1	BEFORE THE WASHINGTON
2	UTILITIES AND TRANSPORTATION COMMISSION
3	
4	In the Matter of Determining) the Proper Carrier)
5	Classification of, and) Complaint for Penalties)
6	against:) Docket TV-131609
7 8	ORELLANA, ORLANDO, d/b/a) QUICK MOVE aka RENTON QUICK) MOVE)
9)
10	
11	MOVER'S COURT, VOLUME I
12	Pages 1 - 97
13	ADMINISTRATIVE LAW JUDGE ADAM TOREM
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14 15	9:30 A.M. OCTOBER 8, 2013
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15	OCTOBER 8, 2013 Washington Utilities and Transportation Commission 1300 South Evergreen Park Drive Southwest
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1	APPEARANCES
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8	WASHINGTON STATE UTILITIES AND TRANSPORTATION
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1	OLYMPIA, WASHINGTON; OCTOBER 8, 2013
2	9:30 A.M.
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5	JUDGE TOREM: Good morning. It is a
6	little after 9:30. As I told you earlier, my name is
7	Adam Torem. I'm an administrative law judge with the
8	Washington Utilities and Transportation Commission. I
9	am the presiding officer for today's hearing being
10	conducted at the Commission's headquarters in Olympia.
11	Today is Tuesday, October the 8th, 2013. On today's
12	mover's court docket we have a total of nine household
13	goods carriers. From the sign-in sheet downstairs, I
14	think six have already appeared. My first order of
15	business today is to take a roll call and determine
16	which companies are present and identify the name and
17	position of the person responding to the complaint and
18	the subpoena.
19	Down to my left there's a court reporter who
20	is creating a record of today's proceedings. So in
21	addition to raising your hand to identify yourself, it
22	is important that you give a verbal response to the
23	roll call that I am going to go through in a moment,
24	saying "here" or "present." And at some point later

25 this morning I am going to have you come up to one of

1	these microphones and introduce yourself, state your
2	name and your company address. We will explain how
3	the microphones work in just a little bit. So for now
4	I just need a show of hands and a verbal response.
5	For Docket TV-131599, Right Choice Movers. Is
6	Rickey Clasablanca in the room?
7	Not yet.
8	Docket TV-131600, Danny the Mover or JB's
9	Quality Moving Service.
10	MR. EDDY: Here.
11	JUDGE TOREM: Are you Mr. Daniel Eddy?
12	MR. EDDY: Yes, sir.
13	JUDGE TOREM: And Janyce Stone?
14	MS. STONE: Yes.
15	JUDGE TOREM: Great. Thank you both for
16	coming down.
17	Docket TV-131603, Great American Moving and
18	Storage. I'm looking for Chana Green.
19	MS. GREEN: Here.
20	JUDGE TOREM: Good morning.
21	MS. GREEN: Good morning.
22	JUDGE TOREM: Docket TV-131605, Best
23	Price Moving and Delivery or Quick Moving and
24	Delivery?
25	MR. LIMA: Here.

JUDGE TOREM: And you are? 1 MR. LIMA: Geraldo Lima. 2 3 JUDGE TOREM: All right, Mr. Lima. 4 Thank you. 5 And then Phoenix Moving and Logistics, Major Movers. I'm looking for Ricardo Ernesto Lomedico. 6 Mr. Lomedico? 7 8 All right. I thought I saw him on the sign-in 9 sheet. MS. McCLOY: I think that's 10 11 Mr. Orellana. 12 JUDGE TOREM: Okay. 13 Docket TV-131607, Pro Movers or UR Moving Solutions? 14 15 MR. LUNA-LOPEZ: (Indicating.) 16 JUDGE TOREM: And you are, is it Jorge 17 Humberto Luna-Lopez? MR. LUNA-LOPEZ: Yes, I am. 18 19 JUDGE TOREM: Docket TV-131608, Innovative Moving Company, Daryl Munn. 20 21 Not here yet. TV-131609, Quick Move or Renton Quick Move. 22 23 MR. ORELLANA: (Indicating.) 24 JUDGE TOREM: That's you, sir? 25 MR. ORELLANA: (Nods head.)

1	JUDGE TOREM: Orlando, is it Orellano or
2	Orellana?
3	MR. ORELLANA: Orellana.
4	JUDGE TOREM: And finally, TV-131610,
5	Yako Home Moving, Mr. Boubacar Zida.
6	MR. ZIDA: Yes.
7	JUDGE TOREM: So I have those six. The
8	ones that are not here yet are Mr. Clasablanca,
9	Mr. Lomedico and Mr. Munn.
10	Are there any movers here that I didn't call
11	their name and you are expecting to have a hearing
12	today?
13	So we will see if the three companies that
14	have not yet entered an appearance and not show up
15	before we finish today. Those companies that did not
16	appear are subject to being held in default and having
17	an order entered against them without a chance to
18	address me or the Commission and state their case.
19	Again, we will deal with those later this morning.
20	Now, each of the six of you that did come
21	down, thank you very much. You are here because
22	somewhere over the last six weeks the Commission filed
23	a complaint alleging that each of your companies is
24	performing or is advertising to preform work as a
25	household goods carrier, but you don't yet have the

1 required permit from the Commission. As you probably 2 now know, under Washington law it is strictly 3 prohibited to engage in business as a household goods 4 mover without first obtaining a household goods 5 carrier permit from this Commission. You received a letter and a complaint against your company that cited 6 7 the law. It is Revised Code of Washington, RCW 81.80.075. I have a copy of that if anybody needs to 8 refer to it today. 9

10 Now, the purpose of today's proceeding is for 11 me to formally explain your choices under the law and 12 then hear from each of you about which option you wish 13 to pursue. In essence, you have two choices: You can 14 cease and desist operating without a permit or you can 15 ask for a formal hearing. On the first option, if you 16 choose to have an agreed order entered that you will 17 cease and desist providing the service or even 18 advertising the services, you will have to demonstrate 19 what you have done to shut down your business since 20 you got the letter, you are going to have to tell me 21 what more you might have to do after today, maybe 22 removing Internet advertising, so that you can avoid 23 any further commencement of enforcement action by this 24 Commission.

25

Ms. Lauren McCloy and Ms. Rayne Pearson, I

introduced them earlier, before we went on the record, 1 2 are the investigators. They are going to want to see, 3 and I am going to want to also hear sufficient proof, 4 that you are no longer performing moving services 5 without a permit, that you are no longer breaking the law. For example, if you have websites and you have 6 7 any way to show us that you have taken them down, I would want to know about that. If you have changed 8 9 your business to avoid becoming classified as a mover, 10 I will want to know how you have done that as well. 11 Your second option is to choose a formal 12 hearing and contest the law that applies to you. If 13 you choose that, you are going to go through the 14 complaint and tell me why they are not true, whether 15 about the advertising or the moving services or both. 16 That case has to be made with witnesses and with 17 formal documentation. So today would be just more 18 like a prehearing conference. We would schedule 19 something for November or December, depending on your 20 availability and availability of our hearing rooms 21 here in Olympia. So if that's the option you want to 22 choose, I don't want you to make your case today, just 23 tell me that you want that hearing and we've got a

25 that I know work for the Commission, and I have

couple of dates that I can refer to on the schedule

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checked with Staff on their availability, so have your
 calendar ready.

3 Now, your rights today are very important. 4 Each of you has a right to be heard by the Commission, 5 either today with regard to the cease and desist order and a penalty that might be imposed, what level might 6 7 be fair for your particular case. I will call you up to do that individually. If you want to be heard by 8 9 the Commission as to why the rules are not being 10 applied to you correctly, that again will be on 11 another day. Commission Staff has a right to be heard 12 in response. I identified already Ms. Lauren McCloy 13 is representing the Commission this morning. She is a 14 compliance investigator and sent you all the materials 15 and filed the declarations in each of your cases.

16 Let me explain the rest of today's procedures. 17 Each of you will come forward, one at a time, to one 18 of these microphones up front, to make your choice on 19 how to proceed. I will swear you in, just like you 20 see on TV, with an oath of witness, and anything you 21 tell me will be under oath and taken down by the 22 court reporter. So speak slowly, speak clearly, and 23 be sure to use the microphone on the table. The 24 microphone has a little gray button in the middle. It 25 is touch sensitive. If the red light is on then it is

1 being amplified and we can hear you just fine. Just 2 make sure the red light is on on your microphone. 3 Once you are sworn in, I will ask you if you 4 understand everything I have just laid out for you 5 today, ask you to state your preference, if you are wanting to get an order telling your company to cease 6 7 and desist until you get a permit. I understand some of you may be trying to get in compliance with the law 8 9 and understand it from there. If not, then we will 10 schedule a hearing. 11 In each of the complaints, you should have the 12 paperwork with you. My understanding is the 13 Commission Staff has alleged, yes, you are providing 14 household goods services, that you responded to a 15 telephone call from Ms. McCloy, or an e-mail, setting 16 up a move, and that she alleges you don't have a 17 permit. She also alleges that you have been 18 advertising. The law sets a maximum penalty for each 19 of these violations at \$5,000 per occurrence. 20 As has been the tradition in mover's court the 21 last couple of years, Staff is typically making a 22 recommendation at a much lower penalty, if there is an 23 agreement for a cease and desist and an agreed order 24 entered. Ms. McCloy will be explaining her recommendation in each case or how it might differ in 25

1 each case. Sometimes the circumstances warrant a 2 higher penalty, sometimes a lower penalty. We will 3 have to listen carefully to each case, to see if it 4 will be the same or if there is any variation today. 5 For me as the judge that enters the order and makes the ultimate decision on behalf of the 6 7 Commission, there is a number of factors that I consider. If you want to address any of these, they 8 9 might be important when you come up. 10 If you choose to testify that you are getting 11 out of the household goods business, I want you to 12 make a statement about how you plan to do that. 13 Depending on what proof you can provide this morning, 14 either with sworn testimony or perhaps you have 15 receipts showing a shutdown of certain items of your 16 business, you should be able to reach an agreed order 17 with Commission Staff. I may want to check the 18 sincerity of what you are intending to do so you don't 19 end up back here again six months or a year from now. 20 If you choose to contest the allegations in 21 the complaint, like I said, either November or 22 December will be your hearing. We will go into a 23 little further detail for each of you that want to do 24 that, so you understand exactly what you need to bring to a more formal hearing, if you need additional 25

1 witnesses or additional documents.

2	After I hear from each of your companies, we
3	will probably need to take a break. That will be for
4	30 or 60 minutes. It could be longer. It depends on
5	how long it takes for the Staff to get all of the
6	agreed paperwork put together.
7	For most of you, Ms. McCloy will be working
8	with you. Ms. Pearson will be assisting her, to make
9	sure that you understand the order, if you are signing
10	an agreed order, and what it means, and perhaps
11	negotiating an appropriate penalty with you.
12	Ms. McCloy, anything you want to state on
13	behalf of Staff at this time?
14	MS. McCLOY: Not at this time.
15	JUDGE TOREM: Let me start with the
16	companies who have already come in today. I am going
17	to start with Mr. Eddy and Ms. Stone. If the two of
18	you would come on up to the microphones.
19	MR. EDDY: (Complies.)
20	MS. STONE: (Complies.)
21	
22	DANIEL EDDY and JANYCE STONE, having been first duly
23	sworn on oath testified
24	as follows:
25	

1 JUDGE TOREM: Mr. Eddy, can you state and spell your first and your last names so the 2 3 court reporter has it correct? 4 MR. EDDY: I'm Daniel Eddie, 5 D-A-N-I-E-L, E-D-D-Y. JUDGE TOREM: And Ms. Stone? 6 7 MS. STONE: J-A-N-Y-C-E, S-T-O-N-E. JUDGE TOREM: And you both work with 8 JB's Quality Moving Services or Danny the Mover? 9 10 MR. EDDY: Danny the Mover, yeah. JUDGE TOREM: Okay. So that's the 11 12 preferred --13 MR. EDDY: Yeah, uh-huh. 14 JUDGE TOREM: Great. Thank you. You can go ahead and pull those closer. 15 16 MR. EDDY: (Complies.) 17 JUDGE TOREM: Did you understand everything that I explained this morning --18 19 MR. EDDY: Yes. JUDGE TOREM: -- about the two options? 20 21 MR. EDDY: Yes. 22 JUDGE TOREM: What is your positions 23 with Danny the Mover? 24 MR. EDDY: Partners. 25 JUDGE TOREM: Have you had a chance to

1 talk together about what you want to do? 2 MR. EDDY: Yeah, we're going to continue 3 on and, you know, do a great service for the state of 4 Washington, moving people. You know, that's what we 5 do. 6 We filed for a permit this morning. 7 JUDGE TOREM: Okay. MR. EDDY: We filed all the paperwork 8 and paid the thing and all of that stuff, so we're 9 10 just waiting. 11 JUDGE TOREM: So my understanding, then, if you want to pursue a permit, it may take a couple 12 13 of weeks, and if you are moving without the permit, 14 then you are still subject to penalties. 15 What is your plan between now and when you get 16 the permit. 17 MR. EDDY: You know, we would like to keep working. We have all the proper insurance. We 18 19 have all the proper everything. We registered with the DOT. We did everything, just about, that we need 20 21 to do. 22 JUDGE TOREM: Ms. Stone, anything to 23 add? 24 MS. STONE: No.

