1	BEFORE THE WASHINGTON
2	UTILITIES AND TRANSPORTATION COMMISSION
3) Turner 7 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 -
4	In re Application No. B-079273 of) TS-040650 AQUA EXPRESS, LLC For a Certificate) Volume V
5	of Public Convenience and Necessity) Pages 345-486 to Provide Commercial Ferry Service.)
6	/
7	
8	A hearing in the above-entitled matter was
9	held from 9:34 to 11:10 a.m. and 2:15 to 4:29 p.m. on
10	Thursday, July 1, 2004, at 9000 N.E. W. Kingston
11	Road, Kingston, Washington, before Administrative Law
12	Judge ANN E. RENDAHL, Chairwoman MARILYN SHOWALTER,
13	Commissioner RICHARD HEMSTAD and Commissioner PATRICK
14	OSHIE.
15	
16	The parties present were as follows:
17	AQUA EXPRESS, LLP, by David Wiley,
18	Attorney at Law, Two Union Square, 601 Union Steet, Suite 4100, Seattle, Washington 98101.
19	COMMISSION STAFF, by Donald T. Trotter, Assistant Attorney General, 1400 S. Evergreen Park
20	Drive, S.W., P.O. Box 40128, Olympia, Washington, 98504-1028.
21	KITSAP TRANSIT, by James K. Sells, Attorney at Law, 9657 Levin Road N.W., Silverdale,
22	Washington 98383.
23	
24	Barbara L. Nelson, CCR
25	Court Reporter

1		
2	INDEX OF EXAMINATION	
3		
4	WITNESS:	PAGE:
5	RICHARD HAYES	
6	Direct Examination by Mr. Wiley	352
7	Cross-Examination by Mr. Sells	376
8	Cross-Examination by Mr. Trotter	378
9	Examination by Chairwoman Showalter	382
10	Redirect Examination by Mr. Wiley	385
11	DAVID TOUGAS	
12	Redirect Examination by Mr. Wiley	387
13	TOM WAGGONER	
14	Direct Examination by Mr. Wiley	392
15	DAVID BRUCE	
16	Direct Examination by Mr. Wiley	410
17	Examination by Chairwoman Showalter	416
18	DAVID ATKINSON	
19	Direct Examination by Mr. Wiley	418
20	LAWRENCE ELFENDAHL	
21	Direct Examination by Mr. Wiley	426
22	DOUG WOODSIDE	
23	Direct Examination by Mr. Wiley	441
24	JOHN ROSE	
25	Direct Examination by Mr. Wiley	445

1	Examination by Judg	ge Rendahl		455		
2	DAVID PORTER					
3	Direct Examination	by Mr. Wile	э	457		
4	Examination by Judg	ge Rendahl		463		
5	ROBERT HARTMAN					
б	Direct Examination	by Mr. Wile	ЭÀ	464		
7	DENNIS CLARK					
8	Direct Examination	by Mr. Wile	БÀ	472		
9	MARCIA KELBON					
10	Direct Examination	by Mr. Wile	эy	478		
11						
12						
13	INDEX OF EXHIBITS					
14						
	EXHIBIT:	MARKED:	OFFERED:	ADMITTED:		
14	EXHIBIT: Numbers 25, 26, 27		OFFERED:	ADMITTED:		
14 15						
14 15 16	Numbers 25, 26, 27		375	376		
14 15 16 17	Numbers 25, 26, 27 Number 22		375 390	376 390		
14 15 16 17 18	Numbers 25, 26, 27 Number 22 Number 12		375 390 	376 390 438		
14 15 16 17 18	Numbers 25, 26, 27 Number 22 Number 12		375 390 	376 390 438		
14 15 16 17 18 19 20	Numbers 25, 26, 27 Number 22 Number 12		375 390 	376 390 438		
14 15 16 17 18 19 20 21	Numbers 25, 26, 27 Number 22 Number 12		375 390 	376 390 438		
14 15 16 17 18 19 20 21	Numbers 25, 26, 27 Number 22 Number 12		375 390 	376 390 438		

- 1 JUDGE RENDAHL: We'll be on the record.
- 2 Good morning, everyone. This is a hearing before the
- 3 Washington Utilities and Transportation Commission
- 4 here in Kingston, Washington. I'm Ann Rendahl, the
- 5 Administrative Law Judge presiding over this
- 6 proceeding, with Chairwoman Marilyn Showalter,
- 7 Richard Hemstad and Patrick Oshie.
- 8 This is a continuation of the hearing in
- 9 Docket Number TS-040650, which is captioned In the
- 10 Matter of the Application Number B-079273 of Aqua
- 11 Express, LLP, for a Certificate of Public Convenience
- 12 and Necessity to Provide Commercial Ferry Service.
- For those of you who are just coming today,
- 14 we've held two -- we've held a day and a half of
- 15 hearings, on June 21st and 22nd, concerning the
- 16 application in Olympia. Yesterday, the
- 17 Inlandboatmen's Union, who had protested the
- 18 application, announced that they were withdrawing
- 19 their protest to the application.
- 20 The statutory requirements for commercial
- 21 ferry applications require a hearing in this
- 22 proceeding, so even though the protest has been
- 23 withdrawn, we are continuing the hearing to finish
- 24 the Applicant's case to meet its statutory -- to meet
- 25 the statutory standards, and we've also planned

- 1 public comment sessions for 1:30 today, and also for
- 2 -- starting at 6:00 this evening to hear from the
- 3 public. Can you all still hear me? Okay. Thank
- 4 you.
- 5 I have circulated a revised agenda for
- 6 today's hearing next to Ms. Hansen, in the green and
- 7 blue and black shirt there, if you'd like to see a
- 8 copy. After we take the appearances of the parties,
- 9 we'll proceed with the Applicant's next witness, Mr.
- 10 Hayes. And then I think Mr. Wiley has indicated that
- 11 he would like to recall Mr. Tougas, who is a witness
- 12 for the Applicant, to address an additional exhibit,
- 13 and then we may begin to take Mr. Wiley's -- or the
- 14 Applicant's witnesses to support the need for the
- 15 application.
- 16 We have scheduled a lunch break between noon
- 17 and 1:30. We'll come back for public comment and
- 18 then continue with the need witnesses. Then we'll
- 19 take our dinner break. We'll have a mid-morning and
- 20 mid-afternoon break, as well, take a dinner break,
- 21 and then come back for the public comment session.
- 22 So that's what we'll be doing today.
- Is there anything we need to cover before we
- 24 take appearances and go on with the hearing? Okay.
- 25 Let's take appearances from the parties. You've all

- 1 previously stated appearances in this matter, so if
- 2 you just state your name and the party you represent
- 3 for the record, that would be helpful. Thank you.
- 4 MR. WILEY: Thank you, Your Honor.
- 5 JUDGE RENDAHL: You need to click the button
- 6 forward. There you go.
- 7 MR. WILEY: Thank you, Your Honor. David W.
- 8 Wiley, appearing today for the Applicant, Aqua
- 9 Express, L.L.C.
- 10 JUDGE RENDAHL: Thank you.
- 11 MR. SELLS: If Your Honor please, James
- 12 Sells, appearing on behalf of Intervenor Kitsap
- 13 Transit.
- 14 MR. TROTTER: My name is Donald T. Trotter.
- 15 I'm an Assistant Attorney General assigned to
- 16 represent the Commission. To my right is Mr. Gene
- 17 Eckhardt, who's the Assistant Director for Water and
- 18 Transportation.
- 19 JUDGE RENDAHL: And could you spell Eckhardt
- 20 for the record, please?
- MR. TROTTER: E-c-k-h-a-r-d-t.
- 22 JUDGE RENDAHL: Thank you very much. All
- 23 right. Again, before we go on the record, I mean,
- 24 before we begin with the witnesses' testimony, the
- 25 acoustics in this room appear to be quite good, but

- 1 it's helpful to avoid side conversations that might
- 2 distract people from being able to hear what the
- 3 witness is saying, in particularly the court
- 4 reporter. And again, if you haven't already turned
- 5 off your cell phones, if you'd please do so, that
- 6 would be helpful.
- 7 All right. Mr. Wiley, are you ready to
- 8 bring on Mr. Hayes?
- 9 MR. WILEY: Yes, Mr. Hayes, please.
- 10 JUDGE RENDAHL: Good morning, Mr. Hayes.
- 11 You can sit down. You don't need to stand up for
- 12 this. If you could state your full name and address
- 13 for the record, please?
- MR. HAYES: Richard Hayes.
- JUDGE RENDAHL: You'll need to push the
- 16 button, the first button forward. There you go.
- 17 MR. HAYES: Richard Hayes, the address is
- 18 3646 Beach Drive East, Port Orchard. The business
- 19 address is --
- JUDGE RENDAHL: You'll need to slow down
- 21 just a bit.
- MR. HAYES: Excuse me. Business address is
- 23 200 Charleston Boulevard in Bremerton, which is
- 24 Kitsap Transit.
- 25 JUDGE RENDAHL: Thank you. Could you raise

- 1 your right hand, please?
- 2 Whereupon,
- 3 RICHARD HAYES,
- 4 having been first duly sworn, was called as a witness
- 5 herein and was examined and testified as follows:
- 6 JUDGE RENDAHL: Thank you. Mr. Wiley,
- 7 please go ahead.
- 8 MR. WILEY: Thank you.

9

- 10 DIRECT EXAMINATION
- 11 BY MR. WILEY:
- Q. Good morning, Mr. Hayes.
- 13 A. Good morning.
- 14 Q. I understand you're becoming something of a
- 15 veteran at these proceedings this week; is that
- 16 correct?
- 17 A. Well, I hope you get better with more
- 18 practice, so --
- 19 Q. Could you please tell us what your title is
- 20 with Kitsap Transit?
- 21 A. It's executive director.
- 22 Q. And as executive director of Kitsap Transit,
- 23 what are your general job responsibilities, please?
- 24 A. I manage the entire range of the agency's
- 25 activities, I report to a board of nine elected

- 1 officials, who are essentially the core of the
- 2 elected officials of Kitsap County, the three
- 3 Commissioners, all the mayors of the four cities, and
- 4 then two additional members from the Bremerton City
- 5 Council, as the central city.
- 6 Q. For the record, could you just tell us a
- 7 little bit about what Kitsap Transit Agency is? And
- 8 also in your answer, if you'd identify it as to
- 9 whether it is a public agency, I'd appreciate that.
- 10 A. Kitsap Transit is a Public Transportation
- 11 Benefit Area authority, which is why we use the
- 12 Kitsap Transit name instead. It is a specific
- 13 purpose municipality charged under state law with
- 14 responsibility for, in a county the size of Kitsap,
- 15 the full range of public transportation activities
- 16 running from specialized transportation in small
- 17 buses for the elderly and disabled to large bus and
- 18 large and small ferries at this moment.
- 19 Q. Has Kitsap Transit, as a Public
- 20 Transportation Benefit Agency, been involved in any
- 21 capacity with WUTC-regulated companies?
- 22 A. Yes, we have been involved for about, I
- 23 think, 15 years now, with originally Horluck
- 24 Transportation, and in about the last year, year and
- 25 a quarter, we actually purchased the franchise and

- 1 the operation and we are now directly operating that.
- 2 And Horluck Transportation is a small passenger ferry
- 3 operation that runs between downtown Bremerton and
- 4 downtown Port Orchard, about a mile and a tenth.
- 5 It's a very efficient and effective operation, in
- 6 spite of its short length and small size, however.
- 7 Q. Who actually performs that service for you?
- 8 A. We are using a contractor to perform that
- 9 service, and it's Kitsap Harbor Tours. He's also
- 10 providing two of the three boats we use.
- 11 Q. Is that service responsive to particular
- 12 commuter needs in the Kitsap County area?
- 13 A. Yes, it's a very large element of our
- 14 service in support of the transportation incentive
- 15 program with the Puget Sound Naval Shipyard and the
- 16 Naval base, who are side-by-side in downtown
- 17 Bremerton, and it carries hundreds of those two
- 18 groups of people to work each morning.
- 19 Q. Is that service also linked to ground
- 20 transportation?
- 21 A. Yes, buses meet that service on either end,
- 22 which is a characteristic of our agency. Our basic
- 23 plan for commuter activities is to have the buses
- 24 meet the boats, including waiting, if necessary.
- 25 Q. Could you characterize your experience over

- 1 the last six months as to the success of linking
- 2 ground transportation with WUTC, or waterborne
- 3 transportation, either regulated by the WUTC or in
- 4 partnership with Kitsap Transit, previously regulated
- 5 by the WUTC?
- 6 A. Well, the ridership has gone up about six
- 7 percent, although it was quite strong before on the
- 8 -- what was Horluck and what is now Kitsap foot
- 9 ferry. We have been meeting ferries for about --
- 10 well, actually, for 22 years now, and during that
- 11 period of time, our ridership has gone from about
- 12 600,000 a year to about five million this year. So a
- 13 huge portion of the agency's ridership gains and
- 14 success are due to that very simple premise that you
- 15 have to meet the ferries.
- 16 Q. Does Kitsap Transit have a particular
- 17 interest in passenger-only ferries and, if so, could
- 18 you please give us a brief background on the interest
- 19 and role of Kitsap Transit in passenger-only ferry
- 20 service between Kitsap County and the Seattle area?
- 21 A. As early as about five years ago, in looking
- 22 at our mission and set of purposes as an agency, the
- 23 Staff recommended and the board enthusiastically
- 24 agreed, actually, that our mission would include
- 25 cross-Sound passenger ferry service.

- 1 One of the major premises is that we did not
- 2 wish to get into the situation they're in in King
- 3 County, where they have a separate agency for every
- 4 single activity. Meeting each other is the key
- 5 element of an overall transportation system, and
- 6 having it all run by one party does really seem to
- 7 help that.
- 8 Q. Could you recount the impacts that
- 9 initiative referenda and legislation has played in
- 10 your agency's interaction with passenger-only ferry
- 11 service in the last five years?
- 12 A. Well, if I could go back a bit further. In
- 13 1992, a number of us, several people included in this
- 14 room, worked on a cross-Sound study, which wound up
- 15 proposing passenger ferry service from the three
- 16 points we're still talking about, Kingston,
- 17 Bremerton, and the South Kitsap area straight to
- 18 Seattle. The State put a plan together as an adjunct
- 19 to the Washington State Ferries' car boat system, and
- 20 we began developing the local resources, especially
- 21 the park and ride network that you need actually at
- 22 that time.
- 23 The State got a good way into that, at least
- 24 for service to Bremerton, and then Initiative 695
- 25 came along and essentially took away the resources

- 1 necessary to continue.
- Q. If I could interrupt you here, we've had
- 3 Initiative 695 addressed on the record. Do you
- 4 recall about when that was? Is that the end of the
- 5 '90s, early 2000?
- 6 A. Yeah, 1997 or eight, is my recollection. We
- 7 volunteered -- '99, okay. We volunteered at that
- 8 time to take responsibility for passenger ferry
- 9 service and put together our initial cross-Sound
- 10 passenger ferry plan, which was first available in
- 11 2000. As we proceeded forward with that, the State
- 12 suddenly decided -- the State had previously
- 13 announced they were out of the passenger ferry
- 14 business and they suddenly decided they were just
- 15 kidding and they were going to get back in the
- 16 passenger ferry business.
- 17 They then put a plan together and basically
- 18 submitted it to the voters. And it lost in Kitsap, I
- 19 think it got 37 percent of the vote in Kitsap, even
- 20 though it would have provided the passenger ferry
- 21 service. We took that particularly based on
- 22 statements by legislators and others at that point
- 23 that they really were out of the passenger ferry
- 24 program at that point, and we put -- we updated our
- 25 plan and put a ballot measure together.

- 1 Unfortunately, in November of '03, we lost the ballot
- 2 measure by 39 to 61. So --
- 3 Q. If I could interrupt you, what did that
- 4 measure envision, please?
- 5 A. That measure envisioned a full-blown
- 6 passenger ferry program that ran in a transit scale
- 7 of operation, meaning all day long, with much more
- 8 intensive service at rush hour, fully developed
- 9 terminals, not as large a program as WSF had
- 10 initially proposed, smaller boats and smaller
- 11 terminals, but still a complete transit style
- 12 operation.
- 13 Q. And what was the proposed funding for that
- 14 service?
- 15 A. It was sales tax and motor vehicle excise
- 16 tax. The legislature had, prior to that, given PTBAs
- 17 and, in King County, ferry districts, the authority
- 18 to ask for certain levels of tax rates. We went to
- 19 about 50 percent of those authorized levels with our
- 20 package.
- Q. After the failure of this initiative in
- 22 Kitsap County, what was Kitsap Transit's response?
- 23 A. Well, after you collect yourself, we had
- 24 been working with the private operators, because in
- our plan, we had envisioned an extensive plan, but we

- 1 had not envisioned directly operating it. We had
- 2 intended to carry on in the manner we do with the
- 3 small ferry system. So we had been in touch and
- 4 working with the private operators this entire time.
- 5 They expressed an interest pretty much immediately at
- 6 that point in proceeding to seek franchises, and we
- 7 thought that was a good idea, with certain
- 8 conditions, so we sat down and worked out with them
- 9 the conditions under which we would like to see them
- 10 go forward.
- The gist of it is that we would be able and
- 12 allowed to provide considerable capital support to
- 13 the program, which, in a capital intensive business,
- 14 like the passenger ferry world, can drastically
- 15 reduce the fares you have to charge. And we had
- 16 intended and still intend and have these grant
- 17 requests in to try to provide that high level of
- 18 support to help keep the fares down.
- 19 Q. Is it your understanding that that's
- 20 consistent with the state legislative changes in
- 21 2003?
- 22 A. We believe so, yes.
- Q. Do you see any hallmark to that legislation
- 24 with respect to public-private involvements?
- 25 A. Well, the legislation, as we had proposed

- 1 it, and we were the primary proponent, did envision
- 2 public-private partnerships, probably with a slight
- 3 balance toward the public, because they would be
- 4 operated under contract. This arrangement tilts the
- 5 balance a bit more toward private operation, but --
- 6 and it tilts it toward a slower, more gradual start,
- 7 actually, more like the way we started the transit
- 8 system. And I think, over a 10-year period, it will
- 9 probably work about as well.
- 10 Q. Is it your understanding that, at least
- 11 initially, for the foreseeable future, the Applicant,
- 12 Aqua Express, does not intend to use State ferry
- 13 facilities for its service?
- 14 A. That is true. In fact, throughout the
- 15 system, we are looking at alongside, rather than
- 16 inside of or with.
- Q. With respect to starting a passenger-only
- 18 ferry service in your county, are there land use
- 19 issues that also implicate the service? In other
- 20 words, are there permitting at the local level that
- 21 often are at play in this type of proposed service?
- 22 A. Yes, there definitely are. While the
- 23 primary impact to support a program like this does
- 24 fall on the transit system, it has to be consistent
- 25 with growth management and, to the extent that local

- 1 governments administer shoreline management, it has
- 2 to be consistent with that, as well. Considerable
- 3 work has gone into not just our plan, but the
- 4 county's growth management plans to take passenger
- 5 ferry service at these three points into account, so
- 6 --
- 7 Q. By these three points, you're referring to
- 8 the geographic locations you mentioned earlier;
- 9 correct?
- 10 A. Yes, Kingston, Bremerton and South Kitsap.
- JUDGE RENDAHL: If you all would remember
- 12 not to speak over each other, it would be helpful.
- 13 THE WITNESS: Excuse me.
- 14 Q. You also brought a map into the hearing
- 15 room. We are not making that an exhibit, but could
- 16 you describe, just geographically, what we're talking
- 17 about with this proposed service, in terms of where
- 18 it is in the county, and we've also got another map
- 19 as an exhibit to show where some of the parking lots
- 20 would go. And if you would remember, we're making a
- 21 record here --
- 22 A. Yes.
- 23 Q. -- so try to describe what you're pointing
- 24 at.
- 25 A. I will stay seated so that I can be heard,

