PAGE	LINE	CORRECTION
173	13	Change "Patelco" to "Potelco"
179	5, 6	Insert "\$" before "25,000"
185	7, 9	Change "2000" to "2008"
187	9	Delete "November"
187	11	Insert "to" before "95%"
281	17	Change "on" to "in"
281	21	Insert "It" before "Broadly"; change "Broadly" to "broadly"
281	23	Delete "The"; insert "a" after "had"
281	24	Delete "a" before "positive"; insert "with" after second "positive"
281	25	Change first "with" to "to"
282	11	Change "denigration" to "integration"
284	10	Change first "21" to "Exhibit WJE-21HCT"
289	20	Change "hence" to "because it"
290	18	Change "so" to "like a"
425	3	Delete "type of"
427	21	Change "general accounting office" to "General Accounting Office"
428	10, 11	Change "general accounting office" to "General Accounting Office" in both lines"
474	16	Change "over" to "open"
479	3	Change "RMR" to "MRM"

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Puget Sound Energy, Inc's Hearing Transcript Corrections (UE-090704/UG-090705)

490	25	Change "41a" to "481(a)"
503	19	Change "was that was" to "did"; delete "to"
510	11	Insert "an" before "analysis"; change "we" to "would"
513	3	Change "cull" to "call"
513	7	Change "culled" to "called"
517	11	Change "Bullish" to "Bonus"
531	17	Change "they're" to "there is"
537	11	Change "wrath" to "raft"
552	23	Change first "the" to "this"
729	19, 20	Change "a 2" to "A 2"; change "a 3" to "A 3"
731	13	Change "on" to "with a"
734	13	Change "20" to "25"
735	7	Change "March" to "January"
793	11	Delete "th" following July 10, November 13, and July 17.
743	23	Change "WTC" to "WECC"
770	2, 3	Change "end" to "-in"
756	18	Change "fire" to "fired"

- 1 CROSS-EXAMINATION
- 2 BY MR. CEDARBAUM:
- Q. Good morning, Mr. Valdman.
- 4 A. Good morning.
- 5 Q. My questions relate to your rebuttal
- 6 testimony, 10CT, at page 15 where you discuss the Quanta
- 7 service provider contract issue with Staff.
- 8 A. Yes.
- 9 Q. Do you recall that? You don't need to switch
- 10 to it it looks like.
- 11 A. No, I recall that testimony.
- 12 Q. And at that page you indicate that the
- Potelco
 13 company and Patelco and Quanta have already agreed to
- 14 specific unit pricing increases for 2010, and then on
- 15 the following page you indicate that you're finalizing
- 16 minor contractual terms with those providers, and all of
- 17 that taken together will result in a newly amended
- 18 service provider contract prior to 2010. Do you recall
- 19 that?
- 20 A. Yes.
- 21 Q. Is it correct that that service provider
- 22 contract as amended has been signed by the parties?
- 23 A. Subject to check, I believe it has.
- Q. Do you recall the date that it was signed?
- 25 A. I don't.

- 1 top bullet point on that page, wouldn't you agree with
- 2 me that as stated here the new processing equipment was
- 3 envisioned and expected to actually reduce historic
- 4 expense levels by about 25%?
- 5 A. By about 25,000.
- 6 Q. Excuse me, \$25,000.
- 7 A. Yes.
- Q. All right. And if you go to the immediately
- 9 preceding page, page 12 of the exhibit, third arrow
- 10 point is another component of claimed savings regarding
- 11 encoding, correct?
- 12 A. Correct, and it's a labor savings.
- 13 Q. All right. And as I understand it with the
- 14 current, what that means is that with the current bill
- 15 processing equipment, the same -- some type of encoding
- 16 is not required any longer?
- 17 A. Correct.
- 18 Q. And am I correct that as a result of not
- 19 having to encode checks that three quarters of a
- 20 full-time FTE position can be eliminated; is that what
- 21 that says here?
- 22 A. For bill processing.
- Q. Right.
- 24 A. Correct.
- 25 Q. So as the company continues to grow and needs

- 1 would imagine that your new orders are going down, so
- 2 are you able to staff some of those seasonal workers
- 3 from within the company?
- A. Most of -- our customers continue to grow.
- 5 We have, albeit less than historic, but we still have
- 6 customer growth, and our calls into our call center have
- 7 actually increased by 4% from 2000 to 2009, so our call
- 8 centers experience greater volume of work.
- 9 O. So from 2000 to 2009, the call center
- 10 increased by 4%?
- 11 A. Correct.
- 12 Q. But your number of customers has to have
- 13 increased by at least that same amount in that period of
- 14 of time?
- 15 A. By less.
- 16 Q. By less?
- 17 A. What's happening, it could -- weather related
- 18 generates call volume as well as payment issues. And as
- 19 you might imagine in the current economic situation,
- 20 we're receiving a number of calls from our customers
- 21 requesting payment plans and payment options, so that's
- 22 increasing our call volume.
- 23 CHAIRMAN GOLTZ: Thank you.
- JUDGE MOSS: All right.
- 25 Any redirect?