25 JUDGE TOREM: Ms. McCloy, what is the

1 Commission's recommendation then on how to proceed 2 with these folks while they are pending an 3 application? 4 MS. McCLOY: So while the application is 5 pending, you cannot operate as a household goods mover. I think we discussed that you wanted to 6 7 continue to provide labor-only services, in which case you wouldn't be able to provide a truck. 8 9 MR. EDDY: Uh-huh. 10 MS. McCLOY: Does that sound familiar? 11 MR. EDDY: Yeah, but I mean... 12 MS. McCLOY: Just until your permit is 13 approved. 14 MR. EDDY: Yeah, that's, I guess, what 15 we have to do. 16 JUDGE TOREM: Mr. Eddy and Ms. Stone, I 17 want to make sure you understand that the Commission will be looking to see if you are conducting moves 18 19 until you get the permit. 20 MR. EDDY: Uh-huh. 21 JUDGE TOREM: I don't want to risk that 22 you end up paying a greater penalty because you 23 thought you might be able to get away with something 24 in between. The goal, from the bosses that I have, appointed by the governor, for this Commission is 25

compliance with the law. Without the permit you don't 1 2 have permission to move. I just want to be very clear 3 about that. 4 MR. EDDY: Yeah, we understand. 5 JUDGE TOREM: Then what I think I would recommend is we go through essentially an agreement to 6 7 cease and desist until you get a permit. For a lot of the orders that we would enter today, it would be for 8 a two-year period. For yours, hopefully, it's more 9 10 like a two-day to two-week period. It depends on how quickly they can process the application. 11 12 When did you start your application process? 13 MR. EDDY: This morning. Just today. 14 JUDGE TOREM: Ms. McCloy, do you have 15 any idea what the typical turnaround time is? 16 MS. McCLOY: Usually, it takes a few 17 weeks, depending on what might be missing from the 18 application. 19 JUDGE TOREM: So if they are correct, that they have everything, with the DOT registration 20 21 already done --22 MS. McCLOY: One to two weeks is what I 23 am told. 24 JUDGE TOREM: So today is the 8th.

25 Somewhere before the end of the month for sure you

1 might have a permit and be up and running. 2 The labor-only piece of this, I think I will 3 have Ms. McCloy explain it, so you understand what the 4 Staff believes is household goods moving and what is 5 not. MS. McCLOY: So if there is a truck 6 7 provided, then that would qualify as performing a 8 household goods move, but if you want to continue to 9 offer labor-only pack-and-move services, and the 10 customer provides their own truck, that is considered nonjurisdictional. That's what we would call 11 12 labor-only services. 13 MR. EDDY: Okay. 14 JUDGE TOREM: Mr. Eddy, do you have any 15 questions about that? 16 MR. EDDY: I don't. 17 JUDGE TOREM: So I understand this may 18 be a bump in the normal business plans, if you have 19 moves scheduled for the next two weeks or so, but it 20 would be in your best interest, if you want to comply 21 with the order that you are going to sign today. 22 Again, if you agree to sign the order to cease and 23 desist for the period until you get the permit, you 24 will be held to that agreement. Look over the terms. 25 My expectation would be that you would be

1 calling anybody you have got booked for moves and 2 letting them know that if they rent a truck, you can 3 pack it and load it, but you can't drive up to the 4 house in a truck and conduct business as usual until 5 you get your permit. So unless they are able to delay their appointment, that may be business you have to 6 7 forego to avoid paying a fine larger than whatever might be appropriate for what has been alleged you 8 9 have already done in the past. 10 MR. EDDY: Uh-huh. 11 JUDGE TOREM: Ms. Stone, does that make 12 sense? 13 MS. STONE: Yes. 14 JUDGE TOREM: So is that the route you want to go then, with a temporary cease and desist 15 16 order? MR. EDDY: I mean that's -- it sounds 17 18 like my only choice. If I say I want a hearing in a 19 few months, does that buy me time? 20 JUDGE TOREM: Not necessarily. You 21 would still be operating without a permit. You are 22 doing the right thing by getting a permit. I 23 understand you can be anxious to get into compliance. 24 It's hard, though, if I tell you I need you to do a few things first and it does take a little time. 25

1	MR. EDDY: It's pretty hard when the
2	phone is ringing and you have bills to pay, and you've
3	got to you know, you are trying to build something,
4	and, you know, you can get it just taken out from
5	underneath you. It's pretty hard to, you know
6	JUDGE TOREM: No, I understand. I have
7	done this long enough to hear that an ongoing business
8	is hard to interrupt for a little while.
9	MR. EDDY: Yeah.
10	JUDGE TOREM: But I hope it's
11	MR. EDDY: I mean we haven't had loans,
12	we haven't taken out any I mean it's all been hard
13	sweat and blisters, you know, to do everything we have
14	done from the ground up. There has been no loans, no
15	nothing. You know, it's just been we bought a
16	truck. We've been just trying to get everything
17	going. We got really good reviews on the Internet,
18	people love us. We go out and do a really super good
19	job that the bigger companies can't do, you know. I'm
20	just you know, we are just a small hands on
21	ma-and-pa moving system here.
22	JUDGE TOREM: What I want to make sure
23	is that you stay in business
24	MR. EDDY: Yeah.
25	JUDGE TOREM: if you are as good as

1 you are describing. 2 MR. EDDY: Yeah. 3 JUDGE TOREM: The way to do that is to 4 get the permit --5 MR. EDDY: Exactly. And I totally agree. We want to do the right thing. I mean that's 6 7 our goal, absolutely. JUDGE TOREM: Well, what I would suggest 8 9 is, today, when we are at our break, check and see if 10 there is anything else that, at the initial review of 11 your paperwork suggests is still needed, so you can 12 get that to them as soon as possible. We will see 13 what we can do to support an expedited processing of 14 this. I mean I am glad that you have the U.S. DOT 15 piece already. It sounds like the Federal Government 16 shut-down may have slowed that one down. 17 MR. EDDY: Yeah. JUDGE TOREM: I'm glad you have that 18 19 behind you. 20 MR. EDDY: Yeah. 21 JUDGE TOREM: Our goal again is 22 compliance. They are not going to slow roll you just 23 to try to catch you doing something without a permit. 24 MR. EDDY: Yeah. 25 JUDGE TOREM: Work with them, honor your

signature to the Commission, if that's what you agree 1 2 to do, and show some integrity. Do what you can to be 3 in compliance, labor-only, until you get the actual 4 permit, letting you go back to the business that you 5 say you want to run. 6 MR. EDDY: Absolutely. 7 JUDGE TOREM: Okay. All right. Thank you. Have a seat and we will get an agreed order 8 prepared. 9 10 Ms. McCloy, let's make sure that we have the

11 correct wording in there that says that it is cease 12 and desist until they get a permit, that that's 13 something that they initial, and they understand 14 specifically that until they get the permit they can't 15 move. 16 MS. McCLOY: I believe that's in the 17 order, yes. 18 JUDGE TOREM: Great. So when we come 19 back after the break, your signature will be on it, 20 along with Ms. McCloy's. It will be really easy to 21 get that signed and entered, and then you are on your 22 way until you get the permit. 23 MR. EDDY: Thanks. 24 MS. STONE: Thank you.

25 JUDGE TOREM: The next one I want to

1 call is Great American Moving and Storage, Ms. Chana 2 Green. 3 Can you state and spell your first and last 4 name for the court reporter? 5 MS. GREEN: Chana Green, C-H-A-N-A, G-R-E-E-N. 6 7 JUDGE TOREM: And can you state the business address for Great American Moving and 8 Storage? 9 10 MS. GREEN: 1826 - 112th Street East, 11 Suite D, Tacoma 98445. 12 JUDGE TOREM: Ms. Green, do you want to 13 proceed with getting a permit, or I was informed 14 perhaps you had a -- you were going to ask for a 15 hearing to contest --16 MS. GREEN: Yeah, I don't want a permit. 17 I don't do local moves. I would like to present my 18 facts. If that's supposed to be in another hearing, 19 then I will do it at another hearing. JUDGE TOREM: So my understanding is 20 21 that the contention for Great American Moving and 22 Storage is that it is strictly interstate. 23 MS. GREEN: Yes, sir. 24 JUDGE TOREM: So it's not within the state of Washington, but state-to-state moves? 25

1 MS. GREEN: Yes. 2 JUDGE TOREM: What is your calendar like for the first week of November? 3 MS. GREEN: Can I check? 4 5 JUDGE TOREM: Yes, please do. MR. ORELLANA: (Complies.) 6 7 The week of November 4th to the 8th, or the following week, the 14th to 15th. That's a 8 Thursday/Friday the following week. 9 10 MS. GREEN: The 4th to 8th, or the 11 following, the 11th to the 15th you said? JUDGE TOREM: Yes, only the last two 12 13 days of that following week. We have some other 14 business that --MS. GREEN: Oh, okay. Then I would like 15 16 to take the 14th. JUDGE TOREM: Thursday the 14th of 17 18 November? 19 MS. GREEN: Yes, Thursday the 14th. 20 Would that be in the morning or in the 21 afternoon? 22 JUDGE TOREM: Do you have a preference? We would either do 9:30 or 1:30. 23 24 MS. GREEN: I would like to do it in the 25 morning.

1 JUDGE TOREM: Will you have any 2 witnesses you are going to have here in Olympia that 3 day? 4 MS. GREEN: Do I have to have witnesses? 5 JUDGE TOREM: You can testify on your own. I just wondered if you had any witnesses. 6 7 Sometimes we have witnesses by phone. I know that day we've got --8 9 MS. GREEN: Oh, witnesses by phone? I 10 would like to, yes. I don't have anything planned out 11 right this second, but yes, I probably will. JUDGE TOREM: We would have to be 12 13 calling them on a separate line. I know the 14 Commission has a workshop that day in this room, so we 15 will be using another hearing room. 16 MS. GREEN: Okay. 17 JUDGE TOREM: They will be using what's called a bridge line, where folks can call in and 18 19 listen, so we won't have that available. Is that --MS. GREEN: We won't have it available? 20 21 JUDGE TOREM: We won't have the party 22 line, where people can just call in. 23 MS. GREEN: Oh, okay. 24 JUDGE TOREM: We will have a telephone to call out to a specific witness, if you know how to 25

0025 1 reach that person. 2 MS. GREEN: Yeah, yeah. I probably will 3 have, yes. 4 JUDGE TOREM: So Ms. McCloy, November 5 the 14th at 9:30 in the morning. We could probably use Room 108 downstairs. 6 7 MS. McCLOY: Okay. 8 MS. GREEN: Room 108? 9 JUDGE TOREM: Ms Green, what I will do 10 is make sure we send you out essentially a prehearing 11 conference order setting up that date for the hearing. 12 For exhibits, typically what we do at hearings, we 13 want any written exhibits to be filed in advance. 14 MS. GREEN: Okay. 15 JUDGE TOREM: And Staff would do the 16 same thing. 17 MS. GREEN: Okay. JUDGE TOREM: I think ten days in 18 19 advance would be fine, November 4th. MS. GREEN: Do I just mail them? 20

21 JUDGE TOREM: What I will do is I will 22 put in the order the mailing date for November 4th. 23 If you want to submit them electronically, that's fine 24 as well, but they have to be at the Commission the 25 next business day. If you e-mail them on Monday, you

