

Exhibit No. __ (TJN-1T)
Docket No. UG-20____
Witness: Tammy J. Nygard

**BEFORE THE
WASHINGTON UTILITIES AND TRANSPORTATION COMMISSION**

WASHINGTON UTILITIES AND
TRANSPORTATION COMMISSION,
Complainant,

v.

CASCADE NATURAL GAS
CORPORATION,
Respondent.

DOCKET UG-20_____

**CASCADE NATURAL GAS CORPORATION
DIRECT TESTIMONY OF TAMMY J. NYGARD**

JUNE 19, 2020

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I. OVERVIEW

1 **Q. Please state your name, business address and position.**

2 A. My name is Tammy J. Nygard and my business address is 400 North Fourth Street,
3 Bismarck, ND 58501. I am the Controller for Cascade Natural Gas Corporation
4 (“Cascade” or “Company”), a wholly-owned subsidiary company of MDU Resources
5 Group, Inc. (“MDU Resources”). I am also the Controller of Montana-Dakota Utilities
6 Co. (“Montana-Dakota”), Great Plains Natural Gas Co. (“Great Plains”), and
7 Intermountain Gas Company (“Intermountain”), subsidiaries of MDU Resources.

8 **Q. Would you please describe your duties?**

9 A. As Controller, I am responsible for providing leadership and management of the
10 accounting and the financial forecasting/planning functions, including analysis and
11 reporting of all financial transactions for Cascade, Intermountain, Montana-Dakota and
12 Great Plains.

13 **Q. Would you please outline your educational and professional background?**

14 A. I graduated from the University of Mary with a Bachelor of Science degree in
15 Accounting and Computer Information Systems. I have over 18 years of experience in the
16 utility industry. During my tenure with the Company, I have held positions of increasing
17 responsibility, including Financial Analyst for Montana-Dakota, Director of Accounting
18 and Finance for Cascade, and my current position, Controller.

19 **Q. What is the purpose of your testimony in this proceeding?**

20 A. My testimony supports the Company’s overall cost of capital recommendation in this
21 case. To that end, I explain and support the Company’s recommended cost of debt,
22 capital structure, and rate of return.

23 **Q. What is the Company’s overall recommended cost of capital for this case?**

24 A. Cascade proposes an overall rate of return (“ROR”) of 7.544 percent, which provides a
25 reasonable return for Cascade’s investors at a fair cost to Cascade’s customers. The

1 recommended ROR is based on a 50.4 percent common equity ratio with a return on
2 equity of 10.3 percent and a debt cost of 4.745 percent.

II. COST OF DEBT, CAPITAL STRUCTURE, AND RATE OF RETURN

3 **Q. How does Cascade finance its regulated utility operations?**

4 A. Cascade finances its regulated utility operations with a mix of debt and common equity
5 capital.

6 **Q. How much debt is currently held at Cascade, and what are the maturity dates of the
7 existing debt?**

8 A. Confidential Exhibit No. __ (TJN-2C) details Cascade's currently outstanding debt and
9 the associated maturity dates. Total outstanding debt as of December 31, 2019, was
10 valued at \$289,214,000 with maturity dates beginning in 2020. All the debt is unsecured
11 term notes with tenors ranging from twelve years to forty years. Each issuance of debt
12 requires either semi-annual or quarterly interest payments.

13 **Q. What is the average annualized interest rate of Cascade's debt, and how is this
14 calculated?**

15 A. The average annualized cost of debt of 4.956 percent, which is calculated based on the
16 weighted average outstanding debt as of December 31, 2019, inclusive of the annual
17 amortization of the costs associated with the financing of the debt. The associated
18 amortization has been computed on a straight-line basis over the remaining life of the
19 issues. Cascade uses the same methodology for book accounting purposes. In 2020, the
20 Company plans to retire \$15 million of debt and has issued \$50 million of additional
21 long-term debt, which reduces the cost of debt in this case to 4.745 percent. Since 2006,
22 the Company has been able to reduce its average annualized cost of debt from
23 approximately 7.58 percent to 4.745 percent.

24 **Q. Will any of the debt included in this filing come due within the next five years?**

1 A. Yes. As shown in the attached confidential Exhibit No. __ (TJN-2C), one long-term note
2 will mature in September 2020 in the amount of \$15,000,000. The Company replaced this
3 amount with new long-term debt issued on June 15, 2020.

4 **Q. Does Cascade plan to issue any other debt in the next five years?**

5 A. Yes. As I mentioned above, the Company issued \$50 million of additional long-term
6 debt on June 15, 2020. As shown in confidential Exhibit No. __ (TJN-3C), this is the
7 only new long-term debt issuance planned for the next five years.

