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      BEFORE THE WASHINGTON UTILITIES AND TRANSPORTATION
                           COMMISSION
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    AT&T COMMUNICATIONS OF THE
     PACIFIC NORTHWEST, INC.,
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 4
                    Complainant,
 5
                                       DOCKET NO. UT-020406
                                   )
               vs.
                                       Volume No. IV
 6
                                   )
    VERIZON NORTHWEST, INC.,
                                 )
                                      Pages 95 - 141
 7
                  Respondent.
                                  )
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               A hearing in the above matter was held on
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     December 19, 2002, at 2:39 p.m., at 1300 South
11
     Evergreen Park Drive Southwest, Olympia, Washington,
12
    before Administrative Law Judge MARJORIE R. SCHAER,
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               The parties were present as follows:
               AT&T COMMUNICATIONS OF THE PACIFIC NORTHWEST,
14
     INC., by GREGORY J. KOPTA, Attorney at Law, Davis,
15
     Wright, Tremaine, LLP, 1501 Fourth Avenue, Suite 2600,
     Seattle, Washington 98101.
16
              VERIZON NORTHWEST, INC., by JUDITH A.
     ENDEJAN, Attorney at Law, Graham & Dunn PC, 1420 Fifth
17
    Avenue, 33rd Floor, Seattle, Washington 98101.
18
                   VERIZON NORTHWEST, INC., by CHARLES
19
    CARRATHERS, Vice President and General Counsel, 600
    Hidden Ridge, Irving, Texas 75038.
20
               THE WASHINGTON UTILITIES AND TRANSPORTATION
21
    COMMISSION, by SHANNON SMITH, Assistant Attorney
     General, 1400 South Evergreen Park Drive Southwest,
22
     Post Office Box 40128, Olympia, Washington 98504.
23
24
    Kathryn T. Wilson, CCR
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    Court Reporter
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1	PROCEEDINGS
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3	JUDGE SCHAER: We are on the record. We are
4	here this afternoon for a discovery conference in
5	Docket No. UT-020406, which is a complaint proceeding
6	brought by AT&T Communications of the Pacific Northwest
7	against Verizon Northwest, Incorporated. The date
8	today is December 19th, 2002. We are meeting in the
9	Commission's hearing room 206 at the Commission's
10	headquarter building in Olympia.
11	One party is appearing by teleconference
12	bridge as authorized by the notice of hearing, and that
13	is Ms. Endejan representing Verizon, and Ms. Endejan
14	had previously contacted my office to let us know she
15	would be appearing telephonically. My name is Marjorie
16	Schaer, and I will be the administrative law judge
17	conducting this hearing.
18	I would like to start by taking appearances.
19	If you have already appeared in this matter, then
20	please give an abbreviated appearance of your name and
21	client. Would you start, please, Mr. Kopta?
22	MR. KOPTA: Gregory J. Kopta of the law firm
23	Davis Wright Tremaine, LLP, on behalf of AT&T
24	Communications of the Pacific Northwest, Inc.

JUDGE SCHAER: Then Ms. Endejan?

- 1 MS. ENDEJAN: Judy Endejan of Graham and Dunn
- 2 for Verizon Northwest, Inc., and I would also like to
- 3 have Mr. Carrathers enter an appearance. I'm not
- 4 certain that he has formally entered an appearance in
- 5 this docket or not, but we might want to do that at
- 6 this point.
- 7 JUDGE SCHAER: Why don't you give us a
- 8 complete appearance, Mr. Carrathers, unless you
- 9 remember that you had appeared before. It's not my
- 10 recollection that you have.
- MR. CARRATHERS: The name is Charles
- 12 Carrathers, C-a-r-r-a-t-h-e-r-s, vice president and
- 13 general counsel, Verizon Northwest. Business address
- 14 is 600 Hidden Ridge, Irving, Texas. Telephone number
- 15 is (972) 718-2415.
- 16 JUDGE SCHAER: Since this is your first
- 17 appearance, please also give us your e-mail address and
- 18 your telefax number, if you would, please.
- MR. CARRATHERS: The e-mail address is
- 20 chuck.carrathers@verizon.com. Fax number is
- 21 (972) 718-0936.
- JUDGE SCHAER: Just so our records are clear,
- 23 we often have more than one counsel appearing for a
- 24 party, but we designate one as the official contact
- 25 person so if some kind of official action needs to be

- 1 taken, we know whom the Commission or the parties must
- 2 serve, and usually as a courtesy, we serve everybody,
- 3 but if you could let me know between you and
- 4 Ms. Endejan who will be the official contact person for
- 5 Verizon Northwest, please.
- 6 MR. CARRATHERS: Ms. Endejan will be, thank
- 7 you.
- JUDGE SCHAER: Thank you. Let me mention
- 9 that Mr. Cromwell has advised the Commission he would
- 10 not participate in this conference. We have not had a
- 11 response from Ms. Singer Nelson at this point. Are you
- 12 on the line, Ms. Singer Nelson? If she joins us later,
- 13 we will go from there, and then we are going to have
- 14 Ms. Smith appear for herself this afternoon. She's
- 15 previously appeared in this matter on behalf of
- 16 Mr. Trautman, but we need to get her contact
- information, so go ahead, please.
- 18 MS. SMITH: Shannon Smith, assistant attorney
- 19 general representing Commission staff. My address is
- 20 1400 South Evergreen Park Drive Southwest, P.O. Box
- 21 40128, Olympia, Washington, 98504-0128. My telephone
- 22 number is area code (360) 664-1192. My fax number is
- 23 area code (360) 586-5522. My e-mail address is
- 24 ssmith@wutc.wa.gov.
- JUDGE SCHAER: Thank you. We are here this

- 1 afternoon to resolve an AT&T motion to compel Verizon
- 2 to respond to data requests, and I would plan to go
- 3 forward by having Mr. Kopta address his motion, and
- 4 perhaps in doing that address the response that was
- 5 provided by Verizon this week and why he may agree or
- 6 disagree with it, and then I might ask whoever is
- 7 speaking on behalf of Verizon to respond to that, and
- 8 then I will inquire if Commission staff has any
- 9 comments they wish to make at that point and then have
- 10 Mr. Kopta have an opportunity to respond to what's been
- 11 said, so go ahead, Mr. Kopta, at this point, please.
- 12 MR. KOPTA: Thank you, Your Honor. I think
- 13 we've laid out the grounds for our motion in our
- 14 papers, and I don't want to repeat that and will not.
- 15 So therefore, I will focus on the response that Verizon
- 16 has filed previously.
- 17 There are several different data requests to
- 18 which we are seeking a response, and Verizon's response
- 19 focuses almost entirely on the few that have to do with
- 20 information on Verizon's affiliates. So I'm going to
- 21 leave that for the moment and address two other types
- 22 of requests.
- There are two data requests, No. 4 and 5,
- 24 that have to do with the number of minutes of use for
- 25 each of Verizon's toll programs, and they in their

