BEFORE THE WASHINGTON STATE UTILITIES AND TRANSPORTATION COMMISSION In the Matter of Determining) Docket No. TV-151880 Proper or Commission of Penalties) against: Damiel Zoufoldt		CKELINO. TV-151000 - VOI. I			In the Matter of. Danier Zeufeldt
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to me Matter of Determining) Docket No. TV-151690 to Propose Company (Company to Perants and Propose Segments) Damiel Zeurleit) MOVERS COURT. VOLUME I PAGES 1-19 ADMINISTRATIVE LAW JUDGE RAYNE PEARSON Colober 15, 2015 Washington Jullies and Transportation Commission Colober 15, 2015 Washington Jullies and Transportation Commission Dympia, Workington 9994-7250 REPORTED BY: ANITA W. SELF, RPR, CCR #0032 Julie Bastims Reporting LLC. Julie Bas		UTILITIES AND TRANSPORTATION COMMISSION			9:05 A.M.
Daniel Zeufeldt Daniel Zeufeldt Daniel Zeufeldt MOVERS COURT, VOLUME I PACES 1-49 ADMINISTRATIVE LAW JUDGE RAYNE PEARSON So a.m. Cotober 15, 2015 Washington Julilles and Transportation Commission, and I So a.m. Cotober 15, 2015 Washington Julilles and Transportation Commission Compa, Washington Secot-7250 Page 2 REPORTED BY: ANITA W. SELF, RPR, CCR #3032 Www.buelfrealine.com Page 2 A P P E A R A N C E S ADMINISTRATIVE LAW JUDGE: Washington Julilles and Commission Page 2 A P P E A R A N C E S ADMINISTRATIVE LAW JUDGE: Washington Julilles and Commission Page 4 MR. PETRIE: Present. JUDGE PEARSON: Okay. So Dexter Petrie is present. Docket TV-151656, Heidi Bergman. Okay. Hearing nothing. Docket TV-151658, James Mwangi. MR. MWANGI: Present. JUDGE PEARSON: Okay. Thank you, MR. MWANGI: Present. JUDGE PEARSON: Okay. Thank you, MR. MWANGI: Absolutely. JUDGE PEARSON: Okay. And Docket TV-151680, Daniel Zeufeldt. Kay, Hearing nothing. There are three companies who have not entered an appearance today. Those companies are subject to being held in default and having an order entered an appearance today. Those commission with the mice sport of the properties of		In the Matter of Determining Docket No. TV-151680	· · · · · · · · · · · · · · · · · · ·		DDOCEEDINGS
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14 9.05 am. Colober 15, 2015 15 Washington Ullines and Transportation Commission Olympia, Washington Second-resouthwest Olympia, Washi	13				
October 15, 2015 Who is present. Because there's a court reporter here today, when I call your name, please raise your hand, but also please give a verbal response such as "here" or present" so that she can indicate that you're here. The first is Docket TV-151654, Edward Martin. Okay. Hearing nothing. Docket TV-151655, Dexter Petrie and/or Dester Wendler. A P P E A R A N C E S ADMINISTRATIVE LAW JUDGE: PAYNE PEARSON: And which one are you? A P P E A R A N C E S ADMINISTRATIVE LAW JUDGE: PAYNE PEARSON: And which one are you? A P P E A R A N C E S ADMINISTRATIVE LAW JUDGE: PAYNE PEARSON: And which one are you? Page 2 A P P E A R A N C E S ADMINISTRATIVE LAW JUDGE: PAYNE PEARSON: And which one are you? Page 4 A P P E A R A N C E S ADMINISTRATIVE LAW JUDGE: PAYNE PEARSON: And which one are you? Page 4 A P P E A R A N C E S ADMINISTRATIVE LAW JUDGE: PAYNE PEARSON: And which one are you? Page 4 A P P E A R A N C E S ADMINISTRATIVE LAW JUDGE: PAYNE PEARSON: And which one are you? Page 4 A P P E A R A N C E S ADMINISTRATIVE LAW JUDGE: PAYNE PEARSON: And which one are you? Page 4 A P P E A R A N C E S ADMINISTRATIVE LAW JUDGE: PAYNE PEARSON: And which one are you? Page 4 A P P E A R A N C E S ADMINISTRATIVE LAW JUDGE: PAYNE PEARSON: And which one are you? Page 4 A P P E A R A N C E S ADMINISTRATIVE LAW JUDGE: PAYNE PEARSON: And SARING NOW AND	14	9:05 a.m.			_
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BOR WASHINGTON UTILITIES AND TRANSPORTATION COMMISSION: MEGAN BANKS Compliance Investigator Consumer Protection and Communications 12	7	(360)'664-1136 rpearson@utc.wa.gov		7	
TRANSPORTATION COMMISSION: MEGAN BANKS Compliance investigator Consumer Protection and Communications 10 11 12 13 14 15 16 17 18 18 18 19 10 10 10 11 11 11 12 13 14 15 16 17 18 18 18 18 18 18 18 18 18 18 18 18 18	8			8	JUDGE PEARSON: Okay. Thank you,
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16 And Docket TV-151680, Daniel Zeufeldt. 17 ***** 18 Dokay. Hearing nothing. 18 There are three companies who have not entered an appearance today. Those companies are subject to being held in default and having an order entered against them without a chance to address the Commission, and I will take those cases up later this morning. 24 Ms. Banks, have you had communication with	14	mbanks@utc.wa.gov		14	MR. MWANGI: Absolutely.
17	15			15	JUDGE PEARSON: Okay.
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21 entered against them without a chance to address the Commission, and I will take those cases up later this morning. 21 entered against them without a chance to address the Commission, and I will take those cases up later this morning. 23 Ms. Banks, have you had communication with	19			19	entered an appearance today. Those companies are
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23 morning. 24 Ms. Banks, have you had communication with	20				
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25 any of the three companies that did not enter an	21 22			22	Commission, and I will take those cases up later this
	21 22 23			22 23	Commission, and I will take those cases up later this morning. Ms. Banks, have you had communication with

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appearance this morning?

