BELL ATLANTIC

Consolidated Statements of Income		(Dollars in Millions, Except Per Share Amounts)			
Years Ended December 31,	1997	1996	s, Except Per Sn 1995	are Amounts) 1994	
Operating Revenues	· 				
Local services	\$13,113.20	\$12,559.10	\$12,115.30	\$11,844.90	
Network access services	7,158.60	7,112.60	6.952.20	6,684.60	
Long distance services	2,190.10	2,373.60	2,474.30	2,636.70	
Ancillary services	1,845.40	1,738.00	1,450.80	1,227.60	
Directory and information services	2,298.00	2,224.30	2,050.80	1,978.60	
Wireless services	3,328.50	2,713.60	2,147.80	1,779.80	
Other services	260.1	434	735.6	945.8	
Total Operating Revenues	30,193.90	29,155.20	27,926.80	27,098.00	
Operating Expenses					
Employee costs	9.047.20	8,703.90	8,811.30	9,424.00	
Depreciation and amortization	5,864.40	5,379.00	5,326.10	5,291.20	
Taxes other than income	1,606.90	. 1,499.90	1,589.30	1,534.00	
Other operating expenses	8,333.90	7,493.80	6,782.70	6,326.40	
Total Operating Expenses	24,852.40	23,076.60	22,509.40	22,575.60	
Operating Income	5,341.50	6,078.60	5,417.40	4,522.40	
Income (loss) from unconsolidated businesses	-124.1	14.2	-22.1	65.9	
Other income and (expense), net	-3.3	-99.6	404.3	73.3	
Interest expense	1,230.00	1,082.00	1,264.60	1,230.80	
Provision for income taxes	1,529.20	1,782.30	1,708.90	1,205.90	
Income from Continuing Operations Extraordinary items	2,454.90	3,128.90	2,826.10	2,224.90	
Discontinuation of regulatory accounting			-2,919.40	-2,150.00	
Early extinguishment of debt, net of tax			-3.5	-6.7	
Cumulative effect of change in accounting					
Directory publishing, net of tax		273.1			
Net Income (Loss)	\$2,454.90	\$3,402.00	(\$96.80)	\$68.20	
Basic Earnings (Loss) per Share	\$3.16	\$ 4.40	(\$0.13)	\$0.09	
Average common shares outstanding (M)	775.9	773.3	764.3	757.9	
Diluted Earnings (Loss) per Share	\$3.13	\$4.36	(\$0.13)	\$0.09	
— Average common shares outstanding	785.5	780.1	768.2	759.7	

Note

Not adjusted for stock split (2 for 1) on 6/29/98

Basic earnings per common share are based on the weighted average number of shares outstanding during the year. $\frac{1}{2} \left(\frac{1}{2} \right) = \frac{1}{2} \left(\frac{1}{2} \right) \left(\frac{1}{2$

Diluted earnings per common share include the dilutive effect of shares issuable under our stock-based compensation plans, which represent the only potential dilutive common shares

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\$322.80 720.6 6,340.80 550.3 634	\$249.40 300.5 6,168.90	\$462.90 10.9	\$280.40
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6,340.80 550.3	6,168.90	10.9	_
550.3		6 221 60	4 915 20
		5,231.50 362.4	4,815.20 450.8
034	478.4		
432.3	543.3	891.4	906.7 1,130.70
9,000.80	8,456.80	7,963.00	7,590.80
77 437 20	75 679 50	72 034 00	69,110.40
42,397.80	39,544.70	37,164.20	31,604.60
35,039.40	36,134.80	34,869.80	37,505.80
5,144.20	4,922.20	4,151.50	3,568.30
4,779.70	3,847.30	3,638.80	5,355.30
\$53,964.10	\$53,361.10	\$50,623.10	\$54,020.20
\$6,342.80	\$2,884,20	\$2,622,80	\$4,216.40
		-	5,158.80
1,355.00	1,305.10	1,596.80	2,054.00
13,664.20	10,349.90	9,915.80	11,429.20
13,265.20	15,286.00	15,744.10	14,590.20
10,004.40	9,588.00	9,388.40	8,980.20
	432.3 9,000.80 77,437.20 42,397.80 35,039.40 5,144.20 4,779.70 \$53,964.10 \$6,342.80 5,966.40 1,355.00 13,664.20 13,265.20	432.3 543.3 9,000.80 8,456.80 77,437.20 75,679.50 42,397.80 39,544.70 35,039.40 36,134.80 5,144.20 4,922.20 4,779.70 3,847.30 \$53,964.10 \$53,361.10 \$6,342.80 \$2,884.20 5,966.40 6,160.60 1,355.00 1,305.10 13,664.20 10,349.90 13,265.20 15,286.00	432.3 543.3 891.4 9,000.80 8,456.80 7,963.00 77,437.20 75,679.50 72,034.00 42,397.80 39,544.70 37,164.20 35,039.40 36,134.80 34,869.80 5,144.20 4,922.20 4,151.50 4,779.70 3,847.30 3,638.80 \$53,964.10 \$53,361.10 \$50,623.10 \$6,342.80 \$2,884.20 \$2,622.80 5,966.40 6,160.60 5,696.20 1,355.00 1,305.10 1,596.80 13,664.20 10,349.90 9,915.80 13,265.20 15,286.00 15,744.10

Deferred credits and other liabilities				
Deferred income taxes	2,106.20	1,846.90	1,677.80	3,508.10
Unamortized investment tax credits	250.7	288.8	346.1	481.1
Other	772.6	865.9	971.2	1,234.90
·	3,129.50	3,001.60	2,995.10	5,224.10
Minority interest, including a portion subject	911.2	2,014.20	1,221.10	648
Preferred stock of subsidiary	200.5	145	145	85
Shareowners' investment				,
Common stock	78.8	78.7	77.2	76.2
Common stock issuable	-	-	•	0.1
Contributed capital	13,255.60	13,295.00	12,452.90	12,526.00
Reinvested earnings	1,261.70	1,279.80	184.6	1,750.20
Foreign currency translation adjustment	-553.4	-319.4	-541.3	-327.6
-	14,042.70	14,334.10	12,173.40	14,024.90
Less common stock in treasury, at cost	590.5	589.3	97.9	11
Less deferred compensation-employee stock	663.1	768.4	861.9	950.4
Total shareowners' investment	12,789.10	12,976.40	11,213.60	13,063.50
Total Liabilities and Shareowners' Investment	\$53,964.10	\$53,361.10	\$50,623.10	\$54,020.20

Note:

Not adjusted for stock split (2 for 1) on 6/29/98