| 1 | BEFORE THE WASHINGTON STATE |
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| 2 | UTILITIES AND TRANSPORTATION COMMISSION |
| 3 | WASHINGTON UTILITIES AND) TRANSPORTATION COMMISSION,) |
| 4 |) Complainant,) |
| 5 |) |
| б | vs.)DOCKET UE-130043) |
| 7 | PACIFICORP d/b/a PACIFIC) POWER & LIGHT COMPANY,) |
| 8 | Respondent. |
| 9 | |
| 10 | VOLUME V |
| 11 | Pages 354 - 590 |
| 12 | EVIDENTIARY HEARING BEFORE |
| 13 | ADMINISTRATIVE LAW JUDGE DENNIS L. MOSS |
| 14 | |
| 15 | 9:34 a.m 4:36 p.m. |
| 16 | August 27, 2013 |
| 17 | |
| 18 | Washington Utilities and Transportation Commission 1300 South Evergreen Park Drive Southwest |
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1 JUDGE MOSS: Let's go on the record. Good morning, everyone. I hope everyone is well 2 3 rested and prepared for an efficient hearing proceeding 4 today. 5 We have Mr. Ralston. Are you on the phone? MR. RALSTON: Yes, I am. б 7 JUDGE MOSS: Okay. Very good. 8 We're going to have first Mr. Ralston appear on 9 the phone for some questions from Commissioner Jones, or 10 other commissioners if they wish, and we'll see if that 11 in turn prompts anything from counsel. 12 So, Mr. Ralston, it's sort of an odd procedure 13 to go through, but for purposes of the formalities, I 14 will ask you to rise wherever your are and raise your 15 right hand. 16 DANA M. RALSTON 17 Witness herein, having been first duly sworn on 18 oath, was examined and testified as follow: 19 THE WITNESS: I do. 20 JUDGE MOSS: You may resume your seat, if you 21 actually stood up -- I never know -- and don't really 22 care. 23 So anything preliminary? 24 MS. WALLACE: No, Your Honor. 25 JUDGE MOSS: All right. Very good.

1 So Commissioner Jones, I believe the floor is 2 yours. 3 COMMISSIONER JONES: Thank you. 4 Can you hear, Mr. Ralston? 5 THE WITNESS: Yes, I can. б COMMISSIONER JONES: So I will be asking you a 7 few questions on your testimony DNR-1T, on the Bridger 8 turbine upgrade. 9 So you are vice president of the company and 10 oversee all the thermal plans for Pacific Power. Right? 11 THE WITNESS: That's correct. 12 COMMISSIONER JONES: So a little bit on this 13 issue of what you refer to as the SSR, sub-synchronous resonance. So in your testimony, you describe the 14 15 possibility of, quote, catastrophic damage to the 16 turbine shaft caused by an electrical property between 17 the turbine and the transmission system through the 18 step-up generator that you refer to as SSR, and that you 19 terminated previous contracts issued in December of 2010 20 with a subsidiary of Hitachi. Is that a fair summary? 21 THE WITNESS: Yes, sir. 22 COMMISSIONER JONES: Just in general, how often 23 do you conduct studies on your thermal use, Colstrip, 24 Bridger, and as you upgrade turbines, the possible 25 impact on the transmission system and the possibility of

1 catastrophic damage?

| | 2 | THE WITNESS: Well, when we do do studies on the |
|---|----|--|
| around with those. I do not I can't answer if we had turbine upgrade at Colstrip. When we did the other units, SSR was not an issue because of transmission configuration. SSR is very unique. It's kind of a western United States-China issue, where you have large, long transmission lines with generation a long way from the load. COMMISSIONER JONES: Did this phenomenon have any relationship to the catastrophic damage to the stator unit, unit four at Colstrip, that occurred at July this year? THE WITNESS: No, I don't believe so. COMMISSIONER JONES: Are there other fossil units around the country, not just owned and operated by PacifiCorp, but others that have encountered this issue? THE WITNESS: I believe, and I'm not actually sure on this, I believe the Mojave station had an issue on it years ago, and I know the Navajo station down in Arizona have an issue with SSR and has blocking filters. | 3 | turbine upgrades, and we don't have any in the plans |
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| 24 Arizona have an issue with SSR and has blocking filters. | 22 | sure on this, I believe the Mojave station had an issue |
| | 23 | on it years ago, and I know the Navajo station down in |
| 25 COMMISSIONER JONES: You said your GE, the | 24 | Arizona have an issue with SSR and has blocking filters. |
| | 25 | COMMISSIONER JONES: You said your GE, the |

1 General Electric, provided a fix to this issue, and that's what you're pursuing now with a blocking filter 2 3 at the generator step-up transformer. Right? 4 THE WITNESS: That's correct. 5 COMMISSIONER JONES: You're in the process of б installing all three sections, low, intermediate and 7 high pressure, at unit two. Right? 8 THE WITNESS: Yes, they have been installed. COMMISSIONER JONES: Did you provide this 9 10 analysis to our commission staff, or to our commission, 11 either separately or as part of an IRP filing process? 12 THE WITNESS: I can't answer that. I don't 13 believe it was requested, but I do not know that. 14 COMMISSIONER JONES: Maybe the company could 15 respond for the record on that. 16 JUDGE MOSS: You want that to be a bench 17 request? 18 COMMISSIONER JONES: Yes. 19 JUDGE MOSS: That will be Bench Request 6. 20 COMMISSIONER JONES: Mr. Ralston, you state that this has a present value revenue requirements of net 21 22 consumer benefit of \$28.9 million. Right? 23 THE WITNESS: Correct. 24 COMMISSIONER JONES: Do you still stand by that 25 number?

1 THE WITNESS: Yes, sir. COMMISSIONER JONES: You also state the total 2 cost of the project is \$30.9 million. Has the project 3 4 been completed and placed in service as of May 2013? THE WITNESS: Yes, it has. 5 COMMISSIONER JONES: How did the actual б expenses, the budget estimate of \$30.9 million, compare 7 8 to the actual expenditures incurred up to the in-service date? 9 10 THE WITNESS: I believe it's slightly higher. I 11 can't tell you exactly at the moment what the exact 12 number is, but it's slightly higher than 30.9. Not very 13 much. 14 COMMISSIONER JONES: And just, finally, this is 15 a 12-megawatt upgrade. Correct? 16 THE WITNESS: Yes. PacifiCorp's share. 17 COMMISSIONER JONES: So this is in service and 18 at least over the past few months has been providing 19 service to PacifiCorp's customers? 20 THE WITNESS: Correct. COMMISSIONER JONES: Those are all the questions 21 22 I have. 23 THE WITNESS: All right. Thank you. 24 JUDGE MOSS: Anybody? 25 Apparently not.

0.00

1 All right, Mr. Ralston. We very much appreciate you being available to us today for the testimony you 2 3 have given, and you may be excused, subject to further 4 phone call from your attorney. Thank you very much. 5 THE WITNESS: Thank you. б JUDGE MOSS: Now, I believe the next course of 7 business here is to take up the matter of Crane, 8 Ms. Crane. Counsel resolved that overnight or do I need to resolve it? 9 10 I need to resolve it. All right. I get a hand signal from the counsel there. All right. Well, I am 11 12 prepared to resolve it. 13 Ms. Crane, I'll need you to come take the stand, please. As you get yourself situated there, I'll remind 14 15 you that you remain under oath. 16 THE WITNESS: Yes, sir. 17 JUDGE MOSS: I have had an opportunity to review 18 the contested exhibits. I may have actually reviewed 19 more than what's contested, I'm not sure. 20 Are all of the cross exhibits proposed by Boise 21 White Paper contested, or just some of them? 22 MS. McDOWELL: No, Your Honor, not all of them 23 are contested. 24 JUDGE MOSS: Let's start with 3-CX. 25 MS. McDOWELL: I would say that we -- this is a

1 little bit difficult.

| 2 | JUDGE MOSS: Your mic may not be on. |
|----|--|
| 3 | MS. McDOWELL: Some of our objections depend on |
| 4 | how the exhibit is going to be used. I mean, obviously |
| 5 | objecting in advance or stipulating in advance is one |
| 6 | thing. Another thing is saying I don't stipulate, I |
| 7 | want to see how it's used, I may have objections |
| 8 | depending on how it's used. So this exhibit falls into |
| 9 | that context. We don't stipulate it. On the other |
| 10 | hand, depending on how it's used, we may not object to |
| 11 | it. |
| 12 | Does that that is the normal course here, |
| 13 | that exhibits are, you know, used, we understand the |
| 14 | context and the relevance and how they're being used, |
| 15 | and at that point we assess whether it's being used in a |
| 16 | relevant and appropriate way or not. So I think that's |
| 17 | the difficulty that we're being presented here. We're |
| 18 | being asked in advance of their use to say that they're |
| 19 | relevant, and |
| 20 | JUDGE MOSS: My preference is to resolve that |
| 21 | upfront so we don't have to spend a lot of unnecessary |
| 22 | time going through stuff that we're going to say, oh, |
| 23 | you can't do that. |
| 24 | MS. McDOWELL: I understand that. |

25 JUDGE MOSS: I'm going to ask Boise White Paper

1 to explain to me how it intends to use Exhibit 3-CX. 2 This is actually a company response to a data request, 3 including the rebuttal testimony of Mr. Specketer in 4 this jurisdiction in a prior proceeding. 5 Actually, I don't even need to hear from you on 6 this one, Boise White Paper. I'm not going to allow 7 this. I'm not going to allow this witness to sponsor 8 the testimony of another witness who is not present to testify and be cross-examined, so this exhibit is not 9 10 going to be admitted. 11 So let's move on to the next one, which is 4-CX. 12 MS. McDOWELL: The next one we don't have any 13 objection to. JUDGE MOSS: That's probably a good thing, 14 15 because I was going to overrule your objection if you 16 did. 17 MS. McDOWELL: So far I'm batting a thousand. 18 JUDGE MOSS: I don't mean to cut people off. I certainly will entertain argument, but I just -- some of 19 these are just clear-cut to me. Actually these two. 20 21 The others are not. So you'll have an opportunity to 22 argue. 23 5-CX is Ms. Crane's testimony from a prior 24 proceeding in the state of Utah. Mr. Cowell, I need you

25 to explain to me how Boise White Paper intends to use

this exhibit. I have read it, I'm familiar with its
 contents.

3 MR. COWELL: Your Honor, with pretty much 4 everything that we're now going to discuss, our premise 5 is that Ms. Crane testified as to the reasonableness and 6 prudence of Bridger coal costs, and she also expressly 7 testified toward, as she put it, the demonstration of --8 or the absence of low cost comparable market coal as a 9 substitute for Bridger coal.

10 So all of the rest of these exhibits that we're 11 going to be discussing go toward -- walking into that 12 door that's been opened: Are their costs reasonable and 13 prudent based on other options that are out there.

14 And so to start with the testimony from Utah --15 JUDGE MOSS: Well, let me just stop you right 16 there. Reasonableness, prudence and the lack of market 17 cost data is not the issue that you raised in this 18 proceeding. The issue that you raised in this proceeding is whether the company should be required to 19 reflect the price of its fuel for this plant on the 20 21 basis of market cost or the actual cost as determined in an alternative fashion under the affiliate transactions 22 23 standard that is developed in the MEHC acquisition 24 settlement, at least insofar as this commission is 25 concerned.

1 It appears to me from reading all this testimony 2 that the Bridger coal is handled the same way in all the 3 jurisdictions, and it's treated as an operating cost, 4 and somehow treated in the rate base and so forth, which 5 is what this testimony concerns. You need to explain to б me if you want me to admit any of these how they relate 7 to that specific issue, whether we should use the 8 affiliate transaction requirement and change the way we 9 have been reflecting this in the company's cost and 10 rates.

11 MR. COWELL: Your Honor, I guess just to start, 12 Mr. Deen did submit testimony in their responsive 13 testimony phase, and Mrs. Crane's testimony followed after. And so I guess from a fundamental perspective we 14 15 believe we have the right to, in cross-examination, 16 challenge these very broad assertions that the actual 17 pricing that rate payors will have to pay for in the 18 rates was reasonable and prudent. That's a very broad statement. That there was an absence of other options 19 available to PacifiCorp, that again is very broad. And 20 21 that was made after our responsive testimony. So that what we're trying to get in the record now are prior 22 23 testimony from Ms. Crane and actual work papers produced 24 by the company in this docket that would show that that's not wholly accurate, those statements. 25

| 1 | JUDGE MOSS: If you wanted to raise new issues, |
|----|--|
| 2 | such as the reasonableness and prudence of the cost of |
| 3 | the coal that the company has reflected in its filing, |
| 4 | that could have been done by filing a motion, seeking |
| 5 | leave to file surrebuttal testimony, and would not be an |
| б | effort undertaken on cross-examination in our hearing |
| 7 | when the company is really essentially taken by |
| 8 | surprise. |
| 9 | Therefore I don't think I really need to hear |
| 10 | from PacifiCorp. I will exclude these exhibits. That's |
| 11 | 5, 7, and 8-CX. |
| 12 | MS. McDOWELL: Your Honor |
| 13 | JUDGE MOSS: I'm sustaining your objection to |
| 14 | them. |
| 15 | MS. McDOWELL: And I'm not going to argue it |
| 16 | further. |
| 17 | JUDGE MOSS: That's a good thing. |
| 18 | MS. McDOWELL: I'm accepting your ruling. |
| 19 | JUDGE MOSS: Always best. |
| 20 | MS. McDOWELL: I'm asking you to also take a |
| 21 | look at GND 12-and GND-13, which were exhibits of |
| 22 | Mr. Duvall. Ms. Davison referenced these yesterday as |
| 23 | exhibits that related to coal issues. |
| 24 | We suggested to Ms. Davison that while we |
| 25 | objected to them on similar grounds that they should be |

1 in any event directed to Ms. Crane because they dealt 2 with coal issues, not general power cost issues. So I 3 believe, and Mr. Cowell can confirm this, that he 4 intends, or Boise intends, to use these exhibits in 5 their cross-examination of Ms. Crane, and we would object to them on the same basis. б 7 JUDGE MOSS: Do you intend to use these 8 exhibits? MR. COWELL: Your Honor, I guess if we can't 9 10 challenge the assertion that costs are reasonable and 11 prudent, then --12 JUDGE MOSS: Not in this case. You can do so in 13 the next case. I encourage you to do so if you believe that to be true. I notice that your client or your 14 15 clients in some of these other proceedings have 16 challenged that, and that's fine. It should be done in 17 appropriate circumstances. Unfortunately for you, 18 raising the issue at this point in the hearing is too late, and I'm not going to allow it. 19 20 MR. COWELL: Just to clarify, do I need to move 21 for CAC-4CX or has that been admitted? 22 JUDGE MOSS: We'll just going ahead and deem that having been moved in. We'll admit that. 23 24 (Exhibit CAC-4CX was admitted.) 25 MR. COWELL: I guess in light of that --

| 1 | JUDGE MOSS: And 3. I already ruled on 3. |
|----|--|
| 2 | MR. COWELL: Right. |
| 3 | I guess in light of that, Your Honor, I would |
| 4 | not have any questions for Ms. Crane. |
| 5 | JUDGE MOSS: Thank you very much, Mr. Cowell. I |
| б | appreciate that. |
| 7 | So, Ms. Crane, you have once again been called |
| 8 | to the stand without questions from the parties, but |
| 9 | I'll ask if there are any questions from the bench. |
| 10 | THE WITNESS: I'm batting a thousand. |
| 11 | JUDGE MOSS: Apparently not. |
| 12 | Thank you very much for joining us again this |
| 13 | morning. |
| 14 | THE WITNESS: No problem. |
| 15 | JUDGE MOSS: This will bring us then to Wilson. |
| 16 | Good morning. Place raise your right hand. |
| 17 | ERICH D. WILSON |
| 18 | Witness herein, having been first duly sworn on |
| 19 | oath, was examined and testified as follow: |
| 20 | THE WITNESS: I do. |
| 21 | JUDGE MOSS: Please be seated. |
| 22 | Anything preliminary for Mr. Wilson? |
| 23 | MS. WALLACE: No, Your Honor. |
| 24 | JUDGE MOSS: Nothing. |
| 25 | We have public counsel has indicated 15 minutes |

0374 1 for Mr. Wilson. Ms. Gafken? 2 MS. GAFKEN: Yes. 3 CROSS-EXAMINATION 4 BY MS. GAFKEN: 5 Q. Good morning, Mr. Wilson. б A. Good morning. 7 Q. PacifiCorp has included \$146,265 in this case for executive compensation. Is that correct? 8 9 A. Can you be more specific as regards the 10 executive compensation? Q. So that the amount of executive compensation 11 12 that PacifiCorp is including in rates for this case, is 13 \$146,265. Is that correct? 14 A. Again, could you be more specific with regards 15 to executive compensation? 16 Q. Well, if you would turn to your exhibit EDW-2. 17 A. Under my direct testimony? 18 Q. That's correct. 19 A. Okay. I'm there. Q. If you'd like at page 7. 20 21 A. Okay. Do you see the amount \$146,265? 22 Q. 23 A. On the Washington allocation, I do, yes, on the 24 far right column. 25 Q. Is that the amount that the company would like

1 to include in its rates?

2 A. Yes.

3 Q. PacifiCorp defines the term "executive" as named 4 executive officers. Is that correct? 5 A. That is correct. It's reflective of the б individuals we report in our annual 10-K filing, which 7 are three presidents and CEOs and our chief financial officer. 8 9 Q. Is that definition applicable for the purpose of 10 categorizing executive pay or is that your general definition for executive? 11 12 A. That is our definition for executive, and those 13 again are the only ones that we deem executive officers 14 of the organization as ruled under SEC, and they're in 15 turn filed under our 10-K. 16 Q. I believe you just testified that there are four 17 NEOs? 18 A. That is correct. 19 Q. Would you please refer to cross exhibit 20 EDW-6C CX. 21 A. Just to confirm, that's related to data request 22 177. Q. Yes. You anticipated my next question. 23 24 So you do recognize the exhibit as PacifiCorp's response to public counsel data request 177? 25

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| – | л . | | uυ |

Q. In that response, PacifiCorp provided a list of executives defined as director or higher level employee in response to a request from public counsel. To be clear, public counsel asked for that definition in the data request.

A. That's correct. I did specify that it would not be our deemed executive officers, but being responsive to the request did include a listing of all directors and up within the organization, excluding the four named executive officers that had already been reported on.

12 Q. Exhibit 4 NEOs are not in Exhibit EDW-6CCX?

13 A. That is correct.

Q. Would you accept subject to check PacifiCorp's
181 directors defined as director or higher level
employee as shown in cross exhibit EDW-6CCX?

17 A. Subject to check, yes, I would.

Q. The way that I got that number was looking atExcel, and there were 181 cells that were filled in.

20 A. The same way I would if I was checking it.

JUDGE MOSS: I got to learn that Excel. I would have counted them one at a time.

23 THE WITNESS: I think it's math. We learned 24 that yesterday.

25 MS. GAFKEN: In the words of Mr. Elgin.

1 BY MS. GAFKEN:

Q. The compensation for the employees shown on Cross Exhibit EDW-6CCX is not included in PacifiCorp's calculation for executive compensation. Is that correct?

6 A. That's correct.

Q. Is the compensation for the employees listed in Cross Exhibit EDW-6CX included in PacifiCorp's labor expense?

10 A. Not all of it is included. This response that I 11 provided is for total compensation, which is comprised 12 of base wages, the annual incentive award, which is that 13 which is included in the filing. But this is also inclusive of any participation in our long-term 14 15 incentive plan, which we have made a conscious decision 16 not to include in this filing or any filing since 2006. 17 Q. I guess we haven't visited this Exhibit yet. Ιf 18 you would turn to your rebuttal testimony at EDW-3T. If

19 you'd go to page 9.

20 A. Okay. Which row?

21 Q. Lines three through five.

22 A. Okay. I'm there.

Q. You're critical of the analysis that public
counsel undertook in calculating our adjustment to
executive compensation, in particular that the approach

1 was too narrow. Is that correct?

A. That is correct. I do take that position. 2 3 JUDGE MOSS: Ms. Gafken, I'm going to have to 4 ask you a question so that I'm clear in my own mind, and 5 that the record is clear. You have referred to executive compensation both in terms of the four NEOs, б 7 or named executive officers, and also in connection with 8 this Exhibit 6CCX, which apparently is not within the 9 company's definition of executive compensation. So when 10 you refer to executive compensation in your questions, 11 you need to be clear which one year talking about. 12 MS. GAFKEN: Yes. I quess I wasn't 100 percent 13 clear, because that wasn't exactly the point I was 14 making. 15 JUDGE MOSS: Okay. Let's try again. Restate 16 your question or ask another question. 17 BY MS. GAFKEN: 18 Q. Just to be clear, the numbers that appear in 19 Exhibit EDW-6CCX are not included in the executive compensation calculation or adjustment that the company 20 21 is proposing? 22 A. They are not. The amount, or the representation 23 of the information on 6CCX is representative of all 24 directors, and up, within the organization, excluding 25 the four named executive officers.

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| 1 | | Q. | Thank you. |
| 2 | | Α. | So am I back on page 9, line three. |
| 3 | | Q. | Yes. |
| 4 | | Α. | Okay. |
| 5 | | Q. | We're now turning to your criticism of public |
| б | cour | nsel | 's calculation of our adjustment to executive |
| 7 | comp | pensa | ation. |
| 8 | | A. | Okay. |
| 9 | | Q. | PacifiCorp provided analysis of compensation for |
| 10 | its | top | 25 paid positions, according to the company's |
| 11 | pref | Eerre | ed compensation methodology, in answer to a data |
| 12 | requ | lest | from public counsel. Is that correct? |
| 13 | | Α. | That is correct. |
| 14 | | Q. | If you would turn to Exhibit EDW-5CCX. |
| 15 | | Α. | Okay. I'm there. |
| 16 | | Q. | Do you recognize the exhibit as the company's |
| 17 | res | ponse | e to public counsel data request 176? |
| 18 | | A. | I do. And it's reflective of columns A through |
| 19 | н. | Cori | rect? As the headers across the top? |
| 20 | | Q. | Yes. |
| 21 | | A. | Yes. |
| 22 | | Q. | For the columns, you were referring to page 2 of |
| 23 | the | exhi | ibit? |
| 24 | | A. | Yes. |
| 25 | | Q. | Let's refer to page 1 for the moment. Looking |
| | | | |

1 at page 1, would you confirm that the response states that the market midpoint for the top 25 paid positions 2 3 is calculated using the methodology described in your 4 direct and rebuttal testimonies? 5 Α. That's correct. б Ο. In column G, on page 2, that's the column that's 7 reflective of the market midpoint? 8 That's reflective of the market average for Α. 9 total cash compensation, which is again, as I mentioned 10 earlier, a combination of base wages plus their 11 incentive opportunity. 12 Q. In column B, on page 2 of Exhibit-5CCX, that 13 reflects the salaries that PacifiCorp pays? A. Column B is representative of the 2012 calendar 14 15 year earnings from both base pay and the annual 16 incentive for each of these top 25 individuals. 17 Q. By annual incentive, I just want to be clear, 18 because there's two components there: The AIP, which I understand to be part of the base pay or the 19 compensation package that is included in rates, and then 20 21 there's another incentive that is excluded from rates. Which are you referring to? 22 23 A. I'm referring to the annual incentive, which is 24 a component of the market average for total compensation. The other incentive plan that I believe 25

1 you're referring to is the aforementioned long-term 2 incentive plan that we do not seek recovery from our 3 customers for. And the representation in column B is 4 again the annual incentive plan contribution plus the 5 base wages earned in calendar year 2012. б Q. Looking again at page 2 of Exhibit 5-CCX. 7 Column H is the difference between columns B and G. Is 8 that correct? 9 A. That is correct. 10 Q. Would you agree that Cross Exhibit EDW-5CCX 11 shows that in aggregate the top 25 positions are paid 12 above the market midpoint? 13 A. I wouldn't take that position. I would agree that of the 25 listed here there are eight of which are 14 15 deemed having received compensation in 2012 less than 16 are deemed competitive market position. However, I 17 believe it's important to appreciate that the market is 18 not a scientific result, it is -- it's an art based upon an assessment of all of our competitors within the labor 19 markets in which we compete. 20 21 More importantly, this is a listing of the top 25, for all intents and purposes, single-incumbent 22 positions within the organization that tend to be the 23 24 more senior, the more experienced, and oftentimes the

25 higher performers and the individuals that can influence

1 the results of the business. So it's not uncommon or 2 uncharacteristic to have some at, above, or below the 3 deemed market, which is reflective of column H here in 4 this table. 5 Q. But in aggregate, there is a positive number. б Would you agree with that? 7 A. In aggregate, there is a positive number, I 8 would agree to that, yes. 9 Q. Still staying with page 2 of Exhibit EDW-5CCX, 10 lines one through four, are those the NEO's that we 11 discussed earlier? 12 A. Yes. Those are the named executive officers, 13 yes. Q. Would you agree that Exhibit EDW-5CCX shows that 14 15 two of the four NEOs are paid above the market midpoint? 16 A. I would agree that line one and line four are 17 demonstrating a difference above the market competitive 18 compensation for those two position; however, I think as one good example here, line one is showing a difference 19 of 72,000 --20 21 MS. WALLACE: This is actually a confidential exhibit, so if we're going to get into any of the 22 23 numbers, we need to be careful about what is 24 confidential or not.

25 JUDGE MOSS: You can just refer to the number

without stating it, and we can look at it, see what
 you're talking about.
 THE WITNESS: Okay. I will retract my example
 that I was going to give. Disregard.

5 BY MS. GAFKEN:

6 Q. If you can give the example without -- referring 7 to the line and column, that would be fine. If not, we 8 can move --

9 JUDGE MOSS: He can refer to the line and 10 column, that's what he needs to do, just don't give us 11 the number.

12 THE WITNESS: For example, the line item is 13 reflective of an individual within our organization who has been a part of this industry for over 35 years, has 14 15 worked in most capacities within our organization, and 16 in turn brings a significant value to both the business, 17 and in turn our customers, based upon his breadth of 18 knowledge in the organization and industry. So having a 19 compensation deemed above market in that instance is not inappropriate in my viewpoint. 20

21 BY MS. GAFKEN:

Q. Would you please refer to Exhibit EDW-4CCX.
I guess I should have stated at the outset of
the questioning, I don't think we need to actually go
into any of the confidential information in any of the

1 exhibits.

A. Okay. Thank you. And I'm at this exhibit.
Q. Do you recognize the exhibit as PacifiCorp's
supplemental response to public counsel data request
No. 11?

6 A. Yes, I do.

Q. Would you confirm that the company's response to
8 the data request is that the MEHC chairman, Mr. Abel,
9 determines NEO salary?

A. That is correct. He does determine the salary
for the four named executive officers, as well as the
incentive award.

Q. And he doesn't necessarily take into account or -- the salaries aren't necessarily based on the market midpoint?

16 That is correct. As I stated in the executive Α. 17 compensation report that the commission sought from the 18 company back in response to the 2011 filings, I do 19 articulate there that the chairman does make a determination discretionarily as it relates to the base 20 21 and executive compensation for the four named executive officers, based upon his knowledge of the market, but 22 23 not utilizing true market data, and also reflecting 24 their performance and value that they bring to the 25 organization.

1 Q. Thank you, Mr. Wilson. MS. GAFKEN: Those are all the questions that I 2 3 have for this witness. 4 I would like to move at this time that EDW-4 5 CCX, EDW-5CCX, and EDW-6CCX be entered in the record. б MS. WALLACE: No objection. 7 JUDGE MOSS: No objections, those will be admitted as marked. 8 9 (Exhibits EDW-4CCX, EDW-5CCX, EDW-6CCX were 10 admitted.) 11 JUDGE MOSS: And no other party has indicated 12 cross. Do we have questions from the bench? 13 Commissioner Jones. 14 COMMISSIONER JONES: Just a couple. 15 Do you or Mr. Abel employ a human resources or 16 an executive compensation consultant to determine salary 17 levels of the NEO? 18 THE WITNESS: No, we do not. 19 COMMISSIONER JONES: So it's totally at the 20 discretion of the MEHC chairman in the annual review for 21 both base and AIP? 22 THE WITNESS: That is correct. 23 COMMISSIONER JONES: Do you use a consulting 24 service to provide services on either human resources or 25 any sort of compensation beyond the NEOs to the company?

1 THE WITNESS: Yes. We do.

2 COMMISSIONER JONES: What is that company?
3 THE WITNESS: We use a variety of organizations
4 to determine the compensation levels for all employees,
5 excluding the named executive officers.

6 So we utilize services from Towers Watson, Aon 7 Hewitt, Mercer, for examples of those entities that we 8 use. They research the market and provide confidential 9 salary survey data that we tap into through market pay, 10 which I referenced in my testimony.

11 COMMISSIONER JONES: In your study, and in your 12 response to a question, you referred to the term labor 13 markets in which we compete for the NEO. We talked about the unique strengths of one particular officer. 14 15 When you look at a labor market, what are you 16 looking at? Are you looking at West Coast, within the 17 WECC region, or are you looking Pacific Northwest or 18 nationwide?

19 THE WITNESS: It depends on the position, 20 Mr. Jones. If we were to look at the top level 21 positions, positions within the support functions such 22 as human resources, information technology, we would 23 look at national data; however, in the instance of 24 operationally focused positions, we will tend to look at 25 geography or territory, which is where we'd be

1 attracting from. Predominately we're looking at national data these days, markets based on the mobility 2 3 of the workforce. 4 COMMISSIONER JONES: Are you looking both at 5 investor utilities and PUDs and munis or just investor owned? б 7 THE WITNESS: All. 8 COMMISSIONER JONES: All. 9 THE WITNESS: All. Yes, sir. 10 COMMISSIONER JONES: Thank you. 11 COMMISSIONER GOLTZ: So turn to Exhibit 5CCX. 12 Do you happen to know offhand of the 25 positions listed 13 on page 2 of that exhibit how many vacancies there have 14 been in the last five years? 15 THE WITNESS: I would not know that. 16 COMMISSIONER GOLTZ: Have there been some? 17 THE WITNESS: Yes, there have been some, within 18 the last five years, yes. 19 COMMISSIONER GOLTZ: How do you recruit to fill 20 those vacancies? 21 THE WITNESS: A variety of different methods we undertake. We have a staffing organization within 22 23 PacifiCorp that commences the sourcing, and we look at 24 advertisements. In some instances, unique situations, 25 we'll look at a third-party resource more commonly

called a head hunter to help source for those positions.
 So it really depends on the position and the challenge
 we're facing with regards to that labor pool for that
 type of skill set.

5 COMMISSIONER GOLTZ: Do you happen to know in 6 the past five years how -- there's been some vacancies, 7 but are those caused by retirements or are those caused 8 by going to other entities, other utilities? Do you 9 know?