MS. BANKS: Yes. I heard from -- yes, I

heard from --

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4 JUDGE PEARSON: Is the red light on?

MS. BANKS: Yes.

JUDGE PEARSON: There you go.

MS. BANKS: Yes. I've heard from

Ms. Bergman this morning, and she will be running late 8 9 because of traffic.

JUDGE PEARSON: Okay. Did she indicate an approximate arrival time?

MS. BANKS: She said approximately 10:00.

JUDGE PEARSON: Okay. Thank you.

So you are all here today because the Commission filed a complaint alleging that your companies are performing or advertising to perform work as household goods carriers without the required permit.

And the purpose of today's proceeding is to formally explain what your choices are and then hear from each of you regarding which option you wish to pursue. So you can chose from one of two options today on behalf of your company.

The first is to cease and desist providing, offering to provide, or advertising to provide unpermitted household goods services.

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So if you choose this option, you'll need to demonstrate what you've done to shut down your business either completely or partially to avoid further enforcement action by the Commission. So I'm going to want to see some kind of proof that you're no longer performing the services; for example, if you have proof that you've taken down or changed your website or your online advertisements for your business.

The second option is to ask for a formal classification hearing to show why you don't believe you need a permit. So if you choose that option, you're contesting the allegations in the complaint and claiming not to be conducting household goods moving services.

So for that option, we will schedule a formal hearing for a date in the near future with a deadline two to three weeks from now for both your company and Commission staff to declare all witnesses and file any exhibits.

Each of you has a right to be heard by the Commission, so I will call you up individually to do that. And Commission staff also has a right to be heard, and Ms. Megan Banks will be representing the Commission this morning. If you've not already met Ms. Banks, she's seated to the right over here, and she's a Commission Compliance Investigator.

So in a few minutes, I'll call each of you forward to make your choice on how you wish to proceed. And at that time, I will swear you in so that anything

you say will be under oath and considered sworn 5 testimony.

Once you're sworn in, I'll ask you if you understand your options for today's proceeding and then ask you to state what your choice is going to be. And if there's anything else that you want to explain to me, you can do so at that time.

So in each of the complaints, Commission staff alleged you're providing household goods moving services without a permit, and they are also seeking to have a penalty imposed. Staff will be making a penalty recommendation as part of any agreed order that you might reach today. Ms. Banks will be explaining that recommendation, but the Commission will be making the final decision about the amount of the penalty that will be imposed.

If you choose to testify about how you're getting out of the household goods business, I will allow you to make a statement explaining how you plan to do that, and depending on what proof you can provide, you should be able to reach an agreed order resolving the matter with Ms. Banks, and you can speak to her

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about that during the recess.

And finally, if you choose to contest the allegations in the complaint, like I said, we will schedule another hearing for the Commission to present evidence to prove its case. And if we're going to set a hearing, it would be helpful if you know your schedule for the next month or so when we review our calendars.

So after I hear from each of the three of you, we'll take a break for about an hour which will provide Commission staff time to meet with each of you and prepare a final disposition for your cases.

For most of you, I believe Ms. Banks will be presenting agreed orders, and an agreed order will essentially say that you agree that you are operating without a permit, that you advertised without a permit, and that you agree to stop operating until you get a permit if you decide to apply for one.

Once you're satisfied that you understand all the terms of the order, you and Ms. Banks will both sign it, and it will also most likely include an agreement about the amount of the penalty, which -- to be imposed. But if not, you can make your case about why the penalty should be different than what Staff is recommending.

