

Republic Services (RS of Lynnwood)
WUTC Snohomish County
Revenue Sharing Summary
Proposed Budget
August 1, 2015 Through July 31, 2017

Revenue Retained - August 1, 2015 Through July 31, 2017

	Total	50% Passed Back	50% Retained
Single-Family Value (estimated)	\$ 708,794	\$ 354,587	\$ 354,208
Multi-Family Value (estimated)	\$ 126,382	\$ 63,208	\$ 63,174
Total Revenue Retained	\$ 835,177	\$ 417,795	\$ 417,381

Program Costs - August 1, 2015 Through July 31, 2017

Task 1: Staffing Costs			
Revenue Share Agreement Manager (30%)	\$	54,000	
Project Management/Administration and Coordination (30%)	\$	20,000	
Task 2: Monthly Reporting	\$	-	
Task 3: Annual Mailer	\$	-	
Task 4: Online Customer Communication	\$	28,500	
Task 5: Multifamily Outreach	\$	75,000	
Task 6: School Recycling Education	\$	130,000	
Task 7: Cart Contamination	\$	90,000	
Program Expenditures	\$	397,500	
Program Incentive on Incurred Expenditures	\$	19,875	5%
Total Budgeted Expenditure	\$	417,375	50%
Revenues which will be Returned to the Customer	\$	417,802	50%

2015-2016 Plan Year Management & Administrative Costs (body of table is average hours/week)

Months	Connor V	John L	Dennis M	Jeff B	Jim H	Michael H	Alex B	Wes S	Jeff W	Rick W	Diane C	Various Supervisors	Total	
May-15	10	2	1	1	1	0	0.5	0	1	0.5	1	2.5	20.5	
Jun-15	5	2	0.25	0.25	0.5	0	0.2	0	0	0.25	1	3	12.45	
Jul-15	4	0.5	0	0	0	0	0	0	0	0.25	1	3	8.75	
Aug-15	5	0	0	0	1	3	0	0	0	0.5	1	2	12.5	
Sep-15	0	0	0	0	1.5	0	0.25	1	1	0.5	1	2.5	7.75	
Oct-15	0	0	0	0.25	2.5	2	3	1	0	0.2	1	2.5	12.45	
Nov-15	0	0	0	0.25	2	0	0	1.5	0.5	0	1	2.5	7.75	
Dec-15	0	0	0	0	2	1	1	0.5	1	0	1	2.5	9	
Jan-16	0	0	0	0.25	3	3	1	2	2.5	1	1	4	17.75	
Feb-16	0	0	0	0	0.5	0	2	2.5	2	1	1	3	12	
Mar-16	0	0	0	0	1	0	1.25	2.5	1	1.5	1	2	10.25	
Apr-16	0	0	0	0.5	1.5	0	2	3	0.5	2	1	3.5	14	
May-16														
Jun-16														
Jul-16														
TOTAL	96.00	18.00	5.00	10.00	66.00	36.00	44.80	56.00	38.00	30.80	48.00	-	132.00	580.60
Allocation - \$/hr	\$ 51.00	\$ 51.00	\$ 51.00	\$ 51.00	\$ 51.00	\$ 51.00	\$ 51.00	\$ 51.00	\$ 51.00	\$ 51.00	\$ 51.00	\$ 51.00	\$ 51.00	\$ 51.00
Total Admin Cost	\$ 4,896.00	\$ 918.00	\$ 255.00	\$ 510.00	\$ 3,366.00	\$ 1,836.00	\$ 2,284.80	\$ 2,856.00	\$ 1,938.00	\$ 1,570.80	\$ 2,448.00	\$ -	\$ 6,732.00	\$ 29,610.60

\$ 20,727.42 70% King Co.
 \$ 8,883.18 30% Snohomish Co.

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WUTC Snohomish County
Revenue Sharing Summary

	Period	Recycle Tons	YW Tons	MSW Tons	Customers	Recycle Lbs/Customer	YW Lbs/Customer	Total Diversion	Diversion %
Single Family	1/1/2010 - 12/31/2010	5,813.2	7,120.3	10,736.2	16,655	698.1	855.0	1,553.1	54.6%
	1/1/2011 - 12/31/2011	6,002.2	7,922.3	10,452.7	16,752	716.6	945.8	1,662.4	57.1%
	1/1/2012 - 12/31/2012	6,103.6	8,824.4	10,980.7	16,753	728.7	1,053.5	1,782.1	57.6%
	1/1/2012 - 07/31/2012	3,504.0	4,149.5	6,160.2	16,749	418.4	495.5	913.9	55.4%
	5/1/2011 - 4/30/2012	6,006.2	8,826.0	10,893.3	16,749	717.2	1,053.9	1,771.1	57.7%
	5/1/2012 - 4/30/2013	6,136.7	8,964.8	11,024.6	16,888	726.8	1,061.7	1,788.4	57.8%
	5/1/2013 - 4/30/2014	6,141.5	8,741.1	11,091.0	17,158	715.9	1,018.9	1,734.8	57.3%
	<i>For Reporting Period Incentive:</i>	---	---	---	---	---	---	---	---
	5/1/2014 - 4/30/2015	6,138.21	8,978.21	11,093	17,579	698.4	1,021.5	1,719.8	57.7%
	5/1/2015 - 4/30/2016	6,207.23	8,975.60	11,532	17,762	698.9	1,010.7	1,709.6	56.8%

