1	BEFORE THE WASHINGTON UTILITIES AND			
2	TRANSPORTATION COMMISSION			
3	Petition of PacifiCorp d/b/a)			
4	Pacific Power & Light Company) Docket No. UE-020417 for an Accounting Order)			
-	Authorizing Deferral of) Volume III			
5	Excess Net Power Costs,) Pages 109 to 282			
6)			
7	A hearing in the above matter was held on			
8	March 20, 2003, from 9:35 a.m. to 5:00 p.m., at 1300			
9	South Evergreen Park Drive Southwest, Room 206, Olympia,			
10	Washington, before Administrative Law Judge DENNIS MOSS			
11	and Chairwoman MARILYN SHOWALTER and Commissioner			
12	RICHARD HEMSTAD and Commissioner PATRICK J. OSHIE.			
13	The parties were present as follows: THE WASHINGTON UTILITIES AND TRANSPORTATION			
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PROCEEDINGS 1 2 JUDGE MOSS: Good morning, everyone. We are convened in Docket Number UE-020417, styled Petition of 3 4 PacifiCorp doing business as Pacific Power and Light 5 Company for an Accounting Order Authorizing Deferral of Excess Net Power Costs. Now we're convened today for б 7 the purposes of our evidentiary hearing, having previously met on the 17th to exchange cross-examination 8 9 exhibits and otherwise prepare ourselves for today's activities. 10 11 Since Mr. Larsen is eagerly waiting his 12 presentation, I'm going to jump ahead of a couple of 13 preliminary matters and swear him in and let him sit 14 down, and then I will go back to a few preliminary 15 matters. 16 17 Whereupon, 18 JEFFREY K. LARSEN, 19 having been first duly sworn, was called as a witness 20 herein and was examined and testified as follows: 21 22 JUDGE MOSS: Thank you, please be seated. 23 Now in the way of preliminary matters, we had 24 some brief discussion off the record this morning concerning the exhibits. We all have copies of the 25

exhibit list. As to the direct exhibits, we didn't 1 really discuss these, but the tenor of the discussion 2 3 with respect to the cross exhibits was such that I'm 4 anticipating we're not going to have objections to 5 Exhibits 1C through 9, which are the direct exhibits for б this witness, or am I mistaken in my assumption? 7 Okay, there will be no objection to those, Mr. Van Nostrand, so I'm going to just cut things short 8 9 here and not force you to move them. I will just accept 10 them into the record as stipulated into the record for 11 Mr. Larsen.

12 MR. VAN NOSTRAND: Thank you, Your Honor. 13 JUDGE MOSS: Now as to the cross-examination 14 exhibits for the Industrial Customers Northwest 15 Utilities will be the first party to cross-examine 16 Mr. Larsen, and those are proposed cross-examination 17 Exhibit Numbers 10 through 27 and also number 63 that had previously been identified in connection with 18 19 another witness but will instead be sponsored through 20 this witness. With the exception of Number 26 and with 21 the emendation that Exhibit 17 has been supplemented to 22 complete it by the addition of a dissent that apparently 23 was published after the primary decision in this Wyoming 24 case, with that emendation and the exception of Number 25 26, the parties have agreed that Exhibits 10 through 27

and 63 may be admitted without objection, and that will
 be done.

3 Now I would like to just go ahead now and 4 let's find out what the dispute is on Exhibit 26, and 5 perhaps we can resolve that and move along with the 6 examination of our witness. It's Mr. Van Nostrand's 7 objection, I believe.

8 MR. VAN NOSTRAND: Your Honor, Ms. Davison 9 and I had some discussion after our cross-examination 10 exhibits were distributed on Monday, and I pointed out 11 to her that this exhibit should properly be introduced 12 through company witness Griffith, and I believe that 13 she's agreeable to that, but we will need to confirm 14 that.

15 JUDGE MOSS: Oh, well, if that's the only 16 dispute, 26?

17 MS. DAVISON: Your Honor, two quick things. One is that I wanted to also add Exhibit 44 to the list, 18 19 and the concern I have, I am agreeable to ask my 20 questions of Mr. Griffith with the caveat that since 21 Mr. Griffith is the last company witness, I would hate 22 to be in a position where I'm asking questions about the 23 exhibit and he doesn't have the requisite knowledge to 24 answer the question, that it may require Mr. Larsen to come back. But with that caveat, I'm okay with that. 25

JUDGE MOSS: Well, we count on the informal discussions of counsel to clear these things up, but a witness is always subject to recall in that sort of circumstance. So I imagine things will work out fine, but if they should not, then we can certainly consider recalling Mr. Larsen if necessary.

7 MS. DAVISON: Thank you.

8 JUDGE MOSS: All right, so we want to remove 9 26 to Mr. Griffith for the time being, so we will admit 10 1 through 9, 10 through 25, 27, and 63. And as to 44, 11 you can refer to it even if it wasn't an exhibit since 12 it's part of our public records, but I assume, Mr. Van 13 Nostrand, there's no objection to 44?

14 MR. VAN NOSTRAND: No, Your Honor.

JUDGE MOSS: We'll go ahead and admit 44 at this time as well. That's a transcript of the proceedings, some of the proceedings in Docket Number UE-991832 as memory serves.

MR. CEDARBAUM: Your Honor, Exhibit 63 was the other one.

JUDGE MOSS: Yes, 63 was the other. Oh, I see, okay. I need to make one more change then for the clarity of the record. I neglected to note that Exhibit Number 44 is, in fact, a duplicate of what was tendered and marked for identification as Number 23. So since we

are admitting 44 at this time, which is the complete 1 2 transcript in reduced page format, we will not be admitting Exhibit 23. There will be no Exhibit 23. It 3 4 will be an unused number. So I think we've got all that 5 clear. I'm not sure it saved time, but with that, б Mr. Van Nostrand, do you wish to put your witness on? 7 MR. VAN NOSTRAND: Yes, Your Honor. JUDGE MOSS: Or are there other preliminary 8 9 matters? MR. VAN NOSTRAND: Not that I'm aware of, 10 11 Your Honor. 12 JUDGE MOSS: All right, go ahead. 13 MR. VAN NOSTRAND: The company calls Jeffrey K. Larsen. 14 15 JUDGE MOSS: And he has been sworn. 16 MR. VAN NOSTRAND: And, Your Honor, the 17 admission of Exhibits 1 through 9 I assume does not obviate my establishing that the exhibits are true and 18 19 correct and the drill regarding --20 JUDGE MOSS: I think that probably for a 21 complete record it would be important that you verify 22 that he is indeed the author or responsible for these 23 exhibits. 24 MR. VAN NOSTRAND: I wanted to clarify that,

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25

thank you, Your Honor.

DIRECT EXAMINATION		
BY MR. VAN NOSTRAND:		
Q. Mr. Larsen, could you state your name and		
spell it for the record, please.		
A. Jeffrey K. Larsen, J-E-F-F-R-E-Y, K,		
L-A-R-S-E-N.		
Q. And what is your position with the company?		
A. Currently the Vice President of Compliance at		
PacifiCorp.		
Q. And do you have before you what's been marked		
as or has been admitted as Exhibits 1C and 8? That		
would be your direct and rebuttal testimony in this		
case.		
A. Yes, I have those.		
Q. Do you have any additions or corrections to		
make to those exhibits at this time?		
A. No.		
Q. If I asked you the questions set forth		
therein, would your answers be the same today?		
A. Yes, they would.		
Q. Do you also have before you what's been		
marked and admitted Exhibits 2 through 7 and 9? Those		
are the exhibits that accompany your direct and rebuttal		
testimony.		

1 Α. Yes. 2 Do you have any additions or corrections to Ο. 3 make to those exhibits? 4 Α. No, I don't. 5 ο. And were they prepared under your direction б or supervision? 7 Α. Yes, they were. And are they true and correct to the best of 8 Ο. 9 your knowledge? 10 Α. Yes. 11 MR. VAN NOSTRAND: Your Honor, Mr. Larsen is 12 available for cross-examination. 13 JUDGE MOSS: All right. 14 I'm going to make one more comment, and that 15 is with respect to Exhibit 1C, Mr. Larsen's pre-filed 16 direct testimony. I want to note for the benefit of any 17 who were not present on the 17th that the company did 18 tender a revised version of this exhibit to correct a 19 pagination error in the original version. Now some of 20 you will have made marginal notes and may ask questions 21 with reference to the original version. We'll keep the 22 record straight on that. I have both copies, and so you 23 need not be concerned except to the extent that you may 24 need to identify by stating the question or so forth so that we have everyone on the same page. Maybe it won't 25

come up, but if it does, I will deal with it. 1 2 So our witness is ready for cross-examination, and, Ms. Davison, I believe we will 3 4 begin with you. 5 MS. DAVISON: Thank you. б C R O S S - E X A M I N A T I O N 7 BY MS. DAVISON: 8 Q. Good morning, Mr. Larsen. 9 10 Α. Good morning. 11 Q. Could you explain for us what your 12 understanding of the general circumstances under which a 13 utility can seek deferred accounting in Washington? Yes. Under circumstances where the company 14 Α. 15 in between rate cases is seeking to defer costs for 16 which it's incurred and for which it is seeking relief 17 in the form of a deferral until either the next case or through a mechanism for recovery. 18 19 So is it your view that in Washington you can ο. 20 defer any costs in between rate cases? 21 Α. Well, you can't defer without Commission 22 approval and without going through the proper procedures 23 and hearings with the Commission. 24 Q. Assuming that caveat. Assuming that you make the proper application 25 Α.

and that there's a full hearing and you receive approval 1 from the Commission, yes. 2 3 Ο. So it's not your understanding that deferred 4 accounting is limited to exceptional unforeseen costs in 5 between rate cases? б Well, I think that's what occurs in between Α. 7 cases. If you have something exceptional, if you have a change in accounting policies, tax laws, things that are 8 9 unusual, those would be the basis for filing for a deferral. 10 11 Ο. Did the rate plan limit the company's ability 12 to seek deferred accounting? 13 Α. Referring to my Exhibit JKL-1, which is Exhibit Number 2, page 7 of the stipulation, the top 14 15 reads: 16 This Section 9 does not preclude the 17 company from submitting petitions for accounting orders as appropriate for 18 treatment of revenues, investments, or 19 20 expenses during the rate plan period. 21 Is it your understanding that that language Q. 22 limits the circumstances in which the company can seek 23 deferred accounting during the term of the rate plan? 24 I think it provides the company with an Α. opportunity that if there are unusual circumstances, it 25

could certainly file for deferred accounting to deal
 with those.

Q. I understand that, but my question is more specific. Is it your view that this language in Paragraph 9 was intended to limit the circumstances under which the company could seek deferred accounting? A. I'm not sure what you mean by limit; can you clarify your question?

9 Sure. As compared to the circumstances that Ο. would exist absent a rate plan. In other words, if you 10 11 go back to your first answer, which as I understand, if 12 I understand it, was that in Washington it's your view 13 that the company could come in and seek deferred 14 accounting for virtually any costs in between rate 15 cases. And my question to you is that given that 16 answer, is it your view that Section 9 of the rate plan 17 was intended to in any way limit the circumstances in which the company could come in and seek deferred 18 19 accounting treatment during the term of the rate plan? 20 Α. First of all, let me clarify. You said that 21 your understanding was that we could come in for any and 22 all costs, and I think it is unusual circumstances, 23 things that are triggered in between rate cases that 24 would cause that. So it's not normal ongoing operating costs or normal events that we would be coming in 25

seeking accounting or an accounting order on deferral 1 for. So what we're dealing here with is if there's 2 3 unusual circumstances or events that would in the 4 company's opinion require a special treatment, we would 5 be filing under Section 9 for an accounting deferral. б ο. Does Section 9 in any way limit your ability to file for deferred accounting? 7 Well, Section 9 clearly lists the moratorium 8 Α. 9 on the general rate increase. It doesn't preclude the 10 company from requesting or proving changes for the 11 following reasons, lists those out, items A through F. 12 And then it also says that the company is not precluded 13 from submitting petitions for accounting orders, so I 14 think the company can file for those, and we would come 15 to hearing to discuss the merits of that filing. 16 I'm not sure how to rephrase this, Ο. 17 Mr. Larsen. Could you just answer yes or no. In your opinion, does Paragraph 9 in any way limit the company's 18 19 ability to seek deferred accounting during the term of 20 the rate plan? 21 Α. No, I don't believe it does under the right 22 circumstances. 23 Do you believe that your request in this case Ο. 24 is consistent with the rate plan, or is the company

25 asking the Commission to amend the rate plan?

A. I think our request is fully consistent with
 the rate plan.

3 Q. So it is your opinion that the Commission
4 could grant the relief that you are asking for without
5 amending the rate plan in any way?

6 A. Yes, I believe that's correct.

Q. And can you point to the provision in the rate plan that allows the company to amortize or recover dollars out of the deferred account during the pendency of the rate plan?

11 Α. The rate plan precludes the company from 12 changing base rates, and we are not proposing that we 13 reopen and change our base rates and tariffs. What we 14 have proposed is that we are doing a deferral mechanism 15 and using our credits for Centralia and our merger 16 credit to use that as the recovery mechanism to recover 17 the costs in the deferral. So I don't believe that we have violated the rate plan. We're living within the 18 19 spirit of it, and we're trying to stay true to the 20 company's commitment for the rate plan period that we 21 would remain -- we would leave the rates that were in 22 effect and that were established as part of the rate plan in effect through 2005. Clearly if that is not the 23 24 appropriate mechanism or the Commission finds that a rate case is appropriate and for the limited purpose of 25

having a general rate case and reviewing all of the 1 rates, then the company would be amenable to that and 2 3 would file a case this year. 4 Ο. Mr. Larsen, you indicated that you, if I'm 5 understanding your answer, I believe you're referring to б Paragraph 2 that discusses rate changes, which 7 specifically limits the circumstances in which the company can change its base rates; is that correct? 8 9 Α. Yes. And if I understand your answer correctly, 10 Ο. 11 you're saying that since you're not seeking to change 12 base rates, your proposal is consistent with the rate 13 plan; is that correct? 14 Α. Yes. 15 And then you gave an example of using the ο. 16 Centralia credit to apply against the deferred account 17 balance, and you believe that's consistent with the rate plan, correct? 18 19 Α. Yes. 20 Ο. Can you explain how that is then consistent 21 with Paragraph 4 of the rate plan that provides that the 22 credit shall be refunded to customers? I think it is wholly consistent with it. We 23 Α. 24 have refunded it to customers. What we're doing is using that refund to offset additional costs that the 25

1 company has incurred and which it has borne to a huge 2 extent, and so customers have that benefit, but they're 3 using that money to also pay for the power costs and the 4 extraordinary costs that we have incurred without having 5 to change their base rates.

Q. But, Mr. Larsen, does Paragraph 4 provide any
language whatsoever that gives the company flexibility
to not refund the Centralia credit to customers?

9 A. I would agree with that characterization, but 10 it also doesn't preclude using the credit as a mechanism 11 to offset other costs that are incurred, particularly 12 through a deferral.

13 ο. But I guess I don't understand that answer 14 given that Paragraph 4 states very specifically that: 15 The company will return to customers as 16 a separate credit the gain from the sale 17 of the company's share of the Centralia plant. Such credit shall be paid during 18 the five year period until it has been 19 20 fully returned to customers. 21 I'm not sure how that gives the company the 22 flexibility to apply that credit against power costs.

23 MR. VAN NOSTRAND: Your Honor, objection, is24 there a question there, or are we testifying?

JUDGE MOSS: I think that's the narrative

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form of the question asking for Mr. Larsen's explanation
 of that. I think Mr. Larsen understands.

First of all, the company isn't asking for 3 Α. 4 that flexibility. We have put that forward as an option 5 to the Commission to use as a flexible mechanism for cost recovery for the company. The combination of the б 7 Centralia balance as well as the merger credit would roughly equal the amount that we have asked for in a 8 9 deferral. If that mechanism isn't appropriate, if 10 Centralia is not to be included and we do use the merger 11 credit, the remaining balance would then need to be 12 recovered through some type of a surcharge, as mentioned 13 in my direct testimony. So what we have tried to do is 14 provide flexible mechanisms, ways for the Commission to 15 find solutions to help the company in its financial 16 situation.

17 BY MS. DAVISON:

Mr. Larsen, I will go back to one of my 18 ο. original questions of you. Given the language of 19 Paragraph 4, if the Commission were inclined to accept 20 21 the company's proposal with respect to the treatment of 22 Centralia gain, wouldn't the Commission, in fact, have 23 to issue an order amending the rate plan in order for 24 the Commission to not fully refund the Centralia credit 25 to customers?

MR. VAN NOSTRAND: Objection, Your Honor, I 1 believe this calls for a legal conclusion. The document 2 speaks for itself, and the Commission can interpret it 3 4 in the manner it chooses. 5 JUDGE MOSS: Sustained. BY MS. DAVISON: б 7 Q. Let me try it a different way. This witness has given lots of opinions about what he believes the 8 9 Commission can do under the rate plan, and let's turn to page 22 of your direct testimony, Mr. Larsen. If you 10 11 look at lines 14 and 15, you state: 12 Without formally "reopening" the rate 13 plan, the company proposes to obtain limited relief that will enable it to 14 15 fulfill the essential terms of the rate 16 plan. 17 Can you explain what you mean by without formally reopening the rate plan? 18 19 JUDGE MOSS: And just let me interject, and 20 I'm sorry to get between the question and the answer 21 here. You apparently are working off of the original 22 version of this exhibit. MS. DAVISON: I'm sorry. 23 24 JUDGE MOSS: And my understanding was that you were going to work off of the revised. I'm 25

indifferent, but it will require that we keep the record 1 straight, because what we have admitted is the revised, 2 3 so the testimony you're referring to is on page 23 4 beginning at line 2 of the revised version. 5 Do you still have the question in mind, Mr. Larsen? б THE WITNESS: Yes, I do. 7 JUDGE MOSS: Okay, you can go ahead and 8 9 answer it. What I mean by without formally reopening it, 10 Α. 11 reopening it for the purposes of a review of all of the 12 company's rates, having a general rate case, and 13 reestablishing base rates. MS. DAVISON: Can you read that question, 14 15 that answer back, please. 16 (Record read as requested.) 17 BY MS. DAVISON: So if I understand your answer, the 18 ο. Commission may actually have to reopen the rate plan if, 19 20 in fact, the Commission decides to take away customers' 21 Centralia credit; is that correct? 22 No, I don't believe that's what I said. Α. 23 Well, let me pose it as a question. If the Q. 24 Commission accepts the company's proposal and takes away the customers' Centralia credit, given your language on 25

page 23, would the Commission have to formally reopen
the rate plan?

No. As the way I consider it, the Commission 3 Α. 4 is not taking away the merger credit or the Centralia 5 credit from customers. It's fully recognized, the balance is identifiable, and that's attributable to 6 7 customers. What we are identifying is the fact that the company is asking for a deferral of costs which we would 8 9 want to seek recovery from customers. And using those 10 two balances, money owed to customers by the company, 11 and if the accounting order is accepted and a recovery 12 mechanism approved, using the balance of the Centralia 13 credit and the merger credit, money owed to the company 14 by customers to offset each other, so I don't believe we 15 are taking the merger credit or the Centralia credit 16 away from customers or denying them that. We're just 17 using the moneys from each as an offsetting mechanism. Isn't it correct that Mr. Griffith testifies 18 ο. on page 3, lines 1 and 2, that the effect of taking away 19 20 the Centralia credit and the merger credit is to

21 increase customers' rates by on average 4.6%?

A. I would need to see a copy of that testimonyto verify it.

JUDGE MOSS: Why don't you give us an exhibit number, Ms. Davison.

1

MS. DAVISON: That's correct, Your Honor, 2 Exhibit 90. 3 4 JUDGE MOSS: All right, can the witness be 5 provided with a copy of Exhibit 90, please. We're looking at page 3 as I recall. б 7 MS. DAVISON: Yes, page 3, lines 1 through 2. 8 Α. Can you repeat the question or have it read 9 back so I can --BY MS. DAVISON: 10 11 Q. Sure. My question, Mr. Larsen, is, isn't it 12 correct that Mr. Griffith has testified that the impact 13 or the effect of taking away the customers' merger credits and Centralia credits will be to increase on 14 15 average customers' rates by 4.6%? 16 A. No, that's not what it says. Reading on line 1 of page 3: 17 The effect of removing these two credits 18 19 will increase customers' bills by an 20 average of 4.6%. 21 It's not changing rates. It is the effect 22 that we have base rates established, and there is also 23 credits being passed through to customers. When you net 24 those credits with what the company is seeking in terms of the deferral, it would net out, and what they see on 25

Griffith is 90, his pre-filed direct?

their bill would increase. 1 2 All right. I'm not sure the average customer Ο. sees it quite that way, but I will accept that. 3 4 Is the company asking for interim rate 5 relief? б Α. Yes, we are asking for relief in this case originally filed for approximately \$17 1/2 Million of 7 relief. 8 9 Q. Are you asking for interim rate relief as that term is used in Section 11 of the rate plan 10 11 stipulation, 11.A to be precise, of Exhibit 2? 12 Α. Yes. 13 Q. Mr. Larsen, referring to your direct testimony on page 7, lines 9 through 11, can you explain 14 15 your answer in light of your answer in your direct 16 testimony? 17 Α. I'm making sure I've got the right copy here. That's the line that starts with, the company would 18 19 prefer? 20 Q. That's correct. 21 Α. Okay. And can you repeat the question that's 22 pending? 23 Q. Sure. In light of your answer on page 7 of 24 your direct testimony in which you state, the company would prefer to fulfill its commitment under the rate 25

1 plan and not seek relief through a general rate case if 2 limited relief can be obtained through the company's 3 proposal in this proceeding, how is that answer 4 consistent with your answer that you are seeking interim 5 rate relief?