- 1 A. It reflects what was originally proposed to
- 2 be implemented.
- 3 Q. And just to be clear, well, were there
- 4 efficiencies realized as a result of implementation of
- 5 the mobile work force?
- A. There were a number of benefits that were
- 7 realized, and in fact we could see it in our SQI's. Our
- 8 gas first response time has decreased. From memory as
- 9 of November calendar year 2009 it's 33 minutes down from
- 10 38 minutes. Our levels of customer satisfaction in
- 11 field operations have increased 95%, which is
- 12 considerably higher than in calendar year 2007, I
- 13 believe it was 90%. So the operational benefits have
- 14 been realized.
- 15 Q. And to the extent these are actual dollar
- 16 efficiencies or savings, were those realized during the
- 17 test year 2008?
- 18 A. Yes, that's when the mobile work force for
- 19 gas was implemented and active.
- 20 O. Now turning to the bill processing equipment
- 21 which was discussed in BAV-12, a cross-exam exhibit.
- 22 A. Yes.
- 23 O. Mr. ffitch asked you about cost savings or
- 24 efficiencies that were recognized as a result of that.
- 25 Were you, was the company able to recognize or has it

- 1 REDIRECT EXAMINATION
- 2 BY MS. CARSON:
- 3 Q. Mr. Garratt, Mr. ffitch questioned you about
- 4 the quantitative and qualitative analysis of Mint Farm
- 5 and an alternative PPA. Do you recall that testimony?
- 6 A. I do.
- 7 O. Is this an either/or determination in terms
- 8 of whether PSE will acquire the alternative PPA as well
- 9 as Mint Farm?
- 10 A. No, it's not, as I indicated in my testimony
- 11 that our decision to acquire Mint Farm was not a
- 12 rejection of the alternative PPA. And I think it's
- 13 helpful to really think of those in terms of two
- 14 separate decisions.
- So with respect to Mint Farm, we had an
- 16 opportunity to acquire a relatively new, modern, high
- 17 efficiency combined cycle project and particularly orin
- 18 the market environments that we describe or that I
- 19 describe in my testimony on pages 4, 5, and 6, and it's
- 20 an opportunity that we didn't necessarily see being
- 21 around for too much longer in that environment. It Broadly
- 22 fits within what we consider to be a strategic and
- 23 financial evaluation criteria. The Mint Farm had a
- 24 positive economic evaluation and evaluated a positive with
- 25 respect with other criteria. And then again with this

- 1 -- in this environment it was we felt critical to take
- 2 advantage of that and certainly contributed to our
- 3 long-term need starting in 2011. And I mean as I talked
- 4 about before, 2011 from a planning perspective,
- 5 certainly contributed to our operational need from day
- 6 one.
- 7 And then with respect to the alternate PPA,
- 8 we made a decision to put in on the continuing
- 9 investigation list, and in my rebuttal testimony talk
- 10 about that. It has to do with some further assessment
- 11 we wanted to do with respect to wind denigration with --
- 12 also with respect to compatibility with need because it
- 13 didn't contribute to our need until once you got beyond
- 14 2011. And then finally I would say generally speaking
- 15 because of some strategic and financial reasons that I
- 16 would refer to my testimony starting on page 24 and 25,
- 17 that's highly confidential, but because of those
- 18 strategic and financial reasons, it made sense to put
- 19 this on the continuing investigation list.
- MS. CARSON: I have no further questions.
- JUDGE MOSS: Thank you.
- 22 Anything further?
- 23 Apparently not. All right, Mr. Garratt, then
- 24 we can release you from the stand subject to recall if
- 25 needed. Thank you very much.

- 1 direct, supplemental, and rebuttal testimony and related
- 2 exhibits in this proceeding?
- 3 A. Yes.
- Q. Were these exhibits prepared under your
- 5 supervision and direction?
- 6 A. Yes.
- 7 O. Do you have any corrections to any of the
- 8 exhibits at this time?
- A. Actually I do. In my rebuttal testimony, Exhibit WZE-ZIHCT
- 10 which would be 21, oh, yes, 21, page 18, on line 20,
- 11 there's a sentence that ends with the word run.
- 12 Q. What page are you on?
- 13 A. Oh, excuse me, on page 18, line 20 of the
- 14 rebuttal, and after the word run I would like to insert,
- 15 as much as in other seasons of the year.
- 16 CHAIRMAN GOLTZ: What page, what line?
- JUDGE MOSS: That's page 18, line 20.
- 18 CHAIRMAN GOLTZ: Thank you.
- 19 BY MS. CARSON:
- Q. With that correction, are your prefiled
- 21 direct, supplemental, and rebuttal testimony and
- 22 accompanying exhibits true and correct to the best of
- 23 your information and belief?
- 24 A. Yes.
- MS. CARSON: Thank you.

