4

SUMMIT LAW GROUP"

a professional limited liability company

JESSICA L. GOLDMAN DID: (206) 676-7062 EMAIL: jessicag@summitlaw.com

July 24, 2012

Via Email

Stephen B. Johnson Jared Van Kirk Garvey Schubert Barer 1191 Second Avenue, 18th Floor Seattle, WA 98101-2939

Re: Stericycle's Responses to Waste Management's Data Requests

Dear Steve and Jared:

Thank you for taking the time yesterday to discuss Waste Management's request that Stericycle of Washington, Inc. ("Stericycle") supplement its data requests. We discussed my letter of July 17 and your response of July 19 and we were able to reach agreement on various issues. I write to confirm my understanding of where we agree and where we do not.

Waste Management's Need for the Requested Financial Information

To start, we discussed Stericycle's contention that Waste Management is not entitled to discovery much of the financial information Waste Management requested. I explained that Waste Management seeks the information for two reasons: (1) to rebut Stericycle's claim that it will suffer material financial harm if Waste Management is permitted to compete for business statewide and (2) to demonstrate that Stericycle's more-than-twenty-year-old tariff rates have yielded undue profits to Stericycle at the expense of Washington's rate payers and, hence, that Stericycle cannot provide service to the satisfaction of the Commission under RCW 81.77.040.

You advised that the first argument was a "better" one and that Stericycle did plan on arguing that Stericycle would suffer material financial harm if faced with competition from Waste Management statewide. Nonetheless, Stericycle will not provide all of the financial information requested and which is necessary to rebut Stericycle's claim.

> 315 FIFTH AVE S SUITE 1000 SEATTLE, WASHINGTON 98104 telephone 206 676-7000 facsimile 206 676-7001 www.summillaw.com

Stephen B. Johnson July 24, 2012 Page 2

As to the second argument, you advised of Stericycle's belief that such information is only relevant in a rate proceeding initiated by the Commission. You advised that the Commission is responsible for the tariff rates Stericycle charges, that Stericycle has no obligation to change those rates, and that Waste Management may not seek to demonstrate the Commission's lack of satisfaction with Stericycle's service through an analysis of the profits Stericycle has earned as the sole statewide provider of biomedical waste services. You advised that you were not aware of any authority limiting examination of Stericycle's rates to a rate proceeding nor were you aware of any authority which prohibited Waste Management from arguing to the Commission that Stericycle's service was unsatisfactory because of improper profits being made at the expense of Washington rate payers.

DR Nos. 1 and 3

Stericycle initially objected to producing the requested general ledger for 2011. As a compromise, in lieu of the general ledger, we offered to accept the more limited balance sheet for Stericycle's Washington operations for calendar year 2011, which would include, without limitation, Stericycle's assets (including fixed assets), liabilities and equity. You asked for an explanation as to the relevance of the balance sheet. I advised that Stericycle has provided a list of depreciated assets and that Waste Management wishes to confirm that the list is complete by cross-referencing the total asset value represented in Stericycle's balance sheet. This information is necessary for both of the reasons set forth above, most particularly to fully evaluate, and rebut, Stericycle's claim that statewide competition from Waste Management will cause material financial harm to Stericycle (and, hence, to rate payers). You advised that the balance sheet was irrelevant and that Stericycle would not produce it. When I asked you what level of burden would be involved in providing the balance sheet, you advised that you did not know.

DR No. 2

Stericycle refuses to produce the revenue price-out information for 2011 and 2012 as defined in WAC 480-07-520(4)(f) because you contend such information can only be relevant in a rate case initiated by the Commission. You further advised that preparing the requested information "would be a very significant burden in terms of time and expense." You agreed to provide to me by July 27 specific information as to the time and cost which would be necessary to produce the requested information.

DR Nos. 14 and 19

Stericycle refuses to produce the requested information for the years prior to 2011. It is your belief that at the prior telephonic discovery conference with Judge Kopta, he indicated that Waste Management was not entitled to obtain any information from the protestants from prior to 2011. Polly's notes of that call reflect that Judge

Stephen B. Johnson July 24, 2012 Page 3

Kopta was inclined to limit discovery to 2011 and 2012 where the information was available in the protestants' annual reports.¹ Your client, alone among the parties to this proceeding, files the more limited annual report required of Class C solid waste companies. The information requested in these Data Requests is not reported in Stericycle's annual reports.

DR No. 15

In its initial responses, Stericycle professed to lack knowledge as to the precise territory in which it is the only biomedical waste service provider. To assist Stericycle in defining that territory, we offered to limit this request to the locations and generators identified in footnotes 13 and 15 of Waste Management's Opening Brief on Preliminary Legal Issue (filed June 14, 2012), plus the cities of Bellingham and Moses Lake. In your letter of July 19, you agreed to this proposal, excepting footnote 15. Footnote 15 provides a list of the hospitals located in territory served only by Stericycle, where as footnote 13 lists entire counties where Stericycle is the sole service provider. You advised on our call yesterday that you had not spoken about footnote 15 with Stericycle and that you were inclined not to agree to provide information as to those hospitals. However, you agreed to consult with Stericycle and advise me by July 27 as to whether Stericycle will provide the information about the footnote 15 hospitals. In addition, you agreed to provide the information about the territory identified in footnote 13 and the cities of Bellingham and Moses Lake by July 27.

<u>DR No. 16</u>

Stericycle professes an inability to provide an answer to DR No. 16's request for volume by county. We proposed, instead, that Stericycle provide the information by zip code. This information is relevant to get a complete picture of where and in what quantities Washington's biomedical waste is generated. This information is relevant to test Stericycle's contention that its economies of scale will be materially harmed and, particularly, that its service to rural areas will suffer material financial harm if Waste Management is permitted to compete statewide. You advised that Stericycle will not provide the information by zip codes because that will permit Waste Management to pinpoint the amount of waste generated by specific generators in zip codes where there is only one generator. You contend this is confidential business information.

¹ The referenced comments by Judge Kopta were apparently made off the record and are not contained in the transcript of that call.

Stephen B. Johnson July 24, 2012 Page 4

DR Nos. 20-21

Stericycle professed confusion as to what we meant by "customer complaint." You explained that Stericycle does not document anything to which Stericycle refers to as a "customer complaint." I defined "customer complaint" to mean a communication from a customer reflecting dissatisfaction with service provided or not provided by Stericycle. You explained that requests from customers (which you agreed could include customer complaints as I defined the term) are recorded by Stericycle as "service requests." Although Stericycle did not timely object to these Data Requests, you advised that Stericycle would not provide us with customer complaints found among the service requests. We are entitled to this information to demonstrate that Stericycle cannot serve to the satisfaction of the Commission.

Information Stericycle Has Agreed to Produce

<u>DR No. 7</u>: We requested the following 2011 information which you agreed Stericycle would produce by July 27: (1) the price per ton charged to Stericycle for processing at Morton; (2) the number of tons charged to Stericycle for processing at Morton; (3) what percentage of the Morton facility's processing is of Washington biomedical waste; (4) whether the Morton facility charges the same rates to process biomedical waste from outside Washington; and (5) and how much it costs to operate the Morton facility. Information for 2011 will suffice.

<u>DR No. 8</u>: Stericycle will produce the regulatory fee calculation schedules by July 27.

DR No. 12: Stericycle will provide the requested explanation by July 27.

<u>DR No. 17</u>: Stericycle will provide the requested information for 2012 by July 27.

DR No. 24: Stericycle will provide the requested information by July 27.