1 will have to FedEx them to arrive hard copy the next 2 dav. 3 MS. GREEN: Okay. As long as it's 4 before the 14th, or does it have to be on a certain 5 date? JUDGE TOREM: We are going to set a date 6 to turn in the exhibits. We can go ten days or we 7 could go a week in advance. That week of the 4th, if 8 9 we have them e-mailed on the 4th, or we can have them 10 e-mailed as late as the 7th. 11 MS. GREEN: Okay. JUDGE TOREM: Do you prefer more time? Because this will also give you time to look at the Commission's exhibits. It depends how much time you need in preparation. MS. GREEN: Yes, I would like more time, if possible. And when is the letter going to be sent out, 18 like how much in advance? 20 JUDGE TOREM: I will probably get this 21 prehearing conference order out by the end of the 22 week. 23 MS. GREEN: Oh, perfect. 24 JUDGE TOREM: It is going to lay out that you are -- you will have to list your witnesses 25

12 13 14 15

16 17

1 and any way to get a hold of them in advance, so if 2 there is an address and a phone number. If the 3 Commission is going to call any witnesses, they will 4 list those as well. If you want to call them and talk 5 about what main points they think they are going to make at the hearing, you are entitled to informally 6 7 discuss that with them. Any documents and a draft exhibit list, we would file as well. 8 MS. GREEN: Okay. So from the end of 9 10 the week, or next week, until the 4th? 11 JUDGE TOREM: Yes. MS. GREEN: Okay. Yeah, that works. 12 13 JUDGE TOREM: So that will be the e-mail 14 deadline. The hard copy deadline will be the next day, on 11/5, on the 5th. 15 16 MS. GREEN: Okay. 17 JUDGE TOREM: Any questions about the 18 hearing itself? 19 MS. GREEN: I basically just have to 20 bring my witnesses and my facts, my paperwork and 21 everything? 22 JUDGE TOREM: And what we are looking at 23 is that Revised Code of Washington, Title 81, 24 81.80.075, that says that you are required to have a permit. If you look in Title 81.80 there are some 25

1 definitions that talk about what is a household goods 2 mover. If you can prove that all of your records show 3 only interstate moves, you may be able to reach a 4 settlement with the Commission. If they disagree and they still think that you are or have performed or 5 offered to perform moves in the state of Washington, 6 7 we will have a hearing and I will determine who has 8 proved their case. 9 MS. GREEN: Okay. I just have one 10 question. Is what I was provided with, the first 11 letter, is that all the -- what I am going to be 12 provided with or is there additional? 13 JUDGE TOREM: There was a declaration 14 from Ms. McCloy that attached some of the Commission's 15 evidence. I can't speak to whether it's all or not. 16 By November 4th you will have the totality of their 17 evidence. 18 MS. GREEN: Okay. 19 JUDGE TOREM: Once they see your 20 evidence, they may come up with a rebuttal piece or 21 some other piece, that they do some research, and we 22 will take that up on the day of the hearing. The idea 23 is that I don't want you to come in on the 14th and be 24 surprised.

25 If there is any rebuttal evidence, Ms. McCloy,

1 make sure that that gets e-mailed after you have 2 looked at Ms. Green's initial exhibits, and then we 3 will take it up in the formal hearing. 4 All the testimony will be under oath, even if 5 it is give over the phone. You will have a chance to cross-examine Staff's witnesses and they will have a 6 7 chance to cross-examine you. 8 MS. GREEN: Okay. 9 JUDGE TOREM: Ms. McCloy, anything to 10 add? 11 MS. McCLOY: No. JUDGE TOREM: I will send out a notice, 12 13 Ms. Green, for here in Olympia, 9:30, November 14th, 14 with the other deadlines we talked about. 15 MS. GREEN: Thank you. 16 JUDGE TOREM: All right. 131605, 17 Mr. Lima for Quick Moving and Delivery. 18 MR. LIMA: (Complies.) 19 JUDGE TOREM: Good morning, sir. Can 20 you please state and spell your names for the record? 21 MR. LIMA: G-E-R-A-L-D-O, last name is 22 Lima, L-I-M-A. 23 JUDGE TOREM: Can you speak up just a 24 little bit? Great. 25 Mr. Lima, did you understand the procedure

1 this morning? 2 MR. LIMA: Yeah, I understand. 3 JUDGE TOREM: And for your company, how 4 would you like to proceed? 5 MR. LIMA: I applied yesterday for the -- the license. 6 7 JUDGE TOREM: For the permit? MR. LIMA: Permit, yeah. 8 9 JUDGE TOREM: And do you know how your 10 permit application stands, what more you have to do? 11 MR. LIMA: When I was notified about, I 12 think 30 days ago, I'm not sure, I stopped the 13 operation and waited for the license. I got the money 14 yesterday. 15 JUDGE TOREM: So when you got the 16 notification. In your case, it says you were served 17 on September the 12th; is that's right, about a month 18 ago? 19 MR. LIMA: Yes, something. It was no more than 30 days. I think so. 20 21 JUDGE TOREM: So you have stopped your 22 operations? 23 MR. LIMA: Yeah, I have only one small 24 truck. The truck, he stopped, and I told not to 25 advertise.

1	JUDGE TOREM: So you are now trying to
2	get into compliance, get a permit?
3	MR. LIMA: Yeah, I need that.
4	JUDGE TOREM: And you heard my
5	discussion earlier with Ms. Stone and Mr. Eddy?
6	MR. LIMA: Yes.
7	JUDGE TOREM: So in the meantime, if you
8	are applying for a permit, you have to still stay out
9	of business until you get the permission.
10	MR. LIMA: Yeah, I understand that.
11	We this is a business we tried to do, but I didn't
12	know the entire procedure. I was not fined before,
13	but for reason to understand some, it got really
14	difficult to what I have to do to apply. When I
15	figure out the money, the provided the amount of money
16	I have to come up, then I tried to work on was
17	planning to apply for the license, but unfortunately
18	for the situation, I I was pushed for the next
19	month. So I understand we have to froze it.
20	I work like a house cleaner before. It's not
21	my main job every day, it's some work we are doing.
22	JUDGE TOREM: Okay. So this is
23	something that's on hold until you get the permit?
24	MR. LIMA: Yeah, so I can I think I
25	can survive doing another thing.

1	JUDGE TOREM: Ms. McCloy, what is the
2	Staff's knowledge of Mr. Lima's application?
3	MS. McCLOY: I know he has submitted an
4	application, but I do not know the status of it. I
5	will check at the break.
6	JUDGE TOREM: It sounds like, Mr. Lima,
7	it would be appropriate to enter an agreed cease and
8	desist order where you acknowledge
9	MR. LIMA: Oh, yeah, definitely.
10	JUDGE TOREM: And that we do the same,
11	make sure the same language if you get a permit,
12	then you can begin your business again.
13	MR. LIMA: Yes, I understand.
14	JUDGE TOREM: Ms. McCloy then will take
15	that up after the break.
16	Anything you want to say on this case now?
17	MS. McCLOY: No.
18	JUDGE TOREM: Thank you, Mr. Lima. We
19	will call your case back up shortly. At the break you
20	will work with Staff to look over that agreed order
21	and make sure you understand it.
22	MR. LIMA: Thank you.
23	JUDGE TOREM: The next case is
24	Mr. Luna-Lopez, Pro Movers, UR Moving Solutions. This
25	is Docket 131607.

1 Sir, can you state your full name, first and last, and spell it, what you think is necessary. 2 3 MR. LUNA-LOPEZ: J-O-R-G-E, L-U-N-A --4 oh, I'm sorry, it's J-O-R-G-E, H-U-M-B-E-R-T-O, 5 L-U-N-A, L-O-P-E-Z. 6 JUDGE TOREM: And do you go by George or 7 Jorge? 8 MR. LUNA-LOPEZ: Jorge. 9 JUDGE TOREM: Great. 10 Jorge, did you understand everything that I explained to the previous movers? 11 MR. LUNA-LOPEZ: Yes, I do understand. 12 13 JUDGE TOREM: And so what is the status 14 of your business? 15 MR. LUNA-LOPEZ: There is no business. 16 JUDGE TOREM: So are you agreeing to 17 cease and desist, you have shut it down? MR. LUNA-LOPEZ: I don't -- I'm not 18 19 conducting any business in Washington state. And then 20 what I have done in the last two years is just the 21 labor around. And then I kept the truck. I'm using 22 it as storage, because I'm doing construction around and all that stuff. And then -- so I -- when I get 23 24 these papers, it shows that I have a master license. 25 I don't have it.

1 JUDGE TOREM: I'm sorry, what kind of license does it show you have? 2 MR. LUNA-LOPEZ: The movers, the 3 4 license, and the UBI. 5 JUDGE TOREM: So have you applied to the state for any licenses? 6 7 MR. LUNA-LOPEZ: Before, in here before. JUDGE TOREM: Okay. 8 9 MR. LUNA-LOPEZ: But I stopped my 10 operations in 2012. 11 JUDGE TOREM: So you were doing moves 12 last year? 13 MR. LUNA-LOPEZ: No. JUDGE TOREM: So what happened in 2012? 14 I'm not sure I understand. 15 16 MR. LUNA-LOPEZ: I just closed my 17 business. I just closed my -- the license that I had, 18 the UBI. 19 JUDGE TOREM: Let me make sure, if I need to get testimony from you about your business, 20 that we do it under oath. But I want to make sure 21 22 that you understand the choices. 23 MR. LUNA-LOPEZ: Uh-huh. 24 JUDGE TOREM: You are saying there is no business. Maybe there is nothing to talk about. If 25

1 you are saying that we need to go into testimony, then 2 I need to swear you in. 3 MR. LUNA-LOPEZ: Uh-huh. 4 JUDGE TOREM: So today what choice did 5 you want to pursue for your business? MR. LUNA-LOPEZ: If I have a business, 6 7 I'm not doing any business. I don't do anything because I'm not doing business. I just kept the 8 truck. I have the truck, but I'm not using the truck 9 10 because it's broken. Then in the last year, I have 11 been in accidents and my back is hurt so I can't. 12 JUDGE TOREM: Ms. McCloy, it sounds like 13 Mr. Luna-Lopez wants to pursue a cease and desist 14 order because there is nothing for him to continue 15 doing business. What is the Commission's position on 16 this case?

17 MS. McCLOY: I believe that we would 18 support a cease and desist order in this case. 19 JUDGE TOREM: I looked at the paperwork 20 in your case, Mr. Luna-Lopez. There was some 21 supporting declaration that shows the advertising and 22 alleges that you were still doing the business. So 23 it's possible that Ms. McCloy will be also seeking a 24 penalty for at least some portion of what she thinks your business was. I didn't look at this in so much 25

1 detail to look at the dates, but if you want to 2 contest that, then it is something you may be able to 3 negotiate with Ms. McCloy at the break, or when you 4 come back I will swear you in, take your side of the 5 story, and decide what might be an appropriate 6 penalty. 7 MR. LUNA-LOPEZ: Okay. 8 JUDGE TOREM: But it sounds like you 9 will have a chance to talk to Staff at the break, 10 understand the terms of the cease and desist order. 11 If your health gets better with your back or if your 12 truck becomes operational again and you want to 13 move --14 MR. LUNA-LOPEZ: I understand that. JUDGE TOREM: -- you have to get a 15 16 permit. 17 MR. LUNA-LOPEZ: I understand. I have 18 all the paperwork, the previous paperwork when I 19 filled out the permit, to get the permit before. And then they just -- I just filled out the form and all 20 21 of that stuff, the same forms they sent to me. And 22 then I received the same forms the day when the 23 attorney handed me the papers, so... 24 JUDGE TOREM: So you understand you have to get that permit if you are going to run a moving 25

1 business?

2	MR. LUNA-LOPEZ: I do know, I
3	understand. And then I have the proof. My UBI number
4	has been stopped in December 2012.
5	JUDGE TOREM: So why don't I have you
6	take that up with Staff at the break. We will see
7	when you come back if you can agree on the cease and
8	desist order and all of its terms and we will go ahead
9	and enter that. If there is any question as to a
10	minor disagreement about if you were or were not
11	operating, we will get that out of the way as well.
12	MR. LUNA-LOPEZ: The declaration of her,
13	it says that she found that I have the Washington
14	state revenue, that I have an active license, which is
15	not true.
16	JUDGE TOREM: So why don't you show her
17	your proof and then we can address it.
18	MR. LUNA-LOPEZ: Okay.
19	JUDGE TOREM: If that makes any
20	difference in the recommendation.
21	MR. LUNA-LOPEZ: Okay.
22	JUDGE TOREM: I believe we have two more
23	to look at before we get to the break and you have a
24	chance to talk with Staff. Thank you, sir.
25	MR. LUNA-LOPEZ: Thank you.