- 1 as well. This is a general map of the area showing
- 2 the Bainbridge Island ferry terminal in the lower
- 3 right-hand corner and the Kingston terminal adjacent
- 4 to which on the Port's property this project is
- 5 proposed to start.
- 6 I brought the map because one of the things
- 7 that people need to see, and this is a land use and
- 8 an environmental issue, we have a large number of
- 9 customers who now ride all the way down to Bainbridge
- 10 Island. This is a road here, 305, on the island and
- 11 through Poulsbo, which is under serious congestion
- 12 and general stress. Part of the concept here is to
- 13 take all of these people --
- 14 JUDGE RENDAHL: When you say all of these
- 15 people, you need to describe where all of these
- 16 people are.
- 17 THE WITNESS: Okay. We have three buses now
- 18 that run from the Kingston, Indianola, Suquamish area
- 19 and come down here --
- 20 JUDGE RENDAHL: Down here meaning --
- 21 THE WITNESS: Down here to Bainbridge
- 22 Island, excuse me.
- JUDGE RENDAHL: Thank you.
- 24 THE WITNESS: And then we have several buses
- 25 that start in the Poulsbo vicinity, and they make

- 1 connections with Clallam and Jefferson County further
- 2 to the north across the floating bridge.
- 3 So we're in touch with five or six buses
- 4 worth of people per peak ferry that now go a lot
- 5 further than they have to to get to a port to access
- 6 a boat to get to Seattle. There will be
- 7 substantially fewer vehicle miles traveled, which is
- 8 one of the measures of the effectiveness of your
- 9 overall transportation system under this model, and
- 10 there should be two or 300 fewer cars on Bainbridge
- 11 Island during rush hour.
- 12 Q. If I could interrupt you, Mr. Hayes, is that
- 13 -- the road that you're referring to, is that SR-305?
- 14 A. Yes, that's SR-305. In the long run, as the
- 15 Mason and -- pardon me, Clallam and Jefferson
- 16 Counties develop, if you would note that Highway 104
- 17 in the upper corner, you come across the bridge and
- 18 go that way to Kingston and you're traveling about a
- 19 third the distance that you are to Bainbridge Island
- 20 to access a ferry to Seattle.
- JUDGE RENDAHL: And when you say the bridge,
- the Hood Canal bridge?
- 23 THE WITNESS: That's the Hood Canal floating
- 24 bridge that I'm talking about.
- JUDGE RENDAHL: And that's on Route 104,

- 1 that goes --
- THE WITNESS: Yes, it is. It's in the upper
- 3 left-hand corner right there.
- 4 Q. And for the record, your movement of the
- 5 shortened distances were on -- could you describe
- 6 what you just pointed to in the map, please?
- 7 A. Yes, 104 is from the Hood Canal bridge here
- 8 and down to -- down to Kingston.
- 9 Q. That would be on the northeast side of the
- 10 map that you brought in to the hearing room; is that
- 11 correct?
- 12 A. Yes, it starts on the northeast side and
- 13 winds up on the northwest side, running across the
- 14 top of the map.
- 15 Q. Can you indicate for the record what sort of
- 16 traffic congestion there is on SR-305 on a Monday
- 17 through Friday basis currently?
- 18 A. Well, there will be more people who can
- 19 probably describe it better, because I don't wind up
- 20 stuck in it, I avoid it and can, but you can wait
- 21 considerable periods of time, easily in the 15 to
- 22 20-minute range, to get across the Agate Pass bridge,
- 23 which is this bridge between Bainbridge Island, and
- 24 then you can wait through two or three lights in
- 25 Poulsbo itself to get through the Poulsbo area.

- 1 Q. Do you believe that passenger-only ferry
- 2 application between Kingston and Seattle will have
- 3 any impact on SR-305 and, if so, what is it?
- 4 A. We believe it will be quite positive. We
- 5 think that initially it will be a reduction in
- 6 vehicle travel. There will be probably increases in
- 7 the congestion over time, because you never seem to
- 8 really remove vehicles from a major arterial, but the
- 9 rate of increase will slow markedly and the highway's
- 10 ability to survive as a functioning arterial should
- 11 be extended, and the cost to improve it should be
- 12 materially reduced over a long period of time.
- 13 Q. Thank you. I don't have any more questions
- on the map right now. I don't want Mr. Waggoner to
- 15 have his arm go to sleep. But do you have anything
- 16 else on the map you wanted to point out now?
- 17 A. I don't believe so. We also, I think, will
- 18 pull a few people from the western side of Central
- 19 Kitsap, for instance, the Bangor-Briedablik area up
- 20 in here. So I think some of these people will go
- 21 that way, which is less congested than this, as well.
- 22 We know we'll have some number of people, because
- 23 we've lost the passenger ferry service out of
- 24 Bremerton down here, are going to Kingston, so there
- 25 will actually be some benefit for people returning to

- 1 Bremerton, as well.
- JUDGE RENDAHL: Not being from Kitsap
- 3 County, can you spell Briedablik for the court
- 4 reporter?
- 5 THE WITNESS: I didn't expect that. I think
- 6 it's B-r-i-e-d-a-b-l-i-k.
- 7 JUDGE RENDAHL: Thank you. We can correct
- 8 it later if somebody else --
- 9 THE WITNESS: You may have to.
- 10 JUDGE RENDAHL: -- has a different spelling.
- 11 Okay. Thank you.
- 12 Q. Mr. Hayes, focusing on the present
- 13 application, did your board formally agree to the
- 14 application, as required by the statutory changes in
- 15 2003?
- 16 A. Yes, we did. It's Resolution 04-22, which
- 17 is from early this year, and --
- Q. Would that be Exhibit 25, Mr. Hayes?
- 19 A. Yes, it would. And it indicates quite
- 20 strong support for the request, and I'm sure you'll
- 21 hear from several of our board members later today,
- 22 and I think you'll be able to tell easily, then, that
- 23 their support is very strong for this.
- Q. Thank you. Have you also studied, as your
- 25 role as executive director, some of the on-the-ground

- 1 impacts in the Kingston area of the proposed service?
- 2 A. Actually, we have put together what we call
- 3 an uplands plan, which spells out the on-the-ground
- 4 resources that we either have already developed or
- 5 intend to bring into play, and I've also provided --
- 6 I don't know if it's an exhibit or not. I provided a
- 7 smaller map of the area, which shows the location of
- 8 a couple of park and ride lots we have already
- 9 constructed.
- 10 We took the State very seriously when they
- 11 announced they were going to run the service, and we
- 12 started building park and ride lots as early as six
- 13 or seven years ago. We have two lots, one at
- 14 George's Corner. I suppose I should --
- 15 Q. Mr. Hayes, let me -- you're jumping ahead of
- 16 me a little bit.
- 17 A. Excuse me.
- 18 Q. I wanted to show you -- you have an exhibit
- 19 next in line in front of you. I would ask you to
- 20 identify that, please, for the record.
- 21 A. That is the uplands plan for Kingston
- 22 passenger-only ferry service to Seattle.
- 23 Q. And is that the memoranda that you referred
- 24 to -- memorandum that you referred to that sketches
- 25 the ground linkage to the proposed service?

- 1 A. Yes, it does, and the other resources, from
- 2 lockers for bicycles to whatever. It also is
- 3 submitted to the county as a partial fulfillment of
- 4 the land use issues regarding this application.
- 5 Q. Is that Exhibit 26 that's been previously
- 6 identified?
- 7 A. Yes, it is.
- 8 Q. Also, this morning, we distributed an
- 9 exhibit that is, I believe, identified as 27, which
- 10 is a -- it's encaptioned Kingston Commuter Route. I
- 11 will -- if I could approach the witness, Your Honor,
- 12 I'll hand him a copy of that exhibit.
- 13 JUDGE RENDAHL: Please do.
- 14 THE WITNESS: I've got one.
- 15 Q. Mr. Hayes, can you identify for the record
- 16 what that exhibit is?
- 17 A. This is a preliminary design for a small bus
- 18 route, which will connect the Kingston ferry with the
- 19 park and rides midday, including the Suquamish park
- 20 and ride, where there will be a connection with
- 21 Poulsbo and the service that goes onto Bainbridge
- 22 Island.
- Q. We've had a number of witnesses refer to
- 24 Suguamish in their testimony or references in their
- 25 testimony. How far is Suquamish from Kingston, do

- 1 you know?
- 2 A. I actually don't have the intermediate
- 3 distance. Kingston to Bainbridge Island is 17 miles.
- 4 I would personally estimate that Suquamish is about a
- 5 third to two-fifths of that distance, so five to six
- 6 miles.
- 7 Q. And when you refer to the 17-mile post for
- 8 Bainbridge Island, are you referring to the terminal
- 9 -- the Washington State Ferry terminal on Bainbridge
- 10 Island?
- 11 A. Yes, it's basically terminal to terminal,
- 12 Kingston to Bainbridge Island.
- Q. Well, I know there will be some other
- 14 witnesses who know how far Suquamish is, but tell us,
- on Exhibit 27, why parking lots are relevant to the
- 16 type of planning you've been engaged in with respect
- 17 to integrating the passenger-only ferry service?
- 18 A. We use two types of service to connect to
- 19 ferries. Local bus service is, in the case on
- 20 Bainbridge Island, small buses that do loop routes on
- 21 rush hour, do nothing but go back and forth between
- 22 the ferries and through the neighborhoods, and then
- 23 we use larger and smaller buses to connect with park
- 24 and ride lots, and those buses, again, go from the
- 25 park and ride lot to a ferry at arrival times and

- 1 meet the ferry.
- 2 Consistent with that plan, we have put two
- 3 park and ride lots in place, one at George's Corner
- 4 and one at Bayside Church park and ride. I think you
- 5 can see those on the map. George's Corner is an
- 6 initial primary intercept point for people coming
- 7 down from Clallam and Jefferson County, so it's the
- 8 larger of the two. I made a count about a week ago
- 9 now, and there are 160 parking spaces available at
- 10 George's Corner. In addition, we have surveyed --
- 11 and there's about 102 at Bayside, excuse me.
- 12 We have surveyed our riders at that those
- 13 two points, and a significant number, in the range of
- 14 more than half, indicate they probably will keep
- 15 parking there, but switch to the Kingston passenger
- 16 ferry. So you can think of over half of the spaces
- 17 occupied at those points, and that's about 100 at
- 18 each place that are occupied, as people who are going
- 19 to use the lot in the future to go to Kingston. So
- 20 there's 100 people we already know about and are
- 21 accounted for. Then you have 175 and 102 empty and,
- 22 at Bayside, we could put into effect about 40 more
- 23 that we just didn't contract for initially, but that
- 24 are there and that are excess to the church's needs.
- 25 That's a co-op lot with the church. So we have 100,

- 1 175, and at least 120 or 25, which gets you to 400
- 2 spaces available essentially on day one.
- 3 Q. Are those lots currently underutilized?
- 4 A. Yes, they normally, if we had anticipated or
- 5 if we'd made a judgment that passenger ferries from
- 6 Kingston would not be about to happen, one of those
- 7 lots, probably the larger one, would have been in
- 8 Poulsbo to pick those people up there on the way to
- 9 Bainbridge Island.
- 10 Q. Let's go back to Exhibit 26, if you would.
- 11 That's your Uplands Memo.
- 12 A. Yes.
- 13 Q. Can you -- obviously, the document speaks
- 14 for itself, but I want to ask you to characterize
- 15 what your -- are you, in fact, describing, in fairly
- 16 precise detail, the kind of parking and ground
- 17 transit arrangements that will be linked to the
- 18 service in this memo?
- 19 A. Yes, the other parking that's available is
- 20 at the terminal. It is pretty much full, although
- 21 there may be some switching there to this service.
- 22 We did not survey the people in that parking lot. We
- 23 just picked up the ones on our buses.
- JUDGE RENDAHL: When you say that parking
- 25 lot --

- 1 THE WITNESS: The parking lot right at the
- 2 ferry terminal itself. The Port has actually 250
- 3 spaces, I think, and 100 of them are reserved for
- 4 commuter parking. There's also roughly another 100
- 5 spaces in greater downtown Kingston, about half of
- 6 those in a lot we manage that would be available to
- 7 support this.
- 8 Q. If this application is granted and a
- 9 passenger-only ferry service is launched between
- 10 Kingston and Seattle, do you see any impact of that
- 11 service on the use of your buses at Kitsap Transit?
- 12 A. We believe the initial impact will be
- 13 positive. Just as with cars, it's a third the
- 14 distance from these park and ride lots to Kingston,
- or more like a fourth or a fifth, excuse me, than it
- 16 is is for that bus to proceed all the way down to
- 17 Bainbridge Island. So there will be more shuttle, as
- 18 opposed to long-haul commuter bus service. We'll get
- 19 probably more trips to the terminal out of each bus,
- 20 so our efficiency initially will rise to some extent.
- 21 We do expect, but we expect to be able to
- 22 keep up with it, that demand will grow. So we have
- 23 plans for two additional park and rides and the
- 24 locations are secured and we are budgeting in a
- 25 manner that we believe will provide for additional

- 1 bus service to keep up with the growth in ridership
- 2 on the ferries.
- 3 Q. So Kitsap Transit is prepared to respond to
- 4 development of additional ground services in light of
- 5 this ferry?
- 6 A. Yes, it is.
- 7 Q. Can you tell us what other sorts of impacts
- 8 on your agency you would foresee by a flourishing
- 9 passenger-only ferry service from Kingston to Seattle
- 10 and round trip?
- 11 A. Well, as an agency that's essentially
- 12 dependent on sales tax, we do expect positive growth,
- 13 I should add concentrated and consistent with growth
- 14 management, more in the vicinity of the terminals
- than would be the case with off-highway growth.
- So we believe that the improvements that
- 17 Aqua Express will put in and our ability to respond
- 18 will actually provide the funds in the long run to
- 19 help us operate additional service. So that's a good
- 20 long-term match and a good benefit.
- Q. I have to ask you the converse question.
- 22 Can you tell us what impact there would be on your
- 23 agency of denial of this application?
- A. Well, we would have to find three to 500
- 25 additional parking spaces in the area of Poulsbo,

- 1 preferably just a little bit outside of Poulsbo, and
- 2 we have, I think, an opportunity there, but we have
- 3 not even purchased the property in that case yet. So
- 4 we are behind the eight ball in terms of where these
- 5 people will go over the next five to 10 years if this
- 6 doesn't happen.
- 7 Q. Would there be ramifications on the
- 8 Bainbridge terminal and the Bainbridge parking lot if
- 9 this application were to be denied?
- 10 A. Both our terminal and the general parking
- 11 situation in the immediate vicinity of the terminal
- 12 on Bainbridge Island are at maximum capacity. We
- 13 have 16 buses in there at the peak ferry in the
- 14 evening, and there's room for 16. I think my drivers
- 15 would say there's room for 14 or 15, but we would
- 16 need to take some steps immediately to add room to
- 17 that terminal and capacity for more buses.
- 18 Q. That would cost money, I assume?
- 19 A. Any development in the vicinity of a
- 20 terminal, because you're competing for land where the
- 21 value of the land as a parking space makes it quite
- 22 valuable and people want to hang onto it, which
- 23 creates lots of difficulties.
- Q. Does your agency currently have excess funds
- 25 for that kind of capital expenditure?

- 1 A. Not really, no.
- Q. And Mr. Hayes, do you see private operated
- 3 passenger-only ferry service as an interrelated part
- 4 of the greater Puget Sound transportation modes, and
- 5 if so, could you describe what sort of role it would
- 6 play?
- 7 A. Sure. I think it's going to become key. We
- 8 clearly are having a great deal of difficulty
- 9 financing highway improvements. We're adding
- 10 capacities to the Narrows Bridge, but we're actually
- 11 adding kind of a marginal amount of capacity, given
- 12 the expense level, so these ferries are absolutely
- 13 the answer. And compared to highway construction,
- 14 since you don't have to build a roadway, I think
- 15 we'll find that it's a relatively inexpensive
- 16 process. A constructed peak-hour, peak direction
- 17 seat on a passenger ferry costs about 10 percent of
- 18 what it costs in a rail system, so they're a
- 19 relatively inexpensive response to regional
- 20 congestion.
- 21 MR. WILEY: Thank you. I don't believe I
- 22 have any further questions at this point, Your Honor.
- 23 I would tender the witness and offer Exhibits 25
- through 27.
- 25 JUDGE RENDAHL: Are there any objections to

- 1 they will be admitted. Mr. Trotter or Mr. Sells.
- 2 Mr. Sells, do you have any question for this witness?
- 3 MR. SELLS: I do, Your Honor, briefly.
- 4 JUDGE RENDAHL: You'll need to take the
- 5 microphone from Mr. Wiley.
- 6 MR. SELLS: We'll just change places, Your
- 7 Honor.

8

- 9 CROSS-EXAMINATION
- 10 BY MR. SELLS:
- 11 Q. Mr. Hayes, you indicated that there was a
- 12 vote on passenger-only ferry service last November;
- 13 is that correct?
- 14 A. Yes.
- Q. And the voters, it would appear,
- 16 overwhelmingly voted not to have this service; is
- 17 that correct?
- 18 A. Yes.
- 19 Q. Do you see that as a rejection by the voters
- 20 of the service or a rejection by the voters of the
- 21 tax?
- 22 A. We look at it as a rejection by the voters
- 23 of the level of the tax, in particular. We isolated,
- 24 and this is something you do after an election, we
- 25 isolated 15 reasons why people voted against it,

- 1 ranging from some level of reliance on unproven
- 2 low-wake technology in the central link with
- 3 Bremerton to people hate motor vehicle excise taxes
- 4 period, and then the general reluctance to add a
- 5 higher level of sales tax at this point. They also
- 6 were not sure that private operators could really do
- 7 what we had proposed they would be able to do as
- 8 operators.
- 9 Our budget numbers were very cautious and
- 10 they were actually prepared by a person who worked
- 11 for Mr. Bryan, who testified earlier, for quite some
- 12 time, who's well regarded as a passenger ferry budget
- 13 person from the private sector, but I think there was
- 14 distrust of those numbers, too. And then there was
- 15 organized opposition, which always causes an issue,
- 16 dollar ballot measures trouble. The opposition was
- 17 led by people who lived on Rich Passage, who
- 18 presented themselves as anti-tax group. So we've
- 19 isolated all those.
- I believe, as we look at this process over
- 21 the next two to three years, we will address 12 of
- 22 the 15 reasons and hopefully really get those off the
- 23 table as issues as we go toward the future.
- Q. Anyone who would have voted for that
- 25 proposal then would, in effect, be adding additional

- 1 A. Yes, it was three-tenths of a cent sales tax
- 2 and three-tenths of a percent motor vehicle excise
- 3 tax.
- 4 Q. And by the time this service starts, you
- 5 believe -- is it your belief that those problems that
- 6 some of these voters have will be addressed?
- 7 A. Yes, we think we will -- I would say two
- 8 years out after the programs prove themselves and
- 9 after the ridership -- there was even a lot of
- 10 question that the ridership was there, and I don't
- 11 have those questions, so I think those questions will
- 12 be answered and the climate will be very difficult --
- 13 or different. Less difficult, pardon me.
- MR. SELLS: Thank you.
- JUDGE RENDAHL: Now Mr. Trotter.