Ms. Banks, do you want to make any general

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	Page 9		Page 11
1	statements on behalf of Commission staff before I call	1	to do, penaltalize [sic] him, that's fine or whatever,
2	the cases individually?	2	but I don't really have an hour to spare neither.
3	MS. BANKS: Not at this time.	3	JUDGE PEARSON: Okay. Did you bring any
4	JUDGE PEARSON: Okay.	4	documentation with you?
5	Why don't we go ahead and swear you in so	5	MR. PETRIE: I can call a friend that sold
6	that you'll be sworn in for the rest of the proceeding.	6	the truck and maybe send documentation through via
7	Please raise your right hand.	7	text or something. But he did write a letter to the
8		8	business license in Tacoma and let them know that it is
9	MEGAN BANKS, witness herein, having been	9	no longer up and running or whatever, so he doesn't get
10	first duly sworn on oath,	10	taxed. Because recently he's been incarcerated so he
11	was examined and testified	11	doesn't want to be taxed while he's gone.
12	as follows:	12	JUDGE PEARSON: Is he presently
13		13	incarcerated?
14	JUDGE PEARSON: Okay. Thank you.	14	MR. PETRIE: Yes.
15	So I will begin with the companies who are	15	JUDGE PEARSON: Okay. So he couldn't be
16	present in the hearing room today. And after hearing	16	here today?
17	from each of you, I will turn to the companies who have	17	MR. PETRIE: That's exactly the reason. But
18	not appeared.	18	he never got it up and running, never did any moves. He
19	And Ms. Banks, when I call those	19	bought a truck, figured out all this, sold the truck,
20	nonappearance cases, you may make a brief summary on the	20	and like maybe three weeks later a packet comes to the
21	status of each case and present your motion for default	21	door with my name on it. I just want to clear my name
22	at that time.	22	from it because I was never part of it.
23	So we'll start with Docket TV-151655 for	23	JUDGE PEARSON: Okay.
24	Budget Family Moving. Mr. Petrie, if you could come	24	MR. PETRIE: I got my own stuff going on.
25	forward to the table and I'll swear you in. If you can	25	JUDGE PEARSON: So you can speak with
	Page 10		Page 12
	•		. 490 .2
1	just remain standing and raise your right hand.	1	Ms. Banks about that during the recess.
1 2	_	1 2	-
	_		Ms. Banks about that during the recess.
2	just remain standing and raise your right hand.	2	Ms. Banks about that during the recess. MR. PETRIE: Yeah. I had called and talked
2	just remain standing and raise your right hand. DEXTER PETRIE, witness herein, having been	2	Ms. Banks about that during the recess. MR. PETRIE: Yeah. I had called and talked to her, but she said try to be present.
2 3 4	just remain standing and raise your right hand. DEXTER PETRIE, witness herein, having been first duly sworn on oath,	2 3 4	Ms. Banks about that during the recess. MR. PETRIE: Yeah. I had called and talked to her, but she said try to be present. JUDGE PEARSON: Yes. It's definitely
2 3 4 5	just remain standing and raise your right hand. DEXTER PETRIE, witness herein, having been first duly sworn on oath, was examined and testified	2 3 4 5	Ms. Banks about that during the recess. MR. PETRIE: Yeah. I had called and talked to her, but she said try to be present. JUDGE PEARSON: Yes. It's definitely necessary that you be present today to avoid the
2 3 4 5 6	just remain standing and raise your right hand. DEXTER PETRIE, witness herein, having been first duly sworn on oath, was examined and testified	2 3 4 5 6	Ms. Banks about that during the recess. MR. PETRIE: Yeah. I had called and talked to her, but she said try to be present. JUDGE PEARSON: Yes. It's definitely necessary that you be present today to avoid the default.
2 3 4 5 6 7	just remain standing and raise your right hand. DEXTER PETRIE, witness herein, having been first duly sworn on oath, was examined and testified as follows:	2 3 4 5 6 7	Ms. Banks about that during the recess. MR. PETRIE: Yeah. I had called and talked to her, but she said try to be present. JUDGE PEARSON: Yes. It's definitely necessary that you be present today to avoid the default. MR. PETRIE: Yeah. I don't want my name on
2 3 4 5 6 7 8	just remain standing and raise your right hand. DEXTER PETRIE, witness herein, having been first duly sworn on oath, was examined and testified as follows: JUDGE PEARSON: Okay. Go ahead and take a seat, and if you could pull the microphone towards you and then press the button. And when the red light comes	2 3 4 5 6 7 8	Ms. Banks about that during the recess. MR. PETRIE: Yeah. I had called and talked to her, but she said try to be present. JUDGE PEARSON: Yes. It's definitely necessary that you be present today to avoid the default. MR. PETRIE: Yeah. I don't want my name on it. If there's a default, you can send it directly to him, but my name is not shouldn't be on this anyways. JUDGE PEARSON: Okay.
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2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21	just remain standing and raise your right hand. DEXTER PETRIE, witness herein, having been first duly sworn on oath, was examined and testified as follows: JUDGE PEARSON: Okay. Go ahead and take a seat, and if you could pull the microphone towards you and then press the button. And when the red light comes on, that means it's working. MR. PETRIE: Okay. JUDGE PEARSON: Okay. Great. So how do you wish to proceed this morning? MR. PETRIE: The first option. It's already shut down. I mean, I'm the son of the owner, and my dad is he couldn't be present right now, but he told me to come anyways because my name's on it. JUDGE PEARSON: So you're representing the company today MR. PETRIE: Yeah, I guess. JUDGE PEARSON: as the owner's son? MR. PETRIE: But it's been closed. We never	2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21	Ms. Banks about that during the recess. MR. PETRIE: Yeah. I had called and talked to her, but she said try to be present. JUDGE PEARSON: Yes. It's definitely necessary that you be present today to avoid the default. MR. PETRIE: Yeah. I don't want my name on it. If there's a default, you can send it directly to him, but my name is not shouldn't be on this anyways. JUDGE PEARSON: Okay. Ms. Banks, do you have a recommendation regarding the cease and desist order? MS. BANKS: Staff would agree with the cease and desist order. JUDGE PEARSON: Okay. Thank you. All right. Mr. Petrie, you can go ahead and take a seat. MR. PETRIE: Okay. JUDGE PEARSON: Okay. Next is Docket TV-151657, Charles Bartlett. MR. BARTLETT: Do I come JUDGE PEARSON: Yes, please. And if you could also just stay standing and raise your right hand
2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22	just remain standing and raise your right hand. DEXTER PETRIE, witness herein, having been first duly sworn on oath, was examined and testified as follows: JUDGE PEARSON: Okay. Go ahead and take a seat, and if you could pull the microphone towards you and then press the button. And when the red light comes on, that means it's working. MR. PETRIE: Okay. JUDGE PEARSON: Okay. Great. So how do you wish to proceed this morning? MR. PETRIE: The first option. It's already shut down. I mean, I'm the son of the owner, and my dad is — he couldn't be present right now, but he told me to come anyways because my name's on it. JUDGE PEARSON: So you're representing the company today — MR. PETRIE: Yeah, I guess. JUDGE PEARSON: — as the owner's son?	2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22	Ms. Banks about that during the recess. MR. PETRIE: Yeah. I had called and talked to her, but she said try to be present. JUDGE PEARSON: Yes. It's definitely necessary that you be present today to avoid the default. MR. PETRIE: Yeah. I don't want my name on it. If there's a default, you can send it directly to him, but my name is not shouldn't be on this anyways. JUDGE PEARSON: Okay. Ms. Banks, do you have a recommendation regarding the cease and desist order? MS. BANKS: Staff would agree with the cease and desist order. JUDGE PEARSON: Okay. Thank you. All right. Mr. Petrie, you can go ahead and take a seat. MR. PETRIE: Okay. JUDGE PEARSON: Okay. Next is Docket TV-151657, Charles Bartlett. MR. BARTLETT: Do I come JUDGE PEARSON: Yes, please. And if you

