EXHIBIT NO. ___(RG-1HCT)
DOCKET NO. UE-07__/UG-07_
2007 PSE GENERAL RATE CASE
WITNESS: ROGER GARRATT

BEFORE THE WASHINGTON UTILITIES AND TRANSPORTATION COMMISSION

| WASHINGTON UTILITIES AND TRANSPORTATION COMMISSION, | |
|---|--------------------------------------|
| Complainant, | |
| v. | Docket No. UE-07 Docket No. UG-07 |
| PUGET SOUND ENERGY, INC., | |
| Respondent. | |

PREFILED DIRECT TESTIMONY (HIGHLY CONFIDENTIAL) OF ROGER GARRATT ON BEHALF OF PUGET SOUND ENERGY, INC.

REDACTED VERSION

DECEMBER 3, 2007

PUGET SOUND ENERGY, INC.

PREFILED DIRECT TESTIMONY (HIGHLY CONFIDENTIAL) OF ROGER GARRATT

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I. INTRODUCTION

- Q. Please state your name, business address, and position with Puget Sound Energy, Inc.
- A. My name is Roger Garratt. My business address is 10885 N.E. Fourth Street

 Bellevue, WA 98004. I am the Director of Resource Acquisition and Emerging

 Technologies within the Energy Resource Group for Puget Sound Energy, Inc.

 ("PSE" or "the Company").
- Q. Have you prepared an exhibit describing your education, relevant employment experience, and other professional qualifications?
- A. Yes, I have. It is Exhibit No. ___(RG-2).
- Q. What are your duties as Director of Resource Acquisition and Emerging

 Technologies within the Energy Resource Group for PSE?
- A. My present responsibilities include oversight of: (i) the acquisition of electric resources for the Company, commencing with the 2005 All Generation Sources Request for Proposals ("RFP") process and culminating in the execution and closing of all of the definitive agreements necessary to acquire a resource;

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II. PSE'S EVALUATION OF RESOURCE ALTERNATIVES

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Overview A.

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Q. How did the Company evaluate potential resources to meet its need?

A. Ms. Harris' testimony describes the process and analysis leading up to the Company's issuance of the RFP. The Company evaluated the proposals submitted in response to the RFP in two phases based on criteria that were designed to take into account qualitative and quantitative factors that the Company believed should be considered in deciding whether to acquire a potential resource. The quantitative analysis is described in more detail in the testimony of Mr. James Elsea, Exhibit No. (WJE-1HCT). My testimony focuses primarily on the qualitative analysis undertaken by the Company.

During Phase I of the RFP, PSE evaluated proposals based on each individual proposal's cost and on specific qualitative criteria. This process was designed to screen out proposals with high costs, unacceptable risks, or feasibility constraints with the goal of creating a "Candidate Short List" for continued evaluation in Phase II.

In Phase II, the Company performed more extensive due diligence on the proposals on the Candidate Short List, including but not limited to data requests, bidder presentations and site visits. The Company also evaluated a potential self-

build option. Additionally, PSE quantitatively tested each project on the Candidate Short List in a variety of resource portfolios, scenarios and in Monte Carlo analysis. *See generally* Exhibit No. ___(WJE-1HCT) at pages 7-10. In Phase II, the Company ultimately identified a "Short List" of projects that PSE would seek to acquire by reaching definitive agreements through additional negotiations and due diligence.

Q. What processes did the Company put in place to organize and document its efforts?

A. Company staff responsible for this evaluation worked extensively on the evaluation process from the time responses to the RFP were submitted in January 2006 and continue to work on the evaluation process for those projects still on the Short List.

Personnel involved in the evaluation met weekly to review and document progress made as of that time and to discuss any issues or questions that had arisen. In addition to its own staff, PSE used outside consulting firms to evaluate the technical and environmental attributes of the proposals.

During the course of the evaluation process, Energy Resources staff regularly updated the Company's officers and the Commission Staff on the status of the evaluation and any preliminary conclusions through presentations documented primarily in Power Point slides. The Company's management, in turn, regularly apprised PSE's Board of Directors of the status of the evaluation process.

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The Company's evaluation process and conclusions, reached at various stages of its analysis, are further explained below, and were documented in reports prepared during the course of the evaluation.

В. **Phase I of the RFP Evaluation**

1. **The Proposals**

Q. What proposals did the Company evaluate in Phase I?

A. In response to the RFP, PSE received 48 unique proposals from 38 different owners/developers. Please see Exhibit No. (RG-3HC) for PSE's 2005 All-Source RFP Evaluation, Phase I, dated June 16, 2006. Many of the proposals contained multiple options such as power purchase agreements, asset ownership, and a combination of a power purchase agreement and partial ownership. Considering all the options offered under each proposal, the Company evaluated more than 120 different proposals. With respect to fuel source, 36% of the proposals were for natural gas-fired facilities, 21% were for wind, 6% were for hydro, 13% were for coal, 15% were power purchase agreements that did not specify a fuel source (i.e., system power purchase agreements), and 9% were for biomass, geothermal and other renewable resources. See Exhibit No. (RG-3HC) at page 3.

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Roger Garratt

Q. What considerations were included under the "Compatibility with Need" criterion?

A. This criterion focused on the Company's interest in meeting its long-term energy need while reducing the risk of excess capacity. The Company was interested in projects that would come on-line sooner rather than later because of its ongoing exposure to wholesale market risks. Because the Company's loads are much higher in winter than in summer months, the Company was very interested in resources that were or could be shaped to balance the seasonality of its loads. The Company also considered its need to diversify its portfolio, pursuant to the conclusions of its 2005 Least Cost Plan.

- Q. What considerations were included under the "Cost Minimization" criterion?
- A. The Company sought to identify the lowest cost alternatives that would meet its energy and capacity needs, looking not only at prices that might be stated in proposals but at other factors that would ultimately affect the cost of the resource. Examples of such costs include the costs of transmission, emission costs, fuel transportation and energy firming.
- Q. What considerations were included under the "Risk Management" criterion?
- A. The Company considered many risks, particularly those that could threaten the feasibility of a project or the timing of completion. Such risks included

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19 20 3. **PSE's Initial Screening and Application of the Criteria**

Q. How did the Company apply these criteria?

A. The Company first screened the 120 proposals to identify any that appeared clearly unsatisfactory because the project lacked viability. Several proposals were identified as clearly not feasible for a variety of reasons.

In addition, PSE sent 18 projects that involved short-term opportunities to the Energy Risk Management Department for consideration. Mr. Elsea discusses the analysis of these short-term projects in his prefiled direct testimony, Exhibit No. (WJE-1HCT).

The Company then performed quantitative analysis using the Company's Portfolio Screening Model, to develop a cost ranking for each individual resource proposal. These results are presented as Exhibit No. (WJE-3HC), appendix F. For further description of the quantitative process, please see generally the testimony of Mr. Elsea, Exhibit No. (WJE-1HCT).

Did the Company do anything in addition to this initial Portfolio Screening Q. Model analysis?

A. The Company also conducted an extensive evaluation of qualitative factors related to its evaluation criteria. Such factors included availability and potential problems regarding fuel supply and transmission. The Company also evaluated whether the bidders' projections regarding their proposal appeared to be realistic,

as the Company had concerns regarding the likely ability of bidders to actually deliver what they proposed. Subject matter experts within the Company were assigned to closely review various project proposals or aspects of proposals with which they were familiar. After each team performed their evaluations, positive and negative comments were documented. Then, through the weekly evaluation meetings, the teams summarized their evaluations by assigning a qualitative evaluation rating for each of the proposals using a rating system of "Low," "Medium," and "High," with "High" being considered more favorable and "Low" being considered less favorable. This qualitative rating system was applied in order to identify the most favorable proposals. Please see Exhibit No. ___(RG-4HC) for PSE's Phase I qualitative evaluations of the proposed projects.

Q. Please describe the evaluation teams.

- A. In both Phase I and Phase II of the evaluations, subject matter experts within the Company were assigned to review project proposals and perform due diligence in order to assess the proposals or aspects of proposals within their specialized area.

 PSE's RFP evaluation process was a cooperative effort involving 40 to 50 individuals across the Company that were grouped in the following 16 teams:
 - (i) Business / Commercial Issues; (ii) Fuel Supply; (iii) Transmission;
 - (iv) Technology; (v) Quantitative; (vi) Environmental; (vii) Real Estate;
 - (viii) Community Relations; (ix) Operations; (x) Credit/Finance/Tax/Accounting;
 - (xi) Regulatory; (xii) Insurance; (xiii) Legal; (xiv) Human Resources;

- (xv) Government Relations (Federal); and (xvi) Government Relations (State).See Exhibit No. (RG-3HC) at page 173 for the subject matter teams.
- Q. Would you please provide some examples of the teams' evaluation process and analysis?
- A. Some examples of the work, process and results of the evaluation teams are:
 - The community affairs team visited the local community where a proposed project was located or potentially would be located. The team talked with community stakeholders and assessed local support. Information was gathered from public, local, state and federal government entities and Native American nations. The team collected local newspaper editorials and letters to the editor that discussed project proposals. This allowed PSE to understand and address the concerns of the local community regarding a potential project and helped position PSE for further development of the project.
 - The real estate team engaged in extensive review of the site control documents presented in the proposals. As additional information was needed, particularly in the Phase II evaluations, the real estate team visited project proposal sites, walked or drove the sites, and "ground truthed" the representations contained in the proposals. This helped PSE identify potential issues that were not described in the proposal documents.
 - The environmental team researched the web sites of local, state, and federal agencies in order to determine whether there were any environmentally sensitive issues and to uncover any assessment documents that had been produced. This allowed PSE to more fully evaluate environmentally sensitive issues that needed to be addressed within the proposals.
 - On the permitting side of the environmental team, local, state, and federal permitting processes were outlined in order to ascertain the status of the project proposals' permits. An evaluation of the process and risks of acquiring such permits were also address by the team's efforts.

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Q. Would you please explain how the Company applied these qualitative factors?

A. Yes. As described above, Company personnel with real estate experience reviewed the proposals with an eye toward the status and documentation of real estate rights related to a project. Projects at the earliest stages of real estate execution or with no real estate documentation provided for review received a "low" ranking with respect to this factor; proposals containing plans and/or discussion of real estate rights but with incomplete or insufficient documentation received a "medium" ranking; and those with fee ownership and/or signed real estate documentation (or where a plant was operational and assumed to have valid operating rights) received a "high" ranking.

As for transmission issues, Company personnel evaluated the location of proposed projects in relation to PSE's system as well as transmission paths and known transmission constraints. Proposals that were not to be interconnected directly to PSE's system were reviewed to determine whether the developer had already submitted a request for transmission rights and the status of that request in the transmission provider's queue.

Company engineers also evaluated the technologies proposed to be used for each project. They noted positive attributes such as the reliability or efficiency of a type of turbine as well as negative attributes such as lack of information on the

type of equipment proposed to be used for a project, and ultimately assigned high, medium or low ratings to each project with respect to the technology evaluation.