Sincerely,

SUMMIT LAW GROUP PLLC

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Jessica L. Goldman

cc: Fronda Woods James K. Sells Polly L McNeill

Exhibit 5

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8	BEFORE THE WASHINGTON UTILITIES AN	ID TRANSPORTATION COMMISSION	
9			
10	In the Matter of the Application of:	Docket No. TG-120033	
11	WASTE MANAGEMENT OF WASHINGTON,	STERICYCLE'S SUPPLEMENTAL	
12	INC. D/B/A WM HEALTHCARE SOLUTIONS OF WASHINGTON	RESPONSES TO WASTE MANAGEMENT'S DATA	
13	For an Extension of Certificate G-237 for a	REQUESTS	
14	Certificate of Public Convenience and Necessity to Operate Motor Vehicles in Furnishing Solid		
15	Waste Collection Service		
16	Stericycle of Washington, Inc. supplements	its prior responses to Waste Management's	
17	data requests as follows:		
18	DATA REQUEST NO. 1: Produce a deta	iled general ledger for your Washington	
19	operations for calendar year 2011.		
20	SUPPLEMENTAL RESPONSE: Waste Management has revised this data request,		
21	per Jessica Goldman's letter of July 17, 2012. Instead of a general ledger, Waste Management		
22	now seeks a "balance sheet for Stericycle's Washington operations for calendar year 2011."		
23	However, Waste Management has failed to articula	•	
24	sheet might have to any matter at issue in this appli	·	
25 26	relevant evidence. Stericycle objects to this new re	quest on the grounds that it is unreasonably	
20			

STERICYCLE'S SUPPLEMENTAL RESPONSES TO WASTE MANAGEMENT'S DATA REQUESTS - Page 1

1	burdensome and seeks information that is neither relevant to this proceeding nor reasonably
2	calculated to lead to the discovery of relevant, admissible evidence. Stericycle has already
3	provided an income statement with a reasonable level of detail for its 2011 operations, as well
4	as complete detail of its depreciable capital assets. This is sufficient for any legitimate purpose
5	relevant to this proceeding.
6	Stericycle does not prepare a balance sheet for its Washington regulated operations in
7	the ordinary course of its business and would have to generate one to respond to Waste
8	Management's request. In substance, this would require reconstruction of Stericycle's book
9	revenue and expense from its inception. This would require an inordinate commitment of
10	accounting effort. The burden and expense of creating such a balance sheet is not warranted by
11	any relevance to this proceeding.
12	Persons with knowledge: Nanette Walker, John Suchla, Mike Philpott.
13	DATA REQUEST NO. 2: Provide a detailed revenue price-out (explaining the basis
14	for your WUTC revenues) for calendar years 2009, 2010, 2011, and 2012 (to date) respectively,
15	including the volume of each size container you collected in each year, the number of
16	customers for each size container in each year, and the rate you charged for each such
17	collection in each year.
18	SUPPLEMENTAL RESPONSE: Stericycle reiterates its prior objections to this
19	request on the grounds that it is unreasonably burdensome and seeks information that is neither
20	relevant to this proceeding nor reasonably calculated to lead to the discovery of relevant,
21	admissible evidence. This data request is unduly burdensome in that the requested "revenue
22	price-out" does not exist and would require a costly and time-intensive analysis of Stericycle
23	billing data that is not warranted by any reasonable need by Waste Management for the
24	information requested. Stericycle estimates that the requested "revenue price-out" would
25	consume a minimum of 80 hours of CPA time at \$195/hour, for a total of at least \$16,000; and
26	a minimum of 100 hours of Stericycle accounting staff time at an average cost of about

STERICYCLE'S SUPPLEMENTAL RESPONSES TO WASTE MANAGEMENT'S DATA REQUESTS - Page 2

\$80/hour, for a total of at least \$8,000. The work involved would probably take at least two 1 2 months, given the existing workloads of the personnel involved. 3 This is not a proceeding to evaluate Stericycle's rates nor is it an appropriate forum for 4 such an evaluation. Stericycle does not agree that Waste Management's speculation that 5 Stericycle is "over earning" on its tariff rates creates an issue that is relevant to this application 6 proceeding. The fact is that Stericycle rates and charges are specified in a tariff approved by 7 the Commission and therefore are presumed reasonable for purposes of this proceeding. We do not believe that charging Commission-approved tariff rates is or could be evidence that 8 9 Stericycle will not provide service to the satisfaction of the Commission or that granting 10 overlapping authority to Waste Management is in the public interest. The Commission has never granted overlapping authority for the purpose of fostering price competition and its rate-11 12 setting authority (and responsibility) under RCW Chapter 81.77 is entirely inconsistent with any alleged "need" to promote rate competition. 13 14 If Stericycle's rates are unreasonable, the Commission's remedy under RCW Chapter 15 81.77 is not to grant overlapping authority to Waste Management but to require Stericycle to charge reasonable rates and the appropriate mechanism to do this is a rate case. A rate case and 16 17 a related audit by the Commission Staff involve procedures appropriate for rate setting but for which the present proceeding is plainly not adapted. The reasonableness of Stericycle's rates is 18 19 not an issue in this application proceeding. Stericycle further objects to the extent this data request seeks information prior to 2011. 20 Judge Kopta's guidance with respect to Waste Management's data requests to the WRRA 21 22 protestants was that data earlier than 2011 was unnecessary and therefore unreasonably 23 burdensome. Persons with knowledge: Mike Philpott, John Suchla, Nanette Walker. 24 25 **DATA REQUEST NO. 3:** Produce a detailed depreciation schedule listing all assets 26 used to provide WUTC-regulated biomedical services in Washington.

STERICYCLE'S SUPPLEMENTAL RESPONSES TO WASTE MANAGEMENT'S DATA REQUESTS - Page 3

SUPPLEMENTAL RESPONSE: Waste Management has modified this request, asserting that the detailed depreciation schedule provided by Stericycle initially "is insufficient for us to determine whether Exhibit DR#3 [Stericycle's depreciation schedule] is complete without a further response to Data Request No. 1. Production of the 2011 balance sheet . . . will provide us the necessary information." Letter from Jessica Goldman to Stephen Johnson, July 17, 2012. However, the argument that the type of summary information contained in a balance sheet will allow Waste Management to determine whether Stericycle's previouslyprovided depreciation schedule is "complete" is a non sequitur. Waste Management has no reason to think that Stericycle's depreciation schedule is not complete and a balance sheet would add nothing beyond summary the amounts shown on the depreciation schedule.

Stericycle also objects to Waste Management's request for a balance sheet for the reasons stated above in response to Data Request No. 1 and in this Supplemental Response to Data Request No. 3.

Persons with knowledge: Mike Philpott, John Suchla, Nanette Walker.

DATA REQUEST NO. 4: Describe specifically the methodology used to determine any overhead charges to your WUTC-regulated biomedical waste operation. For all overhead allocations, provide calculations in electronic format supporting the methodology.

SUPPLEMENTAL RESPONSE: See prior response.

DATA REQUEST NO. 5: Describe specifically the methodology and allocation factors you use to separate common expenses for WUTC-regulated and other, non-regulated operations.

SUPPLEMENTAL RESPONSE: See prior response.

DATA REQUEST NO. 6: Identify any persons or entities which have an affiliated interest (as that term is defined in RCW 80.16.010) with your regulated biomedical operations. SUPPLEMENTAL RESPONSE: See prior response.

STERICYCLE'S SUPPLEMENTAL RESPONSES TO WASTE MANAGEMENT'S DATA REQUESTS - Page 4

1	DATA REQUEST NO. 7: Produce contracts and any other documents reflecting		
2	arrangements or transactions between you and any affiliated interest (as that term is defined in		
3	RCW 80.16.010). If no documents are available, state a summary of the services provided and		
4	the prices or values paid.		
5	SUPPLEMENTAL RESPONSE: Stericycle, Inc. provides waste treatment and		
6	disposal and sales, general and administrative services to Stericycle. Stericycle confirms that it		
7	has no contracts or other documents describing these arrangements.		
8	The amount charged annually for treatment and disposal of Washington regulated waste		
9	is the percentage of the total costs of Stericycle, Inc.'s Morton plant equal to the percentage of		
10	the waste containers delivered to Stericycle, Inc. at Morton for treatment and disposal that is		
11	collected from Washington customers in regulated service. The amounts allocated to Stericycle		
12	for waste treatment and disposal are as stated in Stericycle's annual reports to the Commission.		
13	The total costs of Stericycle, Inc.'s Morton plant in 2011 and 2012 (through June 30,		
14	2012) are as follows:		
15	2011: To be provided		
16	2012 (5/31): To be provided		
17	The total volumes of waste handled at Stericycle, Inc.'s Morton plant in 2011 and 2012 and		
18	total volumes of waste handled at the Morton plant for Washington generators in regulated		
19	service are as follows:		
20	Total Washington		
21	2011: 653,484 containers 484,143 containers		
22	2012 (5/31): To be provided To be provided		
23	In addition to waste treatment and disposal services, Stericycle, Inc. provides sales,		
24	general and administrative (SG&A) services to Stericycle of Washington, Inc, including:		
25	Customer payment processing. Credit checking and delinquent account collections. Cash		
26	management and treasury services. Investor relations and shareholder communications. SEC		
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STERICYCLE'S SUPPLEMENTAL RESPONSES TO WASTE MANAGEMENT'S DATA REQUESTS - Page 5 .