10 THE WITNESS: It's actually a combination, a 11 variety of different things. There have been a few 12 retirement situations, we've also had had individuals 13 promoted to other positions within the organization. 14 COMMISSIONER GOLTZ: I'm talking about other 15 organizations. How many of those positions are vacant 16 because people left to go to a competitor -- not a 17 competitor, but another utility, for example. 18 THE WITNESS: I don't know specifically the 19 answer to how many may have gone to a competing utility. I will say from a broad perspective, encompassing the 20

entire workforce, we tend to run at a turnover rate in probably the eight to ten range, eight to ten percent range. I'm not sure if I'm specifically answering your question. To the best of my knowledge.

25 COMMISSIONER GOLTZ: The premise of doing market

1 analysis of what our utilities are paying, given the 2 specter of losing good people to other utilities, and I 3 just was wondering if that happens in the real world. 4 THE WITNESS: It does. 5 COMMISSIONER GOLTZ: You don't know of anyone from PacifiCorp that went to another utility? б 7 THE WITNESS: A name doesn't resonate, but I'm 8 aware of many instances beyond this list that have gone 9 to competing entities. 10 COMMISSIONER GOLTZ: Thank you. 11 CHAIRMAN DANNER: Do you feel if you did not 12 have an incentive program for the larger pool of folks 13 that will be under it, would that in your mind affect 14 the retention and recruitment? 15 THE WITNESS: I think it would greatly. I think 16 it would also place a tremendous amount of inappropriate 17 and undue pressure on our customers. 18 The way in which we've structured our compensation program is again the complement of a base 19 incentive at the market average. So in order to attempt 20 21 to attract anywhere close to that type of talent, if we did not offer an incentive program, we'd be geared to 22 23 offering an entirely base-oriented program. Not a great 24 deal of flexibility in that type of program. And that 25 would be costs that would be borne by the customers, and

1 very likely not seen as improvements or incentivize the 2 work force to challenge themselves and push forward. 3 CHAIRMAN DANNER: In other words, if you did not 4 have the incentive, you would have to raise the base pay 5 to be competitive so you wouldn't be losing employees. THE WITNESS: That's a correct statement. If б 7 you don't mind, I would like to add to that also, just 8 within the last few years, I think it's very evident 9 that having the incentive program has been very 10 beneficial, given the economic challenges we've faced. 11 We have not distributed the full incentive 12 allocation in those years based upon being considerate 13 of the economic conditions and the performance of the business. If you have an entirely base-oriented program 14 15 only, that's -- I wouldn't necessarily say impossible to 16 undertake that flexibility, but extremely challenging. 17 CHAIRMAN DANNER: My question really is you'd 18 have to increase the base, and by doing so, are we talking a zero sum game here? Is the base salary and 19 the incentive salary equal to what the base would be if 20 21 you did not have incentive? 22 THE WITNESS: That would be my proposal, if we were to not offer the incentive, yes. 23 24 CHAIRMAN DANNER: How would that base compare with salaries at other utilities that are comparable? 25

| 1 | THE WITNESS: We would have to increase the base |
|----|--|
| 2 | to the total competitive compensation level, so it would |
| 3 | exceed the base wages of other entities who offer an |
| 4 | incentive program. |
| 5 | CHAIRMAN DANNER: And in your mind, does the |
| б | incentive program truly incentivize good performance? |
| 7 | In other words, is it a carrot to better performance by |
| 8 | the people that you're trying to |
| 9 | THE WITNESS: Very much so. It's not an |
| 10 | entitlement. It's truly an incentive to earn |
| 11 | competitive compensation. |
| 12 | CHAIRMAN DANNER: Is there a percentage of |
| 13 | employees who are eligible for incentive pay who do not |
| 14 | receive it? |
| 15 | THE WITNESS: Very much so, yes. We have |
| 16 | roughly 2500 employees that participate in the annual |
| 17 | incentive plan, and on any given year there are a number |
| 18 | of individuals that receive less than or zero based upon |
| 19 | their performance, and there are those that receive in |
| 20 | excess of their target as well. |
| 21 | CHAIRMAN DANNER: Are you aware of other |
| 22 | utilities who do not have the incentive program? |
| 23 | THE WITNESS: Not to my knowledge any longer. |
| 24 | It is very common practice. |
| 25 | CHAIRMAN DANNER: Thank you. |
| | |

1 JUDGE MOSS: I have a clarifying question, 2 Mr. Wilson. I'm looking at your rebuttal testimony, 3 EBW-3T, at page 5 and 6. The question there concerns 4 public counsel's proposed adjustment to the compensation 5 allocation of selected MEHC officers, which public б counsel proposes to remove \$138,121. Do you see that? 7 THE WITNESS: I do. Row 20, page 5? Yes. 8 JUDGE MOSS: Yes. When you turn over to page 6, 9 you give your response there to this issue in lines one 10 through 12, and I was struck by the fact that you say 11 here that as part of the MEHC acquisition, PacifiCorp 12 was structurally realigned, the top level CEO position 13 was removed, along with the expenses related to that position, but yet we see Mr. Reiten shown as the 14 15 president and CEO of PacifiCorp. So I'm confused by the 16 testimony here.

17 THE WITNESS: Okay.

18 JUDGE MOSS: Has that been reinstated?
19 THE WITNESS: No. Mr. Reiten holds the title of
20 president and CEO of PacifiCorp.

The reference here was to the chief executive officer, Ms. Johansen, who was in that role, who was responsible for the entire PacifiCorp organization. So comparable to the role that Mr. Abel plays currently, we no longer have that position, and those expenses of

1 Ms. Johansen were borne by the customers in their entirety, whereas what my intent here was was to 2 3 demonstrate that the customers are benefiting from this 4 new structure by seeing only a portion of an allocated 5 expense passed on to them based upon Mr. Abel's support б of the organization versus the way in which we were 7 structured previously. 8 JUDGE MOSS: So the adjustment that the public 9 counsel is proposing here, for example, would affect 10 Mr. Abel's --11 THE WITNESS: Allocated compensation. 12 JUDGE MOSS: But not Mr. Reiten. 13 THE WITNESS: Not Mr. Reiten. That's correct. 14 JUDGE MOSS: That clarifies that. 15 THE WITNESS: Sorry for the confusion. 16 JUDGE MOSS: No, that's all right. I just was 17 struck by the way you phrased it here, there was no CEO, 18 but I just knew there was. 19 THE WITNESS: Understood, understood. 20 JUDGE MOSS: Thank you for that clarification. 21 THE WITNESS: I appreciate the question. Thank 22 you. 23 JUDGE MOSS: I think we're finished with 24 questions from the bench. 25 Is there any further? Anything from the

1 company? 2 MS. WALLACE: Just a couple questions. 3 REDIRECT EXAMINATION 4 BY MS. WALLACE: 5 Q. In response to Ms. Gafken's questions, you б talked about total compensation being above market in 7 some cases. I just wanted to clarify, when you 8 responded that compensation is above market, you were 9 referring to the market midpoint. Correct? 10 A. I was referring to the market average or 11 midpoint for total compensation for selected 12 individuals. 13 Q. So the market is a range of values. Correct? 14 A. That is correct. 15 Q. And so when you said above the market, you meant 16 above the market midpoint, and not above the top point 17 of that range of values. Correct? 18 A. Yes. I apologize if I wasn't clear. It was --19 I was referring to above the market average, or the 50th 20 percentile of the market. 21 MS. WALLACE: Thank you. 22 JUDGE MOSS: Mr. Wilson, I believe that 23 completes your time with us on the witness stand, and --24 I'm sorry. I apologize. I should have looked to my 25 right before I looked to my left.

1 CHAIRMAN DANNER: Always. THE WITNESS: I was going to stop you. I saw 2 3 him. 4 COMMISSIONER JONES: I'm still a little confused 5 about the board governance of MEHC and PacifiCorp. б THE WITNESS: Okay. 7 COMMISSIONER JONES: Is Mr. Abel the chairman of the board of PacifiCorp or the board -- he's the board 8 chair of MEHC, of course. 9 10 THE WITNESS: That's correct. He is the board 11 chair of MEHC, and is responsible for PacifiCorp in its 12 entirety. 13 COMMISSIONER JONES: In its entirety. So he is the -- there is no board, because it's not publicly 14 15 listed. Right? 16 THE WITNESS: That is correct. There is no 17 board at the PacifiCorp level. 18 COMMISSIONER JONES: So Mr. Abel is, in effect, 19 he's like the board of directors, one person for 20 PacifiCorp? 21 THE WITNESS: To my understanding. 22 COMMISSIONER JONES: Got it, yes. 23 JUDGE MOSS: Was something prompted by that? 24 FURTHER REDIRECT EXAMINATION 25 BY MS. WALLACE:

1 Q. Mr. Wilson, isn't there a list of board of directors that's filed in our SEC forms? 2 3 A. 10-K? 4 Q. Yes. 5 A. Yes, there is. б Q. Including individuals other than Mr. Abel? 7 A. There is a listing of Board of Directors, but 8 there's not -- maybe where I was interpreting Mr. Jones' question, is there a formal board of directors 9 10 commensurate or similar to a public entity, and not at 11 PacifiCorp's level. 12 Q. Right. But those individuals do participate in 13 decision making? 14 A. They do, they do. Sorry if I misunderstood your 15 question. 16 JUDGE MOSS: Now I'll look around the entire 17 room. I'm sure. 18 Mr. Wilson, thank you very much for your time. 19 You may step down. 20 THE WITNESS: Appreciate it. 21 JUDGE MOSS: Ms. Steward is next, and public counsel has indicated five minutes. Do you have still 22 23 have that? 24 MS. GAFKEN: It will be brief. 25 JUDGE MOSS: Okay. Very good.

0397 1 Ms. Steward, welcome back. JOELLE R. STEWARD 2 3 Witness herein, having been first duly sworn on oath, was examined and testified as follow: 4 5 THE WITNESS: I do. б JUDGE MOSS: Thank you. Please be seated. 7 Anything preliminary? 8 MS. WALLACE: No. 9 JUDGE MOSS: Ms. Gafken, proceed. 10 CROSS-EXAMINATION BY MS. GAFKEN: 11 12 Q. Good morning, Ms. Steward. 13 A. Good morning. Q. PacifiCorp's normalized sales in this test year 14 15 are lower than the test year normalized sales in 16 PacifiCorp's last general rate case. Is that correct? 17 A. I don't recall off the top of my head. I was 18 not involved in the last general rate case. 19 Q. Do you know if PacifiCorp has forecasted lower 20 sales in 2013 from what it achieved in the 2012 test 21 year normalized sales? 22 A. I believe so, based on the data responses we 23 provided to staff, I believe, which is one of your cross 24 exhibits. 25 Q. Let's go ahead and turn to Cross Exhibit

1 JRS-15 CX. Do you recognize that exhibit as 2 PacifiCorp's response to public counsel data request 3 103? 4 A. Yes. 5 O. Does the information in Exhibit JRS-15 CX show б the customer count for 2013? 7 A. No. This shows the customer count on page 2 of 8 6 for the test period that goes through June of 2012. 9 Q. I'm sorry. I had my years confused. 10 If you will turn to Exhibit JRS-16 CX. 11 A. Yes. 12 Q. Now, this is the exhibit that shows the 13 projected revenues for years 2013 and 2014. Is that 14 correct? 15 A. Correct. This is a forecast that was done at 16 the time of this data request with the information 17 available at the time of this data request, which looks 18 like it was in March. 19 And this forecast is developed based on a 20 forecast of both the number of customers as well as a 21 forecast of usage, which is very different than how 22 Mr. Dittmer calculated his normalized revenue. He only looked at the number of customers in one month. 23 24 When we do forecasts, it's important that we 25 look at both of the number of customers as well as usage

0399 1 over the 12-month period, because those two can change 2 at different rates. 3 MS. GAFKEN: I think that's all that I have. 4 JUDGE MOSS: All right. 5 MS. GAFKEN: I'd like to move the cross exhibits into the record. б 7 MS. WALLACE: No objection. 8 JUDGE MOSS: Hearing no objection, those be admitted as marked. 9 10 (Exhibits JRS-15 CX and JRS-16 CX were admitted.) 11 JUDGE MOSS: Are there questions from the bench? 12 COMMISSIONER GOLTZ: Will Ms. Steward be 13 appearing as part of the panel as well? 14 JUDGE MOSS: I believe that's correct. 15 COMMISSIONER JONES: Just quickly, Ms. Steward, 16 you heard my question yesterday to the other witness on 17 how difficult it is to annualize something on the 18 revenue side. So my question to you is the same. Why 19 is it so difficult? 20 THE WITNESS: To -- well, it's not -- the way 21 we've done it it's not difficult. The way Mr. Dittmer did it, it does create complications. And I can show 22 23 you quite simply my biggest issue with that. 24 If you look at my JRS-4, it's our -- how we 25 calculate -- this is our billing determinant. So to get

to our present revenues, our normalized revenues, we take the actual units during that test period of those 12 months times the present price. So to use Mr. Dittmer's normalized revenues, we would actually have to back into all those billing units, so it would no longer be based on actual, and it would not be based on a forecast.

8 So to back into all those billing units can be 9 quite messy, it can be controversial, because it would 10 impact those revenues. Well, we would have to try to 11 get to that same revenue using the current prices. So 12 it ends up with kind of a mismatch.

We really need to look at both usage, in addition to the number of customers, because most of our revenue is recovered from usage, not a fixed monthly customer charge.

17 COMMISSIONER JONES: Okay. But conceptually it 18 can be done, but you're just saying it's messy? 19 THE WITNESS: Correct. COMMISSIONER JONES: Okay. Thank you. 20 21 JUDGE MOSS: Nothing else? All right. Anything from the company? 22 23 MS. WALLACE: No. Thank you. 24 JUDGE MOSS: Ms. Steward, thank you for being with us and giving your testimony today. You may step 25

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1 down. You'll be recalled I guess later today. 2 All right. Let's move on then to Ms. Reynolds 3 for the staff. 4 DEBORAH J. REYNOLDS 5 Witness herein, having been first duly sworn on oath, was examined and testified as follow: б 7 THE WITNESS: I do. 8 JUDGE MOSS: Please be seated. Thank you. 9 The company indicates it has 30 minutes of cross 10 for you, Ms. Reynolds, so we'll see if there are any 11 preliminary matters, and then we will proceed with that. 12 Mr. Cedarbaum, are there any preliminary 13 matters? 14 MR. CEDARBAUM: Yes, Your Honor. My 15 understanding is that Ms. Reynolds has a correction to 16 make to footnote eight on page 6 of her testimony. 17 JUDGE MOSS: Page 6, footnote eight. 18 THE WITNESS: That's correct. Please strike 19 page 91 at the end of footnote eight, and replace it 20 with: WCA allocation factors tab open parenthesis 21 electronic version only close parenthesis. That's all 22 my corrections. JUDGE MOSS: Okay. 23 24 MR. CEDARBAUM: Should she repeat that, Your 25 Honor?

| 1 | COMMISSIONER GOLTZ: If the court reporter got |
|----|---|
| 2 | it, I'm good. |
| 3 | JUDGE MOSS: I have it. I just hope we don't |
| 4 | have to go look for it. |
| 5 | Thank you. Is that it? |
| 6 | MR. CEDARBAUM: Yes. |
| 7 | JUDGE MOSS: The witness is ready for cross |
| 8 | then. So who's up? |
| 9 | MS. McDOWELL: I'm up. Thank you, Your Honor. |
| 10 | It seems like it would be helpful from our end |
| 11 | if you would repeat the correction. |
| 12 | MS. WALLACE: I'm sorry. We didn't catch it. |
| 13 | JUDGE MOSS: But you don't have any computers, |
| 14 | you can't look it up anyway. |
| 15 | THE WITNESS: Page 6, striking the reference to |
| 16 | page 91. |
| 17 | MS. WALLACE: So in footnote eight? |
| 18 | THE WITNESS: In footnote eight, and replacing |
| 19 | it with WCA allocation factors tab electronic version |
| 20 | only, in parenthesis. |
| 21 | JUDGE MOSS: I presume that cuts your |
| 22 | cross-examination in half? |
| 23 | MS. McDOWELL: We'll see what we can do. |
| 24 | DIRECT EXAMINATION |
| 25 | |

0403 1 BY MS. McDOWELL: Q. Good morning, Ms. Reynolds. 2 3 A. Good morning. 4 Q. Can you turn to page 5 of your testimony, 5 please. Indeed. б Α. 7 Q. Specifically I wanted to ask you a question 8 about your testimony on lines 13 and 14 reflecting a 9 cutoff date for capital investments. Do you see that? 10 A. I do. Q. It's correct, isn't it, that under the staff's 11 12 proposal any resource not in service as of January 11th, 13 2013, which was the filing date of this rate case, 14 should be excluded from rates? Is that correct? 15 A. That's correct. 16 Q. Under that proposal, staff's position is to 17 reject two of the five major pro forma adjustments for 18 new investment in this case. Is that correct? 19 A. I think actually staff's proposal is to address 20 those issues in an ERF following this case. 21 Q. But not to include them in this case? 22 Yes. Α. 23 So your proposal removed the capital costs Q. 24 associated with those projects from this case. Correct?

25 A. Yes.

1 Q. Staff did not remove the additional capacity or generation from the pro forma net power costs in this 2 3 case related to particularly the Jim Bridger, to 4 upgrade, did it? MR. CEDARBAUM: Your Honor, I would object to 5 б the extent that it goes beyond the technical scope of 7 this witness' testimony. She's the staff policy 8 witness. She had the general understanding. As to 9 specific numbers, following them through the staff case, 10 she may or may not know that. So I would object, I 11 quess, unless there's foundation, or allow her to defer 12 to another witness. 13 JUDGE MOSS: I think it's a fair question, and if she can't answer it, she'll simply say so. 14 15 BY MS. McDOWELL: 16 Q. Do you need me to repeat the question? 17 A. Go ahead. 18 Q. So my question was staff did not remove the additional capacity or generation from the pro forma net 19 power costs in this case related to the Jim Bridger 2 20 21 upgrade. Correct? 22 A. I would defer the specifics of that question to 23 Mr. Gomez, but that is correct. 24 Q. So your answer is you're not exactly sure what 25 the numbers are, but you are aware of the fact that

0405 1 those benefits remain in the net power cost? 2 A. Yes. 3 Q. Were you here this morning when Mr. Ralston 4 testified? 5 A. Yes. б Q. Is it your understanding that turbine upgrade is 7 now in service? 8 A. Yes. Q. So you don't dispute that as of today the Jim 9 10 Bridger turbine upgrade is used and useful for serving 11 Washington customers? 12 A. No. 13 Q. Can you turn to your Exhibit 2 to your 14 testimony, which is the letter from the former governor 15 to the commission. 16 A. Any particular page? 17 Q. Would you take a look at the second paragraph of 18 that letter. 19 A. Yes. 20 Q. There, the former governor stated that it is 21 important that Washington's regulatory climate 22 encourages prudent and necessary investment in the 23 infrastructure needed to ensure a reliable energy system 24 and maximizes the opportunity for energy efficiency and 25 the clean -- and the use of clean and renewable energy.

1 Do you see that?

2 A. I do.

3 Q. Now, in your testimony at page 11, I believe you 4 testified that your ERF proposal is designed to address 5 this concern. Is that correct? A. You mean page 10? б 7 Q. I would say, yes, it's the discussion on both 8 pages 10 and 11. I was specifically I think directing your attention to page 11, because that's where you 9 10 reference the Governor's letter in the context of your 11 ERF proposal. 12 MR. CEDARBAUM: I'm sorry --13 JUDGE MOSS: For the record, we're looking at page 11, lines one through five. 14 15 MR. CEDARBAUM: Is your question, though, 16 directly tied to the second paragraph of the Governor's 17 letter, the first sentence only, or --

18 MS. McDOWELL: My question was is the staff's 19 ERF proposal designed to address the concerns raised in 20 the Governor's letter.

THE WITNESS: It is designed to address the concerns in the Governor's letter, and starting on actually page 10, at line 21, we propose, or line 20, we propose the ERF filing because we believe it would capture the company's capital additions placed into

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| 1 | service in 2013, and would reduce regulatory lag. |
| 2 | MS. McDOWELL: Thank you. |
| 3 | BY MS. McDOWELL: |
| 4 | Q. So I want to ask you a little bit about the |
| 5 | details of your proposal, which I think you describe on |
| б | pages 12 and 13, and specifically beginning on line six |
| 7 | of page 12, there you indicate that the proposal would |
| 8 | have the company file an ERF within two months of the |
| 9 | filing of its 2014 commission basis report. Is that |
| 10 | correct? |
| 11 | A. Yes, that's what it says. |
| 12 | Q. The company files that commission basis report |
| 13 | within four months of the end of the utility's fiscal |
| 14 | year. Is that your understanding? |
| 15 | A. I believe that's generally correct. |
| 16 | Q. So for PacifiCorp, that means that the company |
| 17 | files its commissioner basis report by the end of April. |
| 18 | Does that sound right? |
| 19 | A. Subject to check. |
| 20 | Q. So assuming that that timing takes us to |
| 21 | April for the commission basis report, the filing of the |
| 22 | commission basis report, and then in two months we're at |
| 23 | June 2014, approximately? |
| 24 | A. It says within two months. So it could be any |
| 25 | time. |

Q. So sometime between April and June, as long as
 it would take the company to take the results of the
 commission basis report and turn it into a filing.
 Correct?

5 A. Well, I want to clarify that we didn't want to 6 require you to file your commission basis report any 7 earlier than you already do, but this wasn't intended --8 the commission basis report must be filed by April. It 9 doesn't say that it can't be filed earlier, and staff 10 has no problem with you filing it earlier, and filing 11 this enhanced commission basis report earlier as well. 12 Q. So in the normal course, it's filed within four 13 months of the end of the fiscal year because it relies on the data from the preceding year, and presumably it 14 15 takes some time to process that data. Correct? 16 A. Yes. If you're relying on the full calendar year data, that's true. 17 18 Q. And typically a commission basis report would rely on a the full year of data. Correct? 19 A. It typically does, but I think it can -- I mean, 20 21 previously the commission required semi-annual commission basis reports. 22 23 Q. So sticking with kind of the normal course of 24 events, the company filing in April, and then putting

together an ERF filing based on that, then that takes us

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1 to June. And then your testimony here is on line 20 that the staff would review that filing on an expedited 2 3 basis with the goal of rates becoming effective within 4 four to six months. Do you see that? 5 A. Yes, I do see that. But again it was not staff's intention to be setting up an additional delay. б 7 These were the outside estimates of how quickly this could happen, not the inside estimates. 8 9 Q. I see. But just working with those outside 10 estimates, you would be looking at an ERF order by 11 approximately the end of 2014 under this schedule? 12 A. Under the outside estimate, yes. 13 Q. And I think your testimony is that the company might be able to expedite some of those timelines. Is 14 15 that correct? 16 A. Absolutely. 17 Q. So are you aware that the suspension period to 18 generate cases in Washington is 11 months? 19 A. Yes. Ten months, technically. Q. Ten months plus the 30-day initial tariff 20 21 suspension. 22 Yes. Α. 23 The initial tariff period. Correct? Q. 24 A. Correct. 25 Q. So if the company filed another general rate

1 case early in 2014 to recover the investments, if they were excluded from this case, the company would also be 2 3 looking at an order around the end of the year. 4 Correct? Eleven months, assuming they filed in January, 5 11 months would take you to the end of the year. Correct? б 7 Α. That's true. 8 So in the case of the Jim Bridger 2 upgrade, 0. 9 under either scenario, I guess the outside scenario for 10 the ERF that you put out in your testimony, or the 11 filing of a rate case, it looks like the company would 12 be able to get those investments in rates sometime 13 around the end of 2014. Does that sound like the timing to you? 14 15 A. Well, yes, that's true for those outside 16 estimates, but I also think that the company would be 17 able to file an alternative expedited rate filing that 18 might depend on the July to June period, file that in 19 January, and have rates maybe four months later, if not 20 sooner. 21 Staff was not, again, intending to establish any

22 stay-out kind of provisions with this. It was intended 23 to be responsive to the Governor's letter and to the 24 company's concern around regulatory lag.

25 Q. I appreciate that.

1 Ms. Reynolds, the foundations for an ERF filing 2 in your mind are commission basis report filings and

3 then a four- to six-month review period for staff? Is 4 that correct?

5 A. Yes. At most.

Q. So in any event, whether you could expedite that
or not, sometime into 2014 before the company would be
seeing the Jim Bridger 2 investment and rates. Correct?
MR. CEDARBAUM: Objection. Asked and answered.
JUDGE MOSS: Go ahead and answer it, please.
THE WITNESS: Yes.

12 BY MS. McDOWELL:

Q. In the case of the Jim Bridger 2 turbine upgrade, given the fact that the resource is already in service, you would have by that time this resource in service and providing benefits in that power cost for between 12 and 18 months under any of the scenarios we're talking about. Correct?

19 A. No, not under any of the scenarios that we're 20 talking about. I would think it's considerably shorter 21 under the limited -- under the inside estimate of time. 22 Q. So it's currently in service. Right? It went 23 into service in May?

A. It is, but the filing date -- the filing of arate case is completely within the company's control.

1 When you choose to file and what you choose to propose are completely within your control. 2 3 Q. Well, there are certain rules and regulations 4 around that. Correct? I mean, you can't have two going 5 on at once, can you? б A. No, you can't. 7 Q. It's true in this circumstance the company had a 8 stay-out that prohibited it from filing until January of this year. Correct? 9 10 A. Yes. But during the collaborative that we 11 conducted, staff urged the company to file an ERF and 12 the company did not do so. That's reflected in the 13 minutes to the collaborative that were filed as a cross exhibit on Ms. White. 14 15 Q. So you were a witness in Puget's ERF filing. 16 Correct? 17 A. I was a witness in the decoupling portion of 18 that filing, to be clear. 19 Q. And one of the issues in that case was Puget's earnings attrition. Correct? 20 21 A. Yes. Q. And in this case, do you recall that the 22 23 commission used the term "attrition" broadly to mean any 24 situation in which a rate regulated business fails to earn its allowed earnings? Does that sound familiar? 25

1 A. It does sound familiar. Could you have -- is that in the cross exhibit or in a --2 Q. It's actually in the order. I can hand that 3 4 order to you if that would be helpful. 5 A. Thank you. That would be helpful. I didn't б bring all --7 JUDGE MOSS: I'm having a little difficulty 8 hearing you. If you could pull the mic a little bit 9 closer or raise your voice a little bit, that would be 10 helpful. 11 THE WITNESS: I can do that. 12 BY MS. McDOWELL: 13 Q. I'd like to direct your attention to page 9 of order seven in Puget's ERF docket, which is UE-121697, 14 15 et al., and it's specifically page 9, note 23. 16 Would you like me to repeat my question? 17 A. It states you used the term, the commission uses 18 the term broadly to mean any situation in which a rate regulated business fails to achieve its allowed 19 20 earnings. That footnote? 21 Q. Yes. A. Yes. 22 Q. And just to be clear, Puget did not file an 23 24 attrition study in that case. Correct? 25 A. That is correct. But they did provide

1 supporting testimony, and the commission I believe actually found that there was ample evidence of 2 3 attrition on the record. 4 Ο. So can you turn to Cross Exhibit DJR-5CX. 5 A. Do you mean KLE-7CX? б Q. I mean DJR-5CX. Do you have that? 7 A. I believe that was renumbered. 8 Q. Maybe I've got the wrong numbering then. I should be referring to 6CX. Is that what you just asked 9 10 me? Excuse me for the confusion. I have the wrong number in my notes. DJR-6X. Do you have that? 11 12 Α. The testimony of Mr. Schooley? 13 Q. Yes. The testimony of Mr. Schooley in that 14 case. 15 I wanted to direct your attention to the last 16 page of that exhibit, page 10 of 10. Do you have that? 17 A. Yes, I do. 18 Could you clarify for me what this is from? 19 This particular page. I don't --20 Q. This is an exhibit to Mr. Schooley's testimony 21 that was filed on May 8th, 2013. 22 A. The exhibit reference seems to have been covered over by the sticker possibly. I just --23 24 Q. He refers to his exhibit on -- I'll find you the 25 page. The exhibit is referred to on page 5 of his

0415 1 testimony, and he refers to it as TES-3. 2 Α. Thank you. 3 Ο. Does that help? 4 Α. Yes. 5 Q. Okay. б MR. CEDARBAUM: Your Honor, staff will have an 7 objection to this exhibit. I'm sort of waiting for a 8 question on the substance of it. I wonder if we should 9 just take it up right now. 10 JUDGE MOSS: I think we should take up the 11 objection right now, Mr. Cedarbaum. 12 MR. CEDARBAUM: Staff does object on the basis 13 of relevance. This is testimony of another staff 14 witness who's not a witness in this case regarding 15 PacifiCorp. It is testimony involving a settlement of 16 another company based on other fact situations that are 17 not before the commission today, and by definition, 18 settlements are not precedential with respect to any 19 underlying facts and methodologies within that case. 20 Certainly they can't be precedential outside of that 21 case as well. So we object on the basis of relevance. 22 MS. McDOWELL: So, Your Honor, Mr. Schooley was 23 a policy witness for the staff in the Puget ERF case. 24 There's been testimony in this case about ERF filings. 25 Based on the filing that Puget just made and was

approved, the issue of attrition is a relevant issue in that case and this case. This is Mr. Schooley's exhibit that talks about Puget's attrition. That's the question I wanted to ask her. She was a witness in this case. I think as the policy witness in this case, she can refer and answer questions on this to the extent that she's able.

8 JUDGE MOSS: You can ask her any questions you 9 want to, and she can refer to something in 10 Mr. Schooley's testimony in she chooses to in her 11 answer, but I'm not going to let the exhibit in, and I 12 sustain the objection. 6-CX will not be admitted. 13 BY MS. McDOWELL:

14 Q. So, Ms. Reynolds, are you familiar with the 15 evidence of attrition that was presented in the recent 16 Puget ERF case?

17 A. At a very high level.

18 Q. Were you aware of evidence that demonstrated 19 that Puget had not achieved its rate of return from 2006 20 to 2012?

21 MR. CEDARBAUM: Your Honor, again, I'll object. 22 These are questions involving another company, in a case 23 that was settled. I don't see the relevance. We're 24 talking about PacifiCorp today.