16

- 17 CROSS-EXAMINATION
- 18 BY MR. TROTTER:
- 19 Q. Good morning, Mr. Hayes.
- 20 A. Good morning.
- 21 Q. I just have a couple of follow-ups. You
- 22 used in your testimony the term rush hour. Can you
- 23 tell me what period of time during the morning and
- 24 evening you had in mind?
- 25 A. Rush hour, at our ferry terminals, is

- 1 generally from 5:30 to probably no further than 8:30.
- 2 In the evening, it's about 3:30 to 6:30, basically.
- 3 Q. You also discussed plans that the PTBA was
- 4 considering regarding capital contributions, and I
- 5 believe you testified that one of the attributes of
- 6 that -- one of the benefits of that will be that the
- 7 private ferry operator won't have to charge higher
- 8 rates because of that program. Do you recall that
- 9 testimony?
- 10 A. Yes
- 11 Q. And do I take it correctly that what you
- 12 meant by that is if somehow Kitsap Transit is able to
- 13 contribute capital to the private operator, that the
- 14 private operator won't have to include that cost in
- 15 its rate structure?
- 16 A. That's my understanding, yes, because it was
- 17 a contribution that it can't show up in the rate
- 18 structure.
- 19 Q. So all other things equal, rates would be
- 20 lower?
- 21 A. Yes, that's our expectation.
- Q. What type of capital contributions are you
- 23 considering in this program?
- A. Well, we're already working with the funding
- 25 we have to help put the final improvements to the

- 1 terminal in place, and we have requests in for a
- 2 prototype boat and then a follow-up fleet that --
- 3 we've made it really clear the private operators will
- 4 work with us on the design and the concepts so that
- 5 we would also, over a two to five-year period, be in
- 6 a position of providing them with equipment.
- 7 Q. What terminal were you referring to?
- 8 A. We were talking about all three terminals
- 9 providing equipment. The initial thrust of the boat
- 10 development program is actually Bremerton, because we
- 11 need really a world beater, low-wake boat for the
- 12 Bremerton service to get to the speeds we need to
- 13 operate at in Bremerton. But the boats appropriate
- 14 for use, especially off the peak of the peak at all
- 15 three points, and as we're looking at our development
- 16 in South Kitsap, the terminal we can put together is
- 17 so small that it would really only be appropriate for
- 18 smaller boats.
- 19 Q. Okay. So when you say all three points, you
- 20 mean Kingston, Bremerton and Southworth?
- 21 A. Yeah, excuse me, all, yeah.
- 22 Q. So with respect to this proposal before the
- 23 Commission today, your testimony regarding capital
- 24 contributions would refer to the terminal that Kitsap
- 25 would build in Kingston?

- 1 A. Would help build. We're actually sort of
- 2 sharing the cost of that now.
- 3 Q. And sharing that with the Port?
- 4 A. To some extent with the Port, to a greater
- 5 extent with the private developers.
- 6 Q. Okay. And then, with respect to the
- 7 vessels, would those vessels have any role in the
- 8 Kingston-Seattle service?
- 9 A. I believe they would in the long run. I
- 10 think, in the near term, they are well set up with
- 11 equipment, based on our conversations, so we're not
- 12 worried about them for the first, say, three or four
- 13 years, but as expansion occurs, we hope to be able to
- 14 help.
- Q. With respect to currently, you are actually
- 16 providing money for developing a passenger only ferry
- 17 terminal here in Kingston?
- 18 A. Yes, we are.
- 19 Q. And do I take it correctly that Kitsap
- 20 Transit has no current plans to offer additional
- 21 passenger-only ferry service itself?
- 22 A. No, we don't. We're going to limit our role
- 23 to capital, at least with regard to cross-Sound. We
- 24 have some longer term schemes for small, very small
- 25 boat, local passenger ferry service, but they would

- 1 program.
- Q. And I apologize for this maybe glimpse of
- 3 the obvious, but there's no negative impact of the
- 4 proposed service between Kingston and Seattle on the
- 5 service between Bremerton and Port Orchard, is there?
- 6 A. Not at all. In fact, we think success in
- 7 one area will make people more comfortable with using
- 8 it in other areas, so they should reinforce each
- 9 other.
- 10 MR. TROTTER: Those are all my questions.
- 11 Thank you very much.
- 12 JUDGE RENDAHL: Thank you. Are there any
- 13 questions from the Bench?
- 14 CHAIRWOMAN SHOWALTER: Yes.
- 15
- 16 EXAMINATION
- 17 BY CHAIRWOMAN SHOWALTER:
- 18 Q. Regarding Initiative 51 --
- 19 A. Yes.
- 20 Q. -- did you track voter response on a
- 21 geographical basis, that is, within the Kingston area
- 22 and the Poulsbo area?
- 23 A. Yes, and in both R-51 and our package, the
- 24 responses were stronger in the Kingston, Poulsbo and
- 25 Bainbridge Island area, particularly strong in

- 1 Bainbridge Island, but the percentages in those three
- 2 areas were much higher on the Kitsap Transit
- 3 proposal, in the high fifties and sixties, generally
- 4 speaking, as opposed to just squeaking by with the
- 5 R-51 package.
- 6 Q. But a majority of voters would have approved
- 7 the Kitsap proposal, is that correct, in those areas?
- 8 A. If we had tailored the proposal to the
- 9 communities more narrowly benefiting directly from
- 10 it, yes, but the legislation we asked for said we had
- 11 to do it within the framework of the entire PTBA,
- 12 which is county-wide.
- 13 Q. I'm trying to get a sense of the time it
- 14 takes to get from Poulsbo to Kingston or Port
- 15 Townsend to Kingston. What is the approximate number
- 16 of minutes it would take, without any traffic
- 17 congestion, to drive from Poulsbo to Kingston?
- 18 A. Just from Poulsbo to Kingston, it very much
- 19 depends on where you start in Poulsbo. If you have
- 20 to cross 305, it adds probably a minimum of five
- 21 minutes, and usually more like 10. If you live above
- 22 305, to the north, I think it probably takes about 20
- 23 to 25 minutes to get to Kingston.
- Q. And what about from Port Townsend?
- 25 A. I think it is roughly an hour from Port

- 1 Townsend to Kingston, but I would defer to people who
- 2 travel that more often. I've only been that way once
- 3 in about the last six months.
- 4 Q. What is a realistic estimate of what it
- 5 would take to get from one's home, let's say north of
- 6 -- somewhat north of Poulsbo to downtown Seattle by
- 7 the time you either drive all the way to Kingston or
- 8 go to one of the park and rides?
- 9 A. If -- oh, okay. Through Kingston, as
- 10 opposed to through Bainbridge?
- 11 Q. Right. I'm trying to get a sense of, if the
- 12 application is approved, what is the realistic
- 13 commute time for some significant portion of the
- 14 population. Obviously, if you live right in
- 15 Kingston, it's pretty short. Going out to other
- 16 populated areas, are we talking about overall an
- 17 hour, hour and 40 minutes?
- 18 A. I think you're talking about an hour savings
- 19 if you're starting in Port Townsend. I believe that
- 20 would be the case. If you're starting north of
- 21 Poulsbo, I think it's going to be more like half an
- 22 hour, with the bulk of that time being saved because
- you're traveling at 50 or 55, as opposed to 35 to 40,
- 24 with many more frequent stoplights.
- 25 Q. That's the savings in time. What is the

- 1 Kingston route?
- 2 A. Via the Kingston route, I think you're down
- 3 to an hour or so in total time consumed, as opposed
- 4 to an hour and a half or longer, depending on where
- 5 you are.
- 6 CHAIRWOMAN SHOWALTER: Thank you. I have no
- 7 further questions.
- 8 COMMISSIONER HEMSTAD: I don't have any
- 9 questions.
- 10 COMMISSIONER OSHIE: I don't have any
- 11 questions, as well.
- 12 JUDGE RENDAHL: And I have no questions,
- 13 either. Mr. Wiley, do you have any redirect?
- MR. WILEY: I just have one question.
- 15
- 16 REDIRECT EXAMINATION
- 17 BY MR. WILEY:
- 18 Q. Mr. Hayes, you were asked by Mr. Trotter
- 19 about the vessel situation with this applicant, and
- 20 your answer kind of strayed to some of the other
- 21 proposed applicants, and I just want you to clarify.
- 22 At the present, Kitsap Transit has not contributed
- 23 any vessels or any money towards the acquisition of
- 24 vessels to the Kingston-Seattle route; is that
- 25 correct?

- 1 A. No, and I think for the first several years,
- 2 we are expecting that they can manage that part very
- 3 well on their own.
- Q. And your testimony, with respect to
- 5 assisting with fleet expansion, looked three to four
- 6 years out at a minimum, did it not?
- 7 A. Yes, it did.
- 8 MR. WILEY: No further questions.
- 9 JUDGE RENDAHL: Okay. I think at this time,
- 10 since I understand, Mr. Wiley, you would like to
- 11 bring on another witness, why don't we take maybe a
- 12 10, 15-minute break, our morning break now, and then
- 13 we'll come back and take the witness. So we'll be
- 14 off the record at this point.
- 15 (Recess taken.)
- 16 Whereupon,
- 17 DAVID TOUGAS,
- 18 having been previously duly sworn, was recalled as a
- 19 witness herein and was examined and testified as
- 20 follows:
- JUDGE RENDAHL: Okay. Let's be back on the
- 22 record. We're back on the record after our
- 23 mid-morning break. Mr. Tougas, you're back on the
- 24 stand and you remain under oath from your testimony
- on the 21st and 22nd of June.

- 1 JUDGE RENDAHL: If you could identify
- 2 yourself for the record and who you are with for
- 3 those here today, that would be helpful.
- 4 THE WITNESS: Okay. My name is David
- 5 Tougas. I am employed by Four Seasons Marine
- 6 Services Corp., which is one of the four partners in
- 7 Aqua Express, L.L.C.
- 8 JUDGE RENDAHL: Thank you. Mr. Wiley.
- 9 MR. WILEY: Thank you, Your Honor.

- 11 REDIRECT EXAMINATION
- 12 BY MR. WILEY:
- Q. Mr. Tougas, at the close of your testimony
- 14 on cross-examination by the Staff, you were asked
- 15 about Exhibit 17 and an apparent inconsistency in
- 16 some of the calculations in Exhibit 17. That was the
- 17 source of a Records Requisition Number Three. Since
- 18 that time, have you been able to review the totals in
- 19 Exhibit 17 and do you have a revised or corrected
- 20 exhibit?
- 21 A. Yes, I do.
- Q. And could you state for the record, please,
- 23 what Exhibit 22 is?
- 24 A. Exhibit 22 is a revised or a corrected
- 25 version of Exhibit 17. As Staff pointed out, the

- 1 total line on Exhibit 17 was incorrect. Again, the
- 2 way that we --
- 3 Q. Can I interrupt you there, so we -- how was
- 4 it incorrect and what was omitted in Exhibit 17
- 5 that's now shown in Exhibit 22? And please direct us
- 6 to the line and the column, if you could.
- 7 A. Okay. In the last column on the right, the
- 8 total year one column, the bottom line on page two of
- 9 Exhibit 17 says total revenue of \$1,133,000, and that
- 10 is in error because it failed to pick up the line
- 11 item that said discounted fare passenger fare
- 12 revenue, which is about halfway down Exhibit 17.
- 13 It's \$450,000. That was not picked up, nor was cargo
- 14 fare revenue, which is about three lines down,
- 15 \$9,540.
- 16 Q. So you understated the total fare revenue on
- 17 Exhibit 17 by those amounts; is that correct?
- 18 A. That's correct.
- 19 Q. And looking at Exhibit 22, the new total is
- 20 as shown in the far right-hand corner; is that
- 21 correct?
- 22 A. Correct.
- Q. And bottom right-hand corner. If I go back
- 24 to Exhibit 16 and attempt to tie the figure, for
- 25 instance, of total fare revenue in Exhibit 22 and the

- 1 total fare revenue in Exhibit 16, there's a slight
- 2 discrepancy, and I'm wondering if you can explain why
- 3 I can't tie that dollar for dollar, cent for cent,
- 4 please?
- 5 A. Well, the column in Exhibit 17 and Exhibit
- 6 22 that says total year one is calculated as the
- 7 average passengers and the average fare for the
- 8 entire year, so in other words, it's the 12 months
- 9 average passengers and average fare multiplied
- 10 together to get the total, whereas on Exhibit 16, the
- 11 numbers for full fare revenue are picking the month
- 12 by month calculations.
- Q. So it's a bit of an apples and oranges to
- 14 the extent that one's monthly estimated and one's
- 15 annualized average; is that correct?
- 16 A. Correct, but it's within, what, about 5,000,
- 17 \$6,000, which we consider immaterial. It would not
- 18 change our decision-making process. And furthermore,
- 19 it's -- all of the numbers on these exhibits are
- 20 rounded to the last dollar, and these are projections
- 21 and estimates and we know that we're never going to
- 22 be able to hit that last dollar, and probably we
- 23 shouldn't be implying that degree of precision, but
- 24 from a materiality point of view, the numbers are
- 25 pretty close, and from a decision-making point of

- 1 view, they're good numbers.
- Q. And is it a fair assumption that these pro
- 3 formas are prepared in conjunction with generally
- 4 accepted accounting principles?
- 5 A. Well, generally accepted accounting
- 6 principles apply to historical financial statements
- 7 and not to pro forma projections. There's really --
- 8 there's generally accepted formats, and these are in
- 9 conformity with generally accepted formats, but I
- 10 don't want to say that they're in conformity with
- 11 generally accepted accounting principles, because
- 12 those apply to historic financial statements.
- 13 MR. WILEY: Thank you for that
- 14 clarification, Mr. Tougas. I offer Exhibit 22 and
- 15 tender the witness.
- 16 JUDGE RENDAHL: Are there any objections to
- 17 admitting Exhibit 22? Hearing no objection, the
- 18 exhibit will be admitted. Mr. Sells.
- 19 MR. SELLS: I have no questions, Your Honor.
- 20 Thank you.
- JUDGE RENDAHL: Mr. Trotter.
- MR. TROTTER: No questions.
- JUDGE RENDAHL: Any questions from the Bench
- 24 on this corrected Exhibit Number 22?
- 25 COMMISSIONER OSHIE: No questions.

- 1 JUDGE RENDAHL: And I have no questions, so
- 2 I believe you are done, Mr. Tougas --
- 3 THE WITNESS: Thank you.
- 4 JUDGE RENDAHL: -- yet again. Let's be off
- 5 the record for a moment.
- 6 (Discussion off the record.)
- 7 JUDGE RENDAHL: Let's be back on the record.
- 8 Mr. Waggoner, if you would state your name for the
- 9 record and give your address or business address if
- 10 you're here representing a business?
- 11 MR. WAGGONER: My name is Tom Waggoner. I
- 12 live at 10599 West Kingston Road, in Kingston. Also
- 13 have a business address, Kingston Lumber, on Highway
- 14 104, Kingston, Washington.
- JUDGE RENDAHL: Thank you. And as you
- 16 speak, if you slow down just a bit for the court
- 17 reporter, and it will also help all of us to hear you
- 18 a bit better, as well.
- 19 MR. WAGGONER: Thank you.
- 20 JUDGE RENDAHL: I know it's sometimes a bit
- 21 nerve-wracking to be behind the mike, in front of all
- 22 of us. So I'm going to swear you in as a witness,
- 23 and then Mr. Wiley will ask you some questions.
- 24 Whereupon,
- TOM WAGGONER,

- 1 herein and was examined and testified as follows:
- JUDGE RENDAHL: Thank you. Mr. Wiley,
- 3 please go ahead.

- 5 DIRECT EXAMINATION
- 6 BY MR. WILEY:
- 7 Q. Good morning, Mr. Waggoner. Thank you for
- 8 being here early.
- 9 A. Good morning.
- 10 Q. Would you please identify the company that
- 11 you are associated with and what your position is,
- 12 please?
- 13 A. It's Kingston Lumber. I've been the owner
- 14 of Kingston Lumber since 1968. Started with two
- 15 employees and we peaked with 115 employees in the
- 16 year 2000, and we are scaled back to 89 at this
- 17 present time.
- 18 Q. As a business person in Kingston, do you
- 19 have any community board or leadership positions that
- 20 you would relate to the Commission?
- 21 A. I had the honor of working with Senator
- 22 Magnuson and Senator Jackson as a Port Commissioner
- 23 in the funding of the Port of Kingston back in the
- 24 early or late sixties, I've been a Fire Commissioner,
- 25 also had the privilege of working with a committee of

- 1 three of us that -- in a subcommittee the chamber in
- 2 working with our congressional or our state
- 3 legislatures to fund the fishing pier in Kingston.
- 4 Also, we were able to get the Department of
- 5 Transportation to purchase 10 acres that are
- 6 kitty-corner from where our business is located with
- 7 the future for -- of that piece of ground to become a
- 8 combination holding area for passenger -- or auto
- 9 ferries, as well as a park and ride lot for the
- 10 passenger ferry -- potential passenger ferry coming
- 11 to Kingston. This was in the mid-eighties. It's 10
- 12 acres that will hold approximately 400 cars. Also, I
- 13 at the present time am the president of the Chamber
- 14 of Commerce and have been the chairperson of the
- 15 Chamber's Ferry Subcommittee, which was established
- 16 in 1996.
- Q. What does Kingston Lumber do, briefly?
- 18 A. Kingston Lumber supplies material to
- 19 builders all over the Puget Sound basin. Actually,
- 20 all over the state, but we primarily function --
- 21 focus on the Puget Sound basin, plus on the Olympic
- 22 Peninsula. About 15 percent of our business is done
- 23 locally, and the balance of that is done throughout
- 24 the whole region.
- 25 Every time I speak about passenger ferries,

- 1 I -- someone will say, Well, you have a vested
- 2 interest, because you're in the lumber business, you
- 3 want to build houses in Kingston. I'm pleased to say
- 4 that we just finished the largest month in the
- 5 history of our company, and there was no passenger
- 6 ferries involved. So we do a lot of business out of
- 7 the area, and we'd like to see more business here
- 8 with the passenger ferry.
- 9 Q. So are you also appearing today as a private
- 10 citizen, as someone who uses ferry services?
- 11 A. Yes, yes, both.
- 12 Q. Would you please just briefly describe your
- 13 interest as a business person in Kingston and as a
- 14 private citizen in the development of passenger
- 15 ferries, and also allude to your community
- 16 involvement, if you wish, in the answer.
- 17 A. Well, the community in this area has -- when
- 18 I'm talking about this area, I'm talking about the
- 19 North Kitsap area, which is basically from Poulsbo up
- 20 through this region right here.
- JUDGE RENDAHL: So you're meaning Kitsap
- 22 County north of Poulsbo?
- 23 THE WITNESS: Yes, yes. The business
- 24 climate has been very static, very level. There's
- 25 not been a lot of tremendous growth. We've been

- 1 handicapped because we'll have people that will come
- 2 in and say they're interested in establishing some
- 3 sort of business, but then the transportation issue
- 4 and their access to downtown Seattle becomes a
- 5 problem, and it becomes a detriment.
- 6 There -- as far as on the retail side, the
- 7 downtown business side, we're lacking in the growing
- 8 customer base, because obviously we are -- it's easy
- 9 for us -- or the community to go into the Silverdale
- 10 area to do major shopping, and it's hard for people
- in downtown Kingston to operate a business.
- 12 We personally operated a gift and flower --
- 13 a nursery, small nursery next to our establishment.
- 14 We had a very good growth to start with, the
- 15 community embraced our garden shop, it became a
- 16 destination spot, but we didn't have the growing
- 17 customer base. And this -- we had to give this up.
- 18 This was after 695, because the area was just going
- 19 flat or down. And having a business in a small
- 20 community that is embraced by a small community and
- 21 then taking it away, my wife and I don't want to go
- 22 through it again. It was really hard for us.
- 23 And on the flip side, we put in a window and
- 24 door establishment in that facility, because they're
- on wheels, we can travel, we can go out of the area,

- 1 and it's doing very well, but that's because we can
- 2 go outside of the local region.
- 3 Q. What options are there currently, Mr.
- 4 Waggoner, briefly, for travel between Kingston and
- 5 Seattle?
- 6 A. Well, the primary -- we have three, and I
- 7 guess I -- it just depends on where you're going. I
- 8 can't say they're primary. Well, obviously, the
- 9 Kingston ferry to Seattle, we have Bainbridge Island
- 10 to Seattle, and then we have the option to drive
- 11 around, for example, going to the airport, you can
- 12 flip a coin and drive around through Tacoma, across
- 13 the Narrows Bridge, and back up.
- 14 Q. When you say the Kingston to Seattle, you
- 15 meant Kingston-Edmonds, Seattle?
- 16 A. Kingston-Edmonds to Seattle, yes.
- 17 Q. What sort of time increments are involved?
- 18 And if you want to distinguish time of day when you
- 19 are estimating those increments, that's fine, but
- 20 just in general.
- 21 A. Well, we have probably five trucks a day
- 22 leave there over on that so side, so we have a pretty
- 23 good feel for the amount of time it takes us to run a
- 24 route.
- 25 JUDGE RENDAHL: When you say over on that