- 1 response refer us to information that they have just
- 2 provided to Commission staff, and without having had
- 3 time to review it since I just received it yesterday,
- 4 it appears as though that seems to be the same
- 5 information that we have looked for, so at this point,
- 6 I think that unless we have some problem with the
- 7 information that Verizon has provided, it seems to be
- 8 responsive to what we have asked for, so we won't be
- 9 pushing ahead for any kind of order on Requests No. 4
- 10 and 5.
- 11 The other actually larger number of requests
- 12 has to do with the types of services that Verizon
- 13 provides to unaffiliated interexchange carriers as well
- 14 as to its affiliate toll providers, and Verizon doesn't
- 15 address those requests in its response, so I'm a little
- 16 bit at a loss to understand why they are continuing to
- 17 be unwilling to provide that type of information, and I
- 18 just simply would refer to Request No. 6 which asks for
- 19 billing and collection service information with respect
- 20 to what Verizon provides to unaffiliated carriers, and
- 21 No. 16, which asks for basically the same information
- 22 from affiliates. No. 17 asks for the number of local
- 23 exchange customers that Verizon serves in the State of
- 24 Washington and how many are presubscribed to Verizon
- 25 services or affiliates' toll services.

- I don't want to keep going through all of
- 2 them, but most of the requests have had to do with
- 3 information that Verizon has in its control,
- 4 information about Verizon, what it provides, what are
- 5 the rates that Verizon charges, and in some cases, what
- 6 are the costs that Verizon incurs, and we think those
- 7 are squarely within the purview of this docket, and
- 8 Verizon hasn't said otherwise.
- 9 There are a couple of data requests in which
- 10 we have asked for information about Verizon affiliates,
- 11 and at least with respect to how that relates to this
- 12 case, our concern has been that Verizon's switched
- 13 access rates are too high. I think that's undisputed
- 14 in terms of what the scope of this docket is, but
- 15 Verizon as part of its defense in this case has claimed
- 16 that it's underearning, or at least not making as much
- 17 as the Commission has authorized it to make, and we
- 18 think that one of the responses to that is to
- 19 demonstrate that the excess between Verizon's costs in
- 20 providing switched access and the rates for switched
- 21 access, that some of that may being used to subsidize
- 22 its affiliates, and so therefore, that's an improper
- 23 use, and that if Verizon is underearning, it's because
- 24 it's using its revenues to subsidize affiliates as
- 25 opposed to demonstrating that it's making its rate of

- 1 return.
- 2 In order to substantiate that or investigate
- 3 whether it's true or not, we want to know what kind of
- 4 facilities and services its affiliates have in the
- 5 provision of toll service, and particularly those that
- 6 the affiliates are receiving from Verizon. At this
- 7 point, the data requests that probably most squarely
- 8 presents or has the most information requested about
- 9 affiliates is No. 34, in which we've asked for the
- 10 rates, terms, and conditions under which its affiliates
- 11 provide long distance services since Verizon in
- 12 response to an earlier data request had stated that its
- 13 affiliates provide toll service on a resold basis as
- 14 opposed to a facilities basis, and at this point, our
- 15 primary interest is whether the affiliates in the
- 16 provision of those services are receiving any services
- 17 from Verizon or from another affiliate of Verizon from
- 18 which Verizon also receives comparable services just to
- 19 see or compare the extent to which those affiliates are
- 20 able to obtain services at rates, terms, and conditions
- 21 that other companies can't.
- 22 So again, we think that this is something
- 23 that is squarely within the purview of this particular
- 24 docket. Verizon makes the -- I don't want to
- 25 characterize it as legalistic, but certainly the

- 1 procedural issue that those affiliates are not named
- 2 parties in this proceeding. That is certainly true,
- 3 and if we want to play, I guess, according to Hoyle,
- 4 then I guess we could do that. We could ask the
- 5 Commission for authority to subpoena these particular
- 6 companies and ask them to provide this information. We
- 7 could ask for a public record request to get their
- 8 annual reports, in which case those affiliates would
- 9 then be obligated to proceed to Superior Court to
- 10 obtain a protective order to insure that confidential
- 11 information isn't disclosed, and that seems like a
- 12 roundabout way of getting that information.
- As I say, we could do it that way, but I
- 14 wouldn't think the Commission or the parties would want
- 15 to do it that way. It seems like a simple matter,
- 16 particularly with respect to the annual reports, to
- 17 provide that information directly to us under the terms
- 18 and conditions of the existing protective order, and
- 19 with respect to the other information we have
- 20 requested, if it's in the possession of Verizon or
- 21 easily obtained by Verizon, then it seems like that's
- 22 the most direct way of providing the information rather
- 23 than going through additional hoops to get that from
- 24 the affiliates directly.
- 25 So as I say, we can certainly do it that way.

- 1 It just seems like a waste of time and effort upon
- 2 behalf of the Commission and all parties, but I guess
- 3 that's up to Verizon weather it wants to continue to
- 4 press for that. But the bottom line is it's
- 5 information that's germane to the allegations in the
- 6 complaint, the issues that are raised by the complaint,
- 7 and most specifically to Verizon's defenses to the
- 8 complaint, and therefore, we think that we are entitled
- 9 to obtain that information.
- 10 JUDGE SCHAER: Looking at the middle section
- of requests that you indicated have not been responded
- 12 to in any way, could you at least give me the numbers
- 13 at this point so we all know we are talking about the
- 14 same thing?
- MR. KOPTA: The responses, of course, are
- 16 attached to our motion, and in virtually every case,
- 17 Verizon has not provided any response other than an
- 18 objection. Those include No. 6, No. 16, No. 17,
- 19 No. 18, No. 20. No. 21, they do provide a partial
- 20 response.
- JUDGE SCHAER: What is it you seek beyond
- that partial response?
- MR. KOPTA: In No. 21, we are interested in
- 24 the extent to which each affiliate provides intraLATA
- 25 or interLATA toll services, and I believe that Verizon

- 1 makes some reference to that is discernible from their
- 2 tariffs or price lists. I'm not sure that that is the
- 3 case. I've not reviewed their tariffs or price list,
- 4 so if that information is provided in their tariffs or
- 5 price lists, than we can certainly review those.
- No. 22, Verizon provides a partial response
- 7 with respect only to Verizon as opposed to any of its
- 8 affiliates, and that one, we are asking for the date on
- 9 which Verizon or any of its affiliates and to provide
- 10 interLATA toll services. I believe that Verizon says
- 11 that we could discern that information from the tariffs
- 12 or price lists. That one I'm not so sure about because
- 13 one can file a tariff or price list and not begin to
- 14 provide service for a particular period of time. One
- 15 can completely refile a tariff or price list with a new
- 16 effective date without any indication of whether they
- 17 actually began providing service, and particularly
- 18 given the name changes that have occurred with the
- 19 merger of Bell Atlantic and GTE, I don't know that
- 20 there is any way of telling from the existing tariffs
- 21 or price lists of the date on which any of those
- 22 affiliates actually began providing service, which is
- 23 what we are looking for.
- No. 23 is the same kind of request only for
- 25 interLATA services. And No. 34, again, Verizon