	Recycle Tons	YW Tons	MSW Tons	Diversion %	
Multi-Family	1/1/2010 - 12/31/2010	864.0	n/a	4,819.0	15.2%
	1/1/2011 - 12/31/2011	986.4	n/a	4,948.3	16.6%
	1/1/2012 - 12/31/2012	1,148.2	n/a	5,387.7	17.6%
	1/1/2012 - 07/31/2012	647.9	n/a	2,881.8	18.4%
	5/1/2011 - 4/30/2012	1,074.4	n/a	5,343.8	16.7%
	5/1/2012 - 4/30/2013	1,170.7	n/a	5,106.3	18.7%
	5/1/2013 - 4/30/2014	1,072.9	n/a	4,947.2	17.8%
	<i>For Reporting Period Incentive:</i>	---	---	---	---
	5/1/2014 - 4/30/2015	1,100.34		5,177.05	17.5%
	5/1/2015 - 4/30/2016	1,135.42	41.47	5,663.13	17.2%

	Recycle Tons	YW Tons	MSW Tons	Diversion %	
Combined	1/1/2010 - 12/31/2010	6,677.2	7,120.3	15,555.2	47.0%
	1/1/2011 - 12/31/2011	6,988.5	7,922.3	15,401.1	49.2%
	1/1/2012 - 12/31/2012	7,251.8	8,824.4	16,368.3	49.5%
	1/1/2012 - 07/31/2012	4,151.9	4,149.5	9,042.0	47.9%
	5/1/2011 - 4/30/2012	7,080.6	8,826.0	16,237.0	49.5%
	5/1/2012 - 4/30/2013	7,307.3	8,964.8	16,130.8	50.2%
	5/1/2013 - 4/30/2014	7,214.4	8,741.1	16,038.2	49.9%
	<i>For Reporting Period Incentive:</i>	---	---	---	---
	5/1/2014 - 4/30/2015	7,238.6	8,978.2	16,270.5	49.92%
	5/1/2015 - 4/30/2016	7,342.6	9,017.1	17,195.2	48.75%

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Cost Summary
May 1, 2013 Through April 30, 2014

The program costs listed below are not also covered in the rate charged to the customer. There are a number of ways that we allocate our costs between regulated collection and non-regulated and other activities within our rate case filings. We ensure that the activities related to the revenue sharing agreement are not also counted in a rate case by excluding them from our regulated allocation base, whether it's revenue or labor hours or another allocation method. For example, for costs that are allocated based on revenue, the revenue retained from the revenue sharing agreement is excluded from total regulated revenue, which has the effect of reducing the regulated allocation percentage and thus the amount of costs allocated to regulated activities. We are willing and able to demonstrate this to the County.

Revenue

	Total	50% Passed Back to Customers	50% Retained
Single-Family Value	\$ 310,904	\$ 155,456	\$ 155,448
Multi-Family Value	\$ 56,638	\$ 28,320	\$ 28,318
Total Revenue Retained	\$ 367,542	\$ 183,776	\$ 183,766

Program Costs

Program	Total Cost	
Staffing		
Revenue Share Agreement Administrator	\$ 27,000	
Project Management/Administration and Coordination (30%)	\$ 8,883	
Monthly Data Reporting	\$ -	
Annual Mailer		
Graphic design updates	\$ -	
Online Customer Communication	\$ -	
Multifamily Recycling Improvements	\$ 60,919	
Collateral development and infrastructure improvements		
School Recycling Education & Outreach	\$ 61,388	
School Recycling Education and Outreach		
Recycle Right		
Cart Tagging	\$ 21,104	
Total Program Costs	\$ 179,294	
Program Incentive	\$ -	
Total Revenue Retained for Program	\$ 179,294	49%
Revenues that have been Returned to the Customer	\$ 183,776	50%
Additional Unspent Revenues to be Carried Over to the Next Program Year	\$ 4,473	1%