1 compliance and reporting. Procurement services. Information technology services. 2 Management of 800 number and related customer service matters. Marketing. Real estate services. Accounting services and GAAP compliance. Federal, state and local tax compliance. 3 4 Accounts payable processing. Payroll and benefits administration. Human resource services. Workers' compensation administration. Risk management (insurance) administration. Safety 5 6 program support services. Engineering services. Federal and state environmental regulatory 7 compliance. Legal services. Stericycle, Inc.'s consolidated SG&A expenses are allocated to Stericycle of 8 9 Washington, Inc. in proportion to Stericycle of Washington's revenues. These amounts are then allocated between Stericycle's regulated and non-regulated services in proportion to the 10 revenues earned from such services, respectively. The amounts allocated to Stericycle's 11 regulated services are the amounts reported as SG&A expense in Stericycle's annual reports to 12 13 the Commission. Persons with knowledge: Mike Philpott, Nanette Walker, John Suchla. 14 DATA REQUEST NO. 8: Produce your WUTC annual reports for 1995, 2001, 2009, 15 16 2010, and 2011. SUPPLEMENTAL RESPONSE: The annual reports for 2001, 2009, 2010 and 2011 17 were previously produced. The fee calculation schedules for 2009, 2010 and 2011 are 18 produced herewith at Supplemental Exhibit DR#8. The fee calculation schedule for 2001 was 19 previously produced with the 2001 annual report. Stericycle is unable to locate a copy of the 20 21 1995 fee calculation schedule but it may be available to Waste Management from the Commission. 22 DATA REQUEST NO. 9: State the proportion or amounts of the rates currently 23 24 charged under your Tariff No. 1 which relate to the cost of processing biomedical waste at your

SUPPLEMENTAL RESPONSE: See prior response.

STERICYCLE'S SUPPLEMENTAL RESPONSES TO WASTE MANAGEMENT'S DATA REQUESTS - Page 6

affiliated processing facility in Morton, Washington.

GARVEY SCHUBERT BARER A PARTNERSHIP OF PROFESSIONAL CORPORATIONS eighteenth floor 1191 second avenue seattle, washington 98101-2939 206 464 3939

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DATA REQUEST NO. 10: Produce the income statements for your affiliated processing facility in Morton, Washington for 2009, 2010, 2011, and 2012 (to date).

SUPPLEMENTAL RESPONSE: See prior response. Without waiving its objections, Stericycle has disclosed 2011 and 2012 cost information for Stericycle, Inc.'s processing facility at Morton in its Supplemental Response to Data Request No. 7.

DATA REQUEST NO. 11: State how much your labor, fuel and other operational costs have increased since your Tariff No. 1 was initially adopted and describe specifically your method for deriving the amount of the increases.

SUPPLEMENTAL RESPONSE: See prior response.

DATA REQUEST NO. 12: State why you have never filed a change in base service rates.

SUPPLEMENTAL RESPONSE: The Commission regulates the rates of solid waste collection companies. The analysis used by the Commission to set rates for solid waste collection companies limits the amount of permissible profit to a range. Because Stericycle's profits from its regulated services have generally fallen within that range, Stericycle has not viewed rate increases as necessary or advantageous. Stericycle has been able to keep its profits within the permissible range, notwithstanding increased costs, by expanding its services and increasing the efficiency of its operations. Even if an incremental increase in its rates might be permissible, Stericycle has in the past concluded that the benefit of any added profit did not justify the costs that would be incurred in a general rate increase proceeding.

Persons with knowledge: Mike Philpott, Nanette Walker.

DATA REQUEST NO. 13: Provide a detailed comparison of rates for services under your Tariff No. 1 to rates for similar services in Oregon, California, and Idaho.

SUPPLEMENTAL RESPONSE: See prior response.

DATA REQUEST NO. 14: State the volume of biomedical waste you collected in Washington in 1995, 2001, 2009, 2010, 2011, and 2012 (to date), respectively.

STERICYCLE'S SUPPLEMENTAL RESPONSES TO WASTE MANAGEMENT'S DATA REQUESTS - Page 7

SUPPLEMENTAL RESPONSE: See prior response. Stericycle has previously 1 2 provided information concerning the volume of biomedical waste it collected in Washington in 2011 and 2012 through 5/31/2012. Stericycle's understanding of Judge Kopta's guidance with 3 4 respect to discovery is that the production of earlier data will not be required in this proceeding. **DATA REOUEST NO. 15:** State the volume of biomedical waste you collected in 5 Washington in 2009, 2010, 2011, and 2012 (to date), respectively, which waste was generated 6 7 in territory where you were the only service provider. SUPPLEMENTAL RESPONSE: See prior response. Waste Management modified 8 this data request per Jessica Goldman's letter of July 17, 2012 to instead request that Stericycle 9 provide data concerning the volume of biomedical waste collected in Washington from "the 10 locations and generators identified in footnotes 13 and 15 of Waste Management's Opening 11 12 Brief on Preliminary Legal Issue (filed June 14, 2012), plus the cities of Bellingham and Moses Lake." Without waiving its prior objections, Stericycle provides data for the volume of waste it 13 14 collected from the counties identified in footnote 13, plus Bellingham and Moses Lake, as 15 follows: 2012 (5/31) 16 2011 106,488 containers 44,191 containers 17 Stericycle understands that the counties identified in footnote 13, plus Bellingham and Moses 18 19 Lake, are a proxy for the territory in which Waste Management believes Stericycle is the only medical waste service provider and, accordingly, Stericycle believes the information provided 20 in this supplemental response is fully responsive to this data request. Counsel for Waste 21 22 Management was unable to explain the relevance of the requested information for the more 23 than 50 hospitals referenced in footnote 15 to the issues in this proceeding or the relationship of this request to the original data request. Some of the hospitals listed in footnote 15 are within 24 25 the territory covered by Waste Management's existing authority. Stericycle does not believe 26

STERICYCLE'S SUPPLEMENTAL RESPONSES TO WASTE MANAGEMENT'S DATA REQUESTS - Page 8

Waste Management's request for the footnote 15 generator data falls within any reasonable 1 2 interpretation of this data request and therefore declines to provide the requested data. 3 Persons with knowledge: Mike Philpott. John Suchla. 4 **DATA REQUEST NO. 16:** State the volume of biomedical waste you collected, and 5 the number of customers from whom you collected such waste, within each Washington 6 county, respectively, in 1995, 2001, 2009, 2010, 2011, and 2012 (to date), respectively. 7 SUPPLEMENTAL RESPONSE: Waste Management has modified this data request and now requests the data for the volume of waste collected by Stericycle and the number of 8 9 Stericycle's customers by zip code. Letter of Jessica Goldman to Stephen B. Johnson, dated 10 July 17, 2012. Stericycle objects to this new request on the grounds that it seeks detailed 11 confidential and proprietary business information about Stericycle's customers for an improper competitive purpose; i.e., the information would allow Waste Management to focus its 12 13 marketing efforts on Stericycle's most valuable customers. Waste Management has not 14 explained how the volume of waste and number of customers by zip code is relevant to any matter at issue in this proceeding. The information sought in the level of detail requested is 15 irrelevant to any matter at issue in this proceeding and is not reasonably calculated to lead to 16 17 the discovery of relevant, admissible evidence. 18 **DATA REQUEST NO. 17:** Identify by name and address each facility to which you 19 transported or arranged to have transported biomedical waste generated in Washington in 2009, 20 2010, 2011, and 2012 (to date), respectively, and as to each such year, identify the volume of 21 biomedical waste you tendered to each such facility. 22 SUPPLEMENTAL RESPONSE: See prior response. Without waiving its objections,

Stericycle confirms that it has not transported WUTC-regulated Washington waste to Covanta in 2010, 2011 or 2012.

DATA REQUEST NO. 18: State the number of customers you served in Washington in 1995, 2001, 2009, 2010, 2011, and 2012 (to date), respectively.

