

DOL/SOS:

FOR OFFICIAL USE ONLY

Date Filed:

1300 S. Evergreen Park Drive SW P.O. Box 47250 Olympia, WA 98504-7250 Phone: 360-664-1222

Fax: 360-586-1181 TTY: 360-586-8203

or

1-800-416-5289

email: transportation@utc.wa.gov

Docket# 181

HOUSEHOLD GOODS MOVING COMPANY PERMIT APPLICATION

ID:

Staff Assigned	Insurance	Inspection	Permit Issue	ed THG-		
Reception #	111-0268-207-02	111-0268-013-20	(3/12)	377		
Type of Househ	Type of Household Goods Authority Requested – check one Fee Required					
Provisional and period authority is a one-ti	nanent authority. The me fee. Complete page	fee for provisional, and the s 3-8 and Attachment A.	n permanent	\$ 550		
Permanent authority to transfer resulting in a change in ownership or controlling \$550 interest (at least six months must be served on a temporary provisional basis). Complete pages 3-8, Attachment B, and a closing annual report from current company						
Permanent authorit pages 3-8, Attachm	y to transfer under the ents B & C, and a closing	exceptions in <u>WAC 480-15</u> g annual report from curre	-187. Complete nt company	\$ 250		
Reinstatement of permit (must be filed within 30 days of cancellation, depending on criteria set forth in <u>WAC 480-15-450</u>). Complete pages 3-5 and include a statement justifying the reinstatement.						
Name Change – Complete pages 3-5 and Attachment D. \$35						
BUSINESS INFORMATION						
Legal Name: Curtis	A. Bernd	partners of a partnership or co	orporation)			
Trade Name, if applicable Bernd Moving LLC						
Physical Address 660 N 18th Avenue, Yakima, WA 98902						
Mailing Address 660 N 18th Avenue, Yakima, WA 98902						
Telephone Number (509) 453-6683 Fax Number ()						

posted Email

BUSINESS INFORMATION - continued				
UBI#: 603-611-997 Email: cbernd@berndmovingsystems.com				
USDOT #: 074735 (If you currently don't have one, go online at www.fmcsca.dot.gov/online-registration to apply or call 360-596-3812 for assistance.)				
Department of <u>Labor & Industries</u> Worker's Comp account # 628,066-00				
Employment Security Department registration number 000-660544-00-8				
Is your business registered with the <u>Department of Revenue</u> ? ☐ No 図Yes				
TYPE OF BUSINESS STRUCTURE				
☐ Individual ☐ Partnership ☑ Corporation ☑ Other (LP, LLP, LLC) State of Incorporation WA				
List the name, title and percentage of partner's share or stock distribution for major stockholders:				
Name Title Stock Distribution or % of Shares Curtis A. Bernd New Owner 100%				
 Must provide a copy of a valid driver's license or government-issued photo identification card for each person named in the application. Describe the services you wish to provide. Explain how your services will enhance customer choice, promote competition, or fill an unmet need for service: Continue to provide household goods moving and storage to the yakima area as agents for United Van Lines. Bernd Moving Systems continues to be the leading moving company in the Yakima Valley. I hope to expand services to include more O&I business. 				
Briefly describe your experience in the transportation/household goods moving industry: Over 20 years of experience in every aspect of the industry. Prior company experience including companies such as				
Bernd Moving Systems, Crown Moving, Bekins NW and van liner experience with Mayflower, United and Atlas agencies.				
 3. Do you currently hold, or have you ever held, a permit to operate as a motor carrier of property? No □ Yes If yes, please indicate your permit number				
5. Do you currently operate interstate? ⊠ No □ Yes If yes, please indicate your MC#				
6. Do you operate interstate as an agent of another company? ☐ No ☒ Yes If yes, what is the name of the company? United Van Lines				

7.	Do you have, or have you ever had a	business-related legal proceeding against you i	n Washington,
	or in any other state? ☒ No ☐ Yes	If yes, please list below:	V

Type of Legal Proceeding	Date	State

^{*}attach additional pages if necessary

8. Has any person named in this application ever been convicted of any crime involving theft, burglary, assault, sexual misconduct, identity theft, fraud, false statements, or the manufacture, sale, or distribution of a controlled substance? MNo \square Yes If yes, please list below:

Type of Conviction	Date	City/State

^{*}attach additional pages if necessary

9. Has any person named in this application, been cited for violation of state laws or Commission rules? ☒ No ☐ Yes If yes, please list below:

Violation	Date	RCW/WAC

^{*}attach additional pages if necessary

FINANCIAL STATEMENT

Complete the following financial statement or attach a balance sheet, profit and loss statement, or business plan. ***Please see attachments***

business plan. ***Please see		attachments***	
Assets		Liabilities	
Cash in Bank	\$	Salaries/Wages Payable	\$
Notes Receivable	\$	Accounts Payable	\$
Investments	\$	Notes Payable	\$
Other Current Assets	\$	Mortgages Payable	\$
Prepaid Expenses	\$	TOTAL LIABLITIES	\$.
Land and Buildings	\$	NET WORTH	
Trucks and Trailers	\$	Preferred Stock	\$
Office Furniture	\$	Common Stock	\$
Other Equipment	\$	Retained Earnings	\$
Other Assets	\$	Capital	\$
TOTAL ASSETS	\$	TOTAL LIABILITIES & NET WORTH	\$

	Describe	EQUIPM the equipment you will own (attach additional s	n or lease to provide moving s	services	
Year	Vehicle 15 Number Gross veh				
	Please see attached				

SAFETY AND OPERATIONS

CONTROLLED SUBSTANCE AND ALCOHOL USE AND TESTING (<u>Title 49</u>, <u>Code of Federal Regulations Part 382 and Part 40</u>). If you operate commercial motor vehicles, your drivers must be in a Controlled Substance and Alcohol Use and Testing program. You must have an alcohol and controlled substances testing program. Please attach evidence of your enrollment in a drug and alcohol testing program.

SAFETY RESPONSIBILITIES

List the person and position responsible for understanding and complying with the <u>Federal Motor Carrier Safety</u> <u>Regulations</u> (FMCSR) and Washington State Laws and commission rules (WAC) as described below. Please refer to the WAC rules, Fact Sheets and publication "Your Guide to Achieving a Satisfactory Safety Rating" for assistance with requirements that may apply to your specific operations

COMMERCIAL DRIVER'S LICENSE (CDL) STANDARDS REQUIREMENT AND PENALTIES (Title 49, Code of Federal Regulations Part 383). If you operate commercial motor vehicles, your drivers must have a valid CDL.

DRIVER QUALIFICATION REQUIREMENTS: (Title 49, Code of Federal Regulations Part 391). Each of your drivers must meet minimum qualification requirements. You must maintain driver qualification files for each driver.

DRIVERS HOURS OF SERVICE (Title 49, Code of Federal Regulations Part 395). Each of your drivers must maintain hours of service logs. You must maintain true and accurate hours of service records for each driver.

INSPECTION, REPAIR AND MAINTENANCE (Title 49, Code of Federal Regulations Part 396). You must systematically inspect, repair, and maintain all motor vehicles.

PARTS AND ACCESSORIES NECESSARY FOR SAFE OPERATION (Title 49, Code of Federal Regulations Part 393). You must maintain parts and accessories in a safe condition.

LIABILITY INSURANCE REQUIREMENTS (WAC 480-15-530). You must file and maintain proof of public liability and proper damage insurance (\$300,000 minimum coverage for vehicles under 10,000 pounds GVWR and \$750,000 minimum coverage for vehicles 10,000 pounds GVWR or more)

CARGO INSURANCE REQUIREMENTS (WAC 480-15-550). You must maintain cargo insurance coverage (\$10,000 for household goods transported in motor vehicles under 10,000 pounds GVWR and \$20,000 for vehicles 10,000 pounds GVWR or more).

