



Mr. Mark Johnson
Executive Director/Secretary
Utilities and Transportation Commission
P.O. Box 47250
Olympia, WA 98504-7250

Dear Mr. Johnson,

I am responding to UTC Docket TV-190664.

I am the owner of United Moving & Storage Inc. , Our Operating Authority is HG-1855

I employ 40 fulltime employees

The location of my business is Bremerton, WA 98311

I own a "Brick and Mortar" business which includes an office space of 5000 sq ft and 60,000 sq ft of warehouse space.

I strongly support the Washington Movers Conference position that the time has come to change the format of UTC HHG Tariff No. 15-C by eliminating the Maximum Band of rates and raising the Minimum Band of rates by at least 25-percent. This increase to the Minimum Band will keep the one or two person moving business operating legally out of their apartment or residence with a purchased used U-Haul truck and no warehouse, thereby having very low overhead expenses, from the burden of expenses unknown to them that build up to where they can no longer pay their mandatory insurance premiums and they lose their Operating Authority or operate illegally.

The current Maximum Rate Band is not adequate/non-compensatory for my business for the following reasons –

- Increase in Minimum wages levels
- Higher Taxes imposed on small business
- Mandatory Paid Family and Medical Leave Program
- The proposed Employee Mandatory Overtime Rule
- Ever increasing rates for Tolls, Bridge, Tunnels and Ferries
- Health Care
- Fuel
- Price of Equipment

Simply put, the Commission staff cannot keep up with constant state regulatory costs implemented, plus county, city tax and fees voted in or increased.

To maintain my business, now and for years to come, in a safe operating manner and be in a position to pay my employees an appropriate family supporting wage and include some benefits I need to be able to adjust rates and fees acceptable to consumers that will be compensatory based on the area in Washington in which we operate. The Moving & Storage business is not a monopoly and consumers can shop around and select the company that best meets their service needs.

I presently impose a Tariff rate that is at or near the Maximum rates contained in the current Maximum Rate Band 100% of the time on Mileage rated moves and 90% of the time on Hourly rated moves.


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As a professional mover, I am in the best position to know what my business costs are and what revenue is needed for my business sustainment.

When dealing with my customers, there are appropriate Consumer Protections in place for their protection as contained in WAC 480-15.

I'd like to thank you in advance for considering our concerns, we have been a family owned and operated business in the state of Washington since 1964, we hope to continue to grow and stay in business for another 50 plus years, in order to do this we need the flexibility to adjust our rates based on current business conditions.

Sincerely,

A handwritten signature in black ink, appearing to read "Shirley J. [unclear]", with a long horizontal flourish extending to the right.

United Moving & Storage
President