STERICYCLE'S SUPPLEMENTAL RESPONSES TO WASTE MANAGEMENT'S DATA REQUESTS - Page 9

GARVEY SCHUBERT BARER A PARTNERSHIP OF PROFESSIONAL CORPORATIONS eighteenth floor 1191 second avenue seattle, washington 98101-2939 206 464 3939

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SUPPLEMENTAL RESPONSE: See prior response.

DATA REQUEST NO. 19: State the number of customers for whom you provided services at more than one affiliated facility in Washington in 2009, 2010, 2011, and 2012 (to date), respectively.

SUPPLEMENTAL RESPONSE: See prior response.

DATA REQUEST NO. 20: Produce all documents which discuss, refer to or reflect a customer complaint made to you or about your service since January 1, 2009.

SUPPLEMENTAL RESPONSE: Stericycle has no documents in its possession or control that discuss, refer to or reflect "customer complaints" since January 1, 2009. Similar to Waste Management, as described in Jessica Goldman's letter to counsel for Stericycle of July 25, 2012, Stericycle operates a national call center for customer calls throughout the United States. Calls received from Washington customers are logged but none of the categories used refer to "complaints." We do not believe that any information contained in these call center logs is relevant to any matter at issue in this case; or, if marginally relevant, would justify the cost and expense of reviewing and interpreting the log entries to determine if they reflect something that Waste Management would view as a "complaint," rather than an ordinary customer inquiry or service request. As counsel for Waste Management stated in her letter to counsel for Stericycle of July 25, 2012 with respect to Stericycle's request for complaints against Waste Management, "To the degree there are any relevant complaints about Waste Management's services, those complaints are available from the Commission." The same is true for Stericycle. The WUTC record reflects six (6) complaints about Stericycle's services since 1992. The WUTC record reflects over 500 complaints against Waste Management since 2001.

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Persons with knowledge: Mike Philpott, Stephen B. Johnson.

STERICYCLE'S SUPPLEMENTAL RESPONSES TO WASTE MANAGEMENT'S DATA REQUESTS - Page 10

DATA REQUEST NO. 21: Produce all documents which discuss, refer to or reflect a customer complaint made about service at your affiliated processing facility in Morton, Washington since January 1, 2009.

SUPPLEMENTAL RESPONSE: See prior response and Supplemental Response to Data Request No. 20.

DATA REQUEST NO. 22: Produce all documents which discuss, refer to or reflect your violation, alleged violation, or investigation of a possible violation, of any law, regulation, ordinance, or government rule since January 1, 2009 in performing WUTC-regulated collection services. Produce the same from operating your affiliated processing facility in Morton, Washington.

SUPPLEMENTAL RESPONSE: See prior response. Without waiving its objections, Stericycle produces the additional documents set out in Supplemental Exhibit DR#22.

DATA REQUEST NO. 23: Produce all documents which discuss, refer to or reflect your efforts to make your services known and to attract business throughout Washington since January 1, 2009 including, without limitation, copies of all yellow pages advertising.

SUPPLEMENTAL RESPONSE: See prior response.

Persons with knowledge: Mike Philpott, Ron Adams, Bill Avery, James Ryan.

DATA REQUEST NO. 24: Describe the containers you provide to your customers to serve as repositories of biomedical waste including, without limitation, stating the sizes of the containers, the manufacturers of the containers, how long you have been using the containers, and where in Washington you provide each such container to customers.

SUPPLEMENTAL RESPONSE: See prior response. Without waiving its objections, Stericycle provides additional information about the containers it currently uses as shown in Supplemental Exhibit DR#24.

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Persons with knowledge: Mike Philpott, Chris Dunn.

STERICYCLE'S SUPPLEMENTAL RESPONSES TO WASTE MANAGEMENT'S DATA REQUESTS - Page 11

1	DATA REQUEST NO. 25: Describe if, and how, you recycled biomedical waste in		
2	Washington in 2009, 2010, 2011, and 2012 (to date), respectively.		
3	SUPPLEMENTAL RESPONSE: See prior response.		
4	DATED this 27th day of July, 2012.		
5	GARVEY SCHUBERT BARER		
6			
7	By Alethen B. Sterron		
8	Stephen B. Johnson, WSBA #6196 Jared Van Kirk, WSBA #37029		
9	Attorneys for Protestant Stericycle of Washington, Inc.		
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STERICYCLE'S SUPPLEMENTAL RESPONSES TO WASTE MANAGEMENT'S DATA REQUESTS - Page 12

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1	CERTIFICATE OF SERVICE			
2	I, Vickie L. Owen, certify under penalty of perjury under the laws of the State of			
3	Washington that, on July 27, 2012, I caused to be served on the person(s) listed below in the			
4	manner shown a copy of STERICYCLE'S SUPPLEMENTAL RESPONSES TO WASTE			
5	MANAGEMENT'S DATA REQUESTS:			
6	Jessica Goldman Polly L. McNeill		Via Legal Messenger	
7 8	Summit Law Group 315 – 5 th Avenue South Seattle, WA 98104		Via Facsimile Via U.S. Mail, First Class,	
9	j <u>essicag@summitlaw.com</u> pollym@summitlaw.com kathym@summitlaw.com	×	Postage Prepaid Via Email	
10	deannas@summitlaw.com			
11	James K. Sells	_		
12	Attorney at Law PMB 22, 3110 Judson Street		Via Legal Messenger Via Facsimile	
13 14	Gig Harbor, WA 98335 jamessells@comcast.net cheryls@rsulaw.com		Via U.S. Mail, First Class, Postage Prepaid	
15	Attorney for Protestant WRRA, Rubatino, Consolidated, Murrey's and Pullman	X	Via Email	
16	T 1 T 1			
17	Fronda Woods Office of the Attorney General		Via Legal Messenger	
18	Utilities and Transportation Division 1400 S. Evergreen Park Drive SW PO Box 40128		Via Facsimile Via U.S. Mail, First Class,	
19	Olympia, WA 98504-0128 (360) 664-1225	×	Postage Prepaid Via Email	
20	(360) 586-5522 Fax fwoods@utc.wa.gov	_		
21	BDeMarco@utc.wa.gov			
22	Dated at Seattle, Washington this 27 th day of July, 2012.			
23		or ourj	, _ , _ , _ ,	
24	Vickie & Owen			
25	Vicki	e L. O	wen	
26	vowe	n(<i>w</i>)gst	<u>plaw.com</u>	
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STERICYCLE'S SUPPLEMENTAL RESPONSES TO WASTE MANAGEMENT'S DATA REQUESTS - Page 13 GARVEY SCHUBERT BARER A PARTNERSHIP OF PROFESSIONAL CORPORATIONS eighteenth floor 1191 second avenue seattle, washington 98101-2939 206 464 3939

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Exhibit 6

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8	BEFORE THE WASHINGTON UTILITIES	AND TRANSPORTATION COMMISSION
9	In the Matter of the Application of:	Docket No. TG-120033
10	WASTE MANAGEMENT OF WASHINGTON,	WASTE MANAGEMENT'S OPENING
11	INC. D/B/A WM HEALTHCARE SOLUTIONS OF WASHINGTON	BRIEF ON PRELIMINARY LEGAL ISSUE
12	For an Extension of Certificate G-237 for a	
13 14	Certificate of Public Convenience and Necessity to Operate Motor Vehicles in Furnishing Solid	
14	Waste Collection Service	
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	WASTE MANAGEMENT'S OPENING BRIEF ON PRELIMINARY LEGAL ISSUE	SUMMIT LAW GROUP PLLC 315 Fifth Avenue South, Suite 1000

315 FIFTH AVENUE SOUTH, SUITE 1000 SEATTLE, WASHINGTON 98104-2682 Telephone: (206) 676-7000 Fax: (206) 676-7001 Disposal in a small portion of Murrey's Pierce County territory and with Protestant Rubatino Refuse Removal in annexation territories around Everett.¹²

4. Numerous biomedical waste generators in Washington have only one option for the collection of such waste: Stericycle. There are 22 counties where Stericycle is the only authorized biomedical waste hauler.¹³ In major portions of nine other counties and the cities of Bellingham and Moses Lake, Stericycle also is the only game in town.¹⁴ At least 52 Washington hospitals, large and small, have no choice of service provider other than Stericycle.¹⁵ There are at least eight hospital groups with hospitals both inside the Certificate No. G-237 territory – where there presently is competition between Waste Management and Stericycle – and in the remaining territory – where only Stericycle may collect biomedical waste.¹⁶ Those groups which logically wish to contract with a single Washington biomedical waste collection service currently have one choice: Stericycle.

