

## Price Out of Commodity Credits

Service	WM-North Sound (SC)			WM-North Sound (KC)			WM-South Sound		
	Revised	Current	% Change	Revised	Current	% Change	Revised	Current	% Change
<b>Residential Recycle Credit</b>	\$0.54	\$ 1.04	-48.08%	\$ 0.62	\$ 1.13	-45.13%	\$ 0.49	\$0.87	-43.68%
Everett	\$1.35	\$ 2.11	-36.02%						
<b>Multi-Family Containers (a):</b>									
Mini-can	\$ 0.02	\$ 0.03	-46.67%						
Cans	\$ 0.02	\$ 0.04	-47.50%	\$ 0.02	\$ 0.04	-50.00%	\$ 0.02	\$ 0.03	-33.33%
35 gal cart	\$ 0.02	\$ 0.04	-47.50%	\$ 0.02	\$ 0.04	-50.00%	\$ 0.02	\$ 0.03	-33.33%
64 gal cart	\$ 0.04	\$ 0.08	-47.50%	\$ 0.04	\$ 0.07	-42.86%	\$ 0.03	\$ 0.05	-40.00%
96 gal cart	\$ 0.06	\$ 0.12	-48.33%	\$ 0.06	\$ 0.11	-45.45%	\$ 0.05	\$ 0.08	-37.50%
1 yard	\$ 0.13	\$ 0.25	-48.00%	\$ 0.14	\$ 0.25	-44.00%	\$ 0.10	\$ 0.17	-41.18%
1.50 yard	\$ 0.20	\$ 0.39	-47.95%	\$ 0.20	\$ 0.37	-45.95%	\$ 0.15	\$ 0.26	-42.31%
2 yard	\$ 0.27	\$ 0.51	-48.04%	\$ 0.28	\$ 0.50	-44.00%	\$ 0.20	\$ 0.34	-41.18%
3 yard	\$ 0.40	\$ 0.77	-48.05%	\$ 0.42	\$ 0.75	-44.00%	\$ 0.30	\$ 0.51	-41.18%
4 yard	\$ 0.53	\$ 1.02	-48.04%	\$ 0.56	\$ 1.00	-44.00%	\$ 0.40	\$ 0.68	-41.18%
6 yard	\$ 0.80	\$ 1.54	-48.05%	\$ 0.84	\$ 1.50	-44.00%	\$ 0.60	\$ 1.01	-40.59%
8 yard	\$ 1.06	\$ 2.05	-48.10%	\$ 1.12	\$ 2.00	-44.00%	\$ 0.80	\$ 1.35	-40.74%
4 yard compactor				\$ 2.20	\$ 4.00	-45.00%			
<b>MF Containers(Everett) (a):</b>									
Mini-can	\$ 0.03	\$ 0.04	-46.67%						
Cans	\$ 0.04	\$ 0.06	-36.67%						
35 gal cart	\$ 0.04	\$ 0.06	-36.67%						
64 gal cart	\$ 0.08	\$ 0.13	-36.15%						
96 gal cart	\$ 0.13	\$ 0.20	-36.00%						
1 yard	\$ 0.33	\$ 0.52	-35.96%						
1.50 yard	\$ 0.51	\$ 0.79	-36.08%						
2 yard	\$ 0.67	\$ 1.05	-36.00%						
3 yard	\$ 1.01	\$ 1.57	-35.99%						
4 yard	\$ 1.34	\$ 2.09	-36.03%						
6 yard	\$ 2.01	\$ 3.14	-36.02%						
8 yard	\$ 2.68	\$ 4.19	-36.01%						
<b>MF Using Drop Box (a):</b>									
Per Station				\$ 0.04	\$ 0.07	-42.86%	\$ 0.04	\$ 0.07	-42.86%
Per Cart				\$ 0.02	\$ 0.04	-50.00%	\$ 0.02	\$ 0.04	-50.00%
64 gal cart	\$ 0.06	\$ 0.11	-48.18%						
96 gal cart	\$ 0.09	\$ 0.17	-48.24%						
1 yard	\$ 0.19	\$ 0.37	-48.11%						
1.50 yard	\$ 0.24	\$ 0.47	-48.09%						
2 yard	\$ 0.29	\$ 0.56	-48.04%						
3 yard	\$ 0.41	\$ 0.78	-48.08%						
4 yard	\$ 0.47	\$ 0.91	-48.02%						
6 yard	\$ 0.53	\$ 1.02	-48.04%						
8 yard	\$ 0.60	\$ 1.16	-48.10%						
<b>MF Using Drop Box(Everett) (a):</b>									
64 gal cart	\$ 0.16	\$ 0.25	-36.00%						
96 gal cart	\$ 0.24	\$ 0.37	-35.95%						
1 yard	\$ 0.52	\$ 0.81	-36.05%						
1.50 yard	\$ 0.65	\$ 1.02	-35.98%						
2 yard	\$ 0.79	\$ 1.24	-36.05%						
3 yard	\$ 1.09	\$ 1.71	-36.02%						
4 yard	\$ 1.27	\$ 1.99	-36.03%						
6 yard	\$ 1.44	\$ 2.25	-36.00%						
8 yard	\$ 1.64	\$ 2.56	-36.02%						

(a) Due to the relative immateriality of MF tonnages as compared to residential tonnages, the increase or decrease in the change of the commodity rebate each year will be based on the % change in the residential recycling rebate

**WASTE MANAGEMENT - NORTH SOUND**  
**WUTC Deferred Accounting Methodology (Snohomish County)**  
**RECYCLING CREDITS(CHARGES)-RESIDENTIAL**

	Everett	Sno. Cty
<b>Present rate structure:</b>		
Recycle rate	\$ 8.82	\$ 8.82
Credit to Customer	\$ (2.11)	\$ (1.04)
<b>Net recycle rate</b>	<b>\$ 6.71</b>	<b>\$ 7.78</b>
<b>Proposed rate structure:</b>		
Recycle rate	\$ 8.82	\$ 8.82
Credit to Customer	\$ (1.35)	\$ (0.54)
<b>Net recycle rate</b>	<b>\$ 7.47</b>	<b>\$ 8.28</b>

	TOTAL TONS	%
NEWSPAPER	12,367.24	38.5%
OCC	6,623.48	20.6%
MIXED I	5,227.90	16.3%
ALUMINUM	138.31	0.4%
TIN	334.18	1.0%
GLASS	6,935.84	21.6%
PET PLASTIC	256.90	0.8%
HDPE -Natural	75.87	0.2%
HDPE-Colored	74.45	0.2%
Mixed Plastics	107.23	0.3%
	<b>32,141.41</b>	<b>100.0%</b>

Ave. Customers:	90,836
Ave. 12 mo. Credit	\$ 1.79

**Company Average**  
**NET REVENUE**

	Everett Customers	Sno. Cty Customers	Total Customers	Everett TOTAL	Sno. Cty TOTAL	Revenue Sharing (a)	Net TOTAL	Per Cust.	1996-2016 Cumulative Average	Everett Credit/Customer	Sno. Cty Credit/Customer	Everett Total Credits	Sno. County Total Credits
Oct., 2015	1,744	87,803	89,547	\$ 3,148	\$ 161,627	\$ (56,569)	\$ 108,205	\$ 1.21	\$ 2.33	\$ (2.66)	\$ (1.64)	\$ (4,639)	\$ (143,997)
Nov	1,746	88,256	90,002	\$ 2,527	\$ 130,244	\$ (45,585)	\$ 87,185	\$ 0.97	\$ 2.33	\$ (2.66)	\$ (1.64)	\$ (4,644)	\$ (144,740)
Dec	1,726	88,046	89,772	\$ 3,100	\$ 161,211	\$ (56,424)	\$ 107,886	\$ 1.20	\$ 2.32	\$ (2.66)	\$ (1.64)	\$ (4,591)	\$ (144,395)
Jan., 2016	1,720	88,465	90,185	\$ 2,453	\$ 128,597	\$ (57,869)	\$ 73,181	\$ 0.81	\$ 2.31	\$ (2.11)	\$ (1.04)	\$ (3,629)	\$ (92,004)
Feb	1,717	88,294	90,011	\$ 2,245	\$ 117,671	\$ (52,952)	\$ 66,964	\$ 0.74	\$ 2.30	\$ (2.11)	\$ (1.04)	\$ (3,623)	\$ (91,826)
Mar	1,732	88,754	90,486	\$ 2,919	\$ 152,486	\$ (68,619)	\$ 86,786	\$ 0.96	\$ 2.30	\$ (2.11)	\$ (1.04)	\$ (3,655)	\$ (92,304)
Apr	1,731	89,338	91,069	\$ 2,836	\$ 149,222	\$ (67,150)	\$ 84,908	\$ 0.93	\$ 2.29	\$ (2.11)	\$ (1.04)	\$ (3,652)	\$ (92,912)
May	1,733	89,416	91,149	\$ 2,742	\$ 144,221	\$ (64,899)	\$ 82,063	\$ 0.90	\$ 2.28	\$ (2.11)	\$ (1.04)	\$ (3,657)	\$ (92,993)
Jun	1,741	89,759	91,500	\$ 3,321	\$ 174,531	\$ (78,539)	\$ 99,313	\$ 1.09	\$ 2.28	\$ (2.11)	\$ (1.04)	\$ (3,674)	\$ (93,349)
Jul	1,738	90,021	91,759	\$ 3,252	\$ 171,716	\$ (77,272)	\$ 97,696	\$ 1.06	\$ 2.27	\$ (2.11)	\$ (1.04)	\$ (3,667)	\$ (93,622)
Aug	1,740	90,419	92,159	\$ 4,218	\$ 223,424	\$ (100,541)	\$ 127,101	\$ 1.38	\$ 2.27	\$ (2.11)	\$ (1.04)	\$ (3,671)	\$ (94,036)
Sep	1,730	90,661	92,391	\$ 3,689	\$ 197,026	\$ (88,662)	\$ 112,053	\$ 1.21	\$ 2.26	\$ (2.11)	\$ (1.04)	\$ (3,650)	\$ (94,287)
	<b>1,733</b>	<b>89,103</b>	<b>90,836</b>	<b>\$36,449</b>	<b>\$1,911,973</b>	<b>\$ (815,080)</b>	<b>\$ 1,133,343</b>					<b>\$ (46,753)</b>	<b>\$ (1,270,464)</b>
	<b>1.9%</b>	<b>98.1%</b>											