25 I think the company is perfectly entitled to

1 refer to the commission's order in that case, or any other order for any principles or arguments it wants to 2 3 make, but the facts of another docket that was settled 4 are not relevant to this proceeding. 5 JUDGE MOSS: I'm inclined to agree with 6 Mr. Cedarbaum. If you want to refer to the order and 7 the results of that case in some fashion in questioning 8 Ms. Reynolds, that would be perfectly appropriate. But 9 the underlying evidence in that case is simply not 10 relevant here, and I won't allow it. BY MS. McDOWELL: 11 12 Q. So, Ms. Reynolds, do you have Mr. Griffith's 13 testimony in this case? 14 A. Yes, I do. 15 Q. Now, page 3 of his testimony, table one --16 MR. CEDARBAUM: Can you just give me a chance 17 to --18 MS. McDOWELL: Of course. 19 MR. CEDARBAUM: Thank you. 20 BY MS. McDOWELL: 21 Q. Did you have that? 22 I do. Α. 23 Q. Now, this table has PacifiCorp's return on 24 equity numbers from its commission basis reports from 25 2006 to 2012. Have you reviewed this chart previously?

1 A. I have reviewed this chart. Q. Doesn't this demonstrate that PacifiCorp has 2 3 suffered significant attrition between 2006 and 2012? 4 MR. CEDARBAUM: I'll object to the 5 characterization of "significant." The numbers are б there, whether that's significant or not, I don't know. 7 JUDGE MOSS: All right. Well, let's rephrase 8 the question without the qualifying term. BY MS. McDOWELL: 9 10 Q. Doesn't this suggest that PacifiCorp has 11 suffered earnings attrition between 2006 and 2012? 12 A. I can't respond yes or no to that question, and 13 I will tell you why. That's because staff looked at this table and then went and pulled commission basis 14 15 reports and the numbers didn't match. So then we were 16 confused about what this table showed or didn't show. 17 Q. These are the unadjusted results. Is that 18 correct? You're not familiar? A. I don't know where these numbers Mr. Griffith 19 presents came from, but they don't match our review of 20 21 the commission basis reports on file with the commission. Q. So did you consider PacifiCorp's earnings 22 attrition in making your policy determinations in this 23 24 case? 25 A. Well, sadly, there was no evidence in the direct

case. This testimony that we're looking at is rebuttal
 testimony.

Q. And isn't it true that Mr. Reiten's testimony in this case indicated that the company had earned a return of three to four percent in the last -- you know, based on the returns, you know, the adjusted returns in this case?

8 A. I don't recall that, no.

9 Q. So I do have the commission basis reports here.
10 I wonder if I could hand them to you to refresh your
11 recollection and demonstrate how those numbers do tie.
12 MS. WALLACE: These were included in

13 Mr. Griffith's work papers.

MR. CEDARBAUM: They were not distributed as cross exhibits. The witness apparently will be asked detailed questions about reports not having been provided them sooner than the company's cross exhibit. I just think this is improper.

MS. McDOWELL: You know, one way we could do this is simply offer these work papers as additional exhibits so that we would have the basis for these numbers that she's just indicated that she didn't understand how they tied. I can go through the cross, but we can also just offer the work papers.

25 MR. CEDARBAUM: I'm sorry. I know it seems like

1 I'm getting in the way here too much.

| 2 | The company has rebuttal, the opportunity of |
|----|--|
| 3 | rebuttal; the only party in this case that gets this |
| 4 | chance. If they wanted to put on the testimony and |
| 5 | evidence, they should have done it there. But to do it |
| б | through Ms. Reynolds during the hearing is just not in |
| 7 | line with the commission's procedure. It violates that |
| 8 | procedure. And I just think this is improper and should |
| 9 | not be allowed. |
| 10 | THE WITNESS: Perhaps I |
| 11 | MS. McDOWELL: I'm sorry? |
| 12 | THE WITNESS: Perhaps I can clarify. I'm not |
| 13 | suggesting that those numbers are not in the commission |
| 14 | basis reports at all. I'm suggesting what I'm |
| 15 | stating is it would be the normalized results that would |
| 16 | be meaningful, and that is not what Mr. Griffith |
| 17 | presented here. |
| 18 | JUDGE MOSS: I think that's about as clear as |
| 19 | we're going to get, because I'm going to sustain |
| 20 | Mr. Cedarbaum's objection. We're not going to have the |
| 21 | commission basis reports introduced as an exhibit at |
| 22 | this stage when they could have easily been introduced |
| 23 | as an exhibit to Mr. Griffith's testimony giving staff |
| 24 | time to prepare for this. |
| | |

1 BY MS. McDOWELL:

| 2 | Q. So can I just ask you one last set of questions. |
|----|--|
| 3 | Can you turn to page 10 of your testimony, please. |
| 4 | A. Yes. |
| 5 | Q. It's true, isn't it, that the ERF proceeding you |
| б | address here is designed to address the issue of |
| 7 | regulatory lag? Is that right? |
| 8 | A. Yes. |
| 9 | Q. And isn't it true that the use of end-of-period |
| 10 | rate base is also a tool to address regulatory lag? |
| 11 | A. Yes, that's stated in the commission's order |
| 12 | where they list all the tools to address regulatory lag. |
| 13 | Q. And in this case the company proposed to use |
| 14 | end-of-period rate base but the staff has objected to |
| 15 | that proposal. Correct? |
| 16 | A. Again, we proposed that you use an ERF instead |
| 17 | of end of period. |
| 18 | Q. Now, at page 13, you indicate that, quote, as |
| 19 | urged by the Governor's January 2013 letter to the |
| 20 | commission, staff is supportive of progressive ideas in |
| 21 | rate making. Do you see that? |
| 22 | A. I do. |
| 23 | Q. As we discussed earlier, staff rejects two of |
| 24 | PacifiCorp's five capital additions in this case. |
| 25 | Correct? |

A. Yes, we do. But --

1 Q. You reject the use of end-of-period rate base 2 3 for PacifiCorp too, don't you? 4 A. Neither of those things are mentioned in the 5 Governor's letter. б Q. But doesn't the staff position on those matters 7 combined with the other items that have been discussed 8 over the last day ensure that the continuation of 9 under-earning and additional rate cases for PacifiCorp? 10 A. I don't believe so. Actually I think that 11 staff's proposal is consistent with prior commission 12 rate making practice, and actually proposes a tool in 13 the ERF that's much more consistent, apparently, with what PacifiCorp has in other states, which are described 14 15 in the attachment to Mr. Griffith's testimony. 16 Q. And in the attachment to the Governor's letter, 17 doesn't that summary specifically refer to the use of 18 attrition pro forma and other adjustments to better match up investment and recovery? That's page 3 of the 19 20 Governor's letter. 21 MR. CEDARBAUM: Can you specifically point to a number? 22

23 MS. McDOWELL: It's page 3 of the Governor's 24 letter, item two, bullet three.

1 BY MS. McDOWELL:

| 2 | Q. Are you with me now? You indicated that the |
|----|--|
| 3 | Governor's letter said nothing about the use of |
| 4 | pro forma adjustments for new investment, and isn't it |
| 5 | true that in this particular summary, it does refer to |
| б | the use of attrition, pro forma and other adjustments to |
| 7 | better match up investment and recovery? |
| 8 | A. It does. And it really suggests that the |
| 9 | commission should do a rule making and standardize the |
| 10 | way it approaches those kinds of adjustments. But given |
| 11 | the commission's acceptance of the ERF in the recent |
| 12 | Puget docket, we felt that that was an even stronger |
| 13 | direction to staff that we ought to look for other ways |
| 14 | we could use that particular tool, and that's the |
| 15 | expedited rate filing, which is item one. |
| 16 | MS. McDOWELL: That's all I have. Thank you. |
| 17 | JUDGE MOSS: All right. We have a short cross |
| 18 | indicated by Ms. Gafken. Do you still have some |
| 19 | questions? |
| 20 | MS. GAFKEN: No, Judge Moss. |
| 21 | JUDGE MOSS: All right. Fine. |
| 22 | Before we continue to questions from the bench, |
| 23 | I just want to make a remark. We've had several |
| 24 | instances during the cross-examination of this witness |
| 25 | when there have been references to this exhibit, which I |
| | |

question the integrity of as an evidentiary exhibit in a
 record such of this, which is this letter from Governor
 Gregoire in January of this year, and a letter also from
 then Chairman Goltz.

5 I just wanted to be clear. I've been in this business for 30 some years, and I have appeared before б 7 in various capacities a number of regulatory agencies 8 and have served this one for the past 15 years. One of 9 the things that makes that service acceptable to me as a 10 public servant is that this is an independent agency. 11 This agency is not directed by the Governor's office. 12 Parties, including staff, should look to the 13 pronouncements of this commission in its orders, its rules, its interpreting policy statements or as 14 15 otherwise may occur for guidance as to appropriate 16 regulatory rate making process, not to this letter. 17 Thank you. 18 Are there questions from the bench? 19 COMMISSIONER GOLTZ: No. COMMISSIONER JONES: No. 20 JUDGE MOSS: Any redirect? I guess not. 21 MS. WALLACE: We didn't --22 23 JUDGE MOSS: You have redirect? 24 MR. CEDARBAUM: I have a few questions. 25 Also, there were other cross exhibits circulated

1 to Ms. Reynolds. I don't know if they're not being 2 offered. That's fine. 3 MS. McDOWELL: We're not going to offer them. 4 JUDGE MOSS: Are you offering any of these? Okay. So none of these will be offered. 5 MR. CEDARBAUM: I just have a few questions. б 7 REDIRECT EXAMINATION BY MR. CEDARBAUM: 8 9 Q. Ms. Reynolds, you indicated in questions from 10 the company that the Jim Bridger turbine upgrade at 11 Unit 2 is in service as of May of this year, and used 12 and useful for service. Do you recall that? 13 A. Yes. 14 Q. Is it unusual for companies such as this company 15 or other regulated companies to add plant throughout the 16 year and it is used and useful for service in the state 17 of Washington? 18 A. Not at all. 19 That could occur between rate cases. Is that Q. 20 right? 21 A. Absolutely. 22 Q. So the staff treatment of the Jim Bridger 23 upgrade would be no different in that regard? 24 A. That's correct. 25 Q. You were also asked some questions about the

1 timing of an ERF, and you discussed with the company what I took to be kind of the outside limit or worst 2 3 case scenario in terms of the timing. You would 4 envision an ERF proposal being processed quicker than 5 that. Is that correct? б A. Yes. 7 Q. And could that occur so that rates would be in effect in the fall of 2014? 8 9 A. Yes. Or even sooner. 10 Q. If they're in effect in the fall or sooner, they 11 would be in effect prior to the heating season for the 12 company? 13 A. That's correct. 14 Is that an important element? Ο. 15 A. It is an important element. 16 Q. Why? 17 A. Because the company has seasonal load, and so an 18 adjustment to rates has a bigger effect on the company's 19 income in the fall than it would in the spring. 20 MR. CEDARBAUM: Thank you. That's it. JUDGE MOSS: Anything? 21 22 All right. Thank you very much, Ms. Reynolds. 23 We appreciate you being here to give your testimony 24 today. 25 It's long overdue, I apologize, but we need to

1 take a break. Let's take ten minutes, and try to be
2 back by about five after the hour. If I'm reading that
3 clock correctly. It's five after. Make that a quarter
4 after. I can't see the clock from this angle very
5 clearly, obviously.
6 (A break was taken from 11:04 a.m. to 11:18 a.m.)
7 JUDGE MOSS: While we're paused here, we're

8 going to change the witness order and Mr. McGuire

9 following Ms. White, and then we'll have Mr. Gomez.

10 Commissioner Jones has an obligation that will 11 take him away from the hearing room for a couple of 12 hours this afternoon. That's why we're doing that.

MS. McDOWELL: Your Honor, just to clarify. Wedo not have any cross for Mr. McGuire.

JUDGE MOSS: I didn't think there was any cross for him. There may have been some questions from the bench, specifically from Mr. Jones.

MS. McDOWELL: Before we convene, I just wanted to respond briefly to your comments before the break that PacifiCorp meant no disrespect to this commission, and did not mean to imply in any way that we don't think the commission should act in a fully independent and traditional manner.

We were simply responding to the policy issues that have been a part of the last two case, the Avista

1 case, and then the Puget case, and the Governor's letter, which was attached as an exhibit and referenced 2 3 in the policy testimony of Ms. Reynolds. So we were 4 simply responding to the issues that we thought were in 5 front of the commission here today, and did not mean to imply any disrespect to the commission by doing so. б 7 JUDGE MOSS: And I'm sorry if my comments 8 conveyed the idea that we thought the company or anyone 9 was being disrespectful of the commission. 10 I think it's important, though, to make the 11 point, because the independence of an agency such as 12 this one is important to everyone, including the 13 regulated entities. Rating agencies comment on that from time to time. And so I think it's important that 14 15 we not lose sight of that, because we've seen now in a 16 couple of cases some hints at least that are perhaps 17 unfortunate in the context of what we do and how we do 18 it. So it's an adjudicatory model that we follow, it depends on independence, and any lack of that can 19 certainly help the company, but it can certainly harm 20 21 the company too. 22 So hopefully that provides more context for my

23 comments. I was simply trying to point out the
24 importance of maintaining the integrity of the process.
25 MS. McDOWELL: I appreciate that.

1 JUDGE MOSS: I've been at it a long time, so I kind of take it personally. 2 3 MS. McDOWELL: And I've been at it a long time, 4 and I agree absolutely with your perspective. 5 JUDGE MOSS: I'm glad to hear that. I think б that's probably as much colloquy as we need to have on 7 that subject. 8 With that, I believe we can proceed with the cross-examination of Ms. White. 9 10 If you'd rise and raise your right hand. KENDRA A. WHITE 11 12 Witness herein, having been first duly sworn on 13 oath, was examined and testified as follow: 14 THE WITNESS: I do. 15 JUDGE MOSS: Thank you. Please be seated. 16 Anything preliminary, Mr. Cedarbaum? 17 MR. CEDARBAUM: Just to remind everyone that we 18 did predistribute a revised page 4 this morning of 19 Ms. White's testimony. So as long as everyone has that, 20 there are no other changes. 21 JUDGE MOSS: And the bench has that. 22 MR. CEDARBAUM: She's available for questioning. 23 JUDGE MOSS: Thank you very much. The company 24 has indicated about a half an hour for Ms. White. 25 MS. WALLACE: Hopefully less.

0430 1 CROSS-EXAMINATION 2 BY MS. WALLACE: 3 Q. Good morning, Ms. White. 4 Ms. White, staff's primary proposal regarding 5 the interjurisdictional allocation methodology in this б case is to continue the status quo by maintaining use of 7 a previously approved west control area or WCA methodology. Isn't that right? 8 A. Yes, that's right. 9 10 Q. And to develop your testimony, it appears that 11 you did some research regarding papers and manuals 12 related cost of service studies. Is that correct? 13 A. Yes. Q. So, for example, on page 16, footnote 30 --14 15 JUDGE MOSS: Ms. Wallace, while she's looking, 16 I'm going to ask you to moderate your pace a little bit. 17 I'm always guilty of speaking too fast, but it's a 18 burden on the reporter, so --19 MS. WALLACE: I understand. 20 JUDGE MOSS: That's all right. 21 BY MS. WALLACE: 22 Q. You cite to Mr. Jim Lazar's review of the cost 23 of service decisions. Is that right? 24 A. Yes. 25 Q. On that same page, footnote 32, you cite to

0431 1 NARUC's Electric Utility Cost Allocation Manual. Is that correct? 2 3 Α. Yes. 4 Ο. So given the fact that you cite to sources 5 discussing cost of service studies to support your position on interjurisdictional allocations, is it fair б 7 to say that you believe that the principles underlying 8 cost of service studies and the principles underlying 9 interjurisdictional allocation methodologies should be 10 consistent? 11 A. Generally, I believe they should be. And to 12 clarify, the reason I use cost of service studies for my 13 background research is there are very few studies on 14 interjurisdictional allocation. 15 Q. And in this case, the company's proposal is to 16 use demand and energy ratings of 38 percent demand, 62 17 percent energy. Is that correct? 18 Α. Yes. 19 Q. For the control area generation west or CAGW 20 factor? 21 Α. Right. 22 Is it your understanding that the reason for the Ο. 23 company's proposed change to the CAGW factor is to 24 create consistency with the company's cost of service 25 study?

1 A. Yes.

| 2 | Q. In this case, the parties accepted the company's |
|----------------------------|---|
| 3 | cost of service study for determining rate spread and |
| 4 | rate design. Is that right? |
| 5 | A. Yes, as part of their settled position. |
| 6 | Q. Now, regarding your concerns with the system |
| 7 | overhead or SO factor which is used to allocate |
| 8 | administrative and general expenses, you created an |
| 9 | analysis in your Exhibit KAW-4 to support your |
| 10 | contention that the use of gross plant balances is |
| 11 | inferior to the use of net plant balances. Is that |
| 12 | correct? |
| 13 | A. Yes. |
| 14 | Q. Specifically if you can look at pages 1 and 2. |
| 15 | Your theory is that gross plant over allocates costs for |
| 16 | slower growing jurisdictions. Is that right? |
| | |
| 17 | A. Yes. |
| 17 18 | A. Yes. Q. On these two pages you present your analysis of |
| | |
| 18 | Q. On these two pages you present your analysis of |
| 18 19 | Q. On these two pages you present your analysis of plant additions for production and transmission in |
| 18 19 20 | Q. On these two pages you present your analysis of plant additions for production and transmission in Washington, the WCA, and the company's non-WCA states. |
| 18 19 20 21 | Q. On these two pages you present your analysis of plant additions for production and transmission in Washington, the WCA, and the company's non-WCA states. Is that correct? |
| 18 19 20 21 22 | Q. On these two pages you present your analysis of plant additions for production and transmission in Washington, the WCA, and the company's non-WCA states. Is that correct? A. Yes. |

being from -- derived from the company's response to our
 data request No. 82.

Q. I do have your work papers that I examined in looking through your charts. Are you willing to accept subject to check that when you did this you calculated the WCA by adding plant additions for transmission and production, depending on which chart we're looking at, for Washington, California, Oregon and in some cases Montana?

10 A. Subject to check, yes.

Q. And for the non-WCA states you calculated for
 Wyoming, Idaho, Utah, and in some cases Arizona?

13 A. Subject to check.

Q. And so in calculating the WCA, you did not include any transmission or production plant costs from Wyoming, Utah, Idaho. Correct?

17 A. Yes, subject to check.

Q. I handed you before we started Exhibit RBD
No. 2, which is the company's WCA report. Would you
turn to page 2.

21 MR. CEDARBAUM: Can you just give me a second.
22 JUDGE MOSS: We have a couple of "D" witnesses
23 here. Which one is it?

24 MS. WALLACE: RBD, Dalley.

25 JUDGE MOSS: Thank you. I do everything by

1 surname. 2 MS. WALLACE: It probably isn't critical to have 3 it in front of you. I'm sorry to get you guys going 4 over there. 5 MR. CEDARBAUM: Do you have a page number? б MS. WALLACE: It's page 2. 7 BY MS. WALLACE: 8 Q. The first paragraph under generating resources, the report states that the WCA, west control area, 9 10 includes the Jim Bridger generating plant. Correct? A. Is that No. 2? 11 12 Q. Yes. Generating resources. 13 A. Yes. Q. Could you tell me where the Jim Bridger plant is 14 15 located? 16 A. I believe that it's located in the east area 17 control area. I'm not sure precisely which state. 18 Q. Are you willing to accept subject to check that it's located in Wyoming? 19 20 A. Yes. 21 Q. And it's actually part of the company's west 22 control area? 23 A. Sure. 24 Q. I think what that indicates, that it's included 25 in the west control area.

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1 A. In terms of allocation, yes. Q. Yes. And actually, physically, that includes 2 3 the west control area. 4 So in your exhibit, when you did these 5 calculations, you didn't include any of the plan additions in Idaho or Wyoming in your WCA calculations. б 7 Correct? 8 Α. Subject to check. 9 Q. And so none of the investments in our Jim 10 Bridger plant would be reflected in the west control 11 area for these exhibits? 12 A. Again, subject to check. 13 Q. Are you willing to accept subject to check the transmission lines connecting Jim Bridger to the 14 15 Washington service territory go through both Wyoming and 16 Idaho? 17 A. Yes. 18 Q. And for the transmission plant additions on 19 page 2, subject to check, your WCA calculations wouldn't 20 have included any of those transmission additions. 21 Correct? 22 A. Yes. Subject to check. 23 Q. Thank you. 24 One last question about the SO factor and then 25 we'll move on. Are any production or transmission plant

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0436 1 additions allocated using the SO factor? 2 A. I do not believe so. 3 Q. Thank you. 4 Now I'm going to turn to page 3, lines 15 to 18 5 of your testimony. You state that sufficient time was not available in this case for a comprehensive review of б 7 WCA allocation methodology. Is that correct? 8 A. Yes. And this specific portion of my testimony 9 is referring to the report that we're requesting, which 10 is limited to the allocation of general plant and 11 general administrative and general expenses. 12 Q. Are you familiar with the collaborative process 13 that took place in 2012 as a result of the settlement in PacifiCorp's 2011 general rate case? 14 15 A. Yes. 16 Q. Could you please turn to the cross exhibit 17 marked KAW-7CX. 18 A. Those are the meeting minutes? 19 Q. Yes. That was my next question. 20 Did you have the opportunity to review this 21 exhibit? A. I did. 22 23 Q. The first meeting was held April 5th, 2012. Is 24 that right? 25 A. Yes.

1 Q. And the final meeting was held on October 25th, 2012?2 3 Α. Yes. So the parties actively engaged in the 4 Ο. 5 collaborative process for seven months. Is that right? б A. I would have to do the math, but that sounds 7 about right. 8 And during the collaborative process, the Ο. 9 company conducted several analyses that were requested 10 by the parties related to the WCA allocation 11 methodology. Is that correct? 12 A. I'm not aware of any of those, but that is 13 likely. Q. If you can turn to page 3, there's an example, 14 15 where in the third paragraph it indicates that 16 PacifiCorp would perform a unit cost analysis, and in 17 the sixth it indicates it provided analysis of how 18 primary WCA factors have changed over the five-year 19 trial period. 20 A. Yeah, I do recall those. I just didn't know who 21 requested those. I do remember seeing the results of those analyses. 22 23 Q. Okay. Thank you. 24 So it's reasonable to conclude that during this seven-month collaborative process, the parties discussed 25

1 the WCA allocation methodology in depth, including 2 performing any analysis that the company -- I mean 3 parties might be interested in related to the 4 methodology -- sorry. I lost my train of thought. 5 So a review of these minutes show that the WCA 6 allocation methodology was done in depth, including 7 specific analyses conducted at the request of parties. 8 Correct? MR. CEDARBAUM: Your Honor, I'll object to the 9 10 form of the question. "In depth"? I don't know what 11 that means. I don't know if the witness knows what that 12 means. If you want to ask factual questions about what 13 happened, that's fine, but characterization of what happened, I think, is improper form. 14 15 JUDGE MOSS: You can restate the question 16 without the characterization and ask her what she is 17 knows about. 18 MS. WALLACE: I was trying to avoid walking through the minutes and discussing each time we about 19 it. But you have it, I know you've reviewed it, so I 20 21 won't do that anyway. 22 BY MS. WALLACE: 23 Q. In one of these analyses that we just looked at 24 on page 3, that included looking at the SO factor, correct, and the CAGW factor? 25

1 Α. Yes. Two of the factors discussed in your testimony? 2 Ο. 3 A. Correct. 4 ο. Thank you. 5 MS. WALLACE: That's all I have right now. Thank you. б 7 JUDGE MOSS: Looking at cross, it appears there 8 is no other cross-examination indicated for Ms. White, 9 but there may be questions from the bench. 10 COMMISSIONER JONES: Just a quick one. 11 Ms. White, have you had a chance to review 12 RBT -- Mr. Dalley's rebuttal testimony? 13 THE WITNESS: I have. 14 COMMISSIONER JONES: Now, you take the position 15 in your case, in the responsive testimony, that the SO 16 factor might unreasonably shift costs. You have come up 17 with this net SNP factor proposal. Right? 18 THE WITNESS: Correct. Although I would like to 19 clarify. That's staff's secondary recommendation, and the system net plan allocation factor is a currently 20 21 existing allocation factor used for other cost 22 categories. 23 COMMISSIONER JONES: Why do you think -- it 24 appears from the unrebutted testimony that the SO factor

25 is used in the other five jurisdictions. So would you

1 just summarize why you think the, as an alternative, that the system net plant would be a better alternative. 2 THE WITNESS: Absolutely. It's my understanding 3 4 that the 2010 protocol that the other states use is -had resulted from negotiations, so it's possible that 5 б the SO allocation factor was one of the places where 7 states agreed essentially that it would result in 8 generally fair allocations. And we're using the WCA allocation methodology, so we believe it's appropriate 9 10 to look at the allocation factors individually for 11 Washington and make sure that they're still a fair 12 representation in Washington. 13 COMMISSIONER JONES: Okay. But you would still prefer a comprehensive approach instead of doing SG, SO, 14 15 and the various allocation factors, you still support a 16 more comprehensive approach in whatever fashion would 17 be --18 THE WITNESS: Right. Staff's primary recommendation is to have a report specifically looking 19 at the allocation of general plant and general A&G. 20 21 COMMISSIONER JONES: That's all I have. Thank you. 22 23 JUDGE MOSS: Anything else from the bench? No. 24 Okay.

25 All right. Well, Ms. White, I believe then that

1 -- oh. MS. WALLACE: I would move these cross exhibits 2 3 in the record, KAW-5CX to CAW-8CX. I'm not moving to 4 include KAW-9CX. 5 JUDGE MOSS: Any objection, Mr. Cedarbaum? MR. CEDARBAUM: I'm sorry. Which ones are you б 7 offering? MS. WALLACE: All but 9-CX. 8 JUDGE MOSS: Five, six, seven, eight. 9 10 MR. CEDARBAUM: Staff has no objections to 5, 6, 11 and no objections to 7, as long as it's limited to 12 allocation factor issues. There are other items in 13 these minutes involving power cost, Aurora model, other 14 topics that are beyond the scope of Ms. White's 15 testimony. So as long as it's limited to the scope of 16 her testimony, we have no objection. 17 JUDGE MOSS: Okay. 18 MR. CEDARBAUM: Is 8 being offered? 19 JUDGE MOSS: Eight is being offered. 20 MR. CEDARBAUM: We'd object to 8. This is a 21 company response to a staff data request, that was not 22 prepared by her. It also is irrelevant to her 23 testimony. 24 The staff's case involves asking the commission 25 to require a comprehensive review of the allocation

1 factor methodology. This discusses what the company does in other jurisdictions, so it's not relevant to 2 3 this witness' testimony, and it's not her response. So 4 I'd object to 8. 5 MS. WALLACE: Your Honor, if I may. It's 6 referred to by Ms. White on page 25 in her testimony, 7 and I have questions that I can ask her about it, but I 8 was trying to avoid having to do it on the stand. 9 JUDGE MOSS: You've anticipated my concerns. If 10 the witness herself referred to it, I think I'll just 11 take your word for that rather than looking at page 25. 12 Then certainly I think it is appropriate to let it in, 13 Mr. Cedarbaum. 14 MR. CEDARBAUM: That was my oversight. I did 15 not remember that. 16 JUDGE MOSS: I understand. 17 MR. CEDARBAUM: I apologize. 18 JUDGE MOSS: That's fine. So let's go ahead and admit KAW-5 through 8-CX. 19 20 (Exhibits KAW-5CX, KAW-6CX, KAW-7CX, KAW-8CX were 21 admitted.) 22 MS. WALLACE: Thank you, Your Honor. 23 JUDGE MOSS: Did you have some redirect? 24 MR. CEDARBAUM: I have one question. 25 REDIRECT EXAMINATION

1 BY MR. CEDARBAUM:

| 2 | Q. Ms. White, you were asked one question about |
|----|---|
| 3 | KAW-4, and both pages have a reference to DR 82. I |
| 4 | think you indicated that's the company's response to |
| 5 | staff data request 82. |
| 6 | A. Yes. |
| 7 | Q. So you relied upon the company's response to |
| 8 | create this exhibit? |
| 9 | A. I did. |
| 10 | Q. You were asked about your calculations, so did |
| 11 | you just take information from the company's exhibit or |
| 12 | did you actually make the calculation? |
| 13 | A. I actually created that exhibit in partnership |
| 14 | with another staff member. He was the one that was |
| 15 | primary author of that, so I believe he would be better |
| 16 | able to answer that question. |
| 17 | MR. CEDARBAUM: Thank you. That's it. |
| 18 | JUDGE MOSS: Okay. Very good. |
| 19 | Ms. White, we appreciate your time with us on |
| 20 | the stand, and you may step. |
| 21 | As Mr. McGuire makes his way to the witness |
| 22 | stand, I just want to make a comment for the benefit of |
| 23 | all assembled on the exhibits. As I was looking at |
| 24 | KAW-4, I was having a little bit of trouble because it |
| 25 | apparently perhaps originally was produced in color, |

1 whereas all I have black and white.

| 2 | When we get these bar charts and they've been |
|----|--|
| 3 | reproduced perhaps more than once, it's hard for us to |
| 4 | read them and tell which one is which. I think in this |
| 5 | case I'm guessing that Washington is the leftmost bar in |
| б | each instance, WCA is the center bar, and non-WCA is the |
| 7 | right bar. Is that correct? |
| 8 | MR. CEDARBAUM: I think that's correct. Perhaps |
| 9 | it would be helpful if after the hearings are over we |
| 10 | just provide a substitute exhibit that is color coded. |
| 11 | JUDGE MOSS: As long as we understand that |
| 12 | that's what the three bars represent, that's fine. I |
| 13 | don't think it will be necessary to do a supplemental |
| 14 | exhibit. I just wanted to point that out. It's a |
| 15 | problem that we run into from time to time because we've |
| 16 | all become so accustomed to having color. |
| 17 | MS. WALLACE: Your Honor, I do have the work |
| 18 | paper, which is the attachment from WUTC, which it does |
| 19 | clarify that we just gave the state's information, and |
| 20 | to make that chart it was added together to make the |
| 21 | bars. A calculation was required. I don't know if |
| 22 | that's helpful. |
| 23 | JUDGE MOSS: I don't think we need that. Thank |
| 24 | you. |
| 25 | Mr. McGuire, welcome. |

| 1 | CHRISTOPHER R. McGUIRE |
|----|--|
| 2 | Witness herein, having been first duly sworn on |
| 3 | oath, was examined and testified as follow: |
| 4 | JUDGE MOSS: Please be seated. And I believe we |
| 5 | have some questions from Commissioner Jones. |
| б | COMMISSIONER JONES: Judge Moss, related to the |
| 7 | cross exhibit, what is it, CRM-3CX, have we made a |
| 8 | decision on this being in or out? |
| 9 | JUDGE MOSS: Which one? |
| 10 | COMMISSIONER JONES: 3CX for McGuire. |
| 11 | MS. WALLACE: It was stipulated that we would |
| 12 | waive cross-examination for admission of the exhibits, |
| 13 | but we can perform cross if that's what you would like |
| 14 | to have occur. |
| 15 | MR. CEDARBAUM: Your Honor, well, we had an |
| 16 | agreement of counsel there would be no cross. |
| 17 | MS. WALLACE: I said it was stipulated. |
| 18 | MR. CEDARBAUM: If it was going to be cross, |
| 19 | then there will be objections. |
| 20 | COMMISSIONER JONES: Okay. |
| 21 | MS. WALLACE: What I'm trying to say I don't |
| 22 | know if that didn't come out right but that was my |
| 23 | understanding as well. |
| 24 | COMMISSIONER JONES: Thank you. That's all I |
| 25 | need to know. |

| 1 | Mr. McGuire, welcome. |
|----|--|
| 2 | THE WITNESS: Thank you. |
| 3 | COMMISSIONER JONES: Good morning. |
| 4 | So I'm going to ask questions mainly about the |
| 5 | Merwin project and the Bridger Unit 2 upgrade. The |
| 6 | first one is more of a general question. But on page 9 |
| 7 | of your testimony, CRM what is it CRM-1T, you talk |
| 8 | about why it is appropriate to use January 11th, 2013 as |
| 9 | the so-called cutoff date for capital additions. That |
| 10 | is the position of staff. Correct? |
| 11 | THE WITNESS: Yes. |
| 12 | COMMISSIONER JONES: The position of public |
| 13 | counsel, as I understand it, is end of February? |
| 14 | Correct? |
| 15 | THE WITNESS: That's the way I understand it as |
| 16 | well, yes. |
| 17 | COMMISSIONER JONES: I think you listened to |
| 18 | Mr. Tallman's testimony, and you heard me ask me |
| 19 | questions of Mr. Ralston today, so the position of the |
| 20 | company is another position. Correct? |
| 21 | THE WITNESS: That's correct. |
| 22 | COMMISSIONER JONES: So here on page 9 you state |
| 23 | words like limited resources, continuing evolving cases, |
| 24 | as reasons to reject both the Merwin project and the |
| 25 | Bridger unit to upgrade. But hasn't this always been |

1 the case for staff in reviewing capital projects with multi-year construction timelines? 2 3 THE WITNESS: I believe it has, yes. 4 COMMISSIONER JONES: So what is the real issue 5 here? Is the real issue lack of resources by staff, and this evolving nature of the case, or is it the б 7 possibility of wide variations from actual to budgeted 8 estimates? Or both? 9 THE WITNESS: I think it's probably a little bit 10 of both. I think stepping back and approaching it a 11 little more broadly, staff's position in this case was 12 that we would like to start to coalesce around some 13 general ideas that all parties seem to agree with. 14 And the Governor's letter was brought up, and, 15 you know, some of the words that were used from -- in 16 the Governor's later and in Mr. Griffith's testimony and 17 in Mr. McDougal's testimony is predictability and 18 consistency. As you note, there has been in the past 19 wide variation in commission application of known and 20 measurable standards. 21 In this case, I'm proposing to limit the scope of possibilities of what we would consider when we're 22 talking about pro forma plans. And I'm trying to 23 24 propose something here that is practical and meets these

25 desired outcomes of multiple parties.