1 JUDGE TOREM: The next case will be Docket TV-131609. This is Mr. Orellana and this is 2 3 Renton Ouick Move. 4 Mr. Orellana, go ahead and please spell your 5 first and last name for the court reporter. MR. ORELLANA: It's O-R --6 7 O-R-L-A-N-D-O. My last name is O-R-E-L-L-A-N-A. JUDGE TOREM: Good morning, sir. 8 9 MR. ORELLANA: Good morning. 10 JUDGE TOREM: Did you understand the descriptions of what the process was this morning? 11 12 MR. ORELLANA: Yes, sir. 13 JUDGE TOREM: And your business, did you 14 want to contest the applicability of the rules and set 15 up a hearing or did you want to figure out a way to 16 cease and desist and get out of the business today? 17 MR. ORELLANA: Well, let me explain a 18 little bit. So I work in --19 JUDGE TOREM: Do you want me to swear 20 you in so you may under oath or do you already know 21 you want to --22 MR. ORELLANA: I want to go out of the 23 business. 24 JUDGE TOREM: So tell me what you think 25 I need to know.

1	MR. ORELLANA: Well, let me explain a
2	little bit. So I work in supervising in an apartment
3	complex. My buddy that works with me say, Hey, do you
4	know what, there are people moving in this complex.
5	And he said, Buy a truck and make a business. I said,
6	Okay.
7	I bought a truck last year. I make a couple
8	moves last year, but I work full time in the company.
9	Basically, I don't have time for movers again, so
10	that's why I want to shut down the business. I work
11	full time in the company for almost ten years. I
12	don't have time and I want to be out.
13	JUDGE TOREM: So this was a side venture
14	for you, just a side job?
15	MR. ORELLANA: Yeah, side job. Yeah,
16	so
17	JUDGE TOREM: And since you have gotten
18	the notice, what have you done?
19	MR. ORELLANA: I received the paperwork.
20	I don't move my truck, sometimes every two months,
21	because the people at the apartment are moving every
22	month. I received the paperwork, and I take
23	everything. And that's why I come here today, to shut
24	down the business, not anymore.
25	JUDGE TOREM: I think you want to talk

1 to Ms. McCloy and explain to her --2 MR. ORELLANA: Okay. 3 JUDGE TOREM: -- what it means to shut 4 down the business. If you are going to keep the 5 truck --MR. ORELLANA: But the truck we sold 6 7 already. We sold already the truck. I don't have the truck anymore. I have a license, I have a DOT, I have 8 a UBI number. I don't have a permit because I don't 9 10 know the law required permits. I don't know. 11 JUDGE TOREM: Today you know. 12 MR. ORELLANA: Yeah, now I know. 13 JUDGE TOREM: You say you have already 14 sold the truck? 15 MR. ORELLANA: I sold the truck already. 16 I don't have the truck. 17 JUDGE TOREM: Is it still on the 18 premises of the apartment or does somebody else own it 19 there? 20 MR. ORELLANA: No, I -- I sold it to 21 somebody else. It's still on the property where I 22 work right now, but I don't use it because it's not 23 mine anymore. 24 JUDGE TOREM: You do understand that 25 even if somebody says, Can you help me move, without a

1 permit you can't do it? 2 MR. ORELLANA: Yeah, I understand that. 3 JUDGE TOREM: Some apartment complexes 4 loan out a trailer or loan out a truck. That's a 5 separate issue. You might want to talk with Ms. McCloy and Staff to find out what you are allowed 6 7 to do. 8 Again, if you don't own the truck and you are not trying to sneak by and just move without owning 9 10 the truck, you can still be -- you know, if you get in that truck and Staff happens to catch you doing such a 11 12 thing, or gets reports, you might be right back here 13 facing --14 MR. ORELLANA: I understand. 15 JUDGE TOREM: -- a significant penalty. 16 MR. ORELLANA: Yeah, I mean I'm not 17 worried about it. I'm not going to move anymore. 18 JUDGE TOREM: All right. 19 MR. ORELLANA: Yeah. 20 JUDGE TOREM: So we will get a cease and 21 desist order printed up at the break. Make sure that 22 you understand all of its terms, and talk with 23 Ms. McCloy, to show her proof of what you have done to 24 shut down the business and any advertising. 25 MR. ORELLANA: Okay.

1	JUDGE TOREM: Thank you, sir.
2	MR. ORELLANA: Thanks.
3	JUDGE TOREM: Mr. Zida, Docket
4	TV-131610.
5	MS. BROWN: Is it okay if I sit here?
6	JUDGE TOREM: Yes.
7	Sir, can you state and spell your first and
8	last name for me?
9	MR. ZIDA: First name is
10	B-O-U-B-A-C-A-R, the last name is Z-I-D-A.
11	JUDGE TOREM: And you are, ma'am?
12	MS. BROWN: Gina Brown, G-I-N-A,
13	B-R-O-W-N.
14	JUDGE TOREM: Mr. Zida and Ms. Brown,
15	what is your positions with Yako Home Moving?
16	MR. ZIDA: I'm the owner.
17	JUDGE TOREM: You are the owner.
18	And Ms. Brown?
19	MS. BROWN: He is my kids' uncle. I
20	just help him with paperwork sometimes.
21	JUDGE TOREM: So you are just here as a
22	friend?
23	MS. BROWN: Yeah.
24	JUDGE TOREM: Mr. Zida, did you
25	understand the prior proceedings?

1 MR. ZIDA: Yes, I do. JUDGE TOREM: And the choice today is 2 3 either to contest the Commission's jurisdiction or to 4 work out a cease and desist order. 5 MR. ZIDA: Yes, I do. 6 JUDGE TOREM: And how do you want to 7 proceed for Yako Home Moving? 8 MR. ZIDA: I want to apply for the permit. 9 10 JUDGE TOREM: You are going to apply for 11 the permit? MR. ZIDA: I applied already. 12 13 JUDGE TOREM: When did you do that? MR. ZIDA: September 29, I belive. 14 15 MS. BROWN: 23rd. 16 MR. ZIDA: 23rd. 17 JUDGE TOREM: And do you know the status 18 of your permit application? 19 MS. BROWN: We got a notice of deficient 20 application. We needed a U.S. DOT number and the 21 insurance for me. I have the -- I sent them the U.S. 22 DOT the --23 JUDGE TOREM: Can you slow down just a 24 little bit, Ms. Brown? 25 MS. BROWN: Sorry.

1	JUDGE TOREM: So you have a U.S. DOT
2	MS. BROWN: Yeah, we got the U.S. DOT
3	number and the insurance and now it is pending. I
4	talked to Tina yesterday. She said it should be ready
5	by the end of the week.
6	JUDGE TOREM: So as far as you know
7	MS. BROWN: She has everything she
8	needs.
9	JUDGE TOREM: it's now complete?
10	MS. BROWN: Yeah.
11	JUDGE TOREM: Ms. McCloy, do you have
12	any knowledge as to the status?
13	MS. McCLOY: I know that we are they
14	are pending a decision in this proceeding as well.
15	JUDGE TOREM: Okay. Mr. Zida, anything
16	else you want me to know at this time then?
17	MR. ZIDA: Regarding?
18	JUDGE TOREM: Anything else that you
19	want me to know now?
20	MR. ZIDA: Since we got the notice, just
21	we stopped working.
22	JUDGE TOREM: So you already heard me
23	talk with some of the others, that until you get the
24	permit you are not allowed to operate?
25	MR. ZIDA: Exactly.

1 JUDGE TOREM: I don't want to repeat 2 myself unnecessarily here. 3 Ms. McCloy, is that going to be Staff's 4 approach to this one as well? 5 MS. McCLOY: Yes, cease and desist until the permit is issued. 6 7 JUDGE TOREM: Okay. Ms. Brown, anything else you want to add at 8 this time? 9 10 MS. BROWN: No, I have the -- what we did to shut down. Do you want to hear that? 11 JUDGE TOREM: Not yet. 12 13 MS. BROWN: Okay. 14 JUDGE TOREM: That will go into, once we 15 get the order prepared, what amount, if any, for a 16 penalty will be. When I'm ready for that sworn 17 testimony, I will get you sworn in to do that. 18 Ms. McCloy, anything else on this case? 19 MS. McCLOY: Not at this time. 20 JUDGE TOREM: Let me see if any of the 21 other movers have come in. It is almost 10:15. We 22 will take a break, see how quickly Staff can deal with the five orders we need. 23 24 Ms Green, I think you are still here. I will be issuing that prehearing conference order later in 25

1 the week. When we take our break you are free to go. 2 You will get served at the address you got served up 3 this one, but by mail, okay? 4 MS. GREEN: Okay. 5 JUDGE TOREM: Mr. Zida, you can resume 6 your seat. 7 MR. ZIDA: (Complies.) JUDGE TOREM: Has Rickey Clasablanca 8 9 appeared? 10 I'm not seeing anybody else new out there, but 11 I want to make sure. Mr. Lomedico? 12 13 Mr. Munn? 14 I'm not seeing any. If they show up after the 15 break, then we will deal with it when we come back. 16 It should be at least 20 to 30 minutes, though. 17 Ms. McCloy, do you have any description? Do 18 you want to explain how things are going to work from 19 here? 20 MS. McCLOY: We are going to call people 21 back to this room behind the hearing room, one at a 22 time, and then we will discuss orders and penalties at 23 that time. 24 JUDGE TOREM: So if you have any needs, there is the water cooler and there is a rest room in 25

the hallway. If you will please stick around this 1 2 room so that you are available when we reconvene. 3 Ms. Green is going to be free to go, but we 4 will see the other five of you with cease and desist 5 orders. If I haven't already sworn you in, then I will, to take your testimony as to what you think 6 7 about any recommended penalty and how long it might take to pay that, and we will go forward from there. 8 9 Any questions for me? 10 MS. GREEN: I just needed the address, where to send everything. I guess I will take it from 11 12 you. 13 MS. McCLOY: Okay, yes. 14 JUDGE TOREM: Yes, Ms. McCloy will provide that to you. You will see it will also be the 15 16 same one that we have in the prehearing conference 17 order. Just make sure we have your address, where to 18 send all the materials, and for her to send your 19 copies of exhibits as well. 20 MS. GREEN: Okay. 21 JUDGE TOREM: Okay. Thank you. 22 We are at recess. It's 10:16. 23 (A brief recess.) 24 JUDGE TOREM: We will be back on the record. It's 11:15. I have been handed a number of 25

1 the stipulated orders that we talked about. At this 2 point what we are going to do is take the cases one at 3 a time. The first one is going to be back with Danny 4 the Mover. This is Docket TV-131600. 5 I have already sworn in both Daniel Eddy and Janyce Stone earlier. You are both still under both. 6 7 MR. EDDY: Yes. JUDGE TOREM: I have been handed the 8 stipulated order in your case. 9 10 Ms. McCloy, can you summarize what the order 11 is doing for me? 12 MS. McCLOY: Commission Staff recommends 13 that Daniel Eddy and Janyce Stone, d/b/a Danny the 14 Mover, be assessed a financial penalty in the amount 15 of \$5,000 for two violations of RCW 81.80.075(1). A 16 \$4,500 portion of the penalty will be suspended for 17 two years from the date of this order, then waived 18 subject to the condition that Daniel Eddy and Janyce 19 Stone, d/b/a Danny the Mover, refrains from further 20 operations as a household goods carrier without first 21 obtaining a permit from the Commission. The remainder 22 of the penalty, \$500, is due and payable subject to 23 the payment schedule in Appendix A. 24 JUDGE TOREM: All right. Let me flip

to -- Page 6 of the order has you paying some portion

0048

1 of the penalty today and having it all paid off by 2 December 8th. 3 MR. EDDY: Yes. 4 JUDGE TOREM: Page 3 of the order -- and 5 you will get a copy of this, and I hope you reviewed it -- says that the company has agreed to shut down 6 7 and cease operations as a household goods carrier. The order tells you to immediately cease and desist 8 operations per the agreement. 9 10 And then you will see on Page 4, carrying over 11 to Page 5 is the part that I wanted to make sure says it explicitly. It's a two-year penalty suspension 12 13 subject to refraining from further operations without 14 first obtaining the required permit. What it means is if you get the permit, then we don't worry about it. 15 16 MR. EDDY: Yeah. 17 JUDGE TOREM: Now, that penalty could be 18 interpreted if you stop operating under the permit it 19 goes inactive, or for some reason you keep working 20 without it, then that might still be imposed for that 21 period of two years, but it allows you to operate, so 22 long as you have the permit. Is that your 23 understanding? 24 MR. EDDY: Yeah, absolutely. 25 JUDGE TOREM: Did you have a chance to

