# CASCADE NATURAL GAS CORPORATION 

Docket No. UG-951415

## 1995 WASHINGTON ANALYSIS OF 1994 TEST PERIOD

## Request \#227

Date prepared:_1/31/96
Preparer: Peter A. Schwartz
Telephone:_(206) 624-3900

## RE: Exhibit (PAS-4)

Please provide all workpapers, studies, documents, assumptions, and criteria utilized by Mr. Schwartz to calculate the unit costs and revenues for reconnection and collection fees during business hours and during after business hours. The response should include a definition of non-business hours and show the cost justification for each item's expense and associated revenue on a unit basis.

Response:
See the attached workpapers.


| （Present Charge） | RECONNECTION | COLLECTION |
| :--- | :--- | :--- |
|  |  |  |
|  |  |  |
| Washington | $\$ 12.50$ |  |
| Oregon | $\$ 15.00(\$ 20.00$ after hrs） | $\$ 5.00$（if SM rec $\$)$ |
|  | $\$ 10.00$ |  |

## ESTIMATE \＃1

Total estimated cost to dispatch service personnel for the disconnection of service due to non／payment of account（Wa／Ore）：

## Cost

| \＄ 5.00 | Pre－collection \＆Follow－up－Phone calls，payment verification，documentation，work order to dispatch service mechanic for the disconnection of service， posting work order to close account，generating closing bill．（Assumes approximately 15 minutes of office staff！s time，including overhead／benefits）． |
| :---: | :---: |
| \＄． 15 | Forms－Work orders，disconnect notice，final disconnect notice，closing bill，envelopes，enclosures． |
| \＄． 96 | Postage－Assumes two mailings prior to disconnection （disconnect，final disconnect notice），closing bill． |
| \＄15．50 | Disconnection－Service mechanic dispatched to read and disconnect meter．（Assumes approximately 30 minutes，for travel and disconnection，including overhead／benefits）． |
| \＄ 3.00 | Vehicle Usage／Depreciation－Assumes average trip of 10 miles＠$\$ .10$ per，plus $\$ .20$ per for depreciation （total depreciation／total miles driven）． |

\＄24．61
＊＊Note－Routine billing and payment processing are not included in this estimate，as they are performed in the normal course of business．

Total estimated cost to dispatch service personnel for the reconnection of service during regular business hours - $8 \mathrm{am}-5 \mathrm{pm}$, M-F (Wa/Or) :

## Cost

$\$ 5.00$ Dispatching Service Mechanic - Phone calls, documentation, work order to dispatch service mechanic for the reconnection of service. (Assumes approximately 15 minutes of the office staff's time, including overhead/benefits).
\$15.50 Reconnection - Service mechanic dispatched to read the meter and reconnect service. (Assumes approximately 30 minutes of the service mechanics time for travel and reconnection, including overhead/benefits).
$\$ 3.00$ Vehicle Usage / Depreciation - Assumes average trip of 10 miles © $\$ .10$ per, plus $\$ .20$ per for depreciation (total depreciation /total miles driven).

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$\$ 23.50$
** Note - Routine billing and payment processing are not included in this estimate, as they are performed in the normal course of business.

## ESTIMATE \＃3

Total estimated cost to dispatch service personnel for the reconnection of service after hours－after 5pm，weekends \＆ holidays（Wa／Or）：

## Cost

\＄ 6.50 Dispatching Service Mechanic－Phone calls， documentation，work order to dispatch service mechanic for the reconnection of service．（Assumes approximately 15 minutes of the office staff＇s time， including overhead／benefits）．
\＄82．00 Reconnection－Service mechanic dispatched to read the meter and reconnect service．（Assumes average＂call out＂of 2 hours，for travel and reconnection，including overtime，overhead／benefits）．
$\$ 3.00$ Vehicle Usage／Depreciation－Assumes average trip of 10 miles＠$\$ .10$ per，plus $\$ .20$ per for depreciation （total depreciation／total miles driven）．
$\$ 91.50$
＊＊Note－Routine billing and payment processing are not included in this estimate，as they are performed in the normal course of business．



| To: | Julie Marshall | From: | Tom Head lee |
| ---: | :--- | :--- | :--- |
| Subject: | Service Trucks and Vans | Date: | November 2, 1995 |

Per your request, $\$ .30$ is an average cost per mile for Service Trucks and Service Vans.

The methodology used is based on our actual operating cost per mile of $\$ .10$, and a depreciation cost of $\$ .20$ per mile.