COMMISSIONER JONES: So as I understand your 1 answer, it's a little bit of both, and you're asking the 2 3 commission for what I would regard as a bright line 4 test? 5 THE WITNESS: That's exactly right, yes. б COMMISSIONER JONES: So you would like us to 7 opine on a bright line test? 8 THE WITNESS: I would. 9 If I could just add, I think that it's relevant 10 in this case particularly because there have been an 11 ERF, and when there's an ERF proposal, we need to have a 12 cutoff date. Where that cutoff date is, there's 13 obviously a lot of disagreement about where it should be, but I don't think that there is disagreement that 14 15 there ought to be one. So given an ERF, I think it's 16 particularly important that we do draw a bright line. 17 COMMISSIONER JONES: Well, let's talk about a 18 couple of standards. Used and useful improvements. Are you in this case, are you contesting the prudence of the 19 Merwin fish collector or just remaining silent at this 20 21 time? 22 I think Ms. Williams in JMW-1T basically 23 remained silent on this but it's based on your 24 recommendation. Correct? 25 THE WITNESS: That's correct.

1 COMMISSIONER JONES: So your recommendation to 2 us is to not address the prudence of this project at 3 this time? 4 THE WITNESS: That's correct. 5 COMMISSIONER JONES: Did you and Ms. Williams go through a thorough review of the documents as evidenced 6 7 yesterday by Mr. Tallman on the Merwin project, as well 8 as for the Bridger project? 9 THE WITNESS: Thorough, I don't -- it's a 10 qualifying word that I can't -- I -- we looked at the 11 documents, but I would say, no, a thorough review was 12 not conducted. 13 COMMISSIONER JONES: You heard the questions back and forth with Tallman and Ralston on these 14 15 projects, did you not? 16 THE WITNESS: I did. 17 COMMISSIONER JONES: I think no parties contest 18 that the project went into service, at least the Bridger 19 Unit 2 upgrade went into service in the year 2013, is 20 used and useful. I think Ms. Reynolds admitted that on 21 the stand. Right? 22 THE WITNESS: That's right. 23 COMMISSIONER JONES: There's no question about 24 use and useful standard for the Bridger Unit 2. Right? 25 THE WITNESS: That's correct. But that's

1 dependent on when we're evaluating the case, what the 2 timeline -- what the cutoff date is.

3 If we're evaluating the case from a cutoff date 4 of January of 2013, then at that point in time, no, it 5 was not used and useful. But, yes, you're correct in б stating that it is currently today used and useful. 7 COMMISSIONER JONES: Yes, I should have 8 clarified that for the purposes of your recommendation 9 of the case, January 11th versus today, August, what is 10 it, August 27, it's a different timeline. 11 But back to the Merwin fish collector project. 12 You also reserved judgment, and Ms. Williams did, on the 13 prudence of that project. Correct? 14 THE WITNESS: Correct. 15 COMMISSIONER JONES: That project, with three 16 phases as Mr. Tallman indicated yesterday, will go into 17 service finally sometime in the spring of 2014. Right? 18 THE WITNESS: That's the company's prediction, 19 yes. 20 COMMISSIONER JONES: For the Bridger Unit 2 21 upgrade, there were questions today of Mr. Ralston. So did you receive documentation on the cost effectiveness 22 23 of that project and the various issues involved in the 24 Unit 2 upgrade as part of an IRP filing or another

25 filing with the commission?

THE WITNESS: I received some documentation
 through this filing, yes.

3 COMMISSIONER JONES: Is there any difference in 4 the way you would treat coal fuel, a fossil fuel 5 project, a turbine upgrade for Bridger, as opposed to a 6 Merwin fish collector hydro project, either under a used 7 or useful standard or a prudency standard? 8 THE WITNESS: There may be reason for that, yes.

9 I think that they're very different types of 10 investments. The fish upgrades in this particular case 11 came about as a result of FERC relicensing processes, 12 so in some sense these are our required additions and 13 they're not revenue producing. Bridger, on the other 14 hand, was not required, and the company has submitted an 15 economic analysis of that investment with this filing.

16 So I look at -- I'm going to step back here and 17 sort of look at this issue a little bit more broadly. I 18 think for investments like Bridger, the company decides to make that investment because it makes financial sense 19 to them at the time, irrespective of what we decide to 20 21 do here, in terms of recovery through rates. The project, looking at the economic analysis, is what --22 23 will pay for itself regardless of recovery of 24 depreciation expense.

25 Projects like that, in my opinion, are more --

1 or less likely, rather, to cause issues with regulatory lag, because the company has an opportunity to make a 2 3 return, because the investment was worthwhile, so to 4 speak. If it were not, then the company presumably 5 would not have moved forward with that investment. б COMMISSIONER JONES: And by the efficiency of 7 the Unit 2 upgrade at Bridger, you're talking about the 8 fact that it's a 12-megawatt addition with no increased 9 fuel input, and it's based on the efficiency of the 10 turbine itself producing kilowatt hours. Correct? 11 THE WITNESS: That's correct. 12 COMMISSIONER JONES: Those are all the questions 13 I have. 14 Thank you. 15 COMMISSIONER GOLTZ: I haven't planned on any, 16 but I'll follow up with one question. Are you saying on 17 the Bridger plant that basically the company's 18 calculation of the benefits and costs of making that 19 investment would necessarily take into account a certain 20 amount of regulatory lag? 21 THE WITNESS: I don't know that the portrayal of costs takes into account regulatory lag explicitly. So 22 23 that's not what I'm saying. I'm saying that an 24 investment such as Bridger that has demonstrable 25 benefits is not likely or as likely as an investment

that does not have monetary benefits to make economic
 sense in and of itself.

3 COMMISSIONER GOLTZ: Let me ask you a different 4 question on how this review of projects whose in-service 5 dates postdate the filing date. You received from the 6 company their case, and in there will be a certain 7 amount of cost information for a project that's not yet 8 in service.

9

THE WITNESS: Correct.

10 COMMISSIONER GOLTZ: And I assume that you 11 receive also at that time some estimated costs for their 12 costs -- that either have been incurred or not yet 13 quantified, or they haven't yet been incurred.

14 THE WITNESS: Sure.

15 COMMISSIONER GOLTZ: As the case goes on from 16 the filing date through the filing of staff responsive 17 testimony, rebuttal testimony, through discovery, I 18 assume that more information comes in to make it more 19 complete. Is that true?

20

THE WITNESS: That's correct, yeah.

21 COMMISSIONER GOLTZ: So how do you or how does 22 staff go about getting this other information? Let me 23 flip that. How does the company go about getting you 24 more information? Is it just in response to data 25 requests, where you'd say, hey, give us an update, or

1 are they forthcoming and saying, hey, just want you to 2 know we just put in the new widgets and here's the cost? 3 THE WITNESS: No. The former. We ask a data 4 request, and we request that they update that particular 5 data request as new information becomes available. б COMMISSIONER GOLTZ: And that happens in this 7 case? 8 THE WITNESS: It did. 9 COMMISSIONER GOLTZ: And what does that 10 information look like, responses to those cost updates? 11 THE WITNESS: It was a spreadsheet form, so the 12 original spreadsheets would have a certain amount of 13 dollars that were actuals, and then after a known cutoff date would have projected expenditures, and that line of 14 15 known would move later and later through time as the 16 rate case progresses. 17 COMMISSIONER GOLTZ: Were you able to determine 18 or did you determine that the actuals for these two projects, when they came in, matched pretty well with 19 20 the estimates? Or did you make that comparison? 21 THE WITNESS: You know, I don't remember offhand. I didn't make -- I made the comparison 22 23 qualitatively. And I recall that there were substantial 24 differences in some months between projected and 25 actuals, but I don't have the numbers in front of me, so

1 I can't give you some quantitative number.

| 2 | COMMISSIONER GOLTZ: Maybe separately from the |
|----|--|
| 3 | Merwin and the Bridger projects, as it progressed |
| 4 | through the proceeding, can you give us some idea of the |
| 5 | magnitude of the projected costs compared to the |
| 6 | the ratio of projected costs to the actual costs? In |
| 7 | other words, are we talking 20 percent, ten percent, |
| 8 | five percent, two percent, or can you say? |
| 9 | THE WITNESS: No. I believe, and again I'm |
| 10 | going to be speaking from memory so this will be subject |
| 11 | to check, but I believe for Merwin we were upwards of |
| 12 | 80. So we're not talking about two or three. We're |
| 13 | talking about I would admit that it would be a |
| 14 | majority of the plan in both of these circumstances for |
| 15 | both of these projects. |
| 16 | COMMISSIONER GOLTZ: That's at the time you |
| 17 | filed your testimony? |
| 18 | THE WITNESS: Yes, that was especially true for |
| 19 | Bridger, obviously, though, because it was in service in |
| 20 | May, whereas Merwin is not even expected to be in |
| 21 | service until February of 2014 and beyond. So with |
| 22 | Bridger, the known expenses were, yeah, a majority of |
| 23 | the total expected project expenditures at the time that |
| 24 | the I filed my testimony at least. |
| 25 | COMMISSIONER GOLTZ: So tell me a little bit |

more about how the process works. Was the company person that you're dealing with on Merwin and Bridger, are you guys talking on the phone, clarifying these things as you're moving through the process, or is it all just a data request, data request response, paper process?

7 THE WITNESS: It is almost entirely a data 8 request process. There may be a couple of clarifying 9 questions that I will ask if there is no need to develop 10 a record for -- for clarifying questions, I should say, 11 I will pick up the phone, but in general, it will be 12 through data request.

13 COMMISSIONER GOLTZ: In either of Bridger or the 14 Merwin projects, is there any concern that some of the 15 expenditures were not prudently incurred?

16 THE WITNESS: No, there was not. I will clarify 17 that by saying that a thorough review was not done 18 because we determined early in the process that these 19 two investments were not ripe for this rate case. So, 20 but yes --

21 COMMISSIONER GOLTZ: You're saying that compared 22 to the other ones, the other three with Merwin and 23 Bridger, you're saying that the review of the merits of 24 the costs was more thorough in those than in these? 25 THE WITNESS: Yes.

0457 1 COMMISSIONER GOLTZ: Even for the ones -- I'm not talking about forecasted, I'm talking about the 2 3 actual costs that were included in their case, you're 4 saying even that review was less intense? 5 THE WITNESS: Yes. I mean, as evidenced through б testimony from staff, witness Williams, there was a 7 thorough prudency evaluation for those three investments, and that prudency evaluation was not 8 9 conducted for Merwin and Bridger. 10 COMMISSIONER GOLTZ: And the prudency evaluation 11 is not just the overall prudency, but the actual cost of 12 the project? 13 THE WITNESS: Exactly. 14 COMMISSIONER GOLTZ: I have nothing further. 15 Thank you. 16 JUDGE MOSS: Anyone else? 17 COMMISSIONER GOLTZ: I was trying to get us to 18 noon, Judge Moss. 19 JUDGE MOSS: I can accomplish that. 20 No, actually, I think we're going to continue on 21 into the lunch hour a little bit, but first we need to see if there's anything else from counsel. 22 23 MS. WALLACE: If I could ask just a couple 24 questions. 25 JUDGE MOSS: Yes, after the bench questions we

1 allow that. 2 MS. WALLACE: Thank you very much. 3 CROSS-EXAMINATION 4 BY MS. WALLACE: 5 Q. Mr. McGuire, good afternoon. б A. Good afternoon. 7 Q. In response to Commissioner Jones, you indicated 8 that regulatory lag isn't as much of the concern for the 9 Jim Bridger turbine upgrade because it will pay for 10 itself, even if not included in the rates. Is that 11 correct? 12 MS. WATSON: Excuse me, Ms. Wallace. I don't 13 think your microphone is on. 14 BY MS. WALLACE: 15 Q. In response to Commissioner Jones, you indicated 16 that regulatory lag isn't as much of a concern for the 17 Jim Bridger turbine upgrade because it will pay for 18 itself even if it's not -- the investment isn't included 19 in rates. Correct? 20 A. I didn't say pay for itself. I don't believe I 21 said those words. If I did, then that's fine, but I can qualify what I meant. 22 23 Q. Okay. 24 A. In that there are benefits associated with those 25 investments, monetary benefits to the company which

1 presumably offset the cost that the company incurs. 2 Q. But in this case, aren't the monetary benefits 3 of the turbine upgrade being passed through to customers 4 through our pro forma net power costs? 5 A. Currently, yes, but that is not staff's recommendation to continue keeping those costs or those б 7 benefits in net power costs, and you can ask those questions of Mr. Gomez, as he will be right here after 8 lunch. 9 10 Q. Staff is planning to change its position and now 11 state that those should be removed from net power cost 12 on --13 A. You should ask those questions of Mr. Gomez, 14 yes. 15 Q. Okay. Thank you. 16 But currently, based on the company's proposal, 17 they're both -- the cost of the investment for the 18 turbine upgrade would be included in rates as well as 19 the economic benefits of the upgrade? 20 It would. I'm in agreement that if Bridger is Α. 21 taken out of rates it should also be taken out of the power cost model. 22 23 MS. WALLACE: Thank you. 24 JUDGE MOSS: Mr. McGuire, I think that concludes 25 the examination, and you may step down from the stand.

0460 1 We appreciate you being here with us this morning. The next witness is Williams, for whom no cross 2 3 is indicated. And it's my understanding the bench has 4 no questions for Williams either, so that's since the 5 prefile material has been stipulated in. б We're going to press ahead a little bit into the 7 luncheon hour and complete, assuming nothing 8 extraordinary, Ms. Erdahl and Mr. Zawislak. Ms. Huang is another witness for whom no cross was indicated -- it 9 10 was indicated but waived. I don't know, does the bench have any questions 11 12 for her? 13 COMMISSIONER GOLTZ: For Ms. Huang, yes. JUDGE MOSS: Okay. So we'll have those three 14 15 witnesses then, and hopefully complete that, and then

16 we'll break for lunch, and the restaurants will be less 17 crowded.

- 18 So let's have Ms. Erdahl.
- 19 BETTY A. ERDAHL

20 Witness herein, having been first duly sworn on21 oath, was examined and testified as follow:

22 THE WITNESS: Yes, I do.

JUDGE MOSS: Please be seated. Thank you.
Public counsel has indicated about five minutes
of cross for Ms. Erdahl. Ms. Gafken, do you still have

1 questions for this witness? 2 MS. GAFKEN: Yes, it should be very brief. 3 CROSS-EXAMINATION 4 BY MS. GAFKEN: 5 Q. Good afternoon, Ms. Erdahl. б A. Good afternoon. Q. Please turn to your testimony, BAE-1T. If you'd 7 8 go to page 6, there's testimony beginning on line 21 and 9 wrapping over to page 7, line two. 10 A. Okay. Q. There you testify that PacifiCorp's 11 12 end-of-period rate base proposal violates the matching 13 principle. Correct? 14 A. Correct. 15 Q. In order to afford violating the matching 16 principle when using end-of-period raise base revenues 17 and expenses must also be adjusted to reflect end of 18 period values. Is that correct? 19 A. That's correct. 20 Q. Are you familiar with the adjustments public 21 counsel proposed for Mr. Dittmer's testimony to match 22 end-of-period revenues and depreciation expense with the 23 use of end-of-period rate base? 24 A. Yes, I read his testimony. 25 Q. Do those adjustments allow for proper matching

1 of rate-based revenues and expenses? 2 A. I cannot say. Staff did not make an adjustment 3 such as that, and it's unclear whether the revenue 4 calculation is appropriate or not. 5 Q. And end-of-period rate base is one mechanism 6 that can be used to address regulatory lag. Is that 7 correct? 8 A. Yes, it is. 9 MS. GAFKEN: Thank you. I have no further 10 questions. JUDGE MOSS: Thank you. 11 12 Anything from the bench? Nothing. 13 Ms. Erdahl, I suppose that was mercifully brief 14 for you. 15 THE WITNESS: Thank you. 16 JUDGE MOSS: I think that concludes our 17 examination. Thank you for your testimony this 18 afternoon. 19 THE WITNESS: You're welcome. 20 JUDGE MOSS: We'll have Ms. Huang next. 21 JOANNA HUANG 22 Witness herein, having been first duly sworn on 23 oath, was examined and testified as follow: 24 THE WITNESS: I do. 25 JUDGE MOSS: Please be seated. Thank you.

1 I'll give you a moment to get yourself situated 2 there. 3 Do you want to do anything preliminary with 4 Ms. Huang? 5 MR. CEDARBAUM: Not that I'm aware of. б JUDGE MOSS: She can wave or something. All 7 right. 8 I believe we have some questions from you from Commission Goltz. 9 10 COMMISSIONER GOLTZ: Thank you. 11 I just have a couple of questions about 12 adjustment 6.3 and depreciation rates. So if you could 13 turn to page 8 of your testimony, JH-1T. 14 THE WITNESS: Page what? 15 COMMISSIONER GOLTZ: Page 8. So that shows a 16 list of contested adjustments that you explained are 17 contested only due to differences in the allocation 18 factors used to derive Washington allocated costs. Is 19 that correct? 20 THE WITNESS: Yes. 21 COMMISSIONER GOLTZ: One of the items is adjustment 6.3, proposed depreciation rates. 22 23 THE WITNESS: Yes. 24 COMMISSIONER GOLTZ: And in footnote one, you 25 state that staff's adjustment 6.3 reflects the revised

1 depreciation rates proposed by the company in docket UE-130052 and that docket is still pending before the 2 3 commission. Correct? 4 THE WITNESS: Yes. 5 COMMISSIONER GOLTZ: And staff used those 6 revised depreciation rates, used in the company's direct 7 case, are acceptable for appropriate and reasonable for 8 rate making purposes in this proceeding? 9 THE WITNESS: Yes. 10 COMMISSIONER GOLTZ: But in the rebuttal filing, 11 is it true that witness Mr. McDougal made three 12 revisions to adjustment 6.3, and one of them is a 13 reflection of depreciation expenses on an annualized basis be consistent with the company end-of-period rate 14 15 base rather than the average or monthly averages? 16 THE WITNESS: Yes. 17 COMMISSIONER GOLTZ: Staff opposed reflection of 18 rate base on an end-of-period basis. So is it correct to say that staff does not agree with the annualized 19 depreciation expense revision? 20 21 THE WITNESS: Staff agree with AMA instead of end-of-period adjustment on the depreciation. 22 23 COMMISSIONER GOLTZ: Right. But they made -- in 24 other words, but in the footnote you agree with the revisions in the staff's -- pardon me, in the company's 25

1 direct case, or the rates used in the company's direct case, and on rebuttal haven't they changed somewhat? 2 3 THE WITNESS: I don't disagree with the public 4 counsel's adjustment. I disagree with company's 5 original proposal using end-of-period adjustment. So б what we do in this adjustment is we just -- I just match 7 with Betty Erdahl's adjustment and Chris McGuire 8 adjustment, using AMA instead of end of period. That's 9 all I want to say here. 10 COMMISSIONER GOLTZ: So do I understand 11 correctly that Mr. McDougal used updated depreciation 12 rates in his rebuttal testimony? 13 THE WITNESS: He did. COMMISSIONER GOLTZ: Are those acceptable to 14 15 staff? In other words, your footnote talks about the 16 direct case. I'm trying to sort of update it to the 17 company's rebuttal case. 18 THE WITNESS: The rebuttal case reduce the depreciation adjustment from 792 down to like 345,000 19 decrease. So I agree with the company's adjustment to 20 21 reflect the newer depreciation rate. 22 COMMISSIONER GOLTZ: Mr. McDougal also testifies 23 that if further depreciation rate changes are made by 24 other jurisdictions, the company is proposing to defer 25 any additional reductions to depreciation expense. Does

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1 staff have a position with that proposal? 2 THE WITNESS: No, I don't. 3 COMMISSIONER GOLTZ: Okay. I have nothing 4 further. 5 Thanks. JUDGE MOSS: All right. Well, there are no б 7 questions from counsel for you. Anything, Mr. Cedarbaum? 8 9 MR. CEDARBAUM: (Shakes head.) 10 JUDGE MOSS: Ms. Huang, thank you for being here 11 today. We appreciate your testimony, and you may step 12 down. 13 THE WITNESS: Thank you. 14 JUDGE MOSS: We have Mr. Zawislak next. 15 TIMOTHY W. ZAWISLAK 16 Witness herein, having been first duly sworn on 17 oath, was examined and testified as follow: 18 JUDGE MOSS: Thank you. Please be seated. 19 MR. CEDARBAUM: Your Honor, my understanding is 20 the witness has a couple of corrections to make. If he 21 could be permitted to did that. 22 JUDGE MOSS: That would be just fine. 23 Go ahead, Mr. Zawislak, make your corrections. 24 THE WITNESS: Sure, okay, thank you. 25 In my Exhibit TWZ-1T, at page 3, line 10, it

1 states that the commission has adopted, and I would like that to be reworded to "the commission has accepted." 2 3 And then the same type of correction on page 6, 4 and the line number is line 13 on page 6. Instead of 5 "adopted by the commission," it should be "accepted by the commission." And those are my two changes. б 7 Thank you. JUDGE MOSS: All right. Thank you. 8 With that, I believe public counsel has 9 10 indicated five minutes of cross. Is that right, Ms. Gafken? 11 12 MS. GAFKEN: Yes. 13 CROSS-EXAMINATION 14 BY MS. GAFKEN: 15 Q. Good afternoon. 16 A. Good afternoon. 17 Q. In your direct testimony, you agree with 18 PacifiCorp's adjustment to the working capital model. 19 Is that correct? 20 A. Yes. 21 Q. And the working capital model was proposed by staff in PacifiCorp's 2010 rate case in docket 22 UE-100749. Correct? 23 24 A. That's correct. 25 Q. And the working capital model that staff

1 proposed was accepted in docket UE-100749. Correct? 2 A. Correct. 3 Q. Is it true that most, if not all, of the 4 accounts that PacifiCorp has reclassified in this case 5 with respect to its working capital calculation existed at the time docket UE-100749 was being considered? б 7 Α. Yes. 8 MS. GAFKEN: I have nothing further. 9 Thank you. 10 JUDGE MOSS: All right. Anything from the 11 bench? 12 CHAIRMAN DANNER: Yesterday Commissioner Jones 13 asked a company witness about the use of investor-supplied working capital in other states they 14 15 use lead-lag studies, and I know that in the past we 16 have accepted ISWC. What is your view about lead-lag? 17 Would that be an appropriate methodology here in 18 Washington? 19 THE WITNESS: From my experience, I haven't been involved with a lead-lag study, and I would say that the 20 21 investor-supplied working capital methodology is the most appropriate because it focuses on that part of 22 23 working capital that is supplied by investors. 24 The lead-lag, I think part of the problem that 25 has been perceived in the past with that is that it

1 doesn't focus on who provided the working capital versus rate payors versus investors, and so from my experience, 2 3 the investor-supplied working capital is the most 4 appropriate methodology, and, in fact, the lead-lag was not proposed in this case, and so I didn't have an 5 opportunity to review that. б 7 CHAIRMAN DANNER: No, you know, this is more of 8 just sort of a thinking-out-loud kind of question, 9 because I know it is used in every other state in this 10 jurisdiction. In fact, it's widely used in the company 11 service territory, it's widely used by other utilities, 12 and we're kind in a minority, and I'm just, you know, 13 just as a larger issue wanted to find out your views on that. I think we can save that discussion for another 14 15 day. 16 Thank you for your comments. 17 COMMISSIONER JONES: Good afternoon. It's past

18 the noon hour. I won't delay too much here, just a 19 couple of questions. Did you hear my colloquy with 20 Mr. Stuver yesterday?

21 THE WITNESS: I did. I was in the room. 22 COMMISSIONER JONES: I'm still trying to sort 23 out this issue of, quote, current versus noncurrent 24 issues in FERC Form 1 and the Uniform System of 25 Accounts. Can you clarify that for me? I do have a

1 concern if we are moving away from Uniform System of Account Standards for this sort of regulatory 2 3 classification. 4 Could you just state your opinion on that again? 5 I think you referred to it in your testimony, either on б page 3 or 4. Maybe page 3. Maybe you didn't. Or maybe 7 you just referred for Mr. Stuver's characterization of 8 that and support his testimony. 9 THE WITNESS: I think it may be helpful in this 10 regard to refer to my, both my exhibits TWZ-2 and TWZ-3. 11 TWZ-2 is a summary of essentially the FERC Form 1 12 balance sheet. 13 COMMISSIONER JONES: Okay. 14 THE WITNESS: In the column D listed as total 15 company balance sheet, June 30th, 2012, AMA, you could 16 see the balance sheet is in balance. There's assets on 17 the top and then liabilities and equity on the bottom, 18 and so approximately \$20 billion in assets and \$20 19 billion in liabilities and equity. 20 So from my perspective, looking at 21 investor-supplied working capital, what is referred to as the balance sheet method, it really stems from the 22 23 use of the FERC Form 1, although the refinements that 24 Mr. Stuver proposed really drill down deeper into the 25 sub accounts and the general ledger accounts, and so he

1 was able to identify some accounts that were possibly 2 overlooked in the past that were not earning a return, 3 and otherwise should earn a return because of the 4 investors had supplied the capital for those 5 investments. б COMMISSIONER JONES: Just to clarify, 7 Mr. Zawislak, under the column B account series, those 8 are FERC account numbers? 9 THE WITNESS: Correct. 10 COMMISSIONER JONES: Okay. I think I asked 11 Mr. Stuver this question yesterday, but I'll ask you as 12 well. The proposed adjustment, if you refer to his 13 DKS-2 -- do you have that in front of you? 14 THE WITNESS: I do. I can access that. I have 15 that. 16 COMMISSIONER JONES: So the impact on rate is 17 28.5 million, which you agree. Right? 18 THE WITNESS: Yes. 19 COMMISSIONER JONES: The impact system-wide is 20 493 million, is it not? 21 THE WITNESS: That's correct. COMMISSIONER JONES: So my question is more of a 22 23 general one. This is a big adjustment. So did staff 24 come up with this on its own, or was this brought to 25 your attention by the company in this rate case?

1 THE WITNESS: In this rate case, the company supplied a work paper in support of Mr. Stuver's 2 3 exhibit, and the work paper essentially took the 4 investor-supplied working capital calculation from the 5 2010 litigated case and updated it with the new test б period for June 2012, period ending. 7 So essentially they actually provided both what 8 the methodology was at the time of the 2010 rate case 9 and then an additional tab in the work paper provided 10 what the result was based on the refinements that 11 Mr. Stuver proposed. In my testimony, I summarize those 12 two refinements as post retirement benefits and 13 derivatives. So I just generally summarize the two 14 groups. 15 COMMISSIONER JONES: Okay. I think I understand 16 your answer. So that's all I have. Those are all my 17 questions. 18 JUDGE MOSS: Anything else?

I just have a point of curiosity on this. I recognize your answer is subject to the understanding that investor-supplied working capital is one of several available methodologies to do this. They are conceptually different, they produce different results. So I'm not trying to ask you to make any sort of apples-to-apples comparison.

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1 I'm just curious as to we're talking about \$28,500,000 in working capital allocated to the state of 2 3 Washington. Do you know how that stacks up against the 4 working capital allowances in the other jurisdictions? 5 THE WITNESS: I do not. I have not. б JUDGE MOSS: I wouldn't necessarily expect you 7 to, I just thought you might. 8 Thank you very much. 9 THE WITNESS: Sure. 10 JUDGE MOSS: Okay. Anything? No. All right. 11 Very good. 12 Thank you for being with us this afternoon, and 13 with that, you can step down from the stand. 14 THE WITNESS: Thank you. 15 JUDGE MOSS: Now, in terms of our rest of our 16 schedule. Nightingale, there's no cross indicated, and 17 I don't believe there's anything from the bench. The 18 same with Watkins, same with Dittmer. So what we're 19 going to do then is we'll just acknowledge for the record that those prefiled testimonies and exhibits have 20 21 been accepted into the record. 22 After lunch we'll take up Mr. Gomez, the staff power cost witness, and then we've got a couple of 23 24 witnesses, public counsel and Boise. Mr. Eberdt, 25 there's no cross indicated, but he'll be part of the

panel on the settlement of rate spread rate design and
 cost of service.

