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2	BEFORE THE WASHINGTON STATE UTILITIES AND TRANSPORTATION COMMISSION
3	
4) DOCUMENT TO 160014
5	In the Matter of Determining the) DOCKET TV-160214 Proper Carrier Classification of, and)
6	Complaint for Penalties against:)
7	BILAL WILLIS, d/b/a AKTIV DELIVERIES) AND LABOR,
8	
9	MOVERS COURT, VOLUME I
10	Pages 1-41
11	ADMINISTRATIVE LAW JUDGE RAYNE PEARSON
12	
13	0.01 7 1/4
14	9:01 A.M.
15	APRIL 18, 2016
16	Washington Utilities and Transportation Commission
17	1300 South Evergreen Park Drive Southwest Olympia, Washington 98504-7250
18	
19	
20	REPORTED BY: RYAN ZIEGLER, CCR #3348
21	Buell Realtime Reporting, LLC
22	1325 Fourth Avenue Suite 1840
23	Seattle, Washington 98101 206.287.9066 Seattle
24	360.534.9066 Olympia 800.846.6989 National
25	www.buellrealtime.com

I		
1		
2		APPEARANCES
3	ADMINISTRATIVE LAW	JUDGE:
4		RAYNE PEARSON Washington Utilities and
5		Transportation Commission 1300 South Evergreen Park Drive Southwest
6		P.O. Box 47250 Olympia, Washington 98504
7		360.664.1136
8	WASHINGTON UTILITIE	FC ANTO
9		MISSION REPRESENTATIVE:
10		MEGAN BANKS Compliance Investigator
11		Consumer Protection and Communications 1300 South Evergreen Park Drive Southwest
12		P.O. Box 47250 Olympia, Washington 98504
13		360.664.1111
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1	OLYMPIA, WASHINGTON; APRIL 18, 2016
2	9:01 A.M.
3	000
4	
5	JUDGE PEARSON: Good morning. We will be on
6	the record.
7	My name is Rayne Pearson. I'm an
8	administrative law judge for the Washington Utilities and
9	Transportation Commission, and I'm the presiding officer
10	for today's hearing being conducted at the Commission's
11	headquarters in Olympia.
12	Today is Monday, April 18th, 2016, and the
13	time is 9 a.m. So today's hearing involves a total of five
14	household goods carriers, so the first thing we will do is
15	take a roll call to determine who's present.
16	And as you can see, there is a court reporter
17	here today creating a record of today's proceeding, so when
18	I call your name, in addition to raising your hand, please
19	also identify yourself with a verbal response like
20	"present" or "here."
21	So the first docket is TV-160211, Justin
22	Junell.
23	MR. JUNELL: Present, Your Honor.
24	JUDGE PEARSON: Okay. Is that how you
25	pronounce your last name? Junell?

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1
                   MR. JUNELL: Junell.
                                         Yes.
2
                   JUDGE PEARSON:
                                   Okay. And the second is
3
    Docket TV-160212, Nicholas Griffin.
4
                   MR. GRIFFIN: Present.
5
                   JUDGE PEARSON:
                                   Okay. Thank you.
6
                   And Docket TV-160213, Creech and Son.
7
                   MR. MARTI: Present.
8
                   MR. CREECH: Here.
9
                   JUDGE PEARSON: Okay. Thank you.
10
                   And Docket TV-160214, Bilal Willis. Okay.
11
    Hearing nothing.
12
                   Docket TV-160215, Darryl Horne.
13
                   MR. HORNE:
                               Here.
14
                   JUDGE PEARSON: Okay. Thank you.
15
                   So there's just one company who has not
16
    entered an appearance today, so that company will be
17
    subject to being held in default and having an order
18
    entered against them without a chance to address the
19
    Commission, so I will take that case up later this morning
20
    if Mr. Willis does not appear.
21
                   So you are all here because the Commission
22
    filed a complaint alleging that each of you is performing
23
    or advertising to perform work as a household goods carrier
24
    without the required Commission-issued permit, and the
25
    purpose of today's proceeding is to explain to you what
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your choices are and then hear from you regarding which choice you want to pursue, and you can choose one of two options.

The first is to cease and desist providing, offering, and advertising un-permitted household goods services; and if you choose that option, you will need to demonstrate what you've done to shut down your business either completely or partially to avoid further enforcement action by the Commission.

So I will want to hear and see sufficient proof that you're no longer performing regulated moves; for example, if you can demonstrate that you've taken down your website or other online advertisements for your business.

The second option is to ask for a formal classification hearing to show why you don't need a permit; and if you choose this option, you're contesting the allegations in the complaint and claiming not to be conducting household goods moves at all.

And for that option, we will need to schedule a formal hearing for a date in the near future with a deadline two to three weeks from now for both your company and for Staff to file any exhibits and declare all witnesses. So we will set that hearing up before we take a break this morning if -- if that's an option that any of you wish to pursue.

So because each of you has a right to be heard by the Commission, I will call you up individually to do that, and then Commission Staff will also be heard this morning. Ms. Megan Banks represents the Commission. She's seated over here to my right, and she's a Commission compliance investigator.

So in a few minutes, I'll call each of you forward to make your choice about how you wish to proceed, and at that time, I will swear you in so that anything you tell the Court will be under oath and will be considered sworn testimony.

And once you're sworn in, I'll ask you if you understand your options for today's hearing and then ask you to state on the record which option that you're choosing. And if there's anything else you want to explain to me, you can do that at that time.

In each of the complaints, Commission Staff allege that you are providing household goods moving services without a permit, and they are also seeking to have a penalty imposed for those violations.