- 1 side, you mean the Seattle side?
- 2 THE WITNESS: On the Seattle side. We refer
- 3 to that as overseas. In the morning, during the
- 4 commute hour, you can catch -- first of all, you
- 5 should probably be down at the ferry dock perhaps 15
- 6 minutes early, just in case there might be an
- 7 overload on the ferry. It takes you 25 minutes to
- 8 cross, and it could take another five minutes to 10
- 9 minutes while you're sitting on the ferry to offload.
- 10 If they're running a full load, it takes them 15
- 11 minutes to offload the ferry. Then you go up onto
- 12 I-5. If you're going on I-5, getting on I-5 can be
- 13 time consuming. You get down around the Canal
- 14 bridge, 45th, and you can come to a dead standstill,
- 15 so you can spend perhaps an hour trying to get into
- 16 downtown Seattle.
- 17 Q. Is that from -- after unloading at the
- 18 Edmonds ferry dock?
- 19 A. Yes, after unloading at the ferry, yes,
- 20 Edmonds.
- 21 Q. Is it also frequent to have southbound
- 22 congestion in the morning from the 175th exit south
- 23 to Seattle, as I saw today, for instance, coming into
- 24 Edmonds?
- 25 A. You have -- you never know, but yes, just

- 1 about every major on ramp, you're going to have
- 2 congestion, you're going to have slowdown. If you
- 3 can get over and get into the high occupancy lane,
- 4 that can speed it up, but you don't get into that
- 5 until about 115th, and you're very limited to where
- 6 you can go downtown. There's only one off ramp
- 7 downtown. You miss that, and you go way south, so
- 8 you're better off to stay on the freeway.
- 9 Q. You mentioned two other outlets for
- 10 overseas, as you termed it, contact with Seattle.
- 11 Kingston-Bainbridge, could you talk about the timing
- 12 for that passage?
- 13 A. Kingston to Bainbridge, you can, if you're
- 14 on a transit bus, you can -- and by the time it makes
- 15 all of its stops, you're probably 40 minutes to that
- 16 terminal. If you're in an auto, you're probably 30
- 17 minutes, and by the time you park your car and walk
- down on the boat, you're probably 40 minutes,
- 19 possibly 45 minutes. You're at a 35-minute crossing
- 20 into downtown Seattle.
- 21 A couple of years ago, the State ferries
- 22 were running three large boats on the Bainbridge run,
- 23 and there probably will come a day when they do that
- 24 again. To get to Bremerton -- or Bainbridge or off
- of Bainbridge, you could spend literally an hour just

- 1 going from Winslow to the Agate Pass bridge because
- of the traffic, the stoplights and so forth.
- 3 I had a nephew that works for Boeing. He's
- 4 now been transferred over to Brussels. He built a
- 5 house out here with the idea that passenger ferry was
- 6 coming, and then, of course, 695 shot that down. For
- 7 him to get to Seattle, he rode a bicycle part of the
- 8 way, he got on a transit bus, he got on the ferry, he
- 9 took his bicycle on the ferry, rode his bicycle from
- 10 the ferry dock to off to where he could get a decent
- 11 parking area, into another car, and went to the
- 12 Boeing plant to work. That was it. He was not
- 13 alone. So that was some of the complications that we
- 14 have had and we will have in the future as the area
- 15 grows if something doesn't relieve that pressure.
- Q. We'll have some commuter testimony about
- 17 those time increments this afternoon.
- 18 A. Thank you.
- 19 Q. But I wanted to ask you, also, about your
- 20 example of driving around to Sea-Tac International
- 21 Airport from Kingston. That's the third option I
- 22 think you were alluding to. What time increments are
- 23 involved in that?
- 24 A. Driving around, if you don't go during the
- 25 rush hour, because down at the Narrows bridge can be

- 1 pretty tricky. It depends on the time of day. You
- 2 can drive -- you can drive to Sea-Tac in probably an
- 3 hour and 45 minutes. We have trucks that make a
- 4 decision as to whether they're coming back across the
- 5 Narrows bridge or coming across the ferry, depending
- 6 upon where they are in the south part of King County,
- 7 north part of Pierce County.
- 8 I might mention that our ferry fare, we
- 9 spend about 90 to \$100,000 a year on ferry fares, so
- 10 we do contribute fairly well to the transportation
- 11 system.
- 12 Q. Meaning Kingston Lumber?
- 13 A. Kingston Lumber, yes.
- 14 Q. Do you see a passenger-only ferry service
- 15 between Kingston and Seattle as something with any
- 16 implications for employment at your company or the
- 17 North Kitsap area, in general?
- 18 A. Well, obviously, the North Kitsap area, it
- 19 would be a tremendous boom. We find that in the
- 20 outlying area, there was a lot of what we referred
- 21 to, I guess, it would be cottage industry or
- 22 high-tech industry, people working at home, but they
- 23 still need to get to downtown Seattle. And that
- 24 35-minute ferry crossing and maybe 10 minutes from
- 25 your house and 35 minutes puts you downtown pretty

- 1 quick.
- 2 For our business, where we would use that is
- 3 sending people over there, we do business with
- 4 clients in downtown Seattle. It would be very easy
- 5 for us to go over and pick up plans, sit down with
- 6 their people, have conversation with them. We
- 7 conduct a fair amount of business in downtown
- 8 Seattle, because we are all over the Puget Sound
- 9 basin. So it would help us, and that's going to give
- 10 us more contact, which means we're going to employ
- 11 more people.
- 12 Like I said, we were at -- it's rather
- 13 ironic. We were at 115 employees, and the headlines
- 14 in the paper, 695 passed, and three months later, we
- 15 started cutting our staff down to where we are today,
- 16 at 85.
- 17 Q. You mean 695 failed; correct?
- 18 A. Or failed. Well, yeah.
- 19 Q. Excuse me, passed. I'm getting my
- 20 referendum and initiatives confused.
- 21 A. We were hoping it was going to fail.
- Q. Sorry. In other words, the motor vehicle
- 23 excise tax initiative passed and denied that revenue?
- 24 A. Yes.
- 25 Q. Thank you. Sorry. You've been on some task

- 1 force, have you not, with the local politicians and
- 2 business people regarding passenger-only ferry
- 3 service?
- 4 A. Yes, very much so. We've testified before
- 5 various House and Senate transportation committees in
- 6 the past few years. We started in the early or
- 7 mid-eighties, we started talking about the idea of
- 8 eventually a passenger ferry coming to Kingston. As
- 9 you know, this area grew on the old -- what they
- 10 called the old Mosquito Fleet. Obviously, that was
- 11 the only way to get to town. And with the congestion
- 12 problems on the ferries, you could see that. If you
- 13 lived it every day, you could see that need coming.
- 14 And three or four of us were kicking around
- 15 some ideas and what -- maybe there's going to come a
- 16 day, and I was fortunate enough with my wife to be in
- 17 Sydney, Australia, and observe high-speed passenger
- 18 ferries running around Sydney, Australia, taking
- 19 people to shopping centers, to zoos, the whole nine
- 20 yards, and it was a combination of private operators
- 21 and public operators working together that were
- 22 operating the vessels. We had the experience of
- 23 riding them. Came back and thought, boy, that's a
- 24 step in the right direction. We really need to have
- 25 that.

- 1 To save time, I was fortunate enough to
- 2 visit Nichols Boat Works on Whidbey Island, and they
- 3 were in the process of completing six high-speed
- 4 water buses, so to speak, for Venezuela or a country
- 5 down in South America that they were -- had the
- 6 contract. And they also, at the time, were finishing
- 7 up that program and they were beginning to build a
- 8 high-speed wave rider vessel that was going to run
- 9 from -- I think it was Boston out to Hyannisport --
- 10 or, no, excuse me, out to Nantucket, and we got the
- 11 idea maybe we could borrow that boat and run it back
- 12 and forth and show off what the technology is that's
- 13 out there.
- 14 We weren't able to pull that off, but we
- 15 kept the thought in front of us, and in 1997, we
- 16 decided why don't we charter a ferry and go in the
- 17 passenger ferry business for a day. Although we
- 18 didn't have the permission from the UTC, we leased a
- 19 ferry, and set up and did some demonstration day, and
- 20 I can talk more about that.
- Q. No, what I'm going to, Mr. Waggoner, is
- 22 whether, on that committee, you had other members who
- 23 had particular, for instance, medical needs that
- 24 could be addressed by the public -- the private --
- 25 privately-owned passenger ferry service and how that

- 1 would link to their care?
- 2 A. That's -- could we -- could I go back to
- 3 that a little later?
- 4 CHAIRWOMAN SHOWALTER: Mr. Wiley, bear in
- 5 mind this is no longer a contested proceeding. We do
- 6 need to establish the statutory requirements.
- 7 MR. WILEY: Yeah.
- 8 CHAIRWOMAN SHOWALTER: But use your judgment
- 9 as to when you have met that need or how far beyond
- 10 you may be.
- 11 THE WITNESS: I'll answer your question. On
- 12 our committee, we had four different individuals that
- 13 were involved in the Kingston area and knew it very
- 14 well, we had several people that were also commuters
- 15 that were on our committee. One of our leads on the
- 16 committee was a gal by the name of Kathy Sutton. And
- 17 approximately six months after we started this
- 18 campaign and we did our demonstration day, Kathy
- 19 Sutton announced that she had breast cancer, and she
- 20 worked with us on our committee.
- 21 We did seven -- we leased the vessel seven
- 22 different times to go either to Olympia or to Seattle
- 23 to demonstrate the need. Also, we went to Home Port
- 24 Everett with some Navy people on board, two admirals,
- 25 and through putting all of this together, and this is

- 1 what this is right here, she was involved with this,
- 2 and of course her condition was deteriorating, but
- 3 she was a trooper.
- 4 Q. Did you and she perceive a need for quick
- 5 access to Seattle for medical facilities that would
- 6 service --
- 7 A. Yes.
- 8 Q. -- patients in this area?
- 9 A. She became and had firsthand experience of
- 10 that.
- 11 JUDGE RENDAHL: Can you speak directly into
- 12 the mike? I'm sorry. It helps to hear.
- 13 THE WITNESS: Okay. It soon was quite
- 14 evident to her, in her treatments, it would be very
- 15 easy for her to get on a passenger ferry 10 minutes
- 16 from her house, get on a passenger ferry, 35 minutes
- 17 to downtown Seattle, catch a cab and go up to Swedish
- 18 and get her treatments. Didn't have to have somebody
- 19 take her, she didn't have to rely on anybody, she
- 20 could do this very -- on her own free will.
- 21 She also, from that, started collecting
- 22 money for -- to give to other people in the community
- 23 that didn't have the money, were having trouble to
- 24 get money to afford the ferry fare to go over to
- 25 Seattle to get the treatment. So she pointed out

- 1 very -- right from the get-go, and she talked about
- 2 this in her testimony before the House and the Senate
- 3 transportation committee meetings, that this was a
- 4 need that has to be considered and it's needed in
- 5 this community. She passed away last February.
- 6 Q. Can you tell us why you're here today
- 7 supporting this application, please, Mr. Waggoner, if
- 8 you would?
- 9 A. Well, it's needed for the -- it's obvious
- 10 that it's needed for the community. We've had -- in
- 11 our doing event trips to Seattle, doing our
- 12 demonstration ride, we had people come up to us and
- 13 thank us. We had people come up and say, I can get
- 14 home and see my kids play Little League, I can get
- 15 home to my kid's piano recital, I can -- all sorts of
- 16 ways they could tie in with what their kids are doing
- in the community. I even had one gal come up, she
- 18 lives right over here, I can come home and feed my
- 19 horses. It's a lifestyle.
- 20 And I think one of the things that I know
- 21 I'll never forget was this elderly couple that came
- 22 down when we did our demonstration day, we did five
- 23 round trips to Seattle, and we took a group, and one
- of our departures was 5:00, the last boat back was
- 25 8:00. We had this elderly couple that was probably

- 1 in their 90s that were able to get down on the boat.
- 2 It was a strain and a struggle, but they were there
- 3 with their daughter. They went over and came back on
- 4 the 8:00 boat and they thanked us because they could
- 5 go to town, get off the boat, have a nice dinner at a
- 6 nice restaurant and have a nice evening out and come
- 7 back without having to drive in Seattle or worry
- 8 about how to get to downtown Seattle.
- 9 A few of those experiences really point out
- 10 to you real quick the need and make you work harder
- 11 at making sure that this happens, that it's got to
- 12 happen. And the community has been whipsawed, it's
- 13 gone up and down, we've gone through having the
- 14 governor sign the bill, we were on board, all of us
- 15 were there, had him sign the bill to authorize the
- 16 route and the funding and have the ferry system come
- 17 into the community and spend over a million dollars
- 18 doing terminal design and this type of thing. The
- 19 community, it's here, it's happening, it's going to
- 20 -- here we go. Then to have the funding pulled out
- 21 from underneath you, you become a depressed area. We
- 22 were referring to our area as a third world country,
- 23 because everything just came to a stop and went in
- 24 reverse.
- 25 Then there were other times when the ferry

- 1 was possibly coming, making screaming headlines, and
- 2 then it also -- we had the rug pulled out from under
- 3 us. So we're up and down, up and down. And to give
- 4 you an example of that, even today, this morning in
- 5 the paper is Foot Ferries Back on its Feet in 30
- 6 Days. State regulators cleared the way for service
- 7 to start in Bremerton and Kingston.
- 8 O. So we're back on?
- 9 A. We're back on, and I had calls this morning,
- 10 whoop-dee-do, we're not there yet, you know, but --
- 11 Q. Thank you very much for your testimony here
- 12 today.
- 13 A. Thank you.
- MR. WILEY: No further questions.
- 15 JUDGE RENDAHL: Any questions from the Bench
- or from the counsel?
- 17 MR. SELLS: No, Your Honor.
- 18 JUDGE RENDAHL: Thank you very much, Mr.
- 19 Waggoner. You can step down. Thanks. Let's be off
- 20 the record for a moment.
- 21 (Discussion off the record.)
- JUDGE RENDAHL: Back on the record.
- MR. SELLS: With Your Honor's permission, I
- 24 will probably not take part in the remainder of the
- 25 hearing, save my clients some money.

- 1 JUDGE RENDAHL: You may be excused.
- 2 MR. SELLS: Thank you.
- JUDGE RENDAHL: We'll be off the record.
- 4 (Lunch recess taken.)
- 5 (Evidentiary hearing recessed temporarily in
- 6 order to hold a public hearing, contained in
- 7 a separate transcript volume, at this time.)
- 8 (Evidentiary hearing resumed at 2:15 p.m.)
- 9 JUDGE RENDAHL: Okay. Let's be back on the
- 10 record. We're back on the record for the afternoon
- 11 portion of the evidentiary hearing in the Aqua
- 12 Express application hearing.
- Just a reminder, for those of you who have
- 14 joined us, if you could turn off your cell phones so
- 15 that we don't have interruptions during the hearing,
- 16 that would be much appreciated. We're going to now
- 17 turn to --
- 18 CHAIRWOMAN SHOWALTER: Mr. Bolt, please be
- 19 seated.
- MR. BOLT: Thank you.
- JUDGE RENDAHL: We'll now turn to the
- 22 Applicant's next witness, addressing need for the
- 23 service. Mr. Bruce.
- MR. BRUCE: Yes.
- JUDGE RENDAHL: If you could state your name

- 1 MR. BRUCE: My name's David Bruce. My
- 2 address is 10633 West Kingston, Kingston, Washington.
- 3 JUDGE RENDAHL: Thank you. And would you
- 4 raise your right hand, please?
- 5 Whereupon,
- 6 DAVID BRUCE,
- 7 having been first duly sworn, was called as a witness
- 8 herein and was examined and testified as follows:
- 9 JUDGE RENDAHL: Please go ahead, Mr. Wiley.

- 11 DIRECT EXAMINATION
- 12 BY MR. WILEY:
- 13 Q. Good afternoon, Mr. Bruce. At the risk of
- 14 being accused of bias, would you tell us what your
- 15 occupation is, please?
- 16 A. I hesitate to, but I am a trial lawyer. I
- 17 have a small firm in downtown Seattle. It's called
- 18 Savitt & Bruce. We practice primarily in the area of
- 19 commercial litigation. I also do some work for
- 20 governments. I've been practicing law for about 20
- 21 years, and I started with the Perkins Coie Law Firm a
- 22 long time ago.
- Q. Thank you. You indicated your address is in
- 24 Kingston. How far from the terminal do you live?
- 25 A. It's exactly a half a mile. I clocked it

- 1 this morning.
- Q. And could you please state for the
- 3 Commission how you commute to your job in downtown
- 4 Seattle at the present time?
- 5 A. It's multi-modal, in the best sense of the
- 6 word. I typically get up at 5:00 in the morning. I
- 7 leave my house at 5:20 and get in my car. I drive my
- 8 car from Kingston to the Agate Pass bridge, where I
- 9 park. I ride my bicycle the length of Bainbridge
- 10 Island onto the Winslow Ferry. I take the ferry to
- 11 downtown Seattle, and then I ride my bicycle up the
- 12 hill to Fourth Avenue, where my law firm is. The
- 13 entire thing takes a dead minimum of an hour and a
- 14 half. It often takes an hour and 45 minutes. It's
- 15 not unusual for it to take two hours, and sometimes
- 16 it takes longer, particularly in the winter, where
- 17 it's miserable.
- 18 Q. And do you always use a bike, even in the
- 19 winter?
- 20 A. No, I don't always use the bike. In fact,
- 21 about half of the time, I go by car. Because I have
- 22 small children, who are seated in the back there,
- 23 it's very important for me to get home before 8:30 in
- 24 the evening, when they go to bed. So if I'm
- 25 extraordinarily busy at work, which I am sometimes, I

- 1 drive. And when I do that, I leave the house even
- 2 earlier. This Tuesday, I left the house at 4:15,
- 3 having gotten up at 3:45 in the morning so that I
- 4 could get to work enough prior to the start of the
- 5 business day to draft the brief that I had due that
- 6 day.
- 7 So I also, as a result of all of that, I
- 8 maintain a parking spot on Bainbridge Island for the
- 9 days when I have to drive.
- 10 Q. Could you please total up what your
- 11 out-of-pocket costs are currently for commuting?
- 12 A. Yeah. It's \$120 a month for the parking
- 13 spot, it's \$74 a month for the monthly pass on the
- 14 ferry, it's 50 to \$60 a month at a minimum now for
- 15 gas. And that's excluding my personal gas; that's
- 16 the amount of gas I attribute to my commute. And so
- 17 that takes you to right about 250 a month right
- 18 there. If you add in anything for the amount of
- 19 insurance and maintenance that is attributable to my
- 20 commute, it's probably 275, maybe even 300.
- Q. Do you see any benefit or convenience to
- 22 your personal lifestyle posed by passenger-only ferry
- 23 service between Kingston and Seattle, and if so,
- 24 could you state what that is for the Commissioners,
- 25 please?

- 1 A. Sure. One thing is, and this is actually
- 2 the least of it, but I would save money. I would
- 3 actually spend less money with the foot ferry service
- 4 than I spend commuting now, but that's the least
- 5 important thing. The most important thing has to do
- 6 with my children. And this is not Mr. Wiley's fault;
- 7 this is mine. This was the wrapping that my father's
- 8 day gift from my son, James, came in. And at the
- 9 bottom, it says, You're still the best dad, which is
- 10 a tribute, really, just to my advocacy skills, I
- 11 suppose, because it's certainly not true. But at the
- 12 top, and you can't really see this, it says, You may
- 13 not be here much.
- 14 The foot ferry would give me another hour a
- 15 day with my children. And that, you know, is a small
- 16 amount of time, I suppose, in some sense, but the
- 17 marginal cost or the marginal benefit of that hour is
- 18 huge to me, because right now I usually get one hour
- 19 with them, maybe an hour and a half if I'm lucky. If
- 20 I get another hour a day, it's worth -- it's
- 21 priceless to me.
- The other benefit that the ferry would
- 23 provide, and these are alternative benefits, is it
- 24 would also make it more possible for me to do my job.
- 25 As I think all of the Commissioners know, lawyers who

- 1 do what I do bill by the hour, and most of them are
- 2 expected to bill 1,800 or so hours a year. I spend
- 3 750 hours a year commuting right now. The
- 4 passenger-only ferry service would give me at least
- 5 another 250 hours a year. Those are hours that I
- 6 could either work to be competitive with my peers or,
- 7 God willing, spend with my children.
- 8 To put all of this another way, you know,
- 9 people's lives are either about time or about money.
- 10 My life is about time. I don't have enough of it.
- 11 And if I even get another half hour a day out of
- 12 this, it's worth all the money in the world to me.
- Q. Which brings me to a question that's come in
- 14 the record before about the surveys and price points.
- 15 For this service right now, the proposed service
- 16 subject to Commission approval is \$10.50 daily round
- 17 trip, with a five percent discount for commuting. If
- 18 this fare were to increase because of cost of service
- 19 requirements to, say, \$13 round trip in the next year
- or so, would you willingly pay that?
- 21 A. Yes, I wouldn't flinch if it cost \$20 round
- 22 trip. I would pay with only a little grumbling \$30
- 23 round trip. And I'm pretty sure I would pay \$50
- 24 round trip, because my time is worth an awful lot to
- 25 me.