_	Dogo 12		Page 15
1	Page 13 CHARLES BARTLETT, witness herein, having been	1	Page 15 MR. BARTLETT: I would ask to because it's
2	first duly sworn on oath,	2	just too much money, and I'm gonna I'm gonna just get
3	was examined and testified	3	a regular job and be a normal individual.
4	as follows:	4	JUDGE PEARSON: Okay.
5	as lollows.	5	MR. BARTLETT: I only got ten years left.
6	JUDGE PEARSON: Okay. Thank you,	6	I'm in my 50s.
7	Mr. Bartlett.	7	JUDGE PEARSON: Okay. Just stay seated for
8	How do you wish to proceed this morning?	8	a moment.
9	MR. BARTLETT: Basically I'm just	9	Ms. Banks, do you wish to make a
10	JUDGE PEARSON: If you can just take a seat	10	recommendation regarding the cease and desist order?
11	and speak into the microphone. I'm sorry.	11	MS. BANKS: The Staff would agree with a
12	MR. BARTLETT: Okay. Basically I've done	12	cease and desist order.
13	I took off all my signs and everything and put my truck	13	JUDGE PEARSON: Okay. Great. Thank you.
14	up for consignment over here at M&M Motors. They're	14	Mr. Bartlett, you can go ahead and take a
15	selling it. And besides, the insurance is kind of high,	15	seat.
16	you know.	16	MR. BARTLETT: Thank you.
17	JUDGE PEARSON: So you wish	17	JUDGE PEARSON: Okay.
18	MR. BARTLETT: I wasn't making no money. I	18	Docket TV-151658, James Mwangi.
19	wasn't making the kind of money that I felt I needed to	19	All right. Mr. Mwangi, if you could raise
20	be making anyway, and I thought I mean, I had my	20	your right hand.
21	insurance anyway my certificate and my insurance	21	your right name.
22	anyway until the 16th of September I mean until the	22	JAMES MWANGI, witness herein, having been
23		23	first duly sworn on oath,
24	procedures and all that good stuff for for you	24	was examined and testified
25	gotta have a permit and you gotta pay for insurance.	25	as follows:
_	Page 14		Page 16
1	And it's, like, once you know, I think you got	1	JUDGE PEARSON: Okay. Thank you. You can
2	once you pay for the pay for the permit, then you	2	go ahead and have a seat.
3	gotta pay this high insurance.	3	All right. And just to clarify, you are the
4	I mean, I had a 24-footer. To me, \$379 a	4	owner of Safe to Go Movers; is that correct?
5	month for insurance, to be honest with you, to tell the	5	MR. MWANGI: I am.
6	truth, is too high for me. And so, therefore, that was	6	JUDGE PEARSON: Okay. And how do you want
7	one of the reasons why when you guys did what you all		
8		7	•
		7 8	to proceed this morning?
9	did, set me up and did what you did, I said, end of an	8	to proceed this morning? MR. MWANGI: Your Honor, I would like to go
9 10	did, set me up and did what you did, I said, end of an era, you know.		to proceed this morning? MR. MWANGI: Your Honor, I would like to go with the first option.
	did, set me up and did what you did, I said, end of an era, you know. I gave it a shot, and I was spending more	8	to proceed this morning? MR. MWANGI: Your Honor, I would like to go
10	did, set me up and did what you did, I said, end of an era, you know. I gave it a shot, and I was spending more money than I was making, you know. So if I was getting	8 9 10	to proceed this morning? MR. MWANGI: Your Honor, I would like to go with the first option. JUDGE PEARSON: Okay. You want to do the
10 11	did, set me up and did what you did, I said, end of an era, you know. I gave it a shot, and I was spending more money than I was making, you know. So if I was getting into the business if I would get back into the	8 9 10 11	to proceed this morning? MR. MWANGI: Your Honor, I would like to go with the first option. JUDGE PEARSON: Okay. You want to do the cease and desist? MR. MWANGI: Um-hmm.
10 11 12	did, set me up and did what you did, I said, end of an era, you know. I gave it a shot, and I was spending more money than I was making, you know. So if I was getting into the business if I would get back into the business, I would have to have, like, maybe a 15-footer.	8 9 10 11 12	to proceed this morning? MR. MWANGI: Your Honor, I would like to go with the first option. JUDGE PEARSON: Okay. You want to do the cease and desist?
10 11 12 13	did, set me up and did what you did, I said, end of an era, you know. I gave it a shot, and I was spending more money than I was making, you know. So if I was getting into the business if I would get back into the	8 9 10 11 12 13	to proceed this morning? MR. MWANGI: Your Honor, I would like to go with the first option. JUDGE PEARSON: Okay. You want to do the cease and desist? MR. MWANGI: Um-hmm. JUDGE PEARSON: Okay. MR. MWANGI: However, I would like to
10 11 12 13 14	did, set me up and did what you did, I said, end of an era, you know. I gave it a shot, and I was spending more money than I was making, you know. So if I was getting into the business if I would get back into the business, I would have to have, like, maybe a 15-footer. Hopefully the insurance would be a little cheaper, you know.	8 9 10 11 12 13 14	to proceed this morning? MR. MWANGI: Your Honor, I would like to go with the first option. JUDGE PEARSON: Okay. You want to do the cease and desist? MR. MWANGI: Um-hmm. JUDGE PEARSON: Okay. MR. MWANGI: However, I would like to mention, I have called Ms. Banks a few times regarding
10 11 12 13 14 15	did, set me up and did what you did, I said, end of an era, you know. I gave it a shot, and I was spending more money than I was making, you know. So if I was getting into the business if I would get back into the business, I would have to have, like, maybe a 15-footer. Hopefully the insurance would be a little cheaper, you know. But you know, I need a job that I have	8 9 10 11 12 13 14 15	to proceed this morning? MR. MWANGI: Your Honor, I would like to go with the first option. JUDGE PEARSON: Okay. You want to do the cease and desist? MR. MWANGI: Um-hmm. JUDGE PEARSON: Okay. MR. MWANGI: However, I would like to mention, I have called Ms. Banks a few times regarding this option that I chose, and I've been working
10 11 12 13 14 15 16	did, set me up and did what you did, I said, end of an era, you know. I gave it a shot, and I was spending more money than I was making, you know. So if I was getting into the business if I would get back into the business, I would have to have, like, maybe a 15-footer. Hopefully the insurance would be a little cheaper, you know.	8 9 10 11 12 13 14 15 16	to proceed this morning? MR. MWANGI: Your Honor, I would like to go with the first option. JUDGE PEARSON: Okay. You want to do the cease and desist? MR. MWANGI: Um-hmm. JUDGE PEARSON: Okay. MR. MWANGI: However, I would like to mention, I have called Ms. Banks a few times regarding this option that I chose, and I've been working diligently toward the attainment of licensing.
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10 11 12 13 14 15 16 17 18 19 20 21	did, set me up and did what you did, I said, end of an era, you know. I gave it a shot, and I was spending more money than I was making, you know. So if I was getting into the business if I would get back into the business, I would have to have, like, maybe a 15-footer. Hopefully the insurance would be a little cheaper, you know. But you know, I need a job that I have benefits. I mean, I wasn't getting no benefits. You gotta pay this and pay that, it's a lot of money, to be honest with you. You say tell the truth. So I'm done. JUDGE PEARSON: Okay. And you are the owner of Affordable Haulers & Movers? MR. BARTLETT: Yes, ma'am.	8 9 10 11 12 13 14 15 16 17 18 19 20 21	to proceed this morning? MR. MWANGI: Your Honor, I would like to go with the first option. JUDGE PEARSON: Okay. You want to do the cease and desist? MR. MWANGI: Um-hmm. JUDGE PEARSON: Okay. MR. MWANGI: However, I would like to mention, I have called Ms. Banks a few times regarding this option that I chose, and I've been working diligently toward the attainment of licensing. Now, as luck would have it, I just a couple last week the license came. And I actually called Ms. Banks a couple days ago, I left her an e-mail I mean I left a voicemail, and we do have the license now.
10 11 12 13 14 15 16 17 18 19 20 21 22 23	did, set me up and did what you did, I said, end of an era, you know. I gave it a shot, and I was spending more money than I was making, you know. So if I was getting into the business if I would get back into the business, I would have to have, like, maybe a 15-footer. Hopefully the insurance would be a little cheaper, you know. But you know, I need a job that I have benefits. I mean, I wasn't getting no benefits. You gotta pay this and pay that, it's a lot of money, to be honest with you. You say tell the truth. So I'm done. JUDGE PEARSON: Okay. And you are the owner of Affordable Haulers & Movers? MR. BARTLETT: Yes, ma'am. JUDGE PEARSON: Okay. So you wish to	8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23	to proceed this morning? MR. MWANGI: Your Honor, I would like to go with the first option. JUDGE PEARSON: Okay. You want to do the cease and desist? MR. MWANGI: Um-hmm. JUDGE PEARSON: Okay. MR. MWANGI: However, I would like to mention, I have called Ms. Banks a few times regarding this option that I chose, and I've been working diligently toward the attainment of licensing. Now, as luck would have it, I just a couple last week the license came. And I actually called Ms. Banks a couple days ago, I left her an e-mail I mean I left a voicemail, and we do have the license now. And from the time I got the packet summoning

