EXHIBIT NO. \_\_\_(EMM-9HC)
DOCKET NO. UE-06\_\_\_/UG-06\_\_
2006 PSE GENERAL RATE CASE
WITNESS: ERIC M. MARKELL

## BEFORE THE WASHINGTON UTILITIES AND TRANSPORTATION COMMISSION

WASHINGTON UTILITIES AND TRANSPORTATION COMMISSION,	
Complainant,	
<b>v.</b>	Docket No. UE-06 Docket No. UG-06
PUGET SOUND ENERGY, INC.,	
Respondent.	

EIGHTH EXHIBIT (HIGHLY CONFIDENTIAL) TO THE PREFILED DIRECT TESTIMONY OF ERIC M. MARKELL ON BEHALF OF PUGET SOUND ENERGY, INC.

REDACTED VERSION

**FEBRUARY 15, 2006** 

## PUGET ENERGY, INC.

## MINUTES OF THE BOARD OF DIRECTORS' MEETING DECEMBER 15, 2004

Pursuant to notice duly given on December 9, 2004 a copy of which is filed with these minutes), a meeting of the Board of Directors of Puget Energy was held in Puget Sound Energy's Board Room on the 12<sup>th</sup> Floor of the Puget Sound Energy Building, beginning at 10:30 a.m. on Wednesday, December 15, 2004.

The following Directors were present:

- D. P. Beighle
- C. W. Bingham
- P. J. Campbell
- C. W. Cole
- R. L. Dryden
- S. E. Frank
- T. Moriguchi
- K. P. Mortimer
- S. G. Narodick, by phone
- S. P. Reynolds

being more than a quorum.

## Also present were:

## Puget Energy and PSE Management

- J. W. Eldredge, Corporate Secretary and Chief Accounting Officer
- J. L. O'Connor, Vice President and General Counsel
- B. A. Valdman, Senior Vice President Finance and CFO

## **PSE Management**

E. M. Markell, Senior Vice President Energy Resources

Mr. Beighle presided and Mr. Eldredge kept the records of the meeting.

## **EXECUTIVE SESSION**

The Board began the meeting with an executive session. Mr. Beighle reported to Mr.

Eldredge after the meeting that:

until the next election of Directors by Shareholders. Mr. Cole stated that the Committee has consulted with Mr. Beighle and Mr. Reynolds and has reviewed Mr. Ayer's independence, qualifications, expertise and reputation. Mr. Cole stated the Committee believes Mr. Ayer to be a strong director candidate. After full discussion, upon motion duly made and seconded, it was:

RESOLVED – That the Board of Directors hereby establishes the number of Directors of this Company at eleven.

RESOLVED – That William S. Ayer is hereby appointed as Director of this Company effective January 12, 2005, to serve until the next election of Directors by Shareholders.

RESOLVED – That management is hereby directed to file a timely Form 8-K with the Securities and Exchange Commission reporting the appointment of Mr. Ayer as a Director of this Company.

## **CALL TO ORDER AND APPROVAL OF PRIOR MEETING MINUTES**

Mr. Beighle then asked Mr. Eldredge, Ms. O'Connor, Mr. Markell and Mr. Valdman to join the meeting and called the business portion of the meeting to order. The minutes of the October 5, 2004 Board meeting were reviewed and, on motion duly made and seconded, were approved as recorded.

## WIND POWERED ELECTRIC GENERATING PROJECTS UPDATE

Mr. Beighle then asked Mr. Markell to give the Board an update on PSE's electric resource planning and acquisition activities. Mr. Markell made reference to the Summary of Resource Acquisition and Process Update materials provided to the Board in advance of this meeting and are filed with the minutes. He then described the effect that a constrained regional transmission system was having on PSE's resource options. He then described his recommendation that the Board not act at this time upon the proposed

Exhibit No. \_\_\_(EMM-9HC) Page 3 of 139

Power Purchase agreement inasmuch as had recently withdrawn the credit support of from the transaction. Mr. Markell then gave a brief overview of the planned purchase of the Wild Horse wind generation project from Zilka Renewable Energy and the Hopkins Ridge wind generation project from Blue Sky Wind, an affiliate of RES America Development, Inc. After Mr. Markell's report, he left the meeting.

TEXT IN BOX IS HIGHLY CONFIDENTIAL

## INFRASTRUX STRATEGIC REVIEW UPDATE

Mr. Beighle then asked Mr. Valdman to give the Board an update report on management's strategic review of Puget Energy's investment in InfrastruX. Mr. Valdman then presented and discussed a written report he had prepared concerning Puget Energy management's work conducted in recent months, exploring Puget Energy's strategic alternatives with respect to its investment in InfrastruX Group, Inc. After discussion, the Board determined it would hold a special telephonic meeting on December 30, 2004 to receive a report from management on negotiations with potential interested purchasers of InfrastruX. A copy of Mr. Valdman's report, which was distributed to the Board in advance of this meeting, is filed with the minutes.

## EXECUTIVE SESSION WITHOUT MANAGEMENT PRESENT

Mr. Beighle then asked Mr. Reynolds to leave the meeting and the Board went into an executive session. Mr. Beighle informed Mr. Eldredge after the meeting that the Board held a discussion on corporate governance matters.

Exhibit No. \_\_\_(EMM-9HC) Page 4 of 139



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## Power Purchase Agreement

## Summary of Resource Acquisition Process and Update

REDACTED

December 15, 2004
Board of Directors' Meeting

Exhibit No. \_\_\_(EMM-9HC) Page 5 of 139



## **Table of Contents**

- I. Board of Directors' Resolutions
- II. Power Purchase Agreement
- III. Presentation
- IV. Appendix
  - •
  - Resource Acquisition Process
  - Wind Update

TEXT IN BOX IS HIGHLY CONFIDENTIAL

Exhibit No. (EMM-9HC) Page 6 of 139

## PROPOSED RESOLUTIONS OF THE BOARD OF DIRECTORS OF PUGET SOUND ENERGY, INC.

TEXT IN BOX IS HIGHLY CONFIDENTIAL

## APPROVAL OF 20 YEAR POWER PURCHASE AGREEMENT

WHEREAS, this Board of Directors of Puget Sound Energy, Inc. (the "Company") has determined that it is in the best interests of the Company and its shareholders to add energy resources into the Company's energy resource portfolio consistent with the Company's 2003 Least Cost Plan; and

WHEREAS, the Company has reviewed and evaluated responses to both the Company's Wind Resource and All-Source Requests for Proposal and has identified through that process a variety of attractive additional generation resources appropriate to meet its

planning standard consistent with the 2003 Least Cost Plan, including offers to own generation resources and offers to purchase power; and
WHEREAS, the officers of the Company have negotiated with , a form of agreement to purchase power pursuant to a long-term power purchase agreement, and have submitted such form of power purchase agreement, a copy of which is attached hereto as <b>Exhibit A</b> (the PPA"), to this Board of Directors for approval; and
WHEREAS, the PPA provides for the purchase by the Company of seasonal on- peak energy for the September through March period of each year of its 20 year term starting January 1, 2007, at a price of MWh, and delivered firm to the Company's transmission system, in an annual amount of 259,856 MWhs for each year of the term of the contract; and
WHEREAS, the Company has determined that execution of this power purchase agreement would be a prudent, least cost resource to add to its generation resource portfolio in consideration of the Company's needs, evaluation of alternatives, and analyses of costs and risks of the contract individually and as part of the overall portfolio;
IT IS THEREFORE

RESOLVED, this Board of Directors deems it to be in best interest of the Company and its shareholders to enter into the PPA and hereby approves the terms and provisions of the PPA in substantially the form attached hereto as Exhibit A, together with such changes, additions, and deletions to such terms as the Company's Chief Executive Officer, Chief Financial Officer, Senior Vice President Energy

Resolutions 20 Yr PPA).docj

Exhibit No. \_\_\_(EMM-9HC) Page 7 of 139

Resources or Vice President Project Development and Contract Management (together, the "Designated Officers"), or any one of them, may deem necessary or advisable; and

FURTHER RESOLVED, that any one of the Designated Officers is authorized, without further approval of this Board of Directors, to execute, at such time as the Designated Officers collectively deem it to be most advantageous to the Company, and deliver the PPA on behalf of the Company; and

FURTHER RESOLVED, that the Board hereby authorizes the officers of the Company to take all actions necessary, proper, advisable or desirable to proceed with the consummation of the transactions contemplated by the PPA.

## **GENERAL AUTHORITY**

RESOLVED, FURTHER, that any and all actions taken by the officers of the Company, or any of them, as deemed by such officers to be necessary or advisable to effectuate the transaction contemplated by the foregoing resolutions, including the filing of appropriate documentation with the WUTC, whether prior to or subsequent to this action by this Board of Directors, are hereby authorized, approved and ratified, and the taking of any and all such actions and the performance of any and all such things in connection with the foregoing shall conclusively establish such officers' authority therefor from the Company and the approval and ratification thereof by this Board of Directors.

TEXT IN BOX IS HIGHLY CONFIDENTIAL

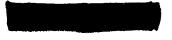
Exhibit No. (EMM-9HC) Page 8 of 139

THIS IS A WORKING DRAFT PURCHASE AND SALE AGREEMENT FOR THE SALE AND PURCHASE OF ELECTRIC ENERGY. THIS WORKING DRAFT DOES NOT CONSTITUTE A BINDING OFFER, SHALL NOT FORM THE BASIS FOR AN AGREEMENT BY ESTOPPEL OR OTHERWISE. ANY ACTIONS TAKEN BY A PARTY IN RELIANCE ON THE TERMS SET FORTH IN THIS WORKING DRAFT OR ON STATEMENTS MADE DURING NEGOTIATIONS PURSUANT TO THIS WORKING DRAFT SHALL BE AT THAT PARTY'S OWN RISK. UNTIL THE POWER PURCHASE AND SALE AGREEMENT IS SIGNED BY BOTH PARTIES, NEITHER PARTY SHALL HAVE ANY LEGAL OBLIGATIONS, EXPRESSED OR IMPLIED, OR ARISING IN ANY OTHER MANNER UNDER THIS WORKING DRAFT OR IN THE COURSE OF ANY NEGOTIATIONS.

## POWER PURCHASE AND SALE AGREEMENT

MADE

**BETWEEN** 



AS SELLER

TEXT IN BOX IS HIGHLY CONFIDENTIAL

**AND** 

PUGET SOUND ENERGY, INC

AS PURCHASER

**DATED AS OF DECEMBER 2004** 

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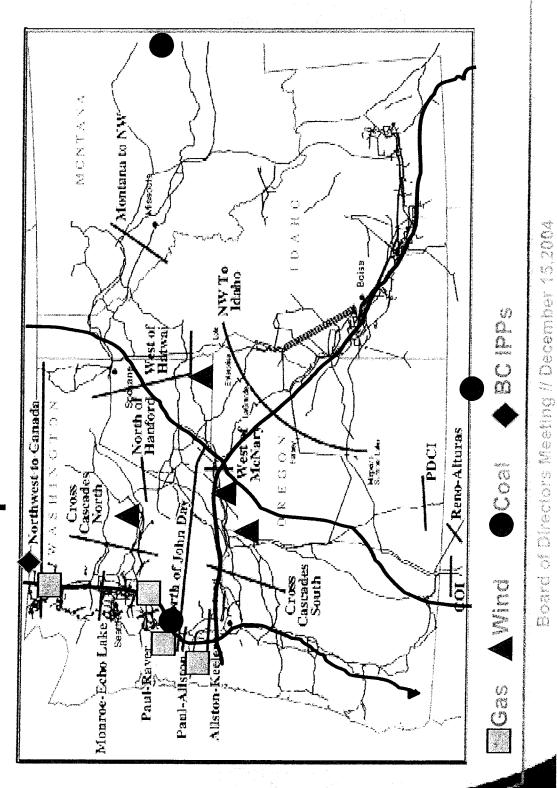
EXHIBIT A Energy Delivery, Quantity and Shape
EXHIBIT B Mutual Confidentiality Agreement
EXHIBIT C Credit Provisions for Permitted Assignees

## **Current Transmission and** Resource Issues

Serior Vice President, Energy Resources 

Board of Directors Meeting // December 15,2004

## Transmission Constraints Limit Resource Options





# Resource Issues and Realities

gas prices and credit costs, but may eventually prove "the only game Natural gas plants are not currently least cost due to forecasted high in town" 

Coal plants require new transmission construction, long development lead time, leadership, and consortium building 

Wind plants are least cost for "first movers" but physical and commercial realities may constrain later development W

Long term bilateral PPAs are very difficult with imputed debt penalty and credit requirements M

Alternative fuel generation is small in scale; a few will be possible 

Buyers and sellers are being pushed to short term transactions, but short term market is highly volatile

## Purchase Agreement ("PPA") 20 Year Power (30 aMW annually)

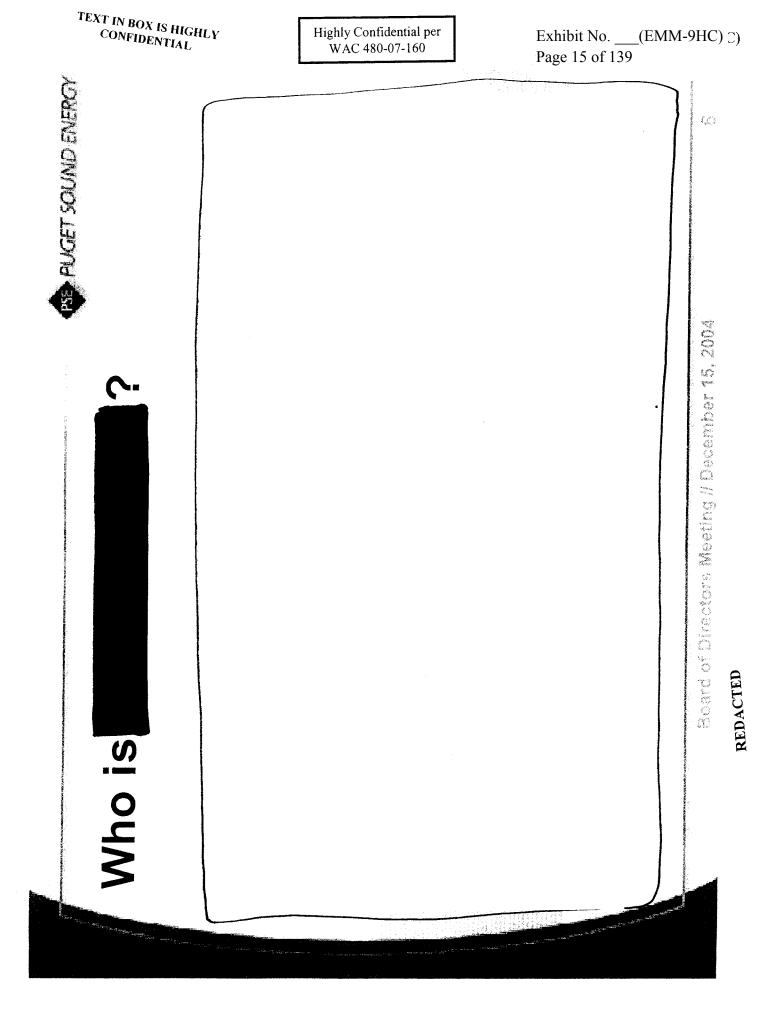
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DIFECTOR, RESOURCE Planning & Analysis Vayman Robinett

Board of Directors Meeting // December 15,2004

Highly Confidential per Exhibit No. (EMM-9HC) WAC 480-07-160 Page 14 of 139 7 short-listed: 3 wind, 3 PPAs, 1 heat recovery What's next after Frederickson RFPs - 48 responses Wind and All-Source Hopkins Ridge, Wild Horse, 3 - no coal or gas acquisition? - Procurement steps received and and ORMAT analyzed REDACTED Board of Directors Weeling / December 15, 2002 TWO YEAR CYCLE -updated to 382 aMW 2003 LCP identified -next LCP filed 5/05 need of 355 aMW Cost recovery - WUTC (2005-2008)

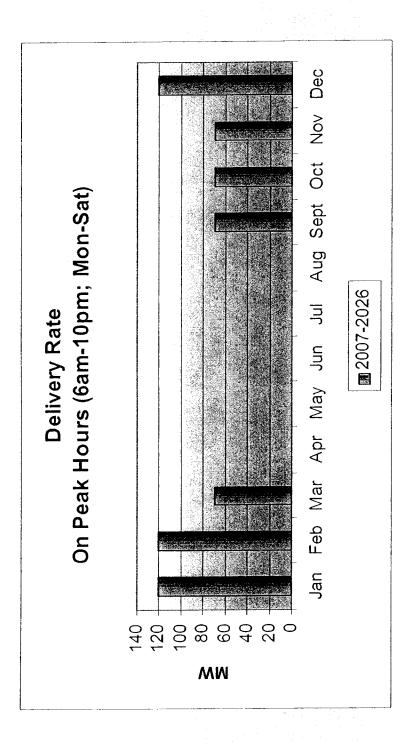


PLOSET SOUND ENERGY

## Key Commercial Terms

Board of Directors Meeting // December 15, 2014

## Energy shaped to PSE's winter on peak hourly demand



Mond of Drectors Meding // December 15, 2004

(40)

## SALVET SOLVED EVERCY RFP process yielded no comparable

REDACTED

options

**Energy Shape** 

Cost Imputed Debt

debt; w/o credit) (with imputed

Credit

Considerations Other

	No creditor collateral posting	Notra capacity resource; integration managementissues	Require creditand collateral posting	Requires long lead time; transmission issues	Uneconomic due to gas price volatility; gas hedging and credit costs
		OS.	\$125M	80	\$66M
(\$IMWh)					
	\$12	80	\$2-\$12.	- 20	08
	Seasonal on peak product	Intermittent as produced	Various: Flat, seasonal	Baseload resource	Intermediate resource: dispatch depending on power and fuel prices
	\V/d/d	WIND (Ownership)	PPA	COAL (Ownership)	GAS (Ownership)

Board of Directors Meeting // December 15, 2004

 $\langle \hat{C} \rangle$ 

TEXT IN BOX IS HIGHLY CONFIDENTIAL

Constant Species

## lto other shaped resource alternatives Comparison of

SA PLACET SOLVED ENERGY

physical offer of underlying commodity from Indicative 6 year financial offer from

and

eral costs

\$ MWh

Includes imputed debt; does not include credit and collateral costs

Combined Cycle Combustion Turbine (equivalent) 

#WWh

Does not include gas hedging and credit costs

At least 5 year lead time for self build plant

Reliance on forecasted short term market 2007-2024 

clearing prices without transmission and credit requirements; Price forecasts are long term estimates of short term market

**₩** 

MWh (assumes mostly gas future) MWh (assumes 50/50 coal/gas future) Board of Directors Meeting // December 15, 2004

## Portfolio Screening Model Used to Determine Resource Benefit

Key value drivers

energy shape

price

quantity

dispatchability

■ PSE's generic portfolio:

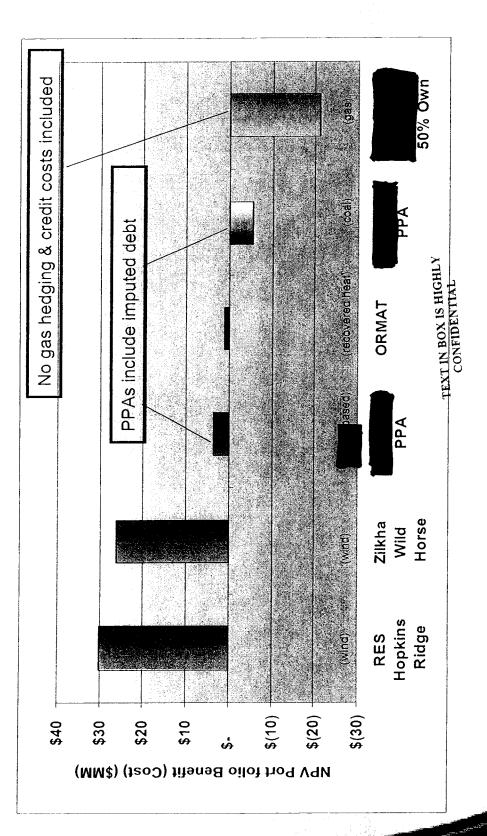
2005-2008: market prices

10% wind and the balance 50/50 2009-2024:

coal/gas

Board of Directors Weeting // December 15, 2004

# \$3.5M NPV benefit compared to PSE's generic portfolio (\$2005)



Board of Directors Weeting // December 15, 2004



## Value Proposition

RFP Criteria

## Benefits

	THE STREET STREET, STR	AND THE PROPERTY OF THE PROPER
700 24: 14: 14: 14: 14: 14: 14: 14: 14: 14: 1	Shap	Shaped to PSE's greatest deficit months
	No specification in the specif	No spring or summer energy (does not increase exposure to market)
Cost/Benefit	*** Provide ***	Provides long term price stability and portfolio diversity \$3.5M (NPV) benefit to the portfolio \$45M (NPV) if generic future is 100% gas
Transmission	Firm (	Firm obligation to provide system delivered product No new transmission required
Risk Management	No fu No er No ok	No fuel procurement risk No environmental or permitting risk No operational risk - not unit contingent
Strategic/Financial	No cr	No credit/collateral posting counterparty credit rating
		19 wild for the control of the contr

Board of Directors Meeting // December 15, 2004

Ат. (д.)