- 1 Q. Thank you. Do you have any other things you
- 2 want to say about why you're supporting this
- 3 application, Mr. Bruce?
- A. I do, and forgive me for narrating, but just
- 5 a couple of more things. One is, like one of -- the
- 6 couple who testified in public session, our family
- 7 built our lives in reliance on the State providing
- 8 this service. We bought our property in Kingston in
- 9 1992, and ever since then, until quite recently, the
- 10 State has indicated, as the representatives here
- 11 said, that there would be ferry service in another
- 12 year or two.
- 13 We would not have built our home here, which
- 14 we built when my older boy was less than a year old,
- 15 if we didn't think there was going to be ferry
- 16 service, and I remember at the time we talked about,
- 17 Well, what if it doesn't come for five or 10 years?
- 18 And you know, what we said is, Well, we'll just give
- 19 up or we'll figure something else out. We've been
- 20 here 10 years now, with me commuting three and a half
- 21 to four hours a day, we still don't have the ferry
- 22 service, and I can't do it anymore. I have gone
- 23 through a tremendous family crisis in large measure
- 24 because of the amount of time I spend commuting. And
- 25 I have no choice. If this service doesn't come in, I

- 1 Seattle or I have to move to Seattle. My family's
- 2 not willing to move to Seattle, so I need the ferry.
- 3 Q. Thank you very much, Mr. Bruce.
- 4 A. Thank you.

- 6 EXAMINATION
- 7 BY CHAIRWOMAN SHOWALTER:
- 8 Q. I have a question regarding your bicycle
- 9 use.
- 10 A. Yes.
- 11 Q. At the moment, do you keep the bicycle in
- 12 your car and then take that bicycle from the park and
- 13 ride to the ferry and then off the ferry and into
- 14 Seattle?
- 15 A. The bike -- in the evening, the bike is on
- 16 the car, and then I leave the car at the park and
- 17 ride that's at the bridge and ride the bike and then
- 18 park the bike in my office in Seattle. With the
- 19 proposed service, I will simply ride my bike a
- 20 roughly a three-minute ride to downtown Kingston. So
- 21 I actually, with the new service, won't use any
- 22 transit other than bicycle at all.
- Q. And then will you take the bicycle onto the
- 24 ferry and use it in Seattle?
- 25 A. That's a good question, and the answer is

- 1 probably not. I might if I could, but the pier is
- 2 going to be at the Argosy pier, which is straight
- 3 downhill from my office, and it's really just a
- 4 five-block walk uphill, so I probably wouldn't bring
- 5 the bike over.
- 6 Q. So would you be using one of the bicycle
- 7 lockers that may be provided --
- 8 A. Yeah.
- 9 Q. -- in this?
- 10 A. Yeah, I'd either use a bicycle locker. I
- 11 think there's some outside parking at the terminal,
- 12 too, but something like that, yeah.
- 13 CHAIRWOMAN SHOWALTER: Thank you.
- 14 JUDGE RENDAHL: Are there any questions from
- 15 you, Mr. Trotter, or any other member of the Bench?
- 16 Thank you very much.
- 17 THE WITNESS: Thank you. Thank you.
- 18 JUDGE RENDAHL: Mr. Wiley, do you have your
- 19 next witness here?
- MR. WILEY: Am I told that he's here, Mr.
- 21 Atkinson?
- MR. ATKINSON: Yeah.
- MR. WILEY: Yes, thank you.
- JUDGE RENDAHL: If you'd come up and sit
- 25 here next to the court reporter, that would be

- 1 address for the record.
- 2 MR. ATKINSON: David Atkinson. Can you hear
- 3 me?
- 4 JUDGE RENDAHL: I can.
- 5 MR. ATKINSON: David Atkinson, 26325 Ohio
- 6 Avenue Northeast, in Kingston.
- 7 JUDGE RENDAHL: Okay. And would you raise
- 8 your right hand, please?
- 9 Whereupon,
- 10 DAVID ATKINSON,
- 11 having been first duly sworn, was called as a witness
- 12 herein and was examined and testified as follows:
- JUDGE RENDAHL: Please go ahead, Mr. Wiley.
- MR. WILEY: Thank you.
- 15
- 16 DIRECT EXAMINATION
- 17 BY MR. WILEY:
- 18 Q. Good afternoon, Mr. Atkinson.
- 19 A. Hi.
- 20 Q. Could you please state your employer for the
- 21 record and describe what you do?
- 22 A. Actually, I'm self-employed as a realtor for
- 23 John L. Scott in Kingston.
- Q. Is that in residential real estate?
- 25 A. Yes.

- 1 Q. Or commercial?
- 2 A. Yes, residential.
- 3 Q. Are you here today in your individual
- 4 capacity or in your capacity as a residential realtor
- 5 or both?
- 6 A. Probably both.
- 7 Q. How long have you been a realtor in this
- 8 area?
- 9 A. About two and a third years.
- 10 Q. And in that time, have you seen any
- 11 relationship to the transportation mode currently
- 12 offered and residential house sales, for instance?
- 13 Do people ask you if there is a direct ferry service
- 14 to Seattle, to Edmonds? Is that an issue that comes
- 15 up?
- 16 A. Yes.
- Q. And in what capacity does it come up,
- 18 please?
- 19 A. Just people coming in that are aware that --
- 20 several people that have come in looking for housing
- 21 or whatever, they're aware that there's an instance
- 22 where we're trying to get passenger-only service.
- 23 We've been trying to get it in this area for years.
- 24 And they just want to know what's going on, if they
- 25 think there's a good chance it's going to come in.

- 1 It's something that most people want, from what I can
- 2 tell.
- 3 Q. And have you personally commuted to the
- 4 Seattle area from Kingston?
- 5 A. Yes.
- 6 Q. And were you here for Mr. Bruce's testimony
- 7 with respect to the time increments that he --
- 8 A. No, I missed that.
- 9 Q. What kind of time increment do you have in
- 10 terms of getting to Seattle, typically?
- 11 A. Well, we don't commute anymore, but when we
- 12 first moved here, about six and a half years ago, we
- 13 both worked for the phone company in downtown
- 14 Seattle, and it was just an all-day event, basically.
- 15 We, you know, our day began at 3:30 in the morning.
- 16 We'd get up and walk down to the ferry, catch the
- 17 5:00 ferry, get on the other side, wait a half hour
- 18 for the bus, take the scenic route into Seattle,
- 19 because there was no direct service.
- 20 We tried to work four 10 shifts to save one
- 21 day of commuting, so that meant that the ferry got
- 22 back at about 6:30, and we went home and ate dinner
- 23 and went to bed. So it was a very grueling schedule
- 24 and, you know, it seems, when you first move over
- 25 here, it's not too bad, but the longer you do it, the

- 1 more grueling it gets, and it gets old pretty quick.
- Q. Do you deal with customers from the eastern
- 3 portion of Puget Sound who are moving over to the
- 4 Kingston area?
- 5 A. Yeah.
- 6 Q. And what do you, as a realtor, perceive to
- 7 be the benefit of a direct passenger-only ferry
- 8 between Kingston and Seattle?
- 9 A. Well, I just think every extra leg of
- 10 transportation is a plus. I mean, just simple
- 11 things, like if you want to go down and see a ball
- 12 game or -- well, I was talking to my wife this
- 13 morning. One of the realtors in our office passed
- 14 away a few months ago, Kathleen Sutton, and she died
- 15 of cancer. And she repeatedly, like probably a lot
- 16 of people that have to have extensive medical care,
- 17 they go to downtown Seattle, they go up to Pill Hill.
- 18 That's where the major hospitals are. And a lot of
- 19 us in our office would team up to take her over there
- 20 on the Edmonds ferry, and then fight the traffic to
- 21 get her into the hospital and bring her back. And it
- 22 was just -- it made for a long day for everyone,
- 23 especially for her.
- 24 And I just think to have a direct service
- 25 that would drop you off in Seattle, where you could

- 1 take a shuttle or a cab right from the waterfront up
- 2 to the hospitals would be a major plus. That's just
- 3 one thing that comes to mind.
- 4 Q. In the real estate area, do you see a direct
- 5 linkage between Kingston and Seattle causing an
- 6 increased demand for housing in the North Kitsap
- 7 area?
- 8 A. Oh, I don't know. I'd hate to -- you know,
- 9 don't hold me up as the real estate god, because I've
- 10 been in this business long enough, like a lot of
- 11 people have. We've had some pretty good -- we've had
- 12 some good sales as of late, but I think all around
- 13 Puget Sound, the sales have been pretty good as of
- 14 late, mainly because of the interest rates. So I
- 15 haven't seen a whole tide of people just flock over
- 16 here thinking there's going to be passenger-only
- 17 service.
- 18 Q. We've heard some testimony about
- 19 representations in the past. I imagine there's a
- 20 little skepticism amongst your customers at present
- 21 on that subject. Can you tell us why you're here
- 22 today in support of this application, please?
- 23 A. Well, I think it's going to be a good
- 24 service. I think it's a good service. First of all,
- 25 I would just -- I don't want to see Kingston paved

- 1 over and become another Issaquah, which is where I
- 2 came from. And I'll tell you right now, my wife and
- 3 I were born and raised in Puget Sound, so we're here
- 4 the whole time, but when we moved to Issaquah, it was
- 5 just a small little area, just one stoplight, they
- 6 were parachute jumping right next to I-90. We build
- 7 our house up on the land. You go over there now and
- 8 you don't even recognize it.
- 9 And I don't see that happening, even putting
- 10 a ferry service in here. I mean, it's not like we're
- 11 going to put a bridge across to Seattle, but I think
- 12 it's going to help a little bit more just to kind of
- 13 get this little community up on the plane, so to
- 14 speak, and make it a more interesting community. I
- 15 think it will be better for the people that live
- 16 here. I think it will be easier, just as a citizen,
- 17 to -- if I want to go see a Mariner game or
- 18 something, I can just go directly from here over
- 19 there, if I want to go shopping, whatever I want to
- 20 do in Seattle, it's not going to take all day to do
- 21 it.
- 22 And that's -- so I've again, Sonny Woodward
- 23 in our office, he's been a proponent of this, and the
- 24 two of us have talked all the time and we all seem to
- 25 see the newspaper articles at the same time, and I

- 1 just think it's a better quality of life if the ferry
- 2 service is here.
- 3 MR. WILEY: Thank you. No further
- 4 questions.
- 5 JUDGE RENDAHL: Any questions, Mr. Trotter?
- 6 MR. TROTTER: No.
- 7 JUDGE RENDAHL: And from the Bench? Thank
- 8 you very much, Mr. Atkinson.
- 9 MR. WILEY: I'm checking on my next witness,
- 10 Your Honor.
- JUDGE RENDAHL: Would that be Mr. Screen?
- MR. WILEY: Yes, that would be Mr. Screen.
- 13 JUDGE RENDAHL: Is Mr. Screen here in the
- 14 audience?
- MR. WILEY: We are trying to accelerate
- 16 everybody, but I don't know that we've succeeded.
- 17 I'm told he's not yet here, so if we want to take our
- 18 break now for the afternoon, maybe I can get
- 19 everybody condensed more.
- JUDGE RENDAHL: Okay. We'll be off the
- 21 record now until 10 to 3:00, take our afternoon break
- 22 at this time, and be back on the record at 10 to
- 23 3:00. Thank you very much.
- 24 (Recess taken.)
- JUDGE RENDAHL: We'll be back on the record

- 1 after our afternoon break, continuing with the
- 2 hearing of -- concerning Aqua Express, LLP's
- 3 application, and you are Mr. Effendahl?
- 4 MR. ELFENDAHL: Elfendahl, yes.
- 5 MR. WILEY: I apologize. That was my
- 6 mistake on the spelling.
- 7 JUDGE RENDAHL: Okay. Mr. Elfendahl, please
- 8 state your name and address for the record.
- 9 MR. ELFENDAHL: Lawrence Elfendahl, 26240
- 10 Montero Loop Northeast, Kingston, Washington, 98346.
- 11 JUDGE RENDAHL: Thank you. Would you please
- 12 raise your right hand?
- 13 Whereupon,
- 14 LAWRENCE ELFENDAHL,
- 15 having been first duly sworn, was called as a witness
- 16 herein and was examined and testified as follows:
- 17 JUDGE RENDAHL: Please go ahead, Mr. Wiley.
- 18 MR. WILEY: Thank you, Your Honor.
- 19
- 20 DIRECT EXAMINATION
- 21 BY MR. WILEY:
- Q. Good afternoon, Mr. Elfendahl, and I
- 23 apologize again for misspelling your name.
- 24 A. That's all right.
- Q. By whom are you employed?

- 1 Q. And are you here in your capacity as a
- 2 Washington Federal Savings employee, as well as a
- 3 private citizen?
- 4 A. I'm here as a capacity as a private citizen
- 5 who's been active in the community and who's also
- 6 been a commuter and who understands economic
- 7 development.
- 8 Q. And in your -- what is your position at
- 9 Washington Federal?
- 10 A. I'm a vice president of Washington Federal,
- 11 managing the Poulsbo office. And we're -- my primary
- 12 responsibility is helping builders get construction
- 13 loans, doing acquisition, basically real estate
- 14 development.
- 15 Q. And in that capacity, do you tend to
- 16 evaluate economic trends and economic conditions in
- 17 the locale in which you lend the money?
- 18 A. That's a mouthful of a question, but yes, I
- 19 do. My experience in the community, if I could just
- 20 comment, I was appointed by Chris Endresen to the
- 21 Urban Growth Advisory Committee for Kingston, one of
- 22 15, and we sat for a year and talked about the urban
- 23 growth boundaries of the community and studied what
- 24 was going to happen. I also was on a
- 25 county-appointed committee for the design standards

- 1 in downtown Kingston, which is irrelevant, but that
- 2 was a two and a half-year process that ended up in
- 3 law, but I do understand something about the growth
- 4 in the community, yes.
- 5 Q. And could you provide for the record
- 6 knowledge that you have about residential development
- 7 growth in this area that's planned, please?
- 8 A. Correct. One of the first things I wanted
- 9 to say is welcome to Kingston, to the Commissioners,
- 10 and appreciate the fact that you're here. The second
- 11 thing I wanted to say was the community needs an
- 12 opportunity to -- you've already heard testimony with
- 13 regards to quality of life. I still commute
- 14 downtown, oh, one day a week, one day every two
- 15 weeks. I'm not a heavy commuter. I did commute for
- 16 about four to five years. And everything I --
- 17 previous testimony I've heard from the attorney in
- 18 downtown Seattle is true. I've been at George's
- 19 Corner where -- this isn't growth, but where the bus,
- 20 Number 91, picks people up and takes them down to
- 21 Bainbridge for the shuttle across. You end up
- 22 putting an extra hour and a half a day in, and yeah,
- 23 when you get home, you're tired. This quality of
- 24 life issue will help a lot of people.
- 25 As far as growth in the area, you're going

- 1 to hear from Mr. Screen, who has a development called
- 2 Whitehorse, which has 224 lots coming online. I
- 3 think he's going to be -- he'll testify where he's at
- 4 on that, but I think the end of the year, beginning
- 5 of '05, he'll be selling lots.
- 6 We also have two other major developments in
- 7 north county. One is approved by the Commissioners,
- 8 it still has maybe two to three years to go, it's 752
- 9 houses in a plot called Arborwood, which is owned by
- 10 Olympic Resources, and another 104-unit plat up at
- 11 Apple Tree Point.
- 12 What I'm trying to get across is when we
- 13 were on our urban growth advisory committee, one of
- 14 the goals was to keep the area rural and comply with
- 15 the Urban Growth Act. These aren't incompatible with
- 16 each other, in my opinion. Growth is going to come.
- 17 The users of the fast passenger-only ferry are going
- 18 to only increase. I look at the ferry as the first
- 19 rung on the ladder. I would love to see something
- 20 like the Mosquito Fleet back in the twenties, but
- 21 this is just the first step. San Francisco is way
- 22 ahead of us in this area.
- We need it. Every time we've done a
- 24 demonstration ride, they've been sold out tickets
- 25 before date, pre-sales. So the community is going to

- 1 grow, there is going to be an increased need, and I
- 2 think there's a need right now, just talking with
- 3 neighbors and friends.
- Q. Do you, in your daily work, see the economic
- 5 development that's going on in terms of responding to
- 6 growth and responding to development in the
- 7 community?
- 8 A. I see --
- 9 Q. By lending, by -- yeah.
- 10 A. Oh, our office is -- the last three months,
- 11 obviously low interest rates spurned -- generate
- 12 mortgage and loan activity. Our company is not
- 13 really big on refinance loans. We mainly do
- 14 construction loans. I have two plats totaling about
- 15 70 lots, and with two builders. Both of those lots,
- 16 every foundation that's poured is sold out. I mean,
- 17 you can say this in Issaquah, and you can see this in
- 18 Kent maybe, also, but over here, real estate
- 19 sometimes has been bust or boom.
- 20 And what I see when I interview people for
- 21 their permanent loan on these houses is they're tired
- 22 of the congestion and transportation challenges on
- 23 the other side of the pond, as I say, on the east
- 24 side of the water. Back up -- well, yes. I mean, we
- 25 don't have transportation -- we have a little bit of

- 1 a problem in the morning sometime, but we really
- 2 don't compared to -- I refuse to go to Bellevue
- 3 anymore, excuse me. But, yes, people are coming here
- 4 for quality of life, ease of transportation.
- 5 One thing the ferry is going to do, it's
- 6 going to generate jobs. With more people, you have
- 7 more jobs, and we'll get better wages over here. So
- 8 that's a positive, also.
- 9 Q. Finally, can you summarize why you
- 10 personally are here today in support of this
- 11 application?
- 12 A. I have a lot of friends and neighbors and I
- 13 live in a plat -- well, right across from Gordon
- 14 Elementary, there's 66 lots there. There's a good 20
- of them -- well, probably more than that, but there's
- 16 20 that I know that do the Seattle shuffle, and they
- 17 come home tired and bedraggled. I used to come home
- 18 tired. I guess, until you do it and beat your head
- 19 against the wall, you just don't realize that two and
- 20 a half hours a day commuting is a lot, I know people
- 21 in California drive to downtown Los Angeles,
- 22 whatever, but we still have a nice quality of life up
- 23 here, and I'd like to see the community and those
- 24 people have the opportunity to have more times with
- 25 their families.