- 1 specific resource.
- 2 Q. So for example if you have a benefit ratio of
- 3 5, that means that the benefits produced by a resource
- 4 are 5 times the total cost associated with owning and
- 5 operating the resource?
- A. Yes. And let me give you a couple of
- 7 clarifications. So back on portfolio benefit, if all
- 8 else equal, a larger -- if everything else was equal
- 9 about two projects and one was twice the size of
- 10 another, I would expect the portfolio benefit to be
- 11 twice the size of the smaller one. Now on the portfolio
- 12 benefit ratio, the ratio is affected by obviously by the
- 13 denominator, and I described the denominator as
- 14 including all the costs, fixed costs, capital costs,
- 15 variable O&M, as well as fuel. So in our board book, we
- 16 try to describe the complexity of these measures and
- 17 describe -- and I also put it in my rebuttal testimony
- 18 where a larger -- a portfolio benefit of a larger plant
- 19 might be larger, and a portfolio benefit ratio might be
- 20 driven up because a plant doesn't run as much, hence has
- 21 lower fuel cost, so its ratio grows relative to another
- 22 plant that would run more. So each of these metrics has
- 23 to be used. It doesn't -- each metric tells a story,
- 24 but it doesn't tell the whole story, so we have to look
- 25 at all of them.

- 1 Q. And do I understand correctly that the
- 2 portfolio benefit metric considers all of the costs of
- 3 the resource or portfolio?
- A. Because we're comparing our portfolio with a
- 5 resource and our portfolio without the resource, all the
- 6 costs of the individual resource are in there. But as
- 7 Mr. Garratt described, this is a -- the levelized cost
- 8 is a -- it's a separate calculation from the portfolio
- 9 benefit. And the levelized cost is the next one on this
- 10 sheet if you would like me to go through that definition
- 11 as well.
- 12 Q. Sure, why don't you define levelized cost?
- 13 A. So levelized cost is expressed in dollars per
- 14 megawatt hour, and it's the average annual cost per
- 15 megawatt hour produced over the life of a new resource.
- 16 So what we do there is we take the denominator from the
- 17 portfolio benefit ratio, which was the total cost of
- 18 that resource, and we levelize that out over time, so
- 19 mortgage payment, and divide it by the annual generation
- 20 so that we're getting a dollar cost per megawatt hour
- 21 that's a levelized dollar per megawatt hour over the
- 22 life of the asset.
- Q. Okay. And does that include capital costs in
- 24 that calculation?
- 25 A. Describe what you mean by capital costs.

- 1 direction?
- 2 A. That's correct. Typically pension plan is
- 3 used in the defined benefit plan type of terminology.
- 4 It might include cash balance plans, so it could be
- 5 hybrid plans such as we have for part of our employees,
- 6 but generally understand pension plan to mean defined
- 7 benefit, not defined contribution.
- 8 Q. Would you agree that many authoritative
- 9 publications have documented the trend away from defined
- 10 benefit plans and towards defined contribution plans?
- 11 A. For some industries I would agree, yes.
- MR. FURUTA: And, Your Honor, at this time I
- 13 would take up the issue of Exhibits 23 and 24.
- 14 JUDGE MOSS: All right, let's hear what
- 15 counsel's objection to these is.
- 16 BY MR. FURUTA:
- 17 Q. First, Mr. Hunt, do you have those before
- 18 you?
- 19 A. I do, yes.
- MR. FURUTA: Okay.
- 21 MS. CARSON: Both Exhibit 23 and 24, TMH-23
- 22 and 24, are responses, FEA responses to PSE data
- 23 requests. Mr. Hunt did not prepare these exhibits, so
- 24 we object based on foundation. And also this is
- 25 information that FEA could have included in their

