



Exhibit B **(UT-190262)**

LCSI Key Personnel Qualifications

Bradley S. Stinton – *Marketing & Sales Manager*

Brad's involvement with telecom began in 1986 in Colorado, marketing for Republic Telecom, MidAmerican, LDS, ACI and MCI. He has operated as a network and infrastructure consultant since 1996, partnering with major telecommunications carriers, equipment vendors, and broadband suppliers to provide state-of-the-art solutions for end users. His account base includes medium to large business; City, State and Tribal Government; Public Utilities; and ISPs.

Jason Martin – *Engineering, Infrastructure, Application, & Service Support Director*

Jason has worked in technical support, systems administration, and software development for premier companies in the Northwest, including AEI Music and Getty Images, for over 22 years. His expertise is in development support, application builds and deployment, and tier2 and tier3 production support.

Tamara Stone – *Project Manager & Customer Service Specialist*

Tamara is a telecommunications professional with over 30 years' experience in customer service, repair, and troubleshooting of telephone & data networks. Formerly with US West Communications, she currently works as a project manager & customer service specialist.

Michael Eulenberg – *Business, Database, & Application Support*

Michael has played a key role in the technology industry for over 30 years. He is a world recognized expert in the areas of business analysis, business-to-IT communication, Zachman Framework, database modeling, and enterprise business and application development documentation. Michael has worked extensively for both public and private enterprises including Retail, Manufacturing, Telecommunications, Financial Services, Insurance, Healthcare, Laboratory Medicine, Aerospace, Corporate Security, Public Safety, Water and Power Utilities, and Market Research. His work has been with many industry leaders such as Microsoft, A. C. Nielsen, Boeing, City of Seattle, DHL Worldwide Express, Intel, ITT Sheraton, and Weyerhaeuser. He makes presentations and teaches at businesses and conferences internationally. He edits and reviews technical books in the fields of business rules, data, and system development for publishing companies.

Mollie Martin – *Operations & Contracting Director*

Mollie has a strong professional background with extensive experience in Real Estate Property Management. Additionally, she has over 15 years of experience in online sales and marketing using various platforms including EBay, Etsy, and Amazon. In her spare time, she provides consulting services to independent online sellers.

Dean Louis Arnold – *President, Business Management & Service Support*

Dean is founder and CEO of Louis Consulting and Systems Integration, Inc. (LCSI). He is the former Director of Communications Technologies for the City of Seattle where he was instrumental in the design, development, and operations of the City's data, telephone, and public safety radio networks. Dean also designed and developed several regional fiber optic and microwave radio networks in support of SCADA technology and directed the ongoing operations of these systems. He developed the first ANI/ALI software application for privately owned telephone systems (ALIPro) and has provided consulting services to the Sultanate of Oman, Ministry of Development, and the Owyhee Irrigation Project in eastern Oregon. Dean is an active board member for continuing education for the University of Washington and a member of the security and networking Technical Advisory Committees for South Seattle and Seattle Central Colleges.