## **BEFORE THE WASHINGTON**

# **UTILITIES & TRANSPORTATION COMMISSION**

## WASHINGTON UTILITIES AND TRANSPORTATION COMMISSION,

Complainant,

v.

# AVISTA CORPORATION d/b/a AVISTA UTILITIES,

Respondent.

DOCKET NOS. UE-200900 and UG-200901 (Consolidated)

# J. RANDALL WOOLRIDGE

# ON BEHALF OF THE WASHINGTON STATE OFFICE OF THE ATTORNEY GENERAL PUBLIC COUNSEL UNIT

## EXHIBIT JRW-8r

Discounted Cash Flow (DCF) Study

April 21, 2021

REVISED May 24, 2021

### Panel A Flectric Provy Group

Dividend Yield*	3.70%
Adjustment Factor	<u>1.02625</u>
Adjusted Dividend Yield	3.80%
Growth Rate**	<u>5.25%</u>
Equity Cost Rate	9.05%

\* Page 2 of Exhibit JRW-8

\*\* Based on data provided on pages 3, 4, 5, and 6 of Exhibit JRW-8

սբ
3.70%
<u>1.02625</u>
3.80%
<u>5.25%</u>
9.05%

### Panel B McKenzie Proxy Group

\* Page 2 of Exhibit JRW-8

\*\* Based on data provided on pages 3, 4, 5, and 6 of Exhibit JRW-8

## Panel C

## **Gas Proxy Group**

Dividend Yield*	3.60%
Adjustment Factor	<u>1.025</u>
Adjusted Dividend Yield	3.69%
Growth Rate**	<u>5.00%</u>
Equity Cost Rate	8.69%

\* Page 2 of Exhibit JRW-8

\*\* Based on data provided on pages 3, 4, 5, and 6 of Exhibit JRW-8

### DCF Study Dividend Yields

#### Panel A Electric Proxy Group\*

Ele	ctric Proxy G	roup*			1
			Dividend	Dividend	Dividend
		Annual	Yield	Yield	Yield
Company		Dividend	30 Day	90 Day	180 Day
ALLETE, Inc. (NYSE-ALE)	ALE	2.52	3.8%	4.0%	4.2%
Alliant Energy Corporation (NYSE-LNT)	LNT	1.52	3.0%	3.0%	2.9%
Ameren Corporation (NYSE-AEE)	AEE	2.06	2.7%	2.7%	2.6%
American Electric Power Co. (NYSE-AEP)	AEP	2.96	3.7%	3.6%	3.6%
Avista Corporation (NYSE-AVA)	AVA	1.69	3.9%	4.2%	4.4%
CMS Energy Corporation (NYSE-CMS)	CMS	1.74	3.0%	3.0%	2.9%
Consolidated Edison, Inc. (NYSE-ED)	ED	3.1	4.4%	4.3%	4.2%
Dominion Energy Inc. (NYSE-D)	D	2.52	3.5%	3.4%	3.3%
Duke Energy Corporation (NYSE-DUK)	DUK	3.86	4.2%	4.2%	4.3%
Edison International (NYSE-EIX)	EIX	2.65	4.6%	4.4%	4.6%
Entergy Corporation (NYSE-ETR)	ETR	3.8	4.0%	3.9%	3.8%
Evergy, Inc. (NYSE-EVRG)	EVRG	2.14	3.8%	3.9%	3.9%
Eversource Energy (NYSE-ES)	ES	2.41	2.9%	2.8%	2.8%
Hawaiian Electric Industries (NYSE-HE)	HE	1.36	3.4%	3.7%	3.8%
IDACORP, Inc. (NYSE-IDA)	IDA	2.84	3.0%	3.1%	3.1%
MGE Energy, Inc. (NYSE-MGEE)	MGEE	1.48	2.2%	2.2%	2.2%
NextEra Energy, Inc. (NYSE-NEE)	NEE	1.54	2.1%	2.0%	2.1%
NorthWestern Corporation (NYSE-NWE)	NWE	2.48	4.0%	4.2%	4.4%
OGE Energy Corp. (NYSE-OGE)	OGE	1.61	5.1%	5.1%	5.1%
Otter Tail Corporation (NDQ-OTTR)	OTTR	1.56	3.5%	3.7%	3.8%
Pinnacle West Capital Corp. (NYSE-PNW)	PNW	3.32	4.3%	4.2%	4.2%
Portland General Electric Company (NYSE-POR)	POR	1.63	3.6%	3.8%	3.9%
PPL Corporation (NYSE-PPL)	PPL	1.66	5.9%	5.9%	5.9%
SEMPRA Energy (NYSE-SRE)	SRE	4.4	3.5%	3.5%	3.5%
Southern Company (NYSE-SO)	SO	2.56	4.3%	4.3%	4.4%
WEC Energy Group (NYSE-WEC)	WEC	2.71	3.1%	3.0%	2.9%
Xcel Energy Inc. (NYSE-XEL)	XEL	1.72	2.7%	2.7%	2.6%
Mean			3.6%	3.7%	3.7%
Median			3.6%	3.7%	3.8%