- 1 MR. FURUTA: Thank you, Your Honor.
- 2 BY MR. FURUTA:
- 3 Q. And as one of the company's witnesses on
- 4 pensions, Mr. Hunt, you're familiar with these two
- 5 exhibits, TMH-23 and 24, by now?
- A. I've reviewed them, yes.
- 7 Q. Okay. Now the response to the company's Data
- 8 Request Number 3 to FEA provides documentation of the
- 9 trend away from defined benefit pension plans, does it
- 10 not?
- 11 A. The document that was attached to it talks
- 12 about freezes within certain pension plans in general,
- 13 but this exhibit didn't have any utility specific
- 14 information. It does document a decreasing number of
- 15 defined benefit plans, but it also -- it also mentions
- 16 that on page 3 of the exhibit, sort of in the middle of
- 17 the page, at the time of the survey most sponsors
- 18 reported no plans to revise plan formulas, freeze, or
- 19 terminate plans or convert to hybrid plans. So my
- 20 interpretation of the program is that there have -- of
- 21 the document from the general accounting office is that
- 22 there have been companies that moved away from defined
- 23 benefit pension plans, but it seems more like there's
- 24 been a sort of stabilization of that process. And so
- 25 this survey, which was of 44 companies of some of the

- 1 largest Fortune 500 companies, was saying that they had
- 2 changed some plans or formulas in the past, but at the
- 3 time of the survey they didn't have plans to make -- to
- 4 freeze or terminate additional plans.
- 5 Q. And were you referring to TMH-23 in your last
- 6 response?
- 7 A. Yes.
- 8 Q. Okay. How about TMH-24 though?
- 9 A. TMH-24 is also a study. Includes a lot of
- 10 material. One of the attachments is the general
- 11 accounting office, a different general accounting office
- 12 study, and that starts on page 42, 41 and 42 of the
- 13 exhibit on the page numbers at the bottom. It's a
- 14 broader survey in that it has 330 companies, but once
- 15 again the industries are not specified. And the purpose
- 16 of the survey I did find important to understand in that
- 17 it's analyzing this question because the Congress has
- 18 liability perhaps if the Pension Benefit Guarantee
- 19 Corporation, which is severely underfunded, continues to
- 20 have underfunding. So on page 42 in the bar on the
- 21 left, why the GAO did this study, it talks about how
- 22 they had placed in the -- it's on the sort of three
- 23 quarters of the way down on the left-hand column, in
- 24 2003 we placed on our -- the PBGC on our high risk list
- 25 of programs. So the context of this study is to

- 1 Q. Mr. Marcelia, do you know when the company
- 2 files, generally files its federal income tax returns?
- 3 A. Typically that is in the middle of September
- 4 of the following year.
- 5 Q. Okay. So for tax year 2008 did the company
- 6 file its income tax return around September 15 of 2009?
- 7 A. That's correct.
- Q. Okay. And the company's 2008 federal income
- 9 tax return has not yet been audited by the IRS to your
- 10 knowledge; is that correct?
- 11 A. That's correct.
- 12 Q. Do you know when the company anticipates that
- its 2008 return will have been audited by the IRS?
- A. Well, I can't say with any certainty.
- 15 Typically the company's audited on 3 year cycle, and we
- 16 have everreturns for 2006, 7, and 8, so it seems that it
- 17 would likely to occur sometime soon, but I have no idea
- 18 what the IRS audit schedule is for us.
- 19 Q. And now the 2009 bonus tax depreciation would
- 20 be taken on the company's federal income tax return for
- 21 2009; is that correct?
- 22 A. Yes, correct.
- 23 Q. Okay. And does the company expect to file
- 24 its 2009 return around the middle of September of 2010?
- 25 A. Yes.

- 1 A. It is the production tax credit.
- Q. Okay. And the company's response to our part
- 3 E, which is actually labeled D in Exhibit RMR-12,
- 4 indicates there that the Wild Horse expansion pro forma
- 5 captured the estimated incremental production tax
- 6 credits or PTC that the project is expected to produce.
- 7 PTCs are passed through to customers under Schedule 95a
- 8 and are not included in the general rate case filings.
- 9 This part of the response here also notes that another
- 10 tax benefit might be more beneficial. Do you know if
- 11 that part of the response is still true and correct to
- 12 your knowledge?
- 13 A. Well, it is true and correct and the -- that
- 14 other tax benefit actually is more beneficial, and the
- 15 company filed for a treasury grant on the Wild Horse
- 16 expansion on December 22nd, and the Commission issued an
- 17 order on I believe it was December 10th kind of
- 18 articulating how that would be passed back to customers
- 19 again on the Schedule 95a, which is the PTC tracker.
- Q. Okay. And that's the methodology by which
- 21 the benefit would be reflected in rates; is that true?
- 22 A. Yes, the Schedule 95a tracker.
- Q. All right. Do you happen to have the
- 24 Commission order number on that with you?
- 25 A. I believe it is UE-90, I'm sorry, 091570.