8 **Q. What is the overall ROR and capital structure that Cascade is requesting in this
9 case?**

10 A. The Company is requesting an ROR of 7.544 percent, which is based on a capital
11 structure of 50.4 percent equity and 49.6 percent debt. The components and calculation of
12 the proposed ROR are shown in the following table:

13 **Table 1. Proposed Rate of Return**

Proposed Rate of Return			
	<u>Capital Structure</u>	<u>Cost</u>	<u>Component</u>
Common Equity	50.4%	10.300% ¹	5.191%
Total Debt	<u>49.6%</u>	4.745%	<u>2.353%</u>
	<u>100%</u>		<u>7.544%</u>

¹ See, Exh. No.__(AEB-1T)

1 **Q. You testified that the Company is proposing a capital structure of 50.4 percent**
2 **equity and 49.6 percent debt. Why is a 50.4 percent equity ratio appropriate for the**
3 **Company?**

4 A. The Company's requested capital structure is based upon Cascade's actual (and targeted)
5 average capital structure for the last two years. Consistent with our approach in the last
6 general rate case, the Company's 2018 equity ratio was adjusted for an unanticipated
7 \$17.5 million short-term debt increase from higher gas costs in November and December
8 resulting from the Enbridge incident.² As a result of the Enbridge incident, Cascade is
9 recovering the increased gas costs over a three-year period rather than the normal one-
10 year period. These increased costs, resulted in a non-current Purchased Gas Adjustment
11 ("PGA") balance of \$46.4 million at December 31, 2019. This resulted in a \$46.4 million
12 capital structure adjustment in 2019, as the Company does not finance gas costs with
13 equity.³

14 As a regulated public utility, Cascade has the responsibility to provide safe and
15 reliable service to customers across its service territory. This requires on-going
16 investment in new plant for mains, services, meters, and other support facilities. As part
17 of the planning process, Cascade determines the amount of new financing needed to
18 support the capital expenditure program with a target of 50 percent debt and 50 percent
19 equity. The Company is committed to maintaining a healthy capital ratio, which is in the

² The Company received \$30 million of equity in September 2018, which was anticipated to result in a 50 percent equity ratio at December 31, 2018. However, the Enbridge incident caused increased gas costs in November and December 2018, and therefore higher unrecovered purchased gas costs. As a result, the Company incurred higher short-term debt costs than anticipated, which resulted in year-end equity percentage of slightly over 49 percent.

³ The Company received \$44 million of equity in 2019, which would result in a 50 percent equity ratio at December 31, 2019, excluding the PGA balance that is not expected to be recovered over the next year. Due to the Enbridge incident, which caused significantly higher gas costs, the Commission ruled to allow Cascade to recover those gas costs over a three-year period.

1 best interest of the Company's customers and shareholders, and also reduces financial
2 risk for Cascade's debt obligations.

3 Table 2 provides a summary of Cascade's actual capital structure supporting the
4 requested capital structure of 50.4 percent equity and 49.6 percent debt.

5 **Table 2. Cascade's Actual Capital Structure**

Capital Structure					
	<u>12/31/2018</u>	<u>Adjusted</u> <u>12/31/2018</u>	<u>12/31/2019</u>	<u>Adjusted</u> <u>12/31/2019</u>	<u>Average</u>
Total Debt	50.9%	49.2%	53.4%	49.9%	49.6%
Common Equity	49.1%	50.8%	46.6%	50.1%	50.4%

6 **Q. Why is the Company proposing a 10.3 percent return on equity?**

7 A. Ms. Ann E. Bulkley calculated a range for the cost of common equity capital for
8 Cascade's Washington natural gas distribution operations based on multiple analytical
9 methods, including the Discounted Cash Flow model, the Capital Asset Pricing Model,
10 the Risk Premium Approach, and the Expected Earnings Analysis.⁴ Ms. Bulkley then
11 compared the range of results produced by these methods with the returns on equity for a
12 group of proxy companies that have risks similar to those of Cascade's Washington gas
13 distribution operations.⁵ Finally, Ms. Bulkley considered the impact of current capital
14 market conditions—including the current market volatility in response to the COVID-19
15 pandemic—on the results produced by the various analytical tools, using this review to
16 further inform her opinion. In the end, Ms. Bulkley's multi-faceted and balanced
17 approach produced the Company's requested 10.3 percent return on equity. Ms.
18 Bulkley's comprehensive cost of capital analysis is detailed in her testimony.⁶ The

⁴ See, Exh. No. __AEB-1T, at 3:5-16.

⁵ Ibid., at 8:1-9.

⁶ Ibid.

1 Company agrees with the information presented and with the conclusion reached by Ms.
2 Bulkley that a 10.3 percent ROE represents a fair return for both the Company and its
3 customers.

III. CONCLUSION

4 **Q. Does this conclude your testimony?**

5 **A. Yes, it does.**