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In the pending application, Waste Management has requested permission to expand its

services to provide biomedical waste collection service in the territories where the incremental

¹³ These counties are: Okanogan, Ferry, Stevens, Pend Oreille, Asotin, Garfield, Columbia, Walla Walla, Franklin, Yakima, Klickitat, Skamania, Clark, Cowlitz, Wahkiakum, Pacific, Lewis, Thurston, Grays Harbor, Jefferson, Clallam, and San Juan. *See* Goldman Decl. Exs. 1-2; *In re Waste Mgmt. of Wash., Inc.*, Docket TG-120033, Protest of Wash. Refuse & Recycling Ass'n, et al., Attachments (Feb. 17, 2012).

WASTE MANAGEMENT'S OPENING BRIEF ON PRELIMINARY LEGAL ISSUE - 3

SUMMIT LAW GROUP PLLC

315 FIFTH AVENUE SOUTH, SUITE 1000 SEATTLE, WASHINGTON 98104-2682 Telephone: (206) 676-7000 Fax: (206) 676-7001

¹² Declaration of Jeff Norton in Support of Waste Management's Opening Brief on Preliminary Legal Issue ("Norton Decl.") ¶ 2.

 <sup>19
 &</sup>lt;sup>14</sup> These counties are: Whatcom, Chelan, Lincoln, Spokane, Whitman, Adams, Benton, Mason, and Island. See Goldman Decl. Exs. 1-2; In re Waste Mgmt. of Wash., Inc., Docket TG-120033, Protest of Wash. Refuse & Recycling Ass'n, et al., Attachments (Feb. 17, 2012).

 ¹⁵ These hospitals include Lourdes Medical Center in Pasco, Madigan Army Medical Center in Fort Lewis, Grays Harbor
 Community Hospital in Aberdeen, Island Hospital in Anacortes, Okanogan Douglas District Hospital in Brewster, Forks
 Community Hospital, Mark Reed Hospital in McCleary, Morton General Hospital in Cowlitz, Garfield District Hospital in

²² Pomeroy, Jefferson General Hospital in Port Townsend, United General Hospital in Sedro Woolley, Snoqualmie Valley Hospital, Willapa Harbor Hospital in South Bend, Sunnyside Community Hospital, Yakima Valley Memorial Hospital, Mid

²³ Valley Hospital in Omak, Allenmore Hospital in Tacoma, Mary Bridge Children's Hospital and Health Center in Tacoma, Tacoma General Hospital, US Navy Hospital in Oak Harbor, Overlake Hospital Medical Center in Bellevue, Saint Joseph

²⁴ Hospital in Bellingham, Lake Chelan Community Hospital, Whidbey General Hospital in Coupeville, Lincoln Hospital in Davenport, Coulee Community Hospital, Saint Joseph Medical Center in Longview, Samaritan Hospital in Moses Lake,

Newport Community Hospital, Odessa Memorial Hospital, Quincy Valley Medical Center, Ferry County Memorial Hospital in Republic, East Adams Rural Hospital in Ritzville, Mason General Hospital in Shelton, North Valley Hospital in Tonasket,
 Centralia Hospital, Saint Joseph's Hospital in Chewelah, Whitman Hospital in Colfax, Mount Carmel Hospital in Colville,

Saint Peter Hospital in Olympia, Swedish Hospital-Edmonds, Olympic Memorial Hospital in Port Angeles, Fairfax Hospital

²⁷ in Kirkland, VA Puget Sound-American Lake in Lakewood, VA Southwest Washington in Vancouver, Saint Elizabeths Hospital-Enumclaw, Saint Anthony Hospital in Gig Harbor, Saint Clare Hospital in Lakewood, Saint Joseph Medical Center

²⁸ in Tacoma, Capital Medical Center in Olympia, Toppenish Community Hospital, and Yakima Regional Medical Center. Norton Decl. ¶ 3.

1	DATED this 14th day of June, 2012.	
2		SUMMIT LAW GROUP PLLC
3		By Amice I Ablam
4		Polly/L. McNeill, WSBA #17437
5 6		Jessica L. Goldman, WSBA #21856 pollym@summitlaw.com jessicag@summitlaw.com
7		Attorneys for Waste Management of
8		Washington, Inc.
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	WASTE MANAGEMENT'S OPENING BRIEF ON PRELIMINARY LEGAL ISSUE - 15	SUMMIT LAW GROUP PLLC 315 FIFTH AVENUE SOUTH, SUITE 1000 SEATTLE, WASHINGTON 98104-2682 Telephone: (206) 676-7000 Fax: (206) 676-7001

Exhibit 7



STATE OF WASHINGTON DEPARTMENT OF ECOLOGY PO Box 47775 • Olympia, Washington 98504-7775 • (360) 407-6300

July 6, 2010

Mr. Ross Wilson Stericycle, Inc. Morton 20320 80th Avenue South Kent, WA 98032

RE: Dangerous Waste Compliance Inspection on June 1, 2010 at Stericycle-Morton RCRA ID Number WAH000036544

Dear Mr. Wilson:

Ecology's Hazardous Waste and Toxics Reduction Program recently conducted a Dangerous Waste compliance inspection at your facility. The Dangerous Waste Regulations¹ establish a safe and responsible system to manage dangerous waste. The violations found at Stericycle-Morton are listed and summarized in the enclosed Notice to Comply. You must complete the actions needed to correct these violations and send the enclosed completed **Compliance Certificate** within 30 days of receipt of this letter to the address above.

Failure to comply with these requirements within 30 days of receipt of this letter could result in an administrative order and/or a penalty of up to \$10,000 per day for each violation.

If you have any questions or need clarification of the Notice to Comply, please contact me at 360-407-6242 or nbro461@ecy.wa.gov.

Sincerely,

Nannette Brooks Hazardous Waste Compliance Inspector

By Certified Mail 7008 2810 0001 3940 8931

Enclosure: Inspection Report cc Mark Couch, Stericycle Morton Steve Garrett, Lewis County Gerry Strawn, Southwest Clean Air Authority Penny Ingram, UTC Pat Bailey, Ecology Marc Pacifico, Ecology Don Reif, Ecology Al Salvi, Ecology

¹ Authority: WAC 173-303 and RCW 70.105.080

Hazardous Waste and Toxic Reduction Program

RCRA Site ID #	Facility name	Inspection date
WAH000036544	Stericycle Inc Morton	June 1, 2010
Generator status	Facility address	Date Report Sent
Medium	830 Westlake Ave, Morton WA 98356	July 6, 2010

Notice to Comply

Site contact name and title	Inspector's Name
Mark Couch, Plant Manager	Nannette Brooks
Site phone number	Inspector's Phone Number
360-496-5988	360-407-6242
Site contact e-mail address	Inspector's e-mail address
mcouch@stericycle.com	nbro461@ecy.wa.gov
Site Website	Back-up Inspector's Name
	Leslie Morris & Tom Cusack

Notes:

- 1. A re-inspection can occur at any time to verify the correction of the violations listed below.
- 2. Ecology may take formal enforcement action even if the violation(s) are corrected.
- 3. You will find a list of the items Ecology reviewed for compliance during the inspection on the enclosed Checklist Summary of Violations.

Violation Code: WAC 173-303- & Summary of Violations Including Observations	Actions Needed
 WAC 173-303-170(1) and by reference 070(3): Failure to designate waste according to required procedures. OBSERVATIONS: Containers of liquids (partially dispensed syringes, vials containing liquid, and bottles containing liquid) visible inside the sharps containers and the pre-autoclave waste bin. Liquids were released to the floor after the autoclave process. Floor drains in the area of the building convey liquids to the drain system that eventually discharges to the local POTW. 	Action Required: When returning the enclosed Compliance Certificate, provide a Sampling and Quality Assurance Plan (SQAP), for designation of the solid wastes accepted inside the sharps containers and the liquids released to the floor from the autoclave units. Ensure that your SQAP includes sampling and analysis for state only criteria of toxicity and persistence.
	After submission of the SQAP, Ecology will provide comments. After which time, Stericycle will have 30 days to complete the plan and submit documentation that shall at least include copies of the analytical results of designation testing and any contracts with testing laboratories.
Request for Additional In	formation
WAC 173-303-220 (3) Additional Reports	Action Required: Please provide
OBSERVATIONS:	information in the form of a statement

	June 1, 2010
	Date Report Sent
g e e e e e e e e e e e e e e e e e e e	July 6, 2010

After waste has been treated in the autoclave processing area, it is removed by a forklift and placed into a	
compactor. The waste is compacted in preparation for transported for disposal.	
	liquids are managed from the compactor.