- 1 to verify that those figures are correct as well?
- 2 A. Actually the numbers that are on the top of
- 3 page 4, they total the correct number. If you look at
- 4 page 5 of the exhibit.
- 5 Q. Yes.
- A. You can see there that the breakdown to
- 7 electric and gas that I stated on Exhibit D is actually
- 8 off a little bit. Those numbers should be slightly
- 9 different.
- 10 Q. Is that difference due to more than just
- 11 rounding?
- 12 A. Yes, I actually footed the columns down as
- opposed to across. Do you see gas is the top line on
- 14 page 5 of that exhibit?
- 15 O. Oh, I see.
- 16 A. Whereas the gas numbers are -- go across the
- 17 top of that exhibit, that top line, whereas the numbers
- 18 that I used actually come down. It's the same grand
- 19 total, but the split between electric and gas would be
- 20 different.
- Q. Okay. And are the numbers, do you know which
- 22 numbers are actually the correct numbers to be used?
- 23 A. The numbers that you see on page 5 are before
- 24 considering the tax effect, so if you were to add the 481(a)
- 25 41a line and the 2008 adjustment line, multiply those by

- 1 IRS back, or the rate payers would have to in a sense
- 2 make the company whole because of the rate base
- 3 deduction that was taken of the \$72 Million?
- 4 A. The thought was because the \$72 Million was
- 5 subtracted from the rate base and it then had to be
- 6 repaid that we should restore the \$72 Million as part of
- 7 the rate base calculation.
- 8 Q. Meaning the rate payers would have to restore
- 9 to the company the \$72 Million in rate base?
- 10 A. Yes.
- 11 Q. That was credited to the original refund for
- 12 the tax treatment, excuse me?
- 13 A. Yes, because rate -- the rate base was being
- 14 reduced to the benefit of the rate payers, so it would
- 15 come -- the cost would come from the rate payer.
- 16 Q. And did the Commission allow that?
- 17 A. Well, the change to the tariff was revoked.
- 18 I don't know if that was a Commission order or a company
- 19 decision. Somehow it was that was not to actually come
- 20 to fruition. Instead what occurred was as the payments
- 21 were made to the IRS over approximately 6 quarterly
- 22 estimated payments, we put those into a deferred account
- 23 as probably a 182 liability or something along those
- 24 lines. We captured it on the balance sheet, which
- 25 similar effect, but it allowed instead of being a tariff

- 1 were.
- 2 Q. Now did the company pay more in income taxes
- 3 in years 2002 and 2006 than it had received from rate
- 4 payers for the purpose of paying those taxes?
- A. Are you asking me a cash basis question?
- 6 Q. Yes.
- 7 A. For 2002 through 2006?
- 8 Q. Those are the years in reference in your
- 9 testimony.
- 10 A. Let me think about that for a second. I am
- 11 not sure what analysis we show on that.
- 12 Q. All right.
- 13 A. It could show more or less, but I can't place
- 14 it in my mind right now.
- Q. Well, I'm assuming from the company's
- 16 testimony that what you're really saying here is that
- 17 the company needs to be made whole?
- 18 A. For the interest.
- 19 Q. Right.
- 20 A. Yes.
- Q. And the interest is a part of your overall
- 22 tax payment, it's interest owed to the IRS?
- 23 A. It is interest owed to the IRS, but it is not
- 24 recorded as tax expense.
- 25 Q. Right.

- 1 have an order though which kind of gives a foreshadowing
- 2 of how the Commission would like us to address it.
- Because you're right, typically you wouldn't culf out a
- 4 particular item. This was unique, it has an accounting
- 5 order or accounting language in a rate proceeding
- 6 associated with it, so in kind of meeting that, it's
- 7 unique, it's been culled out, but I would think it needs
- 8 to be addressed in a way that's consistent with how
- 9 taxes are calculated.
- 10 Q. Getting back to your point, I mean the
- 11 objective is to make the company whole, I mean that's
- 12 really what you want here.
- 13 A. That's correct.
- 14 COMMISSIONER OSHIE: I don't really have any
- 15 other questions, Mr. Marcelia, and I appreciate your --
- 16 I thought it was a good discussion, thank you.
- JUDGE MOSS: Anything else from the Bench?
- No, all right.
- 19 Then I believe that will bring us to any
- 20 redirect.
- MS. CARSON: Yes, thank you.
- 22 MR. FFITCH: Your Honor, excuse me, may I
- 23 have a follow up to the Bench questions?
- 24 JUDGE MOSS: Sure, probably should do that
- 25 before the redirect. Go ahead.

JUDGE MOSS: All right, redirect.