paries of interest	
Name: Cuty A Beny	Position:
Curtis A. Bernd	Owner

OPERATIONAL RESPONSIBILITIES				
Annual Reports and Regulatory Fees (WAC 480	-15-480). You must annually file a report of your			
financial operations and pay regulatory fees.				
Name: Curty A. Bewel	Position:			
Curtis A. Bernd	Owner			
the State of Washington must comply with the region the name and position of the person in your organi with the laws of the State of Washington, such as, I (industrial insurance, safety, prevailing wage); Depolicensing, Unified Business Identifier (UBI number),	-size or over-weight permits); Department of Revenue,			
Name: Cuth Bound	Position			
Curtis A. Bernd	Owner			
If you would like to receive information about	new household goods carriers, check here 区			
DECLARATI	ON OF APPLICANT			
	in itself constitute authority to operate as a household			
As the applicant for a household goods permit, I understand the responsibilities of a motor carrier and I am in compliance with all local, state and federal regulations governing businesses, including household goods movers, in the state of Washington.				
I understand that if the commission grants my application as a new entrant I will receive temporary authority to provide service as a household goods carrier on a provisional basis for at least six months. During this time, the commission will evaluate whether I have met the criteria in WAC 480-15-305 to obtain permanent authority. I also understand that I must comply with all conditions placed on my temporary permit and that failure to do so will result in cancellation of my permit.				
My employees are sufficiently trained to comply with commission rules regarding estimates, bills of lading, rates and charges and terms and conditions of household goods moves. In addition, my employees are sufficiently trained to comply with commission rules regarding vehicle operation, maintenance, and all other safety requirements. My company will provide a copy of the customer survey to each customer for whom we provide transportation service.				
I understand the commission will complete a crin application.	ninal background check on each person named in the			
I certify or declare under penalty of perjury under the laws of the State of Washington that the information contained in this application is true and correct.				
Curtis A Bernd Aw W	A. Bernel 8/21/16 Kennewick 12A			

Signature of Applicant

Date and Location

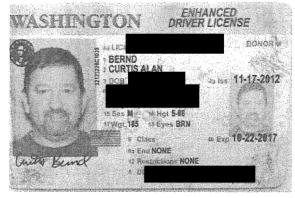
Print name of applicant



ATTACHMENT B

Transfer of Household Goods Authority Per <u>WAC 480-15-187</u>

Current Name on Permit (Seller): Doug Bernd
Current Trade Name on Permit (Seller): Bernd Moving Systems, Inc.
Address (Seller): 660 N 18th Ave, Yakima, WA 98902
HG Permit Number: 18158 Phone Number (Seller): (509) 453-6683
Does the transfer of this permit fall under the provisions of $\underline{WAC-480-15-187(2)}$ or (3)? \blacksquare No \square Yes If yes, please complete Attachment C.
Have all fines or penalties owed to the commission been paid? Has the closing annual report been filed? Note: A company transferring operations must submit an annual report for that portion of the year in which the company operated.
A customer may file a loss or damage claim for up to nine months following a move and may file a loss or damage lawsuit for up to two years following a move. Who will be responsible for handling claims filed by customers for loss or damage that occurred on moves taking place prior to the sale and transfer? Curtis A. Bernd
RELEASE OF AUTHORITY
I, the seller, have sold or otherwise released interest in my household goods permit number HG- 18158 to the following:
Name of Buyer: Curtis A. Bernd
Trade Name of Buyer: Bernd Moving, LLC.
We, as applicants, hereby jointly declare and affirm that all information is true to the best of our knowledge.
Long Bernd 8/17/14 Yakima, WA
Seller's Signature Date and Location
Casta Gener 8/17/16 YAKIMA, WA
Ruyer's Signature Date and Location





August 2, 2016

Washington UTC 1300 S. Evergreen Park Dr. SW P.O. Box 47250 Olympia, WA 98504-7250

RE: Bernd Moving Systems transfer of ownership

Hello:

The purpose of this letter is to satisfy the request for certified statements from the current owner of Bernd Moving Systems, Douglas Bernd and the buyer of the business, Curtis Bernd. The transfer of ownership is scheduled to take place on or around September 1st, 2016.

After many successful decades of ownership, Douglas Bernd is retiring and has agreed to sell 100% of his ownership interest in Bernd Moving Systems to his nephew, Curtis Bernd. Keeping with the family name will help ensure continued name recognition in the local community.

Last October, Curtis came on as an employee to start the transition process. Douglas has been training Curtis with the current systems of operation as well as introducing him to key account executives and clientele. Douglas will also continue to stay on as a consultant for the next few years as needed.

Bernd Moving Systems is currently operating as an agent for United Van Lines and under the new ownership, Bernd Moving LLC will continue as agents for United Van Lines. Additionally, all current employees will stay on with Bernd Moving LLC. Every effort has been made to ensure a seamless transition.

The drug and alcohol testing program that will be utilized is through United Van Lines (see verification letter from Valley Medi-Center). The program is upon hire and randomly thereafter.

I, Douglas A. Bernd, do hereby certify the above statement is true.

Douglas Al Bernd

State of Washington, County of Yakima

Signed or attested before me on Aug 3, 2016 by Douglas H 13erne

(soal or stamp)
Dimminiuminiuminiuminiumi

Notary Public

State of Washington

APRIL L. LESLIE

MY COMMISSION EXPIRES
FEBRUARY 15, 2018

(Signature)

Title: Notan

My appointment expires: 2-15-18

Curtis A. Bernd

State of Washington, County of Yakima

Signed or attested before me on Aug 3, 2014 by Curtis A Bernd

Notary Public

State of Washington

APRIL L. LESLIE

MY COMMISSION EXPIRES
FEBRUARY 15, 2018

My appointment expires: 2-15-18

I, Curtis A. Bernd, do hereby certify the above statement is true.

UNITED VAN LINES AND MAYFLOWER TRANSIT SAFETY POLICIES

(amended and restated effective as of May 15, 2014)

- 1.0 Scope and Purpose
- 2.0 Van Operator Initial Qualification Requirements
- 3.0 Use of Drugs and Alcohol
- 4.0 Hours-of-Service Requirements
- 5.0 Out-of-Service Orders
- 6.0 Moving Violations; Criminal Charges
- 7.0 Accidents
- 8.0 Ongoing Van Operator and Equipment Qualification Requirements
- 9.0 Unauthorized Passengers
- 10.0 Vehicle Maintenance and Inspection
- 11.0 Hazardous Materials
- 12.0 Prohibition on Retaliation
- 13.0 Consequences for Non-Compliance

1.1 Scope and Purpose

- 1.2 United Van Lines and Mayflower Transit (the "Van Lines") are committed to protecting our customers' goods, our van operators and the lives of the people who share the nation's roads and highways with us. These policies are designed to promote safe conduct and safe decisions while our van operators are on the road; to prevent practices that could lead to crashes; to meet the requirements of applicable laws and regulations; and to establish safety-related requirements and responsibilities for the Van Lines, agents and van operators.
- 1.3 All Van Line representatives handling Van Line shipments are expected to be familiar with these policies and applicable safety laws and regulations, and to take appropriate action should potentially unsafe conduct be identified.
- 1.4 In addition to compliance with these policies (which may be updated from time to time), each Van Line agency shall be required to establish and maintain an effective safety compliance program and to meet such other safety-related requirements that may be prescribed by the Van Lines from time to time.

2.0 Van Operator Initial Qualification Requirements

- 2.1. An applicant for qualification to operate as a van operator under the Van Lines' operating authority must meet all requirements for qualification as determined by the Van Lines from time to time, including but not limited to the requirements st forth in the Federal Motor Carrier Safety Regulations (FMCSR).
- 2.2. The requirements for qualification for a van operator include the following:
 - a. Must be a minimum of 21 years old.
 - b. Must be able to read, write and speak the English language sufficiently to converse with the general public, to understand highway traffic signs and signals in the English language, to respond to official inquiries, and to make written entries on reports and records.
 - c. Must be able, through experience, training, or both, to safely operate the type of motor vehicle driven.

- d. Must be able, through experience, training, or both, to determine whether the cargo being transported has been properly located, distributed, and secured in or on the motor vehicle driven.
- e. Must be familiar with methods and procedures for securing cargo in or on the motor vehicle driven.
- f. Must be physically qualified to drive a motor vehicle in accordance with the FMCSR requirements for physical qualifications and examinations. If a van operator or applicant fails to meet the stated physical requirements and uses the provisions of the FMCSR regarding physical waivers, the following procedures shall apply:
 - (i) All qualification information, physical, waiver documentation, and medical records shall be submitted to the Van Lines' Safety department for review; provided, that if all qualification requirements other than the physical portion are met, only the medical information must be forwarded to the Van Lines' Safety department for review.
 - (ii) If physical documentation (including drug testing requirements), waiver documentation, and medical records are found to be complete, the documents will then be forwarded to Van Lines' medical consultant. It shall be the responsibility of the medical consultant, after reviewing all pertinent information, to order further tests and medical examinations as necessary for evaluation of the van operator applicant's physical ability to operate a commercial motor vehicle (CMV). All expenses regarding transportation and costs for further testing and examination shall be borne by the agency sponsoring the van operator for qualification. The medical consultant shall submit to Van Lines, in writing, the findings of his/her evaluation and recommendation for qualification.
 - (iii) The Van Lines' Safety manager will coordinate all activities regarding the waiver evaluation and will make the final qualification decision, using the medical consultant's evaluation and recommendation and discussion with division management as the basis.
- g. Must have a current, valid commercial driver's license (CDL) or a valid license for the vehicle being operated issued from the state of residence.
- h. Must successfully complete a driver's road test in accordance with FMCSR Part 391.31, or has presented a valid COL or a certificate of road test, which Van Lines has accepted as equivalent to a road test in accordance with FMCSR Part 391.33.
- i. Must have at least 30 days commercial driving experience deemed adequate which may include indicating professional performance and at least 30 days experience in household goods moving and handling or non-household goods (Third Proviso/Special Commodities) experience.
- j. Must complete all applicable training requirements as set forth by the Van Lines and/or as required by law.
- k. Must not have more than two moving traffic citations in the 12 months preceding the application and no more than four citations in the 36 months preceding the application.
- Must not have more than one preventable accident while operating a commercial vehicle in the 12 months preceding the application and no more than two preventable accidents in the 36 months preceding the application.
- m. Must successfully complete a background check meeting Van Line requirements, with the cost of such background check to be borne by the agent.