3 So that's our plan for the afternoon, and with 4 that, unless there's something the parties wish to bring 5 up at this moment, we can take our luncheon recess, and 6 let's be back at 1:30.

7 (A luncheon recess was taken from 12:20 p.m. to
8 1:32 p.m.)

JUDGE MOSS: Let's be back on the record.
Before we turn to Mr. Gomez, before the next
witness, I have a bench request. I've previously
discussed with the counsel for the company that my
numbers are all askew on these things because we had
some early bench requests that we decided not to make
exhibits.

In any event, under the system I'm using, this will bench request No. 7. The bench request I guess is primarily directed to Ms. Kendra White, but the company may need to take a hand in getting what the commission wants, and may of course file its own response, in any event, as may any party.

But what we're concerned about, what we'd like to have, is be sure that we have an accurate portrayal of what is currently in the record as Exhibit KAW-4, which shows the plant additions for Washington,

1 Washington control area, and non-Washington control There seemed to be a little bit of confusion 2 area. 3 about that. And, for example, it seemed like perhaps 4 Jim Bridger was not properly accounted for in this 5 chart, and perhaps some associated facilities or plant. б So, in any event, we'd like to have that exhibit updated 7 to reflect the accurate information. 8 I don't know if Ms. White currently has all the 9 accurate information she needs, or might have some 10 questions for you, or whether you would just work with 11 her in whatever capacity is needed to get that to the 12 commissioners or for the record for our purposes. 13 Thanks very much. Now, with that, I believe we are ready for 14 15 Mr. Gomez. 16 Please raise your right hand. 17 DAVID GOMEZ 18 Witness herein, having been first duly sworn on oath, was examined and testified as follow: 19 20 THE WITNESS: I do. 21 JUDGE MOSS: Thank you. Please be seated. Anything preliminary? 22 23 MR. CEDARBAUM: Not that I know of. 24 JUDGE MOSS: Very good. Everybody did a good job getting all the scrivener's errors and so forth 25

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1 taken care in advance.

| 2 | We cross indicated 45 minutes from PacifiCorp |
|----|--|
| 3 | and ten minutes from public counsel, and apparently that |
| 4 | is still the case. So I'll turn to the company first. |
| 5 | MS. McDOWELL: Thank you, Your Honor. |
| б | CROSS-EXAMINATION? |
| 7 | BY MS. McDOWELL: |
| 8 | Q. Good afternoon, Mr. Gomez. |
| 9 | A. Good afternoon. |
| 10 | Q. Could you turn to page 10. I want to direct |
| 11 | your attention to pages 12 to 14, please. Are you with |
| 12 | me? |
| 13 | A. Yes. |
| 14 | Q. There you testify that situs allocation of the |
| 15 | QF contracts protects Washington rate payors from uneven |
| 16 | and policy-driven differences among the states regarding |
| 17 | the acquisition and pricing of QF power. Do you see |
| 18 | that? |
| 19 | A. Yes, I do. |
| 20 | Q. So I just wanted to ask you as a predicate |
| 21 | matter, before I get into some of the questions I have |
| 22 | about the policy differences, isn't it true that no |
| 23 | matter how QT contracts are allocated to Washington, |
| 24 | this commission has the authority to protect Washington |
| 25 | customers from unreasonable QF costs through the |
| | |

1 prudence review process? Does the commission always retain that authority? 2 3 A. Yes. However under the WCA allocation 4 methodology, it is already an established treatment for 5 those costs; of course the QF PPAs, which is what you're referring. And the commission's decision in the past, б 7 or at least the commission's current treatment for QF 8 power costs is situs allocation. 9 Q. Correct. I'm going to ask you about that. But 10 first I just wanted to get clear that no matter how the 11 commission decides that issue, the commission retains 12 the ability to review any QF contract for prudence. 13 Correct? 14 A. Yes. 15 Q. If it determines it's overpriced or otherwise 16 imprudent it can disallow it. Correct? 17 A. Yes. 18 Q. So on the policy set of issues that you reference here I wanted to ask you about, were you here 19 yesterday when Mr. Duvall testified? 20 21 A. Yes. 22 Q. Do you recall that he testified that in his 23 opinion the state policies of Washington on QF 24 contracts were quite similar to those of Oregon and

25 California? Do you recall that testimony?

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1 A. Yes.

Q. So Mr. Duvall was also asked about your response 2 3 to a data request, and it's PacifiCorp's data request 4 1.21, which is PacifiCorp's Cross Exhibit 5X, DCG-5X. 5 Do you have that? б Α. Yes. 7 Q. And in that response you were asked to cite the 8 state QF policies responsible for the recent and substantial expansion of PacifiCorp's QF contracts in 9 10 Oregon and California. Is that correct? 11 A. Yes. 12 Ο. This is your response to that question? 13 A. Yes. 14 In this response, you attribute the increase in Ο. 15 Oregon QFs to a 2005 report from the Oregon commission 16 on distributed generation. Correct? 17 A. Yes. 18 Ο. And according to your data response, the PUC 19 report, the Oregon PUC report was intended to, quote, 20 identify and remove the regulatory barriers to the 21 development of distributed generation, and then the 22 Oregon commission implemented those recommendations in 23 docket UM-1129. Is that a fair summary? 24 A. Are you citing from my response? 25 Q. That's correct. Down in the last paragraph

1 there. I'm just summarizing your response and asking if that's a fair summary. 2 3 A. Yes. 4 Q. Do you recall Mr. Duvall's testimony yesterday 5 regarding a similar report issued by the Washington commission on distributed generation? б 7 A. I wouldn't characterize them as similar. I think that there's significant differences between. 8 9 Q. Well, let's look at that report, DCG-7CX. 10 That's the report. Can you take a look at that? 11 A. Yes. 12 Q. So you recognize this as the Washington 13 commission's report on distributed generation. Correct? 14 A. Yes. 15 Q. The commission prepared this report in 2011. 16 Correct? 17 A. Yes. 18 Q. And if you turn to page 4. 19 A. Yes. 20 Q. In the paragraph that's entitled context and 21 background, that first paragraph --22 A. I'm not finding that. 23 JUDGE MOSS: It's page 4 of the exhibit, that is 24 page 1 of the report. 25 MS. McDOWELL: Yes. I'm sorry if that was

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1 confusing.

2 BY MS. McDOWELL:

3 Q. Page 4 of the exhibit, on the introduction.

4 A. Yes.

Q. There the report indicates that the Washington
legislature was conducting a project to, quote, identify
and develop a set of policy actions to advance
distributed energy in Washington, including potential
legislation to encourage the growth of distributed
generation in the state. Do you see that?
A. Which -- I'm sorry? Where are you referring to

12 that? Oh, I see it.

13 Q. I'm in the first sentence.

14 A. I see it.

Q. And so the committee then requested that the Washington commission contribute to that project by conducting a study of distributed generation issues applicable to investor-owned utilities. Do you see

19 that?

20 A. Yes.

Q. So the stated purpose of the Washington distributed generation report is quite similar, isn't it, to the stated purpose of the PUC's report, which was to identify and remove regulatory barriers to the development of distributed generation? Would you agree? A. I think that the report that you cite in terms of the Oregon commission was a starting point, I believe one of many starting points, for the commission, in this case the Oregon commission, to explore issues, which included its own state's QF PURPA policies.

6 And the Oregon commission is much further along 7 in refining QF PURPA policy differences, or at least in 8 this case there's significant differences between 9 current Washington QF PURPA policies, and that's where 10 we examined in this case is those established and 11 already differences that are actually in policy.

12 The commission's report you refer to is simply a 13 starting point, in this case 2011. The outcome of some 14 of those policies have yet to be determined. In the 15 case of Oregon, those policies in some cases with 16 significant impacts to power costs in this case have 17 already been established.

18 Q. So you're referring to the fact that the report in Oregon was issued in 2005, and the report in 19 Washington was issued sometime later, and the Oregon 20 21 report is just further along in terms of implementation? A. Well, I think that if you explore it further, 22 you will see that the Oregon commission has actually 23 24 issued orders that in this case have impacted power costs, or QF PURPA policies that have already been 25

1 implemented in orders that have made an impact.

2 I think that your reliance on this earlier 3 report from the commission, in this case commission 4 staff in Oregon, is not the point. The point is that 5 the commission, Oregon, has issued some significant б orders, and some orders that have made some big impacts 7 with regards to QF power costs. 8 Q. Well, Mr. Gomez, just to be clear, the 9 distributed generation reference was in your data request response, correct, when you were asked what the 10 11 source of the state policy in Oregon was? 12 A. Yes. I think that that is correct. But I think 13 that it's pretty difficult to tell the entire story, and I think that with -- given the response that I provided, 14 15 I think that there is more to tell. But I think that 16 the QF policy differences between Oregon and Washington 17 are not what's at issue here. 18 What's at issue here is what the impact is on costs, and whether or not they are -- support situs 19 allocation, which in staff's view is what's appropriate 20 21 given the nature and the identifiability of each of those differences and their impacts to power costs. 22 23 Q. So your testimony today is that the policy 24 issues that -- distinctions between Oregon and Washington on QF policies are not relevant, it's a cost 25

1 issue?

2 A. No, that's not what I'm saying. I'm saying that 3 the policy differences are different enough to make an 4 impact on power costs. 5 Q. Well, let me just ask you one more question б about this report. On page 6 of the exhibit, page 3 of 7 the report --8 A. You're talking about the Washington report? Q. That's correct. It's DGC-7CX. 9 10 A. Okay. Q. So there there's a set of recommendations for 11 12 the UTC to address through its current statutory 13 authority. Do you see that? That's about the middle of 14 the page. 15 A. Yes. 16 Q. And then one of those recommendations, the last 17 bullet on the page, is to provide greater certainty for 18 developers of distributed generation through longer 19 durations and/or offer PURPA contracts. Do you see 20 that? 21 A. Yes, I do. 22 This report was issued -- I think we discussed Ο. 23 it was issued in April of 2011. Correct? A. Yes. 24 25 Q. So then can you turn to it's Cross Exhibit

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1 DG-4CX.

2 A. Yes.

Q. This is a staff memo on PacifiCorp's last
Schedule 37 filing in Washington. Is that correct?
A. Yes.

б Ο. There doesn't the report indicate that at 7 staff's request PacifiCorp had extended the duration of the tariff from five to ten years? Do you see that? 8 A. Yes, I do, but I do not agree with that 9 10 interpretation. In fact, the exhibit that you've 11 provided is actually from a DR to staff, PacifiCorp 12 DR No. 1.26, and which I respond directly to and clarify 13 staff's position relative to this memo. 14 Q. Well, isn't it true that in response to this 15 memo PacifiCorp did file a ten-year stream of prices in

16 its Schedule 37 tariff?

A. But that's not the same as what the company has -- the company had -- the company had expressed in that DR. In fact, if you look at the actual tariff today, Schedule 37, you will see that the company's tariff page, and I'm referring to the tariff page 37.2, it states that avoided cost rates are fixed for five years.

24 So I think in my response to the DR I explain 25 that all that's been provided is a greater visibility

1 over a ten-year period of what the forward price curves are, and it's just simply for planning purposes, before 2 3 the case -- for issuing a -- in terms of what fixed 4 costs are allowed to be for a QF, and a QF that's 5 significantly smaller than would be allowed, say, in б Oregon, fixed prices are limited to a five-year period. 7 I urge the company to check the tariff. If it's 8 incorrect, I believe the company should fix that. 9 Q. The issue that I was asking you about is 10 ten-year stream of prices that was added. You agree 11 that there was a ten-year stream of prices that were 12 added to that tariff? 13 A. Correct. Only for visibility purposes. 14 Q. And that assists developers in negotiating 15 potentially longer nonstandard contracts with 16 PacifiCorp. Correct? 17 A. If you say so. 18 Ο. Well, I'm asking you. 19 Α. I guess, yes. Developers can enter into nonstandard QF 20 Ο. 21 contracts up to 20 years in Washington, can't they? 22 They can. Α. 23 And in that instance, having a longer strip of Q. 24 prices would be useful in those negotiations. Correct? 25 A. They would. But I think the important thing to

1 bring out, and I think that the major difference that 2 you're trying to make a connection here, is nonstandard 3 and standard. Schedule 37 refers to a standard contract 4 offering. I think what you're referring to is 5 nonstandard, and nonstandard is not, in my understanding, is not covered under Schedule 37. б 7 Q. Fair enough. 8 Let me switch gears and ask you about the cost 9 allocation impact of removing Oregon and California QFs 10 from the case. Let me just step back for a second and 11 say under a situs allocation of QFs would you agree that 12 Washington QF's would be deemed to serve only Washington 13 loads? Is that right? 14 No. Α. 15 Ο. So how is it that under a situs allocation of 16 QFs Washington QF's would be deemed to serve loads 17 outside of Washington? 18 A. Are you referring to my testimony? 19 Q. No. I'm just asking you generally if you situs assign QFs, which is what your proposal is here, do you 20 21 agree that those situs-assigned QFs would serve only 22 Washington loads? 23 I don't think that's what's material here. I Α. 24 think that what we're talking about is the assignment of 25 costs. That's what the WCA does. It doesn't really

1 speak to what the actual flow of power is. Every --2 Q. I'm sorry --3 A. -- electron of power is accounted for in the 4 grid model in the run. 5 Q. I'm not making myself clear. Your adjustment removes QFs from the net power cost study. Correct? б 7 A. That's correct. 8 Q. In doing that, wouldn't you agree that the 9 removal of the QFs from the net power cost study also 10 would impact the allocation factors that would be 11 applied in this case? 12 A. Which allocation factors are you specifically 13 talking about? 14 Q. It would impact factors related to loads. 15 Right? Because as you remove those QFs, the QFs that 16 are serving Washington only serve Washington loads, the 17 Oregon QFs only serve Oregon loads, and the California 18 QFs only serve California loads. So if they're removed 19 from the net power cost study, wouldn't you also need to remove the loads in Oregon and California that are 20 21 served by those QF contracts? 22 Α. No. Q. Well, otherwise aren't you ending up with those 23 24 loads in California and Oregon that are being served by 25 those QF contracts also paying a portion of Washington's

1 QFs?

A. I think I'm not making myself really clear with
regards to your connection of flow of power with regards
to assignment of costs. I think we're talking about two
different things.

Q. I'm talking about the net power cost impact of
your adjustment, and then the allocation impact of your
adjustment.

9 A. Again, I'm struggling to understand the10 question, if there's one in there.

11 Q. So can I have you turn to page 23 of your 12 testimony.

13 A. All right.

Q. At lines 11 through 16 of your testimony you state that the fundamental question of whether a PCAM is both practical and appropriate -- that you reviewed the fundamental question of whether a PCAM is both practical and appropriate at this time for the company. Do you see that?

20 A. Yes.

Q. You have concluded that the company faced net power cost variability sufficient to justify the mechanism. Do you see that testimony?

24 A. Yes.

25 Q. As part of that review, you considered the

1 expanded role today of renewable resources within the company's generation portfolio. Correct? 2 3 A. Yes. 4 Q. Do you recall that the company asked through a 5 data request about your analysis in support of this statement? And I believe that's your cross б 7 Exhibit 6-CX. 8 A. I don't -- yeah, I got it. 9 Q. In that data request response, you indicated 10 that your analysis found that PacifiCorp's net power 11 cost variability was in the range of \$67 million above 12 and below a mean of approximately \$507 million. Do you 13 see that? 14 Yes. Α. 15 Q. And you also noted in that response that that 16 variability was larger than the variability of \$26 17 million that staff found in the company's 2006 general 18 rate case. Correct? 19 A. Yes. Q. Given the fact that PacifiCorp is looking at a 20 21 net power cost variance that's significantly higher than it faced in 2006, wouldn't a properly designed PCAM 22 23 today be different than a properly designed PCAM would 24 have been in 2006? 25 A. I don't think that really is what matters. Ι

1 think what matters is the boundary conditions, or at least the threshold conditions that the commission have 2 3 established in its order regarding what properly 4 designed PCAM mechanisms would be for PacifiCorp. I 5 think the commission was very clear in that order. I б believe it's in the 2005 order. That it said that -- it 7 said in that order that properly designed PCAM would 8 have the sharing of risks between shareholders and rate 9 payors, and given that they're not present, I think that 10 the -- any further examination of the company's PCAM 11 proposal is unnecessary.

12 Q. And that conclusion in the commissioner's order 13 was based on their finding that power cost distribution 14 was asymmetrical. Correct?

15 A. No, I don't think it had anything to do with the 16 symmetrical design or asymmetrical nature of the actual 17 bands themselves.

I think the first thing you have to determine is is there going to be sharing of risks between shareholders and rate payors. And I think beyond that, then you can have a conversation about what the design is of an actual -- bands, and whether an asymmetrical or symmetrical treatment is appropriate.

Q. Now, your ultimate conclusion at the bottom ofpage 25 is that the commission should wait to implement

2 correct? 3 A. That's correct. That's one of the reasons. I 4 think the first reason being that there's no sharing of 5 risk between rate payors and shareholders. б Q. Were you here yesterday when Mr. Dalley 7 testified that the MSP is an ongoing process? 8 Α. Yes. 9 Q. So isn't your recommendation one to indefinitely postpone implementation of a PCAM in Washington for 10 11 PacifiCorp? 12 A. No, that's not it. My understanding, based on 13 what I know, is that there is going to be some kind of a redesign or re-baseline of what the existing MSP or 14 15 multi-state protocol, I believe is what it's called, is 16 going to look like. I think after that it might be more 17 prudent to have a discussion about what cost allocations 18 may or may not need to look like vis-a-vis the WCA. 19 Q. Given your findings that PacifiCorp is facing variability in the net power cost area in the range of 20 21 \$67 million annually, won't the indefinite postponement of a PCAM increase the risk that PacifiCorp will not 22 23 earn its authorized rate of return in Washington?

any PCAM until the MSP process is complete. Is that

24 MR. CEDARBAUM: Your Honor, I'll object to the 25 mischaracterization of the company's witness, because

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1 he's not testified there would be an indefinite delay in 2 a PCAM in this state. 3 JUDGE MOSS: It does assumes facts not in 4 evidence. 5 MS. McDOWELL: I can rephrase. б BY MS. McDOWELL: 7 Q. Given your findings on the variability of 8 PacifiCorp's net power costs, won't the postponement of 9 a PCAM increase the risk that PacifiCorp will not earn 10 its authorized rate of return in Washington? 11 A. I think that that's a good question for the 12 company to ask itself, why it decided to go against what 13 the commission had ordered with regards to what it wanted to see in a properly designed PCAM, and instead 14 15 wanted to propose something outside of that. And I 16 think that the delay is, in my opinion, the delay is all 17 on the company, and not on staff. 18 Q. Well, Mr. Gomez, didn't Mr. Duvall in his direct testimony go directly through point by point the 19 commission's previous orders and address each one of 20 21 them? A. Again, I think in terms of listening to it, I 22 can't really say if he went specifically through each 23 24 one, but as far as I can tell, my examination, or at

25 least my testimony, speaks to the one very most

1 important, I think, a very important condition that was not met, which is the sharing bands. 2 3 Q. And that was based on Mr. Duvall's finding that 4 power cost distribution was no longer asymmetrical. 5 Correct? б A. Again, that has to do with the design, not with 7 the whether or not there's going to be. The company has 8 stated that there is not going -- that it does not 9 believe that sharing bands are good regulatory policy, 10 so absent of having any bands, whether they're symmetrical or asymmetrical, I think stops the 11 12 discussion right there. 13 MS. McDOWELL: That's all I have. I'd like to offer our exhibits, which are 14 15 Mr. Gomez's Exhibits 4-CX through 7-CX. 16 JUDGE MOSS: Any objection? 17 MR. CEDARBAUM: No. 18 JUDGE MOSS: All right. There will be admitted 19 as marked. 20 (Exhibits DCG-4CX, DCG-5CX, DCG-6CX, DCG-7CX were 21 admitted.) 22 JUDGE MOSS: Ms. Gafken, we'll turn to you. 23 MS. GAFKEN: Your Honor, I have one housekeeping 24 matter with regards to the cross exhibits. It appears 25 that PacifiCorp and public counsel proposed the same

1 cross exhibit for one of them. I proposed one cross exhibit which has been premarked DCG-8CX, and that is 2 3 the same as the exhibit that was just entered into the 4 record as DCG-6CX. So I would propose just to use 6CX. 5 JUDGE MOSS: All right. Don't offer yours, and б you'll have the material you need in the record. 7 MS. GAFKEN: Okay. 8 CROSS-EXAMINATION BY MS. GAFKEN: 9 10 Q. Good afternoon, Mr. Gomez. 11 A. Good afternoon. 12 Q. If you would turn to Exhibit DCG-6DX. The 13 numbers that are referred to in there, and that the company asked you about, are those company-wide numbers 14 15 or are those Washington jurisdiction-specific numbers? 16 (Commissioner Jones left the proceedings.) 17 A. I believe those are WCA, but that would be 18 subject to check. 19 Q. My impression was that they were company-wide 20 numbers, so --21 A. Company-wide. Okay. Subject to check, sure. 22 Q. Mr. Gomez, did you analyze the causes of 23 variability? 24 Α. I went through the same examination, or at least 25 in my recollection, of what was done earlier, in the

1 earlier case. Again, I believe I'm referring to the 2005. And my examination, kind of trying to replicate 2 3 the same conditions that would determine whether there 4 were the same conditions that existed in the 2005 case 5 with regards to the company's net power cost were still б present, and that's as far as I went in terms of 7 confirming that. 8 Q. Did you look at any of the causes of 9 variability? 10 A. No. 11 Q. Did you determine whether the trend of 12 variability has been up or down in the past few years 13 for PacifiCorp, and in particular PacifiCorp's Washington jurisdiction? 14 15 A. I believe I looked at some trending, and I think 16 in the -- if you look at the response that I gave, there 17 is a shift upwards in that number, in terms of 18 variability, in terms of I would say is the range, if you will. 19 Q. Are you familiar with Mr. Coppola's testimony on 20 21 behalf of public counsel on the PCAM topic? 22 A. I'm familiar with -- or not familiar with it, I'm aware of it, but I did not examine it in any detail. 23 24 I'm saying I read it, but I think I got to read testimony ten times before I actually absorb it. 25

1 Q. Mr. Gomez, do you have Mr. Coppola's Exhibit SC-16? 2 3 A. No, I do not, and I'm sorry, I should have 4 probably brought it up. If that could be given to me, I 5 would appreciate it. б Ο. I'll pass my copy to you. 7 Α. Thank you. 8 Okay. I got it. 9 Q. Would you please refer to line 12 of 10 Exhibit SC-16? 11 Α. Yes. 12 ο. There do you see that the variability for the 13 years 2010, 2011, 2012 are significantly lower than 14 during the 2007, 2008 and 2009 time periods? 15 A. Yes. I recall seeing this exhibit and 16 Mr. Coppola's testimony, and I remember looking at that, 17 yes. 18 Q. Based on the decreasing variability in the last three years, is your conclusion still that the company 19 20 faces variability requiring a PCAM? 21 A. I think you're asking me to draw a conclusion based on someone else's work. I guess I can only say 22 23 what the conclusions were from my work, which is to look 24 at what the exhibit that was provided by I believe 25 Mr. Duvall, vis-a-vis the variability issue in his

1 testimony, and looking at it from the perspective of the previous -- in the 2005, I believe it was, and looking 2 3 at the variability conditions, and confirming that they 4 were still present. That's as far as I went with that. 5 Again, I think that the -- what limited the scope and depth of my examination was that the company б 7 had not met the threshold condition of sharing bands, so 8 there was really no point to spend more time on a 9 position that the company had taken that was a no-go. 10 MS. GAFKEN: I have no further questions. 11 Thank you. 12 JUDGE MOSS: Anything from the bench? 13 COMMISSIONER GOLTZ: No, nothing. MS. McDOWELL: Judge Moss, can I just ask one 14 15 question to clarify the record? 16 JUDGE MOSS: Sure. 17 RECROSS-EXAMINATION 18 BY MS. McDOWELL: Q. Mr. Gomez, when you refer to company-wide, do 19 you mean WCA as opposed to all of the company, five 20 21 jurisdictions? 22 A. Are you referring to the exhibit that Mr. Duvall 23 provided with regards to variability? 24 Q. Yes. I'm asking the question, I'm following up 25 on the question that you were asked about whether the

1 numbers in your exhibit, which is 6CX, are WCA numbers 2 or Washington numbers. I think you answered 3 company-wide. 4 A. Yeah. That's incorrect. I'm sorry. I'll 5 correct myself. It's WCA. б MS. McDOWELL: Thank you. That's all. 7 JUDGE MOSS: Okay. Thank you. 8 CHAIRMAN DANNER: With regard to the PCAM, you 9 said it was just a no-go because you're sharing bands in 10 the proposal that the company made. But you didn't 11 examine -- you didn't do an analysis of the PCAM as 12 proposed to determine whether it was something that 13 could be included in fair, just, and reasonable rates? 14 THE WITNESS: That's correct, Chairman. 15 CHAIRMAN DANNER: You didn't look at, for 16 example, whether the variability, one of the arguments 17 that they made on that, you didn't do any assessment? 18 THE WITNESS: Again, none more in depth than 19 what -- to confirm the company's calculations and the 20 company's position, at least in Mr. Duvall's original 21 testimony, that the variability was present. 22 I think I was satisfied, based on what the 23 commission -- again, relying back on previous commission 24 orders, since this had been an issue, or has been an 25 ongoing issue for the company seeking a PCAM, I thought

1 that it best to start from a position of where the 2 commission has already articulated what it expected to 3 see from the company and use that as a starting point. 4 Again, I think given the number of issues in 5 this case, I thought it prudent to be efficient in that б way and to look at that. 7 Now, I think that if the company would have 8 proposed a PCAM that met all of the requirements associated with the order, and what the commission had 9 10 specified for the company, I think that we would have 11 had a more in-depth analysis of what the company was 12 actually proposing in terms of any design assuring 13 demands, symmetry or asymmetry, a number of those other 14 conversations, but I think that for the purposes of this 15 case, with the absence of sharing bands, it's simply a 16 no-go, at least from staff's position. 17 CHAIRMAN DANNER: If they had come in with a 18 proposal that a minimal or a negligible sharing band, 19 you would have done a different kind of analysis? 20 THE WITNESS: I certainly would have gone 21 further in my analysis, and I think that the -- again, from recollection, in going back, I'd say as I probably 22 23 then start looking at the design of the sharing bands, 24 but more importantly, I think going through and looking 25 at all of the aspects in terms of the company's proposal

1 of when the base lines are set, how the base lines are 2 set, costs that are in and out.

3 I mean, there's a lot of wrinkles associated 4 with a PCAM that need to be examined, and we would have 5 had to gone down that direction, and we may or may not have had ability to come to an agreement with the б 7 company and all parties concerned, but simply without 8 sharing bands, staff's -- that's a no-go. 9 CHAIRMAN DANNER: Thank you. 10 With regard to your discussion of what you call 11 the uneven and policy-driven differences, there the 12 differences you're talking about, you say size of 13 eligible resource. For example I think in this state, 14 PacifiCorp, it's two megawatts. Is that your 15 understanding? 16 THE WITNESS: Well, the size has to do with the 17 standard contract offering in the company's tariff, 18 which is approved by the commission, Schedule 37. The 19 maximum size of a qualifying facility from a nameplate 20 capacity or size is two megawatts. In order to be 21 eligible for standard contract -- that's not to say that

22 larger QFs, you know, have certainly been approved, and 23 have gone into effect, but the fact is that that's the 24 limitation presently.

25

In fact, in looking at the report that the

1 company had talked about in UE-110667, I think there's a number of things that stand out, Chairman, if you're 2 3 interested, from a perspective of some differences based 4 on that report, and based on my understanding of what 5 our direction is, and there's some differences, and big б differences between Oregon, let's say, and Washington, 7 and those impacts have very real implications for power 8 costs, if you're interested. CHAIRMAN DANNER: Yeah, well, please proceed, 9 10 not all afternoon, but --11 THE WITNESS: Okay. Standard contract length, 12 for example, if you have the report in front of you, the 13 UE-110667, I'll ask you, Chairman, to go to page 26 of that report in Section 2, and let me know when you're 14 15 there, Chairman. 16 CHAIRMAN DANNER: I'm there. 17 JUDGE MOSS: Are you talking about exhibit page? 18 THE WITNESS: Exhibit DCG-7CX. 19 JUDGE MOSS: We have two page numbers is my point. We have the page number from the exhibit and 20 21 then the page number of the report. The page number of the report is in boldface type. 22 23 THE WITNESS: All right. It's No. 26 of the 24 actual report, 29 of the exhibit. 25 JUDGE MOSS: Thank you.

CHAIRMAN DANNER: I'm there. Thank you. 2 THE WITNESS: There's a recommendations section 3 there, and it says that the commission had indicated --4 let me open it up to make sure -- I'm speaking from 5 notes, and I just want to make sure you all can follow б along. 7 It says in there, and it extends on that page 30 of the exhibit, 29 of 30, it says that under the 8 9 recommendation, it said that the commission will not set 10 the length of standard offer contracts. It says that 11 the commission opted instead to allow the companies to 12 continue to define the length of standard offer 13 contracts. I believe I got that correct. 14 Now, if you look at -- if the commission, 15 commissioners, would examine Order 05-584 on page 20, 16 paragraph two, it sets the maximum term of 20 years with 17 an option of fixed pricing for 15 years. That's for 18 standard offer contracts for QFs of ten megawatts and 19 smaller. So again in one of the notes in my testimony, I 20 21 provide a foot -- footnotes, I provide what that kind of impact would be. Just to set QF contracts, these are 22 wind contracts for Oregon wind QF, and that alone is a 23 24 \$6.6 million impact, in terms of having a fixed cost for over a 15-year period versus having those QFs that were 25

1 put into place in 2008 being renewed at current rate 2 costs. So the fixed nature of those have -- that policy 3 decision right there has an impact. Again, that just 4 supports staff's position of situs allocation. 5 I can continue. There's others. At least the б three that I've identified. 7 CHAIRMAN DANNER: So the differences really are 8 what you see as different policies or different 9 requirements, and it's not just what we saw in 10 Mr. Duvall's confidential exhibit about the fact that 11 the other states have a head start? 12 THE WITNESS: I think what I'm saying here is 13 that the commission, at least from a standpoint of standard contract length, it appears based on this 14 15 report that was published in 2011, has made a policy 16 call, at least the way I see it, in terms of the 17 standard contract length, where it has decided not to 18 establish that standard contract length for fixed terms. And, again, standard contract length that I'm 19 referring to is fixed pricing, meaning that the avoided 20 21 cost is set for a period of time. Those implications can be very big if they apply 22 to a great number of contracts, which in the case of 23 24 Oregon is -- you know, I guess at least in one set of contracts, this is the Oregon wind QF, which is really 25

one large QF divided up into much smaller pieces by a
 single developer.

