Exh. JH-6 Dockets UE-190334, UG-190335, and UE-190222 Witness: Joanna Huang

BEFORE THE WASHINGTON UTILITIES AND TRANSPORTATION COMMISSION

WASHINGTON UTILITIES AND TRANSPORTATION COMMISSION,

Complainant,

v.

AVISTA CORPORATION, d/b/a AVISTA UTILITIES,

Respondent.

DOCKETS UE-190334, UG-190335, and **UE-190222** (*Consolidated*)

EXHIBIT TO TESTIMONY OF

Joanna Huang

STAFF OF WASHINGTON UTILITIES AND TRANSPORTATION COMMISSION

Pro Forma Employee Benefits, Adjustment 3.05

October 3, 2019

AVISTA UTILITIES
WASHINGTON ELECTRIC RESULTS
TWELVE MONTHS ENDED DECEMBER 31, 2018
(000'S OF DOLLARS)

| | T | Duo Forme | | | | |
|----------|--|-----------------------|--|--|--|--|
| Line | | Pro Forma Employee | | | | |
| No. | DESCRIPTION | Benefits | | | | |
| | Adjustment Number | 3.05 | | | | |
| | Workpaper Reference | E-PEB | | | | |
| | REVENUES | | | | | |
| 1 | Total General Business | \$0 | | | | |
| 2 | Interdepartmental Sales | - | | | | |
| 3 | Sales for Resale | | | | | |
| 4 5 | Total Sales of Electricity Other Revenue | - | | | | |
| 6 | Total Electric Revenue | | | | | |
| | | | | | | |
| | EXPENSES | | | | | |
| 7 | Production and Transmission | | | | | |
| 8 | Operating Expenses Purchased Power | - | | | | |
| 9 | Depreciation/Amortization | - | | | | |
| 10 | Regulatory Amortization | | | | | |
| 11 | Taxes | | | | | |
| 12 | Total Production & Transmission | - | | | | |
| | Distribution | | | | | |
| 13 | Operating Expenses | - | | | | |
| 14 | Depreciation/Amortization | - | | | | |
| 15 | Taxes | | | | | |
| 16 | Total Distribution | - | | | | |
| 17 | Customer Accounting | - | | | | |
| 18 | Customer Service & Information | - | | | | |
| 19 | Sales Expenses | | | | | |
| | Administrative & General | | | | | |
| 20 | Operating Expenses | - | | | | |
| 21 | Depreciation/Amortization | - | | | | |
| 22 | Regulatory Deferrals/Amortization | - | | | | |
| 23 24 | Taxes | | | | | |
| 24 25 | Total Admin. & General Total Electric Expenses | | | | | |
| 20 | Total Electric Expenses | | | | | |
| 26 | OPERATING INCOME BEFORE FIT | - | | | | |
| | FEDERAL INCOME TAX | | | | | |
| 27 | Current Accrual | _ | | | | |
| 28 | Debt Interest | - | | | | |
| 29 | Deferred Income Taxes | - | | | | |
| 30 | Amortized ITC - Noxon | | | | | |
| 31 | NET OPERATING INCOME | \$0 | | | | |
| | | | | | | |
| | RATE BASE | | | | | |
| | PLANT IN SERVICE | | | | | |
| 32 33 | Intangible Production | \$0 | | | | |
| 34 | Transmission | - | | | | |
| 35 | Distribution | - | | | | |
| 36 | General | | | | | |
| 37 | Total Plant in Service | - | | | | |
| 20 | ACCUMULATED DEPRECIATION/AMORT | - | | | | |
| 38 39 | Intangible Production | - | | | | |
| 40 | Transmission | - | | | | |
| 41 | Distribution | - | | | | |
| 42 | General | | | | | |
| 43 | Total Accumulated Depreciation | | | | | |
| 44 | NET PLANT | - | | | | |
| 45 | DEFERRED TAXES | - | | | | |
| 46 | Net Plant After DFIT | - | | | | |
| 47 | DEFERRED DEBITS AND CREDITS & OTHER | - | | | | |
| 48 | WORKING CAPITAL | | | | | |
| 49 | TOTAL RATE BASE | \$0 | | | | |
| ** | * | | | | | |

AVISTA UTILITIES
WASHINGTON GAS RESULTS
TWELVE MONTHS ENDED DECEMBER 31, 2018
(000'S OF DOLLARS)