# Key Risk and Mitigation Measures

SOUTH SOUND EVERSON

## Risk Type

## Risk / Mitigation

Regulatory	Risk: market collapse prior to 2007 start
anne e de materiale com a un materiale de la m	Mitigation: comprehensive analysis and contemporaneous documentation analysis
Analytical	Risk: assumed future may not materialize
	Mitigation: modeled numerous futures and tested sensitivities around each future
October	Risk: physical and financial performance
	Mitigation: guarantee, liquidated damages
	for non-performance,
	rating;

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- Least cost alternative to meet winter peak needs
- Best portfolio benefit behind wind
- Ideally shaped to seasonal and hourly needs ſŔ.
- Multiple operational and transmission benefits
- Leaves ample room for additional diverse resource acquisitions
- Reduces "short position" and need for open credit to buy market power or purchase gas for self generation
- No credit requirements (avoids \$60 million of credit requirements)

# OCUMENTATION A DOOM

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Delemmation of Need Talo 2:

Upolated Resource Planning Assumptions (0) (0) (1)

Taib 4: Resource Strategy and Process Review

Tab 5: Wind REP Evaluation

Tab 6: All-Source RFP Evaluation

Tab 7: Portfollo Analysis

Tab 8: Wind Projects Status Update

PUGET SOUND ENER

Board of Directors Meeting // December 15, 2004

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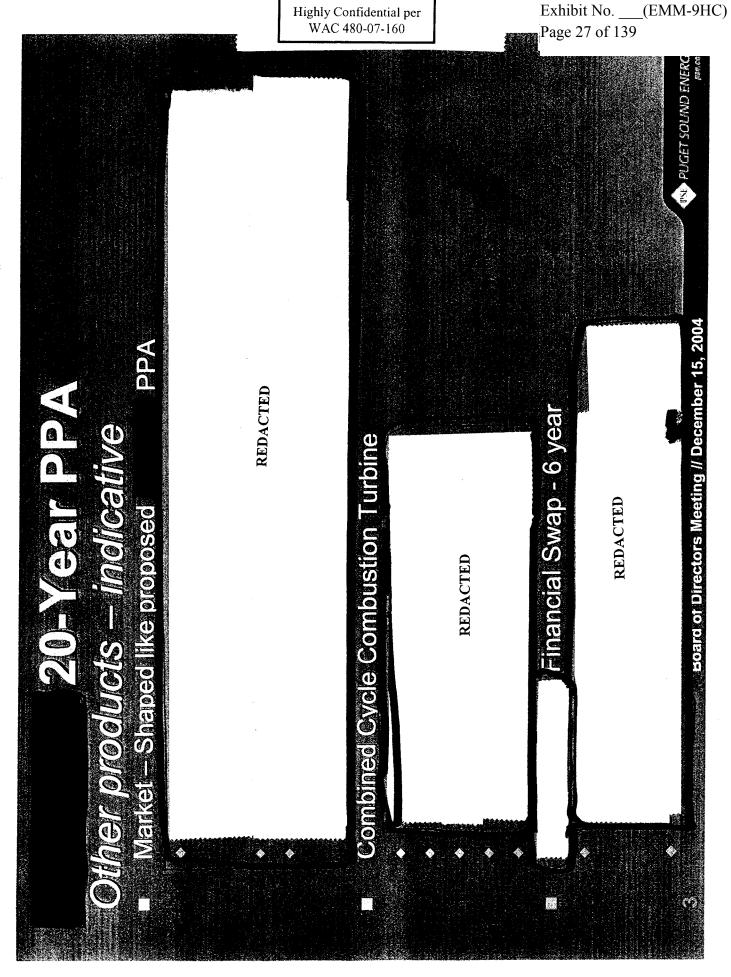
Diserio de Director

Source Acquisition Properties and Update 

Reselloses: Senior Vice President Energ

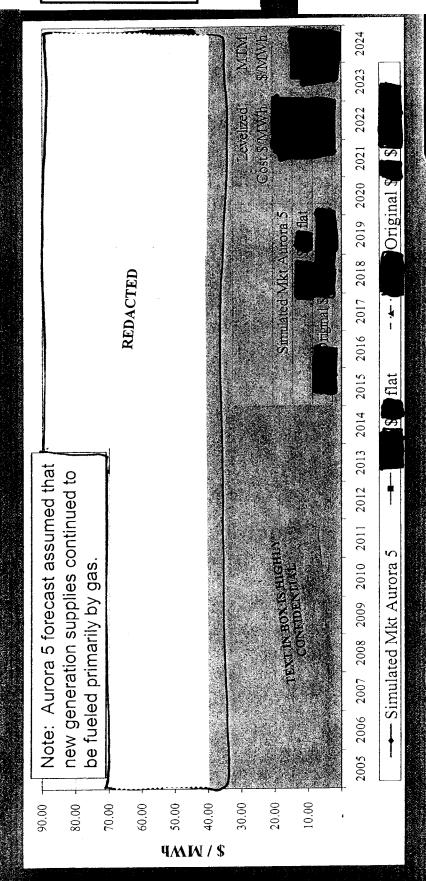
December 15, 2004

PUGET SOUND ENERGY



WAC 480-07-160

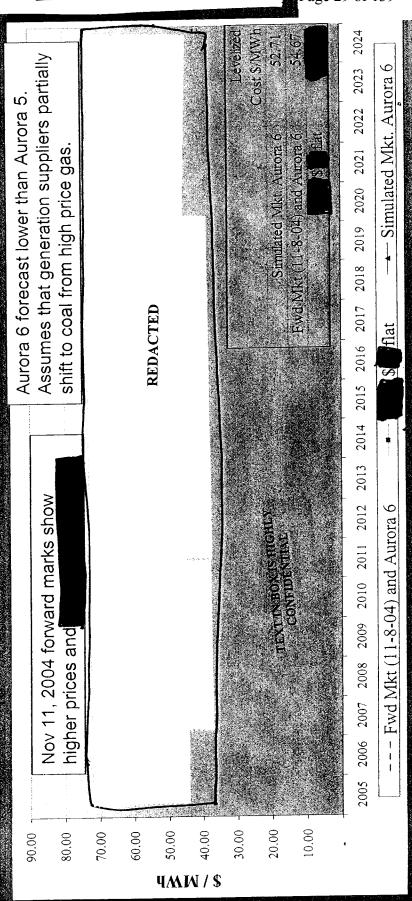
## Levelized Positive Mark-to Market versus Staigle 1 Evaluation showed Original Bid Aurora 5 Forecast



PUCET SOUND ENER

Boaro of Directors Meeting // December 15, 2004

## Staige 2 Evaluation — Forward Market Prices Trending Higher than Aurora 6

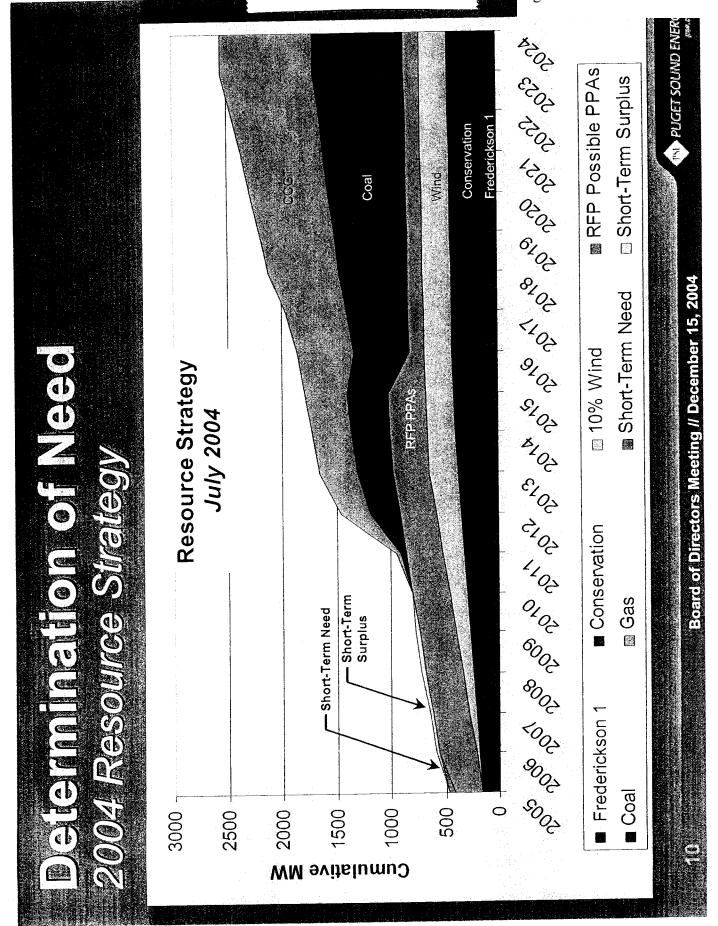


Highly Confidential per WAC 480-07-160

Exhibit No. \_\_(EMM-9HC)
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## IN PUGET SOUND ENERG 2024 2020 no eredi 2015 2014 2013 2012 REDACTED Board of Directors Meeting // December 15, 2004 2011 PPA: 7 months must run, 5 months economic dispatch 2010 2009 COOL Folunialent alplorox REDACTED 2008 2007 interest expense and net income 2005 2006 Summary Heat Rate: Forced Outage Rate: Variable O&M \$/MWh Variable Transmission \$ / Mwh Fixed O&M \$ / kw-yr Fixed Transmission \$ / kw-yr Fixed Gas Transport \$ / kw-yr Property Tax % of Investment Gas Consumption mmbtu / day Variable Fuel Transport Other Expenses includes depreciation, quity Rebalancing for PPA Imputed Debt evel(zed:Cost: Other Input Assumptions CCCT in place of stem Integration Costs oduction Tax Credit ergy GWH

TEXT IN BOX IS HIGHLY



# etermination of Neco

"B2" Planning Standard Energy Need

Highest Deficit Month for 2005 - 08

595 aMW

Conservation Savings 0000

117 aMW

 $123\,\mathrm{aMW}$ 

Freelenckson 1 Acquisition ののの一

Remaining Need

356 aww

27 ann

Witel-O.Hivelre.Adjustments

382 aMW

DEEN 17007 DEIEPON



# polated Planning Assumptions

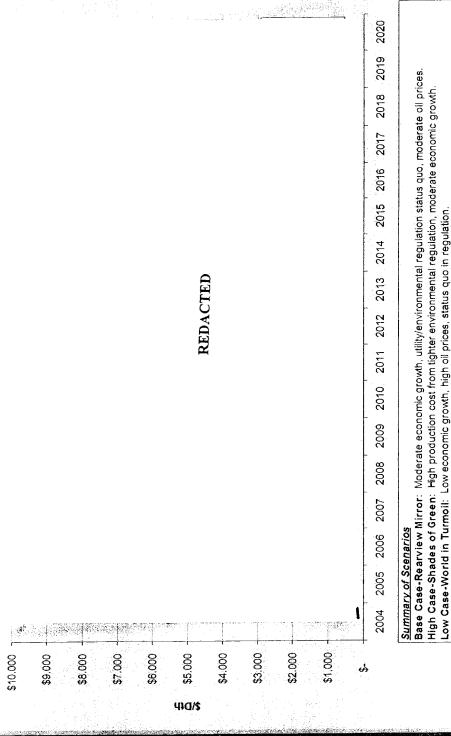
- Higher natural gas price forecasts
- Updaited wholesale electric price forecast
- Increased imputed debt risk factor per S&P
- Higher generic technology costs reflective of RFP proposals
- Electric and natural gas price volatility in modeling refined to better reflect market
- i i Viodeiting self-build option



INSI PLICET SOUND ENE

## d Planning Assumptions Gas Price Forecast

CERA Gas Price Forecasts (Henry Hub Nominal Prices)



Board of Directors Meeting // December 15, 2004

Not Used-Technology Enhanced: High economic growth, falling production costs from technology, progressive regulatory policies.

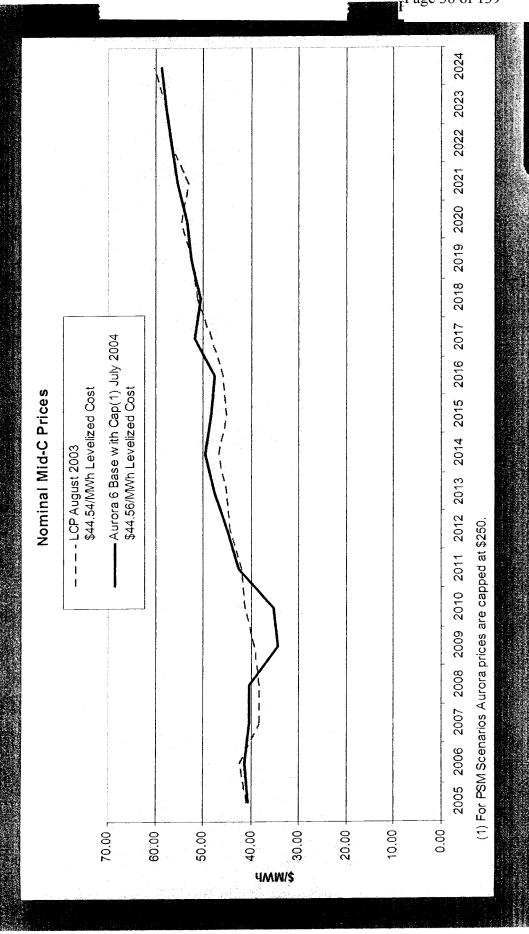
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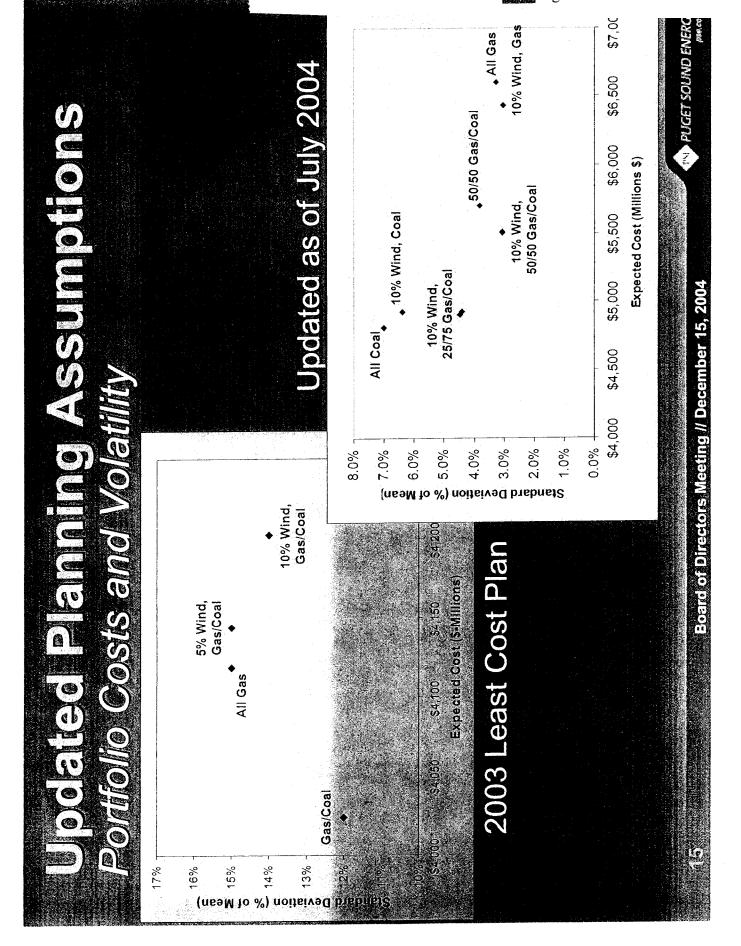
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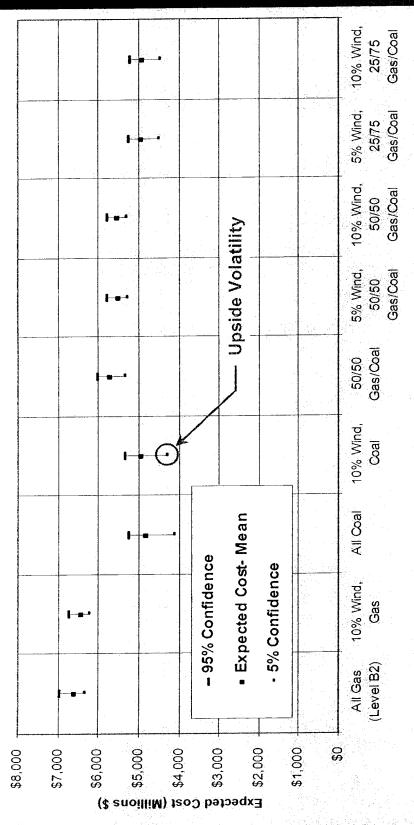
PUGET SOUND ENEK

Board of Directors Meefing // December 15, 2004

# Upolated Planning Assumptions Electric Power Price Forecast







## lodated Planning Assumble lons PSE Self-Build Review

- PSE revisited the findings of the Tenaska Self-Build Report in the 2003 LCP and reviewed the self-build generation alternatives
- Three (3) potential sites for the self-build were reviewed:
- 1) Dieringer / White River
   2) Frederickson
   3) Fredonia
- infrastructure cost assumptions were based on the Frederickson site Frederickson seems most likely site for self-build; therefore, the
- Two (2) equipment/configuration scenarios were evaluated.
- 1-on-1 Combined Cycle GE 7FA Combustion Turbine Generators
- (2) Simple Cycle GE LMS100 Combustion Turbine Generators
- Worked performed by Tenaska was validated and may be used for further self-build resource analysis
- Self-build options may be a viable alternative when compared to other natural gas proposals in 2004 AII-Source RFP
- Self-build option brings additional permitting, schedule, construidion and deformance usk