- 1 Q. Thank you very much, Mr. Elfendahl.
- 2 A. The only other thing -- I'm sorry.
- 3 Q. That's okay.
- 4 A. I'll stop, if I can't.
- 5 JUDGE RENDAHL: Thank you. Generally, the
- 6 format is for you to wait for the attorney to ask you
- 7 a question.
- 8 THE WITNESS: Sorry. Go ahead, ask the
- 9 question.
- 10 JUDGE RENDAHL: Anyway, are there any
- 11 questions from Counsel or from the Bench?
- 12 THE WITNESS: With that, I'll thank you.
- JUDGE RENDAHL: Thank you, you're done.
- 14 Thanks for your time.
- 15 THE WITNESS: You bet.
- 16 JUDGE RENDAHL: And Mr. Wiley, your next
- 17 witness.
- 18 MR. WILEY: Yes, Your Honor. I would call
- 19 Mr. Screen to the stand, please.
- JUDGE RENDAHL: Hello, Mr. Screen.
- MR. SCREEN: Hello.
- JUDGE RENDAHL: If you'd state your name and
- 23 address for the court reporter, please?
- MR. SCREEN: Bob Screen, just like window
- 25 screen, 9105 Fox Cove Lane, Bainbridge Island,

- 1 Washington.
- JUDGE RENDAHL: Thank you. Could you raise
- 3 your right hand, please, if you remember which one
- 4 that is.
- 5 MR. SCREEN: I was just checking.
- 6 Whereupon,
- 7 BOB SCREEN,
- 8 having been first duly sworn, was called as a witness
- 9 herein and was examined and testified as follows:
- 10 JUDGE RENDAHL: Thank you. Go ahead, Mr.
- 11 Wiley.
- 12
- DIRECT EXAMINATION
- 14 BY MR. WILEY:
- 15 Q. Good afternoon, Mr. Screen. What is the
- 16 company with whom -- by whom you are employed,
- 17 please?
- 18 A. I'm the manager of the Whitehorse
- 19 Development Company.
- 20 Q. And would you describe for the record what
- 21 Whitehorse Development Company does?
- 22 A. It was created to develop 456 acres of
- 23 property three miles south of the Kingston ferry dock
- into a 224-lot planned development and a par 72,
- 25 7,000-yard championship golf course.

- 1 Q. And what is the status of that development
- 2 at present, please?
- 3 A. We expect to be selling the first phase of
- 4 65 lots in October, and the golf course is under
- 5 construction and will be open sometime next year.
- 6 Q. And in your capacity as Whitehorse
- 7 Development, why is a passenger-only ferry something
- 8 of interest and relevance to your business, please,
- 9 between Kingston and Seattle?
- 10 A. There's two things that are of interest to
- 11 us. One is the convenience of commuting to downtown
- 12 Seattle from the 224 homes that will be on the site.
- 13 We're encouraging people to commute to work without a
- 14 car. We're providing a commuter bus that will take
- 15 people from Whitehorse to the ferry dock, and also
- 16 pick up golfers that are coming over from the east
- 17 side and bring them back to play golf.
- 18 And the second reason is we've had informal
- 19 conversations with several of the larger convention
- 20 downtown hotels about adding a opportunity for golf
- 21 tournaments and golf experiences for their guests
- 22 that come for conventions, and we expect to have
- 23 somewhere between 15 and 20,000 golfers a year visit
- 24 the course through that marketing effort of the
- 25 downtown Seattle hotels.

- 1 Q. I'm particularly interested in your
- 2 testimony about the east to west movement. We
- 3 haven't had a whole lot of people who are originating
- 4 on the east side going to the west. What are you
- 5 doing to develop that marketplace in terms of the
- 6 passenger-only ferry? You're talking to hotels, I
- 7 understand. How are you promoting the golf course
- 8 and the transportation aspects?
- 9 A. Well, hotels is only one aspect of that
- 10 marketing effort. With the hotels, we're saying to
- 11 them, we can add a value to your -- value to your
- 12 customers by providing an experience where they would
- 13 come over on the passenger ferry or charter boat, if
- 14 necessary, play golf, have a nice meal experience,
- 15 and go back to their hotel.
- And there's four or five major golf courses
- 17 over here in Kitsap County and the adjoining
- 18 counties. Port Ludlow, McCormick Woods, Trophy Lake
- 19 and the Cascade Olympic Course, and we've been in
- 20 conversations with those courses for over 10 years,
- 21 as we've been working to get our project approved,
- 22 and you'll hear estimates that 40 to 60 percent of
- 23 their golfers come from the Seattle side. McCormick
- 24 Woods is served by the Bremerton ferry, Trophy Lake
- 25 by the Bremerton ferry, and the Cascade Olympic

- 1 Course at Gold Mountain, the Bremerton ferry. We'll
- 2 be closer than any of those in terms of time, and
- 3 more oriented to the North Seattle, north community,
- 4 and we expect, from the people that have contacted us
- 5 and visited our Web site, that we will have a
- 6 substantial amount of traffic coming this way from
- 7 Seattle if that option is available.
- Q. And by that option, you mean the Kingston to
- 9 -- the Seattle-Kingston passenger-only ferry?
- 10 A. Yes, sir.
- 11 Q. And you indicated that your development was
- 12 about three miles from the terminal in Kingston; is
- 13 that correct?
- 14 A. Three miles south.
- 15 Q. And how long would it take to get to the
- 16 terminal from your development in normal --
- 17 A. Approximately five minutes.
- 18 Q. And are you marketing your golf course in
- 19 association with other Kitsap County golf courses you
- 20 mentioned, or is this a separate promotion targeting
- 21 North Kitsap County and Seattle?
- 22 A. Once we are up and running and have an
- 23 opening date, we'll be able to integrate more closely
- 24 with the other golf courses and we'll be doing our
- 25 own marketing, as well.

- 1 Q. Mr. Screen, how important to your
- 2 development is the inauguration of the passenger-only
- 3 ferry service between Seattle and Kingston?
- 4 A. One of the major downtown banks is
- 5 participating in the development of our golf course
- 6 in lending, and a critical factor in their decision
- 7 to support us was the fact that there would be a
- 8 passenger ferry between Seattle and Kingston.
- 9 Q. And do you envision a good portion of your
- 10 customers from the Seattle area embarking on the
- 11 passenger-only ferry to get to Whitehorse, as far as
- 12 the golfing is concerned?
- 13 A. Yes.
- 14 Q. And as far as the residential development,
- 15 that would be for commuting, I assume?
- 16 A. Primarily.
- 17 Q. Do you have any other issues that you wish
- 18 to address the Commission on in terms of your support
- 19 for this application today?
- 20 A. The only other thing I would tell you is, to
- 21 me, right now, there's a huge interest in the
- 22 Kingston area, based on the unsolicited inquiries
- 23 we're receiving from people who want to live in this
- 24 area and have access to the golf course. We think
- 25 that Kingston is about to explode in terms of

- 1 population growth, and we now expect that we will
- 2 sell the 65 lots in our first phase in less than two
- 3 weeks, based on the interest we have.
- 4 MR. WILEY: Thank you. I have no further
- 5 questions, Your Honor.
- JUDGE RENDAHL: Mr. Trotter, any questions?
- 7 MR. TROTTER: No.
- 8 JUDGE RENDAHL: Any questions from the
- 9 Bench? Thank you very much, Mr. Screen. You may
- 10 step down.
- 11 THE WITNESS: Thank you.
- 12 JUDGE RENDAHL: Mr. Wiley.
- 13 MR. WILEY: I am going to get an update on
- 14 scheduling right now, Your Honor.
- 15 JUDGE RENDAHL: Let's be off the record for
- 16 a moment.
- 17 (Discussion off the record.)
- 18 JUDGE RENDAHL: Okay. Thanks for waiting.
- 19 Let's be back on the record. Back on the record for
- 20 the evidentiary portion of the Aqua Express, LLP,
- 21 application hearing here in Kingston. And before we
- 22 go to the witnesses, there are a few administrative
- 23 details we had discussed off the record.
- 24 We have agreed -- the parties indicated they
- 25 were -- that they didn't have any objection to

- 1 admitting, as Exhibit 12, the pamphlet from Aqua
- 2 Express; is that correct?
- 3 MR. WILEY: No objection.
- 4 JUDGE RENDAHL: Okay. So that exhibit will
- 5 be admitted. Then I had a question as to whether
- 6 Exhibit 22, which was the revision to Exhibit 17,
- 7 whether that had been admitted. Did you offer that,
- 8 Mr. Wiley?
- 9 MR. WILEY: I'm offering it now if I didn't
- 10 previously, Your Honor.
- 11 JUDGE RENDAHL: Okay. Any objection to its
- 12 admission?
- MR. TROTTER: No.
- 14 JUDGE RENDAHL: It will be admitted. And
- 15 then I will mark as Exhibit 32 the set of written
- 16 comments that the Commission has received prior to
- 17 today and also the comments -- any comments that
- 18 people may submit in writing today and up to Tuesday
- 19 will be included in one what we call the illustrative
- 20 exhibit, and that will be marked as Exhibit 32.
- 21 We'll address the admission at the closure of this
- 22 hearing.
- 23 With that, I think we're ready to turn to
- 24 your next witness, Mr. Wiley. I believe that would
- 25 be Mr. Woodside; is that correct?

- 1 MR. WILEY: That's correct, Your Honor.
- 2 CHAIRWOMAN SHOWALTER: And I have a
- 3 disclosure to make. I believe that Mr. Woodside may
- 4 have owned or been a developer of some property
- 5 adjacent to property that my family owns in Shine,
- 6 Washington, in Jefferson County. I vaguely recall
- 7 Mr. Woodside's name, and I believe the issue involved
- 8 a right-of-way to my property that ran over his
- 9 property or the property he was developing. This is
- 10 a tangential relationship, which I can't remember
- 11 very well and I don't believe goes to the merits of
- 12 the proceeding before us, but I believe that there is
- 13 that connection.
- MR. WOODSIDE: I think you had the water
- 15 line that ran all over the countryside that I hit
- 16 about 12 different times.
- 17 CHAIRWOMAN SHOWALTER: I think we're getting
- 18 into the facts here, but no, it was a right-of-way to
- 19 our property, but --
- 20 MR. WOODSIDE: And the water line.
- 21 JUDGE RENDAHL: So is there any objection to
- 22 the Chairwoman's participation listening to this
- 23 witness and participating in cross-examination of
- 24 this witness at all?
- MR. WILEY: None, Your Honor.

- 1 MR. TROTTER: No.
- JUDGE RENDAHL: Okay. Thank you. Mr.
- 3 Woodside, if you could state your name and address
- 4 for the record, please?
- 5 MR. WOODSIDE: My name is Doug Woodside, and
- 6 I'm a resident of Kingston. My address is 26142 Iowa
- 7 Avenue Northeast.
- 8 JUDGE RENDAHL: Thank you. Would you please
- 9 raise your right hand?
- 10 Whereupon,
- 11 DOUG WOODSIDE,
- 12 having been first duly sworn, was called as a witness
- 13 herein and was examined and testified as follows:
- 14 JUDGE RENDAHL: Thank you. Go ahead, Mr.
- 15 Wiley.
- MR. WILEY: Thank you.
- 17
- 18 DIRECT EXAMINATION
- 19 BY MR. WILEY:
- 20 Q. Good afternoon, Mr. Woodside. With what
- 21 company are you associated, please?
- 22 A. My business is Woodside Construction,
- 23 Incorporated. We're a small-volume builder in Kitsap
- 24 County. We've been here in Kingston since 1989.
- Q. And what is your position with that company?

- 1 Q. Have you also occupied any trade association
- 2 positions in Kitsap County in the last few years?
- 3 A. I was the president of the Homebuilders
- 4 Association for the year 2000.
- 5 Q. In that capacity, as the president of the
- 6 Homebuilders Association in Kitsap County, were you
- 7 generally familiar with transportation planning
- 8 issues impacting building development in this area?
- 9 A. During that time, in the year 2000 and to
- 10 the present, we were in the homebuilding association,
- 11 we were involved quite a bit in smart growth, and we
- 12 were quite aware of the transportation issues. And
- 13 as an association, those always seem to came -- came
- 14 forward to our association, looking for support. We,
- 15 as an association, felt that transportation was very
- 16 important to Kitsap County, and backed pretty much
- 17 everything, all the programs, the new bridge, ferries
- issues when they came about. I mean, we're very
- 19 supportive of all those issues.
- Q. Does that include the referendum, for
- 21 instance, Referendum 51 that's been referred to in
- 22 this record, the Kitsap Transit referendum?
- 23 A. Yes, definitely.
- Q. If your view, is a private passenger-only
- 25 service -- ferry service important to Kitsap County?

- 1 A. It's very important to Kitsap County. In my
- 2 view, any quality transportation is very important.
- 3 One of the things that, with the Growth Management
- 4 Act, we created these new UGAs, and Kingston is a
- 5 Urban Growth Area, UGA. In order to make these
- 6 things, in my view, successful and prosperous and
- 7 whether they will even develop is to have adequate
- 8 transportation.
- 9 And from Kingston to downtown Seattle, if
- 10 there was that connection of quality transportation,
- 11 then we would take this Urban Growth Area that we now
- 12 have with Kingston, and the areas that are closer to
- 13 the ferry, which are designated as higher density
- 14 areas, would actually turn into that. We'd be able
- 15 to, as builders, small developers, to actually take
- 16 these properties and create the density and not have
- 17 the sprawl that we have outside the UGA that's
- 18 continuing to be the more desirable place for people
- 19 to live in Kitsap County and will continue to be
- 20 until we offer them some sort of alternative.
- 21 Q. Putting on your builder hat, do you see any
- 22 particular direct benefit posed by passenger-only
- 23 ferry service linking Kingston and Seattle?
- A. Putting on my builder hat?
- Q. Builder hat.

- 1 A. Do I see any benefit to it?
- 2 Q. Yes.
- 3 A. I mean, I definitely --
- 4 Q. In other words, do you see any impact on
- 5 your customer growth by passenger-only ferry service?
- 6 A. Oh, definitely, you know, I most definitely
- 7 do. It's hard to put it into exact numbers, but I'm
- 8 sure, with that connection, we're definitely going to
- 9 have growth within my industry. My industry already
- 10 is experiencing some wonderful growth in Kitsap
- 11 County, but, you know, there are some people that we
- 12 do -- you know, they look at, Oh, this commuting
- 13 thing is difficult, so --
- Q. Could you summarize why you're here today in
- 15 support of Aqua Express's application, please?
- 16 A. Why am I here today in support of the
- 17 application. I just think it's a need, I always felt
- 18 there was a need. When I came to Kitsap County in
- 19 1990, I looked at this place, you know, having grown
- 20 up in Seattle, in the Wallingford area. As a kid,
- 21 you saw -- you know, there wasn't a lot of people
- 22 there. I remember the signs in 1968, Will the last
- one to leave please turn out the lights, as a kid.
- You know, you come over here kind of as a
- 25 visionary and you look at all the opportunity that we

- 1 have here now to take advantage of at probably a much
- 2 more significant cost than what could ever be
- 3 imaginable, you know. Everything that they're doing
- 4 in Seattle in these large urban areas now, at
- 5 tremendous expenses, are subjects that I remember as
- 6 a kid that people were promoting then. And I was
- 7 actually, as a kid, 10, 11, 12 years old, my neighbor
- 8 was paying me a penny apiece to put fliers on cars at
- 9 the University of Washington during football games,
- 10 and at that time they were promoting the monorail,
- 11 the electric buses and those kind of connections.
- 12 And look how far ahead we'd be if we'd done that back
- 13 then.
- Now we have this opportunity in a county
- 15 such as Kitsap, where all of our right of ways are
- 16 fairly clear, it's an opportunity to make connections
- 17 with the buses, you know, whatever could be. There's
- 18 talk of rail systems. But we need these quality
- 19 connections. If there's the foot ferry from Kingston
- 20 to Seattle, it's just one more high-quality form of
- 21 high occupancy transportation.
- 22 MR. WILEY: Thank you. No further
- 23 questions.
- JUDGE RENDAHL: Mr. Trotter, any questions?
- MR. TROTTER: No.

- 1 Bench? Thank you very much, Mr. Woodside. Mr.
- 2 Wiley, your next witness.
- 3 MR. WILEY: I would call Mr. Rose, who was
- 4 going to be at the public hearing, but now is here to
- 5 testify at this phase.
- 6 MR. ROSE: Good afternoon.
- 7 JUDGE RENDAHL: Good afternoon. If you
- 8 could state your name and address for the court
- 9 reporter, please?
- 10 MR. ROSE: My name is John Rose, R-o-s-e.
- 11 My work address is 19245 Tenth Avenue Northeast,
- 12 Poulsbo, Washington.
- 13 JUDGE RENDAHL: And if you would raise your
- 14 right hand, please?
- 15 Whereupon,
- JOHN ROSE,
- 17 having been first duly sworn, was called as a witness
- 18 herein and was examined and testified as follows:
- 19 JUDGE RENDAHL: Please go ahead, Mr. Wiley.
- MR. WILEY: Thank you.
- 21
- 22 DIRECT EXAMINATION
- 23 BY MR. WILEY:
- Q. Good afternoon, Mr. Rose. Could you please
- 25 state for the record who your employer is?

- 1 A. I am employed by Olympic Property Group.
- 2 Olympic Property Group is the real estate development
- 3 subsidiary of Pope Resources. Pope Resources is a
- 4 150-year old company that has both a timber side and
- 5 a real estate development side. Inside Kitsap
- 6 County, our company owns approximately 20,000 acres.
- 7 We're the largest private landowner in Kitsap County.
- 8 Q. And what position do you have with Olympic
- 9 Property Group, please?
- 10 A. I'm the president of Olympic Property
- 11 Group.
- 12 Q. And in that capacity, what are your job
- 13 functions?
- 14 A. Our group oversees the development of our
- 15 real estate portfolio. The development means taking
- 16 properties that are no longer timber land and
- 17 developing them into some other higher and better
- 18 use. Specifically in the Kingston area, we have two
- 19 projects that are our more important projects in the
- 20 north end of Kitsap County. One of them is called
- 21 Arborwood, and it's just north of the project
- 22 Whitehorse, and I believe you had some testimony
- 23 earlier today about Whitehorse. We have a 700-unit
- 24 project there.
- 25 And then, very nearby, we have a National

- 1 Historic District property called Port Gamble, just
- 2 on the east side of the Hood Canal bridge. It's a
- 3 historic logging town. It's the last company-owned
- 4 mill town in the Puget Sound.
- 5 Q. Is the Arborwood development a residential
- 6 single-family development, or what kind of
- 7 development is it?
- 8 A. It will be largely residential, but it will
- 9 be a mix of different residential types. There will
- 10 be attached units, townhomes, condominiums and
- 11 detached single-family units. There will be a small
- 12 neighborhood center and there will also be
- 13 approximately 20 acres of business park. We're
- 14 trying to find a place for job growth in Kitsap
- 15 County, and that's close to the Kingston urban core.
- 16 Q. How far is Arborwood from the Kingston
- 17 terminal?
- 18 A. It's approximately one mile.
- 19 Q. And that would be covered in under five
- 20 minutes by car; is that correct?
- 21 A. That's correct.
- Q. Would you expect that prospective residents
- of Arborwood would use the passenger-only ferry, and
- 24 if so, to what degree, based on your market studies?
- 25 A. I recommend -- I would evaluate that a high

- 1 percentage of the folks that will end up being
- 2 customers of ours inside the project will be
- 3 utilizing the ferry either to reach employment
- 4 opportunities or other quality of life benefits to be
- 5 received downtown. The ferry isn't just about
- 6 allowing commuters to get from a bedroom community to
- 7 downtown. What we like especially about the Kingston
- 8 to Seattle run is the fact that this area gets the
- 9 tremendous benefit of the critical mass that's
- 10 downtown. we can live out in an area like this and,
- 11 within 35 minutes, witness the best theater, no
- 12 longer the best baseball team, but that's only
- 13 temporary, but an amazing quality of life without
- 14 having to get in the car and drive to it.
- Q. And how about your Port Gamble development?
- 16 Is that already completely built out or are you
- 17 referring to additional development there?
- 18 A. We're referring to additional development.
- 19 The Port Gamble property is a National Historic
- 20 Landmark District. It was voted into the Park
- 21 Service, the national registry in 1966. The reason
- 22 it's an important project is it is the last
- 23 company-owned mill town in Puget Sound. Our company
- 24 actually owns it, we own all the homes, we own the
- 25 general store, we own the post office, and the

- 1 property is what I would call an endangered property.
- 2 It has been for some time, since the mill closed down
- 3 in 1995.
- 4 When the mill closed down, that employment
- 5 base went away and the economics of the town went
- 6 upside down. After that time, our company worked
- 7 with the legislature in Olympia to change the Growth
- 8 Management Act to allow Port Gamble to redevelop,
- 9 because -- and one of our biggest proponents was the
- 10 Park Service. They've seen too many signature
- 11 historic properties go under the plow because they
- 12 can't maintain themselves as museums and museum
- 13 pieces. So the path to Port Gamble's future lies
- 14 solely with economic development.
- 15 The property is approximately 120 acres. It
- 16 will have lodging, it will have conference business,
- 17 it will have recreational boating. And we see an
- 18 incredible opportunity to link the private passenger
- 19 service that's being talked about today with the idea
- 20 of being -- bringing conferencees to Port Gamble, and
- 21 at the same time, further supporting the business in
- 22 Port Gamble and further providing support for the
- 23 ferry service that's being initiated here.
- Q. Are you planning any residential development
- 25 in addition to what's already in Port Gamble, or is