| | T | ı |
|-------------|---------------------------------------|----------------------|
| | | Pro Forma |
| Line No. | DESCRIPTION | Employee Benefits |
| 110. | a a | 3.05 |
| | - | G-PEB |
| | | |
| | REVENUES | |
| 1 | Total General Business | \$ - |
| 2 | Total Transportation Other Revenues | - |
| 4 | Total Gas Revenues | |
| 4 | Total Gas Revenues | - |
| | EXPENSES | |
| | Production Expenses | |
| 5 | City Gate Purchases | - |
| 6 | Purchased Gas Expense | |
| 7 | Net Nat Gas Storage Trans | |
| 8 | Total Production | - |
| | Underground Storage | |
| 9 | Operating Expenses | - |
| 10 | Depreciation | - |
| 11 | Taxes | - |
| 12 | Total Underground Storage | - |
| | Distribution | |
| 13 | Operating Expenses | |
| 14 | Depreciation | - |
| 15 | Taxes | - |
| 16 | Total Distribution | - |
| | | |
| 17 | Customer Accounting | - |
| 18 | Customer Service & Information | - |
| 19 | Sales Expenses | - |
| | Administrative & General | |
| 20 | Operating Expenses | - |
| 21 | Depreciation/Amortization | - |
| 22 | Regulatory Amortizations | |
| 23 | Taxes | |
| 24 | Total Admin. & General | |
| 25 | Total Gas Expense | |
| 26 | OPERATING INCOME BEFORE FIT | |
| 20 | or Editing Records Ball order | |
| | FEDERAL INCOME TAX | |
| 27 | Current Accrual | - |
| 28 | Debt Interest | - |
| 29 | Deferred FIT | - |
| 30 | Amort ITC | |
| 31 | NET OPERATING INCOME | \$ - |
| | | |
| | | |
| | RATE BASE: PLANT IN SERVICE | |
| 32 | Underground Storage | \$ - |
| 33 | Distribution Plant | - |
| 34 35 | General Plant Total Plant in Service | |
| 33 | Total Plant in Service | - |
| | ACCUMULATED DEPREC/AMORT | |
| 36 | Underground Storage | |
| 37 | Distribution Plant | - |
| 38 | General Plant | - |
| 39 | Total Accum. Depreciation/Amort. | |
| 40 | NET PLANT | - |
| 41 42 | DEFERRED FIT Net Plant After DFIT | |
| 42 | Net Plant After DF11 GAS INVENTORY | |
| 44 | GAIN ON SALE OF BUILDING | |
| 45 | OTHER | |
| 46 | WORKING CASITAL | |
| | | |
| 47 | TOTAL RATE BASE | A |
| 48 | RATE OF RETURN | \$ - |

Employee Benefits Analysis

AVISTA UTILITIES SYSTEM RESULTS TWELVE MONTHS ENDED DECEMBER 31, 2018 (000'S OF DOLLARS)

| Docket | Test Period | Test period actual | | | | | | Requested Pro Froma Adjustment | Requested Percentage increase | Approved Overestimated Pro Forma increase |
|-----------|-------------------------|---|---|--|--------------------|---|--|--------------------------------------|-------------------------------------|---|
| UE-140188 | Test year 6/30/2013 | Test period actual 2013 2014 57,445,110 | Rate year pro forma 2015 53,951,000 | 2016 | | | | (3,494,110) | -6.08% | 2,756,688 |
| UE-150205 | Test year 9/30/2014 | Test period actual 51,194,31 | 2 | Rate year pro forma 59,921,200 | | | | 8,726,888 | 17.05% | 2,019,030 |
| UE-160228 | Test year 9/30/2015 | | Test period actual 57,902,170 | Rate year pro forma \$ 62,145,878 | | | | 4,243,708 | 7.33% | |
| UE-170485 | Test year 12/31/2016 | | | Test period actual 2016 70,409,510 | 2017 70,690,986 | Rate year pro forma 2018 69,690,986 | 2019 67,390,986 | (718,524) | -1.02% | 6,417,927 |
| UE-190335 | Test year 12/31/2018 | | | | | Test period actual 2018 63,273,059 | Rate year pro forma 2020 73,027,454 | 9,754,395 | 15.42% | |

Employee Benefits Analysis

AVISTA UTILITIES SYSTEM RESULTS TWELVE MONTHS ENDED DECEMBER 31, 2018 (000'S OF DOLLARS)

| Task Number | Task Name | 2014 | 2015 | 2016 | 2017 | Actual 2018 | 2014-2018 5-Year Average | Avista Proposed 2020 Pro-Forma | Staff Proposed 2020 Pro-Forma |
|-------------|----------------------|---------------|--------------|--------------|---------------|----------------|-----------------------------|---|--|
| 926220 | Health Insurance | 19,323,918 | 20,880,989 | 25,789,217 | 22,279,529 | \$ 22,645,974 | | \$ 25,350,000 | \$ 22,645,974 |
| 926221 | Health Insure - HDHP | | | | 976,977 | \$ 1,430,306 | | \$ 1,500,000 | \$ 1,430,306 |
| 926240 | FAS 106 | 8,142,682 | 9,349,596 | 11,411,512 | 9,992,979 | \$ 2,868,055 | | \$ 2,500,000 | \$ 2,868,055 |
| 926251 | FAS 106 NS | | | | | \$ 5,673,659 | | \$ 6,500,000 | \$ 5,673,659 |
| 926225 | 401 (k) | 6,864,360 | 7,928,615 | 8,062,842 | 8,205,323 | \$ 9,138,892 | | \$ 9,800,000 | \$ 9,138,892 |
| 926226 | 401(K) Non-Elect Con | 48,847 | 280,533 | 492,612 | 690,399 | \$ 905,072 | | \$ 1,100,000 | \$ 905,072 |
| 926230 | Pension FAS 87 | 12,634,767 | 24,379,430 | 24,649,327 | 23,938,095 | \$ 21,595,661 | | \$ 18,877,454 | \$ 21,595,661 |
| 926253 | Pension FAS 87 NS | | | | | \$ (984,560) | | \$ 7,400,000 | \$ (984,560) |
| Grand Total | | \$ 47,014,574 | \$62,819,163 | \$70,405,510 | \$ 66,083,302 | \$ 63,273,059 | \$ 61,919,122 | \$ 73,027,454 | \$ 63,273,059 |