	Initial Rate	5/1/06-4/30/07	5/1/07-4/30/08	5/1/08-4/30/09	5/1/09-4/30/10	5/1/10-8/31/11	9/1/11-9/30/12	10/1/12-9/30/13	10/1/13-9/30/14	10/1/14-9/30/15	10/1/15-9/30/16	Cumulative Total
Net Company Commodity Revenue		\$ 2,440,401	\$ 3,186,456	\$ 2,010,646	\$ 2,306,369	\$ 4,639,983	\$ 3,408,276	\$ 3,091,893	\$ 2,966,764	\$ 2,560,059	\$ 1,948,422	\$ 42,592,130
Less: Revenue Sharing per RCW 81.77.185 (percentages vary by year)		(717,963)	(937,815)	(591,888)	(679,300)	(2,118,583)	(1,187,333)	(1,087,534)	(1,065,841)	(878,827)	(815,080)	(11,707,527)
Less: Total Customer Credits		\$(1,708,752)	\$(2,037,063)	\$(2,708,302)	\$(1,006,536)	\$(1,399,287)	\$(3,983,090)	\$(2,187,742)	\$(1,277,084)	\$(1,650,118)	\$(1,317,217)	\$(31,341,489)
<b>Total Surplus/(Deficit) Revenue</b>		<b>\$ 13,685</b>	<b>\$ 211,579</b>	<b>\$ (1,289,544)</b>	<b>\$ 620,533</b>	<b>\$ 1,122,113</b>	<b>\$ (1,762,147)</b>	<b>\$ (183,382)</b>	<b>\$ 623,839</b>	<b>\$ 31,113</b>	<b>\$ (183,874)</b>	<b>\$ (456,886)</b>
Less: Shoreline		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ (19,601)
<b>Net Surplus/(Deficit) Revenue</b>		<b>\$ 13,685</b>	<b>\$ 211,579</b>	<b>\$ (1,289,544)</b>	<b>\$ 620,533</b>	<b>\$ 1,122,113</b>	<b>\$ (1,762,147)</b>	<b>\$ (183,382)</b>	<b>\$ 623,839</b>	<b>\$ 31,113</b>	<b>\$ (183,874)</b>	<b>\$ (476,487)</b>
# of Months Credit in Effect		12	12	12	12	16	13	12	12	12	12	12
<b>Monthly Surplus/(Deficit) Revenue</b>		<b>\$ 1,140</b>	<b>\$ 17,632</b>	<b>\$ (107,462)</b>	<b>\$ 51,711</b>	<b>\$ 70,132</b>	<b>\$ (135,550)</b>	<b>\$ (15,282)</b>	<b>\$ 51,987</b>	<b>\$ 2,593</b>	<b>\$ (15,323)</b>	<b>\$ (39,707)</b>
Average # of Customers(net of Shoreline)		80,389	81,890	82,954	81,453	83,978	84,863	86,826	87,330	89,529	90,836	90,836
<b>Monthly +/- Revenue per Customer</b>		<b>\$ 0.01</b>	<b>\$ 0.22</b>	<b>\$ (1.30)</b>	<b>\$ 0.63</b>	<b>\$ 0.84</b>	<b>\$ (1.60)</b>	<b>\$ (0.18)</b>	<b>\$ 0.60</b>	<b>\$ 0.03</b>	<b>\$ (0.17)</b>	<b>\$ (0.44)</b>
<b>Recycle Adjustment Calculation:</b>												
Previous 12 month average credit(charge) per customer (1996-1998 used a 3 month average)		\$ 2.53	\$ 3.24	\$ 2.02	\$ 2.36	\$ 3.91	\$ 3.09	\$ 2.97	\$ 2.90	\$ 2.38	\$ 1.79	\$ 1.79
Monthly +/- Revenue per Customer		\$ 0.01	\$ 0.22	\$ (1.30)	\$ 0.63	\$ 0.84	\$ (1.60)	\$ (0.18)	\$ 0.60	\$ 0.03	\$ (0.17)	\$ (0.44)
CREDIT/(CHARGE)-as restated		<b>\$ 1.83</b>	<b>\$ 2.54</b>	<b>\$ 3.46</b>	<b>\$ 0.72</b>	<b>\$ 2.99</b>	<b>\$ 4.75</b>	<b>\$ 1.49</b>	<b>\$ 2.79</b>	<b>\$ 3.50</b>	<b>\$ 2.41</b>	<b>\$ 1.35</b>
Less: Revenue Sharing per RCW 81.77.185 (2016-2017 plan)												\$ (0.81)
CREDIT/(CHARGE)-actual billed		<b>\$ 1.83</b>	<b>\$ 2.12</b>	<b>\$ 2.82</b>	<b>\$ 0.66</b>	<b>\$ 1.18</b>	<b>\$ 4.26</b>	<b>\$ 1.38</b>	<b>\$ 1.14</b>	<b>\$ 1.64</b>	<b>\$ 1.04</b>	<b>\$ 0.54</b>
CREDIT/(CHARGE)-actual billed(Everett)		<b>\$ 1.83</b>	<b>\$ 2.88</b>	<b>\$ 3.79</b>	<b>\$ 1.27</b>	<b>\$ 2.23</b>	<b>\$ 5.26</b>	<b>\$ 2.34</b>	<b>\$ 2.06</b>	<b>\$ 2.66</b>	<b>\$ 2.11</b>	<b>\$ 1.35</b>
Total Annualized Tons(net of Shoreline)		28,477.52	29,219.12	28,641.23	30,257.23	39,538.72	30,919.91	30,090.15	30,779.59	30,915.70	32,141.41	524,367.26
Total Average # of Customers(net of Shoreline)		80,389	81,890	82,954	81,453	83,978	84,863	86,826	87,330	89,529	90,836	1,496,636
lbs. Per month per customer		59.04	59.47	57.54	61.91	58.85	56.05	57.76	58.74	57.55	58.97	58.39
Revenue per Ton		\$ 85.70	\$ 109.05	\$ 70.20	\$ 76.23	\$ 117.35	\$ 110.23	\$ 102.75	\$ 96.39	\$ 82.81	\$ 60.62	\$ 81.23

(a) Revenue Sharing for 2014-2015 plan 35.0%  
Revenue Sharing for 2016-2017 plan 45.0%

**WASTE MANAGEMENT - NORTH SOUND**  
**WUTC Deferred Accounting Methodology (King County)**  
**RECYCLING CREDITS(CHARGES)-RESIDENTIAL**

**Present rate structure:**

Recycle rate	\$ 8.82
Credit to Customer	\$ (1.13)

**Net recycle rate** \$ 7.69

**Proposed rate structure:**

Recycle rate	\$ 8.82
Credit to Customer	\$ (0.62)

**Net recycle rate** \$ 8.20

	TOTAL TONS	%
NEWSPAPER	3,039.48	38.5%
OCC	1,627.84	20.6%
MIXED I	1,284.85	16.3%
ALUMINUM	33.99	0.4%
TIN	82.13	1.0%
GLASS	1,704.61	21.6%
PET PLASTIC	63.14	0.8%
HDPE -Natural	18.65	0.2%
HDPE-Colored	18.30	0.2%
Mixed Plastics	26.35	0.3%
<b>Total</b>	<b>7,899.34</b>	<b>100.0%</b>