2.3. Any material falsification or misrepresentation of the qualification information provided during the qualification process or after the van operator is qualified may subject the individual to immediate disqualification from Van Line service.

3.0 Use and Testing of Drugs and Alcohol

- 3.1. Van operators may not report for duty, or be on duty, while under Van Line operating authority, while using, possessing, transporting, or distributing illegal or unauthorized drugs, illegal drug paraphernalia, alcohol, prescription drugs not properly prescribed for bona fide medical use, or other controlled substances prohibited under federal, state or local laws and regulations. It shall be a violation of this section for a van operator to:
 - a. Take or test positive for a legally prescribed drug that carries a warning prohibiting the taking of the drug while operating a CMV, or impairs his or her ability to operate a CMV.
 - b. Consume alcohol within four hours prior to operating a CMV.
 - c. Be in possession of alcohol or a prohibited controlled substance while operating a CMV.
 - d. Test positive for drugs or for alcohol under the Van Lines' random drug and alcohol testing program.
 - e. Fail to report for a random drug test.
 - f. Refuse to submit to required drug and/or alcohol testing.
 - g. Operate a CMV, having tested 0.02% or greater breath alcohol content.
- 3.2. As a condition for initial qualification as a van operator in Van Line service, and as a condition for requalification (if there is a break in Van Line service), all applications for qualification or requalification shall require a drug screening test. This test shall be administered prior to qualification or requalification. If the final test results are positive, qualification or requalification shall be denied for a minimum of 18 months.
- 3.3. The Van Lines shall have the right to drug screen and alcohol test immediately any van operator when there is any evidence, suspicion, report or behavior indicating that the person may be under the influence of drugs or alcohol in the course of handling a Van Line shipment. In addition, the Van Lines will, in accordance with federal requirements, select van operators at random for periodic drug screening and alcohol testing. When notified of a random drug/alcohol test, the van operator is to report immediately to the collection facility and not leave the collection facility without submitting to testing.

4.0 Hours-of-Service Requirements

- 4.1. Every van operator driving a CMV in the course of handling an interstate Van Line shipment must comply with the federal hours-of-service regulations, including driving within the hours-of-service limits and completion of an accurate and timely daily log (unless an exception applies).
- 4.2. Van operators subject to the daily log requirement shall submit or forward by mail to the Home Office Safety department a log which truthfully and accurately reflects the van operator's activities for the time indicated, within 13 days following the date of the log. Logs will be considered missing if not received by the Home Office Safety department within 21 days following the date of the log.
- 4.3. Even if there are hours available, no van operator shall operate a CMV to service a Van Line shipment while the van operator's ability or alertness is so impaired, or so likely to

become impaired, through fatigue, illness, or any other cause, as to make it unsafe for him/her to begin or continue to operate the vehicle (unless there is a grave emergency involving a hazard as further described in the FMCSR).

- 4.4. Representatives of the Van Lines, including agency personnel, are prohibited from pressuring a van operator to violate the Hours of Service regulations or to operate a CMV when the van operator's alertness is impaired through fatigue or illness.
- 4.5. .Representatives of the Van Lines, including agency personnel, shall schedule such periods of time as will allow the van operator to stay within the hours of service and speed limits of the jurisdictions in or through which the van operator must travel to service the shipment.

5.0 Out-of-Service Orders

- 5.1. Any van operator who has been placed out of service at a roadside inspection for violating the hours-of-service regulations or for a controlled substance or alcohol violation must report the incident by calling the Home Office Safety department immediately and before returning to duty.
- 5.2. Any van operator who has been placed out of service at a roadside inspection for any reason other than described in 5.1 must report the incident to the Home Office Safety Department within 24 hours of the violation.
- 5.3. In all cases, prior to beginning to drive again, a van operator must comply with the conditions set forth in the out-of-service order.

6.0 Moving Violations; Criminal Charges

- 6.1. Van operators are expected to comply with all applicable motor vehicle traffic laws, ordinances and regulations of the jurisdiction in which a CMV is being operated; provided that if there is a higher standard in the FMCSR, the FMCSR must be complied with.
- 6.2. A van operator who (a) is convicted of violating, in any type of motor vehicle, a State or local law relating to motor vehicle traffic control (other than a parking violation) or (b) has been charged with a felony or misdemeanor relating to an offense involving (i) leaving the scene of an accident involving a CMV, (ii) driving a CMV while under the influence of a controlled substance, or {iii) use of a CMV in the commission of a felony, or (iv) a DUI, DWI or OWi, must notify the Van Lines within 30 days after the date of conviction or filing of charges; provided, however, that if the van operator's license has been suspended, revoked, canceled or disqualified as the result of the conviction or charges, the notification must be made before the end of the next business day following the day the van operator received notice of such suspension, revocation, cancellation or disqualification.
- 6.3. At least once every 12 months, each van operator must prepare and furnish to the Van Line Safety Department a list of violations or a certificate as required by FMCSR 391.27.

7.0 Accidents

7.1. Every van operator is expected to operate a CMV in such a manner so as to avoid crashes, protect human life, and limit damage to a customer's goods.

- 7.2. Every operator is expected to strictly comply with all laws and regulations designed to help prevent accidents and avoid injury to others on the road, including but not limited to compliance with posted speed limits; avoiding driving while fatigued; wearing a seat belt; slowing down in construction zones; and limitations on the use of electronic and handheld devices while driving.
- 7.3. In the event of a serious accident (as defined below), a van operator or the van operator's agent must immediately report the accident by telephone to the Van Lines' Safety department. A written report must be submitted within 24 hours of the accident. For purposes of this policy, a "serious accident" is an incident which results in:
 - a. A fatality,
 - Bodily injury to a person who, as a result of the injury, immediately receives medical treatment away from the scene of the accident,
 - One or more motor vehicles incur disabling damage as a result of the accident requiring the motor vehicle(s) to be transported away from the scene by a tow truck or other motor vehicle,
 - d. Damage to the cargo being transported, or
 - e. Property damage greater than \$1,000.
- 7.4. Any van operator who fails to report a serious accident or attempts to conceal facts relating to a serious accident may be subject to disqualification from Van Line service.
- 7.5. In case of a serious accident, the Van Lines reserve the right to suspend the van operator from service pending investigation, regardless of fault.
- 7.6. Any van operator involved in an accident determined to be the result of gross negligence or willful carelessness may be subject to immediate disqualification.
- 7.7. Any van operator who is involved in an accident resulting in a fatality must submit to drug and alcohol testing as soon as they are released from the accident scene. Furthermore, a van operator who receives a traffic citation in conjunction with an accident that involves:
 - Bodily injury to a person who, as a result of the injury, immediately receives medical treatment away from the scene of the accident, or
 - One, or more, motor vehicles incur disabling damage as a result of the accident requiring the motor vehicle(s) to be transported away from the scene by a tow truck or other motor vehicle

Must submit to drug and alcohol testing as soon as they are released from the accident scene. If a post accident drug or alcohol test is positive or if the van operator fails or refuses to submit to testing the van operator will be immediately disqualified from van line service.

8.0 Ongoing Van Operator and Equipment Qualification Requirements

8.1. Prior to handling a shipment under the Van Lines' interstate operating authority, a van operator must have completed the Van Lines initial qualification process pursuant to the requirements as set forth in Section 2.0 and must meet any ongoing qualification requirements as may be required by law or prescribed by the Van Lines from time to

time, including but not limited to: possession of a valid commercial driver's license for the class of vehicle being operated; certification of medical status; submission of a copy of a medical certificate to the applicable state drivers licensing agency; and maintenance of required insurance policies.