1 talk about the penalty and why it's being imposed? 2 MR. EDDY: Yeah, we get it. We 3 understand. I mean it's -- you know, I mean that's --4 I don't know what to say. 5 JUDGE TOREM: If we don't see you back here, then we know you got it. 6 7 MR. EDDY: Exactly, that's the plan. 8 JUDGE TOREM: I just don't want it to be seen as a cost of doing business, but a penalty that 9 10 was \$5,000 is being enforced at essentially a 11 10 percent level. 12 MR. EDDY: Yeah. 13 JUDGE TOREM: But the bigger cost, if 14 you continue to do business without waiting to get 15 that permit --16 MR. EDDY: Yeah. 17 JUDGE TOREM: -- will be that remaining 4500. 18 19 MR. EDDY: Okay. 20 JUDGE TOREM: For the rest of you also, 21 if you are back a second time, the penalty level goes 22 up. If you violate a Commission order, especially one 23 you have agreed to and you understand, the penalties 24 can be \$10,000 per occurrence. 25 Now, our job is not to put companies that want

to comply out of business, it's simply to make sure 1 2 that everybody is on a level playing field. If you've 3 got a permit, you have the right to do all those 4 things that a household goods mover is expected to do in the state. You don't want your competition running 5 around without insurance, making you look bad. You 6 7 don't want them running around without a permit from us. Our job is to enforce that so everybody is on a 8 level field. 9 10 I'm going to go ahead and sign. I see that Mr. Eddy and Ms. Stone have both signed the order 11 already. I'm going to sign this one. 12 13 Today it says that a penalty payment of \$100 14 is due. I'm not sure if you have already arranged for 15 that payment? 16 MR. EDDY: Yeah, we just need to know 17 where to go to pay it. 18 JUDGE TOREM: We will make sure that 19 Staff gets you to the right person to pay that 20 penalty. 21 MR. EDDY: Okay. 22 JUDGE TOREM: The other due dates are a 23 month apart. If you are going to miss the payment for 24 any reason, please call and arrange for a schedule. We don't want any surprises and nor do you --25

MR. EDDY: Yeah. 1 2 JUDGE TOREM: -- to find out that they 3 are trying to enforce the remainder of the penalty. 4 MR. EDDY: We won't miss them. They 5 will be handled. JUDGE TOREM: Any questions for me? 6 7 MR. EDDY: No. JUDGE TOREM: Ms. McCloy, anything else 8 on this case? 9 10 MS. McCLOY: No. 11 JUDGE TOREM: Thank you both. Good luck with the business. Hopefully we can get their permit 12 13 processed sooner rather than later. 14 MR. EDDY: Yeah. 15 JUDGE TOREM: And we will remind staff 16 that's processing the permit, to see if they can't 17 expedite yours as a courtesy for you being here today. 18 I can't promise you a date certain. It will be as 19 soon as the Commission can get to it. 20 MR. EDDY: I appreciate it. 21 MS. STONE: Thank you. 22 MR. EDDY: Thank you very much. 23 JUDGE TOREM: Thank you both. 24 The next case I want to call is TV-131609 for Quick Move. This is Mr. Orellana. Sir, I haven't 25

1 sworn you in yet. I am going to go ahead and do that 2 now. 3 4 ORLANDO ORELLANA, having been first duly 5 sworn on oath testified as follows: 6 7 JUDGE TOREM: Mr. Orellana, it looks 8 like you have a similar order here. I am going to ask 9 10 Ms. McCloy to summarize and then I will ask you some 11 questions. 12 MS. McCLOY: Commission Staff recommends 13 that Orlando Orellana, d/b/a Quick Move, be assessed a 14 financial penalty in the amount of \$5,000 for two violations of RCW 81.80.075(1). A \$4,500 portion of 15 16 the penalty will be suspended for two years from the 17 date of this order, then waived subject to the 18 condition that Orlando Orellana, d/b/a Quick Move, 19 refrains from further operations as a household goods 20 carrier without first obtaining a permit from the 21 Commission. The remainder of the penalty, \$500, is 22 due and payable immediately. 23 JUDGE TOREM: Mr. Orellana, you told me 24 earlier that this was a side business and a side job 25 for you at the apartment complex. So you have agreed

1 that you are not doing this as any part of your 2 business anymore; is that correct? 3 MR. ORELLANA: Yes, sir. 4 JUDGE TOREM: And you have agreed to pay 5 the full \$500 penalty today? 6 MR. ORELLANA: Yes, sir. 7 JUDGE TOREM: You understand, though, if the Commission goes out and finds you are in fact 8 9 moving again, then the remaining \$4500 from this order 10 would be due and payable? 11 MR. ORELLANA: Yes, I understand that. JUDGE TOREM: All right. So I don't 12 13 want to see you back. 14 MR. ORELLANA: You won't see me anymore. 15 JUDGE TOREM: Make sure that your 16 apartment residents hire a mover that has a permit 17 from the UTC if they are going to be moving in and 18 around your area. And if you know anybody that's 19 offering those services and you know they don't have a 20 permit, you should recommend they call us before we 21 call them, right? 22 MR. ORELLANA: Yes, sir. 23 JUDGE TOREM: Do you have any questions 24 about today's proceedings? 25 MR. ORELLANA: No.

1 JUDGE TOREM: You are making it easy for 2 I hope that this is easy for you to move on from me. 3 and stick with the apartment complex. If you decide 4 you want to open a moving business, you know how to do 5 it now, right? 6 MR. ORELLANA: Yes, sir. 7 JUDGE TOREM: I'm going to sign this order and get you on your way back to the residents up 8 9 north. They will make a copy of this for you, and 10 arrange for you to -- help get your payment in today, 11 if that's how you choose to do it. 12 MR. ORELLANA: Yes, sir. Thank you. 13 JUDGE TOREM: The next case I would like 14 to call is Mr. Boubacar Zida. This is TV-131610, for 15 Yako Home Moving. 16 Mr. Zida and Ms. Brown -- I'm not sure, 17 Ms. Brown, if you are going to want to testify or not, 18 but I can swear you both in, just in case there are 19 any questions. 20 MS. BROWN: Sure. 21 JUDGE TOREM: If you will both stand and 22 raise your right hand. 23 24 BOUBACAR ZIDA and GINA BROWN, having been first duly 25 sworn on oath testified

0056 1 as follows: 2 3 JUDGE TOREM: Have a seat. 4 I'm going to ask again Ms. McCloy to summarize 5 how your case is being processed. It looks like we do have the stipulated order we talked about before the 6 7 break. MS. McCLOY: Commission Staff recommends 8 9 that Boubacar Zida, d/b/a Yako Home Moving, be 10 assessed a financial penalty in the amount of \$5,000 11 for two violations of RCW 81.80.0 75(1). A \$4,500 12 portion of the penalty will be suspended for two years 13 from the date of the order, then waived subject to the 14 condition that Boubacar Zida, d/b/a Yako Home Moving, 15 refrain from further operations as a household goods 16 carrier without first obtaining a permit from the 17 Commission. The remainder of the penalty, \$500, is 18 due and payable subject to the payment schedule in 19 Appendix A. 20 JUDGE TOREM: And I'm looking at that 21 payment schedule. It looks like, Mr. Zida, it is 22 being split into three parts. 23 MR. ZIDA: Yes. 24 JUDGE TOREM: So is it your understanding that you are not to do any moving until 25

1 you get your permit? 2 MR. ZIDA: Yes. 3 JUDGE TOREM: And from our discussion 4 earlier, everything is already on file with the 5 Commission to get your permit? 6 MR. ZIDA: Yes. 7 JUDGE TOREM: Do you have any questions about the order itself? 8 MR. ZIDA: No, sir. 9 10 JUDGE TOREM: And the payment schedule, 11 you are going to be able to make the first payment 12 today? 13 MR. ZIDA: Yes. 14 JUDGE TOREM: Ms. Brown, do you have any questions or anything to add? 15 16 MS. BROWN: No. 17 JUDGE TOREM: Again, you guys are making it relatively easy for me, not a lot of questions. We 18 19 have covered most before the break. I know, Mr. Zida, that you have been through a 20 process which was a little bit more intensive before 21 22 with a previous permit. I am hoping that this will be 23 the last time we see you back at the Commission for 24 any enforcement actions.

25 MR. ZIDA: Okay.

1 JUDGE TOREM: And that we can make sure 2 that if there is any questions about your permit, your 3 insurance, that you are in touch with Staff and keep 4 it current. 5 MR. ZIDA: Yes. JUDGE TOREM: Because I think Staff 6 7 could have asked, based on prior history, for a higher penalty in this case. I am hoping that, you know, 8 9 again we keep you compliant, not out of business, but 10 that this will be the last time we see you for an 11 enforcement issue. 12 MR. ZIDA: Yes, sir. 13 JUDGE TOREM: So I'm going to sign the 14 order, get you on your way, and hope that we hear good 15 things from your clients, and that the payments come 16 in today, November 8th, and December 8th. 17 MR. ZIDA: Yes. JUDGE TOREM: Any questions? 18 19 MR. ZIDA: No. 20 JUDGE TOREM: Thank you. That's all I 21 have. 22 MS. BROWN: How do we make the payments? 23 Sorry. 24 MS. McCLOY: Staff will take you to --25 MS. BROWN: Okay.

1 JUDGE TOREM: She is going to make sure 2 that you know where to make today's payment and where 3 to send the other two. 4 MS. BROWN: Okay. 5 JUDGE TOREM: Mr. Luna-Lopez. This is Docket TV-131607. 6 7 Sir, let me swear you in very quickly. And I understand Staff will be making a different motion in 8 your case. 9 10 11 having been first duly JORGE LUNA-LOPEZ, sworn on oath testified 12 13 as follows: 14 JUDGE TOREM: Mr. Luna-Lopez, when we 15 16 came in earlier you were telling me that you had not 17 been operating a business. 18 MR. LUNA-LOPEZ: No. 19 JUDGE TOREM: And when I looked at the case file it said that you had a previous permit, 20 21 which you said you had shut everything down. 22 MR. LUNA-LOPEZ: Yes. 23 JUDGE TOREM: Can you tell me a little 24 bit more about that now under oath? 25 MR. LUNA-LOPEZ: Before the permit?

