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PROFESSIONAL OBJECTIVE:

I am currently seeking a career opportunity in an environment that will allow me to employ and expand my expertise and in-depth technical and engineering knowledge, operations processes, leadership capabilities, and ability to function autonomously within a corporate setting. Such a position will provide me with the opportunity to be involved in new and emerging broadband technologies and services. The position will also allow me to utilize my previous network operations (NOC), engineering, sales, operations support systems (OSS), project/process management, training and course development, Regulatory, IT, Contract Management, and Managerial experiences.

SKILLS/QUALIFIERS:

Highly motivated, results-oriented manager with more than 25 years experience in increasingly responsible Network Services NOC assignments, Training/Education, Staff Management, IT, Service Assurance Operations, Administration, Sales and Systems Engineering Support, and Local Services Negotiations and Regulatory Support. I have demonstrated competencies in technical and managerial arenas, and I possess well-developed skills in problem solving, technical analysis, project management, contract/vendor management, and implementation. Other attributes include the following:

Course Design and Delivery	Presentation Skills	NOC Management Skills
Project Management Skills	Network Systems Knowledge	Regulatory and Technical Witness Skills
Account Management and Sales	Written/Verbal Communications	OSS Systems Engineering Skills
Maintenance Engineering	Quality Assurance	Contract Management Experience
Cost Modeling	Construction Management Skills	Training
Standards Knowledge (ITU, GR, ANSI, NEBS, OSHA, etc)		

PROFESSIONAL EXPERIENCE:

2001 - 2003: AT&T Corporation - Broadband IT Telephony Provisioning OSS, Englewood, Colorado.

Director: IT OSS Architecture and Planning – Provisioning/Service Activation

In this position, I was responsible for leading a team of 16 Members of Technical Staff (MTS) in the acceptance, deployment, and Tier II and III Technical Support for the local telephony provisioning and service activation solution (OSS) platform. Responsibilities also include Enhancements Requests (ER), Vendor and Contract Management, RFX Management, OSS Feature/Functionality Requirements, Data Extraction, Processing, Loading and Testing, and OS/OS and OS/NE Interoperability Testing, and Maintenance. Successfully deployed Xpercom Inventory and Design Solution and MediaVantage Provisioning/Service Activation OSS Solution in 16 Markets (cities) with a 95% flow-through rate.

1998 - 2001: Lucent Technologies, Broadband Global Service Provider (GSP) Highlands Ranch, Colorado.

Account Management: Sales Account Executive & Systems Engineer: OSS Software Products Group (SPG)

- In this position, I was responsible for providing sales, account management, and technical support of communications software (OSS) to the AT&T Broadband Account Team. I was responsible for exploring and identifying new opportunities, joint development partnerships, AT&T customer technical requirements, systems engineering, pricing, negotiations, and adaptive OSS development to meet the needs of the Customer. As the Sales/Systems Engineer, I provided input, and project priority to the R&D allocation/funding process. I provided monthly reporting on sales results/revenue, and new growth opportunities to Product Management, and gathered cost, price, and data/responses for bids and proposals (RFPs). I also provided technical consultation on new and emerging technologies/services, project management for OSS implementation, and identified operations and process gaps. Providing OSS Systems (Xpercom, NFM, Netminder, and ConnectVu) Engineering and Technical Support required familiarity with TMN/TMF concepts per ITU M30.10 Requirements and Objectives. I also provided Contract Management Expertise in working with Customer/Clients and other Vendor/Suppliers.

1996 - 1998: AT&T Corporation, Local Services Division (LSD); Denver, Colorado.

District Manager (SGC); Local Services Division, Local Connectivity Costing/Pricing

- In this position, I was responsible for leading a team of 16 managers responsible for identifying the appropriate price AT&T should pay to Incumbent Local Exchange Carriers (ILECs) for Network Elements (NE), Operations Support Systems (OSS), and functions/services that are primarily non-recurring or transactional in nature. My team’s primary focus was on connectivity charges that are applicable for Local Market Entry, analyzing ILEC recurring and Non-Recurring Cost (NRC) studies, and for creating NRC technical and economic cost models which reflected total element long run incremental cost (TELRIC) based, and forward looking/least cost networks. I developed a Non-Recurring Cost

Model (NRCM) which reflected a forward-looking network and closely coupled OSS architecture, and that was held up and supported by the State PUCs in Major Markets throughout the US. Retired (VRIP) from AT&T in June 1998.

1995 - 1996: AT&T Corp. Network Services Division (NSD); Denver, Colorado.

Network Technical Support Manager (SGB); Local Infrastructure Access Management, Network Services Division (NSD)

- In this position, I was responsible for leading technical discussions and support surrounding AT&T's access and local entry policies and requirements within the U S WEST states - including the negotiations on interconnection, unbundling, LNP, and collocation. I was responsible for providing expert written testimony in subsequent PUC Arbitration proceedings. I was also responsible for identifying the implications of proposed network architectures and its components on service assurance, capacity delivery, and ensuring the availability and quality of the carrier access services required to meet AT&T's service capability needs. Additionally, I was responsible for negotiating technical issues with independent telephone companies, and providing technical testimony/witnessing and presentations to the various State Public Utility Commissions (PUC) and the AT&T Law and Government Affairs (L&GA) and Local Services Organizations (ALS).

1993 - 1995: AT&T Corp. Network Systems Group (NSG), OSS Applications Software; Denver, Colorado.

