



621 Woodland Square Loop SE
Lacey, WA 98503
P.O. Box 47250
Olympia, WA 98504-7250
Phone: 360-664-1222
Email: transportation@utc.wa.gov

AUTO TRANSPORTATION – ATTACHMENT A

Auto transportation Certificate of Support Statement

Auto Transportation certificate applications must include more than one signed and sworn support statement from independent members of the public who need service, or a statement by a representative of a city, county or regional transportation planning organization.

Applicant Name: **BEELINE TOURS LTD d/b/a SEATTLE EXPRESS**

Customer Sworn Statement Relating to the Need for Service:

Customer Name:

Address:

Phone Number: Email:

Fax Number:

Describe the need for the requested service:
SEE ATTACHED LETTERS OF SUPPORT

If there is an existing company providing this service in the territory, please list the existing company's name (if applicable):

Explain why the current company is not providing adequate service:

I certify or declare under penalty of perjury under the laws of the state of Washington that the information contained in this statement is true and correct.

Print Name Signature Date



January 4th, 2022

Amanda Maxwell, Executive Director
Washington Utilities and Transportation Commission
Attention: Records Center
P.O. Box 47250
1300 S. Evergreen Park Dr. SW
Olympia, WA 98504-7250

Re: Application for Seattle Express

Dear Mrs. Maxwell:

This is to attest to our company's support for the auto transportation application of Seattle Express "for scheduled passenger service between Seattle International Airport, Downtown Seattle, Pier 91 and Pier 66" This is to underscore our company's position that the service proposed by Seattle Express would benefit our clients. We work with savvy cruise clients who like to book outside to the cruise company in order to save time and money. We currently do not have any options for scheduled bus service to and from Sea-Tac Airport to Piers 66 or 91, which leaves us dependent on taxis and rideshare companies many of which are not equipped to handle large amounts of luggage and are more expensive and inefficient as they will often need to book multiple cars.

Our Company has worked with Seattle Express for many years and they have demonstrated time and again a commitment to the highest level of customer service, safety and value. It's also very important that our guests who ride with Seattle Express from Sea-Tac hotels to the piers can return from the piers to Sea-Tac Airport with Seattle Express. It would be a hardship having to work with multiple transportation companies to get our clients to and from Seattle piers.

Sincerely,

Lilian Tantosubroto

Front Office Associate

Country Inn & Suites by Radisson SeaTac



January 4th, 2022

Amanda Maxwell, Executive Director
Washington Utilities and Transportation Commission
Attention: Records Center
P.O. Box 47250
1300 S. Evergreen Park Dr. SW
Olympia, WA 98504-7250

Re: Application for Seattle Express

Dear Mrs. Maxwell:

We whole heartily support Seattle Express's auto transportation application, the current lack of affordable, and convenient scheduled bus service from Sea-Tac to Seattle cruise piers leaves our guests with no other options other than expensive rideshare apps and cruise company offerings. Cruise passengers are notorious for overpacking bringing multiple large suitcases that rideshare companies often can't accommodate unlike Seattle Express's buses which are ideally suited to handle this type of luggage due the large storage compartment being under the bus. We believe Seattle Express's proposed service would benefit not only cruise passengers but also our area as it would reduce congestion and pollution as larger buses are more efficient than other forms of passenger transportation.

We've worked with Seattle Express for as long as I've been with the company and our staff and guests have nothing but positive feedback for their professionalism and value. We wouldn't hesitate to recommend them to our guests.

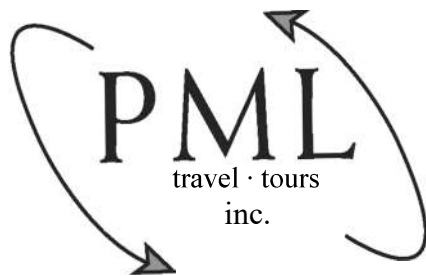
Sincerely,

Benita Gottesman

Director of Sales

SureStay Hotel by Best Western SeaTac Airport North

750 Route 73 South
Suite 204
Marlton,
New Jersey
08053



Phone
1.856.983.1866
Fax
1.856.983.8434
Toll Free USA
1.800.872.4868
Toll Free USA & Canada
1.800.486.7651