8.2. Prior to being used to service a shipment under the Van Lines' interstate operating authority, all tractors, trailers, straight trucks, pack vans and other motor vehicles used to transport any portion of a Van Line interstate shipment (including but not limited to G-11's, shuttles, delivery into or out of storage-in-transit (SIT) and fan-ins/fan-outs) must be qualified and registered with the Van Lines, and properly marked.

9.0 Unauthorized Passengers

- 9.1. Passengers in a CMV operating under Van Line authority shall be properly authorized in writing in advance by the agent or Van Lines.
- 9.2. No written authorization, however, shall be necessary for transportation of employees or other persons permanently or regularly assigned to the CMV by the agent or Van Lines.
- 9.3. Required passenger authorizations must be in writing and in the possession of the van operator while the passenger is in the CMV.

10.0 Vehicle Maintenance/Inspection

- 10.1. Prior to driving under Van Line authority, a van operator must perform a pre-trip inspection and be satisfied that the vehicle being driven is in good working order. In the event a defect is identified, it should be promptly corrected.
- 102. All defects and repairs must be recorded on the driver's vehicle inspection report (DVIR) at the end of the work day.
- 10.3. All vehicles qualified to operate in Van Lines' service are required to have an inspection within the past 180 days of being used in Van Lines interstate service. Quarterly inspections may be required for an agent or van operator with a poor maintenance record and/or after failure to comply with the semi-annual inspection requirement.
- 104. The owner of each qualified piece of equipment (whether van operator or agent) shall:
 - a. Retain vehicle maintenance records as required by the FMCSR and make those records available to the Home Office within 48 hours.
 - b. Maintain and follow a regular maintenance schedule.

11.0 Hazardous Materials

11.1. The Van Lines are not authorized to handle placardable hazardous materials. As such, no material classified as hazardous by the Department of Transportation (DOT) shall be transported under Van Line operating authority. The DOT hazardous material classification of a product can be determined by referencing the product's Material Safety Data Sheet (MSDS). The MSDS is available from the product manufacturer.

12.0 Prohibition on Retaliation

- 12.1. Retaliation against any van operator or other representative of the Van Lines for engaging in any of the following activities is prohibited:
 - a. filing a complaint or initiating or participating in a proceeding related to the violation of a commercial motor vehicle safety or security rule;
 - b. cooperating with federal safety or security investigations;
 - providing information in an investigation by a federal, state or local regulatory or law enforcement agency relating to any accident or incident resulting in injury or death or property damage that occurred in connection with commercial motor vehicle transportation;
 - d. refusing to operate a vehicle because to do so would violate a federal commercial motor vehicle rule related to safety, health, or security or there is a reasonable apprehension of serious injury to the driver or to the public related to a vehicle's safety or security condition;
 - e. accurately reporting hours of service (HOS).

13.0 Consequences For Non-Compliance

- 13.1. Violation of these policies and/or the FMCSR will be addressed through the Van Lines' Progressive Discipline Program, as updated from time to time. In addition:
 - a. Van operators determined to be unable and/or unwilling to comply may be disqualified from Van Line service at any time.
 - b. The Progressive Discipline Program is in addition to any other fines, penalties or corrective actions that may be imposed on the van operator or the associated hauling agent under the FMCSR, Van Line policies or the agency agreement, including agent fines or penalties under the Policy Violation Sanctions policy.
- 13.2. Any Van Line representative who knowingly and willingly allows violations of the FMCSR will be subject to appropriate discipline, up to and including termination.



2 East Valley Mall Blvd. Yakima, WA 98903 509-453-1770 • Fax 509-457-4121

To Whom It May Concern,

15:41

8/2/2016

United Van Lines has an account with Valley Medi Center to perform Drug Screen collections and Breath Alcohol Testing as needed.

If you have any questions please feel free to call.

Sincerely,

Rhonda Beecroft

Clinic Supervisor

5:56 PM 08/02/16 Accrual Basis

Bernd Moving Systems United Van Line Balance Sheet

As of July 31, 2015

	Jul 31, 15
ASSETS	
Current Assets	
Checking/Savings 1000 · Banner Bank Checking	17,052.58
1001 · Saving Account - Banner Bank	112.67
1010 · Petty Cash	75.00
Total Checking/Savings	17,240.25
Accounts Receivable	
1120 · Accounts Receivable	6,099.10
Total Accounts Receivable	6,099.10
Total Current Assets	23,339.35
Fixed Assets	
1220 · Service Equipment	208,249.24
1221 - Equipment - General	59,168.68
1223 · Equipment - Interstate	96,665.01
1401 · Land	31,984.10
1417 - Intangible Property	14,987.58
1520 · Al Dep-Service Equipment	-218,472.56
1521 · Al Dep-Revenue Equipment	-45,192.00
1523 · Al Dep-United Lease	-96,665.00
1611 · Al Dep-Warehouse	-33,771.13
Total Fixed Assets	16,953.92
TOTAL ASSETS	40,293.27
LIABILITIES & EQUITY Liabilities Current Liabilities Other Current Liabilities	TO 000 00
2001 · Line of Credit Banner Bank	50,000.00
2012 · Current 2008 KW #330	7,464.00
2013 · Current on #16	3,840.00 3,418.10
2030 · Payable to Affiliated Company	3,647.96
2070 · Payroll Liabilities	-83.12
2123 · FUTA Taxes Payable	1.502.06
2124 · L&I Taxes Payable	1,077.91
2126 · SUI Employ/Sec Payable 2130 · IRA Payable	-30,40
2130 · IKA Fayable 2131 · IRA Empr Matching Contribution	-296.42
Total Other Current Liabilities	70,540.09
Total Current Liabilities	70,540.09
Long Term Liabilities	
2052 · Payable 2008 KW #330	16,153.49
2053 · Payable 2006 Intnl #16	5,303.75
Total Long Term Liabilities	21,457.24
Total Liabilities	91,997.33
Equity	
2700 · Capital Stock	13,000.00
30000 · Opening Balance Equity	129,074.90
3050 · Dividends	-215,590.00
32000 · *Retained Earnings	-28,974.17
Net Income	50,785.21
Total Equity	-51,704.06
TOTAL LIABILITIES & EQUITY	40,293.27
	4-1-4-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1