Q. Did the Company do all of the Phase I evaluation in-house?

A. No. The Company retained Global Energy Concepts to perform an in-depth evaluation of the wind proposals that PSE received in the RFP. Please see Exhibit No. ___(RG-5HC) for the report prepared by Global Energy Concepts. Additionally, PSE hired Altera Energy to assist in the RFP process.

Q. Why did the Company hire Global Energy Concepts?

A. The Company sought external assistance in evaluating wind projects because of its lack of technical experience with wind energy, especially meteorological expertise. Global Energy Concepts is recognized internationally as a leading authority on all aspects of wind energy. Global Energy Concepts has acted as project engineer on behalf of lenders, insurers and owners on numerous projects. As part of this work, it has performed due diligence with respect to wind turbine technology and wind resource assessment, and it has consulted with respect to various aspects of project design and construction including economic modeling. Global Energy Concepts maintains its independence by taking no equity stake in any development or technology and works purely on a consultancy basis.

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Q. What did Global Energy Concepts do?

A. Global Energy Concepts undertook its own evaluation of the wind projects. It applied PSE's Phase I criteria to the projects based on its knowledge of the wind generation industry. Its most significant contribution to the evaluation process was to look at each proposed project from the perspective of an independent engineer. By providing PSE feedback on the engineering and financial viability of the proposal (i.e., determining whether the information presented in the proposal was sufficient for a lender or equity investor to proceed), Global Energy Concepts provided PSE with expert advice to supplement the Company's own judgment. Global Energy Concepts also employed its proprietary software for analyzing topographic and wind turbine wake effects on project output.

Additional detail regarding the Company's analysis of issues specific to the wind power proposals is discussed below.

Q. Why did the Company hire Altera Energy?

A. Altera Energy was retained to assist the PSE resource evaluation team with the review and evaluation of the business and commercial issues of the proposals.

Q. What did Altera Energy do?

A. Altera participated in evaluation meetings to discuss key findings, provide data analysis support in the evaluation of the proposals and help document the process.
 In addition, they provided an outside and fresh perspective on the RFP process

and evaluation. For example, Altera suggested that PSE use a new quantitative metric--the Portfolio Benefit Ratio--to better provide parity among projects of all sizes. Please see the prefiled direct testimony of Mr. W. James Elsea, Exhibit No. __(WJE-1HCT), for a description of the Portfolio Benefit Ratio.

4. The "Most Favorable Proposals" List and Ultimate Phase I "Candidate Short List"

Q. How did the Company then proceed?

A. The qualitative evaluation and rating, combined with the Portfolio Screening Model ranking, eliminated certain proposals with high costs, unacceptable risks, and/or feasibility constraints and showed others as favorable. PSE then selected sixteen proposals for a Candidate Short List.

Q. How did the Company proceed with respect to the Candidate Short List?

A. The sixteen proposals on the Candidate Short List appeared to offer the lowest cost and lowest acceptable risk for obtaining additional electric supply. The proposals selected for the Candidate Short List included a diverse mix of ownership types and fuel sources, specifically: Five natural gas-fired projects, four wind projects, three system power purchase agreements, two coal projects, one geothermal project and one hydropower facility. The proposals on the Candidate Short List and their ratings under the Phase I evaluation criteria are provided in Exhibit No. ___(RG-3HC) at pages 220-231. The Company presented the Phase I analyses and the Candidate Short List to Commission Staff.

Please see Exhibit No. ___(RG-6HC) for the Company's presentation to Commission Staff, dated July 20, 2006.

C. Phase II of the RFP Evaluation

1. The Criteria

- Q. Did the projects evaluated in Phase II differ from the original Candidate
 Short List?
- A. Yes. Early in Phase II, PSE was notified by three of the respondents whose projects had been selected for the Candidate Short List that their project conditions had changed. The first respondent indicated that the project was being sold to another entity. The second respondent withdrew its proposal due to redeployment of turbines originally earmarked for the project proposed to PSE. The third respondent indicated a delay until 2008 due to recent permitting challenges, which imposed significant cost and Production Tax Credit risk on the proposal. To ensure strong comparative analysis, the next best projects were added to the Candidate Short List and evaluated in Phase II.
- Q. What criteria did the Company apply during Phase II of the evaluation process?
- A. During Phase II, PSE continued to apply the Phase I evaluation criteria and placed further emphasis on the following qualitative factors:

- Transmission and Integration Alternatives;
- Comparison of power purchase agreements and Ownership Alternatives;
- Ability to Deliver;
- Experience of Developers;
- Guarantees and Security; and
- Environmental and Public Benefit.

Please see Exhibit No. ___(RG-7HC) for PSE's 2005 All-Source RFP Evaluation, Phase II, dated September 29, 2006, which includes a discussion of the criteria listed above.

Q. How did the Company apply these criteria?

A. The Company reevaluated the proposals on the Candidate Short List against each other by combining quantitative cost rankings with extensive evaluation of qualitative criteria, which were again summarized in "High," "Medium," and "Low" qualitative ratings. The Company based this evaluation on information that had been provided in the initial proposals as well as on responses to information requests that PSE sent to the owners and developers of the projects on the Candidate Short List. The Company also considered information discovered through its due diligence efforts.

Q. What additional information did the Company request?

A. PSE requested information such as copies of existing permits or applications for permits, a list of agreements contemplated between PSE and the developer,

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information about contingency plans in the event certain assumptions did not materialize, and preliminary information about the commercial agreements and terms the bidder anticipated requesting of PSE. PSE also inquired as to certain projects whether the bidder would be willing to agree to terms such as price guarantees or date certainty to the extent such terms were not addressed in the original proposal.

2. <u>PSE's Quantitative Evaluation of the Proposals</u>

- Q. Did the Company quantitatively evaluate proposals on the Candidate Short
 List during Phase II?
- A. Yes. Please see the prefiled direct testimony of Mr. W. James Elsea, Exhibit No. ___(WJE-1HCT), for a description of the quantitative evaluation process utilized by the Company in Phase II.

3. PSE's Qualitative Evaluation of Proposals

- Q. What qualitative evaluation did the Company undertake in Phase II?
- A. The Company's qualitative evaluation included continuing efforts such as those described above for Phase I. Please see Exhibit No. ___(RG-8HC) for PSE's Phase II qualitative evaluations from of the projects on the Candidate Short List. In addition, the Company conducted the due diligence described below and considered information regarding qualitative factors that resulted from those investigations. The Company also evaluated the creditworthiness of the bidders

as potential counterparties to long-term transactions, for the reasons described below.

4. <u>Due Diligen</u>ce

Q. Please explain what is meant by "due diligence"?

- A. Due diligence is the process by which a party investigates and evaluates a potential investment. This often involves the examination of business operations, engineering design, equipment performance, environmental conditions, permit status, real estate and other necessary property rights status, and the verification of other material facts. Due diligence may also assess factors that affect the future operation of a potential acquisition and the prospects that the acquisition will perform as expected.
- Q. What due diligence did the Company perform with respect to the potential projects?
- A. The Company conducted due diligence with respect to environmental issues and concerns, permitting status and conditions, real estate matters, counterparty credit, the wind resource projections made by project developers, legal agreements and technical matters associated with the engineering, construction and operation of potential projects that were asset based.

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5. <u>Credit and Balance Sheet Issues With Respect to Power Purchase Agreements</u>

- Q. Do you have additional comments on other factors considered in the Company's evaluation?
- A. Yes. Creditworthiness, credit support and credit quality issues continue to be of importance in evaluating power purchase agreements as compared to ownership options.
- Q. What were the Company's concerns about creditworthiness and credit support?
- A. The Company's concerns regarding the financial condition of potential counterparties and the credit required to support long-term, fixed price power contracts were extensively documented in the Company's prior rate proceedings.

It is very common for companies to include in power purchase agreements a requirement that credit assurances be provided to better protect a party from the risk that the other will not perform its obligations under the contract. Credit provisions are generally reciprocal, that is, the counterparty or PSE would provide to the other contractual access to immediately available funds in the form of a letter of credit or cash to cover the daily market-to-market exposure (above a certain threshold level).

Q. Did bidders of power purchase agreements request such credit support from PSE?

- A. Yes. Among various proposed terms and conditions, bidders of power purchase agreements requested that the Company post credit support to secure its obligations to pay for purchased power under the long-term power purchase agreements. Potential counterparties requested credit support from PSE in the form of a demand letter of credit or cash.
- Q. Did the Company have concerns about the creditworthiness of any counterparties?
- A. Yes, the Company had creditworthiness concerns with entities not financially rated or of speculative grade. Further, project companies held as a special purpose entity, such as a limited liability company, wherein the project is the only asset, were of particular concern. In those cases, the Company requested credit support, generally in the form of a parental guarantee.
- Q. Did the Company seek to address these concerns without rejecting the resource proposal?
- A. Yes. Proposals are selected based on their ability to meet the established criteria that PSE has outlined in its RFP solicitation, and that are offered at the lowest reasonable cost with the lowest reasonable risk. In Phase I, no project was eliminated based on credit. Once the selection of the Candidate Short List is

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identified at the conclusion of Phase I, credit becomes significant to the analysis and evaluation of the proposal.

Q. Did the Company have other concerns about power purchase agreements?

- A. Yes. Credit rating agencies view electric utility power purchase agreements as debt-like in nature and, in their analysis of the Company's financial strength and risk factors, treat a portion of the Company's obligation under such contracts as debt. This "imputed debt" is a significant concern for the Company because of its impact on the Company's credit quality. Moreover, the Commission's 1994 prudence order expressly instructed the Company to consider "rating agencies" views of purchased power" and "to quantify the impact of future resource acquisitions on capital cost and capital structure."
- Q. Did the Company consider the impact of imputed debt when comparing power purchase agreements to ownership options?
- A. Yes. The Company's quantitative analysis of the competing resource proposals took into account costs related to debt that would be imputed to the Company if it entered into various proposed power purchase agreements, as described in the prefiled direct testimony of Mr. W. James Elsea, Exhibit No. ___(WJE-1HCT).

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¹ WUTC v. Puget Sound Power & Light Co., Docket No. UE-921262, et al., Nineteenth Supplemental Order (September 27, 1994) at 35-36.

D. <u>PSE Also Considered a Self-Build Option</u>

Q. Did the Company analyze a self-build option in addition to the projects proposed in response to the RFP?

- A. Yes. The responses to PSE's 2005 All-Source RFP included several self-build alternatives. The self-build proposals can be divided into two types—each requiring different levels of PSE involvement in both the development activities and the construction build-out. The two types of proposals offered are those in which:
 - i) PSE plays a key role in the remaining development activities and funds the cost of completing the project with the developer; or
 - ii) PSE purchases the existing development assets from the developer and PSE completes the project on its own.

Both types of self-build proposals result in PSE ownership of the project. In some cases project ownership is transferred to PSE early in the development stage and in other cases the ownership transfer occurs at the completion of the project.