$\mathrm{fH} / \mathrm{ms}$

| CASCADE NATURAL GAS CORPORATION |  |  |  | - |  |  |  |  |  |
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|  |  |  |  |  |  |  |  |  |  |
| A/R for Oregon - 1989 compared to 1994 |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
|  | Revenue Residential |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  | Difference |  |  |
|  | 1989 |  |  | 1994 |  |  | Revenue | Past Due | Percent |
| Jan | \$1,180,300.85 | \$185,201.83 | 15.69\% | \$1,722,415.21 | \$235,037.96 | 13.65\% | \$542,114.36 | \$49,836.13 | 9.19\% |
| Feb | \$1,291,431.84 | \$246,006.85 | 19.05\% | \$1,579,272.45 | \$303,600.30 | 19.22\% | \$287,840.61 | \$57,593.45 | 20.01\% |
| Mar |  |  |  | \$1,333,250.26 | \$250,240.32 | 18.77\% |  |  |  |
| Apr | \$632,326.74 | \$241,886.91 | 38.25\% | \$963,306.79 | \$200,044.85 | 20.77\% | \$330,980.05 | (\$41,842.06) | -12.64\% |
| May | \$412,966.68 | \$173,680.86 | 42.06\% | \$583,799.80 | \$136,588.38 | 23.40\% | \$170,833.12 | (\$37,092.48) | -21.71\% |
| Jun | \$329,932.99 | \$107,598.58 | 32.61\% | \$446,953.69 | \$76,251.93 | 17.06\% | \$117,020.70 | (\$31,346.65) | -26.79\% |
| Jul | \$219,246.21 | \$82,336.14 | 37.55\% | \$314,823.93 | \$45,805.75 | 14.55\% | \$95,577.72 | (\$36,530.39) | -38.22\% |
| Aug |  |  |  | \$261,977.67 | \$26,438.71 | 10.09\% |  |  |  |
| Sep | \$250,454.43 | \$46,928.58 | 18.74\% | \$321,662.36 | \$14,763.59 | 4.59\% | \$71,207.93 | (\$32,164.99) | -45.17\% |
| Oct | \$361,571.72 | \$47,744.50 | 13.20\% | \$514,924.16 | \$21,113.37 | 4.10\% | \$153,352.44 | (\$26,631.13) | -17.37\% |
| Nov | \$695,699.00 | \$60,816.73 | 8.74\% | \$1,163,730.67 | \$44,479.99 | 3.82\% | \$468,031.67 | (\$16,336.74) | -3.49\% |
| Dec | \$977,919.32 | \$123,576.24 | 12.64\% | \$1,998,411.84 | \$144,836.08 | 7.25\% | \$1,020,492.52 | \$21,259.84 | 2.08\% |
| Total | \$6,351,849.78 | \$1,315,777.22 | 20.71\% | \$11,204,528.83 | \$1,499,201.23 | 13.38\% | \$4,852,679.05 | \$183,424.01 | 3.78\% |
|  |  |  |  |  |  |  |  |  |  |
| Total <br> less <br> March <br> and |  |  |  |  | - |  |  |  |  |
| August | \$6,351,849.78 | \$1,315,777.22 | 20.71\% | \$9,609,300.90 | \$1,222,522.20 | 12.72\% | \$4,852,679.05 | \$183,424.01 | 3.78\% |


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| CASCADE NATURAL GAS CORPORATION |  |  |  |  |  |  |  |  |  |
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| A/R for Oregon - 1989 compared to 1994 |  |  |  |  |  |  |  |  |  |
|  | Recommercial |  |  |  |  |  |  |  |  |
|  | Revenue | Past Due | Percent | Revenue | Past Due | Percent | Difference |  |  |
|  | 1989 |  |  | 1994 |  |  | Revenue | Past Due | Percent |
| Jan | \$1,399,514.19 | \$225,724.45 | 16.13\% | \$1,778,731.90 | \$234,073.48 | 13.16\% | \$379,217.71 | \$8,349.03 | 2.20\% |
| Feb | \$1,503,215.58 | 292964.35 | 19.49\% | \$1,602,243.25 | \$253,165.52 | 15.80\% | \$99,027.67 | (\$39,798.83) | -40.19\% |
| Mar |  |  |  | \$1,259,775.66 | \$220,186.45 | 17.48\% |  |  |  |
| Apr | \$660,042.99 | \$189,969.42 | 28.78\% | \$861,462.31 | \$139,569.39 | 16.20\% | \$201,419.32 | (\$50,400.03) | -25.02\% |
| May | \$482,283.82 | \$115,059.72 | 23.86\% | \$577,291.08 | \$93,255.82 | 16.15\% | \$95,007.26 | (\$21,803.90) | -22.95\% |
| Jun | \$374,942.52 | \$70,144.48 | 18.71\% | \$466,900.46 | \$65,834,02 | 14.10\% | \$91,957.94 | (\$4,310.46) | -4.69\% |
| Jul | \$315,765.40 | \$49,270.21 | 15.60\% | \$370,307.52 | \$36,396.24 | 9.83\% | \$54,542.12 | (\$12,873.97) | -23.60\% |
| Aug |  |  |  | \$451,790.74 | \$31,466.71 | 6.96\% |  |  |  |
| Sep | \$371,220.48 | \$40,339.98 | 10.87\% | \$441,641.03 | \$64,560.84 | 14.62\% | \$70,420.55 | \$24,220.86 | 34.39\% |
| Oct | \$509,365.07 | \$59,006.69 | 11.58\% | \$717,067.82 | \$52,998.37 | 7.39\% | \$207,702.75 | (\$6,008.32) | -2.89\% |
| Nov | \$831,387.25 | \$61,954.99 | 7.45\% | \$1,369,304.90 | \$48,222.57 | 3.52\% | \$537,917.65 | (\$13,732.42) | -2.55\% |
| Dec | \$1,120,960.03 | \$120,079.06 | 10.71\% | \$1,995,933.51 | \$143,283.70 | 7.18\% | \$874,973.48 | \$23,204.64 | 2.65\% |
| Total | \$7,568,697.33 | \$1,224,513.35 | 16.18\% | \$11,892,450.18 | \$1,383,013.11 | 11.63\% | \$4,323,752.85 | \$158,499.76 | 3.67\% |
|  |  |  |  |  |  |  |  |  |  |
| Total less March and. |  |  |  |  | - |  |  |  |  |
| August | \$7,568,697.33 | \$1,224,513.35 | 16.18\% | \$10,180,883.78 | \$1,131,359.95 | 11.11\% | \$4,323,752.85 | \$158,499.76 | 3.67\% |