AVISTA CORP. RESPONSE TO REQUEST FOR INFORMATION

JURISDICTION: WASHINGTON DATE PREPARED: 05/29/2019

CASE NO.: UE-190334 & UG-190335 WITNESS: Elizabeth Andrews REQUESTER: **UTC Staff RESPONDER:** Annette Brandon TYPE: Data Request DEPT: Regulatory Affairs TELEPHONE: REQUEST NO.: Staff - 009 (509) 495-4324

EMAIL: annette.brandon@avistacorp.com

REQUEST:

Please explain the basis for all officers' salary, bonus/incentive and benefit increases from 2014 to 2018. Also, please provide the supporting executive officer compensation studies/surveys that are relevant to this inquiry.

RESPONSE:

Please see Avista's **CONFIDENTIAL** response to data request Staff_DR_009C. Please note that Avista's response to Staff_DR_009C is **Confidential per Protective Order in UTC Dockets UE-190334 and UG-190335**.

Base Pay

As noted in the Company's response to Staff_DR_008, several internal and external factors are considered in the determination of base pay for executive officers. The external peer group data utilized to benchmark our executives against companies reasonably assumed to be competitors for talent is provided by Meridian Compensation Partners (Meridian). Please see Staff_DR_009C Confidential Attachments A-E for the Executive Total Compensation Benchmarking Analysis performed by Meridian for 2014-2018.

Short Term Incentive Compensation

Short Term Incentive Compensation is related to which metrics are achieved, and at what level, for any given year. Please see Staff_DR_009 Attachment A for a listing of metrics and their respective results for 2014 - 2018.

Long-Term Incentive Plan

Long Term Incentive Plan Payments are in direct relation to changes in the equity markets. <u>No LTIP expense (performance shares or restricted share units) is included in the Company's case.</u> Please see the Company's response to Staff_DR_008.

Benefits

Changes from year to year for benefits are primarily related to changes in actuarial assumptions for the Company's pension plan and medical benefits. Below is the summary of changes related to these benefits between 2014 and 2018:

| System Benefits | | Accounting Year | | | | | | | | | | |
|-----------------|----------------------|-----------------|------------|----|--------------------------|----|------------|---------------|------------|----|------------|--|
| Task Number | Task Name | 2014 | | | 2015 | | 2016 | 2017 | | | 2018 | |
| 926220 | Health Insurance | \$ | 19,323,918 | \$ | 20,880,989 | \$ | 25,789,217 | \$ | 22,279,529 | \$ | 22,645,974 | |
| 926221 | Health Insure - HDHP | | | | | | | \$ | 976,977 | \$ | 1,430,306 | |
| 926240 | FAS 106 | \$ | 8,142,682 | \$ | 9,349,596 | \$ | 11,411,512 | \$ | 9,992,979 | \$ | 2,868,055 | |
| 926251 | FAS 106 NS | | | | | | | | | \$ | 5,673,659 | |
| 926225 | 401 (k) | \$ | 6,864,360 | \$ | 7,928,615 | \$ | 8,062,842 | \$ | 8,205,323 | \$ | 9,138,892 | |
| 926226 | 401(K) Non-Elect Con | \$ | 48,847 | \$ | 280,533 | \$ | 492,612 | \$ | 690,399 | \$ | 905,072 | |
| 926230 | Pension FAS 87 | \$ | 12,634,767 | \$ | 24,379,430 | \$ | 24,649,327 | \$ | 23,938,095 | \$ | 21,595,661 | |
| 926253 | Pension FAS 87 NS | | | | | | | | | \$ | (984,560) | |
| Grand Total | | \$ 47,014,574 | | \$ | \$ 62,819,163 \$ 70,405, | | 70,405,510 | \$ 66,083,301 | | \$ | 63,273,059 | |

The primary reasons for changes in system costs (O&M and Capital) between 2014 and 2015¹, as well as subsequent decreases in the following years is related to pension and post-retirement medical expense which is recorded according to requirements set forth in ASC 715. Please see Staff_DR_009C Confidential Attachment F for the actuarial assumptions which contributed to changes in assumptions for 2014-2018. In regards to Medical expense, the primary increase between 2015 and 2016 is due to higher actual medical claims, changes in population profile, and an increase in large claims. This trend reversed in 2017 and 2018 resulting in lower medical costs in those years.

¹ Please note 2014 was uncharacteristically low for Pension Expense.