So Mr. Martin, you are the owner of Martin

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penalty recommendation will be.

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In the Matter of: Daniel Zeufeldt

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MR. MARTIN: Okay. So by me saying cease and desist, that puts me in a position to where I have to receive a penalty: is that what that is?

JUDGE PEARSON: Regardless of what position you took, the Commission would most likely assess a penalty today unless you asked for a classification hearing and claim not to be providing household goods moving services, in which case you would have to prove that you weren't providing household goods moving services.

But these complaints were brought forward, and the Commission has already found probable cause. And you've seen Ms. Banks' declarations that include offers that she received and proof of advertisements. So it would be difficult for anyone who was brought here today to prove that they were not, in fact, offering household goods moves unless it was some case of mistaken identity or identity theft.

MR. MARTIN: Well, I was providing help with unload and load. That's what I was providing.

JUDGE PEARSON: Okay. Well, you can discuss that with Ms. Banks at the break and discuss what evidence that she's brought against you. She's the best person for you to discuss what the penalty recommendation should be at this point in time.

your own business, and to do your due diligence to determine what types of licenses that you would need to have to perform household goods moving services.

So the Commission's not under any obligation to contact you. The burden is on you to figure out which licenses and permits you need to conduct your business. But that's certainly something you can address with Ms. Banks at the break.

MR. MARTIN: Okay. Well, if I change my mind, can I do that here, or do I have to --

JUDGE PEARSON: You can change your mind after talking with Ms. Banks, yes.

MR. MARTIN: Okay.

JUDGE PEARSON: You're free to do that.

Ms. Banks, do you have a recommendation with 15 16 respect to the cease and desist?

MS. BANKS: Staff would agree with a cease and desist.

JUDGE PEARSON: Okay. Great. Thank you.

20 All right. You may have a seat.

Okay. So we're still waiting for

Ms. Bergman. I think at this point, it's about 9:25 a.m., we can take a recess and you can begin your discussions with the movers who are present here today.

And when Ms. Bergman -- or when Ms. Bergman

MR. MARTIN: Okay. So if I go the other route, am I saying that I want to go to court hearing or trial or something?

JUDGE PEARSON: You'd have another hearing here where you would be contesting that you ever offered to provide a household goods move or offered to a provide a truck in connection with a household goods move, and contesting that any of the documentation that has been put forth by Staff is real, basically. You'd have to prove that it's -- that it's not true.

MR. MARTIN: Okay. Well, like I said, the issue I have is I didn't know I was out of compliance. That's my -- I mean, I never got an e-mail, a notice, hey, you're out of compliance, you can't do this no more. I never got a notice like that.