Ave. Customers:	20,572
Ave. 12 mo. Credit	\$ 1.94

**Company Average**

**NET REVENUE**

	Total Customers	TOTAL	Revenue Sharing (a)	Net TOTAL	Per Cust.	Cumulative Average	Credit/Customer	Total Credits
Oct., 2015	20,584	\$ 39,403	\$ (13,791)	\$ 25,612	\$ 1.24	\$ 2.69	\$ (1.52)	\$ (31,288)
Nov	20,583	\$ 34,893	\$ (12,212)	\$ 22,680	\$ 1.10	\$ 2.68	\$ (1.52)	\$ (31,286)
Dec	20,540	\$ 39,690	\$ (13,892)	\$ 25,799	\$ 1.26	\$ 2.67	\$ (1.52)	\$ (31,221)
Jan., 2016	20,570	\$ 32,727	\$ (15,545)	\$ 17,182	\$ 0.84	\$ 2.67	\$ (1.13)	\$ (23,244)
Feb	20,551	\$ 30,038	\$ (14,268)	\$ 15,770	\$ 0.77	\$ 2.66	\$ (1.13)	\$ (23,223)
Mar	20,411	\$ 38,218	\$ (18,154)	\$ 20,065	\$ 0.98	\$ 2.65	\$ (1.13)	\$ (23,064)
Apr	20,545	\$ 35,499	\$ (16,862)	\$ 18,637	\$ 0.91	\$ 2.64	\$ (1.13)	\$ (23,216)
May	20,543	\$ 35,286	\$ (16,761)	\$ 18,525	\$ 0.90	\$ 2.64	\$ (1.13)	\$ (23,214)
Jun	20,586	\$ 43,058	\$ (20,452)	\$ 22,605	\$ 1.10	\$ 2.63	\$ (1.13)	\$ (23,262)
Jul	20,613	\$ 41,976	\$ (19,939)	\$ 22,038	\$ 1.07	\$ 2.62	\$ (1.13)	\$ (23,293)
Aug	20,668	\$ 59,228	\$ (28,133)	\$ 31,095	\$ 1.50	\$ 2.62	\$ (1.13)	\$ (23,355)
Sep	20,664	\$ 48,939	\$ (23,246)	\$ 25,693	\$ 1.24	\$ 2.62	\$ (1.13)	\$ (23,350)
<b>Total</b>	<b>20,572</b>	<b>\$478,956</b>	<b>\$ (213,256)</b>	<b>\$ 265,700</b>				<b>\$ (303,015)</b>

	Initial Rate	5/1/06-4/30/07	5/1/07-4/30/08	5/1/08-4/30/09	5/1/09-4/30/10	5/1/10-8/31/11	9/1/11-9/30/12	10/1/12-9/30/13	10/1/13-9/30/14	10/1/14-9/30/15	10/1/15-9/30/16	Cumulative Total
Net Company Commodity Revenue		\$ 854,851	\$ 877,681	\$ 601,344	\$ 673,205	\$ 1,370,720	\$ 988,545	\$ 855,101	\$ 769,844	\$ 640,356	\$ 478,956	\$ 13,923,695
Less: Revenue Sharing per RCW 81.77.185 (percentages vary by year)		(256,455)	(263,304)	(180,403)	(201,962)	(638,738)	(358,144)	(306,024)	(275,350)	(229,922)	(213,256)	(3,619,614)
Less: Total Customer Credits		\$ (623,059)	\$ (518,173)	\$ (675,732)	\$ (335,425)	\$ (464,286)	\$ (1,142,646)	\$ (606,127)	\$ (304,881)	\$ (348,318)	\$ (303,015)	\$ (10,402,591)
<b>Total Surplus/(Deficit) Revenue</b>		<b>\$ (24,663)</b>	<b>\$ 96,203</b>	<b>\$ (254,792)</b>	<b>\$ 135,818</b>	<b>\$ 267,697</b>	<b>\$ (512,245)</b>	<b>\$ (57,050)</b>	<b>\$ 189,613</b>	<b>\$ 62,117</b>	<b>\$ (37,315)</b>	<b>\$ (98,510)</b>
# of Months Credit in Effect		12	12	12	12	16	13	12	12	12	12	12
<b>Monthly Surplus/(Deficit) Revenue</b>		<b>\$ (2,055)</b>	<b>\$ 8,017</b>	<b>\$ (21,233)</b>	<b>\$ 11,318</b>	<b>\$ 16,731</b>	<b>\$ (39,403)</b>	<b>\$ (4,754)</b>	<b>\$ 15,801</b>	<b>\$ 5,176</b>	<b>\$ (3,110)</b>	<b>\$ (8,209)</b>
Average # of Customers(net of Shoreline)		23,590	20,465	20,537	20,666	20,891	21,113	21,536	20,705	20,398	20,572	20,572
<b>Monthly +/- Revenue per Customer</b>		<b>\$ (0.09)</b>	<b>\$ 0.39</b>	<b>\$ (1.03)</b>	<b>\$ 0.55</b>	<b>\$ 0.80</b>	<b>\$ (1.87)</b>	<b>\$ (0.22)</b>	<b>\$ 0.76</b>	<b>\$ 0.25</b>	<b>\$ (0.15)</b>	<b>\$ (0.40)</b>
<b>Recycle Adjustment Calculation:</b>												
Previous 12 month average credit(charge) per customer (1996-1998 used a 3 month average)		\$ 3.02	\$ 3.57	\$ 2.44	\$ 2.71	\$ 4.54	\$ 3.61	\$ 3.31	\$ 3.10	\$ 2.62	\$ 1.94	\$ 1.94
Monthly +/- Revenue per Customer		\$ (0.02)	\$ 0.39	\$ (1.03)	\$ 0.55	\$ 0.80	\$ (1.87)	\$ (0.22)	\$ 0.76	\$ 0.25	\$ (0.15)	\$ (0.40)
CREDIT/(CHARGE)-as restated		<b>\$ 2.16</b>	<b>\$ 3.00</b>	<b>\$ 3.96</b>	<b>\$ 1.41</b>	<b>\$ 3.26</b>	<b>\$ 5.34</b>	<b>\$ 1.74</b>	<b>\$ 3.09</b>	<b>\$ 3.86</b>	<b>\$ 2.87</b>	<b>\$ 1.54</b>
Add: Amount under (over) spent out of prior years retainage (net of incentive)										\$ 126,519		
Less: Revenue Sharing per RCW 81.77.185 (2016-2017 plan)	47.5%											\$ (0.92)
CREDIT/(CHARGE)-actual billed		<b>\$ 2.16</b>	<b>\$ 2.10</b>	<b>\$ 2.87</b>	<b>\$ 1.05</b>	<b>\$ 1.51</b>	<b>\$ 4.90</b>	<b>\$ 1.50</b>	<b>\$ 1.13</b>	<b>\$ 1.52</b>	<b>\$ 1.13</b>	<b>\$ 0.62</b>
Total Annualized Tons		9,784.27	8,049.70	8,059.96	8,644.85	11,672.96	8,958.31	8,289.83	7,790.16	7,886.73	7,899.34	169,657.54
Total Average # of Customers		23,590	20,465	20,537	20,666	20,891	21,113	21,536	20,705	20,398	20,572	425,858
lbs. Per month per customer		69.13	65.56	65.41	69.72	69.84	65.28	64.15	62.71	64.44	64.00	66.40
Revenue per Ton		\$ 87.37	\$ 109.03	\$ 74.61	\$ 77.87	\$ 117.43	\$ 110.35	\$ 103.15	\$ 98.82	\$ 81.19	\$ 60.63	\$ 82.07

(a) Revenue Sharing for 2014-2015 plan 35.0%  
 Revenue Sharing for 2016-2017 plan 47.5%

**WASTE MANAGEMENT - Seattle/South Sound**  
**WUTC Deferred Accounting Methodology (King County)**  
**RECYCLING CREDITS(CHARGES)-RESIDENTIAL**

**Present rate structure:**

Recycle rate	\$ 9.40
Credit to Customer	\$ (0.87)
<b>Net recycle rate</b>	<b>\$ 8.53</b>

**Proposed rate structure:**

Recycle rate	\$ 9.40
Credit to Customer	\$ (0.49)
<b>Net recycle rate</b>	<b>\$ 8.91</b>

	TOTAL TONS	%
NEWSPAPER	2,120.07	38.5%
OCC	1,135.44	20.6%
MIXED I	896.20	16.3%
ALUMINUM	23.71	0.4%
TIN	57.29	1.0%
GLASS	1,188.99	21.6%
PET PLASTIC	44.04	0.8%
HDPE -Natural	13.01	0.2%
HDPE-Colored	12.76	0.2%
Mixed Plastics	18.38	0.3%
	<b>5,509.89</b>	<b>100.0%</b>

Ave. Customers:	16,723
Ave. 12 mo. Credit	\$ 1.67

**NET REVENUE**

	Total Customers	TOTAL	Revenue Sharing (a)	Net TOTAL	Per Cust.	Cumulative Average	Credit/ Customer	Total Credits
Oct., 2014	16,588	\$ 29,666	\$ (10,383)	\$ 19,283	\$ 1.16	\$ 2.25	\$ (1.40)	\$ (23,223)
Nov	16,655	\$ 23,255	\$ (8,139)	\$ 15,116	\$ 0.91	\$ 2.25	\$ (1.40)	\$ (23,317)
Dec	16,616	\$ 25,180	\$ (8,813)	\$ 16,367	\$ 0.99	\$ 2.24	\$ (1.40)	\$ (23,262)
Jan., 2015	16,649	\$ 20,641	\$ (9,805)	\$ 10,837	\$ 0.65	\$ 2.24	\$ (0.87)	\$ (14,485)
Feb	16,623	\$ 21,302	\$ (10,118)	\$ 11,183	\$ 0.67	\$ 2.23	\$ (0.87)	\$ (14,462)
Mar	16,671	\$ 29,566	\$ (14,044)	\$ 15,522	\$ 0.93	\$ 2.23	\$ (0.87)	\$ (14,504)
Apr	16,765	\$ 24,059	\$ (11,428)	\$ 12,631	\$ 0.75	\$ 2.22	\$ (0.87)	\$ (14,586)
May	16,734	\$ 25,234	\$ (11,986)	\$ 13,248	\$ 0.79	\$ 2.22	\$ (0.87)	\$ (14,559)
Jun	16,795	\$ 31,630	\$ (15,024)	\$ 16,606	\$ 0.99	\$ 2.22	\$ (0.87)	\$ (14,612)
Jul	16,812	\$ 30,950	\$ (14,701)	\$ 16,249	\$ 0.97	\$ 2.21	\$ (0.87)	\$ (14,626)
Aug	16,874	\$ 41,038	\$ (19,493)	\$ 21,545	\$ 1.28	\$ 2.21	\$ (0.87)	\$ (14,680)
Sep	16,888	\$ 32,682	\$ (15,524)	\$ 17,158	\$ 1.02	\$ 2.21	\$ (0.87)	\$ (14,693)
	<b>16,723</b>	<b>\$335,204</b>	<b>\$ (149,459)</b>	<b>\$ 185,744</b>				<b>\$ (201,008)</b>