A. I'm not sure what distinction you're driving7 at.

8 Q. All right, let me try to be more specific 9 about it. It's my understanding under Washington law 10 that a company can not come in and seek interim rate 11 relief without filing a general rate case. Do you 12 disagree with that statement?

A. I think that's probably a legal conclusion,
but generally interim relief as I understand it is
provided when a general rate case is filed and there's a
need to, because of financial stress on the company, to
provide interim rates until the full case is heard.

18 Q. Has the company filed a general rate case in 19 Washington since the general rate case that resulted in 20 the rate plan in 2000?

A. No, it has not. And I guess I would add, if the rate plan and the stipulation that was entered into provides in Section 11 that interim relief can be filed for but it's precluded unless a general rate case is the only mechanism, I don't see how the rate plan or the

1 stipulation would allow any relief.

2 Q. Well, let's -- in other words, it's not your 3 understanding that Section 11.A contemplated the filing 4 of an interim rate case in conjunction with a general 5 rate case?

б What I believe it contemplates is that in Α. 7 between the period when the rate plan was established and its conclusion at the end of December 2005 that some 8 9 type of interim rate relief could be granted a company if it met the two part standard, one being the PNB 10 11 standard, and the other is that it's filed for similar 12 type relief in other states. And so if interim rate 13 relief under that was given and it had to be in the 14 context of a general rate case but a general rate case 15 couldn't be filed, the company would receive -- say we 16 filed a general rate case today, we received interim 17 relief but the case wouldn't be in effect until the end of the rate plan, you would have interim rates for that 18 period of time until they could actually hear the case. 19 20 I don't think it was contemplating such a situation. I 21 think it was a fairly simple mechanism that if there was 22 an emergency or financial hardship or gross inequity that interim relief could be granted until the 23 24 conclusion of the rate plan when there would be a new 25 general rate case.

Q. Mr. Larsen, what was your role in developing
 the rate plan and the stipulation?

A. In the case I was the primary revenue requirement witness, testified in the proceeding in that regard and didn't -- I wasn't the primary negotiator on it, but I was involved in the discussions on the company's side in the development of the position that we would agree to.

9 Would you have specific information to refute Ο. 10 an interpretation of Section 11.A that reading the title 11 reopener in conjunction with how interim rate relief is 12 traditionally dealt with in Washington does require the 13 filing of a general rate case in order for you to meet 14 the requirements of getting interim rate relief in 15 Washington? In other words, was there an intent of the 16 parties to somehow or another change Washington law on 17 this point?

No, we're not trying to change Washington 18 Α. law. We're -- stepping back for a minute and looking at 19 20 the company's intent here, we're trying to find an easy 21 mechanism to deal with the financial hardship and the 22 gross inequity that the company has suffered as a result 23 of the rate plan and putting forward a deferred 24 accounting mechanism to seek limited relief on an 25 interim basis through the use of the merger credits, the

Centralia credit, to offset the cost. If the Commission 1 finds that that isn't appropriate, then we have proposed 2 3 as an alternative that we reopen the rate plan, that we 4 would file a general rate case and establish new rates. 5 And whether the Commission deems that those go in as an б interim basis from this hearing until the general rate case is filed and the full costs are reviewed, the 7 company is just looking for some mechanism and level of 8 9 relief.

Wouldn't you agree, Mr. Larsen, that what 10 Ο. 11 your proposal is here is sort of a hybrid proposal, that 12 you're taking the language that allows you to file for 13 deferred accounting and trying to come up with some type 14 of mechanism that allows you to recover dollars, but yet 15 the company is not filing an interim rate case 16 associated with a general rate case as contemplated 17 under Section 11.A?

18 THE WITNESS: Can you read that question
19 back.

20

(Record read as requested.)

A. To make sure that you're clear of the company's position, we have filed for deferral of costs upwards of \$17 1/2 Million and looking for a mechanism for relief from the Commission for those costs, deferral of costs, recovery of them through an interim mechanism,

using either the Centralia credit, the merger credit, or 1 a surcharge to customers. In the event that that isn't 2 3 acceptable, then we would request that a general rate 4 case is allowed as a reopener. 5 ο. Thank you. б Continuing to refer to Exhibit 2, the rate 7 plan stipulation, did the rate plan stipulation allow PacifiCorp to raise rates by 7%? 8 9 I believe you're referring to Paragraph 2? Α. 10 Ο. Yes. 11 Α. The rate plan stipulation provided three 12 increases over the five year provision of the plan, a 3% 13 in the first year, a 3% in the second year, and a 1% in the third year. That's the 7% you're referring to, 14 15 adding those up. 16 Is that a yes? Ο. 17 Α. Yes. Has PacifiCorp increased its rates in 18 Ο. 19 accordance with the rate plan stipulation? 20 Α. Yes, I believe it has. 21 Has the company now received the full rate Q. 22 increase benefits that it negotiated in the rate plan 23 stipulation? 24 Α. Yes, the company has been receiving those increases. On the flip side, customers have received

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substantial benefits, not only from the rate plan 1 limiting the company's prices, but also the substantial 2 3 benefits that have flowed to them as a result of the 4 company's prices held constant during a very volatile 5 period in the Western energy market, resulting in б upwards of \$98 Million of benefits flowing through to 7 customers for power costs that they haven't had to pay. We'll get to the customer side of the 8 Ο. 9 equation in a moment, Mr. Larsen, but I would like to have a clear record on this, so I'm referring to the 10 11 company at the moment. Has the company now received the 12 full rate increase benefits it negotiated in the rate 13 plan stipulation? And if you could answer yes or no. 14 Α. Yes. 15 Under Section 2 of the rate plan, it ο. 16 identifies rate increases for the years 2000, 2001, 17 2002, but isn't it correct that there are no further rate increases permitted after 2002 through the duration 18 19 of the rate plan, I'm sorry, 2003? 20 Α. No, I don't agree with that, because subject 21 to Section 11, there can be a reopener, so we're not 22 precluded without any provision of any additional 23 changes.

Q. Correct, but looking at Section 2, which setsforth what I think of as the general agreement, the

essence of the rate plan stipulation, the rate plan allowed the company to increase rates for three years, and in exchange for that, the company agreed not to increase base rates for the last two years; isn't that correct?

б Yes, the company agreed to the increases of Α. 7 the 3-3-1, but when you say essence of the rate plan, I 8 say I believe the entire document addresses the essence 9 of the agreement, which covered not only a five year plan for stability in Washington, it provided for the 10 11 increases in the first three years, it provided a 12 mechanism to deal with issues in the event that the 13 company needed to file for deferrals, and it provided 14 specific provisions in the case of financial hardship, 15 gross inequities, emergencies, to review that for 16 interim relief. I think all those are very important to 17 the entire document, not just Section 2.

Q. But wouldn't you agree that if you put aside the exceptional circumstances that are defined in Section 9 and Section 11 that the essence of the rate plan was to allow the company three years of rate increases, and in exchange the customers would see two years of no general rate increases?

24 MR. VAN NOSTRAND: Your Honor, I'm going to25 object. This question has been asked and answered. I

believe Mr. Larsen answered the question as it was put 1 to him before, which is what he understands the essence 2 3 of the rate plan to be. 4 JUDGE MOSS: I think the question has been 5 amended some, I'm going to overrule the objection. 6 THE WITNESS: Can you read the question back. 7 Or provide --JUDGE MOSS: Let me just shorten this if I 8 9 can. The question, Mr. Larsen, is putting aside 10 Sections 9 and 11 and what they may provide in terms of 11 exceptional circumstances, is it your view that the 12 essence of the rate plan is captured in Provision 2, or 13 is that not your view? 14 Α. Yeah, that's my understanding absent the 15 exceptional circumstances in 9 and 11. 16 BY MS. DAVISON: 17 Would you agree that an important purpose of Ο. the rate plan was to provide customers with rate 18 19 stability for a period of five years? 20 Α. Yes. 21 Has PacifiCorp achieved any significant Q. 22 merger savings associated with the Scottish Power 23 merger? 24 Α. Yes, it has. Q. In your direct testimony, which I believe is 25

0143 page 8, you state in Oregon Docket UM-995 that the 1 2 Oregon Public Utility Commission has allowed the company to recover \$130 Million in excess net power costs; is 3 4 that correct? 5 Α. Yes. б In UM-995, did the company propose a sharing Q. mechanism? 7 8 Let's see, I don't recall initially if we Α. 9 filed seeking a sharing mechanism. I know ultimately the decision out of the commission was a sharing. 10 11 Roughly we had I believe \$259 Million roughly of costs 12 that we requested, and we received about \$130 Million as 13 a recovery. Q. Mr. Larsen, I would refer you to Exhibit 20, 14 15 page 9, at the bottom of the page, the order in UM-995 16 states that: 17 PacifiCorp proposes that it receive an opportunity to recover most of its 18 19 excess power costs less an appropriate 20 sharing percentage to provide an 21 incentive to control costs. 22 Do you see that? 23 Α. Page 9? 24 Q. Page 9 of Exhibit 20, the bottom of the page. PacifiCorp's proposal? 25 Α.

0144 1 ο. Yes. 2 Yes, I see that. Α. 3 ο. Do you have any reason to disagree with that? 4 Α. No. 5 Q. Isn't it correct that the sharing mechanism that was ultimately adopted by the OPUC reduced the 6 amount that PacifiCorp could actually defer by 7 approximately 50%? 8 I believe that's roughly the case. 9 Α. Has PacifiCorp proposed a sharing mechanism 10 Ο. 11 in this proceeding? 12 Α. No, it has not. The company feels that its 13 shareholders have already borne a significant burdon, 14 that there has been gross inequity in the sharing 15 mechanism, namely that the company as identified by 16 Mr. Widmer has experienced in excess of \$98 Million of 17 costs already. And for the purpose of this hearing, we're seeking a limited amount of around 17. 18 19 Mr. Larsen, isn't it correct that the Ο. 20 deferral period in this case covers a portion of 2002 21 beginning in July through June of 2003? 22 We requested deferrals from June 1, 2002, Α. through May 31, 2003. 23 24 And for the period of time that is actually ο. at issue in this case, has the company proposed a 25
sharing mechanism?

2 No, it has not. The company has not proposed Α. a sharing of the 16, \$17 Million. 3 4 ο. So the concern that is identified in UM-995, 5 that is an incentive to control costs through a sharing mechanism, is not present in this case? б 7 No, it's not in this case, and I don't Α. believe that they're directly comparable. 8 9 Did PacifiCorp in Wyoming propose a sharing Q. mechanism? 10 11 Α. Yes, it did. 12 Q. Has PacifiCorp recently laid off any 13 employees in response to your current financial condition? 14 15 We haven't had any layoffs, but the company Α. 16 as part of its transition plan has pursued aggressively the reduction of costs overall. I believe since the 17 merger we have had roughly a reduction in force of about 18 19 748 employees. 20 ο. Has PacifiCorp suspended any new hiring? 21 Α. No, it has not. Actually, the company has 22 began a -- I think a strong campaign to hire people 23 particularly in the trades, bringing new apprentices and 24 people out in the fields to serve our customers and to start developing new apprentices and journeymen, 25

1 linemen, because of an aging work force.

2 Has PacifiCorp deferred purchases of new Ο. 3 equipment generally? 4 Α. I'm not sure I can answer that. It's fairly 5 broad. Can you -- what specific equipment, plant, power plants, what? б Q. 7 Let's put it in this context. Have you seen 8 any company-wide memoranda saying as a matter of policy 9 we're going to defer purchases of equipment? 10 Α. Well, the company is pursuing its transition 11 plan, which had the review of our operating expenses as 12 well as a review of our capital programs and capital 13 expense and trying to find ways to provide service at the least cost through the establishment of the 14 15 transition plan. 16 Have you forgone any recent equipment Ο. purchases in response to your current financial 17 condition? 18 19 I don't believe that we have made decisions Α. 20 purely as a result of the financial condition of the 21 company. The company has an obligation to serve, and so 22 it does have to make the investments necessary to serve 23 customers. The issue is then the company's meeting its 24 obligation, and it's shareholders are funding that, and we're looking for a balance and some relief to help in 25

1 that situation.

2 Q. So would you say that what the company is proposing here in this case before the Commission today 3 4 is, in fact, an equity type relief, a fairness? You 5 have used those words many times this morning. Is that б the best way to characterize what you're asking for, is that as a matter of equity or as a matter of fairness 7 the company needs some relief from the rate plan? 8 9 What I believe I have referred to is gross Α. hardship and gross inequity, which I believe are from 10 11 the PNB standards. Let me refer to that. Yeah, as part 12 of the PNB standards: 13 Interim rate increase is an extraordinary remedy and should be 14 15 granted only where an actual emergency 16 exists or where the relief is necessary 17 to prevent gross hardship or gross inequity. 18 19 I was referring to Bench Request Number 6 20 from our last case. 21 Q. Has PacifiCorp deferred any new construction 22 projects? I'm trying to think. That's a fairly broad 23 Α. 24 category. I'm trying to think across all of the company's activities. I don't believe that we have 25

deferred significant capital investments that are 1 2 required for serving our customers. 3 Ο. But turning back to Section 11 of the rate 4 plan, does it require PacifiCorp to seek similar interim 5 rate relief from its two largest retail jurisdictions, б Oregon and Utah? 7 Α. Yeah, Paragraph 11.A states: The company is requesting similar rate 8 9 relief in its two largest US retail 10 jurisdictions. 11 Currently that would be Utah and Oregon. 12 Ο. Is the company currently requesting similar 13 rate relief in Oregon and Utah? 14 Α. Yes, the company has requested similar relief 15 to deal with the situations that the company has had to 16 deal with. 17 Can you be more specific, please? Let's take ο. Oregon first, have you sought interim rate relief in 18 19 Oregon? 20 Α. The company has sought a number of mechanisms 21 to deal with the hardships that it's experienced because 22 of the last several years in the western markets and the 23 situation the company has faced. The company had a 24 number of various dockets. The company filed since -going back and starting with Oregon generally, we filed 25

UE-116, which was a general rate case. We requested 1 2 \$160 Million. What year did you file that? 3 Ο. 4 Α. That was in October of 2000. We received \$64 5 Million of an increase. I'm sorry, Mr. Larsen, actually my question б Q. 7 to you was very specific, and I have read your testimony where you have laid out all what you're reading from. 8 9 What I would like to explore with you is whether you 10 have filed an interim rate request in Oregon let's say 11 in the last six months, let's say in the last year? 12 Α. Well, the company --13 Q. And can you please answer yes or no, and then 14 explain. 15 No, not in the last six months, the company Α. 16 has not filed for interim relief. 17 Has the company filed for interim rate relief Ο. in Oregon in the last 12 months? 18 19 No, just probably 15 or 18 months. Α. 20 ο. And which filing are you referring to that 21 you sought interim rate relief in Oregon? 22 Α. Well, the company sought relief through a 23 deferral of power costs and received authorization for 24 that. The company also filed for a PCA and an interim increase roughly at the same time, and it was denied 25

because it was receiving recovery through its deferral 1 mechanism of \$22.8 Million a year under the Oregon 2 3 rules. 4 Q. Could you turn to your Exhibit 22, please. 5 Is this the filing in Oregon that you were just б referring to? 7 It's one of them. Α. Is Exhibit 22 a filing in which the company 8 Ο. 9 claims it was seeking interim rate relief? 10 Α. Yes, the company was seeking for \$42.7 11 Million over a three month period through this filing. 12 Ο. Are you aware that this entire exhibit 13 represents the company's entire filing in this case in 14 Oregon? 15 Α. Subject to check. 16 I'm sorry, actually there were a couple of Ο. 17 other minor pieces of testimony that accompanied that, but it's roughly a filing of this magnitude. In other 18 19 words --20 MR. VAN NOSTRAND: Objection, Your Honor, minor pieces --21 22 MS. DAVISON: I'm going to rephrase it --MR. VAN NOSTRAND: -- of testimony is a --23 24 JUDGE MOSS: Wait, one at a time, we can't record more than one person speaking at a time, and I do 25

want you to allow each other to finish speaking. 1 2 So you had posed a question, Mr. Van Nostrand was trying to state his objection. Let's hear his 3 4 objection, and then we'll hear your response. 5 MR. VAN NOSTRAND: My objection to vague б references to minor pieces of testimony hardly provides 7 a basis for this witness to comment on the magnitude of the company's filing in that case. 8 9 JUDGE MOSS: Okay, I think you may rephrase 10 your question. 11 MS. DAVISON: Thank you. 12 BY MS. DAVISON: Mr. Larsen, the case that you're referring to 13 Ο. in Oregon is set forth in Exhibit 22, and subject to 14 15 check there are two other minor pieces of testimony that 16 are not attached to it. Sitting here on the corner of 17 the table minus one volume is the company's filing for general rate increase in Oregon that you made on 18 19 Tuesday. Do you consider your request for a PCA in 20 Oregon, which was denied, to be of the same magnitude as 21 the rate increase that you have just sought in Oregon on 22 Tuesday? No, they're clearly different filings with --23 Α. 24 addressing different issues. JUDGE MOSS: And for the clarity of the 25

record, Ms. Davison was indicating a pile of papers 1 2 approximately 10 to 12 inches high. Do you have much more, Ms. Davison, with this 3 4 witness? You had indicated about 60 minutes and we're 5 there now. MS. DAVISON: I probably have another 15 б minutes or so, but I will take less with other 7 8 witnesses. (Discussion on the Bench.) 9 JUDGE MOSS: All right, let's go ahead and 10 11 take our morning recess, and we will be in recess for 12 ten minutes. Please try to be back in your seats by ten 13 minutes before the hour by the wall clock. 14 (Recess taken.) 15 JUDGE MOSS: Go ahead, Ms. Davison. 16 BY MS. DAVISON: 17 Mr. Larsen, referring to Exhibit 22, did the Ο. company make any showing or allege financial hardship 18 19 associated with its request for a PCA in Oregon? 20 Α. No. 21 Q. I have a couple of very quick questions 22 referring back to the rate plan stipulation just to make sure we have a clear record on those. Is the company 23 24 seeking to reopen the rate plan pursuant to Section 25 11.B?

1 Α. No. 2 Is the company's filing in this case seeking Ο. 3 any rate changes pursuant to Section 9.A through F? 4 Α. No, with the caveat that in Section A it does 5 discuss regulations, and one of the impacts that we did б have that caused us to experience some of the power costs was the change of the FERC regulations and the 7 8 establishment of a price cap. 9 Are you seeking to change rates pursuant to Ο. 9.A? 10 11 Α. It would impact the amount of the deferral as 12 a result of that change in regulation, so I think 9.A 13 does have an impact on the remainder of Section 9 in 14 terms that the company has filed for a deferral. 15 It's an important point, so I would like to Ο. get a yes or a no answer from you. Is the company 16 17 seeking to change rates as provided for in Section 9.A of the rate plan stipulation? 18 19 Yes, to the extent that it has impacted power Α. 20 costs for the FERC changes to the price cap in the 21 western energy markets. And I'm not -- clarifying that, 22 we're not changing rates, we're requesting relief 23 through the filing of the deferral and a recovery 24 mechanism. We're not changing base rates. Q. Well, let's -- if you look at Section 9, it 25

1 states that:

2 The company is not precluded from seeking a tariff or a change in rates 3 4 for the following reasons. 5 Isn't that correct? Yes, that's correct. б Α. 7 Q. So if you are seeking rate relief pursuant to 9.A, wouldn't you have to do it through a tariff or a 8 9 rate change pursuant to the terms of 9.A? No, I don't believe so. It provides that the 10 Α. 11 company is not precluded or the Commission from 12 approving tariffs or rate changes, and if there is a 13 surcharge mechanism or some other form of recovery that would be in the form of a tariff, then I think it would 14 15 fall under that. 16 Okay, so just so the record is clear on this, Ο. 17 so you are requesting some relief pursuant to Section 9.A, and you are requesting a tariff change pursuant to 18 19 9.A in this case; is that correct? 20 Α. No. 21 Q. All right, what are you requesting pursuant 22 to Section 9.A? 23 Α. I was just pointing out the fact that because 24 of a change in regulation, and I'm not sure how that is to be interpreted, that there was a change in FERC price 25

caps that impact deferrals of power costs which the 1 2 company has based its deferral and its balance to be 3 recovered on. So to the extent that the company has 4 requested deferral and is seeking relief, embodied in 5 that are the impacts of the summer of 2002 forward б purchases that the company had entered into, which were 7 out of market because of the changes associated with the FERC price cap, which I think falls under regulations. 8 9 So we're not explicitly requesting relief of a change in 10 regulation, but it does have an impact I'm just trying 11 to point out on the company's deferral. 12 ο. So you're not requesting relief under Section 13 9.A then?

14 Α. No, we're seeking recovery through the 15 deferral of costs and a recovery mechanism. Absent 16 that, the company would like a reopener of the rate 17 case, of the rate plan, and file a general rate case. 18 Has the company presented evidence regarding ο. 19 its company-wide rate of return? 20 Α. No, I don't believe it has in terms of the 21 specific rate of return. It's all factored on a 22 Washington only basis.