3 Those were put into service, if I understand 4 correctly, in 2008 or '09, and those contracts, if they 5 were -- had been established -- never mind the fact that б they are too big to be included as a standard offer 7 contract in Washington and they're Schedule 37 of the 8 company, if those contracts were able to be renewed 9 under, just under the current Oregon schedule avoided 10 cost rates, we'd be looking at a \$6.6 million 11 difference. And that's what my footnote in my testimony 12 talks about. 13 CHAIRMAN DANNER: Again, where is that footnote? 14 THE WITNESS: It's footnote 29. There is an 15 erroneous citation, or it appears to be a citation to a 16 WAC there. I'm sorry, but that's a typo, and should be 17 disregarded. 18 CHAIRMAN DANNER: The cite to 481-07-095? 19 THE WITNESS: That's correct, chairman. CHAIRMAN DANNER: What should that be? 20

THE WITNESS: There is no citation. Forgive me. It's interesting too that staff -- staff had -it had sent out a DR, staff DR 293 to the company, where it asks them to go ahead and reprice all the Oregon QFs, Oregon and California QFs at Washington what it would

1 cost, and that would be Washington what it would cost going back even in time, and kind of a lengthy -- or not 2 3 a lengthy, but an exercise, if you will, to kind of 4 show, and to isolate another aspect, which is 5 differences in how avoided costs are calculated. б And staff looked at those, the company's reply 7 to those DR No. 293, and found that there was a 8 \$3 million difference just in how avoided costs are calculated from state to state. 9 10 So, again, staff has done a number of checks on 11 this to find that there are differences, and 12 quantifiable differences, with regards to QF policy and 13 its impact on power costs, which further support's staff's position. 14 15 CHAIRMAN DANNER: That's all I have. 16 JUDGE MOSS: Thank you. 17 MS. McDOWELL: So, Your Honor, in response to 18 that last comment about response to a particular data request, we would like to submit that data request to 19 illustrate what we think -- I mean, I can ask questions 20 21 about it, but I think the most efficient thing to do would be submit the data request that he's just 22 23 described so that the commission can see it for itself. 24 It's a complex response. He's characterized it in one way, we would characterize in it a different way. 25

1 MR. CEDARBAUM: Which data request response? 2 MS. McDOWELL: It's response to staff 293, which 3 asks for repricing of the QFs based on contemporaneous 4 Washington QF prices. MR. CEDARBAUM: Your Honor, if the bench wants 5 6 it, that's fine, but again this falls into the category 7 of too late, it seems to me. This is information that 8 could have been in the company's case, it could have 9 been distributed in a cross exhibit. Now, again, the 10 last day of hearings getting information, apparently, 11 attempts for information that haven't been 12 predistributed. 13 JUDGE MOSS: All right. Well, while I appreciate your point, Mr. Cedarbaum, and to a certain 14 extent it's well taken. The witness has raised this as 15 16 an example of the point he's making here today, and I 17 think it would be appropriate from the bench perspective 18 to have it for reference. 19 Do you have copies available? MS. McDOWELL: We can have them available. I 20 21 think we have a copy or two here available that we could then make multiple copies of. 22 23 JUDGE MOSS: So what we need is data. Right? 24 MS. McDOWELL: That's correct. 25 JUDGE MOSS: Why don't you just submit those as

1 a bench exhibit, and we'll have the data that way, and 2 you can argue it on brief. 3 MS. McDOWELL: That would be fine. So that 4 would Bench Request 8? 5 JUDGE MOSS: We're up to eight, yeah. б So we'll do that. 7 MR. CEDARBAUM: I do have some redirect, 8 including an exhibit. 9 JUDGE MOSS: A redirect exhibit. What do we 10 have here, Mr. Cedarbaum? MR. CEDARBAUM: Your Honor, one of the company's 11 12 cross exhibits is DCG-4CX, it's a staff memo from docket 13 UE-112226. And Mr. Gomez referred to this in his answers to questions from the company this morning. And 14 15 he also referred to a follow-up data request response 16 that he provided on the same topic, which is the exhibit 17 I just distributed. 18 JUDGE MOSS: All right. So this is a corollary to the rule of optional completeness? 19 20 MS. McDOWELL: So may I just speak on this. I 21 mean, this is -- the cross exhibit we put in here was downloaded from the commission's website. It had 22 nothing to do with the data request. It's a little much 23 24 for Mr. Cedarbaum to have just objected to us putting in 25 our own data requests in the record when his own witness

brought it up, and then him offering one himself. We
 object to this as basically an improper offering of a
 data request response that he has authored.

4 MR. CEDARBAUM: Your Honor, this is a response 5 of Mr. Gomez directly tied to Cross Exhibit 4-CX. He 6 even discussed it in his testimony. I think the record 7 should be complete by having it.

8 JUDGE MOSS: I thought this might come up. I've 9 actually given it thought while we had Mr. Gomez on the 10 stand.

11 It did occur to me because that memo was drafted 12 by Mr. Applegate, who is no longer with the commission, 13 and Mr. Mickelson, who is, it is questionable standing on its own as downloaded from our website, but as part 14 15 of Mr. Gomez's response to a data request, I have no 16 problem letting it in. I think under the circumstances 17 it would be appropriate for me to allow this to come in 18 along with it, since the fact that you can get a 19 document through an independent source, when it's presented in this context, I think that it was provided 20 21 in response to a data request is relevant. So let's allow it in. We'll just make it part of the same 22 23 exhibit, under my corollary to the rule of optional 24 completeness.

25

MS. McDOWELL: I guess I think it ought to be --

1 JUDGE MOSS: You want it to be a separate 2 exhibit? 3 MS. McDOWELL: I think that's more appropriate. 4 JUDGE MOSS: All right. I'll just make it Bench 5 Exhibit 9. MS. McDOWELL: I guess I do want to just note б 7 for the record too that the memo that we put in was not 8 attached to this data request, so I just want to be 9 clear. 10 JUDGE MOSS: It wasn't? 11 MS. McDOWELL: It was not. 12 MS. WALLACE: No. 13 JUDGE MOSS: This is not the data request, Mr. Cedarbaum? I thought this was the data request that 14 15 Mr. Gomez provided this memo. 16 MR. CEDARBAUM: What I distributed is a response 17 from Mr. Gomez to a company data request No. 1.26, on 18 the same topic that Exhibit C-4X is. I guess I'm not 19 quite understanding why on redirect I can't do this. 20 MS. McDOWELL: I think the whole premise of this 21 exhibit coming in was it was somehow or other tied, that we had this meeting memo, and we asked Mr. Gomez a 22 23 question about it, and we put in the meeting memo but 24 didn't put his response to it. But that's just not the 25 facts.

We looked at the docket that this tariff was
filed in, and we, as a matter of public record, looked
at the staff report in it, and that's the cross exhibit.
So it's a related topic and it's material that Mr. Gomez
testified to, but these aren't connected.

JUDGE MOSS: Okay. Well, let me back up half astep here and talk to Mr. Gomez for a second.

8 Mr. Gomez, I believe I understood your testimony 9 to be that whatever other source this memo may be 10 available from, you provided it as part of your response 11 to a company data request. Is that right or wrong? 12 THE WITNESS: Actually, you know, I think now 13 that I understand, I think what the company is saying is that the memo itself was not introduced in terms by the 14 15 company saying, hey, look at this memo. I think what 16 they're referring to is they're referring to the actual 17 advice, which is the open meeting memo that resulted 18 from this advice, which was, in order for me to prepare my response, I had to examine and as part of my response 19 decipher -- I don't want to say "decipher" -- kind of 20 21 communicate what it was or at least to, from a perspective of the company, make sure that I set the 22 23 record straight in terms of the DR, with regards to what 24 that memo actually meant.

So again that memo wasn't included as part of

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the DR. It was alluded to as far as the DR is
 concerned -- when we saw it all the sudden appear as a
 cross exhibit, the only reason why staff could ascertain
 was in reference to this DR.

5 JUDGE MOSS: Then, Mr. Cedarbaum, I'll let you 6 ask questions using this document, but we're not going 7 to make it part of the record. I was misunderstanding 8 that this document, this memo, staff memo, which is a 9 public document, had been provided in this case as part 10 of the staff response to a data request. If I 11 understood what Mr. Gomez told me, that's not the case. 12 MR. CEDARBAUM: No. We never implied that it 13 The company's Exhibit C 4 X they downloaded was. apparently from the commission's website. 14 15 JUDGE MOSS: Right. 16 MR. CEDARBAUM: They asked Mr. Gomez questions 17 about it. We didn't object to its admission, but in the 18 course of his questioning he referred to a data request 19 response on the same topic. 20 JUDGE MOSS: You can ask him questions about it. 21 Go ahead. 22 REDIRECT EXAMINATION 23 BY MR. CEDARBAUM: 24 Q. Mr. Gomez, have you had a chance with respect to

25 Exhibit 4-CX, did you have a chance to examine the

0512 1 company's filing in that docket? 2 A. Yes. 3 Q. And did that filing stand for the proposition 4 that the company was extending its offering of fixed 5 avoided cost prices from five to ten years? б A. When you say extend the -- are we saying --7 yeah, I just want to make sure that the distinction is 8 clear in your questions. 9 And the answer is yes with regards to the 10 visibility of those prices, but not whether the term would be offered. Fixed pricing for only five years is 11 12 what remained on the tariff. 13 Q. Okay. So the tariff remained at five years, as opposed to the other time frame that you're referring 14 15 to? 16 A. Yes. 17 Q. You had a general discussion about policy 18 differences between the states, and that being the base for your situs recommendation for allocation of costs. 19 Do you recall that? 20 21 Α. Yes. 22 Is it correct that those policy differences have ο. 23 an impact on the calculation of avoided costs? A. Yes. 24 25 Q. So this policy difference would lead to

1 differences between avoided costs in one state versus 2 another state? 3 A. Yes. 4 Q. Just trying to categorize the differences 5 between the states in general categories. Is it correct that one of the categories of the policy differences б 7 relates to the size of the project? 8 A. Yes. 9 0. And another difference would relate to the 10 contract duration for the project? 11 A. For a standard offering, yes. 12 MR. CEDARBAUM: Thank you. That's all I have. 13 JUDGE MOSS: Anything further? 14 MS. McDOWELL: No. 15 JUDGE MOSS: All right. 16 Mr. Gomez, thank you for being with us this 17 afternoon. We appreciate your testimony. And you may 18 step down. 19 Mr. Coppola. 20 SEBASTIAN COPPOLA 21 Witness herein, having been first duly sworn on oath, was examined and testified as follow: 22 23 THE WITNESS: I do. JUDGE MOSS: Thank you. Please be seated. 24 25 Anything preliminary, Ms. Gafken?

1 MS. GAFKEN: No. The witness is available for 2 cross-examination. MS. McDOWELL: So, Your Honor, while you're 3 4 getting settled, I have a couple of orders I want to ask 5 Mr. Coppola about, so may I distribute those excerpts at б this point? 7 JUDGE MOSS: Orders? You want to ask him about 8 some orders, and you want us to have them so we can see 9 them? 10 MS. McDOWELL: That's correct. 11 JUDGE MOSS: Well, that's fine, I suppose. 12 MS. McDOWELL: All right. 13 JUDGE MOSS: I don't have them all memorized. 14 MS. McDOWELL: I'm not sure you wrote them all. 15 JUDGE MOSS: Depends on the jurisdiction. 16 MS. GAFKEN: I do have one question. Are you 17 intending on using these as cross exhibits or --18 MS. McDOWELL: Yes. 19 JUDGE MOSS: They're just excerpts from orders. 20 MS. McDOWELL: That's correct. 21 JUDGE MOSS: You can refer to them. If they're orders, they're orders. 22 23 MS. McDOWELL: I'm just handing them out as a 24 courtesy in advance. 25 JUDGE MOSS: Just for ease of reference.

1 MS. GAFKEN: I will note they were not distributed as cross exhibit when we were told to 2 3 predistribute cross exhibits. 4 JUDGE MOSS: But these aren't cross exhibits is the point. These are orders. Orders are not ordinarily 5 made exhibits, period. There was one in this case as a б 7 matter of convenience. MS. GAFKEN: But I understood counsel to say --8 9 JUDGE MOSS: Counsel misspoke. 10 MS. McDOWELL: Did I say cross exhibit? 11 CHAIRMAN DANNER: Yes, you did. 12 MS. McDOWELL: I'm so sorry. 13 JUDGE MOSS: I think we're clear now. 14 MS. McDOWELL: I caused that confusion. Excuse 15 me. 16 JUDGE MOSS: I believe we're ready for 17 cross-examination now. Please proceed. 18 MS. McDOWELL: Thank you, Your Honor. 19 CROSS-EXAMINATION 20 BY MS. McDOWELL: 21 Q. Good afternoon, Mr. Coppola. Is it Coppola? 22 A. Coppola. 23 Q. I'll try to get that straight. 24 So, Mr. Coppola, you have raised four net power 25 cost-related adjustments in this case. Is that correct?

1 A. I believe so.

| 2 | Q. And is it correct that two of them, one related |
|----|---|
| 3 | to BPA rate increases, and the other related to net |
| 4 | power cost updates, have been resolved at this point? |
| 5 | A. The BPA I think has been resolved, yes. |
| 6 | What was the second one? |
| 7 | Q. With respect to the update you've proposed to |
| 8 | net power costs, has that one also been resolved? |
| 9 | A. Yes. |
| 10 | Q. So that leaves hedging and QF contracts as your |
| 11 | outstanding net power cost related issues. Is that |
| 12 | correct? |
| 13 | A. I believe so, yes. |
| 14 | Q. So I wanted to first ask you about your hedging |
| 15 | adjustment, and that's on page 19, or at least the |
| 16 | information that I wanted to ask you about was on |
| 17 | page 19. And this is a confidential page, but I don't |
| 18 | believe I'm going to be asking you about confidential |
| 19 | information. There you remove the hedging costs in this |
| 20 | case from net power costs on the basis that their |
| 21 | speculative. Do you see that? |
| 22 | A. Yes. |
| 23 | Q. And you then at the end of that paragraph |
| 24 | indicate that the uncertainty of the amount to be |
| 25 | included in the calculation of net power cost fails the |

1 known and measurable test. Do you see that? 2 A. What line are you on? 3 Q. I'm at the end of that paragraph, the end of 4 that answer. It would be lines 18 to 19. 5 Α. I'm sorry. What page are you on? б Q. Same page. 7 Α. Page 19? 8 I'm on page 19, and I'm on lines 18 and 19, the Ο. 9 end of the paragraph we were just talking about. 10 A. Yes. 11 Q. In the beginning you say speculative, and at the 12 end of the paragraph you say that they failed the known 13 and measurable test. You see that? 14 A. I see that, yes. 15 Q. And virtually all of the hedges in this case are 16 natural gas hedges. Correct? 17 A. Most of them, yes. 18 Q. And the cost of these hedges in that power cost 19 would be based on the forward costs of natural gas. 20 Correct? 21 A. Correct. 22 Q. Now, the commission establishes net power costs 23 based on projections for the rate year. Correct? 24 A. Well, the company, the company's forecast 25 includes forecasted prices for energy, yes.

1 Q. And when it comes to the forward costs of natural gas used to set power costs, this commission has 2 3 recognized an exception to the known and measurable 4 standard. Correct? 5 A. It appears so, yes. б Q. And isn't it true that the commission 7 specifically addressed this issue in Order 11 in UE-09047, and --8 9 JUDGE MOSS: I think it's 704 for reference. 10 MS. McDOWELL: Did I say it wrong? Excuse me. 11 JUDGE MOSS: Mr. Coppola, I'm going to have to 12 ask you to pull that microphone around in it's right 13 front of you. They're not that good when they're off to 14 the side. 15 THE WITNESS: Got it. 16 JUDGE MOSS: Thank you. BY MS. McDOWELL: 17 18 Q. So, in any event, I miscited to the docket. 19 It's UE-090704. And I handed you a copy of Order 11. 20 Do you have that? 21 A. I have it, yes. 22 Q. I ask you to look at that. I wanted you to turn 23 to pages 24 and 25 of your testimony. 24 A. I'm there. 25 Q. It's true, isn't it, at the bottom of that page,

1 24, and going on to pages 25, you quote a portion of this order relating to your position on new investments 2 3 for the company. Is that correct? 4 A. Correct. 5 Q. Now, I wanted you to turn to page 25 there, and б lines one through 10. There you quote a paragraph from 7 this order 11 that I handed you. And that's paragraph 8 26. Do you have? It's page 11 of the order I gave you, 9 and that corresponds to what's quoted on the top of 10 page 25 of your testimony. Are you with me now? 11 A. I'm reading paragraph 26. 12 Yes, it appears to be a part of it, that's 13 related. Q. It is part of it, so isn't it true that you 14 15 quoted all of paragraph 26 of Order 11 except the last 16 sentence, and there's an ellipses there on line ten, and 17 you left out the last sentence of the paragraph 26 of 18 order 11? Is that correct? A. Yes. Pertain to the cap additions, so it wasn't 19 pertinent. 20 21 Q. But it is pertinent to your hedging adjustment, isn't it, because that sentence says there are 22 23 exceptions such as using the forward costs of gas and 24 power cost projections. Do you see that? 25 A. Correct. And there's no difference. I did not

1 make any disallowances for the forecasted prices that 2 the company has included, only the hedging contracts. 3 Q. But isn't it clear that natural gas hedge 4 costs and the concern that you have is based on the 5 forward costs of gas in the power cost projections. Correct? б A. There are two different things. So the company 7 8 forecasts its power costs based on fuel costs that have 9 forwarded -- forward -- forecasted prices. Not forward, 10 forecasted prices. In addition to that, it also enters into hedges 11 12 for gas and electric prices, future contracts. And I 13 don't believe the sentence addresses the future contracts, only the forecasted prices for fuel. 14 15 Q. Except that it's clear, isn't it, that hedges, the cost of hedges are based on the forward costs of 16 gas. Correct? And that's your concern. Correct? 17 18 A. Yeah, but it's -- as I said, it has nothing to do with this statement. 19 Q. Well, isn't it clear that forward natural gas 20 21 costs are an exception to the known and measurable standard in this jurisdiction? 22 A. I'm not sure about that. 23 24 Q. So isn't that what that last sentence that you 25 left out of your quote in your testimony says?

1 A. No. This addresses future prices with respect to forecast prices that the company includes. 2 3 Q. So let me ask you, continuing on a related issue 4 about NPC variability. Turning to page 40 of your 5 testimony. A. I'm there. б 7 Q. On line 20 to 22, you indicate that with the 8 glut of natural gas in the United States, the expectation is that gas prices will remain stable. Do 9 10 you see that? 11 A. Yes. 12 Q. But then if you turn back to your hedging 13 adjustment on page 19, lines 16 to 17, don't you say 14 there that hedging costs can vary significantly from 15 month to month depending on market prices? A loss can 16 turn into a gain if gas and electricity prices spike in 17 2014. Do you see that? 18 A. What lines are you on? 19 Q. I'm on line 16 to 18. A. Of page? 20 21 Q. 19. Yeah. Page 19 addresses short-term variability 22 Α. 23 in prices. The statement on page 4 addresses more the 24 long-term variability. 25 Q. But they're both addressing net cost

1 variability?

A. Yes, but different periods matters. 2 3 Q. But isn't it true that the company has no 4 control over the market price variability you're 5 referring to on page 19? Correct? б A. On page 19? 7 Q. The kind of market price variability you're 8 talking about on page 19 is not variability that the 9 company has control over. Correct? 10 A. On page 19, what I'm addressing is the fact that 11 the gains and losses that come from hedging can vary 12 depending on where prices are at any point in time, and 13 that makes it difficult to pin down as known and 14 measurable. 15 On page 40 I'm addressing more the longer term 16 aspects. 17 Q. But you agree that gas and electricity prices 18 could spike in 2014. Correct? Isn't that your point here on page 19? 19 20 A. Yes. Again, within the context of gains and 21 losses. Q. And isn't that precisely the NPC variability 22 that PacifiCorp sought a PCAM to protect against? 23 24 A. No. I mean with respect to gas price 25 variability, we're looking at a longer term for PCAM

1 than just month to month.

2 Q. So can you turn to the order two that I handed 3 you from the UG-121592 docket. 4 Α. I have it. Q. And Mr. Coppola, you participated in that 5 docket, didn't you, in providing some hedging reports? б 7 Is that correct? 8 A. I believe so, yes, I think that's the same case I was involved in. 9 10 Q. I wanted to direct your attention to footnote 11 one there. And there the commission stated that hedging 12 is a means to dampen the effects of price swings in the 13 wholesale natural gas market, which has exhibited 14 extreme price volatility at times in the past and 15 remains volatile today. Do you see that? 16 A. I'm sorry. What page are you on? 17 I'm sorry. I'll slow down. Page 2, footnote Q. 18 one. 19 Page again? Α. Page 2. 20 Q. 21 A. Page 2. 22 Q. Footnote one. 23 A. Okay. 24 Q. Do you see that -- I'm on footnote one --25 hedging is a means to dampen the effects of price swings

1 in the wholesale natural gas market, which has exhibited 2 extreme price volatility at times in the past and 3 remains volatile today. Do you see that? 4 Α. Yes. 5 Isn't that inconsistent with your conclusion in Ο. б your testimony that the market is no longer is volatile? 7 A. No. This is looking at history. We have seen 8 in the past three years, from 2008 through maybe four or 9 five years now, 2008 when gas prices spiked to about \$13 10 per thousand cubic foot to prices now that are around 11 \$3, \$3.50. 12 So this is looking at the historically, maybe a 13 point in time when the order came out, but what the industrial analysis shows right now is that going 14 15 forward, this should be more stability in gas prices 16 given the supply that exists. 17 Q. So, Mr. Coppola, I want to direct your attention 18 to the first page of the order, and it has the order 19 date of May 1st, 2013, just a couple of months ago. 20 Yeah. Α. 21 Q. And it does indicate in that footnote that hedging is a means to dampen the effects of price 22 swings, da, da, da, because natural gas markets have 23 24 exhibited extreme volatility at times in the past and

25 remains volatile today. Do you see that?

1 A. Correct.

Q. So as of May 20, 2013 that was a pronouncement 2 3 from this commission, in response to your hedging 4 reports? 5 A. That's their opinion, yes, but it doesn't speak б to the future. 7 Q. Now, I wanted to ask you a question about your 8 testimony on page 16 about the company's proposal to 9 include all WCA QFs in that net power costs. That's 10 page 16, lines 12 through 16. 11 A. I'm there. 12 Q. In there you testify that QFs outside of 13 Washington should not be included in Washington rates because these small generators produce -- and it's a 14 15 confidential amount there which I will not read -- and 16 most likely only supply mainly local markets in Oregon, 17 California. Do you see that? 18 A. Yes. Q. Now, you agree that all of the company's QF 19 contracts that are in question in this case in Oregon 20 21 and California are renewable resources. Correct? 22 A. I wouldn't say all of them. Probably some of 23 them are. I think there are some wind projects in 24 there, there are some hydro, and I'll make sure of 25 others.

1 Q. I believe your testimony, if you go down just a couple of lines, indicates that most of the facilities 2 3 are small run-of-river hydroelectric facilities with 4 some wind power generators and biomass facilities. All 5 of the facilities you just described would be considered renewable resources. Correct? б 7 A. Yes. But I'm not sure what that -- why that 8 matters. 9 Q. So are you familiar with Washington's renewable portfolio standard, the Energy Independence Act? 10 A. Not thoroughly, no. I know it exists. 11 12 Q. Would you accept subject to check that the 13 company can now use REC from eligible renewable resources in both Oregon and California for compliance, 14 15 irrespective of the size of the resource? 16 A. I'm not familiar specifically with that, no. 17 MS. McDOWELL: That's all I have for this 18 witness. JUDGE MOSS: Thank you. With that, we turn to 19 20 the bench. 21 COMMISSIONER GOLTZ: I've got one or two. Good afternoon, Mr. Coppola. 22 23 So Ms. McDowell had you going back and forth 24 between page 19 and page 40 of your testimony. 25 THE WITNESS: Uh-huh.

COMMISSIONER GOLTZ: The former relates to
 hedging, the latter to net power costs. I'm not sure I
 followed that discussion completely.

Are you saying that the hedging costs can vary
significantly even if there's no significant long-term
variability in power costs?

7 THE WITNESS: What I'm saying is that the 8 company has entered into some hedging contracts, and if 9 current power prices drop or current natural gas prices 10 drop, then the company would have gains, and those would 11 not be reflected in the -- in the power cost. So that 12 creates, you know, a certain amount of risk that if you 13 put in place hedges and those get reflected in the rates of the company that, you know, there's a risk of 14 15 recovery.

16 With regard to page 40, what I'm referring to 17 there is more the stability in gas prices over time, you 18 know, the next three, four, five years, which is a more of a long-term scenario, and during that time period, 19 any variability in prices, you know, can sort of shake 20 21 out, but when you look at more, a more condensed timeframe, that variability can matter in terms of 22 23 prices.

24 COMMISSIONER GOLTZ: I think you answered my
25 question yes. So you're saying that over the long term,

1 power costs are going to remain relatively --

2 THE WITNESS: Stable.

COMMISSIONER GOLTZ: -- stable, although at
intermediate points along there there might be so ups
and downs.

6 THE WITNESS: Correct.

7 COMMISSIONER GOLTZ: Because of the ups and 8 downs, the hedging gains or losses might become 9 variable?

10 THE WITNESS: Sure. Because what the company is 11 doing is capturing the hedges as of a certain point in 12 time, and at this point there are losses, but when the 13 rates go into effect you could have gains at that point 14 in time.

15 COMMISSIONER GOLTZ: So your testimony on 16 page 40 regarding the long-term variability of power 17 costs that you stated in line 18 and 19, that your 18 overall assessment is that net power cost volatility has 19 diminished considerably during the 2010 to 2012 period. And we always seem to get new information at the hearing 20 21 because things become apparent subsequent to the filing of testimony. Can you give, state whether that 22 23 statement is true also for the 2013 period so far? 24 THE WITNESS: I don't have any information on 25 that, but I do have 2012 in one of my exhibits. The

1 company in its filing only provided a table up to 2011. 2 But if you go to Exhibit SC-16, which was also shown in 3 the cross-examination of public counsel, of Mr. Gomez, 4 you can see there in that exhibit that variability in 5 power costs in 2012 was less than one percent; .8 б percent. And that's on line 11 -- excuse me, line 12 of 7 column G. And I'm looking at the prior two years, it's 8 been less than six percent. In 2010 it was 1.3 percent, 9 and 2011 5.8, which is in contrast to the prior three 10 years. 11 The company made the point of looking at the

12 entire six years. I think it's important to look at 13 what the trends are. And the trends appear to be toward 14 less volatility, even though renewable energy is a 15 larger apart of the portfolio, such as wind.

16 COMMISSIONER GOLTZ: Okay. Thank you.

17 I have nothing further.

18 CHAIRMAN DANNER: Let me follow up on that just a little bit. It was pointed out by counsel that the 19 commission in its footnote in Order 2 said that the 20 natural gas market has exhibited extreme price 21 volatility at times in the past, and remains volatile 22 23 today. So you would not agree with that observation? I 24 don't want to call it a finding. But you would say that it does not remain volatile today? 25

1 THE WITNESS: Correct. 2 CHAIRMAN DANNER: Okay. Wouldn't you agree that 3 there continue to be risks, the kind of risks that you 4 do want a hedge for, things like weather-related events 5 or droughts or terrorism or war or environmental events б that might affect the ability to use fracking 7 technologies and those kinds of things? Aren't those 8 still out there? 9 THE WITNESS: Some of them are, some you can 10 hedge against, some you cannot. I don't know how you 11 hedge against fracking. It is a widely used practice. 12 It could be restricted in certain areas. 13 CHAIRMAN DANNER: I don't know that you're hedging against those practices. What you're hedging 14 15 against is the possibility that prices will go up as a 16 result of those events. 17 THE WITNESS: Well, that would then assume that, 18 you know, you're trying to make a bet against the 19 market, and I would say that in terms of hedging, it's a practice -- I'm not against hedging. It's an issue of, 20 21 in this case, whether or not that is a cost issue will be included in that power cost. The company can hedge 22 23 if it feels it diminishes volatility. 24 As I testified in this case back in the spring, 25 121592 and related cases, you know, public counsel and

1 particularly myself, are not against hedging. We're just against the practice of an inordinate amount of 2 3 hedging, because studies have shown that you really 4 don't need to hedge 60, 70 percent of your portfolio to 5 achieve a reduction in volatility. You can do it for a б lot less. So it's just the extent and then the recovery 7 of those costs that's at issue. 8 CHAIRMAN DANNER: Okay. Thank you. 9 MS. McDOWELL: Your Honor, may I ask a couple of 10 redirect, or re-cross questions, please? JUDGE MOSS: Okay. It will be cross, not 11 12 re-cross. 13 MS. McDOWELL: Whatever it is, may I ask a couple of follow-up questions? 14 15 JUDGE MOSS: It's important from my perspective. 16 MS. McDOWELL: I'm sorry I misspoke. 17 FURTHER CROSS-EXAMINATION 18 BY MS. McDOWELL: 19 Q. I just had a couple of follow-questions to the questions the commission asked you and your responses, 20 21 Mr. Coppola. 22 You indicated some concern about prices 23 changing, and as a result the company experiencing gains 24 or making money, experiencing some gains from the 25 hedges. Is that correct?