Q. Please describe the self-build analysis that was performed.

A. As defined by the RFP evaluation criteria, the self-build proposals were evaluated in the same manner as all other proposals. However, greater diligence was observed when analyzing the costs of the remaining development activities and construction build-out. PSE relied on costs supplied by the developer. Where costs were not defined, PSE solicited pricing from the original equipment

manufacturers. Where feasible, PSE used costs based on its existing operational experience from recent asset purchases including a half interest in EPCOR's combined cycle gas plant, Frederickson I, and more recently, PSE's acquisition of two wind farms. Also, additional costs that PSE would be required to fund in order to self-build the project were added to the project economics during the quantitative evaluation.

Of the thirteen projects that were included on the Candidate Short List, nine of the projects could be considered self-build.

Results of the Phase II Evaluation E.

- What did the Company do with the qualitative, quantitative, and due Q. diligence analyses discussed in your preceding testimony?
- A. Combining the qualitative, quantitative, and due diligence analyses led PSE to develop a Short List of proposals that combined low projected levelized costs (as compared to other proposals) with acceptable evaluations of qualitative factors.
- Q. What did the Company conclude as a result of the Phase II evaluation?
- A. PSE ultimately selected the following resources for inclusion on the Short List of potential acquisition opportunities.

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- Q. Please describe why the Company determined that it should pursue these resources?
- A. PSE determined that it should pursue the resources included in the Short List based upon the full range of analysis conducted in Phase I and Phase II.

 Favorable aspects of each project on the Short List are briefly described below:
 - 1. Geothermal Project The Geothermal Project is among the very few geothermal projects in the Pacific Northwest with a transmission solution and a proven resource. It is a baseload renewable

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| 1 2 | | subsidiary of PPM Energy, Inc.), to purchase 50 MW of power from the 223.6-MW Klondike III Wind Project. |
|--|----|--|
| 3 4 5 6 7 8 9 10 11 12 13 | 3. | discussions with on a long-term tolling arrangement for power from the During post-proposal negotiations, informed PSE that it was no longer willing to accept the environmental risk (specifically the greenhouse gas ("GHG") risk) associated with the PSE and would equally share the first \$1 million in potential GHG risk and PSE would bear any GHG risk in excess of \$1 million. The resulting economic analysis no longer rendered the 15-year Tolling Agreement an attractive option. |
| 14 15 | 4. | Goldendale Generating Station – As discussed above, PSE purchased the Goldendale Generating Station in February 2007. |
| 16 17 18 19 20 21 22 23 24 25 26 27 28 29 | 5. | PSE has terminated discussions with for the sale of their natural gas reciprocating turbine/generator sets. proposed a sales price for the equipment of approximately \$3.3 million. PSE's Phase I due diligence, however, revealed market data that indicated the salvage value for similar vintage units to be approximately \$1 million dollars or less. In its Phase I quantitative analysis, PSE adjusted the capital cost to reflect the lower market values, and the proposal was selected for the Candidate Short List based on this revised capital cost. In post-proposal negotiations, PSE notified that the market data suggested that the value of the units was substantially less than that offered. At that time, indicated that it would pursue other opportunities. |
| 30 31 | 6. | Winter On Peak PPA – PSE executed a 4-year winter on peak PPA with in May 2007 for 150 MW. |
| 32 33 34 35 36 37 38 | 7. | Annual On Peak PPA — PSE has terminated discussions with regarding the Annual On Peak PPA. During post-proposal negotiations, PSE requested that price offer on at least three occasions during March, April and June of 2007, during which period the market power prices steadily increased. On all three occasions, the Annual On Peak PPA offers were not compelling when compared with alternatives. |

| 1 | Q. | Does the Company anticipate that it will acquire any of the Short List |
|---|----|--|
| 2 | | proposals other than the Goldendale Generating Station, the 20-year |
| 3 | | Klondike III Wind Project PPA, and the 4-year Winter On Peak |
| 4 | | PPA? |
| 5 | A. | The only remaining Short List proposal with which PSE is currently negotiating is |
| 6 | | the above-described potential PPA with |
| 7 | | Geothermal Project (approximately 16 MW). If these |
| 8 | | negotiations prove successful, it is possible that PSE will acquire this resource |
| 9 | | during the pendency of this general rate case. |
| 0 | | In addition to the RFP Short List proposals, PSE is also actively pursuing a |
| 1 | | number of wind power opportunities, and if those negotiations prove successful, it |
| 2 | | is possible that PSE will acquire these resources during the pendency of this |
| 3 | | general rate case. |
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1. The Klondike III Wind Project Proposal

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Q. Did the Klondike III Wind Project proposal rank high in the Company's

Phase I quantitative and qualitative criteria?

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A. Yes. PPM Energy, Inc. initially proposed the Klondike III Wind Project to PSE as a 247.5 MW turnkey project that PSE would own and operate. During Phase I of the RFP evaluation, the Klondike III Wind Project turnkey proposal ranked

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high in both quantitative and qualitative criteria, and the Company placed the

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proposal on the Candidate Short List. See Exhibit No. ___(RG-3HC) at page 222

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and Exhibit No. ___(WJE-10HC).

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Q.

Did the Klondike III Wind Project proposal rank high in the Company's

Phase II quantitative and qualitative criteria?

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A. Yes. During Phase II of the evaluation, however, PPM Energy, Inc. amended its proposal to offer PSE an approximate 50% ownership interest (120 MW) in the project due, in part, to the increasing competition for renewable facilities.

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Despite the amended ownership structure, the Klondike III Wind Project partial

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ownership proposal continued to rank high in both quantitative and qualitative

- Q. Did the Company keep senior management and the Board of Directors apprised of the Klondike III Wind Project PPA?
- A. Yes. The PSE Energy Management Committee ("EMC") reviewed several presentations regarding the Klondike III Wind Project PPA. This transaction was approved by the EMC at its April 30, 2007 meeting. Please see Exhibit No. ___(RG-11HC) for (i) the Klondike III Wind Project PPA presentation provided at the EMC meeting of March 15, 2007, (ii) the Klondike III Wind Project PPA presentation provided at the EMC meeting of April 30, 2007, and (iii) the minutes from the EMC meeting of April 30, 2007.

Additionally, the Company Staff made a presentation to the Board of Directors reviewed a presentation regarding the Klondike III Wind Project PPA on July 13, 2007. Please see Exhibit No. ___(RG-12HC) for the Klondike III Wind Project PPA presentation provided at the Board of Directors meeting of July 13, 2007.

2. The Klondike III Wind Project PPA Structure

- Q. Please describe the power purchase agreement with Klondike Wind Power III, LLC.
- A. PSE entered into a 20-year PPA, dated as of July 11, 2007, with Klondike Wind Power III, LLC (a wholly-owned subsidiary of PPM Energy, Inc.) for a share of the output of the Klondike III Wind Project. Please see Exhibit No. ___(RG-

13HC) for the 20-year PPA, dated as of July 11, 2007, between PSE and Klondike Wind Power III, LLC.

The Klondike III Wind Project is expected to have a capacity of 223.6 MW when completed and will consist of 44 Siemens 2.3 MW wind turbines and 80 General Electric International, Inc. ("GE") 1.5 MW wind turbines and 1 Mitsubishi 2.5 MW wind turbines. PSE's 50 MW of power represents an approximate 22.36% share of the output of the Klondike III Wind Project. Klondike III Wind Project is the third phase of PPM Energy, Inc.'s Klondike Wind Project development near Wasco in Sherman County, Oregon. Klondike I Wind Project and Klondike II Wind Project were completed in 2001 and 2005 and generate 24 MW and 75 MW, respectively.

Q. How much power is PSE purchasing from the Klondike III Wind Project?

A. Under the PPA, Klondike Wind Power III, LLC, will sell 50 MW of wind power (and the environmental attributes related to the generation of such 50 MW of wind power) to PSE from the Klondike III Wind Project on an "as produced" basis. *See* Exhibit No. ___(RG-13HC) at 21-22. The power sale includes generation imbalance services and costs. *See id.* at 28. Thus, the power will be scheduled and delivered to PSE on an "hourly firm" basis. The expected annual average power from PSE's percent of the project output is MWh.

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| 1 2 | | | its RFP and provides over \$20 million of benefit to the PSE portfolio. <i>See</i> Exhibit No(WJE-12HC). |
|-----------------------|-------|--|---|
| 3 4 5 6 7 | | (ii) | The Klondike III Wind Project was among the highest ranked wind resource based on the analysis performed by Global Energy Concepts. <i>See</i> Exhibit No(RG-5HC) at 38. Additionally, the Klondike III Wind Project PPA provides diversity to PSE's existing wind power portfolio. |
| 8 9 10 | | (iii) | PPM Energy, Inc., the parent company of Klondike Wind Power III, LLC, is a financially strong counterparty and an experienced and proven developer and operator. |
| 11 12 13 | | (iv) | PPM Energy, Inc. had secured its wind turbines for the Klondike III Wind Project, which provided an important advantage given the tight supply constraints associated with wind turbines. |
| 14 | | (v) | The Klondike III Wind Project received local support. |
| 15 16 | | (vi) | The Klondike III Wind Project could be on-line before the expiration of the current Production Tax Credit at the end of 2008. |
| 17 18 19 | | (vii) | The output of the Klondike III Wind Project will integrate with BPA's transmission system and have firm transmission to PSE's system. |
| 20 21 22 23 | | (viii) | The Klondike III Wind Project PPA supports PSE's compliance with the requirements of RCW 19.285 (the Energy Independence Act) and helps meet PSE's internal corporate goal of 10% renewable power by 2013. |
| 24 | В. | The | Winter On-Peak PPA |
| 25 | | 1. <u>The</u> | Winter On-Peak PPA Proposal |
| 26 | Q. | Did the | Winter On-Peak PPA proposal rank high in the Company's |
| 27 | | Phase I quan | ntitative and qualitative criteria? |
| 28 | A. | Yes. During | Phase I of the RFP evaluation, the Winter On-Peak PPA |
| 29 | | proposal rank | ted high in both quantitative and qualitative criteria, and the |
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| 1 | | Company placed the proposal on the Candidate Short List. See Exhibit |
|----------------------|-------|--|
| 2 | | No(RG-3HC) at page 222 and Exhibit No(WJE-10HC). This high |
| 3 | | ranking resulted primarily from (i) the on-peak shape of the power deliveries and |
| 4 | | (ii) the delivery of the power to |
| 5 | Q. | Did the Winter On-Peak PPA proposal rank high in the Company's |
| 6 | | Phase II quantitative and qualitative criteria? |
| 7 | A. | Yes. During Phase II of the evaluation, the Winter On-Peak PPA |
| 8 | | proposal continued to rank high in both quantitative and qualitative criteria, and |
| 9 | | the Company placed the proposal on the Short List. See Exhibit No(RG- |
| 10 | | 7HC) at page 12 and Exhibit No(WJE-3HC) at Appendix P. |
| 11 | | 2. The Winter On-Peak PPA Structure |
| 12 | Q. | Please describe the power purchase agreement with |
| 13 | A. | PSE entered into a four-year PPA, dated as of May 1, 2007, with for |
| 14 | | 150 MW of power pursuant to Schedule C of the pro forma Western System |
| 15 | | Power Pool ("WSPP") Agreement (the "WSPP Agreement"). Please see each of |
| 16 | | the following: |
| 17 18 | | (i) Exhibit No(RG-14), which is a copy of the then-current pro forma WSPP Agreement; |
| 19 20 21 22 | | (ii) Exhibit No(RG-15HC), which is a copy of the Master Confirmation Agreement to the WSPP Agreement, dated as of May 1, 2007, between PSE and(the "Master Confirmation Agreement"); and |
| | (High | ed Direct Testimony ally Confidential) of r Garratt REDACTED VERSION Exhibit No(RG-1HCT) Page 40 of 98 |