TOTALREVENUE	Interest Income	I rip insurance	Signatura de la compania del compania del compania de la compania del compania del compania de la compania del c	C	G-41 PICK-UP	UNITED BOO	Containers Retail	NON-TEMPOR	NON-TEMPOR	TEMPORY ST	TEMPORY STORAGE	Storage IT Ha	Storage IT Interstate	FUEL SURCHARGE	SERVU	SERVIN	C SERV-IN	PACKING UNITED	P/U & Del Interstate Sit	P/U & Del Intrastate Sit	PACKING INTRASTATE	LOCAL INTRA	LINEHAUL UNITED LEASE	LINEHAUL-interstate	LINEHAUL INTRASTATE	MEAUNOR		STATEMENT O	January 1, 2015	Pro rorma		ひかな			April-Sept Sales - % by month		
TOTALREVENUE	1		Allow Blooms	anca income		UNITED BOOKING COMMISSIO	tail	NON-TEMPORARY HANDLING	NON-TEMPORARY STORAGE	TEMPORY STORAGE HANDLING	ORAGE	Storage IT Handling Interstate	rsta te	RGE	SERVUNITED LEASE	SERVINTERSTATE	SERV-INTRASTATE	TED	state Sit	state Sit	ASTATE		NITED LEASE	rstate	TRASTATE		2 P.C. 1. C.	STATEMENT OF PROFIT & LO		" Ē) n		, Sili 8, LFO	Ning II C	by month	•	
0000	\$30.451	\$37	\$0	\$0	\$0	\$4,000	84.500		2,01x	\$2,872				\$400	\$770	2773		90,000	\$2.878			810,010	200,00	85008	\$0,00	00.03		Jan-15	Ney Date	Cuu u	0				0.053		
\$27.094	\$27,094.25	\$19	\$6	é	7010	9000	*OFO		3 7 7 7	\$3.032				66.0	\$700	\$1 480	600	888	\$289		400	\$2,101	211 719	\$2,924	4,000	\$4.350		Feb-15							0.047		
\$28,332	\$28,331.51	\$10	90	90	6,10	2772	\$1.618			\$1,875	\$197	\$109			\$140	\$206		\$269	\$1,265			\$1,719	\$7,418	\$75		\$13,259		Mar-15					O		0,049		
\$51,021	\$61,020.88	510,00	\$0.00	*0.00	2000	\$73.50	\$3,953,63		\$100,00	\$2,300.00	\$183.60	\$99.90			\$991.97	\$548,79		\$32,00	\$2,744.52			\$2,956.05	\$11,273,64	\$15,783.93	T. G. S. E.	\$9,969,35		Aprilo			****	1	Check interest Move		0.049 0.088	880.0	
\$32,123,86	\$32,123.86	DO:470	30,000	2000	\$0.00	\$357.57	\$3,337.56		\$0.00	\$2,060.00	\$0,00	\$0.00			\$123.40	\$786,70		\$0.00	\$1,776.99			\$639,15	\$12,116.35	\$7,331.29		\$3,570.00		141.00 3.10			Baseline		stMove		COUL	0.056	
\$64,963.67	354,953.07	200000	Sono	\$171820	\$202,99	\$0.00	\$0.00	\$2,253.20		\$3,212,81	\$633,76	\$564.84			\$0.00	\$0.00			\$0,00		\$2,262.23	\$6,193,19	\$21,683.09	\$0.00		\$16,229.16									Chan		
\$52,870.51	T	222 8	Ī	\$1,071.60	\$0.00		32,		35 000	01,120,01		\$300,00	350000		20108	74,646	2.6		30,000,00	3 3 0 0 0 0 0		20:000,18	00,200,11¢	87.000,00	200	\$8,545,00			3 f-Iu							0.092	Water construction of the
\$60,074.04		\$60.07			\$0.00		w.		27.200 F3	41,000	\$1 588 02		\$00,400	70 Maca	6447.74	10000	C277.23		00,000,00	#5,700.00	00.002		Section 1	\$25,252.57	46 707 85	\$17,00,07 100,07	20 day 22		Aug-16							0.104	138126.00.00.00.00.00.00.00.00.00.00.00.00.00
3/1,685.13	1	\$77,895,13	\$0.00				I	\$3.803.31		1	\$2,186,70						\$427 96		\$239,67	\$5 210 38		4410	SS 819 60	\$19,307.45	\$7.961.80	the contraction	1 AC ACA FF3		Sep-15							0.135	2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2
\$04,204,40	٦	\$54,209.98			00.00		1	\$2,546.93		\$233.20	\$1,007.60			\$493.07	\$719.28	\$0.00	\$0,00		\$177.73	\$3,963.33		\$1,136.00	\$2,491,45	\$26,778,95			\$14.625.27		Oct-15							0,094	
	\$53,822,16	\$53,822.16	T				\$0.00	\$7,760,25			\$2,122.00					\$0.00	\$68.63	(048843)	\$56.00	\$4,815.04			\$284.23	\$16,345.07	\$11,602.39		\$11,258.95	,	Nov-16							0.135 0.094 0.093	
	\$54,472.22	334,414.44				\$0.00	\$0.00	\$5,599.73			\$5,920.16			\$173,73	\$2,235.54	\$0.00	\$215.52		\$362.30	\$6,447.46	\$4,123,06			\$20,015.08	\$4,830.15		\$4,549:50		Dec-15							0.094	
				\$138	\$2,790	\$203		200,000	99,100	2000	060'87%	\$1,016	\$1,070	\$1,031	\$3,072	\$3,778	\$4,382	1000	**************************************	544,4/8	20,032	\$4,500	702'076	\$203,284	\$77,738	\$2,59/	\$131,550		1.001	Vasr-End Total							0.010
	\$677,319 100.00%	1	-	8 0.02%	-	~	-	7	-		0.1070	+				U.3170	1	7		1.10%	7			\$0,4170	7876 36		22.79%	4		%							

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Property Tax Payable	TAX EXPENSE	EARNING before TAXES	Manual Interest Total Interest Expense	INTEREST EXPENSE	83	OTAL Gen & Admin EXPENS	ther Expense inite- enreciation and Americation	Property Taxes Payable Payroll Expense	AGES SIT INTER	AGES SIT Intra	d Debrezpense	OFFICE EXPENSE	HER WAREHOUSE	KING MATERIAL	ILITIES	APR IRA CONTRIBUTION	& O Taxes Payable	CAOPERATIONS	DERAL HIGHWAY USE TAX	LICENSES INTRASTATE	DOMMUNICATIONS	proyes Advance-ELIMINAT	DAMAGE-UNITED LEASE WAGESMAIN OFFICE WAGESSUPERVISORY	MAGE-LOCAL MOVING	nployee Pension Fund her insurance	AGESVACATION ETC.	WAGES-INTRASTATE PACKING WAGES-UNITED PACKING EMPLOYEE BENEFITS	ANSPORTATION INSURAN	SURANCE & SAFETY	R TRAFFIC EXPENSES	ES & PROMOTIONS	Nages - Inter P/U & Del Sit	TOESCPU MOVING	IP EXPENSEINTERSTATE	IP EXPENSE -INTRASTATE	FUEL INTRASTATE FUELINTERSTATE LEASE	RES-INTRASTATE	QUIPMENT REPAIRLEASE /AGESEQUIPMENT REPAIR	REPAIR SERVICE EQUIPMEN REPAIR INTRASTATE EQUIP Repair Interstate Equipment	ges-United Spec Comm	GES-INTRASTATE LINE
20		\$2,568	\$287 \$287	\$135,897.54	\$2,056	\$27,695	0.5		\$34			\$1,258	\$1,312	(\$3,261)	\$501	\$140	\$263	1798	\$240		\$843		\$3,062 \$200	\$483		\$1,549 \$4,540		CE (38/3)		\$2,696 \$20	\$510		\$78		\$106			\$707 \$981	3368	5	
C)	\$23,774,16	\$3,320.09	\$316 \$316	\$113,656.76	\$3,638	\$23,458.32	90		\$0			\$502	\$0	(3517)	\$284	\$135	\$260	\$€/\$	\$2,556	no seno	\$447		\$655 \$3,865 \$200	50		\$631	80	(8888)	\$2,789	(\$234)	\$263 \$14		\$0,207	610	\$275	\$839		\$488 \$818	\$0	\$122	\$1,432
*0		(\$8,801,29)	\$286 \$286	\$23,240,88	(\$8,608)	\$36,936.39	\$0		\$168.50		\$1,000,00	\$1,811.07	\$150.86	(\$301.16)	\$427,05	\$224.01	\$505.39	27.674'16	\$109.43	\$113.00	\$585,93		\$5,086.00 \$5,086.00	\$0.00		\$1,949.20	\$1,053.54 \$0,00	(\$709.40)	\$2,788.63	\$84.00	\$0,00		\$261.74	91,011,04	\$0,00	\$1,397,82 \$909.48		\$0.00 \$911.22	\$0.00	32,539.11	\$4,135.97
0.2		\$24,973.15	\$381 \$381	\$0.17	\$25,354	\$25,666.98	\$0		\$0		90	\$592	\$50	(\$188)	\$386	\$143	\$311	5086	\$275	\$124	\$586		(331) \$4,069 \$200	\$173		\$0. \$2,369	\$610 \$107 \$0	(09.15)	(8303)	\$1,079	\$220		33,001	4100	\$254 \$408	\$2,627 \$0	9000	\$1,614 \$326	\$0	\$0	\$3,140
30.00		\$7,003.14	\$447 \$447.48		\$7,450,62	\$24,673.24	30		\$0.00		dorné	\$924.56	\$75.33	\$203.16	\$169.76	\$156.00	\$358.56	90,740,10	\$0.00	\$309,00	\$569.76		\$275.00 \$3,465.46 \$200.00	\$106.61		\$1,189.20	\$159.50 \$813.24 \$160.59	(\$378.09)	(30.31)	\$1,073.78	\$0.00	200	\$377,00	2 040 040	\$38.40	\$1,080.75 \$1,017.47	40,00	\$100.00 \$635.02	\$0.00	\$4,271.37	\$868.92
\$3,002.58		\$19,861	\$140 \$140		\$20,100,66	\$34,852.91	00 000 00	\$3,002.58 \$6,175.78	\$5025	\$576.00	***************************************	\$655.49	\$80.00		\$374.91	\$0,00	\$6(1.47				\$118.27		\$3,051.60 \$200.00	\$50.00		\$160.59	\$1,313,44 \$1,465.77 \$428,00			\$150.08		\$171,88	\$72.50	90 007 00	\$44,34			\$0.00 \$593.15	\$1,726.01	\$1,328,16	\$4,741.92
80		\$8,829.63	\$402 \$401.62		\$9,231.25	\$43,639.26	\$150,00	\$2,829.55				\$1,200,23	\$410.64	\$1,760.09	\$331,30		\$466,44		2000	870.00	\$686.23				\$200.00	\$2,128.00	\$1,975.64 \$871.06		\$9,762.00	\$123.00	a / nzat	9100.00	\$230.75	4,50	\$780.45	\$511.65 \$1,518.74	2¢ 1763	\$124.00 \$451.89	Gradin.	\$40.32	\$4,570.41
\$4,986.15 \$4,986		[\$3,174]	\$288 \$28 8		(\$2,883.30)	\$62,957.34	\$0	\$4,986.15				\$1,243,49	\$582,45	\$3,815.01	\$467.99		\$590.82	\$9,728,10		\$441.75	\$338,99	225.00	\$98.08 \$800.00		\$6,778.59	\$711.75 \$1,696.77	\$1,054.53	2000	410101	\$125.00 \$157.70	90000	\$91.25	\$359.88	010 Ago 75	\$301.45	\$1,310.89	sana 26	\$988.21	\$86,00 \$264.55	\$105.38	\$2,949.51
\$0		\$30,477	\$517		\$30,994,39	\$46,900.74	\$773.13	52,900.87		91,00,00	#402 E9	\$1,920.30	\$5,181.67	(3658.25)	\$315.74		\$1,728.52		20001.0	62 48 19	\$857.61		\$2,400,00 \$200.00	\$135,00		\$3,481.96	\$489,51	(\$827.00)	\$4,070.00	\$34.57	\$125.00	\$00 00A	\$106.50	\$5 435 47	\$800.00	\$947.24		\$981.39	\$54.10	40,000	\$5,121.90
\$0		\$15,690	\$572 \$672		\$16,262.01	\$37,947.97	397.59	\$3,549.22		(9)20(02)	ASSESSED STATES	\$1,731.33	20,000	\$4,915.88	\$407.07		\$592,45			\$216.75	\$611.91	(00.0035)	\$152.37 \$3,115.38 \$200.00			(510.78)	\$645.69	200		\$268.33	4140.50	\$253.00	* alianati	68 853 47	\$1,391.55		(1)	\$3,453,93	\$780.96	\$30.00	\$3,083.18
\$2,744.59 \$2,745		(819,648)	\$185 \$186		(\$10,482.01)	\$64,285.17	\$114.84 \$0	\$4,110.37	\$101,75	37, 72		\$2,453,36	#436 45	(8542.30)	\$356.84		\$2,071.84	511,364.67	A15.150	\$119.75	\$1,262,84		\$270.73 \$5,192.30 \$200.00	\$27,05 \$54.20		\$0.00	\$467.63 \$5,100.84		\$4,878.00	\$1,442.02	84 242 46	\$1,230,44	\$86.00	\$160.29	\$603.24	\$1,276.34	\$1,000.78 \$1 994 54	\$640.52	46.00	00.000	\$3,373.96
\$817		\$21,527	\$178 \$178		\$21,705.66	\$32,788.56	\$0.37	\$2,456.81	90,00	25 25	(\$473.13)	\$695,42	\$200.00	\$2,707.72	\$739,92	45.54	(\$2,034,00	(\$1,091,03)		0.001.0	\$228.53		\$4,153,84 \$200.00		\$561.23	\$112.74	\$2,435.22			\$60,00	\$125.00		\$117.88	\$7 414 00	\$430,00	\$627.17 \$872.28	\$280.17	\$73528	\$503,74 \$186,92	\$84.13	\$2,338.91
\$10,73 \$11,55		\$111,640	\$2,999	\$9,637	\$115,629	\$461,680	#1,4% W	\$26,48	\$10	\$67	(3.47	\$15,08	\$5,38 \$6,38	\$7,73	\$4,74	\$791	\$8,751	\$20,00	\$62,	\$1,21	\$7,130	\$221	\$1,370 0.24% \$38,250 8.63% \$2,000 0.35%	\$9Z! \$179	\$56 \$6,979	\$23,766	\$8,072 \$9,684	2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	\$26,866	\$3,609	\$264	\$1,747	\$1,690	\$160 \$87 204	\$3,814 \$7,890	\$10,940 \$4,811	\$1,001 \$3,122	\$8,686 \$8,686	\$3,516 \$461	\$260	\$35,767
\$10,733 1.86% \$11,550 2.00%		0 19,34%	9 0.69%	7	9 20.03%	0 79,97%	0.00%	9 4.69	2 0.035	9 0.109	-0.08	2.619	0.939	1,345	0.825	0,14%	1,00%	3.46%	0,11%	0.21%	0.00%	0.04%	0.249	0.03%	1.21%	4.12%	1,68%	-0.589	4.86%	0.63%	0.06%	0.30%	0.29%	91.63%	1.37%	0,83%	0.17%	1.50%	0.61%	0,00%	0.19%