- 1 provides a partial response with respect to one
- 2 subsection of that data request, and this is the one in
- 3 which we've asked for the resale or how the affiliates
- 4 obtain the service that they resell and the rates,
- 5 terms, and conditions for that as well as the extent to
- 6 which those affiliates obtain services and facilities
- 7 either from Verizon or from a common source with
- 8 Verizon, and Verizon provides a partial response to
- 9 that saying that Verizon does not provide any of the
- 10 operating, installation, and maintenance services to
- 11 its affiliates nor finance human resources, legal, or
- 12 accounting services, but that doesn't respond to the
- 13 issue of whether the affiliates of Verizon obtain those
- 14 services from a common source and what those terms and
- 15 conditions are with respect to how Verizon and its
- 16 affiliates obtain those services, under what terms and
- 17 conditions. Those are all the data requests at this
- 18 point that are still at issue.
- 19 JUDGE SCHAER: When you speak of affiliates,
- 20 you haven't, to my reading, discussed the relationship
- 21 of these affiliates to Verizon in terms of the
- 22 Commission's affiliated interest statues or rules. Did
- 23 I miss something, or is there something more you can
- 24 tell me there about that relationship and what kinds of
- 25 things should be filed with the Commission that might

- 1 be available to you?
- MR. KOPTA: At this point, we are a little in
- 3 the dark because we don't know all of the
- 4 interaffiliate relationships or how the corporate
- 5 structure works. What we are interested in is who and
- 6 how in the Verizon family of companies provides toll
- 7 services, intrastate toll services, in Washington.
- 8 Verizon has identified three of its affiliates that
- 9 provide such services. That's the extent of our
- 10 knowledge in terms of what the relationship is, so I
- 11 don't know anything above and beyond that.
- 12 What we are trying to do is get at how
- 13 Verizon provides, whether it's Verizon Northwest or
- 14 Verizon as the family of companies, provides toll
- 15 services and the relationship between that provision of
- 16 toll services and Verizon Northwest, Inc.'s switched
- 17 access services. Certainly, we have separate companies,
- 18 and we are not claiming that that is not the case, but
- 19 one can use separate companies as affiliates to do a
- 20 variety of things, both appropriate and inappropriate.
- 21 And at this point, we are not claiming that Verizon is
- 22 doing anything inappropriate because we don't know.
- What we are trying to do is get the
- 24 information that would allow us to determine whether
- 25 Verizon Northwest, Inc., is essentially providing

- 1 services and other types of facilities or resources or
- 2 whatever to its toll-providing affiliates and financing
- 3 that, essentially, with the excess between cost and
- 4 price and its switched access services.
- 5 So whether Verizon Northwest is providing the
- 6 toll service or whether one of its affiliates is
- 7 providing the toll service, I don't think that Verizon
- 8 should be able to say, "Hey, it's not us providing the
- 9 toll service," when they are, in fact, pumping their
- 10 affiliates under the table by their high access charges
- 11 to compete in a way that other nonaffiliated
- 12 interexchange companies can't.
- 13 So at this point, we are trying to find the
- 14 information, and Verizon has said, "Hey, it's different
- 15 affiliates," but we are not satisfied with that
- 16 explanation. We want to make sure that if there is a
- 17 wall, how high, how wide, how deep, and how many holes
- 18 are in that wall. At this point, we just don't know.
- 19 JUDGE SCHAER: So am I understanding you
- 20 correctly to say you are withdrawing your motion as to
- 21 Data Requests 4 and 5, and if there is some concern
- 22 about whether the response is answering what you are
- 23 seeking, you will pursue that through further data
- 24 requests or some other way?
- 25 MR. KOPTA: That is correct. At this point,

- 1 it seems as though they have provided information that
- 2 appears responsive. If that's not the case, we will
- 3 continue to work with them and see if there is some
- 4 other means of resolving that issue, so at this point,
- 5 we don't need Commission intervention on those two.
- 6 JUDGE SCHAER: Then Nos. 6, 16, 17, 18, 20,
- 7 21 and 22 and 23 have received no objection or no
- 8 response to your motion, and on both 21 and 22, you've
- 9 received partial response but have not received an
- 10 objection related to the rest of the response; is that
- 11 correct?
- 12 MR. KOPTA: We've received objections to all
- 13 of the responses. It's just that on most of these,
- 14 Verizon does not in its written response to our motion
- 15 explain above and beyond its simple objection why it's
- 16 continuing to withhold the information. The only
- 17 objection that Verizon explains in its written response
- 18 has to do with information that is within the
- 19 possession of its affiliates and allegedly not within
- 20 Verizon's possession, and that is one or two of the
- 21 data requests. The rest of them have to do with
- 22 information that is unquestionably within Verizon's
- 23 possession and control.
- JUDGE SCHAER: From my notes, I note that
- No. 34 is one that you believe falls in this third

- 1 category, and I'm not sure if the unanswered portions
- 2 of 21 and 22 belong there also.
- MR. KOPTA: I believe that's correct, but
- 4 with 34 also there is some information that Verizon
- 5 also unquestionably has in terms of whether Verizon is
- 6 receiving certain services and facilities from a common
- 7 source with its affiliates, so there is some overlap,
- 8 but I think 34 is predominantly the data request to
- 9 which most of Verizon's response goes to in terms of
- 10 explaining their objection to providing the information
- 11 that has been requested.
- 12 JUDGE SCHAER: Are there any other data
- 13 requests that are in that third category?
- MR. KOPTA: I think that there may be.
- JUDGE SCHAER: Off the record for just a
- 16 moment at this point.
- 17 (Pause in the proceedings.)
- 18 JUDGE SCHAER: Back on the record. The court
- 19 reporter has solved her technical problem, so go ahead,
- 20 Mr. Kopta.
- 21 MR. KOPTA: Request No. 3 is for the annual
- 22 reports for the affiliates, and so I don't know whether
- 23 Verizon Northwest has that information in its
- 24 possession or not, so that may be one of those that is
- 25 information that is within the possession and control

- 1 of the affiliates, and that's information that goes to
- Verizon's response.
- No. 20 asks for the number of end-user
- 4 customer's presubscribed to Verizon's toll services but
- 5 not Verizon local exchange customers. Again, that is
- 6 probably information that they would claim only within
- 7 their affiliates' possession.
- 8 JUDGE SCHAER: So No. 20 needs to move from
- 9 Section 2 to Section 3.
- MR. KOPTA: Yes.
- JUDGE SCHAER: Ms. Endejan in her response
- 12 referred extensively to Civil Rule 34 and case law
- 13 under that rule, and it's my understanding that under
- 14 that rule, the party needs to provide anything that it
- 15 has in its possession that it controls.
- MS. ENDEJAN: Would you like me to respond?
- 17 I don't want to jump into Mr. Kopta's argument. I'd be
- 18 happy to do so at any time, if you want me to.
- JUDGE SCHAER: Why don't you list for me the
- 20 three items under Rule 34.
- MS. ENDEJAN: Civil Rule 34, which we
- 22 discussed extensively in our response to the motion,
- 23 makes it clear that requests for production of
- 24 documents are only properly directed to parties. The
- 25 named party in this case is Verizon Northwest, Inc.