So I'm just wondering, how can I get punished for something that I never even got an e-mail or a text or anything saying, hey, you're out of compliance, not even a phone call.

JUDGE PEARSON: So the Commission does send compliance letters as a courtesy to people who --

> MR. MARTIN: Right, I never got none of --JUDGE PEARSON: -- are conducting moves

illegally; however, it is your responsibility to know the laws of Washington state if you're going to open arrives, if that is prior to the time when you have completed your conversations with these gentlemen, you can give me a call and I can come back into the hearing room and brief her on what her choices are and then we can proceed.

So at this point, like I said, we'll take a recess. You'll have a chance to review the cease and desist orders and the language with Staff, and there'll be some negotiation about the penalty. Typically, a portion of the penalty is suspended, which is meant to deter you from future illegal operations.

So you would pay a portion today, and the remaining portion of the \$5,000 penalty would not become due and payable unless you violated the order at some point in the next two years.

So hopefully, within the next hour to hour and a half, we'll have all your orders prepared and we'll then call each of you back up, make sure that you understand the order, and I will sign it on the record today, and you will leave here with a copy of it.

Ms. Banks, is there anything else before we take a break?

MS. BANKS: No, not at this time.

24 JUDGE PEARSON: Okay.

Then at approximately 9:26 a.m., we are at

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MR. MARTIN: See, I just made a phone call,

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Commission.

Page 29 Page 31 1 MR. MARTIN: Okay. 1 penalty with \$4,000 suspended and \$1,000 due. 2 2 JUDGE PEARSON: Okay? The reason for the increased penalty is 3 MR. MARTIN: So when you say suspended for because Mr. Bartlett has had a permit from 2012 through two years, you mean -- you're saying after the two years 2014. He lost it briefly for insurance. He received it 5 5 I have to pay 45, or is it just over, just pay the 5? again in two thousand -- October 2014, and then he 6 JUDGE PEARSON: Correct. As long as you no requested that his permit be cancelled and he -- it was 7 cancelled for insurance in March 2015. 7 longer advertise or offer to perform moves, you will never have to pay that \$4,500. It will only be imposed 8 Because Mr. Bartlett is aware of the rules 8 upon you if you continue the illegal moving service. and has been in compliance with the rules previously and 9 MR. MARTIN: That's beautiful. has chosen since March 2015 to be out of compliance, 10 Staff recommends a higher penalty of \$1,000 be imposed. 11 JUDGE PEARSON: Okay? 12 12 MR. MARTIN: Yep. JUDGE PEARSON: All right. And Mr. Bartlett, what's your response to JUDGE PEARSON: All right. Anything 13 13 further? 14 Staff's recommendation? 14 MR. BARTLETT: I mean, that means the price MR. MARTIN: Not from me. 15 15 JUDGE PEARSON: Okay. So I will issue an 16 is, I guess -- I mean, whatever, the situation what she 16 said, I mean, I guess that's the way she -- you know, order, which you will receive a copy of that. We'll 17 17 have that served to you. 18 she looked at it. 18 MR. MARTIN: Do I have to wait for it or can 19 19 But for me, like I said, I don't have a job, I leave? and I don't have no way of paying it. I mean, where I'm 20 JUDGE PEARSON: Well, if you had been at, I'm basically -- I'm basically homeless is what I 21 tried to tell her. I'm in a situation where it's, like, willing to make a payment today, I would have signed the 22 22 order today and we could have sent you off with it. But 23 housing, and I'm just trying to get a job and do the 23 because you're unwilling to make a payment today, the right thing because, hey, I can't afford it. I don't 24 \$500 will be immediately due and payable as soon as I have anything, ma'am. To be honest with you, I'm 25 Page 30 Page 32 1 basically homeless. 1 issue the order. 2 JUDGE PEARSON: Okay. I understand that. 2 MR. MARTIN: Well, I got \$3. 3 3 MR. BARTLETT: I don't have it. JUDGE PEARSON: That's --JUDGE PEARSON: Like I said --4 4 MR. MARTIN: I got \$3 I was going to use 5 MR. BARTLETT: I don't have anything. 5 for --6 JUDGE PEARSON: That's not sufficient. 6 JUDGE PEARSON: Like I said to Mr. Martin --7 7 you need to be quiet while I'm talking. MR. MARTIN: Okay. 8 JUDGE PEARSON: We would need probably at 8 Like I said to Mr. Martin, if you were able least a hundred dollar payment today in order to work to make a payment today, then we would be able to set up 9 10 out a payment arrangement. 10 a payment arrangement with you. But if you're not, then MR. MARTIN: Sorry, Judge. 11 I'm going to go ahead and accept Staff's recommendation 11 JUDGE PEARSON: Okay. So I will issue an 12 and impose \$1,000 of a penalty and suspend the other 12 \$4,000 for a two-year period contingent on you order reflecting my decision within the next few days. 13 13 14 MR. MARTIN: Okay. Do I have to sit in this refraining from providing or advertising to provide 15 15 courtroom and wait or -household goods moving services. JUDGE PEARSON: You are free to go. 16 MR. BARTLETT: Can I say something? 16 MR. MARTIN: Thank you. 17 JUDGE PEARSON: Sure. 17 JUDGE PEARSON: Next I'll call Docket 18 MR. BARTLETT: Would I be able to work out 18 TV-151657, Mr. Bartlett, if you could come up to the 19 getting the -- getting the permit within 30 days and --19 20 because it will be a better deal than -- and then it 20 front and have a seat. 21 Okay. And Ms. Banks, what was the 21 would be a better deal than the \$1,000 of the payment. 22 disposition of Mr. Bartlett's case? JUDGE PEARSON: That is not an offer that MS. BANKS: We also were not able to come to was on the table today. We only offer two choices at 23 an agreement with Mr. Bartlett. 24 these proceedings, which is either agree to the cease 25 and desist and to pay a portion of the penalty, or to Staff would recommend in this case a \$5,000