IN PUGET SOUND ENER

**O**ption (1):

Proposal from AII-Source RFP

Equipment-only proposal

GE 7FA Combined Cycle Combustion Turbine Generator (CCCT

BTU/kWh) 250 MW @ % efficiency (Heat Rate ".. in the low \$ million range..." for each power island

offered to assist in design and installation

KW "allein" Estimarted Direct Capital Cost - \$ No equipment or performance warranties included with equipment

\$ - \$ million estimated additional cost for warranty wrap

Would require complete equipment inspection and evaluation

## polated Planning Assumptions PSE Self-Build Review

Option (2):

- General Electric LMS100 Simple Cycle Combustion Turbine (SSCT)
- % efficiency (Heat Rate (2) units @ 102 MW each @
- /kW for 204 MW Direct Capital Cost \$ million - \$
- Offsite infrastructure, permitting, real estate costs not included
- Production schedule supports June 2006 COD
- Promising but unproven technology
- No demonstration units in operation
- Continue to monitor technology and future operational data

PUGET SOUND ENER

Highly Confidential per WAC 480-07-160

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## PERMINE ASSUMOTION PSE Self-Build Review

cost analysis results and the comparison to the lowest cost natural gas proposal from the 2004 AII-Source RFP: The table below shows the self-build Portfolio Screening Model (PSM)

Self-Build Option / All-Source Proposal	Self-Build Option (1): 1X1 GE 7FA CCCT	Self-Build Option (2): (2) - GE LMS100 SCCT	All-Source RFP Proposal:
Project 20-yr Levelized Cost (\$ per MWh)	64.65	107.17	61.97
Capacity Factor 20-yrs		%	

PUGET SOUND ENER

## Resource Strategy & Process Accomplished Milestones

April 30, 2003:

Least Cost Plan Filed

August 31, 2003;

Least Cost Plan Updated

November 17, 2003;

Wind RFP Issued

February 4, 2004

All-Source RFP Issued Energy Efficiency RFP Issued

February 16, 2004:

Wind RFP Short List Selected

All-Source Short List Selected

May 14, 2004:

Energy Efficiency RFP Short List Selected

July 30, 2004;

Signed LOI with Zilkha for Wild Horse Wind Farm

October 29, 2004:

November 2004

September 1, 2002;

Signed LOI with RES for Hopkins Ridge Wind Fa

LOGINER NATURAL CAS. BRICE FOR BENEVALS

PUGET SOUND ENER

### PUGET SOUND ENER Commercial Operation Date for Hopkins Ridge Wind Project Seek Board Approval of Hopkins Ridge Wind Acquisition Commercial Operation Date for Wild Horse Wind Proj Seek Board Approval of Wild Horse Wind Acquisition Resource Strategy & Process Negotiate Definitive Agreements with Zilkha Negotiate Definitive Agreements with RES Begin taking delivery from APS PPA Issue Request for Proposals (RFP) Board of Directors Meeting // December 15, 2004 Execute Power Purchase with File 2005 Least Cost Plan Selucifical Millestones December 2005<sup>(1)</sup>: Jainuairy 11, 2005: December 2004. ปลุกเบลา**y 1, 200**5 November 2006 February 2005; March 1, 2005. August 2005: May 1, 2005.

### Page 47 of 139

## S. Process Resource Strategy RFP Evaluation Process

This to state of Evaluation

Second Stage Evaluation

Negotiation

Evaluate Specific

Based on criteria listed in the

1st Screening

**Proposals** 

10 - Developers

Wind RFP

Alternative(s) Least Cost

> compare cost variability Model to determine &

Fransmission and

of PPA's and ownership

Due Diligence

### Short List

Proposals within PSE Portfolio Use Portfolio Screening and risk.

ntegration alternatives. Separate analysis for

YRevenue Requirements

PPA Imputed Debt

End-effects

Mark to Model

Key qualitative criteria:

See next slide)

PPro Forma w/ Dispatch

>20 yr Levelized Cast

compare quantitative factors on

equivalent basis:

Model model to summarize &

39 - Owners/Developers

AII-Source RFP

43 - Proposals 13 - Projects

89 - Proposals 🐬

47- Projects

· Use Acquisition Screening

Use respondents data

 Appropriate comparison alternatives.

Continual Application of Stage 1 Criteria

Board of Directors Meeting // December 15, 2004

PUGET SOUND ENER

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### Lower portfolio

### environmental · Reasonable regulations exposure to future

### · Reasonable exposure to future state

- wholesale market restructuring trends
- regional energy Contribute to

emission levels

future exposure to

power purchase

Balance potential

cost alternative to

long term energy

requirements and capacity

· Meet short and

· Provide lowest

meet energy and

capacity needs

- regional energy · Contribute to adequacy
- renewable energy development objectives Support

future exposure to

power sales risk

Balance potential

· Includes costs of

- transmission

and energy needs Balance capacity

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Provide shaped

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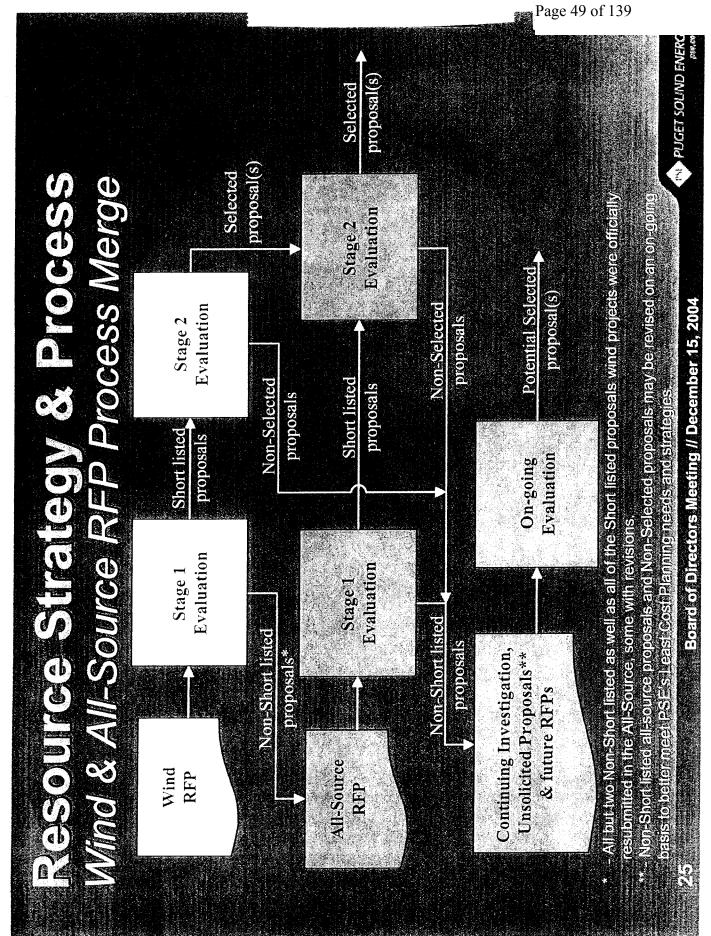
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- needs
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### Logien

Narrative of Wind RFP Evaluation - Stages 1 & 2

(See Attached Word Document)

rs Meeting // December 15, 2004

PUGET SOUND ENER

### Wind RFP Evaluation Stages One and Two

Puget Sound Energy Resource Planning and Acquisition

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IV.	ATT	ACHMENTS		
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Wind RFP Evaluation Stages One and Two

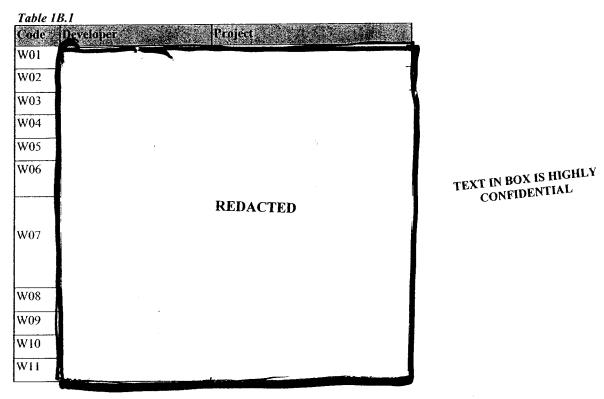
### I. OVERVIEW<sup>1</sup>

### A. Wind RFP

PSE issued a request for proposal ("Wind RFP") on November 19, 2003. The RFP called for approximately 150 megawatts of wind-power capacity. PSE sought proposals for long-term purchase-power agreements or PSE ownership of wind-power projects. The proposals were due on January 16, 2004.

### B. Proposals

Table 1B.1 lists the proposals that PSE received in response to the Wind RFP:



Refer to Attachment 1 for a more detail summary of the list of proposals received. [Attachment 01 - Wind RFP Summary of Responses 01-23-2004.xls]

<sup>&</sup>lt;sup>1</sup> This narrative summarizes the evaluation that PSE performed after it issued the Wind RFP. The narrative does not describe every effort that PSE undertook as part of the evaluation. Further detail can be found in PSE's files.

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Wind RFP Evaluation Stages One and Two

### C. Evaluation Stages

PSE reviewed the proposals in two stages. In Stage One, PSE screened the proposals on a stand-alone basis against certain criteria. PSE retained a wind energy consultant, Garrad Hassan, to assist in this effort. The most promising proposals from Stage One were evaluated in Stage Two, again with assistance from Garrad Hassan.

### II. STAGE ONE

### A. Evaluation Criteria

PSE screened the proposals in Stage One using qualitative and quantitative analysis. PSE applied five primary criteria and several secondary criteria. The primary criteria were:

- Compatibility with Need
- Cost Minimization
- Risk Management
- Public Benefits
- Strategic and Financial

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Refer to Attachment 2 for the Stage One evaluation criteria detail descriptions. [Attachment 02 - Wind RFP Stage 1 Evaluation Criteria.doc]

### B. Review of Proposals

PSE rejected seven projects due to poor or insufficient wind data. This left six projects and sixteen different proposals for further consideration.

PSE determined that the projects project possessed the highest levelized cost of the six remaining projects. Other issues were associated with this project. I did not submit an interconnection request or a system impact study, nor did it provide necessary environmental reports and permitting details. PSE therefore decided not to evaluate the project in Stage Two.

PSE then determined that, of the five remaining projects, the project possessed the most "Low" ratings under the evaluation criteria. The project's scheduled Commercial Operation Date ("COD") ranked the lowest of the five projects. had not requested transmission service and had not conducted necessary system impact, facility, and environmental studies. PSE therefore decided not to evaluate the project in Stage Two.

Exhibit No. (EMM-9HC) Page 55 of 139

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CONFIDENTIAL

Wind RFP Evaluation Stages One and Two

### C. Selection of Short List

Through further application of the evaluation criteria, PSE narrowed the project list to a "Short List" of four projects (five proposals) with various combinations of purchase-power agreements and PSE ownership options. Table 2C.1 lists the short-listed projects:

Table 2C.1

Tuble 20.1				CONTRACTOR OF THE PARTY OF THE
Size	COD	THE RESERVE OF THE PARTY OF THE	posal Op	
No: Developer Project See Location See (MW)	(Proposed)	PPA	Owne	rship
W04	Apr 2005		100%	
W05	Nov 2005		100%	
W06	Nov 2005			50%
W08	Jul 2005	X		50%
W09	Dec 2004	X	100%	
	Totals	2	3	2

### III. STAGE TWO

### A. Evaluation Criteria

PSE continued to apply the Stage One evaluation criteria in Stage Two. PSE used the Acquisition Screening Model ("ASM") and the Portfolio Screening Model ("PSM") to evaluate the short-listed projects. Qualitative factors for the Stage Two review included:

- Transmission and Integration Alternatives
- Comparison of PPAs and Ownership Alternatives
- Ability to Deliver
- Experience of Developers
- Guarantees and Security
- Environmental and Public Benefit

Refer to Attachment 3 for the Stage Two evaluation criteria detail descriptions. [Attachment 03 - Wind RFP Stage 2 Evaluation Criteria.doc]

### **B.** Information Requests

PSE determined that it required additional information in order to further evaluate the short-listed projects. PSE sent information requests to the owners and developers of the short-listed projects on February 20, 2004. Responses were received by March 1, 2004.

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### C. Criteria Ratings

PSE rated the short-listed projects under the Stage Two criteria using a rating system of LOW-MEDIUM-HIGH, with HIGH being considered more favorable and LOW being considered less favorable.

Table 3C.1 shows the project levelized cost ratings applying the ASM:

Table 3C.1

Table 3C.1			
No. Developer to a Project by	Offer Option	ASMS **Levelized Cost-Static**** **SMW0**********************************	Rating
W05	100%		HIGH
W09	100%		•
W08	PPA + 50%		T
W04	100%		
W09	PPA		1
W08	PPA		
W06	PPA + 50%		LOW

Table 3C.2 shows the project expected cost ratings applying the PSM:

Table 3C.2

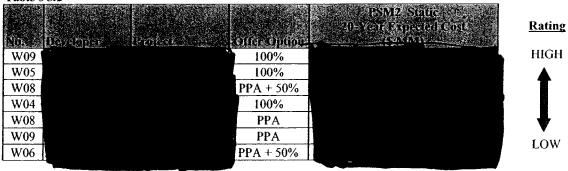
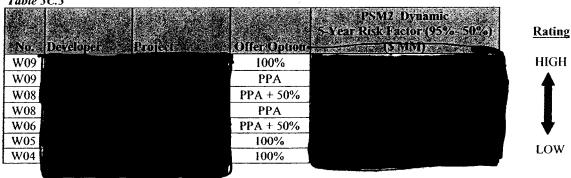


Table 3C.3 shows the project risk ratings applying the PSM:

Table 3C.3



REDACTED

TEXT IN BOX IS HIGHLY CONFIDENTIAL summarizes the results:

PSE then combined these ratings with the ratings for the qualitative criteria. Table 3C.4

Table 3C.4

A WOL	e 3C.4			2 Contrator and a contrator and a contrator		A versus and a second second
		W04.80 SE	V (5)	ALKAY06	W08' at 1	3434W0924E
	valuation Criteria 🥞					
[A]	Project Analysis <sup>2</sup>	Medium	High	Low	Medium	High
[A]	Portfolio Analysis <sup>3</sup>	Medium	High	Low	Medium	High
[A1]	Transmission	High	Medium	Medium	High	Low
[B]	Diele Managament	Madiana	36-3:	1.5 1.	1.7	
[D]	Risk Management (Quantitative) <sup>4</sup>	Medium	Medium	Medium	Medium	Medium
(D 1)	<del>                                     </del>				,	,
ព្រា	Risk Management (Qualitative)	Low	Medium	Medium	Medium	Medium
[C]	Ability to Deliver	Low	Medium	Medium	Medium	Medium
	,				1,10010111	1.10dttill
[D]	Experience	Medium	Medium	High	High	High
[E]	Strategic & Financial	Medium	N. C 12	11. 1	1,7 1	
[E]	Suawgic & Fillancial	wiedialli	Medium	High	Medium	Medium
[F]	Environmental	Low	Medium	Medium	Medium	High
	& Public Benefit					8**

### Notes to Table 3C.4:

- 1. Stage Two ratings were relative to only the short-listed projects.
- 2. The number (in \$/MWh) is the 'ASM5 Levelized Cost - Static'
- 3. The number (in \$ MM) is the 'PSM2 Static 20-Year Expected Cost'
- 4. The number (in \$ MM) is the 'PSM2 Dynamic 5-Year Risk Factor (95%-50%)'
- 5. A "Low" rating represents high-risk obstacles.
- A "High" rating on cost represents a low or more favorable cost ranking, whereas a "Low" rating on cost represents a high or less favorable cost ranking.

### D. Ranking of Short List

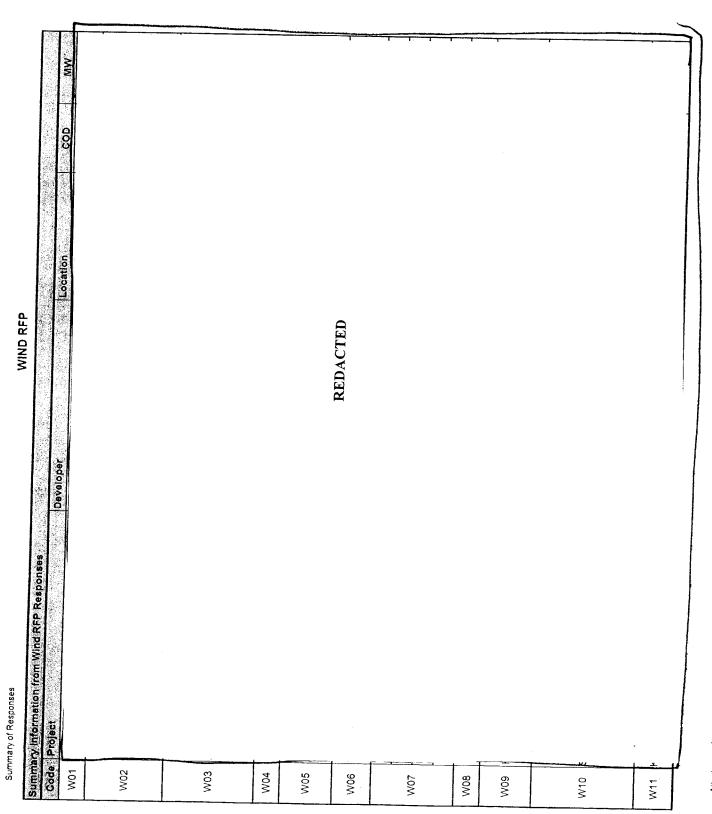
PSE ranked the short-listed projects in order to prioritize due diligence efforts and possible commercial discussions. The project ranked last due primarily to the project's potential permitting risks. Although the ratings for most of the evaluation criteria were attractive, the RES - Hopkins Ridge project ranked third due to apparent transmission constraints. PSE ranked the Zilkha - Wild Horse project below the project due to the former project's greater potential permitting risks.

Following are the Stage Two project rankings:

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- 1. 2. Zilkha - Wild Horse
- 3.
- RES Hopkins Ridge 4.