- 1 The other affiliates are not parties, have not been
- 2 made and are not. They are separate companies from
- 3 Verizon Northwest, Inc., which is why it is erroneous
- 4 to assume that Verizon Northwest, Inc., somehow or
- 5 other can get the requested information from them. It
- 6 cannot. The information is not within the possession,
- 7 custody, or control of Verizon Northwest, Inc., which
- 8 is the second requirement of Civil Rule 34 when it
- 9 comes to requesting data.
- 10 JUDGE SCHAER: Those were the three items I
- 11 was looking for, possession, custody, or control.
- 12 Thank you, Ms. Endejan.
- MS. ENDEJAN: I guess where we are coming
- 14 from --
- 15 JUDGE SCHAER: What I would like to do is --
- 16 I appreciate your assistance in giving me what I was
- 17 looking for in my notes with those three terms, and I
- 18 want to ask a few more questions of Mr. Kopta so you
- 19 have heard the questions and his answers before you
- 20 proceed with your argument, if you would wait just a
- 21 moment, please.
- 22 So my understanding at this point from what
- 23 I've read on Rule 34 is that if Verizon has something
- 24 in its possession, something in its custody, or
- 25 something in its control, then it should turn that over

- 1 to another party making a request. Is that how you
- 2 read the rule, Mr. Kopta?
- 3 MR. KOPTA: Yes, it is. And I think there
- 4 are a couple of concerns here. No. 1, this is the
- 5 first time that Verizon has ever said that it doesn't
- 6 have these documents. The objection has simply been,
- 7 "This is information about our affiliates and they
- 8 aren't parties, so we aren't obligated to provide it."
- 9 So obviously, it changes things for Verizon to say it
- 10 does not have any of this information in its
- 11 possession, custody, or control. It could be any of
- 12 those three. It doesn't need to be all three. Verizon
- 13 could have them in its possession, and we don't know
- 14 enough about the interaffiliate relationship to know
- 15 whether it did or did not. Obviously, we will accept
- 16 Ms. Endejan's representation and not question that.
- But the other issue, of course, is that we
- 18 are dealing here with regulated utilities. All of
- 19 those companies are under the Commission's regulation,
- 20 jurisdiction. There are requirements for
- 21 interaffiliate transaction, filings, overview by the
- 22 Commission, and so I don't know that the civil rule, as
- 23 in many cases, needs to be followed to the letter of
- 24 the civil rule in proceedings before the Commission. I
- 25 think the Commission's emphasis has always been more

- 1 practical, much less of a game and more interested in
- 2 obtaining information that's going to help the
- 3 Commission make its decision than in making sure that
- 4 everyone does everything exactly correctly.
- 5 That's why I mentioned earlier that one
- 6 alternative would be to ask the Commission for a
- 7 subpoena to serve on these three affiliates to obtain
- 8 this information. That seems like needless procedural
- 9 hoops. We can do that if the Commission thinks it's
- 10 the way it wants to do this, but we had hoped that it
- 11 would be simpler, more straightforward and more
- 12 economical, both in terms of effort and time given that
- 13 we have an existing procedural schedule, to pursue it
- 14 this way. If the Commission decides that that's too
- 15 much of a shortcut, then we will take the long way.
- JUDGE SCHAER: Is there anything further you
- 17 want to say at this point?
- MR. KOPTA: Not at this point.
- 19 JUDGE SCHAER: Ms. Endejan, are you going to
- 20 be making the argument for Verizon?
- MS. ENDEJAN: Yes, Your Honor.
- JUDGE SCHAER: Go ahead, please, and please
- 23 do try to speak clearly into the microphone. You are
- 24 still not loud enough.
- 25 MS. ENDEJAN: I apologize for the inadequacy

- 1 of my AT&T phone system here. Well, Your Honor, I
- 2 think that the problem that we have, I think I could
- 3 break down into four general categories in terms of why
- 4 we are having a disconnect here in responding to AT&T's
- 5 discovery requests.
- 6 The first is the relevancy issue, which we do
- 7 discuss in our response, and that means that in order
- 8 to determine whether a data request asks for relevant
- 9 information, you go to the complaint and the answer to
- 10 the complaint to see what the issues are. I went back
- 11 and looked at AT&T's complaint. They basically have
- 12 four claims for relief, none of which have anything to
- 13 do with any Verizon affiliate.
- 14 They ask for relief in the form of lower
- 15 switched access charges, claiming that essentially they
- 16 should be provided the same rates as effectively local
- 17 providers get for purposes of interconnection. They
- 18 also allege that Verizon has violated the Commission's
- 19 communication standard -- and we are not basing our
- 20 rates on the proper cost standard set forth in 47 USC,
- 21 Section 251, C 2(d) --
- JUDGE SCHAER: Ms. Endejan, I'm sorry, but
- 23 the court reporter is not getting what you are saying.
- 24 Would you go back to No. 2 and go forward, please?
- MS. ENDEJAN: There are four claims for

- 1 relief in the AT&T complaint, and the first essentially
- 2 alleges that we are pricing our switched access charges
- 3 too high above cost. The second claim for relief
- 4 claims that we are discriminating because we provide
- 5 the same functionality to CLECs and to CMRS or mobile
- 6 providers but we charge different rates.
- 7 The third claim for relief is they claim that
- 8 Verizon Northwest has violated the Commission's
- 9 imputation standard, and the fourth claim for relief of
- 10 the complaint is that Verizon has not priced its
- 11 interconnection with its network, i.e., the switched
- 12 access charges, according to Section 251 of the
- 13 Telecommunications Act.
- 14 None of these claims for relief raise any
- 15 question or issue about potential cross subsidization
- 16 between Verizon Northwest, Inc., and its affiliates.
- 17 What they are going to and trying to, I guess, unravel
- 18 is the Commission's well-defined imputation standard,
- 19 which was set forth in the dockets that I've cited in
- 20 my response.
- JUDGE SCHAER: Where is that, please?
- MS. ENDEJAN: That was Page 4. The
- 23 imputation requirement was set forth in Docket No.
- 24 UT-970767, so it's against that background that you
- 25 have to approach these data request responses.

- 1 You also have to take into account that a lot
- 2 of the information, and I probably would like to go
- 3 through each one of the data requests very shortly to
- 4 explain why there is a problem, is the fact that they
- 5 are asking for information about separate companies
- 6 that we do not own or control. They ask for
- 7 information about companies that are not parties. When
- 8 we served our answers to AT&T's data requests in our
- 9 first preliminary objection in Section 1 A(1), we told
- 10 AT&T that Verizon Northwest has no control over its
- 11 affiliates, which are separate companies. Therefore,
- 12 we submit that the Commission really can't order us to
- 13 provide information from a company we don't control.
- So as you go through the data requests that
- 15 deal with affiliate companies, what I think AT&T is
- 16 saying is because we somehow or other have the name
- 17 Verizon, we have some magic power to get information
- 18 from our sister companies, which is an assumption that
- 19 does not have a basis in reality here, and what they
- 20 are saying here is really, "Let's put the burden on
- 21 Verizon because they have some connection to do our
- 22 work for us," and we don't think that's fair.
- 23 Turning specifically to the data requests, I
- 24 can give you an example of this. Data Request No. 3
- 25 calls for providing annual reports with the Commission.

