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PRELIMINARY LEGAL ISSUE

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WASTE MANAGEMENT'S RESPONSE BRIEF ON PRELIMINARY LEGAL ISSUE - i

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⁵ *Id.* at 10.

1. Stericycle's and the WRRA Protestants' recountings of the Commission's early cases addressing biomedical waste applications conveniently ignore the Commission's most recent and relevant decisions and policies. Until 1995, as Stericycle describes, the applicants for new biomedical waste authority successfully identified for the Commission the ways they could provide better service than the incumbent providers. But 12 years have passed since the last case on which Stericycle or the WRRA Protestants relied. Protestants failed to even mention the most recent Commission decisions on biomedical waste services which reflect the standards and policies which govern today.

- 2. In 1998, the Commission addressed a petition for a declaratory order from Commission Staff regarding the anticompetitive behavior of biomedical waste haulers. The Commission noted that it regulates biomedical waste differently from traditional garbage collection. While the latter is "characterized by monopoly service in a given territory," the Commission has approved overlapping authority among biomedical waste haulers and "the resulting evolution of a highly competitive market" for biomedical waste services. The Commission reiterated its deference to shippers' "request[s] to use a certain company" due to the continued liability for generators arising from the handling of their biomedical waste.
- 3. Protestants tellingly also ignore the Commission's most recent declaration of policy regarding biomedical waste collection, in a case that bears Stericycle's name. Last year, in rejecting Stericycle's challenge to Waste Management's collection of biomedical waste within the Certificate No. G-237 territory, the Commission reiterated its preference for competition among biomedical waste haulers. In its prior decisions,

the Commission [has] recognize[d] a need for competitive opportunities in this segment of the industry, which is considered a specialized service, in significant part *because of* its public health

¹ Stericycle's Memo. ¶¶ 5-15.

² The most recent case Stericycle and the WRRA Protestants discuss is Stericycle's own 1995 application. *See id.* ¶ 15 (citing *In re Ryder Distribution Res., Inc.*, App. No. GA-75154, Order M.V.G. No. 1761 (Wash. Utils. & Transp. Comm'n, Aug. 11, 1995)); WRRA's Initial Brief ¶ 7 (citing *In re Ryder Distribution Res., Inc.*, App. No. GA-75154, Order M.V.G. No. 1761 (Wash. Utils. & Transp. Comm'n, Aug. 11, 1995)).

³ Stericycle and the WRRA Protestants were parties to each of these most recent decisions.

⁴ In re Pet'n of Comm'n Staff, Docket No. TG-970532, Decl. Order at 9-10 (Wash. Utils. & Transp. Comm'n, Aug. 14, 1998).

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and safety implications. That is, the Commission has historically found that promoting competition in this segment of the industry is in the public interest because, among other things, it promotes higher quality of service in terms of protecting the public health and safety.⁶

Unlike the case with neighborhood solid waste collection, "Commission policy has historically encouraged competition in the provision of biomedical waste services."⁷

- 4. To effectuate the Commission's policy in favor of competition, in 2011 it "reaffirm[ed] the Commission's determination that opportunities for traditional solid waste collection companies to enter the field of biomedical waste collection and transportation should be readily available." The Commission rejected as inappropriate "the barriers to entry to this particular part of the industry" advocated by Stericycle, the most dominant biomedical waste hauler. Rather, the public interest is best served by "competition in this line of business, as consistently recognized by the Commission since the inception of such specialized services more than two decades ago."
- 5. In *Stericycle*, the Commission recognized that its past decisions have fostered "a highly competitive" biomedical waste industry in Washington, ¹¹ and that regulated competition in this line of business, in and of itself, is vital to the public interest. ¹² Competition in the biomedical waste market coupled with the Commission's "ample authority to regulate by means other than review under the public convenience and necessity standards" best serves the specialized nature and risk inherent in biomedical waste disposal services. ¹³

⁶ Stericycle of Wash., Inc. v. Waste Mngt. of Wash., Inc., Docket TG-110553, Final Order on Cross-Mots. For Dismissal & Summ. Determination ¶ 36 (Wash. Utils. & Transp. Comm'n, July 13, 2011).

⁷ Id. ¶ 37.

⁸ Id. ¶ 38.

⁹ *Id.* ¶ 39.

¹⁰ *Id.* ¶ 38.

¹¹ *Id.* ¶ 39.

 $^{^{12}}$ Id. ¶ 38. It simply is <u>not</u> the case that the Commission "has continued to recognize the statutory policy favoring single-carrier service in biomedical waste collection." Stericycle's Memo. ¶ 6.

¹³ Stericycle of Wash., Inc. v. Waste Mngt. of Wash., Inc., Docket TG-110553, Final Order on Cross-Mots. For Dismissal & Summ. Determination ¶ 40 (Wash. Utils. & Transp. Comm'n, July 13, 2011).

6. So, as was the case a year ago, Protestants improperly seek to "raise significant barriers to entry to this particular part of the industry." As described in Waste Management's opening brief, there are major areas throughout the State of Washington where Stericycle has no competition – and biomedical waste generators have no service alternatives – and the State's multi-site generators have no meaningful choice for statewide service. Understandably, Stericycle – Washington's second, but now only, statewide biomedical waste hauler – wishes to avoid statewide competition from Waste Management. But the Commission's stated policy and the desires of biomedical waste generators demand precisely the opposite result. So long as there is no meaningful competition, an applicant need not "demonstrate[] that the service it proposes to provide is different than, or superior to, the services the incumbent provider offers or that the incumbent provider is otherwise unwilling or unable to provide the service the applicant proposes to offer." 15

DATED this 22nd day of June, 2012.

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 $^{^{14}}$ Id. ¶ 39.

¹⁵ Prehearing Conference Order ¶ 6.

CERTIFICATE OF SERVICE

I hereby certify that I have this day served this document upon all parties of record in this proceeding, by the method indicated below, pursuant to WAC 480-07-150.

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DATED at Seattle, Washington, this 22nd day of June, 2012.

Deanna L. Schow

WASTE MANAGEMENT'S RESPONSE BRIEF ON PRELIMINARY LEGAL ISSUE - 4

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