1 A. Correct.

| 2 | Q. And isn't it true that the PCAM proposal that |
|----|--|
| 3 | the company has offered in this case would capture those |
| 4 | gains for customers dollar for dollar? |
| 5 | A. That's a totally different issue. But if the |
| 6 | company got its wish, then sure, then it would be a |
| 7 | complete pass-through one way or the other. |
| 8 | Q. So you also pointed out the company's results |
| 9 | of its net power cost in 2012 which were not available |
| 10 | at the time the company filed in January. In those |
| 11 | results you indicated that the company's power costs, |
| 12 | actual power costs, were within I think you said about |
| 13 | one percent of its forecasted power costs. Is that |
| 14 | correct? |
| 15 | A. You're referring to Exhibit SC-16? |
| 16 | Q. Right. You were testifying to that. |
| 17 | A. Yeah, less than one percent variability, yes. |
| 18 | Q. It's true, isn't it, that the company |
| 19 | under-recovered power costs in 2012 again? Correct? |
| 20 | That was not an over-recovery, that was an |
| 21 | under-recovery? |
| 22 | A. Less than a million dollars, yes. |
| 23 | Q. Your chart has six years in it? |
| | |
| 24 | A. Six years, yes. |

1 under-recovered. Correct? 2 A. It appears that way, yeah. 3 Q. And the cumulative total is approximately 55 4 million? Is that correct? 5 A. Thereabouts, yes. б MS. McDOWELL: That's all I have. Thank you. 7 JUDGE MOSS: All right. Any redirect? 8 MS. GAFKEN: Very briefly. 9 REDIRECT EXAMINATION 10 BY MS. GAFKEN: 11 Q. Mr. Coppola, you were asked about your work in 12 the natural gas hedging docket in the Cascade matter, 13 UG-121552. Was the focus in that case different than the focus of your hedging adjustment in the current 14 15 PacifiCorp general rate case? 16 A. Yes, totally. In this case we were looking at a 17 long-term track record for the gas utilities that showed 18 recurring losses year after year, and mounting losses, 19 and whether or not those were reasonable in terms for 20 recovering those from customers and perhaps some 21 disallowances related to that. 22 In this case we're just talking about whether or not, you know, the forecasted losses should be included 23 24 in rates, which is guite a bit different. 25 Q. In talking about the forecasted losses, is that

1 the topic where it becomes important whether you're 2 looking at a short-term versus a long-term view? 3 A. Correct. 4 ο. Can you explain why. 5 A. Well, as I said earlier, the company priced the б gains and losses as of a certain point in time, and 7 there's changes that occur throughout. If we repriced those contracts as of today, certainly it would be 8 9 considerably different than at the time that the company 10 priced them. 11 And as I showed in my testimony, the numbers 12 changed materially from the time the company filed its 13 rate case to the time that I asked them to update those contracts and those prices. So it's just the situation 14 15 of the picture changing and not having known and 16 quantifiable data that makes it difficult to pin those 17 down. 18 Ο. The hedging that we're talking about in this 19 case, does it include both electric and natural gas 20 hedging? 21 A. Correct. 22 MS. GAFKEN: That's all I have. 23 JUDGE MOSS: Thank you, Mr. Coppola. I believe 24 that completes your time on the stand. We appreciate 25 you being here with us.

1 We have one witness left, Mr. Deen, is appearing for Boise White Paper, and then we have our settlement 2 3 panel. We've been at this for an hour and a half. Do 4 people wish to have a break? 5 Let's take a ten-minute break until 3:10. б (A break was taken from 3:00 p.m. to 3:16 p.m.) 7 JUDGE MOSS: We'll be on the record. 8 Mr. Deen, if you would please rise and raise 9 your right hand. 10 MICHAEL DEEN Witness herein, having been first duly sworn on 11 12 oath, was examined and testified as follow: 13 THE WITNESS: I do. 14 JUDGE MOSS: Please be seated. 15 Thank you. 16 Last time I have to say that at this hearing. 17 Oh, the panel it yet to come. Oh, well. 18 Mr. Deen, we have some cross-examination 19 indicated for you from the company for 45 minutes. 20 That's it. The bench may have questions. You've been 21 here to observe our protocol. 22 Is there anything preliminary? 23 MR. COWELL: Nothing. He's available for 24 cross-examination.

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0536 1 CROSS-EXAMINATION 2 BY MS. McDOWELL: 3 Q. Good afternoon, Mr. Deen. 4 A. Good afternoon. 5 Q. I wanted to ask you some questions about your б adjustment related to GRID market caps, and I guess I'd 7 start by directing your attention to page 16 of your 8 testimony. 9 A. All right. I'm there. 10 Q. On lines 20 to 23, you estimate the value of 11 your adjustment to remove the market caps from GRID, and 12 do you see that in this case you indicate it would lower 13 net power cost by approximately 2.9 million? Do you see 14 that? 15 A. Yes, although I believe I'm actually referring 16 to the total revenue requirement, which would include 17 some revenue-sensitive items as well. So that's just 18 strictly net power cost. 19 Q. Do you have just the net power cost number? 20 A. I don't have it with me. It's a part of my work 21 papers. Q. Can you just ballpark? 22 23 A. Several percent less. So it might be 24 2.8 million. But as I said, that information is 25 available in my work papers.

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1 Q. Thank you. 2 So you testified in the company's 2011 rate 3 case. Correct? 4 Α. Yes, I did. 5 Q. And you testified on behalf of ICNU in this case. Is that right? б 7 A. That is correct. 8 And Boise White Paper, your client today, is a Ο. member of ICNU. Is that correct? 9 10 A. That is correct. 11 Q. Can you turn to your Cross Exhibit MCD-12CX. 12 MR. COWELL: Your Honor, I want to raise an 13 objection. And maybe you can state a rule in this case. 14 I want to object to this cross-examination 15 exhibit on relevancy, and especially in light of a 16 couple of rulings in which you've excluded 17 cross-examination exhibits this case. 18 First DJR-6CX, you excluded saying that 19 underlying evidence is not relevant from another case. 20 I would also object on the basis of the exclusion of 21 CAC-3CCX, Ms. Crane's testimony. And there was also the 22 testimony from Mr. Specketer, where his testimony was 23 excluded regarding a policy matter submitted by the same 24 party on the same issue, upon which a witness in this 25 case expressly testified, which was Washington

1 Commitment 12 of the MidAmerican acquisition case. 2 JUDGE MOSS: So do you have an objection to this 3 evidence? 4 MR. COWELL: Yes. So, Your Honor, I would 5 object to this in that it does involve another party, б not Boise; also that that case involves another fact 7 scenario similar to the objection that was sustained on 8 DJR-6CX. JUDGE MOSS: Well, just taking a quick look at 9 10 this testimony, it appears to me that it is this 11 witness' prior testimony that concerns at least in part 12 the GRID modeling and how that operates. 13 MR. COWELL: Your Honor, is it being accepted on the basis of it being this witness' testimony then? 14 15 JUDGE MOSS: Well, that is a distinction, 16 Mr. Cowell, that I have made in some of my previous 17 rulings. The testimony from another party, another 18 witness, who's not present to testify and be 19 cross-examined is one thing. 20 The prior testimony of the witness sitting on 21 the stand, at least as a matter of first hurtle there, if you will, gets over that hurtle. If the testimony 22 23 then proves to be irrelevant to any issue in the case, 24 that would be a second hurtle that if it did not pass it would be excluded. The point being here we clearly get 25

1 past the first hurtle, Mr. Deen's own testimony. 2 I'm only looking at this quickly, but it does 3 appear to me to concern the GRID modeling and how it 4 operates, and to that extent, it would be relevant here, 5 and so I will allow the questions with respect to this. б If you have an objection at the end, we'll take it up 7 again. 8 MR. COWELL: Thank you, Your Honor. MS. McDOWELL: Thank you. 9 10 (Exhibit MCD-12CX was admitted.) BY MS. McDOWELL: 11 12 Q. Mr. Deen, can you turn to page 8 of 13 Exhibit 12CX. 14 That's page 8 of the exhibit? Α. 15 Q. That's correct. 16 A. So the last page of the exhibit? 17 Q. Yes. It would be the page that is -- it's the 18 numbering at the top. 19 Just to provide a little context for my 20 question, you propose the same adjustment you're 21 proposing in this case, in PacifiCorp's last rate case. 22 Correct? 23 A. I did propose the adjustment in the last case, 24 so I believe the case was settled, if my recollection 25 serves.

1 Q. What I wanted to ask you about, Mr. Deen, is just look at your testimony in this case, which 2 3 indicates that your market cap adjustment has a 4 \$2.9 million impact, and I wanted to ask you, in 5 PacifiCorp's last case you indicated that the adjustment would lower Washington revenue requirement by б 7 approximately \$1 million. Do you see that? 8 Α. I do. 9 Q. Now, are you aware that the company's proposed 10 increase to Washington net power cost in this case is approximately \$5 million, including the change to QF 11 12 allocation? 13 A. Subject to check, yeah. 14 Q. And so, you know, putting QF aside, you'd agree 15 that net power costs in this case are generally 16 decreasing? 17 A. Yeah. Generally decreasing slightly. 18 Q. So can you explain to me why the value of your 19 adjustment roughly tripled in this case when the 20 company's power costs are generally decreasing? 21 A. I don't think I can speculate to that on the 22 stand today. I would have to go back and conduct an 23 analysis of the -- there's a number of components that 24 you see that change as a result of moving the market 25 caps in terms of the dispatch of resources, sales and

1 purchases. So I'm afraid I can't really speculate on the exact cause of why the adjustment was 1 million on 2 3 the previous case and it's 2.9 million now. 4 Q. And you never did a check against your 5 adjustment in this case to make sure it made sense, б given the fact it's tripling in size when net power 7 costs are reducing in size? 8 Α. So the absolute level of net power cost doesn't 9 particularly have a correlation to the -- or I wouldn't 10 expect it to necessarily have a correlation to the size of this particular adjustment, so that did not concern 11 12 me. 13 Q. So going back to your testimony in this case on page 14, lines 20 -- let's see. Let me give you a line 14 15 cite. Hang on. 16 A. You said page 14? 17 Q. Yes. Just a second. Let me find the right 18 cite. Hang on. I think I have the wrong number. Let 19 me just find it. Give me one second. 20 So it's page 14, line 19. 21 A. Yes. Q. And you're responding there to an argument that 22 23 without caps, GRID allows for unlimited sales. Do you 24 see that? 25 A. I do.

1 Q. And then you said, however, in any case, although the GRID model may theoretically allow 2 3 unlimited sales without a cap, this is not the case from 4 a practical perspective. 5 And then moving on to page 15, you talk about the limitations on sales, and you indicate that sales б 7 are constrained by wheeling limitations and the amount 8 of energy that the company is able to economically 9 produce. Do you see that? 10 A. I do. Q. And it's true, isn't it, that there is no 11 12 constraint on sales related to market size or liquidity 13 of markets that's in GRID? 14 A. So of course we had this discussion in the TAM 15 in Oregon, and actually, I do believe there is a 16 restriction implicitly. I should say the GRID does 17 include implicitly a measure of market depth. And 18 that's in the forward prices that are set statically in 19 GRID. Those are derived from PacifiCorp's forward price curve, which in turn is a forecasted measure of supply 20 21 and demand at each individual hub. Of course the demand portion is market depth. So I do think the market 22 23 pricing GRID does implicitly contain a market depth 24 component.

25

Q. Do you remember when ${\tt I}$ asked you this question

1 in the previous proceeding, it seems like you referred to it, and you gave me a different answer? 2 3 A. Yes. 4 ο. Can you turn to 18CX, page 4 of that exhibit. 5 A. Yes. Q. And there I asked you the question: So you б 7 agree that without market caps there is no constraint in 8 GRID that specifically relates to market liquidity. Correct? 9 10 And your response was: Not that specifically 11 relates to market liquidity. 12 Do you recall that response? 13 A. I do. And as I said, I've had the opportunity, because of this cross exhibit to further think about the 14 15 issue, and although, as I said, might not be viewed as a 16 specific constraint, I do believe that there is an 17 implicit constraint. 18 Q. To you're changing the testimony that you 19 previously provided on this issue under oath? 20 A. As I said, at the time this was my testimony, 21 and I've had the opportunity to consider the issue 22 further. 23 Q. So in this case you propose removing market caps 24 from two hubs modeled in GRID. Correct? 25 A. That is correct.

1 Q. So the hubs are COB -- California, Oregon border -- and Mid-Columbia, Mid-C. Is that correct? 2 3 Α. That is correct. 4 Q. You would agree that Mid-C is a more liquid hub 5 than COB. Correct? A. In general terms, I would agree with that, with б 7 the caveat that -- the fact that Mid-C may be more 8 liquid does not mean that COB is illiquid. That would 9 be a logical error. 10 Q. Haven't you previously testified that, in fact, 11 COB is a more illiquid hub? 12 A. I guess I want to be very careful about the 13 phrasing here. So I would agree that COB is typically a less liquid hub, but I do not agree that COB is 14 15 illiquid. 16 Q. Would you agree that the removal of the market 17 caps in this case results in a significant increase in 18 sales at COB and a significant decrease in sales at 19 Mid-C? I guess -- maybe you could define a little bit 20 Α. 21 more what you mean by "significant." 22 Q. Well, is it true that when you remove market caps, sales increase at COB and they decrease at Mid-C? 23 24 A. That is correct, in this case. In another case

25 with different market conditions and constraints and

1 fuel prices and all the other factors it could be a different pattern than is true in this case. 2 3 Q. When I asked you those questions in the last 4 case when we discussed this, it was also true in that 5 case. True? б A. I do not remember about the -- well, firstly, 7 there was -- are we discussing the Oregon case? 8 0. That's correct. 9 A. You'd have to point me to a citation on that. Part of my confusion, or it's hard to recollect, there's 10 11 more hubs involved in the Oregon case. 12 Q. There are more hubs. Can you turn to page 9 of 13 18CX. 14 A. Yes. 15 Q. And there at line 18, I asked you a question 16 about the Mid-C, removing the Mid-C market cap, and I 17 asked you: So removing the market cap at Mid-C is 18 fairly inconsequential, isn't it? 19 And you said: In this proceeding, yes, in this proceeding. 20 21 And then I asked you: Whereas removing the market cap at COB, which the next line down, actually 22 23 has a \$9.4 million impact. Do you see that? 24 And you said: I do. 25 Then the question goes on to say: And COB is

1 one of those markets we were referring to as the less liquid market. Do you see that? 2 3 And you said: I would agree. 4 So does that refresh your recollection about how 5 the market caps worked in the last case, we looked at this, where you sales shifted from the liquid market to б 7 the illiquid market in that case. Correct? 8 Α. I can at least agree that there were -- there 9 were more sales at COB. 10 Q. And doesn't this show that the removal of market 11 caps artificially pushes sales from a liquid hub, Mid-C, 12 where prices are lower, to an illiquid COB, or a less 13 liquid hub, COB, where prices are higher? 14 A. I disagree with that assessment. I don't really 15 understand the factual basis for your saying that would 16 be an artificial shift. PacifiCorp has modeled that 17 there's available transmission to move that power, but I 18 wouldn't consider that an unnatural or artificial shift. It's an economic use of PacifiCorp's transmission system 19 that's being paid for by customers and rates. 20 21 Q. So, Mr. Deen, I wanted to ask you a question about your testimony at page 12 on market caps. Let me 22 get you there. Page 12, line 23. 23 24 A. Oh, excuse me, I'm in the wrong exhibit. One second. Okay. 25

1 Q. So there at the bottom of page 12, moving up to 2 the top of page 13, you indicate that this type of sales 3 restriction is not employed by any other northwest 4 utility, including Puget Sound Energy and Avista. Do 5 you see that? I do. б Α. 7 ο. Now, it's true, isn't it, that Avista and PSC 8 both use the Aurora dispatch model? 9 A. That is correct. 10 Q. Isn't it true, also, that Aurora addresses 11 market liquidity through use of dynamic prices? 12 A. Yes, that is true. 13 Q. And that's in contrast to GRID, which uses a static market price per each hour. Correct? 14 15 Α. That is correct. And I'd again like to bring up 16 a caveat that I did earlier, that I do believe that the 17 market price that is inputted, created on a static 18 basis, does have consideration to market liquidity. 19 Q. So in reviewing net power cost adjustments such as your proposed market cap adjustment, wouldn't you 20 21 agree that it's relevant to review whether the company is under-recovering or over-recovering its projected net 22 23 power costs? 24 A. Over what time period are you thinking about?

Q. Through the historical period.

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1 A. I mean, can you be a little more specific, what historical period you're thinking of? I mean, I don't 2 3 think for example 1990 power costs would be relevant. 4 Q. Let's say the most recent two- or three-year 5 period. б Α. That could be one relevant consideration, among 7 many. 8 So when I asked you that question last year when Ο. 9 we discussed this issue on page 15 of 18CX, I asked you: 10 In reviewing the net power cost adjustment such as your 11 market caps, if you use market caps adjustment, wouldn't 12 you agree that it's relevant to review whether the 13 company is under-recovering or over-recovering its projected net power costs? 14 15 Do you see that? A. Could you repeat the page and line, please? 16 17 Q. Yes. It's page 15 of Exhibit 18-CX, and it's 18 line 11. A. Yes. I think that's consistent with the answer 19 I just gave as well. 20 21 Q. Your answer there was I would agree that would be an appropriate area for investigation. 22 23 A. Yes, again one among many considerations. 24 Q. Okay. So turning back to your testimony in this case, on page 26. Are you with me? The table, table 25

0549 1 two of your -- on page 26, do you have that? 2 A. Yes, I do. 3 Q. In your own testimony, you include a figure, 4 page 26, table two, that shows that from 2007 to 2011 5 the company significantly under-recovered its net power б cost. Correct? 7 A. Again, I'm a little reticent to agree on the 8 significance for each year, but I would agree that the 9 company under-recovered its power cost. 10 Q. And the company has historically used market 11 caps in its GRID modeling. Correct? 12 Α. That is correct. 13 So during all of these periods you would have Q. had a market cap model, basically market cap modeling 14 within the GRID model. Correct? 15 16 Α. That is correct. 17 Q. So all else being equal, if you remove the 18 market cap model, the results in these years would be 19 the under-recovery would be even greater. Correct? 20 A. I agree all else being equal. But I have to say 21 that I don't think that's a particularly meaningful conclusion. There's a number of factors affecting that 22 23 power costs on the basis of normalized versus actual 24 comparison, including, you know, weather, loads, fuel 25 prices that may vary. So while I agree that, you know,

1 the market caps, all else being equal, reduce forecasted net power costs, I don't necessarily believe that 2 3 removing them in the future contributes to PacifiCorp 4 under-recovering its power cost on a normalized basis. 5 Q. So, Mr. Deen, just carrying on down that page, I 6 wanted to ask you a question about your position 7 opposing the company's PCAM on the basis that it was 8 unnecessary. Is that a fair assessment of your 9 position? 10 A. Could you give me a cite where you're looking? 11 Q. I will give you a cite. But to summarize 12 Boise's position in this case, you oppose a PCAM for 13 PacifiCorp on the basis that it's unnecessary. Is that 14 fair? 15 A. Yes. As a first matter, we do not believe that 16 the pattern of variability that's been shown in 17 PacifiCorp's power costs necessarily warrants a PCAM, 18 and then equally or more problematically we 19 fundamentally disagree with the structure proposed by 20 PacifiCorp. 21 Q. So you're explaining that position here, and talking about, beginning on line 12, going to line 16, 22 23 basically disagreeing with the challenges of modeling 24 variable resources and rates. Do you see that? 25 A. I guess I don't see that. Lines 13 to 14, I

1 believe I said I fully acknowledge the issue of integrating variable output available resources is a 2 3 challenge. 4 Q. And then you, at lines 15 to 16, you say: On a 5 normalized annual basis these costs can and are forecast б on a reasonable basis. Do you see that? 7 Α. I do. 8 Can you turn to page 9 of your testimony. Ο. 9 A. Yes. 10 There when you're opposing PacifiCorp's attempts Q. 11 to refine its wind modeling, you indicate, beginning on 12 line four: Forecasting normalized annual generation for 13 large-scale wind projects in the United States is very 14 much a science still in development. It is clear that 15 wind power resources can display a high level of 16 variability in inter-annual generation. 17 Do you see that? 18 Α. I do. 19 Q. Isn't that precisely the variability that 20 PacifiCorp is trying to capture in its PCAM proposal in 21 this case? 22 I believe PacifiCorp is trying to capture every Α. 23 single source of variability in its power costs and 24 recover those on a dollar-per-dollar basis. 25 Q. So can you turn to your testimony at page 6. I

0552 1 wanted to ask you some questions about your position on 2 QF, the QF issue in this case. 3 A. Please do. 4 On lines 21 to 23, you say: So as not to expose Ο. 5 Washington consumers to potential harm from QF pricing б policies in other states, the WCA was adopted with QF 7 resources being situs assigned to each state. 8 So you specifically are referencing policies in 9 Oregon and Idaho as policies that could potentially harm 10 Washington customers. Is that correct? You see that? 11 Moving up to lines 19 through 21. 12 A. I think I was used to using Oregon and Idaho. I 13 think this was covered at length by Mr. Gomez as just examples of states sort of in the region that have 14 15 different PURPA implementation policies than Washington. 16 Q. So I just wanted to ask you a question about 17 Idaho. You were a witness in Avista's 2011 rate case. 18 Correct? In the Washington jurisdiction. 19 Α. Yes. And I believe Exhibit 14CX is your 20 0. 21 testimony in that case. 22 MR. COWELL: Your Honor, I just wanted to object on the basis of it being another company involved. I 23 24 believe that was another one of the stated objections 25 when DJR-6CX was excluded, involved in Avista as the

0553 1 company, not PacifiCorp. So on that same basis, I want to object on relevancy. 2 3 JUDGE MOSS: Help me understand why the witness' 4 testimony with respect to another company would be 5 relevant here. MS. McDOWELL: Well, I was going to lay a б 7 foundation for these questions and then demonstrate 8 through this witness that he did not object to QFs in 9 the Avista case being -- excuse me -- an Idaho QF of 10 Avista as being assigned to Washington. 11 JUDGE MOSS: Why don't you just ask him about 12 that without reference to this testimony. 13 MS. McDOWELL: I can do that. BY MS. McDOWELL: 14 15 Q. So, Mr. Deen, you were a witness in Avista's 16 most recent power cost case. Correct? 17 A. That is correct. 18 Q. Are you aware that Avista has a QF contract in 19 Idaho with a company by the name of Stimson? 20 A. I was not aware of that. That was not an issue 21 that I analyzed on behalf of my client in that case. The first time I became aware of that contract, 22 specifically that I recall, was in reading -- I assume 23 24 you're referring to the same QF of that order, the cross 25 exhibits you gave me?

1 Q. The Idaho QF that is assigned -- that Avista holds that is partially assigned to and allocated to 2 3 Washington. 4 A. Yes, and I did not analyze that issue in that 5 Avista case. б Q. So just a quick question about your adjustment 7 on the Jim Bridger 2 heat rate. Moving to page 18 of 8 your testimony. 9 A. Yes. 10 Q. And this adjustment is related to the Jim 11 Bridger 2 investment that has been proposed in this case 12 by the company? 13 A. That is correct. Q. So you've been present in the hearing room 14 15 today? 16 A. Yes, today. I was listening on the phone 17 yesterday, but it was a little hard to hear at points. 18 Q. So I assume you've come to understand that the staff and public counsel are taking a position that that 19 20 resource should not be included in rates? 21 A. I do understand that, yes. Q. And if the commission accepts this adjustment, I 22 23 take it you would agree that the benefits of Jim 24 Bridger 2 should also be removed from net power costs? 25 A. Absolutely. My adjustment is simply proposing

to make sure that the cost and benefits are matched in
 rates.

3 0. So your adjustment would be moot at that point? 4 Yes, if the capital upgrade costs were moot. Α. 5 Q. Assuming the costs do go in, let me just clarify б that your proposal -- you agree that the company 7 currently has included increased generation associated with the Jim Bridger 2 update. Correct? 8 9 A. Yes. 12 megawatts, I believe. 10 Q. And your proposal seeks to impute additional 11 benefits by using a heat rate from another unit, Jim 12 Bridger 1, and applying it to Jim Bridger 2? Is that 13 correct? 14 That is correct. So the rationale behind that, Α. 15 essentially my understanding is that -- and I've sent a 16 company data request to that effect -- that the upgrades 17 are extremely similar in nature between Units 1 and 2. 18 The company anticipates -- let me make sure that number 19 is not confidential -- okay, yes. 20 The company anticipated it's a 500-BTU 21 per-kilowatt-hour heat rate improvement over the normal operating range of the plant. Instead of imputing that 22 23 value, I used actual operational results since the 24 similar upgrade was installed on Bridger 1 and came up 25 with more conservative recommendation.

Q. You used actual results from a different unit.
 Correct?
 A. I did. And to be clear, I judge that to be
 appropriate based on the company's data response.

Q. You understand that the company's proposal here
is to reflect those improvements in the heat rate
through actual data reflected in a four-year average.

8 Corrects?

9 A. That is correct.

Q. Are you aware that this is how the company has modeled all heat rate increases and decreases in this case and all previous cases in Washington?

A. I'm not aware of the history, I suppose, ofWashington heat rate implementation.

Q. Can you point to any case where this commission has ever imputed a heat rate for one unit based on the heat rate of a different unit?

18 A. No, I do not have a previous instance.

19 MS. McDOWELL: That's all I have, Your Honor.

20 So I just need to look at the exhibits I'll need 21 to offer.

JUDGE MOSS: All righty.
Nobody has indicated cross for Mr. Deen.
Did the bench have questions?
CHAIRMAN DANNER: No.

| 1 | COMMISSIONER GOLTZ: No. |
|----|---|
| 2 | JUDGE MOSS: Time to move quickly. |
| 3 | I can tell you 12 and 18. |
| 4 | MS. McDOWELL: Well, Your Honor, I did have an |
| 5 | additional question that, I'm sorry, I forgot to ask |
| б | Mr. Deen, and it's related to an exhibit, so would you |
| 7 | allow me to ask a couple more questions? |
| 8 | JUDGE MOSS: Sure. |
| 9 | MS. McDOWELL: Thank you so much for that. |
| 10 | BY MS. McDOWELL: |
| 11 | Q. So are you aware of docket UM-1129 in Oregon? |
| 12 | A. Is this referring to the cross exhibit that you |
| 13 | submitted? |
| 14 | Q. I'm just asking you in general, are you familiar |
| 15 | with that docket. |
| 16 | A. I'm familiar that it exists. I was not a |
| 17 | participant. |
| 18 | Q. Are you aware that your partner, Mr. Schoenbeck, |
| 19 | filed testimony on behalf of ICNU relating to QF issues |
| 20 | in Oregon? |
| 21 | A. I became aware of that as a result of this |
| 22 | exhibit. |
| 23 | Q. You were not aware of that previously? |
| 24 | A. I was not. Mr. Schoenbeck has testified |
| 25 | hundreds of times. I'm not aware of all his testimony. |

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1 MS. McDOWELL: That's all I have. JUDGE MOSS: You're not going to offer 12 or 18? 2 3 MS. McDOWELL: I'm going to quickly look 4 through. I'm trying to be mindful of your rulings and 5 not waste time if I can't lay a proper foundation. б JUDGE MOSS: I'm trying not to waste time too. 7 MS. McDOWELL: So 12 I think we argued about, and you accepted, so we'll offer that. 8 9 13 I will not offer. 14 I will not offer. 15 I 10 will not offer. 16 I will not offer. 17 I will not 11 offer. 12 18 I will offer. 13 MR. COWELL: Your Honor, I would object to 18 just on the basis of it being another jurisdiction and 14 15 so fundamentally different fact scenarios with Oregon's 16 rules, the jurisdiction. 17 JUDGE MOSS: As I recall, the questions that 18 concerned this exhibit, though, they went to an issue 19 that I don't think the jurisdiction would matter. 20 I've been taking notes. I have your objection 21 in mind, Mr. Cowell, as I listen to all this testimony, so I'm prepared to admit 12 and 18. 22 23 (Exhibits MCD-12CX and MCD-18CX were admitted.) 24 MS. McDOWELL: And then I'm not sure what the process is for official notice of orders from other 25

1 jurisdictions. This order relates to the market cap adjustment. It's 19CX, Order 12-409 from the Oregon 2 3 commission. Boise put in portions of the order, and we 4 were just supplementing the portions that they had in 5 their testimony with the complete order. б JUDGE MOSS: So now we're squarely it seems 7 within the rule of optional completeness. Boise 8 introduced portions of this order. Is that correct? 9 That's what you're saying? 10 MR. COWELL: I will accept that subject to 11 check, that is correct. 12 JUDGE MOSS: Mr. Deen is confirming that. We'll 13 go ahead and have the whole thing for reference and you 14 can organize it as you wish. 15 MS. McDOWELL: Exhibit MCD-10 was the portions 16 of the order. This is the balance of the order related 17 to the issue. It's not the entire order, it's a balance 18 of the order related to the market caps issue. 19 JUDGE MOSS: Okay. And then while I have a 20CX on my list, I don't have a 20CX in my notebook, so I 20 21 gather that was withdrawn earlier. 22 MS. McDOWELL: That's correct. It was related to the third-party wind integration issue which has 23 24 been uncontested issue at this point. 25 JUDGE MOSS: Uncontested. Very well. I think

1 that takes care of those. Are my rulings clear to 2 everyone? 3 MS. McDOWELL: Thank you. 4 JUDGE MOSS: Very well. There being no questions from the bench, Mr. Deen, thank you much for 5 б being with us today and giving your testimony. 7 THE WITNESS: Thank you. 8 JUDGE MOSS: You may as well keep your seat. I 9 think given it's 4:00 we'll just forge ahead, and I 10 don't expect -- well, we'll see. I won't comment. 11 We'll need to get some chairs up there. 12 (Pause in proceedings.) 13 JUDGE MOSS: Ms. Steward and Mr. Deen, you have been on the stand with us before, so have been 14 15 previously sworn, and I'll remind you that you're under 16 oath. 17 I'll ask the other three of you to please rise 18 and raise your right hands. 19 (Panel Members Christopher T. Mickelson, Lea 20 Daeschel and Charles Eberdt were sworn.) 21 JUDGE MOSS: Thank you. Please be seated. 22 While we just had Mr. Deen, and we probably had 23 Ms. Steward recently enough that everybody knows who we 24 are, let's go around and ask for introduction for the 25 remaining three. I just swore Mr. Mickelson. If you

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1 don't mind.

MR. MICKELSON: Christopher T. Mickelson, staff. 2 3 MS. DAESCHEL: Lea Daeschel, policy analyst with 4 public counsel. 5 MS. EBERDT: Chuck Eberdt, The Energy Project. б JUDGE MOSS: Thank you very much. 7 The matter concerning this panel is a settlement 8 among all the parties who are, as I understand it, concerning cost of service, rate spread and rate design 9 10 in this case. That being the case, and the whole matter 11 being fairly brief and straightforward, I don't really 12 see the need for introductory statements unless my 13 commissioners wish to have them. 14 No? 15 CHAIRMAN DANNER: I don't think it's necessary. 16 JUDGE MOSS: Then I think we should just have 17 questions from the bench, and if that precipitates any 18 need for questions from counsel, we'll allow for it. 19 Mr. Purdy, did you have something preliminary? 20 MR. PURDY: Your Honor, I did have just one 21 brief preliminary matter. As a result of settlement, 22 several of Mr. Eberdt's exhibits have been rendered 23 moot. JUDGE MOSS: Let's take look at those. 24 25 MR. PURDY: All right. They begin with CME-3.