- 1 Well, apparently, if you go to the Commission's records
- 2 center, you can get the annual reports from Verizon
- 3 long distance and VSSI. AT&T can get those reports
- 4 just as easily as we can. We don't have them. We
- 5 probably would have to get them from the Commission, so
- 6 why should Verizon have to be forced to provide that
- 7 information to AT&T if they want it? They can get it
- 8 as easily as we can.
- 9 With respect to No. 6, they have inquired
- 10 about whether we provide billing and collection
- 11 services to the interexchange carriers in Washington
- 12 for toll service. We did address that on Page 4 of our
- 13 response, 4 and 5, in which we explained to the
- 14 Commission that what other interexchange carriers pay
- 15 for billing and collection services is not germane to
- 16 the point here of what we pay and what we impute into
- 17 our costs for purposes of setting our toll prices, so
- 18 therefore, there is absolutely no relevancy to the
- 19 issues raised by the complaint by Data Request No. 6,
- 20 even if that one does appear to ask for information
- 21 from Verizon Northwest, Inc., as opposed to its
- 22 affiliates.
- 23 Turning to Data Request No. 16, that asks for
- 24 information regarding affiliates. I won't repeat my
- 25 argument on that point, but we think that that has no

- 1 connection to the issues in this case, not raised by
- 2 the complaint, calls for information not within our
- 3 custody or control. No. 17, the only marginally
- 4 relevance number there is asking for the number of
- 5 customers who are presubscribed to Verizon Northwest,
- 6 Inc.'s toll services, and I don't know. I will ask the
- 7 client to see if that's something we can provide
- 8 subject to the protective order.
- 9 The other two categories of this data request
- 10 calls for information about services provided by
- 11 Verizon affiliates. We don't have that information.
- 12 The same would hold true for Data Request No. 18. I'm
- 13 looking through that here. Yes, to the extent that it
- 14 calls for information about presubscribed toll services
- 15 provided by Verizon affiliates, we don't have it.
- 16 Same would hold true for Data Request No. 20.
- 17 This one calls for the number of end-user customers who
- 18 are prescribed to Verizon affiliates' toll services but
- 19 are not Verizon local exchange customers. We do not
- 20 have information about customers from our affiliates.
- 21 We couldn't answer that if we wanted to and we can't.
- No. 21, I have a dual response to this one.
- 23 First of all, we did identify what we believe are the
- 24 pertinent names of affiliates that offer land line toll
- 25 services in Washington. I believe that, two things,

- 1 AT&T could go to the Commission and get information
- 2 about all of these companies that we have listed just
- 3 as easily as Verizon Northwest, Inc., could. The
- 4 Commission has access to identifying information and
- 5 price lists because they are required to be filed.
- 6 AT&T can get an answer to its questions by doing some
- 7 homework at the Commission with respect to these
- 8 filings, and in doing so, it could also answer AT&T
- 9 Data Request No. 22 by going in and doing some research
- 10 at the Commission. It could find the dates on which
- 11 any of these affiliates began providing toll service in
- 12 Washington. Verizon Northwest is not the keeper of
- 13 that knowledge.
- 14 The same would hold true for Data Request No.
- 15 23, and then finally with Data Request No. 34, this
- 16 best illustrates the problems we have with responding
- 17 with the data request as phrased. We answered the only
- 18 relevant question here which called for us to identify
- 19 or respond about the services that Verizon Northwest,
- 20 Inc., has. That's what the question called for. What
- 21 does Verizon Northwest, Inc., share with any of its
- 22 affiliates. We answered that question. Subparts A, B,
- 23 C, and E all called for the type of affiliate
- 24 information that we do not possess and we don't control
- 25 and we should not have to provide.

- 1 So in sum here, AT&T should ask for
- 2 information that civil rules require us to provide, and
- 3 we don't think the rules of this Commission would call
- 4 for us to have to provide it under some formal
- 5 arrangement. It's not that simple. AT&T can get this
- 6 information and has admitted in its argument that it
- 7 has the ability to do so several ways. It can go to
- 8 the Commission and ask for information from the records
- 9 on file at the Commission, or it can subpoena it from
- 10 the pertinent entities, or it can name the entities as
- 11 parties.
- 12 In other jurisdictions, for instance in the
- 13 state of Texas, when AT&T filed a similar complaint
- 14 against Southwestern Bell, it named Southwestern Bell
- 15 long distance as a party. This is Texas Docket No.
- 16 23063, so it clearly knows how to name long distance
- 17 affiliates as parties to regulatory proceedings, and it
- 18 would be improper for this Commission to on some sort
- 19 of informal basis somehow have these entities involved
- 20 as shadow parties because that would deprive them of
- 21 all the due process that they are entitled to under the
- 22 law.
- 23 So I think in sum, AT&T has not made a
- 24 showing of relevancy here with respect to the
- 25 information sought. It's not shown an inability to get

- 1 it from other commonly accessible sources. It's not
- 2 shown that Verizon has this information within its
- 3 custody or control, and therefore, the motion should be
- 4 denied.
- 5 JUDGE SCHAER: I asked Mr. Kopta a moment ago
- 6 and I will ask you also, you made a great deal of
- 7 reference in your response to Civil Rule 34, Evidence
- 8 Rule 34, and the standard in that rule which allows
- 9 another party to seek from you something which you have
- 10 possession of, custody or control of. Do you recall
- 11 those references?
- MS. ENDEJAN: Yes, Your Honor.
- JUDGE SCHAER: As I read your response, I
- 14 really just kind of want to make sure that I'm
- 15 understanding some of the portions correctly. You are
- 16 saying at Page 3 in the first full paragraph that
- 17 Verizon cannot produce the documents of its affiliates
- 18 because such documents are not in Verizon's custody or
- 19 control, and I just want to ask you, for each part of
- 20 that, has your client checked and have you verified
- 21 that none of these documents are in the possession of
- 22 Verizon Northwest?
- MS. ENDEJAN: You mean none of the documents
- 24 for all of the data requests?
- JUDGE SCHAER: That's correct.