Senior Market Planner (SGB), OSS Business Unit/ Custom Engineering and Development (OSBU/CEAD)

- In this position, I was responsible for exploring and identifying new OSS (Operations Support System) market opportunities, joint development partnerships, Customer technical requirements, tier one systems engineering, and adaptive OS development to meet the needs of the Customer. As the Senior Market Planner, I managed the Pacific West Customer Business Unit Competitive Market Planning Process and the R&D allocation/funding process for the Bell Labs OS Product Teams. I provided monthly reporting on sales results/revenue to Product Management, and gathered cost, price, and MOI information and data for bids and proposals (RFP), and determined price and cost recovery strategies. I also provided technical consultation on new and emerging technology/service, and identified new OS business opportunities for the local OS, Transmission, Switching, and Broadband Customer teams.
- In 1995, I was temporarily assigned to the AT&T Wireless Group, where I was responsible for the planning, design, and tier one OSS technical support for the Customer's PCS/Wireless MTAs. This included support for the Autoplex ECP, 5ESS/DCS, Base Stations/Cell Sites, RAD/RASP, and associated SONET and DWDM Facilities. I was also involved with my Customers on a daily basis on contract management issues and assisting their marketing, forecasting/planning, engineering, design, and operations processes.

1992 - 1993: U S WEST (QWEST) Communications Network & Technology Services/Service Assurance; Denver, Colorado.

Manager, N&TS/Service Assurance Technical Support

- In this position, I was responsible for providing tier-two ESAC (Electronic Switching Assistance Center) technical support and service assurance for network equipment (LDS & SONET), technologies, and services within the U S WEST Communications 14 states. I provided expert technical direction and consultation, system change analysis, OSS systems strategies, and long term/root cause analysis, and employee development and education. I was also the U S WEST Communications Transport, Switching, and OSS (OSMINE) Product Team representative to Bellcore.

1988 - 1992: U S WEST (QWEST) Communications Network & Technology Services ME/QA; Denver, Colorado.

Regional Staff Manager, N&TS/Technical Support Maintenance Engineering/Quality Assurance (ME/QA)

- I was responsible for the U S WEST 14 state region for Maintenance Engineering and Quality Assurance (ME/QA). In this position, I provided expert technical direction and quality assurance support for the evaluation, selection, planning, design, engineering, analysis, maintenance, operation, and repair of SONET and Switching (stored program control) Network Elements. I was also the U S WEST Project manager (budgeting/funding) for the Bellcore Network and Technology work programs. In this capacity, I was responsible for managing approximately \$23.5M (million) expense budget designated for Bellcore (Telcordia) engineering projects and contract management processes for the Vendor/Supplier environment.

1986 - 1988: U S WEST (QWEST) Communications; Denver, Colorado.

Regional Staff Manager, Technical Operations/Product Support

- I provided 14-state regional technical support to the Large Business and Carrier Marketing Units for newly tariffed products and services offered in U S WEST. In this position, I also developed detailed Methods and Procedures (M&Ps) for the acceptance/turn-up, provisioning, surveillance, testing, maintenance, and inventory of these products/services.

1984 - 1986: Mountain Bell Telephone Co; Denver, Colorado.

Central Office (CO) Assistant Manager, Network Switching - SCC/NTEC

- I managed the effective and timely provisioning, maintenance, testing, restoration, and customer response activities and provided effective and timely provisioning and maintenance of central office equipment and facilities. I also facilitated the achievement of my subordinates communicating goals clearly, helping others to obtain necessary resources, providing

opportunities and stimulus for growth and skill development, delegating task responsibility, and holding employees accountable for results.

1980 - 1984: AT&T Corporation; Denver, Colorado.

Communications Technician (CT), Network Operations

- Installed, tested, monitored, and maintained switched and private line voice and data services in a Central Office (CO) and Network Operations Center (NOC) environment.

1973 - 1980: Lackawanna County Area Vocational Technical School; Scranton, Pennsylvania.

Instructor/Facilitator; Basic Electronics and Electricity

- Developed course syllabus, curriculums, and lesson plans. Lectured on theory, logic, basic electronics and electricity, and the use of tools and test equipment. Facilitated and supervised hands-on training in a classroom and laboratory environment.

EDUCATION:

- University of Denver (DU), Denver Colorado; Successfully completed course work (approx. 50%) towards Masters of Technology Management (MOTM).
- Wharton School of Business/ University of Pennsylvania; Masters Certificate in General Business.
- Regis University, Denver Colorado; BS Degree in Technical Management (Emphasis on Electrical Engineering Technology [EET]), and a Minor in Economics. Graduated Cum-Laude.
- Pennsylvania State University, Scranton Pennsylvania (EET Undergraduate Studies).

PERSONAL:

- IEEE - Member, Institute of Electrical and Electronic Engineers.
- VICA – Member, Vocational Industrial Clubs of America.

TRAINING:

- Technical (SONET, DWDM, PCS/Wireless, GR303, 5ESS, DCS, OSS, FITL, VoIP, ATM, HFC, etc), Regulatory, Process Management, Project Management, Computer, and Diversity. College Transcripts and Training records are available upon request.

REFERENCES AND PERFORMANCE EVALUATIONS:

- Excellent references, and AT&T and Lucent Technologies performance evaluations/appraisals are available upon request.

AWARDS/RECOGNITION

- AT&T Local Services Division Vice Presidents Award - 1998
- Nominated (which led to subsequent District Manager promotion) for AT&T Leadership Career Plan (LCP) - 1996