Data Source: S&P Capital IQ, April, 2021.

McKenzie Proxy Group								
			Dividend	Dividend	Dividend			
		Annual	Yield	Yield	Yield			
Company		Dividend	30 Day	90 Day	180 Day			
ALLETE, Inc. (NYSE-ALE)	ALE	\$2.52	3.8%	4.0%	4.2%			
Ameren Corporation (NYSE-AEE)	AEE	\$2.06	2.7%	2.7%	2.6%			
Avista Corporation (NYSE-AVA)	AVA	\$1.69	3.9%	4.2%	4.4%			
Black Hills Corporation (NYSE-BKH)	BKH	\$2.26	3.5%	3.7%	3.8%			
CMS Energy Corporation (NYSE-CMS)	CMS	\$1.74	3.0%	3.0%	2.9%			
DTE Energy Company (NYSE-DTE)	DTE	4.34	3.4%	3.5%	3.6%			
Edison International (NYSE-EIX)	EIX	\$2.65	4.6%	4.4%	4.6%			
Entergy Corporation (NYSE-ETR)	ETR	\$3.80	4.0%	3.9%	3.8%			
IDACORP, Inc. (NYSE-IDA)	IDA	\$2.84	3.0%	3.1%	3.1%			
NorthWestern Corporation (NYSE-NWE)	NWE	\$2.48	4.0%	4.2%	4.4%			
OGE Energy Corp. (NYSE-OGE)	OGE	\$1.61	5.1%	5.1%	5.1%			
Otter Tail Corporation (NDQ-OTTR)	OTTR	\$1.56	3.5%	3.7%	3.8%			
SEMPRA Energy (NYSE-SRE)	SRE	\$4.40	3.5%	3.5%	3.5%			
Mean			3.9%	3.8%	3.9%			
Median			3.5%	3.7%	3.8%			

Panel B

Data Source: S&P Capital IQ, April, 2021.

### Panel C Gas Proxy Group

Gas	rroxy Group	-			
			Dividend	Dividend	Dividend
		Annual	Yield	Yield	Yield
Company		Dividend	30 Day	90 Day	180 Day
Atmos Energy Corporation (NYSE-AWR)	ATO	\$2.50	2.7%	2.7%	2.6%
Chesapeake Utilities Corp. (NYSE-CPK)	СРК	\$1.76	1.6%	1.6%	1.8%
New Jersey Resources Corp. (NYSE-NJR)	NJR	\$1.33	3.3%	3.6%	3.9%
NiSource Inc. (NYSE-NI)	NI	\$0.88	3.8%	3.9%	3.8%
Northwest Natural Gas Co. (NYSE-NWN)	NWN	\$1.92	3.7%	4.0%	4.0%
One Gas, Inc. (NYSE-OGS)	OGS	\$2.32	3.2%	3.1%	3.1%
South Jersey Industries, Inc. (NYSE-SJI)	SJI	\$1.21	4.9%	5.2%	5.4%
Southwest Gas Corporation (NYSE-SWX)	SWX	\$2.38	3.6%	3.7%	3.7%
Spire (NYSE-SR)	SR	\$2.60	3.6%	3.9%	4.2%
Mean			3.4%	3.5%	3.6%
Median			3.6%	3.7%	3.8%

Data Source: S&P Capital IQ, April, 2021.