| 1 2 3 | | (iii) Exhibit No(RG-16HC), which is a copy of the Confirmation Agreement Under the WSPP Agreement, dated as of May 1, 2007, between PSE and(the "Confirmation Agreement"). |
|-------------|-------|--|
| 4 | | Together, the WSPP Agreement, the Master Confirmation Agreement, and the |
| 5 | | Confirmation Agreement comprise the Winter On-Peak PPA. Pursuant |
| 6 | | to this PPA, will provide power during the months of December, |
| 7 | | January and February during on-peak hours of 6 a.m. to 10 p.m. Monday through |
| 8 | | Saturday. See Exhibit No(RG-16HC) at 1. The total contract generation is |
| 9 | | 727,200 MWh. See id. |
| 10 | Q. | What is the term of the Winter On-Peak PPA Structure? |
| 11 | A. | The PPA is for four winter periods commencing on December 1, 2008 and |
| 12 | | terminating February 29, 2012. See Exhibit No(RG-16HC) at 1. |
| 13 | Q. | Does the Winter On-Peak PPA protect the Company in the event |
| 14 | | that the cannot deliver power under such PPA? |
| 15 | A. | Yes. The parent company of |
| 16 | | , is providing a parent guarantee of . Please see Exhibit |
| 17 | | No(RG-17HC) for a copy of the parent guaranty of |
| 18 | | |
| 19 | | |
| 20 | | |
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| | (High | d Direct Testimony y Confidential) of Garratt REDACTED Exhibit No(RG-1HCT) Page 41 of 98 |

| Q. | How will the power under the Winter On-Peak PPA be delivered to |
|-------|--|
| | PSE? |
| A. | As discussed above, the Winter On-Peak PPA is a firm power purchase |
| | under Schedule C of the WSPP Agreement, and the power under such PPA will |
| | be delivered |
| | . See Exhibit No(RG-16HC) at 1. |
| | 3. The Winter On-Peak PPA Price |
| Q. | What is the contract price for the Winter On-Peak PPA? |
| A. | initially proposed the Winter On-Peak PPA at a contract price |
| | of \$ MWh. During negations, increased the price of the PPA from |
| | \$ MWh to \$ MWh. (This increase in price reflected higher market |
| | prices during the negotiation period.) This levelized cost of \$ //MWh is not |
| | subject to escalation during the term of the Winter On-Peak PPA. See |
| | Exhibit No(RG-16HC) at 1. |
| Q. | Did the Company reevaluate the Winter On-Peak PPA at the |
| | amended price? |
| A. | Yes, PSE reevaluated the Winter On-Peak PPA proposal at the amended |
| | price. PSE solicited other bids and received offers from |
| | . Please see Exhibit No(RG-18HC) for |
| | presentations to the EMC, dated April 20, 2007, April 30, 2007, and May 1, 2007, |
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| 1 | | for an overview of the Company's reevaluation of the Winter On-Peak |
|--------------------------|-------|---|
| 2 | | PPA. The Winter On-Peak PPA proposal at the amended price was |
| 3 | | superior to these market alternatives. |
| 4 | | 4. The Projected Benefits of the Winter On-Peak PPA |
| 5 | Q. | Why is the Winter On-Peak PPA attractive to PSE? |
| 6 | A. | There are a variety of reasons why the Winter On-Peak PPA is attractive |
| 7 | | to PSE, including but not limited to the following: |
| 8 9 10 11 12 | | (i) PSE's quantitative analysis demonstrates that the contract prices associated with the Winter On-Peak PPA has one of the best levelized costs of power of the proposals received by PSE in its RFP and provides over \$12 million of benefit to the PSE portfolio. See Exhibit No(WJE-1HCT). |
| 13 14 15 | | (ii) The provides on-peak power to PSE during the winter months, when PSE's resource need is greatest. |
| 16 | | (iii) is a financially strong counterparty. |
| 17 18 | | (iv) The power under the delivered directly to PSE's system. will be |
| 19 | | IV. THE HOPKINS RIDGE WIND INFILL PROJECT |
| 20 | A. | Description of the Hopkins Ridge Wind Infill Project |
| 21 | Q. | What is the Hopkins Ridge Wind Infill Project? |
| 22 | A. | The Hopkins Ridge Wind Infill Project is a 7.2 MW expansion of the existing |
| 23 | | 149.4 MW Hopkins Ridge Wind Project located in Dayton, Washington. Under |
| | (Higl | led Direct Testimony nly Confidential) of r Garratt REDACTED VERSION Exhibit No(RG-1HCT) Page 43 of 98 |

that were included in the original turbine layout of the Hopkins Ridge Wind Project. These four turbines (T69 - T72) were relocated elsewhere on project lands because, at the time of construction, the land lease agreement for the turbines had not yet been finalized. The placement, permitting and environmental assessments of these four turbines were included in the initial due diligence for the 149.4 MW Hopkins Ridge Wind Project.

- Q. Why did the Company decide to undertake the Hopkins Ridge Wind Infill Project?
- A. The Company began to evaluate the Hopkins Ridge Wind Infill Project during the period PSE was negotiating with the proposals on its RFP Short List and soon after the passage of Initiative 937 (codified as the Energy Independence Act, RCW 19.285). The Company believed that the expansion of Hopkins Ridge would be a cost-effective step towards meeting the Energy Independence Act.
- Q. When does the Company anticipate that the Hopkins Ridge Wind Infill

 Project will be completed and begin to generate power?
- A. PSE expects substantial completion of the Hopkins Ridge Wind Infill Project and power generation to occur by the end of June 2008, with final completion of the project to occur by the end of August 2008.

- Q. Will the Hopkins Ridge Wind Infill Project cause any site infrastructure modifications to the existing Hopkins Ridge Wind Project?
- A. Additional modifications to the existing Hopkins Ridge Wind Infill Project site facilities will be minimal. The Hopkins Ridge Wind Infill Project will require extension of existing roads for construction and ongoing access to the turbines.

 The remaining Hopkins Ridge Wind Project infrastructure, including the transformer and project substation, will be sufficient to incorporate the increased generation resulting from the Hopkins Ridge Wind Infill Project.
- Q. How will the power from the Hopkins Ridge Wind Infill Project be delivered to PSE's system?
- A. The existing Hopkins Ridge Wind Project has transmission capability of 150 MW at the project switchyard and interconnects with the BPA transmission system at the North Lewiston-Walla Walla 115 kV line. In June 2007, PSE made an interconnection request to BPA for the 7.2 MW Infill Project, which PSE anticipates that BPA will grant by the end of calendar year 2007.

Shortly after PSE submitted the interconnection request, PSE submitted a firm, point-to-point transmission request to BPA for an additional 7.2 MW of transmission service. PSE does not expect that BPA will grant the additional firm transmission service until BPA completes the West of McNary System Upgrade Project.

Ridge Wind Project. Therefore, PSE did not deem additional due diligence necessary regarding environmental, real estate and technical matters.

2. Additional Quantitative Due Diligence

- Q. What additional quantitative due diligence did PSE conduct with respect to the Hopkins Ridge Wind Infill Project?
- A. The Company updated its quantitative evaluation of the four additional turbines for the Hopkins Ridge Wind Infill Project. As described in further detail in the prefiled direct testimony of Mr. W. James Elsea, Exhibit No. ___(WJE-1HCT), the Hopkins Ridge Wind Infill Project provides benefits to the Company's power portfolio. The projected 20-year levelized cost of the Hopkins Ridge Wind Infill Project is approximately \$___/MWh. See Exhibit No. ___(WJE-1HCT) at page 27. PSE also projects that the Hopkins Ridge Wind Infill Project will provide (i) an expected net present value benefit to PSE's electric portfolio of \$5 million and (ii) a benefit ratio of 0.3552. See id. at page 25. These quantitative analyses demonstrate that the Hopkins Ridge Wind Infill Project is an attractive resource for PSE.

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- Q. Why are the projected 20-year levelized costs of Hopkins Ridge Wind Infill
 Project higher than the projected 20-year levelized costs of the Hopkins
 Ridge Wind Project?
- A. The higher costs of the Hopkins Ridge Wind Infill Project are due, in large part, to (i) the tight supply market for wind turbines, (ii) the declining value of the dollar, and (iii) the higher raw commodity prices (predominately for steel and copper). Since PSE acquired the Hopkins Ridge Wind Project in 2004, the Company has witnessed significant price increases in the wind power industry, particularly with respect to wind turbines and operations and maintenance costs.
- Q. Please elaborate on how market and political forces have affected the wind industry.
- A. A primary factor driving the higher price for the Hopkins Ridge Wind Infill
 Project was considerable tightening of the U.S. wind turbine market resulting
 from the adoption of renewable portfolio standards by multiple states, such as
 Washington. Nearly half of the states in the U.S. have adopted standards
 specifying a certain amount of power be produced from renewable resources.

 Please see Exhibit No. ___(RG-19HC) for the renewable resource acquisition
 presentation to the Board of Directors Retreat, dated August 3, 2007, for a
 summary of state renewable portfolio standards.

Further, the U.S. has experienced significant devaluation of the dollar versus the Euro thus making the components manufactured abroad more costly. PSE has

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Q. Please describe the category "Turbine Supply Agreement."

A. The Turbine Supply Agreement ("TSA") category consists of the costs associated with the agreement under which Vestas-American Wind Technology, Inc. ("Vestas") will supply, transport, and commission the Hopkins Ridge Wind Infill Project's four wind turbines. Please see Exhibit No. ___(RG-22HC) for a copy of the Vestas TSA. The TSA reflects a firm, fixed total price for the wind turbines and the services of Vestas, other than for scope changes to which the parties may agree pursuant to the TSA.

Q. Please describe the category "Balance of Plant Agreement."

A. The Balance of Plant Agreement consists of costs associated with the Balance of Plant Engineering, Procurement and Construction and Wind Turbine Installation Agreement (the "Balance of Plant Agreement"), pursuant to which RES America Construction, Inc., ("RES") will engineer, procure, and construct all the materials and equipment required to construct the Hopkins Ridge Wind Infill Project.

Please see Exhibit No. ___(RG-23HC) for a copy of the Balance of Plant Agreement. Such engineering, procurement, and construction will include, but is not limited to, the erection and mechanical completion of the turbines. *See* Exhibit No. (RG-23HC).