So Staff will be making a penalty recommendation as part of any agreed order that gets entered here today, and Ms. Banks will be explaining the recommendation, but the Commission will make the final decision about the amount of the penalty that will be

1 imposed.

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So if you choose to testify about how you're getting out of the household goods business, I will allow you to make a statement explain -- explaining how you plan to do that or how you've already done it; and depending on what proof you can provide, you should be able to reach an agreement with Staff resolving the matter with the Commission completely, and you can speak to Ms. Banks about that during the recess.

And if you choose to contest the allegations, like I said, we will schedule another hearing, so it would help to know your schedule for the next month or so when you come up here and be ready to -- to set that time.

So after I hear from each of you, we'll take a break, and that will provide Commission Staff time to meet with each of you and prepare a final disposition for your case.

And for most of you, I believe that Ms. Banks will be presenting agreed orders, and that will essentially say that you agree that you were operating without a permit, that you advertised without a permit, and that you agree to stop operating and -- and advertising until you get a permit should you decide to apply for one.

Once you're satisfied that you understand all the terms of the order, you and Ms. Banks will both sign

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1
    it, and it will most likely include an agreement about the
2
    amount of penalty to be imposed as well.
 3
                   So, Ms. Banks, let me just swear you in at
4
    this point so you're sworn in for the entire proceeding.
5
    If you'd stand and raise your right hand.
6
7
    MEGAN BANKS,
                                   witness herein, having been
8
                                   first duly sworn on oath,
9
                                   was examined and testified
10
                                   as follows:
11
12
                   JUDGE PEARSON: Okay. Thank you.
13
                   Do you want to make any general statements on
14
    behalf of Commission Staff before we get started?
15
                   MS. BANKS: Not at this time.
16
                   JUDGE PEARSON: Okay. So I will begin by
    calling you up in the order that I read them off, in docket
17
18
    order, and after hearing from each of you, then we can take
19
    up the company that did not appear if he hasn't appeared at
20
    that time.
21
                   So the first is Docket TV-160211, Justin
22
    Junell. If you could come forward?
23
                   MR. JUNELL: Is she allowed to come up here
24
    with me or -- it's my mom, if --
25
                   JUDGE PEARSON:
                                   If you -- if you want her up
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1
    here, but --
2
                   MR. JUNELL: I can -- okay.
 3
                   JUDGE PEARSON: -- I assume you'll be doing
4
    all the speaking --
5
                   MR. JUNELL: Okay.
6
                   JUDGE PEARSON: -- on your own behalf.
7
                   So if you could turn on the microphone. So
8
    when the red light is on, that means the microphone is on.
9
                   MR. JUNELL: It's on. Yeah.
10
                   JUDGE PEARSON: Okay. If you could just
11
    raise your right hand.
12
13
    JUSTIN S. JUNELL,
                                   witness herein, having been
14
                                   first duly sworn on oath,
15
                                   was examined and testified
16
                                   as follows:
17
18
                   JUDGE PEARSON: Okay. You may be seated.
19
    And if you could state your first and last name for the
20
    record and spell your last name for the court reporter.
21
                   MR. JUNELL: Justin S. Junell, J-U-N-E-L-L.
22
                   JUDGE PEARSON:
                                   Okay. And what's your
23
    position with the company?
24
                   MR. JUNELL: I am the owner.
25
                   JUDGE PEARSON:
                                   Okay. And how do you want to
```

- 1 proceed this morning?
- 2 MR. JUNELL: So that's -- I have a -- just a
- 3 couple questions, I guess.
- JUDGE PEARSON: 4 Sure.
- 5 MR. JUNELL: As far as the website and then
- 6 my Facebook page, it doesn't really have anything on there
- 7 to do with household goods, you know. It's just a
- 8 labor-only.
- 9 JUDGE PEARSON: Okay.
- 10 MR. JUNELL: So what I'm saying is, do I --
- 11 do I just choose Option B then to furthermore, I guess, in
- 12 a hearing -- I mean furthermore down the line to explain
- 13 that?
- 14 JUDGE PEARSON: Well, I guess that's up to
- you. Are you contesting that you ever offered to perform a 15
- 16 full service household goods move? Are you denying that?
- 17 MR. JUNELL: Yeah. That's what I'm saying is
- 18 that I'm not a household goods, I'm a labor- -- labor-only.
- That's, you know, what I'm getting at. So -- because I --19
- 20 you know, I don't own a truck.
- 21 I want to get the permit, you know,
- 22 eventually, but I'm just so small that I don't own a truck
- 23 or a trailer, anything like that, to get the permit. So,
- 24 like, I wouldn't -- I want to get the permit, but I just
- 25 don't have anything to get the permit. You know what I

- 1 mean? So --JUDGE PEARSON: I do, yes. I understand 2 3 that. I think that you could discuss these options with -with Ms. Banks during the recess, but part of the 4 5 Commission's complaint against you was that you made an 6 offer to perform the move. You wouldn't be here today if 7 you hadn't made an offer to perform a move that included a 8 truck. So if you --9 MR. JUNELL: Gotcha. 10 JUDGE PEARSON: -- want to contest that, it 11 will be Staff's evidence against whatever evidence --12 MR. JUNELL: Against me. Yeah. 13 JUDGE PEARSON: -- you might have, so just 14 bear that in mind if you -- if you decide that you want to 15 actually schedule a hearing to claim that that never 16 happened.
