Exh. PDE-___ Witness: Patrick D. Ehrbar Page 1 of 1

AVISTA CORP. RESPONSE TO REQUEST FOR INFORMATION

JURISDICTION: WASHINGTON DATE PREPARED: 10/17/2017 CASE NO.: UE-170485 & UG-170486 WITNESS: Patrick Ehrbar REQUESTER: ICNU RESPONDER: Ryan Finesilver

TYPE: Data Request DEPT: DSM

REQUEST NO.: ICNU-094 TELEPHONE: (509) 495-4873

EMAIL: Ryan.finesilver@avistacorp.com

REQUEST:

Please confirm that the proportion of DSM funds returned to Schedule 25 customers through direct incentives is less than the overall proportion returned for the Company's Washington Electric Portfolio. If the Company cannot confirm, please explain with specific consideration and reference to the Company's responses to ICNU Data Requests 0083 and 0084 and Table 5 of the Company's 2017 Electric Demand-Side Management Annual Conservation Plan (p. 32).

RESPONSE:

For all except 2 years (2007 and 2009) the ratio of revenue returned to Schedule 25 customers through direct incentives was less than the ratio (.64) presented in the 2016 Revised DSM Annual Conservation Plan.

	Schedule 25		Schedule 25		
Year	DSM Revenue		DSM	DSM Direct Incentives	
2005*	\$	570,784	\$	304,663	0.53
2006*	\$	852,847	\$	139,523	0.16
2007*	\$	583,346	\$	915,154	1.57
2008*	\$	1,155,315	\$	301,082	0.26
2009	\$	1,855,706	\$	1,304,745	0.70
2010	\$	2,242,314	\$	736,950	0.33
2011	\$	2,306,451	\$	418,132	0.18
2012	\$	1,773,427	\$	832,731	0.47
2013	\$	1,495,037	\$	336,161	0.22
2014	\$	1,956,751	\$	40,244	0.02
2015	\$	1,752,710	\$	798,300	0.46
2016	\$	1,647,832	\$	604,288	0.37

^{*}Includes both Washington and Idaho