Page 33 Page 35 1 ask for a formal classification hearing. 1 arrangement, but we did ask for some payment today, yes. 2 So -- so no, I can't issue an order with a JUDGE PEARSON: And unfortunately, the 30-day condition on it like that. Commission cannot and does not extend payment 4 MR. BARTLETT: Or --4 arrangements unless you can make a good faith payment 5 JUDGE PEARSON: Are you able to make any 5 today. We don't make exceptions for that. 6 payment today whatsoever? 6 So if there's nothing further, I will issue 7 7 MR. BARTLETT: I'm not working, and that an order shortly following this hearing reflecting my 8 decision to go with Staff's recommendation and impose 8 means I don't have any --JUDGE PEARSON: Okay. I understand that. the \$1,000 penalty, suspending a \$4,000 portion for a 9 period of two years, which means that you must refrain, 10 So if you're not able to make a payment today, then I 10 11 will go ahead and issue an order. cease and desist from all household goods moving MR. BARTLETT: Well, can I ask you a services, advertising or offering to provide those 12 question then? Would I still be able to get the permit? 13 services, or you risk the imposition of the additional 13 JUDGE PEARSON: You are not -- you're not 14 \$4,000 penalty. 14 banned from getting a permit; however, you will have to 15 MR. BARTLETT: Oh, wow. I don't understand. 15 pay the \$1,000 penalty before you're able to apply for a 16 I can't make the deal of getting a permit? 16 permit. And the permit costs \$550, as you know. So if 17 JUDGE PEARSON: You cannot make that deal, 17 you have the money --18 which I already explained to you. 18 19 MR. BARTLETT: Well, that's cheaper than the 19 MR. BARTLETT: So I'm suspended for two thousand dollars, though. 20 years? 20 JUDGE PEARSON: No. The penalty, the \$4,000 JUDGE PEARSON: But you could make a payment 21 21 towards the \$1,000 penalty if you have the money for a 22 penalty is suspended for two years. You are welcome to 22 23 apply for a permit; however, you will need to pay the permit. 23 MR. BARTLETT: I didn't say I had the money 24 \$1,000 penalty. 24 25 for the permit. I said I would be able to get it within MR. BARTLETT: And then pay a permit? 25 Page 34 Page 36 the 30 days. 1 JUDGE PEARSON: Yeah, and then pay the 1 2 JUDGE PEARSON: Okay. Well, you had an 2 permit fee, that's right. 3 MR. BARTLETT: You're talking about getting opportunity to negotiate a payment arrangement with 3 Ms. Banks, and it sounds like you were unwilling or 4 really set back, ma'am. unable to do that. So at this point --5 JUDGE PEARSON: Mr. Bartlett, you are well 5 6 MR. BARTLETT: Well, this is what I was 6 aware of Commission rules and requirements. You've been willing to do, what I'm just talking about right as we 7 to household goods training at least two times in the speak right now. past, you've been a permit holder in the past, so this 8 9 JUDGE PEARSON: That was not an option that 9 is not new information to you. was presented to you, however. So your options were to 10 10 You voluntarily cancelled your permit in accept the \$1,000 penalty and make some sort of payment 11 March and then continued to provide household goods 11 arrangement with Ms. Banks, which it sounds like you 12 moves without a permit. 12 declined to do --13 MR. BARTLETT: I had insurance, ma'am. I 13 14 MR. BARTLETT: How can you make payment 14 had a certificate of insurance. arrangements when you don't have anything, ma'am? 15 JUDGE PEARSON: It doesn't matter. If you 15 That's all I'm trying to say. 16 don't have an active permit, then you're providing those 16 JUDGE PEARSON: I understand, but it sounds 17 services --17 like there was not an attempt to make a payment MR. BARTLETT: I didn't know the full -- I 18 18 19 didn't know the full details of it, ma'am. 19 arrangement at all, and that you were unwilling to reach 20 JUDGE PEARSON: You should have known the an agreement with Ms. Banks. 20 21 Is my understanding of that correct? 21 full details --22 MR. BARTLETT: I should have known. MS. BANKS: That is correct. 22 JUDGE PEARSON: Okay. Were there any 23 JUDGE PEARSON: -- because this is covered 23 in detail at the household goods training, which you 24 discussions of a payment arrangement? 25 MS. BANKS: We offered a payment attended twice, so you have been well-advised.