### TEXT IN BOX IS HIGHLY CONFIDENTIAL



Summary of Responses

Sun	Summary of Responses	WIND RFP	January 23, 2004	3, 2004
Summ	Summary Information from Wind RFP Responses	Proposal Op	Proposal Options Offered	ro.
Code	Code   Project	PPA Offer	Build Transfer of Hybrid Office	-0.
W01		PPA for up to 20 yrs - Capacity could be increased to MAW	- Purchase 100% ownership assumes	
·		PPA Alternatives with yr term.	Regardless of which PPA alternative, proposal offers to PSE	
W02		- Annual energy output guarantee	50% interest as tenant in common with would assume construction risk and operate the	FID
		<ul> <li>Pricing snaped to discount summer months</li> <li>Internally shaped - a proposal that offers PSE first call on a majority, but not all of the facility output</li> </ul>	project.	
<del></del>		PPA Alternatives: - 20 yr PPA	Does not appear to be a build and transfer where PSE would	<del>-</del>
W03		- 20 yr PPA and PSE purchases minority tax partner's interest or 11		
		20 yr PPA and PSE buys 100% tax partner's interest yr 11 20 yr PPA and PSE buys 50% of General Partners minority interest at closing		-
W04	-	- Purchase actual energy output under 20-yr PPA	· Bidder intends to develop and construct and transfer	
		V. 1	ownership upon successful completion and testing.	,
W05	-	Y.N.	Offer 100% ownership.	
:	-		commissioning	-,
		- 1.	- PSE owns and operates	
90M		20 yr PPA with 100% ownership by	- 50% ownership	
	KEDACIED		- 20 yr PPA for 50% from would construct manage and operate	
		PPA Alternatives with 30 yr term:	s prepared to discuss joint venture not only on	
			proposed projects, but any other assets PSE Identifies. 50/50	
W07		Month aboad flat and firm II I I I I		
<b>-</b> - ,		- Annual firm flat and firm	Services Agreement offer of any or all of the following:	
			development, meteoralogists, forecasting, integration, asset optimization etc.	
W08		is for full output of	offering 50% ownership interest and PPA for remaining	
		Alternatives:	Two Alternatives	
60M		yr PPA with PTP Transmission	- 100% ownership with PTP transmission. BPA firms but PSE	
		gulation to or intrahour variability	PSE provides pays Imbalance - 100% own with dynamic exchange	
		ly delivered to John Day switchyard on an as-	Alternatives:	
		produced basis	PSE buys development rights	
W10			<ul> <li>Outright purchase and operation of 100% of the project</li> <li>Joint development and ownership</li> </ul>	
			- 100% purchase, Orion responsible for development and	
			operation - 100% purphase Orion provides to the second	
			specified time	
W11		PPA 20 yr	Two alternatives: - Joint development and ownership	
			- Purchase land and development rights	

Stage 1 Evaluation

	CRITERIA IN REP	NOITANAH SERVICE
⋖	Resource price ranking as compared to avoided cost.	Evaluation Criteria: Cost Minimization  • Quantitative analysis using a "Pro Forma with Dispatch" model will produce
	All transaction costs such as taxes and risk transfer will be included in the evaluation.	stand-alone valuation for ranking purposes.  - Annual revenue requirement  - Levelized Cost/MWH
		<ul> <li>PSE prefers those proposals which satisfy its other evaluation criteria at the lowest cost throughout the project life.</li> </ul>
മ	Project size & monthly energy production	<ul> <li>Evaluation Criteria: Compatibility with Need</li> <li>Quantitative analysis using the "Pro Forma with Dispatch" model.</li> </ul>
	An initial evaluation of the quality of the wind resource data submitted by	Consultants to evaluate wind data
	respondent will be made during this stage.	<ul> <li>Proposals where generation from the underlying generation asset more closely match PSE's monthly energy requirements are preferred.</li> </ul>
ပ	New or already existing project?	Evaluation Criteria: Public Benefit and Financial and Strategic  • Preference is for new projects
۵	Proximity and availability of	Evaluation Criteria: Cost Minimization, Compatibility with Need
<u>-</u>	transmission and the status and schedule for completion of the	<ul> <li>PSE prefers firm delivery of energy to its service area (particularly at points on its system at which the deliveries may be effected and used to serve load with no or</li> </ul>
	necessary transmission agreements.	limited transmission congestion). In the absence of assurance at the time of
	arranging for the transmission	proposal of such firm delivery, PSE prefers proposals that provide a high likelihood of acquiring adequate transmission rights to such points. Proposals
	interconnection with the WECC high voltage transmission system and for	that do not include firm transmission to such points, that would produce
.,	projects located outside of PSE's	0
	control area, transmission to agreed to	
	point(s) on PSE's transmission system.	
		<ul> <li>[In-depth transmission and integration analysis will occur in stage 2.]</li> </ul>

Page 1 of 3

Attachment 02 - Wind RFP Stage 1 Evalaution Criteria

Stage 1 Evaluation

	nd commercially	nd arrangements are preferred.	vithin cost	MACRS stroposals with	<i>ancial</i> 3r) are preferred	ng needs or to be	a resource,	adverse impact y otherwise , credit rating,
EXPIRANATION	<b>teria: <i>Risk Mana</i></b> t needs to show t	Proposals that include project agreements and all other rights and arrangements coterminous with power purchase delivery periods or project life are preferred.	Proposals that involve minimal risk for timely plant completion within cost projections are preferred.	<ul> <li>Evaluation Criteria: Compatibility with Need, Cost Minimization</li> <li>Proposals which would provide an opportunity to achieve bonus MACRS depreciation are highly preferred. All other things being equal, proposals with earlier on-line dates are preferred.</li> </ul>	<ul> <li>Evaluation Criteria: Compatibility with Need, Strategic and Financial</li> <li>Long-term power purchase agreements (up to 20 years or longer) are preferred over short-term.</li> </ul>	Proposals that provide flexibility to expand to meet PSE's growing needs or to be deferred as required are preferred.	Proposals that provide PSE the flexibility to adjust its position in a resource, including termination are preferred.	Proposals are preferred that do not increase PSE's exposure to adverse impact on its financial position (e.g., by requiring PSE to impute debt, by otherwise adversely affecting PSE's financial leverage, operating leverage, credit rating, cash flow, income statement or balance sheet, or by imposing credit requirements).
	Evaluation Cri Responden operational.	Proposals coterming	Proposals     projection	Evaluation ( Proposals depreciat earlier on	Evaluation Criteri Long-term powers over short-term	Proposals     deferred a	Proposals including	• Proposals are on its financial adversely affe cash flow, incorrequirements)
CRITERIA IN RFP	Status and schedule for completion of the project including financial resources of the respondent and securing necessary permits, land, hardware, etc.			Proposed date of operation and full availability of the project.	PPA, PSE as owner, or hybrid of the two			
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Page 2 of 3

Attachment 02 - Wind RFP Stage 1 Evalaution Criteria

Stage 1 Evaluation

	<ul> <li>Evaluation Criteria: Risk Management</li> <li>Respondents that are able to demonstrate they have the experience and financial resources to complete the project and have made significant progress in securing necessary permits, property rights, equipment, regulatory approvals, project agreements and all other rights or arrangements necessary for a commercially operational project within the time proposed are preferred.</li> </ul>	Proposals that are based on commercially proven technology with demonstrated long-term reliability and performance history are preferred.	<ul> <li>Proposals that minimize exposure to environmental risk or other potential liability are preferred.</li> </ul>	<ul> <li>Evaluation Criteria: Public Benefit, Compatibility with Need</li> <li>Proposals that are located such that they provide benefits to the regional and PSE transmission system or require minimal or no transmission upgrades are preferred.</li> </ul>	Proposals that are not dependent upon constrained transmission are preferred.	<ul> <li>Proposals that are located such that they are within PSE's control area are preferred.</li> </ul>
CRITERIA IN RFP	Developer experience and successful history of development of similar wind projects.			Project Location		
	I			-		

Page 3 of 3

Attachment 02 - Wind RFP Stage 1 Evalaution Criteria

(Note: Stage 1 Evaluation Criteria will continue to apply during Stage 2) Stage 2 Evaluation

	STATE THE YEAR ALL	EXPLANATION
∢	Portfolio Analysis	Evaluation Criteria: Cost Minimization, Compatibility with Need
		<ul> <li>The net impacts of each proposal on cost and risk for the Company's overall electric resource nortfolio</li> </ul>
		<ul> <li>How proposed resource interacts with other existing and planned resources in PSE's overall portfolio and with PSE's refail electric loads.</li> </ul>
		• Includes:
		- Imputed debt
		- Integration costs
		<ul> <li>Transmission costs (See separate sheets)</li> </ul>
		<ul> <li>Proposals and combinations of proposals that result in the lowest impact on PSE's revenue</li> </ul>
		requirements and rates when included into PSE's existing generation resource portfolio are preferred.
		<ul> <li>Proposals which provide PSE control of project output acceptable to PSE to respond (i.e.,</li> </ul>
		displacement) to system reliability events are preferred, including the ability for PSE to elect
		to displace for reliability purposes generation output that would otherwise have been used by the other owner.
4		
<u> </u>	Tortiono Analysis (Transmission)	<ul> <li>Evaluation Criteria: Cost Minimization, Compatibility with Need</li> <li>The ability to transmit power from the project site to one or more points on PSE's electric</li> </ul>
		system is a requirement (particularly to points on its system at which the deliveries may be
		effected and used to serve load with no or limited transmission congestion). PSE will use information provided in response to the PEP to assess whether and to what contact in the PEP to the PEP to assess what he will be seen to the PEP to assess the period of the wind to the period of the period
		transmission will be available and whether and to what extent the necessary transmission
		paths are subject to constraint.

Page 1 of 4

Stage 2 Evaluation (Note: Stage 1 Evaluation Criteria will continue to apply during Stage 2)

Risk (Qualitative)  Risk (Qualitative)  Ability of Project to Deliver as Proposed		<ul> <li>Evaluation Criteria: Risk Management</li> <li>Cost uncertainty, price volatility, production uncertainty and other such quantitative factors which can be included into the Portfolio Analysis</li> </ul>	<ul> <li>Proposals and combinations of proposals will be evaluated to determine the impact of the proposal(s) on the overall risk position with respect to PSE's generation asset base. Risk</li> </ul>	scenarios will include such factors as hydroelectric production variation, fuel price volatility	will include exposure to transmission congestion and costs. All other factors being equal,	PSE prefers proposals that result in lower generation portfolio performance risk.  (e) Evaluation Criteria: Risk Management	transactional, vendor support, construction, project completion, schedule, capital cost,	ct to Deliver Evaluation Criteria: Risk Management. Compatibility with Need	Probat	- Financing commitments	- Permit status and difficulty	- Long lead time equipment commitments	<ul> <li>Probability of financing – reasonableness of project budgets and pro forma</li> </ul>	<ul> <li>Project schedule reasonableness</li> </ul>	- Availability and cost of transmission	Ability to document proposed transaction within schedule requirements	Confidence in long-term energy projections	<ul> <li>Quality and quantity of on-site data</li> </ul>	- Long-term reference data	<ul> <li>Experience of the parties making the energy projections</li> </ul>	<ul> <li>History of proposed turbines</li> </ul>	- Written opinion and analysis of a nationally recognized meteorological
	CRITERIA IN REP	χ Σ				Risk (Qualitativ		Ability of Proje	as Proposed													

Page 2 of 4

Attachment 03 – Wind RFP Stage 2 Evaluation Criteria

(Note: Stage 1 Evaluation Criteria will continue to apply during Stage 2)

Stage 2 Evaluation

A brief description of relevant experience of the key personnel and organizations for their knowledgeable about the previous wind project experience of the key participants in the The organizations and key personnel responsible for implementing the project including Contacts and references (name, title, address, telephone, e-mail and fax numbers) identification of the project manager, his/her tenure, and scope of responsibility. Project design, engineering, procurement and construction specifications Existing projects owned, developed and/or operated by the respondent The personnel or organizations responsible for the following areas: Project wind resource assessment and energy projections **EXPLANATION** Project construction and commissioning Interconnection and substation design Project land use and zoning approval Project environmental assessments Evaluation Criteria: Risk Management Risk management and insurance Permits and related approvals A legal entity organization chart. A managerial organization chart responsibility area listed above. Project maintenance Project operations Project financing project. CRITERIA IN REP Experience of the Project Ω

Page 3 of 4

Stage 2 Evaluation (Note: Stage 1 Evaluation Criteria will continue to apply during Stage 2)

<ul> <li>CRIMERIA IN RFP</li> <li>Guarantees, Security and ordin consider the information received in response to this RFP in determining risk associated with the financial condition of and performance by a respondent and any third parties depended upon by respondent.</li> <li>PSE may require additional guarantees or security pursuant to Section 9 of this RFP.</li> <li>Lower-risk respondents are preferred.</li> </ul>	<ul> <li>Evaluation Criteria: Public Benefit</li> <li>Purpose</li> <li>This criterion will include an assessment of the magnitude of potential environmental impacts, the thoroughness of the plan to identify and mitigate those impacts regardless of whether the proposal results in a new wind resource being added to the Northwest region.</li> <li>Proposals with lower environmental impacts are preferred. Environmental impacts refer to the full range of issues evaluated in an environmental impact statement (EIS) or environmental assessment (EA).</li> <li>Proposals that demonstrate support from public, local, state and federal government entities and Native American nations, if applicable, are preferred.</li> </ul>
Ш	L

Page 4 of 4

## 

# Stage 1: Short List Selection Process

- Combined the review and ratings of each:
- PSE Qualifative Evaluation Teams
- PSE Quantitiative Evaluation Teams
- Gainraid Hassan Repont and Technical Analysis
- ি Gairraid Hassan Wind Data Assessment
- 7 Projects considered "Non-Financable" due to poor or insufficient wind
- Of the 6 projects remaining:
- I dropped due to having the highest cost of the 6
- 1 dropped blue to innitiatione development
- 4. Projects (5. proposals) selected for Stage 2. Evaluation



Exhibit No. (EMM-9HC) Highly Confidential per WAC 480-07-160 Page 68 of 139 GET SOUND ENER due to immature development poor or insufficient wind data (as of February 13, 2004) Public Benefit / Location 7 Projects dropped due to High higher cost compared to Project dropped due to Project dropped due to remaining 6 projects Risk |Management| |H| Stage 1: Evaluation Summary Matrix High Dec-05 PPA & Hybrid PPA & Other Medium PPA & Hybrid PPA, Owner, or Hybrid PPA & Hybrid Dec-04 Medium Late 05 Dec-05 Jul-05 O E Status & Schedule [E] Medium Mediam High High High Transmission Availability & Proximity BPA / 115kV BPA / 230kV BPA / 230kV PSE / 230KV PSE / 230kV Medium BPA / 11 ew or isting Nex New Nex New Nex Nex Size (MW) & 1.5sl/V80 Capacity / WTG Low Levelized Cost Rank CONFIDENTIAL

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Short List Selection

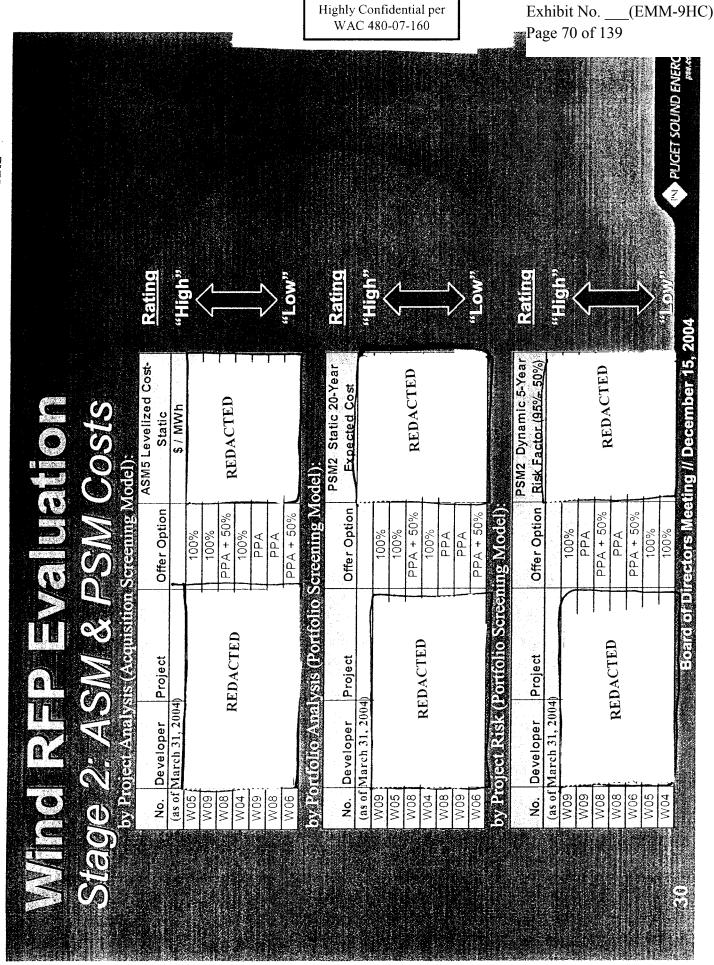
ns	ıip 📑			>0%	50%	w	AC ~	1
Proposal Options	Ownership	100%		5		100%	E	
Prof	PPA				X	X	2	
COD	(Proposed) PPA	Apr 2005	Nov 2005	Nov 2005	Jul 2005	Dec 2004	Totals	
Size	(MW)							
	Location			REDACTED				
	Project			I				
	Developer			: <b>0.2</b> 5.0	≈^	لا∕€ستنيد		(as of February 13, 2004)
	No.	W04.	W05	W06	W08	M09		(as of F

Four projects (five proposals) selected for Stage 2 Evaluation (including both PPA and ownership options)

State e 2 includes Portiono Seraaning Model runs and selotional Ses/lens exilencino

iro of Directors Meeting // Dec

PUGET SOUND ENE



# on Summary Matrix

	(as of March 31, 2004)	W04	W05	W06	W08	60W
	Evaluation Criteria <sup>1</sup>					
₹	Project Analysis <sup>2</sup>	Wedinio.	) V	Fow	Medium	High
<u>a</u>	Portfolio Analysis³	Medium	HOIT	Том	Medium	High
[A1]	Transmission	High	Medium	Medium	High	Low
[8]	Risk Management (Quantitative) <sup>4</sup>	Medium	Medium	Medium	Medium	Medium
[B1]	Risk Management (Qualitative)	Low	Medium	Medium	Medium	Medium
ටු	Ability to Deliver	Low	Medium	Medium	Medium	Medium
<u>[</u>	Experience	Medium	Medium	High	High	High
[E]	Strategic & Financial	Medium	Medium	High	Medium <sup>6</sup>	Medium
[F]	Environmental & Public Benefit	Low	Medium <sup>7</sup>	Medium <sup>7</sup>	Medium	Hìgh

Board of Directors Meeting // December 15, 2004

PUGET SOUND ENER

## 

Starge 2: Short List Order Ranking

Order Ranking by Project: (as of 3/31/2004)

Wild Horse

Hopkins Ridge

Onder Ranking orovides orionly on beginning commercial negotifations and proceeding with due diligence phase

Monitoring of all proposed projects will confinue

All-Source REP provides epportunity to getiner additional information ON resources 

PUGET SOUND ENER

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Nametive of All-Source RFP Evaluation - Stages 1 & 2 (See Attached Word Document)

Puget Sound Energy Resource Planning and Acquisition

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H. Selection of Portfolio

p.17

- 1. APS PPA
- 2. PPA
- 3. Hopkins Ridge Wind Project

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- 4. Wild Horse Wind Project
- 5. NWPL Sumas Recovered Heat Project

### IV. ATTACHMENTS

- A. 01- All-Source RFP Summary of Responses 03-12-2004
- B. 02 All-Source RFP Stage 1 Evaluation Criteria
- C. 03 All-Source RFP Stage 2 Evaluation Criteria

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### I. OVERVIEW<sup>1</sup>

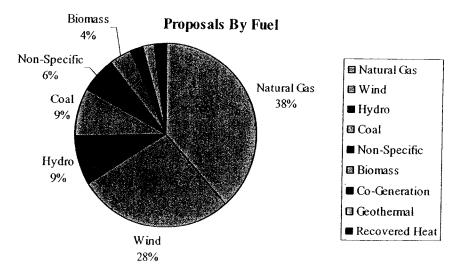
### A. All-Source RFP

PSE issued a request for proposal for all generation sources ("All-Source RFP") on February 4, 2004. PSE sought proposals for a wide variety of generation projects that would provide approximately 355 average megawatts ("aMW") of energy, under long-term purchase-power agreements ("PPAs") and/or PSE ownership of power projects. The Washington Utilities and Transportation Commission ("WUTC") approved the All-Source RFP on January 28, 2004. A pre-proposal conference was held on February 11, 2004. Proposals in response to the RFP were due on March 12, 2004.