The Balance of Plant Agreement reflects a firm, fixed total price for these materials and the services of RES. *See* Exhibit No. ___(RG-23HC). Although the Balance of Plant Agreement is a firm, fixed price agreement, PSE will be

responsible for scope changes to which the RES and PSE may agree pursuant to such agreement. *See id*.

Q. Please describe the category "Transaction & Due Diligence."

A. The category "Transaction & Due Diligence" consists of legal fees paid to the law firm LeBoeuf, Lamb Greene & McRae, L.L.P. for negotiating, drafting and documenting the definitive agreements for the project. It also includes PSE labor costs, insurance costs, and contingency costs.

Q. Please describe the category "Contingency."

A. During the course of construction of a major project, various events may occur that require funds that were not specifically budgeted. For example, if conditions on the ground differ from assumptions made for the Balance of Plant Agreement, a scope change (or "change order") may be required to complete an aspect of the Hopkins Ridge Wind Infill Project. For these purposes, a contingency allowance helps assure that there are adequate funds budgeted to complete the Hopkins Ridge Wind Infill Project.

The contingency budget, approximately 5% of the total anticipated project cost, is within the range typical for a project of this size. It is customary to assume that the entire contingency amount will be exhausted by the time the project is completed.

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Q. Please describe the category "AFUDC."

A. The AFUDC category reflects the return the Company is entitled to receive on the funds it invests for the Hopkins Ridge Wind Infill Project during the course of the construction prior to the time the project is placed into service.

Q. Why are there no additional costs associated with transmission?

PSE's existing Hopkins Ridge Wind Project has a 150 MW of BPA transmission A. capability at the project switchyard. The combined generation of 156.6 MW from the Hopkins Ridge Wind Project will be interconnected with BPA's transmission system at North Lewiston-Walla Walla 115 kV line.

As stated above, in June 2007, PSE made an interconnection request to BPA for the additional 7.2 MW expansion, which PSE anticipates will be granted by the end of 2007. Shortly after the interconnection request was submitted, PSE made a transmission request to BPA for an additional 7.2MW. PSE does not expect to be granted the additional firm transmission capacity until such time as BPA completes the West of McNary System Upgrade Project. Absent the additional transmission, PSE will manage to the 150 MW transmission capacity limitation and does not project any incremental capital costs for transmission at this time. The project's evaluation included a capacity factor adjustment for the potential eventuality to "spill" wind. With that assumption, the project continues to be an attractive alternative.

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Please see Exhibit No. ___(RG-24C) for detail regarding the projected total O&M expenses for the Hopkins Ridge Wind Infill Project.

E. Senior Management Approval of the Hopkins Ridge Wind Infill Project

- Q. Did PSE Staff keep senior management updated on the Hopkins Ridge Wind Infill Project?
- A. Yes. In April 2007, PSE's Energy Management Committee considered--and approved--the Hopkins Ridge Wind Infill Project. Please see Exhibit

 No. ___(RG-25HC) for the presentation to, and minutes of, the Energy

 Management Committee meeting in which the Hopkins Ridge Wind Infill Project was approved.
- Q. Did PSE update the Board of Directors on the Hopkins Ridge Wind Infill Project?
- A Yes. PSE kept the Board of Directors apprised of the Hopkins Ridge Wind Infill Project as part of PSE's resource acquisition process.

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the Second Lease Supplement. *See id.* at page 1. PSE's analysis supporting the Second Lease Supplement estimated that the benefit derived from the capacity and energy was greater than the cost of the renewed lease. Please see Exhibit No. __(RG-28C) for PSE's analysis supporting the Second Lease Supplement.

B. The November 2003 Offer to Sell Whitehorn Generating Station Units 2 and 3.

- Q. Did the Company consider purchasing Whitehorn Generating Station
 Units 2 and 3 in lieu of extending the lease?
- A. Yes. In November 2003, an agent for PSRC notified PSE that PSRC would be willing to cancel the lease and sell Whitehorn Generating Station Units 2 and 3 to PSE for Management.

PSE analyzed the PSRC November 2003 offer by comparing two options:

- (i) Option A03 Continue the lease and defer purchase until February 2009; or
- (ii) Option B03 Cancel the lease and purchase Whitehorn Generating Station Units 2 and 3 in December 2003.

Please see Exhibit No. ___(WJE-16C) for the Company's analysis of the PSRC November 2003 offer. PSE's analysis demonstrated that the present value of the revenue requirement for Option A03 was approximately \$2 million less than the present value revenue requirement for Option B03. Additionally, the revenue requirement costs in the first five years (through 2008) for Option A03 were significantly lower than the revenue requirement costs during the same period for

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Option B03. For these reasons, PSE declined the PSRC November 2003 offer and continued with the lease through 2009.

C. The January 2006 Offer to Sell Whitehorn Generating Station Units 2 and 3

- Q. Did the Company reexamine its decision to extend the lease in lieu of purchasing Whitehorn Generating Station Units 2 and 3?
- A. Yes. In January 2006, PSRC issued a notice of default to PSE. Please see Exhibit No. ___(RG-29C) for the January 2006 notice of default. The notice of default alleged that PSE had defaulted "in the observance and performance of certain covenants and agreements". See id. at 1. Specifically, the notice of default alleged that PSE failed to (i) extend the terms of gas and water agreements through December 31, 2016, and (ii) use and operate the units in a careful and proper manner. See id. at 1. PSE disputed the allegations in the notice of default.

In April 2006, PSE received an offer from PSRC in the form of a draft letter of intent to cancel the lease and sell the Whitehorn Generating Station Units 2 and 3 to PSE for with a proposed closing date of August 2, 2006. At that time, PSE decided to consider the offer and weigh the benefits of purchasing Whitehorn Generating Station Units 2 and 3 against the costs of disputing the allegations set forth in the notice of default.

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| 1 | Q. | Did the Company accept PSRC's original offer? |
|--------------|-----------|--|
| 2 | A. | No. PSE and PSRC settled on an asset purchase price of \$ million. See |
| 3 | | Exhibit No(RG-30C) at 6. |
| 4 | Q. | What is the portfolio benefit associated with the purchase of Whitehorn |
| 5 | | Generating Station Units 2 and 3? |
| 6 | A. | The portfolio benefit associated with the purchase of Whitehorn Generating |
| 7 | | Station Units 2 and 3 is \$1.9 million. See Exhibit No(WJE-1HCT) at 22. |
| 8 9 10 | | VI. REPLACEMENT POWER AND PURCHASE OPTION OF THE SUMAS NATURAL GAS-FIRED COMBINED CYCLE COGENERATION PLANT |
| 11 | A. | Existing Arrangement |
| 12 | Q. | Please describe the events leading up to the default by Sumas Cogeneration |
| 13 | | Company, LP ("SCCLP") under its power purchase agreement with PSE. |
| 14 | A. | In Spring 2006, SCCLP notified PSE that SCCLP would not be able to continue |
| 15 | | supplying energy under the long-term firm PPA with PSE because it was |
| 16 | | experiencing increasing financial pressures. SCCLP cited a variety of reasons for |
| 17 | | these financial pressures, including but not limited to high gas prices, increasing |
| 18 | | royalty costs on Canadian gas reserves, and concerns about meeting debt service |
| 19 | | coverage. SCCLP proposed the following restructuring of the long term PPA: |
| | | |
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letter further stated that the sale of ENCO Gas, Ltd., which owned the gas reserves that supplied much of the fuel to operate SCCLP, had closed on May 3, 2007. *See id.* SCCLP indicated that it would no longer be able to sustain ongoing losses due to adverse market conditions. Again, SCCLP cited increasing prices for natural gas and related costs, including but not limited to costs for royalties, transportation and field operations that had undermined the ability of SCCLP to maintain positive cash flow under the PPA. *See id.*

Q. What was the term of the PPA?

- A. The term of the PPA was twenty years, beginning in April 1993 and expiring on April 13, 2013. SCCLP's breach gave rise to termination of the PPA approximately six years before it was due to expire.
- Q. What was the size of the PPA?
- A. Under the PPA, SCCLP provided PSE the entire electrical output of the facility, up to a maximum of 135 MW.
- B. Replacement Supply for the PPA with SCCLP
- Q. How did the Company respond to SCCLP's breach and what was the Company's proposed strategy for replacing the power?
- A. After receiving the May 7, 2007, letter from SCCLP, PSE staff began formulating a response. At the next EMC meeting on June 11, 2007, PSE staff briefed senior

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Q. What steps did the Company take next?

A. PSE staff notified the EMC of the results of the solicitation. PSE staff then proceeded with replacing the energy as prescribed in the replacement power strategy outlined in the June 11, 2007 EMC meeting. For the long-term replacement (Step 3), PSE staff developed a second term sheet solicitation for a standard block product up to 125 MW with a term of January 1, 2009, through March 31, 2013. Please see Exhibit No. ___(RG-37C) for the term sheet for the standard block product solicitation.