1 Before? 2 JUDGE TOREM: Well, since then. You 3 shut that business down; is that right? 4 MR. LUNA-LOPEZ: Yes, I shut the business down because my insurance was really, really 5 high. I was paying about \$900 a month just for one 6 7 truck, a single truck. I decided to stop and just cancelled the permit. I talked to Tina. If don't 8 know if she's --9 10 JUDGE TOREM: Yes, Ms. Leipski handles a lot of our permitting. 11 12 MR. LUNA-LOPEZ: Yes. And then I just 13 talked about it, and then I just shut down the 14 business totally. And then --15 JUDGE TOREM: About when was that? 16 MR. LUNA-LOPEZ: About the end of, I think it was of 2012. I'm not sure about that. When 17 18 I shut down I just stopped totally. I kept the truck. 19 I keep my tools there. I'm just doing some 20 construction work around. And then -- but I don't use 21 the truck. I don't charge money, I don't charge 22 people to move things around. Sometimes I help my 23 friends, but I don't give any receipts, nothing, and 24 then -- but I'm not conducting any business. 25 And then I have the master license, which is

1 already closed, as I said this morning. I closed it 2 in 2012. 3 JUDGE TOREM: And Ms. McCloy, you showed 4 her all that paperwork? 5 MR. LUNA-LOPEZ: Yes. JUDGE TOREM: And you had a chance to 6 7 look at her declaration that said why they thought you were still moving? 8 MR. LUNA-LOPEZ: Yes, I had a chance to 9 10 look. And then the declaration says that I -- it 11 shows that I still have the master license, which is the UBI. It's not active, it's off. I took it off in 12 13 2012. 14 JUDGE TOREM: Ms. McCloy, what else did you find out about this case? 15 16 MS. McCLOY: Well, Mr. Luna-Lopez and I 17 discussed the advertisements. He stated that he is 18 not actually the one advertising under the Pro Movers 19 name and that this is not his telephone number. The 20 reason that we thought that he was involved in this 21 advertising was because the person stated his business 22 name when I asked for more information about their 23 identity. 24 JUDGE TOREM: So somebody, it sounds 25 like, might be using --

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1 MR. LUNA-LOPEZ: Yes. 2 JUDGE TOREM: -- your old business name? 3 MR. LUNA-LOPEZ: Yes. Like I said, 4 there is a -- I used to hire guys, people that helped 5 me before, did some moves around, but I had the permit. They might know my name, business name or 6 7 something. 8 JUDGE TOREM: So did you recognize the telephone number that's in those ads? 9 10 MR. LUNA-LOPEZ: I don't recognize it, 11 no. 12 JUDGE TOREM: All right. 13 MR. LUNA-LOPEZ: It's not my number. 14 JUDGE TOREM: It sounds like we have some further investigation to do. 15 16 MS. McCLOY: Yes. 17 JUDGE TOREM: What does Staff want to do in this case, then? Are you convinced, Staff, that 18 19 Mr. Luna-Lopez is not the one operating the business 20 you saw advertised? 21 MS. McCLOY: Staff moves to dismiss the 22 complaint. 23 JUDGE TOREM: Let me ask one further 24 question, though. When you made a phone call to try to set up a move, was it to the phone number in the 25

1 ad? 2 MS. McCLOY: Yes. 3 JUDGE TOREM: And it wasn't to anyone 4 that Mr. Luna-Lopez has ever been associated with, as 5 far as you know? 6 MS. McCLOY: As far as we know. 7 JUDGE TOREM: So your motion is to dismiss the complaint. There would be no penalty, 8 9 there would be no order entered right now. 10 Mr. Luna-Lopez, a separate order will dismiss the 11 action based essentially on mistaken identity. We 12 believe it's not you. 13 MR. LUNA-LOPEZ: And then I have another 14 question. Since I have the truck, do I still require 15 the DOT number, because it's still active, but not 16 under the --17 JUDGE TOREM: I don't know. For our 18 jurisdiction, we only require the DOT number as part 19 of the application to move. 20 MR. LUNA-LOPEZ: Okay. 21 JUDGE TOREM: To operate that truck on 22 the highway, I would check directly with DOT, whether 23 it's the state or the U.S. DOT, to make sure that you 24 have the appropriate number so that license is 25 roadworthy.

1 MR. LUNA-LOPEZ: Yeah. 2 JUDGE TOREM: The two gentlemen in the 3 back from the state patrol, if they know anything 4 about commercial enforcement, might be able to help 5 you answer that question. 6 MR. LUNA-LOPEZ: Okay. 7 JUDGE TOREM: I haven't met these two gentlemen before, so I can't say if they specialize or 8 9 know about that part of state patrol enforcement. But 10 that would be the next question. If they see a truck 11 on the highway that they know has to have a permit, 12 and it's not painted on the door or otherwise current, 13 then you would be dealing with those guys. 14 MR. LUNA-LOPEZ: Right. 15 JUDGE TOREM: But that's beyond the UTC 16 jurisdiction at this point. 17 MR. LUNA-LOPEZ: And also, as I 18 mentioned before, I have been involved in accidents in 19 the last year or whatever, so I can't work by doctor's 20 orders. I have all the paperwork. 21 JUDGE TOREM: I saw your envelope said 22 "Medical Records." It doesn't sound like it will be 23 necessary to show those to me today. 24 MR. LUNA-LOPEZ: Okay. 25 JUDGE TOREM: But if you've had a chance

to discuss those with Staff, you have convinced 1 2 Ms. McCloy that we are mistaken. I'm sorry to drag 3 you down here. 4 MR. LUNA-LOPEZ: That's fine. I just 5 came here to just make sure everything is fine because I don't want to get a penalty. The first time I get a 6 7 3,000 or something penalty. It was dismissed because I applied for the permit. And then I just tried the 8 business, and I seen the business was so slow and lots 9 10 of competition around, and so I decided to shut down 11 the business. JUDGE TOREM: If you feel healthier and 12 13 you come back to the business, you know to apply for 14 the permit first. 15 MR. LUNA-LOPEZ: I know. I have the 16 forms. 17 JUDGE TOREM: If for some reason you 18 know or have come to know who is operating under your 19 old business name, make sure you take Ms. McCloy's 20 card with you. 21 MR. LUNA-LOPEZ: I will. 22 JUDGE TOREM: And we can make sure that 23 that person gets the same message and maybe disappear 24 in a few months when we have another session. 25 Again, I apologize for the Commission thinking

1 you were someone you are not. 2 MR. LUNA-LOPEZ: That's fine. 3 JUDGE TOREM: I will enter an order 4 dismissing. You will get an order in the mail showing 5 that there is no penalty due and that the complaint is dismissed. 6 7 Thank you for your time. 8 MR. LUNA-LOPEZ: Thank you. 9 JUDGE TOREM: I have one more order to enter and I understand that Mr. Rickey Clasablanca --10 11 is that you, sir? 12 MR. CLASABLANCA: Yes, sir. 13 JUDGE TOREM: We will take your case up 14 shortly. I wanted to make sure the folks that did 15 show up on time this morning, we can deal with them, 16 and then I can explain to you how everything is 17 working. 18 Mr. Luna-Lopez, you are free to go. You will 19 receive -- as long as we have your current mailing 20 address, then we will send that order of dismissal to 21 you there. 22 MR. LUNA-LOPEZ: Thank you. 23 JUDGE TOREM: The last case to deal with 24 this morning that carried over from the break is 25 TV-131605, Mr. Lima.

0067 1 Let me swear you in. 2 3 GERALDO LIMA, having been first duly 4 sworn on oath testified 5 as follows: 6 JUDGE TOREM: Mr. Lima, I have a 7 stipulated order here on a cease and desist, much like 8 9 the others. I am going to ask Ms. McCloy to summarize 10 it and then see if you understand it and see if there is any questions I have on your case, okay? 11 12 MR. LIMA: Okay. 13 JUDGE TOREM: Ms. McCloy? 14 MS. McCLOY: Commission Staff recommends that Geraldo Lima, d/b/a Best Price Moving and 15 16 Delivery, be assessed a financial penalty in the 17 amount of \$5,000 for two violations of RCW 18 81.80.075(1). The entire penalty will be suspended 19 for two years from the date of the order, then waived 20 subject to the condition that Geraldo Lima, d/b/a Best 21 Price Moving and Delivery, refrains from further 22 operations as a household goods carrier without first 23 obtaining a permit from the Commission. 24 JUDGE TOREM: I'm just looking at the order here on Page 3. We need to just make sure that 25

1 it's the entire penalty that you are seeking to 2 have --3 MS. McCLOY: Yes. 4 JUDGE TOREM: I am just going to pen in 5 ink a change that says the entire penalty is suspended for two years and then waived. Sometimes filling out 6 7 these forms, we have to make sure all the blanks get 8 worked through. 9 Mr. Lima, what I understand is, much like the 10 other movers, that Staff finds that you are essentially admitting yes, you were advertising and 11 offering to conduct moves, but for whatever discussion 12 13 you had with Ms. McCloy and Ms. Pearson, they are not 14 imposing any penalty today. 15 My understanding is you said you had waited 16 when you got served with this notice and you stopped 17 your business, and you are still applying for the 18 permit; is that correct? 19 MR. LIMA: That's right. 20 JUDGE TOREM: Do you know what status, I 21 don't have it in my notes, where the permit is? 22 MR. LIMA: I have to provide -- these 23 are difficult names. I think from the labor 24 department.

25 JUDGE TOREM: Labor & Industries?

1 MR. LIMA: Industries, yeah. And 2 another one I have to apply. I will try to do this 3 today or tomorrow, if my daughter will help me. 4 JUDGE TOREM: Okay. And so you are 5 confident you are going to be able to get everything filed and obtain a permit? 6 7 MR. LIMA: I think so. JUDGE TOREM: Now, when you get a 8 permit, you have to make sure the insurance stays 9 10 current and make sure our staff, if you have any questions, tells you about what you have to send to 11 12 the Commission every year. There is usually an annual 13 report. 14 MR. LIMA: Okav. 15 JUDGE TOREM: And sometimes I find that 16 moving businesses forget to send that in and then they 17 get a letter in the mail with more penlites. I would 18 rather see your business go smoothly. And while you 19 are here, or if you are back in Olympia with your 20 daughter to get those other permits that you need, 21 make sure you talk with either Tina Leipski or someone 22 else from Staff to understand everything that is 23 involved. 24 Do you keep a calendar?

25 MR. LIMA: Yes, I do.

1 JUDGE TOREM: So if you could mark the 2 dates that renewals are due or that reports are due, 3 then you won't forget them or be surprised. 4 MR. LIMA: Once a year? JUDGE TOREM: Yes, once a year they come 5 due. It's important, when you get your calendar, to 6 7 mark those events, if you want to run the business according to our regulations. 8 9 The order is all in English and it has -- it's 10 fairly complicated legal forms. Are you having any 11 issues with language and understanding the forms and 12 the records requirements? 13 MR. LIMA: Because sometimes -- I'm not 14 speak proper English. Sometimes it's difficult to 15 understand. People say they could understand very 16 well. I think I can handle that. 17 JUDGE TOREM: I just want to make sure 18 that you understand there is no penalty being imposed. 19 MR. LIMA: I understand. 20 JUDGE TOREM: But I want to make sure 21 you understand the term of stopping, waiting --22 MR. LIMA: I understand. 23 JUDGE TOREM: -- and getting the permit. 24 MR. LIMA: I understand that. JUDGE TOREM: Some of the other agencies 25

may also have their forms in Spanish, if you want to 1 2 look at them. I don't know that we have gone that far 3 yet, to have our moving permits in Spanish, but the 4 Commission will probably get there soon. So long as 5 you understand --6 MR. LIMA: I understood. 7 JUDGE TOREM: And if you need help --8 MR. LIMA: I understand. I speak 9 Portuguese, so... 10 JUDGE TOREM: So it's not Spanish, it's 11 Portuguese? 12 MS. McCLOY: I apologize. 13 MR. LIMA: It's okay. My daughter will 14 help. 15 JUDGE TOREM: So long as you get the 16 language assistance you need. I want to make sure I'm 17 not signing an order that you don't understand or can't understand. 18 19 MR. LIMA: All right. 20 JUDGE TOREM: So what I'm going to do is 21 sign the order. There won't be any penalty due. It 22 will simply require you to stay in compliance for the 23 next two years or risk having this \$5,000 penalty 24 imposed. That's why I wanted to make sure we --25 MR. LIMA: I understand.

1 JUDGE TOREM: -- are on the same page 2 here. 3 So I have changed the penalty page to say it's 4 the whole \$5,000 penalty, and I will sign the order 5 now. 6 MR. LIMA: Thank you. 7 JUDGE TOREM: So she will make you a copy of this order and you can take it with you to 8 show that this matter is suspended for two years. 9 10 MR. LIMA: All right. 11 JUDGE TOREM: And then as soon as you 12 get your permit, you are free to begin business again. 13 MR. LIMA: Okay. I will wait for the 14 license. Thank you. 15 JUDGE TOREM: Thank you, sir. 16 MR. LIMA: Thank you. 17 JUDGE TOREM: That takes care of the 18 morning docket. 19 Let me call now Docket TV-131599, Mr. Clasablanca. This is for Right Choice Movers. 20 21 MR. CLASABLANCA: Yes. 22 JUDGE TOREM: Sir, if you can just come 23 up. 24 MR. CLASABLANCA: (Complies.) 25 JUDGE TOREM: Let me swear you in and we

0073 1 will explain the procedures. 2 3 RICKEY CLASABLANCA, having been first duly 4 sworn on oath testified 5 as follows: 6 7 JUDGE TOREM: Have a seat, please. MR. CLASABLANCA: (Complies.) 8 9 JUDGE TOREM: The microphone in front of 10 you is on if the red light is on. 11 Let me introduce myself, since you weren't 12 here this morning. I'm Adam Torem. I'm an 13 administrative law judge here with the Utilities and 14 Transportation Commission. This whole proceeding you 15 have been watching the tail end of is called mover's 16 court. 17 You got served, and I know I have read off 18 your docket number, back on September 13th, with an 19 allegation that you are running a moving business 20 without a permit, or advertising without a permit, or 21 both. The penalties involved for that under the law, 22 it's Revised Code of Washington 81.80.075, can be up 23 to \$5,000 per incident. 24 Staff has been, this morning, working with the other movers that showed up. There were nine on the

1 docket and you and two others weren't here for this
2 morning. I'm glad you did show up. The other two we
3 will deal with shortly. They will probably be held in
4 default for failing to appear and may be assessed the
5 full \$5,000 penalty.