- 17 MR. JUNELL: Yeah. But, I mean, that's --18 that's essentially what it is. Yeah. Because, I mean, I 19 don't -- you know, I don't have any trucks or anything like 20 that, so I -- I can't get the household goods move permit, 21 you know?
- 22 So I just have to go that route to explain, 23 you know, my end of -- you know, my evidence and everything 24 like that furthermore and then, I guess, kind of go from there. You know what I mean? 25

1 JUDGE PEARSON: Yes. And I understand what 2 you're saying; however, we routinely have companies in here 3 who, despite not having trucks, still offer to perform 4 moves, because they will rent their own truck and provide 5 it for the customer, so --6 MR. JUNELL: Yeah. Yeah. No. No, I -- no, 7 I -- I understand. That's a --8 JUDGE PEARSON: Right. So this is -- either option would work for you, because it sounds like you 9 10 understand the law now and that --11 MR. JUNELL: Yeah, I do. 12 JUDGE PEARSON: -- you would agree to cease 13 and desist until such time that you get a truck and are 14 ready to get a permit. 15 MR. JUNELL: Yeah. And that -- oh, sorry. 16 JUDGE PEARSON: Go ahead. 17 MR. JUNELL: That's just -- yeah. That's the 18 thing is because, like, what I advertise or -- you know, 19 on, like, my Facebook page or my website, after I talked to 20 Ms. Banks, like, a year ago after I learned all the rules 21 and everything, because I'm just so new into the business 22 that I -- as of today and from a year ago, nothing has 23 changed. 24 JUDGE PEARSON: Okay. 25 MR. JUNELL: So -- and when I discussed, you

1 know, "Hey, is everything on my website and Facebook page 2 okay, you know, as far as me being a labor-only?" You 3 know, so I just don't -- I don't know what I could show you to show that I've tooken my -- you know, my labor-only, you 4 5 know, moving company, like --6 JUDGE PEARSON: Well --7 MR. JUNELL: -- off, you know. 8 JUDGE PEARSON: -- you can actually show that 9 to Ms. Banks during the break. I would recommend -- rather 10 than us scheduling a hearing at this point in time, I would 11 recommend that you have a chance to speak with Ms. Banks --12 MR. JUNELL: Before --13 JUDGE PEARSON: -- about what your options 14 are before you make that decision. 15 MR. JUNELL: Okay. 16 JUDGE PEARSON: Because, again, you would be 17 alleging and trying to prove that the evidence that Staff 18 has put forward is false, and that would be a pretty large 19 burden for you to overcome --20 MR. JUNELL: Yeah. No. 21 JUDGE PEARSON: -- if she has documentation, 22 you know, of -- of a move offer --23 MR. JUNELL: Yeah. 24 JUDGE PEARSON: -- and previous

advertisements.

25

1 So I would recommend that you at least speak 2 with her before you make your final decision. 3 MR. JUNELL: And that's okay to do --4 JUDGE PEARSON: Absolutely. 5 MR. JUNELL: Okay. 6 JUDGE PEARSON: During the break. 7 MR. JUNELL: Okay. 8 JUDGE PEARSON: Yes. 9 MR. JUNELL: Okay. Perfect. Perfect. 10 Perfect. 11 JUDGE PEARSON: Okay. So, Ms. Banks, given 12 that he hasn't made his mind up, you probably don't want to 13 make a recommendation at this point. Do you have anything that you want to say with respect to this case? 14 15 MS. BANKS: Just that I'd be happy to speak 16 with you at the break about --17 MR. JUNELL: Okay. 18 MS. BANKS: -- everything. 19 MR. JUNELL: Perfect. 20 JUDGE PEARSON: Okay. 21 MR. JUNELL: Awesome. Thank you. 22 JUDGE PEARSON: That sounds good. Okay. 23 Well, you can go ahead and take a seat, and then when the 24 break --25 MR. JUNELL: Then we can kind of go --

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1
                   JUDGE PEARSON:
                                   Exactly.
2
                   MR. JUNELL: Okay.
                   JUDGE PEARSON: Then you'll be called to --
 3
4
    to speak with Ms. Banks. Okay. Do you have any other
5
    questions?
6
                   MR. JUNELL: No other questions.
7
                   JUDGE PEARSON:
                                   Okay.
8
                   MR. JUNELL: Thank you.
9
                   JUDGE PEARSON:
                                   Thank you.
10
               (Mr. Willis joined the proceedings.)
11
                   JUDGE PEARSON: All right. Someone else just
12
    came into the room, so I will just check to see, are you
13
    Mr. Willis?
14
                   MR. WILLIS: (Nods head.)
15
                                   Okay. So that's
                   JUDGE PEARSON:
16
    Docket TV-160214.
17
                   Bilal? Is that how you say your first name?
18
                   MR. WILLIS: Yes, ma'am.
19
                   JUDGE PEARSON: Okay. All right. So I will
20
    call you up here shortly and kind of run through everything
21
    that you missed this morning just to explain what your
22
    options are.
                  Okay?
23
                   MR. WILLIS: (Nods head.)
24
                   JUDGE PEARSON: But right now I will call
25
    Docket TV-160212, Nicholas Griffin.
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1
                   MR. GRIFFIN: Good morning, Your Honor.
2
                   JUDGE PEARSON: Good morning. If you could
3
    just stand and raise your right hand.
4
                   MR. GRIFFIN:
                                 Oh, yeah.
5
6
    NICHOLAS GRIFFIN,
                                   witness herein, having been
7
                                   first duly sworn on oath,
8
                                   was examined and testified
9
                                   as follows:
10
11
                   JUDGE PEARSON: Okay. Go ahead and be
12
    seated. And if you could state your first and last name
13
    and spell your last name for the court reporter.
14
                   MR. GRIFFIN: Yeah. Nicholas Griffin,
15
    G-R-I-F-F-I-N.
16
                   JUDGE PEARSON: Okay. And what is your
17
    position with the company?
18
                   MR. GRIFFIN: Owner.
19
                   JUDGE PEARSON: Okay. And how do you want to
20
    proceed this morning?
21
                   MR. GRIFFIN: I'm going to talk to Ms. Banks
    with --
22
23
                   JUDGE PEARSON: Okay.
24
                   MR. GRIFFIN: -- Option A.
25
                   JUDGE PEARSON:
                                   Okay.
```