	Initial Rate	5/1/06-4/30/07	5/1/07-4/30/08	5/1/08-4/30/09	5/1/09-4/30/10	5/1/10-8/31/11	9/1/11-9/30/12	10/1/12-9/30/13	10/1/13-9/30/14	10/1/14-9/30/15	10/1/15-9/30/16	Cumulative Total
Net Company Commodity Revenue		\$ 772,811	\$ 914,968	\$ 555,140	\$ 524,701	\$ 995,333	\$ 660,980	\$ 540,356	\$ 541,882	\$ 443,528	\$ 335,204	\$ 11,927,268
Less: Revenue Sharing per RCW 81.77.185 (percentages vary by year)		(231,843)	(274,490)	(166,542)	(157,410)	(456,270)	(232,791)	(193,554)	(193,552)	(155,235)	(149,459)	(2,826,322)
Less: Total Customer Credits		\$ (479,254)	\$ (581,952)	\$ (706,470)	\$ (225,966)	\$ (350,381)	\$ (596,977)	\$ (489,827)	\$ (295,116)	\$ (268,982)	\$ (201,008)	\$ (9,178,546)
<b>Total Surplus/(Deficit) Revenue</b>		<b>\$ 61,713</b>	<b>\$ 58,525</b>	<b>\$ (317,872)</b>	<b>\$ 141,325</b>	<b>\$ 188,682</b>	<b>\$ (168,788)</b>	<b>\$ (143,025)</b>	<b>\$ 53,214</b>	<b>\$ 19,311</b>	<b>\$ (15,264)</b>	<b>\$ (77,600)</b>
# of Months Credit in Effect		12	12	12	12	16	13	12	12	12	12	12
<b>Monthly Surplus/(Deficit) Revenue</b>		<b>\$ 5,143</b>	<b>\$ 4,877</b>	<b>\$ (26,489)</b>	<b>\$ 11,777</b>	<b>\$ 11,793</b>	<b>\$ (12,984)</b>	<b>\$ (11,919)</b>	<b>\$ 4,434</b>	<b>\$ 1,609</b>	<b>\$ (1,272)</b>	<b>\$ (6,467)</b>
Average # of Customers(net of Shoreline)		23,844	23,908	23,119	18,604	18,935	15,470	15,900	15,987	16,329	16,723	16,723
<b>Monthly +/- Revenue per Customer</b>		<b>\$ 0.22</b>	<b>\$ 0.20</b>	<b>\$ (1.15)</b>	<b>\$ 0.63</b>	<b>\$ 0.62</b>	<b>\$ (0.84)</b>	<b>\$ (0.75)</b>	<b>\$ 0.28</b>	<b>\$ 0.10</b>	<b>\$ (0.08)</b>	<b>\$ (0.39)</b>
<b>Recycle Adjustment Calculation:</b>												
Previous 12 month average credit(charge) per customer (1996-1998 used a 3 month average)		\$ 2.70	\$ 3.19	\$ 2.00	\$ 2.35	\$ 3.47	\$ 3.29	\$ 2.83	\$ 2.82	\$ 2.26	\$ 1.67	\$ 1.67
Monthly +/- Revenue per Customer CREDIT/(CHARGE)-as restated		\$ 0.21	\$ 0.21	\$ (1.15)	\$ 0.63	\$ 0.62	\$ (0.84)	\$ (0.75)	\$ 0.25	\$ 0.10	\$ (0.08)	\$ (0.39)
		<b>\$ 1.91</b>	<b>\$ 2.91</b>	<b>\$ 3.40</b>	<b>\$ 0.85</b>	<b>\$ 2.98</b>	<b>\$ 4.09</b>	<b>\$ 2.45</b>	<b>\$ 2.08</b>	<b>\$ 3.07</b>	<b>\$ 2.36</b>	<b>\$ 1.59</b>
Add: Amount under (over) spent out of prior years retainage (net of incentive)										\$ 93,887		
Less: Revenue Sharing per RCW 81.77.185 (2016-2017 plan)	47.5%											\$ (0.79)
CREDIT/(CHARGE)-actual billed		\$ 1.91	\$ 2.10	\$ 2.64	\$ 0.68	\$ 1.32	\$ 3.41	\$ 2.29	\$ 1.29	\$ 1.40	\$ 0.87	\$ 0.49
Total Annualized Tons		8,698.76	8,784.74	8,384.62	6,824.62	8,776.10	6,061.08	5,237.64	5,476.42	5,478.72	5,509.89	159,548.64
Total Average # of Customers		23,844	23,908	23,119	18,604	18,935	15,470	15,900	15,987	16,329	16,723	433,683
lbs. Per month per customer		60.80	61.24	60.45	61.14	57.93	60.28	54.90	57.09	55.92	54.91	61.32
Revenue per Ton		\$ 88.84	\$ 104.15	\$ 66.21	\$ 76.88	\$ 113.41	\$ 109.05	\$ 103.17	\$ 98.95	\$ 80.95	\$ 60.84	\$ 74.76

(a) Revenue Sharing for 2014-2015 plan	35.0%
Revenue Sharing for 2016-2017 plan	47.5%



**Summary of Recycling Tonnages and Revenue**  
2016-2017 RSA Plan Years

**Total Counties:**

	<u>Single Stream Tonnage</u>			<u>Single Stream Revenue</u>			<u>Average Revenue per Ton</u>	<u>King County Customers</u>	<u>Snohomish County Customers</u>	<u>Total Customers</u>	<u>King County Average</u>	<u>Snohomish County Average</u>	<u>Average</u>
	<u>King County</u>	<u>Snohomish County</u>	<u>Total</u>	<u>King County</u>	<u>Snohomish County</u>	<u>Total</u>					<u>lbs./cust/mo.</u>	<u>lbs./cust/mo.</u>	<u>lbs./cust/mo.</u>
Oct., 2015	4,722.11	3,787.60	8,509.71	\$ 306,852	\$ 246,125	\$ 552,977	\$ 64.98	140,412	123,578	263,990	67.26	61.30	64.47
Nov	4,950.79	3,886.81	8,837.60	\$ 259,863	\$ 204,015	\$ 463,878	\$ 52.49	141,104	124,091	265,195	70.17	62.64	66.65
Dec	5,779.50	4,675.73	10,455.23	\$ 301,029	\$ 243,539	\$ 544,568	\$ 52.09	140,864	123,802	264,666	82.06	75.54	79.01
Jan., 2016	5,045.59	4,213.72	9,259.31	\$ 231,274	\$ 193,144	\$ 424,418	\$ 45.84	141,091	124,252	265,343	71.52	67.83	69.79
Feb	4,604.44	3,695.43	8,299.87	\$ 227,465	\$ 182,559	\$ 410,024	\$ 49.40	140,952	124,057	265,009	65.33	59.58	62.64
Mar	5,055.41	4,070.52	9,125.93	\$ 291,954	\$ 235,076	\$ 527,029	\$ 57.75	141,311	124,595	265,906	71.55	65.34	68.64
Apr	4,554.05	3,749.35	8,303.40	\$ 272,712	\$ 224,523	\$ 497,235	\$ 59.88	141,782	125,299	267,081	64.24	59.85	62.18
May	4,868.63	3,932.17	8,800.80	\$ 271,761	\$ 219,489	\$ 491,249	\$ 55.82	141,804	125,423	267,227	68.67	62.70	65.87
Jun	4,979.78	4,034.75	9,014.53	\$ 331,548	\$ 268,629	\$ 600,177	\$ 66.58	141,912	125,782	267,694	70.18	64.15	67.35
Jul	4,768.12	3,869.72	8,637.84	\$ 319,929	\$ 259,649	\$ 579,577	\$ 67.10	142,074	126,063	268,137	67.12	61.39	64.43
Aug	5,110.85	4,175.03	9,285.88	\$ 416,156	\$ 339,956	\$ 756,112	\$ 81.43	142,406	126,461	268,867	71.78	66.03	69.07
Sep	4,990.04	3,984.69	8,974.73	\$ 371,300	\$ 296,494	\$ 667,795	\$ 74.41	142,429	126,701	269,130	70.07	62.90	66.69
	<b>59,429.31</b>	<b>48,075.52</b>	<b>107,504.83</b>	<b>\$ 3,601,842</b>	<b>\$ 2,913,197</b>	<b>\$ 6,515,039</b>	<b>\$ 60.60</b>	<b>1,698,141</b>	<b>1,500,104</b>	<b>3,198,245</b>	<b>69.99</b>	<b>64.10</b>	<b>67.23</b>

