Exhibit No (AMM-11)	
BEFORE THE WASHINGTON UTILITIES AND TRANSPORTATION COMMISSION	
DOCKET NO. UE-14	
DOCKET NO. UG-14	
EXHIBIT NO(AMM-11)	
ADRIEN M. MCKENZIE	
REPRESENTING AVISTA CORPORATION	

## **EXPECTED EARNINGS APPROACH**

## **UTILITY GROUP**

		(a)	(b)	(c)
		<b>Expected Return</b>	Adjustment	Adjusted Return
	Company	on Common Equity	<u>Factor</u>	on Common Equity
1	Ameren Corp.	8.5%	1.01380	8.6%
2	American Elec Pwr	10.5%	1.02218	10.7%
3	ALLETE	10.0%	1.03273	10.3%
4	Avista Corp.	8.5%	1.02038	8.7%
5	Black Hills Corp.	9.0%	1.02163	9.2%
6	CMS Energy Corp.	13.0%	1.03313	13.4%
7	DTE Energy Co.	9.5%	1.03204	9.8%
8	Duke Energy Corp.	8.0%	1.01168	8.1%
9	Empire District Elec	8.5%	1.02339	8.7%
10	El Paso Electric	10.5%	1.02448	10.8%
11	Edison International	11.0%	1.02712	11.3%
12	Entergy Corp.	9.5%	1.01487	9.6%
13	Exelon Corp.	8.0%	1.01584	8.1%
14	Great Plains Energy	8.0%	1.01689	8.1%
15	Hawaiian Elec.	8.0%	1.04846	8.4%
16	IDACORP, Inc.	8.5%	1.02325	8.7%
17	NorthWestern Corp.	9.5%	1.02634	9.8%
18	Otter Tail Corp.	11.5%	1.02966	11.8%
19	PG&E Corp.	8.5%	1.02577	8.7%
20	Portland General Elec.	8.0%	1.03226	8.3%
21	PPL Corp.	10.5%	1.03927	10.9%
22	SCANA Corp.	9.5%	1.04460	9.9%
23	Sempra Energy	11.0%	1.02401	11.3%
24	UIL Holdings	9.0%	1.02653	9.2%
25	Westar Energy	9.5%	1.03222	9.8%
	Average			9.7%
	Midpoint (d)			10.8%

<sup>(</sup>a) The Value Line Investment Survey (Nov. 1, Nov. 22, & Dec. 20, 2013).

<sup>(</sup>b) Adjustment to convert year-end return to an average rate of return from Exhibit No.\_\_\_(AMM-7).

<sup>(</sup>c) (a) x (b).

<sup>(</sup>d) Average of low and high values.