RCRA Site ID #	Facility name	Inspection date
WAH000036544	Stericycle Inc Morton	June 1, 2010
Generator status	Facility address	Date Report Sent
Medium	830 Westlake Ave, Morton WA 98356	July 6, 2010

Compliance Certificate

Instructions:

1. Complete this page within 30 days of the receipt of the letter.

Note: You may <u>request an extension</u> before this Compliance Certificate is due. You must make this request in writing and include the reason for the extension and propose a new date of completion.

2. Send this page with any supporting documentation such as photos, copies of manifests/disposal records or receipts, and if applicable, your request for extension, to:

Nannette Brooks Department of Ecology PO Box 47775, Olympia, WA 98504-7775

Summary	y of Hazardou	s Waste Viola	ation Compliance Action
ocumentat	ion provided		
Photo	Paperwork	Statement	Notes
	Request fo	or Additional I	nformation
	ocumentati	ocumentation provided Photo Paperwork	

- 1. I certify that the violations noted on the Notice to Comply page have been corrected.
- 2. I personally examined any attached documentation submitted as proof of compliance and I believe the information to be true, accurate, and complete.
- 3. I am aware:
 - There are significant penalties for submitting false information and/or for non-compliance with regulations.

• My signature certifies compliance with every regulation noted on the Notice to Comply page.

4. I declare under penalty of perjury the foregoing certification is true and correct.

Signature	Printed name
Position/title	Date

Hazardous Waste and Toxic Reduction Program

RCRA Site ID #	Facility name	Inspection date
WAH000036544	Stericycle Inc Morton	June 1, 2010
Generator status	Facility address	Date Report Sent
Medium	830 Westlake Ave, Morton WA 98356	July 6, 2010

Inspection Report

Background: Stericycle. Inc. LLC Rx Waste Compliance offers the following services to the medical service industry: Characterization, segregation, transportation and proper disposal of medical waste. The medical waste stream includes sharps, drugs, blood, syringes, bedding, bandages, infectious wastes and vials. The Morton facility processes approximately 1.7 million pounds of medical waste per month.

Our Ecology inspection team was Nannette Brooks and Leslie Morris from the Southwest Regional Hazardous Waste and Toxics Reduction Program and Tom Cusack with the Headquarters Hazardous Waste and Toxics Reduction Program. We arrived at 10:25 a.m. and met with Mark Couch, the site's Plant Manger.

Introductory conference:

Before touring the facility, we had an introductory conference and paperwork review. Mark Couch, the Plant Manager has been at the location for about 15 months and is still learning the dangerous waste rules.

Stericycle applied for the EPA RCRA Site ID number because a shipment of unused chemicals was sent to the Morton facility from a sister facility in Canada. At the Morton facility it was determined that 450 pounds of the shipment was a dangerous waste. They contracted with Kleen Environmental Technologies, Inc. to ship the dangerous waste to Burlington Environmental, Inc. in Kent Washington.

In the past, there have been small amounts of dangerous waste that have made it to the Morton facility. The procedure is to contact the original generator. The original generator will have to make alternate arrangements to transport and dispose of the waste stream. Twice in the last twelve months, unidentified dangerous waste was transported to the Morton facility. Determination of the origins of the dangerous waste could not be made. The waste was shipped offsite using the CESQG rules prior to April 2010. Due to the possible exposure risks, containers are only scanned at the facility. Visual inspections are not part of the protocol, even when possible. It is expected that the generator has verified their waste streams in the appropriate container.

The Morton facility receives the red sharps containers for processing from various medical facilities. The containers are to be expected to only contain bio-hazardous solid waste. No dangerous waste should be present. Containers provided to their clients for dangerous waste accumulation are black or purple and are not supposed to be shipped to the facility.

Shipments to the facility are collected at "hubs" in both eastern and western Washington.

Site Visit:

Biosystems Processing Area:

Wastes stored in this area have been weighed and scanned for tracking purposes before being staged for processing. Unprocessed bins of pharmaceutical wastes, biomedical wastes and "dual wastes" in

Hazardous Waste and Toxic Reduction Program

RCRA Site ID #	Facility name	Inspection date
WAH000036544	Stericycle Inc Morton	June 1, 2010
Generator status	Facility address	Date Report Sent
Medium	830 Westlake Ave, Morton WA 98356	July 6, 2010

Sharps Containers are staged before processing on multi-level carts. Each cart has documentation to show where the waste originated. We observed the waste packaged in semi-clear red containers. Each cart stored approximately 70 of these containers. During one week's time, the facility processes approximately 350 of these carts. Once the Sharps Containers pass the radiation meter, no other inspections of the bins, including visual, are conducted. Sealed containers are taken from the staging carts and loaded onto a conveyer belt, the Dumper. The containers travel on this belt to an area where robotic arms open the containers. At this stage the contents are emptied into the large metal treatment bins that will be processed in the autoclave. The containers exit the Dumper and are then put into a washer.

During our inspection of the pre-staged red plastic sharps containers, Ecology performed a visual inspection of randomly chosen containers. Multiple containers held partially full hypodermic syringes with unknown dark liquids and clear liquids, vials still containing liquids, and one container held a manufacturer's pre-labeled bottle of a dark liquid.

A full treatment bin was moved from under the robotic conveyer belt to an area next to the nonsharps waste bin filling area before being treated in one of the autoclave units. Ecology looked at the contents of this treatment bin and observed that the waste stream being stored in the treatment bin contained partial full hypodermic syringes with unknown liquids and vials still containing liquids.

Autoclave Processing Area:

Condensation from the autoclave sterilization procedure is to be captured by a hood and vented to the outside.

Treatment bins from the Biosystems area are moved by forklift from the staging area to one of two autoclave units. Once the treatment bins fill the autoclave unit, the waste is treated with heat and 40 pounds of pressure per square inch for a pre-determined amount of time. After treatment the bins are removed by forklift and moved to the compactor. Ecology observed liquids escaping Autoclave #2 as a worker removed the bin with a forklift. A steady stream of liquid flowed on to the floor. Liquids on the floor collect in a drain that leads to a series of grinder pumps before collecting in an outdoor waste water vault which is pumped two or three time a day to the local Publicly Owned Treatment Works (POTW). The treated waste is then compacted. After compaction, the waste is loaded into a trailer. The waste will be then transported to the Roosevelt Regional Landfill in Klickitat County.

The area had a posted list of emergency procedures and numbers. The past emergency coordinator was listed as the contact. Mr. Couch told me the facility was updating the posted phone numbers that day.

Waste Bin Filling Area:

At this area, the non-sharps waste bins are filled with plastic bags of untreated waste. We were told the contents are primarily soiled linens and other contaminated cloth articles. These bags are opaque red and opaque yellow, therefore contents could not be inspected visually. We were also told that the yellow bags were not chemotherapy waste streams, but biohazard wastes from Canada where yellow is used instead of red.

Hazardous Waste and Toxic Reduction Program

RCRA Site ID #	Facility name	Inspection date
WAH000036544	Stericycle Inc Morton	June 1, 2010
Generator status	Facility address	Date Report Sent
Medium	830 Westlake Ave, Morton WA 98356	July 6, 2010

Container Storage Area:

Sharps containers that have been cleaned and sterilized are stored in the area. These containers are for distribution to their clients.

Waste Off Loading/Dock:

Each dock will accommodate a waste stream that goes to a specific destination. The type of waste stream determines the destination location. Solid waste will be sent to the Roosevelt Landfill in Klickitat County in Washington. Pharmaceutical waste streams that are to be incinerated will either be transported to a Stericycle facility in Brooks, Oregon or Salt Lake City, Utah. Scanning for chain of custody purposes and destruction notices for clients happen in the Waste Off-Loading/Dock area.