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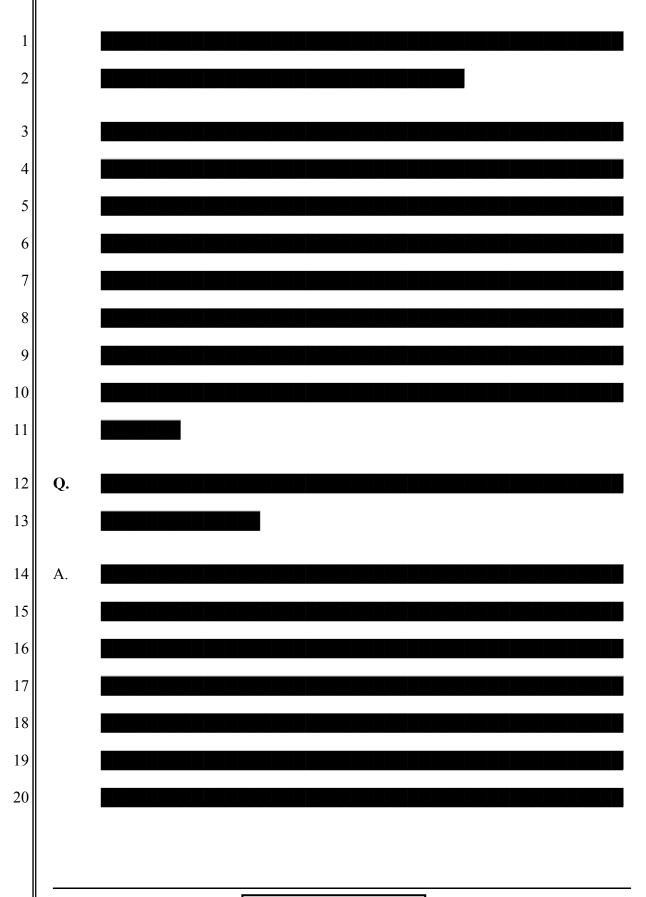
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| 1 | С. | Acquisition of the Sumas Cogeneration Station |
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| 2 | | 1. Ownership Arrangement |
| 3 | Q. | |
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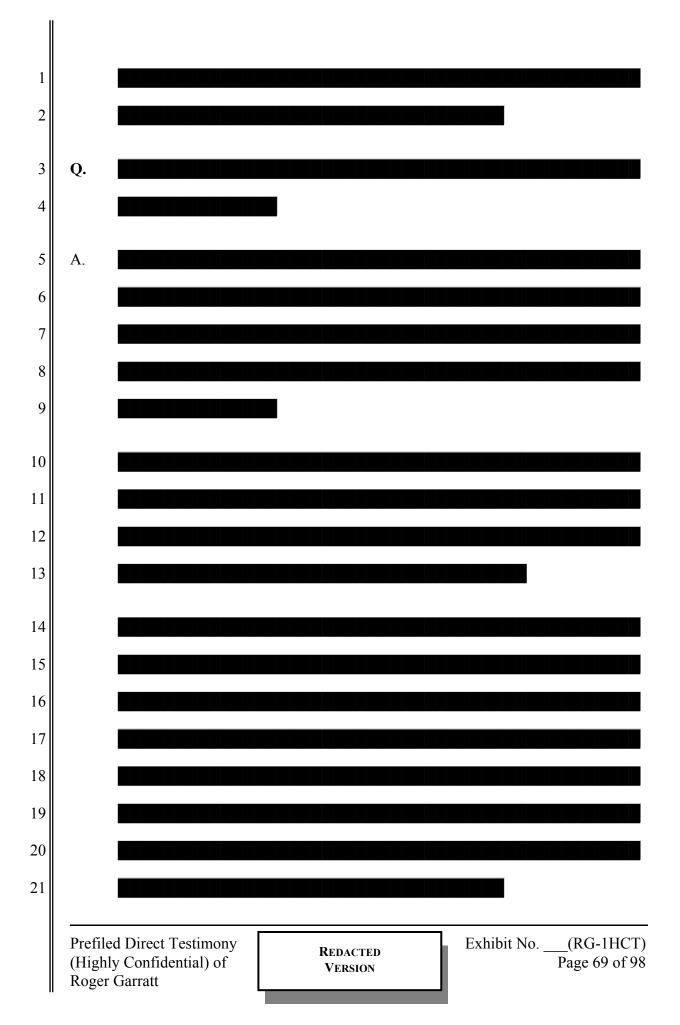
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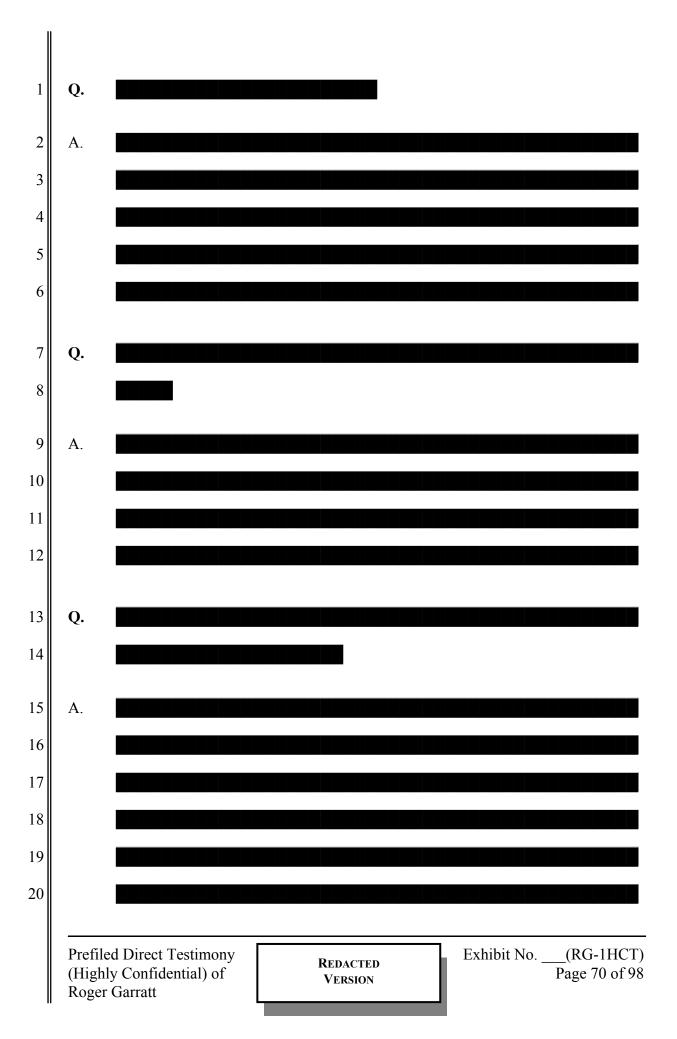


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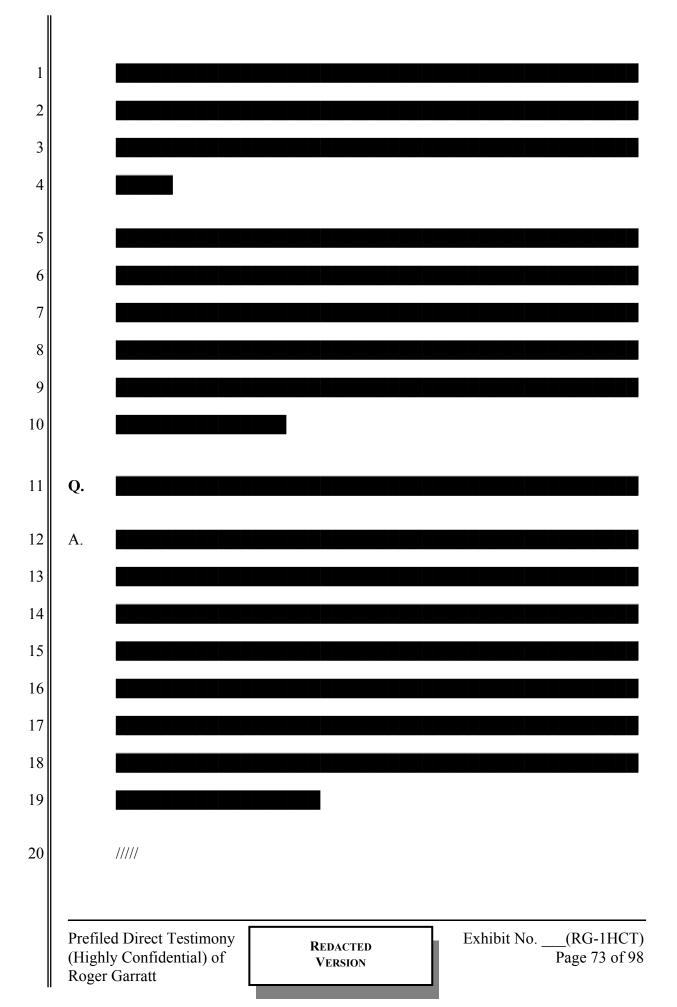
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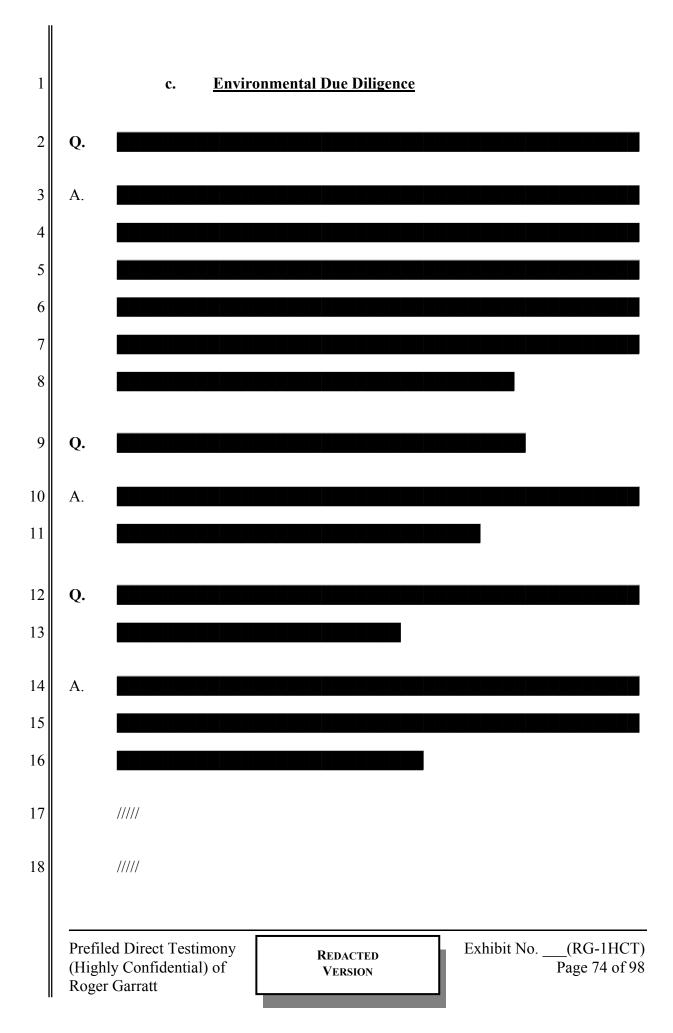