- 1 this just the lodging conference and commercial
- 2 project?
- 3 A. No, there will be arts galleries, there will
- 4 be approximately two to 300 homes, there will be
- 5 second-story condominium units. It will be a very
- 6 intense, very dense, urban-like mixed use
- 7 development.
- 8 Q. There's a map in the hearing room that's
- 9 against the podium, and I'm wondering if you would
- 10 describe where Port Gamble is on the map, so that we
- 11 could juxtapose it next to the Kingston terminal,
- 12 we'd appreciate it.
- 13 JUDGE RENDAHL: And maybe you could use the
- 14 mike there. Oh, it's not there. It's been moved.
- 15 Sorry.
- 16 THE WITNESS: That's okay. We're mikeless
- 17 in Seattle. This is Port Gamble, which is at the
- 18 head of Port Gamble Bay.
- 19 JUDGE RENDAHL: So if you were to cross over
- 20 Hood Canal bridge and take a left on -- is that Route
- 21 104?
- 22 THE WITNESS: Mm-hmm.
- JUDGE RENDAHL: You would get to the point
- of land that's on that map, that is, Port Gamble?
- 25 THE WITNESS: Correct. Port Gamble to

- 1 Kingston is approximately a 10-minute drive.
- Q. How many miles is it, Mr. Rose, if you know?
- 3 A. My recollection, it's about eight or 10
- 4 miles.
- 5 Q. Would you envision both developments at
- 6 Arborwood and Port Gamble as being served by the
- 7 proposed passenger-only ferry service?
- 8 A. Absolutely.
- 9 Q. Could you tell us today why Olympic Property
- 10 Group and yourself are here in support of the
- 11 application?
- 12 A. I'm here as somebody testifying on behalf of
- 13 our business. I'm also here as a resident. Our
- 14 expertise and my personal expertise in my profession
- 15 is land planning, community planning. We plan master
- 16 plan developments. Port Ludlow is one of our
- 17 projects, if folks know that. As a land planner,
- 18 community planner, we start from the highest altitude
- 19 of land planning, and this is a regional subject.
- 20 This ferry service is absolutely providing a regional
- 21 benefit.
- Over in King County, Snohomish County, those
- 23 areas, those executives look at Kitsap County as a
- 24 place to take the growth that is still coming to our
- 25 region, but there's no place to put them on the

- 1 highways and byways over on the east side, there's no
- 2 room left on I-5. Folks like Ron Sims look over to
- 3 Kitsap County and say this population growth is a
- 4 regional issue. And there has to be other ways to
- 5 solve that regional growth issue besides building
- 6 more asphalt. So starting at the very highest
- 7 levels, we believe this is part of a regional
- 8 solution.
- 9 I've been involved in the Kingston master
- 10 planning effort for years. Kitsap County has its own
- 11 population challenges, where to put growth, and the
- 12 Growth Management Act mandates that urban growth or
- 13 growth happen in urban areas that are served by urban
- 14 services. Providing a destination or providing a
- 15 ferry service from Kingston, which is our growing
- 16 urban growth area in North Kitsap, to a source of
- jobs downtown is a very compact and efficient way to
- 18 serve the region and our location's growth needs. We
- 19 have to find a place for -- we have to serve growth
- 20 that comes to our region whether we like growth or
- 21 not. If we can do that without building highways, so
- 22 much the better.
- 23 Q. Before we conclude, I wanted to ask you
- 24 about the east to west movement on the ferry with
- 25 respect to the lodging and conference business you're

- 1 developing at Port Gamble. Do you see that ferry
- 2 going from Seattle to the Kingston area as a benefit
- 3 and convenience to the development of that aspect of
- 4 your business?
- 5 A. Getting boat service will be critical,
- 6 because people are not going to come to conferences
- 7 in buses and cars. And the biggest source of
- 8 conference business is going to be the businesses
- 9 that are located in downtown Seattle. Yes, Kitsap
- 10 County will provide a portion of the conference
- 11 business, but it will only probably provide a
- 12 fraction of that business.
- 13 I'm also a member of the Kitsap County
- 14 Regional Economic Development Council. I'll leave
- 15 the official statements from that council to David
- 16 Porter, who is here, but I've also been involved with
- 17 Kitsap County's more regional economic development
- 18 base, I've been on the board for approximately three
- 19 years, and this has been something that group, and
- 20 politically up and down the food chain, has been a
- 21 concept that has full support and seems to be
- 22 politically neutral. It's something everybody can
- 23 agree. More connections without building roads is
- 24 something that's very, very good.
- 25 I'm also a resident on Bainbridge Island,

- 1 and although I wouldn't feel this way, I know certain
- 2 of my neighbors wouldn't mind if there was less
- 3 traffic from commuters coming from Kingston to the
- 4 Bainbridge Island ferry boats, that there's no reason
- 5 to drive an extra 20 miles to get to downtown if you
- 6 can drive just one mile to accomplish the same thing.
- 7 MR. WILEY: Thank you very much for your
- 8 testimony, Mr. Rose. No further questions.
- 9 JUDGE RENDAHL: Mr. Trotter, any questions?
- 10 MR. TROTTER: No.
- 11 JUDGE RENDAHL: Any questions from the
- 12 Commissioners? I have a couple quick questions.

- 14 EXAMINATION
- 15 BY JUDGE RENDAHL:
- 16 Q. The Arborwood development, are units already
- on the market or when will units become available?
- 18 A. No, that project probably is going to go
- 19 through its urban growth planning effort this year.
- 20 Q. So --
- 21 A. And product will come onto the market
- 22 probably in three to five years.
- Q. And again, for the Port Gamble facility, at
- 24 what stage are you in that process?
- 25 A. It's in its existing conditions. There's

- 1 commercial buildings, two museums.
- 2 Q. But the development that you suggested of
- 3 the lodging and the conference facilities and two to
- 4 300 homes and dense urban mixed use, what's the
- 5 status of that project?
- 6 A. That will be probably five years, because we
- 7 have to go through an entitlement effort.
- 8 Q. An entitlement effort?
- 9 A. Oh, that's going through an EIS, go through
- 10 the permits, go through all the land use approval
- 11 process. So the really big development of that
- 12 probably breaks ground in five years.
- 13 The conference center, though, part of that
- 14 is something that we're promoting now, because we
- 15 already have a number of conference facilities. We
- 16 also have the ability right now to build a hotel. We
- 17 have approximately 40,000 square feet of conference
- 18 facility that will be available. So we'll be
- 19 marketing that facility and that business opportunity
- 20 to operators in the conference business at the end of
- 21 next year or beginning -- or the end of this year or
- 22 beginning of next year. That's an immediate
- 23 opportunity.
- JUDGE RENDAHL: Okay. Thank you. That's
- 25 all I have.

- 1 THE WITNESS: Thank you.
- JUDGE RENDAHL: Thank you very much. Mr.
- 3 Wiley, your next witness.
- 4 MR. WILEY: Mr. Porter.
- 5 JUDGE RENDAHL: Good afternoon.
- 6 MR. PORTER: Good afternoon.
- 7 JUDGE RENDAHL: If you could state your name
- 8 and address for the record, please?
- 9 MR. PORTER: Yes, my name is David Porter,
- 10 and my business address is 4312 Kitsap Way, Suite
- 11 103, in Bremerton.
- 12 JUDGE RENDAHL: Thank you. And if you'd
- 13 raise your right hand, please?
- 14 Whereupon,
- DAVID PORTER,
- 16 having been first duly sworn, was called as a witness
- 17 herein and was examined and testified as follows:
- 18 JUDGE RENDAHL: Thank you. Please go ahead,
- 19 Mr. Wiley.
- MR. WILEY: Thank you.
- 21
- 22 DIRECT EXAMINATION
- 23 BY MR. WILEY:
- Q. Mr. Porter, welcome. Could you provide your
- 25 employer and business address, if you didn't provide

- 1 your business address before?
- 2 A. Yes, I will. I'm the Executive Director of
- 3 the Kitsap Regional Economic Development Council, and
- 4 the business address is 4312 Kitsap Way in Bremerton.
- 5 Q. And how long have you been in your current
- 6 position, please?
- 7 A. I have been in this position since September
- 8 of last year.
- 9 Q. Okay. And in your position, do you deal
- 10 with regional transportation planning issues?
- 11 A. Yes, we do.
- 12 Q. Okay. And could you please explain for the
- 13 record what involvement you have in planning regional
- 14 transportation issues?
- 15 A. Our interest in regional transportation
- 16 issues is obviously one that has to do with the
- 17 movement of people and goods. And central to any
- 18 successful economic development initiatives are the
- 19 movement of people and goods, and so we're very
- 20 interested in that, both from highways, highway
- 21 development --
- 22 JUDGE RENDAHL: Can you speak directly into
- 23 the microphone? It will pick up much more.
- 24 THE WITNESS: Yes. Is that better?
- JUDGE RENDAHL: Much better. Thank you.

- 1 THE WITNESS: Responding to the question
- 2 about our interest in regional transportation, as an
- 3 organization, we are very interested in a broad range
- 4 of regional transportation issues because, central to
- 5 effective economic development, to both planning and
- 6 implementation, is the movement of goods and the
- 7 movement of people within the county and in and
- 8 around the county. So it's always a concern to us
- 9 when we have ferries working properly, as it were, or
- 10 roads working properly.
- 11 Q. I think the Commissioners probably
- 12 understand better than I what Kitsap Regional
- 13 Economic Development Council does, but could you
- 14 describe for the record how it's comprised and what
- 15 it is?
- 16 A. It's a private -- it's a public-private
- 17 partnership. We are a non-profit organization. Our
- 18 mission, as it were, is to attract and retain jobs
- 19 and investment in the community of Kitsap County.
- 20 Q. In your transportation planning capacity,
- 21 have you witnessed any changes in planning and the
- 22 role of passenger-only ferry service in Kitsap County
- 23 since 2002, 2003?
- 24 A. I would say that I'm a bit disadvantaged
- 25 only -- having not been here -- only since September.

- 1 So I don't -- I don't have a sense of what was
- 2 happening before. I do -- I was present for what was
- 3 the -- we had some -- we had some passenger-only
- 4 ferry service and it was terminated during the period
- 5 of time I was here.
- 6 Q. You're referring to the State service, are
- 7 you?
- 8 A. Yes.
- 9 Q. Okay.
- 10 A. And something between -- and I was intrigued
- 11 at the perception of that in the market. Of course,
- 12 one of the things you want to do, as an economic
- 13 development organization, is position your community
- 14 so that it's an attractive place to both bring
- 15 businesses, as well as grow the ones that are here.
- 16 And there is -- there are always questions about how
- 17 people get to and from the island, if you're coming
- 18 from the other side, begging the question of
- 19 businesses that are already here.
- 20 JUDGE RENDAHL: Can you slow down just a bit
- 21 for the court reporter, please?
- 22 THE WITNESS: You bet.
- JUDGE RENDAHL: Thank you.
- 24 THE WITNESS: Must be my East Coast
- 25 background. So it is not only the fact of

- 1 transportation of movement of people and goods, but
- 2 the perception of it. And the -- as service was cut
- 3 back, there were people who were saying, Gee, I'm not
- 4 so sure it's a good idea to locate here, because we
- 5 won't be able to get workers back and forth or we
- 6 won't be able to get goods back and forth. So it's
- 7 an interesting challenge about how people perceive
- 8 our ferry system, particularly, as part of the
- 9 transportation mix.
- 10 Q. You've been there since fall of 2003; is
- 11 that your testimony?
- 12 A. That is correct.
- 13 Q. Since that time, there have been changes in
- 14 how the State treats private passenger-only ferry
- 15 service, to your knowledge, are there not?
- 16 A. That is correct, yeah.
- Q. And what does -- what is the current
- 18 position of your agency, your development council,
- 19 with respect to assisting privately-owned
- 20 passenger-only ferry service?
- 21 A. We are in support of that initiative. We
- 22 are interested in almost any initiative to get
- 23 passenger-only ferry service. However it would be
- 24 done, we are in support of it.
- 25 Q. And if private-operated passenger-only ferry

- 1 is the only alternative at present, would you tell us
- 2 why you support that service, please?
- 3 A. We support it because we are very interested
- 4 in having more opportunities for people to go back
- 5 and forth between this community, the community of
- 6 Kitsap County, and the Seattle communities.
- 7 Obviously, we're talking about going between here,
- 8 Kingston and Seattle. But Kitsap has long been seen
- 9 -- not long been, but it's certainly been my
- 10 impression, as a new person, people have said, Gee,
- 11 we're not part of the region, so I think this is --
- 12 the ability to have passenger-only ferry service, to
- 13 move more people back and forth between this
- 14 community and the rest of Puget Sound is going to
- 15 have an enormous difference in how people view us as
- 16 a regional player.
- Q. With respect to the north part of Kitsap
- 18 County and the Kingston area that we're here today
- 19 on, you say you have a perception of Kitsap County
- 20 not being a part of the region or people have
- 21 mentioned that to you. Do you think this would have
- 22 any beneficial impact on removing the isolation that
- 23 is being experienced by some of those people that
- 24 you're referring to?
- 25 A. Correct.

- 1 Q. And could you please summarize why you're
- 2 here today in support of the application for the
- 3 Commissioners?
- 4 A. I'm here today to support it because I
- 5 believe it will be a positive impact on economic
- 6 development and increase our chances to attract
- 7 quality businesses to the community and it will help
- 8 businesses that are here to have more interaction,
- 9 more commerce available to them, both people and
- 10 goods.
- 11 MR. WILEY: Thank you. No further
- 12 questions.
- JUDGE RENDAHL: Mr. Trotter, any questions?
- MR. TROTTER: No questions.
- JUDGE RENDAHL: Any questions from the
- 16 Bench?

- 18 EXAMINATION
- 19 BY JUDGE RENDAHL:
- Q. I just have one, Mr. Porter.
- 21 A. Yes.
- Q. And that is, you mentioned that the State
- 23 had discontinued passenger-only ferry service, and I
- 24 just want to clarify, were you speaking of the
- 25 Bremerton to Seattle?

- 1 A. That was the Bremerton, yeah. That's
- 2 correct.
- JUDGE RENDAHL: Thank you very much. That's
- 4 all I have for you. Thank you for coming today.
- 5 THE WITNESS: You bet.
- 6 JUDGE RENDAHL: You may step down. Mr.
- 7 Wiley, do you have another witness?
- 8 MR. WILEY: Yes, I'm informed that there are
- 9 two other witnesses here, both commuter witnesses,
- 10 Your Honor. The first one, Mr. Fenton, is not yet
- 11 here, but I would call Mr. Hartman to the stand.
- 12 JUDGE RENDAHL: Hello, Mr. Hartman.
- MR. HARTMAN: Hello.
- 14 JUDGE RENDAHL: If you could state your name
- 15 and address for the court reporter, please?
- MR. HARTMAN: My name is Robert Hartman.
- 17 I'm at 34925 Hansville Road.
- JUDGE RENDAHL: I'll repeat what I said to
- 19 Mr. Porter, which is if you could slow down a bit for
- 20 the court reporter.
- MR. HARTMAN: Sure.
- JUDGE RENDAHL: Sometimes it's
- 23 nerve-wracking to sit behind the mike in front of all
- 24 of us, but if you could slow down a bit, since we are
- 25 taking it down, that would be great. Raise your

- 1 right hand, please.
- 2 Whereupon,
- BOB HARTMAN,
- 4 having been first duly sworn, was called as a witness
- 5 herein and was examined and testified as follows:
- 6 JUDGE RENDAHL: Thank you. Go ahead, Mr.
- 7 Wiley.

- 9 DIRECT EXAMINATION
- 10 BY MR. WILEY:
- 11 Q. Thank you, Mr. Hartman. I appreciate you
- 12 being here a little early from your assigned time.
- 13 Thank you. Could you please tell us who you're
- 14 employed by?
- 15 A. Employed by the United States Environmental
- 16 Protection Agency.
- 17 JUDGE RENDAHL: If you could speak into the
- 18 mike and slow down a bit, that would be -- slow down.
- 19 Q. What is your occupation, please?
- 20 A. I work as an attorney for them.
- Q. And you're here today in your private
- 22 citizen capacity; is that correct?
- 23 A. That's correct.
- Q. And would you tell us how far you live from
- 25 the address you provided from the Kingston ferry

- 1 terminal?
- 2 A. Just about seven miles, I think.
- 3 Q. And could you tell us how you travel now
- 4 between your home, which is seven miles from the
- 5 terminal, and the EPA offices, which are --
- 6 A. 1200 Sixth Avenue, so it's on -- about eight
- 7 blocks up from the ferry, Seattle ferry.
- JUDGE RENDAHL: In Seattle?
- 9 THE WITNESS: Right, that's correct.
- 10 Q. Thank you. Could you tell us how your daily
- 11 commute transpires, please?
- 12 A. I usually -- I try to get the 6:20, so I
- drive to the Albertson's park and ride and I catch
- 14 the 5:30 express bus, which goes to Bainbridge, and
- 15 the ferry leaves at 6:20 and arrives in Seattle just
- 16 before 7:00.
- 17 Q. What time do you have to wake up to get to
- 18 that 5:30 a.m. bus?
- 19 A. Probably about a quarter to 5:00, and I
- 20 leave the house about 5:15, 5:20.
- Q. And when you get to the park and ride, when
- 22 you mentioned the park and ride, where is that and
- where do you get the bus?
- 24 A. It's right behind the Albertson's at Four
- 25 Corners, which is Hansel Road and 104.