### DCF Equity Cost Growth Rate Measures Value Line Historic Growth Rates

Panel A Electric Proxy Group

	Electric Proxy Group Value Line Historic Growth							
Company		Past 10 Years		Past 5 Years				
r r y	Earnings	Dividends	Book Value	Earnings	Dividends	Book Value		
ALLETE, Inc. (NYSE-ALE)	4.0	3.0	5.0	2.5	3.5	4.5		
Alliant Energy Corporation (NYSE-LNT)	6.0	7.0	4.5	6.0	7.0	5.5		
Ameren Corporation (NYSE-AEE)	2.0	0.5		8.0	3.5	3.5		
American Electric Power Co. (NYSE-AEP)	3.0	4.5	4.0	4.0	5.5	3.0		
Avista Corporation (NYSE-AVA)	6.5	8.0	4.0	7.0	4.0	4.5		
CMS Energy Corporation (NYSE-CMS)	7.5	11.5	5.0	7.0	7.0	5.5		
Consolidated Edison, Inc. (NYSE-ED)	2.5	2.0	4.0	2.0	3.0	4.5		
Dominion Energy Inc. (NYSE-D)	1.5	7.5	6.0		8.0	9.5		
Duke Energy Corporation (NYSE-DUK)	3.0	3.0	2.0	2.5	3.0	1.0		
Edison International (NYSE-EIX)	-3.5	7.0	2.0	-10.5	11.5	2.5		
Entergy Corporation (NYSE-ETR)		1.5	1.0	3.0	2.0	-1.0		
Evergy, Inc. (NYSE-EVRG)								
Eversource Energy (NYSE-ES)	6.0	9.0	6.5	7.0	7.0	3.5		
Hawaiian Electric Industries (NYSE-HE)	6.0		2.5	2.0		3.5		
IDACORP, Inc. (NYSE-IDA)	7.0	7.0	5.5	4.0	9.0	5.0		
MGE Energy, Inc. (NYSE-MGEE)	5.0	3.5	5.5	3.0	4.5	6.0		
Nextera Energy, Inc. (NYSE-NEE)	6.5	9.5	9.0	7.0	11.0	10.5		
NorthWestern Corporation (NYSE-NWE)	7.0	5.5	6.0	6.0	7.5	7.0		
OGE Energy Corp. (NYSE-OGE)	4.5	7.5	6.0	3.0	9.5	4.0		
Otter Tail Corporation (NDQ-OTTR)	11.5	1.5	0.5	8.0	3.0	5.0		
Pinnacle West Capital Corp. (NYSE-PNW)	6.5	3.0	3.0	5.0	3.5	4.0		
Portland General Electric Company (NYSE-POR)	3.5	4.0	3.0	4.0	5.5	3.5		
PPL Corporation (NYSE-PPL)	1.0	2.0	1.0	-1.0	2.0	-3.5		
Sempra Energy (NYSE-SRE)	2.0	10.0	5.0	4.0	7.5	4.5		
Southern Company (NYSE-SO)	3.0	3.5	3.5	3.0	3.5	3.0		
WEC Energy Group (NYSE-WEC)	8.0	13.5	7.5	7.5	8.5	8.0		
Xcel Energy Inc. (NYSE-XEL)	5.5	5.0	4.5	5.0	6.5	4.5		
Mean	4.6	5.6	4.3	4.0	5.9	4.3		
Median	5.0	5.0	4.5	4.0	5.5	4.5		
Data Source: Value Line Investment Survey.	Average of M	ledian Figures	s =	4.8		-		

