BEFORE THE WASHINGTON UTILITIES AND TRANSPORTATION COMMISSION

In Re Application of
WASTE MANAGEMENT OF
WASHINGTON, INC.
d/b/a WM Healthcare Solutions
of Washington
720 4th Ave. Ste 400
Kirkland, WA 98033-8136

Docket No. TG-120033

DECLARATION OF JAMES RYAN IN SUPPORT OF STERICYCLE'S MOTION FOR LEAVE TO TAKE DEPOSITIONS

- I, James Ryan, declare as follows:
- 1. I am over the age of 18 and am competent to testify. I make this declaration based on my personal knowledge and am competent to testify to the matters addressed herein.
- 2. I am the Major Account Executive for Stericycle of Washington, Inc.
 ("Stericycle") and have held that position since 2005. My responsibilities in this position include marketing and sales of Stericycle's biomedical waste collection services to hospitals and other larger volume customers in Washington State.
- In February 2012, Stericycle's customer Northwest Hospital announced that it was terminating its contract with Stericycle for biomedical waste collection services. In the course of my discussions with Northwest Hospital's Environmental Services Manager Juan

DECLARATION OF JAMES RYAN IN SUPPORT OF STERICYCLE'S MOTION FOR LEAVE TO TAKE DEPOSITIONS - 1

GARVEY SCHUBERT BARER

A PARTNERSHIP OF PROFESSIONAL CORPORATIONS

eighteenth floor

1191 second avenue

seattle, washington 98101-2939

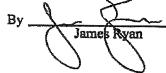
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 Escalante concerning this decision, Mr. Escalante informed me that Waste Management had offered to reduce the cost of its commercial recycling services to Northwest Hospital, which were already being provided by Waste Management, in exchange for Northwest Hospital agreeing to switch its biomedical waste collection business to Waste Management.

4. In addition to the information that was communicated to me by Mr. Escalante, I understand that Rose Hong, Northwest Hospital's Facilities Director was involved in considering Waste Management's offer and involved in the decision to switch Northwest Hospital's biomedical waste collection business from Stericycle to Waste Management.

I declare under penalty of perjury under the laws of the State of Washington and the United States that the foregoing is true and correct to the best of my knowledge and belief.

EXECUTED this day of July, 2012 at Kent, Washington



CERTIFICATE OF SERVICE

2	I, Vickie L. Owen, certify under penalty of perjury under the laws of the State of			
3	Washington that, on July 19, 2013, I caused to be served on the person(s) listed below in the			
4	manner shown a copy of DECLARATION OF JAMES RYAN IN SUPPORT OF			
5	STERICYCLE'S MOTION FOR LEAVE TO TAKE DEPOSITIONS:			
6	Washington Utilities and		Via Legal Messenger	
7	Transportation Commission 1300 S. Evergreen Park Dr. SW		Via Facsimile	
8	PO Box 47250 Olympia, WA 98504-7250	×	Via U.S. Mail, First Class,	
9	(360) 664-1160 records@utc.wa.gov	×	Postage Prepaid Via Email	
10				
11	Administrative Law Judge	x	77'. D '1	
12	Adam E. Torem atorem@utc.wa.gov	2	Via Email	
13				
14	Jessica Goldman	П	X7' I 126	
15	Polly L. McNeill Summit Law Group		Via Legal Messenger Via Facsimile	
16	Summit Law Group 315 – 5 th Avenue South Seattle, WA 98104		Via U.S. Mail, First Class,	
17	jessicag@summitlaw.com pollym@summitlaw.com	×	Postage Prepaid Via Email	
18	kathym@summitlaw.com deannas@summitlaw.com	outsucces	, la Lillan	
19				
20	James K. Sells Attorney at Law		Via Legal Messenger	
21	PMB 22, 3110 Judson Street Gig Harbor, WA 98335		Via Facsimile	
22	jamessells@comcast.net cheryls@rsulaw.com	Ц	Via U.S. Mail, First Class, Postage Prepaid	
23	Attorney for Protestant WRRA, Rubatino,	×	Via Email	
24	Consolidated, Murrey's and Pullman			

DECLARATION OF JAMES RYAN IN SUPPORT OF STERICYCLE'S MOTION FOR LEAVE TO TAKE DEPOSITIONS - 3

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1 2	Steven W. Smith Office of the Attorney General Utilities and Transportation Division 1400 S. Evergreen Park Drive SW		Via Legal Messenger Via Facsimile Via U.S. Mail, First Class,	
3 4	PO Box 40128 Olympia, WA 98504-0128 (360) 664-1225	×	Postage Prepaid Via Email	
5	(360) 586-5522 Fax ssmith@utc.wa.gov			
6				
7	Dated at Seattle, Washington this 19 th day of July, 2013.			
8				
9	Vickie LOwer			
10	Vickie L. Owen vowen@gsblaw.com			
11	<u>.</u>	owen(a,gso	iaw.com	
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