### B. Proposals

PSE received 47 project proposals ("All-Source proposals") that involved 39 different owners/developers. Many of the All-Source proposals contained multiple offer options such as PPAs, asset ownership, and hybrid options. Figure 1B.1 shows the relative proportions of the fuel sources that backed the All-Source proposals.

Figure 1B.1



<sup>&</sup>lt;sup>1</sup> This narrative summarizes the evaluation of the All-Source proposals. It does not describe every effort that PSE undertook as part of the evaluation. Further detail can be found in PSE's files.

Table 1B.1 lists the All-Source proposals.

Table 1B.1

Table	1B.1		
Code	Project Name 🔭 Owner/Developer	Code	Project Name . Owner / Developer
A01		A25	
A02	-	A26	1
A03		A27	
L	_		4
A04		A28	
A05	_	A29	
A06	-	A30	
A07	-	A31	#
	-		4
A08	_	A32	
A09		A33	
A10	<b>GD</b>	A34	
All	REDACTED	A35	-
A12	3DA	A36	ED
l	2		REDACTED
A13		A37	SDA.
A14		A38	122
A15	_	A39	-
A16		A40	1
A17	-	A41	4
	_		· .
A18		A42	
A19		A43	]
A20	-	A44	1
A21	-	A45	1
A22	-	A46	Ĭ
			1
A23	r - 1	A47	
A24			Į. J
-	<del>-</del>	ı	

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Refer to Attachment 1 for a more detail summary of the list of proposals received. [Attachment 01 – All-Source RFP Summary of Responses 03-12-2004.xls]

### C. All-Source RFP and Wind RFP Merge

All but two of the proposals that were submitted in response to the Wind RFP ("Wind proposals") were resubmitted in response to the All-Source RFP. In addition, all of the short-listed proposals from the Wind RFP were resubmitted in response to the All-Source RFP. For these reasons, PSE decided to merge the ongoing evaluation of the Wind proposals with the evaluation of the All-Source proposals.

### D. Evaluation Stages

Similar to its evaluation of the Wind proposals, PSE evaluated the All-Source proposals in two stages. In Stage One, PSE screened the All-Source proposals on a stand-alone basis against certain criteria, with the goal of creating a "short list." In Stage Two, PSE evaluated the short-listed All-Source proposals in more detail. Figure 1D.1 shows this process.

Figure 1D.1



In addition to its own staff, PSE used outside consulting firms to evaluate the technical and environmental attributes of the All-Source proposals. These firms included Garrad Hassan, 3Tier, Sargent & Lundy, CH2M Hill, and URS Corp.

### II. STAGE ONE

### A. Evaluation Criteria

PSE screened the All-Source proposals in Stage One using qualitative and quantitative analysis. PSE applied five primary criteria and various secondary criteria to narrow the All-Source proposals to a short list. The criteria included:

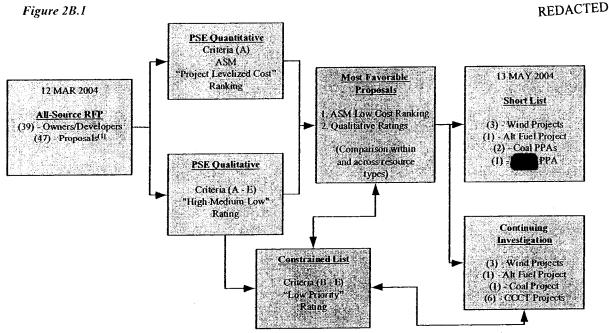
- A. Compatibility with PSE Resource Need
  - 1. Timing
  - 2. Resource match to monthly need
  - 3. Match to monthly need through contract
  - 4. Operational Flexibility

- B. Cost Minimization
  - 1. Resource price
  - 2. Transmission
- C. Risk Management
  - 1. Status & Schedule
  - 2. Price Volatility
  - 3. Resource Flexibility and Stability
  - 4. Resource Technology
  - 5. Long-term Flexibility
  - 6. Project Risk
- D. Public Benefits
  - 1. Environmental Impacts
  - 2. Resource Location
  - 3. Community Impacts
- E. Strategic & Financial
  - 1. Capital Structure Impacts
  - 2. Future exposure to environmental regulations and/or taxes

Refer to Attachment 2 for the Stage One evaluation criteria detail descriptions. [Attachment 02 – All-Source RFP Stage 1 Evaluation Criteria.doc]

### B. Process Review

Figure 2B.1 summarizes how PSE screened the All-Source proposals in Stage One.



(1) Proposals included (48) - PPAs, (23) - Asset Ownerships, (18) - Hybrids = (89) - Total Proposal Options.

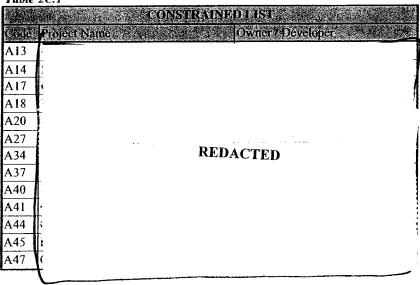
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### C. **Constrained List**

The initial screening that PSE performed in Stage One identified 13 projects that warranted lesser priority. PSE moved these projects to the "constrained list" that is described in Table 2C.1.2





### D. **Use of Acquisition Screening Model**

In January 2004, PSE modified the Portfolio Screening Model ("PSM") to create a second model -- the Acquisition Screening Model ("ASM") -- for use in evaluating the Wind and All-Source proposals. PSE created the ASM so that it could more easily screen the proposals based upon their levelized cost.

PSE used the ASM in Stage One to summarize and compare quantitative factors on an equivalent basis. These factors included:

Pro Forma w/ Dispatch

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- 20-yr Levelized Cost
- Revenue Requirements
- Mark-to-Model
- **PPA Imputed Debt**
- Transmission Costs, including ancillary services
- **Integration Costs**
- **End-effects**

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<sup>2</sup> Despite the constrained identification, PSE analyzed coal project (A20) in Stage Two -- using the PSM -- in order to evaluate the impacts of coar projects on PSE's portfolio. In (A33) addition, PSE removed two proposals from the constrained list --(A31) and due to BPA's increased interest in the McNary - John Day line construction.

The ASM calculated the levelized cost of a proposal -- whether an acquisition or a PPA -- over a 20-year period. With this information, PSE was able to develop a cost ranking for each proposal that passed the initial screening.<sup>3</sup>

Table 2D.1 shows the inputs that PSE used to develop the ASM calculations.

Table 2D.1

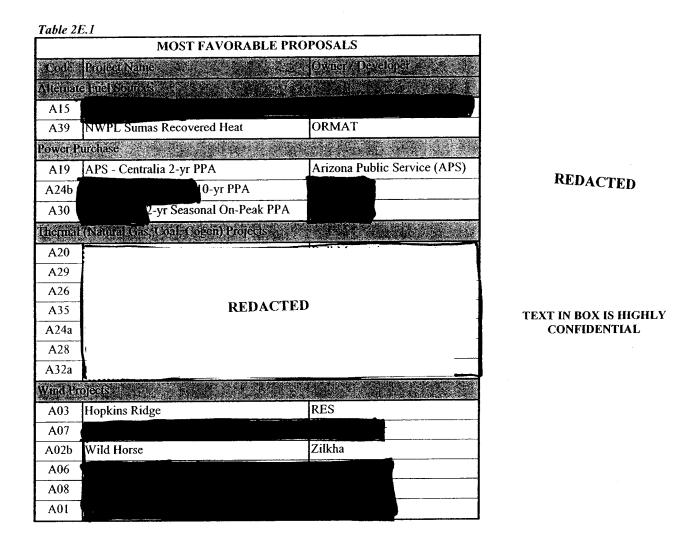
PLANT CHARACTERISTICS:	PLANT COST DATA:
Capacity	<ul> <li>Capital cost including AFUDC and deal</li> </ul>
Heat rate	transaction costs
Maintenance outage schedule	Fixed O&M per kw of capacity
Forced outage rate	Fixed A&G costs per kw of capacity (this will
Sample 8760 hour generation profile for wind	include property taxes and insurance)
projects	Variable O&M per MWh
Book and tax depreciation rates	Fuel transportation costs including fixed
Emission rates for SO2, NOX, and CO2	pipeline and lateral charges as well as pipeline
	commodity charges plus fuel use (losses) and
	Washington State use tax
	Fixed and variable transmission costs including
	wheeling, ancillary services and imbalance or
·	integration costs
PPA COST DATA:	OTHER ASSUMPTIONS:
PPA fixed prices and escalation	<ul> <li>Costs of borrowing debt and equity capital.</li> </ul>
PPA variable prices, and or variable adders	Uses the weighted average cost of capital for
Transmission costs fixed and variable	levelizing costs
Tolling: fixed and variable gas transportation,	Natural gas price = input to AURORA5
variable O&M strike price, seasonal and	Power price = hourly output from AURORA5
maintenance outage forecast, forced outage rate	Trading values of emissions
	Imputed debt risk percentage
	Production tax credits for qualifying renewable
	projects

### E. Most Favorable Proposals

PSE evaluated the proposals that passed the initial screening by applying levelized cost calculations under the ASM as well as certain qualitative criteria. This process eliminated certain proposals with high costs, unacceptable risks, and/or feasibility constraints.

PSE determined that 18 proposals should be included in a list of "most favorable proposals." Table 2E.1 lists these proposals.

<sup>&</sup>lt;sup>3</sup> In Stage Two, PSE used the PSM to evaluate the short-listed proposals by calculating the portfolio impacts for a given set of resources. These portfolio analyses were also compared to updated generic portfolios similar to those that PSE evaluated in its 2003 Least Cost Plan ("2003 LCP").

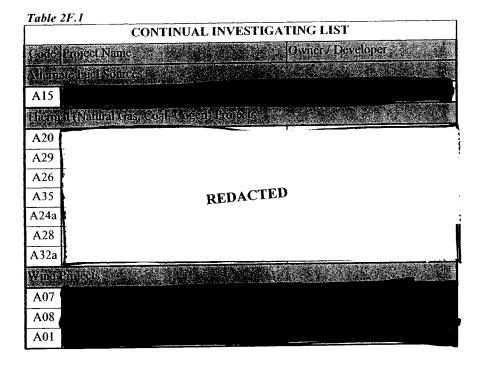


### F. Continual Investigating List

PSE then identified certain proposals that -- although attractive at some levels -- faced obstacles such as transmission constraints, high fuel costs, premature development, permitting obstacles, and other issues. PSE placed these proposals on a "continual investigating list." PSE continued to monitor their status in the remainder of Stage One and in Stage Two.

Table 2F.1 lists the proposals that PSE placed on the continual investigating list.

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### G. Selection of Short-Listed Proposals

The remaining All-Source proposals from the most favorable list were placed on a short list. PSE determined that, for the most part, the short-listed proposals were both low cost under the ASM levelized-cost analysis<sup>4</sup> and low risk under the qualitative criteria.

Given the high level of current and forecasted natural gas prices, PSE did not include any natural gas-fired projects in the short list. To evaluate the impacts of natural gas projects in PSE's portfolio, PSE did analyze representative natural gas proposals -- drawn from the continual investigating list -- in the PSM during Stage Two.

Table 2G.1 lists the short-listed proposals.

<sup>&</sup>lt;sup>4</sup> The ASM did not fully address the value of the constandard PPA offer (A30). On-peak power during September through March. On-peak market prices during September through March were compared to the PPA proposed contract prices. Since, on a present value basis, the cost of the PPA proposal was less than assumed market prices, this proposal merited further consideration in the Stage Two evaluation. PSE therefore added the PPA proposal to the short list so that the proposal could be evaluated in the PSM.

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Table 2G.1

SHORT LIST		
Code Project Name 2 3 12	Owner Developer	
Michael Fuersons - Siells - 18 12 12	Sec. Commence	
A39 NWPL Sumas Recovered Heat	ORMAT	REDACTED
Power Purchase Agreement (PPA) 18 18	and the second of the second o	
A19 APS - Centralia 2-yr PPA	Arizona Public Service (APS)	
A24b		
A30 22-yr Seasonal On-Peak PPA		in.
Wind Projects 78	And the second s	TEXT IN BOX IS HIGHLY CONFIDENTIAL
A03 Hopkins Ridge	RES	CONFIDENTIAL
A02b Wild Horse	Zilkha	
A06		

### III. STAGE TWO

### A. Evaluation Criteria

PSE continued to apply the Stage One evaluation criteria during Stage Two. In addition, PSE applied certain secondary criteria. The criteria that PSE considered are shown below.

- A. Compatibility with PSE Resource Need
  - 1. Performance Within Existing PSE Generation Portfolio
  - 2. Timing
  - 3. Resource Mix/Diversity
- B. Cost Minimization
  - 1. Cost Impact
- C. Risk Management
  - 1. Impact on PSE Overall Risk Position
  - 2. Environmental and Permitting Risk
  - 3. Respondent Risk
  - 4. Ability to Deliver as Proposed (Development Status & Schedule)
  - 5. Ability to Deliver as Proposed (Experience & Qualification)
  - 6. Status of Transmission Rights
  - 7. Security & Control
- D. Public Benefits
  - 1. Environmental Impacts
- E. Strategic and Financial
  - 1. Guarantees and Security

Refer to Attachment 3 for the Stage Two evaluation criteria detail descriptions. [Attachment 03 - All-Source RFP Stage 2 Evaluation Criteria.doc]

Stages One and Two

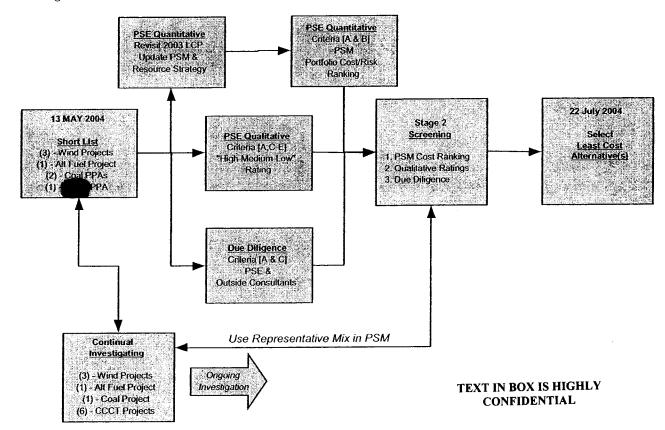
### B. **Information Requests**

PSE determined that it required additional information to further evaluate the proposals that it had short-listed in Stage One. On May 25, 2004, PSE sent information requests to the owners and developers of the short-listed projects. Responses to the requests were received by June 11, 2004.

### C. **Process Review**

Figure 3C.1 summarizes how PSE screened the short-listed proposals.

Figure 3C.1



PSE rated the short-listed proposals under the evaluation criteria using a rating system of LOW-MEDIUM-HIGH, with "HIGH" being considered more favorable and "LOW" being considered less favorable.

PSE revisited the 2003 LCP resource strategy in order to update and reaffirm the current resource assumptions and strategy. PSE then analyzed the portfolio costs by selecting, from the short list, 36 portfolio combinations in addition to representative projects that PSE chose from the continual investigating list.

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Exhibit No. (EMM-9HC) Page 87 of 139

Using the PSM, PSE developed a portfolio cost ranking of each proposal. The PSM provided a framework to evaluate the long-term costs of each resource option and how that resource would perform in the PSE portfolio.

Environmental, real estate, financial, technical, and other efforts were employed to gather data and analyze the soundness and feasibility of the proposals that were asset-based.

### D. Criteria Ratings

**All-Source RFP Evaluation** Stages One and Two

Table 3D.1 lists the short-listed proposals and their ratings under the evaluation criteria.

Table 3D 1

PROPOSAL	STAGE 2 EVALU	ATION CRITERIA	RATINGS		
Project Name Owner / Developer	[A] Compatibility with Need	[B] Cost Minimization	[C] Risk Management	[D] Public Benefits	[E] Strategic & Financial
2-yr PPA (Centralia Coal Plant) Arizona Public Service Co.	High	High	High	High	High
22-vr Seasonal On-Peak PPA	High	High	Medium	High	Medium
10-vr PPA Coal	High	High	High	High	Low
Hopkins Ridge Wind Project RES North America, LLC	Medium	High	High	High	Medium
Wild Horse Wind Project Zilkha Renewable Energy	High	High	Medium	High	Medium
	High	High	Medium	Medium	Medium
NWPL Sumas Recovered Heat Ormat Nevada, Inc.	High	High	Medium	High	High

The short list as a whole was rated medium to high in all categories; however, the PA rated low in Criteria 'E' due to certain credit and accounting issues (see below). Some concern with regard to permitting risks caused the Wild Horse and rojects to receive a medium rating in Criteria 'C'. The Hopkins Ridge project rated medium in Criteria 'A' due to the uncertainty of securing firm transmission. Further analysis during the due diligence phase of Stage Two, coupled with greater knowledge of the credit and accounting issues, enabled PSE to evaluate these issues more thoroughly.

### E. Portfolio Analysis

As part of its Stage Two evaluation, PSE revisited the portfolio modeling assumptions in the 2003 LCP. PSE did so because it wanted the evaluation of the short-listed proposals to reflect changes in the current and forecasted market.

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All-Source RFP Evaluation Stages One and Two

In this regard, it was necessary for PSE to consider new gas price forecasts, generic plant costs and types, and the strategies and cost to meet peak demand. For example, natural gas prices have risen since PSE acquired its interest in the Frederickson 1 facility. In addition, the RFP process showed that the capital costs of new wind plants are higher now than the costs that PSE modeled generically in the 2003 LCP. Moreover, the initial proposals that PSE received did not include seasonal joint ownership options for new gas plants.

For gas price forecasting in the base scenario, PSE used the CERA "Rear View Mirror" forecast -- updated in the fourth quarter of 2003 -- which is approximately bercent higher than the gas price forecast that PSE used in the 2003 LCP. The changed input assumptions that PSE ran in the AURORA model resulted in an average increase in electric prices of approximately 14 percent (compared to the forecast in the 2003 LCP).

PSE used the AURORA model to develop an hourly long-term price forecast for use in the PSM. During this process, however, PSE found that the AURORA model produced certain long-term price spreads between peak and off-peak prices during August and September of each year. PSE therefore considered alternatives that could reduce the spreads.

One alternative was to apply the \$250/MWh price cap that FERC ordered on October 1, 2002. An advantage of modeling with price caps is that the cap does not affect most hours and most months, since the forecast spikes in prices occur primarily in the late afternoons of August and September in the later years. PSE therefore selected this alternative as the "Base Case" scenario it would use to evaluate possible resource acquisitions.

PSE then defined three other price scenarios, which yielded a total of four price scenarios that PSE used to test portfolio cost and risk:

- 1. Base Case scenario (\$250/MWh price cap).
- 2. No Cap scenario (removal of the price cap).
- 3. Low Gas scenario (use of CERA "World in Turmoil" forecast with prices approximately 23 percent lower than in the "Rear View Mirror" forecast).
- 4. Reserve Margin scenario (use of planning reserve margin similar to what FERC has proposed in Docket No. RM01-12-000).

PSE did not consider these scenarios with equal probability or weight. Rather, PSE used the latter three scenarios (Nos. 2-4) as indicators of how resource portfolios might respond under varying gas and power prices.

Due to recent shifts in natural gas prices, PSE determined that the Monte Carlo approach might not provide sufficient price variability to adequately test the various acquisition alternatives. The four price scenarios that PSE defined provided a more robust testing of portfolio cost and risk than the testing that Monte Carlo simulation alone provided.

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PSE observed during this analysis that portfolios with a wind component generally had lower costs, whereas portfolios with a natural gas component generally had higher costs. The most uncertain portfolio involved exclusive reliance on market purchases (through the deferral of any new resource acquisitions through 2008).

