

BDI  
Labor Pro Forma Adjustment

	GROSS WAGES	INCREASE	PRO FORMA WAGE	% CHANGE	Increase	Admin	Stock-Holder	Customer Service	Drivers	Shop
CONTROLLER	\$66,619	\$3,573	\$70,192	5.4%	\$3,573	\$3,573				
GENERAL MANAGER	\$116,774	-\$1,209	\$115,565	-1.0%	-\$1,209	-\$1,209				
STOCKHOLDER	\$522,679	-\$136,300	\$386,379	-26.1%	\$11,254		\$11,254			
ADMIN	\$139,978	\$100,803	\$240,780	72.0%	\$100,803	\$100,803				
GENERALIST / PAYROLL	\$9,688	\$35,702	\$45,390	368.5%	\$35,702	\$35,702				
ACCOUNTS PAYABLE	\$41,844	-\$4,779	\$37,065	-11.4%	-\$4,779	-\$4,779				
CUSTOMER SVC REP	\$246,747	-\$2,587	\$244,161	-1.0%	-\$2,587			-\$2,587		
CUSTOMER SVS SPECIALIST	\$48,043	\$4,920	\$52,963	10.2%	\$4,920			\$4,920		
ASL	\$353,661	\$57,910	\$411,571	16.4%	\$57,910				\$57,910	
ASL - LEAD	\$132,610	\$33,384	\$165,994	25.2%	\$33,384				\$33,384	
FEL	\$212,017	\$27,258	\$239,275	12.9%	\$27,258				\$27,258	
FEL - LEAD	\$45,043	\$27,125	\$72,168	60.2%	\$27,125				\$27,125	
REL	\$75,204	\$20,779	\$95,983	27.6%	\$20,779				\$20,779	
ROL	\$360,301	\$73,976	\$434,277	20.5%	\$73,976				\$73,976	
DEL	\$40,595	\$2,808	\$43,404	6.9%	\$2,808				\$2,808	
MECH	\$144,580	\$40,251	\$184,831	27.8%	\$40,251					\$40,251
MECH - LEAD	\$76,895	\$2,446	\$79,341	3.2%	\$2,446					\$2,446
UTILITY	\$105,522	\$33,400	\$138,922	31.7%	\$33,400					\$33,400
<b>ROSTER WAGES</b>	<b>\$2,738,801</b>	<b>\$319,459</b>	<b>\$3,058,261</b>	<b>11.7%</b>	<b>\$467,013</b>	<b>\$134,089</b>	<b>\$11,254</b>	<b>\$2,333</b>	<b>\$243,240</b>	<b>\$76,097</b>

SEE Labor Recon\_BDI\_RateSub Model for detail