2

- 3 REDIRECT EXAMINATION
- 4 BY MS. CARSON:
- 5 Q. Mr. Marcelia, how does the deferred tax
- 6 associated with Wild Horse bonus depreciation compare to
- 7 the deferred tax calculation associated with the
- 8 accounting change for repairs?
- 9 A. Well, as I was -- as I was mentioning, I
- 10 would classify them as being substantially different.
- 11 Bullish depreciation is a fairly straightforward
- 12 calculation. In this case Wild Horse expansion was
- 13 eligible for -- the adjustment for Wild Horse, the bonus
- 14 depreciation, is eligible for a 50% bonus depreciation.
- 15 That is a fairly straightforward calculation. That
- 16 contrasts greatly with the change of accounting method
- 17 calculation for repairs. That is a very complicated
- 18 calculation. The bonus depreciation has also been
- 19 subject to audit, not the -- not as it relates to Wild
- 20 Horse, but bonus depreciation has now been around for a
- 21 number of years off and on, and some of those years have
- 22 been subject to IRS audit, so we're fairly confident in
- 23 how the IRS views that adjustment. And the accounting
- 24 method change is much more complex and has the
- 25 uncertainty of not being reviewed by the IRS at this

- 1 Q. This also shows that the Blue Ridge
- 2 evaluation is to be done in two phases. The first phase
- 3 is a -- occurs through a draft and a final two year
- 4 evaluation, and a second phase is a draft and a final
- 5 three year evaluation; is that right?
- A. That's what's listed on the timeline,
- 7 correct.
- Q. Are you unfamiliar with this information?
- 9 A. Generally I'm familiar, but I haven't been
- 10 involved deeply with the Blue Ridge folks.
- 11 Q. Would it be correct to say, and if you don't
- 12 know just say so, that the first phase report, or excuse
- 13 me, the second phase report would be a more detailed
- 14 evaluation of the energy incentive mechanism?
- 15 A. I'm not familiar with what the distinctions
- are between the two different phases of the reports, if
- 17 Athey're different information that will be provided or
- 18 if it's just expanding on the same information for an
- 19 additional year.
- 20 Q. So you don't know if the report that's in
- 21 your exhibit is the ultimate final report to be issued
- 22 by Blue Ridge?
- 23 A. I'm aware that they're going to issue another
- 24 report following the one that --
- 25 Q. And you're not aware of any differences in

- 1 electric hot water heater to a natural gas hot water
- 2 heater.
- 3 A. Rather than waste the Commission's time, I
- 4 could confirm that subject to check. It sounds correct,
- 5 but I would prefer checking to make sure that that's
- 6 accurate.
- 7 Q. All right. This is an honest clarification
- 8 question. Frankly we were not able to determine with
- 9 certainty from our review, and so we were asking you now
- 10 whether or not those savings are incorporated.
- 11 A. Again, in this wrath of numbers, it would be
- 12 -- it would take me a little while to find that.
- 13 Q. All right, let me ask one related question.
- 14 Your answer may be the same, but at least we'll get the
- 15 question on the record, then we can figure out how to
- 16 get an answer. But the follow up is with respect to the
- 17 natural gas conservation savings estimates that are the
- 18 basis for the conservation phase-in adjustment, do those
- 19 savings estimates reflect increased usage from the fuel
- 20 switching customers who discontinued use of an electric
- 21 appliance and moved over to the use of a natural gas
- 22 appliance, the flip side of my first question?
- 23 A. So could you repeat the first part of your
- 24 question?
- Q. On the natural gas numbers?

- 1 conservation implemented in these two calendar years
- 2 were projected to result in \$46 Million in lost revenues
- 3 and \$34 Million in lost margin, I guess they didn't
- 4 confirm those numbers, they just confirmed PSE's
- 5 projection?
- 6 A. I guess the way I would respond to that is
- 7 that they used those numbers without objection in
- 8 drawing their conclusions in the report, so --
- 9 O. What I'm asking though is, I don't see in the
- 10 report that Blue Ridge confirmed the validity of those
- 11 numbers. It looks to me like they accepted Puget's
- 12 numbers.
- 13 A. That's a fair assessment.
- Q. Okay, so -- and you don't know how they --
- 15 how Puget really got to those numbers?
- 16 A. I calculated those numbers.
- 17 O. You calculated those numbers?
- 18 A. Yes.
- 19 Q. And it's based only on -- but we don't see
- 20 the calculations how you got to the number of lost
- 21 margin in any workpaper here?
- 22 A. No, because that wasn't necessarily the point
- 23 of -- we were -- in the case we're proposing the
- 24 conservation phase-in adjustment. These numbers
- 25 calculate the full effect of the lost margin, which