PSE identified and analyzed 36 different portfolios. Of these proposals, PSE selected 12 representative portfolios for further evaluation under the four price scenarios. Table 3E.1 summarizes the representative portfolios.

Table 3F 1

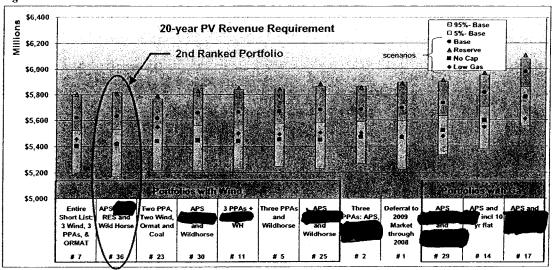
#11: (3) PPAs & (2) Wind	#5; (2) PPAs & (1) Wind
• 22-yr PPA	APS 2-yr PPA
APS 2-yr PPA	• 0-yr PPA
• 10-yr PPA	Wild Horse Wind
Wild Horse Wind	
•	
#14: (2) PPA & (1) Gas	#14: (2) PPA & (1) Gas
APS 2-yr PPA	APS 2-yr PPA
• 10-yr PPA	• 10-yr PPA
• gas-fired CCCT	• gas-fired CCC
#17: (1) PPA & (1) Gas	#5: (2) PPAs & (1) Wind
APS 2-yr PPA	• 22-уг РРА
gas-fired CCCT	APS 2-yr PPA
	Wild Horse Wind
#23: (2) PPAs, (2) Wind, (1)	#36: Proposed Portfolio –
Coal, & ORMAT	(2) PPAs & (2) Wind
APS 2-yr PPA	• 2-yr PPA
• 0-yr PPA	APS 2-yr PPA
	Wild Horse Wind
Hopkins Ridge Wind - COD     V2007	Hopkins Ridge Wind
• ORIMA I Recovered Heat	
	22-yr PPA APS 2-yr PPA 10-yr PPA Wild Horse Wind  #14: (2) PPA & (1) Gas APS 2-yr PPA 10-yr PPA gas-fired CCCT #17: (1) PPA & (1) Gas APS 2-yr PPA gas-fired CCCT  #23: (2) PPAs, (2) Wind, (1) Coal, & ORMAT APS 2-yr PPA O-yr PPA Wild Horse Wind - COD Y2007

PSE then calculated the present values of portfolio costs for each of the representative portfolios. Figure 3E.1 shows the present value of portfolio costs ranked from lowest costs on the left to highest costs on the right.<sup>5</sup>

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The rectangular column in Figure 3E.1 represents the range of portfolio costs that resulted from 100 Monte Carlo iterations of the Base Case scenario — *i.e.*, the taller the rectangle, the greater the cost range and the higher the cost risk. The lime green triangle represents the portfolio cost of the Reserve Margin scenario before running Monte Carlo simulation. The dark green circle represents the portfolio cost of the Base Case scenario before running Monte Carlo simulation. The black diamond represents the portfolio cost of the Low Gas scenario before running Monte Carlo simulation. Finally, the pink square represents the portfolio cost of the No Cap scenario before running Monte Carlo simulation.

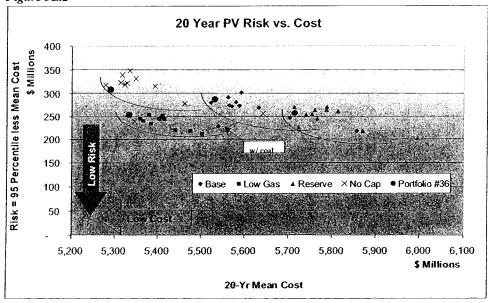
Figure 3E.1



Note: Credit costs for PPAs and gas purchases not included.

PSE's analysis showed that Portfolio #36 -- composed of the APS, (Hopkins Ridge), and Zilkha (Wild Horse) proposals -- has the second lowest cost in the Base Case scenario and a similarly low cost in the other price scenarios. Portfolio #36 does offer medium risk compared with other portfolios, in part because it only meets half of PSE's resource need in 2008 and is thus exposed to market purchase cost volatility. Figure 3E.2 depicts this analysis.

Figure 3E.26



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<sup>&</sup>lt;sup>6</sup> In Figure 3E.2, the "swoosh" indicates the frontier with optimal balance between low cost and low risk. In the Base Case scenario, the swoosh has been drawn above the black diamond data point that represents the portfolio containing coal beginning in 2010.

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### F. Credit and Accounting Issues

Based on its analysis, PSE determined that the entire short list and most combinations thereof would likely result in a low cost portfolio. On an individual basis, however, the analysis showed that the PPA was less attractive. Credit and accounting standard issues adversely affected the economics and overall viability of that proposal. Since PSE and were unable to resolve these issues, PSE did not include the proposal in the portfolio that it selected.

### G. Wind Energy Assessment

During the due diligence phase, PSE determined that the project's wind energy production assessment was insufficient. This meant that -- as originally represented by the project's economics and overall viability could not be supported. PSE therefore decided to place the project "on hold" until such time as submits a more viable proposal.

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### H. Selection of Portfolio

PSE selected Portfolio #36 from the short list as a group of potential acquisition opportunities. Table 3E.2 summarizes the selected portfolio.

Table 3E.2

Project Name 23.	Owner ADevelopers	Location
2-yr PPA (Centralia Coal Plant)	Arizona Public Service Co.	Centralia, WA
22-yr Seasonal On-Peak PPA		
Hopkins Ridge Wind Project	RES North America, LLC	Columbia Co, WA
Wild Horse Wind Project	Zilkha Renewable Energy	Kittitas Co, WA
NWPL Sumas Recovered Heat	ORMAT Nevada, Inc.	Sumas, WA

### 1. APS PPA

PSE determined that the PPA that APS proposed offers significant benefits. The Risk Management Committee approved the APS proposal on June 3, 2004, and PSE and APS signed definitive contracts on June 25, 2004.

### 2. PPA

The PPA offers the benefit of a seasonally-shaped, heavy-load only, system-delivered product. The portfolio analysis showed that this PPA lowers PSE's portfolio costs. PSE and have therefore entered into contract negotiations. December 2004 is the target for signing definitive contracts provided that PSE's Board of Directors approves the transaction.

### 3. Hopkins Ridge Wind Project

The Hopkins Ridge wind project was the lowest-cost wind project according to the ASM. All of the project's qualitative ratings were high with the exception of the inability to secure firm transmission. The portfolio analysis showed that the Hopkins Ridge project lowers PSE's portfolio costs. Further analysis of the transmission constraints showed that the potential for transmission congestion might be manageable. In addition, the Hopkins Ridge project has the greatest potential to reach commercial operations by the end of 2005, which would qualify the project for production tax credits. PSE and RES therefore signed a Letter of Intent on October 29, 2004, for acquisition of the Hopkins Ridge project by PSE. Negotiations for definitive contracts are proceeding.

### 4. Wild Horse Wind Project

PSE's due diligence showed that the Wild Horse wind project is a viable project, with a desirable location in Kittitas County and a strong potential for receiving timely permits. The portfolio analysis showed that the Wild Horse project lowers PSE's portfolio costs. Although the Wild Horse project requires upgrades to the transmission line (which involve cost and schedule risks), the permitting and engineering for the transmission line upgrades are underway. PSE and Zilkha therefore signed a Letter of Intent on September 1, 2004, for acquisition of the Wild Horse project by PSE. Negotiations for definitive contracts are proceeding.

### 5. NWPL Sumas Recovered Heat Project

The NWPL Sumas recovered heat project showed a very attractive 20-year levelized-cost according to the ASM. The project's qualitative ratings were also favorable. PSE therefore issued a Letter of Interest to ORMAT on August 18, 2004. PSE and ORMAT are currently developing a term sheet for the transaction, and studies are underway to identify and resolve possible transmission constraints.

March 12, 2004

ALL-SOURCE RFP

Summary of Responses

A32

A33 A34 A35 A36 A37 A38 A42 A43 A44

A39 A40 A41

Summary of Responses

A25 A26 A27 A28 A29 A30 A31

ALL-SOURCE RFP

March 12, 2004

Attachment 01 - All-Source RFP Summary of Responses 03-12-2004.xls

A47

A45 A46 Page 2 of 3

Page 3 of 3

Summary of Responses

Summery:
47 - Total Proposals with options for PPA, Ownership and/or Hybrid
39 - Different Owners/Developers

Proposal Breakdown
13 - Natural Casa Projects (10-New & 6-Exsiting & 2-Suspended)
13 - Wind Projects (13-New)
4 - Mydro Projects (13-New)
4 - Mydro Projects (13-New & 1-Existing)
5 - Coal Projects (13-New & 2-Existing)
7 - Non-specific Power Purchases
7 - Biomass (wood) Projects (2-New)
1 - Co-generation Project (1-New)
1 - Recovered Heat Project (1-New)
1 - Recovered Heat Project (1-New)

33 - New Projects12 - Existing Projects2 - Suspended Projects

12 - Wind Projects Re-Submitted from '2004 Wind RFP' 1 - New Wind Project

Stage 1 Evaluation Criteria

Eva	Evaluation Criteria		Explanation of Criteria
Con	Compatibility with PSE Resource Need	Resourc	
4	1. Timing		<ul> <li>Proposals which are available early in the acquisition time period (2005 through winter '07/'08)         are preferred.</li> <li>Proposals that provide substantial assurances of being commercially available in 2005 are preferred.</li> </ul>
	2. Resource match to monthly need	atch to	<ul> <li>Proposals where generation from the underlying generation asset closely match PSE's monthly energy requirements or whose output can be controlled by PSE are preferred over those which rely on shaping through short- or long-term arrangements.</li> </ul>
	3. Match to monthly need through contract	nthly need ract	<ul> <li>Proposals that provide a fixed annual price to shape the underlying generation asset output to PSE monthly energy requirements are preferred.</li> <li>PSE will not consider proposals for contractual shaping that are tied to an energy price index. Contracts for a term of 3 or more years are preferred.</li> </ul>
	4. Operational Flexibility	=lexibility	<ul> <li>Proposals that provide PSE control of project output acceptable to PSE to respond to seasonal &amp; real-time fluctuations in load/resource balance and system reliability events are preferred.</li> </ul>
			<ul> <li>This includes, for example, dispatch or displacement of the project in real-time and, for jointly— owned projects, the ability for PSE to elect to use for reliability purposes generation output that would otherwise have been displaced by the other owner.</li> </ul>

Ē	Evaluation Criteria	
<b>6</b>	B 1. Resource price	<ul> <li>PSE prefers those proposals that satisfy its other evaluation criteria at the lowest cost throughout the project life.</li> </ul>
	2. Transmission	<ul> <li>PSE prefers firm delivery of energy to its service area (particularly at points on its system at which the deliveries may be effected and used to serve load with no or limited transmission</li> </ul>
		<ul> <li>congestion).</li> <li>In the absence of assurance at the time of proposal of such firm delivery, PSE prefers proposals that provide a high likelihood of acquiring adequate transmission rights to such</li> </ul>
		<ul> <li>Proposals that do not include firm transmission to such points, that would produce congestion         or that would increase PSE's transmission costs will be compared unfavorably with other         proposals and/or will be assessed the additional cost to PSE.</li> </ul>

Page 2 of 4

Evalu	uat	Evaluation Criteria	ω	Explanation of Criteria	
Risk	ME				
U	<del>-</del>	C 1. Status & Schedule	•	All other things being equal, PSE prefers operating projects first, projects under construction second, and development projects third. With respect to development projects, respondent proposals that are able to demonstrate they have the experience and financial resources to complete the project and have made significant progress in securing necessary permits, property rights, equipment, regulatory approvals, water rights, wastewater and disposal rights, project agreements and all other rights or arrangements necessary for a completely commercially operational project within the time proposed for commercial operation are preferred.	_ &
	7	Price Volatility	•	Proposals that provide significant long-term control of fixed and variable costs are preferred.	
	က်	Resource Flexibility and Stability	• •	Proposals that provide flexibility to expand to meet PSE's growing needs or to be deferred as required are preferred. Proposals that include project agreements and all other rights and arrangements coterminous with power purchase delivery periods or project life are preferred.	S SL
	4.	Resource Technology	• •	Proposals that are based on commercially proven technology with demonstrated long-term reliability and performance history are preferred. Proposals that are based on technologies whose output may be controlled are preferred.	
	بن ب	Long-term Flexibility	•	Proposals that provide PSE the flexibility to adjust its position in a resource long-term up to and including termination are preferred.	
		. Project Risk	• •	Proposals that involve minimal risk for timely plant completion within cost projections are preferred. Proposals that minimize exposure to environmental risk or other potential liability are preferred.	98 01 139

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March 12, 2004

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2. Resource Location 4. Proposals that are located such that they provide benefits to the regional and PSE transmission system or require minimal or no transmission upgrades are preferred.  5. Community Impacts 7. Capital Structure Impacts 8. Proposals that demonstrate support from public, local, state and federal government entities and Native American nations, if applicable, are preferred.  7. Capital Structure Impacts position (e.g., by requiring PSE to impute debt, by otherwise adversely affecting PSE's financial leverage, operating leverage, credit rating, cash flow, income statement or balance sheet, or by imposing credit requirements).  8. Future exposure to environmental regulations and/or taxes.  9. Proposals that are located such that they are with lower potential exposure to future environmental regulations and/or taxes.	refer to the numental tion paths and tis financial SE's real balance are balance and lations
Page 4 of 4 Attachment 02 – All-Source RFP Stage 1 Criteria	1-9HC)

All-Source RFP

Stage 2 Evaluation (Stage 1 Evaluation Criteria continue to apply in Stage 2)

STAGE 2 EVALUATION CRITERIA	EXPLANATION OF CRITERIA
A. Compatibility with PSE Resource Need	ce Need
A1. Performance Within Existing PSE Generation Portfolio	Analyses in this stage of evaluation will include such factors as system dispatch and displacement, termination rights, location with respect to the regional transmission system and PSE's electric system, impacts on system reserves, load following, integration costs and other factors as appropriate.
A2. Timing	Proposals which individually and in combination best meet PSE's need for energy from 2005 through winter '07/'08 time period are preferred. Proposals that provide flexibility in their development time-line are preferred.
A3. Resource Mix/Diversity	The diversity of resource technology and fuel types will be considered consistent with PSE's Least Cost Plan and the RFP. Specific considerations include:  • technology type  • fuel supply type  • fuel supply source  • fuel supply reliability & deliverability
B. Cost Impact	Proposals and combinations of proposals that result in the lowest impact on PSE's revenue requirements and rates when included into PSE's existing generation resource portfolio are preferred.

Page 1 of 6

All-Source RFP

Stage 2 Evaluation (Stage 1 Evaluation Criteria continue to apply in Stage 2)

STAGE 2 EVALUATION CRITERIA C. Risk Management	EXPLANATION OF CRITERIA
C1. Impact on PSE Overall Risk Position	Proposals and combinations of proposals will be evaluated to determine the impact of the proposal(s) on the overall risk position with respect to PSE's generation asset base. Risk scenarios will include such factors as hydroelectric production variation, fuel price volatility and price scenarios, and market price volatility and price scenarios. Other considerations will include exposure to transmission congestion and costs. All other factors being equal, PSE prefers proposals that result in lower generation portfolio performance risk.
C2. Environmental and Permitting Risk	Proposals will be evaluated considering their status in acquiring needed permits and the risk associated with further environmental regulation and taxes.
C3. Respondent Risk	PSE will consider the information received in response to Section 5.4 and Section 7 to this RFP in determining risk associated with the financial condition of and performance by a respondent and any third parties depended upon by respondent. Lower-risk respondents are preferred.
C4. Ability to Deliver As Proposed (Development Status & Schedule)	Information submitted by respondents in response to Section 5.7 will be used to evaluate the ability of the respondent to meet the commercial operation date proposed.

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All-Source RFP

Stage 2 Evaluation (Stage 1 Evaluation Criteria continue to apply in Stage 2)

STAGE 2 EVALUATION CRITERIA C. Risk Management (continued)	EXPLANATION OF CRITERIA
C5. Ability to Deliver As Proposed (Experience & Qualification of the Project Team)	An important consideration in judging the ability of a respondent to provide a commercially operable project in the time frame proposed is the experience and qualifications of the entire project team as further detailed in Section 5.7. PSE will use the information that is provided in response to Section 5.7 to evaluate the respondent team for this criterion. PSE prefers providers that have proven track records.
C6. Status of Transmission Rights	The ability to transmit power from the project site to one or more points on PSE's electric system is a requirement (particularly to points on its system at which the deliveries may be effected and used to serve load with no or limited transmission congestion). PSE will use information provided in Section 5.6 of the RFP to assess whether and to what extent required transmission will be available and whether and to what extent transmission paths are subject to constraint.
C7. Security & Control	Proposals that supply firm, fixed price fuel supply are preferred. Proposals that provide for other methods of managing price volatility will be favorably considered. Proposals that supply firm energy and capacity are preferred.

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All-Source RFP

Stage 2 Evaluation (Stage 1 Evaluation Criteria continue to apply in Stage 2)

	D. Public Benefits  D1. Environmental Impacts	PSE will further consider the environmental impacts of a proposed acquisition. PSE will
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## All-Source RFP Evaluation Summany of Proposals

47 - Proposals with options for PPA, Ownership and/or Hybrid

39 - Owners/Developers

■ 18 - Natural Gas

□ 13 - Wind

4 - Hydro

□ 4 - Coal

3 - Non-Specific

2 - Biomass

1 - Cogeneration

1 - Geothermal

- Recovered Heat

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## Golfen Gyll Gyrafion

Stage 1: Short List Selection Process

- Level / sereening relentified 13 low priority projects and moved them to a "Constrained" list
- Acquisition Screening Model (ASM) Cost Ranking
- Quellifeifive Evaluation Ratings
- Combined the review and ratings of each:
- ASIM Cost Rainking
- Qualitative Evaluation Ratings
- Determination and Review of "Most Favorable" Projects
- Selection to Sport List vs. "Continuel Investigating" List
- Throises selected to the Short List for Stage 2



# Solfee Rip Ivaluation

Acquisition Screening Model (ASM) Components

ASM Resource Project Cost: Levelized cost of acquisition or PPA over twenty years of length of proposal / project which is based upon the following inputs:

### Plant characteristics:

- Capacity
- Heat rate
- Maintenance outage schedule
- Forced outage rate
- Sample 8760 hour generation profile for wind
- Book and tax depreciation rates
- Emission rates for SO2, NOX, and CO2

### Plant Cost Data:

- Capital cost including AFUDC and deal
  - transaction costs
- Fixed O&M per kw of capacity.
- Fixed A&G costs per kw of capacity (this will include property taxes and insurance)
- Variable O&M per MWh
- Fuel transportation costs including fixed pipeline and lateral charges as well as pipeline commodity charges plus fuel use (losses) and Washington State use tax.
  - Fixed and variable transmission costs including wheeling, ancillary services and imbalance or integration costs.

### PPA Cost Data:

- PPA fixed prices and escalation
- PPA variable prices, and or variable adders
  - Transmission costs fixed and variable
- Tolling: fixed and variable gas transportation, variable O&M strike price, seasonal and maintenance outage forecast, forced outage rate.

## Other Assumptions:

- Costs of borrowing debt and equity capital. Uses the weighted average cost of capital for levelizing
- Natural gas price = same as input to AURORA5
  Power price = hourly output from AURORA5
  - Trading values of emissions
- Imputed debt risk percentage
- Production tax credits for qualifying renewable projects



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(EMM-9HC) Exhibit No.