23 Q. I'm sorry, was that a no? I didn't, I'm 24 sorry, I didn't --

25 A. No.

Thank you. Has the company presented 1 Ο. evidence on a company-wide basis regarding your interest 2 3 coverage? 4 Α. No, it's important that we look at those 5 calculations all on a Washington specific basis so that we're not looking at subsidization for Washington by the 6 other jurisdictions that have already provided either 7 interim relief or a relief through recovery of power 8 9 costs. Have you presented evidence on a company-wide 10 ο. 11 basis regarding your earnings coverage? 12 Α. No, we have not. 13 Q. Have you presented evidence in this case on a 14 company-wide basis regarding your immediate or 15 short-term demands for new financing? 16 Yes, on a Washington basis. We have not on a Α. 17 total company basis. On a company-wide basis, is PacifiCorp in 18 Q. 19 financial distress? 20 Α. No, not on a company-wide basis, but clearly 21 on a Washington basis it is. 22 ο. I would like you to turn to Exhibit 17, page 23 25, paragraph 127. 24 CHAIRWOMAN SHOWALTER: I'm sorry, what exhibit is that? 25

1	MS. DAVISON: 17.
2	THE WITNESS: Which page?
3	MS. DAVISON: Page 25, paragraph 127.
4	BY MS. DAVISON:
5	Q. Do you have that?
б	A. Yes, I do.
7	Q. About halfway through or two thirds of the
8	way through that paragraph 127 on page 25 of Exhibit 17,
9	the Wyoming commission essentially concludes that you're
10	not facing a disabling financial emergency going
11	forward, but rather PacifiCorp characterizes recovery in
12	this case as a matter of fairness rather than crisis.
13	Isn't that, in fact, what you're arguing here as well?
14	A. Well, yes, if I could characterize it in the
15	language that I have used previously pursuant to the PNB
16	standards, that we see it as a matter of gross inequity
17	or gross unfairness.
18	Q. If you could turn to Exhibit 18, page 14,
19	please.
20	JUDGE MOSS: I'm sorry, I lost your reference
21	there, Ms. Davison.
22	MS. DAVISON: Exhibit 18, it is page 14. The
23	page numbers are in the upper right-hand corner.
24	JUDGE MOSS: Thank you.
25	

BY MS. DAVISON: 1 2 Do you have that, Mr. Larsen? Q. Yes, I do. 3 Α. 4 Q. There are two references that I wanted to 5 point to. It starts at the sentence that's three lines б up from the indented quote about Scottish Power issuing 7 a report of its financial results of operation. Do you see that? 8 The indented paragraph? 9 Α. Three lines before the indented paragraph, 10 Ο. 11 could you refer to that. 12 Α. Starting with what sentence? 13 Q. (Reading.) Scottish Power has issued a report of 14 15 its financial and operating results for 16 the six month period ending September 17 2002. Α. 18 Yes. 19 Q. Do you see that? 20 Α. Yes. 21 Q. And then continue on down, and my question to 22 you is that Scottish Power has stated that PacifiCorp is on track to double its operating profit over the next 23 24 three years. Isn't it correct that PacifiCorp's financial condition overall is significantly improving? 25

Yes, it is improving from the place that we 1 Α. were at. You can easily double your profits when you're 2 at 3% or 4%. And you double that, you're still way 3 4 underearning your allowed rate of return, but you are 5 recovering. The company experienced over \$1 Billion of power cost expenses, which put us in a very low earning б 7 situation, and we are recovering from that. Q. Is it your understanding that the PNB 8 9 standard is there as a backstop to allow you to come in 10 and improve your earnings to a level of your allowed 11 rate of return? 12 THE WITNESS: Can you read back the question. 13 (Record read as requested.) 14 Α. No, I don't think the PNB standards are there 15 just to help the utility maintain its authorized rate of 16 return. It's there as a I think standards and guidance 17 identifying that the Commission has authority in proper circumstances to grant interim relief, extraordinary 18 19 remedy that should be granted where there's either 20 emergency situations that exist or gross hardship or 21 gross inequity. 22 BY MS. DAVISON: 23 Q. What is your authorized rate of return in 24 Washington? A. The last filing that we made --25

Q. No, I'm sorry, your authorized rate of
 return.
 A. Oh, authorized rate of return was 13.25%.

Q. Is that what's approved in the rate plan?
A. There was no identification of a rate of
return in the rate plan, so I guess anything that we're
measuring against technically would be against the 13
1/4.

9 Q. Well, that wouldn't be right, would it, 10 because the rate plan in effect reset your rates, and 11 wasn't there an explicit agreement in the rate plan that 12 there wouldn't be an authorized rate of return set forth 13 in the rate plan?

A. No, there was not a rate of return set forth in that or agreed or approved by the Commission, so I think the way that -- my understanding of the Commission orders would be that the last authorized return in the State of Washington is 13.25%.

19 Q. But, Mr. Larsen, when you filed your rate 20 case in 1999 that resulted in the 2000 rate plan, you 21 asked for 11%.

A. That's correct, and it wasn't approved atthat level.

Q. Well, isn't it correct that there was noauthorized rate of return set forth in the rate plan

because the company wanted to have the flexibility to 1 achieve the transition plan savings without having to be 2 3 subject to an ROE check during the five year rate plan? 4 Α. No, I wouldn't characterize it that, and I 5 don't want the Commission to get the impression that we're trying to get to 13.25%. That clearly is not the 6 7 cost of capital in the current markets. In our recent cases we have been filing in the range of 11 1/4%, 11 8 9 1/2%, seeking recovery for that. So while the rate plan 10 didn't specifically identify or have an agreement among 11 parties that was establishing a rate of return that was 12 the target, the company was agreeing to a plan that 13 would provide stability and an opportunity only to the 14 company to try to get back to a reasonable rate of 15 return given limited price increases and its achievement 16 of its transition plan. 17 From your perspective, why doesn't the rate Ο. plan set forth an ROE? 18

A. Well, in the last case, the company was the only party that actually presented direct testimony, and so there was only the company's position on the record.

22 Q. And that's your testimony as to why the rate 23 plan doesn't include an ROE?

A. Well, there is no other evidence from theother parties. I guess they could have through

stipulation or part of the agreement decided on an ROE 1 2 and brought that forth in the hearings with the Commission. But I don't agree the purpose of the 3 4 stipulation was to specifically identify an ROE that the 5 company would be monitored against. There was no б provision in the stipulation for that. 7 Q. That's correct, and my question to you is, isn't it correct that there was no specified ROE because 8 9 the company had identified that it was going through 10 this significant transition plan, and the point was that 11 the company wanted to be able to capture the savings 12 from the transition plan without being held to an ROE

13 bench mark; isn't that correct?

MR. VAN NOSTRAND: Objection, Your Honor, this question was asked in pretty much the exact same format. I think Mr. Larsen has answered pretty much to the best of his ability in terms of what the purpose was of not including an ROE in the stipulation.

JUDGE MOSS: I'm going to allow the question.
THE WITNESS: Can you read the question.
(Record read as requested.)

22 A. No.

23 BY MS. DAVISON:

Q. And if I understand your testimony,

25 Mr. Larsen, it is your position that there is no ROE set

forth in the rate plan because the company was the only 1 party that submitted testimony in the rate case on ROE; 2 is that correct, is that your testimony? 3 4 Α. That's part of the answer, that the company 5 was the only one that presented testimony. It's also the fact that we were working on a stipulation, and 6 7 there was no agreement on establishing an ROE as part of the stipulation. 8 9 Why was there no agreement? Ο. I don't know specifically. I wasn't at the 10 Α. 11 negotiating table in that, so I don't have intimate 12 knowledge of the discussion around that. 13 Ο. Where is the company's current bond rating on 14 its first mortgage bonds? 15 We're generally an A with a negative outlook, Α. and that's on a total company basis. My exhibits show 16 17 for a Washington basis we would basically be BB or junk bond status. 18 19 But that's not how you're rated, is it; Ο. 20 you're not rated on a state-by-state basis, are you? 21 Α. No, but neither are our rates set in average 22 across the company. They're done on a state by state 23 basis. 24 ο. I would like to turn to Exhibit 44 for a 25 moment. Do you have that in front of you?

Α. Yes. 2 Could you turn to page 867. Do you see on Ο. 3 the middle of that page where Judge Moss asked the 4 question of Mr. Elgin regarding triggering Section 11 of 5 the rate plan; do you see that second paragraph? Yes, I see that. б Α. 7 Q. And do you see that Judge Moss says: This provision is in there basically to 8 9 provide for circumstance of electric markets or credit markets going haywire. 10 11 Creating a situation where the company 12 can no longer function economically or 13 in a financial sound way would be a better way to say it, I suppose. 14 15 And then do you see that Mr. Elgin answers, yes; do you see that? 16 17 Α. Yes. And isn't it correct that during this hearing 18 Ο. that none of the PacifiCorp witnesses disagreed with 19 20 Mr. Elgin's characterization of the triggering of 21 Section 11? 22 Α. I don't believe so, subject to check. 23 Are the electric markets currently haywire? Q. 24 I'm not sure what the price is today, but Α. during the period that we're discussing here and looking 25

1 at the relief that we're seeking, both electric markets 2 were haywire as well as the capital markets, with severe 3 dysfunction, downgrades, utilities going bankrupt, so I 4 think both those situations were occurring. And as we 5 look at the Washington specific results, we believe that 6 we meet those criteria.

7 So is it your testimony, Mr. Larsen, that if Q. you are not granted relief in this case that that will 8 9 impair your access to the capital markets? 10 Α. Not on a total company basis, because the 11 other jurisdictions because of their relief, both 12 interim as well as general rate cases that they have 13 provided, will help us to maintain that. But that is a 14 subsidization and not fair to them and not fair to the 15 company. When you look on a Washington specific basis, 16 it clearly does identify as shown in my Exhibit JKL-4 17 that we do have a financial hardship. We have significant capital investments over the remaining piece 18 of the rate plan totalling over \$1.3 Billion. 19

20 Q. Can you turn to Exhibit 26, please. This is 21 an exhibit that was prepared by Mr. Falkenberg, and 22 Mr. Falkenberg essentially assumed for purposes of this 23 chart that we have a hypothetical industrial customer 24 that is 50 megawatts at 90% load factor, and this 25 customer has a plant located, exact same plant located

1 in Oregon, Washington, Utah, and Wyoming. And 2 Mr. Falkenberg has taken your tariff rates and 3 calculated what the industrial customer would pay in the 4 various states. Have you had an opportunity to look at 5 this exhibit?

6 A. I have looked at it, but the rate comparison 7 for specific customers or customer classes is not my 8 area of specialty. I do understand that Mr. Griffith 9 has reviewed this thoroughly and has found significant 10 errors in it.

Q. Well, let's look at it from a general standpoint that if you analyze the industrial rate for the Washington customer versus the Oregon customer, that it's 91% of Oregon with Oregon being the highest rate, do you dispute that conclusion that the ranking of Oregon being the highest industrial rate on your system, Washington being the second highest?

18 MR. VAN NOSTRAND: Your Honor, I'm going to 19 object to continuing to subject this witness to questions about this exhibit. He has clearly indicated 20 21 that Mr. Griffith is the one to whom questions should be 22 directed. He has indicated that Mr. Griffith has 23 discovered errors in this exhibit, and I believe it's 24 inappropriate to have this witness be expected to answer questions in light of what he has already said with 25

1 respect to this exhibit.

2	JUDGE MOSS: Well, there are some problems in
3	that area, Ms. Davison, but I think the witness can
4	answer the question as it was framed, which is simply
5	whether the witness disputes that Oregon is the highest
6	and Washington is the second highest for industrial
7	customers in terms of its rates. You don't need to
8	refer to this exhibit to answer that, if you can.
9	THE WITNESS: Can you read the question as
10	posed, if I should answer yes or no.
11	JUDGE MOSS: Let me see if I can just cut
12	through that. I think the question simply is whether
13	Washington is the second highest industrial rates
14	relative to Oregon, which is the highest.
15	Is that essentially your question at this
16	juncture?
17	MS. DAVISON: On a tariff basis, yes.
18	JUDGE MOSS: On a tariff basis.
19	A. No, I believe it is the lowest, and
20	Mr. Griffith would have evidence to show that.
21	BY MS. DAVISON:
22	Q. All right, well, I guess we'll save that for
23	Mr. Griffith.
24	Nevertheless, you have stated repeatedly that
25	you have received rate relief from other jurisdictions

and that in essence it's not fair if you don't get 1 relief in Washington. Is that the essence of what you 2 3 have been talking about this morning? And you have 4 referred to a rate subsidy if, in fact, you don't get 5 rate relief? б Can you rephrase the question. Α. 7 Q. Sure, let me try to make it a little cleaner. 8 Α. Yeah. 9 As I have understood your testimony this Ο. 10 morning, you have stated repeatedly that you have 11 received rate relief in your other jurisdictions, 12 correct? 13 Α. Yes, we have received similar relief for the 14 situation the company has experienced over the last 15 couple of years related to dysfunctional markets and 16 excessive power costs. 17 And it's your testimony that there would be ο. an unfair rate subsidy if you don't receive relief in 18 19 Washington; is that correct? 20 Α. Yes, and if I could characterize it in my own 21 words, Washington's situation as a result of the last 22 couple of years has created a dire hardship, if I could 23 use those words, on our shareholders if you were to look 24 at just the results in the state of Washington. The results that we put forth in our Commission basis 25

1 report, our semi-annual results showed that for March 2 2002 we were at 6.9% ROE. That is fully normalized, 3 reflected ongoing situation with extraordinary events 4 removed. If were to look at it in the manner that the 5 Staff examines it with, type one adjustments, just Commission ordered adjustments and no annualization, no 6 7 pro forma adjustments, that would actually be 1.3% return on equity for March 2002. When you remove the 8 9 power costs and say those are gone, those aren't 10 ongoing, it looks like our returns are reasonable. But 11 shareholders carried all of that, \$98 Million.

12 So I think there has been a situation where 13 the results in Washington are being subsidized by the 14 other states in the form that they have provided relief, 15 they have provided cash flow so that the company could 16 continue its operations, it could maintain an A credit 17 rating. If Washington were identified as a separate company, a stand-alone utility, in the situation that 18 it's in now it couldn't get the financing at reasonable 19 20 terms, it may not even be able to get the cash to invest 21 in the facilities, and it would be in serious financial 22 difficulty.

Q. Given this alleged financial distress that you have in Washington, I am perplexed, Mr. Larsen, why the company didn't come in a year ago and make a

straightforward interim rate case filing followed by a general rate case and follow the requirements of the stipulation, the rate plan stipulation, as opposed to coming in a year or two years later after this crisis and filing a deferred accounting application?

б Α. The company was working with parties to try 7 and identify and find a solution to this. We ended up 8 with a deferral mechanism seeking recovery. The company 9 has tried to honor the rate plan. We want to keep prices stable in Washington. That's clearly a benefit 10 to our customers. In the extent that over the remaining 11 12 years of the rate plan we're held below our allowed rate 13 of return, that's a benefit flowing through to 14 customers. That benefit would disappear to the extent 15 we file a general rate case and reopen rates and 16 establish new tariffs. So the company is trying to do 17 the right thing, trying to honor the rate plan and yet seek some form of limited relief so that it is fair to 18 both shareholders and to rate payers. 19

Q. But isn't it true that the parties to this rate plan stipulation have generally told you that they would prefer that you follow the terms of the rate plan stipulation and that you come in and make an actual full interim rate case followed by a general rate case filing so that all costs can be looked at, not just a tiny

sliver of costs that you have done here with this 1 deferred accounting application? 2 3 Α. Well, I'm not sure I can speak for what 4 parties are currently thinking. I think we have clearly 5 put forth the company's position that our first preference is the limited relief that we have requested, 6 7 and if that's not accepted by the Commission, that they approve the reopener of the general rate case and we 8 9 move forward with a full review and reestablishment of 10 rates this year. 11 Q. Isn't it true that you did not come in and 12 file for an interim rate case as set forth in the rate 13 plan stipulation because you can't meet those 14 requirements on a company-wide basis? 15 I don't believe it asked for the company to Α. make a showing on a company-wide basis. The company has 16

17 made the appropriate showing under those standards for 18 its operations in the state of Washington.

19 Q. The costs that are set forth in your deferred 20 accounting application are what you have termed excess 21 net power costs; is that correct?

22 A. Where are you referring?

Q. I'm referring to generally what's at issue inthis case.

25 A. Yes, generally.

And you referred earlier to your 2002 summer 1 Ο. contracts which are included -- which you would like to 2 include in this deferred account; isn't that correct? 3 4 Α. Yes. 5 ο. Did you enter into those contracts to serve Washington load? 6 7 A. Well, generally we entered into those to serve all of our retail customers, and I would have to 8 9 probably defer the specifics of those contracts to Mr. Widmer. 10 11 Q. Isn't it true that since this rate plan 12 stipulation has been entered into that load in Washington is declining? And I would refer you to 13 Exhibit 9. 14 15 A. Exhibit 9? 16 JUDGE MOSS: That was previously your Exhibit 17 JKL-7. Right, okay. Since the filing of the 18 Α. 19 deferral or the rate plan? 20 Ο. Well, since the inception of the rate plan, 21 which relied on 1998 data. That was the data that you 22 used for the rate case. Since 1998, are Washington 23 loads declining? 24 A. In 1998, and I'm actually -- my Exhibit 9 was updated through 2002 with the response to Data Request 25

Number 70, so if you look from '98 to 2001, '98 was 4.4 1 2 million megawatt hours, and in 2001 it was 4.4 million. If you look at 2002, it dropped to 4.384. So during the 3 4 period, it did grow in the middle years and then return 5 back to its '98 level on a megawatt hour basis. б Q. Well, isn't the load lower now than it was in 1998? 7 8 It's about 75,000 megawatts lower in 2002 Α. than in 1998. 9 MS. DAVISON: Thank you. 10 11 I don't have any further questions, Your 12 Honor, thank you. 13 JUDGE MOSS: Thank you. Mr. Cromwell, I think you had indicated about 14 15 20 minutes or so with this witness. 16 MR. CROMWELL: I think we can tighten that up 17 a little bit, Your Honor. 18 JUDGE MOSS: Well, I notice it's 20 minutes 19 before the noon hour, which is normally when we break 20 for lunch. 21 MR. CROMWELL: I will endeavor to complete my 22 questioning by noon. JUDGE MOSS: Thank you. 23 24 25

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1	CROSS-EXAMINATION
2	BY MR. CROMWELL:
3	Q. Good morning, Mr. Larsen. My name is Robert
4	Cromwell. I'm an Assistant Attorney General with the
5	Public Counsel section of the Attorney General's office.
6	Can you hear me okay?
7	A. Yes, good morning.
8	Q. Good morning. I believe you have stated
9	previously that you have reviewed the rate plan
10	stipulation and the order adopting it by this
11	Commission; is that correct?
12	A. Yes.
13	JUDGE MOSS: Mr. Cromwell, could you moderate
14	your pace of speech just a little bit. Thank you.
15	MR. CROMWELL: Sure, I apologize.
16	BY MR. CROMWELL:
17	Q. Isn't it true that neither that stipulation
18	nor the order adopting it approved a specific level of
19	approved power costs?
20	A. That's correct.
21	Q. Isn't it also true that neither the
22	stipulation nor the order adopting it approved a
23	specific methodology for determining a level of approved
24	power costs?
25	A Thatla algo gorrogt

25 A. That's also correct.

1	Q. Isn't it also true that neither the
2	stipulation nor the order adopting it approved of the
3	Modified PITA Accord power cost methodology?
4	A. That's correct, there was no finding on a
5	specific allocation method.
б	Q. Isn't it true that on February 5th of 2003,
7	Scottish Power, your parent company, issued its 2002
8	third quarter and year-to-date results?
9	A. Subject to check on that date.
10	Q. Okay. Would you accept subject to check
11	that, in fact, on February 5th Scottish Power issued its
12	2002 third quarter and year-to-date results?
13	A. The first time did you say February 3rd?
14	Q. I'm sorry, February 5th.
15	A. Okay. Yes, subject to check.
16	Q. Okay. Would you accept subject to check that
17	Scottish Power reported that PacifiCorp's 2002
18	year-to-date profits had continued to improve?
19	A. Yes, that's generally correct, without
20	quoting the specific language in the release.
21	Q. And would you also accept subject to check
22	that Scottish Power also stated that PacifiCorp's
23	underlying profit continued to improve and remain on
24	track to achieve its profit targets for the year, the
25	year being 2002?

1	A. Yes, and translating that into regulatory
2	speak, for that period it would mean roughly on a
3	normalized basis that the company would be earning about
4	6.3% on its return on equity company wide.
5	CHAIRWOMAN SHOWALTER: Mr. Larsen, can you
6	speak up a little more or speak closer to the
7	microphone.
8	THE WITNESS: I'm not sure if it's working.
9	The button's down, but I
10	JUDGE MOSS: No, it should be up.
11	CHAIRWOMAN SHOWALTER: It should be up.
12	THE WITNESS: Can you hear me now? Oh, okay,
13	got it reversed.
14	BY MR. CROMWELL:
15	Q. Mr. Larsen, would you also accept subject to
16	check that Scottish Power similarly indicated that the
17	transition plan cumulative benefits for PacifiCorp were
18	on track with a total of \$192 Million achieved by
19	December of 2002 and a further \$28 Million achieved from
20	other efficiencies and savings?
21	A. I think we actually have a cross exhibit.
22	JUDGE MOSS: It's Exhibit Number 14.
23	A. Is there actually a specific language that
24	you're reading from?
25	Q. I was actually looking at the press release

. .