January 24th, 2022

Amanda Maxwell, Executive Director
Washington Utilities and Transportation Commission
Attention: Records Center
P.O. Box 47250
1300 S. Evergreen Park Dr. SW
Olympia, WA 98504-7250

Re: Application for Seattle Express

Dear Mrs. Maxwell:

Although the ongoing COVID-19 pandemic limited the 2021 cruise season, there were still over 100 thousand passengers on cruise sailings from the Seattle cruise berths and many of them would have benefitted from a scheduled passenger service. Because Beeline/Seattle Express uses 56 passenger motor coaches, their service permits passengers to maintain safety and personal comfort through social distancing while still providing a more economical and environmentally friendly alternative to TNC operators like Uber and Lyft. No other company is currently offering a similar service from the cruise piers to Sea-Tac International Airport.

Our Company has worked with Seattle Express for over 15 years and they have demonstrated time and again a commitment to the highest level of customer service, safety and value. We would welcome this new service for direct ground transfers from Sea-Tac to Seattle Piers as we bring large groups of cruise passengers to Seattle each year and Seattle Express's ability to handle individuals as well as our groups while providing additional safety covid measures would be a strong selling point for our guests.

Sincerely,

Philip Davolos

Title: President

PML Travel & Tours



Date: December 20, 2021

RE: Auto Transportation Certificate Support Statement

Applicant name: Beeline Tours Ltd DBA: Seattle Express

Sworn Statement relating to the need for service:

Agency Name: Seattle Southside Regional Tourism Authority

Address: 3100 S 176th St, SeaTac, WA 98188

Phone: 206-406-1575

Email: mark@SeattleSouthside.com

Amanda Maxwell

Executive Director

Washington Utilities and Transportation Commission

Dear Ms. Maxwell,

Describe the need for the requested service

Speedi Shuttle stopped providing ground transportation services from SEA Airport directly to the Seattle cruise piers for independent cruise travelers. Travel agents and tour operators currently have no options for booking individual transfers from SEA to the cruise docks. This leaves many passengers with having to book multiple cars through a ride sharing apps, which is costly and less efficient leading to increased congestion and carbon emissions. It's also essential that guests staying in SeaTac, Tukwila and Des Moines hotels who book a scheduled ride share with Seattle Express to the Seattle piers can book a return with Seattle Express directly to SEA Airport.

We are very familiar with Seattle Express as a company, they have provided excellent scheduled service from our regional Hotels to Seattle Piers since 1996 and have been reliable partners for us in providing tens of thousands of hotel guests shuttle service to and from Southcenter Mall. Our organization receives many inquiries from cruise passengers asking for safe, convenient, and affordable transportation options from SEA and regional hotels to Seattle piers and we won't hesitate to recommend Seattle Express.

Sincerely,

A handwritten signature in blue ink, appearing to read "Mark Everton". The signature is fluid and cursive.

Mark Everton, CEO

Seattle Southside Regional Authority – SeaTac, Tukwila, Des Moines



January 6, 2022

RE: Auto Transportation Certificate Support Statement

Applicant Name: Beeline Tours Ltd DBA: Seattle Express

Sworn statement relating to the need for service:

Agency Name: Visit Seattle

Address: 701 Pike Street, Suite 800, Seattle, WA 98101

Phone: 206-461-5817 Email: jboesche@visitseattle.org

To Whom it May Concern:

Since Speedi Shuttle stopped providing ground transportation services from Seattle-Tacoma International Airport (SEA) directly to Seattle's cruise terminals (Piers 66 and 91), independent cruise travelers, travel agents and large tour operators are currently without any options for booking individual motorcoach transfers. This leaves many passengers with having to book multiple cars through ride sharing apps, which is costly to the consumer and less efficient for both SEA and the cruise terminals. The result is increased congestion and carbon emissions.

Seattle Express is a longstanding partner of our organization and they have provided excellent scheduled service for cruise passengers since 1996. Our organization receives many inquiries from cruise passengers asking for safe, convenient, and affordable transportation options from Sea-Tac to the Seattle cruise terminals and we don't hesitate to recommend Seattle Express. I hope you'll quickly approve their application to offer direct transfer services between SEA and the Seattle cruise terminals, which would benefit all parties involved.

Sincerely,

John Boesche
Vice President, Tourism
Visit Seattle