**Regulated WUTC:**

Oct., 2015	1,153.91	2,723.03	3,876.94	\$ 74,983	\$ 176,948	\$ 251,931	\$ 64.98	37,172	91,291	128,463	62.08	59.66	60.36
Nov	1,196.22	2,740.48	3,936.70	\$ 62,789	\$ 143,845	\$ 206,634	\$ 52.49	37,238	91,748	128,986	64.25	59.74	61.04
Dec	1,335.60	3,390.10	4,725.70	\$ 69,566	\$ 176,576	\$ 246,141	\$ 52.09	37,156	91,498	128,654	71.89	74.10	73.46
Jan., 2016	1,253.22	3,060.90	4,314.12	\$ 57,444	\$ 140,302	\$ 197,746	\$ 45.84	37,219	91,905	129,124	67.34	66.61	66.82
Feb	1,116.79	2,622.58	3,739.37	\$ 55,171	\$ 129,559	\$ 184,729	\$ 49.40	37,174	91,728	128,902	60.08	57.18	58.02
Mar	1,265.72	2,911.20	4,176.92	\$ 73,096	\$ 168,124	\$ 241,220	\$ 57.75	37,082	92,218	129,300	68.27	63.14	64.61
Apr	1,075.03	2,713.76	3,788.79	\$ 64,376	\$ 162,509	\$ 226,885	\$ 59.88	37,310	92,800	130,110	57.63	58.49	58.24
May	1,164.26	2,824.16	3,988.42	\$ 64,987	\$ 157,641	\$ 222,628	\$ 55.82	37,277	92,882	130,159	62.47	60.81	61.29
Jun	1,210.68	2,871.72	4,082.40	\$ 80,606	\$ 191,196	\$ 271,802	\$ 66.58	37,381	93,241	130,622	64.78	61.60	62.51
Jul	1,175.73	2,777.60	3,953.33	\$ 78,889	\$ 186,370	\$ 265,259	\$ 67.10	37,425	93,497	130,922	62.83	59.42	60.39
Aug	1,324.62	2,990.64	4,315.26	\$ 107,858	\$ 243,516	\$ 351,374	\$ 81.43	37,542	93,899	131,441	70.57	63.70	65.66
Sep	1,180.24	2,888.25	4,068.49	\$ 87,820	\$ 214,910	\$ 302,730	\$ 74.41	37,552	94,121	131,673	62.86	61.37	61.80
	<b>14,452.02</b>	<b>34,514.42</b>	<b>48,966.44</b>	<b>\$ 877,584</b>	<b>\$ 2,091,495</b>	<b>\$ 2,969,079</b>	<b>\$ 60.63</b>	<b>447,528</b>	<b>1,110,828</b>	<b>1,558,356</b>	<b>64.59</b>	<b>62.14</b>	<b>62.84</b>

**2016 - 2017 Pro Rata per Budget**    **14,382.00**    **33,210.00**    **47,592.00**    **\$ 1,166,400**    **\$ 2,702,550**    **\$ 3,868,950**    **\$ 81.29**    **445,968**    **1,094,520**    **1,540,488**    **64.50**    **60.68**    **61.79**

**Difference - over (under)**    **70.02**    **1,304.42**    **1,374.44**    **\$ (288,816)**    **\$ (611,055)**    **\$ (899,871)**    **(20.66)**    **1,560**    **16,308**    **17,868**    **0.09**    **1.46**    **1.06**  
   **0.5%**            **3.9%**            **2.9%**            **-24.8%**            **-22.6%**            **-23.3%**            **-25.4%**            **0.3%**            **1.5%**            **1.2%**            **0.1%**            **2.4%**            **1.7%**

**2016 - 2017 Total per Budget**    **28,764.00**    **66,420.00**    **95,184.00**    **\$ 2,332,800**    **\$ 5,405,100**    **\$ 7,737,900**    **\$ 81.29**    **891,936**    **2,189,040**    **3,080,976**    **64.50**    **60.68**    **61.79**

**Pro Rata Revenue Sharing retained by Co. per budget**    **\$ 554,040**    **\$ 1,216,148**    **\$ 1,770,188**

**Plan to Date Estimated Revenue Sharing Shortfall**    **\$ (137,187)**    **\$ (274,975)**    **\$ (412,162)**

**Estimated Revenue Share**    **47.5%**            **45.0%**

**Revenue Sharing retained by Co. per budget**    **\$ 1,108,080**    **\$ 2,432,295**    **\$ 3,540,375**

**Projected Estimated Revenue Sharing Shortfall**    **\$ (274,375)**    **\$ (549,950)**    **\$ (824,324)**

**Revised Estimated Retained Revenue Sharing**    **\$ 833,705**    **\$ 1,882,345**    **\$ 2,716,051**

Estimated Plan expenditures per budget	\$ 1,265,500	\$ 2,197,500	\$ 3,463,000
Proposed Reduction in Expenses due to revenue shortfall	\$ (358,694)	\$ (577,845)	\$ (936,539)
Revised expenditure budget	\$ 906,806	\$ 1,619,655	\$ 2,526,461
Revised incentive	\$ 45,340	\$ 80,983	\$ 126,323
Revised Total Expenditures plus incentive	\$ 952,146	\$ 1,700,638	\$ 2,652,784

**Regulated WUTC (Single Family):**

	Seattle/		Total	Total		Seattle/		Total	Total	Average
	North Sound	South Sound	King	Snohomish	Total	North Sound	South Sound	King	Snohomish	Revenue
			County	County				County	County	per Ton
Oct., 2015	606.37	456.52	1,062.89	2,535.70	3,598.59	\$ 39,403	\$ 29,666	\$ 69,069	\$ 164,775	\$ 64.98
Nov	664.76	443.04	1,107.80	2,529.49	3,637.29	\$ 34,893	\$ 23,255	\$ 58,147	\$ 132,771	\$ 52.49
Dec	762.02	483.44	1,245.46	3,154.61	4,400.07	\$ 39,690	\$ 25,180	\$ 64,871	\$ 164,310	\$ 52.09
Jan., 2016	713.99	450.32	1,164.31	2,859.05	4,023.36	\$ 32,727	\$ 20,641	\$ 53,368	\$ 131,050	\$ 45.84
Feb	608.05	431.20	1,039.25	2,427.38	3,466.63	\$ 30,038	\$ 21,302	\$ 51,340	\$ 119,916	\$ 49.40
Mar	661.78	511.96	1,173.74	2,690.95	3,864.69	\$ 38,218	\$ 29,566	\$ 67,784	\$ 155,404	\$ 57.75
Apr	592.81	401.77	994.58	2,539.24	3,533.82	\$ 35,499	\$ 24,059	\$ 59,559	\$ 152,058	\$ 59.88
May	632.15	452.07	1,084.22	2,632.86	3,717.08	\$ 35,286	\$ 25,234	\$ 60,520	\$ 146,963	\$ 55.82
Jun	646.72	475.08	1,121.80	2,671.29	3,793.09	\$ 43,058	\$ 31,630	\$ 74,688	\$ 177,851	\$ 66.58
Jul	625.60	461.27	1,086.87	2,607.67	3,694.54	\$ 41,976	\$ 30,950	\$ 72,926	\$ 174,968	\$ 67.10
Aug	727.38	503.99	1,231.37	2,795.69	4,027.06	\$ 59,228	\$ 41,038	\$ 100,266	\$ 227,642	\$ 81.43
Sep	657.71	439.23	1,096.94	2,697.48	3,794.42	\$ 48,939	\$ 32,682	\$ 81,621	\$ 200,715	\$ 74.41
	<b>7,899.34</b>	<b>5,509.89</b>	<b>13,409.23</b>	<b>32,141.41</b>	<b>45,550.64</b>	<b>\$ 478,956</b>	<b>\$ 335,204</b>	<b>\$ 814,160</b>	<b>\$ 1,948,422</b>	<b>\$ 60.65</b>
<b>% of Total</b>			<b>92.8%</b>	<b>93.1%</b>	<b>93.0%</b>			<b>92.8%</b>	<b>93.2%</b>	