1 MR. GRIFFIN: And we'll just go from -- we'll 2 go -- and I've spoken with her on the phone and brought 3 documentation of stuff I've deleted and 4 dah-dah-dah-dah-dah. JUDGE PEARSON: Okay. Great. 5 6 MR. GRIFFIN: But basically, it's Craigslist 7 ads and dah-dah-dah, so. Anyways, I am at fault at that, 8 so I will speak with Ms. Banks and go from there. 9 JUDGE PEARSON: Okay. That sounds good. 10 Ms. Banks, do you have a recommendation with 11 regard to a cease and desist order? 12 MS. BANKS: Staff would recommend and agree 13 with a cease and desist order. 14 JUDGE PEARSON: Okay. Great. Okay. 15 MR. GRIFFIN: Great. 16 JUDGE PEARSON: You can go ahead and take a 17 seat. 18 MR. GRIFFIN: Thanks. 19 JUDGE PEARSON: All right. TV-160213, Creech and Son. Okay. So why don't you both just identify 20 21 yourselves before I swear you in? 22 MR. CREECH: Okay. 23 MR. MARTI: I -- I'm Tristan Marti, 24 M-A-R-T-I. 25 JUDGE PEARSON: Can you sit down and talk in

1 the microphone? 2 MR. MARTI: Oh. 3 JUDGE PEARSON: If you want to turn your 4 microphone on. 5 MR. MARTI: Is mine on? The light's not on. 6 JUDGE PEARSON: Sir? 7 Is -- is he going to be speaking? 8 MR. MARTI: Yeah. Although --9 MR. CREECH: Sure. 10 MR. MARTI: -- he's -- we'll get to that. 11 JUDGE PEARSON: Okay. 12 MR. MARTI: Is this even on? 13 JUDGE PEARSON: I think that's on, yes. 14 Okay. So do you want to go ahead and --15 MR. CREECH: You just push this here, or 16 what? 17 MR. MARTI: Okay. 18 MR. CREECH: How do you turn it on? Or is it 19 on? 20 JUDGE PEARSON: If the red light is on, then 21 the microphone --22 MR. CREECH: Oh, it is --23 JUDGE PEARSON: -- is on. 24 MR. CREECH: -- on. Okay. Very good. 25 JUDGE PEARSON: Okay.

1	MR. CREECH: All right.
2	JUDGE PEARSON: So would you both state your
3	first and last names for the record and spell your last
4	name for the court reporter.
5	MR. MARTI: Tristan Marti, M-A-R-T-I.
6	JUDGE PEARSON: Okay.
7	MR. CREECH: Paul Creech, C-R-E-E-C-H.
8	JUDGE PEARSON: Okay. And are both of you
9	going to give testimony today?
10	MR. MARTI: Mostly me.
11	JUDGE PEARSON: Okay. So why don't I go
12	ahead and just swear you in? If you could raise your right
13	hand.
14	
15	TRISTAN MARTI, witness herein, having been
16	first duly sworn on oath,
17	was examined and testified
18	as follows:
19	
20	JUDGE PEARSON: Okay. Go ahead and be
21	seated. And what is your position with the company?
22	MR. MARTI: The owner.
23	JUDGE PEARSON: You're the owner. Okay.
24	And how do you want to proceed this morning?
25	MR. MARTI: Well, I'm actually I was

1 hoping to have it by today. I'm trying to get the permit. 2 JUDGE PEARSON: Oh, okay. 3 MR. MARTI: There's kind of a holdup right 4 now because L&I says I don't have to have an L&I account, 5 but UTC is telling me I do need to have an L&I account. 6 JUDGE PEARSON: Okay. 7 MR. MARTI: And that's --8 JUDGE PEARSON: Okay. So --9 MR. MARTI: -- kind of held me up. 10 JUDGE PEARSON: So it sounds like you will 11 most likely choose Option A and go with the cease and 12 desist order which just says that you won't operate until 13 you have a permit. 14 MR. MARTI: Yes. 15 JUDGE PEARSON: It doesn't say that you can't 16 get a permit, so --17 MR. MARTI: Yeah. 18 JUDGE PEARSON: -- does that sound --19 MR. MARTI: Yes. 20 JUDGE PEARSON: -- correct? 21 MR. MARTI: My website's been taken down. 22 JUDGE PEARSON: Okay. 23 Okay. and Staff, do you have a recommendation 24 regarding a cease and desist order for this company? 25 MS. BANKS: Staff would agree with a cease