1	that your company issued rather than the actual third
2	quarter results, which I assume are somewhat more
3	voluminous than that 20 to 40 page summary that's in the
4	press release.
5	A. Referring to ICNU Cross Exhibit Number 14, it
6	says that the second paragraph on page 3.
7	CHAIRWOMAN SHOWALTER: What exhibit is this?
8	JUDGE MOSS: 14.
9	A. Exhibit 14, page 3:
10	Another key driver to doubling
11	PacifiCorp's profitability is the
12	transition plan.
13	CHAIRWOMAN SHOWALTER: Can we hold up a
14	minute. Are there page numbers on Exhibit 14?
15	MR. CROMWELL: I don't have those exhibits.
16	MR. VAN NOSTRAND: Upper right-hand corner.
17	THE WITNESS: Upper right-hand corner, page
18	3.
19	A. Second paragraph identifies the transition
20	plan remains on track. Cumulative benefits total \$164
21	Million, more than half way toward our goal of \$300
22	Million. I believe this is the half yearly report as of
23	September. If you're reading off of the third quarter
24	press release, it would be slightly higher than that
25	with an additional quarter of savings.

MR. CROMWELL: I am, in fact, doing that. 1 2 Your Honor, would you like me to approach the 3 witness and show him what I'm referring to? 4 JUDGE MOSS: Well, is this an exhibit that 5 you're reading from? б MR. CROMWELL: To be honest, Your Honor, 7 these were predicate questions. I was trying to avoid having to provide the third guarter results as an 8 9 exhibit. JUDGE MOSS: All right, well, see if you can 10 11 get through your foundation fairly quickly here. If 12 we've got a document that we want to be in the record, 13 then let's make it an exhibit and refer to it and not have to -- because having the witness verify these 14 15 statements subject to check is sort of a laborious 16 process. We've got an exhibit in the record that 17 captures these points. MR. CROMWELL: Unfortunately, it does not, 18 Your Honor. My understanding from what Mr. Larsen just 19 20 said is that that is the second quarter report. 21 Oh, okay, thank you. 22 Mr. Sanger has kindly shown me that what I 23 was referring to is, in fact, also Exhibit 27. 24 JUDGE MOSS: All right, so then let's just refer to Exhibit 27, and you can ask your questions 25

based on that instead of having the witness verify all 1 2 of this stuff subject to check. MR. CROMWELL: Sure. 3 4 BY MR. CROMWELL: 5 Q. If you would look at page 4, the bottom paragraph, Mr. Larsen. б 7 Α. Yes. Do you see that paragraph? 8 ο. 9 Yes, the transition plan cumulative benefits Α. are on track with a total of \$192 Million achieved by 10 11 December '02. That includes -- that's for all of 12 PacifiCorp, so it's transition savings, merger benefits 13 achieved, also savings related to non-regulated PacifiCorp activity. 14 15 Q. And a further \$28 Million? 16 Α. Yes. 17 And you have testified this morning with Ο. regard to the company's transition plan, correct? 18 19 Α. In what regard? I have talked about the 20 transition plan being implemented and achieving 21 benefits. 22 ο. And this is the same transition plan that 23 your parent company is referring to in this document, 24 correct?

25 A. Yes.

Q. And this is also the same, if we look at the stipulation, page 2, Section 1.B, second paragraph, is this the same period of significant transition referred therein?

5 A. Yes, it's a, well, yes, it's referring to a 6 period of transition. It wasn't referring specifically 7 to the implementation of just the transition plan. The 8 company was in a period of transition with the change in 9 management, the change in ownership, and part of that 10 overall transition was the establishment of the 11 transition plan.

12 Q. Thank you. And if we go back to Exhibit 44,13 which I believe has been admitted, Your Honor?

14 JUDGE MOSS: Yes, it has.

15 Q. Do you have that, Mr. Larsen?

16 A. Yes, I do.

Q. Could you go to page 897. Ms. Kelly was thecompany's witness at the settlement presentation

19 hearing, was she not?

20 A. Yes, she was.

21 Q. And she was authorized to speak on behalf of 22 the company in that capacity, was she not?

23 A. Yes.

Q. Would you read Ms. Kelly's statements. Ibelieve it's one sentence there, lines 18 through 24.
Yes, starting line 18: 1 Α. 2 It's also a time when the transition 3 plan will have been fully implemented, 4 and so the result of that will be 5 reflected in test year operations, and that will help to make sure that costs б and benefits match and we are not 7 arguing over known and measurable 8 9 changes. In fact, the transition plan 10 will be implemented at that time. 11 I assume this is talking about the end of the 12 rate plan period. 13 Q. I would make that assumption as well, but I don't think the sentence itself is specific on it. 14 15 Α. Yeah, it stands alone. 16 ο. But I think so. 17 Α. Yeah. Would it be fair to say then, Mr. Larsen, 18 Ο. 19 that from the company's perspective, the transition plan 20 savings anticipated to be achieved during the rate plan 21 period were a perhaps significant but certainly a 22 motivating factor in the company's decision to enter 23 into the stipulation? 24 Yes, I think it was a component of the Α. company's negotiation of that settlement, that we were 25

giving up higher increases that we would have got from 1 our perspective through going through the rate plan or 2 3 the rate case, but setting base rates with the 3-3-1 4 percent increases and the company implementing its 5 transition plan, we thought we could get to a reasonable б level of earnings over the five year period. Clearly 7 that plan has been thwarted as a result of the power market experience as well as unforeseen events since 8 9 September, 9-11, with clear cost run ups in areas that 10 we didn't anticipate such as pension, insurance, 11 security.

MR. CROMWELL: Your Honor, maybe a predicate question, I'm not sure whether there is anyone in the room who has not signed the confidentiality agreement. I think everyone probably has.

16 JUDGE MOSS: Do you wish to inquire about some of the confidential exhibits in detail? 17 MR. CROMWELL: No, I just wanted to refer 18 back to the transition plan, which my recollection is 19 20 from the '99 case that the company designated it as 21 confidential, and I just wanted to make sure there 22 wasn't anybody on the bridge or in the room, that any 23 reference I make to that document or its contents we're 24 not breaking that.

JUDGE MOSS: Well, the confidentiality that

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would be pertinent there would be the confidentiality agreements and so forth in the prior case, not this case, so I'm not quite sure how to direct you here if you're bound by confidentiality agreements with respect to something in the prior case.

6 MR. CROMWELL: Well, it was my understanding 7 that the Commission had entered an order consolidating 8 review. I'm thinking back to last summer. I can't 9 remember what the procedural impact of --

JUDGE MOSS: No, this case was consolidated with Docket Number UE-991832 for the limited purpose of considering a motion, and the motion was denied. As a practical matter, any consolidation with the prior case ended at that point in time.

MR. CROMWELL: I think we're probably all the same parties.

JUDGE MOSS: Well, I'm just going to ask you to frame your questions in such a way as to not get into anything confidential rather than place yourself at risk for violating prior commitments under the

21 confidentiality agreement in another docket.

22 BY MR. CROMWELL:

Q. Mr. Larsen, has the company since the '99
case released the transition plan as a public document?
A. Yes, there was a release and a filing.

JUDGE MOSS: There you go. 1 Q. So I'm safe. Is it fair to say that that --2 JUDGE MOSS: Put those handcuffs away. 3 4 MR. CROMWELL: Abundance of caution, Your 5 Honor. BY MR. CROMWELL: б Q. 7 Is it fair to say that the transition plan, and I will confess to relying on a few years of 8 9 recollection, but that it had I think three levels of 10 anticipated results; there was a sort of a if you want 11 for better term a poor, medium, and best case? 12 Α. Yeah, there was a base, I think it was called 13 base, optimistic, and highly optimistic was my 14 recollection. 15 ο. Okay. And where would the \$192 Million 16 achieved last year fit into that profile, if you can 17 say? Α. I believe what they're measuring off of is 18 19 the highly optimistic case. 20 ο. Well, then, Mr. Larsen, can you tell me, does 21 the company's case before the Commission today reflect 22 transition plan savings achieved to date? 23 Α. Yes, I believe it does. 24 Ο. And can you identify where it does so? That would be reflected in Mr. McDougal's 25 Α.

forecasts over the remaining rate plan, the results. To 1 the extent that any cost savings have been achieved in 2 3 our expectation of future costs, that would be reflected 4 there. 5 Q. Anywhere else? б Α. To the extent that my exhibits are a summary 7 of Mr. McDougal's exhibits, it would be reflected there. MR. CROMWELL: All right, thank you. 8 Nothing further, Your Honor. 9 THE WITNESS: Thank you. 10 11 MR. CROMWELL: I think I saved ten minutes 12 there. 13 JUDGE MOSS: Very good, Mr. Cromwell, you get 14 a gold star. 15 Mr. Cedarbaum, you had estimated about an 16 hour, and I'm wondering if we should take our noon break 17 before you start, because you'll just barely have time to get started. 18 19 MR. CEDARBAUM: I don't have an hour, it's 20 probably at most half of that, and I'm indifferent as to 21 whether I start now or after lunch. 22 JUDGE MOSS: Let me consult with the Bench. 23 (Discussion on the Bench.) 24 JUDGE MOSS: All right, well, we will need to take our recess now, and so what we'll do is break now 25

until 1:30, so we'll see you all back here after the 1 2 luncheon recess. We're off the record. 3 4 (Luncheon recess taken at 11:55 a.m.) 5 AFTERNOON SESSION б 7 (1:35 p.m.) 8 9 JUDGE MOSS: A housekeeping matter, during the luncheon recess Mr. Cedarbaum handed up two 10 11 additional cross, potential cross-examination exhibits, 12 and those have been provided to the Bench, and I have marked those for identification. Number 86 is the 13 14 company response to Staff Data Request Number 91, and 15 Number 87 for identification is the company response to 16 Staff Data Request Number 92, and those will be used in 17 conjunction with Mr. Widmer, who is, I believe, our third witness. 18 19 So unless there's anything else, I think we 20 can proceed with the cross-examination, and, 21 Mr. Cedarbaum, we are to you. Mr. Larsen, I will remind 22 you that you remain under oath. THE WITNESS: Yes. 23 24 MR. CEDARBAUM: Thank you, Your Honor. Just a couple of procedural matters with respect to cross 25

exhibits of Mr. Larsen. I would notice that what's been
 marked as Exhibit 43 is the same as what's already been
 admitted as Exhibit 12, so if you would like to remove
 43, that would be fine with Staff.

5 JUDGE MOSS: All right, well remove 43 from 6 our list and note that it is a duplicate of Number 12. 7 MR. CEDARBAUM: The other procedural matter 8 was that during the lunch break I had a chance to talk 9 with Mr. Van Nostrand about the admission of the other 10 Staff cross exhibits, although I will also note that 11 Exhibit 44 already has been admitted.

12

JUDGE MOSS: Correct.

13 MR. CROMWELL: I believe we have an agreement 14 that all of the Staff remaining cross exhibits would be 15 admitted by stipulation rather than arguing about 16 whether Mr. Larsen or somebody else would be the 17 appropriate witness. That's with the understanding that the company intends on cross examining Staff witnesses 18 on their responses to company data requests that are 19 20 listed between Exhibits 30 or at least some of those 21 exhibits between 34 and 42 and that we would then have 22 the right to do redirect on those exhibits as we deem 23 necessary.

JUDGE MOSS: That seems reasonable to me.Mr. Van Nostrand, that's the agreement?

1 MR. VAN NOSTRAND: That's the agreement, Your 2 Honor. JUDGE MOSS: That will save time. I 3 4 appreciate counsel's effort during the luncheon recess 5 to accommodate the proceeding in that fashion, so we will admit numbers 28C through 42 by stipulation. б Number 43 will not be offered as it is a duplicate of 7 Number 12. 44 has already been admitted, and then we 8 9 will pick up and admit Number 45 by stipulation. And with that, then I believe we can proceed 10 11 with the cross-examination. 12 MR. CEDARBAUM: Thank you. 13 C R O S S - E X A M I N A T I O N 14 15 BY MR. CEDARBAUM: 16 Hello, Mr. Larsen. Q. 17 A. Good afternoon. I had just to begin a couple of clarifying 18 Ο. 19 questions on some of your testimony from this morning, 20 and you had indicated in response to a question from 21 Ms. Davison that you were involved on the company side, 22 I believe you said, with the negotiations that led to 23 the stipulation and rate plan from the last case. Do 24 you recall that?

25 A. Yes.

Q. By that, I take it you meant you were -those were internal company side discussions as opposed to face-to-face discussions with the other parties in

4 negotiations?

5 A.

A. Yes, that's correct.

6 Q. You were also asked some questions or you 7 discussed with Ms. Davison the company's response to 8 Staff Data Request Number 70, which added 2002 data to 9 your Exhibit JKL-7, which is Exhibit 8; do you recall 10 that?

JUDGE MOSS: Actually it's Exhibit 9.
 A. Exhibit 9, that's correct.

13 Q. And you indicated that between 1998 and 2002 14 the company's firm retail load in Washington went down; 15 do you recall that? I believe you indicated a number of 16 about 75,000 megawatt hours.

17 A. Yes, I believe that's correct.

18 Q. Would you agree subject to check that in Utah 19 for the same time frame the company's firm retail load 20 in megawatt hours increased by about 3 million?

21 A. Yes.

Q. I would like you to turn to Exhibit 1, which
is your direct testimony, on page 3. Do you have that?
A. Yes.

25 Q. On line 6 you refer to what I think is a

nonconfidential number of \$486 Million of annual net 1 power costs; do you see that? 2 3 Α. Yes. 4 ο. And then on lines 7 and 8 you refer to some 5 confidential numbers, which would be an amount of annual б net power costs for fiscal year 2004 and then another amount for fiscal year 2006; do you see that? 7 8 Α. Yes. And so what we're talking about are increases 9 ο. in annual net power costs from the \$486 Million to the 10 11 amount shown for 2004 and the amount shown for 2006? 12 Α. Yes. 13 ο. And those are total system increases; is that 14 right? 15 Yeah, total company net power costs. Α. 16 Is it correct, and I believe you answered Ο. 17 some of these questions this morning, but you haven't produced any evidence to the Commission in this case 18 19 that these increases in system annual net power costs 20 have placed the total company in a need for emergency 21 rate relief; is that right? 22 Α. On a total company basis, that would be 23 correct. 24 ο. If the company -- if there was a PacifiCorp 25 Washington stand alone company, would that company incur

2 Yes, their portion of that. If we were to Α. segregate the company, they would have to incur power 3 4 costs, and they're going up. 5 Q. Do you base that on any particular analysis б of that, or is that based on an application of an 7 allocation methodology? I would draw my conclusion from the work that 8 Α. 9 Mr. McDougal did that my exhibits are based on for the five year forecast. Included in that would be 10 11 escalating net power costs for the Washington only 12 jurisdiction. 13 ο. And is that the result of applying an allocation methodology to break down total system cost 14 15 to Washington cost? 16 Α. Yes, it does. 17 Q. And that's the Modified Accord methodology that's been testified to by or subject to various 18 19 parties' testimony? 20 Α. Yes. 21 Q. If you can refer to Exhibit 45, and can you 22 confirm or accept subject to your check that the exhibit basically contains page 40 of PacifiCorp's 10-K report 23 24 for the fiscal year ended March 31st, 2002? 25 Α. Yes.

1 those increased annual net power supply costs?

1	Q. Looking at the page 40, the page with the
2	number 40 at the bottom, it indicates in the first
3	paragraph under the subheading available credit
4	facilities about halfway down, the company assigned new
5	\$800 Million credit agreements that become effective
6	June 4th, 2002; do you see that?
7	A. Yes.
8	Q. And that it appears that about \$175 Million
9	of that has been utilized, leaving about \$675 Million
10	remaining; is that right?
11	A. Yes, that's correct, on a total company
12	basis.
13	Q. With respect to the \$175 Million that's been
14	utilized, that was borrowed at a cost of 2.2%; is that
15	right?
16	A. Yes.
17	Q. Do you believe that with respect to the \$675
18	Million that's outstanding that in today's interest rate
19	environment that the cost rate would be materially
20	different from that?
21	A. I'm not sure that I could speculate on that
22	given current circumstances, the war, what that will do
23	to short-term borrowing rates, so I'm not sure I can
24	answer that question.
25	O Co you don't know whather the rate on the

25 Q. So you don't know whether the rate on the

remaining line of credit would be different than 2.2%?
 A. I don't know if that would be materially
 different or not.

4 I would like to just ask you a few questions Ο. 5 kind of about PacifiCorp history. Are you generally б familiar with the company's history from the acquisition 7 in 1989, the merger so called of Pacific Power and Light and Utah Power and Light, and I'm not talking about, you 8 9 know, line and phrase, but just generally familiar up 10 through the structural realignment proposal that was 11 made across the companies through its territories and 12 then the multistate process that's currently underway? 13 Α. Yes, I'm generally familiar with that time 14 period.

Q. Is it correct that at the time of the acquisition in 1989 that generally speaking the company's Washington operations were a winter peak load and the company's Utah operations were a summer peak load?

A. Yes, I believe that's generally correct. The way I understand it was that on a divisional basis that Pacific Northwest states were winter peaking, and Utah Power and Light, the former Utah Power and Light, Utah, Idaho, and Wyoming, was a summer peak. I'm not sure of specifically the states' contributions to that.

That's fair, but generally speaking? 1 Ο. 2 Yeah. Α. That's the case? And would that have been 3 Ο. 4 the case at the time of the structural realignment 5 proposal and today as far as you know? б Α. I can't say for sure. I believe there was 7 some move on the Utah side, that there was some winter peaking there, but I can't recall exactly that it was 8 9 contributing to the winter peak. But generally speaking, is it still fair to 10 Ο. 11 say that the company's Pacific division operations are a 12 winter peak load and the company's Utah division 13 operations are a summer peak load? Let's see, I guess I would accept that 14 Α. 15 subject to check. 16 Let me just ask you if you could accept this Ο. 17 subject to check. The company -- the structural realignment proposal that I have been discussing was a 18 19 company -- a proposal by PacifiCorp to restructure 20 itself into six different electric companies, a 21 generation company, and a service company; is that 22 right? 23 Α. Yes. 24 And in this state, would you accept subject Ο.

25 to check that the company filed that, an application to

seek to get Commission approval of that restructuring in 1 2 Docket UE-001878? 3 Α. Yes, subject to check. 4 ο. Would you accept subject to your check that 5 in the direct testimony of Roger Weaver filed in May б 2001, in that filing with the Commission he stated that: 7 Retail loads in the Western part of the company's system are highest in the 8 9 winter, and retail loads in the eastern 10 part of the company's system are highest 11 in the summer, creating an opportunity 12 for cost sharing benefits from the 13 company's primarily based load units. 14 Would you accept that subject to check? 15 And just to make it easier on you, that was 16 on page 2 of his testimony beginning at line 22 through 17 the following page on line 4. 18 Is it also correct that the structural 19 realignment proposal, at least one of the motivating 20 factors for that was the what was the allocation 21 gridlock I guess, cost allocation gridlock, amongst the 22 various states in which Puget, Puget excuse me, 23 PacifiCorp operates? 24 That was one of the factors. The other Α. 25 contributing factor was uncertainty around the company's

ability to invest into resources to meet its obligations 1 to all the states and making sure that on a going 2 forward basis that it would have a chance for a 3 4 reasonable opportunity for cost recovery if it did make 5 those investments. So it was dealing with historical б allocations as well as trying to ensure that the states 7 were supportive of the company investing in the future. But the allocation methodology gridlock was 8 ο. 9 -- arose because the various states in the company op --10 in which the company operates to the extent they apply 11 differing allocation methodologies the company was at 12 risk for a cost recovery shortfall? 13 Α. Yes. And I believe in the application itself in 14 Q. 15 that structural realignment proposal in Docket 16 UE-001878, the company stated that the allocation, cost 17 allocations amongst the states, was "clearly broken"; would you accept that? 18 19 Α. Yes. 20 ο. I want to run through some specific areas in 21 your rebuttal testimony, which is Exhibit 8, and I'm 22 looking at page 3, line 10. You say that: 23 The company has provided evidence and 24 stands ready to provide further evidence

25 if required to facilitate an adequate

1	hearing.
2	Do you see that testimony?
3	A. Yes, I do.
4	Q. If you could flip to Exhibit 30, which is the
5	company's response to Staff Data Request 56, is it a
6	fair summary of your response that basically the
7	company's direct and rebuttal testimony that you filed
8	in this case is all of the evidence the company has and
9	believes necessary to provide in order to obtain the
10	relief it's requested in this case?
11	A. No, I wouldn't agree with that or
12	characterize it that way. The company has provided
13	evidence through its direct and rebuttal case. We have
14	also provided evidence to the parties through the data
15	request process and discussions with them as well as
16	being here today to provide any additional information
17	through our testimony and cross-examination to make sure
18	that there's a full showing and an adequate record for
19	the Commission.
20	Q. The discovery that was done was on the
21	company's the company's testimony and exhibits; is
22	that correct?
23	A. Yes.
24	Q. And that testimony and exhibits with respect
25	to a showing of a need for any kind of an emergency

relief was again based on the Washington allocated 1 2 stand-alone basis? A. Can you read that back or, Mr. Cedarbaum, 3 repeat it. 4 I guess I -- well, let me point you to 5 Q. Exhibit 30. б 7 Α. Okay. The last sentence at the end of that last, 8 Ο. 9 excuse me, the second to last sentence at the end of 10 that sentence, the company indicates again, as you say, 11 through additional discovery, but then it says: 12 The company does not know of any 13 additional evidence it can provide at this time. 14 15 Do you see that? 16 Α. Yes, I see that. 17 So beyond the direct testimony, beyond the Ο. evidence that was presented to the Commission in this 18 19 actual testimony and exhibits and discovery that the 20 parties did on that evidence, there's nothing more the 21 company has to present? 22 Α. No, I don't think we have anything more today 23 to bring forward. I think we have made the proper 24 showing, and we have brought the evidence necessary to meet the standards which we're relying on in this case. 25

If you could turn to page 8 of your rebuttal 1 Ο. testimony and beginning at the line 11 and then through 2 -- I believe it's through all of page 10, you have a 3 4 discussion about alternative cost methodologies, and I 5 think the bottom line from your perspective is that the б -- whatever cost allocation method -- whatever cost 7 allocation methodology one uses has very little impact on the financial results for Washington; is that right? 8 9 No, that's not correct. I would take issue I Α. 10 quess with the word any cost allocation method, and what 11 I have testified to is that the review of any reasonable 12 cost allocation method. Clearly you could come up with 13 any cost allocation method that would be absurd and --I'm sorry, go ahead. 14 Q. 15 On page 8, line 21, you say: 16 In fact, however, the particular cost 17 allocation methodology has very little impact on the company's indicated 18 financial results for Washington. 19 20 Do you see that? Α. Yes, I do. 21 22 And so are you saying that that sentence is Ο. 23 limited only to the alternative cost allocation 24 methodologies that you discuss in your testimony? The point that I'm making there is that 25 Α.

because the financial situation of Washington in looking at it on its jurisdictional results are so poor that changing the allocation method within reasonable tolerances would still not have a dramatic impact in improving those allocations of cost. We would still be in the financial situation we are with respect to the Washington results.

