

12/11/08

**Allied Waste (SeaTac Disposal) Commodity Revenue Sharing Enhancement Plan  
for King County  
January 1, 2009 – December 31, 2009**

As authorized by RCW 81.77.185, Rabanco LTD d.b.a. SeaTac Disposal is seeking approval from the Washington Utilities and Transportation Commission (WUTC) to retain 30% of the commodity value revenues for the 2009 plan year (January 1, 2009 – Dec 31, 2009). The program enhancements contained in this plan have been developed in partnership with the King County Solid Waste Division with the intent of increasing recycling from single family homes and multifamily complexes in the SeaTac service area.

**1. Partnership with the County on a Regional Recycling Campaign  
(15% of total 30%)**

Southeast King County and the SeaTac area have comparatively lower recycling rates than other western Washington areas.

The primary goals of the campaign are to increase the recycling participation among single-family households, and to increase the amount of materials recycled by participating households.

King County and Allied Waste will collaborate on implementation of the campaign in the SeaTac service area and shall strive to make the revenue sharing program and the recycling campaign complementary efforts.

King County and Allied Waste will meet quarterly to discuss the progress of the program, review data compiled in the previous quarter, and continue to implement and plan the programs to increase the recycling in King County.

In addition, SeaTac shall continue to have one designated individual to coordinate with the King County recycling campaign manager to ensure that educational messages and data collection efforts suit the needs of both programs.

**2. Data Collection and Evaluation  
(15% of total 30%)**

Allied Waste of Kent will continue to provide to the County all required data and monthly reporting. By copy, such data and reporting will be provided to the WUTC at the same time, and shall be provided on a timely basis and in an accurate manner to both parties.

Further, Allied Waste of Kent will continue to report customer and tonnage information to the County, along with copies to the WUTC.

Multifamily reporting will include both MSW and recycling tonnage information on a monthly basis. Areas reported on will include WUTC areas and cities under contract or currently serviced by Allied Waste of Kent.

**3. Promote enhanced recycling and organics collection  
(20% of total 30%)**

Allied Waste of Kent agrees to promote upgrading existing customers and encouraging new customers to utilize 96-gallon carts.

Allied Waste will conduct recycling stream characterization efforts each quarter to improve the accuracy of recycling data, and to better assess educational effort needed to increase recycling

and reduce contaminants. Allied Waste will work in concert with King County to develop a standard protocol to be used for periodic recycling stream characterizations.

Sample food scrap collection bags and brochures will be included with every cart delivered to new organics customers, with samples available to existing customers through web-based requests.

King County and Allied Waste will continue to collaborate to ensure websites provide current updates on recycling and organics collection.

**4. Promotional Packets  
(30% of total 30%)**

Allied Waste will provide 2009 information packets regarding garbage, recycling and organics services in WUTC areas to include clear information of the commodities that can be kept out of the garbage solid waste stream to all customers.

Allied Waste of Kent will include messages in a minimum of three invoices in the months of December and January to promote recycling, and the months of March, April and May to promote organics collection.

By the end of the first quarter in 2009, Allied Waste of Kent will mail (or include as invoice insert) a flyer promoting organics signup to all customers in the Renton/Petrovisky area not currently signed up for yard waste service. This area was chosen to promote as it has weekly yard waste and organics collection nine months out of the year. Sign ups as a result of this flyer will be tracked to determine subscription increases.

To promote subscription of single-family households to residents not currently customers of Allied Waste of Kent an ad will be placed in a "Go Green" edition of The Reporter publications in our service area to educate residents on all services provided.

To enhance recycling in lower performing areas, Allied Waste will email customers in those areas with benefits to increasing recycling at least three times throughout the year.

**5. Multifamily Recycling Enhancement  
(20% of total 30%)**

SeaTac Disposal will work with King County and/or local City to choose one Multi-family complex and work with the Management of the complex to help increase awareness of recycling and increase the diversion from the garbage solid waste stream.

Allied will participate in regional meetings to discuss strategies for increasing multi-family recycling.

Allied Waste will continue to follow-up with complexes that currently do not recycle or do not have recycling containers equal to or greater than the size of their garbage containers to enhance multi-family participation.

SeaTac Disposal hereby agrees to meet the above conditions and timelines. King County believes that implementation of this recycling plan will increase the amount of materials recycled by SeaTac customers, and hereby certifies that the provisions of this plan are consistent with the King County Comprehensive Solid Waste Management Plan. Therefore, King County recommends to the WUTC that SeaTac Disposal be allowed to retain 30% of actual commodity values received during the period of this agreement (January 1, 2009 – December 31, 2009).

Extension of the revenue sharing program beyond December 31, 2009 will require WUTC approval based in part upon the results of this year's program and the submittal by SeaTac of another plan certified by King County. SeaTac must submit a draft plan to King County no later than November 15, 2009 in order for certification to be considered.

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Chris Guimond, General Manager  
Rabanco Ltd., d.ba. SeaTac Disposal  
Allied Waste Industries, Inc.

Dated \_\_\_\_\_

x  \_\_\_\_\_

Kevin Kiernan  
Solid Waste Division Director  
King County

Dated 12-12-08 \_\_\_\_\_