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Stage 1: Evaluation Summary Matrix by Type 

Costs Very Attractive

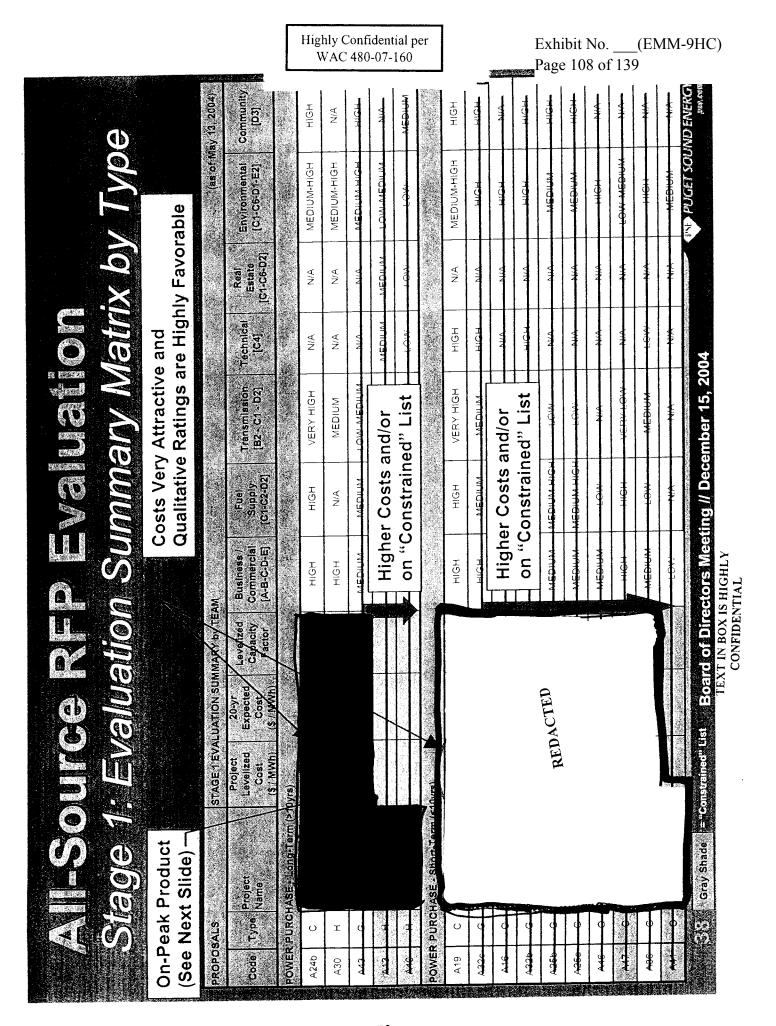
undeveloped status of the proposal Rating mainly reflects

(as of May 13, 2004) HIGH I CI [6] Environmental [C1-C6-D1-E2] NO1 [C1-C6-D2] Estate Real LOW MEDIUM HOH 2 LOW-MEDIUM LOW-MEDIUM on "Constrained" List Higher Costs and/or [C1-C2-D2] Supply LOW ICI Commercial [A-B-C-D-E] Business / MOJ STAGE 1 EVALUATION SUMMARY BY TEAM Levelized Capacity Factor REDACTED Project Levelized Project Name ALTERNATE FUE Type PROPOSALS œ T 80 Code A15 A39

Gray Shade

. "Cantatrelited" List Board of Directors Meeting // December 15, 2004

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## OLY OSEOSE

Staige 1. Selection of A30: Powerex PPA

standard offer that is taillored to PSE's seasonal needs as stated in Aequisition Seferaning Model (ASM) used to quantify costs of All-Source proposals does not capture portfolio benefits of non-

INE AII-Source RFP, eg.

offered On-Peak power during September through March.

Recommendation to take this offer through to Short List to be evaluated by Portfollo Sereening Model (PSM) On-Peak AURORA5 forecasted prices during September - March Commercial was about the ower intern essumed menker of original Werre comparred to the

Education of the interpretation of the property of the propert GIVER INC. ZIDOVE

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	<b>(b)</b>	(as of May 13, 2004)	Community [D3]		N/A	A/A	HIGH	MEDIUM	HIGH	MOT	HIGH	HOH	MON	HIGH			**************************************	) PRICE I	N/A	AMA	AUA	1000	HOT	
	ed/Type	(as of Ma	Environmental [C1-C6-D1-E2]		HOH	MEDIUM-HIGH	MEDIUM	MEDIUM	W-MEDIUM	EDIUM-HIGH	HOH	MEDIUM	MEDIUM HICH	MEDILIM		MEDIUM	MEDIUM	1 0300	WIG.	HOIH	MEDHIM	MAEDII IM HIGH	HOH	
	(0 X		Real Estate [C1-C6-D2]		MO'1	MEDIUM		S,	are ravorable		A/N	MEDIUM	HOH	MEDHINA		AMEDICAN	V///4	MEDITIN	A45DILIA4	WO.1	L Over	MEDITIM	VIIV	
	latr		Technical [C4]		MOT (	MOT		Projects	gs are r	<b>?</b> − 2	HGH	MEDHINA	7	I Ovaz			LOW	1 00%	WO 1	MUA	MEDILINA	MEDILINA	70,07	004
		þ	Transmission [Bz - C1 / D2]		VERY LOW	LOW-MEDIUM		Best Natural Gas	Qualitative Katings	ots Natige	MEDIUM	LOW MEDILINA	and/or	I ist	1011	AAE DIUAA	6446	HUH	MOTAGEN	MERVLOW	MEDATOM	/P\O	ноп	rectors Meeting // December 15, 2004
<u> </u>	Summa	ut Constrained	Fuel Supply [C1-C2-D2]		√ Mo⊓	меріом-нівн	Ween month	Best No		on inc	MEDIUM	MEDIUM HIGH	Higher Costs a				6470	1 DVAC	1 0184	HOH	MAEDILIMA HIGH	HOH	100	ting // Dece
	30	ttractive but nission is Co	Business / Commercial [A-B-C-D-E]		MEDIUM	MEDIUM	MOT	MEDIUM	HIGH	MEDIUM	HIGH	MEDILIM	High			MEDICAN		LOM	LOW	MEDITIM	MEDIUM	ANO T	W.C.	ctors Mee
		Cost Attr Transmis	Levelized Capacity Factor			'			,	•		{*	**************************************		**************************************									Board of Dire
	enieva :	VALUATION	Project 20-y/ Levelized Expected Cost Cost							REDACTED														
	)  -  -		Project Name	THERMAL (Natural Gas, Coal, Cogen)	No.	<del>  *  </del>	<del></del>	<del>                                     </del>	<del> </del>	<del>  ~</del>	<del> ~-</del>	<del>  - ]</del>	<del> -</del> ]-	<del>  -  </del>	<del>-   -</del>	<del> </del>	<b>-</b>					- 77 s		Gray Shade - A
$\mathbf{V}$	3	PROPOSALS	Code Type.	ERMAL (Na	A20 C	A29 G	A26 G	A35 G	A24a G	A28 G	A32a G	23	A23	A23 G			M17 6	0.18 1G	25	Q FE <sub>Q</sub>	ς γ33	A24 C	757	
		PRC	ပိ	Ή	À.	A.	Α:	Ä	AZ	ď	F AS	4	d				4	d IM				M.		

## Staige 1: Evaluation Summary Matrix by Type

Costs Attractive and Ratings are Highly Favorable

Costs Attractive but Wind Energy Assessment Rates as "Non-Financable"

WAC 480-07-160 Page 111 of 139 Community (as of May 13, 2004) MEDIUM MEDIUM MEDIUM PLICET SOUND ENER H D H NO7 HOH [03] Environmental [C1-C6-D1-E2] MEDIUM-HIGH MEDIUM HOH HGH I D I I D I [C1-C6-D2] MEDIUM MEDIUM MEDIUM MEDIUM MEDIUM Real Estate MEDIUM MEDIUM MEDIUM MEDIUM Technical HOH  $\frac{1}{2}$ <u>5</u> Board of Directors Meeting // December 15, 2004 MEDIUM-HIGH MEDIUM-HIGH smission C1 - D2 on "Constrained" List I O I LOW 1.0W Higher Costs and/or Transmii 192-61 Supply [C1-C2-D2] MEDIUM MEDIUM MEDIUM MEDIUM  $\Gamma_{\text{OW}}$ LOW [A-B-C-D-E] Commercial MEDIUM Business / MEDIUM MEDIUM HIGH LOW I G I STAGE 1 EVALUATION SUMMARY BY TEAM Levelized Capacity Factor Expected REDACTED 4. \* Gray Shade - Constrained" List Project Levelized High Permitting Risk due to (\$ / MWh) Cost Project Name Type PROPOSALS ≥ ≥ ≥ ≥ ≥ ≥ Code A02b A01 A06 A08 WIND A03 A07

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Exhibit No. (EMM-9HC)

Exhibit No. (EMM-9HC) WAC 480-07-160 Page 112 of 139 IN PUCET SOUND ENERC Capacity Factor Levelized REDACTED REDACTED REDACTED REDACTED 20-yr Expected Cost (\$ / MWh) (\$ / MWh) (\$ / MWr (as of May 13, 2004) Projects Mat Project Levelized Cost Dec-05 Dec-05 Dec-05 Feb-06 Dec-05 Oct-05 late 2008 Aug-02 Sep-07 Oct-03 late 2005 late 2006 Nov-05 Dec-05 Dec-05 May-06 COD o/a REDACTED Capacity (MW) REDACTED Board of Directors Meeting // December 15, 2004 **KEDYCLED** Development Development Development Development Development Development Development Development Operating Development Suspended Suspended Development Development Operating Operating Operating / Operating Status REDACTED REDACTED **KEDYCLED KEDYCLED** Location 20-yr PPA or 100% Ownership 30-yr PPA + 50% Ownership 50% PPA + 50% Ownership 2-yr Bridge + 20-yr Seasonal 50.2% Ownership w BPA 100% Ownership 00% Ownership 100% Ownership 00% Ownership 100% Ownership 00% Ownership 00% Ownership 70% Ownership 100% Ownership On-Peak PPA noissimster 2-yr PPA JV w/ PSE Proposal Option Owner / Developer REDACTED REDACTED REDACTED REDACTED HERMAL (Natural Gas, Coal, Copen) がし Project Name POWER PURCHASI ALTERNATE FUEL ≷ Туре ≥ ≥ ≷ ഗ ≥ 9 9 (g) ĭ O A02b A06 A08 A24a A32a MIND A01 Code A24b A28 A03 A20 A29 A26 A35 A07 A19 A30 A15 A 39

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Exhibit No. \_\_\_(EMM-9HC)
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	DECISION		"Continual Investigating"	"SHORT-LIST"		"SHORT-LIST"	"SHORT-LIST"	"SHORT-LIST"		PUGET SOUND ENERGY
RFP Evaluation cant Comments & Decision	(as of May 13, 2004) Significant Comments		Very early stages of development *Fuel Supply Plan not fully developed *Very little emissions data. Assumes that only cleanup will be paticulates. *BFB supposed to cut NOx and convert CO to CO2.	*Need to decide if PSE Ownership is a feasible option *PPA is not attractively priced		*Reviewed & Evaluated by EPM *Recommendation is to Pursue *Product has many benefits: provides reliability, good exchange value, and loss savings *Price is DJ Mid-C Index minus \$0	*Low Cost & Low Risk PPA	*On Peak PPA is worth evaluating in the Portfolio Model *May be about \$wer than assumed market prices		d of Directors Meeting // December 15, 2004
Configuration of the configura	Owner / Levelized Developer Cost (\$ / MWh)			ORMAT		Arizona Public Service (APS)				Beard of Direc
00 00 00 00 00 00 00 00 00 00 00 00 00	Project Name			Sumas Recovered Heat	iase 🔭 📜	APS - Centralia 2-yr PPA	10-yr PPA	22-yr Seasonal On-Peak PPA		
国物	Туре	ALTERNATE FUEL	5 BG	Į.	POWER PURCHASE	O	4b C	I		
	Code	ALTI	A15	A39	104	A19	A24b	A30		

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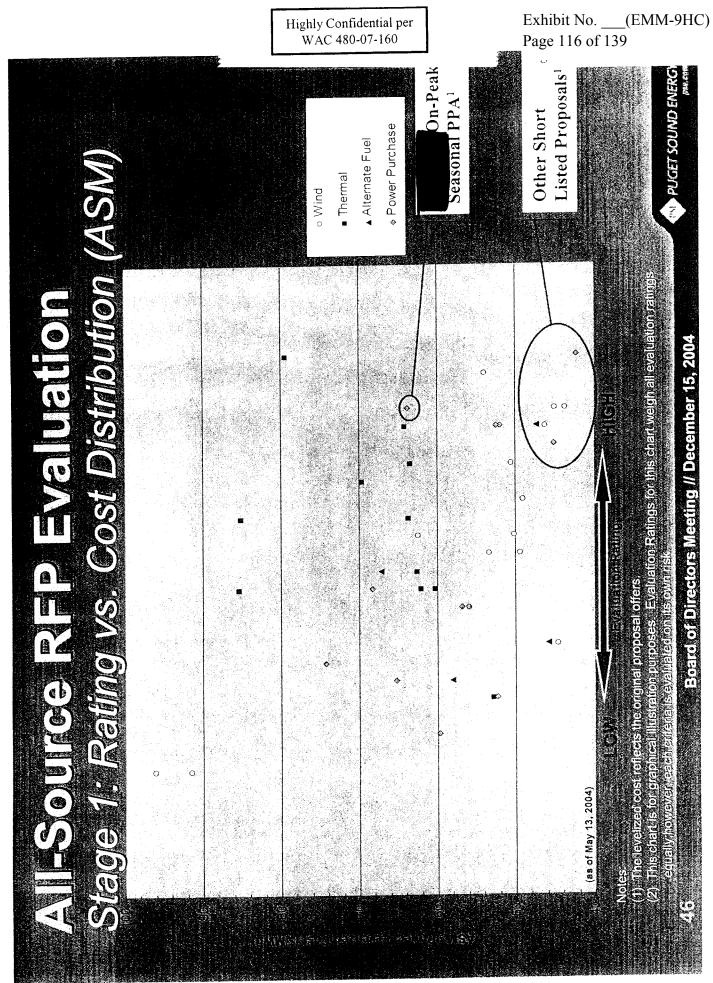
"Continual Investigating" || investigating". Investigating" investigating" Investigating" "Continual Investigating" "Continual Investigating "Continual "Continual "Continual "Continual DECISION 2 No transmission request in BPA queue; Cross Cascades path is expected to sell out nspections and only one has reached the hot gas path interval. None have reached 'No transmission request in; two constraints on 1-5, others in queue will use capacity The extent of reserves are known but may require the (as of May 13, 2004) esolve combustion and cooling Issues, this turbine may present significant risks to LM6000 units with quickstart capability may have optionality and/or capacity value BP very high in queue, should receive a transmission offer shortly. Their path to Must assume that PSE can live with non-firm transmission or wait for more Cross Somments & Decisi Not expected to get service agreement without improvements through West of CT technology is a concern; Users are just getting to the first combustion volvement (optional) makes transaction look like a tolling deal urbine represents a major development effort on the part of John Day has higher impacts than delivering the power to PSE Contains a coal supply proposal from the adjacent mine but Board of Directors Meeting // December 15, 2004 PSE Interconnection will be extremely expensive 4/month owner(s) to operate the mine as well Bankruptcy in permit and ne 48k hour major inspection yet \*Fixed fuel charges of approx. Project attractively priced pefore contract is offered Significant Comments Cascades transmission ong-term operation Attractive plant Concern with Levelized (\$ / MWh) Cost REDACTED Developer Owner / THERMAL (Natural Gas, Coal, Cogen) Project Name ტ Type თ O ഗ ഠ ഗ A32a A24a Code A28 A35 A29 A26

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Exhibit No. \_\_\_(EMM-9HC)
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				Seint	Comments & Decision	
Code	Туре	Type Name	Owner / Developer	Project Levelized Cost (\$ / MWh)	(as of May 13, 2004). Significant Comments	DECISION
WIND						
A03	\$	Hopkins Ridge	RES		Transmission Constraints:  Wrong side of the 'West of McNary' cutplane; Not expected to get service agreement without completion of McN - JDA.  The project is too low in the transmission queue to have any certainty of receiving frm transmission.  Must assume that PSE can live with nonfirm transmission	''sHORT-∐IST''
A07	3			1	"Non-Financable: Rated "LOW" in the Wind Data and Energy Assessment evaluation "No transmission requested on BPA, way down in queue; Cross Cascades path is expected to sell out before contract is offered "No formal easements or leases in place for	"Continual investigating"
A02b	3	1		, <u> </u>	*Second Ranked Project in Wind RFP *Most significant issue is likelihood of EFSEC pre-emption request	"SHORT-LIST"
A06	```	REI	REDACTED	<b>1</b>	*First Ranked Project in Wind RFP *Currently pursuing through due diligence *Began commerical discussions	"SHORT LIST"
A08	3	<b>1</b>		•	Non-Financable: Rated "LOW" in the Wind Data and Energy Assessment evaluation	"Continual Investigating"
A01	``\$		_		Permit Obstables:  - Creates strong negative reaction to the broject The County intends to oppose the project and	"Continual Investigating"
					SDIA (M)	PUGET SOUND ENERGY



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Stage 1. Short List Selection for Stage 2

Short Listed projects were both "Low Cost" and evaluated as "Low Risk" through the integrated assessment of qualitative criteria that ed to natural groupings.

Diverse projects selected to the Short List include:

Alternate fuel (recovered heat from gas compressors)

(2) Coal PPAs (10-yr & 2-yr terms)

PPA (22-yr On-Peak Winter Only)

(3) Wind projects (3 of 4 from Wind RFP Short List)

Given current forecasted high gas prices, no gas projects selected for Siege 2 evaluation.