The Cooler Room:

The Cooler is a room used to store rejected loads of waste and would serve as the accumulation area for dangerous waste. Rejected loads of unacceptable waste can be radioactive. The Ecology action level to leave an area of radioactive exposure is 2 millirems per hour. Inspectors did not have radiation monitoring equipment, therefore did not inspect this room.

Out Briefing:

We discussed our concerns about the multiple containers that held partial full hypodermic syringes with unknown dark liquids and clear liquids, vials still containing liquids, and one container that held a manufacturer's pre-labeled bottle of a dark liquid. We also saw the same type of wastes in the waste bin that was pre-staged for treatment in the auto clave unit.

PHOTOS SAMPLES

⊠ Yes □ No □ Yes ⊠ No

Dangerous Waste(s) Observed	Location	Amount on-site	Monthly	Annually
Multiple sharps containers with undesignated waste inside	Biosystems Processing Area		· ·	
Treatment bin (pre-auto clave)	In between the Biosystems Processing Area and the Autoclave processing Area			

Hazardous Waste and Toxic Reduction Program

RCRA Site ID #	Facility name	Inspection date
WAH000036544	Stericycle Inc Morton	June 1, 2010
Generator status	Facility address	Date Report Sent
Medium	830 Westlake Ave, Morton WA 98356	July 6, 2010

Disposal Records

(If additional space is needed, use continuation sheet.)

Manifest number	Date	Hauler Name	Waste/Waste Codes	Comments	LDRs	Copy Received?	Amount
1105189- 15119	8-21-09	Heritage Transport LLC	Flammables & Toxics	Pharmaceutical aerosols, nicotine		X 9-16-09	47lbs
000250609	2-1-10	Vaclia ES	D001	cumadin, humalin			0.411
000359698 VES	2-1-10	Veolia ES Technical Solutions	D001	Fireworks Shipment occurred during CESQG status			24lbs
08170	4-15-10	Kleen Environmental	Material not reg. by DOT	Non-hazardous waste manifest			1675 lbs
005845224 JJK	5-25-10	Kleen Environmental	WTO2	Cidex OPA, HGB reagent, WBC reagent part B			450 lbs
		4					

RCRA Site ID #	Facility name	Inspection date
WAH000036544	Stericycle Inc Morton	June 1, 2010
Generator status	Facility address	Date Report Sent
Medium	830 Westlake Ave, Morton WA 98356	July 6, 2010

		CHECKLIST SUMMARY OF VIOLATIONS		
		Applicable to All Generators		
	WAC Code 173-303-	Facility status is evaluated for each item on this Checklist as follows: V=Violation Noted PV=Previous Violation (from previous inspection)		cility atus
S PARTY			V	PV
	515	Requirements for burning used oil for energy recovery were met.		
eez(515(4)	Used oil managed as on-spec meets the used oil specification standards.		
ļ ģ	515(5)(e)	Used oil mixed with dangerous waste is managed as dangerous waste.		
An	515(6)	Containers or tanks of used oil labeled with the words "Used Oil." [by ref 40 CFR Part 279.22(c)(1)]		
Pu	515(6)	Oil spills cleaned up. [by ref 40 CFR Part 279.22(d)]		
ji a	515(6)(a)(i)	Containers of used oil kept closed except to add or remove used oil.		
Used Oil and Antifreeze	515(6)(b)	If used oil is managed in a manner that poses a threat to human health and the environment, secondary containment is provided.		
P	522(2)(a)	Antifreeze containers labeled "Spent Antifreeze" and stored in a manner to prevent spills (for example, compatible containers, on impermeable surfaces or in secondary containment structures)		
	SQHUW:	-573(9): UW managed in a way that prevents releases to the environment.		
aste	<11K lbs. UW & < 2.2K lbs	-573(10): UW waste properly labeled or marked "Universal Waste," "Waste", or "Used" followed by the words "Battery(ies)," "Mercury" or "Lamps."		
Universal Waste	Lamps	-573(11): UW may only be accumulated for up to one year and documentation of storage time provided, except as noted in -573(11)(b).		
ers	LQHUW:	-573(20): UW managed in a way that prevents releases to the environment.		
l i	>11K lbs. UW	-573(21): UW waste properly labeled or marked "Universal Waste," "Waste," or "Used" followed by the	Π	
5	or >2.2K lbs	words "Battery(ies)" "Mercury" or "Lamps." -573(22): UW may only be accumulated for up to one year, except as noted in -573(22)(b). Documentation		
	Lamps	must exist to demonstrate that the time limits have been met.		
Cor	nditionally Exen	ipt SQG Requirements: SQG generates <220 lbs (100kg; 27 gal) per month DW or <2.2 lbs (1 kg) per mo	onth of	EHW;
		stores <2,200 lbs (1,000 kg; 270 gal) on site and <2.2 lbs (1 kg) per month of EHW Quantity of DW on site below the regulatory threshold (2,200 lbs) and assurance was available for delivery of		
	070(8)	CESQG waste to a TSD, MRW, or recycling site. [ref by 170(1)]		
5	070(8)(a)(i)	All required DW counted when making quantity determinations.		
8	070(8)(b)(i)	SQG wastes on site properly designated.		
CESQGs	070(8)(b)(ii)	SQG exempt from regulation because DW is managed safely and poses no threat to human health or the environment.		
	070(8)(b)(iii)	SQG waste either treated or disposed of in an on-site facility, or have ensured delivery to an authorized off- site facility.		
	060(5)	If the site has an EPA ID, they submit a DW report annual. [ref by-170(2) -220(1)]		
	MQG	MQG and LQG Requirements (not required for Conditionally Exempt SQGs) generates 220-2,200 lbs (100-1.000kg; 27-270 gal) per month HW; stores <2,200 lbs (1,000 kg; 270 gal) on site		
	060(1)	Site has a valid EPA/State ID Number (http://www.ecy.wa.gov/programs/hwtr/waste-report/notification.html)		
F	060(2)	Revised DW Site ID form submitted upon change in company name or mailing address		
	060(2) 060(5)	Revised DW Site ID form submitted upon change in company name or mailing address An Annual DW report has been submitted each year. [ref by -170(2)]		
Bu	060(5)	An Annual DW report has been submitted each year. [ref by -170(2)]		
eping	060(5) 220(1)	An Annual DW report has been submitted each year. [ref by -170(2)] An Annual DW report was completed according to instructions. [ref by -170(2) & -060(5)]		
Keeping	060(5) 220(1) 210(2)	An Annual DW report has been submitted each year. [ref by -170(2)] An Annual DW report was completed according to instructions. [ref by -170(2) & -060(5)] Copies of DW Annual Report and/or exception reports and Site ID Form kept on site [ref by -170(2) and -220]		
ord Keeping	060(5) 220(1) 210(2) 210(3)	An Annual DW report has been submitted each year. [ref by -170(2)] An Annual DW report was completed according to instructions. [ref by -170(2) & -060(5)] Copies of DW Annual Report and/or exception reports and Site ID Form kept on site [ref by -170(2) and -220] Waste designation records kept for 5 years. [ref by -170(1) & -170(2)]		
Record Keeping	060(5) 220(1) 210(2) 210(3) 180(1)	An Annual DW report has been submitted each year. [ref by -170(2)] An Annual DW report was completed according to instructions. [ref by -170(2) & -060(5)] Copies of DW Annual Report and/or exception reports and Site ID Form kept on site [ref by -170(2) and -220] Waste designation records kept for 5 years. [ref by -170(1) & -170(2)] DW manifests completed properly. [ref by -170(2)]		
Record Keeping	060(5) 220(1) 210(2) 210(3) 180(1) 210(1)	An Annual DW report has been submitted each year. [ref by -170(2)] An Annual DW report was completed according to instructions. [ref by -170(2) & -060(5)] Copies of DW Annual Report and/or exception reports and Site ID Form kept on site [ref by -170(2) and -220] Waste designation records kept for 5 years. [ref by -170(1) & -170(2)] DW manifests completed properly. [ref by -170(2)] Signed DW manifests kept for 5 years. [ref by 170(2) and -180(3)] An exception report was filed with Ecology when a signed manifest was not received from the TSD within 45		
Record Keeping	060(5) 220(1) 210(2) 210(3) 180(1) 210(1) 220(2)	An Annual DW report has been submitted each year. [ref by -170(2)] An Annual DW report was completed according to instructions. [ref by -170(2) & -060(5)] Copies of DW Annual Report and/or exception reports and Site ID Form kept on site [ref by -170(2) and -220] Waste designation records kept for 5 years. [ref by -170(1) & -170(2)] DW manifests completed properly. [ref by -170(2)] Signed DW manifests kept for 5 years. [ref by 170(2) and -180(3)] An exception report was filed with Ecology when a signed manifest was not received from the TSD within 45 days, [ref by -170(2)]		
Record Keeping	060(5) 220(1) 210(2) 210(3) 180(1) 210(1) 220(2) 140(2)(a)	An Annual DW report has been submitted each year. [ref by -170(2)] An Annual DW report was completed according to instructions. [ref by -170(2) & -060(5)] Copies of DW Annual Report and/or exception reports and Site ID Form kept on site [ref by -170(2) and -220] Waste designation records kept for 5 years. [ref by -170(1) & -170(2)] DW manifests completed properly. [ref by -170(2)] Signed DW manifests kept for 5 years. [ref by 170(2) and -180(3)] An exception report was filed with Ecology when a signed manifest was not received from the TSD within 45 days, [ref by -170(2)] LDR records kept for each type of hazardous waste manifested off site. [by ref 40 CRR Part 268]		

