Docket N	lo. UG-95
Exhibit _	(KJB-Testimony)
Witness:	Katherine J. Barnard

BEFORE THE WASHINGTON UTILITIES AND TRANSPORTATION COMMISSION

GENERAL RATE APPLICATION OF



DECEMBER 11, 1995

Prepared Direct Testimony of

Katherine J. Barnard

Adjustment For Federal Income Taxes Adjustment for Increased Postal Expense

WUTC 7/6-950326,			
DOCKET NO. <u>-95/4/5</u>			
EXHIBIT #			
ADMIT	W/D	REJECT	

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PREPARED TESTIMONY OF KATHERINE J. BARNARD (KJB-1 & KJB-2) EXHIBIT

(Adjustment for Federal Income Taxes & Adjustment for increase in Postal Expense)

- Please state your name and address for the record. Q.
- Katherine J. Barnard, 222 Fairview Avenue North, Seattle, Α. Washington 98109
- By whom are you employed? Q.
- I am employed by Cascade Natural Gas Corporation as the Α. Senior Accountant.
- Please describe your education and employment background. Ο.
- I graduated from the University of Washington in 1984 with Α. Bachelor of Arts degrees in both Business Administration and Arts & Sciences. My Business Administration degree was in Finance with additional course work in accounting. After graduating, I was employed by Ernst & Whinney as a consultant in their Telecommunications Group and was promoted to Senior Consultant in 1986. In 1987, I joined GTE-Northwest, Inc. as Budget Administrator. In 1988, I was hired by Nevada Bell as Manager - Separations. department was responsible for preparing FCC tariff filings including rate development and the Tariff Review Plan (TRP) along with all compliance reporting for the FCC and the National Exchange Carriers Association (NECA).

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joined the Washington Utilities and Transportation 1 Commission as Revenue Requirement Specialist 4. While there 2 I reviewed tariff filings, affiliated interest applications, 3 and performed audits of several telephone companies' 4 5 compliance reports. In 1992, I was employed by Cascade Natural Gas Corporation as Senior Accountant. 6 What are your primary responsibilities as Senior Accountant? 7 Q. 8 Α. My primary responsibilities are the preparation of financial 9 reports to both management and outsiders. This includes preparation of the income statement, development of the 10 11 Washington and Oregon balances, including allocation factor development, and calculation of Federal and State current 12 and deferred income taxes. 13 Do you sponsor exhibits in this filing? 14 Q. Yes, I sponsor Exhibit ____ (KJB-1), Adjustment for Α. 15 16 Federal Income Taxes and Exhibit _____ (KJB-2), Adjustment for Increase in Postal Expense. 17 18 Adjustment for Federal Income Taxes Please describe Exhibit (KJB-1). 19 Q. Exhibit (KJB-1) shows the adjustment to restate the 20 Α. test period provision for current income tax expense. 21 adjustment is the result of the difference between book and 22

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tax depreciation on pre-1981 assets.

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- Please explain why this adjustment is necessary. Q.
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- Prior to 1981, differences between book and tax depreciation A.
 - were not normalized. Current income taxes were calculated using "flow through" depreciation. In other words, the level of income taxes included in operating income was calculated using accelerated depreciation rates that the company utilized on the income tax return. No offsetting entry to deferred taxes was made, therefore the benefit of accelerated depreciation was "flowed through" to the ratepayer with the understanding that in the future the ratepayer would incur the additional income tax expenses the company incurs when the book depreciation expense is greater than that on the income tax return. Each year the current tax expense increases due to the declining tax depreciation levels and therefore the proforma adjustment is necessary.
- Please explain how the adjustment was calculated. Q.
- We have projected the 1996 tax depreciation based on the Α. tax depreciation schedules in place during 1994 for the pre-1981 assets. This projection was then compared to the tax depreciation of those same assets used in the 1994 tax The difference between the prospective 1996 tax depreciation and the 1994 tax depreciation calculates the incremental taxable income to which the federal income tax

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rate of 35% is applied. The additional taxable income was allocated between the Washington and Oregon jurisdiction based on the pre-tax operating income, less interest and state income taxes attributable to each state. For the test year these percentages were 83.90% Washington and 16.10% Oregon. The Washington adjustment is \$95,922 and is carried forward to Exhibit _____(JTS-1), page 3, column (b), line 17.

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- Q. Was the Company's 1994 tax calculated at 35%?
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Α.

No.

- Q. Then why was the 35% rate used in this adjustment?
- 12 A. The 35% is the incremental rate that Cascade would have
 13 experienced on the additional taxable income. In accordance
 14 with the Revenue Reconciliation Act of 1993, the statutory
 15 Federal Income Tax rate on earnings in excess of \$10
 16 million is 35%. Since the adjustment reflects an
 17 incremental increase in taxable income, the 35% incremental
 18 tax rate was used.

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- Q. Why was 1996 tax depreciation used?
- A. We anticipate that this rate increase will become effective during 1996, therefore it is appropriate to base this adjustment on projected 1996 tax depreciation levels.

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Adjustment for Increase in Postal Expense

- Q. Please explain Exhibit (KJB-2).
- Α. In January 1995, the United States Postal Service implemented an across the board increase in postage rates. The first class mail rate increased from \$.29 to \$.32. addition, Cascade takes advantage of the lower bulk mailing rates which are used primarily for customer bills. weighted average bulk rate experienced by Cascade increased from \$.2371 to \$.2626. The purpose of Exhibit (KJB-2) is to calculate the proforma adjustment necessary to reflect this rate increase. Cascade has two postage meters in the general office, one for customer bills which are sent at bulk rates, and the other meter for all other mail which is sent first class. The bulk rates increased from \$.233 to \$.258 for presorted mail and from \$.276 to \$.305 for non-presorted mail. The postage rates for first class mail increased from \$.29 to \$.32. Based upon an analysis of postage costs we have a proforma adjustment of \$40,874 for additional Washington expense.
- Q. Please explain how the adjustment was calculated.
- A. The adjustment was calculated in two parts. First the additional costs for the bulk mail were calculated by developing the weighted average postage cost using the old

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rates and comparing it to the weighted average costs using the postage rates effective 1/1/95. This average weighted cost increased from \$.2371 to \$.2626 which represents a 10.7550% increase. This increase was applied to the Washington test year postage balances to arrive at the postage adjustment for customer mailings which is shown on line 1 of the exhibit. Secondly, the increase for all other mail from .29 to .32 was calculated as a 10.3448% increase. As is shown on line 2 of the exhibit, this increase was applied to the Washington test period expense to arrive at its portion of the increase. The two components were added together to calculate the total \$40,874 adjustment which was then carried forward to Exhibit _____(JTS-1), page 2, column (h), line 11.

- Q. Does this complete your testimony on Exhibits _____ (KJB-1) and _____(KJB-2) ?
- A. Yes it does.

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