	McKenzie Prox	y Group							
	Value Line Historic Growth								
Company		Past 10 Years			Past 5 Years				
	Earnings	Dividends	Book Value	Earnings	Dividends	Book Value			
ALLETE, Inc. (NYSE-ALE)	4.0	3.0	5.0	2.5	3.5	4.5			
Ameren Corporation (NYSE-AEE)	2.0	0.5	0.0	8.0	3.5	3.5			
Avista Corporation (NYSE-AVA)	6.5	8.0	4.0	7.0	4.0	4.5			
Black Hills Corporation (NYSE-BKH)	7.0	3.5	3.0	7.0	5.0	4.0			
CMS Energy Corporation (NYSE-CMS)	7.5	11.5	5	7	7	5.5			
DTE Energy Company (NYSE-DTE)	8.0	5.5	4.5	7.5	7.0	5.0			
Edison International (NYSE-EIX)	-3.5	7.0	2.0	-10.5	11.5	2.5			
Entergy Corporation (NYSE-ETR)	0.0	1.5	1.0	3.0	2.0	-1.0			
IDACORP, Inc. (NYSE-IDA)	7.0	7.0	5.5	4.0	9.0	5.0			
NorthWestern Corporation (NYSE-NWE)	7.0	5.5	6.0	6.0	7.5	7.0			
OGE Energy Corp. (NYSE-OGE)	4.5	7.5	6.0	3.0	9.5	4.0			
Otter Tail Corporation (NDQ-OTTR)	11.5	1.5	0.5	8.0	3.0	5.0			
SEMPRA Energy (NYSE-SRE)	6.5	3.0	3.0	5.0	3.5	4.0			
Mean	5.2	5.0	3.5	4.4	5.8	4.1			
Median	6.5	5.5	4.0	6.0	5.0	4.5			
Data Source: Value Line Investment Survey.	Average of N	ledian Figure	; =	5.3					

	Gas Proxy Group Value Line Historical Growth							
Company		Past 5 Years						
	Earnings	Dividends	Book Value	Earnings	Dividends	Book Value		
Atmos Energy Company (NYSE-ATO)	8.0	5.0	7.5	9.0	7.5	10.0		
Chesapeake Utilities (NYSE-CPK)	9.0	5.5	9.5	8.0	6.5	10.5		
New Jersey Resources Corp. (NYSE-NJR)	7.0	7.0	7.0	6.0	6.5	8.5		
Nisource Inc (NYSE-NI)	-1.0	-2.0	-3.0	-8.0	-5.0	-7.0		
Northwest Natural Gas Co. (NYSE-NWN)	-11.0	2.0	1.5	-17.0	0.5	-0.5		
ONE Gas, Inc. (NYSE-OGS)*				9.5	17.0	2.5		
South Jersey Industries, Inc. (NYSE-SJI)	1.0	7.5	5.5	-4.0	5.0	3.5		
Southwest Gas Company (NYSE-SWX)	8.0	8.5	6.0	4.5	9.5	6.5		
Spire (NYSE-SR)	1.5	4.5	7.0	4.5	6.0	5.5		
Mean	2.8	4.8	5.1	1.4	5.9	4.4		
Median	4.3	5.3	6.5	4.5	6.5	5.5		
Data Source: Value Line Investment Survey.	Average of M	ledian Figures	; =	5.4				