And my question was, was the -- is that 8 ο. 9 statement with reference to the cost al -- the 10 alternative cost allocation methodologies only that you 11 discuss in your testimony, which I believe there was 12 some discussion about PITA Accord methodology and then 13 the controlled area Idaho approach kind of methodology? 14 Α. Yes.

Q. On page 10 of your rebuttal testimony at lines -- at line 10, you say that using -- well, actually, let me back up. Beginning at line 3 of that page, you refer to an allocation methodology described by Staff as potentially acceptable as being the control area cost allocation methodology, which has an east and west load control approach?

22 A. Yes.

Q. And then you say that that control area method would result in about a .3% revenue requirement increase as compared to Modified Accord?

1 Α. Yes. 2 If you could look at Exhibit 29, specifically Ο. the last page of that. This has the heading of 3 4 PacifiCorp MSP studies, revenue requirement with Gadsby, 5 Peters, and West Valley lease and post 2003 IRP б additions, and then it says 1999 load forecast; do you see that? 7 Α. 8 Yes. 9 And this is, as it indicates on the first Ο. 10 page, one of the analyses that the company has provided 11 in the MSP process that's currently ongoing. 12 Α. Is there a question pending? I didn't hear 13 the question. I was asking you just to confirm that the 14 ο. 15 exhibit is an analysis the company had provided in 16 December of 2002 in the MSP meetings. 17 Α. Yes, that's correct, although this is not what I was relying on as the basis for my testimony. 18 19 Well, looking at the extreme left-hand column Ο. 20 of the last page under the study column, there's an 21 indication of 47.3, accounting separation by control 22 area, Wyoming assigned to these control area. This is a 23 type of control area separation though, isn't it? 24 Yes, I believe it's one of the variations on Α. the study for the hybrid or Idaho method that was being 25

1 reviewed.

2 ο. Then if we look across the page to the second 3 to last column that shows for Washington in 2003 that 4 study 47.3 would have a lower Washington revenue 5 requirement of \$5,355,000 as compared to Modified Accord; is that right, that's the way we would read б this? 7 8 Α. Yes. 9 If you look down to the last row of this Ο. 10 table for the study that's labeled 52.3, fixed 11 assignment ownership model, is that essentially a direct 12 assignment cost methodology approach? 13 Α. I would have to look at the specifics of what that study assumed, but I believe it's basically the 14 15 disaggregation of assets or a fixed assignment or slice 16 of each asset as an ownership piece to each 17 jurisdiction. And that would show again under the 18 ο. 19 Washington column as compared to Modified Accord a 20 decrease in Washington revenue requirement of about \$24 21 1/2 Million? 22 Α. Yes, that's what it shows, and I don't 23 believe that that would be an acceptable method to the 24 other states where you would have a, as an example of Utah, a \$39 Million increase just as a result of the 25

allocations. There's also, as I looked at the study 1 that I used, which is Exhibit 28, there's significantly 2 3 different assumptions in the load forecast that's used. 4 29 uses a '99 load forecast. What I based mine on was a 5 more current IRP load forecast. My analysis, which is in the Exhibit 28, also includes hydro relicensing costs 6 7 and clean air costs, and 29 does not include those, and that would have a significant impact, particularly on 8 9 the last item if you're doing a fixed ownership slice 10 and you're not assigning like the hydro relicensing cost 11 to hydro facilities, it would be assigned to the state 12 of Washington, you wouldn't have the proper matching of 13 costs there.

Q. So based on your testimony then, is it a fair statement to make that the results of any of these studies depends greatly on the assumptions that are used in applying the studies?

18 A. I think that's correct with most studies and
19 forecasts. It depends on what you put into it and the
20 correctness of your assumptions.

Q. So if you were to look at Exhibit 28, as I think you referenced, again it's the last page of the exhibit, which is a confidential document, as you indicated, this one says it's based on the IRP load forecast, which was a more recent one than what was

shown in Exhibit 29 or used in Exhibit 29. It also 1 includes hydro relicensing scenario and clean air 2 initiative scenario 1. 3 4 Α. Yes. 5 ο. Are there other scenarios? б I believe there are. There was about 50 odd Α. 7 studies that have been done in MSP looking at a number of different methods and different scenarios within 8 9 those methodologies. So if we were to use a different scenario 10 Q. 11 than scenario 1, the results might also change? 12 Α. Yes, I think that would be accurate to say. 13 Ο. And at the bottom of this page it says, does 14 not include potential carbon tax costs; do you see that? 15 Α. Yes. 16 If those potential carbon tax costs were Ο. 17 included, that could also change the results? 18 Α. Yes. If you could turn to page 9 of your rebuttal 19 Q. 20 testimony, again Exhibit 8, on lines 19 -- or I'm not on 21 the right page here. Yes, lines 19 through 20, you 22 state that, an analysis that was provided to Staff using 23 PITA Accord show that although the returns on equity are 24 slightly higher under PITA Accord, referring to PITA Accord methodology. Then you have a comment about the 25

company's earnings throughout the remainder of the rate
 plan. Do you see that?

3 A. Yes.

4 Q. Is it correct that the slightly higher 5 returns that you're referring to are true for each б fiscal year beginning in 2002 through 2006 except for 7 2003, or would you accept that subject to your check? Yeah, I would accept that subject to check. 8 Α. 9 That would largely be a result of Modified or the PITA 10 Accord method having a inherent flaw in its development, 11 and because of that all of the states agreed in 12 principle to abandon it back in about 1994 I believe, 13 and we would move to the Modified Accord method at that 14 time to resolve calculation problems. So it would 15 continue to increase and show benefits to Washington, 16 but they wouldn't be appropriate.

Q. Well, let me ask you to turn to Exhibit 3C, which is your JKL-2, if you look at the confidential, the second page of the exhibit. I guess it's really the first page of the exhibit other than the cover page. You have summary of return on equity for Washington in which you utilized 100 basis point impact on adjusted revenue requirement. Do you see that?

24 A. Yes.

25 Q. If we were to utilize that same adjustment

with respect to the equity returns under PITA that we referenced earlier, would you accept subject to your check that the return in -- that the increase in returns on equity using PITA would be approximately \$5 Million annually for the same period of time that you show on Exhibit 3C?

7 Α. Can you -- how are you getting that number? I may not be completely sure. I guess I 8 Ο. 9 would ask you to accept that subject to check, and then 10 we can work with you off the record to make sure that 11 you're happy with that. And if you're not, then your 12 counselor will let us know that you can't accept that 13 subject to check.

A. Yes, the calculation you would be going
through if you're looking at the difference between
Modified Accord and Accord would be to take the
difference that those two produce in return on equity.
So if the difference is 1%, it would result in fiscal
year '02 approximately \$4.3 million impact. 100 basis
points in Washington is just over \$4 Million.

21 Q. Again, I am -- I have to admit that I'm not 22 exactly sure how that -- my number was calculated.

23 A. Okay.

Q. So I would like you to accept it subject to check.

1

A. Yes, subject to check.

Q. We can do that over the break and correct the
 record as necessary.

4 A. Sure.

5 ο. If you could turn to page 12 of your rebuttal testimony. At the top of the page you reference some 6 7 periodic results of operations reports that are prepared and submitted to the Commission. Do you see that? 8 9 Α. Yes. Are you aware that the company has been late 10 Ο. 11 in submitting some of those periodic reports to the

12 Commission?

A. Are there specific ones you're referring to?
Q. Let me ask you this, to accept -- will you
accept subject to check that Staff Data Request Number 1
to the company in this case said:

17 Please provide as required by WAC 480-100-208 monthly reports for the 18 19 quarters ended March 31, '01, June 30, '01, 9-30-01, and 12-31-01, and 31-30 --20 21 30 -- 3-31-02. These reports are in 22 arrears and necessary for the processing 23 of this case. 24 Would you accept that that was Staff Data

25 Request 1?

1 A. Yes.

2 Q. So can you confirm at least with respect to 3 those particular reports that the company did not file 4 them on a timely basis?

5 A. That's correct. There was a misunderstanding 6 or issues around whether we are filing those on a total 7 company basis for the months or whether they actually 8 should be on a state specific basis on each month's 9 report. So we were filing our results of operation 10 pursuant to the Commission's rules on a semiannual basis 11 with a fully allocated demonstration.

12 Q. The data request that I just cited was made 13 to the company on October 4th, 2002; would you accept 14 that?

15 A. Subject to check.

16 If you could turn to page 18 of your Ο. 17 testimony, your rebuttal testimony. I'm sorry, it's page 17 at lines -- at line 20, you state that Mr. Elgin 18 -- and just to place some -- this into context, this has 19 20 to do with Section 11 of the stipulation and the 21 requirement for similar rate relief or the requirement 22 that the company is to file similar rate relief in its two largest US retail jurisdictions. Do you see that? 23 24 Yes. Α.

25 Q. So at line 20 and 21, you state that:

1	Mr. Elgin suggests that the company's
2	required by the stipulation to use the
3	same test periods in its filings for
4	similar rate relief as the stipulation
5	says in Utah, Oregon, and Washington.
б	And my question is if you could point to me
7	where in Mr. Elgin's testimony he says that the same
8	test periods are necessary?
9	A. I'm not taking that as a quote. In reading
10	the testimony, that's the way it read to me, that it was
11	defining similar filings to mean that they needed to be
12	during the same time period using the same test periods
13	is how I understood the reading of the testimony.
14	Q. Okay. Is your testimony that you believe
15	Staff is requiring is interpreting the stipulation to
16	require the same test period or not?
17	A. I don't believe that they actually said that.
18	It was what the testimony suggested to me in my reading
19	of it.
20	Q. Would you accept subject to your check that
21	on page 10 of Mr. Elgin's direct testimony, line 11, 11
22	to 12, he says:
23	Moreover, similar if not identical test
24	periods between Washington, Utah, and
25	Oregon is necessary.

1 A. Yes, I would accept that. 2 MR. CROMWELL: Thank you, those are all my 3 questions. 4 JUDGE MOSS: Thank you, Mr. Cedarbaum. 5 I think typically we take our questions from the Bench before redirect to permit the witness's 6 7 counsel to have a full opportunity to offer questions. 8 EXAMINATION 9 BY CHAIRWOMAN SHOWALTER: 10 11 Ο. Good afternoon. I want to get a better sense 12 of what the company thinks is essential to its case and 13 what it kind of threw in in addition. And I find much of the discussion about the offsets and the interplay of 14 15 Section 9 and Section 11 to be confusing, because it's 16 not clear to me either on the company's part or the 17 parties' part what they think is essential versus what was thrown in and then therefore is contested. 18 19 So with that prelude, let me ask first, 20 functionally, not legally under the rate plan, but 21 functionally is what you're asking for is in effect a 22 surcharge? And let me lay this out. If the current rate base leads to a bill of \$100, aren't you asking for 23 24 an additional \$4.60 if it's structured over a certain time period? And that in addition, there is, there 25

exists a credit for Centralia or the merger. Is that 1 essentially what you're asking for? 2 3 Α. Yes, I think that's basically it. There's 4 costs that we have incurred. Our shareholders, when you 5 look at the Washington operations, I think have borne to б the extent possible the amount of loss. 7 ο. You don't need to go into any explanation. I just really want -- I really want you to stick to just 8 9 answering my questions. 10 Α. Okay. 11 Ο. This is because my train of thought can get 12 confounded very fast. 13 Α. Yes. We are looking for the mechanism, which 14 would basically be a surcharge. We're not changing base 15 tariff rates. There are various mechanisms that we can 16 use then once we have the amount established to collect 17 that, whether it's through the credits that already exist or through a separate surcharge. 18 19 Well, there you have me confused again. I Ο. 20 don't see that you're asking to change the Centralia 21 credit. I realize that's what you're saying, but aren't 22 you really just asking for a surcharge? You are 23 pointing out that there is a credit that exists more or

less comparable to the surcharge you're asking for,

which conveniently would mean that they might cancel

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24

each other out, but you're not asking to reduce the 1 2 credit, are you? Well, they, yeah, they would net out, and 3 Α. 4 what we would be doing is eliminating that credit rather 5 than establishing a separate surcharge. And б Mr. Griffith can go into the specific details of the 7 recovery mechanism and how that would work. But by eliminating the credit would be the same as leaving that 8 9 credit and instituting a new surcharge. Trying to simplify it --10 11 Ο. Yes, but I think in terms --12 Α. -- for the customer's bill. 13 Q. When you go to try to simplify it, you then 14 start to raise an issue that then causes a big reaction. 15 If you have a bill that has \$100 minus \$4.60 plus --16 what would the amount be? 17 Well, if you add it back --Α. ο. \$5? 18 \$5 or --19 Α. 20 ο. Let's say it's \$5. Well, isn't that what 21 you're really asking for? You're not really planning to 22 take away the \$4.60, you're adding on another charge? Yes, this -- what the company is asking for 23 Α. 24 is relief, and we'll take it in whatever form possible, but it's basically as you state. 25

Q. For example, if there were no credit and the
 \$4.60 deduction or credit were not there, you would be
 asking for \$5 or so?

A. Yes, then there would need to be a separatesurcharge over and above the \$100 theoretical bill.

All right. And I'm also trying to figure out б Ο. 7 what difference it makes that there is or isn't a credit that exists. It seems that in your testimony you 8 9 suggest, well, because they would cancel each other, 10 therefore there's no increase in the base rate, but I 11 don't follow the therefore. I follow that the consumer 12 might not see very much of a plus or minus on top of 13 that, on top of that base rate. But aren't we really 14 talking about separate, or you are talking about, the 15 company is talking about a separate charge independent 16 of the base rate and independent of the credit?

A. Yes, and the reason that we proposed this is this is basically the preferred method that several of our other states actually used and implemented. In Utah as well as Idaho we used the merger credits, Centralia credits, as a mean to offset the net impact that customers saw.

23 Q. Right, it offsets the impact, but they aren't 24 functionally related to each other, are they?

25 A. That's correct.

All right. Then I would also like to ask you 1 Ο. about your reliance on Section 9 and potentially Section 2 11. If you look at Section -- and that is of the 3 4 stipulation, so that's Exhibit 2, page 6, Section 9. 5 Let's assume that you have the storm of the century, as б I just escaped from yesterday in Denver. So let's take 7 truly extraordinary costs. In your opinion, would Section 9 allow you to petition to recover those costs? 8 9 Α. Yes.

10 Q. And then in your opinion, would Section 9 11 allow the Commission to approve a treatment of those 12 costs?

13 A. Yes.

Q. All right. Now in this case you're asking for this surcharge, or let's call them unusual costs. And I don't really want to get into the dispute at the moment as to whether they are or aren't unusual or how they are calculated. So let's assume for the sake of argument they're fairly unusual.

20 A. Okay.

Q. Is it the company's opinion that Section 9 all by itself would allow recovery of -- would allow the company to petition for recovery of those charges, its costs, those unusual costs?

25 A. I'm not sure I follow the question, all by

1 itself, in the context of?

2 All right. Let's say that there are two Q. 3 possibilities for how you might be thinking you would 4 recover. One is under Section 9 because it simply 5 authorizes or does not preclude you to come in and б request an accounting treatment. The other would be that Section 9 is not sufficient, you have to also go 7 over to Section 11 and meet that test. What is not 8 9 clear to me is whether the company is saying we're 10 entitled to it under Section 9 alone but in addition we 11 would also meet Section 11, or you are saying that 12 you've got to meet both Section 9 or pass the tests of 13 Section 9 and Section 11 and therefore that's why you're 14 demonstrating all of the PNB standards, for example? 15 Right, I think I've got your question. Under Α. 16 Section 9 we would have the opportunity for filing 17 deferred accounting applications separate and apart from a recovery mechanism. So we could petition for a 18 19 deferral of costs, and if we meet the FAS 71 standards 20 under GAAP to keep those on our books with the 21 probability of recovery, they would be addressed in the 22 next rate case.

In the context that we're addressing today is that we have brought forth a deferral application, and with that we want relief from those higher costs, and so

we're also providing the information to support the rate plan reopener under Section 11 showing that we have met the standards of PNB so that we can, in fact, address the recovery question today.

5 Q. All right. So that if all you were doing is 6 asking for a deferred accounting treatment pending the 7 next rate case, then it is your opinion you would only 8 need to rely on Section 9?

9 A. Yes, I believe that's the case.

Q. And that's what you refer to in your rebuttal, maybe elsewhere as well, but that if that's the route the Commission wants to go, then all you are asking us to do is enter an accounting order at this time and saying and we'll get around to what you actually get in recovery and what may or may not be prudent in the next rate case?

17 Well, that's part of it. The real issue is Α. the immediate need for cash flow, and to defer something 18 on the books until 2006 really doesn't help the 19 20 financial situation. Had all of our states followed 21 that route, said, yeah, you can defer the power costs 22 that you have experienced and you can come back after 23 2006, by then the company would have probably gone 24 through bankruptcy and not have been able to deal with the financial crisis that it actually went through. By 25
Utah providing an interim increase of \$70 Million initially, and they're 40% of our jurisdiction or of our business, that helped us stave off some of that, from which Washington is benefiting. But we still have that need for all of our states to contribute, and so the real issue is addressing that cash flow situation and getting recovery started today.

8 Q. All right. I didn't mean to imply that your 9 next rate case would necessarily be 2006. I understood 10 the alternative to be, grant us the ability to defer 11 some of these costs now pending figuring out the 12 recovery of them later in a rate case which would be 13 filed by the end of the year.

A. Yes, if the Commission deemed that the rate plan should be reopened and a case were to be filed at year end, then the costs could be deferred and recovery sought for those as well as a reestablishment of all of the tariff rates in the context of that case.

Q. All right. Now then turning to Section 11, I am also confused by the term, rate plan reopening, because I think there might be two ways to think of it. One is we have an entire plan in front of us that the Commission has approved, and anything in it, in fact all of it we could reopen with the appropriate arguments and justification, as with any settlement or order. But the

other is this Section 11 which has a title called rate 1 plan reopener. However, if you just read it, I mean it 2 3 is part -- it is part of the rate plan itself, and it 4 doesn't actually say in it, this whole plan can only be 5 reopened under the following circumstances. It doesn't б actually talk about reopening. It simply says, a 7 general rate case filing during the rate plan period may be made by the company in the event of the following. 8 9 So one way to read this is that you're sticking within the terms of the rate plan if you can conform to 11.A 10 and B and file a general rate case as well. I don't 11 12 know if that's called reopening the rate plan or not, 13 because it's anticipated by the rate plan.

14 A. Yes.

Q. But I take it -- I recognize the parties are using the term rate plan reopening as maybe distinct from rate case settlement reopening. Maybe that's the way to think of it.

A. The way I would interpret this was that were there a decision made that the company should, in fact, file a general rate case, that for purposes of the rate plan we would go through and have an evidentiary hearing, reset tariffs, and we would at that point continue to abide by the remaining components of the stipulation through its time period, with the exception

that we did reopen, readdress the tariff levels and reestablish those for the remainder of the rate plan period, and the remaining items of the rate plan would continue to be in effect, that were we to have the storm of the century in say 2005, that the company could file for deferral or to address those issues as extreme situations come up.

Q. Well, since you have not filed a general rate case yet, it's hard for me to see how you're fitting under Section 11, which is why I asked you that original question of whether you're really trying to buttress your request for deferral relief under Section 9 with the analogous arguments that exist under Section 11.