**Regulated WUTC (Multi-Family):**

Oct., 2015	33.57	57.44	91.01	187.33	278.34	\$ 2,182	\$ 3,733	\$ 5,915	\$ 12,173	\$ 64.98
Nov	34.17	54.26	88.43	210.99	299.42	\$ 1,793	\$ 2,848	\$ 4,641	\$ 11,075	\$ 52.49
Dec	35.75	54.39	90.14	235.49	325.63	\$ 1,862	\$ 2,833	\$ 4,695	\$ 12,266	\$ 52.09
Jan., 2016	32.97	55.94	88.91	201.85	290.76	\$ 1,511	\$ 2,564	\$ 4,075	\$ 9,252	\$ 45.84
Feb	26.02	51.52	77.54	195.20	272.74	\$ 1,285	\$ 2,545	\$ 3,831	\$ 9,643	\$ 49.40
Mar	30.51	61.48	91.99	220.25	312.24	\$ 1,762	\$ 3,550	\$ 5,312	\$ 12,720	\$ 57.75
Apr	27.04	53.41	80.45	174.52	254.97	\$ 1,619	\$ 3,198	\$ 4,818	\$ 10,451	\$ 59.88
May	30.50	49.54	80.04	191.30	271.34	\$ 1,702	\$ 2,765	\$ 4,468	\$ 10,678	\$ 55.82
Jun	31.91	56.96	88.87	200.43	289.30	\$ 2,125	\$ 3,793	\$ 5,918	\$ 13,344	\$ 66.58
Jul	28.93	59.92	88.85	169.93	258.78	\$ 1,941	\$ 4,021	\$ 5,962	\$ 11,402	\$ 67.10
Aug	35.97	57.28	93.25	194.95	288.20	\$ 2,929	\$ 4,664	\$ 7,593	\$ 15,874	\$ 81.43
Sep	31.70	51.60	83.30	190.77	274.07	\$ 2,359	\$ 3,839	\$ 6,198	\$ 14,195	\$ 74.41
	<b>379.04</b>	<b>663.74</b>	<b>1,042.78</b>	<b>2,373.01</b>	<b>3,415.79</b>	<b>\$ 23,071.01</b>	<b>\$ 40,354</b>	<b>\$ 63,425</b>	<b>\$ 143,072</b>	<b>\$ 60.45</b>
<b>% of Total</b>	<b>36.3%</b>	<b>63.7%</b>	<b>7.2%</b>	<b>6.9%</b>	<b>7.0%</b>			<b>7.2%</b>	<b>6.8%</b>	

Single Stream Composition-CRC

	<u>Oct-15</u>		<u>Nov-15</u>		<u>Dec-15</u>		<u>Jan-16</u>		<u>Feb-16</u>		<u>Mar-16</u>		<u>Apr-16</u>		<u>May-16</u>		<u>Jun-16</u>		<u>Jul-16</u>		<u>Aug-16</u>		<u>Sep-16</u>		<u>Total 2016</u>			
	<u>Tons</u>		<u>Tons</u>		<u>Tons</u>		<u>Tons</u>		<u>Tons</u>		<u>Tons</u>		<u>Tons</u>		<u>Tons</u>		<u>Tons</u>		<u>Tons</u>		<u>Tons</u>		<u>Tons</u>		<u>Tons</u>		<u>Tons</u>	
Newspaper	3,347.84	35.8%	4,238.60	43.1%	5,672.25	46.8%	4,435.64	42.2%	3,864.94	40.4%	4,140.28	39.4%	2,598.48	32.4%	2,683.68	33.5%	3,064.45	30.1%	1,956.34	23.3%	2,991.89	31.5%	2,814.62	31.8%	41,809.01	36.4%		
Mix Paper	1,141.82	12.2%	1,115.16	11.3%	1,334.56	11.0%	1,271.58	12.1%	1,097.84	11.5%	1,300.65	12.4%	1,324.28	16.5%	1,035.37	12.9%	2,815.79	27.7%	1,677.17	20.0%	1,669.27	17.6%	1,592.51	18.0%	17,376.00	15.1%		
OCC	2,255.58	24.1%	1,773.72	18.0%	2,044.86	16.9%	1,932.07	18.4%	1,837.71	19.2%	2,199.30	20.9%	1,674.52	20.9%	1,323.24	16.5%	1,748.63	17.2%	1,874.58	22.3%	1,740.18	18.3%	1,742.25	19.7%	22,146.64	19.3%		
Aluminum	51.43	0.6%	20.24	0.2%	29.57	0.2%	45.25	0.4%	45.94	0.5%	39.30	0.4%	34.76	0.4%	41.37	0.5%	30.40	0.3%	43.12	0.5%	43.01	0.5%	33.34	0.4%	457.73	0.4%		
Tin Cans	127.18	1.4%	78.51	0.8%	109.32	0.9%	147.82	1.4%	106.24	1.1%	104.34	1.0%	80.69	1.0%	73.51	0.9%	51.03	0.5%	82.09	1.0%	72.87	0.8%	86.17	1.0%	1,119.77	1.0%		
Glass	1,845.05	19.7%	2,036.12	20.7%	2,253.33	18.6%	2,103.23	20.0%	2,035.84	21.3%	1,932.15	18.4%	1,446.56	18.0%	1,887.23	23.6%	1,535.71	15.1%	2,011.18	24.0%	2,190.37	23.0%	1,812.11	20.5%	23,088.88	20.1%		
PET	100.06	1.1%	35.04	0.4%	42.64	0.4%	60.08	0.6%	67.00	0.7%	78.04	0.7%	66.18	0.8%	73.87	0.9%	74.08	0.7%	60.45	0.7%	76.97	0.8%	112.39	1.3%	846.80	0.7%		
HDPE Natl	5.61	0.1%	27.47	0.3%	33.44	0.3%	18.02	0.2%	15.31	0.2%	21.68	0.2%	19.46	0.2%	21.33	0.3%	21.56	0.2%	22.20	0.3%	28.60	0.3%	17.35	0.2%	252.03	0.2%		
HDPE Col	25.25	0.3%	20.07	0.2%	14.04	0.1%	19.79	0.2%	18.19	0.2%	26.24	0.2%	21.00	0.3%	24.16	0.3%	19.16	0.2%	21.16	0.3%	18.34	0.2%	18.90	0.2%	246.30	0.2%		
#3 - 7	15.90	0.2%	12.57	0.1%	7.96	0.1%	19.68	0.2%	22.01	0.2%	40.22	0.4%	42.64	0.5%	26.13	0.3%	29.85	0.3%	51.19	0.6%	39.43	0.4%	40.55	0.5%	348.13	0.3%		
Residue	432.04	4.6%	481.88	4.9%	586.64	4.8%	448.32	4.3%	454.64	4.8%	638.08	6.1%	713.71	8.9%	817.68	10.2%	775.26	7.6%	596.43	7.1%	636.22	6.7%	584.76	6.6%	7,165.66	6.2%		
	<b>9,347.76</b>	<b>100.0%</b>	<b>9,839.38</b>	<b>100.0%</b>	<b>12,128.61</b>	<b>100%</b>	<b>10,501.48</b>	<b>100%</b>	<b>9,565.66</b>	<b>100%</b>	<b>10,520.28</b>	<b>100.0%</b>	<b>8,022.28</b>	<b>100.0%</b>	<b>8,007.57</b>	<b>100.0%</b>	<b>10,165.92</b>	<b>100.0%</b>	<b>8,395.91</b>	<b>100.0%</b>	<b>9,507.15</b>	<b>100.0%</b>	<b>8,854.95</b>	<b>100.0%</b>	<b>114,856.95</b>	<b>100%</b>		



Passback Price/ton schedule											
Month	ONP 6	Mixed Paper	OCC	Alum.	Tin	Glass	PET	Natural HDPE	Colored HDPE	Mixed Plastics 3-7	
Oct-15	\$ 77.92	\$ 75.29	\$ 117.13	\$ 1,097.89	\$ 75.30	\$ (53.34)	\$ 148.95	\$ 555.00	\$ 420.00	\$ 10.00	
Nov-15	\$ 68.95	\$ 68.29	\$ 113.12	\$ 1,013.28	\$ 67.59	\$ (53.34)	\$ 149.81	\$ 565.00	\$ 470.00	\$ -	
Dec-15	\$ 65.26	\$ 62.26	\$ 111.06	\$ 1,082.99	\$ 69.92	\$ (53.34)	\$ 151.00	\$ 565.00	\$ 450.00	\$ 30.00	
Jan-16	\$ 54.70	\$ 50.70	\$ 102.50	\$ 1,129.80	\$ 72.84	\$ (53.34)	\$ 129.00	\$ 545.00	\$ 442.00	\$ 10.00	
Feb-16	\$ 66.07	\$ 50.07	\$ 101.87	\$ 1,137.39	\$ 71.96	\$ (53.34)	\$ 136.00	\$ 500.00	\$ 370.00	\$ 10.00	
Mar-16	\$ 74.28	\$ 58.28	\$ 111.08	\$ 1,119.13	\$ 73.08	\$ (53.34)	\$ 161.00	\$ 480.00	\$ 320.00	\$ -	
Apr-16	\$ 77.53	\$ 69.53	\$ 111.33	\$ 1,119.56	\$ 89.16	\$ (53.34)	\$ 183.00	\$ 540.00	\$ 410.00	\$ 6.07	
May-16	\$ 83.96	\$ 78.96	\$ 107.76	\$ 1,140.00	\$ 123.73	\$ (53.34)	\$ 205.00	\$ 660.00	\$ 490.00	\$ 25.00	
Jun-16	\$ 84.61	\$ 81.83	\$ 110.05	\$ 1,080.00	\$ 77.17	\$ (53.34)	\$ 201.60	\$ 710.00	\$ 470.00	\$ 20.00	
Jul-16	\$ 97.75	\$ 91.15	\$ 125.17	\$ 1,080.00	\$ 88.81	\$ (53.34)	\$ 209.00	\$ 700.00	\$ 465.00	\$ -	
Aug-16	\$ 117.25	\$ 110.83	\$ 147.70	\$ 1,135.98	\$ 96.52	\$ (53.34)	\$ 213.60	\$ 655.00	\$ 401.13	\$ (7.30)	
Sep-16	\$ 108.40	\$ 94.55	\$ 123.94	\$ 1,115.06	\$ 106.43	\$ (53.34)	\$ 183.63	\$ 560.00	\$ 390.00	\$ (3.54)	
Oct-16											
Nov-16											
Dec-16											
Jan-17											
Feb-17											
Mar-17											
Apr-17											
May-17											
Jun-17											
Jul-17											
Aug-17											
Sep-17											
<b>Average</b>	<b>\$ 81.39</b>	<b>\$ 74.31</b>	<b>\$ 115.23</b>	<b>\$ 1,104.26</b>	<b>\$ 84.38</b>	<b>\$ (53.34)</b>	<b>\$ 172.63</b>	<b>\$ 586.25</b>	<b>\$ 424.84</b>	<b>\$ 8.35</b>	
							<b>\$ 298.02</b>	<b>Overall Plastic Average</b>			