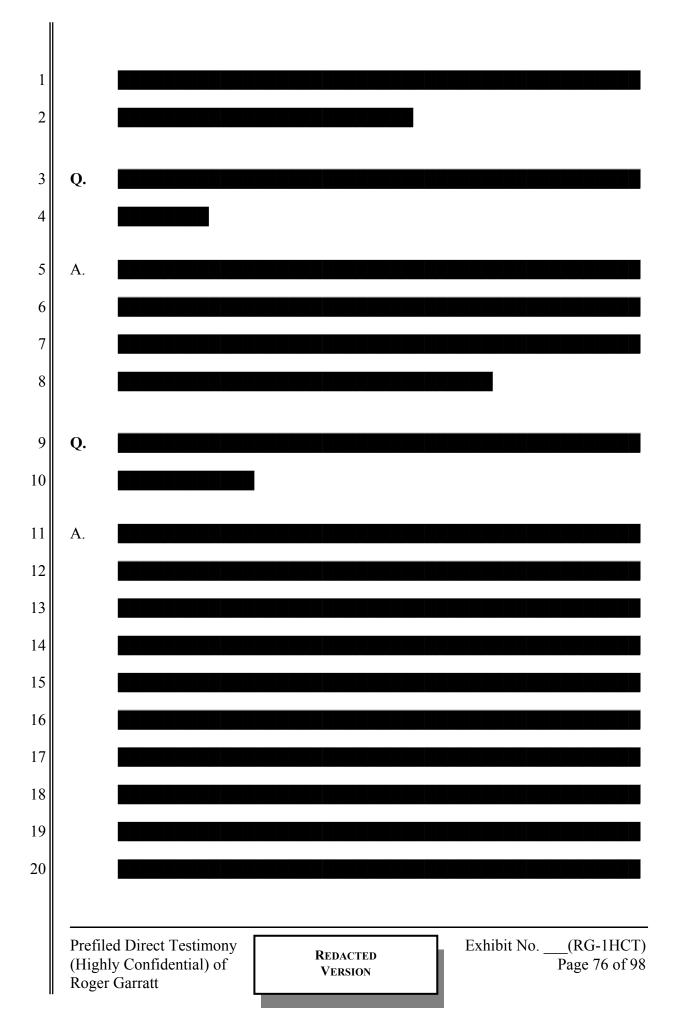
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| 6 | | a. <u>Commercial and Legal Due Diligence</u> |
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| 13 | | b. <u>Real Estate Due Diligence</u> |
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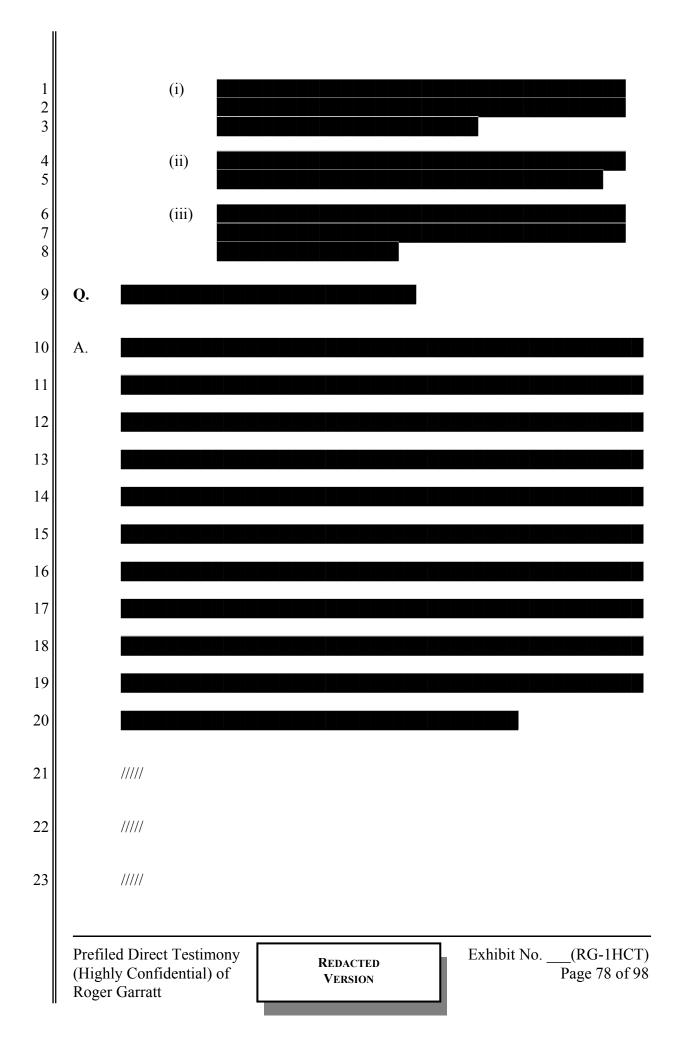


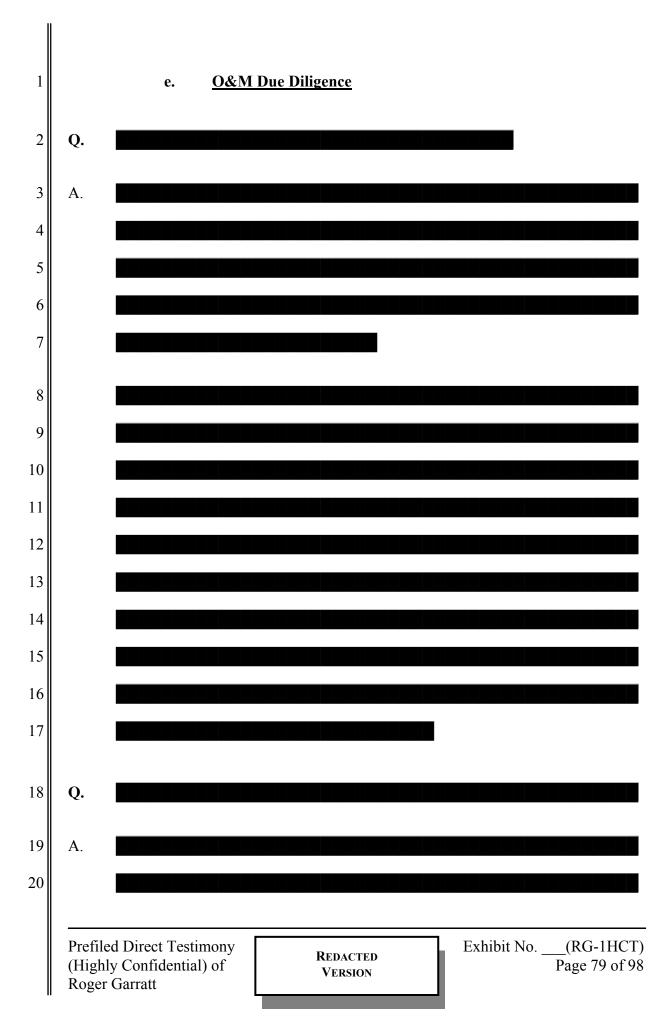


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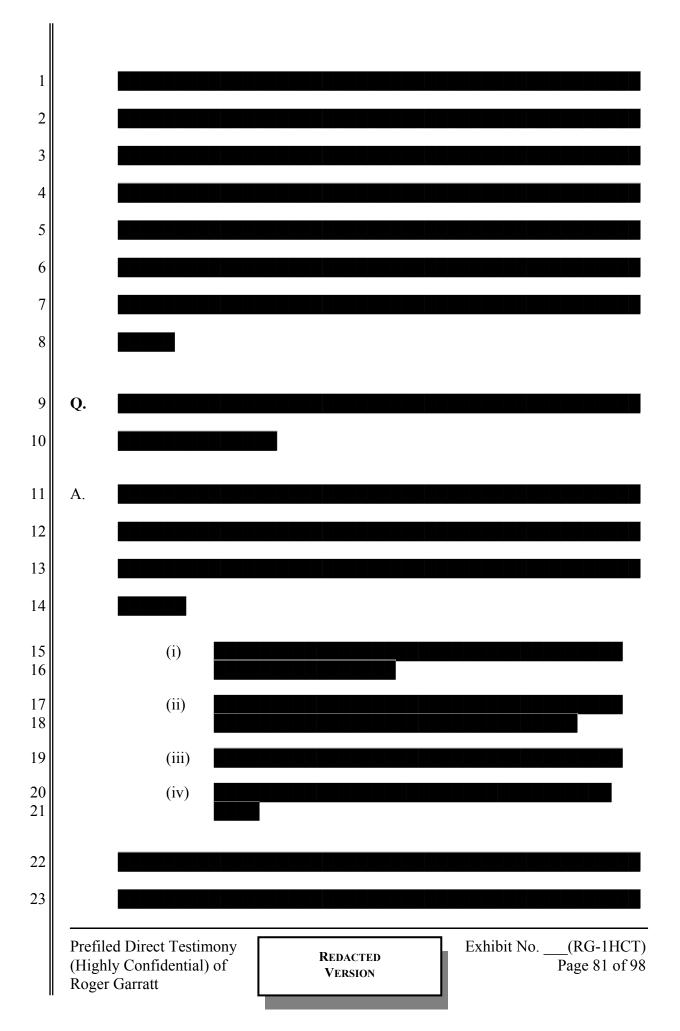


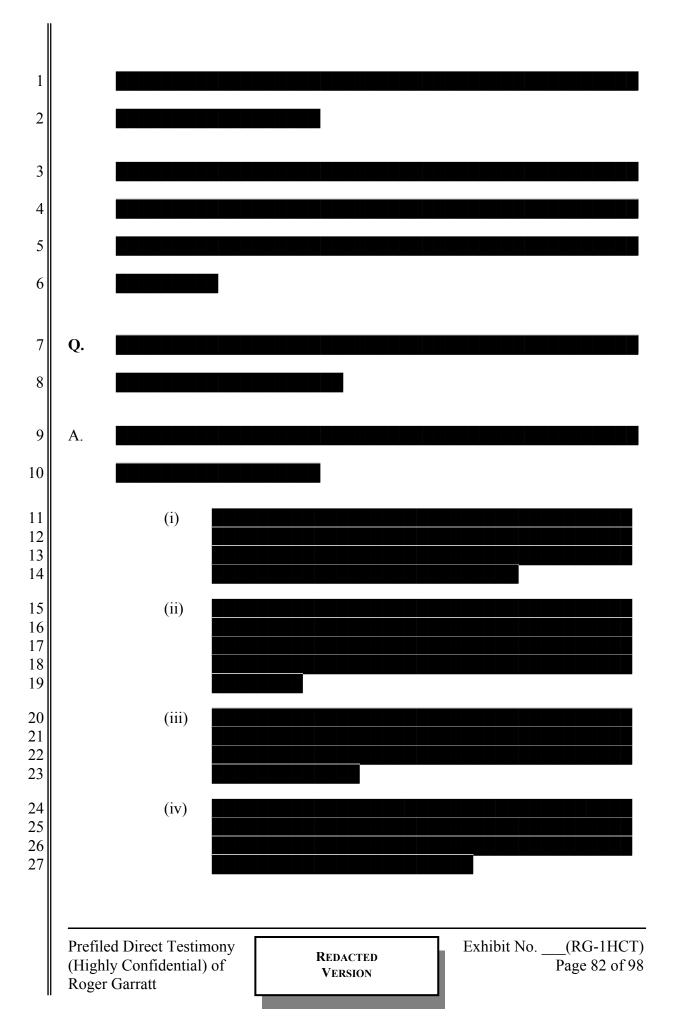
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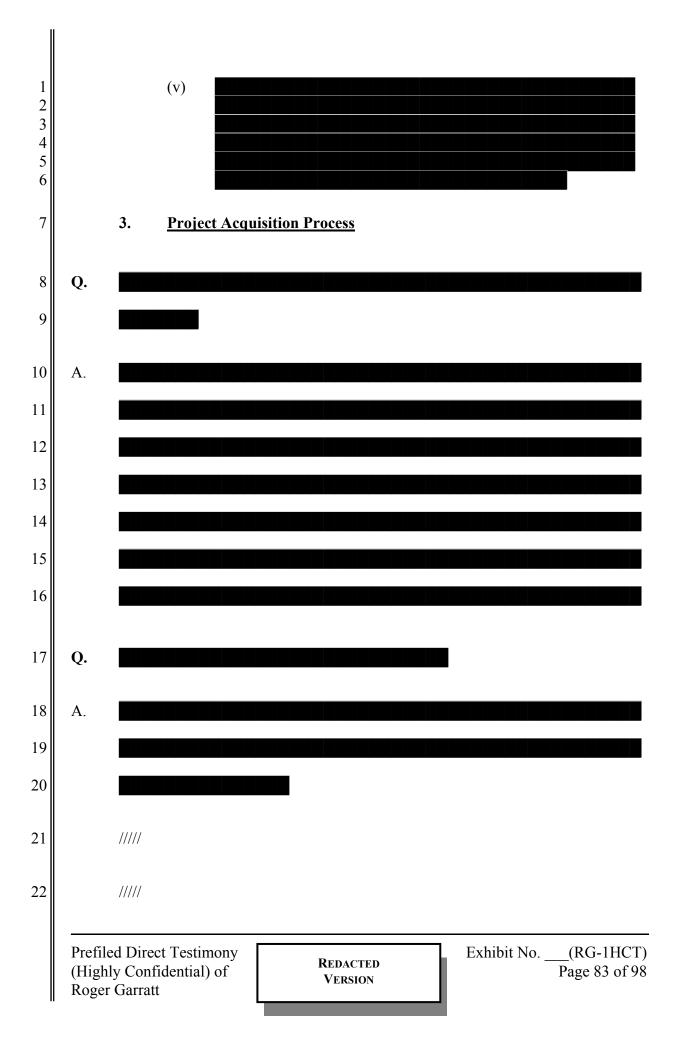




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| Sumas Cogeneration Station | Project Costs |
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| | 5. <u>O&M Expenses</u> | |
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VII. **EXTENSION OF POINT ROBERTS** SUPPLY CONTRACT WITH POWEREX

- Q. Please describe the Point Roberts contract extension with Powerex.
- Due to the unique geography of Point Roberts, Washington, it is not electrically A. connected to PSE's system, and PSE must use Powerex to serve this load in the absence of a distribution tariff on BC Hydro's system.