Sales Growth Factor 1.10

BookKeeping - Average of past 4 months Variable - Sales times % of sales
Reset CF Projected

											37	Actual Results		G & A EXPENSES
100.00	\$1,000	\$08,818	\$59,204	\$59,631	\$85,685	\$66,081	\$58,158	\$60,449	\$35,336	\$44,105	\$27,384	\$59,634	\$34,560	GROSS PROFIT
400 00%	82 En 447	2000	2000			4 2 2 1	400,100	2444,000	300,000	\$44,704.78	\$27,384.09	\$59,634.49	\$34,560.37	TOTAL REVENUE
100.00%	\$650,147	\$59,919	\$59,204	\$59,631	\$85,685	\$56.081	8 K A A K S	eso 440	2000000			90	00,000	Interest income
0.04	\$10.4	\$0	90	\$41	80	\$0	\$0	\$0	\$27			9 6	2	Trip insurance
0 0 0 0	404,00	\$50	\$0	ΩΦ	\$0	\$0	\$1,179	\$1,890	5	90	80	ŝ		0.00% Storage insurance income
0 470	62060	90	360	#0	90	SU	\$0	\$223	\$0			50		C.UC76 G-1 F 1CK-G
0.03%	\$223	3	0.0	20	200	90	90	\$0	\$393			\$1,155		G 44 BICK-IIP
0,26%	\$1,685	\$0	\$0	0.8	90	200	000	***	1 /0,04	90,		\$3,350	\$1,993,40	UNITED BOOKING COMMISSIONS
6,80%	\$44,238	\$6,160	\$8,536	\$2,802	\$4.184	\$1798	93 651	US C. C. Cab	90 074	Ī				Containers Retail
0.98%	\$6,365	\$0	\$0	0\$	\$0	\$1.130	\$2.756	\$2 A7G	200			0174	06.97\$	NON-TEMPORARY HANDLING
0,08%	\$546	0\$	\$0	\$257	\$0	\$0	0.8	90.0	200	Ī	90108	2001.6	\$2,027,00	0.00% NON-TEMPORARY STORAGE
4.86%	\$31,607	\$6,612	\$2,334	\$1,108	\$2,405	\$1,747	\$1,895	\$3,534	996.6%	23.014		2044	200	TEMPORY STORAGE HANDLING
0,79%	\$1,241	\$0	\$0	90	\$0	0\$	03	\$697	200			\$1,010	\$35,00	TEMPORY STORAGE
0.37%	31,396	\$0	\$0	\$	\$0	\$	\$330	\$621	\$0.5		603	***	1	Storage IT Handling Interstate
0,19%	\$1,221	\$191	90	\$542	O\$	\$400	90	\$0	\$0	20000	797			Storage IT Interstate
0.73%	\$4,7,0	\$2,459	\$0	\$791	\$0	\$129	\$0	\$0	\$0	2803	F1 + 10	nd.		FUEL SURCHARGE
0.70.0	\$130	0.8	\$0	\$0	20	\$0	0\$	\$0	\$136	178	6 8	3 8		CC SERVUNITED LEASE
0.0076	\$2,720	\$23/	\$75	\$0	\$471	\$382	\$54	\$0	\$865	929	ŝ	3		CC SERV-INTERSTALE
-0,00%	(\$0.37)	0\$	(\$537)	\$0	0\$	0\$	08	80	\$0				\$040,00	ACC SERV-INTRASTATE
0.20	\$1,780	\$399	\$62	\$196	\$264	\$0	So	80	0.8		61,4	φο, 141	200	0.00% PACKING UNITED
7,30%	\$47,481	\$7,092	\$5,297	\$4,360	\$5,731	\$6,165	\$9,555	\$0	\$1,955	2000	81 245	B3 434		P/U & Del Interstate Sit
7.28%	\$8,341	\$4,535	\$0	\$0	\$0	\$1,880	\$0	\$0	0.8	2760	44 40	\$67.70		P/U & Del Infrastate Sit
0.93%	\$6,031	\$0	\$0	\$1,250	\$0	\$	\$0	\$2,488	**************************************		3410	\$5,488	\$635./3	PACKING INTRASTATE
3.93%	\$25,532	\$0	\$313	\$2,741	\$6,402	\$0	\$1.164	\$6 813	\$10,00	1.60.070	\$13,800	\$29,749	\$19,335.80	OCALINTRA
41.11%	\$267,300	\$22,017	\$17,980	\$29,457	\$21,238	\$27.789	\$10,649	750 CCD	\$00,00¢	#1,001	\$603	\$4,379	\$2,789.43	LINEHAUL UNITED LEASE
9.53%	\$61,947	\$5,313	\$12,763	\$6	\$8,098	\$9,092	\$9.414	200	730 as	94 834	200			LINEHAUL-Interstate
0.44%	\$2,857	\$0	\$0	\$0	28	\$2.857	OS	**************************************	U#	91,080	\$1,200	\$5,533	\$7,250.70	0.00% LINEHAUL INTRASTATE
20.08%	\$130,576	\$5,004	\$12,383	\$16,088	\$36,892	\$12.712	\$9.511	£17 850	1 200 63	200				REVENUE
1.	Tear-man Form	Dec-16	Nov-16	Oct-16	Sep-16	Aug-16	Jul-16	Jun-16	May-16	Apr-16	Mar-16	Feb-16	 5 5	STATEMENT OF PROFIT & LOSS
Q	Van End Total	4				- Follower		Topol CI			Sults	Actual Results	2016	Projected
							g.)	3					TO COME TO COME AND INCOME
						Sales	ies % or a	Sales tim	Variable - Sales times % of sales	سر:			n	J- Frems Destand
						4 :: ::	,,,,							