It's true we haven't filed a general rate 14 Α. 15 case, and we were trying to avoid that, because we see 16 that the rates that -- as they're currently set continue 17 to benefit our customers, and we want to live by the terms of the agreement with some form of limited relief 18 19 that helps us get through the rate effective period or 20 the rate plan period. But we have met the terms and 21 conditions in showing that relief is warranted whether 22 it comes through the limited method that we have described to cover the \$17 1/2 Million, or if the 23 24 Commission so deems, we'll actually reopen it and refile 25 an entire case with the Commission's authorization.

So if we were to go that route, would we be 1 Ο. allowing deferral of certain costs yet to be figured out 2 3 for May 2002 or June 2002 through May 31st, 2003, and 4 then potentially authorizing an interim rate increase at 5 the point at which we get a general rate case in front б of us? But the ultimate recovery in the prudence and 7 everything else would be determined in the general rate case; is that how it would work? 8

9 Yes, I think there's several avenues that Α. 10 could be followed at the Commission's discretion. We 11 have a deferral application in front of you. If that's 12 accepted, those costs could be deferred and addressed in 13 the context of the next general rate case. If you agree 14 with the company's information that there is a financial 15 situation and that there is -- I just lost my train of 16 thought. If you believe that the company has made its 17 case, then you could order an interim increase along with that deferral to be trued up in the general rate 18 case, or you could just order that you want to address 19 20 everything, I guess not approve the deferral or an 21 interim, and just ask that the company file a general 22 rate case as soon as possible and review it all. I 23 think that is the way I see the bookends, if you will. 24 I was a little confused about your testimony ο. of what happened in Oregon. I thought I heard you say 25

you sought a deferral, you were granted a deferral, and 1 you were granted recovery in Oregon. Was that inside or 2 3 outside the context of a general rate case? 4 Α. Let's see. To give you the context of 5 Oregon, in October of 2000 we filed a general rate case seeking \$160 Million. Ultimately out of that we б received an increase of \$64 Million. Part of that 7 bridged the time period that we were experiencing the 8 9 power crisis. We received as a fallout from that there 10 was a in case UE-134 bridge agreement related to power 11 costs, and we also received a surcharge for the summer 12 2002 power costs of \$56 Million. So from the rate case 13 we were dealing with the different levels of power 14 costs, and we received a surcharge for the summer 2002 15 purchases. We also had filed a deferral case, UM-995, 16 which covered the period from November 2000 through 17 September 2001, covering the same similar time period where we had the power crisis, the outage of our Hunter 18 power plant. And in that case, we began deferring 19 20 costs.

21 Ultimately we received approval for about 22 \$131 Million. We began receiving recovery of that 23 February of 2001. So it started deferring November of 24 2000, started receiving recovery as a surcharge 25 February, and that's capped by a 3% level by state law.

And that was provided to us even before the Commission 1 2 had addressed the PCA and interim increase filing that we had made. And so they denied our PCA in the interim 3 4 filing basically because those costs would in effect be 5 recovered through the deferral case and the \$22.8 б Million that they had already granted. So it's not like 7 Oregon denied recovery because of the interim filing, they had granted recovery through the deferred case and 8 9 had already put the mechanism in place to recover that. 10 They have since increased that from 3% to 6% to recover 11 the balance that they had approved of excess power 12 costs.

13 Q. It's too hard for me to follow all of that.14 A. It's a lot of numbers.

15 Q. I'm sure it's in the record, but did Oregon 16 grant you any relief prior to your filing a general rate 17 case?

A. Yes, they began -- we got the general rate increase September of 2001. We began receiving recovery of our power costs through the surcharge in February of 2001, so well in advance of the outcome of the general rate case.

Q. I'm not asking about the outcome, I'm asking about the filing. So in other words, there was some proceeding that was prior to the filing of a general

rate case where you were granted relief prior to the 1 filing of your general rate case? 2 3 Α. No. 4 Q. Well, that was my question. Did you get any 5 relief prior to the filing of a general rate case? б Α. No. 7 Q. Okay. So to bring us back to the state of Washington, as I understand it you are asking us to 8 9 grant relief prior to the filing of a new general rate case and, in fact, within the rate plan period of an 10 11 older case? 12 Α. Yes, and with the receipt of that relief, we 13 wouldn't file a case until the summer of 2005 with rates in effect basically at the end of the period for 2000 to 14 15 be in effect in 2006. We would avoid that case and 16 receive some limited relief. If that doesn't work, then 17 we would request the rate plan be reopened and we file a full case. 18 19 All right. Back on Section 9, I was looking Ο. 20 at 9.A, you alluded to the fact that some of your 21 request for relief is, I believe, due to the Federal 22 Energy Regulatory Commission's changing regulations or

orders about wholesale power costs. Was that a correct

24 assumption on my part?

25 A. Yes.

23

All right. If let's say that was the only 1 Q. reason you are coming in, that FERC changed its mind, 2 that had a drastic effect on you, and therefore you need 3 4 relief, if that were the basis under Section 9, would it 5 be like the ice storm? Could it be more or less self б executing, you would see Section 9 as allowing you to request a deferred accounting and then have a proceeding 7 such as this one and recover a certain amount sort of 8 9 outside of a general rate case? Yes, I would agree with that. If there's a 10 Α. 11 change in government action, whether it was FERC that

12 had a drastic impact on power costs or IRS or other 13 things that had similar impacts, we would have to 14 respond to that, I believe.

Q. And I think you stated that in general this Section 9 type of activity you would think would be limited not by the terms of Section 9 but by regulatory practice to unusual or drastic situations. I don't mean to pin you down to drastic, unexpected, unanticipated situations.

21 A. Yes.

Q. Well, then I get back again to exactly why you're looking at the PNB standards. They certainly are a good test for a company in distress or gross inequities, but I'm having a hard time seeing why that's

the sole rationale you're turning to if you are saying
 under Section 9 you could more or less independently
 prove something.

4 Α. I guess I understand what you're saying, and 5 as I was looking at the results, I mean clearly we have б had the impact of the power cost markets the summer of 7 2002. Of greater concern is looking at the company's anticipated earnings and cash flow and investment 8 9 requirements over the next several years in the state of 10 Washington and under that trying to address those issues 11 through the review of the PNB standards. I mean that's 12 really the heart of the argument I guess is that we see 13 our earnings deteriorating, we see it difficult in the 14 state of Washington to continue on with the rate plan 15 given where our earnings are headed because of 16 anticipated situations, the power costs, pensions, and 17 things that everybody in the industry is reeling from. And so when we look at what we are addressing in the 18 standards, we are trying to make sure that we could meet 19 20 the Section 11 thresholds.

Q. It strikes me that some of this comes down to to what extent Section 11 constrains Section 9 versus to what extent Section 9 is an escape route from the plan when various people's arguments are pushed to the limit. But I take it you would use -- that's why you are trying

to say you kind of meet both; is that right? 1 2 Yes, I think we do meet both. Α. 3 Ο. You were asked a question about incentives, 4 and with respect to this time period that you're -- for 5 which you are requesting relief, won't the time period be almost up by the time the Commission makes a decision 6 7 one way or the other as to what to do on your -- in 8 response to your petition? 9 I'm not sure I'm following that. Are you Α. 10 saying that it would be until the end of 2005 before we 11 would receive an order? 12 Q. No, I think that you're -- that the period 13 for which you are seeking relief ends May 31st of this 14 year. 15 The deferral period itself, and the deferral Α. 16 of costs if the Commission finds that it was prudent 17 would begin I believe June 1st of 2002 for the period June 1 through May 31, 2003, so it was --18 19 So it's going to be too late basically for Ο. 20 incentives to happen if we -- should we grant something 21 like this, it will come after the time period with the 22 exception of maybe a month or two has run for which you 23 might respond to the incentives.

A. Well, I'm not sure that the company needs anymore incentive than it already has, given its financial

situation and the earnings levels. We're doing 1 everything we can to improve our cost picture and 2 improve our results. And clearly in Washington, you 3 4 know, that there is an incentive inherent in that that 5 we need to improve our earnings and maintain our costs and efficiencies and implement the transition plan. б 7 Q. All right. There was another aspect that I'm confused about, which is you are comparing, excuse me, 8 9 you are deriving your net power costs based on a figure 10 that you used when you originally came in for your rate 11 case; is that correct? 12 Α. Yes. 13 Ο. But you didn't get the rate increase that you 14 requested in that rate case. 15 Α. That's correct. 16 So is the figure that you used, was it \$489 Ο. 17 Million? 18 486, I believe. Α. 19 486, by using that, are you being Ο. 20 conservative in the sense that had -- that the lower 21 rate that you actually got would bring that \$486 Million 22 down also? We don't know where, but something less, let's just take a figure of \$300 Million. 23 24 Α. Okay. So if the rate that we did approve reflects 25 Ο.

1 \$300 Million, just for the hypothetical, then that would 2 cause your net power cost to increase more; is that 3 right?

4 Α. Yes, I think you've got it right, and let me 5 just repeat it to make sure that we're on the same page. б We used 486, which was the power cost in our last 7 filing. That would be the highest threshold assuming nobody challenged power costs and there were no 8 9 adjustments to it or no additional changes on a total 10 company basis. So if that were approved from the case 11 and there was a finding on power costs, then we would be 12 measuring from that level to the current level, and the difference would be the deferral. If that were set 13 14 lower or parties make the argument that we wouldn't have 15 got all of that and we got \$300 Million, then the amount 16 that you would be reviewing for deferral would be from 17 \$300 Million to \$600 Million or \$700 Million. So it would increase the gap and the amount that would 18 19 actually be in the deferral and would significantly 20 increase that. So we have been -- Mr. Widmer in putting 21 his analysis together has been very conservative to make 22 sure that we are not seeking any more than we absolutely 23 need.

Q. All right. But all of this discussion begsthe question of the allocation and assumed rate of

return and where growth should go, those particulars, 1 and I think I will ask other witnesses about those. 2 3 Α. Okay. 4 CHAIRWOMAN SHOWALTER: Thank you. 5 EXAMINATION б BY COMMISSIONER HEMSTAD: 7 First, as a hypothetical, assuming a company 8 Ο. 9 in your circumstance but no rate plan in place at all 10 and all of those events that have occurred, what would 11 you be advising your company to do, file some kind of a 12 petition for accounting order, or would you be in here 13 filing a rate case? 14 Α. If we had no rate plan in place, clearly I 15 believe we would have been filing rate cases. If we 16 were a stand alone company in Washington, we would have 17 been seeking immediate interim relief I believe similar to what other Washington utilities actually did. We 18 19 were trying to --20 ο. Well, let me stop you there. But you're not 21 a stand alone company, you're a multistate company. 22 Α. That's right. 23 And as I say, my hypothetical was all of your Q. 24 circumstances, so would you be filing a rate case in

25 Washington, or would you be filing an accounting order

1 request?

2 Α. We would have filed a rate case, I believe. All right. So the best solution then would 3 Ο. 4 be a rate case proceeding, but you're filing the 5 accounting order then because of the rate plan? б Yes, we have gone this route because we're Α. 7 trying to live by the terms of the agreement, and it provides I think benefits to customers because we're not 8 9 going to change their rates up to an allowed rate of 10 return, so there is a benefit to our customers there, 11 but. 12 Q. All right. But that assumes that all of the 13 other factors in your portfolio would justify what, an additional rate increase over and above what you're 14 15 asking for here? 16 Α. Yes, that's correct. 17 And that could be a contested issue, of Ο. 18 course? 19 Yes, absolutely. If we were to file a Α. 20 general rate case, then we would be reviewing all of the 21 costs, the allocation, the rate of return, the prudency 22 of plant, and have a full review of all of that, which 23 may significantly change the cost level over and above 24 what we have asked for here.

25 Q. I have followed with some interest your

responses to the Chair's questions, and forgive me, it's
 my density, not your answers that is the problem, and so
 I'm replowing some of that same ground.

4 A. Sure.

5 Q. Am I correct first that the company's 6 preferred outcome of this proceeding would be that we 7 would approve recovery of the approximately \$17 Million 8 in your accounting petition and apply an immediate 9 surcharge for the recovery of that against Washington 10 rate payers and that there would be no short term 11 general rate case?

12 A. Yes, that would be the preferred method, and 13 as the discussion I had with the Chairwoman, the way we 14 saw as simplifying that process would have been the 15 netting of the sur credit and the surcharge.

16 Q. Sure, but I think we all agree it's a 17 surcharge?

18 A. Yes, that's correct.

19 Q. But the consequence is that the bills for 20 individual rate payers would rise?

21 A. Yes.

Q. Okay. But if there were problems with that three step description that I just gave, then you would be willing or you would suggest anyway that what, that we would require you to proceed to file a general rate

case now but that there would still be an immediate 1 approval of the \$17 Million and an immediate surcharge? 2 3 Α. No. That is clearly one option. If the 4 Commission believes that we have made our case, it could 5 approve the deferral and a recovery mechanism for that б and request the company to file a general rate case, or 7 it could request that the company just come back with a full general rate case to review all of it and I guess 8 9 foreseeably not deal with an immediate recovery 10 mechanism.

Q. I see. Then I didn't understand what may be another alternative, or maybe I simply didn't understand it, would be the approval of an accounting order with no immediate surcharge but it would be simply carried until the end of the five year rate plan, at which time you would file a general rate case and the interest would be accrued I think it was at approximately 8%?

18 A. Yes, that's one option with deferred 19 regulatory assets is that they're approved and the 20 actual recovery mechanisms or the recovery will be 21 addressed in the context of a future case.

22 Q. Right.

A. That doesn't resolve our issue of cash flow,
but it's certainly an option that the Commission I guess
could take up.

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It wouldn't resolve your issue of --Ο. 2 (Discussion on the Bench.) JUDGE MOSS: All right, we need to take a 3 4 break now so the Commissioners can conduct some other 5 business that's pressing, and so we're going to need to break until 3:30, and we will resume at that point in б 7 time. (Recess taken.) 8 9 JUDGE MOSS: All right, let's be back on the record, and Commissioner Hemstad was in the midst of his 10 11 questions. 12 BY COMMISSIONER HEMSTAD: 13 Ο. I just really had one more question area. 14 You said you were concerned about cash flow, but were 15 the Commission to approve the deferral and order the 16 immediate surcharge, that addresses the cash flow issue? 17 Α. Yes. If we were to approve the deferral but not 18 Ο. order an immediate surcharge and have it carried 19 20 forward, then that wouldn't help your cash flow, but it 21 would have the direct effect of immediately increasing 22 your earnings by that amount? 23 That's correct for our US operations. It Α. 24 would be deferred from expense and put on the balance 25 sheet, so income statement would go up, but you are

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1

2 tradeoff there. COMMISSIONER HEMSTAD: That's all I have. 3 4 5 EXAMINATION BY COMMISSIONER OSHIE: б 7 Q. Mr. Larsen, as I understand it, the deferral 8 period that has been proposed by the company would end 9 on May 31st, 2003. 10 Α. Yes. 11 Ο. And there are approximately \$17 1/2 Million 12 of power costs that the company seeks to have deferred 13 through that period ending on the date I just stated. That's correct. I think Mr. Widmer if there 14 Α. 15 is any final true up of that number can address it, but 16 it's roughly \$17 1/2 Million for that period. 17 ο. Now as the rate plan ends on December 31st, 2005, what does the company propose to do about the 18 period June through December 2003 and then the years 19 20 2004 and 2005? They're not before us today, only the 21 period 2002 through May 31st, 2003. 22 That's correct, and through the mechanism in Α. 23 the proposal we have put forward, we're looking for 24 limited relief to establish the surcharge. And based on that, we would move forward and keep our agreement as 25

carrying a larger rate base and so, you know, there's a

part of the rate plan through those remaining years. So 1 we would still be in an underearning situation, but 2 3 hopefully with the cash flow from the Commission's 4 relief, that would help that position. But if we just 5 got the interim or the recovery of the dollars that we have asked for in the deferral, then there would be no 6 7 more action unless there is something that would cause us to come before you again in this type of a hearing 8 9 with an unusual or extreme event that would trigger Section 9 or 11 of the rate plan. 10

11 Q. What kind of unusual or extreme event do you 12 have in mind?

13 Α. Well, under Section 9 of the stipulation, it 14 lists out the items that could trigger an event for a 15 general rate filing or if there were costs that we 16 wanted to defer under the language on page 7 of Section 17 9 but not seek recovery immediately or -- and in those cases, it would be unusual situations such as the mother 18 of all ice storms or wind damage or, you know, a 19 20 significant event that was not anticipated.

Q. At the time that the rate plan was executed, was the growth in the Utah load center for PacifiCorp foreseen?

A. Utah was growing. I don't think weunderstood the magnitude or could have forecasted the

1 level that it had grown at that time.

2	Q. So the load growth in Utah then surprised the
3	company, at least to the level that it had grown?
4	A. Yeah, the load growth was significant there.
5	Q. Were the relicensing costs for the
б	hydroelectric projects that are either owned or operated
7	by PacifiCorp, were they foreseen at the time of the
8	execution of the rate plan?
9	A. Yes, the hydro costs were a little bit
10	different situation in that we know those are going to
11	occur. Those are future costs, and they we see the
12	hydro costs I think increasing in the investment there
13	as we get further out into this decade. I think around
14	2007, 2008, 2009 is when we start seeing a more
15	significant ramp up of hydro investment cost related to
16	the relicensing.
17	Q. Is the answer approximately the same or

18 generally the same for the Clean Air Act compliance 19 costs that are associated with your thermal plants? 20 A. Yes, I think roughly we are seeing the end of 21 the decade when we would possibly be facing clean air 22 initiatives or CO2 taxes.

Q. You may not be the right witness, and you can
certainly tell me that you are not, for this question,
but it has to do with the \$17 1/2 Million in power costs

that are sought to be recovered through this matter, and 1 my question is whether the Gadsby plant in downtown Salt 2 Lake and the West Valley plant, the cost for those 3 4 facilities and whether they're included in the \$17 1/2 5 Million amount to be recovered. б I think probably the best thing would be is Α. to address that to Mr. Widmer. I think he is prepared 7 to address both of those plants. 8 COMMISSIONER OSHIE: Okay, thank you. 9 THE WITNESS: Thank you. 10 11 JUDGE MOSS: Mr. Larsen, I have a few 12 follow-up questions to clarify our record as well. 13 THE WITNESS: Yes. 14 15 EXAMINATION 16 BY JUDGE MOSS: 17 I'm looking at your pre-filed direct ο. testimony, which is Exhibit 1C, and specifically I'm 18 19 looking at the bottom of page 9 and carrying over to the 20 top of page 10, which is on yellow paper indicating 21 there is some confidential information on that page that 22 I will stay away from. Looking at the last sentence on 23 page 9 that carries over: 24 The company's revised results of operations used in the 1999 rate case 25

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reflect a 5.6% return on equity based on
 a 1998 historical period forecasted for
 June 2001.
 Am I reading that sentence correctly in my

5 understanding that this is what the company analyzed and 6 expected to happen at the time it entered into the rate 7 plan? In other words, based on that test year, it ran 8 the analysis of what it would achieve under the rate 9 plan?

10 A. No, what that reflects, that was the results 11 of operations that were presented to the Commission in 12 the last rate case showing for that period of 1998 data 13 forecasted that we were earning 5.6%. It did not factor 14 into it the 3%, 3%, 1% increases that were agreed to 15 after our filing.

Q. Okay. So the 5.6 then is what you were -without any rate relief in Docket Number UE-00, I'm sorry, 991832, you would have earned 5.6 for that indicated period?

20 A. Yes.

Q. And then you did enter into a stipulation.
Now as I recall, in that proceeding you had asked for
about an 11% or an 11 1/2% return on equity?

A. I believe that's correct.

25 Q. And then you entered into the rate plan

stipulation that provided for about what, half of the 1 revenue that you had requested? 2 3 Α. Let's see, over the period of a 7% increase, 4 I think that roughly translated to about \$12 Million 5 over the rate plan. б And you had asked for about \$25 in that case? Q. 7 Α. Yes. So it was about half? 8 Ο. 9 Α. Yeah. All right. So you were, if I might put it 10 Ο. 11 this way, you might say the implicit return in agreeing 12 to the rate plan was somewhere between 5.6 and 11? 13 Α. Yes. And probably about midway? 14 Q. 15 Α. Yes. 16 ο. So in the range of 7 or 8? 17 Α. Yeah. Okay. Now reading on down that page 10, you 18 Ο. 19 report that -- consider taking into account the -- some 20 of the increases that were provided under the rate plan. 21 You actually realized a 6.9% return for the period 22 ending March 31st, 2002? Yes, that's a fully normalized result, and it 23 Α. 24 captures those rate increases in that for that time period, and as my exhibits show, it continues to 25

1 deteriorate from that point.

2 Right, and I don't want to get into that Ο. 3 necessarily, but this is where we particularly need some 4 clarification. If we're looking at a 6.9% figure for 5 the period ended March 31, 2002, then you go on to testify that that doesn't surprise you because of the 6 7 3%, 3%, 1%, it doesn't seem to me that it captures the 1%. Indeed, it seems to me that it captures only the 8 9 first 3% and three months of the second 3% since the 10 other one, the 1%, was not effective until January 2003, 11 which is after March 2002.

A. It does normalize into our result three months of the 1%. We were doing -- because we were forecasting, we identified what those increases would be, and we have picked up three months of the 1% in our result.

Q. What I'm trying to understand is how you do that. If you're reporting results from a period that ends March 31st, 2002, how do you pick up a rate increase that doesn't kick in until sometime after that? It may be an accounting matter that I don't understand.