- 1 MS. ENDEJAN: The only one where I might say
- 2 that Verizon Northwest would have information deals
- 3 with a question that might be directed specifically to
- 4 Verizon Northwest, such as No. 18, the total number of
- 5 local exchange end-user customers that Verizon served
- 6 in the State of Washington on January 1st, 1995. Of
- 7 that, identify the number who are presubscribed to
- 8 Verizon's toll services.
- 9 We probably have that information and we
- 10 probably can get that. I'm sure we have access to that
- information, but sub B we do not have.
- JUDGE SCHAER: What I'm wanting to know is
- 13 have you or at your direction has someone confirmed
- 14 that none of these other documents are in the
- 15 possession of Verizon Northwest?
- MS. ENDEJAN: If it calls for information
- 17 about the affiliates, that is correct.
- 18 JUDGE SCHAER: So you don't have any of this
- in any form in your possession.
- MS. ENDEJAN: No.
- 21 JUDGE SCHAER: Then I would ask you the same
- 22 question about custody. Are any of these documents in
- 23 some form in the custody of Verizon Northwest?
- MS. ENDEJAN: No.
- 25 JUDGE SCHAER: Finally, I would ask you about

- 1 control. I found your references to federal practice
- 2 and procedure very useful, and looking there at some of
- 3 the definitions -- I actually should have asked you
- 4 this about possession -- one of the cases cited there
- 5 indicates that production of documents not in party's
- 6 possession is required if party has the practical
- 7 ability to obtain the documents from another
- 8 irrespective of legal entitlement to the documents.
- 9 Have you checked or has someone checked on
- 10 your behalf to see if Verizon Northwest has the
- 11 practical ability to obtain any of the documents
- 12 discussed in these data requests?
- MS. ENDEJAN: Your Honor, I guess the term
- 14 "practically available" would encompass -- say, for
- 15 instance, the annual reports. I'm confused because
- 16 does that mean that Verizon Northwest, Inc.'s staff has
- 17 to go to the Commission to get the publicly filed
- 18 reports?
- 19 JUDGE SCHAER: I'm just asking you a factual
- 20 question of what you have or someone on your behalf has
- 21 confirmed with your client.
- 22 MS. ENDEJAN: What we've confirmed with the
- 23 client is that each of these affiliates are very
- 24 careful to maintain separate distinct corporate
- 25 entities for a variety of legal reasons, which I'm sure

- 1 you can imagine. So consequently, the data that is
- 2 associated with each of those entities resides with
- 3 those entities, and it would take a direction from I
- 4 don't know who, but no one from Verizon Northwest Inc.,
- 5 has that authority to compel an affiliated sister to
- 6 produce information, so practically, I would say that
- 7 it does not have access to this information except to
- 8 the same extent that AT&T has in terms of retrieving
- 9 publicly filed information with the Commission.
- 10 JUDGE SCHAER: So you don't have a practical
- 11 ability to obtain the documents even though you may not
- 12 have a legal entitlement; is that correct?
- MS. ENDEJAN: No, we definitely don't have a
- 14 legal entitlement.
- 15 JUDGE SCHAER: That was not my question. Let
- 16 me try to ask it more clearly. Are you saying that
- 17 Verizon Northwest does not have the practical ability
- 18 to obtain the documents even though you may have no
- 19 legal entitlement to the documents?
- 20 MS. ENDEJAN: It has the same ability as AT&T
- 21 practically to get the information from the Commission,
- 22 but it does not have the practical ability to get it
- 23 from within Verizon Northwest, Inc.
- JUDGE SCHAER: Another question I asked
- 25 Mr. Kopta and I would like you to answer is we've

- 1 spoken of affiliates, and are these affiliates
- 2 affiliates within the purview of the Commission's
- 3 statutes and rules?
- 4 MS. ENDEJAN: Is that directed to me or
- 5 Mr. Kopta?
- 6 JUDGE SCHAER: That's directed to you. Would
- 7 you like me to repeat the question?
- 8 MS. ENDEJAN: Yes.
- 9 JUDGE SCHAER: We've spoken today about
- 10 companies that may be affiliates of Verizon Northwest,
- 11 and I'm asking you if any of the companies we've
- 12 discussed this afternoon are companies with whom
- 13 Verizon would have an affiliated interest relationship
- 14 in terms of affiliated interest statute civil rules of
- 15 the Commission.
- MS. ENDEJAN: I don't know as I sit here,
- 17 Your Honor, if there are any contractual arrangements
- 18 between these entities and Verizon Northwest, Inc. If
- 19 there was, the contractual arrangements would have to
- 20 be filed with the Commission.
- 21 JUDGE SCHAER: That was my next question. Do
- 22 you have any such contracts on file with the
- 23 Commission?
- MS. ENDEJAN: I don't know the answer to
- 25 that, Your Honor. I apologize.

- JUDGE SCHAER: At this point, I'm going to
- 2 ask Ms. Smith to see if she has anything to say, and
- 3 then I'm going to let Mr. Kopta respond briefly. Do
- 4 you have anything to contribute at this point,
- 5 Ms. Smith?
- 6 MS. SMITH: No, Your Honor.
- JUDGE SCHAER: Mr. Kopta, did you have any
- 8 brief response to the arguments made by Verizon?
- 9 MR. KOPTA: Yes, Your Honor, thank you.
- 10 First let me say if we are playing according to Hoyle
- 11 under the civil rules, the standard for discovery is
- 12 whether it has the tendency to lead to the discovery of
- 13 admissible evidence, not relevance, so you've got a
- 14 much broader standard.
- 15 With respect to how this relates to the
- 16 claims, I think I've already explained that the
- 17 reasonableness of Verizon's rates is also a broad
- 18 inquiry, and to the extent that Verizon is using
- 19 revenues from switched access to cross-subsidize
- 20 affiliates, then it's our contention that's one more
- 21 reason why the excess between cost and price is not
- 22 reasonable. So all of the information that we've asked
- 23 for goes to that particular claim that we have made and
- 24 the defense to the claim that Verizon has raised
- 25 itself.

- I think it's a good idea to look at the
- 2 individual data requests to see what we are asking for
- 3 and whether Verizon actually has the information, or as
- 4 you appropriately point out, can practically get the
- 5 information. With respect to Data Request No. 3, yes,
- 6 we can get the publicly available annual report, but
- 7 it's my understanding that most, if not all the
- 8 companies, include in their annual report information
- 9 that they have designated as confidential and/or
- 10 proprietary. We obviously cannot get that simply by
- 11 asking for it from the Commission.
- 12 What happens under the circumstances, as
- 13 everyone is probably very well aware, is that the
- 14 Commission notifies, if we were to make such a request,
- 15 the party whose information has been requested that
- 16 confidential information is being requested and that
- 17 the Commission will provide that information within ten
- 18 days unless the Superior Court orders otherwise, which
- 19 triggers a mad dash to the Superior Court to try to get
- 20 a protective order. We can do that, but I don't think
- 21 that's the best use of party resources.
- Data Request No. 6 asks for billing and
- 23 collection services that Verizon provides to
- 24 unaffiliated carriers, and that is in contrast to
- 25 No. 16, which is the same information from affiliates.