Panel C

#### Panel B cKenzie Proxy Groun

### DCF Equity Cost Growth Rate Measures Value Line Projected Growth Rates

#### Panel A Electric Proxy Group

	Electric	Proxy Group					
		Value Line		Value Line			
	Projected			Sustainable Growth			
Company	Est'e	l. '17-'19 to '23	-'25	Return on	Retention	Internal	
	Earnings	Dividends	Book Value	Equity	Rate	Growth	
ALLETE, Inc. (NYSE-ALE)	6.0	3.5	3.0	9.0%	38.0%	3.4%	
Alliant Energy Corporation (NYSE-LNT)	5.5	6.0	6.0	10.5%	37.0%	3.9%	
Ameren Corporation (NYSE-AEE)	6.0	7.0	6.0	10.0%	40.0%	4.0%	
American Electric Power Co. (NYSE-AEP)	6.0	5.5	5.5	10.5%	35.0%	3.7%	
Avista Corporation (NYSE-AVA)	1.0	4.0	2.5	8.0%	25.0%	2.0%	
CMS Energy Corporation (NYSE-CMS)	7.5	7.0	8.0	14.0%	40.0%	5.6%	
Consolidated Edison, Inc. (NYSE-ED)	2.5	3.0	3.0	8.0%	33.0%	2.6%	
Dominion Energy Inc. (NYSE-D)	7.0	-0.5	3.5	12.0%	31.0%	3.7%	
Duke Energy Corporation (NYSE-DUK)	5.0	2.5	2.0	8.5%	30.0%	2.6%	
Edison International (NYSE-EIX)	12.0	4.0	4.0	11.0%	40.0%	4.4%	
Entergy Corporation (NYSE-ETR)	3.0	4.5	5.0	11.0%	36.0%	4.0%	
Evergy, Inc. (NYSE-EVRG)	8.0	5.5	2.5	9.0%	38.0%	3.4%	
Eversource Energy (NYSE-ES)	6.5	6.0	5.5	9.5%	39.0%	3.7%	
Hawaiian Electric Industries (NYSE-HE)	1.5	2.0	3.5	8.5%	34.0%	2.9%	
IDACORP, Inc. (NYSE-IDA)	4.5	6.5	4.0	9.5%	39.0%	3.7%	
MGE Energy, Inc. (NYSE-MGEE)	4.5	5.5	5.0	9.5%	40.0%	3.8%	
Nextera Energy, Inc. (NYSE-NEE)	10.5	10.5	6.0	12.5%	30.0%	3.8%	
NorthWestern Corporation (NYSE-NWE)	2.5	4.0	3.0	9.0%	34.0%	3.1%	
OGE Energy Corp. (NYSE-OGE)	4.0	4.5	1.5	13.0%	30.0%	3.9%	
Otter Tail Corporation (NDQ-OTTR)	7.0	5.5	5.0	12.5%	39.0%	4.9%	
Pinnacle West Capital Corp. (NYSE-PNW)	4.5	6.0	3.5	10.5%	33.0%	3.5%	
Portland General Electric Company (NYSE-POR)	4.0	6.0	2.5	9.5%	35.0%	3.3%	
PPL Corporation (NYSE-PPL)	2.5	1.5	4.5	12.5%	35.0%	4.4%	
Sempra Energy (NYSE-SRE)	11.0	7.5	8.5	11.0%	43.0%	4.7%	
Southern Company (NYSE-SO)	3.5	3.0	3.5	13.0%	28.0%	3.6%	
WEC Energy Group (NYSE-WEC)	6.5	6.5	4.0	13.0%	35.0%	4.6%	
Xcel Energy Inc. (NYSE-XEL)	6.0	6.0	5.5	10.5%	39.0%	4.1%	
Mean	5.5	4.9	4.3	10.6%	35.4%	3.7%	
Median	5.5	5.5	4.0	10.5%	35.0%	3.7%	
Average of Median Figures =		5.0			Median =	3.7%	

\* 'Est'd. '17-'19 to '23-'25' is the estimated growth rate from the base period 2017 to 2019 until the future period 2023 to 2025.

Data Source: Value Line Investment Survey.

		Proxy Group Value Line		1	Value Line	
				5		a
		Projected Gro			istainable Grow	
Company	Earnings	1. '18-'20 to '23 Dividends	Book Value	Return on Equity	Retention Rate	Internal Growth
ALLETE, Inc. (NYSE-ALE)	6.0	3.5	3.0	9.0%	38.0%	3.4%
Ameren Corporation (NYSE-AEE)	6.0	7.0	6.0	10.0%	40.0%	4.0%
Avista Corporation (NYSE-AVA)	1.0	4.0	2.5	8.0%	25.0%	2.0%
Black Hills Corporation (NYSE-BKH)	3.5	6.0	5.0	8.5%	35.0%	3.0%
CMS Energy Corporation (NYSE-CMS)	7.5	7	8	14.0%	40.0%	5.6%
DTE Energy Company (NYSE-DTE)	6.0	6.5	5.5	11.0%	39.0%	4.3%
Edison International (NYSE-EIX)	12.0	4.0	4.0	11.0%	40.0%	4.4%
Entergy Corporation (NYSE-ETR)	3.0	4.5	5.0	11.0%	36.0%	4.0%
IDACORP, Inc. (NYSE-IDA)	4.5	6.5	4.0	9.5%	39.0%	3.7%
NorthWestern Corporation (NYSE-NWE)	2.5	4.0	3.0	9.0%	34.0%	3.1%
OGE Energy Corp. (NYSE-OGE)	4.0	4.5	1.5	13.0%	30.0%	3.9%
Otter Tail Corporation (NDQ-OTTR)	7.0	5.5	5.0	12.5%	39.0%	4.9%
Sempra Energy (NYSE-SRE)	11.0	7.5	8.5	11.0%	43.0%	4.7%
Mean	5.7	5.4	4.7	10.6%	36.8%	3.9%
Median	6.0	5.5	5.0	11.0%	39.0%	4.0%
Average of Median Figures =		5.5			Median =	4.0%

\* 'Est'd. '17-'19 to '23-'25' is the estimated growth rate from the base period 2017 to 2019 until the future period 2023 to 2025.