1 and desist order. JUDGE PEARSON: Okay. Great. All right. 2 3 Did you have any other questions? 4 MR. MARTI: Well, just to kind of set the 5 record is, she actually put Paul down as one of the owners, 6 but --7 MR. CREECH: I'm a --8 MR. MARTI: -- I'm a sole owner. 9 MR. CREECH: It's his business. 10 JUDGE PEARSON: Okay. So that's something --11 MR. CREECH: Yeah. 12 JUDGE PEARSON: -- you could work out with --13 MR. CREECH: Yeah. 14 JUDGE PEARSON: -- Ms. Banks, I think, at the 15 break. 16 MR. MARTI: Yeah. 17 JUDGE PEARSON: Okay? 18 MR. MARTI: Okay. 19 JUDGE PEARSON: Thank you. 20 MR. CREECH: We're done? 21 JUDGE PEARSON: Yes. 22 MR. CREECH: Thank you very much. Have a 23 good day. 24 JUDGE PEARSON: Okay. Docket TV-160214, 25 Bilal Willis. Good morning, Mr. Willis. If you could just

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1
    stand and raise your right hand, I'll swear you in.
2
                   MR. WILLIS:
                                Stand?
 3
                   JUDGE PEARSON:
                                   Yes.
4
5
    BILAL WILLIS,
                                   witness herein, having been
6
                                   first duly sworn on oath,
7
                                   was examined and testified
8
                                   as follows:
9
10
                   JUDGE PEARSON: Okay. Go ahead and be
11
    seated. And if you could state your first and last name
12
    for the record and spell your last name for the court
13
    reporter.
14
                   MR. WILLIS: Bilal Willis, W-I-L-L-I-S.
15
                                   Okay. And just to kind of
                   JUDGE PEARSON:
16
    give you an overview of what we talked about this morning,
17
    you're here today because the Commission filed a complaint
18
    against you alleging that you are performing and
19
    advertising to perform household goods moves without a
20
    permit from the Commission.
21
                   And so I don't know if you had an opportunity
22
    to speak with Ms. Banks before coming here today?
23
                   MR. WILLIS: I did.
24
                   JUDGE PEARSON: Yes.
                                         Okav.
25
                   MR. WILLIS: Yeah.
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JUDGE PEARSON: So she explained to you that you have two choices today. You can either agree to cease and desist providing and advertising and offering to provide moving services until you apply for a permit, if you decide to do so, and that would involve showing me documentation that you have taken down any ads or a website that advertises moving services.

Or you can ask for a formal classification hearing, which means you would be contesting the allegations that you're performing or advertising household goods moves and that you would want a hearing to essentially prove that you're not conducting household goods moves.

So right now, I just want to hear from you which option you want to pursue this morning, and then we will take a recess, and each of you will have an opportunity to speak with Ms. Banks about which option you wish to choose.

And if you can reach an agreed order, you know, to cease and desist providing services and then also an agreement on the penalty amount, then we would come back and -- and enter that order after the break.

So do you know which option you would like to pursue?

MR. WILLIS: I think at this time I'd like --

1 is there a way to redo this hearing? Because I had everything that I needed to submit for the permit prior to 2 3 coming here, but I have some other legal issues that I 4 can't really discuss --5 JUDGE PEARSON: Okay. 6 MR. WILLIS: -- that precludes me from having 7 any of that paperwork. 8 JUDGE PEARSON: Okay. So basically the best 9 option in that case would probably be the agreement to 10 cease and desist, because that's not saying that you can't 11 get a permit at some point in the future; it's just saying 12 that you understand that, until you have that permit, you 13 can't advertise or offer to provide moves. 14 MR. WILLIS: Yeah. Yeah. 15 JUDGE PEARSON: Okay. Does that sound 16 like --17 MR. WILLIS: That's fine. 18 JUDGE PEARSON: Okay. That sounds good. Do 19 you have any questions, then, for me? 20 MR. WILLIS: No. 21 JUDGE PEARSON: Okay. Ms. Banks, do you have 22 a recommendation regarding a cease and desist order? 23 MS. BANKS: Staff would recommend and agree

24

25

with a cease and desist order.

JUDGE PEARSON: Okay. Thank you. All right.

1 You can go ahead and take a seat until the recess, and then you'll get called back to speak with Staff. 2 3 MR. WILLIS: All right. 4 JUDGE PEARSON: Okay? 5 Docket TV-160215, Darryl Horne. Good 6 morning, Mr. Horne. 7 MR. HORNE: Good morning. 8 If you could raise your right JUDGE PEARSON: 9 hand and stay standing. 10 11 DARRYL HORNE, witness herein, having been 12 first duly sworn on oath, 13 was examined and testified 14 as follows: 15 16 JUDGE PEARSON: Okay. Go ahead and have a 17 seat. And if you could state your first and last name for 18 the record and spell your last name for the court reporter. 19 MR. HORNE: Darryl Horne, H-O-R-N-E. 20 JUDGE PEARSON: Okay. And what is your 21 position with the company? 22 MR. HORNE: Owner. 23 JUDGE PEARSON: Okay. And how do you want to 24 proceed this morning? MR. HORNE: Cease and desist. I -- I --25

1 JUDGE PEARSON: Okay. 2 MR. HORNE: I couldn't find a job. I just bought a truck, pickup truck, and just started hauling. I 3 didn't know I was creating a major crime or anything, so. 4 5 JUDGE PEARSON: Okay. Okay. 6 Then, Staff, do you have a recommendation 7 regarding a cease and desist order for Mr. Horne? MS. BANKS: Staff would recommend and agree 8 9 with a cease and desist order. 10 JUDGE PEARSON: Okay. Great. 11 Okay. So at this point, I think, unless 12 there's anything further, we can go ahead and take a recess 13 at 9:20 a.m. 14 As soon as you have a chance to review the 15 cease and desist orders and the language with Staff, 16 there'll be some negotiation about the penalty amount. And 17 typically, a portion of the penalty is suspended, which is 18 meant to deter you from continuing to offer services 19 without a permit. So you would pay a portion today, and the 20 21 remaining portion of the \$5,000 penalty would not become 22 due and payable unless you violated the order. 23 So hopefully within the next 60 to 24 90 minutes, we'll have all of the orders prepared, and then 25 we will call each of you back up and make sure that you

