

**BEFORE THE WASHINGTON UTILITIES AND TRANSPORTATION
COMMISSION**

In the Matter of the Review of: Unbundled Loop and Switching Rates; the Deaveraged Zone Rate Structure; and Unbundled Network Elements, Transport, And Termination	Docket No. UT-023003
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**SUPPLEMENTAL REPLY TESTIMONY OF TIMOTHY J. TARDIFF
ON BEHALF OF VERIZON NORTHWEST INC.**

June 18, 2004

1 **Q. PLEASE STATE YOUR FULL NAME, EMPLOYER, AND BUSINESS**
2 **ADDRESS.**

3 A. My name is Timothy J. Tardiff. I am a Vice President at National
4 Economic Research Associates (“NERA”), 200 Clarendon Street, 35th
5 Floor, Boston, MA 02116.

6 **Q. HAVE YOU PREVIOUSLY FILED TESTIMONY IN THIS PROCEEDING?**

7 A. Yes. I filed Reply Testimony on April 26, 2004, and Rebuttal Testimony
8 on May 12, 2004.

9 **Q. WHAT IS THE PURPOSE OF YOUR SUPPLEMENTAL REPLY**
10 **TESTIMONY?**

11 A. My Supplemental Reply Testimony updates the testimony I have
12 previously filed on behalf of Verizon Northwest Inc. (“Verizon NW”) and
13 addresses the numerous flaws associated with the revised version of
14 HM 5.3 submitted by AT&T Communications of the Pacific Northwest, Inc.
15 (“AT&T”) and WorldCom, Inc. (d.b.a. “MCI”) (collectively, “AT&T/MCI”) during the June 4, 2004 evidentiary hearings in this proceeding. Per the
16 Commission’s instructions, I will refer to latest iteration of AT&T/MCI’s cost
17 model as “HM 5.3 Revised.”¹
18

¹ Before the Washington Utilities and Transportation Commission, Docket No. UT-023003, *Hearing Transcript* (June 4, 2004) at p. 1484.

1 **Q. PLEASE DESCRIBE THE CHANGES MADE TO HM 5.3 REVISED.**

2 A. HM 5.3 Revised purports to correct an admitted error in AT&T/MCI's
3 previous cost model filing. While the previous version of HM 5.3
4 erroneously applied the strand distance adjustment to distribution loop
5 lengths that accounted for drop distances, HM 5.3 Revised does not
6 account for drop lengths when utilizing the strand distance adjustment.²
7 The effect of this change is to increase the strand distance target to which
8 initial distribution distances are normalized (e.g., the "backbone" and
9 "branch" cable lengths).³ While the change removes an inconsistency
10 between the way in which TNS geocoded customer locations and how the
11 Model used that information in estimating distribution plant requirements
12 (i.e., because the geocoded customer locations are not set back from the
13 street, the strand distance multiplier naturally should not account for drop
14 lengths), AT&T/MCI's modification does not remedy any of the
15 fundamental flaws in AT&T/MCI's cost model -- HM 5.3 Revised's
16 representation of outside plant facilities continues to be highly inaccurate
17 and produces cost estimates that are far below the economic costs that
18 Verizon NW incurs when providing UNEs.

² Specifically, AT&T/MCI replaced the values in cells AV20 to AV29 of the "LCFactors" worksheet of the distribution module from positive values (purportedly representing geocoding success rates from the TNS data used in the previous version of HM 5.3) to zero.

³ In previous versions of the HAI Model, TNS purportedly geocoded cluster locations 50 feet back from roads and the model accordingly reduced the strand distance TNS reported so that it would correspond to the distribution plant that is located on roads. Because TNS did not use the 50-foot setback in preparing data for the current version, it would be inconsistent with the Model's logic to remove any distance associated with drop cables.

1 **Q. WHAT FLAWS ARE STILL RESIDENT IN HM 5.3 REVISED?**

2 A. As I discussed in my Reply and Rebuttal Testimonies, and Mr. Dippon
3 discusses in greater detail in his Supplemental Reply Testimony, a
4 fundamental problem with HM 5.3 -- revised or not -- is the manner in
5 which it models outside plant. HM 5.3 attempts to approximate customer
6 locations and the cable necessary to serve them through the use of overly
7 simplistic "backbone" and "branch" cable grills. The Model then expands
8 or shrinks these grills to match some pre-determined measure supplied by
9 TNS, the third-party engaged by AT&T/MCI. While AT&T/MCI's most
10 recent modification may more properly align the Model with the cluster
11 data it uses as an input, this change does not -- and, indeed, cannot --
12 solve the inherent inaccuracies in the clustering process and the Model's
13 loop design algorithms themselves. In particular, HM 5.3 Revised still
14 presents the untested and unevaluated theory that "bigger is better" when
15 designing the components of a telecommunications network, which in turn
16 is depicted as a highly abstract collection of "backbone" and "branch"
17 cable distribution areas. As a result, while a large number of the specific
18 numbers I reported in my Reply Testimony have changed, my overall
19 conclusion -- that HM 5.3 is fundamentally flawed and should not be used
20 to estimate Verizon NW's forward-looking costs of providing UNEs --
21 remains the same. For example, HM 5.3 Revised still produces a loop
22 cost that is less than 40 percent of this Commission's current rate, and

1 total network investments that are less than 30 percent of what it would
2 cost Verizon NW to replace its current network.