	Gas Pr	oxy Group					
		Value Line			Value Line		
		Projected Grov	wth	S	ustainable Grow	vth	
Company	Est'o	1. '18-'20 to '24	-'26	Return on	Retention	Internal	
	Earnings	Dividends	Book Value	Equity	Rate	Growth	
Atmos Energy Company (NYSE-ATO)	7.0	7.5	10.5	7.5%	49.0%	3.7%	
Chesapeake Utilities (NYSE-CPK)	8.5	8.0	7.0	11.0%	57.0%	6.3%	
New Jersey Resources Corp. (NYSE-NJR)	1.5	5.5	5.0	10.5%	33.0%	3.5%	
Nisource Inc (NYSE-NI)	10.0	4.5	4.5	11.5%	51.0%	5.9%	
Northwest Natural Gas Co. (NYSE-NWN)	5.5	0.5	8.0	7.0%	36.0%	2.5%	
ONE Gas, Inc. (NYSE-OGS)	6.5	7.0	4.5	9.5%	41.0%	3.9%	
South Jersey Industries, Inc. (NYSE-SJI)	10.5	4.0	5.0	11.5%	38.0%	4.4%	
Southwest Gas Company (NYSE-SWX)	8.0	4.5	6.0	9.5%	54.0%	5.1%	
Spire (NYSE-SR)	9.0	4.5	8.5	7.0%	35.0%	2.5%	
Mean	7.4	5.1	6.6	9.4%	43.8%	4.2%	
Median	8.0	4.5	6.0	9.5%	41.0%	3.9%	
Average of Median Figures =		6.2			Median =	3.9%	

\* 'Est'd. '18-'20 to '24-'26' is the estimated growth rate from the base period 2018 to 2020 until the future period 2024 to 2026.

### DCF Equity Cost Growth Rate Measures Analysts Projected EPS Growth Rate Estimates

Panel A Electric Proxy Group

Electric Proxy Group				
Company	Yahoo	Zacks	S&P	Mean
ALLETE, Inc. (NYSE-ALE)	7.0%	N/A	6.0%	6.5%
Alliant Energy Corporation (NYSE-LNT)	5.7%	5.8%	5.8%	5.8%
Ameren Corporation (NYSE-AEE)	7.5%	7.3%	7.0%	7.3%
American Electric Power Co. (NYSE-AEP)	6.2%	5.7%	6.0%	6.0%
Avista Corp (NYSE-AVA)	6.9%	6.9%	5.0%	6.3%
CMS Energy Corporation (NYSE-CMS)	7.2%	7.0%	7.0%	7.0%
Consolidated Edison, Inc. (NYSE-ED)	3.0%	2.0%	2.0%	2.3%
Dominion Energy Inc. (NYSE-D)	2.8%	6.7%	6.5%	5.3%
Duke Energy Corporation (NYSE-DUK)	5.0%	5.2%	5.0%	5.1%
Edison International (NYSE-EIX)	-0.5%	4.3%	4.7%	2.8%
Entergy Corporation (NYSE-ETR)	5.5%	5.1%	5.8%	5.5%
Evergy (NYSE-EVRG)	5.7%	5.9%	6.5%	6.0%
Eversource Energy (NYSE-ES)	7.1%	6.8%	7.0%	6.9%
Hawaiian Electric Industries (NYSE-HE)	1.3%	2.5%	4.2%	2.7%
IDACORP, Inc. (NYSE-IDA)	2.6%	2.6%	2.8%	2.7%
MGE Energy, Inc. (NYSE-MGEE)	4.7%	4.7%	4.7%	4.7%
Nextera Energy, Inc. (NYSE-NEE)	8.6%	7.8%	7.8%	8.1%
NorthWestern Corporation (NYSE-NWE)	4.6%	4.4%	4.8%	4.6%
OGE Energy Corp. (NYSE-OGE)	3.8%	4.4%	2.7%	3.6%
Otter Tail Corporation (NDQ-OTTR)	9.0%	N/A	5.4%	7.2%
Pinnacle West Capital Corp. (NYSE-PNW)	3.5%	3.4%	5.0%	4.0%
Portland General Electric Company (NYSE-POR)	13.4%	13.4%	4.9%	10.5%
PPL Corporation (NYSE-PPL)	N/A	N/A	3.3%	3.3%
Sempra Energy (NYSE-SRE)	6.1%	6.0%	6.0%	6.1%
Southern Company (NYSE-SO)	6.5%	5.0%	6.0%	5.8%
WEC Energy Group (NYSE-WEC)	6.1%	6.1%	6.1%	6.1%
Xcel Energy Inc. (NYSE-XEL)	6.3%	6.2%	5.7%	6.0%
Mean	5.6%	5.6%	5.3%	5.5%
Median	5.9%	5.8%	5.7%	5.8%