- 1 Again, what we are trying to understand is whether
- 2 Verizon is using its switched access revenues as a way
- 3 of funding its affiliates' toll-provisioning services.
- 4 One way to decide about that is to say, What are you
- 5 providing and charging to unaffiliated carriers? What
- 6 are you providing and charging for those services to
- 7 affiliated carriers? Again, information that goes to
- 8 the reasonableness of the switched access rates that
- 9 Verizon is charging currently.
- 10 Also, with respect to the prices that Verizon
- 11 charges for those services to unaffiliated carriers,
- 12 that needs to be juxtaposed with the cost that Verizon
- 13 is claiming with respect to how much those are for
- 14 imputation purposes. So again, it's another data point
- 15 in terms of determining the accuracy of Verizon's cost
- 16 estimates, particularly with respect to affiliates,
- 17 since Verizon is providing those services below what it
- 18 says its costs are, then one needs to wonder whether
- 19 the costs are accurate or whether Verizon is providing
- 20 the low cost services to its affiliates.
- 21 With respect to No. 17, I think Verizon has
- 22 admitted that it can provide the information with
- 23 respect to which of its local end-user customers are
- 24 presubscribed to Verizon. I think it's a little
- 25 disingenuous to claim that Verizon doesn't know which

- 1 of those are also presubscribed to other carriers.
- 2 Verizon is the carrier that makes that assignment in
- 3 the switch, whether it's AT&T, MCI or one of its
- 4 affiliates. Verizon knows to which long distance
- 5 carrier each of its local customers are presubscribed
- 6 to, so Verizon has that information.
- JUDGE SCHAER: Let me interrupt you there and
- 8 ask Ms. Endejan, do you agree that Verizon has that
- 9 information or not?
- 10 MS. ENDEJAN: Your Honor, I don't know. I
- 11 would have to check with the toll people at Verizon. I
- 12 certainly didn't mean to be disingenuous. It was my
- 13 understanding we didn't have it, but I'm happy to go
- 14 back and inquire.
- JUDGE SCHAER: I don't consider anything
- 16 you've said disingenuous, Ms. Endejan. I just want to
- 17 have as much clarity as I can in knowing who has what
- 18 and how it can be produced so I can make a reasonable
- 19 ruling, so thank you for offering to do that. When
- 20 could you get back to Mr. Kopta with that information?
- MS. ENDEJAN: I'll make the call today.
- 22 Whether I can get the information tomorrow or before
- 23 next week, which is going to be a difficult week to get
- 24 ahold of anybody, I don't know, but I will make the
- 25 effort.

- I guess the other thing that I am having a
- 2 problem with is this really is a question directed to
- 3 trying to ascertain market share of AT&T's competitors
- 4 more than it is a question designed to obtain relevant
- 5 information in this docket about Verizon's switched
- 6 access rates, so I am very troubled by having to turn
- 7 over market share information of other providers in
- 8 this state, which that is highly, highly commercially
- 9 sensitive information, and I guess I don't hear the
- 10 point of relevancy here, even given the broad standard
- 11 of relevancy as to why that information is important
- 12 here.
- JUDGE SCHAER: Let me indicate to you that my
- 14 inclination at present is to find that all of these
- 15 requests are relevant in the sense that they could lead
- 16 to information that could be relevant in this
- 17 proceeding, so my concern now is more with what is in
- 18 your possession or what needs to be obtained by AT&T in
- 19 some other manner.
- 20 You've raised a concern about privacy, and I
- 21 also want to indicate that if you have concerns that
- 22 the current protective order is not adequate to protect
- 23 any data, the Commission would entertain a request from
- 24 you to amend the protective order to cover certain
- 25 kinds of data that may be more highly sensitive than

- 1 others, and I can refer you to the Fourth Supplemental
- 2 Order in Docket No. TO-011472, the case involving the
- 3 Olympic Pipe Line Company, or in Docket No. UE-001952,
- 4 which is a complaint case against Puget Sound Energy,
- 5 and that case, this is Third Supplemental Order
- 6 amending protective order, and if some higher level of
- 7 protection is desired, it would be particularly nice if
- 8 I could get a joint motion from the parties indicating
- 9 how a protective order should be amended, but that is
- 10 something that we are willing to consider in order to
- 11 address your concerns.
- MR. KOPTA: And I would also point out that
- 13 in the telecommunications context, the Commission has
- 14 recently issued an order in the Qwest Dex sale docket
- 15 that allows for the production of what's termed highly
- 16 confidential information subject to greater restraints
- 17 than your garden variety confidentiality, so as you
- 18 have pointed out, I think it well within the Commission
- 19 precedent to take into consideration the parties'
- 20 concerns and try to address the need for heightened
- 21 protection of particular information.
- JUDGE SCHAER: Can you give us a docket
- 23 number for that proceeding, Mr. Kopta? If you can't,
- 24 I'll let you provide it by telephone call.
- MR. KOPTA: I can certainly provide that to

- 1 her as well as to the other parties here. I don't have
- 2 it off the top of my head.
- JUDGE SCHAER: Do I correctly understand you
- 4 that this is an issue that you would be willing to
- 5 address with Ms. Endejan and try to reach agreement on
- 6 and present it to the Commission?
- 7 MR. KOPTA: Absolutely. We certainly
- 8 understand the highly sensitive nature of customer
- 9 data, and we are willing to work with Verizon to make
- 10 sure that their comfort level is maintained with
- 11 respect to providing information that they want to
- 12 restrict as much as possible.
- JUDGE SCHAER: Thank you.
- MS. ENDEJAN: Your Honor, what my mission is
- 15 is to determine to what extent there are within Verizon
- 16 Northwest custody, possession, or control, the
- 17 information requested in No. 17 and all its subparts?
- 18 JUDGE SCHAER: That is correct. I hadn't
- 19 gotten to the specific rulings. I'm trying to
- 20 understand the arguments and what is factually
- 21 obtainable, but that is where I'm headed so let's go
- 22 ahead and make that a ruling now, that response to
- No. 17, I would like you to find the information that
- 24 appears to be to me, it should be in Verizon's custody,
- 25 possession, or control since it appears to be

- 1 information that Verizon would have to have available
- 2 in order to provide service to its customers.
- Go ahead then, Mr. Kopta, if you would,
- 4 please.
- 5 MR. KOPTA: No. 18 is the same request only
- 6 for more historical data, so that's exactly the same as
- 7 No. 17. No. 20 does ask for information that is
- 8 outside of Verizon's local exchange customers, so the
- 9 same does not apply to No. 20. This one would come
- 10 under the standard of whether it's practically
- 11 unavailable to Verizon Northwest.
- 12 I certainly do not have any personal
- 13 knowledge of the interworkings of the Verizon family of
- 14 companies; although, I'm understandably somewhat
- 15 unconvinced that Verizon Northwest does not have a
- 16 practical access to this type of information from its
- 17 parent or a joint parent with the other affiliates. It
- 18 just seems to me that this information is available
- 19 within the Verizon family of companies, and certainly,
- 20 this information is not anything that AT&T would have
- 21 any access to, and I would think that a common parent
- 22 would have this type of information.
- No. 21 fits into that same category;
- 24 although, I don't know whether Verizon, since we have
- 25 both inter and intraLATA presubscription, it seems to