1 understand what you're signing. I will sign the order on 2 the record today, and you will leave here with a copy of 3 it. 4 So anything else before we take a break? 5 MS. BANKS: Nothing. 6 MR. HORNE: Excuse me. 7 JUDGE PEARSON: Yes? 8 MR. HORNE: Are you saying I'm being fined 9 \$5,000? 10 JUDGE PEARSON: Well, the penalty that Staff 11 has recommended at this point is \$5,000, but you'll have an 12 opportunity to meet with Ms. Banks about negotiating that 13 penalty substantially lower than what Staff is asking for. 14 So what we typically do is suspend -- the 15 majority of the penalty would be suspended, so it would be 16 something that hangs out there to keep you from engaging in this business again. It would be a very small portion, 17 18 typically, that's paid today. 19 So I don't know if you had a chance to talk 20 to Ms. Banks about that ahead of time, but Staff typically 21 recommends that a \$4,500 portion of the penalty be 22 suspended and only a \$500 portion be paid. 23 MR. HORNE: That's still a lot to me. JUDGE PEARSON: Well, you can also discuss 24 25 payment plan options with Staff, because we typically offer

1 that to people as well. 2 So any other questions before we go off the 3 record to take a break? 4 Okay. Then we are at recess and, Ms. Banks, 5 you can call me in my office when you're ready. 6 Thank you. 7 (Off the record from 9:24 a.m. to 11:27 a.m.) 8 JUDGE PEARSON: Okay. We will be back on the 9 record at 11:25 this morning. I understand that the cease 10 and desist orders have been explained and presented to each 11 of you, so I will call you back up one at a time in the 12 order that we went in before. 13 So first is TV-160211, Justin Junell. 14 MS. BANKS: May I please approach the Bench? 15 JUDGE PEARSON: Sure. 16 Okay. So you can have a seat. So, 17 Mr. Junell, did you have a chance to read through the 18 order? 19 MR. JUNELL: Yes, I did. Thank you. 20 JUDGE PEARSON: Okay. And you understand all 21 five pages prior to the signature page? 22 MR. JUNELL: Yes, Your Honor. 23 JUDGE PEARSON: Okay. And it looks like you 24 and Ms. Banks have both signed it. 25

MR. JUNELL: Yes.

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                  JUDGE PEARSON: And just for the record, it
    looks like, in this case, Ms. Banks, you've recommended
2
3
    that the Commission find two violations, one for offering a
4
    move and one for advertising; is that correct?
5
                  MS. BANKS: We actually changed it so that we
6
    only found one violation, and that was for offering a move.
7
                  JUDGE PEARSON: Oh, I see. Okay. So the
8
    penalty will be for 2,500 instead of 5,000 --
9
                  MS. BANKS: That's correct.
10
                  JUDGE PEARSON: -- for the recommendation.
11
    Okay. And a $2,250 portion will be suspended for a period
12
    of two years?
13
                  MS. BANKS: That is correct.
14
                  JUDGE PEARSON: Okay. And it looks like you
    paid the unsuspended portion of the $250 today already?
15
16
                  MR. JUNELL: Yep.
17
                  JUDGE PEARSON: Okay. So is there
18
    any -- any questions about what we talked about earlier?
19
                  MR. JUNELL: No questions.
20
                  JUDGE PEARSON: Okay. So you are agreeing to
21
    shut down operations or perform labor-only moves --
22
                  MR. JUNELL: Correct.
23
                  JUDGE PEARSON: -- unless you get a permit --
24
                  MR. JUNELL: Yes, Your Honor.
25
                  JUDGE PEARSON: -- in the future?
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1 MR. JUNELL: Yes. 2 JUDGE PEARSON: Okay. And you understand how 3 the suspension works, which is it's effective for two years 4 from today's date, which means that if Staff finds that 5 you're advertising to conduct moves that involve a truck or 6 that otherwise require a permit, that that remaining \$2250 7 would become immediately due and payable? 8 MR. JUNELL: Yes, Your Honor. 9 JUDGE PEARSON: Okay. And the order to cease 10 and desist is permanent; that portion doesn't expire, so --11 MR. JUNELL: Yeah. 12 JUDGE PEARSON: -- if sometime after the 13 two-year period Staff were to find that you were conducting moves without a permit, they could bring you back in and 14 15 ask for -- or they can actually go straight to superior 16 court and seek enforcement of the order --17 MR. JUNELL: Okay. 18 JUDGE PEARSON: -- and substantially higher penalties at that time, so just want to make sure 19 20 you understand --21 MR. JUNELL: Yes. Completely understand this. 22 23 JUDGE PEARSON: -- everything. Okay. 24 And since you've already paid the penalty 25 today, we don't have to worry about that.