The contract extension with Powerex to supply the Point Roberts load provides for another two (2) years of service, commencing October 1, 2007, and ending requirements contract, up to a maximum of 8 MW. Peak capacity is estimated to be 6 MW with an annual average load of 2.5 aMW.

- Q. Has the Company discussed the potential for a distribution tariff with BC Hydro?
- A. PSE contacted BC Hydro in June 2007 to discuss the potential for a distribution tariff. At the time, BC Hydro was in a rate proceeding but indicated interest in meeting with PSE in the future.

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Α.

Combustion Turbine Failure

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Please describe the outage the Goldendale Generating Station. Q.

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On July 24, 2007 the Goldendale Generating Station combustion turbine generator failed in service. Preliminary diagnostics and investigation indicated that such failure resulted in damage to the compressor and turbine rotors. PSE requested assistance from the turbine manufacturer, GE, to disassemble the unit onsite for a more thorough inspection. GE confirmed that one row two ("R2") blade separated from the unit and traveled into the turbine rotor, damaging several downstream compressor blades in rows R3-R17. Please see Exhibit No. (RG-44HC) for GE's report regarding the damage to the Goldendale Generating Station.

Turbine Repair Options Available to PSE В.

- Q. Please describe the steps PSE took to identify a viable repair option.
- A. At the time of the outage, PSE did not have a service agreement with GE for future major maintenance repairs. As a result, PSE requested estimates for several repair options from three service providers (GE, Calpine Corporation ("Calpine") and Dominion ("Dominion") based on worst-case damage assumptions regarding the GE 7FA unit.

| Q. | Which of the three service providers did the Company select to service the | | | | |
|----|--|--|--|--|--|
| | damaged turbine? | | | | |

- A. PSE selected GE to service the damaged turbine for two reasons. First, Calpine and Dominion were unsuccessful in locating a refurbished rotor in the market and did not submit proposals. Second, GE provided PSE with six preliminary repair options based on GE's market presence and current inventory. Please see Exhibit No. ___(RG-45HC) for the six preliminary repair options presented by GE based on the worst-case scenarios.
- Q. Did GE subsequently examine the damaged turbine to determine which options were possible?
- A. Yes. GE removed the casing from the turbine and conducted a more thorough damage assessment. Based on this assessment, GE revised its repair options and proposed two repair options for the damaged unit:
 - (i) Option 1 The unit would be un-stacked and repaired with a mixture of refurbished, off-the-shelf parts and PSE-repaired parts. Option 1 required PSE to give the damaged parts to GE in exchange for refurbished, off-the-shelf parts. GE documented the history and quality of the refurbished parts and assured PSE that it would receive fully repaired parts with all technical issues addressed.
 - (ii) Option 2 The compressor and turbine rotor would be exchanged with GE for a refurbished, off-the-shelf rotor. Similar to Option 1, GE documented the history and quality of the refurbished parts and assured PSE that it would receive fully repaired parts with all technical issues addressed.

Please see Exhibit No. ___(RG-46HC) for the two revised repair options presented by GE based on assessment of the turbine. Both Option 1 and Option 2 required PSE to execute a letter of intent and a Contractual Services Agreement in the future with GE to secure discounted refurbished parts. Please also see Exhibit No. ___(RG-47HC) for GE's rotor repair feasibility report.

Q. How did PSE evaluate the repair options presented by GE?

- A. PSE analyzed the incremental costs associated with each of the repair options. As part of that analysis, the Company considered outage time, increased power cost to replace lost generation, and accounting treatment of the replacement. The costs and outage times associated with GE's two revised repair options were more favorable when compared to the six preliminary repair options, which were based on the worst-case scenarios. Of the two revised options, Option 1 repair costs were less than Option 2, but Option 2 required a shorter outage than Option 1:
 - (i) Option 1 Projected outage of approximately twelve to thirteen weeks and a projected repair cost of \$17.2 million.
 - (ii) Option 2 Projected outage of approximately nine to ten weeks and a projected repair cost of \$18.5 million.

Q. What repair option did the Company select?

A. PSE elected Option 2 because it required (i) a shorter outage time and (ii) smaller subsequent increases in power costs. Moreover, the accounting treatment of the expenditures incurred in Option 2 more than made up the original \$1,300,000 difference between the two options:

Goldendale Rotor Replacement Cost Analysis August 16, 2007

| All Dollars in \$MM | Option 1 + Turbine | Option 2+ Turbine |
|---|-----------------------|----------------------|
| Outage Duration in Weeks Starting 7/30/07 | | |
| GE Capital Cost | | |
| GE O&M | | |
| PSE O&M | | |
| Total Rotor Replacement Cost | | |
| 2007 Net Income (Loss) without Power | | |
| Cost | | |

2007 Power Cost Increase (pre-tax)

| Expected Lost Generation Revenue: -1 SD | |
|---|--|
| Expected Replacement Power Costs: | |
| Mean | |
| Expected Lost Generation Revenue: +1 | |
| SD | |

2007 Net Income (Loss) with Power Cost (post-tax)*

| | | | |
|--------------------------------|------|--|--|
| 2007 Net Income Impacts: -1 SD | | | |
| 2007 Net Income Impacts: Mean | | | |
| 2007 Net Income Impacts: +1 SD | | | |

NPV Net Income (Loss) with Power Cost**

| NPV of Incremental Difference: -1 SD | | | |
|--------------------------------------|--|--|--|
| NPV of Incremental Difference: Mean | | | |
| NPV of Incremental Difference: +1 SD | | | |

^{*} Power Cost is tax adjusted at FIT rate of 35%

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^{**} Analysis assumes an NPV of 28 years, discounted at 8.4%

| 1 2 | C. | Progress of, and Actual Costs Associated with, Refurbishment of the Turbine |
|-----|----|---|
| 3 | Q. | What is the progress to date on the refurbishment? |
| 4 | A. | GE finished refurbishment of the turbine on September 13, 2007, and PSE placed |
| 5 | | the compressor and turbine rotor in service on October 6, 2007. |
| 6 | Q. | What are the actual repair costs associated with the refurbishment of the |
| 7 | | turbine? |
| 8 | A. | To date, PSE has incurred repair costs of \$19,527,851, and PSE projects that it |
| 9 | | will incur total costs of \$20.5 million, of which \$18.6 million is a capital expense, |
| 10 | | \$0.7 million is O&M expense, and \$1.2 million is retirement costs. |
| 11 | Q. | Will insurance cover any of the repair costs associated with the |
| 12 | | refurbishment of the turbine? |
| 13 | A. | Concurrent with disassembling the turbine, PSE invited its insurance broker to the |
| 14 | | Goldendale Generating Station to conduct a preliminary estimate of recoverable |
| 15 | | expenditures (less PSE's \$1 million deductible). The broker inspected the unit |
| 16 | | and estimated that insurance would pay for the |
| 17 | | repair. |
| 18 | | The insurance payment will be made after completion of the repair and will |
| 19 | | reflect GE's estimated costs to rebuild PSE's existing parts. GE is preparing the |
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IX. HOPKINS RIDGE WIND PROJECT UPDATE

- Q. Since the date of commercial operations of the Hopkins Ridge Wind Project, have there been any changes to the generation capabilities of the project, in addition to the Infill Project?
- A. Yes. RES has recently completed construction of the Marengo I Wind Project and is currently constructing the Marengo II Wind Project for PacifiCorp. The Marengo I and Marengo II Wind Projects will impair the generation at the Hopkins Ridge Wind Project.
- Q. Please describe the impact to the Hopkins Ridge Wind Project from the construction of the Marengo I and Marengo II Wind Projects.
- A. There is no way to measure the generation reduction at Hopkins Ridge Wind Project directly. Additionally, there are no industry standard guidelines for calculating reduction in generation. To assist in calculating the impairment, PSE retained Global Energy Concepts ("GEC") to evaluate the generation reduction and estimate of the generation loss. GEC estimated a reduction in generation of approximately over the remaining life of the Hopkins Ridge Wind Project and PSE valued this reduced generation at approximately Please see Exhibit No. ___(RG-49C) for (i) the GEC report regarding the Hopkins Ridge Wind Project impairment, and (ii) PSE's valuation of the reduced generation.

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| 1 | Q. | How will RES compensate PSE for the lost generation? |
|----|-------|---|
| 2 | A. | RES will credit PSE's invoiced costs for the Balance of Plant Agreement for the |
| 3 | | Hopkins Ridge Wind Infill Project. Any remaining payment owed to PSE will be |
| 4 | | paid to PSE ten das after substantial completion is achieved under the Balance of |
| 5 | | Plant Agreement. |
| 6 | Q. | Does PSE anticipate any remaining mitigation credits owed by RES? |
| 7 | A. | PSE estimates that the mitigation value of exceeds the Balance of |
| 8 | | Plant costs for the Hopkins Ridge Wind Infill Project by approximately. |
| 9 | Q. | When does PSE anticipate credit of the additional ? |
| 10 | A. | |
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| 12 | | |
| 13 | | X. WILD HORSE WIND PROJECT UPDATE |
| 14 | Q. | What is the current status of the Wild Horse Wind Project? |
| 15 | A. | The Wild Horse Wind Project began commercial operation on December 21, |
| 16 | | 2006, as scheduled. Construction punch list items are now complete, and the |
| 17 | | wind project successfully passed power performance testing. The wind farm |
| 18 | | achieved final completion and contract closeout with the major project contractors |
| 19 | | on June 20, 2007. |
| | (High | ed Direct Testimony aly Confidential) of r Garratt REDACTED VERSION Exhibit No(RG-1HCT) Page 97 of 98 |