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	Page 37		Page 39
1	MR. BARTLETT: Wow. And if I don't pay the	1	reflecting the date and time set for the hearing, and
2	thousand dollars, then I'm homeless, basically. What do	2	explaining what kind of documents you'll need to gather
3	I do, go to jail or what?	3	and how to file those with the Commission in advance of
4	JUDGE PEARSON: Sir, this is an	4	the hearing.
5	administrative penalty. We don't have any police	5	MR. PETRIE: Okay.
6	powers, so no, you will not go to jail over anything	6	JUDGE PEARSON: Okay? All right.
7	that happens here at the Commission.	7	Thank you very much. You're free to go.
8	MR. BARTLETT: Well, I'm trying to hey	8	MR. PETRIE: Thank you.
9	JUDGE PEARSON: I think we've reached the	9	JUDGE PEARSON: Okay.
10	conclusion at this point.	10	Docket TV-151658, James Mwangi. Good
11	MR. BARTLETT: Can we go back and talk about	11	morning, Mr. Mwangi.
12	this again?	12	MR. MWANGI: Good morning, your Honor.
13	JUDGE PEARSON: You cannot go back and talk	13	JUDGE PEARSON: And Ms. Banks, were you able
14	about this again. You had your opportunity, so I'd like	14	to reach a disposition with Mr. Mwangi?
15	you to step down now, and I'm going to call the next	15	MS. BANKS: Yes, we did reach an agreement.
16	docket.	16	Staff is recommending and Mr. Mwangi has
17	MR. BARTLETT: All right.	17	agreed to a \$5,000 penalty with \$4,500 suspended, and
18	JUDGE PEARSON: Okay.	18	\$500 that he has already paid, I believe.
19	Docket TV-151655, Dexter Petrie. You can	19	JUDGE PEARSON: Okay.
20	just go ahead and take a seat.	20	So Mr. Mwangi, did you have a chance to
21	MR. PETRIE: Okay.	21	review the order?
22	JUDGE PEARSON: And Ms. Banks, what was the	22	MR. MWANGI: I did.
23	disposition of this case?	23	JUDGE PEARSON: Okay. Great.
24	MS. BANKS: Mr. Petrie states that he is not	24	And you understand everything that's in it?
25	a part of this company and that it is his father's	25	MR. MWANGI: Perfectly.
	Page 38	l I	Page 40
	raye 30		raye 40
1	company, so he would like a separate hearing,	1	JUDGE PEARSON: Okay.
1 2	_	1 2	_
	company, so he would like a separate hearing,		JUDGE PEARSON: Okay.
2	company, so he would like a separate hearing, classification hearing.	2	JUDGE PEARSON: Okay. MS. BANKS: May I please approach the bench
2	company, so he would like a separate hearing, classification hearing. JUDGE PEARSON: Okay.	2	JUDGE PEARSON: Okay. MS. BANKS: May I please approach the bench with the order?
2 3 4	company, so he would like a separate hearing, classification hearing. JUDGE PEARSON: Okay. So do you have your calendar available so we	2 3 4	JUDGE PEARSON: Okay. MS. BANKS: May I please approach the bench with the order? JUDGE PEARSON: Yes, absolutely.
2 3 4 5	company, so he would like a separate hearing, classification hearing. JUDGE PEARSON: Okay. So do you have your calendar available so we could schedule that now?	2 3 4 5	JUDGE PEARSON: Okay. MS. BANKS: May I please approach the bench with the order? JUDGE PEARSON: Yes, absolutely. MS. BANKS: Thank you.
2 3 4 5 6	company, so he would like a separate hearing, classification hearing. JUDGE PEARSON: Okay. So do you have your calendar available so we could schedule that now? MR. PETRIE: That's fine.	2 3 4 5 6	JUDGE PEARSON: Okay. MS. BANKS: May I please approach the bench with the order? JUDGE PEARSON: Yes, absolutely. MS. BANKS: Thank you. JUDGE PEARSON: All right. So just for the
2 3 4 5 6 7	company, so he would like a separate hearing, classification hearing. JUDGE PEARSON: Okay. So do you have your calendar available so we could schedule that now? MR. PETRIE: That's fine. JUDGE PEARSON: Okay. So I can tell you my	2 3 4 5 6 7	JUDGE PEARSON: Okay. MS. BANKS: May I please approach the bench with the order? JUDGE PEARSON: Yes, absolutely. MS. BANKS: Thank you. JUDGE PEARSON: All right. So just for the record, Ms. Banks, it looks like you recommended two
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and that the allegations in the complaint were incorrect. So do you know which option you would like to choose today? MS. BERGMAN: Yes. I want to proceed

Page 42

actually, I was unaware that we did not have a permit. 1 2 3 5 6

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your options are?

you'd been cancelled for lack of insurance -- did you know that your insurance had lapsed? MS. BERGMAN: It was a combination of things

JUDGE PEARSON: So you weren't aware that

that happened.

JUDGE PEARSON: Okay.

MS. BERGMAN: I have -- I remember calling on -- I knew that our insurance was, like, on the 24th, we got coverage on that day. But I know that by the time it got here, it was a few days later. And so my understanding was that if it didn't get here on the 24th that you guys couldn't really verify the actual date, so they counted it as being late.

So I filled out an application and sent it in with a certain amount, and I remember getting a call from Gina that I didn't fill out the proper amount because I applied for a partial, not a full, and so I didn't know I needed to apply for full.

And so at that point, that's what I remember, and then everything kind of changed for me, so -- my daughter was murdered and --JUDGE PEARSON: I'm sorry to hear that.

MS. BERGMAN: -- my family tried to take over the company to help me through this, and no one

Page 41 years, the \$4,500 suspended penalty will still be hanging out there. So if you lose your permit but continue to operate, then Staff will seek to have that 3 4 \$4,500 penalty imposed. 5 Okay? 6 MR. MWANGI: All right. 7 JUDGE PEARSON: All right. So do you have 8 any additional questions about this order before I sign 9 it? 10 MR. MWANGI: No, your Honor. 11 JUDGE PEARSON: Okay. So I will go ahead 12 and sign it and pass that back to Ms. Banks, and I believe you will leave here with a copy of this today. 13 MR. MWANGI: Okay. 14 JUDGE PEARSON: So it's official at this 15 point. And if you want to follow Mr. Tinnerstet, he 16 17 will get you a copy of that order and you will be free to go. 18 19 MR. MWANGI: All right. JUDGE PEARSON: Okay. Thank you so much. 20 Ms. Banks, anything further? 21 22 MS. BANKS: I believe Ms. Bergman is now here. 23 JUDGE PEARSON: Okay. So this is Docket 24

TV-151656 for Heidi Bergman, Alice the Mover.

Are you Heidi Bergman?

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MS. BERGMAN: Yes, I am.

JUDGE PEARSON: Okay. If you could please stand and raise your right hand, I'll swear you in.

HEIDI BERGMAN, witness herein, having been first duly sworn on oath, was examined and testified as follows:

JUDGE PEARSON: Okay. Go ahead and be seated.

So just briefly, I want to go over what I went over with all of the other companies that were here

My name's Rayne Pearson. I'm an administrative law judge for the Utilities and Transportation Commission.

And you were -- you were called here today because the Commission filed a complaint alleging that your company performed or advertised to perform work as a household goods carrier without the required permit.

And you understand that, I'm sure.

MS. BERGMAN: I do.

JUDGE PEARSON: So the purpose of the

In the Matter of: Daniel Zeufeldt