**King County:**

Oct; '15	35.8%	12.2%	24.1%	0.6%	1.4%	19.7%	1.1%	0.1%	0.3%	0.2%	95.4%
	1,691.19	576.80	1,139.43	25.98	64.25	932.04	50.55	2.83	12.76	8.03	4,722.11
	131,778	43,427	133,461	28,524	4,838	(49,715)	7,529	1,573	5,357	80	306,851.61
Nov	43.1%	11.3%	18.0%	0.2%	0.8%	20.7%	0.4%	0.3%	0.2%	0.1%	95.1%
	2,132.70	561.10	892.47	10.18	39.50	1,024.50	17.63	13.82	10.10	6.32	4,950.79
	147,049	38,318	100,956	10,319	2,670	(54,647)	2,641	7,809	4,746	-	259,862.60
Dec.	46.8%	11.0%	16.9%	0.2%	0.9%	18.6%	0.4%	0.3%	0.1%	0.1%	95.2%
	2,702.93	635.94	974.41	14.09	52.09	1,073.75	20.32	15.93	6.69	3.79	5,779.50
	176,393	39,594	108,218	15,260	3,642	(57,274)	3,068	9,003	3,011	114	301,029.23

Passback Price/ton schedule											
Month	ONP 6	Mixed Paper	OCC	Alum.	Tin	Glass	PET	Natural HDPE	Colored HDPE	Mixed Plastics 3-7	
Jan. '16	42.2%	12.1%	18.4%	0.4%	1.4%	20.0%	0.6%	0.2%	0.2%	0.2%	95.7%
	2,131.17	610.95	928.29	21.74	71.02	1,010.53	28.87	8.66	9.51	9.46	5,045.59
	116,575	30,975	95,150	24,563	5,173	(53,902)	3,724	4,719	4,203	95	231,274.24
Feb.	40.4%	11.5%	19.2%	0.5%	1.1%	21.3%	0.7%	0.2%	0.2%	0.2%	95.2%
	1,860.39	528.45	884.58	22.11	51.14	979.95	32.25	7.37	8.76	10.59	4,604.44
	122,916	26,459	90,113	25,151	3,680	(52,271)	4,386	3,685	3,240	106	227,465.00
Mar.	39.4%	12.4%	20.9%	0.4%	1.0%	18.4%	0.7%	0.2%	0.2%	0.4%	93.9%
	1,989.57	625.01	1,056.85	18.89	50.14	928.47	37.50	10.42	12.61	19.33	5,055.41
	147,785	36,426	117,395	21,135	3,664	(49,525)	6,038	5,001	4,035	-	291,953.62
Apr.	32.4%	16.5%	20.9%	0.4%	1.0%	18.0%	0.8%	0.2%	0.3%	0.5%	91.1%
	1,475.09	751.76	950.58	19.73	45.81	821.18	37.57	11.05	11.92	24.21	4,554.05
	114,364	52,270	105,828	22,092	4,084	(43,802)	6,875	5,965	4,888	147	272,711.51
May	33.5%	12.9%	16.5%	0.5%	0.9%	23.6%	0.9%	0.3%	0.3%	0.3%	89.8%
	1,631.69	629.51	804.53	25.15	44.69	1,147.44	44.91	12.97	14.69	15.89	4,868.63
	136,996	49,706	86,697	28,675	5,530	(61,205)	9,207	8,559	7,198	397	271,760.55
Jun.	30.1%	27.7%	17.2%	0.3%	0.5%	15.1%	0.7%	0.2%	0.2%	0.3%	92.4%
	1,501.12	1,379.32	856.57	14.89	25.00	752.27	36.29	10.56	9.39	14.62	4,979.78
	127,010	112,869	94,265	16,083	1,929	(40,126)	7,316	7,498	4,411	292	331,548.13
Jul.	23.3%	20.0%	22.3%	0.5%	1.0%	24.0%	0.7%	0.3%	0.3%	0.6%	92.9%
	1,111.02	952.48	1,064.59	24.49	46.62	1,142.17	34.33	12.61	12.02	29.07	4,768.12
	108,603	86,819	133,255	26,447	4,140	(60,923)	7,175	8,825	5,588	-	319,928.94
Aug.	31.5%	17.6%	18.3%	0.5%	0.8%	23.0%	0.8%	0.3%	0.2%	0.4%	93.3%
	1,608.38	897.37	935.49	23.12	39.17	1,177.50	41.38	15.37	9.86	21.20	5,110.85
	188,582	99,455	138,171	26,265	3,781	(62,808)	8,838	10,070	3,955	(155)	416,156.04
Sep.	31.8%	18.0%	19.7%	0.4%	1.0%	20.5%	1.3%	0.2%	0.2%	0.5%	93.4%
	1,586.13	897.43	981.81	18.79	48.56	1,021.18	63.34	9.78	10.65	22.85	4,990.04
	171,936	84,852	121,686	20,950	5,168	(54,470)	11,630	5,475	4,154	(81)	371,300.49
	<b><u>21,421.38</u></b>	<b><u>9,046.12</u></b>	<b><u>11,469.61</u></b>	<b><u>239.17</u></b>	<b><u>577.99</u></b>	<b><u>12,010.98</u></b>	<b><u>444.93</u></b>	<b><u>131.37</u></b>	<b><u>128.94</u></b>	<b><u>185.36</u></b>	<b><u>55,655.85</u></b>
	<b><u>38.5%</u></b>	<b><u>16.3%</u></b>	<b><u>20.6%</u></b>	<b><u>0.4%</u></b>	<b><u>1.0%</u></b>	<b><u>21.6%</u></b>	<b><u>0.8%</u></b>	<b><u>0.2%</u></b>	<b><u>0.2%</u></b>	<b><u>0.3%</u></b>	<b><u>100.0%</u></b>

	Passback Price/ton schedule									
								Natural	Colored	Mixed
Month	ONP 6	Mixed Paper	OCC	Alum.	Tin	Glass	PET	HDPE	HDPE	Plastics 3-7

**Snohomish County:**

Oct	35.8%	12.2%	24.1%	0.6%	1.4%	19.7%	1.1%	0.1%	0.3%	0.2%	95.4%
	1,356.50	462.65	913.93	20.84	51.53	747.59	40.54	2.27	10.23	6.44	3,787.60
	105,699	34,833	107,049	22,879	3,880	(39,877)	6,039	1,262	4,297	64	246,125.39
Nov	43.1%	11.3%	18.0%	0.2%	0.8%	20.7%	0.4%	0.3%	0.2%	0.1%	95.1%
	1,674.36	440.52	700.67	8.00	31.01	804.32	13.84	10.85	7.93	4.97	3,886.81
	115,447	30,083	79,259	8,102	2,096	(42,902)	2,074	6,131	3,726	-	204,015.23
Dec	46.8%	11.0%	16.9%	0.2%	0.9%	18.6%	0.4%	0.3%	0.1%	0.1%	95.2%
	2,186.72	514.49	788.32	11.40	42.14	868.69	16.44	12.89	5.41	3.07	4,675.73
	142,706	32,032	87,551	12,346	2,947	(46,336)	2,482	7,284	2,436	92	243,538.61
Jan	42.2%	12.1%	18.4%	0.4%	1.4%	20.0%	0.6%	0.2%	0.2%	0.2%	95.7%
	1,779.80	510.22	775.24	18.16	59.31	843.92	24.11	7.23	7.94	7.90	4,213.72
	97,355	25,868	79,462	20,513	4,320	(45,015)	3,110	3,941	3,510	79	193,143.89
Feb.	40.4%	11.5%	19.2%	0.5%	1.1%	21.3%	0.7%	0.2%	0.2%	0.2%	95.2%
	1,493.11	424.12	709.95	17.75	41.04	786.49	25.88	5.91	7.03	8.50	3,695.43
	98,650	21,236	72,322	20,186	2,953	(41,951)	3,520	2,957	2,600	85	182,558.79
Mar.	39.4%	12.4%	20.9%	0.4%	1.0%	18.4%	0.7%	0.2%	0.2%	0.4%	93.9%
	1,601.96	503.25	850.96	15.21	40.37	747.59	30.20	8.39	10.15	15.56	4,070.52
	118,994	29,329	94,524	17,017	2,950	(39,876)	4,861	4,026	3,249	-	235,075.51
Apr.	32.4%	16.5%	20.9%	0.4%	1.0%	18.0%	0.8%	0.2%	0.3%	0.5%	91.1%
	1,214.44	618.92	782.62	16.25	37.71	676.07	30.93	9.09	9.81	19.93	3,749.35
	94,156	43,034	87,129	18,188	3,362	(36,062)	5,660	4,911	4,024	121	224,523.42
May	33.5%	12.9%	16.5%	0.5%	0.9%	23.6%	0.9%	0.3%	0.3%	0.3%	89.8%
	1,317.84	508.43	649.79	20.32	36.10	926.74	36.27	10.47	11.86	12.83	3,932.17
	110,646	40,145	70,021	23,159	4,466	(49,432)	7,436	6,913	5,813	321	219,488.58
Jun.	30.1%	27.7%	17.2%	0.3%	0.5%	15.1%	0.7%	0.2%	0.2%	0.3%	92.4%
	1,216.25	1,117.56	694.01	12.07	20.25	609.51	29.40	8.56	7.60	11.85	4,034.75
	102,907	91,450	76,376	13,031	1,563	(32,511)	5,927	6,075	3,574	237	268,629.10
Jul.	23.3%	20.0%	22.3%	0.5%	1.0%	24.0%	0.7%	0.3%	0.3%	0.6%	92.9%
	901.69	773.02	864.00	19.87	37.84	926.96	27.86	10.23	9.75	23.59	3,869.72
	88,140	70,460	108,147	21,464	3,360	(49,444)	5,823	7,162	4,535	-	259,648.54