- 1 exhibits in this proceeding?
- 2 A. They do.
- 3 Q. Were these exhibits prepared under your
- 4 supervision and direction?
- 5 A. Yes.
- Q. Do you have any corrections to any of your
- 7 exhibits at this time?
- A. I have two minor corrections to my original
- 9 testimony, but they are not items that affect the
- 10 revenue requirement in this case. I would like to go
- 11 through them. They are both in my Exhibit DEG-1T, and
- 12 if you would turn to page 17 in DEG-1T. There's
- 13 basically an addition error on line 4. The number that
- 14 reads 1.05 should read 1.15.
- And then if we go to page 32 of that same
- 16 exhibit, there was a transposition of the commercial
- 17 paper ratings on lines 13 and 14. My testimony as
- 18 written reads PSE's commercial paper rating was
- 19 increased from 2 to 3, and it should be reversed, it
- 20 should read from $\frac{2}{3}$ to $\frac{2}{3}$ 2.
- 21 Q. Thank you, Mr. Gaines. With those
- 22 corrections, are your prefiled direct, supplemental, and
- 23 rebuttal testimony and accompanying exhibits true and
- 24 correct to the best of your information and belief?
- 25 A. Yes, they are.

- 1 A. I do, yes.
- 2 Q. And in that data request, Staff asked you a
- 3 question regarding the difference between what Puget had
- 4 projected for its debt cost and what its current actual
- 5 debt costs are; do you recall that?
- 6 A. The question actually dealt with how the most
- 7 recent debt issue compared with what's being used, what
- 8 the projected costs are, so we're comparing two
- 9 different times periods, the current period or the then
- 10 current period to the March period and the September
- 11 period of 2010 when we have planned funding.
- 12 Q. All right. And you here are discussing a
- 13 recent debt issue with a cost rate of 5.757%, correct?
- 14 A. Well, that was in the question. What I was
- 15 talking about here is it's unfair to use that picking
- 16 that point in time for a period of time that's not
- 17 known, it's unfair was my point. That was my answer.
- 18 Q. All right. But you characterize that number
- 19 in your response as the lowest rate Puget has ever
- 20 achieved on 30 year debt, correct?
- 21 A. I think yes, but with a slight correction,
- 22 Mr. ffitch. We said it's the lowest rate that we
- 23 believe is the lowest rate we've received. We didn't go
- 24 back and do an exhaustive study, but in my 10 plus years
- 25 of being the Treasurer and certainly looking back on the

- 1 number that's roughly in line with my \$30 Million that I
- 2 just paraphrased here. At the time -- and I think the
- 3 confusion dealt with the dates and the names of the
- 4 various dates used in declaring and recording dividends.
- 5 There's three dates that really matter when
- 6 you're setting a dividend policy. The first date is the
- 7 declaration date, the second date is the record date,
- 8 and the third date is the payment date. So what happens
- 9 is a board of directors will, in general now, will
- 10 declare a dividend on a date as of a record date that
- 11 maybe is a few days hence, so they'll say maybe January
- 12 4th that starting on January 20th we'll pay a dividend
- of 20 cents a share for shareholders on record as of
- 14 January 22nd. That dividend will be paid on February
- 15 15th in our case. That quarterly dividend, if you will,
- 16 covers the period from the prior record date to that
- 17 January 22nd record date. So that's what that first
- 18 dividend date, the regular dividend from 2008, it
- 19 covered a period between record dates, and that was a
- 20 quarterly period, so it was a quarterly dividend.
- I think there's always confusion that the
- 22 payment of the dividend corresponds with the payment
- 23 date, it doesn't. It actually corresponds with the
- 24 record date, which was prior. So when the company was
- 25 acquired, the commitment to existing shareholders was

- 1 that they would be entitled to their regularly quarterly
- 2 dividends, and then they would be entitled to a dividend
- 3 to cover them up to the period in which time their stock
- 4 was purchased at \$30 a share. So we have the normal
- 5 dividend, not knowing what has been proposed to the
- 6 board, declared a regular dividend for the quarter that
- 7 ended March 22nd, 2009, and that would be payable on
- 8 February 15th, and that turned out to be after the date
- 9 of the merger.
- And then there was a period of time that
- 11 spanned from January 21st through the February 6th, so
- 12 that would be probably 16 days or so, so there was a
- 13 dividend of basically 16/90, you know, going 16 days
- 14 over 90 days in a quarter, that was declared, and that
- 15 was the stub period dividend.
- So the regular dividend of \$32,400,000 was
- 17 paid to the prior shareholders. The dividend, the stub
- 18 dividend was paid to the prior shareholders, that was
- 19 the \$5.8 Million. And then also in a board meeting the
- 20 board declared a dividend up from Puget Sound Energy up
- 21 to Puget Energy up to Equico of the \$30.4 Million. And
- 22 I think what happens is when we -- when you just look at
- 23 these quarters, you go, oh, gee, you know, we went from
- 24 \$32 Million to \$68 Million, that's a doubling. Well,
- 25 there's sort of some stub period dividends that confuse