We have been giving folks an opportunity to 6 choose one of two things, that they want to get into 7 8 compliance, which means they are going to either apply for a permit or get out of the business entirely. 9 10 Either way, if you don't have a permit, we want folks 11 to stop moving until they get a permit. So some of 12 the gentlemen that you saw here may have permits by 13 the end of the week, but they have gone through all of 14 the procedures to get one. They still can't move 15 until they get that permit. 16 MR. CLASABLANCA: Can I ask you a 17 question? 18 JUDGE TOREM: Hold on one second. 19 The other option is to say, I don't think that 20 I should have a permit and I want a hearing. We had 21 one young lady come and say that she does no moves

22 within Washington, only moves state to state, and says 23 that we don't have jurisdiction. We set her for a

24 hearing next month to determine those facts.

25 Really, the choices are: I want a hearing,

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1
      probably next month, or I want to talk about it today
 2
      with Staff and work something out and figure things
 3
      out.
 4
              Now, what is your question, sir?
 5
                    MR. CLASABLANCA: Do you -- the permit,
      you've got to have a permit to operate with a truck,
 6
 7
      right?
 8
                    JUDGE TOREM: Yes.
                    MR. CLASABLANCA: But can you -- you can
 9
10
      move the furniture if you are just doing labor
11
      services, right?
12
                    JUDGE TOREM: We regulate household
13
      goods moving, which means that someone is providing
14
      the service of driving to the home --
15
                    MR. CLASABLANCA: Right.
16
                    JUDGE TOREM: -- loading the truck and
17
      driving the truck away.
18
                    MR. CLASABLANCA: So what if I x'ed the
19
      truck out and continue just doing labor services, does
20
      that mean I've still got to get a permit?
21
                    JUDGE TOREM: We don't give a permit
22
      just for that.
23
                    MR. CLASABLANCA: Okay.
24
                    JUDGE TOREM: That's something else,
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where you may need a business license.

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1 MR. CLASABLANCA: I have that. 2 JUDGE TOREM: You may need some other 3 insurance and other items that might be advisable. 4 Our jurisdiction is once you start driving and moving household goods, then you need a permit from the 5 6 Commission. 7 MR. CLASABLANCA: Okay, which I -- I think I spoke to her in the past. I had to learn my 8 lesson the hard way. I understand my faults. I think 9 10 the best thing for me to say is I would rather 11 continue doing the labor thing and X the truck out 12 until I can get the proper equipment and then do 13 things the right way from there. 14 JUDGE TOREM: So what I am going to do is give you a chance now, if you haven't done it 15 16 already, it sounds like you want to do what's called 17 an agreed cease and desist order. That will be for 18 going forward, you agree not to do it again. 19 MR. CLASABLANCA: Right. 20 JUDGE TOREM: As you have heard, most of 21 the folks have been offered essentially 10 percent of 22 the penalty, and if they can pay now, because they 23 agree yes, I did it in the past and a penalty is due, 24 it's paid out in one to three payments, typically. You can work that out with Staff. Then I would enter 25

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1 the order requiring you to adhere to that payment 2 schedule, and agree to stop moving for the next two 3 years, otherwise, the remainder would come due. 4 So that's what you have heard me doing this 5 afternoon as well, just before noon here, dealing with the other penalties. 6 7 MR. CLASABLANCA: Right. JUDGE TOREM: What I would suggest is we 8 go off the record, I step out for a little bit, you 9 10 work with Mr. McCloy and Ms. Pearson. 11 MR. CLASABLANCA: Okay. 12 JUDGE TOREM: Work out whatever terms, 13 any questions you have about what you can and can't do 14 without a permit. 15 MR. CLASABLANCA: Right. 16 JUDGE TOREM: Then I will come back in, 17 go back on the record with the court reporter, make 18 sure you understand exactly that, enter the order, and 19 we will get you back on your way. 20 MR. CLASABLANCA: Okay. 21 JUDGE TOREM: Any other questions? 22 MR. CLASABLANCA: No. 23 JUDGE TOREM: Ms. McCloy, anything else 24 you want me to do on this docket before we go off the 25 record?

1 MS. McCLOY: No. 2 JUDGE TOREM: All right. We will take 3 another brief recess. I'll just be down in my office. 4 Call me when you are ready and I will come right back 5 up. 6 MS. McCLOY: Okay. 7 JUDGE TOREM: Thank you. We are at 8 recess. 9 (A brief recess.) 10 JUDGE TOREM: Back on the record. It's about five minutes to noon. Mr. Clasablanca is back 11 and I have been handed a draft of a stipulated order. 12 13 Ms. McCloy, can you summarize what is going on 14 here and then I will follow along with the record. 15 MS. McCLOY: Commission Staff recommends 16 that Rickey Clasablanca, d/b/a Right Choice Movers, be 17 assessed a financial penalty in the amount of \$5,000 for two violations of RCW 81.80.075(1). A \$4,500 18 19 portion of the penalty will be suspended for two years 20 from the date of the order, then waived subject to the 21 condition that Rickey Clasablanca, d/b/a Right Choice 22 Movers, refrains from further operations as a 23 household goods carrier without first obtaining a 24 permit from the Commission. The remainder of the penalty, \$500, is due and payable subject to the 25

1 payment schedule in Appendix A attached to the order. 2 JUDGE TOREM: So what I am seeing, 3 Appendix A calls for a \$50 payment today. 4 MR. CLASABLANCA: Yes. 5 JUDGE TOREM: And then 225 payable each on November and December 8th. 6 7 MR. CLASABLANCA: Yes. JUDGE TOREM: Mr. Clasablanca, what is 8 important to me is that we have an agreement. Page 3 9 10 of the order, Paragraph A, it says you have agreed to 11 shut down and cease operations as a household goods carrier, but you are going to continue your business 12 13 outside of our jurisdiction as a pack-and-move --14 MR. CLASABLANCA: Yeah labor, yeah. JUDGE TOREM: So what is your 15 16 understanding of what you can do? 17 MR. CLASABLANCA: My understanding is I 18 can just provide labor services, not using the truck. 19 Just loading people's truck, or unloading, sending my 20 packing team to pack boxes, and that's pretty much it. 21 I'm okay with that because that's what I am really 22 good at, is the loading part. I can do it without a 23 truck. I'm not worried about it. 24 JUDGE TOREM: As long as someone that's not employed in your business is providing or driving 25

1 the truck, if you are separate from that, you should 2 be good to go. 3 MR. CLASABLANCA: Okay. 4 JUDGE TOREM: As long as we understand 5 that you are not trying to find a way around it. 6 MR. CLASABLANCA: No. 7 JUDGE TOREM: If you decide you want anything to do with the truck --8 9 MR. CLASABLANCA: I'm going to work my 10 way up to that. I'm talking to my family and doing 11 that right now because my name is everywhere. It 12 would be a good investment for them to get me a truck. 13 I think we would do real good. When that changes, the 14 proper things will happen. 15 JUDGE TOREM: I just want to make sure 16 we have you on record as saying you understand what 17 vou can do. 18 MR. CLASABLANCA: Yes. 19 JUDGE TOREM: As I have said to a number 20 of folks this morning, I don't want to see you back 21 here. I want to make sure that the customers out 22 there are protected and that all the businesses are 23 held to the same standard, so we have a common 24 understanding on that.

25 I am going to sign the order, which is going

1 to put you under this two-year chance, that you might 2 have to pay the remainder, \$4500, if the Commission is 3 to find you violating the terms of the order or 4 operating without a permit. But for now we will let 5 bygones be bygones with an initial payment of \$50 6 today --7 MR. CLASABLANCA: Okay. JUDGE TOREM: -- and the remaining \$225 8 payments twice, and get those started for you today. 9 10 MR. CLASABLANCA: Okay. 11 JUDGE TOREM: You will get a copy of the 12 order before you leave. Hopefully everything goes 13 smoothly from here. I'm trying to think what else, if 14 there were any questions I had for you. I don't think 15 so. 16 MR. CLASABLANCA: Okay. 17 JUDGE TOREM: I hope everything was 18 clear enough, that we did it in such short fashion 19 this afternoon, that you missed this morning's 20 proceeding. 21 Did you have questions about anything else? 22 MR. CLASABLANCA: No, I think I have 23 clarification --24 JUDGE TOREM: Okay. 25 MR. CLASABLANCA: -- where you guys are

1 coming from. I will just do the right thing and 2 everything will be all right. 3 JUDGE TOREM: I like to hear that. 4 MR. CLASABLANCA: That's it. 5 JUDGE TOREM: All right. Thank you, 6 sir. 7 MR. CLASABLANCA: All right. Thank you. JUDGE TOREM: Now we have a couple other 8 pieces of business to take care of before we adjourn. 9 10 MS. McCLOY: Yes. 11 JUDGE TOREM: There are no other movers or potential movers here in the room this morning. 12 13 MS. McCLOY: Yes. 14 JUDGE TOREM: As far as I can tell, we still have Phoenix Moving and Logistics, Ricardo 15 16 Ernesto Lomedico has not appeared, and Innovative 17 Moving Company, Mr. Daryl Munn, have not appeared. 18 MS. McCLOY: That's correct. 19 JUDGE TOREM: Did you get any messages 20 from them as to an emergency this morning or any other 21 reasons? 22 MS. McCLOY: No, I did not. JUDGE TOREM: How does Staff want to 23 24 proceed at this point? 25 MS. McCLOY: Staff wants to proceed with

1 the default orders.

2	JUDGE TOREM: So let's turn first to
3	Docket TV-131606. If you can, Ms. McCloy, explain the
4	basis for Staff's complaint in this case, and
5	summarize the case you have made in your declaration
6	against the company. Then I can determine that there
7	is sufficient proof or not to uphold and enter a
8	default order, and then we can handle your
9	recommendation on penalty as well.
10	MS. McCLOY: Okay.
11	I began an investigation into Phoenix Moving
12	and Logistics when I received an e-mail from a
13	permitted carrier. I found a business license record
14	for Phoenix Moving and Logistics listing Ricardo
15	Ernesto Lomedico as the governing person. The record
16	listed a business and mailing address of
17	14009 - 49th Place West, Edmonds, Washington 98026.
18	JUDGE TOREM: And this is all summarized
19	in your declaration?
20	MS. McCLOY: Yes.
21	JUDGE TOREM: That is dated
22	September 3rd?
23	MS. McCLOY: Yes.
24	I conducted an Internet search and found a
25	website offering intrastate moving services in

1 Washington, identifying Ricardo Ernesto Lomedico as 2 the founder/president of Phoenix Moving and Logistics. 3 I also found advertisements for the company on 4 www.facebook.com, Yelp.com, and Angieslist.com. The 5 telephone number provided in the advertisements for Phoenix Moving and Logistics also appeared in 6 7 advertisements on Craigslist.org for Major Movers, listing Joe as the sales contact. 8 9 According to Commission records, as of 10 August 21st, 2013 there was no record of Ricardo Ernesto Lomedico, d/b/a Phoenix Moving and Logistics, 11 or Major Movers, now or ever holding a household goods 12 13 permit. 14 On May 24th I called both phone numbers listed 15 in the Major Movers advertisement. My phone call to 16 (512) 903-2773 reached a voicemail box for Phoenix 17 Moving. I requested an estimate for a move from a 18 two-bedroom house in Edmonds to another two-bedroom 19 house about 15 minutes away. I received a call back 20 from Joe, quoting me \$300 to \$425 for two movers and a 21 truck. 22 On July 25th, I received another e-mail from a 23 permitted carrier containing a link to an 24 advertisement for Phoenix Moving and Logistics on Amazonlocal.com, offering a voucher for two hours of 25

1 moving services with two movers and a truck for \$85. 2 On July 26th, I sent a letter to Ricardo 3 Ernesto, a/k/a Joe Lomedico, outlining the licensing 4 process for household goods movers, directing Joe 5 Lomedico, d/b/a Phoenix Moving and Logistics, to become licensed within a reasonable time, cease 6 7 unpermitted operations, and outlining the consequences of operating as an unpermitted household goods mover 8 9 in Washington state. Mr. Lomedico was required to 10 respond or apply for a permit by August 9, 2013. 11 On August 15th, I confirmed that the company 12 had not filed an application for a household goods 13 permit. I called (425) 239-2547 and left a message 14 for Joe Lomedico, requesting that he call me back 15 regarding the letter. 16 On August 19th I received a phone call from 17 Joe Lomedico. He said that he received the letter and

17 boe homedico. He said that he federved the fetter and 18 was aware that he was operating without a permit. He 19 said he was filling out the household goods permit 20 application and would mail it to the Commission by the 21 end of the week. He said he would remove his 22 advertisements.