Passback Price/ton schedule											
Month	ONP 6	Mixed Paper	OCC	Alum.	Tin	Glass	PET	Natural HDPE	Colored HDPE	Mixed Plastics 3-7	
Aug.	31.5%	17.6%	18.3%	0.5%	0.8%	23.0%	0.8%	0.3%	0.2%	0.4%	93.3%
	1,313.88	733.05	764.19	18.89	32.00	961.89	33.80	12.56	8.05	17.32	4,175.03
	154,052	81,244	112,871	21,456	3,089	(51,307)	7,220	8,227	3,231	(126)	339,955.97
Sep.	31.8%	18.0%	19.7%	0.4%	1.0%	20.5%	1.3%	0.2%	0.2%	0.5%	93.4%
	1,266.57	716.62	784.01	15.00	38.78	815.44	50.58	7.81	8.50	18.25	3,984.69
	137,296	67,757	97,170	16,729	4,127	(43,496)	9,287	4,372	3,317	(65)	296,494.09
	<u>17,323.13</u>	<u>7,322.85</u>	<u>9,277.68</u>	<u>193.73</u>	<u>468.09</u>	<u>9,715.22</u>	<u>359.85</u>	<u>106.27</u>	<u>104.29</u>	<u>150.20</u>	<u>45,021.32</u>
	<u>38.5%</u>	<u>16.3%</u>	<u>20.6%</u>	<u>0.4%</u>	<u>1.0%</u>	<u>21.6%</u>	<u>0.8%</u>	<u>0.2%</u>	<u>0.2%</u>	<u>0.3%</u>	<u>100.0%</u>

# Snohomish County Revenue Sharing Plan Budget

2016 - 2017 plan years

Actual thru  
9/30/2016  
(open PO's &  
invoices)

**Customer Counts:**

Residential

91,210

**Tonnage:**

Residential and Multi-Family WUTC tonnage

66,420

**Revenues:**

Total Projected Commodity Revenue (based most recent 12 months average commodity values)

\$ 5,405,100

**Expenditures Budget:**

Estimated Revenue Sharing retained by Company

**45.0%** \$ 2,432,000

Less: Performance Incentive Earned (5% of Expenditures)

\$ (104,000)

Less: Amount overspent from prior RSA (net of incentive)

\$ (20,500)

\$ 2,307,500

**Detailed Expenditures:**

Labor Cost Total (see detail below)

\$ 330,000

\$ 121,268

**Tasks As Outlined In RSA**

Task 1 - Quarterly Updates and Coordination Meetings

\$ -

Task 2 - Monthly Data Reporting Requirements

\$ -

Task 3 - Strategic Communications

\$ 192,500

\$ 126,000

Task 4 - Latino Behavior Study and Pilot

\$ 472,500

\$ 201,065

Task 5 - Multifamily Recycling

\$ 376,250

\$ 70,000

Task 6 - Organics

\$ 34,000

\$ 16,998

Task 7 - Promotion of Recycling at Events

\$ 164,500

\$ 115,757

Task 8 - Increase Recycling and Decrease Contamination

\$ 185,000

\$ -

Task 9 - Schools Outreach

\$ 442,750

\$ 210,000

**Total RSA Task Fees (excluding capital)**

\$ 1,867,500

\$ 739,820

**Total Budgeted Expenses**

\$ 2,197,500

\$ 861,088

Performance Incentive (5% of expenditures)

\$ 110,000

**Total Expenditures plus incentive**

\$ 2,307,500

**Avg. lbs./customer/mo.**

60.68

**Avg. revenue/ton**

\$ 81.38

<b>Labor Cost Allocation</b>	<b>Total Hours</b>	<b>Hourly Rate</b>	<b>Total 2 yrs</b>
Monthly Reporting (CC Team )	700	\$ 75	\$ 52,500
Executive Management/Oversight (Mindy & Mary)	500	\$ 135	\$ 67,500
RSA Compliance Clerk (New Hire - budget, tracking docs for Gerty, P2P, invoices, ect)	1,000	\$ 35	\$ 35,000
Other Managerial (Robin, Michelle, Accounting)	800	\$ 105	\$ 84,000
Public Education Team & Website Updates	950	\$ 75	\$ 71,300
Intern recruitment	188	\$ 105	\$ 19,700
<b>Labor Cost Totals</b>	<u><b>4,138</b></u>		<u><b>\$ 330,000</b></u>

# King County Revenue Sharing Plan Budget

2016 - 2017 plan years

	King County	North Sound	Seattle/ South Sound	Actual thru 9/30/2016 (open PO's & invoices)
<b>Customer Counts:</b>				
Residential	<u>37,164</u>	<u>20,597</u> <u>55%</u>	<u>16,567</u> <u>45%</u>	
<b>Tonnage:</b>				
Residential and Multi-Family WUTC tonnage	<u>28,764</u>	<u>16,525</u> <u>57%</u>	<u>12,239</u> <u>43%</u>	
<b>Revenues:</b>				
Total Projected Commodity Revenue (based most recent 12 months average commodity values)	<u>\$ 2,332,800</u>	<u>\$ 1,342,000</u> <u>58%</u>	<u>\$ 991,000</u> <u>42%</u>	
<b>Expenditures Budget:</b>				
Estimated Revenue Sharing retained by Company	47.5%	\$ 1,108,100	\$ 637,000	\$ 471,000
Less: Performance Incentive Earned (5% of Expenditures)		\$ (32,000)	\$ (18,000)	\$ (14,000)
Plus: held over funds from prior RSA		\$ 252,400	\$ 145,000	\$ 107,000
		<u>\$ 1,328,500</u>	<u>\$ 764,000</u>	<u>\$ 564,000</u>
<b>Detailed Expenditures:</b>				
Labor Cost Total (see detail below)	<u>\$ 342,600</u>	<u>\$ 197,000</u>	<u>\$ 146,000</u>	<u>\$ 120,636</u>
<b>Tasks As Outlined In RSA</b>				
Quarterly Updates and Coordination Meetings	\$ -	\$ -	\$ -	
Monthly Data Reporting Requirements	\$ -	\$ -	\$ -	
Task 1 - Single Family Residential Audience Outreach & Education	\$ 680,400	\$ 391,000	\$ 289,000	\$ 228,355
Task 2 - Multifamily Residential Audience Outreach & Education	\$ 242,500	\$ 140,000	\$ 103,000	\$ -
<b>Total RSA Task Fees (excluding capital)</b>	<u>\$ 922,900</u>	<u>\$ 531,000</u>	<u>\$ 392,000</u>	<u>\$ 228,355</u>
<b>Total Budgeted Expenses</b>	<u>\$ 1,265,500</u>	<u>\$ 728,000</u>	<u>\$ 538,000</u>	<u>\$ 348,991</u>
<b>Performance Incentive (5% of expenditures)</b>	<u>\$ 63,000</u>	<u>\$ 36,000</u>	<u>\$ 27,000</u>	
<b>Total Expenditures plus incentive</b>	<u>\$ 1,328,500</u>	<u>\$ 764,000</u>	<u>\$ 565,000</u>	
<b>Avg. lbs./customer/mo.</b>	<u>64.50</u>			
<b>Avg. revenue/ton</b>	<u>\$ 81.10</u>			

<b>Labor Cost Allocation</b>	<b>Total Hours</b>	<b>Hourly Rate</b>	<b>Total 2 yrs</b>
Monthly Reporting (CC Team )	700	\$ 75	\$ 52,500
Executive Management/Oversight (Mindy & Mary)	500	\$ 135	\$ 67,500
RSA Compliance Clerk (New Hire - budget, tracking docs for Gerty, P2P, invoices, ect)	1,000	\$ 35	\$ 35,000
Other Managerial (Robin, Michelle, Accounting)	920	\$ 105	\$ 96,600
Public Education Team & Website Updates	950	\$ 75	\$ 71,300
Intern recruitment	188	\$ 105	\$ 19,700
<b>Labor Cost Totals</b>	<u>4,258</u>		<u>\$ 342,600</u>