- 1 Q. Is that in Kingston or is that in Suquamish
- 2 or where --
- 3 A. That's in Kingston.
- 4 Q. And the return trip, your return commute?
- 5 A. Basically, the opposite. When I get off the
- 6 Bainbridge ferry, the buses are waiting, and I take
- 7 the express bus to the Albertson's park and ride
- 8 again.
- 9 Q. And what times are involved in that?
- 10 A. Usually, I take the 5:30 leaving Seattle,
- 11 and it arrives here at 6:00, 6:05, and I usually
- 12 don't get home, usually don't get to the park and
- 13 ride until quarter to 7:00, sometimes a little
- 14 earlier.
- 15 Q. And at the park and ride, how long does it
- 16 take you to get home?
- 17 A. About five minutes, maybe.
- 18 Q. So you arrive home at approximately 7:00
- 19 p.m.?
- 20 A. Probably just a little bit before, but
- 21 pretty close to that.
- 22 Q. And what time do you leave your office for
- 23 the 5:30 boat?
- A. Takes me about 15 minutes, so probably 5:15.
- Q. So that's approximately an hour and 45

- 1 commute coming home; correct?
- 2 A. Right, and it can be longer because 305 in
- 3 Bainbridge is getting busier.
- 4 Q. And you leave your house -- is the commute
- 5 about an hour and 45 to an hour and a half in the
- 6 morning?
- 7 A. That's correct.
- 8 Q. So we're talking about a three-hour round
- 9 trip, approximately, daily?
- 10 A. (Nodding.)
- 11 Q. And --
- JUDGE RENDAHL: Let's let the witness
- 13 answer.
- 14 Q. Excuse me.
- 15 A. Yes, that's correct. It's about 15 hours.
- 16 I've done the math. I could almost have another job
- 17 doing non-commute.
- 18 JUDGE RENDAHL: So it's a three-hour round
- 19 trip, essentially?
- 20 THE WITNESS: Right, essentially.
- 21 Q. And again, if this passenger ferry service
- 22 is operable from Kingston to Seattle, it will take
- 23 you how long to get to the terminal?
- 24 A. It would -- I could leave about exactly the
- 25 same time I do now, because I leave about 15 minutes,

- 1 5:15, and still -- it was a 5:30 ferry, and I could
- 2 still get to the Kingston terminal at 5:30, and I
- 3 would be getting to my office before 6:30 in the
- 4 morning, instead of seven-something.
- 5 Q. So it would shave approximately 50 percent
- 6 or thereabouts?
- 7 A. I was figuring out 50 -- or 45 minutes in
- 8 the morning. It would be 90 minutes for the round
- 9 trip.
- 10 Q. What is your present daily, weekly and
- 11 monthly commute cost?
- 12 A. Right now, since I work for the federal
- 13 government, I have a subsidy, so I don't pay.
- 14 Q. And do you know if the subsidies pertain to
- 15 privately-operated public transit or not?
- 16 A. I think maybe it's -- used that before, you
- 17 use part of your subsidy, but that would be up to --
- 18 since Kitsap Transit is involved, they may decide to
- 19 -- that's -- I don't know.
- Q. And the proposed fare of 10.50 round trip,
- 21 with a five percent commuter discount for this
- 22 service, would be something that you would willingly
- 23 pay; is that correct?
- 24 A. Yes, I would.
- Q. And could you tell us why you're here today

- 1 in support of this application?
- 2 A. I was trying to think of the things that I
- 3 wanted to bring home here today, and the first thing,
- 4 the selfish part would be my quality of life. It
- 5 would allow me to get up maybe just a little bit
- 6 later, or even at the same time, but I could put in
- 7 the same amount of hours, but return home probably
- 8 closer to 5:00, or 4:30, maybe, and be involved in
- 9 soccer, be part of the community more.
- 10 I've been in meetings before on the urban
- 11 planning and things like that, which now I have to
- 12 leave the office early or -- if anything happens.
- 13 But if I could get home early, I could be part of the
- 14 community, maybe coach soccer, things like that,
- 15 which right now I have to take away time from work
- 16 and make it up someplace else, so it's difficult.
- 17 The other thing, I've been doing this
- 18 commute for eight years, since probably about '93,
- 19 I've lived in Kingston and done this commute. I've
- 20 seen a drastic change over that time in just the
- 21 amount of people. I think it's also become a safety
- 22 issue in terms of driving, even on a bus, sometimes
- 23 when you drive on 305, because that road isn't
- 24 getting any wider and the traffic is certainly
- 25 getting -- it's increased. I can -- I mean, it used

- 1 to, when we'd get off the ferry, you could pretty
- 2 much just go straight off the ferry at Bainbridge and
- 3 get to Kingston pretty fast. Now it's -- sometimes
- 4 it could be just a half an hour getting off
- 5 Bainbridge, depending on the weather, depending on
- 6 traffic. So I guess that's the two things. Safety
- 7 is really a concern, because people are starting to
- 8 -- I think it's going to get worse.
- 9 I think -- well, I know the building has
- 10 continued. I used to live, like eight years ago, I
- 11 used to live where I could walk to the ferry. They
- 12 talked about then the foot ferry's going to come in.
- 13 Of course, that's been a long time, but the building
- 14 hasn't ceased and there's just more people and I
- 15 think, as people think about this, they should
- 16 consider the safety issue, too, just besides my
- 17 quality of life, which I think would improve
- 18 drastically.
- 19 MR. WILEY: Thank you. No further
- 20 questions.
- JUDGE RENDAHL: Mr. Trotter, anything from
- 22 the Bench? I have no questions, so thank you very
- 23 much for appearing today, Mr. Hartman.
- 24 THE WITNESS: Thank you.
- 25 JUDGE RENDAHL: And you can step down.

- 1 THE WITNESS: Thank you.
- 2 MR. WILEY: I do have another witness, and
- 3 good news, he's our 4:45 witness, the last witness.
- 4 So we have two others scheduled in between now, but
- 5 I'd like to bring him on now, if we can.
- 6 JUDGE RENDAHL: Let's go ahead. Is that Mr.
- 7 Clark?
- 8 MR. WILEY: It is.
- 9 JUDGE RENDAHL: Mr. Clark?
- 10 MR. CLARK: Yes.
- 11 JUDGE RENDAHL: Good afternoon. If you
- 12 could state your name and address for the court
- 13 reporter, please?
- 14 MR. CLARK: My name is Dennis Clark. I live
- 15 at 20759 Indianola Road, in Indianola, Washington.
- 16 JUDGE RENDAHL: Thank you. And if you can
- 17 speak a little closer to the mike, maybe you can pull
- 18 it in towards you. If you could raise your right
- 19 hand?
- Whereupon,
- 21 DENNIS CLARK,
- 22 having been first duly sworn, was called as a witness
- 23 herein and was examined and testified as follows:
- JUDGE RENDAHL: Thank you. Please go ahead,
- 25 Mr. Wiley.

1 MR. WILEY: Thank you.

- 3 DIRECT EXAMINATION
- 4 BY MR. WILEY:
- 5 Q. Good afternoon, Mr. Clark. I appreciate you
- 6 being here promptly, early, as a matter of fact. By
- 7 whom are you employed?
- 8 A. I work for the City of Seattle, Department
- 9 of Transportation, the traffic signal shop.
- 10 Q. And what do you do for the Department of
- 11 Transportation?
- 12 A. I'm an electrician, and I basically build
- 13 intersections for the City of Seattle and maintain
- 14 and repair traffic signals and intersections.
- 15 Q. And are you here in your private citizen
- 16 capacity?
- 17 A. Yes, I am.
- 18 Q. How far -- you mentioned you live in
- 19 Indianola. How far is Indianola from the Kingston
- 20 ferry terminal?
- 21 A. Five miles.
- Q. That would take normally how long to get to
- 23 from your house?
- 24 A. If I was driving a car, about seven to 10
- 25 minutes.

- 1 Q. And how do you get to your job every day, if
- 2 you would tell us?
- 3 A. Well, there's various ways right now.
- 4 Because of the -- I used to ride a motorcycle. Now I
- 5 drive, because of this accident. But four years ago,
- 6 I was riding the bicycle to work, but not all the
- 7 way. I would put the bicycle in my truck, drive to
- 8 the park and ride at Sportsmen Club Road in
- 9 Bainbridge Island, it's about two miles away from the
- 10 ferry terminal on Bainbridge, and then ride my
- 11 bicycle to the terminal. And my job site, or my
- 12 office on the other side is three and a half miles
- 13 from the ferry terminal on the other side. So I did
- 14 that for four years.
- Q. And now what do you do presently?
- 16 A. Well, I used to ride a motorcycle, which I
- 17 quit after this accident, and now I just drive, and
- 18 so I drive to the Kingston terminal, catch the 5:50,
- 19 and it gets me to work about 10 minutes before 7:00.
- 20 Q. So you're one of the few people we have
- 21 who's regularly commuting from Kingston to Edmonds,
- 22 is that -- or are you commuting on that route?
- 23 A. Just recently, because I've been having to
- 24 drive. Before, I would have to take the 5:20 at
- 25 Bainbridge.

- 1 Q. The Kingston to Edmonds route at 5:50 gets
- 2 you to work, you testified, at 6:50?
- 3 A. Yes.
- 4 Q. What is the -- is the traffic at that time
- 5 of the day on I-5 south from Edmonds -- sounds like
- 6 it's bearable if you can get to work in an hour.
- 7 Could you describe the traffic on I-5 from Edmonds to
- 8 Seattle?
- 9 A. I try and stay off of I-5. I take 99. So I
- 10 -- it's starting to get wound up by then. There's
- 11 quite a bit of traffic, it's starting to get wound
- 12 up, so --
- 13 Q. If you were to commute at more civilized
- 14 hours, at least for some of us non-morning people,
- 15 would the length of passage take longer from Edmonds
- 16 to Seattle, for instance, if you took a 7:00 ferry
- 17 out of Kingston, if there was one, and got to Edmonds
- 18 at 7:30, would the traffic be worse, based on your
- 19 knowledge and experience?
- 20 A. Yes, it would be.
- Q. And what time, currently, do you leave work,
- 22 and when do you get home and how do you get there, if
- 23 you would?
- A. I leave work at 3:30. If I get lucky, I'll
- 25 catch the 3:45 Bainbridge, Seattle to Bainbridge. If

- 1 not, which a lot of times I miss because they're
- 2 already overloaded, I'll catch the 4:40, and that
- 3 usually gets me home about 6:00 or so.
- 4 Q. And that's after starting out at 5:50 a.m.
- 5 on the ferry to Edmonds?
- 6 A. Yes, that's getting up at 4:30 in the
- 7 morning.
- 8 O. You mentioned that oftentimes the lot is
- 9 overflowing in Seattle to Bainbridge. Between 3:45
- 10 and 4:40, do you just have to sit idle in the lot?
- 11 A. Yes.
- 12 Q. Do you see any particular benefit and
- 13 convenience to your life and your lifestyle of the
- 14 proposed passenger-only ferry service between Seattle
- 15 and Kingston?
- 16 A. Yes, I was thinking about that, and I would
- 17 appreciate a run like that, because, for me, when I
- 18 get healthy and get out of these things, I could ride
- 19 my bicycle. It only takes me 20, 25 minutes to get
- 20 from my home to Kingston, and it only takes me like
- 21 15 minutes on the other side once I get to Seattle to
- 22 work. That would shave a lot of time off of me
- 23 sitting around in a car or waiting for overloads and
- 24 stuff.
- 25 Q. So if this application were granted, you

- 1 would propose to commute by bicycle between the
- 2 terminals and either your office or your home; is
- 3 that correct?
- 4 A. Yes.
- 5 Q. And would this service accommodate that, as
- 6 you understand it?
- 7 A. Yes, it would.
- 8 Q. And can you tell us today why you went out
- 9 of your way to come here to support this application?
- 10 A. Well, I'm in support of it, and I think,
- 11 like the gentleman before me said, it's kind of a
- 12 selfish reason, but I would appreciate another mode
- 13 of transportation, a ferry service between Kingston
- 14 and Seattle. That would cut down my time, that would
- 15 cut down my driving time, I wouldn't have to take my
- 16 car out of the parking lot; I could just ride my
- 17 bicycle. I'm trying to live a healthy life, so I can
- 18 ride my bicycle a lot more, so I'd appreciate it.
- 19 Q. Thank you. You referred, just so the record
- 20 is clear, you referred to these things. So that the
- 21 record knows what you're referring to, you have casts
- 22 on your arms?
- 23 A. Yes, I have casts and I have pins in my
- 24 thumbs from a recent accident.
- 25 Q. So you should stay off motorcycles for a

- 1 while, huh?
- 2 A. I'm not going to ride a motorcycle again.
- 3 This is for the record; right?
- 4 JUDGE RENDAHL: That's for the record.
- 5 MR. WILEY: Thank you, Mr. Clark. I have no
- 6 further questions.
- JUDGE RENDAHL: Mr. Trotter, anything from
- 8 the Bench? Thank you very much for coming today, Mr.
- 9 Clark. You may step down.
- 10 THE WITNESS: Thank you.
- 11 MR. WILEY: This is Marcia Kelbon, Your
- 12 Honor.
- 13 JUDGE RENDAHL: Thank you. Good afternoon.
- MS. KELBON: Thank you.
- 15 JUDGE RENDAHL: If you could state your name
- 16 and your address for our court reporter, please?
- 17 MS. KELBON: Certainly. It's Marcia Kelbon,
- 18 9981 Kingston Farm Road, Kingston.
- 19 JUDGE RENDAHL: And Kelbon is spelled?
- MS. KELBON: K-e-l-b-o-n.
- JUDGE RENDAHL: Thank you.
- MS. KELBON: Marcia is M-a-r-c-i-a.
- 23 JUDGE RENDAHL: Thank you. If you could
- 24 raise your right hand, please?
- 25 Whereupon,

- 1 MARCIA KELBON,
- 2 having been first duly sworn, was called as a witness
- 3 herein and was examined and testified as follows:
- 4 JUDGE RENDAHL: Thank you. Go ahead, Mr.
- 5 Wiley.

- 7 DIRECT EXAMINATION
- 8 BY MR. WILEY:
- 9 Q. Good afternoon, Ms. Kelbon. Thank you very
- 10 much for being here. By whom are you employed?
- 11 A. Omeros Corporation. It's a small biotech
- 12 company in Seattle.
- Q. And how long have you held that position?
- 14 A. Three years.
- Q. And your position specifically is?
- 16 A. Vice patent -- I'm sorry, vice president,
- 17 patent and general counsel.
- 18 Q. So you are another one of those attorney
- 19 witnesses; is that correct?
- 20 A. Another one of those.
- Q. Thank you. How far from the Kingston
- 22 terminal do you live at present?
- 23 A. It's, by road, approximately three miles.
- 24 As the crow flies, about a mile.
- Q. And how far is Omeros from the Seattle

- 1 terminal at Pier 56?
- 2 A. It's at Fifth and Union. It's, depending on
- 3 how fast I move, a 15 to 20-minute walk.
- 4 Q. And do you currently travel -- how do you
- 5 get to your job between job and home every day, if
- 6 you would?
- 7 A. Currently, I drive to Bainbridge and park at
- 8 the lot there and then walk on the Bainbridge boat,
- 9 and then continue across and walk up to the office.
- 10 Q. As I recall, you're an inveterate commuter.
- 11 How long have you commuted from Kingston to Seattle?
- 12 A. With one brief four-year stint, I have made
- 13 that commute in a variety of methods since 1981.
- 14 Q. And currently, could you describe for the
- 15 record how long it takes you, round trip, to get from
- 16 your house to your job and back to your house?
- 17 A. Sure. Going in, currently, it would be
- 18 about an hour and a half on the button. Coming home,
- 19 it's approximately two hours.
- 20 Q. And could you describe for the record why it
- 21 takes a little longer coming home? Is that just
- 22 traffic patterns or what is it?
- A. Highway 305 traffic.
- Q. And we've had a lot of testimony on this
- 25 record about Highway 305. Has that highway, to your

- 1 experience, become more congested of late?
- 2 A. Oh, certainly. It's growing every year.
- 3 The casino certainly helped things out in building
- 4 some congestion, but just population patterns and
- 5 growth on the runs have added to that.
- 6 Q. Where do you -- do you park on Bainbridge
- 7 Island?
- 8 A. I park in a Diamond lot off of the terminal.
- 9 Q. How much does that cost?
- 10 A. It would be \$160 a month.
- 11 Q. And have you calculated what your total
- 12 commuting cost is at present?
- 13 A. Oh, that's painful. I actually used to
- 14 drive a car. I've done a lot of things over the
- 15 years. I most recently would drive a carpool. I
- 16 found my hours were a bit erratic for that. So I now
- drive a single vehicle, and it's about \$50 a week for
- 18 gas, in addition to the parking fees.
- 19 Q. And there's also a passenger ferry fare on
- 20 the State ferries, is there not?
- 21 A. There certainly is a passenger ferry fare,
- 22 yes.
- Q. How much is that per month currently from
- 24 Bainbridge?
- 25 A. I buy two books most months, which are

- 1 \$45.60, so approximately \$90 a month. So 250 -- I
- 2 guess I'm spending about \$450 a month commuting.
- 3 Q. I had \$50 of gas a week, 160 for parking,
- 4 and approximately 90 ferry fare. That's 300;
- 5 correct?
- 6 A. Yes, thank you. Your math is better than
- 7 mine.
- 8 O. So in terms of the economics of the service,
- 9 you've looked at the proposed ferry schedule and
- 10 proposed time schedule. Is there some benefit and
- 11 convenience posed to you and your lifestyle by this
- 12 service?
- 13 A. Definitely. It's really a lifestyle
- 14 difference and, primarily for me, it relates because
- 15 I have a family and there are many days I don't see
- 16 my kids. That's not so much the case for the
- 17 teenagers anymore, because they stay up so late, but
- 18 I leave before anyone else is awake, and many nights
- 19 I'm certainly home before my -- after my youngest is
- in bed, and before that, the others, as well.
- Q. Is the proposed fare of \$10.50 daily round
- 22 trip, or approximately \$210 monthly something that
- 23 you would willingly pay?
- A. Definitely, it would be a bargain. And you
- 25 know, I'm actually going to correct your math.

- 1 Q. Thank you.
- 2 A. Fifty dollars a week for gas is 200 a month
- 3 for gas.
- 4 Q. Thank you. I had that as per month, so
- 5 you're right.
- 6 A. It's more like 450 a month.
- 7 Q. That's today's gas rates, not last year's,
- 8 obviously?
- 9 A. No, those are today's gas rates, yes.
- 10 Q. If the fare were to increase for this
- 11 service, say to the 12 or \$13 round trip area, which
- 12 is possible in the future, provided the Commission
- 13 approve such a fare increase if it was needed, would
- 14 that be something prohibitive for you?
- 15 A. Not at all. Just on a purely financial
- 16 basis, it would still save me money. I am in a
- 17 position where, this is sounding familiar, perhaps,
- 18 but I could bike to work, and that would be my plan.
- 19 I've done the motorcycle thing, I've done the bus,
- 20 I've done the carpool. This would allow me to bike
- 21 and park the car. But I'm fortunate that dollars are
- 22 rather irrelevant. The extra time at home would make
- 23 the world of difference to me.
- Q. Have you noticed anything, observed anything
- 25 about the Bremerton Island run and the capacity

- 1 issues relevant to the Bremerton-Seattle run --
- 2 excuse me, the Bainbridge to Seattle run?
- 3 A. The Bainbridge to Seattle run is near
- 4 capacity on all of the peak runs. I typically go on
- 5 either the 6:20 or the 7:05. I come home usually on
- 6 the 5:00 or the 6:20 -- 5:30 or 6:20 boats, and
- 7 you're hard pressed to find a seat unless it's a
- 8 vacation weekend. I mean, there are seats there, I
- 9 don't want to exaggerate that, but most of them are
- 10 full. The booths are now four to six people. You
- 11 could shave 10 percent off of that with no
- 12 difference. If you add another 10 percent, you'll be
- 13 at capacity, I would expect, on those runs.
- 14 Q. Could you summarize for the record why
- 15 you're here today in support of this application,
- 16 please?
- 17 A. I've been a Kingston resident for many years
- 18 and doing this commute for many years. There was one
- 19 winter where there was a private ferry that ran,
- 20 Redhead, somewhere in the early '90s, and I took
- 21 that. It made a huge difference in my life. I had
- 22 very young children at the time, and it was a
- 23 tremendous help. Since then, there have been many,
- 24 many false starts, private enterprise, county, state,
- and each one has been shot down, typically, for

- 1 funding reasons. I've long since decided I would be
- 2 retired before this happened, and now we have someone
- 3 here that's -- you know, it seems to be a winning
- 4 situation all the way around. We have someone
- 5 willing to fund it, Kitsap Transit partnership to
- 6 support people to and from it, the State is in
- 7 accord, and it just makes sense to have it happen.
- 8 And the growth is happening regardless.
- 9 There's going to be a lot of people that benefit, and
- 10 I think the community will benefit from more
- 11 involvement from people in their lives, instead of
- 12 just being here on the weekends.
- 13 MR. WILEY: Thank you, Ms. Kelbon. No
- 14 further questions.
- JUDGE RENDAHL: Mr. Trotter.
- MR. TROTTER: No questions.
- JUDGE RENDAHL: Anything from the Bench?
- 18 Thank you very much.
- 19 MR. WILEY: And that is my last witness for
- 20 the afternoon.
- JUDGE RENDAHL: Well, thank you very much,
- 22 Mr. Wiley.
- 23 MR. WILEY: Thank you. Before we conclude
- 24 this afternoon's proceeding, is there anything we
- 25 need to address on the record besides the

23

24

25

1 illustrative exhibit? 2. MR. WILEY: Nothing. 3 JUDGE RENDAHL: All right. Well, I will 4 admit the illustrative exhibit after the hearing 5 tonight. I will likely not be here. The Commissioners have chosen to preside without me, for 6 7 which I am very grateful, having been a very long day. Not that I don't want to hear from the 8 9 community in Kitsap County, but the Commissioners are 10 ably capable of doing that. So thank you all very much. We will be 11 12 adjourned and we will be back on the record at 6:00 with the public comment period. Thank you very much. 13 14 We'll be off the record. 15 MR. WILEY: Thank you. 16 (Evidentiary hearing concluded at 4:29 p.m.) 17 18 19 20 21 22