3 **Q. WHAT SIGNIFICANCE SHOULD THIS COMMISSION GIVE TO THE**
4 **FACT THAT HM 5.3 REVISED PRODUCES GREATER OUTSIDE**
5 **PLANT DISTANCES?**

6 A. Very little, when one considers the numerous flaws described in the Reply
7 Testimonies of Messrs. Dippon, Murphy, Richter, and myself -- flaws that
8 have not been remedied by AT&T/MCI's most recent changes. As I
9 described in my Reply Testimony,⁴ the total route distances produced by a
10 model are not dispositive. Rather, the mix of components (e.g., the size
11 and locations of SAs and copper cables, whether those cables are
12 underground or on poles, etc.) produce important differences in costs.
13 And, in addition to total route distances, the relative distribution of route
14 distances across geographic areas (e.g., does a model place a
15 disproportionate amount of route miles in low-density areas) is important.
16 As such, the fact that a cost model happens to produce more total route
17 miles than another says nothing about that model's overall accuracy or
18 reliability, and in no way indicates that it somehow produces more realistic
19 and accurate UNE cost estimates.

⁴ Before the Washington Utilities and Transportation Commission, Docket No. UT-023003, *Reply Testimony of Dr. Timothy J. Tardiff on behalf of Verizon Northwest Inc.* (April 26, 2004) at p. 24. Indeed, Dr. Mercer agreed that the specific equipment represented along outside plant routes was very important in determining costs. Before the Washington Utilities and Transportation Commission, Docket No. UT-023003, *Reply Testimony of Dr. Robert A. Mercer on behalf of AT&T Communications of the Pacific Northwest, Inc. and WorldCom, Inc.* (May 12, 2004) at p. 13.

1 **Q. HOW DOES HM 5.3 REVISED PERFORM WITH RESPECT TO THE**
2 **LOOP LENGTH BENCHMARK THIS COMMISSION HAS PREVIOUSLY**
3 **USED?**

4 A. HM 5.3 Revised's loop lengths are less accurate than what I previously
5 reported. For example, while my Reply Testimony reported an average
6 absolute deviation of 57 percent for HM 5.3 (compared to 15 percent for
7 VzLoop),⁵ the corresponding deviation for HM 5.3 Revised has increased
8 to 61 percent.⁶

9 Similarly, as Mr. Dippon and Mr. Murphy describe in their Supplemental
10 Reply Testimonies, HM 5.3 Revised's increase in distribution distances
11 has exacerbated the Model's tendency to produce copper loop lengths in
12 excess of the 18,000-foot design standard to which the Model purportedly
13 adheres.⁷ And as Mr. Dippon demonstrates, the problems associated with
14 HM 5.3 Revised's excessively long loops are exacerbated by the Model's
15 representation of customer locations further from an SAI than the
16 maximum loop length produced by the Model allows, thereby making it

⁵ Before the Washington Utilities and Transportation Commission, Docket No. UT-023003, *Reply Testimony of Dr. Timothy J. Tardiff on Behalf of Verizon Northwest Inc.* (April 26, 2004) p. 97.

⁶ The average (over wire centers) ratio of HM 5.3 loop lengths to actual loop lengths increased from 1.49 to 1.56 (compared to an average of 1.00 for VzLoop). And the precision of that average has not improved; the standard deviation remains at 0.97 (compared to the much more precise standard deviation of 0.25 for VzLoop).

⁷ This can be seen by interrupting an HM 5.3 run at the point at which the distribution module has been populated, and then adding the "backbone" and "branch" cable distances. (For clusters served by fiber feeder (where excessive copper lengths can occur) the sum of Columns T and W of the "calculations" worksheet is the maximum copper distance.) One can readily observe that the number of clusters that exceed the design threshold has increased.

1 impossible to serve many of the customer locations modeled by HM 5.3
2 Revised.

3 **Q. DOES THE SUBMISSION OF HM 5.3 REVISED ALTER YOUR PRE-**
4 **FILED REPLY TESTIMONY?**

5 A. Yes. Although my overall conclusions have not changed -- HM 5.3
6 Revised remains inherently flawed and incapable of producing accurate
7 estimates of Verizon NW's forward-looking costs of providing UNEs -- a
8 number of statements and most of the numbers derived from HM 5.3 have
9 changed due to AT&T/MCI's submission of HM 5.3 Revised. In addition,
10 Map 1 of my Rebuttal Testimony, which Mr. Dippon initially produced in
11 his Reply Testimony, has changed. My updated Reply Testimony and
12 Rebuttal Testimony are attached hereto as Exhibits TJT-6T and TJT-7T.

13 **Q. DOES THE SUBMISSION OF HM 5.3 REVISED CHANGE YOUR**
14 **RECOMMENDATION TO THIS COMMISSION?**

15 A. No. HM 5.3 continues to produce estimates of UNE costs well below
16 Verizon NW's economic costs and falls short on validation tests, such as
17 this Commission's loop length comparison standard. Accordingly, the
18 Commission should not rely upon HM 5.3, to any extent, to establish
19 Verizon NW's UNE rates.

20 **Q. DOES THIS COMPLETE YOUR SUPPLEMENTAL REPLY**
21 **TESTIMONY?**

22 A. Yes.