A. Yeah, and that's the point I was -- I responded to earlier. The 6.9% result for March 2002 is the company's view going forward on a normalized basis for 12 months, so it actually reflects pro forma

adjustments reaching forward through March of 2003. 1 2 ο. 12 months. So it picked up three months there. When the 3 Α. 4 Staff looks at our results, they typically look at what 5 we call a type 1 adjustment, which is March 2002 cut off with no pro formas and only Commission ordered 6 7 adjustments. If you actually look at our result filed with the Commission, it would show that the comparable 8 9 number, the 6.9, is actually 1.3%. 10 Ο. Okay. 11 Α. That would be what we had earned without 12 removing the excess power costs and without normalizing 13 in all of the increases. Q. So you removed the \$98 Million in excess 14 15 power costs? 16 The impact of the excess power costs is not Α. 17 included in there. That clarifies another point. You testified 18 ο. 19 in response to I believe one of Ms. Davison's questions 20 about the last authorized rate of return being 13.25%; 21 when was that? 22 Α. I believe it was in 1986. I believe it was 23 -- the effective date was September 19th, 1986, in a 24 general rate case for 13.25%. Q. And I think it's fair to say that you have 25

1 testified effectively earlier that that's not a
2 particularly useful figure to us today being 17 years
3 old?

A. That's clearly not what we're seeking in our other cases, and we just recently filed Oregon, and it's not at that level.

7 Q. I will put it this way, that a lot of what this case seems to be about is the company's desire to 8 9 improve its earnings situation in its Washington jurisdiction, and I'm wondering how much of a boost in 10 terms of return on equity can you really achieve if you 11 12 are, in fact, granted the \$17 1/2 Million amortized in 13 the fashion that you have proposed; how many basis points will that boost your annual return? 14 15 Α. It would roughly be about 200 basis point 16 increase to our return. 17 And that would carry through the end of the Ο. rate plan period, wouldn't it, the way you have proposed 18 19 it? 20 Α. Yes, I believe so. 21 Q. Okay, so it would be 200 per year, okay, 22 thank you. 23 I have some questions concerning the 24 relationship between Appendix A in your filing and

25 Exhibit I believe it's Exhibit 60. It was -- it's

actually not one of Mr. Widmer's exhibits, it was 1 previously identified as Widmer Exhibit 3. Let me check 2 that number here. Yeah, it's now Exhibit Number 60. 3 4 Would it be better for me to defer those questions until 5 we have Mr. Widmer on the stand? The reason I'm raising б it with you is because you are sort of the major domo 7 here, and Appendix A then falls within your bailiwick, so to speak. I can ask either you or him. I don't need 8 9 to ask both. This is concerning the accruals of alleged 10 or asserted excess power costs through the 12 month 11 period. 12 Α. That would be a question for Mr. Widmer. Okay, I will save those questions for him. 13 Q. 14 Α. Okay. 15 JUDGE MOSS: Okay, I think that's all I had. 16 I will to perhaps save time and be efficient ask if any questions from the Bench have caused any of 17 you who have performed cross-examination to want to have 18 19 any quick follow up before we go to the redirect so that 20 Mr. Van Nostrand will have the ability to wrap this up 21 with a single round? 22 MR. CEDARBAUM: I have some questions, but I 23 -- so recross is not permitted? 24 JUDGE MOSS: Well, it may be necessary to do 25 recross, but if your questions are prompted by the

questions from the Bench, then this would be the 1 appropriate time so that he could do his full redirect, 2 3 and then we just have to have one round of recross. 4 Otherwise we will be here forever. 5 MR. CEDARBAUM: Okay, that's fine. I have a few questions based on the Bench's questions. 6 7 JUDGE MOSS: I think it's appropriate that you ask those now. 8 9 MR. CEDARBAUM: Thank you. 10 11 C R O S S - E X A M I N A T I O N 12 BY MR. CEDARBAUM: 13 Ο. Now, Mr. Larsen, you were asked by Commissioner Oshie whether at the time the company 14 15 entered into the rate plan stipulation it could have --16 it was -- it could have forecasted or known, anticipated 17 I guess may be the best word, the increase in Utah loads that actually happened during the 2001/2002 time period; 18 19 do you recall that? 20 Α. I recall the discussion. I thought it was 21 around the load growth at the time we entered into it in 22 2000. 23 Q. Okay. But the comparison was between the 24 time period that you entered into the -- well, let me ask you this then. 25

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Was the load growth that was actually 1 2 experienced in Utah in the summer of 2002 unanticipated 3 at the time the company entered into the rate plan 4 stipulation? 5 Α. I don't know the answer to that. I don't б believe I had looked at load forecasts in specific detail for 2002 at that time period. 7 I'm not going to ask you any detailed 8 Ο. 9 questions, but it's more just for the record. Would you agree that in Exhibit Number 77 that's been marked for 10 11 identification the company provided copies of its retail 12 load forecasts by jurisdiction made by the company 13 contemporaneous with a 1999 rate case? Admittedly I 14 think this is a cross exhibit of Mr. Widmer, but you got 15 into the subject matter as well with these questions by 16 Commissioner Oshie, so are you aware of that exhibit? 17 Α. I have not reviewed that exhibit. Are you then aware or not that in Exhibit 18 Ο. Number 78 for identification the company provided copies 19 20 of all retail load forecasts by jurisdiction used for 21 purposes of Mr. Widmer's Exhibit, it's MTW-4; are you 22 aware of that? 23 Α. No, I didn't prepare that specific data 24 response. 25 ο. But we could compare or one could compare the 1 forecasts that the company had at the time of the 1999
2 rate case that was provided in Exhibit 77 with what the
3 company has provided in Exhibit 78 as actuals for April
4 2002 through 2000 -- April 2002 through August 2002; is
5 that right?

A. Yeah, I think you could make that comparison7 of that data that is consistent.

I just have a few questions for you about the 8 Ο. 9 rate plan stipulation, Exhibit 2. On Section 11, it's correct, isn't it, that there's nothing in Section 11 10 11 that requires the company to get any permission from 12 this Commission or agreement from any of the parties to 13 the stipulation to file the general rate case filing that is allowed in Section 11; is that correct? 14 15 Α. Yes, I think that's correct. 16 So the company could have made a general rate ο. 17 case filing instead of what it did file in this proceeding; is that right? 18 19 Yes, it could have. Α. And it can still do that, assuming that it 20 Ο. 21 complies with this provision of the stipulation? 22 Α. Yes, it could. On Section 9.A of the stipulation, is it 23 Q. 24 correct that nowhere in your rebuttal testimony or in

25 your direct testimony did you discuss that specific

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1 provision of the stipulation; is that right?

2 A. That's correct.

3 Q. Now in Exhibit 9 -- in Section 9.A, the word 4 governmental, are you interpreting that word to mean any 5 action taken by a regulatory body?

A. Any impact taken by or any action taken by agovernment agency.

Q. So if any agency that somehow has -- some -have -- would have an impact on the costs of the company in any of the company's jurisdictions or on the federal level, whether -- I mean local, municipal, state, anything, if that has an impact on the company, the company can make a tariff filing to pass through any increased costs under Section 9.A?

15 A. I don't believe it precludes that if there 16 are actions taken that the company could bring those 17 before the Commission, and the Commission could approve 18 based on the company's request a tariff change or a rate 19 change as a result of that.

20 Q. So --

A. That's not the full -- what I'm relying on in Section 9 is the fact that we can file for deferrals. As I mentioned in my initial discussion, I'm not sure to what extent the FERC action would fall under that, but our power costs were impacted by their decision on the rate cap, and that's impacted our overall deferral which
 we are requesting.

Q. But, you know, quite honestly, Mr. Larsen, today was the first time I have heard any mention of 9.A as being a justification potentially for what the company filed, so I'm trying to inquire into what you think it means.

8 A. I'm not justifying our request under Section 9 9.A. I'm justifying it under the provision to file a 10 deferral for costs and also through Section 11, meeting 11 the standards that are outlined there.

Q. But if the Commission were to apply the rate plan as stated and find that your filing violates the last paragraph of Section 9 referring to deferred accounting and violates Section 11, are you saying that your filing could still be approved under Section 9.A?

17 A. I'm not relying on it being approved under18 just Section 9.A.

19 Q. That's not my question. My question is, do 20 you interpret this to include your filing?

A. No, I'm relying on the last paragraph ofSection 9 as the basis for our request.

Q. That's still not an answer to my question.
I'm not asking you what you're relying upon. I'm asking
you how -- do you interpret 9.A to encompass what you

1	filed even though you may not be relying upon it?
2	MR. VAN NOSTRAND: Your Honor, I'm going to
3	object to further questions. It seems like Mr. Larsen
4	has made it clear what the company is proceeding under.
5	He obviously doesn't have any control over what the
6	Commission may do interpreting this document. The
7	Commission obviously can interpret this document for
8	itself. Mr. Larsen can say what the company is
9	proceeding under, and it's not 9.A.
10	MR. CEDARBAUM: Well, I guess I would move to
11	strike all of Mr. Larsen's testimony in which he
12	interprets this agreement. I mean we're here to talk
13	about what this agreement means, and I think I'm
14	entitled to find out what he thinks 9.A means, not
15	whether he relied upon it or not.
16	JUDGE MOSS: I'm going to allow the question.
17	BY MR. CEDARBAUM:
18	Q. Do you recall the question?
19	A. Will you read it again.
20	Q. Well, let me just restate it.
21	A. Or restate it.
22	Q. Do you believe the company's filing would be
23	allowed under Section 9.A?
24	A. I'm going to answer no to that, because we're
25	not relying on that. We don't want to make our case

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around that. We are relying on the deferral, so no. 1 MR. CEDARBAUM: Thank you, those are all my 2 3 questions. 4 JUDGE MOSS: Anybody else have anything? 5 MS. DAVISON: One. JUDGE MOSS: Yes, follow Mr. Cedarbaum's б example and be brief, please. 7 MS. DAVISON: Thank you. I just have -- I 8 9 will even be more brief. 10 11 CROSS-EXAMINATION 12 BY MS. DAVISON: Q. Mr. Larsen, in response to some questions from Chairwoman Showalter, you stated that the company is, in fact, asking for a surcharge; is that correct? Α. Yes. 17 Q. But isn't it true that if you turn to page 21, lines 13 through 15, that you make it clear that --18 19 Α. What document? 20 ο. I'm sorry, of your direct testimony, which is 21 Exhibit 1C. 22 CHAIRWOMAN SHOWALTER: What page? I am on page 21, which I hope is the right 23 Q. 24 page, and my lines 13 through 15, which you answer the 25

- 13 14 15 16

question what your proposal is if the Centralia merger

1 credits do not cover the deferred power costs. Isn't it 2 correct that your direct testimony is that you are not 3 seeking a surcharge, but rather if there is a balance 4 remaining that you would simply seek to recover that in 5 your next general rate case; isn't that correct?

6 Α. No, that's not correct. If you look at line 7 beginning on line 17, by applying the deferred amounts against the Centralia and merger credits, a change in 8 9 general rates is avoided, thus preserving the essential feature of the rate plan. So by applying the deferred 10 11 amounts, whether you're doing that as a netting or 12 you're doing it through a surcharge, and on the bills 13 you have separate line item as a surcharge and then the 14 merger credits remain on the bill, the effect is the 15 same.

Q. But isn't it correct that you are in effect asking the Commission to offset your deferred power costs with the Centralia merger credits, and if there's any remaining money in the deferred power costs that you state that you will recover those in the next general rate case?

A. If the difference is insignificant. If not,
we would actually seek a surcharge, which we were -- at
the time we thought we would actually be going to
hearings, we thought that they would net out and there

would be a small difference, but if the balance was
 substantially different that we would need to seek a
 surcharge.

Q. And can you point to where in your testimony
or rebuttal testimony you ask the Commission for a
surcharge?

7 JUDGE MOSS: And I'm going to help out a little bit here, because you're looking at the old 8 9 testimony again. In the revised version, the answer 10 that you referred to in your first question, 11 Ms. Davison, is actually on page 22 beginning at line 1, 12 and so the follow-up testimony that you're now asking 13 about is also on page 22 beginning with the question on 14 line 5. And the response there is the one in which 15 Mr. Larsen indicates the company would propose a 16 surcharge.

17 Q. And isn't it correct though that reading the 18 next sentence that you specifically state that you are 19 not asking for a surcharge now?

A. Yeah, our specific proposal was what we consider a netting of a surcharge and a sur credit, so there wouldn't actually be an impact to the customers. But I think the effect is the same, that we have a credit on the bills, you would have a surcharge. We don't propose that because of the mechanism seemed to
1 work in the other states, and that was the method that they proposed to do. But if the Commission clearly sees 2 3 a need to show those separately on the bills so that the 4 customers can specifically see the different components, 5 I think I guess the Commission would have the latitude б to order that. 7 MS. DAVISON: Thank you. JUDGE MOSS: Okay, finished? 8 MS. DAVISON: I'm done. 9 JUDGE MOSS: All right, Mr. Cromwell? 10 11 MR. CROMWELL: (Shaking head.) 12 JUDGE MOSS: All right, good, then let's get 13 on with our redirect, Mr. Van Nostrand. 14 MR. VAN NOSTRAND: Thank you, Your Honor. 15 Before we start, Mr. Cedarbaum, did you want 16 to cover that issue of the additional subject to check. 17 MR. CEDARBAUM: Thank you. Your Honor, during my original 18 19 cross-examination of Mr. Larsen, I had asked him to 20 accept subject to check increased returns on equity 21 using the PITA Accord method. That would translate to 22 approximately \$5 Million annually from the fiscal year 23 2002 through fiscal year 2006 period, but in my question 24 I excepted the fiscal year 2003 from that. The question that I think he will accept subject to check would now 25

include fiscal year 2003 to my original question. And I 1 believe he has accepted that subject to check, and there 2 has been work off line between Staff and the company to 3 4 double check those numbers. 5 THE WITNESS: Yes. MR. CEDARBAUM: So if there's a problem with б 7 this revised subject to check, we will find out about it. 8 JUDGE MOSS: All right. 9 THE WITNESS: I would accept that subject to 10 11 check. 12 JUDGE MOSS: Very well. 13 REDIRECT EXAMINATION 14 15 BY MR. VAN NOSTRAND: 16 Q. Mr. Larsen, let's start with some questions 17 from the Bench. I guess specifically Judge Moss asked a number of questions about the company's actual adjusted 18 19 and normalized results of operation for the 12 months 20 ended March 2002; do you recall that? 21 A. Yes, I do. 22 And the issue being the difference between Ο. 23 the 6.9% figure shown there versus numbers that might be 24 produced with type 1, type 2, and type 3 adjustments? A. Yes, that's correct. 25

1	MR. VAN NOSTRAND: Your Honor, if I could
2	distribute a redirect exhibit?
3	JUDGE MOSS: Sure.
4	And we'll mark this for identification as
5	Number 46.
б	BY MR. VAN NOSTRAND:
7	Q. Mr. Larsen, do you have before you what's
8	been marked for identification as Exhibit 46?
9	A. Yes, I do.
10	Q. And do you recognize this document as the
11	company's results of operations for the 12 months ended
12	March 2002?
13	A. Yes.
14	Q. And if you could refer to line 60 on that
15	document at the far right-hand column, the 6.9%, is that
16	the number that was referred to in your discussion with
17	Judge Moss?
18	A. Yes, and in my testimony as well.
19	CHAIRWOMAN SHOWALTER: Mr. Van Nostrand, I
20	couldn't hear you.
21	MR. VAN NOSTRAND: Oh, I'm sorry. We're
22	talking about line 60 of that document, the return on
23	equity line, the far right-hand column, the 6.9% figure
24	being the one that Mr. Larsen referred to earlier in his
25	testimony both to Judge Moss and in his pre-filed

1 testimony.

2 BY MR. VAN NOSTRAND:

3 Ο. And working your way back across, I believe 4 you mentioned that the results with just type 1 adjustments produced a far different figure? 5 Yes, 1.3% in column 3, line 60. б Α. 7 Q. And what do the type 1 adjustments consist of? 8 9 Α. There's a description there on the bottom, 10 type 1 adjustments involve normalization of out of 11 period adjustments, unusual items that occur during the 12 test period, and if there are adjustments we have been 13 ordered by Commissions, we typically include those as 14 type 1. 15 And the increase that the company has ο. received under the rate plan you indicated had been 16 17 normalized in and annualized on this document? 18 Α. Yes. 19 And how is that shown? Ο. 20 Α. If you look at line 2 on general business 21 revenues covering the impacts of the rate plan showing 22 the increases to revenue, retail revenue, primarily for the type 2 there's a \$4,172,000 which would capture the 23 24 full annualization of the type or the 3% that we received, and then the \$481,000 would have been 25

reflecting the three months that we captured of the 1%
 increase.

3 Q. Of these various figures for return on 4 equity, how would you compare them in terms of their 5 probative value, so to speak?

Well, looking at the 6.892%, that's assuming б Α. 7 that power costs are normal, that there is no additional impact of volatile markets, and that the company is 8 9 stable and moving forward, and yet it would ignore the 10 impacts that we have had up to that point. And looking 11 at the type 1 result in the column 3, 1.3%, my 12 understanding is that would typically be what the Staff 13 would be looking at as it -- in terms of its review on 14 whether the company is in line with the Commission's 15 authorized rate of return and whether it's appropriate 16 to take action or not.

17 MR. VAN NOSTRAND: Your Honor, I move the18 admission of Exhibit 46.

19 JUDGE MOSS: Hearing no objection, it will be 20 admitted as marked.

21 BY MR. VAN NOSTRAND:

Q. Mr. Larsen, I would like to turn quickly to a
line of questions from Chairwoman Showalter regarding
incentives and sharing. I think I need to clarify the
issue a bit. Do you recall -- first of all, would you

agree that given the deferral period we're seeking and 1 the day it is now that incentives really aren't an issue 2 for purposes of this deferral filing? 3 4 Α. Yes. 5 Ο. And in terms of how the whole б incentive/sharing issue arose, do you recall the discussion from the UM-995 order in Oregon? 7 8 Α. Yes, generally. 9 And did the company in that case propose a Ο. sharing mechanism means of providing an incentive to 10 hold down costs? 11 12 Α. I'm trying to recall in the initial filing if 13 there was a proposal. Generally when we are looking at the impact of the excess power costs and in our 14 15 discussions with the states, we are basically looking at 16 an 80/20 split in a sharing with them on those costs. 17 Ο. And that's roughly what the company proposed in Oregon, wasn't it? 18 19 Α. I believe so. 20 ο. And I think the point was made that the 21 company also proposed sharing in Wyoming, correct? 22 Α. Yes. And could you clarify why the -- why there's 23 Q. 24 no proposal for sharing with respect to the deferred proposal in this case? 25

1 A. Yes, as we look at the power cost impact on 2 the company, the company absorbed \$98 Million of that 3 impact, and then to take what we have proposed as a 4 deferral of \$17 1/2 Million and say that that should be 5 shared, we feel that the shareholders have already 6 carried a significant portion of that.

7 Just to give you some perspective, we had as a total company over \$1 Billion of excess power costs. 8 9 We were able to defer in various states approximately \$430 Million roughly, and since that time it's been 10 11 reduced because of Wyoming's actions, and we have 12 roughly recovered around \$250 Million, thereabouts, of 13 that. So when you look at the total scheme of things, 14 over \$1 Billion in power costs and we're only recovering 15 a fraction of that when you look at the actual sharing 16 for the costs we incurred.

Q. I would like to turn briefly to the issue of allocations. I believe your testimony discusses three different approaches. One is the Modified Accord,

20 correct?

21 A. Yes.

Q. And you also discuss, I believe you discussedwith Mr. Cedarbaum the PITA Accord method?

24 A. Yes.

25 Q. And I believe you indicated that there was a

1 fatal flaw inherent in the PITA method. Could you
2 describe that?

Yes. The PITA Accord method basically made 3 Α. 4 an adjustment to the demand and energy factors for each 5 state and removed from those an adjustment for hydro, recognizing the hydro benefits for the Pacific states, 6 7 thereby reducing their load factor, which correspondingly would shift costs away from them into 8 9 the other states or conversely reduce the amount of costs that were allocated to their state. We found that 10 11 through that mechanism, the hydro endowment was actually 12 growing. Because as we added plant, regardless if it 13 was hydro or generation, office tables, computers, it 14 was increasing the hydro endowment for the Pacific 15 states. And that wasn't the intent, that the purchase 16 of a computer would create hydro benefits and lower 17 costs for the northwestern jurisdictions.

