

King County Revenue Sharing Plan Budget

2020 - 2021 plan years

Mid-Plan Update on Expenditures thru 9/30/20

	<u>Budget</u> King County	<u>Actual thru</u> 9/30/20 (Open PO's & invoices)
Customer Counts:		
Residential (average)	<u><u>38,629</u></u>	
Tonnage:		
Residential and Multi-Family WUTC tonnage (based on most recent 12 months)	<u><u>23,806</u></u>	
Revenues:		
Total Projected Commodity Revenue (based most recent 12 months average commodity values)	<u><u>\$ 664,000</u></u>	
Expenditures Budget:		
Estimated Revenue Sharing retained by Company	50.0% \$ 332,000	
Less: Performance Incentive Earned (5% of Expenditures)	<u>\$ (15,800)</u>	
Amount available to spend	<u><u>\$ 316,200</u></u>	
Detailed Expenditures:		
Labor Cost Total (see detail below)	<u>\$ 200,200</u>	<u>\$ 34,448</u>
Tasks As Outlined In RSA		
Task 1 - Single Family Residential Audience Outreach & Education	\$ 102,500	\$ 5,240
Task 2 - Multifamily Residential Audience Outreach & Education	\$ 9,000	\$ -
Task 3 - Analysis of incorporating tasks into base rates	\$ 4,500	\$ -
Total RSA Task Fees (excluding capital)	<u>\$ 116,000</u>	<u>\$ 5,240</u>

Total Budgeted Expenses	\$ 316,200	\$ 39,688
Avg. lbs./customer/mo.	51.36	
Avg. revenue/ton	\$ 27.89	

Labor Cost Allocation	Total		
	Hours	Hourly Rate	Total 2 yrs
Monthly Reporting (CC Team)	300	\$ 90	\$ 27,000
Executive Management/Oversight (Mindy & Mary)	180	\$ 150	\$ 27,000
RSA Project Manager	950	\$ 90	\$ 85,500
Support Staff (e.g. Public Education Team, Website Updates, Accounting)	400	\$ 90	\$ 36,000
Intern Program (recruitment & boot camp)	206	\$ 120	\$ 24,700
Labor Cost Totals	2,036		\$ 200,200