RCRA Site ID #	Facility name	Inspection date
WAH000036544	Stericycle Inc Morton	June 1, 2010
Generator status	Facility address	Date Report Sent
Medium	830 Westlake Ave, Morton WA 98356	July 6, 2010

		MQG and LQG Requirements (Continued)					
	170(1)(a)	Waste streams properly designated.					
	070(4)	Waste streams designated for state criteria. [ref by 170(1)]		H			
	070(6)	All appropriate DW numbers were used to designate a waste stream. [ref by 170(1)]					
	141(1)	DW shipped to an authorized TSDF for disposal or a facility authorized to receive DW.	¦ - -				
	630(2)	Containers in good condition (not rusted or defective). [ref by 200(1)(b)]	\square				
	200(1)(d)	DW labeled as "Hazardous Waste" or "Dangerous Waste" and with major risk. [ref by -170(2)]					
	630(3)	Containers labeled with major risk and old labels removed from empty container [ref by -200(1)(b)]		<u> </u>			
t	630(5)(a)	Containers labeled with major fisk and old labels removed from empty container [ref by -200(1)(b)] Containers kept closed unless removing or adding waste. [ref by -200(1)(b)]		∸⊢╡			
Waste Management	630(7)	Containers of liquid DW have adequate secondary containment. [ref by -200(1)(b)]		<u> </u>			
en	082(3)	Solid waste contaminated with a DW was managed as DW. [ref by 170(1) & 070(3)(a)(ii)]					
136	630(6)	DW accumulation areas inspected weekly and inspection log maintained. [ref by -200(1)(b)]		-			
Jar		Satellite Accumulation Areas (SAAs) managed correctly. [ref by -170(2)] (a) SAAs do not exceed 55 gal, (b)		·			
<u>∧</u> ⊌	200(2)(a)	when full immediately dated (c) good condition, compatible wastes and (d) closed.					
ast	200(2)(b)	Full SAA waste moved to final accumulation area within three days. [ref by -170(2)]					
Ň	630(8)(b)	Containers holding ignitable or reactive waste stored in accordance with Uniform Fire Code [ref by 00(1)(b)]					
	200(1)(c)	Containers of DW were marked with the accumulation start date. [ref by -170(2)]					
	630(4)	Containers not reactive with contents. Contents not reactive when mixed. [ref by -200(1)(b)]					
	630(9)	Incompatible dangerous wastes stored properly separated. [ref by -200(1)(b)]					
	630(5)(c)	Minimum aisle space between drums maintained (30"). [ref by -200(1)(b)]					
	201(2)(a)	DW disposed of within 180 days of accumulating (MQG only). [ref by -170(3)]					
	016(5)(d)(ii)	No Speculative Accumulation: 75% of stored recyclable material within a calendar (Jan 1) year	<u> </u>				
	505(2)(c) 802	Land Disposal Restrictions (LDR) complied with. Compliance with the Permit by Rule requirements.					
	340(2)	Communication devices/alarms provided during dangerous waste handling. [ref by -200(1)(e)]					
Ę	340(1)	Emergency equipment provided/maintained in dangerous waste accumulation areas. [ref by 200(1)(e)]					
1 al		Posted by telephone: Emergency Coordinator's name and phone number, Fire Dept. phone number, locations					
tion	201(2)(c)(ii)	of fire extinguishers, spill control materials and any fire alarm equipment (MQG only). [ref by -170(2)]		Ч, 🔲 –			
Preparedness, Prevention and Training	201(2)(c)(i)	Designated emergency coordinator who responds to any emergency, coordinates facility response and makes	Π	·			
ess, Preve Training		notifications if emergency threatens health or environment off site. [ref by -170(2)]					
s, P ain	320(1)	General facility inspections conducted. [ref by -200(1)(e)]					
1 T		General facility inspection schedule was developed and followed. [ref by -200(1)(e)]					
edi	320(2)(b)	General facility inspection schedule identifies types of problems to look for. [ref by -200(1)(e)]	<u>Ц</u>				
par	320(2)(c)	The frequency of inspection specified in the schedule. [ref by -200(1)(e)]	<u>Ц</u>				
re	320(2)(d)	The inspection log or summary kept for five years after the inspection [ref by -200(1)(e)] Arrangements with local authorities for emergency assistance and response were made and documented.[ref		┊ᆸᅴ			
	340(4)	by -200(1)(e)]					
· · · .	120	Recycling requirements met by facility.					
Recycling	525(1)(b)(ii)	Regulated quantities of precious metal containing waste manifested off site.					
	505(2)(a)	Recyclable materials not managed in a way that is "use constituting disposal" without complying with sections -170 through -230.					
	505(2)(c)	LDR applied when DW is used in a manner constituting disposal.					
R	525(1)(b)(ii)	Precious metals managed in compliance with generator manifesting requirements of -180.					
Spill	145(2)	A spill to the environment was reported to Ecology immediately					
Sp	145(3)	A spill or discharge of DW or hazardous materials was appropriately mitigated or controlled.					
10	640(6)	Daily inspections of tanks performed (b) and log kept (d).					
DW Fanks	640(5)(d)	Tanks adequately labeled with major risk and visible from 50 feet. [as ref by -200(1)(b)]		-F-I			
DW Tanks	640(4)(c)(iv)	Secondary containment free of leaked waste and precipitation (leaked waste or precipitation removed in 24 hours).					
Add							
Is Facility an LQG of DW (generates >1,000 kg/270 gallons/2,200 lbs/month)? N Y If Yes , complete LQG Checklist.							

RCRA Site ID #	Facility name	Inspection date
WAH000036544	Stericycle Inc Morton	June 1, 2010
Generator status	Facility address	Date Report Sent
Medium	830 Westlake Ave, Morton WA 98356	July 6, 2010

LQG Requirements Generates > 2,200 lbs (1,000 kg/270 gals) per month of HW or stores over 2,200 lbs (1,000 kg; 270 gal) on site & >2.2 lbs (1 kg) per month of EHW								
WAC Code 173-303-		Facility status is evaluated for each item on this Checklist as follows: V=Violation Noted (Yes/No) PV=Previous Violation (from previous inspection) –		Facility Status V PV				
Accumulation Time Limit	200(1)	DW accumulated on site for not more than 90 days. [ref by -170(3)]						
2	330	The training requirements were met (training program, written plan, training records) [ref by - 200(1)(e)]						
ng	330(1)	A program of classroom or on-the-job training provided. [ref by -200(1)(e)]						
Training Requirements	330(2)	A DW training plan was adequate and available. [ref by -200(1)(e)] Was the plan thoroughly reviewed as part of this inspection? Yes \Box No \Box						
L	330(2)	A written personnel training plan was prepared and maintained. [ref by -200(1)(e)]						
	330(3)	Personnel training records were adequately maintained. [ref by -200(1)(e)]	· 🔲 ·					
	350(2)	A contingency plan was prepared. [ref by -200(1)(e)]						
Planning	350(3)	Contingency plan was adequate, maintained and available. [ref by $-200(1)(e)$] Was the plan thoroughly reviewed as part of this inspection? Yes \square No \square						
		· · · · · · · · · · · · · · · · · · ·						
Add								