1 Do you have any additional questions? You 2 understand legally what you can and can't do --3 MR. JUNELL: Yep. That's correct. 4 JUDGE PEARSON: -- at this time? Okay. 5 MR. JUNELL: And I also -- I mean, any time I 6 want to try and get a permit down the road, that's okay to 7 do, though; correct? 8 JUDGE PEARSON: Yes. 9 MR. JUNELL: Okay. Yeah. No other questions. 10 11 JUDGE PEARSON: Okay. Great. Then I will 12 sign this and hand it back to Ms. Banks. 13 MR. JUNELL: Awesome. 14 JUDGE PEARSON: Thank you for coming today. You're free to leave. 15 16 MR. JUNELL: All right. Thank you, Your 17 Honor. 18 JUDGE PEARSON: Oh, that's right. She's 19 going to get you a copy of the order, so --20 MR. JUNELL: Okay. Perfect. 21 JUDGE PEARSON: -- wait for that --MR. JUNELL: Okay. 22 23 JUDGE PEARSON: -- and then -- and then 24 you're free to go at that point in time. 25 MR. JUNELL: Thank you, Your Honor.

1 JUDGE PEARSON: Okay. And next is TV-160212, Nicholas Griffin. 2 And, Mr. Griffin, you had a chance to look 3 4 over the order, and you understand --MR. GRIFFIN: Yes, I do. 5 6 JUDGE PEARSON: -- what you're signing today? 7 Okay. 8 So this does look like Staff has recommended 9 two violations here, one for offering and one for 10 advertising; is that correct? 11 MS. BANKS: That is correct. 12 JUDGE PEARSON: Okay. And it looks like you 13 both signed the order and have agreed to a payment plan. 14 You made a \$100 payment today? 15 MR. GRIFFIN: Mm-hmm. 16 JUDGE PEARSON: Okay. And you do understand 17 that if you fail to --18 MR. GRIFFIN: That's get paid. Trust me --19 JUDGE PEARSON: -- make those payments --20 MR. GRIFFIN: -- it'll get paid. 21 JUDGE PEARSON: Okay. 22 MR. GRIFFIN: I -- I pay my bills. 23 JUDGE PEARSON: Okay. And if -- if for some 24 reason your payment's going to be late, just contact Staff. It's always best to let them know if something comes up so 25

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1
    that you don't face the possibility of the suspended
2
    penalty, because --
 3
                  MR. GRIFFIN: Yeah. That would hurt.
4
                  JUDGE PEARSON: Okay. All right. Then I
5
    will sign this. Do you have any questions about anything
6
    today?
7
                  MR. GRIFFIN: I do have one question --
8
                  JUDGE PEARSON: Okay.
9
                  MR. GRIFFIN: -- while we're on the record.
10
    Now that my advertising -- now that my advertising is back
11
    without moves involved and advertising against both, due to
12
    that advertising, can the Commission still come back and do
13
    fake moves or do off that ad, come in and ask on my -- on
14
    my e-mail or on my texting to try to basically entrap me
15
    again?
16
                  JUDGE PEARSON: Well, it's not entrapment if
17
    it's something that you're willing to do, so there's
18
    nothing that prohibits the Commission from asking you at a
19
    point later in time if you are willing and able to provide
20
    a move with a truck. So your best bet is to --
21
                  MR. GRIFFIN: Right. But if my --
22
                  JUDGE PEARSON: -- not offer to provide those
23
    services.
24
                  MR. GRIFFIN: If my -- if my ads don't say --
25
                  JUDGE PEARSON:
                                  Whether or not your
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1 advertisements --2 MR. GRIFFIN: -- moving involved --3 JUDGE PEARSON: -- say that there are, there 4 have been, historically, a number of companies who changed 5 their advertising but still offer full service moves 6 because they think that's a way to get around our 7 regulations, so --8 MR. GRIFFIN: Okay. 9 JUDGE PEARSON: -- my recommendation to 10 you is just --11 MR. GRIFFIN: Just don't do it. 12 JUDGE PEARSON: -- don't offer to do those 13 moves --14 MR. GRIFFIN: And I wouldn't. 15 JUDGE PEARSON: -- no matter what. 16 MR. GRIFFIN: I got it. Okay. 17 JUDGE PEARSON: Okay? 18 MR. GRIFFIN: Yeah. 19 JUDGE PEARSON: All right. I'll hand this 20 back to Ms. Banks, and we'll get a copy for you, and then 21 you'll be free to go --22 MR. GRIFFIN: Thanks. 23 JUDGE PEARSON: -- after you get that. 24 MR. GRIFFIN: Okay. 25 JUDGE PEARSON: Okay. The next docket is

1 TV-160213, Creech and Son. MS. BANKS: May I approach the Bench? 2 3 JUDGE PEARSON: Yes. You don't have to ask. 4 Okay. So, Mr. Marti, it came to my attention 5 that there was some information discussed during the break 6 about who is the actual owner and operator of this 7 company --8 MR. MARTI: Yes. JUDGE PEARSON: -- and that Staff has a 9 10 recommendation to make based on that information. 11 MS. BANKS: Yes. Staff would recommend that 12 we move to dismiss Paul M. Creech, as both Mr. Marti and 13 Mr. Creech explained to Staff's satisfaction that 14 Mr. Creech was not an owner of Creech and Son, LLC. 15 JUDGE PEARSON: Okay. And you feel 16 completely satisfied that it was an error to name 17 Mr. Creech as an owner of the company? 18 MS. BANKS: Yes, I do. 19 JUDGE PEARSON: Okay. Then I will grant that 20 motion and dismiss the complaint against Mr. Creech. Okay? 21 So this order, then, just relates to you, 22 Mr. Marti --23 MR. MARTI: Yes. 24 JUDGE PEARSON: -- and you understand 25 everything that's in the order and what you can and can't