On August 23rd, 2013, I confirmed that the
Commission had not received an application for a
household goods permit from Joe Lomedico, and that the

1 company continued to advertise on 2 www.phoenixmovingandlogistics.net, www.facebook.com, 3 Yelp.com, and Angieslist.com. The company also 4 continues to advertise as Major Movers on 5 Craigslist.org. JUDGE TOREM: Have you had any direct 6 7 contact with Mr. Lomedico since his call to say he was going to fill out the paperwork? 8 MS. McCLOY: Yes. I called Mr. Lomedico 9 10 on September 26th, and left him a voicemail, asking 11 him to call me back. I called again on October 1st and the line was busy. On October 4th I called again 12 and spoke with Mr. Lomedico. He confirmed that he 13 14 would be here today. I asked him what his intent was 15 for the hearing. He said that he has already begun 16 shutting down Phoenix Moving and that he plans to 17 return to work as a collections agent. I asked him if 18 he plans to cease and desist operations and he said 19 yes. I told him that if he does not appear, a default 20 order will be entered against his company which 21 carries a penalty of \$5,000. He said that he intended 22 to appear and demonstrate that he is shutting down his business. I have confirmed that he has removed 23 24 advertisements.

JUDGE TOREM: So the advertisements that

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you said were up as of the end of August, which ones are no longer operating?

MS. McCLOY: So he has taken down his website, but he is still advertising on Yelp, Facebook and Angie's List. I know that Yelp and Angie's List are -- sometimes they have difficulty taking those down for some reason. I was expecting him to be here today so that we could discuss that.

9 JUDGE TOREM: How do you want to proceed 10 at this point, since he has failed to appear?

MS. McCLOY: At this time I would like to issue a default order under RCW 34.05.440 and WAC 480-07-450 for failure to appear at this hearing. Ricardo Ernesto Lomedico, d/b/a Phoenix Moving and Logistics, has also failed to comply with a subpoena issued by the Commission commanding him to appear at the proceeding today and produce certain documents.

18 JUDGE TOREM: I am going to hold him in 19 default for failing to appear.

20 What do you want to do with regard to the rest 21 of the proof? I think that you have proved he has 22 offered a move. I also concur that the Commission 23 proved that he is advertising without a permit --24 MS. McCLOY: Yes.

25 JUDGE TOREM: -- so enter those findings

1 as part of the default order. 2 What about a penalty? 3 MS. McCLOY: I think that we should go 4 with the full \$5,000 penalty. 5 JUDGE TOREM: All right. I'm willing to do that, given that he was expected to be here today. 6 7 If there is some indication later, that the Commission wants to alter the penalty on good cause on your own 8 9 motion, or if Mr. Lomedico files for a petition for 10 review about the default or the order itself, then we 11 will take that up at that time. 12 MS. McCLOY: Okay. 13 JUDGE TOREM: For now I think that will 14 be appropriate. I will sign that order when you have one ready to present. 15 16 MS. McCLOY: Yes. 17 JUDGE TOREM: Let's move to the next one, which is Docket TV-131608, that's Innovative 18 19 Moving Company, and the representative should have 20 been Mr. Daryl Munn. 21 Why don't you go ahead and tell me what the 22 Commission did to bring this case forward. 23 MS. McCLOY: I began an investigation 24 into the activities of Innovative Moving Company in June 2013, because I received an e-mail from a 25

1 permitted carrier with links to advertisements 2 indicating that the company is conducting household 3 goods moves in the state of Washington. I reviewed 4 Commission records related Innovative Moving Company 5 to determine whether the company held a household goods permit. According to Commission records, Daryl 6 7 Munn, d/b/a Innovative Moving Systems, filed an application for household goods carrier authority on 8 9 June 21st, 2005. Mr. Munn's application was dismissed 10 as incomplete, and that was after his attendance at a 11 similar proceeding. 12 JUDGE TOREM: So what was the date on 13 that one? 14 MS. McCLOY: June 21st, 2005. JUDGE TOREM: I don't think we had a 15 16 mover's court kick off then, so it must have been a 17 separate issue for him --18 MS. McCLOY: Oh, okay. 19 JUDGE TOREM: -- or a separate year. 20 MS. McCLOY: He has applied several 21 times. I will continue. 22 In 2011, Mr. Munn, d/b/a Innovative Moving 23 Systems, was found to be conducting household goods 24 moves without a permit in Docket TV-111368. 25 JUDGE TOREM: I think that was part

1 of --2 MS. McCLOY: Okav. 3 JUDGE TOREM: I recognize his name as 4 well. 5 MS. McCLOY: Yes. JUDGE TOREM: I think that 2011 docket 6 7 was probably the first mover's court. 8 MS. McCLOY: Okay. 9 The Commission classified Daryl Munn, d/b/a 10 Innovative Moving Systems, as a household goods carrier and issued a stipulated order instructing 11 Mr. Munn to obtain a permit from the Commission no 12 13 later than November 7th, 2011, and before engaging in 14 business as a household goods carrier within the state 15 of Washington. That order became final on 16 September 29th, 2011, and Mr. Munn was assessed a 17 penalty of \$4,000 with \$3,600 suspended on a condition 18 that the company obtain a permit. Mr. Munn failed to 19 apply for a permit and the full \$4,000 penalty was imposed on December 1st, 2011, and that debt was 20 21 forwarded to a collection agency on June 1st, 2012. 22 JUDGE TOREM: Do you know if there were 23 any payments made prior to it going to collections? 24 MS. McCLOY: There were no payments 25 made.

1	JUDGE TOREM: All right. So not only no
2	payments, but also no attempt to get a permit?
3	MS. McCLOY: Right.
4	On June 21st, 2013, I conducted an Internet
5	search for advertising for Innovative Moving. I found
6	15 advertisements on Craigslist.org offering local and
7	intrastate household goods moving services and
8	containing testimonials recommending Daryl. On
9	June 21st, 2013, I called the telephone number in the
10	advertisements and spoke with Daryl. I asked him for
11	an estimate for a move from a two-bedroom house in
12	Lakewood to a two-bedroom house in Olympia. He said
13	it would cost \$85 per hour for two men and a truck and
14	that this includes a one-way charge for travel. He
15	said that he has been a professional mover for over 21
16	years. He does continue to advertise on Craigslist
17	and Thumbtack.com and Yelp.com.
18	And service information. We work with
19	ABC Legal Service. A mandatory appearance letter, a
20	copy of the order, complaint, subpoena, and my
21	declaration were accepted on behalf of Mr. Munn by his
22	coresident, Rainy Hamilton, on September 7th, 2013 at
23	6:21 p.m., at the address on the company's business
24	license. Department of Licensing records confirm that
25	Mr. Munn resides at this address.

1 I brought a copy of the ABC Legal invoice with me today. I request that invoice be marked Exhibit 1 2 3 and entered into the record. 4 JUDGE TOREM: The address is the one in 5 Bremerton? MS. McCLOY: Yes. 6 JUDGE TOREM: All right. You can hand 7 8 that up. 9 MS. McCLOY: Yes. JUDGE TOREM: Have you had any other 10 communication with Mr. Munn since this case was first 11 initiated and he was served by ABC? 12 13 MS. McCLOY: I called Mr. Munn at 14 (360) 471-1754 on September 26, 2013, and October 1st, 15 2013. Both times I left him a voicemail, asking him 16 to call me back, to let me know of his intent for the 17 hearing. I told him that if he does not appear a 18 default order will be entered against his company 19 which carries a penalty of \$5,000. I did not receive 20 a call back from Mr. Munn. 21 JUDGE TOREM: This is a coresident of 22 his? I guess the legal term would be his regular 23 abode. This is the right address per the one that you 24 served at his business address and that you say confirms that's where his residence is? 25

1	MS. McCLOY: Yes.
2	JUDGE TOREM: And it's just been a
3	complete no communication from him?
4	MS. McCLOY: No communication.
5	JUDGE TOREM: All right. The Commission
6	has proved that he has been served. It has also
7	proved that the advertising that's attached to your
8	declaration, that the company continues to operate.
9	Not only responding to the telephone number, phone
10	calls, he's been asked for a quote, but also by
11	keeping the multiple services up on the advertising,
12	as you have detailed. I would entertain that motion
13	for default, as well as to enter an appropriate
14	penalty at this time.
15	What is the Commission's position on a
16	penalty?
17	MS. McCLOY: At this time, we would like
18	to issue an order classifying well, he has already
19	been classified.
20	JUDGE TOREM: We will do it again.
21	MS. McCLOY: Classifying the respondent
22	as a household goods carrier, ordering the respondent
23	to cease and desist, and impose penalties and a
24	default order. The Commission will find Daryl Munn,
25	d/b/a Innovative Moving Company, in default for

1 failing to appear at the hearing. In addition, if 2 this initial order becomes final, Daryl Munn, d/b/a 3 Innovative Moving Company, will be classified as a 4 household goods carrier and assessed a financial 5 penalty in the amount of \$5,000 for two violations of RCW 81.80.075(1), and be required to cease and desist 6 7 from operating as a household goods carrier without 8 first obtaining a permit from the Commission.

9 JUDGE TOREM: I'm going to grant that 10 motion, hold him in default for his failure to appear 11 today, and also make the appropriate findings that he 12 continues to be classified under Innovative Moving 13 Company or Innovative Moving Solutions. Whatever 14 business Mr. Munn is operating is classified as a 15 household goods carrier, and it is appropriate, based 16 on his continued action without a permit, and his 17 continued advertising and failure to respond to a 18 subpoena and complaint, that he been held in default 19 and pay a \$5,000 penalty.

20 My only concern on this one is that we have 21 been down this road with Mr. Munn before, about two 22 years ago. It would be helpful if we could get some 23 further superior court action from our friends in the 24 Attorney General's office on this particular mover, 25 rather than just simply refer this to collections,

1	unless he does manage to pay it. But we also have the
2	cease and desist portion of the order to worry about.
3	MS. McCLOY: Yes.
4	JUDGE TOREM: I won't include that in
5	the order, but if you would relay that to the Attorney
6	General's office, that this particular one may deserve
7	some higher level attention because we haven't been
8	able to get him here today. He was here two years
9	ago. He didn't apparently get the message and is not
10	complying. It looks like that entire \$4,000 from last
11	time was sent to collections already and that hasn't
12	managed to get anything across.
13	MS. McCLOY: Right.
14	JUDGE TOREM: So with that, is there any
15	other business to conduct today?
16	MS. McCLOY: No, Your Honor.
17	JUDGE TOREM: Then I will take the other
18	two orders for default and sign those whenever they
19	are ready. We need to prepare an order dismissing the
20	case against Mr. Luna-Lopez, and a prehearing
21	conference order has to be prepared. I think we are
22	mainly done with the data
23	MS. McCLOY: Yes.
24	JUDGE TOREM: on that for Ms. Chana
25	Green.

1	That that will take care of all nine of the
2	items on the docket today.
3	MS. McCLOY: Great.
4	JUDGE TOREM: Then we are adjourned at
5	12:15.
6	(Mover's Court adjourned at 12:15 p.m.)
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CERTIFICATE STATE OF WASHINGTON COUNTY OF KING I, Sherrilyn Smith, a Certified Shorthand Reporter in and for the State of Washington, do hereby certify that the foregoing transcript is true and accurate to the best of my knowledge, skill and ability. SHERRILYN SMITH