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8 BEFORE THE WASHINGTON UTILITIES AND TRANSPORTATION COMMISSION

9
10 In Re Application of

11 WASTE MANAGEMENT OF
12 WASHINGTON, INC.
13 d/b/a WM Healthcare Solutions
14 of Washington
15 720 4th Ave. Ste 400
16 Kirkland, WA 98033-8136

Docket No. TG-120033

DECLARATION OF JAMES RYAN IN
SUPPORT OF STERICYCLE'S MOTION
FOR LEAVE TO TAKE DEPOSITIONS

17 I, James Ryan, declare as follows:

18 1. I am over the age of 18 and am competent to testify. I make this declaration
19 based on my personal knowledge and am competent to testify to the matters addressed herein.

20 2. I am the Major Account Executive for Stericycle of Washington, Inc.
21 ("Stericycle") and have held that position since 2005. My responsibilities in this position
22 include marketing and sales of Stericycle's biomedical waste collection services to hospitals
23 and other larger volume customers in Washington State.

24 3 In February 2012, Stericycle's customer Northwest Hospital announced that it
25 was terminating its contract with Stericycle for biomedical waste collection services. In the
26 course of my discussions with Northwest Hospital's Environmental Services Manager Juan

DECLARATION OF JAMES RYAN IN SUPPORT OF
STERICYCLE'S MOTION FOR LEAVE TO TAKE
DEPOSITIONS - 1


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206 464-3939

1 Escalante concerning this decision, Mr. Escalante informed me that Waste Management had
2 offered to reduce the cost of its commercial recycling services to Northwest Hospital, which
3 were already being provided by Waste Management, in exchange for Northwest Hospital
4 agreeing to switch its biomedical waste collection business to Waste Management.
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6 4. In addition to the information that was communicated to me by Mr. Escalante, I
7 understand that Rose Hong, Northwest Hospital's Facilities Director was involved in
8 considering Waste Management's offer and involved in the decision to switch Northwest
9 Hospital's biomedical waste collection business from Stericycle to Waste Management.

10 I declare under penalty of perjury under the laws of the State of Washington and the
11 United States that the foregoing is true and correct to the best of my knowledge and belief.

12 EXECUTED this 21st day of July, 2012 at Kent, Washington
13

14
15 By  _____
16 James Ryan
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DECLARATION OF JAMES RYAN IN SUPPORT OF
STERICYCLE'S MOTION FOR LEAVE TO TAKE
DEPOSITIONS - 2

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1 **CERTIFICATE OF SERVICE**

2 I, Vickie L. Owen, certify under penalty of perjury under the laws of the State of
3 Washington that, on July 19, 2013, I caused to be served on the person(s) listed below in the
4 manner shown a copy of DECLARATION OF JAMES RYAN IN SUPPORT OF
5 STERICYCLE'S MOTION FOR LEAVE TO TAKE DEPOSITIONS:

6 Washington Utilities and
7 Transportation Commission
8 1300 S. Evergreen Park Dr. SW
9 PO Box 47250
10 Olympia, WA 98504-7250
11 (360) 664-1160
12 records@utc.wa.gov

- 13 Via Legal Messenger
- 14 Via Facsimile
- 15 Via U.S. Mail, First Class,
16 Postage Prepaid
- 17 Via Email

18 Administrative Law Judge
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Consolidated, Murrey's and Pullman*


- 37 Via Legal Messenger
- 38 Via Facsimile
- 39 Via U.S. Mail, First Class,
40 Postage Prepaid
- 41 Via Email

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- Via Legal Messenger
- Via Facsimile
- Via U.S. Mail, First Class,
Postage Prepaid
- Via Email

Dated at Seattle, Washington this 19th day of July, 2013.



Vickie L. Owen
vowen@gsblaw.com