Data Sources: www.zacks.com, http://quote.yahoo.com, S&P Cap IQ, April, 2021.

Panel B

Company	Yahoo	Zacks	S&P	Mean
ALLETE, Inc. (NYSE-ALE)	7.0%	N/A	6.0%	6.5%
Ameren Corporation (NYSE-AEE)	7.5%	7.3%	7.0%	7.3%
Avista Corp (NYSE-AVA)	6.9%	6.9%	5.0%	6.3%
Black Hills Corporation (NYSE-BKH)	4.7%	5.2%	5.1%	5.0%
CMS Energy Corporation (NYSE-CMS)	7.2%	7.0%	7.0%	7.0%
DTE Energy Company (NYSE-DTE)	6.1%	5.7%	6.0%	5.9%
Edison International (NYSE-EIX)	-0.5%	4.3%	4.7%	2.8%
Entergy Corporation (NYSE-ETR)	5.5%	5.1%	5.8%	5.5%
IDACORP, Inc. (NYSE-IDA)	2.6%	2.6%	2.8%	2.7%
NorthWestern Corporation (NYSE-NWE)	4.6%	4.4%	4.8%	4.6%
OGE Energy Corp. (NYSE-OGE)	3.8%	4.4%	2.7%	3.6%
Otter Tail Corporation (NDQ-OTTR)	9.0%	N/A	5.4%	7.2%
Sempra Energy (NYSE-SRE)	6.1%	6.0%	6.0%	6.1%
Mean	5.4%	5.4%	5.2%	5.4%
Median	6.1%	5.2%	5.4%	5.9%

Data Sources: www.zacks.com, http://quote.yahoo.com, S&P Cap IQ, April, 2021.

Panel C Gas Provy Cro

Gas Proxy Group				
Company	Yahoo	Zacks	S&P Cap IQ	Mean
Atmos Energy Company (NYSE-ATO)	7.0%	7.3%	7.0%	7.1%
Chesapeake Utilities (NYSE-CPK)	4.7%	na	8.5%	6.6%
New Jersey Resources Corp. (NYSE-NJR)	6.0%	6.0%	7.1%	6.4%
Nisource Inc (NYSE-NI)	4.4%	6.2%	5.0%	5.2%
Northwest Natural Gas Co. (NYSE-NWN)	3.1%	NA	2.5%	2.8%
ONE Gas, Inc. (NYSE-OGS)	5.0%	5.0%	5.5%	5.2%
South Jersey Industries, Inc. (NYSE-SJI)	4.4%	4.4%	4.4%	4.4%
Southwest Gas Company (NYSE-SWX)	4.0%	5.0%	5.0%	4.7%
Spire (NYSE-SR)	5.7%	5.0%	5.1%	5.3%
Mean	4.9%	5.6%	5.6%	5.3%
Median	4.7%	5.0%	5.1%	5.2%

Data Sources: www.zacks.com, http://quote.yahoo.com, S&P Cap IQ, April, 2021.



### DCF Study DCF Growth Rate Indicators

Electric, McKenzie, and Gas Proxy Groups

Growth Rate Indicator	Electric Proxy Group	McKenzie Proxy Group	Gas Proxy Group
Historic Value Line Growth			
in EPS, DPS, and BVPS	4.8%	5.3%	5.4%
Projected Value Line Growth			
in EPS, DPS, and BVPS	5.0%	5.5%	6.2%
Sustainable Growth			
ROE * Retention Rate	3.7%	4.0%	3.9%
Projected EPS Growth from Yahoo and			
Zacks - Mean/Median	5.5%/5.8%	5.4%/5.9%	5.3%/5.2%