

1  
2  
3  
4  
5  
6  
7  
8  
9  
10  
11  
12  
13  
14  
15  
16  
17  
18  
19  
20  
21  
22  
23  
24  
25  
26

BEFORE THE WASHINGTON UTILITIES  
AND TRANSPORTATION COMMISSION

In the Matter of the Petitions of:

DOCKET NOS.

WASTE MANAGEMENT OF  
WASHINGTON, INC., d/b/a WASTE  
MANAGEMENT – NORTHWEST

TG-101220  
*(Consolidated)*

WASTE MANAGEMENT OF  
WASHINGTON, INC., d/b/a WASTE  
MANAGEMENT – SNO-KING

TG-101221  
*(Consolidated)*

WASTE MANAGEMENT OF  
WASHINGTON, INC., d/b/a WASTE  
MANAGEMENT – SOUTH SOUND AND  
WASTE MANAGEMENT OF SEATTLE

TG-101222  
*(Consolidated)*

Requesting Authority to Retain Fifty Percent of  
the Revenue Received From the Sale of  
Recyclable Materials Collected in Residential  
Recycling Service

DECLARATION OF MICHAEL A.  
WEINSTEIN IN SUPPORT OF MOTION  
FOR SUMMARY DETERMINATION IN  
SUPPORT OF REVENUE-SHARING  
PLANS

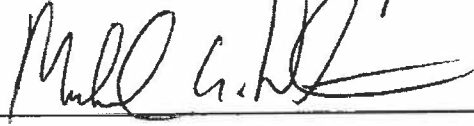
ATTACHED SIGNATURE PAGE

1  
2  
3  
4  
5  
6  
7  
8  
9  
10  
11  
12  
13  
14  
15  
16  
17  
18  
19  
20  
21  
22  
23  
24  
25  
26

materials it collects and processes; increasing volumes can theoretically increase revenues as well.

- 21. I would not support a revenue-sharing plan that linked the Company's financial reward to proving that there has, actually, been an increase in recycling because there are too many uncontrollable factors that influence that benchmark. The vagaries of local, national and even global economics are not within the control of Waste Management or its County partners. King and Snohomish County are interested in reports about those data points, but have chosen not to equate Waste Management's eligibility for a financial reward to them.
- 22. For Waste Management, King and Snohomish County have correlated Waste Management's reward to the revenues it produces. The Company's eligibility for the reward is conditioned on its performance of the RSA activities. This line-item approach directly links the Company's reward to its ability to get as much revenue as possible for the recyclable material it collects. If the RSA program activities are successful in generating greater volumes, in increasing participation, in adding higher-value commodities, or in maximizing processing efficiencies to generate higher marketing revenues, then Waste Management gets a share of any increased revenues that might be produced.

DATED this 20<sup>th</sup> day of JULY 2011, at KIRKLAND, WA.



Michael A. Weinstein