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Exhibit No. \_\_\_(EMM-9HC)
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All-Source RFP Evaluation  Stage 1: Short List Selection  Project Name (as or May 13, 2004) Owner Developer  2-yr PPA (Centralia Coal Plant) Arizona Public Service Co.  22-yr Seasonal On-Peak PPA  10-yr PPA Coal RES North America, LLC Or Wild Horse Wind Project Zilkha Renewable Energy Phankins Ridge Wind Project Zilkha Renewable Energy Phankins Ridge Wind Project Commat Nevada, Inc.
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Exhibit No. \_\_\_(EMM-9HC)
Page 119 of 139

PROPOSAL	STAGE 2 EVALUATION CRITERIA QUALITATIVE RATINGS	TION CRITERIA (	<b>NALITATIVE RAT</b>		(as of June 26, 2004)
Project Name Owner / Developer	[A] Compatibility with Need	[B] Cost Minimization	[C] Risk Management	[D] Public Benefits	[E] Strategic & Financial
2-yr PPA (Centralia Coal Plant) Arizona Public Service Co.	High	High	High	High	High
22-yr Seasonal On-Peak PPA	Ligh	High	Medium	High	Medium
10-yr PPA	T.G.	High	High	High	Low
Hopkins Ridge Wind Project RES North America, LLC	Medium	High	High	High	Medium
Wild Horse Wind Project Ziikha Renewable Energy	High	High	Medium	High	Medium
	I C	High	Medium	Medium	Medium
NWPL Sumas Recovered Heat Ormat Nevada, Inc.	High	High	Medium	High	High

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Exhibit No. \_\_\_(EMM-9HC) Page 120 of 139

All-Source Short List Revi	e RFP Evaluati	
Project Name - Counterparty	Key Evaluation Results	Current Status (as of 11/09/04)
PPA 2-year (Centralia)	Reviewed & evaluated by Energy Portfolio Management group	
- Anzona Public Service Co.	Recommendation to pursue	2004
PPA 22-year	> Seasonally shaped, on peak hours > only, firm system delivery	
	➤ Lowers portfolio cost	
REDACTED	Responsive to PSE's seasonal needs as stated in the All-Source RFP	V larget PPA execution December 2004
PPA 10-year	► Low evaluated cost without credit	> Counterparty risk
	> Qualitative ratings favorable	PSE's inability to post credit
	➤ Portfolio costs are high	
NWPL Sumas Recovered	> Cost is attractive	> Issued "Letter of Interest"
Heat Project	> May have transmission constraints	> Developing draft term sheet
- Ormat Nevada, Inc.		Transmission studies underway

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	Joijen Eve deve	
Short List Rev	eview Summary (confinued)	somtimued)
Project Name - Counterparty	Key Evaluation Results	Current Status (as of 11/09/04)
Hopkins Ridge	➤ Lowest cost wind project	Signed LOI on October 29, 2004
- RES North America, LLC	ortfolio cost smission not currently	➤ Transmission congestion potential appears manageable
	available	<ul><li>Pursuing short-term firm transmission solution</li></ul>
Wild Horse	Sood wind energy resource	➤ Signed LOI on September 1, 2004
- Zilkha Renewable Energy	➤ Lowers portfolio cost	Zilkha is working cooperatively to
	<ul> <li>Most acceptable Kittitas Valley location</li> </ul>	obtain county approvals in state permit process
	grades to IP line required	➤ IP line upgrade permitting and engineering underway
	➤ Initially, low cost wind project	➤ Due diligence revealed significant

Planning Commission wind resource deficiency A

Local permit process developed county permit staff support

rejected the project

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Project Name	Ce 11 Jon John Owner / Developer	Location
(45		
2-yr PPA (Centralia Coal Plant)	Arizona Public Service Co.	Centralia, WA
22-yr Seasonal On-Peak PPA		
Hopkins Ridge Wind Project	RES North America, LLC	Columbia Co, WA
Wild Horse Wind Project	Zilkha Renewable Energy	Kittitas Co, WA
NWPL Sumas Recovered Heat	ORMAT Nevada, Inc.	Sumas, WA
	THE STATE OF THE S	

The conclusion of the final quantitative analysis showed that the entire short list and most combinations thereof would present a low cost portfelle

the other short-listed proposals, became less attractive affer proyed to be high. Furthermore, credit issues and accounting **ाटालेटिम शाल्य्यक्ष । जिल्ला स्थापटालल्डा**र्थ However, on an individual basis the analysis showed that the adwersely effect the economics and viability of the counties of the verience in the order of the

the project. At this time the proposal will be placed on hold until assessment was found to be insufficient w orojeko anto resuldiniks a Vizible oroloka



## Portfollo Analysis

Stage 2 : Process & Strategy

Revisit LOP 2003 Generic Resource Strategy

Step 1

Add wind variability logic (similar to Stage 2 of wind evaluations)

Update generic plant assumptions (all-in cost, O&M, outage rate, heat rate,

Update variability of power price and gas price

Update coal market prices

#### Step 2

Run Aurora optimization with new generic plant assumptions.

#### Step 3

- Run PSM with new commodity prices, generic assumptions and price and wind variability for the generic portfolios to revisit the LCP 2003 strategy
- projects using updated PSM, RFP offers, and generic resources fillin resource shortfalls in future years. Determine optimum portiolo combination of All-Source Short-IIsted
- Siress lest politiblios in alternative price scenario env



# Portifolio Analysis PSM Generic Resource Assumption Changes

Review of 2003 LCP resource strategy yielded following changes in generic resource assumptions in the Portfolio Screening Model:

	2003 LCP	2004 Acquisition Analysis
Market Purchases	N/A Market only used to balance hourly loads and resources	2005-2008  Any resource need not met through specific resource additions was met through market purchases
Joint Ownership of CCCT by PSE and IPP	2004 – 2011 Assumed PSE could share ownership if PSE was surplus power in the summer months	N/A RFP bids did not confirm this relatively low cost sharing of CCCT generation
Wind	~10% portfolio energy by 2013 No capacity credit	~10% portfolio energy by 2012 Capacity Credit ~ 20% Capacity
Wind Capital Costs	\$1,003 / KW	\$1,200 / KW Per RFP bid responses
50:50 Coal and Gas	2012 - 2023	2009 - 2024
Peak Supply Cost (PSE portfolio mgt. group purchases calls)	Single Cycle Gas Turbine ~ \$4 / kw-mo all year Dispatch price \$58 / MWh (\$5 gas)	Call Options ~\$2.50 / kw-month winter only Dispatch price \$60 / MWh (\$5 gas)



## Portiolio Model Evolution - Description SIS/VIEW AND INSIS

- Portfolio Screening Model (PSM) was improved over time with updates in data (gas prices), formatting and some logic changes.
- In January 2004 the PSM was modified to create the Acquisition Screening Model (ASM), for use in the Wind and All Source RFP bid evaluation.
  - ASIVII simalilar and more agile model
- Screen proposals based upon levelized cost
- The following slide depicts the changes and improvements in the portfolio screening model



## Portfolio Analysis Portfolio Model Evolution

(Singe Frederickson Acquisition)

Original Portfolio Model

Jan 2004

Wind Stage 1

All Source Stage

← Update gas forecast

Acquisition

Screening Model

←S&P Risk factor 30%

← Revise Summer Price Spreads

← Refresh 2003 LCP Portfolios

All Source Stage 2 →

Wind Stage 2 →

PSM6-3

price cap Base no

Consider 4 Scenarios →

Reserve

Margin

Low Gas

(PSM6-3) Base

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## Power and Gas Price Scenarios

The Aurora model was used to develop an hourly long-term price forecast in the Portfolio Screening Model. The Aurora model produced some untenable long term price spreads between peak and off-peak prices during August and September. PSE considered alternatives to reduce the spreads. One alternative was to apply a price cap of \$250/MWh as FERC instituted on October 1, 2002. This alternative was selected as PSE Base Price Scenario with which to evaluate acqu

- Other reasons for price scenarios were:
- Recent major price shifts in natural gas prices
- Monte Carlo may not provide enough price variability to test the alternative portfolios
  - The four scenarios provide a more robust testing of portfolio cost and risk
- PSE analysts defined three lesser price scenarios yielding a total of four scenarios to test portfolio cost and risk:
- ) Base price scenario with \$250/MWh price cap
- No price cap scenario
- 3) Reserve margin scenario
- 4) Low gas price scenario
- ed review for consistent assumptions in Aurora. The other thi Fhese scenarios should not be considered with equal proba



## Power and Gas Price Scenarios - confinued Portiono Antino

- Base Scenario
- Price cap of \$250/MWh as FERC instituted on October 1, 2002
- Forecast spikes in prices occur primarily in the late afternoons of August and September of the later years
  - Cap had no affect on any hours in 2008; however by 2014 there were 46 hours over \$250/MWh and in 2020 there were 71 hours over \$250/MWh
- No Cap Scenario -- Removed the \$250/MWh power price cap
- Low Gas Price Scenario

- Gas prices from the CERA 2003 forecast titled "World in Turmoil" approximately lower than those in the base "Rear View Mirror" forecast used in the base scenario
- See next slide
- Reserve Margin Scenario

- Reserve margin as FERC proposal (FERC Docket No. RM01-12-000, Page 264, Paragraph 489)
  - PSE tested a 6% planning reserve by using a load 6% greater for the optimization process, then reverting back to the base load to determine prices
    - Lower overall prices because of the increased available capacity through all years
- The four price scenarios are shown graphically on the following two slides



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### Portifolio Model Input Assumptions -uture Gas Prices Uncertainty offolo Analysis

Gas Prices: CERA (Oct '03) Higher than 2003 LCP

7.00 6.00 2.00

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Portfolio gas price updated with CERA (Oct 2003) in late Q1 2004 Upward trend from gas prices assumed in 2003 LCP

Portfolio Prices vs. 2003 LCP

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90'

- 2003 LCP

--- CERA Base Oct '03

Because of uncertainty, a Low

"World in Turmoil") was added

as an input assumption

Gas price scenario (CERA

Because gas resources were

High Gas price scenario was high cost in the base case, a

not necessary

6.00 7.00

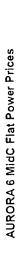
-CERA Base Oct '03 -x-CERA Low Gas Oct '03 - - 2003 LCP

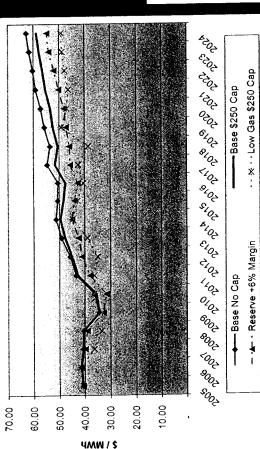
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#### Portfolio Analysis 2 Gas Price Forecasts 4 Aurora Price Scenarios





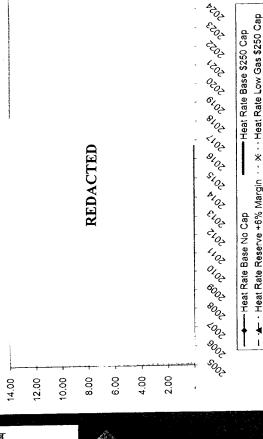
## 4 Heat Rate Scenarios:

- Low Gas price scenario yields high heat rates that favor natural gas generation
- 6% Planning Reserve scenario yields low heat rates that favor alternatives to natural gas generation

## 4 Power Price Scenarios:

- 1) Base Case with \$250 price cap
- 2) Base Case without price cap
- 3) Base Case 6% Planning Reserve
- 4) Low Gas price

AURORA 6 Annual Heat Rates



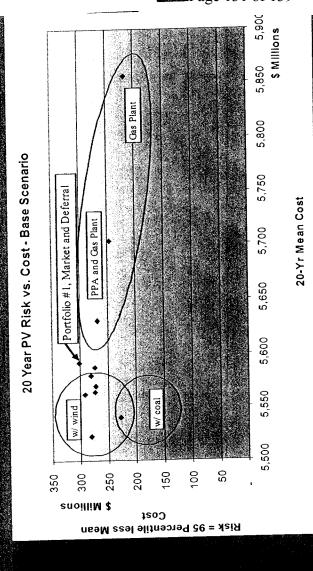
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### Selected Analytical Observations – Base Portfolio Analysis Scenario

- Portfolios that include wind generally have lower costs
- Portfolios that include natural gas generally have higher
- Portionoff that has highest uncertainty.

reliance on market and deferral of new resource acquisitions through Y2008



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Diversity of Portfollos Analyzed

- Identified and analyzed 36 portfolios
- evaluation under the four selected price scenarios. Selected 12 representative portfolios for further

	Market through 2008. Generic	17.	17. One PPA (APS) and	
in Joseph	Coal:Gas beginning in 2009			
2	Three PPAs APS,	23.	Two PPAs APS &	E in occur.
ক্ষাল্ডের ক্রান্ত			two wind 2006 and 2007, ORMAT, and Coal in 2010	and succession
10 10 10 10 10 10 10 10 10 10 10 10 10 1				
<u>ئ</u>	Three PPAs and Wild Horse	25.	25. APS,	se
7	Entire Short List	29.	29. APS,	
V	. Three PPAs two wind	30.	30. APS	Φ
	and Wild Horse			
7. 4.		30	APS,	TO
	10-yr PPA		Horse – Proposed Portfolio	

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## Rannking of Portions Costs - Explanation SIS/NIEUR ONO TO LO

- Present value of portfolio costs were calculated for each of the 12 portfolios
- The following slide shows the present value of portfolio cost ranked from owest cost on the left to highest cost on the right
- The legend is explained below:



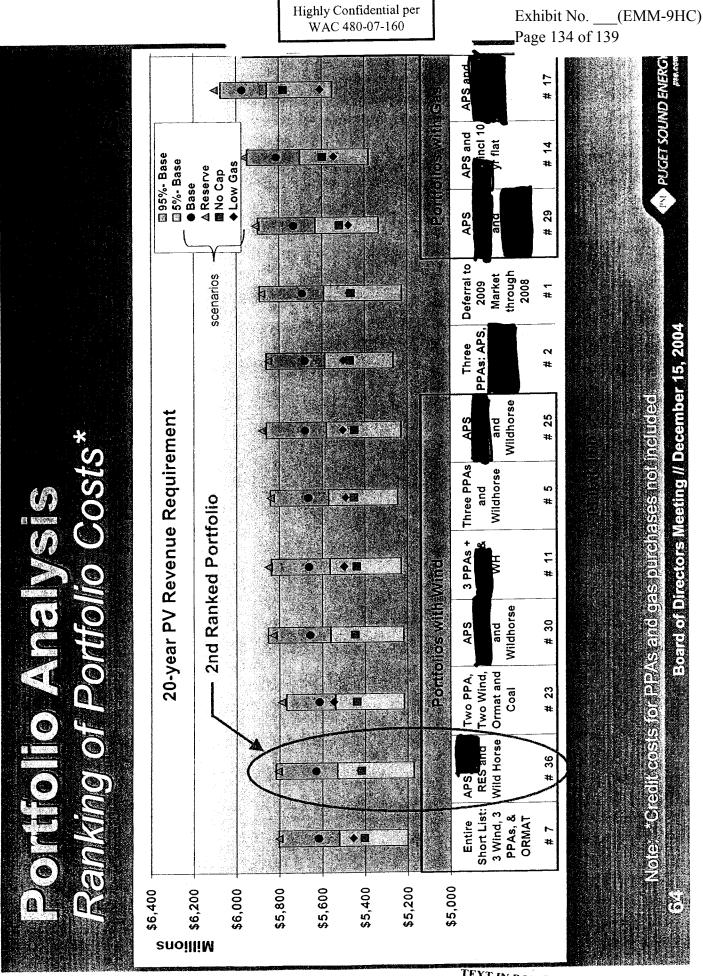
Top rectangle is range between the mean and 95th percentile of costs

- Bottom rectangle is range between the mean and 5th percentile of costs
- Line between top and bottom rectangles is the dynamic mean measured over 100 iterations

- Triangle is the portfolio cost of the Reserve Margin scenario before running Monte Carlo simulation
- Monte Carlo simulation (This is higher cost than the mean of the 100 Circle is the portfolio cost of the Base scenario cost before unning iterations because iterations capture margin when prices spike)

- Diannond is the portfollo cost of the Low Gas scenario before running Monte Carlo simulation
  - Square is the portfolio cost of the No Cap scenario before running Monte Carlo Simulation





# 

**2012** 1,099 Generic coal and gas resources Recommended Portifolio. Contribution to "Need" 2011 630 2010488 REDACTED 2009 423 2008 Market Purchases 2007 2006 **2005** 299 RES, Wild Horse 22-yr Seasonal On-Peak PPA NEED - January Average Energy MW Hopkins Ridge 100% Own 150 MW Wild Horse 100% Own 240MW Relative to Need (Short) Long APS - Centralia 2-yr PPA Sum of Acquisitions Portfolio #36 APS.

### Portfolio Analysis:

- Selection of four short-listed proposals fills 194 MW of the  $382~\mathrm{MW}$  Need in Y2008
- Shortfall of 188 MW met with market purchases in 2008
- Shortfall of 229 MW in Y2009 met with up to 10% wind and the balance with 50.50 coal & gas thermal generation

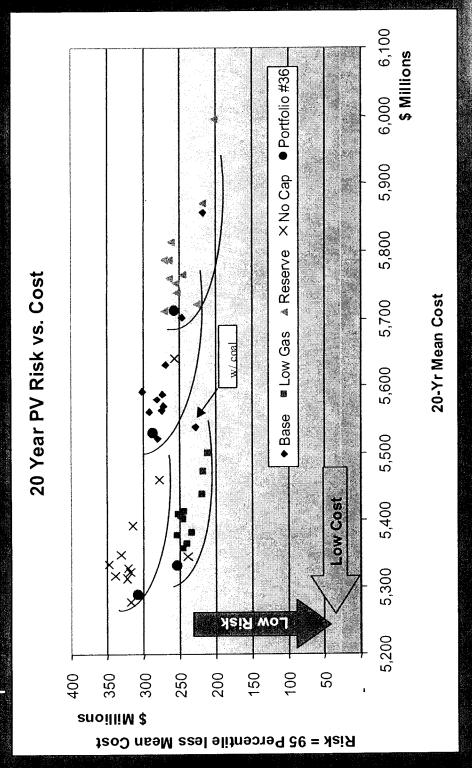
lote: "Need" oeloulatied besed on "B2" ofanning standard energy need

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## Recommended Portfolio: Cost & Risk Portiolo Analysis

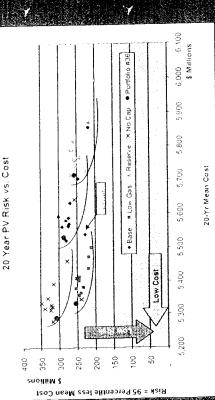
Proposed portfolio has low cost and reasonable risk in each of the four price scenarios



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- On the previous slide, shown in miniature at the left, the swoosh is indicative of the frontier with optimal balance between low cost and low risk.
- In the Base scenario the swoosh has been drawn represents the portfolio containing coal beginning above the black diamond data point that

Portfolio #36, that includes the APS contract (2005–2006), RES wind (late 2005), Wild Horse wind (late 2006), and (2007) is the  $2^{nd}$  lowest cost in the Base scenario and similarly low cost in the other once scenarios

meets half of the resource need in 2008 and is thus exposed to market purchase cos Portfolio #36 has medium risk compared with other portfolios in part because it only

percentile portfolio cost. In other Words, the downside exposure of portfolio powe Risk is defined as range of costs between the 95th percentile portfollo cost and the 9f



# Horse Wind Project

Sieitus Upoeite Developer:

Deal Simoture

Zilkha Renewable Energy, LLC

PSE purchase of development assets at closing and

construction of facility by Zilkha affiliate

230 MW

Capacity Facto Energy Cost. Capital Cost

MWh1 (20-year levelized cost)

Tower Height @ Hub = 67 meters

129 x Vestas V80 1.8 MW

Turbine Choice:

Rotor Diameter = 80 meters

~8,500 acres Project Foot Prints

Non-Binding Letter of Intent

Schedule:

September 1, 2004

February 15, 2005

Definitive Agreements finalized<sup>2</sup>

Closing and Notice to Proceed $^3$ Board of Directors Approval

Commercial Operation

November 2006

January 1, 2006

March 1, 2005

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on of form of agreements

sary non-appealable permits and extension of 2006 PTC

## TODKINS RIDGE WING Project Status Updarte

Renewable Energy Systems, Ltd. Developer

Deal Siructure:

PSE purchase of development assets at closing and construction of facility by RES affiliate

Capacity Factor

Capital Cost:

MWh1 (20-year levelized cost ISOO Noveu

Tower Height @ Hub = 67 meters 83 x Vestas V80 1.8 MW

Turbine Choice,

Rotor Diameter = 80 meters

6,000 to 8,500 acres Project Foot Print

Definitive Agreements finalized<sup>2</sup> Non-Binding Letter of Intent

Schedule

Board of Directors Approval

Closing and Notice to Proceed<sup>3</sup>

Commercial Operation

December 31, 2005

December 31, 2004

October 29, 2004

Jainuary 11, 2005

April 1, 2005

cessary non-appealable permits; if delayed, extension of 2006 PM

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