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1 JUDGE MOSS: All right. MR. PURDY: And go through CME-7, all of them. 2 3 JUDGE MOSS: We'll just mark those as not being 4 offered. 5 MR. PURDY: Yes. Thank you. JUDGE MOSS: Very well. б 7 We're ready. 8 CHAIRMAN DANNER: I appreciate you're all being sensitive to the others' concerns, and I think you've 9 10 actually got a good settlement here in front of us, and 11 I want to thank you for the work you did on that. 12 I guess I'm still looking at what the end game 13 We have the issue of you trying to get people, you is. know, the affluent person who just says carelessly I'm 14 15 going to heat up my 25 hot tubs and use a lot of 16 electricity, and we want to curtail that kind of 17 activity. At the same time, we have low income people 18 who live in very poorly weatherized homes, and as much 19 as we'd like to stop that kind of activity, we can't 20 just necessarily do it by having some sort of pecuniary 21 penalty imposed on them. 22 What do you see as the resolution of this? I 23 think I'll ask Mr. Eberdt to start. 24 MS. EBERDT: Thank you, Commissioner. I'm not 25 sure what I see as the resolution here. One of our

1 concerns is that the population of low income
2 households, that we know is a very small proportion of
3 the low income households in the service territory, and
4 what I was hoping is that the consumption study that was
5 being proposed would look into trying to discover more
6 of that population's characteristics.

7 The thing that came out when we actually were 8 negotiating the settlement or the adjustment to the 9 LIHEAP program in the last rate case that resulted in 10 the multi-year ramp-up and agreement, was one of the 11 things that came out in the preliminary discussions 12 there was the fact that the low income households on the 13 average annually have a higher usage than the non-low income households, and that is kind of unique to the 14 15 Northwest. And I think it's a unique artifact of the 16 fact that we've had low electric prices for so long. 17 And low income housing is high energy -- or low

18 first cost, so that means baseboard heating, and so 19 those people who don't have natural gas heating end up 20 using a lot of electricity for heat. And so those 21 households that are in the LIHEAP program, in the LIBA 22 program are showing up as having a higher usage profile 23 than non-low income households on the average. 24 Whether or not that is unique to those people

25 who get into the program and therefore indicative of

1 their high level of need or whether that is generally true of all low income households in this service 2 3 territory is not something we really know. And I would 4 like to know more about the households who don't 5 actually get to participate in the program before I design a rate structure that is going to impact them. б 7 The other thing about Mr. Mickelson's, you know, 8 changing the rate structure from a 600 -- first block of 9 600 kilowatts to 800 kilowatts and then adding a third 10 tier is going to change how the low income people who do 11 get into the LIBA program are affected, because the 12 question is if these people are actually higher users, 13 then does this throw them into a higher cost third tier, or is the higher cost of the third tier greater than the 14 15 benefit of that 200-kilowatt increment of the lower cost 16 first tier. And since all customers will see that lower 17 cost first tier, does that then throw more of the system 18 cost or the -- well, the system cost, onto the people 19 who are paying the third-tier rate, and does that disproportionately affect the low income customer. 20 21 Now, if that isn't confusingly enough, I can probably think up some more things to say. 22 23 COMMISSIONER GOLTZ: Glad you were first. 24 CHAIRMAN DANNER: Well, I feel that in some ways we're kicking the can, which is something we do a lot 25

1 around here, and I would just like to know, you know, if 2 we're going to kick the can down, do we have some idea 3 what's down the road here. And it sounds like we have 4 to to gather more information. But even if we do gather 5 that information, I'm not sure that's going to be enough б for us to have a perfectly designed rate structure that 7 is going to be able to deal with the affluent bad actors 8 and the -- or, you know, that's my term for people who 9 use a lot of electricity -- or those who are forced to 10 because of their economic circumstances. 11 So I guess does anyone else have any thoughts on 12 that, since Mr. Eberdt has confused me? 13 MS. STEWARD: I'll go. So the end game from the company's perspective 14 15 is that costs reflect -- or that the rate structure 16 reflects the cost to serve. I don't think this is just 17 kicking the can down the road. 18 I think it's part of this is gradualism, at least from our perspective, and increasing that 19 customer, basically, charge up gradually over time in 20 21 light of concerns folks have about the immediate impact it may have on customers. And so that's where increase 22 to \$1.75 is helpful, and it's not just kicking it down 23 24 the road.

In terms of pushing off other decisions, I think

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additional information will be helpful, but ultimately
 it will be a policy decision for the commission on how
 to design rates. There's not going to be one perfect
 way to do it.

5 You know, the company's perspective in this case and in my rebuttal is that that differential between the 6 7 first and second tier was -- it's pretty sharp. It's 58 8 percent difference. This rate spread or the rate 9 design, the settlement retains that and it's the largest 10 differential of the three IOUs in the state. I think 11 that does provide an adequate motivation incentive for 12 those high use customers to reduce their usage. But 13 ultimately the survey may help us break down what the end uses are and what is possibly an elastic usage. 14 15 CHAIRMAN DANNER: As I read this, this is going

16 to be a study that is just done by the utility. Are you 17 going to be doing this with any third party or in 18 consultation with others?

MS. STEWARD: Yes. It will be a survey. We have done one, or updated one in Wyoming, and we used a marketing firm, Market Decisions I believe they are called, to work with. And so basically it will look a lot like our last residential survey, which was done 2006, which asked customers about their heating source, the cooling source, the types of appliances, the number

of them, the age of them, the characteristics of their
 home.

3 I would also like to add on questions to get a 4 better understanding of how well they understand their 5 bill, if they understand the current tier structure, if б they know how much they use, if they have a good idea of 7 how much they currently spend on energy. 8 CHAIRMAN DANNER: Is this going to -- they're 9 going to have good information on their bills or --10 MS. STEWARD: They have that information on 11 their bills. And what's interesting to find out is how 12 much -- how many customers actually look at that. 13 CHAIRMAN DANNER: Sure. 14 MS. STEWARD: The way we did it in Wyoming, we 15 started out questions, sort of blindly, you know, 16 assuming they won't go look at their bills to answer --17 which I would do, I would totally do. I would cheat. I 18 want to be right. 19 COMMISSIONER GOLTZ: Can you read that back? 20 MS. STEWARD: On a survey. 21 CHAIRMAN DANNER: Ms. Steward has said she's a

22 cheater.

23 MS. STEWARD: I also said I want it to be right. 24 You know, we started out asking questions to 25 see, you know, sort of blindly, and then we provide some information, and, you know, say, okay, well, this is
 what our rates are, were you aware of that, and then ask
 sort of their opinions about it. That's the way we've
 structured it in Wyoming.

5 MS. DAESCHEL: I just want to add from public 6 counsel's perspective too it does seem like it is like a 7 bit of kicking the can down the road, but I think 8 Mr. Mickelson's proposals are new and different, and we 9 would also like a chance to respond to those, and, you 10 know, we didn't have as much of an opportunity as we 11 would like to actually address that proposal.

We think that Mr. Eberdt raised some very pertinent concerns about that, and so I think what this settlement allows us to do is fully explore that in the future with the added information from this residential survey. So we see that as a really important benefit, the opportunity to explore that in more detail in a future case.

19 CHAIRMAN DANNER: Okay. Mr. Goltz?
20 COMMISSIONER GOLTZ: Yes. Following up on your
21 comments, approximately what percentage, if you know,
22 are what you would call low income consumers in the
23 PacifiCorp service territory?
24 MS. EBERDT: I actually haven't looked at this

25 data too recently, but it seemed to me that when we were

1 talking about this in the last rate case we were looking in Yakima County, like 20 percent of the population is 2 3 in that range that hit, you know, hits our service 4 numbers. 5 COMMISSIONER GOLTZ: I gather that's higher than you would find in the Puget Sound Energy service б 7 territory? MS. EBERDT: Well, I think -- I'm trying to 8 9 remember here. The way these numbers get characterized 10 from one place to another is with the one time you're 11 talking about people who are at 125 percent of the 12 federal poverty level, another time you're talking about 13 people who are at 100 percent of the federal poverty 14 level, they kind of run together. 15 But, yes, when I looked at county demographic 16 data, Yakima has one of the highest levels of poverty. 17 COMMISSIONER GOLTZ: The reason I ask is 18 whatever is learned in the next -- with all these 19 evaluations, it might not be applicable to other IOUs in 20 Washington. 21 MS. EBERDT: Absolutely. 22 COMMISSIONER GOLTZ: But it seems to me if you're talking 20 percent, your concern with 23 24 Mr. Mickelson's proposal of the third block was because 25 of the determination that on average low income

1 consumers use more electricity than the others. But it might be that a third block, properly structured, might 2 3 really not affect low income consumers because they may 4 be such high consumers that even though on average the 5 high consumers mix with all the low consumers that are б not low income, they're still going to be lower on 7 average. 8 You see what I'm saying? There's going to be 9 some high -- or non-low income consumers that are the 10 highest consumers. 11 MS. EBERDT: That's possible. 12 COMMISSIONER GOLTZ: And will we learn this in 13 this study? 14 MS. EBERDT: Boy, that's more a question for 15 Ms. Steward than for me. 16 MS. STEWARD: You just confused me. 17 COMMISSIONER GOLTZ: Just because low income 18 consumers consume more on average than the others doesn't mean that they would be disproportionally 19 20 impacted by a really high block. 21 MS. STEWARD: It depends where the rate is set. 22 COMMISSIONER GOLTZ: Will this study teach us 23 that? 24 MS. STEWARD: No. As part of the study we can 25 ask for demographic information and ask folks, you know,

to provide the number of people in the household, their ages and their income, but it is a survey. You know, they can decline to answer income. And in Wyoming I think about a third of the customers declined to provide income.

6 But it's not going to tell us -- it's not going 7 to tell us how to design rates, you know. That's still 8 going to come down to everybody's interpretation of how 9 to do it. And then how -- you know, it's not just how 10 many blocks, but what the differential should be between 11 the blocks and that -- we're not going to get that out 12 of the survey.

13 COMMISSIONER GOLTZ: Well, I'm confused then, because I look at paragraph 12 of the settlement, and 14 15 the second and third bullet points on page 4, under 16 paragraph 12, the second bullet says that PacifiCorp 17 will include direct testimony in its next GRC describing 18 its review and analysis of the proposed changes recommended by Mr. Mickelson, and then the next bullet 19 says it will include in the next GRC analysis of the 20 21 current residential tiered block rate and possible alternatives, including changes in the number of blocks, 22 size of blocks, and impacts on low income consumers. 23 24 I read that as getting to that information that we'll learn, that we'll be able to answer these 25

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1 questions.

2 MS. STEWARD: Well, yeah, those are -- they're 3 related, but they're two different things. 4 And then the next bullet, I believe, is the 5 survey. COMMISSIONER GOLTZ: Right. б 7 MS. STEWARD: I don't know when we will file the next case, if we will file the next case before 8 9 July 31st, 2014 or not. But as part of the next case, 10 direct testimony, I will show different options, and to 11 the extent we have that information, I will incorporate 12 that survey information in, but otherwise I'll just show 13 different variations of rate design and what those 14 impacts are. 15 COMMISSIONER GOLTZ: So how are you going to 16 figure it out? I read this as you're going to take 17 Mr. Mickelson's third block, you're going to answer 18 Mr. Eberdt's concern. Is that not true? 19 MS. STEWARD: I think we'll present it several 20 different ways, and then the company will make a 21 recommendation of what we think is the appropriate way for rates to be designed. 22 23 COMMISSIONER GOLTZ: I guess what I want to know 24 is whenever that happens to be, if we're going to be 25 sitting here also with a dispute between Mr. -- friendly 1 dispute -- between Mr. Eberdt and Mr. Mickelson about 2 the impact on low income of a very high third block 3 rate.

Are we going to have good information on that data, or are we just going to say there's a couple options? I read these bullet points as getting to that answer.

8 MS. STEWARD: We'll still have the same 9 information. We can take Mr. Mickelson's proposed rate 10 design and apply that to the current, what Mr. Eberdt 11 called the low income proxy group, from their actual 12 usage, that are on our Schedule 17, and see what those 13 impacts are. We can do that today.

14 COMMISSIONER GOLTZ: Okay.

MS. EBERDT: Commissioner, I must say I was hoping that we would go beyond that to some extent and look at the geographic distribution of usage and poverty distribution and see if there's a correlation there as well.

I mean, I'm sure that this company knows how much power is going into various service areas in their area, and they can -- well, I shouldn't be so sure of this. But I would hope that they could actually look at geographic areas and say, okay, these are the customers here, we know from census data what the poverty areas

1 are by zip code and things like that, and do some 2 cross-correlation there to see how that plays out in 3 some ways, because that will get us to more than just 4 the people who are in the proxy group.

5 MS. STEWARD: Whereas with the survey, we'll be 6 able to take -- and it will be blind to the company, 7 actually, but we will be able to track a customer who 8 claims that they were, you know, whatever their income 9 level was, below the federal poverty level, we'll be 10 able to look at what their actual consumption was.

We won't be able to say -- we won't know who that customer is, because we keep it blind. But we will be able to use that. And so after the survey, we will be able to perhaps expand on that proxy group, but it is a self-selected group of customers as well that would indicate what their income is.

17 COMMISSIONER GOLTZ: Let's say after this 18 survey, and after the analysis that you'll do to get ready for your filing of your next rate case as 19 discussed in paragraph 12, the second and third bullet 20 21 points, you come up with a proposal that shifts to a three-block system, and with a severe high end, top --22 23 what do you call it -- end block, top block, whatever it 24 is.

MS. STEWARD: Third tier.

25

1 COMMISSIONER GOLTZ: And so how will you know 2 without experience what sort of impact that will have on 3 your revenues?

4 MS. STEWARD: You mean elasticity effect? 5 COMMISSIONER GOLTZ: Yeah. What sort of б pro forma adjustment would there be to say, well, we 7 estimate that the people in the suburbs are going to 8 start cutting their electric uses by the ten percent and the impact it will be. How do you know? 9 10 MS. STEWARD: We won't. There are elasticity 11 studies that have been done. I can't say we would 12 propose a pro forma adjustment. I don't know of a 13 utility that has.

As part of our IRP, we do look at the Class 3 DSM, which are peak shifting, you know, rate designs and so they have -- we have made assumptions on how much our tiered structures have saved over time as a result of -well, as a result of our tiered structures, how much energy, you know, has shifted.

And those are -- those studies were done using elasticity studies from around the country, and then within a range. So I don't know that we would do a pro forma, but --

24 COMMISSIONER GOLTZ: I'm assuming that among the 25 purposes of all this is to encourage more conservation

1 and less per capita use, and without a decoupling 2 mechanism, the company might take a hit from that. 3 MS. STEWARD: What you end up with in the third 4 tier is a lot of the usage that's subject to weather 5 already, you know, and you have customers that fall б within each of the tiers. They're not all going to end 7 up in the third tier. 8 So it's hard to -- it's hard to say. That's why 9 pro forma adjustment I imagine would be very 10 controversial. 11 MS. DAESCHEL: I would just add that I think 12 there are studies you can do to determine which 13 customers fall under which tier based on their usage, and I think maybe even Mr. Mickelson might have done 14 15 some of that in this case, but there's opportunities to 16 do that to understand better how many customers which 17 would fall under which tier. 18 MS. STEWARD: There are bill frequency studies. 19 COMMISSIONER GOLTZ: So you've got a family

20 living there, they've got a hot tub and they have all 21 this, and they, you know, they plug in their electric 22 cars and all sorts of things, and all the sudden the 23 third tier, they're going to be in the third tier, and 24 that's going to be another 50 percent higher than the 25 rate in the second tier. And either you're going to

1 encourage conservation, which would be something, or 2 maybe you're going to get more money out of it. Maybe 3 they're just going to say -- these people have a demand, 4 and we're going to get more money. It could go either 5 way. Or maybe that enables you to kind of lower the б rates in the earlier tiers. I just don't know how 7 you're going to figure out your revenue, your estimated 8 or -- revenue in a new rate structure going forward. 9 MS. STEWARD: In Utah we have three tiers in 10 summer, we have two tiers in winter. We kind of looked 11 at that revenue volatility, and it was really more 12 driven by weather. 13 COMMISSIONER GOLTZ: I suppose the revenue for

the company could go up if you raised the higher block 14 15 and then the people keep on heating their hot tubs. 16 MS. STEWARD: Well, it would be designed to be 17 revenue neutral when we designed it. It would be 18 designed based on the billing units we have, from either historical as traditionally has been the case in 19 Washington, or forecast if we filed a forecast test 20 21 period. We would have billing units, and so those would be the basis of designing the rates, and to collect that 22 23 revenue that's been allocated to the residential class. 24 COMMISSIONER GOLTZ: You would assume that the 25 per capita usage in the test year is the same as the per

1 capita usage in the rate year?

| 2 | MS. STEWARD: It depends if it's a historical |
|----|---|
| 3 | test period or test period. So for this case our rates |
| 4 | are designed on a historical usage basis. That flows |
| 5 | through the entire case from interjurisdictional |
| 6 | allocations factors to class cost of service, to |
| 7 | pricing. |
| 8 | If we had a forecast test period, you know, |
| 9 | presumably, that to match, you know, across the case, |
| 10 | that usage that we're forecasting would be in the |
| 11 | interjurisdictional class factors, class cost of |
| 12 | service, and pricing. |
| 13 | COMMISSIONER GOLTZ: Just one other question I |
| 14 | think. Well, maybe a bit more. But the company did |
| 15 | you envision a time in the foreseeable future where you |
| 16 | will be able implement time-of-day pricing? |
| 17 | MS. STEWARD: I think at some point in the |
| 18 | future, yes. |
| 19 | COMMISSIONER GOLTZ: But your current meters |
| 20 | don't allow that? |
| 21 | MS. STEWARD: Correct. I think we recently |
| 22 | installed the AMR meters in Washington. So it will |
| 23 | probably be a number of years. |
| 24 | But you're right. I think time of day is better |
| 25 | reflective of the cost to serve than just tiers of over |

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1 the course of a month.

| 2 | COMMISSIONER GOLTZ: Do you have time-of-day |
|----|--|
| 3 | pricing in any of your other jurisdictions? |
| 4 | MS. STEWARD: We do in Idaho. There's time of |
| 5 | day in Oregon. They're both voluntarily programs. And |
| 6 | there is a cost to customers for that meter, an |
| 7 | incremental monthly cost. |
| 8 | COMMISSIONER GOLTZ: Let me ask you also about |
| 9 | the basic charge. You stated in your testimony, and you |
| 10 | were originally proposing, proposed a basic charge of |
| 11 | \$10.21 per month to cover the cost of meters, service |
| 12 | drops, meter reading and billing. Maybe there's one or |
| 13 | two other things there. |
| 14 | MS. STEWARD: I think I proposed \$10. |
| 15 | COMMISSIONER GOLTZ: You said the cost was |
| 16 | \$10.21 and you were proposing \$10. |
| 17 | MS. STEWARD: Right. |
| 18 | COMMISSIONER GOLTZ: That doesn't come anywhere |
| 19 | close to covering the so-called fixed costs of the |
| 20 | system. Right? It's just costs related to the |
| 21 | customer. |
| 22 | MS. STEWARD: To the number of customers, right. |
| 23 | COMMISSIONER GOLTZ: So I'd like to ask the |
| 24 | others if that is a reasonable concept for the basic |
| 25 | charge, that we cover those customer costs, or should it |

1 be more to cover more of the fixed costs, or should it be less because of low income concerns? I mean, what is 2 3 it -- you're talking about gradualism. What are we 4 gradually moving toward, or do we know that? 5 MS. DAESCHEL: From public counsel's б perspective, and this is what Mr. Glenn Watkins 7 testified to, we believe in the fixed customer charge 8 it's appropriate to include direct customer cost. So 9 those are the direct costs that it takes for a customer 10 to hook up to a meter and to maintain that account. 11 So when we did our direct customer cost 12 analysis, we reached a certain amount. I believe we had 13 a range, somewhere in the \$7.50 to \$7.76 range that we came up with, based on that, and so that's what we 14 15 believe is appropriate to look at for the fixed. 16 COMMISSIONER GOLTZ: I believe Ms. Steward, so 17 conceptually, Ms. Steward, you may not disagree with 18 that. Right? Or do you kind of agree conceptually that that's the -- not agree with the number, but you agree 19 with the concept that that's what the customer charge 20 21 should cover? 22 MS. STEWARD: At a minimum, yeah. Yes. I mean, there was a disagreement, there was some devil in the 23 24 detail on what are those customer-related costs that I

addressed in my rebuttal. Public counsel took out

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1 general plant that has been allocated to the customer 2 cost. We think those should be in as well, at a 3 minimum. 4 But, you know, part of the struggle with 5 residential rates is that there are a lot of б demand-related costs, but we don't have demand meters 7 for residential customers, and those demand costs end up 8 being in a volumetric, an energy-based rate. And so 9 after you take into account these customer-related 10 costs, that's sort of the next step, is, you know, is 11 recovering those demand-related costs in a way that's 12 not just energy-based. 13 COMMISSIONER GOLTZ: Mr. Mickelson, do you have any comments on where we ought to be going conceptually 14 15 toward a fixed or basic charge? 16 MR. MICKELSON: Well, staff would concur with 17 public counsel. We did the similar analysis, and our 18 range was more \$8. So you would want to include the cost of hooking those customers up to the system. Maybe 19 ultimately as an end game, down the road, 10, 20, 30 20 21 years, you start to include the demand portion, but we're not there yet. 22 23 MS. STEWARD: That would be the epitome of 24 gradualism. 25 COMMISSIONER GOLTZ: You haven't heard

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1 Mr. Eberdt's response yet.

| 2 | MS. STEWARD: True. |
|----|--|
| 3 | COMMISSIONER GOLTZ: Mr. Eberdt, do you have a |
| 4 | comment on where we ought to end up on the basic charge? |
| 5 | MS. EBERDT: Generally we concur with public |
| б | counsel on this one. |
| 7 | COMMISSIONER GOLTZ: Mr. Deen, I assume that you |
| 8 | don't have a dog in this fight? |
| 9 | MR. DEEN: No. |
| 10 | COMMISSIONER GOLTZ: Anyone else have any |
| 11 | comments or questions? Otherwise I'm done. |
| 12 | I didn't ask Mr. Mickelson much about the tiers. |
| 13 | I guess I'll ask you this, Mr. Mickelson. Are you |
| 14 | comfortable that at the end of the study that's being |
| 15 | proposed, and including the information that the company |
| 16 | has committed to providing in the next general rate |
| 17 | case, do you feel confident that you will be able to |
| 18 | resolve this issue of whether or not the of the |
| 19 | three-tier structure and its impact on low income |
| 20 | customers? |
| 21 | MR. MICKELSON: I believe from the study, in |
| 22 | Ms. Steward's rebuttal she did bring up concerns about |
| 23 | using national data, I believe 2001 data, and so by |
| 24 | using the study, staff and other parties will be able to |
| 25 | use information that is, A, relevant to this company and |
| | |

1 to their service territory, and so in setting rates based off that, I think that is a good outcome. 2 3 COMMISSIONER GOLTZ: I've got nothing further. 4 CHAIRMAN DANNER: I just want to throw in -- you 5 know, to hold prices down so low income people can heat б their drafty homes is really kind of still an interim 7 step, because ultimately we've got to find a way to 8 weatherize those homes. And, you know, I don't know 9 that there's going to be a component of this study or 10 information that we can gather as part of the study that 11 will help inform that, but I'd just like to know if 12 there's any thinking along those lines. 13 MS. STEWARD: We have included a question in the last survey on energy efficiency efforts undertaken in 14 15 the past couple years with different items to check off, 16 including weatherization. 17 CHAIRMAN DANNER: So would that provide 18 information so that commerce could -- or utilities or LIHEAP program, or whoever is doing weatherization, will 19 have information that they can use to target this? 20 21 MS. STEWARD: That -- they won't be able to use it to target specific customers, because it will be 22 23 blind. 24 CHAIRMAN DANNER: You were talking about

25 geographic areas, or maybe that was Mr. Eberdt.

1 MS. STEWARD: I haven't thought about that. I 2 don't know if we could do a zip code or not. I don't 3 know how useful that would be. They won't know who that 4 customer is. I'll let Mr. Eberdt discuss it.

5 MS. EBERDT: You know, what occurs to me is that 6 there has been a residential building assessment done 7 for the region recently, and one of the unfortunate 8 anomalies of this residential building assessment is 9 that it's 90 percent owner-occupied, single-family. So 10 that almost automatically precludes the largest 11 proportion of low income homes.

12 But what we know from that building assessment 13 is that there's still a lot of homes out there that don't have wall insulation and that don't have much more 14 15 than R-18 attic insulation. So there's a lot of stuff 16 that can be done in these homes, and the question is how 17 are we going to know in this service territory, in these 18 certain areas, in the homes that are low income homes, whether or not these people have the opportunity for 19 20 this work to be done.

Again, another one of those things that's going to fall through the, kind of falls through the mesh, you might say, is that they are going to survey people, but in many cases the low income folks who are living there, if they happen to be the recipients of the survey, won't

1 know what has been done to that home because it's a more
2 mobile population, and so they may not have been there
3 when it was done, and they may not have the background
4 to know that.

5 And it's possible that -- the Department of 6 Commerce is doing a lot more now in collecting data from 7 the low income work that we're doing. We have a data 8 system that they've been working up for the last couple 9 of years, and we're getting more information about 10 what's going into the homes that we are doing, but it 11 doesn't tell us about the homes that we're not doing. 12 CHAIRMAN DANNER: So you don't see really any 13 opportunities in this cost service study that would inform those efforts or help them along? 14 15 MS. EBERDT: I think there are. If it 16 identifies -- if it starts to identify areas where 17 there's high usage that we're not aware of, that's a 18 good thing. We prioritize high usage and high burden in 19 our homes, and so that might be an opportunity for us to 20 do a better targeting job, and that's a good thing. 21 You know, I know it's going to be blind, but that still gives us the opportunity to do outreach, 22 23 geographically, if we have some kind of geographic 24 dimension to it.

25 CHAIRMAN DANNER: Thank you.

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1 I have no further questions. JUDGE MOSS: Nothing from counsel, I gather. 2 3 All right. 4 Well, panelists, thank you all for being here 5 today and being available for your testimony and giving б your testimony. You may all step down. 7 That brings us to the conclusion, I believe, of 8 our evidentiary proceedings, subject to any housekeeping 9 matters that the parties may wish to bringing to my 10 attention at this time. MS. GAFKEN: Judge Moss, I do have one of those 11 12 such matters. 13 JUDGE MOSS: All right. 14 MS. GAFKEN: Regarding the public comment 15 exhibit. 16 JUDGE MOSS: Yes. 17 MS. GAFKEN: I understand that we will probably 18 be able to get that in by Friday. 19 JUDGE MOSS: All right. That seems reasonable 20 to me. 21 And I would hope to have the bench request responses by Friday, if that's possible. Let me know if 22 23 it's not. The reason that's important to me is at some 24 point I have to close the record, and at that point, 25 we -- I guess if the public comment exhibit is coming in

1 we probably should consider that to be the close of the record. Evidentiary requests have been made in the 2 3 context of this proceeding, so if the answers came in a 4 little bit late, that would not really matter too much 5 to me, I think. б You're confident about Friday? 7 MS. GAFKEN: Yes. 8 JUDGE MOSS: If we get any written comments --9 CHAIRMAN DANNER: The one that we requested of 10 Ms. White might take a little more time. Is Friday a 11 good date? 12 MR. CEDARBAUM: It's my understanding, 13 Commissioners, that's going to be a group effort with help from the company, and so Friday might be too --14 15 CHAIRMAN DANNER: I think it will be. 16 MR. CEDARBAUM: -- oppressive. 17 JUDGE MOSS: My point is that's okay, because 18 we've established that will be information in the record, and we can receive that after the date we set 19 for the close of public comment, which I think if you're 20 21 confident about Friday then --22 MS. GAFKEN: Yes. 23 JUDGE MOSS: All right. We'll set Friday then. 24 All right. Very well. Anything else? 25 MS. WALLACE: Is it possible to get

clarification on Bench Request 6? I just wasn't exactly
 sure what was asked for in that.

3 JUDGE MOSS: You have to help me out. I've
4 closed my notebook here.

5 MS. WALLACE: I'm sorry. With that turnaround, 6 we might not get the transcript in time to get 7 clarification from the -- with that turn around, we 8 might not get clarification from the transcript in time. 9 JUDGE MOSS: Oh, I see. You need clarification 10 of the transcript. Well, I'm not finding my notes on 11 six here.

MS. WATSON: I have mine, if that's helpful. MS. WALLACE: It was related to when Dana Ralston was on the phone, it was related to the Jim Bridger turbine upgrade, and analyses were provided in staff or in response to an IRP. I was just wanting clarification on whether it was specific analyses or just the analyses that we've provided.

JUDGE MOSS: Do you have some notes on that?Can you bring that up?

I apologize. We've got some notes coming.
MS. WALLACE: She just said it was -- the
analyses we've provided on the need for the upgrade -JUDGE MOSS: I'm sorry. The court reporter and
I are both having a difficult time hearing that.

1 If you just confirmed the point, that should be 2 sufficient for the record. 3 MS. WALLACE: Great. Thank you. 4 JUDGE MOSS: I apologize. I wasn't 5 anticipating, of course, that the commissioner wouldn't be here to clarify his own bench request. 6 7 MS. WALLACE: I appreciate it. JUDGE MOSS: That's the way it is. 8 MS. WALLACE: I'm sorry. 9 10 JUDGE MOSS: I think we're good. If any further questions come up, let me know, we'll get it clarified. 11 12 Thank you. 13 MS. WALLACE: Thank you. 14 JUDGE MOSS: Anything else? 15 Thank you all very much. It's been a good 16 hearing. I participate your participation and your 17 professionalism. 18 Thank you. 19 (The proceedings were concluded at 4:36 p.m.) 20 _ _ _ 21 22 23 24

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CERTIFICATE STATE OF WASHINGTON COUNTY OF KING б I, SHERILYNN V. MCKAY, a Certified Shorthand Reporter in and for the State of Washington, do hereby certify that the foregoing transcript, taken on August 27, 2013, is true and accurate to the best of my knowledge, skill and ability. IN WITNESS WHEREOF, I have hereunto set my hand and seal October 7, 2013. SHERILYNN V. MCKAY, RMR, CRR, CCR 3236