So we revised that, put in a new mechanism in 18 the Modified Accord, which was the primary change 19 20 between the two, which established around \$17 Million 21 for the Pacific division states of hydro benefit that 22 was assigned to them in the form of a reduced cost of 23 fuel, recognizing if you have hydro, you're not having 24 to burn coal, so you had lower fuel costs in the Pacific states, higher fuel costs in the Utah division states. 25

Q. And why did you discuss the PITA method in 1 this case? I mean is it -- I mean let me start over on 2 3 that. 4 Did you prepare an analysis of the company's 5 filing as if the PITA method were in place? The PITA Accord or Modified? б Α. The PITA Accord. 7 Q. I don't recall specifically doing that other 8 Α. 9 than to identify -- let's see. Well, the numbers in Mr. Cedarbaum's --10 Ο. 11 Α. It has been a long day. 12 ο. The numbers that Mr. Cedarbaum was asking you 13 about taking subject to check, wasn't that the company's calculation of the PITA Accord method? 14 15 Α. Yes, it was, in response to one of their 16 requests. 17 So that analysis was performed in response to Q. a Staff data request? 18 19 Α. Yes. 20 Q. Now you also discussed in your testimony at 21 page 10 another cost allocation methodology, which was 22 referred to as the Idaho approach from the multistate process; is that correct? 23 24 Α. Yes. Q. And I believe you indicate there that the 25

increase -- it would result in a slight revenue 1 requirement increase of about 0.3% as compared to 2 Modified Accord, correct? 3 4 Α. Yes, that's correct. 5 ο. If we can turn to Exhibit 28, which is the response to Staff Data Request 55, is this the document 6 7 upon which you relied in making that statement in your testimony? 8 9 Let's see, yes, it is. Α. And could you identify where the 0.3% figure 10 Ο. 11 appears on that exhibit? 12 Α. In column -- in Washington 2003, the very 13 bottom row, .3%. And what does the -- how do we interpret this 14 ο. 15 document in terms of what the .3% compares to? 16 JUDGE MOSS: Mr. Van Nostrand, let me just 17 stop you. We are in a confidential document here, and you're beginning to ask him about some specific data on 18 19 that document, so I would just caution you with respect 20 to waiving your confidentiality right, which is fine 21 with me if you wish to do that. 22 MR. VAN NOSTRAND: I was just asking him for, 23 not the number, but just the methodology for what the 24 0.3% compares to. JUDGE MOSS: Okay. 25

1	A. It is a comparison of the result of the 47.3
2	Exchange 2 method, which is a variation, I believe, of
3	the hybrid or Idaho method as compared to the Modified
4	Accord results, which are the 2.3 study. So you can
5	show you can see in the darkened box that for
6	Modified Accord all of it is zero. The other studies
7	are calculated off of that as a percentage change.
8	BY MR. VAN NOSTRAND:
9	Q. Now in choosing to present certain allocation
10	methodologies, how did you decide which ones were
11	reasonable and should be discussed in your testimony?
12	A. Well, in looking at what's reasonable would
13	be the studies that the states are currently looking at
14	and they think are possibilities as a ultimate
15	resolution of MSP. Now it has come down to the two
16	methods right now. I believe the Idaho or the hybrid
17	method has strong support from most of the states, and
18	if you have most of the states agreeing, I think that
19	they that you could determine that that is a
20	reasonable method, because it has the likelihood of
21	being accepted.
22	Q. And if we can and one of the if we
23	compare the results on this Exhibit 28 with the very
24	next exhibit on Exhibit 29, can you explain why the

25 analysis shown on Exhibit 28 is the reasonable one?

Looking at the results primarily for the 1 Α. study 52.3, which shows for 2003 that there would be an 2 3 11% change from the current allocation method, Modified 4 Accord that most of the states have been relying upon, 5 and correspondingly significant variances in the other states going the opposite direction, and I don't believe б 7 that that range of change would have much likelihood of 8 success or be reasonable from the other states' 9 perspective.

10 Q. And in terms of the underlying assumptions 11 for these studies, Exhibit 28 versus 29, would you say 12 that the assumptions in Exhibit 28 are more reasonable? 13 Α. Well, yes, I guess they would be more 14 reasonable. You do have a more current load forecast. 15 As I mentioned previously, with each study there are 16 different variations that you're looking at, and 17 depending on the issue you're trying to resolve, whether you're including hydro relicensing or clean air into 18 19 that calculation and the components overall in the 20 studies, so I felt that this one was more reasonable, 21 and that's why I relied upon it for the basis of my 22 testimony.

Q. I would like to refer briefly to some
questions from Mr. Cromwell regarding the transition
plan savings. Is it your testimony that to the extent

1 the company has achieved transition plan savings that 2 these are reflected in the financial data that you are 3 filing in this case?

4 Α. Yes, both in terms of transition plan 5 initiatives that have actually been implemented and were achieving those cost savings, that those would be 6 7 reflected in our actual results. Mr. McDougal in his 8 analysis as well has factored in the forecasts that the 9 company has, which contemplates achieving a level of 10 merger savings, and those would be reflected in our 11 forecasted numbers as well that were in my exhibit.

12 Q. In light of this record of achieving these 13 transition plan savings, how can you reconcile that with 14 the actual financial and the projected financial results 15 that the company is projecting, is presenting in this 16 case?

17 Well, although we have worked hard to achieve Α. our transition plan and meet our obligations under that, 18 we have experienced significant costs that weren't 19 20 anticipated. We have had a huge increase in our pension 21 costs as a result of the fallout of the market. We have 22 had a run up of insurance costs. In some places we 23 can't even get insurance coverage any more for pieces of 24 our business, in the T&D area primarily. We have also 25 seen a run up of security costs. All of those issues

are creating a situation that although we have achieved
 the merger transition cost savings, they're being offset
 by a run up of costs in other areas.

Q. I want to touch on a line of questioning from Ms. Davison regarding the PNB standards being used as a backstop to improve earnings up to the allowed rate of return. Do you recall that line of questioning?

8 A. Yes, I do.

9 Q. And I believe in response to questions from 10 Judge Moss, you were able to quantify the impact of the 11 company's return on equity in the event the company got 12 the relief it was seeking in this case, correct?

A. Yes. As part of our discussion, I said there was roughly a 200 basis point increase that would come as a result of the company's filing. And on my Exhibit JKL-2, which is Exhibit 3, if you were to take each of those years and roughly include 200 basis points FY03 we're in the 6% range dropping down to about 4% with the results of what we're asking for here.

20 Q. And how would you characterize those returns21 as compared to a reasonable return on equity?

A. I think it's clearly inferior and wouldn't allow us if we were a stand-alone company to really attract the capital that's necessary to continue to invest in our system.

Q. One of the issues that's come up in cross and under a few of these financial exhibits is the company being on track to achieve this \$1 Billion target for profits. Do you recall those documents and that line of questioning?

6 A. Yes, I do.

7 Q. Could you explain what all is assumed in that 8 effort to achieve \$1 Billion in profits?

9 A. Sure. The company has some very hard stretch 10 targets for itself, and it's working to achieve those in 11 order to try and get back to a reasonable rate of return 12 on a system-wide basis. As I mentioned with our current 13 year results for FY03, if we achieve those, we roughly 14 will get to about a 6.3% return on equity.

15 Over the next two years, we will continue to 16 be filing rate cases. We just filed one in Oregon for 17 \$57.9 Million. We have notified Utah that we will be filing one this spring. And we will be filing another 18 19 in Wyoming. So there will be active pursuit of getting 20 our rates of return back to where they need to be. So 21 in order to get to the \$1 Billion, we have several 22 rounds of rate cases in all of our states that we have 23 to achieve.

We need to resolve the MSP issue and fill an allocation hole that we have. And we have to address

certain areas of disallowances or lag in regulatory lag. 1 And also because in particularly in Washington because 2 3 we don't have the opportunity with the current rate plan 4 to get to an 11% or 11 1/4%, 11 1/2% rate of return, we 5 would actually have to get above that rate in other states in order to fill the deficiency from Washington. 6 7 So by 2005, on average for total company if we can earn 11%, we can meet our regulatory objectives, 8 9 get all the cases filed, then we will be able to 10 actually earn our authorized rate of return. 11 Ο. Another point raised by Ms. Davison in her 12 cross-examination had to do with the company's filing 13 for interim relief or its PCA filing in Oregon in March 2001; do you recall that? 14 15 Α. Yes. And she made a point regarding the size of 16 ο. the company's filing; do you recall that? 17 18 Α. Yes. Could you explain the context for the 19 ο. 20 previous rate proceedings that had gone underway in 21 Oregon that would put that March 1 filing in context? 22 Can you be more specific? Α. 23 At the time the company filed for the interim Q. 24 case, the PCA filing that Ms. Davison referred to, did the company already have in place a deferral order? 25

1	A. Yes, the company had already filed for a
2	deferral November 1st of 2000 and had received approval
3	to begin deferral and amortization of that in February.
4	We began actually recovering the \$22.8 Million prior to
5	the March time line for the PCA application.
6	Q. So is it fair to say that the company's
7	filing for the interim increase and the PCA application
8	was built upon the pleadings and relief already on file
9	in front of the Oregon commission?
10	A. I think that would probably be fair to say.
11	Q. I would like to review some of the
12	cross-examination exhibits, Mr. Larsen. If you could
13	refer to Exhibit 45, which had to do with an excerpt
14	from the company's 10-K regarding credit facilities.
15	A. Yes.
16	Q. And Mr. Cedarbaum directed you to the portion
17	which refers to a line of credit, correct?
18	A. Yes.
19	Q. And a weighted average return of about 2.2%?
20	A. Yes.
21	Q. In your view, would the company have access
22	to a line of credit such as this based on the financial
23	results on a Washington only basis?
24	A. Certainly not. First of all, this is a
25	commercial paper rate, very short-term rate, 2.2%, and I

don't believe that would be available to the company. 1 And my concern would be that based on our results, the 2 3 company would basically be at a BB or below rating, and 4 it clearly wouldn't be able to get long-term financing 5 at a cost effective rate if it could get recovery, get a -- get financing if at all. If you look at the 6 7 difference between a investment grade and a junk bond grade at a BB or below, the spread in the interest rates 8 9 is fairly significant, I believe. MR. VAN NOSTRAND: Your Honor, may I 10 11 distribute another redirect exhibit? 12 JUDGE MOSS: Yes. 13 We'll mark this as 47. BY MR. VAN NOSTRAND: 14 15 Mr. Larsen, do you have before you what's Ο. 16 been marked for identification as Exhibit 47? 17 Α. Yes. Can you please describe what this document 18 Q. 19 shows? 20 Α. Yes, this was a document from our treasury 21 department on the current issuances of various security 22 or debt instruments from utilities listed down the left 23 side. As you can see, PacifiCorp is listed there in the 24 upper tier and the issuance and the amount of the

25 issuance, offer date and so forth. And as you move

across, there's a column spread, 03/13/03. And what
 that is is the spread differential between a ten year
 government security and the company's.

4 And looking down, if you go down towards the 5 bottom beginning with Allegheny Energy, which is a BB б rated and the spread there on what they're having to pay 7 for interest compared to the companies based on our current credit quality, 1,134 basis points. You look at 8 9 the other companies listed there below, which are basically junk bond status of B's, C, CCC, all ranging 10 11 well into the high levels of interest rate. And on a 12 lot of those, they're not even -- the bid price isn't 13 even at 100, they're being marked down.

14 So if the company were to experience a BB 15 rating, whether it was a stand alone Washington utility 16 or if the other companies or the other states hadn't 17 stepped up to meet the immediate financial crisis that we had at the start of the power crisis, there would 18 19 have been a significant impact to the company's 20 financing and its costs. And once you get downgraded, 21 it's a lot harder to recover from that and get back to a 22 good rating.

23 MR. VAN NOSTRAND: Your Honor, I move the24 admission of Exhibit 47.

25

MS. DAVISON: I object, Your Honor.

MR. CEDARBAUM: I object as well.
 JUDGE MOSS: Go ahead, Ms. Davison, you were
 first.

4 MS. DAVISON: Your Honor, I object on the 5 basis that I'm not sure who prepared this document. It б appears to be a document that is from a much larger 7 report, and I believe that if the company desired to put such evidence in its case, it could easily have done so 8 9 in its direct or rebuttal exhibits. And I'm not sure 10 that there is much relevancy to this document in any 11 event. So I guess I have three levels of objections. 12 MR. CEDARBAUM: My objections are relevance, 13 and I believe this calls for speculation as well. It's 14 already been well established the company does not 15 finance on a Washington stand alone basis. It finances 16 on a total company basis, and on a total company basis, 17 the company's credit rating is A based on this witness's testimony. What the company may or may not have been 18 19 able to finance at what cost if it were BB or junk bond 20 status is irrelevant to this proceeding also. So that's 21 the relevance objection plus speculation that there's no 22 foundation whatsoever as to that -- whether PacifiCorp or the total company if it were BB rated or lower would 23

24 incur these costs.

25

JUDGE MOSS: All right.

MR. VAN NOSTRAND: Your Honor, this exhibit 1 is not intended to indicate whether PacifiCorp would 2 incur these costs. Mr. Larsen's testimony shows that 3 4 applying the S&P rating criteria, the company would have 5 a BB rating. This exhibit establishes the higher б borrowing costs associated with a BB rating. It 7 illustrates the point made in his testimony that the borrowing costs of the company would be higher had the 8 9 company -- were the company borrowing on the basis of 10 the Washington only financial statistics. And this 11 provides evidence of the spread between the A rating 12 that the company does have on a company-wide basis 13 versus the BB rating that they would have if they were 14 rated on a Washington only basis. It's relevant, and it 15 shows a stark quantification of the higher borrowing 16 costs. 17 MR. CEDARBAUM: Your Honor, it's not reality. JUDGE MOSS: Okay, let's stop, I'm ready to 18 rule. I don't find the exhibit --19 20 (Discussion on the Bench.) 21 JUDGE MOSS: Okay, the Commission has 22 considered the objections to the admission of what has 23 been marked for identification as Exhibit 47, and it 24 will not be admitted.

BY MR. VAN NOSTRAND: 1 2 Mr. Larsen, I have one other line of Ο. 3 questioning I would like to discuss with you. If you 4 could turn to Exhibit 36, which is a response to a Staff 5 data request. б Α. Yes. 7 Q. And this response discusses the company's filing in Utah for interim relief, correct? 8 9 Let's see, yes. Α. And included in that is the testimony of 10 Ο. 11 Karen Clark, who was the CFO at the time? 12 Α. Yes. 13 ο. Why was it appropriate for the company to file for interim relief in Utah on a total company basis 14 15 rather than a Utah only basis? 16 Α. Well, for several reasons. The company was 17 meeting the Utah criteria, but more importantly, none of the states had yet responded to the immediate financial 18 19 situation that we were looking at. There had been no 20 interim relief granted in any state. So as you looked 21 at a total company basis versus a Utah basis, the answer 22 would basically be the same. In this proceeding, you can't make that same 23 24 distinguishment, because the other states have, in fact,

provided interim relief or rate cases or power cost 25

recovery. And therefore, in order to look at the impact 1 for Washington, you separate Washington out and look at 2 3 its results. 4 The other criteria is that filing in Utah, 5 40% of our business, we needed to get interim relief. If we didn't get it in Utah, regardless if we got some б in the other states, I think we would still have a 7 financial problem, which could have impacted our credit 8 9 quality. MR. VAN NOSTRAND: Thank you, Mr. Larsen. 10 11 I have no further questions on redirect, Your 12 Honor. JUDGE MOSS: Okay, is there any compelling 13 need for further examination, or can we let this witness 14 15 get off the stand? 16 MR. CEDARBAUM: I have just two short lines of questions based on the redirect. 17 18 JUDGE MOSS: All right. 19 20 RECROSS-EXAMINATION 21 BY MR. CEDARBAUM: 22 Q. Mr. Larsen, just referring you to Exhibit 46, which was an exhibit Mr. Van Nostrand distributed on 23 24 redirect, is this one of the periodic results of operations reports or a part of that report but the

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company -- that you refer to on page 12 of your rebuttal 1 2 testimony? 3 Α. Yes. 4 Q. And at the top, it says in the title there's 5 reference to Modified Accord. I take it that means б these are results of operations utilizing the Modified Accord cost allocation methodology? 7 8 Α. Yes. Q. You also indicated that it was your 9 understanding that Staff looks at the numbers in column 10 11 3 to gauge the company's financial performance; is that 12 right? 13 Α. Yes. If you could please turn to Exhibit 34, I'm 14 Q. 15 sorry, 34, and this was a Staff response to a company 16 data request that was admitted earlier. And this 17 essentially describes Staff's -- how Staff utilizes the 18 periodic results of operations reports provided by the 19 company; is that right? 20 Α. Yes, identifying basically that they don't 21 look at the type 2 and type 3 adjustments, which are 22 annualization or forecasting, and that they just look at 23 the items that would be part of the Commission basis 24 report.

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Where do you see the reference to type 2 and

1 3?

2 I'm using that language which corresponds I Α. 3 guess to what -- the items that you're identifying here. 4 Annualizing price changes, that would be a type 2 5 adjustment, for example. б ο. And in Part B of this response, Staff 7 explains how its evaluation of this company given the rate plan would not be the same as another company not 8 9 subject to a rate plan; do you see that? Yes, I see that. 10 Α. 11 Ο. And just finally on Exhibit 36, which you 12 were just asked about, Part B of the response provides 13 Staff's explanation of how the company could seek rate 14 relief under the stipulation without the cost allocation 15 issue that's been raised in this case being resolved; is 16 that right? 17 Α. I believe that's the Staff's interpretation. MR. CEDARBAUM: Thank you. 18 19 Those are all my questions. 20 JUDGE MOSS: Okay. 21 Anything further from the Bench? 22 MR. VAN NOSTRAND: Your Honor, I do have some redirect based on that additional line of cross. 23 24 JUDGE MOSS: All right, well, we can't go on endlessly here, and, Ms. Davison, I'm going to allow you 25

to have just a couple of questions. 1 2 MS. DAVISON: Certainly. JUDGE MOSS: And then we'll allow brief 3 4 redirect. 5 MS. DAVISON: Thank you, Your Honor, I will б be very brief. 7 8 RECROSS-EXAMINATION BY MS. DAVISON: 9 Q. Mr. Larsen, you have spent a great deal of 10 11 time this afternoon and this morning talking about 12 hypothetically where the company would stand if you 13 looked at it on a Washington basis alone. Do you recall generally that you have been speculating about that 14 15 today? 16 Α. Yes. 17 Q. And isn't it correct that you have been looking at the revenue side of things in terms of your 18 19 hypothetical answers with regard to say your bond 20 rating, your ability to finance, those sorts of issues? 21 A. I'm not just looking at revenue alone. It 22 takes into account a number of different factors as we look at the forecast of interest coverage or net income, 23 24 cash flow. It takes into account expenses as well. Q. But isn't it correct that if PacifiCorp 25

1 Washington were a stand-alone company that on the cost 2 side of the equation your costs would look very 3 different than it does as a six state jurisdictional 4 company?

5 Α. No, I don't believe so. In order to get to б that point, if we were to move forward with our SRP 7 proposal, which would basically establish that, there would have to be some reasonable agreement of the states 8 9 in how to split up the assets and come to that. I mean 10 it's nothing different than what's going through the MSP 11 process right now, and results we're looking at shows 12 that plus or minus 2% of where the revenue requirements 13 are currently at.

14 Q. So it's your testimony that your costs in 15 Utah are roughly equivalent to your costs of operating 16 in Washington?

17 A. No, I didn't testify to that.

18 Q. You testified earlier that your system ROE 19 for 2002 was 6.3%; is that correct?

A. That would roughly be the normalized rate ofreturn on equity I believe for the FY03 period.

22 Q. And isn't it correct that in Washington you 23 earned 6.9% for 2002?

A. On a fully normalized basis.

25 MS. DAVISON: Thank you, I don't have any

other questions. 2 A. For 2002. JUDGE MOSS: Just briefly, Mr. Van Nostrand. 3 4 MR. VAN NOSTRAND: Thank you, Your Honor. 5 REDIRECT EXAMINATION б BY MR. VAN NOSTRAND: 7 8 Mr. Larsen, if you could turn to Exhibit 34 Q. which Mr. Cedarbaum referred you to regarding the 9 results of operation reports. 10 11 Α. Yes. 12 ο. Do you see the response on Section A that 13 indicates that prior reports often did not fully comply with the Commission's rules; do you see that? 14 15 Α. Yes. 16 Is it true, does the Staff frequently Q. 17 acknowledge and comment on a company's results of 18 operations filings once they are received by the 19 Commission? 20 MR. CEDARBAUM: Your Honor, I will object 21 unless the question asks for his personal knowledge. I 22 just don't know from that question whether that was the 23 assumption. 24 JUDGE MOSS: I think it follows that it would 25 logically be on his personal knowledge.

So to your knowledge, Mr. Larsen, is that 1 2 something that occurs? No, it's not. Since about 1994, I actively 3 Α. 4 managed the revenue requirements section, was 5 responsible for preparing the results of operations report. And in that time frame, I only received one б 7 response from the Washington Staff, which was actually some comments from Mr. Tom Schooley relative to our semi 8 9 annual report, 12 months ending December 31, 1996, which he identifies a couple of adjustments which he didn't 10 11 agree with that should have been in that report. 12 BY MR. VAN NOSTRAND: 13 Ο. Is there anything in those comments that would indicate that Staff had an issue with the cost 14 15 allocation methodology used by the company in its 16 results of operations filing? 17 Α. No. MR. VAN NOSTRAND: Thank you, I have nothing 18 19 further, Your Honor. 20 JUDGE MOSS: All right, well, Mr. Larsen, it 21 has turned out to be a somewhat longer day for you on 22 the stand than was anticipated from the basis of our 23 pre-hearing conference discussion, but we thank you very 24 much for your patience and your testimony today. THE WITNESS: Thank you. 25

1	JUDGE MOSS: And, of course, we do keep our
2	witnesses subject to recall throughout the course of the
3	hearing, but we can release you from the stand.
4	THE WITNESS: Thank you.
5	(Discussion on the Bench.)
6	JUDGE MOSS: Well, I believe that we will go
7	ahead and recess for the day. I did mention to the
8	parties off the record that we would start tomorrow
9	morning at 9:00 a.m., so let's all be here then, and I
10	believe we will take up with Mr. McDougal at that point.
11	Thank you very much.
12	(Hearing adjourned at 5:00 p.m.)
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