- 1 me that, again, from a local provider perspective,
- 2 Verizon would know which companies are providing inter
- 3 and intraLATA services that are being offered to its
- 4 customers since it would need to presubscribe those
- 5 customers with the companies to provide either
- 6 intraLATA or interLATA or both types of services.
- 7 Same thing with No. 22. Verizon ought to
- 8 know when it first began presubscribing customers to
- 9 its affiliates' services. It would have to be able to
- 10 do that in order to actually route the traffic the
- 11 right way to the right carrier. No. 23 would go into
- 12 the category of whether the information is practically
- 13 available. I wouldn't expect that Verizon itself would
- 14 have this information since it has to do with local
- 15 exchange service provided outside of Verizon's local
- 16 service territory.
- Much of No. 34 would go under that same
- 18 category, except to the extent that Verizon itself
- 19 provides any of those services; although, Verizon has
- 20 stated that it does not. I think one of my concerns on
- 21 Verizon's response is that it's very careful to say
- 22 that it does not provide any of these services when the
- 23 question is not only does Verizon Northwest provide any
- 24 of those services, but whether the affiliates and
- 25 Verizon Northwest obtain these services from a common

- 1 source, and if it's something like human resources or
- 2 legal, it's hard for me to believe that Verizon
- 3 Northwest doesn't know whether it's obtaining legal
- 4 services from the same outfit that provides those legal
- 5 services to its affiliates, and I suspect the same sort
- 6 of inquiry would require many if not all the additional
- 7 services we have specified. So it seems to me that
- 8 information ought to be either within Verizon
- 9 Northwest's possession, custody, or control, or
- 10 something that is as a practical matter easy for it to
- 11 obtain.
- I think that's really what I would say in
- 13 response, that this information is information that is
- 14 reasonably calculated to lead to the discovery of
- 15 admissible evidence, and we believe the information is
- 16 either within the possession, custody, or control of
- 17 Verizon Northwest or something that as a practical
- 18 matter, Verizon Northwest can obtain, certainly, much
- 19 more easily than AT&T, and in many cases, information
- 20 that AT&T could never obtain and that its information
- 21 that should be required to be produced.
- JUDGE SCHAER: At this point, I wonder if it
- 23 would be beneficial to go off the record and let
- 24 counsel converse about what resolutions they may be
- 25 able to agree on to the different sections of this

- 1 motion, or if it would be more useful if I were to go
- 2 ahead and rule and go forward from there.
- 3 MR. KOPTA: I'm certainly willing to continue
- 4 to talk to counsel for Verizon if they feel there is
- 5 some basis on which they would be willing to produce
- 6 the majority of the information we've asked. If that's
- 7 not the case, then it might behave us to simply have
- 8 you issue a ruling, but that's something for Verizon's
- 9 counsel to state.
- JUDGE SCHAER: Ms. Endejan?
- 11 MS. ENDEJAN: I think we should go off the
- 12 record and have a brief conversation.
- 13 JUDGE SCHAER: Do you think it would be
- 14 useful to have me in the conversation, or would you
- 15 prefer to have some time to talk with Ms. Smith and
- 16 Mr. Kopta without my presence in the hearing room?
- 17 MS. ENDEJAN: I don't think it particularly
- 18 matters one way or the other, Your Honor. I just had a
- 19 couple items of brief thought I would like to lay on
- 20 the table, and it might be more useful for you to sit
- 21 there and hear it than to have me repeat it for you.
- 22 JUDGE SCHAER: That makes a lot of sense to
- 23 me. I think at this point we will go off the record to
- 24 allow the parties to discuss what they may be able to
- 25 do in working together to provide Mr. Kopta with the

- 1 information that his client believes it needs to go
- 2 forward with his case, so we are off the record.
- 3 (Discussion off the record.)
- 4 JUDGE SCHAER: We are back on the record.
- 5 While we were off the record, there was an extensive
- 6 discussion between the counsel and between the
- 7 administrative law judge and counsel about the
- 8 different kinds of questions that have been asked and
- 9 about what kinds of responses were going to be ones
- 10 that Verizon could provide.
- I have indicated to the parties that at this
- 12 point, I consider all of these questions relevant for
- 13 the purposes of discovery, by which I mean for the
- 14 purpose of seeking information that would make it a
- 15 certain fact more likely than not a correct fact in the
- 16 hearing. I have not ruled on the admissibility of any
- 17 of the data that will be provided here at the hearing
- 18 itself.
- 19 I am asking Verizon to provide to AT&T all of
- 20 the data described in these questions which is within
- 21 its possession, custody, and control, and I'm asking
- 22 Verizon in providing information that if there is
- 23 information which is filed with the UTC that it is
- 24 filed with some kind of a confidentiality claim to the
- 25 entire document or to portions of the document, that if

- 1 it has copies of those documents, I would prefer to
- 2 have them provided to AT&T under the protection of the
- 3 protective orders in this matter rather than having to
- 4 have AT&T have to seek those documents by public
- 5 records request, and then if objection is made by going
- 6 to Superior Court, but I've also indicated that, of
- 7 course, if the party filing the documents believes that
- 8 it should be kept confidential and that it could obtain
- 9 that result through the Superior Court, then that party
- 10 other than Verizon Northwest could pursue that outcome,
- 11 but Verizon Northwest to the extent that it has that
- 12 information needs to provide it to AT&T.
- 13 I've also indicated that if the parties wish
- 14 to have an amendment to the protective order in this
- 15 matter, which would protect highly sensitive materials
- 16 they don't think the current protective order protects
- 17 their interests, that I would be willing to work with
- 18 them on that, and I believe the parties have indicated
- 19 they are willing to work together on that.
- 20 Parties have discussed specifically how they
- 21 will work out particular questions about particular
- 22 requests, and at this point, I would let them reflect
- 23 any of that information they would like to have on the
- 24 record on the record. Otherwise, I would indicate that
- 25 beyond these general statements at this point, I don't

- 1 believe I have to rule on whether to compel responses
- 2 to any of the questions asked because I believe the
- 3 parties have worked out between themselves the way that
- 4 they are going to manage that information and move
- 5 forward in this proceeding. Is there anything you
- 6 would like to add to this, Mr. Kopta?
- 7 MR. KOPTA: Thank you, Your Honor. I think
- 8 that you've accurately summarized our discussions off
- 9 the record and I think the results of those discussions
- 10 as well. Based on the general decision that you have
- 11 just made, the parties have discussed each of the
- 12 individual outstanding data requests and I believe have
- 13 come to an understanding at this point of the type of
- 14 information that either will be provided or at least
- 15 will be investigated to the extent that that is
- 16 possible to determine whether Verizon has or
- 17 practically can obtain the information that's
- 18 requested, and so at this time, there is no need for
- 19 you to make any ruling on a specific outstanding data
- 20 request.
- JUDGE SCHAER: Ms. Endejan?
- MS. ENDEJAN: I have nothing further to add,
- 23 Your Honor. We have a clear guidance in terms of what
- 24 we have to do.
- JUDGE SCHAER: Thank you. Ms. Smith?

MS. SMITH: We don't having to add either. Thank you, Your Honor. JUDGE SCHAER: Is there anything further to come before the Commission this afternoon? Then I will thank you again for your skill in working together to resolve these issues and indicate how pleasant it is to work with counsel who are professional problem solvers and can work together to make things operate smoothly. Thank you, everyone. We are off the record and we are adjourned. (Prehearing concluded at 4:30 p.m.)