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Property Tax Payable TOTAL TAX EXPENSE NET PROFIT	TAX EXPENSE	EARNING BEFORE TAXES	Manual Interest	INTEREST EXPENSE	EARNIN	TOTAL Gen & Admin EXPENSES	0	P 70	-	Sig	is in	mil-	1CKING NATERIAL HER WAREHOUSE EXPENSE	UTILITIES - AX EXPERSE	EMPR IRA CONTRIBUTION	SUI-EMPLOYMENT SECURITY	L& ITAX Expense	FEDERAL HIGHWAY USE TAX	LICENCES INTERSTATE FASE	Interest Expense	WAGES SUPERVISORY Employee Advance - ELIMINATE	Damage - Intrastate Line DAMAGE - UNITED LEASE	DAMAGE-LOCAL MOVING	EMPLOYEE HEALTH INSURANCE Employee Pension Fund	ENPLOYEE BENEFITS WAGES-VACATION ETC.	WAGES-UNITED PACKING	STORAGE INSURANCE	HER TRAFFIC EXPENSE-LEASE	SALES & PROMOTIONS	Wages - Inter PIU & Del Sit	VAGESLOCAL MOVING	TRIP EXPENSE-LEASE	UEL-INTERSTATE LEASE RIP FXPENSE-INTRASTATE	RES-INTRASTATE	RES-INTERSTATE LEASE	EQUIPMENT REPAIRLEASE	REPAIR-INTRASTATE EQUIPMENT	ages-United Spec Comm	WAGES-INTRASTATE LINE	G & A EXPENSES
\$9 \$627		\$626,90	50.00	\$165,683.73	\$527	\$34,033.47	\$0.00	\$2,032.26	\$389.25		91,300,00	\$411.94	\$567.68 \$1,149.87	\$590.76		\$296,99	\$1.064.25	\$1,632.00		8150.00	\$200.00	\$4,153.84	\$43.28	90.9818			07/86/26	11		\$75.25 \$400.00	\$3,857.38	\$543.59	\$403.28	5294 91 3871 37		\$1,597.99	\$805.19	\$457.36	\$2,359.59	\$0 \$0 \$0
\$5,400 \$5,400 \$7,058		\$12,4	\$0	3 -\$144,777.83	\$12,468	\$47,176.	\$0	\$2,923	5479		41		\$210	\$57	90	\$430 \$32	\$1,005	\$ 8	\$87	11.600	\$200	\$4,154	08	\$88	\$780 \$208	\$544 \$1,212	2000	8148	5808	\$180	\$283 \$283	\$561	\$325	\$811	\$450	\$5,920 \$1,112	\$147	SAT	\$2,344	bual Results
\$0		(\$12,4	\$3 \$3	3 \$20,906.10	(\$13,637)	\$40,821.16	90	\$1,719			\$2,075	\$645	\$3,027 \$236	\$795	\$180	\$261			\$6,627 \$2,653	\$355	\$429	£1,154		\$18 198	2683	\$370 \$1,064			55		90,070	\$300	\$657	\$222 \$407		\$958 \$1,205	\$921	\$17717	\$509 \$299	5213
\$2,707 \$2,707 \$18,582		\$21	\$69	\$0.	\$21,358	\$22,748.78	\$0.00	\$2,662.65	\$21.00			\$296.69 \$575.14	\$203,84	3435.54		\$294.55	\$789.78			\$2,56	\$227.51	\$4,153.84		582,12	8293 dO	\$203.00		\$92.50	\$1,128.12		88 698	0/918	\$50,41	\$190.28 \$228.74		\$160.30 \$1,007,14	\$274.88		\$1,263,51 + \$1,069,19	\$258.75
\$0 \$0 \$8,142		\$8,142	\$447	2147	\$8,589	\$26,747	\$0	\$0	2	35	g	215 \$925	366	\$170	49	352 15	1 224 224	307	\$309 (3133)	\$0	\$570	\$4,154	57 11	\$0 \$0	\$1,189	290 494	(376)	344	1,074	107 266	103	4,113	233	670	\$6	\$635	\$0	\$0.56	1,178	,
\$3,003 \$3,003 \$15,342		\$18,344	\$140	8140	\$18,484	\$41,965	\$0	\$6,176	ę	60	\$0	368 \$655	626	\$0 \$0	84	26	263	525	\$0	so	\$118	\$4,154	97 19	0\$ 0	\$161	845	0 0	0 0	150 0 5	183	177 83	7,037	399	1,146	\$0	\$593	\$1,720	\$0	3,744 2,016	· 2
\$0 \$0 \$4,473	S	\$4,473	\$402	\$402	\$4,875	\$53,283	\$0	\$2,830		58	\$0	354 \$1,200	602	\$0	633	26	369	505	\$71	so	\$686	\$4,154 \$0	18 93	\$200	\$2,128 \$1,579	\$871	0 0	9,762	781 123	921 921	170 80	16 6,770	384	1,102 4,85	SO SO	\$452	\$0	\$726	3,802 1,940	í
\$4,986 \$4,986 \$9,344	360 74	\$14,330	\$288	\$288	\$14,618	\$61,464	\$0	\$4,468		80 88	90	402 \$1,243	684	\$0	8973	29	419	574	\$0	\$0	\$339	\$4,164	127	\$6,779	\$712 \$1,697	924 \$0	542	0	0 125	103	193 91	18 7,592	437 903	1,252	\$0	\$86\$	\$265	\$886 \$0	2,204	83,5190
\$0 \$0 \$27,476	20	\$27,476	\$517	\$517	\$40,000	760'164	80	\$2,901		85	90	\$1,920	887	\$411 1.148	\$316	118	543	745 2 969	\$118	\$0	\$858	\$4,154	27	\$0	\$0 \$3,482	1,198 \$376	(627) 703	4,070	1,326 35	90	118	24 9,974	586 1,171	1,624	\$63	\$981	\$0	\$54	2.858	5 5 5
\$0 \$13,038	S0	\$13,038	\$572	\$572	01010	040,040	\$0	\$3,548		59 36	60	\$1,731	617	\$0 799	\$407	26 82	378 595	518 2.086	\$0	\$53 \$217	\$612	\$4,154 \$200	142	\$0 \$0	(314)	834 \$0	489	000	2,165 268	721 27	82	6,942 6,942	394	1,130 497	\$0 323	\$628 \$45	\$3,454	\$144 \$781	1,989	4 F04
\$2,745 \$1,910	\$2,745	\$4,654	\$185	\$185	A TOTAL	40,000	\$0	\$4,110		59 35		\$2,453 \$6	613	\$0 793	\$357	82 25 20 55	376 590	515 2,051	\$122 \$0	\$0 \$120	\$1,263	\$4,154 \$200	141	\$0	\$0.00	828 \$5,101	486	4,878	1,243	27	B1 B1	6,892	391	1,122 483	\$1,001	\$641 \$0	\$0	\$541 \$0	1,976	3687
\$17,672	80	279,716	\$178	\$178		\$17.850	\$42,069	\$2,467		36 00		\$695 \$695	620	508 508	\$740	28 83	380 597	521 2,076	\$0	\$46 \$0	\$229	\$4,154 \$200	142	\$0	\$113	\$2,435	491	00	1,346 60 190	27	18 82	6,975	819 819	1,135 499	\$0 324	\$735 \$0	\$187	\$298 \$504	1,998	3.711
\$18,840 \$110,124	\$18,840	\$ 120,300	\$2,801	\$2,801		\$131,765	\$518,382	\$35,826	20	\$483 \$1,396	\$0 \$0	\$14,505	\$6,613 \$3,119	\$8,671	\$180 \$5,941	\$243 \$670	\$4,926	\$4,211	\$3,119 \$1,632	\$607 \$7,914	\$6,142 \$0	\$49,846	\$150 \$1,180	\$7,014 \$819	\$16,509 \$790	\$11,064	\$4,887	\$28,021	\$2,405	\$2,681 \$362	\$737	\$78,942	\$8,142	\$5,070	\$1,481	\$9,835	\$12,413	\$3,924	\$21,020 \$218	\$1,487 \$34,393
0 0.00% 4 16.94%		Γ		0,00%	T.		79.73%			0.21%		2.23%	11.	1.33%		0.04%	1		0.25%		0.94%	0.31%		0.13%	1 1	1.70%		4,00%	0.37%	0,41%		12.14%	1,25%	1.77%		1.51%	1.91%	0.82%	3,23%	