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1
    do?
2
                   MR. MARTI: Yes.
 3
                   JUDGE PEARSON: Okay. And I understand
    you're in the process of applying for a permit; is that
4
5
    correct?
6
                   MR. MARTI: I am.
7
                   JUDGE PEARSON: Okay. And so you know that,
8
    until you receive word from the Commission that you have
9
    temporary authority, you cannot --
10
                   MR. MARTI: Yeah. I have to have the
11
    permit --
12
                   JUDGE PEARSON: -- advertise --
13
                   MR. MARTI: -- in my hand.
14
                   JUDGE PEARSON: -- or offer --
15
                   MR. MARTI: Of course.
16
                   JUDGE PEARSON: -- that's right, to provide
17
    the moves.
18
                   And so just for the record, it does look like
19
    there are two violations in this case, one for advertising
20
    and one for offering a move; is that correct, Ms. Banks?
21
                   MS. BANKS: Yes. That is correct.
22
                   JUDGE PEARSON: Okay. And it looks like you
23
    made a payment today of $300, and you understand the
24
    payment schedule?
25
                  MR. MARTI: Yes.
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1 JUDGE PEARSON: And that if you fail to make 2 the payments by those dates or contact Staff and let them 3 know that your payment's going to be late, that you could 4 face the entire suspended penalty being imposed; right? 5 MR. MARTI: I do. 6 JUDGE PEARSON: Okay. 7 MR. MARTI: Yes. 8 JUDGE PEARSON: Okay. Then I will sign this. 9 Thank you very much for coming here today, and I'll give 10 this to Ms. Banks, and once can you receive your copy, then 11 you're free to leave. 12 MR. MARTI: Okay. 13 JUDGE PEARSON: Okay? Thank you. 14 Okay. Docket TV-160214, Bilal Willis. 15 Mr. Willis, did you have --16 MR. WILLIS: Yeah. 17 JUDGE PEARSON: -- an opportunity to read 18 through the order, and you understand all of the terms and 19 conditions and what you can and can't do? 20 MR. WILLIS: Yes, ma'am. 21 JUDGE PEARSON: Okay. And, Ms. Banks, is 22 there -- it looks like you -- there are two violations 23 here, one for offering and one for advertising? 24 MS. BANKS: That is correct. 25 JUDGE PEARSON: Okay. And there -- is there

1 anything you want to explain to me about the penalty? 2 Because it looks like the first payment won't be made until 3 May. 4 MS. BANKS: Yeah. Given Mr. Willis's 5 other -- other factors, we have delayed the payment until 6 May to give him an opportunity to make the full payment --7 JUDGE PEARSON: Okay. 8 MS. BANKS: -- in May and June. JUDGE PEARSON: Well, if Staff is satisfied 9 10 with that arrangement, then it's fine with me, so I will go 11 ahead and sign the order. 12 And do you have any questions? 13 MR. WILLIS: No, ma'am. 14 JUDGE PEARSON: Okay. And you understand about how the -- the penalty works? That you need to make 15 16 those payments or you --17 MR. WILLIS: Yeah. 18 JUDGE PEARSON: -- face imposition of the 19 full amount? 20 MR. WILLIS: (Nods head.) 21 JUDGE PEARSON: Okay. Then I will give this 22 back to Ms. Banks, and she'll make a copy for you, and then 23 you'll be free to go after you get that copy. 24 MR. WILLIS: Thank you.

25

JUDGE PEARSON: Okay. And finally, we have

1 Docket TV-160215, Darryl Horne. 2 Okay. Mr. Horne, did you have the 3 opportunity to read through the order, and you understand 4 all of the terms? 5 MR. HORNE: Yes. 6 JUDGE PEARSON: And what's required of you? 7 MR. HORNE: Yes. 8 JUDGE PEARSON: Okay. And for the record, 9 Ms. Banks, it looks like there are two violations here, one 10 for offering a move and one for advertising a move? 11 MS. BANKS: That is correct. 12 JUDGE PEARSON: Okay. And the payment plan, 13 it looks like you made a \$100 payment today --14 MR. HORNE: Yes. 15 JUDGE PEARSON: -- and that you have a 16 payment due on May 18th and June 17th. And you do 17 understand that you need to make those payments timely 18 or -- or contact Staff if you're unable to to avoid the 19 imposition of the full penalty; correct? 20 MR. HORNE: Yeah. 21 JUDGE PEARSON: Okay. And you understand the 22 requirement to cease and desist --23 MR. HORNE: Yes. 24 JUDGE PEARSON: -- unless and until you get a 25 permit from the Commission?

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1
                   MR. HORNE:
                               Yes.
                   JUDGE PEARSON: Okay. Okay. Then I will
2
3
    sign this and hand it to Ms. Banks, and she will have a
4
    copy made for you, and then you're free to go this morning.
    Thank you.
5
6
                   Ms. Banks, do you have anything further
7
    before we adjourn this morning?
8
                   MS. BANKS: No, I do not.
9
                   JUDGE PEARSON: Okay. Then we will be
10
    adjourned and go off the record at 11:35 a.m. Thank you.
11
                   MS. BANKS: Thank you.
12
               (Proceedings concluded at 11:38 a.m.)
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1	CERTIFICATE
2	
3	STATE OF WASHINGTON
4	COUNTY OF KING
5	
6	I, Ryan Ziegler, a Certified Shorthand Reporter in
7	and for the State of Washington, do hereby certify that the
8	foregoing transcript, taken on April 18, 2016, is true and
9	accurate to the best of my knowledge, skill, and ability.
10	IN WITNESS WHEREOF, I have hereunto set my hand
11	and seal this April 27, 2016.
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