- 1 work tool, maintenance tool, reflected the simple cycle
- 2 facilities that had been set up on a 10 year maintenance
- 3 cycle, which we are currently dispatching more, which
- 4 pursuant to the OEM recommendations would require that
- 5 we perform maintenance sooner than when this was
- 6 developed. Also I would like to point out that for the
- 7 combined cycle facilities that the maintenance period is
- 8 less than 120 months, so I just wanted to make that
- 9 clarification. For example on page 23 you would see
- 10 that the maintenance periods are covering, you know,
- 11 from July 10th, November 13th, July 17th, September 20.
- 12 Q. Okay, I think I'm finished asking you
- 13 questions on this exhibit.
- 14 A. Okay.
- 15 Q. Mr. Odom, if you could turn back again to the
- 16 cross-examination exhibit of Mr. Story, which is JHS-29,
- 17 I would like to return to this discussion of major
- 18 maintenance accounting. Earlier you stated that the
- 19 Staff and the company are proposing the same treatment
- 20 in accordance with the airline guide; do you recall
- 21 that?
- 22 A. I do.
- 23 Q. This data request response indicates in part
- 24 A that the company also has plans for setting up a
- 25 regulatory asset, is that right, with respect to major

- 1 CROSS-EXAMINATION
- 2 BY MR. VAN CLEVE:
- 3 Q. Good afternoon, Mr. Mills.
- 4 A. Good afternoon, Mr. Van Cleve.
- 5 O. Does PSE use the AURORA model to determine
- 6 the power costs that it includes in rates?
- 7 A. Yes, we do.
- 8 O. And --
- 9 A. The AURORA model, cost not in models
- 10 adjustment.
- 11 Q. And there's a, the forward gas prices,
- 12 there's a 90 day average that's an input to the model?
- 13 A. That's correct, it's a 3 month moving average
- 14 of daily forward prices.
- 15 O. And I think you alluded to the I believe it's
- 16 called the cost not in AURORA Excel Workbook, can you
- 17 tell us what that is?
- 18 A. The not models or the cost not in AURORA
- 19 are intended to capture the costs that AURORA is not
- 20 capable of catching. AURORA is a production cost model
- 21 that dispatches units and takes that 3 month gas price
- 22 and creates a power price and then dispatches units
- 23 across the WTC as well as the Puget system to calculate
- 24 those power costs. There's a number of other costs, as
- 25 an example transmission costs, that are not able to be

- 1 economics or finance perspective, to calculate the
- 2 margin you need to know the all cost, the marginal,
- 3 well, actually the all wend cost of the product that was
- 4 sold. And our portfolio is so diverse in terms of the
- 5 assets that are involved that Mid Columbia hydro on one
- 6 aspect, combined cycle combustion turbines on the other
- 7 aspect, and for two reasons. One is electrons flow like
- 8 water. I mean I can tell -- I can tell you I'm going to
- 9 sell you a product at Mid-C, I might even tell you I can
- 10 generate it off Mid-C, but in reality the electrons
- 11 could come from anywhere on the system. So that's one
- 12 aspect. We don't have the capability, the second
- 13 aspect, we don't have the capability to track each
- 14 individual unit's electrons and determine whether they
- 15 flow to load, to an off system sale, or to clear
- 16 transmission congestion. We are able to track total off
- 17 system sales, and that's what we recorded here.
- Q. All right. And so instead we simply have to
- 19 rely on the AURORA output for the power cost
- 20 calculations; that's the company's position, right?
- 21 A. The company in this proceeding went down the
- 22 path of assuming all of -- all of the mandates that were
- 23 put in force in prior proceedings in terms of the
- 24 mechanisms. An example, the 90 day hydro filter or the
- 25 90 day gas price forecast, 50 year hydro forecast,

- 1 now versus the hedges that have been executed for this
- 2 time period, that would be correct.
- Q. I would like you to take a look at a few of
- 4 the cross-examination exhibits that we provided, and
- 5 we'll start with the first one, which is Exhibit DEM-21.
- 6 A. I'm there.
- 7 Q. Is this the workpaper that supports the
- 8 calculations in Table 3 in your rebuttal testimony?
- 9 A. Yes, it is.
- 10 O. In footnote number 2 there, does that list
- 11 out the contracts that are included in the long-term
- 12 column?
- 13 A. That's correct.
- Q. And do you know what specific resources that
- 15 these contracts relate to?
- 16 A. I believe it's Tenaska and Encogen, but there
- 17 may be some ability to move some of this gas to other
- 18 gas firedgeneration, but I believe it's Tenaska and
- 19 Encogen.
- 20 Q. Is each contract tied to a specific resource
- 21 like for instance the Aquila contract, the first one?
- 22 A. Yes, but I couldn't tell you which exact
- 23 resource.
- Q. And the first two contracts identified there,
- 25 Aquila and CanWest, those started in 1993 and 1991; is