			PrePai PrePai PrePai	(rom BB BB A 4
	Line of Credit	Objects Other Owner Praws TOTAL CASH WITHDRAWALS TOTAL CASH AVAIL (SHORT)		Additional Long Term Debt (Cash) LOC (deposit) Ofter Adjustments Adjustment 2 TAL CASH AVAILABLE Offer & Admin Exp's (-Deprec. And I	January 1, 2016 CASH FLOW STATEMENT Beginning Cash Accounts Receivable - 30 Days Accounts Receivable - 90 Days Accounts Receivable - 120 Days Accounts Receivable - 130 Days Accounts Receivable - 130 Days Accounts Receivable - 148 Days Accounts Receivable - 149 Days Accounts Receivable - 149 Days Accounts Receivable - 150 Days Accounts Receivable - 150 Days Accounts Receivable - 180 Days
527	Begin Bal.	\$36,237 \$87,933	\$0 \$0 \$0 \$0 \$2,204		Jan-16 \$89,610 \$34,500 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0
7585	\$0	\$64,780 \$92,787	\$0 \$0 \$0 \$0 \$7,604		Feb-16 \$87,933 \$87,933 \$50,634 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0
6.00	Annual Rate	\$43,025 \$77,146	\$0 \$0 \$0 \$2,204		Mar-16 \$92,787 \$92,787 \$27,804 \$27,804 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0
12728	0.00%	\$27,657 \$93,594	\$4,5	\$121,251 \$22,747	Apr.16 \$77,146 \$47,106 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0
20870	Monthly	\$28,951 \$99,979	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$128,930	May-15 \$93,594 \$93,594 \$93,394 \$0 \$0 \$0 \$0 \$0 \$0
36212	0.00%	\$47,171 \$13,278	\$0 \$0 \$0 \$0 \$0 \$0 \$5,207	\$60,449	ReSet Cashflow Jun-16 \$0 \$60,449 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0
40684	G	\$55,487 \$15,948	\$0 \$0 \$0 \$0 \$2,204	\$71,435 \$53,293 \$6	Juli-16 \$13,278 \$13,278 \$58,158 \$50 \$0 \$0 \$0 \$0 \$0
50028	9	\$58,654 \$23,376	\$0 \$0 \$0 \$7,190	\$82,030 \$51,464 \$0	Aug-16 \$15,948 \$65,081 \$65,081 \$6 \$0 \$0 \$0 \$0 \$0 \$0 \$0
77504	0	\$59,896 \$49,165	\$0 \$0 \$0 \$0 \$0 \$2,204	109,060 \$57,692 \$5	Sep.46 \$23,376 \$85,885 \$0 \$0 \$0 \$0 \$0
90542	0	\$48,225 \$60,671	\$0 \$0 \$0 \$0 \$0 \$2,204	108,79	Oct-16: \$49,185 \$59,831 \$50 \$50 \$50 \$50 \$50 \$50 \$50 \$50 \$50 \$50
92452	0	\$69,314 \$60,462	\$0 \$0 \$0 \$0 \$4,949	\$119,775 \$54,365 \$6	Nov-16 \$80,571 \$80,571 \$59,204 \$0 \$0 \$0 \$0 \$0 \$0 \$0
110124	5	\$44,273 \$76,108	\$0 \$0 \$0 \$2,204	\$120,381 \$42,089	Dec-16 \$50,462 \$59,919 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0
110,124	<u>ii</u>	\$563,670	\$45,2	\$518;	Year-End Total \$650,147 \$650,147 \$6 \$6 \$6 \$6 \$6 \$6 \$6 \$6 \$6 \$6 \$6 \$6 \$6
Tax ####################################				CoGS	A/R To B.S. \$0.00 \$0.00 \$0.00 \$0.00

BERND VEHICLE INVENTORY

68TLR 90TLR	12	STEPVAN	306	309	307	308	326	16	10	14	<u> </u>	329	330	328	1 MOVER	Vehicle#	
Unknown	1GDK6H1J8NJ502796	CPL3273322713	1KKVF4823NL091794	1KKVE53215L216100	1KKVE5326WL112123	1KKVC34104L212585	1XKADE9X1MS564308	1HTMMAAL06H175589	1HTSCAAM01H323736	JALC4B14517000291	JALB4B1H0K7003843	4V4ND1GH7YN785731	1XKAD49X78J223727	1HSHJGTR8MH306574	AGCEK14V44Z342953	VIN#	ense vigerense personentation de Anne entation de Anne en
Trailer Container (inoperable, believed to be 1990)	Trailer Centainer (incherable, believed to be 1968)	1977 Chevy Step Van	1992 Kentucky 48 Trailer	2005 Kentucky 35 Trailor	1998 Kentucky 55 Trailer	2004 Kentucky Drop Flame 34 Handi	1991 Kenworth Diesei Franco 2/1 Trailor	2006 International Diesel 18 Straight Flack	2001 International Diesei 24 Straight Huck	2001 suzu Diesel Straight Fück (newly rebuilt eligilie)	1989 Isuzu Diesel Straight Truck	2000 Volvo Diesel Sleeper Cab Tractor	2008 Kenworth Diesel Sleeper Cab Tractor (vehicle lien)	1991 International Diesel Single Cab Tractor, Single Axle	2004 Chevy Silverado 1500 - 1/2 ton Pick-Up	Description	
Poor	Poor	Poor	Poor	Good	Good	Good	Good	Ta (Good	Good	Good	Good/Fair	Good Can	Bad Engine	Good	Collandon	Candition
N/A	N/A	N/A	N/A	N/A	N/A	N/A	Z	242,532	234,845	290,656	249.162	229.263	997 805	771 512	132,423	- Granta	Mileage
\$0	\$0	\$1,000	\$1,000	\$10,000-12,000	\$14,000-16,000	\$13,000-15,000	\$10,000-12,000	\$6,000	\$15,000-\$20,000	\$15,000	\$10,000-12,000	\$5,000	\$8,000	\$5,000-4,000	\$5,000	Value	Estimated

TONTOS INVENTORY

Þ	UNK	CNK	UNK	CNK		CNK		1	UNK		120 N			Quantity So	
UNK	N/A	I/A	I/A	1/A	I/A	N/A	N/A	N/A	N/A	UNK	N/A	N/A	F187V04255C	Serial#	
Refrigerator	Computers, Printers, Fax, Router, Phone Equipment	Office Furniture and Equipment	Boxes/Moving Supplies	Shop/Warenouse Louis	Walk-Boards	Dollies (various sizes/types)	Warehouse Rolling Racks	Warehouse Rack System	Pallet Jacks	Safe Jack	Warehouse Vaults	Truck Pads	Hyster S55FTS Forklift	Description	DEXIND DOCIETOD HAVE TO SEE
6	Good	Good	Good	Ne w	Good	Good	Good	Good	Good	Good	Good	Very Good	Good	Very Good	
	N/A	N.A.	N/A	Z/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	
	\$250	\$3,000	\$6,000	\$5,000	\$500	\$2,000	\$1,800	\$1,200	\$2,500	\$1,200	\$1,200	\$12,000	\$5,000	\$8,000	Estimated Value